



# YEAR BOOK

2015



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# Letter from U.S. Ambassador to Albania



*Dear AmCham Members:*

The American Chamber of Commerce is a wonderful institution that exists in almost every country on earth. We hope that it can be more than an instrument to boost American trade and investment. We hope that it can help to spread what is best about American business culture - fair competition, honesty and hard work.

Since arriving in Albania this year, I have been impressed by AmCham's strong advocacy for the business community. By speaking with a clear and unified voice on issues of concern to all businesses and investors, both domestic and foreign, the AmCham has become the leading business association in Albania. The Chamber's ongoing and productive dialogue with senior officials provides insight, understanding, and policy recommendations to the Albanian government, which ultimately contributes to the country's economic growth.

2015 will be a year of transition for the Chamber, as it says goodbye to Executive Director Floreta Luli-Faber. Floreta has left a lasting legacy and

will be missed at the Chamber and in the business community. She will be welcomed warmly in Washington, and we wish her the best of luck as Albania's Ambassador to the United States. I also would like to welcome and congratulate AmCham's new Executive Director, Lorenc Gjoni. Lorenc brings a wealth of knowledge of both the U.S. and Albanian business communities and with your support, I am sure he will continue the AmCham's growth and success in the coming years.

I urge you all to continue contributing and supporting your Chamber. The U.S. Embassy is a proud partner of the American Chamber of Commerce in Albania, and we look forward to even more cooperation in the future.

I wish the Chamber and all of you continued success in your businesses endeavors.

*Sincerely,*  
*Donald Lu*

# Letter from Minister of Economic Development, Tourism, Trade and Entrepreneurship



5

*Dear reader,*

2014 was an important economic year. It was the year of recovery and consolidation, the year of the return to sound parameters of the macroeconomic and fiscal indicators.

Albania finds itself in a very important moment of its economic development. We've talked about a new economic model, focused on production and replacement of imports with production and exports. The new economic model has worked. The structure of exports best answered this model. We managed to replace the entire decline in oil and minerals, at a time when these two products made up 40% of Albanian total exports, through the development of manufacturing. The economy in 2014 grew by 1.9%, while foreign direct investment reached 1 billion USD. This shows that Albania is taking an interesting turn in its economic development by focusing on industries which are more sustainable either in quality or long-term growth and consolidation terms.

Reforms are leading to a new stage of development, structural reforms that support sustainable economic development and make Albania an attractive place and an investment destination. The energy reform is one of the key reforms that are underway. Without this reform we won't be able to attract serious investments in energy.

The pension reform not only guarantees fiscal stability but above all, guarantees a sound financial system of pensions. Today the system is back to functionality.

Moreover, not only will the territorial reform give local governments the opportunity to have more integrated development plans, but it will certainly be, from a fiscal and territorial management point of view, a huge leap forward in quality.

International reports from prestigious financial organizations such as the EBRD, consider Albania a champion on reforms. This has enabled us to develop and grow. This is not enough and that the reason why we are focusing on other reforms related mainly to the business climate and to simplify the life of enterprises in Albania.

Four key laws will change the way of doing business in Albania. The law on strategic investments will allow for a rapid pursuit of investment for all investors, at the right time and at the adequate quality.

The law on tourism provides us with a very competitive offer to foreign and domestic investors. The law on technical and economic development areas will offer fiscal incentives to investors within the zones. We are convinced that through these instruments and through this offer we will have the opportunity to offer one of the best free economic zones in Europe.

In the end I would like to focus on the business and investment climate. In 2014, Albania made a major qualitative step in the Doing Business report of the World Bank, climbing 40 places in the world ranking. The reform to improve Doing Business indicators and the Deregulation reform which aims to reduce and eliminate all procedural barriers will also be reflected, I hope, in this year's report. We have set up a new platform of dialogue and cooperation with businesses such as the National Economic Council, meanwhile only a few days ago we launched the Investment Council, which is the investors' voice to the government and will serve as an extra guarantee to address their issues, bringing in legal and procedural alternative and mechanisms for resolving them.

Having said that, the active and proactive role of enterprises in policy-making, by bringing the best and smartest alternatives, is a valuable asset that will help us as a government to design the right strategies, to undertake the right reforms and to implement them properly in order to achieve the impact we want for the citizens and enterprises of this country. I avail myself of this opportunity to thank the American Chamber for its precious role and contribution in protecting business interests, its serious commitment for addressing them and energetic lobbying toward the best possible alternative.

The Albanian Government and the Ministry of Economic Development, Tourism, Trade and Entrepreneurship remain committed to find in the entrepreneurship the closest and most serious partner to build a favorable, fair, open and competitive business and investment climate in Albania.

*Sincerely,*  
*Arben Ahmetaj*

# Letter from President of AmCham



*Dear AmCham Members and Friends,*

It is with great pleasure that the American Chamber of Commerce celebrates its fifteenth year of serving its members in Albania. I am pleased to share with you the good results that we have achieved in 2014 thanks to the dedication of our Board and Committees, as well as the hard work of our outgoing AmCham Executive Director Floreta Luli-Faber and rest of the staff. I would especially like to recognize Floreta Luli-Faber's outstanding accomplishments, leading the Chamber over the last fifteen years, and the Chamber wishes her success in her new role as Albania's Ambassador to the United States of America.

The close relationship that the Chamber has with the US Embassy is invaluable and I would like to acknowledge the support of former Ambassador Arvizu, Ambassador Lu, Deputy Chief of Mission, Henry Jardine, Political and Economic Section Chief, John Cockrell, and Economic Officer, Don Brown, as well as the US Embassy staff. The Chamber also wishes to thank the Chairpersons of its subcommittees for the 2014 calendar year, Ms. Ardjana Shehu, Mr. Dritan Merzini, Arsen Kurti, Flutura Viepi, who chaired the Tax and Legal, Human Resources, IPR and Women in Business subcommittees respectively.

In order to frame our dialogue with all parties involved in Government, the American Chamber of Commerce continues to meet with and give input across the political spectrum. The Chamber held its second Economic Forum, focusing on tackling the challenges of economic growth.

AmCham was very pleased to host Prime Minister Rama as we discussed member feedback affecting tax, economic and investment policy. Our interaction with bilateral institutions, such as the World Bank and IMF, has been an important element of receiving and providing feedback on the economy. Working with the existing administration, the Chamber would like to specifically thank both former Director Spiropali and Director Shehaj for their participation in forums centered on customs and tax issues. The Chamber remains very pleased to be invited by Prime Minister Rama, together with the Minister of Economy, Arben Ahmetaj, to take part in the National Economic Council. The Chamber continues to value its role within the National Economic Council, as well as the National Tax Council, and looks forward to continued active participation. The Chamber has had an open discourse with its members and the Government throughout 2014 and would like to thank all the members of Albania's political system for the openness in which they have received Chamber representatives and collaborated with the Chamber.

In keeping with the Chamber's mission and objectives regarding increasing trade and investment with the United States, Executive Director Floreta Luli-Faber and I joined President Nishani in New York in September, attending the United Nations meetings and joining the Albanian-American Diaspora and independent investment funds. The mission helped put Albania on the

map with institutional investors as well as highlight Diaspora concerns with investment obstacles in the area of Albanian real estate registration and ownership.

Recognizing that it is easier to attract investment from the region than from far away, AmCham Albania continued its initiative bringing together AmChams from the region. AmCham's sister Chambers from Kosovo, Macedonia, Montenegro and Serbia met in Prishtina to further regional economic dialogue and enable existing members with opportunities to expand in the region. Additionally, I was able to represent the AmCham during Prime Minister Rama's historic visit to Serbia and Presheve in the Autumn of 2014, enabling a new era of political and economic dialogue in the region.

Today, the American Chamber of Commerce represents the largest foreign chamber in Albania. I'm pleased to have served this Chamber during this 2014 fiscal year and work with our friends and partners in business in Albania. Together we are raising difficult, sometimes controversial, issues to the surface for debate and discussion in an attempt to increase transparency, stability, and progress. We are getting results as we move Albania forward and I look forward to continuing this progress in 2015.

*Sincerely,*  
*Mark Crawford*



# Board of Directors

As of December 31<sup>st</sup>, 2014

7



President  
Mark C. Crawford  
Aksioner International  
Securities Brokerage



Vice-President  
Genti DACI  
ABCom



Secretary  
Genci LIKOSKENDAJ  
CCS Computer &  
Copier Systems

Treasurer  
Alketa URUÇI  
Boga & Associates



Board Member  
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Board Member  
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Board Member  
Peter Clavelle  
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Floreta Luli-Faber  
Executive Director  
AmCham Albania



# Letter from Executive Director of AmCham



*Dear AmCham Members,*

Only a very short time has passed since I joined the American Chamber of Commerce in Albania and I am glad for this opportunity to address you through this prestigious publication that presents the activities of the Chamber and you, the members of the Chamber, to such a wide audience.

Even as we prepare for the General Assembly, we are looking forward to celebrating AmCham's 15<sup>th</sup> anniversary, and I see that there is reason to celebrate. Due to your commitment and participation, with dedicated and capable people in its board and its committees, and with the untiring work of the staff and former Executive Director, Floreta Luli-Faber, AmCham Albania has become a strong organization that is heard and respected throughout Albania and beyond.

Year after year, this Chamber has brought together members, old and new, to work together for a common goal: a stable, sustainable, and favorable business environment. This work will continue. Lobbying will continue to be the centerpiece of our efforts, because we recognize that in this way we can both serve your immediate needs, and contribute to improving the business climate, so that we may draw to Albania more American investors and American companies.

The careful and expert work of the various Committees of the Chamber will also continue. Talented people bring

their experience and expertise to these committees, and transform your concerns into well considered policy recommendations and requests for the relevant institutions. I am pleased to see that the Committees are not isolated islands of special interests, but an integral and essential part of the work of the Chamber, which is why the executive staff will continue to support them, including the newly formed CSR Committee, on your behalf.

Good networking is essential in today's global economy, which is why we will continue to bring you together with other businesses, both foreign and domestic, with various NGOs, and with government institutions in every opportunity we have. I look forward to celebrating with you America's Independence Day in July and our 15th Anniversary in September. In both events, we will make a special effort to include not only members, but also the wider American community in Albania, our incredible partners from the Embassy of the United States in Albania, and other Chamber partners from years of work.

With deep gratitude for your contribution so far, I look forward to working with all of you and ask for your invaluable support in the days to come.

*Yours Sincerely,  
Lorenc Gjoni*

# Executive Staff



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# SIGAL

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# Code of Ethics

As an organization dedicated to the development of the business relations between US and Albania, AmCham considers the establishment of high standards of conducting business and principles of good corporate citizenship as one of its most significant goals. In this regard, AmCham takes an active and leading role in promoting business standards and principles, first by adopting the code of business practices; second, by encouraging AmCham members to adopt the code of business practices.

1. Members shall respect relevant laws and regulations and adherence to the rule of law
2. Members shall respect the highest standards of business practices in dealing with government officials
  - a. Members shall arrive at a consensus position prior to addressing government officials on a specific issue
  - b. Members shall be transparent in communicating AmCham positions to government officials
  - c. Members shall not attempt to influence government officials through the exchange of gifts, money, or information
3. Members shall engage in fair business practices
4. Members shall follow responsible environmental policies
5. Members shall engage in good corporate citizenship
6. Members shall establish the highest standards for
  - a. Organization to employee conduct
  - b. Employee to employee conduct
7. Members shall ensure a safe and healthy workplace

# Year 2014 in Review









# AmCham Calendar of Events 2014

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## JANUARY

### Networking Event with CEO's Forum Elections for AmCham Head of Intellectual Property Rights Committee (IPR)

AmCham opened the election campaign for the Head of the Committee of Intellectual Property Rights.

### AmCham Tax & Legal Bulletin

The Tax and Legal Committee prepared the sixth edition of the AmCham Tax & Legal Bulletin, with the latest legal amendments. This edition focused on changes from the Fiscal Package 2013, informing members about these changes.

### AmCham and Copyright Office Meeting with the Ministry of Culture

The Copyright Office and the Ministry of Culture with the presence of Ms. Mirela Kumbaro, organized a meeting with representatives of different groups of interests/representatives of subjects of intellectual property. Participants discussed problems regarding non-implementation of the law, high levels of abuse, and issues faced in daily practice.

### Women Active in Business Committee Event on Social Media

The Women's Committee in collaboration with the Harvard Club and with the support of Mrs. Anila Llakmani organized a Working Breakfast with its members at the Doro City Hotel. The meeting focused on networking between members, as well as on the information that representatives of the Harvard Club provided about advanced social media techniques and how to use them for business development.

### Meeting with U.S Embassy Deputy Chief of Mission, Mr. Henry Jardine in Gjirokastra

AmCham Vice-President Mr. Arsen Kurti and the Deputy Chief of Mission of the U.S. Embassy, Mr. Henry Jardine, had a meeting with companies in Gjirokastra. This meeting offered the opportunity to contact the local business community, discuss the problems they face in their daily activity, and explore ways to address those issues.

## FEBRUARY

### Corporate Social Responsibility Event

AmCham with the support of the U.S. Embassy in Tirana organized an Awards Ceremony for the 12 winners of the "Champion Award" for 2013, an initiative of "Act Now!". An exhibition with photographs highlighting the work of the 12 winners and a thank you dinner for their selfless efforts was part of this event.

### Working Luncheon with General Customs Director, Ms. Elisa Spiropali

AmCham and the National Economic Council (NEC) organized a Working Luncheon with the General Customs Director, Ms. Elisa Spiropali and Crown Agent representative, Mr. Kevin Atkinson. The meeting was attended by AmCham President Mark Crawford, the Secretary General of the National Economic Council, Mr. Genc Boga, and EU Ambassador, Mr. Ettore Sequi. Important discussions centered around changes in the use of reference prices and the draft of the new Customs Code.

### IPR Committee Meeting

The Intellectual Property Rights Committee, with the new elected Head of Committee Ms.

Renata Leka from BOGA & Associates, held the meeting on February 25<sup>th</sup>, 2014 at 15:00. The meeting had in focus the organization of IPR Annual Conference and the ideas brought by present members in the meeting about the topic of the Conference.

### Meeting with U.S Embassy Deputy Chief of Mission, Mr. Henry Jardine in Vlora

AmCham Vice-President Mr. Arsen Kurti, Executive Director Mrs. Floreta Luli-Faber and the Deputy Chief of Mission of the U.S. Embassy, Mr. Henry Jardine, had a meeting with companies in Vlora. This meeting offered the opportunity to contact the local business community, discuss the problems they face in their daily activity, and explore ways to address those issues.

## MARCH

### Trade Mission to "CONEXPO CON/AGG" Show in Las Vegas

AmCham organized a Trade Mission, to visit the CONEXPRO-CON/AGG, which was held in Las Vegas, NV. The Trade Mission was focused on new Construction Equipment and Technology.

### Local Chambers of Commerce & Industry meet with Minister of Economic Development, Trade & Entrepreneurship, Mr. Arben Ahmetaj

The Local Chambers of Trade and Industry had a meeting with the Minister of Economic Development, Trade and Entrepreneurship, Mr. Arben Ahmetaj. This roundtable served as an important dialogue and consultation platform for the intensification of the communication and further development between the Ministry and Chambers of Trade and Industry.

### Permanent Group meeting of Tax & Legal Committee

The meeting of the Permanent Group had in focus a review of the work done till now and the plan of activities for the coming months. This was a regular meeting of the TLC

### CEO's Forum meet with Minister of Finance, Mr. Shkëlqim Cani

The next CEO's Forum was held with the participation of the Minister of Finances, Mr. Shkëlqim Cani. The meeting had in focus the expected legal changes of the fiscal system for the year 2015. Participants had the opportunity to continue these discussions during the networking reception.

### CSR Perspectives for the Business Community

AmCham members were invited to the residence of the Deputy Chief of Mission, Mr. Henry Jardine to talk about Corporate Social Responsibility. Discussions focused on advantages for the development of society and sharing best practices for raising corporate accountability levels.

### Tax & Legal Committee Meeting on the Law on Administrative Courts

AmCham Tax & Legal Committee organized a meeting with experts to present to members the Law on Administrative Courts, the new concepts of the law and the advantages and benefits for the business community. The AL-Tax Center presented a study on the Fiscal Burden in Albania.

## APRIL

### General Assembly Meeting

AmCham organized the General Assembly Meeting 2014 which elected the Vice President, Secretary, Treasurer and six Board Members. The GAM was held in the presence of the U.S. Ambassador in Albania, H.E. Mr. Alexander Arvizu, who welcomed the attending businesses.

### IPR Stakeholders Group Meeting

This meeting focused on the presentation of the new heads of institutions responsible for the implementation of the respective legislation in the IPR field, the presentation of activities in the framework of the IPR National Strategy 2010-2015, and the IPR Conference which will concentrate on Market Inspections regarding IPR issues.

### Women Active in Business Networking Event

AmCham's Women Active in Business Committee held its regularly scheduled networking meeting at the premises of Erbiron, a company run by Vjollca Ferra. The visitors were impressed by Erbiron premises, which show why proper investment has been a key element of the company's success.

### Business Forum on VAT Refund

AmCham organized a Business Forum with its members. This meeting focused on discussions for VAT Draft Law, the VAT Reimbursement and the relationship Taxpayer – Tax Administration.

## MAY

### Working Breakfast with the Minister of Health, Mr. Ilir Beqja

AmCham organized a Working Breakfast with Minister of Health, Mr. Ilir Beqja. This meeting was focused on the economic policies in healthcare, prospects opened by the health reform for businesses in this field, the new Law on medicaments and other issues.

### AmCham's Regional Conference Pristina, Kosovo

This year the AmCham Regional Conference was held in Pristina, Kosovo. The Conference focused on the collaboration platform between AmChams and issues of cross-border trading. The gathering focused on meeting joint regional challenges and working together to present the region as a single market to American and other foreign investors.

## JUNE

### Economic Forum 2014 in collaboration with Monitor Magazine

AmCham organized the second Conference on business climate and development challenges. In this Conference were presented the results of the AmCham Business Index and the results of World Bank's Doing Business Report. In the third and keynote panel, Prime Minister Edi Rama, U.S. Ambassador Alexander Arvizu, AmCham President Mark Crawford and Monitor Publisher Edmond Leka brought their views on actions required to bring the country out of the current economic crisis.



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*Klasa e laboratorë  
modernë*



*Disiplinë  
dhe siguri*



*Ambjente  
sportive*



*Veprimtari kulturore  
dhe artistike*



*Ushqim  
cilësor*



*Transport  
i garantuar*



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### **Working Breakfast of AmCham Board and U.S. Congressman, Mr. David Jolly**

Investments and the economy were the focus of a working breakfast that the Board of the American Chamber of Commerce in Albania had with U.S. Congressman David Jolly, who was in Albania on a private visit. They spoke about opportunities for investing in Albania, the current level of U.S. investments and sectors where these investments can focus best.

### **CEO's Forum meet with Minister of Energy & Industry, Mr. Damian Gjikhuri in Fier, supported by Bankers Petroleum**

AmCham's CEOs Committee organized its scheduled meeting at the offices of Bankers Petroleum in Fier. The meeting began with a visit to the oil fields where the members became more familiar with the technologies of oil extraction. Energy Minister Damian Gjikhuri was present during the visit, recognizing the investment of the company as one of the largest in the oil and gas sector.

### **Business Forum with Taxpayers Advocate, Mr. Artur Papajani**

AmCham held a recent meeting to discuss and answer the question of how the Chamber and the Taxpayer Advocate can work together to help members and other taxpayers. Artur Papajani, attended the AmCham meeting, explaining that the Taxpayer Advocate is an institution that follows up on all taxpayer concerns based on the current law that governs the institution.

### **4<sup>th</sup> of July Celebrations - Family Picnic**

AmCham organized a family picnic to

celebrate Independence Day of the United States of America marking the 239<sup>th</sup> anniversary the establishment of the United States, a great nation and one of Albania's greatest friends.

### **Trade Mission to "Fancy Food" Show in New York, USA**

Representatives of Albanian agribusiness, organized in an AmCham trade mission, spent four days at the Fancy Food Fair in New York, where they had a chance to see some of the latest developments in food production worldwide. The group from Albania was joined by their counterparts in Kosovo.

## **JULY**

### **Draft Law on "Copyright and Related Rights"**

The American Chamber of Commerce and representatives of IPR Committee have organized several meetings with the representatives of the Ministry of Culture in the framework of discussing the draft law on "Copyright and the related rights".

## **SEPTEMBER**

### **AmCham representatives meet with IMF Mission to Albania**

A group of representatives of AmCham Albania, composed of members of the Board of Directors and the Permanent Group of the AmCham Tax & Legal Committee, held a meeting with representatives of the IMF Mission in Tirana. The meeting served to exchange information and deliver AmCham's views on the economic and fiscal situation in the country and the expectations for the 2015 Fiscal Package.

### **Meeting with U.S Ambassador to Albania, Mr. Alexander Arvizu, AmCham Members, and other Companies in Korça**

AmCham and the U.S. Ambassador, Mr. Alexander Arvizu met with AmCham members, former members, and other companies located in Korça. During this meeting, companies spotlighted the problems they face in their daily business activity.

### **Reception at the residence of Deputy Chief of Mission, Mr. Henry Jardine**

U.S. Deputy Chief of Mission, Henry Jardine invited the AmCham Board of Directors to his residence to exchange views on AmCham's current work and plans for the future. The meeting served primarily as a networking opportunity and to strengthen relations between AmCham and the U.S. Embassy, which has officials attending most AmCham activities. A number of Government Officials were also invited to the event.

### **14<sup>th</sup> Anniversary of AmCham Albania**

To mark the 14<sup>th</sup> anniversary of its founding AmCham organized a networking event for its members. U.S. Deputy Chief of Mission Henry Jardine, President of AmCham Mark Crawford, and Deputy Finance Minister Edvin Meta participated in the event.

### **Annual Meeting of the Albanian – American Business Community, New York, USA**

AmCham representatives recently promoted Albania to potential U.S. investors, as part of the chamber's goal of lobbying for Albania and presenting its improved economic environment to potential investors. AmCham President Mark Crawford and Executive

Director Floreta Luli-Faber organized a tour of meetings with potential American investors, businesses, and Albanian – American associations to bring the latest economic news about Albania, its priority sectors, projects that are being implemented, and opportunities for investment.

## OCTOBER

### AmChams in Europe Meeting in Bratislava, Slovakia

AmChams in Europe meet in Bratislava, Slovakia. AmCham Executive Director, Floreta Luli-Faber attended the European Best Practices Conference.

### Business Forum with Minister of Health, Mr. Ilir Beqaj

AmCham Albania, the National Economic Council and the Albanian Association of Pharmaceutical Representatives organized a Business Forum with the Minister of Health, Mr. Ilir Beqaj. The meeting focused on the new law on pharmaceutical products, the functioning of this market, and the relevant regulations. Representatives of members and pharmaceutical companies exchanged ideas with Minister Beqaj on current market concerns.

### AmCham Board & Staff Retreat

AmCham Board and staff organized a retreat, where they discussed issues regarding the Head of Committees elections, AmCham Business Agenda, new members and recent meetings of AmCham.

### Tax & Legal Permanent Group Meeting

The meeting focused on the presentation of the new Head of the TLC Committee and

the permanent members who compose this group. The agenda included the plan of activities for the coming year and a discussion on the availability of the draft of the new Fiscal Package which was overdue from the Ministry of Finance.

### Business Forum in Shkodra with General Customs Director, Ms. Elisa Spiropali

The business community in Shkodra met with the General Customs Director, Mrs. Elisa Spiropali. The meeting was focused on the problems that businesses in Shkodra face in their daily activity. The event was organized and supported by AmCham.

## NOVEMBER

### SEED Forum in Tirana

SEED Forum in Collaboration with the American Chamber and the Ministry of Economy help to organize SEED Forum in Tirana. This conference was a match-making event for financial investors and perspective growth companies from Albania and neighboring countries.

### Permanent Group Meeting of Tax & Legal Committee

The meeting focused on discussions for the Fiscal Package 2015, the comments received by members and AmCham positioning for the process and comments, which must be approved by the Board of AmCham.

### IPR Stakeholders Group Meeting

The institutions related with IPR brought updated information on IPR issues. The meeting focused on the actual situation of IPR, what is actually happening with the Copyright Law, and discussions about the focus of the IPR Conference.

### Women Active in Business Committee, Morning Coffee supported by Deloitte

This meeting focused on the presentation of the permanent group and new Head of Committee and also the presentation of a Deloitte report for women engaged in business.

### Corporate Social Responsibility Event, Morning Coffee

This meeting focused on concrete projects that companies are currently undertaking and their expected impact in the community, a plan of joint activities with focus on CSR, and the establishment of a CSR Committee.

## DECEMBER

### IPR Conference

In early December 2014, the American Chamber of Commerce in Albania organized as part of its commitments to intellectual property, the third National Conference on Intellectual Property Rights, this time focusing on the issue of market inspection and the problems this process currently faces.

### End of the Year Gala Event

The end of the year and the Holiday Season has again brought members of the American Chamber of Commerce in Albania together to celebrate in a gala evening, which was also attended by U.S. Ambassador Alexander Arvizu.

# Highlights









Lobbying continues to be the cornerstone of the work of the American Chamber of Commerce in Albania. It is a process the chamber has consolidated over the years on the principle of serving and protecting the interests of its members, and it is now a key tool used by AmCham to mediate between members and state entities.

Lobbying this year continued to focus on the Fiscal Package, the new VAT Law and related regulations, as well as on the new Customs Code and its implementation provisions. AmCham has followed all of these closely, staying in constant contact with state officials through its experts. AmCham's requests to state officials have continued to be based on the requests of its members, filtered and formatted by professional experts working for the AmCham Tax and Legal Committee.

The chamber has made its requests through its representatives in the National Economic Council and the Tax Council. It has also made use of all meetings organized with the heads of customs and tax administrations as well as the ministers of finance and economy to speak clearly on the requests and expectations AmCham and its members have.

However, the chamber has done more

than simply make requests at official meetings and notify state bodies in its lobbying efforts on behalf of its members. In 2014, the AmCham Tax and Legal Committee presented a White Paper that listed the most important issues AmCham members face when dealing with the tax and customs administrations. The report was presented by the working group at the Ministry of Finance, the General Directorate of Taxes and the General Directorate of Customs.

In 2014, AmCham also deemed it necessary to expand into a new lobbying role. It has sought to attract foreign investors -- U.S.-based companies in particular -- and to promote Albania on the other side of the Atlantic. Such a mission, which started in 2014, will continue and will allow AmCham to create a strong bridge of cooperation for American investors.

Meetings with senior U.S. officials in 2014 were part of these efforts. These included a meeting with Thomas K. Yazdgerdi, the U.S. State Department's Director for South Central European Affairs, as well as a working breakfast with U.S. Congressman David Jolly.

AmCham's professional lobbying efforts were also joined by other actors who share its goals. During 2014, the issue of

copyright protection was addressed by a group of AmCham members as well as the U.S. Embassy, which has continuously provided support on this issue. European Union officials were very supportive. The bloc sees respect for copyright and industrial protection as important targets of development.

Economic development interests are not the only lobbying focus for AmCham, however. It also works to promote Corporate Social Responsibility. Today, CSR is not just a term used in conferences. AmCham has set up structures to inform and guide its members toward social responsibility, giving back to the community in which they operate, a value that deserves respect.

The AmCham Board of Directors, the responsible body for setting the Chamber's policies, believes that giving importance to lobbying strengthens the unique ties that AmCham has with its members.

Such efforts also assure members that AmCham speaks on behalf of their interests, fiercely defending these interests when they represent wider issues that go beyond individual problems, and when they directly affect the business climate and economic development.

# AmCham Committees

## CEOs Forum

### **Chaired by Mark Crawford of Aksioner International Securities Brokerage**

The CEOs Forum brings together senior executives from AmCham's VIP members. It offers a strong support in lobbying efforts with high-level executive meetings that have a wide overview of the needs of the business community and the chamber's responsibility in resolving them.

Over the past year, the CEOs Forum had a meeting with Finance Minister Shkelqim Cani. The meeting addressed business concerns and problems and finding solutions for them. It also organized a meeting of a group of CEOs at the Bankers Petroleum Albania headquarters in Fier, where the CEOs met with Energy Minister Damian Gjijknuri.

## Tax and Legal Committee

### **Chaired by Ardjana Shehi of Kalo & Associates/Artan Bozo of Bozo & Associates**

The Tax and Legal Committee was very active in 2014 and is seen as a key support pillar for AmCham's lobbying efforts. It drafted a White Report that dealt extensively at the expert level with concerns AmCham members have. The report was one of the key documents AmCham presented at the highest levels of government. Parallel to its lobbying work, the committee has also worked with tax and customs experts in the introduction of the new VAT law and its amendments.

The committee also held a meeting to introduce to members a study that focused on the fiscal burden in Albania in relation to other countries in the region

as well as new developments in the functioning of the Administrative Court.

Tax and Legal Committee Permanent Group members also had a meeting with representatives of the IMF ahead of the approval of the Fiscal Package. It aimed to provide the chamber's opinions on the package as well as information on economic developments in the country.

## Human Resources Committee

### **Chaired by Dritan Mezini of DM Consulting**

The Human Resources Committee serves members and representatives of their human resources departments through the exchange of experiences, workshops, forums and conferences on topics focused on management and human resources development.

The HR Committee aims to inform all AmCham members on the legal changes that have taken place in the Labor Code, it seeks members' opinions on the code and advocates on their behalf with the Ministry of Social Welfare (previously the Ministry of Labor). During 2014, the committee's permanent group has held periodic meetings to discuss new ways and opportunities to improve the labor market, as well as to develop new capacities in human resources.

## Intellectual Property Rights Committee

### **Chaired by Arsen Kurti of Microsoft Albania/ Renata Leka of Boga & Associates**

The Intellectual Property Rights Committee is composed of IPR experts that are representatives of several AmCham member companies. It was created with

the purpose of dealing with the problems members face on issues such as copyright, patents and piracy.

Over the past year, the committee's working group has held frequent meetings with official representatives of the European Union and EU projects to talk about including provisions in the new copyright law that will help the business climate in the country. The working group met with Minister of Integration Klajda Gjoshaj and Minister of Culture Mirela Kumbaro as well as with representatives of GIZ and the EU in Albania.

Roundtables with stakeholder groups and all state institutions that deal with IPR issues were also part of the committee's efforts.

The organization of the annual IPR Conference, which focused on issues arising from the market inspection, was the culmination of the year's work on IPR issues.

## Women Active in Business Committee

### **Chaired by Flutura Veipi of Pro Credit Bank/ Lutjana Konomi of Tirana Bank**

AmCham's Women Active in Business Committee is a networking platform for women who are actively engaged in running AmCham member businesses. The committee has focused its activity on the development of networking, lobbying and exchanging of experiences that lead to more empowerment for women in business.

The Women's Committee has focused on networking during the past year, organizing several meetings held at the headquarters



of businesses led by its members.

The year started with a meeting at the “White House” Restaurant, where members discussed the idea of organizing in Albania a conference that the U.S. State Department has held in recent years in Zagreb and Ohrid. A concept note and strong lobbying efforts are needed to make this idea a reality.

Another interesting meeting was the one held at Doro City Hotel where members of the committee attended a presentation by representatives of the Harvard Club on the importance and potential of social networks for businesses.

Networking of the committee members continued with another meeting at the premises of a member company, Erbiron, where members learned about the furniture production business and its potential, as well as the ability of the company to export its products around the world. The last meeting of the year was at the Cubi Studio, where members were presented with works of art, mosaics made out of stone, by Myftar Cubi.



# Annual Activities



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# SEMBLY MEETING

Apr





# General Assembly Meeting

28

The American Chamber of Commerce in Albania organized its annual General Assembly and elections for selecting new members of the AmCham Board of Directors.

This year, nine members were voted into the new board, including AmCham's Secretary, Treasurer and Vice President. The election was very competitive, with 25 candidates competing for the nine vacant positions.

The meeting was greeted by the U.S. Ambassador to Albania Alexander Arvizu, who made a lengthy review of the difficulties experienced not only by AmCham in its work in Albania, but the country's politics as well, focusing on policies and the will needed to overcome obstacles and move forward.

AmCham President Marc Crawford welcomed members and guests to the meeting and thanked board members for their hard work during their tenure, as well as the heads the chamber's committees, who have shown a strong commitment to solving problems that members have brought to AmCham.



# The Economic Conference

29

Monitor and AmCham organized the Conference on Challenges of Economic Development. The AmCham Business Index (ABI), and World Bank's Doing Business Report were presented at this conference.

The AmCham Business Index (ABI), brought the business community's current views on the economic climate and its expectations for the near future. It noted that businesses are more optimistic for 2014, drawing on hope that economic reforms and government policies for 2014 will have positive effects. AmCham members have also described the climate of doing business as unfavorable. In addition, the World Bank's Doing Business Report shed light on three fundamental problems of the economy and suggestions that IFC, an arm of the World Bank, has made to the Albanian government to provide solutions.

A key panel at the conference brought together Prime Minister Edi Rama, U.S. Ambassador Alexander Arvizu, AmCham President Mark Crawford and Monitor Publisher Edmond Leka. Discussing the economic situations from four different perspectives - political, diplomatic, investor and business management - the four panelists commented on current issues and their ideas on solutions.





# The IPR Conference

In early December 2014, the American Chamber of Commerce in Albania organized as part of its commitments to intellectual property, the third National Conference on Intellectual Property Rights, this time focusing on the issue of market inspection and the problems this process currently faces.

In three separate panels, AmCham brought together senior officials of ministries and central government institutions covering intellectual property issues as well as representatives of the EU Delegation and the U.S. Embassy in Albania who elaborated on the policies that are being followed to address one of the key issues in the domestic market.

Institution experts brought updated information on the reform which is being carried out and is scheduled to finish by the end of 2015. Businesses were also represented by a panel which introduced invaluable information affecting different sectors including the software, pharmaceutical, and automobile markets.

Discussions focused on the novelties of the new copyright law which is expected to be approved soon (although pending for a long time) and the piracy phenomenon which causes considerable losses to the business community each year.





# AmCham celebrates U.S. Independence Day

31

The American Chamber of Commerce in Albania has held its annual celebration of the U.S. Independence Day, marking the 239<sup>th</sup> anniversary the establishment of the United States, a great nation and one of Albania's greatest friends.

Hundreds of AmCham members - joined by representatives of the American community in Tirana and U.S. Embassy employees - gathered to remember the most important day in the history of the United States and to celebrate this popular holiday in American style.

At the ceremony, AmCham representatives gave as a gift to Ambassador Arvizu a special edition cartoon book, authored by the famous cartoon artist, Bujar Kapexhi, who addressed those attending and described the ambassador as charismatic and a friend to Albanians.

The ambassador said he appreciated the gift and considered it as the funniest memento he is taking away with him from his time in Albania.

## The end of the Year Party

The end of the year and the Holiday Season has again brought members of the American Chamber of Commerce in Albania together to celebrate in a gala evening, which was also attended by U.S. Ambassador Alexander Arvizu.

The evening began with a smaller gathering of board members, sponsors and Ambassador Arvizu, where those attending discussed the business performance and the business climate in the country.

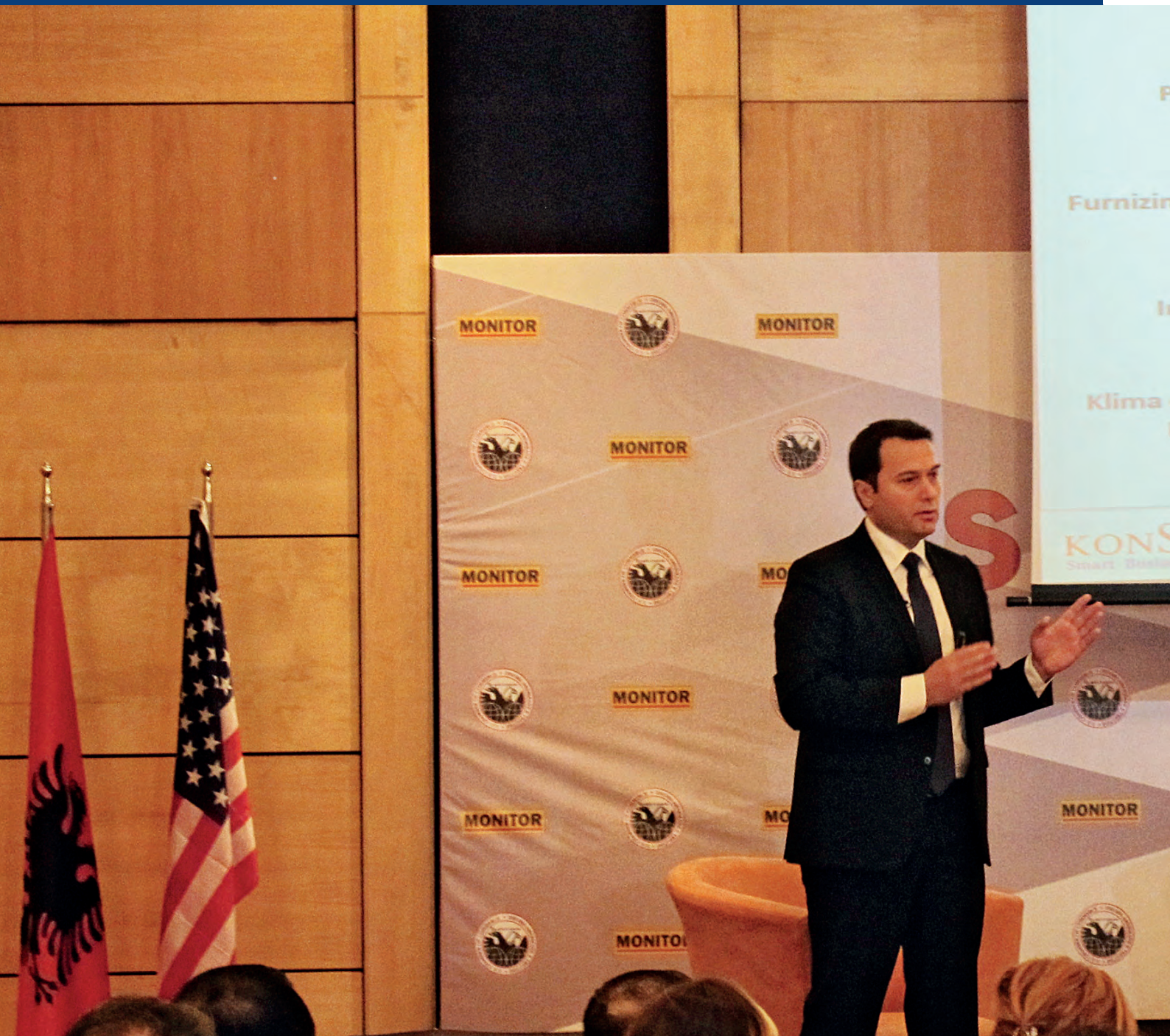
They were later joined by about 200 AmCham members who celebrated the coming of the New Year under the sounds of an Italian orchestra and décor.

In his opening remarks, AmCham President Mark Crawford, welcomed the guests and Ambassador Arvizu. He gave the ambassador a mosaic created by renowned artist Myftar Cubi.

Ambassador Arvizu thanked all members of AmCham and wished them success in their work. He then joined the year-end celebratory evening, which started with American music and continued with familiar melodies closer to Albania.



# Publications



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# AmCham Business Index

# The Year Book

Bernard Shehu, the AmCham representative that presented the ABI, said that the index included 101 companies, with most having up to 50 employees. The types of responders that answer the survey influence the results. But the data shows that informality is a uniform concern for AmCham members. The AmCham Business Index for 2014 is 40.21 out of 100 and is seeing a growing trend for 2014, which relates to last year's findings in terms of expectations.

It is clear that 2013 saw a decline in the quality of the business climate. More than half of the members of AmCham (61 percent) said the business climate in Albania in 2013 was not very favorable or it was unfavorable. Expectations for the business climate for 2014 (39.25) are higher than in 2013 (33.42). Respondents perceived the level of the informal economy (24.49), government bureaucracy (26.02), monopolies or unfair competition (29.85) as three top concerns for 2013.

The respondents had a comparative positive perception for factors such as energy supply, relations with customs authorities, local governments, ministries and courts, while views on "Economic Reforms and Government Policy" and "Order and Security" dropped significantly during 2013.

For members of AmCham, the economic decline in 2013 (30.12) was slower than in 2012 (26.80) and they expect that the positive trend will continue in 2014 (43.01). Demand for goods and services also improved in 2013, and is expected to grow in 2014, while demand for goods and services for export saw a slight decline in 2013.

Most of the AmCham members continued to invest in 2013 and intend to continue this trend in 2014. At the same time, 48.9 percent said it has been difficult or very difficult to find financing for their activity and they believe that the policy of banks to make lending hard had an unfavorable trend in 2013.

Most of the companies interviewed have had a constant or increased level of employment in 2013 and this trend will continue in 2014. For most it was difficult or very difficult to find qualified local staff in 2013, and they expect it to be even harder in 2014.

The AmCham Year Book is one of the most prestigious publications of the American Chamber of Commerce in Albania. For the past two years, it has been offered in a new format that gives more space to the chamber's members and activities. AmCham uses the Year Book to present itself to the business community, international institutions and governmental entities, conveying the most important elements of the organization and its work.

The publication covers all of the chamber's activities and efforts during the calendar year, including official lobbying meetings of the chamber's executives and several annual events the chamber holds. Networking meetings are also presented.

The Year Book places particular focus on listing all the contact information for government institutions, diplomatic offices in Tirana as well as for American companies that operate in Albania.

However, the foundation of the publication remains the listing and presentation of all AmCham members.

## The Advantage magazine

The *Advantage* is a periodical glossy magazine the American Chamber of Commerce started publishing 10 years ago. The magazine continues to provide space on a monthly basis for official AmCham activities, events and meetings of the chamber and its committees.

The magazine's Member News section is an important part of the overall publication, focusing on news information provided by members and made available to all through the pages of the AmCham magazine. It serves as another way to develop a wider network for businesses and to exchange information.

The magazine also offers space for experts who cooperate with AmCham, providing detailed analysis on legislative and regulatory changes affecting businesses, particularly when dealing with the fiscal system.

# AmCham

**Business  
INDEX**  
2013 - 2014



May 2014



**AmCham Albania**



2014



FABRIKA MË E MADHE E PRODHIMIT TË PROFILEVE TË ALUMINIT NË SHQIPËRI.

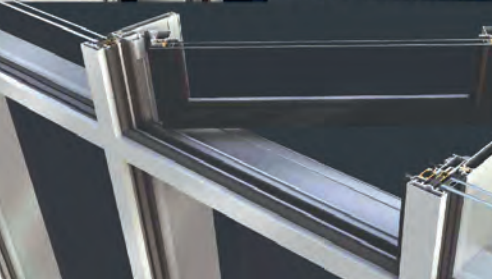


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# finances

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The American Chamber of Commerce in Albania is a private business organization, serving its members and the business community in Albania. AmCham income comes from membership, services offered to members, sponsorship contributed from other local or international organizations, as approved by the Board. According to the AmCham by-laws, AmCham does not accept funds from the government of any country or from political organizations.

The AmCham's expenses include the administrative costs incurred for running the organization, the costs for organizing and running activities like working breakfasts and working luncheons, business forums, networking activities, job fairs as well as the costs for producing its publications. The financial situation is presented to and approved from the AmCham Board in every meeting through the year 2014. AmCham presents its accounts on a cash basis.

As every year, during 2014, the main focus financially was that by the end of the year the level of the cash the organization has should be higher than at the beginning of the year. This year in particular, the AmCham Board made a decision to invest on looking at the unexplored potential of American investments to Albania, increasing the presence of AmCham in the US and in the region.

AmCham worked hard in order to meet its objectives. The financial projections were not easy to meet. The organization focuses on members and services, and it needs a dedicated work to "translate" this work into sustainable financial income. In order to

continue the enhancement of standards with AmCham, the good work has to keep going, the number of members has to remain the same and potentially increase. The AmCham income-expense 2012-2014 report is presented in the Table on the next page.

As every year, the largest portion of the AmCham annual income comes from membership fees. During 2014 the income from membership is 56.40 percent of the total income, which is slightly higher than the 2013 percentage of 55.85, but lower than the 2012 percentage of 61.43.

A considerable part of AmCham income comes from members' sponsorships as well as the income from the paid up activities, which has been presented in the category Income from Services. In 2014, this category represents 42 percent of the total revenues of the Chamber or 10 percent higher than the previous year, while costs for services are 27 percent of total expenses.

During 2014, AmCham has realized a small part of income from projects. AmCham has rarely worked with projects, as we hope the capacity would allow for more projects which would serve our members. During 2014, income from projects makes up 0.45 percent of total income.

Another category is that of the income from publications. During 2014, the income from this category was 0.61 percent of total revenues, a lower figure compared with 2.20 percent of this indicator in 2013 and 1.15 percent of this indicator in 2012. This difference comes due to less direct income from advertisements of 'The Advantage' magazine. A further analysis shows that

the cost of the magazine is covered by AmCham funds. While the total decrease of the expenses for the magazine has come because of a decrease of the number of issues presented during the year.

During 2014, AmCham spent 99 percent of the money earned during the year, in a turnover of 24.92 million Lekë.

The expenses for personnel and permanent staff in 2014 are at the level of 35 percent of total expenses, a slightly higher figure compared with 32 percent of this indicator in 2013, but lower compared with 38 percent of this indicator in 2012.

During 2014, the figures show a slight increase of administrative expenses compared to the previous year. In 2014 the ratio of administration costs to total costs is 32.29 percent, which shows an increase by 3.6 percent compared with 28.65 percent of the level of the same indicator in 2013 and 29.78 percent in 2012. This category of expenses would be lower if we take off the effect of a special Board decision by September 2014, to have a higher presence on some international events and in the region. Those traveling expenses were not budgeted in the administration expenses, which also affected the financial result with a decrease of funds by December 31<sup>st</sup>, 2014.

The same as with the income, the expenses for publications are considered separately from the expenses for services and are analyzed above together with the income from the respective categories. This expense category made 4.34 percent of total annual expenses in 2014, compared with 7.9 percent of the annual expenses in 2013 and to 7.6 percent of this indicator in 2012.



**Income-Expenses Report as of December 31<sup>st</sup>, 2014**  
**Figures in ALL**

Year	2012	2013	2014
<b>Opening Balance</b>	<b>14,839,333</b>	<b>15,175,075</b>	<b>115,412,085</b>
<b>Incomes</b>	<b>21,231,459</b>	<b>25,607,497</b>	<b>24,927,666</b>
Membership	13,041,869	14,302,391	14,059,196
Co-sharing	-	-	-
Services	7,463,132	8,212,837	10,546,916
Publications	244,656	562,870	151,200
Projects	-	2,256,050	111,364
Investments	165,236	130,986	58,990
From non-main activity	-	142,363	-
Other	316,566	-	-
VAT	-	-	-
<b>Expenses</b>	<b>20,566,971</b>	<b>25,353,424</b>	<b>25,140,295</b>
Capital Expenditures	405,652	485,735	129,053
Personnel	7,784,563	8,125,597	8,842,886
Administration	6,124,886	7,262,502	8,118,165
Services	4,374,455	5,926,070	6,703,008
Publications	1,563,216	2,020,627	1,089,982
Projects	-	835,274	114,561
Other	314,199	142,363	-
VAT	333,987	555,256	142,641
<b>Investments</b>	<b>5,772,988</b>	<b>5,915,465</b>	<b>5,973,314</b>
USD Deposit Account	-	-	-
Euro Deposit Account	2,629,605	2,667,065	2,675,997
Leke Deposit Account	3,143,383	3,248,400	3,297,317
<b>Cash in Bank</b>	<b>9,402,087</b>	<b>9,496,620</b>	<b>9,298,754</b>
USD Account	560,083	1,137,816	368,860
Euro Account	2,668,732	2,463,589	2,477,343
Leke Account	6,173,272	5,895,215	6,452,550
<b>Cash in Hand</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>FOREX Effect</b>	<b>5,240</b>	<b>(17,064)</b>	<b>(72,611)</b>
<b>Closing Balance</b>	<b>15,175,075</b>	<b>15,412,085</b>	<b>15,272,067</b>

## Sponsorship

The American Chamber of Commerce thanks all sponsors and supporters of its activities during 2014 and hopes that the advertising received through AmCham sponsorships affected the companies that tried to promote their business in Albania.

As it has been the case in previous years, also in 2014, members of the American Chamber of Commerce have expressed their interest in promoting their businesses in Albania through sponsoring the various AmCham organized activities. American Chamber of Commerce provides a very good marketing tool for the promotion of the name of the companies that sponsor the activities.

The 4<sup>th</sup> of July Celebration on the occasion of the United States Independence Day, the Honorary Ceremony for the 12 Winners of Act Now Initiative, the General Assembly Meeting, the End of the Year Party, the Economic Perspective Conference have been some of the main activities made possible with the generous support of some AmCham's members companies.

Another great tradition at AmCham is the support of some its member companies with their products at different events where we can mention 4<sup>th</sup> of July celebration and the End of Year Party.

Special thanks to ABCom, which provided to AmCham free Internet service for one year.

## AmCham Sponsors of Activities and Publications

### **Boga & Associates**

The Winners of Act Now Initiative of U.S. Embassy-Championship Ceremony  
General Assembly Meeting  
American Independence Day Celebrations  
14th Anniversary of AmCham

### **Unioni Financiar Tiranë/Western Union**

The Winners of Act Now Initiative of U.S. Embassy-Championship Ceremony  
General Assembly Meeting  
End of Year Party  
Economic Conference "The Challenges of Economic Development"

### **Erbiron**

American Independence Day Celebrations  
End of Year Party

### **Aldkris**

General Assembly Meeting

### **Taçi Oil International**

General Assembly Meeting  
American Independence Day Celebrations

### **Bankers Petroleum Albania**

General Assembly Meeting

### **Europetrol Durres Albania**

End of Year Party

### **Fusha**

End of Year Party

### **Miell Tirana**

End of Year Party

### **Veneto Banka**

CEO's Forum

### **Alpha Bank**

The Winners of Act Now Initiative of U.S. Embassy-Championship Ceremony

### **Microsoft Albania**

IPR Conference

### **PricewaterhouseCoopers Audit**

General Assembly Meeting  
End of Year Party

### **TCN**

General Assembly Meeting  
End of Year Party

### **Tirana Business Park**

General Assembly Meeting  
American Independence Day Celebrations

### **ABCom**

IPR Conference  
End of Year Party

### **Albanian Mobile Communication-AMC**

General Assembly Meeting

### **Alumil Albania**

General Assembly Meeting

### **Antea Cement**

End of Year Party

### **CCS**

End of Year Party

### **Farmatech**

End of Year Party

### **Shoqata Shqiptare e Perfaqesive Farmaceutike**

Sponsorizim per Forumin e Biznesit me Ministrin e Shendetesise

### **Sigal Uniqa Group Austria**

General Assembly Meeting

# AmCham Sponsors in Kind

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## **Cinnabon Adriatica**

American Independence Day Celebrations

## **GALA-German Albanian Logistics Agency**

American Independence Day Celebrations

## **Intesa Sanpaolo Bank of Albania**

American Independence Day Celebrations

## **Philip Morris Albania**

American Independence Day Celebrations

## **Ulysses Enterprises**

American Independence Day Celebrations

## **Coffee Club Albania**

End of Year Party

## **Albanian International School**

General Assembly Meeting

## **Bërdica**

General Assembly Meeting

## **Bozo & Associates**

End of Year Party

## **TÜV Austria Albania Shpk & TÜV ACADEMY**

General Assembly Meeting

## **Aldkris**

American Independence Day Celebrations

## **B & B Food Service (Big Bite)**

American Independence Day Celebrations

## **Birra Korça**

American Independence Day Celebrations

## **Coca-Cola Bottling Shqipëria**

American Independence Day Celebrations  
End of year Party

## **EHW**

American Independence Day Celebrations

## **Ermira Lulaj**

American Independence Day Celebrations

## **Friends Distribution**

American Independence Day Celebrations  
End of year Party

## **Kantina e pijeve Gjergj Kastrioti Skenderbeu**

American Independence Day Celebrations

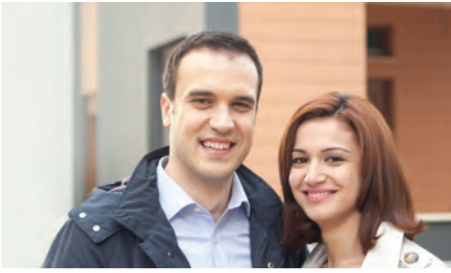
## **Stefani & Co**

American Independence Day Celebrations

## **ZICO**

American Independence Day Celebrations  
End of Year Party





# MOVING FORWARD TOGETHER

With an experience of more than 130 years in the banking sector, Alpha Bank Group remains faithful to its principles and values.

Culture and unity, honesty and commitment.

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**Always safe,  
always together.**



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# Government of the Republic of Albania

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## Albanian Parliament

Blvd. Dëshmorët e Kombit, nr. 4  
Tirana, Albania  
Phone: +355 42 228333; 42 227673  
Web: <http://www.parlament.al>

## Council of Ministers of the Republic of Albania

Blvd. Dëshmorët e Kombit  
Tirana, Albania  
Phone: +355 42 277444  
Web: <http://www.km.gov.al/>

## Ministry of Agriculture, Rural Development and Water Resources

Sheshi Skënderbej, nr.2  
Tirana, Albania  
Phone: +355 42 226551  
Web: <http://www.bujqesia.gov.al/>

## Ministry for Urban Development and Tourism

Rr. Abdi Toptani, nr. 1  
Tirana, Albania  
Phone: +355 42 232488  
Web: <http://www.turizmi.gov.al>

## Ministry of Defense

Rr. e Dibrës, Kutia Postare 2423  
Tirana, Albania  
Phone: +355 42 226601; 42 226602; 42 224974  
Web: <http://www.mod.gov.al>

## Ministry of Economic Development, Trade & Entrepreneurship

Blvd. Dëshmorët e Kombit, nr. 2  
Tirana, Albania  
Phone: +355 42 223119  
Web: <http://www.ekonomia.gov.al>

## Ministry of Education and Sports

Rr. e Durrësit, nr. 23  
Tirana, Albania  
Phone: +355 42 230289  
Web: <http://www.arsimi.gov.al>

## Ministry of Environment

Rr. e Durrësit, nr. 27  
Tirana, Albania  
Phone: +355 42 270630  
Web: <http://www.mjedisi.gov.al>

## Ministry of Finance

Blvd. Dëshmorët e Kombit, nr. 3  
Tirana, Albania  
Phone: +355 42 228405  
Web: <http://www.financa.gov.al>

## Ministry of Foreign Affairs

Blvd. Zhan d' Ark, nr. 6  
Tirana, Albania  
Phone: +355 42 364090  
Web: <http://www.punetejashtme.gov.al>

## Ministry of Health

Blvd. Bajram Curri, nr.1  
Tirana, Albania  
Phone: +355 42 376178  
Web: <http://www.shendetesia.gov.al>

## Ministry of Culture

Rr. Aleksandër Moisiu, ish- Kinostudio 'Shqipëria e Re'  
Tirana, Albania  
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Web: <http://www.kultura.gov.al>

## Ministry of Justice

Blvd. Zogu i Parë  
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Phone: +355 42 259388  
Web: <http://www.drejtesia.gov.al>

## Ministry of Youth and Social Welfare

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Tirana, Albania  
Phone: +355 42 228340  
Web: <http://www.sociale.gov.al>

## Ministry of Interior

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Web: <http://www.punetebrendshme.gov.al>

## Ministry of European Integration

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Web: <http://www.integrimi.gov.al>

## Ministry of Transport and Infrastructure

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Web: <http://www.transporti.gov.al>

## Ministry of Innovation and Public Administration

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Phone: +355 42 277355  
Web: <http://www.inovacioni.gov.al>

## Ministry of Energy and Industry

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Web: <http://www.energija.gov.al>

## Ministry of Parliamentary Affairs

Web: <http://www.km.gov.al>

## Ministry of State and Local Government

Web: <http://www.km.gov.al>



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<http://www.tirana.usembassy.gov>

# U.S. Owned and Affiliated Companies, Operating in Albania

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Fax: +355 42 247002  
Web: [www.abcom.com.al](http://www.abcom.com.al)

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Denisa Bixheku, Business Unit Manager  
Rr. Ibrahim Rugova, Sky Tower, Suite 141  
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Phone: +355 (0)69 40 30073  
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Phone: +355 (0) 68 20 85914  
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## **AKSIONER INTERNATIONAL SECURITIES BROKERAGE**

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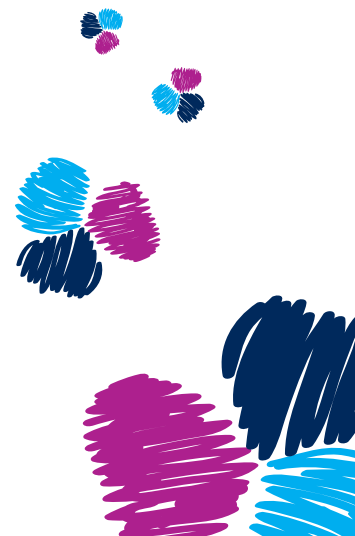
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**3 shërbime, 1 kabëll**



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# American Chambers of Commerce in Europe

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## **ALBANIA**

AMERICAN CHAMBER OF COMMERCE  
IN ALBANIA

<http://www.amcham.com.al>

## **AUSTRIA**

AMERICAN CHAMBER OF COMMERCE  
IN AUSTRIA

<http://www.amcham.or.at>

## **BELGIUM**

AMERICAN CHAMBER OF COMMERCE  
IN BELGIUM

<http://www.amcham.be>

## **BOSNIA & HERZEGOVINA**

AMERICAN CHAMBER OF COMMERCE  
IN BOSNIA & HERZEGOVINA

<http://www.amcham.ba>

## **BULGARIA**

AMERICAN CHAMBER OF COMMERCE  
IN BULGARIA

<http://www.amcham.bg>

## **CROATIA**

AMERICAN CHAMBER OF COMMERCE  
IN CROATIA

<http://www.amcham.hr>

## **CYPRUS**

CYPRUS-AMERICAN BUSINESS  
ASSOCIATION

<http://www.cyaba.com.cy>

## **CZECH REPUBLIC**

AMERICAN CHAMBER OF COMMERCE  
IN THE CZECH REPUBLIC

<http://www.amcham.cz>

## **DENMARK**

AMERICAN CHAMBER OF COMMERCE  
IN DENMARK

<http://www.amcham.dk>

## **FINLAND**

AMERICAN CHAMBER OF COMMERCE  
IN FINLAND

<http://www.amcham.fi>

## **FRANCE**

AMERICAN CHAMBER OF COMMERCE  
IN FRANCE

<http://www.amchamfrance.org>

## **GERMANY**

AMERICAN CHAMBER OF COMMERCE  
IN GERMANY

<http://www.amcham.de>

## **GREECE**

AMERICAN HELLENIC CHAMBER OF  
COMMERCE

<http://www.amcham.gr>

## **HUNGARY**

AMERICAN CHAMBER OF COMMERCE  
IN HUNGARY

<http://www.amcham.hu>

## **IRELAND**

AMERICAN CHAMBER OF COMMERCE  
IN IRELAND

<http://www.amcham.ie>

## **ISRAEL**

ISRAEL-AMERICA CHAMBER OF  
COMMERCE & INDUSTRY

<http://www.amcham.co.il>

## **ITALY**

AMERICAN CHAMBER OF COMMERCE  
IN ITALY

<http://www.amcham.it>

## **KOSOVO**

AMERICAN CHAMBER OF COMMERCE  
IN KOSOVO

<http://www.amchamksv.org>

## **LATVIA**

AMERICAN CHAMBER OF COMMERCE  
IN LATVIA

<http://www.amcham.lv>

## **LUXEMBOURG**

AMERICAN CHAMBER OF COMMERCE  
IN LUXEMBOURG

<http://www.amcham.lu>

## **MACEDONIA**

AMERICAN CHAMBER OF COMMERCE  
IN MACEDONIA

<http://www.amcham.com.mk>

## **NETHERLANDS**

AMERICAN CHAMBER OF COMMERCE  
IN THE NETHERLANDS

<http://www.amcham.nl>

## **NORWAY**

AMERICAN CHAMBER OF COMMERCE  
IN NORWAY

<http://www.amcham.no>

## **POLAND**

AMERICAN CHAMBER OF COMMERCE  
IN POLAND

<http://www.amcham.com.pl>

## **PORTUGAL**

AMERICAN CHAMBER OF COMMERCE  
IN PORTUGAL

<http://www.amcham.org.pt/>

## **ROMANIA**

AMERICAN CHAMBER OF COMMERCE  
IN ROMANIA

<http://www.amcham.ro>

## **RUSSIA**

AMERICAN CHAMBER OF COMMERCE  
IN RUSSIA

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**SERBIA**

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SERBIA

<http://www.amcham.yu>

**SLOVAK REPUBLIC**

AMERICAN CHAMBER OF COMMERCE IN THE  
SLOVAK REPUBLIC

<http://www.amcham.yu>

**SLOVENIA**

AMERICAN CHAMBER OF COMMERCE IN  
SLOVENIA

<http://www.amcham.si>

**SPAIN**

AMERICAN CHAMBER OF COMMERCE IN SPAIN

<http://www.amchamspain.com>

**SWEDEN**

AMERICAN CHAMBER OF COMMERCE IN  
SWEDEN

<http://www.amchamswe.se>

**SWITZERLAND**

SWISS-AMERICAN CHAMBER OF COMMERCE

<http://www.amcham.ch>

**TURKEY**

TURKISH-AMERICAN BUSINESS ASSOCIATION  
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**UKRAINE**

AMERICAN CHAMBER OF COMMERCE IN  
UKRAINE

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**UNITED KINGDOM**

BRITISH-AMERICAN BUSINESS INC.

<http://www.babinc.org>

**U.S.A.**

U.S. CHAMBER OF COMMERCE

<http://www.uschamber.com>



# Membership Directory

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## Membership

AmCham Albania is the voice of U.S. and Albanian business interests in Albania and works for specific economic development incentives, more effective import and export support policies, and a better business infrastructure. Being an AmCham member empowers businesses to lobby in a group with leading companies, to extend networking to influential circles and to participate in events tailored to their needs.

## Why Join AmCham Albania?

### **LOBBYING**

AmCham lobbies successfully on behalf of its members with the Albanian Government. It is determined to continue to be a serious contributor to the public discussion on fiscal and economic policies in Albanian, being a strong voice in protecting the interests of its members and the Albanian business community in general.

It also serves as a forum for international visitors who want to address Albanian business and political leaders. The Chamber is working to build a better business climate and increase incentives for foreign investors to Albania.

### **NETWORKING**

AmCham is a place where U.S. and Albanian businesses can network, look for business partners, and acquire information on specific business opportunities.

AmCham is devoted to promote business for its members by organizing events that allow them to establish contacts among themselves as well as help them to meet up with important guest.

### **BUSINESS DEVELOPMENT**

The American Chamber gives the opportunity to its members to develop and to introduce their business by utilizing the network created within the Chamber. At the same time, members can develop their businesses by benefiting from their participation at business forums, meetings with heads of institutions, business after hours, B2B meetings in Albania and in region and trade missions to US or Europe.

AmCham Albanian offers several levels of membership:

SUSTAINING	COMPANIES	SMALL BUSINESSES / INDIVIDUALS & NGO'S
Participation at CEO's Forum		
Company Logo at 'AmCham Advantage' magazine and at Year Book		
Invitation to special events		
Invitation to all regular events (3 persons)	Invitation to all regular events (2 persons)	Invitation to all regular events (1 person)
Eligible for election to the Board of Directors	Eligible for election to the Board of Directors	Eligible for election to the Board of Directors
Eligible to chair and to participate on committees	Eligible to chair and to participate on committees	Eligible to chair and to participate on committees
Company Logo and listing at AmCham Webpage	Company Logo and listing at AmCham Webpage	Company Logo and listing at AmCham Webpage
Membership is approved from the Board of AmCham	Membership is approved from the Board of AmCham	Membership is approved from the Board of AmCham

# Sustaining Members

	 ALBANIAN-AMERICAN ENTERPRISE FUND		 BOGA & ASSOCIATES LEGAL • TAX • ACCOUNTING		 Hi-Tech System Integrator
					
					
					
			 Grant Thornton An instinct for growth™	 TEA OIL GROUP Tea Construction & Petrol	
					
					

# Alphabetic List of Members

1. A & A Group
2. A & B Business Consulting
3. A Bi Esse
4. ABC Health Foundation
5. ABCom
6. ACG-Advanced Construction Group
7. ACI Engineering
8. Adamb
9. Adriatic Ventures - ADI
10. Ak-Invest
11. Aksioner International Securities Brokerage
12. Alba Skela Construction
13. Albanian - American Enterprise Fund
14. Albanian Center for Economic Research
15. Albanian Duty Free Distribution
16. Albanian International School
17. Albanian Mobile Communications S.A. -AMC
18. Albanian-American Development Foundation
19. AlbAtlas
20. AlbGarden
21. Albtours "D"-VAS tour operatore
22. Aldkris
23. Alkan/Sh
24. Alpha Bank
25. Alumil - Albania
26. Ambra Srl.
27. American Noble Coffee
28. American Training Center
29. Amined
30. Andela - Woodrow Wilson School
31. ANDE-LM Agency
32. Anosis
33. Antea Cement
34. Antoneta Gjeçi
35. APIA Wealth Management Albania
36. Artinel
37. Auto Star Albania
38. Avanttive Consulting
39. AVON Cosmetics Albania
40. B & B Food Service
41. Bakery Adriatica
42. Balfin-Balkan Finance Investment Group
43. Bankers Petroleum Albania Ltd.
44. Bar-Gallery-Art Cubi
45. Bar-Restaurant "Shqiponja"
46. Bayer D.O.O. Tirana Representative Office
47. Bërdica
48. Bereqet
49. Beta
50. Bilanc
51. Bindi
52. Birra Korça
53. Boga & Associates
54. Bozgo
55. Bozo & Associates
56. British American Tobacco Albania
57. Brunes
58. Bukuria Shqiptare Beli
59. CCS
60. Century 21 Albania
61. CMB Albania
62. Co Casa
63. Coca-Cola Bottling Shqiperia
64. Coffee Club Albania
65. Communication Progress
66. Dajti Construxion
67. Dajti Ekspres
68. DDB Albania
69. Deloitte Albania
70. Deutsche Lufthansa' Albania Branch
71. Devoll Hydropower
72. DHL International Albania Ltd.
73. Dimapak
74. Dinamo
75. DM Consulting Services Albania
76. Easypay

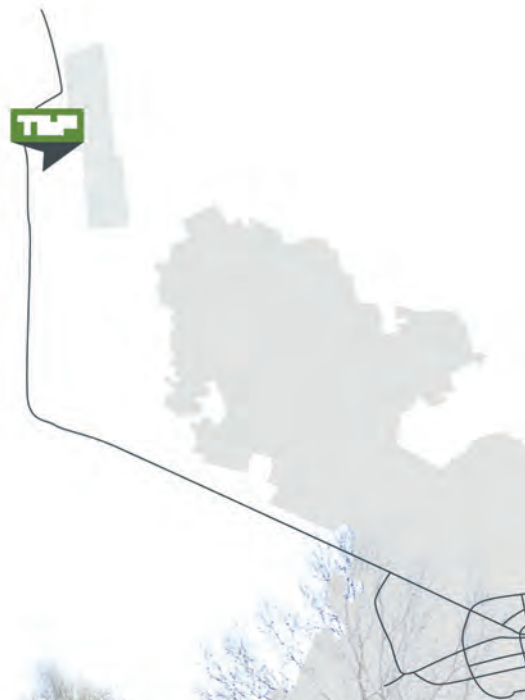


Tirana Business Park - the home of a dynamic business community.



TIRANA  
BUSINESS  
PARK

Rinas Road, Bld. 07, Tirana, Albania  
[info@tiranabusinesspark.com](mailto:info@tiranabusinesspark.com)  
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Tel: +355 4 44 15 154



77. Eco Mat
78. EGNATIA Group
79. EHW
80. Elledi
81. Embassy of the United States
82. Enrico-Marinelli
83. Enternal
84. Era 2000
85. Erbiron
86. Ermira Lulaj
87. Ernst & Young Albania
88. Europetrol Durrës Albania
89. Everest IE
90. Express Albania
91. Eyes Advertising
92. Farmatech
93. Fatjon Lami
94. Fatmir Kazazi
95. Fejzo
96. Financial Services Volunteer Corps
97. Financial Union Tirana - Western Union
98. First
99. Florifarma
100. Friends Distribucion
101. Fufarma
102. Fusha
103. Fushe Kruja Cement Factory
104. GAEA-Green Alternative Energy
105. GDQ International Christian School
106. Gender Alliance Development Center
107. German Albanian Logistics Agency (GALA)
108. GlaxoSmithKline Export Ltd.
109. Golden Eagle - Rogner Hotel Europapark
110. Grant Thornton
111. GSA
112. Harry T. Fultz Foundation
113. Hewlett Packard IT BV Albania Branch
114. Hoffmann - La Roche
115. ICTS Albania
116. IDRA
117. Ilia Kabuci
118. InfoSoft Systems
119. Instituti Jeta e Re
120. Intech +
121. International Commercial Bank
122. Intersig Vienna Insurance Group
123. Intesa Sanpaolo Bank
124. Iris
125. Jordil
126. JT International Tirana
127. Junior Achievement of Albania
128. Jupiter Computer Systems Ltd.
129. K.T & Associates
130. Kalo & Associates
131. Kantina e Pijeve Gj.K. Skënderbeu
132. Kastrati Group
133. KDF
134. KESH
135. Kika
136. Konsort
137. Korsel
138. KPMG Albania
139. Laura Pustina
140. Lincoln Centers of Albania
141. Llambi Karbunara
142. Loloçi & Associates
143. Marketing & Distribution, Albania
144. Marlotex
145. McCANN Tirana
146. Melgushi
147. Mermer Balliu
148. Messer Albagaz
149. Microsoft Albania
150. Miell - Tirana



151. Mifol Inerte
152. MRDC
153. Muça
154. National Chamber of Private Judicial Execution
155. NCH Advisors Inc.
156. Net-SFS
157. Nisatel
158. NOA
159. Optima Legal & Financial
160. P.V.N. Colosseo
161. Pelinku Jeans
162. Philip Morris Albania
163. Pianeta
164. PolitOn Centre
165. Porsche Albania
166. Prespa 2000
167. PricewaterhouseCoopers Audit
168. Printec Albania (Cyprus) Limited
169. Procredit Bank
170. Professional & Business Women Association
171. Rametal
172. Real Estate "INF 93"
173. Regional Development Agency, Korça
174. Rejsi Farma
175. Relikaj Ltd.
176. Renova
177. S & T Albania
178. Salltik
179. SHAFP Sigal Life Uniqa Group Austria
180. Sheraton Tirana Hotel
181. SIGAL Uniqa Group Austria
182. Sigma Interbalkanian Vienna Insurance Group
183. Small Business Association, Korça
184. Sokol Arishta
185. Starnet
186. Stefani & Co
187. Studio Mallkuçi & Sadushaj
188. Taçi Oil International
189. Tafaj "Z"
190. Tashko Pustina - Attorneys
191. TCN
192. Tea Construction & Petrol
193. Teknoxgroup Albania
194. Tendence 3A
195. Tetra Tech ARD
196. Teuta Durrës
197. Tirana Bank
198. Tirana Business Park
199. Tirana International Airport
200. Tirana Leasing
201. Tirex Exploration
202. Tobacco Holdings Group
203. Tona Co
204. Tonucci & Partners Albania
205. Transatlantic Albania Ltd
206. Trema Engineering 2
207. TriMed
208. Turgut Ozal
209. TÜV Austria Albania Shpk & TÜV ACADEMY
210. Ulysses Enterprises
211. United Bank of Albania
212. United Transport-UPS
213. University of New York Tirana
214. Valu Add Management Services
215. Vasil Shandro
216. Veneto Banka
217. Vera Qerrushi
218. Vodafone Albania
219. Western Atlas International Inc.
220. World Vision Albania
221. Zaka & Kosta Attorneys at Law
222. Zef Doçi
223. Zhan 92
224. ZICO

# Members by Business Activity

## Advertising & Graphic Design

DDB Albania  
Eyes Advertising  
McCANN Tirana

## Airline

Deutsche Lufthansa Albania Branch

## Airport

Tirana International Airport

## Agricultural Machineries and Equipments

Jordil

## Agrobusiness

AlbGarden  
Jordil

## Aluminum Foundry

Rametal

## Auditing/ Accounting/ Bookkeeping

Avantive Consulting  
Boga & Associates  
Deloitte Albania  
Ernst & Young Albania  
Grant Thornton  
KPMG Albania  
PricewaterhouseCoopers Audit

## Banks

Alpha Bank  
International Commercial Bank  
Intesa Sanpaolo Bank  
Procredit Bank  
Tirana Bank  
United Bank of Albania  
Veneto Banka

## Bar/ Restaurants/Catering

B & B Food Service (Big Bite)  
Bar-Gallery-Art Cubi  
Bar-Restaurant Shqiponja  
Bereqet  
Era 2000  
Pianeta

## Beauty Salon

Bukuria Shqiptare Beli

## Car & Vehicle Trade

Artinel 95  
Auto Star Albania  
Porsche Albania  
Tendence 3A

## Cleaning Services

Fusha  
Korsel

## Clothes Production/ Confection (underwear)

Marlotex  
Melgushi

## Consulting – Business

A & B Business Consulting  
Ande-LM Agency  
Avantive Consulting  
Balfin-Balkan Finance Investment Group  
Boga & Associates  
Deloitte Albania  
DM Consulting Services Albania  
IDRA  
KPMG Albania  
NCH Advisors  
NOA  
PricewaterhouseCoopers Audit  
Regional Development Agency, Korca  
Valu Add Management Services

## Consulting-Engineering Projects

ACI Engineering  
GSA  
Trema Engineering 2

## Consulting – Legal Services

Boga & Associates  
Bozo & Associates  
Deloitte Albania  
Fatmir Kazazi  
K.T. & Associates  
Kalo & Associates  
Loloçi & Associates

Optima Legal & Finacial  
Tashko-Pustina Attorney  
Tonnuci & Partners Albania  
Zaka-Kosta Attorneys at Law

## Communication

ABCCom  
Albanian Mobile Communication-AMC  
TCN  
Vodafone Albania

## Construction

ACG Albania  
Alba Skela Construction  
Amined  
Enternal  
Fejzo  
Fusha  
Kika  
Korsel  
P.V.N.- Hotel Colosseo  
Prespa 2000  
Salltik  
Tirana International Airport  
Trema Engineering 2

## Construction Materials Production

Adamb  
Alumil Albania  
Antea Cement  
Fushë-Kruja Cement Factory  
Mifol Inerte  
Renova

## Construction Materials & Machineries

### Trading

Adamb  
Antea Cement  
Brunes  
Eco Mat  
Enternal  
Jorgji Balliu  
Llambi Karbunara  
Prespa 2000  
Renova  
Teknoxgroup Albania

**Cosmetics Trade & Esthetics**

Avon Cosmetics Albania  
Bukuria Shqiptare Beli  
Vera Qerrushi

**Customs Agency**

A & A Group

**Duty Free Services**

Albanian Duty Free Distribution

**Education/Private Schools**

Albanian International School  
American Training Center  
Andela (Woodrow Wilson School)  
GDQ International Christian School  
Harry T. Fultz Foundation  
Lincoln Centers of Albania  
Turgut Ozal  
University of New York Tirana

**Electrical Applications & Appliances**

Abiesse  
GSA  
Pianeta

**Embassy**

Embassy of the United States

**Employment & HR Services**

Ande-LM Agency  
DM Consulting & Services Albania  
KPMG Albania  
PricewaterhouseCoopers Audit

**Energy Supply**

Devoll Hydropower  
KESH

**Explorations & Researches Services**

Adriatic Ventures-Adi  
Bankers Petroleum Albania  
GAEA-Green Alternative Energy  
Tirex Explorations

**Financial Services & Institutions**

Ak-Invest  
Aksioner International Securities Brokerage

Albanian American Enterprise Fund  
Albanian Development Foundation  
Alpha Bank  
APIA Wealth Management Albania  
Easypay  
Ernst & Young Albania  
Financial Union in Tirana/Western Union  
International Commercial Bank  
Intesa Sanpaolo Bank  
KPMG Albania  
NOA  
PricewaterhouseCoopers Audit  
Procredit Bank  
Tirana Bank  
Tirana Leasing  
United Bank of Albania  
Veneto Banka

**Food and Beverage Production**

Aldkris  
B & B Food Service (Big Bite)  
Bërdica  
Birra Korça  
Bozgo  
Coca-Cola Bottling Shqipëria  
E.H.W.  
Egnatia Group  
Erbiron  
Kantina e Pijeve Gj. K. Skënderbeu  
Miell Tirana  
Pianeta  
Relikaj  
Stefani & Co  
Teuta Durrës  
Tona Co

**Food & Beverages Trade**

American Noble Coffee  
Bakery Adriatica  
Elledi  
Erbiron  
Fatjon Lami  
Friends Distribution  
Pianeta

Sokol Arishta  
Zico

**Funds**

Albanian American Development  
Foundation-AADF  
SHAFP Sigal Life Uniqa Group Austria

**Furniture Production**

Beta  
Dajti Construxion  
Tafaj Z

**Gas & Oil**

Alkan/SH  
Bankers Petroleum Albania  
Europetrol Durrës Albania  
K.D.F.  
Kastrati Group  
Messer Albagaz  
Taçi Oil International  
Tea Construction & Petrol  
Transatlantic Albania Ltd.  
Western Atlas International Inc.

**Hotels**

Express Albania (Doro Hotel)  
Golden Eagle - Rogner Hotel Europapark  
P.V.N. - Hotel Colosseo  
Sheraton Tirana Hotel

**Hydrosanitary Products**

Brunes

**Insurance**

Intersig Vienna Insurance Group  
Sigal Uniqa Group Austria  
Sigma InterAlbanian Vienna Insurance  
Group

**International Inspection Services**

TÜV Austria Albania Shpk & TÜV  
ACADEMY

**Internet Provider**

ABCom  
Starnet  
TCN

**ITC Systems/ Equipments/ Software Development**

ABCCom  
 Bilanc  
 CCS  
 Communication Progress  
 First  
 Hewlett-Packard IT BV Albania Branch  
 Infosoft Systems  
 Intech +  
 Jupiter Computer Systems Ltd.  
 Konsort  
 Microsoft Albania  
 Printec Albania (Cyprus) Limited  
 S & T Albania  
 TCN

**Individuals**

Llambi Karbunara  
 Net-SFS - Rezar Llukaçej  
 Vasil Shandro

**Judicial Execution**

National Chamber of Private Judicial Execution  
 Vasil Shandro

**Logistics**

A & A Group  
 German Albanian Logistics Agency (GALA)

**Medical Plants and Herbs**

Relikaj

**Notary Services**

Laura Pustina  
 Studio Mallkuçi & Sadushaj

**Organizations/ Associations/ NGO/ Projects**

ABC Health Foundation  
 Financial Services Volunteer Corps  
 GDQ International Christian School  
 Gender Alliance Development Center  
 Harry T. Fultz Foundation  
 Instituti Jeta e Re

Junior Achievement of Albania  
 Lincoln Centers of Albania  
 MRDC  
 PolitOn Centre  
 Professional & Business Woman Association  
 Regional Development Agency, Korça  
 Small Business Association, Korça  
 Tetra Tech ARD  
 World Vision Albania

**Packaging Materials/ Packaging Machineries**

Dimapak  
 Everest IE

**Pharmaceutical Trade**

Bayer D.O.O. Representative Office  
 Farmatech  
 Florifarma  
 Fufarma  
 GaxoSmithKline Export Ltd.  
 Hoffmann – La Roche  
 Rejsi Farma  
 Trimed

**Real Estate/Property Assessment**

APIA Wealth Management Albania  
 Century 21 Albania  
 Real Estate INF 93'  
 Tirana Business Park

**Security Systems and Services**

Abiesse  
 ICTS

**Shoe Production**

Ambra

**Teleferic Services**

Dajti Ekspres

**Telephony Services**

Albanian Mobile Communications-AMC  
 Nisatel  
 Vodafone Albania

**Textiles**

Co Casa  
 Marlotex

**Tobacco**

British American Tobacco  
 JT International Tirana  
 Philip Morris Albania  
 Tobacco Holding Group

**Trade-General**

Anosis  
 Antoneta Gjeçi  
 Bakery Adriatica  
 Beta  
 Bindi  
 CMB Albania  
 Coffee Club Lavazza  
 Dajti Construxion  
 Dinamo  
 Enrico-Marinelli  
 Ermira Lulaj  
 Friends Distribution  
 GSA  
 Ilia Kabuci  
 Iris  
 Marketing & Distribution Albania  
 Muça  
 Pelinku Jeans  
 Tafaj Z  
 Zef Doçi  
 Zhan 92  
 ZICO

**Transport & Courier Services**

A & A Group  
 DHL International Albania  
 Ulysses Enterprises  
 UPS-United Transport

**Travel & Tour Agency**

AlbAtlas  
 Albtours "D"-VAS tour operatore

**TV & Radio Station**

Jordil

## World Vision

Since 1950, in nearly 100 countries in the world

## ...in Albania

Since 1999, in 11 areas

By working in 260 communities

our objective is to see improvements  
in the well-being of

**500,000**

children and youth,  
especially the most vulnerable

We work through:



Child Protection



Education



Youth



# Contact Information

## A

**Company:** A & A Group  
**Representative:** Aliona Zeqiri  
*Executive Director & Partner*  
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Kati 2, Ap. 5 (Vila Plus), Tiranë  
**Contacts:** +355 44 503832, 42 257671  
aa.international@aa-group.net  
www.aa-group.net  
**Activity:** Customs brokers-Logistic-  
Transport-Shipping-Consulting

**Company:** A & B Business Consulting  
**Representative:** Arta Gurabardhi  
*Partner*  
**Address:** Rruga Myslym Shyri, Godina 9/1,  
Tiranë  
**Contacts:** +355 42 258326  
contact@abkons.com  
www.abkons.com  
**Activity:** Business Consulting

**Company:** A Bi Esse  
**Representative:** Eliana Pilika  
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**Address:** Autostrada Tiranë - Durrës, Km. 6,  
Yrshek  
**Contacts:** +355 48 200416  
info@abiesse.al  
www.a-biesse.com  
**Activity:** Trade of electrical materials

**Company:** ABC Health Foundation  
**Representative:** Kreshnik Grezda  
*CEO*  
**Address:** Rr. Qemal Stafa, nr. 260, Tiranë  
**Contacts:** +355 42 234105  
ceo@abchealth.org  
www.abchealth.org  
**Activity:** NGO

**Company:** ABCom  
**Representative:** Genti Daci  
*General Manager*  
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Complex, Kulla 2, Kati 2, Tiranë  
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ceoassist@abcom.al  
www.abcom.com.al  
**Activity:** 3N1 service Provider  
(TeleCommunication / Internet provider/ TV)

**Company:** ACG-Advanced Construction  
Group  
**Representative:** Brixhilda Farwati  
*Administrator*  
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Ap. 19, Tiranë  
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xhildall@hotmail.com  
**Activity:** Construction

**Company:** ACI Engineering  
**Representative:** Petraq Shomo  
*President*  
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6, përballë Vesa Center, Tiranë  
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pshomo@icc-al.org  
**Activity:** Electrical Engineering Contractor

**Company:** Adamb  
**Representative:** Amarta Ndoka  
*Administrator*  
**Address:** Kompleksi Adriatik, Shengjin,  
Lezhë  
**Contacts:** a.ndoka@yahoo.com  
**Activity:** Aluminum and glass  
facade works

**Company:** Adriatic Ventures (Adi)  
**Representative:** John S. Ross  
*CEO*  
**Address:** Sheraton Tirana Hotel, Tiranë  
**Contacts:** +355 42 379607  
p.vjero@gmail.com, jr.adriatik@gmail.com  
**Activity:** Mining, export of nickel-chromium  
concentrate

**Company:** Ak-Invest  
**Representative:** Ilir Adili  
*President*  
**Address:** Rr. Ded Gjo Luli, Nr. 213, Tiranë  
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remi@ak-invest.net  
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**Activity:** Financial Institute

**Company:** Aksioner International Securities  
Brokerage  
**Representative:** Mark Crawford  
*Chairman*  
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tregtare 2. Nr. 20, Tiranë  
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mcrawford@aksioner.com  
www.aksioner.com  
**Activity:** Financial Services

**Company:** Alba Skela Construction  
**Representative:** Petrit Nikolla  
*Administrator*  
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Shkollës së Partisë, Tiranë  
**Contacts:** albaskela@gmail.com  
www.albaskela.com  
**Activity:** Scaffolding Services, sale and  
rental

**Company:** Albanian - American Enterprise Fund  
**Representative:** Martin Mata and Aleksander Sarapuli  
*Interim Co-Chief Executive Officers*  
**Address:** Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 12, Tiranë  
**Contacts:** +355 42 222408  
 info@aaef.com  
 www.aaef.com  
**Activity:** Financial Institutions

**Company:** Albanian Center for Economic Research  
**Representative:** Zef Preçi  
*Executive Director*  
**Address:** Rr. Ismail Qemali, Blgd no. 1, Hyrja 1, P.O. Box 2934, Tiranë  
**Contacts:** +355 42 274603  
 zef.preci@gmail.com  
 www.acer.org.al  
**Activity:** NGO

**Company:** Albanian Duty Free Distribution  
**Representative:** Elona Caushi  
*Administrator*  
**Address:** ABA Business Center, Rr. Papa Gjon Pali, Tiranë  
**Contacts:** +355 44 500621  
 e\_caushi@albaniadutyfree.com  
 www.albaniadutyfree.com  
**Activity:** Duty free-Airport

**Company:** Albanian International School  
**Representative:** Michel Demyen  
*Executive Director*  
**Address:** Rr. e Elbasanit, nr. 24, Tiranë  
**Contacts:** +355 42 273488  
 sekretaria.ais@gmail.com  
 www.ais-tirana.org  
**Activity:** Education/International School

**Company:** Albanian Mobile Communications -AMC  
**Representative:** Dimitris Blatsios  
*General Director*  
**Address:** Rr. Gjergj Legisi, Laprakë, Tiranë  
**Contacts:** +355 42 275300  
 info@amc.al  
 www.amc.al  
**Activity:** Mobile telecommunication

**Company:** Albanian-American Development Foundation  
**Representative:** Martin Mata and Aleksander Sarapuli  
*Interim Co-Chief Executive Officers*  
**Address:** Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 12, Tiranë  
**Contacts:** +355 42 222408  
 info@aadf.org  
 www.aadf.org  
**Activity:** Foundation

**Company:** AlbAtlas  
**Representative:** Alma Kraja  
*General Manager*  
**Address:** Rr. Mine Peza, Nr. 2, Tiranë  
**Contacts:** +355 42 224446  
 albatlas@hotmail.com  
**Activity:** Tour & Travel Agency

**Company:** AlbGarden  
**Representative:** Pjetër Trashaj  
*Owner*  
**Address:** Lagjja Skëndërbeg. Superstrada Lezhë-Shkodër, Km. 1  
**Contacts:** +355 215 23801  
 info@albgarden.com  
 www.albgarden.com  
**Activity:** Production & trade of seed-plot

**Company:** Albtours D-VAS tour operator  
**Representative:** Enver Mehmeti  
*President*  
**Address:** Rr. Ibrahim Rugova, ish blloku, Tiranë  
**Contacts:** +355 42 253343  
 info@albtoursd.al  
 www.albtoursd.al  
**Activity:** Travel Agency

**Company:** Aldkris  
**Representative:** Agron Gordani  
*Business Administrator*  
**Address:** Autostrada Tiranë-Durrës, Km. 7  
**Contacts:** +355 42 407430  
 aldkrisderby@gmail.com  
 www.aldkris.com  
**Activity:** Food products & beverages

**Company:** Alkan/SH  
**Representative:** Albert Marku  
*President*  
**Address:** Lagjja Ndoc Maziu, Rr. Edit Durham, tek Karburant AKE, Shkodër  
**Contact:** 0692075153  
**Activity:** Fuel Trade

**Company:** Alpha Bank  
**Representative:** Periklis Drougkas  
*CEO*  
**Address:** Rruga e Kavajës, Qendra G-Kam Business Centre, Kati i 2-të, Tiranë  
**Contacts:** +355 42 278511  
 ceo-office.albania@alpha.gr  
 www.alpha.gr  
**Activity:** Bank

**Company:** Alumil - Albania  
**Representative:** Sotirios Boulios  
*Administrator*  
**Address:** Autostrada Tiranë-Durrës, Km. 7  
**Contacts:** +355 48 300230/1  
 info.al@alumil.com  
 www.alumil.com  
**Activity:** Construction Material Production

**Company:** Ambra S.r.l.  
**Representative:** Xhemal Berxulli  
*President*  
**Address:** Rr. Aleksandër Goga, Lagjja 15, Durrës  
**Contacts:** +355 52 227936  
 info@ambra.al, ambrasrl@albaniaonline.net  
 www.ambrasrl.com  
**Activity:** Manufacturer of clothes

**Company:** American Noble Coffee  
**Representative:** Gjok Popaj  
*Administrator*  
**Address:** Malësi e Madhe  
**Contacts:** +355 692084627  
 noblecoffee@gmail.com, gjokpopaj@sigal.com.al  
**Activity:** American Coffee

**Company:** American Training Center  
**Representative:** Adeila Makashi  
*Administrator*  
**Address:** Rr. Ismail Qemali, Pall. 29, Kati 2, Tiranë  
**Contacts:** +355 257075  
 Act.tirana@outlook.com  
 www.atcentre.org  
**Activity:** Education, Training Center

**Company:** Amined  
**Representative:** Pranvera Meshnuni  
*President*  
**Address:** Rr. Mbreti Gent, Shkodër  
 aminedshpk@hotmail.com  
**Activity:** Construction

**Company:** Andela (Woodrow Wilson School)  
**Representative:** Lulzim Masha  
*President*  
**Address:** Përballë Parkut Kombëtar, tek Liqeni Artificial, Tiranë  
**Contacts:** +355 42 266902  
 info@wilson-school.com  
 www.wilson-school.com  
**Activity:** Trade, Private School

**Company:** ANDE-LM Agency  
**Representative:** Luli Makashi  
*President*  
**Address:** Rr. Ismail Qemali, Pall. 34, Kati 3, përballë Piceri Era, Tiranë  
**Contacts:** +355 42 229724  
 luli.makashi@ande-lm.com.al  
 www.ande-lm.com  
**Activity:** Employment Services and Recruitment/ Exchange Student Progress

**Company:** Anosis  
**Representative:** Mandas Evangelos  
*President*  
**Address:** Rr. e Dibrës, Nr. 268, Tiranë  
**Contacts:** +355 42 361761, 42 362841  
 anosis@albmail.com  
**Activity:** Trade-AMC Shop

**Company:** Antea Cement  
**Representative:** Adamantion Frantzis  
*CEO*  
**Address:** Autostrada Tiranë-Durrës, Km. 7, Kashar, Tiranë  
**Contacts:** +355 44 502427  
 info@anteacement.al  
 www.anteacement.com  
**Activity:** Production & Trade of Cement

**Company:** Antoneta Gjeçi  
*Individual*  
**Address:** Rr. e Kavajës, Pall. 146, Shk. 3, Tiranë  
**Contacts:** +355 42 235435, 42 260230  
 antonetagjeci@gmail.com  
**Activity:** Apparel trade

**Company:** APIA Wealth Management Albania  
**Representative:** Aleksander Prifti  
*CEO*  
**Address:** Rr. Perlat Rexhepi, Pall. 12, pranë Hotel Presidencës, Tiranë  
**Contacts:** aprifti@apiawealthmanagement.com  
 www.apiawealthmanagement.com  
**Activity:** Wealth management

**Company:** Artinel  
**Representative:** Ariana Berberi  
*President*  
**Address:** Muçaj, Vorë  
**Contacts:** +355 47 800551  
 artinel@artinel.al  
 www.artinel.al  
**Activity:** KIA Motors Corporation, HYUNDAI Distributor



**Company:** Auto Star Albania sha  
**Representative:** Basri Rruka  
*Administrator*  
**Address:** Autostrada Tiranë-Durrës, Km 7  
 Kashar, Nr.10  
**Contacts:** Aftersales: +355 44 500 333  
 Sales: +355 44 500 335  
 Administration: +355 44 500 336  
 info@autostar.al  
 www.autostar.al  
**Activity:** Sale of vehicles & spare parts,  
 vehicle servicing

**Company:** Avanntive Consulting  
**Representative:** Laura Qorlaze  
*Partner*  
**Address:** Rr. Ibrahim Rugova, Sky Tower,  
 8/3, Tiranë  
**Contacts:** +355 42 268079  
 avanntive@avanntive.al  
 www.avanntive.al  
**Activity:** Audit, Accounting & Bookeeping

**Company:** AVON Cosmetics Albania  
**Representative:** Aleksandra Kasmi  
*Marketing Coordinator*  
**Address:** Rr. Themistokli Gërmenji, Pallati  
 Ambasador, Kati 7-të, Zyra 8/2, Tiranë  
**Contacts:** +355 42 258663  
 aleksandra.kasmi@avon.com  
 www.avon.com  
**Activity:** Trade of cosmetics

## B

**Company:** B & B Food Service (Big Bite)  
**Representative:** Andrea Zoga  
*Administrator*  
**Address:** Rr. Abdyl Frashëri, Pall. 16, Shk. 1,  
 Ap. 4, Tiranë  
**Contacts:** +355 42 451306  
 az.bigbite@yahoo.com  
**Activity:** Fast Food, Restaurants

**Company:** Bakery Adriatica  
**Representative:** Mike McDougall  
*CEO*  
**Address:** Rr. e Kavajës, Tiranë  
**Contacts:** +355 46 305465  
 mike@cinnabonadriatica.com  
 www.cinnabonadriatica.com  
**Activity:** Bakery Coffee Shop

**Company:** Balfin-Balkan Finance Investment  
 Group  
**Representative:** Samir Mane  
*President*  
**Address:** Rr. Papa Gjon Pali II, ABA  
 Business Center Kati 12  
**Contacts:** +355 42 389250, 42 389284  
 info@balfin.al  
 www.balfin.al  
**Activity:** Consulting office

**Company:** Bankers Petroleum Albania Ltd.  
**Representative:** David French  
*CEO*  
**Address:** Blvd. Bajram Curri, European Trade  
 Center, Kati 13, Tiranë  
**Contacts:** +355 42 274786  
 odashi@bankerspetroleum.com  
 www.bankerspetroleum.com  
**Activity:** Explosion of oil wells in Patos-  
 Marinaz oil field

**Company:** Bar Restaurant Shqiponja  
**Representative:** Hysen Isufi  
*President*  
**Address:** Lagjja Ajasem, Rr. Rozafat,  
 Shkodër  
**Contacts:** +355 222 41625  
**Activity:** Bar-Restaurant

**Company:** Bar-Gallery-Art Cubi  
**Representative:** Vjollca Cubi  
*President*  
**Address:** Rr. Myslym Shyri, Pall. 46/1,  
 Tiranë  
**Contacts:** +355 42 258013  
 vjollcacubi@yahoo.com  
**Activity:** Art Gallery

**Company:** Bayer D.O.O. Representative  
 Office  
**Representative:** Orjana Janushaj  
*Managing Director*  
**Address:** Blv. Gjergj Fishta, Kulla Gora 1,  
 Kati 4, Apt. 17, Tiranë  
**Contacts:** +355 42 241988  
 orjana.janushaj@bayer.com  
**Activity:** Pharmaceutical Representative  
 Company

**Company:** Bërdica  
**Representative:** Behar Bërdica  
*Administrator*  
**Address:** Rr. Lek Dukagjini, Nr. 225, Tiranë  
**Contacts:** +355 222 44425  
 berdica\_shpk@berdica.al  
 www.berdica.al  
**Activity:** Additives & Chemicals

**Company:** Bereqet  
**Representative:** Ali Onat  
*Administrator*  
**Address:** Artan Lenja, Vila 3 Katëshe,  
 Kati 3, Tiranë  
**Contacts:** +355 42 235399  
 arbbereqet@gmail.com  
 www.bereqet.com  
**Activity:** Catering

**Company:** Beta  
**Representative:** Bexhet Kapllani  
*President*  
**Address:** Autostrada e Metalurgjisë,  
 Km. 2, Elbasan  
**Contacts:** +355 582 326095  
 betamobileri@gmail.com  
**Activity:** Furniture manufacturing  
 and trade

**Company:** Bilanc  
**Representative:** Erion Tushe  
*CEO*  
**Address:** Blv. Gjergj Fishta, Qendra Alpas,  
 Kati 2, Shk. 2, Apt.3, Tiranë  
**Contacts:** +355 42 274427  
 info@bilanc.com, info@tpksolutions.com  
 www.tpksolutions.com  
**Activity:** Software, IT Services

**Company:** Bindi  
**Representative:** Hysen Ruka  
*President*  
**Address:** Rr. Vaso Pasha, Nr. 8, Kati 4, Ap.  
 10, Tiranë  
**Contacts:** +355 42 250715  
 hysen.ruka@gmail.com  
**Activity:** Trade

**Company:** Birra Korça  
**Representative:** Evgjëni Koshuta  
*Administrator*  
**Address:** Blvd. Fan S. Noli, Nr. 1, Korçë  
**Contacts:** +355 8225 4033  
 info@birrakorca.com.al  
 www.birrakorca.com.al  
**Activity:** Brewery

**Company:** Boga & Associates  
**Representative:** Genc Boga  
*Managing Partner*  
**Address:** Rr. Ibrahim Rugova, P.O. Box  
 8264, Tiranë  
**Contacts:** +355 42 251050  
 boga@bogalaw.com  
 www.bogalaw.com  
**Activity:** Attorney, Legal Services, Business  
 Consulting

**Company:** Bozgo  
**Representative:** Tritan Bozgo  
*Administrator*  
**Address:** Autostrada Tiranë-Durrës, Km. 3  
**Contacts:** +355 42 227784  
 tritanbozgo@bozgo-al.com  
**Activity:** Food Production

**Company:** Bozo & Associates  
**Representative:** Artan Bozo  
*Partner*  
**Address:** Rr. Ibrahim Rugova, Sky Tower,  
 Kati 10, 103, Tiranë  
**Contacts:** +355 42 268048  
 artan@bozolaw.al  
 www.bozolaw.al  
**Activity:** Law office

**Company:** British American Tobacco Albania  
**Representative:** Greta Xhaferraj  
*CEO*  
**Address:** Rr. e Kavajës, ish kombinati  
 ushqimor, Tiranë  
**Contacts:** +355 42 255084  
 Greta\_Vaso\_Xhaferraj@bat.com  
 www.bat.com  
**Activity:** Import-Distribution of Cigarettes

**Company:** Brunès  
**Representative:** Geront Çela  
*President*  
**Address:** Autostrada Tiranë-Durrës, Km. 7  
**Contacts:** +355 42 504400/1  
 gerontcela@brunes.al,  
 marketing.brunes@gmail.com  
 www.brunes-al.com  
**Activity:** Trade of tiles & hidrosanitary

**Company:** Bukuria Shqiptare Beli  
**Representative:** Beli Cafë  
*President*  
**Address:** Rr. Mine Peza, Pall. 102, Lagjja 4,  
 Tiranë  
**Contacts:** +355 42 256699  
 beautybeli@gmail.com  
**Activity:** Beauty salon, trade of cosmetics

## C

**Company:** CCS  
**Representative:** Genci Likoskëndaj  
*General Manager*  
**Address:** Rr. Sulejman Delvina (pranë  
 stadiumit Dinamo), Tiranë  
**Contacts:** +355 42 259004/5  
 info@ccs.al  
 www.ccs-albania.com  
**Activity:** IT system, Photocopier system



# PHILIP MORRIS

## ALBANIA Sh.p.k.

- Philip Morris International Inc. (PMI), which spun-off from Altria Group in March 2008, is a U.S. corporation with its headquarters in New York and operations center in Lausanne, Switzerland

- The leading international tobacco company with products sold in more than 180 countries and seven of the top 15 global brands

- In 2013, an estimated 15.7% share of the total international cigarette market outside the United States, or 28.2% excluding China and the United States

- Philip Morris Albania Sh.p.k. (PMA) a company duly registered in the Republic of Albania since 2006 and operating in the exclusive import and sale of products manufactured under the license of affiliates of Philip Morris International Inc.

**Company:** Century 21 Albania  
**Representative:** Jonian Antoni  
*Executive Director*  
**Address:** Rr. Abdi Toptani, Kulla Torre Drin, kati V, Tiranë  
**Contacts:** +355 42 250599  
 info@century21albania.com  
 www.century21albania.com  
**Activity:** Real Estate LLC

**Company:** CMB Albania  
**Representative:** Nikos Savinos  
*Administrator*  
**Address:** TEG, Lundër, Farkë  
**Contacts:** +355 48 845912  
 info@marinopoulos.com  
**Activity:** Supermarket Carrefour

**Company:** Co Casa  
**Representative:** Arion Muçaj  
*Shareholder*  
**Address:** Autostrada Tiranë-Durrës, Km. 1, Tiranë  
 cocasa@live.com  
 www.cocasa.al  
**Activity:** Import Export Textiles

**Company:** Coca-Cola Bottling Shqipëria  
**Representative and Administrator:**  
 Luigi Verardo  
*General Manager*  
**Address:** Rr. Kombëtare Tiranë-Durrës, Km. 5, Kashar  
**Contacts:** +355 45606060  
 segretaria@cocacola.al  
 www.ccbs.al  
**Activity:** Manufacture and distributor of Coca-Cola portfolio products (soft drinks)

**Company:** Coffee Club Albania  
**Representative:** Ndrek Zaja  
*President*  
**Address:** Rr. Myslym Keta, km. 4, Komuna Dajt, Tiranë  
**Contacts:** +355 44 803700  
 info@coffeclub.al  
**Activity:** Lavazza Coffee

**Company:** Communication Progress  
**Representative:** Gentian Likaj  
*President*  
**Address:** Rr. e Durrësit, Pall. MC Inerte, Tiranë  
**Contacts:** +355 42 413901  
 g.likaj@commprog.com  
 www.commprog.com  
**Activity:** IT Services & Communication

## D

**Company:** Dajti Construxion  
**Representative:** Kujtim Baholli  
*Administrator*  
**Address:** Rr. e Kavajës, ish Misto Mame, Tiranë  
**Contacts:** +355 42 232121  
 info@dajti-construxion.com  
 www.dajti-construxion.com  
**Activity:** Furnishing

**Company:** Dajti Ekspres  
**Representative:** Muhamet Malo  
*President*  
**Address:** Linzë, Qesarak, Stacioni i poshtëm, Teleferik  
**Contacts:** +355 42 379111  
 admin@dajtiexpres.com  
 www.dajtiexpres.com  
**Activity:** Cable Car Service

**Company:** DDB Albania  
**Representative:** Juela Isaj  
*CEO*  
**Address:** Observator Business Center, Kati 12, Rr. e Dibrës, Tiranë  
**Contacts:** +355 42 419461, 42 419462  
 juela.isaj@albania.ddb.com  
 www.ddb.com  
**Activity:** Communication/Advertising agency

**Company:** Deloitte Albania  
**Representative:**  
 Maksim Caslli, *Country Leader*  
 Olindo Shehu, *Partner*  
**Address:** Rr. Elbasanit, poshtë Fakultetit Gjeologji-Miniera, ngjitur me Lion Park, Tiranë  
**Contacts:** +355 44 517920, 44 517990  
 mmuka@deloittece.com  
 www.deloitte.com/al  
**Activity:** Audit and Enterprise Risk Services, Financial Advisory, Tax, Consulting

**Company:** Deutsche Lufthansa Albania Branch  
**Representative:** Alexander Tolweth  
*Country Manager*  
**Address:** Hotel Rogner Europapark, Tiranë  
**Contacts:** +355 42 235028  
 Office.tirana@austrian.com  
 www.austrian.com  
**Activity:** Airline, Air transport

**Company:** Devoll Hydropower  
**Representative:** Ola By  
*Project Director*  
**Address:** Rr. Papa Gjon Pali II, ABA Business Center, Office 1204  
**Contacts:** +355 44 501413  
 info@dhp.al  
 www.dhp.al  
**Activity:** Hydropower

**Company:** DHL International Albania Ltd.  
**Representative:** Qirjako Koçollari  
*Country Manager*  
**Address:** Autostrada Tiranë-Durrës, Km. 8  
**Contacts:** +355 42 406666  
 dhlalbania@dhl.com  
 www.dhl.com  
**Activity:** Express, Logistics, Overland  
 Transport Services, Air and Ocean Freights

**Company:** Dimapak  
**Representative:** Fatbardha Dibra  
*Presidente*  
**Address:** Autostrada Tiranë-Durrës, Km. 8,  
 Kashar  
**Contacts:** +355 42 406765  
 maillis@albaniaonline.net  
 www.maillis.com  
**Activity:** Trade of packaging machineries

**Company:** Dinamo  
**Representative:** Nexhip Meçi  
*Administrator*  
**Address:** Rr. Ferit Xhajko, Tiranë  
**Contacts:** +355 42 253798  
 director@dinamo-sha.com  
 www.dinamo-sha.com  
**Activity:** Trade center

**Company:** DM Consulting Services Albania  
**Representative:** Dritan Mezini  
*President & CEO*  
**Address:** Rr. Ibrahim Rugova, Leskova  
 Building, Kati 2, Apt. 7, Tiranë  
**Contacts:** +355 42 272622  
 dmezini@dm-consulting.biz  
 www.dm-consulting.biz  
**Activity:** Management, Human Recourses, IT  
 Solutions

## E

**Company:** Easy Pay  
**Representative:** Lindita Shomo  
*CEO*  
**Address:** Rr. Ibrahim Rugova, Green Park  
 Complex, Kulla 1, Tiranë  
**Contacts:** +355 42 264982  
 info@easypay.al  
 www.easypay.al  
**Activity:** Non-banking financial institution

**Company:** Eco Mat  
**Representative:** Arjon Muçaj  
*Administrator*  
**Address:** Autostrada Tiranë-Durrës, Km. 1  
**Contacts:** info@webmail.ecomat.al  
 www.ecomat.al  
**Activity:** Import-export of construction  
 materials

**Company:** E.H.W.  
**Representative:** Luan Leka  
*Administrator*  
**Address:** Autostrada Tiranë-Durrës, Km. 4,  
 Ndërtesa nr. 59  
**Contacts:** +355 42 407250  
 info@ehwgmbh.com  
 www.ehwgmbh.com  
**Activity:** Meat Processing & Salami

**Company:** EGNATIA Group  
**Representative:** Perla Kociasi  
*General Director*  
**Address:** Lagjja Emin Matraxhiu, Elbasan  
**Contacts:** +355 542 40161  
 egnatiagroup1@yahoo.com; egnatia\_group@  
 yahoo.com  
**Activity:** Wine and other alcoholic drink's  
 production

**Company:** Elledi  
**Representative:** Defrim Hyseni  
*President*  
**Address:** Rr. Ali Kelmenti, Nr. 78, Shkodër  
**Contacts:** +355 222 41620  
 www.defrim@hotmail.com  
**Activity:** Production of grocery products

**Company:** Embassy of the United States  
**Representative:** Donald Brown  
*Economic/Commercial Officer*  
**Address:** Rr. e Elbasanit, Nr. 103, Tiranë  
**Contacts:** +355 42 247285-0  
 BrownDA8@state.gov  
 www.usemb-tirana.rpo.at  
**Activity:** Embassy

**Company:** Enrico-Marinelli  
**Representative:** Selamije Dinaku  
*President*  
**Address:** City Park, Kati 2, Dyqani Enrico-  
 Marinelli, Tiranë  
**Contacts:** +355 42 248901, 42 271436  
 selatiral@yahoo.com  
 www.enricomarinelli.com  
**Activity:** Men's clothes retail shop

**Company:** Enternal  
**Representative:** Eduart Ibrahim  
*President*  
**Address:** Blv. Zogu i Parë, Qendër biznesi  
 pranë Stacionit të Trenit, Tiranë  
**Contacts:** +355 44 504122  
 info@enternal.com  
 www.enternal.com  
**Activity:** Trade of construction materials,  
 Construction

**Company:** Era 2000  
**Representative:** Abedin Gora  
*Administrator*  
**Address:** Rr. Perlat Rexhepi, Pallati Unicom,  
 Tiranë  
**Contacts:** +355 42 264475  
 info@era.al  
 www.era.al  
**Activity:** Bar Restaurant/ Catering

**Company:** Erbiron  
**Representative:** Vjollca Ferra  
*President*  
**Address:** Autostrada Tiranë-Durrës, Km. 5  
**Contacts:** +355 48 200349  
 +355 4 240 6555  
 erbironshpk@gmail.com  
**Activity:** Trade of food goods, furniture  
 production and exsptort

**Physical Person:** Ermira Lulaj  
**Address:** Lagjja Apollonia, Rr. Todë Shkurti,  
 Pall 8, Fier  
**Contacts:** +355 342 27637  
 bujar\_lulaj@yahoo.com  
**Activity:** Import-Export of stationeries

**Company:** Ernst & Young Albania  
**Representative:** Alexandros Karakitis  
*CEO*  
**Address:** Rr. Ibrahim Rugova, Sky Tower,  
 Kati 6, Tiranë  
**Contacts:** +355 42 419575 Ext.112  
 alexandros.karakitis@al.ey.com  
 www.ey.com  
**Activity:** Certified Auditing

**Company:** Europetrol Durrës Albania  
**Representative:** Frident Kuqi  
*President*  
**Address:** Blv. Zhan D'Ark, Pall 5, 1/1, Tiranë  
**Contacts:** +355 42 347686  
 europetrol.albania@yahoo.com  
 www.europetrol-sg.com  
**Activity:** Trade of gas, Construction

**Company:** Everest IE  
**Representative:** Vullnet Haka  
*General Manager*  
**Address:** Rr.Yzberish-Mezëz Komuna  
 Kashar, Tiranë  
**Contacts:** +355 42 357967, 42 357969  
 info@everestie.com  
 www.everestie.com  
**Activity:** Packaging Materials

**Company:** Express Albania (Hotel Doro City)  
**Representative:** Anila Llakmani  
*Administrator*  
**Address:** Rr. Muhamet Gjollësia, Md. 38,  
 H.1. Njesia Bashkiake nr 7, PO 1023, Tiranë  
**Contacts:** +355 42 232206  
 marketing@hoteldorocity.com  
 www.hoteldorocity.com  
**Activity:** Hotel

**Company:** Eyes Advertising  
**Representative:** Rudina Hoxha  
*Director*  
**Address:** Blvd. Gjergj Fishta, Kulla 1, kati 2,  
 Apt. 3, Tiranë  
**Contacts:** +355 44 52 6393  
 eyes.advertising@yahoo.com  
**Activity:** Advertising

## F

**Company:** Farmatech  
**Representative:** Administrator  
**Address:** Rr. e Barrikadave, Tiranë  
**Contacts:** elviskena@gmail.com  
**Activity:** Pharmaceutical trade

**Physical Person:** Fatjon Lami  
**Address:** Bulevardi Skëndërbeg, përballë  
 shkollës Ndoc Mazi, Shkodër  
**Contacts:** +355 672576611  
**Activity:** Bakery products

**Physical Person:** Fatmir Kazazi  
**Address:** Blvd. Dëshmorët e 4 Shkurti,  
 Kullat binjake, kulla 2, kati 4, Tiranë  
**Contacts:** +355 42 370178  
 fatmir@kazaziconsulting.com  
 www.kazaziconsulting.com  
**Activity:** Financial & fiscal consulting

**Company:** Fejzo  
**Representative:** Arben Fejzo  
*President*  
**Address:** Lagjja Apollonia, Sheshi Fitorja,  
 pall 9 katesh, Kati 1, Fier  
**Contacts:** +355 342 33789  
 fejzocompany@yahoo.com  
**Activity:** Construction

**Company:** Financial Services Volunteer  
 Corps  
**Representative:** Frida Krifca  
*Country Director*  
**Address:** Rr. Ismail Qemali, Nr. 32, Kati 2,  
 Tiranë  
**Contacts:** +355 42 269507  
 fkrifca@fsvc.org  
 www.fsvc.org  
**Activity:** NGO

**Company:** Financial Union Tirana - Western Union

**Representative:** Edmond Leka, *CEO*

Elton Çollaku, *Executive Director*

**Address:** Auto City Park (City Park), Tiranë

**Contacts:** +355 42 250653

info@unionifinanciar.al

www.unionifinanciar.com

**Activity:** Financial Services

**Company:** First

**Representative:** Gëzim Hoxha

**Address:** Rr. Dritan Hoxha, 33, pranë Pallatit të sportit Asllan Rusi, Tiranë

**Contacts:** +355 42 255641

info@first.al

www.first.al

**Activity:** System Integrator

**Company:** Florifarma

**Representative:** Franga Marku

**Address:** Blvd. Zogu i Parë, Tiranë

**Contacts:** +355 42 267703

info@florifarma.com

www.florifarma.com

**Activity:** Pharmaceutical distributor

**Company:** Friends Distribution

**Representative:** Armando Xhaferri

*President*

**Address:** Rr. e Kavajës, ish mjetet mësimore, Tiranë

**Contacts:** +355 42 421167

friendsdistribucion.al@gmail.com

www.friendsdistribucion.com

**Activity:** Import of fruit juice & export of water (Blu Life)

**Company:** Fufarma

**Representative:** Isuf Berberi

*Head of Supervising Council*

**Address:** Rr.Qemal Stafa, Nr. 7, Tiranë

**Contacts:** +355 42 363172

fufarma@fufarma.al

www.fufarma.com

**Activity:** Pharmaceutical distributor

**Company:** Fusha

**Representative:** Shkëlqim Fusha

*President & CEO*

**Address:** Rr. Murat Toptani, Nr. 25, Tiranë

**Contacts:** +355 42 268557

info@fusha.al

www.fusha.al

**Activity:** Construction

**Company:** Fushë Kruja Cement Factory

**Representative:** Charles Bouri

*Administrator*

**Address:** Rr. Abdyl Frashëri, 11/1, Kati i 7-të, Tiranë

**Contacts:** +355 42 243936

seament@seamentalbania.com

www.seament.com

**Activity:** Cement Distribution

## G

**Company:** GAEA-Green Alternative Energy

**Representative:** Jani Barka

*Administrator*

**Address:** Rr. Donika Kastrioti, Nr. 1, H. 5, Apt. 5, Tiranë

**Contacts:** +355 44 502217

jani\_barka@yahoo.com

www.gaea.al

**Activity:** Research, development of alternative fuel substances

**Company:** GDQ International Christian School

**Representative:** Roger Pearce

*Director*

**Address:** Rr. Don Bosko, Tiranë

**Contacts:** +355 42 448113

director@gdqschool.org

www.gdqschool.org

**Activity:** Education/ International School K-12-Cambridge International Centre/ACSI accredited

**Company:** Gender Alliance Development Center

**Representative:** Mirela Arqimandriti

*Executive Director*

**Address:** Rr. Abdyl Frashëri, Pall. 10/1, Shk. 1, Apt. 3, Tiranë

**Contacts:** +355 42 255514

marqimandriti@gadc.org.al

www.gadc-al.org

**Activity:** Association

**Company:** German Albanian Logistics Agency (GALA)

**Representative:** Jason Vogel

*Branch Manager*

**Address:** Rr. Taulantia, Lagjja nr. 1, Kullat Binjake, Kati 3, Durrës

**Contacts:** +355 52 223208

jason@gala-al.com

www.gala-al

**Activity:** Logistics Solution Provider

**Company:** GlaxoSmithKline Export Ltd.

**Representative:** Roland Xhafaj

*President*

**Address:** Kullat Binjake, Nr. 2, Kati 10, Tiranë

**Contacts:** +355 42 225046

roland.s.xhafaj@gsk.com

www.gsk.com

**Activity:** Global Healthcare

**Company:** Golden Eagle - Rogner Hotel  
Europapark  
**Representative:** Florian Ilse  
*General Manager*  
**Address:** Blvd. Dëshmorët e Kombit, Tiranë  
**Contacts:** +355 42 235035  
info@tirana.rogner.com  
www.rogner.com  
**Activity:** Hotel

**Company:** Grant Thornton  
**Representative:** Klejdi Kodra  
*Administrator*  
**Address:** Rr. Sami Frashëri, Complex T.I.D,  
Pall. B, Kati 1, Tiranë  
**Contacts:** +355 42 274832  
contact@al.gt.com  
www.GrantThornton.al  
**Activity:** Audit, Accounting & Bookkeeping

**Company:** GSA  
**Representative:** Serafin Orgocka  
*President*  
**Address:** Rr. Ibrahim Rugova, Pall. 30 (pranë  
Karlsberg), Tiranë  
**Contacts:** +355 42 226010, 42 250620  
infogsa@gsa.com.al  
www.gsa.com.al  
**Activity:** Trade, Production, Engineering  
projects

## H

**Company:** Harry T. Fultz Foundation  
**Representative:** Arjan Kapedani  
*General Director*  
**Address:** Rr. Mine Peza, Tiranë  
**Contacts:** +355 42 222008  
ariankapedani@hotmail.com  
**Activity:** Foundation

**Company:** Hewlett Packard IT BV Albania  
Branch  
**Representative:** Sokol Vladi  
*Territory Manager for Albania, Kosovo &  
Macedonia*  
**Address:** Rr. Themistokli Gërmenji, Sh. 1,  
K. 1, 1001, Tiranë  
**Contacts:** +355 694082708  
sokol.vladi@hp.com  
www.hp.com  
**Activity:** IT Company

**Company:** Hoffmann – La Roche  
**Representative:** Ilir Minga  
*Administrator*  
**Address:** Rr. Brigada VIII, Pall. Jeshil  
Teknoproject, Tiranë  
**Contacts:** +355 42 255937  
ilir.minga@roche.com  
**Activity:** Pharmaceutical representative office

**Company:** ICTS Albania  
**Representative:** Panagiotis Fistedis  
*General Manager*  
**Address:** Tek Gjykata e Tiranës, Hyrja e  
pallatit tek Farmaci Agimi, Kati 5, Tiranë  
**Contacts:** +355 42 270936  
info@icts.gr  
www.icts.al  
**Activity:** Professional security services

**Company:** IDRA  
**Representative:** Auron Pasha  
*Executive Director*  
**Address:** Rr. Siri Kodra, Pall 94/5, Apt. 49,  
P. O. Box 1730, Tiranë  
**Contacts:** +355 42 253352, 42 253288  
idra@idra.al  
www.idra.org.al  
**Activity:** Consulting Services & Market  
Research

**Company:** Ilia Kabuci  
**Representative:** Individual  
**Address:** Lagjja Kongresi Përmetit, Rr. Jakov  
Xoxa, Tiranë  
**Contacts:** +355 695542050  
ilia\_kabuci@yahoo.com  
**Activity:** Trade of jewelries

**Company:** InfoSoft Systems  
**Representative:** Armand Sharra  
*General Administrator*  
**Address:** Rr. Murat Toptani, Gjergji Center,  
Kati 8-të, Tiranë  
**Contacts:** +355 42 251180-1  
infosoft@infosoftgroup.com.al  
www.infosoftsystem.al  
**Activity:** Trade products in the field of  
information technology, information solutions

**Company:** Instituti Jeta e Re  
**Representative:** Ilir Stavro  
*General Administrator*  
**Address:** Rr. Themistokli Gërmenji, Nr. 6,  
Tiranë  
**Contacts:** +355 42 274660  
stavroilir@yahoo.com  
www.albaniacc.org  
**Activity:** Religious Non-Profit



**Company:** Intech +  
**Representative:** Sokol Sinani  
*General Director*  
**Address:** Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 3, dera 1, Tiranë  
**Contacts:** +355 42 241929  
 intech@intech-al.com  
 www.intech-al.com  
**Activity:** System design & development

**Company:** International Commercial Bank  
**Representative:** Gideon van den Broek  
*CEO*  
**Address:** Rr. Murat Toptani Eurocol Center, Kati i 7-të, Tiranë  
**Contacts:** +355 42 256254, 42 254372  
 info@icbank-albania.com  
 www.icbank-albania.com  
**Activity:** Commercial Bank

**Company:** Intersig Vienna Insurance Group  
**Representative:** Gentian Sula  
*CEO*  
**Address:** Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë  
**Contacts:** +355 42 270576  
 info@intersig.al  
 www.intersig.al  
**Activity:** Insurance

**Company:** Intesa Sanpaolo Bank  
**Representative:** Silvio Pedrazzi  
*CEO*  
**Address:** Rr. Ismail Qemali, Nr. 27, Tiranë  
**Contacts:** +355 42 276000  
 info@intesasanpaolobank.al  
 www.intesasanpaolobank.al  
**Activity:** Banking

**Company:** Iris  
**Representative:** Arben Hoxha  
*President*  
**Address:** Rr. Isa Boletini, Nr. 28, Tiranë  
**Contacts:** +355 42 349380  
 h.arben01@gmail.com, iris@albmail.com  
**Activity:** Trade

**Company:** Jordil  
**Representative:** Dilaver Kamberaj  
*Administrator*  
**Address:** Lagjia 29 Marsi, pranë frigoriferave të bananeve, Patos, Fier  
**Contacts:** +355 382 540092  
 jordil\_sha@yahoo.com  
**Activity:** Agrotrade

## J

**Company:** JT Internacional Tirana  
**Representative:** Sorin Juganaru  
*Country Manager ALMAKO (Albania/Macedonia/Korovo)*  
**Address:** Rr. Milto Tutulani, Ndërtesa 6, Hyrja 2, Zyra 4, Tiranë  
**Contacts:** +355 42 274989  
 perparim.tushaj@outlook.com  
**Activity:** Tobacco Company

**Company:** Junior Achievement of Albania  
**Representative:** Rezarta Godo  
*Executive Director*  
**Address:** Pjeter Bogdani, No 36/1, Tiranë  
**Contacts:** +355 42 259108  
 ncela@junior-albania.org  
 www.junior-albania.org  
**Activity:** Non-profit organization

**Company:** Jupiter Computer Systems Ltd.  
**Representative:** Gjëlberim Hajdari  
*Administrator*  
**Address:** Rr. Haxhi Dalliu, Nd. 6, H. 13, 1016, Tiranë  
**Contacts:** +355 682045535, 682045537  
 info@jupiter.al  
 www@jupiter.al  
**Activity:** Products & Services in IT Field

## K

**Company:** Kalo & Associates  
**Representative:** Përparim Kalo  
*Managing Partner*  
**Address:** Rr. e Kavajës, G-KAM Business Centre, Kati 4, Tiranë  
**Contacts:** +355 42 233532  
 info@kalo-attorneys.com  
 www.kalo-attorneys.com  
**Activity:** Legal Services

**Company:** K.T. & Associates  
**Representative:** Thimjo Kondi  
*Partner*  
**Address:** Blvd. Zogu i Parë, ndërtesa 'Zëri i Popullit', Hyrja 6, Tiranë  
**Contacts:** +355 045 800111  
 info@ konditiraja-lawfirm.com  
 www. konditiraja-lawfirm.com  
**Activity:** Legal & Financial Services

**Company:** Kantina e Pijeve Gj. K. Skënderbeu  
**Representative:** Krenar Hasanaj  
*General Director*  
**Address:** Rr. Bajram Tusha, Durrës  
**Contacts:** +355 52 264628  
 info@kantinaskenderbeu.al  
 www.kantinaskenderbeu.al  
**Activity:** Wine & Alcoholic drinks' production

**Company:** Kastrati Group  
**Representative:** Shefqet Kastrati  
*President*  
**Address:** Ura e Dajlanit, Autostrada Durrës-Tiranë, Km. 1  
**Contacts:** +355 52 265170  
 info@kastrati-group.com  
 www.kastratigroup.al  
**Activity:** Fuel Trade

**Company:** KDF  
**Representative:** Jorgo Kore  
*Administrator*  
**Address:** Lagjja nr. 1, Sarandë  
**Contacts:** +355 852 25809  
 jorgo.kore@yahoo.com  
**Activity:** Gas Station

**Company:** KESH  
**Representative:** Agron Hetoja  
*General Director*  
**Address:** Blloku Vasil Shanto, Tiranë  
**Contacts:** +355 42 259729  
 mail@kesh.al  
 www.kesh.al  
**Activity:** Generation, transmission, distribution of electrical power

**Company:** Kika  
**Representative:** Avenir Kika  
*Executive Director*  
**Address:** Rr. Komuna e Parisit, ish SMT-ja, pranë Universitetit të New Yorkut, Tiranë  
**Contacts:** +355 42 265168  
 avenirkika@hotmail.com,  
 avenir@kikaconstruction.com  
 www.kikaconstruction.com  
**Activity:** Construction

**Company:** Konsort  
**Representative:** Benard Shehu  
*General Director*  
**Address:** Rr. Themistokli Gërmenji, Pall. Pegasos, Kati 3, përballë Ambasadës Rumune, Tiranë  
**Contacts:** +355 42 260944  
 contact@konsort.com  
 www.konsort.com  
**Activity:** IT Consulting, System Development, software, Distribution, Training

**Company:** Korsel  
**Representative:** Maksim Fejzulla  
*President*  
**Address:** Blvd. Gjergj Kastrioti, ish Kryqi i Kuq, Korçë  
**Contacts:** +355 8224 2094  
 maksimfejzulla@yahoo.com  
**Activity:** Cities Cleaning, Manufacturing & Electricity Transmission

**Company:** KPMG Albania  
**Representative:** Heris Jani  
*Senior Partner*  
**Address:** Rr. Dëshmorët e Kombit, Kullat Binjake, Kulla 1, Kati 13, Tiranë  
**Contacts:** +355 42 274524, 42 274534  
 info@kpmg.com  
 www.kpmg.com.al  
**Activity:** Auditing, Accounting, Bookkeeping Law Firms

## L

**Physical Person:** Laura Pustina  
**Address:** Rr. Abdyl Frashëri, nr. 31, Hekla Business Venter, kati 3, Tiranë  
**Contacts:** +355 42 261909  
 mcapustina@yahoo.com  
**Activity:** Legal Consultancy & Notary Services

**Company:** Lincoln Centers of Albania  
**Representative:** Gordon Schrank  
*President*  
**Address:** Rr. Qemal Stafa, Nr. 184, Tiranë  
**Contacts:** +355 42 230880  
 info@lincoln.org.al  
 www.lincoln.org.al  
**Activity:** Educational Development & Workforce Training Organization

**Physical Person:** Llambi Karbunara  
**Address:** Lagjja 11 Janari, Rr. R. Aranitasi, Pall. 7, Fier  
**Contacts:** +355 342 2918  
 hysip@yahoo.com  
**Activity:** Trade of hidrosanitary products

**Company:** Loloçi & Associates  
**Representative:** Krenar Loloçi  
*Attorney at Law*  
**Address:** Rr. Ibrahim Rugova, Pall. 1/1, Kati 2, Tiranë  
**Contacts:** +355 42 250736  
 kl@lolocilaw.com  
 www.lolocilaw.com  
**Activity:** Law firm

## M

**Company:** Marketing & Distribution Albania  
**Representative:** Vilma Nushi  
*President*  
**Address:** Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7  
**Contacts:** +355 48 202336/7  
 info@markdist.com  
**Activity:** Trade, Marketing, Distribution publicity

Microsoft

# Inspire.

 Office 365



**Company:** Marlotex  
**Representative:** Gazmen Toska  
*Administrator*  
**Address:** Ish Kombinati i Tekstileve, Berat  
**Contacts:** +355 32 238368  
 info@marlotex.com  
 www.marlotex.com  
**Activity:** Textiles Commissioning

**Company:** McCANN Tirana  
**Representative:** Suela Shtylla  
*Managing Director*  
**Address:** Blv. Gjergj Fishta, 146, H. 1, Ap. 12, Tiranë  
**Contacts:** +355 42 258808, +355 44 504074  
 suela.shtylla@mccann.al  
 www.mccann.al  
**Activity:** Advertising agency

**Company:** Melgushi  
**Representative:** Ferdinand Melgushi  
*Administrator*  
**Address:** Lagjja Ndoc Mazi, Sheshi Isa Boletini, Shkodër  
**Contacts:** +355 222 42143  
 melgushi\_shpk@hotmail.com  
 www.melgushi.com  
**Activity:** Confection (underwear)

**Company:** Mermer Balliu  
**Representative:** Jorgji Balliu  
*President*  
**Address:** Zona Industriale, Korçë  
**Contacts:** +355 8224 4530  
 gjergjballiu@yahoo.com  
**Activity:** Marble Processing

**Company:** Messer Albagaz  
**Representative:** Dimitar PopceV  
**Address:** Autostrada Tiranë-Durrës, Km. 4.5  
**Contacts:** +355 48 200696  
 info@messer.al  
 www.messer.al  
**Activity:** Manufacturing and selling industrial and medical gases

**Company:** Microsoft Albania  
**Representative:** Agim Bekaj  
*Country Manager*  
**Address:** Rr. Abdyl Frashëri, Pall. 11/1, Kulla EGT, Kati 2, 1019, Tiranë  
**Contacts:** +355 42 274516  
 agbeka@microsoft.com  
 www.microsoft.com.al  
**Activity:** Information technology/ Information solutions

**Company:** Miell - Tirana  
**Representative:** Roland Hysa  
*Administrator*  
**Address:** Rr. Teodor Keko, Tiranë  
**Contacts:** +355 42 271777  
 roland@mielltirana.com  
 www@mielltirana.com  
**Activity:** Production and trade

**Company:** Mifol Inerte  
**Representative:** Anest Bezhani  
*President*  
**Address:** Kutia Postale 4356, Vlorë  
**Contacts:** +355 332 22714  
 anestbezhani@hotmail.com,  
 mifolinert@hotmail.com  
**Activity:** Sand & gravel quarry, production of inert materials

**Company:** MRDC  
**Representative:** Charles Linderman  
*Executive Director*  
**Address:** American Hospital, Tiranë  
**Contacts:** +355 684066894  
 chief@mrdc-al.com  
 www.mrdc-al.com  
**Activity:** Global Medical Support

**Company:** Muça  
**Representative:** Muhamet Muça  
*President*  
**Address:** Rr. e Kavajës, përballë me ish parkun, ngjitur me ABA Call Center (Dyqani Melvinflex), Tiranë  
**Contacts:** +355 662085096  
 info@melvinflex.com  
 www.melvinflex.com  
**Activity:** Trade & Production of mattresses. Import-Export

## N

**Company:** National Chamber of private Judicial Execution  
**Representative:** Petrit Qarri  
*Chairman*  
**Address:** Blv. Zhan D'ark, Kulla 1 Teknoprojekt, Shk. 1, Kati 4, Ap.9, Tiranë  
**Activity:** Private judicial execution

**Company:** NCH Advisors Inc.  
**Representative:** Andi Ballta  
*CEO*  
**Address:** Rr. Ibrahim Rugova, Sky Tower,  
 Kati 7, Nr. 72, Tiranë  
**Contacts:** +355 42 247022/103  
 aballta@nchadvisors.com.al  
 www.nchcapital.com  
**Activity:** Private capital

**Company:** Net-SFS  
**Representative:** Rezar Llukaçej  
**Address:** Rr. Milto Tutulani, Pall.  
 Albmillenium, Kati III (përballë Fakultetit  
 Juridik), Tiranë  
**Contacts:** +355 692094490  
 rezar.llukacej@net-sfs.al  
**Activity:** Accounting

**Company:** Nisatel  
**Representative:** Sadrit Danaj  
*CEO*  
**Address:** Lagjja Pavarësia, Pall 1.200, Vlorë  
**Contacts:** +355 334 05001  
 info@nisatel.al  
 www.nisatel.al  
**Activity:** Telecommunications Operator

**Company:** NOA  
**Representative:** Herjola Spahiu  
*CEO*  
**Address:** Sheshi Karl Topia, Qendër Biznesi,  
 Kati 3, tek Zogu i Zi, Tiranë  
**Contacts:** +355 42 403764  
 scironaku@noa.com.al  
 www.noa.com.al  
**Activity:** Micro finance & small business  
 finance

## O

**Company:** Optima Legal & Financial  
**Representative:** Ilir Daci  
*Managing Partner*  
**Address:** Rr. Ibrahim Rugova, Sky Tower,  
 8/3, Tiranë  
**Contacts:** +355 42 221666/151  
 info@optima-al.com  
 www.optima-al.com  
**Activity:** Law Firm

## P

**Company:** P.V.N. - Hotel Colosseo  
**Representative:** Valter Fushaj  
*Administrator*  
**Address:** Rr. 13 Dhjetori, Hotel Colosseo,  
 Shkodër  
**Contacts:** 355 222 47513  
 info@colosseohotel.com  
 www.colosseohotel.com  
**Activity:** Hotel Colosseo

**Company:** Pelinku Jeans  
**Representative:** Shkëlqim Pelingu  
*President*  
**Address:** Rr. Branko Kadia, Nr. 6/1, Tiranë  
**Contacts:** +355 42 347425  
 pelinkujeans@yahoo.com  
 www.pelinkujeans.com  
**Activity:** Trade of jeans

**Company:** Philip Morris Albania  
**Representative:**  
 Coskun K. Dicle - *Managing Director-*  
*Albania/Kosovo/Macedonia*  
 Elton Stefani-*Corporate Affairs Manager-*  
*Albania/Kosovo*  
**Address:** Rr. Murat Toptani, Qendra e  
 Biznesit Eurocol, Kati 10, Tiranë  
**Contacts:** +355 42 276691  
 Coskun.Dicle@pmi.com/  
 Elton.Stefani@pmi.com  
 www.pmi.com  
**Activity:** Exclusive importer for Philip Morris  
 International products

**Company:** Pianeta  
**Representative:** Armand Pashnjari  
*Administrator*  
**Address:** Rr. Faik Konica, Nd. 23, H.1, Tiranë  
**Contacts:** +355 42 375445  
 belisar.hoxholli@cobaso.com  
 www.cobaso.com  
**Activity:** Trade of sport items

**Company:** PolitOn Centre  
**Representative:** Vana Kasapi  
*Executive Director*  
**Address:** Rr. Vaso Pasha, Pall 13/1 (Lui &  
 Lei), Tiranë  
**Contacts:** +355 696015250  
 vanakasapi@politon.eu  
 www.politon.eu  
**Activity:** NGO

**Company:** Porsche Albania  
**Representative:** Fabian Jungnitsch  
*General Manager*  
**Address:** Autostrada Tiranë-Durrës, Km. 3  
 Mëzes, Tiranë  
**Contacts:** +355 42 407430, 48 202971  
 info@porsche.al  
 www.porsche.al  
**Activity:** Vehicle and Spare parts

**Company:** Prespa 2000  
**Representative:** Nazmi Prespa  
*President*  
**Address:** Rr. Sami Frashëri, përballë  
 Drejtorisë së Policisë, Kati i 10-të, Tiranë  
**Contacts:** +355 42 254766  
 nazmiprespa@yahoo.it  
**Activity:** Construction, Import-export of  
 construction materials

**Company:** PricewaterhouseCoopers Audit  
**Representative:** Loreta Peçi  
*Country Director*  
**Address:** Rr. Ibrahim Rugova, Sky Tower,  
 9/1, Tiranë  
**Contacts:** +355 42 242254  
 loreta.peci@al.pwc.com  
 www.pwc.com/al  
**Activity:** Accounting & financial consulting,  
 auditing

**Company:** Printec Albania (Cyprus) Limited  
**Representative:** Adrian Shehu  
*General Manager*  
**Address:** BLV. Zogu i Parë, P. Edikom, Kati  
 10, Tiranë  
**Contacts:** +355 42 258065 ext.101  
 a.shehu@printecgroup.com,  
 a.shehu@printec.al  
 www.printecgroup.com/ www.printec.al  
**Activity:** Offers solutions for the financial  
 services institutions, petroleum companies,  
 large retailers, government organizations  
 (public and private sectors)

**Company:** Procredit Bank  
**Representative:** Adela Leka  
*Head of Executive Directory*  
**Address:** Rr."Dritan Hoxha", Nd.92, H.15,  
 Njësia Bashkiake Nr.11, Kodi Postar 1026,  
 Tiranë  
**Contacts:** +355 42 389300, 42 389389  
 informacion@procreditbank.com.al  
 www.procreditbank.com.al  
**Activity:** Bank Services

**Company:** Professional & Business Women  
 Association  
**Representative:** Flutura Xhabija  
*President*  
**Address:** Rr. Mujo Ulqinaku, Pall. Kristian  
 Konstruksion, Kati 1, Apt. 9, Tiranë  
**Contacts:** +355 42 235726  
 shgpaz@yahoo.com,  
 fluturxhabija@yahoo.com  
 www.shgpa.org.al  
**Activity:** Association

## R

**Company:** Rametal  
**Representative:** Elman Abule  
*Investitor*  
**Address:** Autostrada Durrës – Tiranë, Km. 5,  
 Xhafzotaj, Vrrinë, Durrës  
**Contacts:** +355 52 900996  
 info@rametal.al  
 www.rametal.al  
**Activity:** Aluminum Foundry

**Company:** Real Estate INF 93  
**Representative:** Lefter Sila  
*Administrator*  
**Address:** Sheshi Avni Rustemi (Pazari i Ri),  
 Tiranë  
**Contacts:** +355 42 230515  
 inf93@albaniaonline.net  
 www.inf93.com  
**Activity:** Real Estate/ Brokerage & Appraisal

**Company:** Regional Development Agency,  
 Korça  
**Representative:** Aurel Grabocka  
*Director*  
**Address:** Blloku Demokracia, Korçë  
**Contacts:** +355 8225 2835  
 rdakorca@yahoo.com  
 www.rda-korca.org  
**Activity:** Business Center/ Business  
 Consultancy

**Company:** Rejsi Farma  
**Representative:** Merita Sheqi  
*Administrator*  
**Address:** Autostrada Tiranë-Durrës, Km. 8,  
 Tiranë  
**Contacts:** +355 42 374925  
 info@rejsifarma-al.com  
**Activity:** Pharmaceutical trade

**Company:** Relikaj  
**Representative:** Vjollca Likaj  
*Administrator*  
**Address:** Koplík, Malësi e Madhe  
**Contacts:** +355 211 2388  
 rudinbeka@relikaj.net  
**Activity:** Production & Export of Medicinal  
 Plants

**Company:** Renova  
**Representative:** Sulejman Lani  
*CEO*  
**Address:** Autostrada Tiranë-Durrës, fshati  
 Picar-Vorë  
**Contacts:** +355 48 301909  
 tirana@renova.com.mk  
 www.renova.com.mk  
**Activity:** Construction materials

## S

**Company:** S & T Albania  
**Representative:** Kleanthi Prifti  
*Managing Director*  
**Address:** Rr. Ibrahim Rugova, Sky Tower,  
 11/1, Tiranë  
**Contacts:** +355 42 274641  
 kleanthi.prifti@snt-world.com  
 www.snt.al  
**Activity:** System integrator

**Company:** Salltik  
**Representative:** Skënder Gazheli  
*President*  
**Address:** Rr. Themistokli Gërmenji, Nr. 11,  
 Tiranë  
**Contacts:** +355 42 233745/747  
 info@ecobialbania.com  
 www.gazheligroup.com  
**Activity:** Construction

**Company:** SHAFP SIGAL Life UNIQA Group  
 AUSTRIA  
**Representative:** Naim Hasa  
*CEO*  
**Address:** Qendra e Biznesit Sigal, Blv. Zogu  
 i Parë, Nr. 1, Tiranë  
**Contacts:** +355 42 253407 ext. 240  
 naimhasa@sigal.com.al  
 www.fppsigal.com.al  
**Activity:** Private Pensions

**Company:** Sheraton Tirana Hotel  
**Representative:** Jose Pinto  
*General Manager*  
**Address:** Sheshi Italia, Tiranë  
**Contacts:** +355 42 274707  
 jose.pinto@sheraton.com  
 www.sheratontiranahotel.com  
**Activity:** Hotel/ Bars & restaurants

**Company:** SIGAL UNIQA Group AUSTRIA  
**Representative:** Avni Ponari  
*CEO*  
**Address:** Qendra e Biznesit Sigal, Blvd.  
 Zogu i parë, Nr. 1, Tiranë  
**Contacts:** +355 42 233308, 0694095206  
 info@sigal.com.al  
 www.sigal.com.al  
**Activity:** Insurance

**Company:** Sigma InterAlbanian Vienna  
 Insurance Group  
**Representative:** Qemal Disha  
*General Director*  
**Address:** Rr. Komuna e Parisit, Pall. Laura,  
 P.O.Box. 1714, Tiranë  
**Contacts:** +355 42 258254  
 secretary@sigma-al.com, info@sigma-al.com  
 www.sigma-al.org  
**Activity:** Insurance/ Financial Services

**Company:** Small Business Association,  
 Korça  
**Representative:** Albert Nasto  
*Executive Director*  
**Address:** Rr. Konferenca e Pezes & Ndre  
 Mjeda, Pall. i ri, Kati 2, Korçë  
**Contacts:** +355 82 257954  
 shbvmshqiperia@gmail.com  
**Activity:** NGO

**Physical Person:** Sokol Arishta  
**Address:** Lagjja Guerile, Rruga e Karajfilave,  
 godinë II-katëshe, Kati 1, Nr. 20, Shkodër  
**Contacts:** +355 692072155  
 xhuljano-arishta@live.com  
**Activity:** Bakery products

**Company:** Starnet  
**Representative:** Dritan Vreshta  
*Administrator*  
**Address:** Rr. Dritan Hoxha, ndërtesa 203,  
 Zip 1023, Tiranë  
**Contacts:** +355 682059503  
 info@starnet.a  
 www.starnet.al  
**Activity:** Internet Service Provider

**Company:** Stefani & Co  
**Representative:** Stefan Pinguli  
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 birrastela@gmail.com  
 www.stefani-cp.al  
**Activity:** Brewery

**Company:** Studio Mallkuçi & Sadushaj  
**Representative:** Mimoza Sadushaj /  
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**Activity:** Notary Services

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 info@taci-oil.com  
**Activity:** Gas and Oil

**Company:** Tafaj Z  
**Representative:** Zenel Tafaj  
*President*  
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 daditafaj@yahoo.it  
**Activity:** Furniture Trade & Production

**Company:** Tashko Pustina - Attorneys  
**Representative:** Flonja Tashko /  
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 flonia.tashko@tashkopustina.com,  
 floran.pustina@tashkopustina.com  
 www.tashkopustina.com  
**Activity:** Law firm/ Legal Services

**Company:** TCN  
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 www.tcn.com.al  
**Activity:** Communication and Information  
 Technology

**Company:** Tea Construction & Petrol  
**Representative:** Adrian Xhillari  
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 Tiranë  
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 info@teaoilgroup.net  
 www.teaoilgroup.net  
**Activity:** Hydrocarbon trade, Construction

**Company:** Teknoxgroup Shqipëri  
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 gent.gogaj@teknogroup.com  
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**Activity:** Caterpillar brand construction  
 machinery and associated tools

**Company:** Tendence 3A  
**Representative:** Oltion Murataj  
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**Activity:** Import-export of vehicles

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**Activity:** USAID Project

**Company:** Teuta Durrës  
**Representative:** Eleni Babameto  
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**Activity:** Import-Export, Production and  
 trade of food items



**Company:** Tirana Bank  
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**Activity:** Retail & Corporate banking

**Company:** Tirana Business Park  
**Representative:**  
 Michael Ulmer/Georgi Ronchev  
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 info@tiranabusinesspark.com  
 www.tiranabusinesspark.com  
**Activity:** Real Estate Developer

**Company:** Tirana International Airport  
**Representative:** Rolf Castro-Vasquez  
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 info@tirana-airport.com  
 www.tirana-airport.com  
**Activity:** Concession of Tirana International Airport

**Company:** Tirana Leasing  
**Representative:** Fatos Aliaj  
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**Activity:** Leasing

**Company:** Tirex Exploration  
**Representative:** Përparim Alikaj  
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**Activity:** Research, explorations

**Company:** Tobacco Holdings Group  
**Representative:** Lirim Fezollari  
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**Activity:** Import-Distribution of Cigarettes

**Company:** Tona Co  
**Representative:** Nikolla Tona  
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 tonanikolla@gmail.com  
 www.tona.al  
**Activity:** Meat processing & salami

**Company:** Tonucci & Partners Albania  
**Representative:** Neritan Kallfa  
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 tirana@tonucci.com  
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**Activity:** Legal services

**Company:** Transatlantic Albania Ltd  
**Representative:** Douglas C. Nester  
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 www.transatlanticpetroleum.com  
**Activity:** Oil & gas production

**Company:** Trema Engineering 2  
**Representative:** Ilir Trebicka  
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**Activity:** Construction & Maintenance works, Architectural Designer, Developer

**Company:** TriMed  
**Representative:** Shani Peposhi  
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**Activity:** Pharmaceutical Company

**Company:** Turgut Ozal  
**Representative:** Yakup Arslan  
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**Activity:** Education Institute

**Company:** TÜV Austria Albania Shpk & TÜV ACADEMY

**Representative:**

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**Activity:** Audit, certification, technical inspections and training services

## U

**Company:** Ulysses Enterprises

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**Activity:** Postal Services, Air Transportation Company

**Company:** United Bank of Albania

**Representative:** Emina Susic

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**Activity:** Banking

**Company:** United Transport-UPS

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aloperations@unitrans.com.al  
www.ups.com

**Activity:** Courier and Transportation Services/Local service provider for UPS in Albania

**Company:** University of New York Tirana

**Representative:** Elias Foutsis

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**Activity:** Education Institute

## V

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**Activity:** Advisory firm

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**Activity:** Private judicial execution

**Company:** Veneto Banka

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**Activity:** Banking Services

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**Activity:** Cosmetics

**Company:** Vodafone Albania

**Representative:** Dietlof Z. Mare

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**Activity:** Telecommunication Services

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**Activity:** Gas & Oil

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**Activity:** NGO

## Z

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**Activity:** Law firm/ Legal Services

**Company:** Zhan 92  
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**Activity:** Grocery trade

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**Activity:** Trade of sport items

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**Activity:** Trade/Transport Services

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Former AmCham  
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