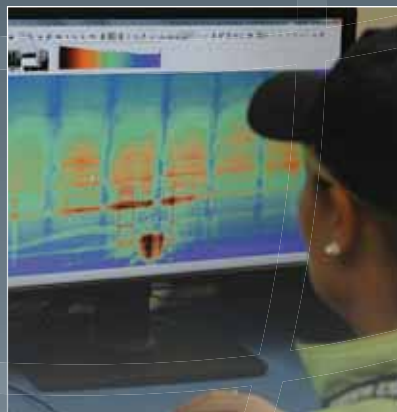




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## U.S. Ambassador to Albania

Dear American Chamber of  
Commerce Members,



It's been a busy year for the Chamber. Since the last issue of the yearbook, the Chamber has engaged the government on important reforms to fight informality and corruption. The Chamber also began a dialogue with new Ministers of Finance and Economy, Entrepreneurship, and Tourism. Equally important, the Chamber celebrated its 15th birthday.

By speaking publicly on behalf of a wide variety of businesses, and by providing clear policy suggestions to the government on how to improve the business climate in Albania, the AmCham has grown into Albania's largest and most influential business organization. As you continue to grow, I urge you to take a strategic approach in addressing fundamental problems in the business community. You and the companies you represent have your own specific business issues that you would like addressed, but there are also fundamental issues that, if improved, would help all honest and transparent businesses succeed in Albania.

Promoting rule of law, fighting corruption, and improving the judicial system are top priorities for the U.S. Embassy in Tirana because the U.S. government believes that progress in these areas is crucial for future economic development and will make Albania a more attractive place for investors. The Embassy will continue to encourage the government to address these much-needed reforms, but we cannot do this alone. AmCham members, as the most influential businessmen and women in Albania, also should demand the same.

The United States Embassy in Tirana is proud to support the AmCham and will continue to cooperate closely with its members to help Albania develop the thriving economy that it deserves.

Sincerely,  
**Donald Lu**

# Minister of Economic Development, Tourism, Trade and Entrepreneurship

Dear reader,

2015 was an important economic year for Albania. Economic growth accelerated due to the increase in domestic demand, growth of private investment, acceleration of structural reforms, increased consumption and implementation of healthy fiscal policies. Economic growth in percentage of GDP is estimated to 2.7% in 2015.

The new economic model focused on different economic drivers such as facilitating outward processing, supporting agriculture production and development promotion of the new tourism industry. The structure of exports best answered this model. The 2015 data shows that the exports of the groups of goods changed their structure; food, beverage and tobacco has increased by 31% compared with year 2014; leather and leather manufacturing by 63%, followed by textile 14%. The groups that lost position in 2015 compared with 2014 were minerals and fuel by 44%, followed by construction materials by 35% and wood manufacturing by 10%. The government rolled out the Textile and Footwear Industry package, giving a strong stimulus to the fashion industry. The growth in exports in this industry was 14.3% in the last two years and around 5.000 new jobs were created. The government has taken care to facilitate businesses through different types of stimulus such as 1 EUR when leasing from state property, one stop shop dedicated solely to the sector, instant reimbursement of VAT and simplified procedures. The government rolled out the plastic Industry package with stimulus that has resulted in a growth of plastic products exports by 8% in 2015.

The "Agro100 (greenhouses)" is the newest government program to triple the surface of greenhouses by the end of 2017, and to put in use innovative technologies. This

new financial package, together with the benefits from the program of the National Guarantee Fund in agriculture aims to support the export of Albanian products, which has been increasing in the last two years. The third quarter of 2015 showed that the number of tourists has increased by 14.1% compared to 2014, the revenues from tourism increased by 6.7% and the number of beds increased by 25,7% in 2014 compared to 2013. Furthermore the number of overnights also increased by 9.4% in 2015, compared to 2014.

The tax administration made a step ahead by introducing e-registration and electronic notification of the balance sheet and financial reports. Also a lot of efforts were devoted to set up a one stop shop registration by merging together the registration and licensing of businesses through a unique window. The first quarter of 2016 will mark in Albania the establishment of the Business Registration Agency. These reforms are leading to a sustainable economic development and are making Albania an attractive place and an investment destination. There was a distinction assessment when "Standard and Poor's" upgraded the rating for the Albanian economy from B- to B+.

The following key laws will change the way of doing business in Albania:

The law on strategic investments has granted a rapid pursuit of investments for all investors and it will furthermore stimulate and support strategic investments in fast growing sectors such as Manufacturing, Tourism, Agriculture, TEDA's and Auto-motive and mechanic. The law on tourism provided a very competitive offer to foreign and domestic investors, throughout a comprehensive approach for an integrated and sustainable development



introducing international standards and certifications. The law on technical and economic development areas (TEDA-s) will offer fiscal incentives to investors within the zones, through different tax exemptions, deductibility of wages and social and training costs.

In the spirit of the improvement of the Doing Business indicators and the Deregulation reform, which aims to reduce and eliminate all procedural barriers, the Ministry of Economic Development, Tourism, Trade and Entrepreneurship has set up a new platform of dialogue and cooperation with the business community through their involvement in the Albanian Investment Council, as well as the National Economic Council.

I will use this opportunity to thank the American Chamber of Commerce in Albania for its commitment to concierge, ensure and protect the business operators and also play an important role to encourage the positive changes in the business climate in Albania. The Albanian Government and Ministry of Economic Development, Tourism, Trade and Entrepreneurship remain active partners in promoting a good business dialogue and improving business climate.

Yours Sincerely,  
**Milva Ekonomi**

# President of AmCham

## Dear AmCham Members and Friends,

It is with great pleasure that the American Chamber of Commerce celebrates its achievements and results for the 2015 calendar year. I would like to specifically thank to the Board of Directors and the members who have participated in our Sub-Committees for their work to make Albanian-American business relations stronger. I would also like to thank the AmCham Executive Director Lorenc Gjoni and the rest of the staff for their dedication to continue to meet member needs and achieve our objectives in 2015. We look forward to continue to invest in our members, the business community and Albania in 2016.

The Chamber's continued close ties with the United States Embassy have been critical to our success. For their valuable input and support in 2015 I would like to thank Ambassador Lu and Dr. Ariel Ahart, outgoing Deputy Chief of Mission Henry Jardine, current Deputy Chief of Mission David Muniz, outgoing Political and Economic Section Chief John Cockrell, current Political and Economic Section Chief Peter D'Amico and our long-standing supporter, Economic Officer Don Brown.

The Chamber's subcommittees provide a 'grass-roots' connection for our members to raise issues. The Corporate Social Responsibility is a new subcommittee established by the Board in 2015, at the request of our members, and we look forward to its role facilitating our members as they are good stewards of resources within the Albanian community. I would like to specifically thank the Chairpersons of the AmCham subcommittees for the 2015 calendar year, Mr. Artan Bozo, Mr. Dritan Merzini, Ms. Renata Leka, Ms. Lutjana Konomi, and Mr. Genc Likoskendaj

who chaired the Tax and Legal, Human Resources, IPR and Women in Business and Corporate Social Responsibility subcommittees respectively.

In 2015 the American Chamber of Commerce continued its open and frank dialogue with the Government on issues across the business spectrum. The Chamber looks forward to continuing to have a positive and constructively critical relationship with Albanian leadership in order to take steps to formalize the economy, attract foreign investors and protect investor rights. Working with the existing administration, the Chamber would like to specifically thank Prime Minister Rama, Finance Minister Cani, Economic Minister Ahmetaj, Customs Directors Spiropali and Fagu, and Tax Director Shehaj for their constant dialogue with the Chamber, including participation in both public forums and closed door meetings to discuss member positive and critical feedback on current policy and procedures. The Chamber was pleased to continue its role within the National Economic Council through the end of its term in the summer of 2015 and values its continued role within the Council of Investments going forward. As in previous years, the Chamber's interaction with bilateral institutions, such as the World Bank and IMF, also remains an important element of receiving and providing feedback on the economy.

Recognizing that it is easier to attract investment from the region than from far away, AmCham Albania continues its initiative of bringing together AmChams from the region and their members. After meeting in Tirana, Kosovo and Serbia in prior years, the regional AmChams met in Macedonia in 2015 and plan to meet



in Montenegro in 2016. AmCham Albania continues to look forward to the common synergies that our sister organizations develop for American business interests in the region. AmCham Albania also continues to work with other Albanian Chambers of Commerce to advocate for common interest, most recently standing together to oppose a portion of the penalties applied to the business community, which the Supreme Court of Albania ruled in agreement with our common position. AmCham would like to thank the other Chambers who have been very open and constructive in order to identify common issues where we can collaborate.

Today, the American Chamber of Commerce represents the largest foreign chamber in Albania. I'm pleased to have served this Chamber during this 2015 fiscal year and work with our friends and partners in business in Albania. Together we are raising difficult, sometimes controversial, issues to the surface for debate and discussion in an attempt to increase transparency, stability, and progress. We are getting results as we move Albania forward and I look forward to continuing this progress in 2016.

Yours Sincerely,  
**Mark Crawford**

# Executive Director of AmCham

Dear AmCham Members and Friends,



As I mark one year of the challenge and gratification of leading the Chamber, I am privileged to write to you about our work in the fifteenth year of this Chamber. During this year, I have come to know many of you and have seen with my own eyes your unceasing commitment to AmCham. It is that commitment that continuously renews my own dedication and responsibility to serve you.

Each meeting and activity has presented new opportunities for me to learn from every one of you and from the rich tradition of this organization, one of the most esteemed business support organizations in the country. Thank you for your cooperation, for sharing with me the daily challenges and successes of your business, and for keeping me informed of your issues and concerns.

Everything we have accomplished this year would not have been possible without the work of many people. That is why I want to thank: the President of AmCham, Mark Crawford, for always being ready with good advice and never tiring of yet another request to speak on behalf of our members; the Board of Directors for guidance and hard work both in establishing the policy of the Chamber, and in carrying it out; the Chairpersons and the members of AmCham Committees for their expert and professional contributions; and the staff of AmCham for working every day with dedication and professionalism to jealously defend the reputation of the Chamber and the interests of its members.

The partnership with the Embassy of the United States in Albania plays a crucial role for the Chamber. I am thankful to Ambassador Donald Lu and Deputy Chief of Mission David Muniz for strengthening that partnership, and to Economic Officer Don Brown for his input and close collaboration. In addition, the counsel and experience of outgoing Deputy Chief of Mission Henry Jardine were particularly valuable to me during the early days of my new duties.

As you can see from the pages that follow in this Year Book, this past year, the 15th in the life of AmCham in Albania, included many activities of note. We continue to lobby on your behalf and to create opportunities for productive dialogue with the government. In these efforts, I have had the help and support of the Board of Directors and of the Tax and Law Committee, who have received your input and found the best way to present your requests about the Fiscal Package, to address concerns of companies in the tobacco industry and the hydrocarbons industry, and to apply their expertise to all issues that you wanted the Chamber to address.

Important lobbying activities for this year also included those related to Intellectual Property Rights and the new Copyright Law. The hard work of the IPR Committee allowed us to be active and contribute both during the early stages of consultations on the new law, and during the later ones in parliament. The Human Resources

Committee, the Women in Business Committee, and the CSR Committee continue to bring valuable information from the business community, to offer support for our members, and to enhance the connection of the Chamber with the wider community in Albania.

The networking activities of the Chamber have also been widely appreciated and I have enjoyed meeting many of you at the celebration of the United States' Independence Day, the 15th Anniversary, or the New Year's Gala. Since we try on such occasions to bring together all members for a time of relaxation, entertainment, and enjoying each other's company, I am truly grateful to the sponsors who made the events possible.

I look forward to continuing our work together to increase transparency, accountability, and stability and to improve the business climate in Albania.

Yours Sincerely,  
**Lorenc Gjoni**



# Board of Directors

As of December 31<sup>st</sup>, 2014



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**Secretary**  
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**Treasurer**  
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**Board Member**  
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Tetra Tech ARD



**Executive Director**  
**Lorenc GJONI**  
AmCham Albania

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# Code of Ethics

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As an organization dedicated to the development of business relations between the United States and Albania, AmCham considers the establishment of high standards of conducting business and principles of good corporate citizenship as one of its most significant goals. In this regard, AmCham takes an active and leading role in promoting business standards and principles, first by adopting ethical and responsible business practices, and second by encouraging members to apply the AmCham code of ethics.

1. Members shall respect relevant laws and regulations and adherence to the rule of law
2. Members shall respect the highest standards of business practices in dealing with government officials
  - a. Members shall arrive at a consensus position prior to addressing government officials on a specific issue
  - b. Members shall be transparent in communicating AmCham positions to government officials
  - c. Members shall not attempt to influence the government officials through the exchange of gifts, money, or information
3. Members shall engage in fair business practices
4. Members shall follow responsible environmental policies
5. Members shall engage in good corporate citizenship
6. Members shall establish the highest standards for
  - a. Organization to employee conduct
  - b. Employee to employee conduct
7. Members shall ensure a safe and healthy workplace

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Year  **2015**  
in Review





# AmCham Calendar of Events 2015

**January 8<sup>th</sup>, 2015**

**Permanent Group Meeting of Tax & Legal Committee**

The first meeting of the permanent group of Tax & Legal Committee for 2015 opened with the discussion for the preparations of the Business Forum activity with General Customs Director, Ms. Elisa Spiropali. At the meeting there was agreed on the main topics to be discussed with GCD.

**January 14<sup>th</sup>, 2015**

**The Business Forum “Customs and Business for 2015”**

AmCham members met with the General Customs Director, Ms. Elisa Spiropali. The Business Forum “Customs and Business for 2015” was focused on the new Customs Code and summary of legal amendments; the new implemented provisions of Customs Code, expectations in the Customs area for 2015, reference prices, especially for imports from the US, risk evaluation systems, how they work and potential problems, and excise tax refunds.

**January 20<sup>th</sup>, 2015**

**Permanent Group Meeting of IPR Committee**

During its first meeting for 2015, the permanent group of the IPR Committee discussed the conclusions of the IPR Conference held in December 2014, listed on the letter compiled at the end of the conference, which contains the main issues raised during the meeting with the main focus on Market Inspection and Oversight. The committee also discussed the working plan for 2015.

**January 21<sup>st</sup>, 2015**

**Permanent Group Meeting of CSR Committee**

AmCham members committed to Corporate Social Responsibility responded to the

invitation to establish a new Committee which will have in focus CSR activities. About 14 members, among them two Board Members, Loreta Peçi and Peter Clavelle, and the Deputy Chief of Mission of U.S. Embassy in Tirana, Henry Jardine, were part of the meeting which formally established the CSR Committee and some of its main objectives.

**January 29<sup>th</sup>, 2015**

**Round table meeting of U.S. Ambassador, Donald Lu and business community in Elbasan**

AmCham organized a round table meeting with the US Ambassador to Albania, Mr. Donald Lu and the business community in Elbasan. The meeting served to know each other and exchange information between representatives of business in Elbasan, the American Chamber of Commerce, as an advocate of business interests, and Mr. Lu., who wanted to become familiar with the latest developments of business in the district.

**February 3<sup>rd</sup>, 2015**

**Permanent Group Meeting of Tax & Legal Committee**

The permanent group of the Tax & Legal Committee met to discuss the approval of the VAT Directive by the Ministry of Finance effective January 1st, 2015, and to prepare for the Business Forum with the General Tax Director with the topics and issues to be discussed in this meeting.

**February 5<sup>th</sup>, 2015**

**Business Forum with the General Tax Director, Ms. Brisida Shehaj**

The American Chamber of Commerce organized the meeting Business Forum with the General Tax Director, Ms. Brisida Shehaj, focused on issues related to the implementation by the tax administration of the new Fiscal Package laws and the changes

they brought to the fiscal system. The event was characterized by open discussions of procedural issues stemming from the implementation instructions.

**February 8<sup>th</sup>, 2015**

**Permanent Group Meeting of HR Committee**

The Permanent Group of the HR Committee met to discuss the format, content and details of the HR Conference. The group decided the topic of the Conference to be held in March 2015, and prepared the list of special guests, keynote speeches, and the format of the Conference.

**February 16<sup>th</sup>, 2015**

**Permanent Group Meeting of CSR Committee**

The initiative of CSR Committee members to help the flooded area of the country started from a request of the company Philip Morris Albania, which requested to specify the aid they might give as a company through AmCham.

**February 16<sup>th</sup>, 2015**

**WoBAC Committee Training on “Developing communication skills and cross-cultural understanding”**

The WoBAC Committee organized a training with the topic: “Developing communication skills and cross-cultural understanding”. The trainer was Mr. Andy Zdan-Michajlowicz, a native English speaker and teacher of English, whose experience in London includes training diplomats and business leaders on how to communicate effectively in English.

**March 12<sup>th</sup>, 2015**

**Human Resources Conference**

The American Chamber of Commerce organized the conference “Reflecting the past 15 years and the future of Human Resources”. The conference was focused on AmCham

Themelimi i Kompanisë

2004

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2007

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- Mjafton një linjë e thjeshtë interneti
- I vetmi program tërësisht online
- Risi në gjithë rajonin e afërt

2010

Produktet tona ofrohen si Shërbim Periodik, ku në një pagesë vjetore të rinovueshme përfshihen:

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2013

10 Vjet Bilanc Sh.p.k

2014

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2015

2016

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# AmCham Calendar of Events 2015

work since its establishment in influencing positively in the labor market through the Job Fairs and recruitment forms.

**April 1<sup>st</sup>, 2015**

## **Welcome and Farewell Reception**

The American Chamber of Commerce welcomed the U.S. Ambassador to Albania in a ceremony that was attended by about 200 members of the Chamber, high-level government representatives, members of parliament, and representatives of international organizations and of the diplomatic corps. Ambassador Lu addressed the audience, speaking on the importance of developing business and a stable business environment that enables foreign investors to turn their eyes towards Albania. Mr. Lu thanked Floreta for her dedication during her 15 years of work with the American Chamber, and congratulated the new Executive Director of the American Chamber, Mr. Lorenc Gjoni.

**April 14<sup>th</sup>, 2015**

## **Permanent Group Meeting of Tax & Legal Committee**

The permanent group of Tax & Legal Committee met to discuss on Fiscal Package 2016, the comments received on the draft decision on regulations, issues that AmCham members may have related to taxes and customs and the working plan of the committee for 2015.

**April 16<sup>th</sup>, 2015**

## **Workshop on CSR – American Embassy and AmCham Albania**

The American Embassy in collaboration with AmCham Albania organized a workshop for members of the permanent group of the Corporate Social Responsibility (CSR) Committee. This workshop focused on the value of volunteerism and the positive impact of CSR for companies. The workshop was led by Ms. Susan Stroud, who discussed with the

permanent members of the CSR Committee, the values of CSR activities, various ways of cooperation between businesses, NGOs and Government entities, as well as the current state of CSR activities in Albania. The discussion was followed by a lunch and networking reception, hosted by the American Ambassador.

**April 27<sup>th</sup>, 2015**

## **General Assembly Meeting**

The American Chamber of Commerce organized the General Assembly Meeting with the presence of the American Ambassador, Mr. Donald Lu, Minister of Economy, Mr. Ahmetaj, Board of Directors and the majority of its members. This year's meeting was held on a new and professional format, starting with a discussion about the annual AmCham Business Index, which was introduced by its compiler Mr. Benard Shehu (Konsort). This year, at the General Assembly Meeting members voted for the position of President and a Board Member.

**April 30<sup>th</sup>, 2015**

## **Permanent Group Meeting of Tax & Legal Committee**

The permanent group of IPR Committee met to discuss lobbying with the Ministry of Culture and Sports about the Copyright draft law, and the committee's working plan for 2015.

**May 27<sup>th</sup>, 2015**

## **Permanent Group Meeting of IPR Committee**

The permanent group of IPR Committee met to discuss on the lobbying for the Copyright draft law at the Ministry of Culture and the working plan for 2015.

**May 28<sup>th</sup>, 2015**

## **WoBAC Committee met the U.S. Ambassador's Wife, Dr. Ariel Ahart, in a Working Breakfast**

The Women Active in Business Committee, with the support of Mrs. Mirela Arqimandriti, organized a Working Breakfast with guest of honor Dr. Ariel Ahart, Specialist in Public Health and wife of the US Ambassador to Albania, Mr. Donald Lu. During the meeting, Mrs. Ahart was introduced with members of Women Active in Business Committee and discussed the role and importance of primary healthcare in the society.

**June 4<sup>th</sup>, 2015**

## **Permanent Group Meeting of Tax & Legal Committee**

The permanent group of Tax & Legal Committee met to discuss on the compensation of the prepaid excise raised by the tobacco industry and other problems shown on excise and VAT reimbursement.

**June 9<sup>th</sup>, 2015**

## **Economic Conference “The Challenges and Opportunities facing Tirana”**

The American Chamber of Commerce in cooperation with Monitor Magazine and with the support of the U.S. Embassy in Tirana organized the Economic Forum “Challenges and Opportunities facing Tirana” with four candidates for Mayor of Tirana. The candidates brought forth their alternatives for the economic topics highlighted in the questions touching on economic development, taxation, business development, and employment. Between interviews, the candidates of the Democratic Party and the Socialist Party, Dr. Halim Kosova and Mr. Erion Veliaj, shook hands and exchanged greetings.

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# AmCham Calendar of Events 2015

**June 16<sup>th</sup>, 2015**

**Permanent Group Meeting of CSR Committee**

The permanent group of Social Responsibility Committee met to discuss the working plan and forms of cooperation that AmCham members will have with one another about social responsibility. Members present at the meeting have brought their ideas on the commitment that this committee should have, which will have as its mission the development of a culture of CSR in business life.

**June 24<sup>th</sup>, 2015**

**Business Forum with Ministry of Culture on Copyright Law**

To open up a debate among experts on the changes the new law brings, AmCham held a roundtable with experts of the Ministry of Culture, AmCham members and interest groups. AmCham considered the protection of copyright and intellectual and industrial property rights as very important also because of the fact that this affected many industries whose representatives were AmCham members.

**June 2015**

**Europe's AmChams meet in Washington**

American Chambers of Commerce met again in Washington focusing on partnership relations between America and Europe. AmCham EU arranged a group of AmChams operating in Europe, including AmCham Albania, in a tour of visits at the Department of Commerce in Washington, D.C. and the U.S. Chamber of Commerce.

**July 2<sup>nd</sup>, 2015**

**US Independence Day Celebration**

The American Chamber of Commerce in Albania has held its annual celebration of the U.S. Independence Day, marking the

239<sup>th</sup> anniversary the establishment of the United States, a great nation and one of Albania's greatest friends. Hundreds of AmCham members joined by representatives of the American community in Tirana and U.S. Embassy employees gathered to remember the most important day in the history of the United States and celebrate this popular holiday in American style in Albania.

**July 15<sup>th</sup>, 2015**

**CEO Forum Lunch with U.S. Ambassador, Mr. Donald Lu**

The CEO Forum of the American Chamber of Commerce was hosted today by the American Ambassador, Mr. Donald Lu, at his residence, for a working meeting focused on the central issues of the financial markets. CEOs from the banking sector, accounting and auditing studios, and legal studios engaged in cordial conversation with Ambassador Lu and with each other, discussing important aspects of their business, as well as issues related to the regulatory system, changes in the legal framework, and the impact of the Greek financial crisis on Albania.

**August 10<sup>th</sup>, 2015**

**Meeting with the Consultancy Company "Reformatics" from Georgia**

Representatives of the American Chamber of Commerce headed by the President Mark Crawford, met with the representatives of the consultancy company "Reformatics" from Georgia, who have been invited by Prime Minister Edi Rama to consult the government on Tax and Customs. The meeting was focused in the work relations that the businesses have with the system of Tax and Customs and their problematic.

**September 8<sup>th</sup>, 2015**

**Permanent Group Meeting of Tax & Legal Committee**

The permanent group of Tax & Legal

Committee met to discuss on the draft law on Personal Income Tax and the draft law on bankruptcy.

**September 16<sup>th</sup>, 2015**

**Working Breakfast with William Remington**

The Board of Directors of the American Chamber of Commerce met with Mr. William M. Remington, the Associated Director of Revenue Advisory Program at the Treasury Department, who came to Albania as a request of the Prime Minister to assist the Albanian government on fiscal issues. The meeting was focused mainly on fiscal policies, the way of their implementation, the impact to the state budget and to the business activity.

**September 16<sup>th</sup> - 18<sup>th</sup>, 2015**

**Regional Meeting of AmChams in Macedonia**

AmCham Macedonia hosted the regional meeting of AmChams attended by the directors of AmCham Albania, AmCham Kosovo, and AmCham Montenegro. Executive Directors from these countries shared experiences, challenges, and recent developments in their countries. Discussions focused on the commonalities and differences in the services that each Chamber offers and the events they organize, as well as the economic policies of the respective governments and their effects in the economic development of the region.

**September 30<sup>th</sup> - October 3<sup>rd</sup>, 2015**

**AmChams Annual Meeting in Italy**

The Annual AmChams in Europe (ACE) Best Practices Conference took place in Milan, Italy. AmCham Albania was represented by its executive director Lorenc Gjoni. AmCham Italy organized a fantastic program of networking events with their members, key partners and high-level dignitaries. Participants attended a welcome reception at the residence of the



# AmCham Calendar of Events 2015

Consul General of the United States of America in Milan, Ambassador Philip T. Reeker.

## October 14<sup>th</sup>, 2015

### **AmCham 15th Anniversary**

The American Chamber of Commerce in Albania celebrated its 15th Anniversary with its members, collaborators, representatives from the diplomatic corps, from international organizations, and from the Government. Deputy Prime Minister, Mr. Peleshi, and the Governor of the Bank of Albania, Mr. Gent Sejko, attended the event and congratulated AmCham for its Anniversary. In this anniversary ceremony, AmCham received congratulations from Minister Ahmetaj and the US Ambassador, Mr. Donald Lu.

## October 20<sup>th</sup>, 2015

### **Permanent Group Meeting of HR Committee**

The permanent group of HR Committee met to discuss on the event to be organized with the State Labor Inspectorate and the business forum over the Labor Code.

## November 4<sup>th</sup>, 2015

### **Business Forum with the Inspectorate of Labor**

What we should know when the labor inspector comes for an inspection! The American Chamber of Commerce in Albania

organized a Business Forum through its HR Committee, with the Director of the State Inspectorate of Labor, Mr. Dritan Ylli and inspectors of this Inspectorate. Invited in this meeting was also attended by Mr. Erion Manohasa, Director of Inspection of Labor Relations and Social Dialogue, Ministry of Social Welfare and Youth.

## November 12<sup>th</sup>, 2015

### **CEO Forum Lunch - U.S. Ambassador AmCham businesses from production and construction sector**

The American Chamber of Commerce organized a Business Lunch with the US Ambassador in Tirana, Mr. Donald Lu and representatives of its sustaining member businesses from the Production and Construction industries. The meeting focused on the latest developments in these sectors, and how AmCham businesses perceive the campaign against informality, changes in the Fiscal Package, and stimuli for development in these sectors and the economy of the country as a whole.

## November 20<sup>th</sup>, 2015

### **Business Breakfast and visit of AmCham Board and Staff at Tirana Business Park premises**

Representatives of the Board and staff of AmCham Albania toured the facilities of the Tirana Business Park, the newest and most

innovative business center in Albania. Design, comfort, and the latest word in technology characterize the latest business center built by Lindner Group.

## December 15<sup>th</sup>, 2015

### **Business Forum with PricewaterhouseCoopers (PwC) Albania about Changes in the Fiscal Package**

The American Chamber of Commerce in Albania and PricewaterhouseCoopers (PwC) Albania organized a Business Forum on "Informing Taxpayers on Tax Legislation" that focused in training business about what they need to know about their relationship with the tax authorities from the moment of registering at the NRC (National Registration Center), until the time comes to close the business and deregister.

## December 17<sup>th</sup>, 2015

### **End of the Year Gala Event**

The American Chamber of Commerce celebrated with grandeur the end of the year, with 200 guests, members of the chamber, members of the Board, the Deputy Ambassador Mr. David Muniz, the Economic Officer Mr. Don Brown and the Political Officer Mr. Peter D'Amico. Guests were welcomed by the Vice President of AmCham, Mr. Gent Daci who recalled the most important moments of the year and wished all the members a Happy New Year and a success in all challenges.







# Highlights









# AmCham Lobbying

A vital cornerstone in AmCham's work, lobbying remains its members' strongest "voice", guided by its Board of Directors. Industry-related concerns, business issues, and principles for the creation of an optimal climate for doing business constituted some of AmCham's lobbying efforts for the creation of a clear action strategy.

This 15-year experience, interwoven with new elements in AmCham's leadership, has enabled us to have a clear lobbying strategy for each issue. In each applied strategy, the Chamber has displayed its utmost attention, persistence and commitment to achieve its goals. AmCham not only gives voice to such issues, but also follows them up by offering pertinent legal and procedural solutions.

It is the Tax and Legal Committee that, with its members' experience and expertise, makes it possible for the lobbying issues to be raised at the right institutions and to contain the proper arguments and terminology. The range of issues raised by the hydrocarbon sector members held an important place in the Chamber's lobbying issues during 2015.

The Tax and Legal Committee has voiced the concern of AmCham members affected by a directive of the General Directorate of Taxation issued in 2012, which has burdened businesses with audits and fines

that stem directly from the fact that the directive goes against the law that exempts the services of these companies from VAT. This directive may not be revoked by the Ministry of Finance, which considers it an internal matter of the issuing institution, while that institution itself asks for a decision from a higher authority. To deal with this impasse, the Chamber continues its lobbying effort, which has taken it even to the Prime Minister's office in order to defend these businesses' interests.

In addition, during 2015, the Tax and Legal Committee followed closely the issues raised by the tobacco industry regarding reimbursement of payments for excise stamps acquired and used before October 1, 2012. Companies that import and trade tobacco products asked for reimbursement of the value of excise stamps affixed to products that were destroyed or were declared unmarketable and marked for destruction, as well as for excise stamps that were damaged during application. The Chamber organized meetings for members of this sector with high representatives of the Directorate of Taxation, thus facilitating the solution of this issue.

Undoubtedly, one of AmCham's strengths remains the lobbying for the Fiscal Package. AmCham businesses have once again insisted that the 2016 Fiscal Package be more reasonable as to the taxation level, requesting from

the Ministry of Finance to lower the tax rates on profits and dividends, as well as on personal income. Returning to its argument of the previous year, the Tax and Legal Committee – consisting of the best experts in this area – has argued that this taxation level encourages fiscal evasion, lowers Albania's competitiveness in the region, and fails to stimulate businesses to be registered, reducing, as a consequence, the taxpayer base.

In light of these requests, the American Chamber of Commerce has commended the efforts to reduce informality in the Albanian market, and has asked the authorities to implement the law equally for a level playing field, and to consider adjusting taxation levels along with offering positive incentives for cooperation, which may also become part of an efficient solution in the war against informality.

Defending the interests of its member businesses does not always go through the path of intensive lobbying. AmCham closely follows all draft law changes and takes active part in providing comments and suggestions on new draft laws. In order to convey its experts' opinions to the relevant audience, AmCham has participated in activities of the Economic Council, the Investment Council, and the Tax Council, where it conveys its members' voice and opinions with a high level of professionalism.



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# AmCham Committees



## CEO Forum

**Chaired by Mark Crawford of Aksioner International Securities Brokerage**

Throughout 2015, CEOs of the most prominent companies in Albania were involved through the CEO Forum in talks and discussions regarding recent economic developments and how they are affecting their businesses.

A specific feature of the past year's meetings was that they were held with the presence of the U.S. Ambassador, Donald Lu, who also hosted a part of the CEO Forum at his Residence. Moreover, throughout 2015, business meetings were organized with all the representatives of industries within this group.

The CEO Forum consists of top executives of AmCham's sustaining members, who also provide robust support for AmCham's lobbying policies as these meetings discuss – at a top executive level – the real needs of the business community as well as AmCham's responsibility to solve them.



## Tax and Legal Committee

**Chaired by Artan Bozo of Bozo Law & Associates**

The Tax and Legal Committee has had a very busy schedule during the past year. This Committee is one of the cornerstones that provide orientation and direction to AmCham's lobbying. In this role, TLC received our members' issues and concerns and properly conveyed their requests to the relevant institutions, also providing its own opinions and expertise for all the draft laws that were brought in for consideration.

During the past year, TLC lobbied for the hydrocarbon industry and solutions to its VAT-related issues, as well as for the tobacco industry and its excise reimbursement. It also scrutinized important draft laws, ranging from those on bankruptcy and depreciation to the draft law on foreign investments.

The committee experts have filtered and processed the requests and comments of all chamber members on the Fiscal Package, organizing and leading a highly professional lobbying process, which, after roundtable discussions, was forwarded to the Tax Council and to all structures where this chamber participates to safeguard its members' interests.



## Human Resources Committee

**Chaired by Dritan Mezini of DM Consulting**

The Human Resources Committee serves members and representatives of their human resources departments through the exchange of experiences, workshops, forums, and conferences on topics focused on management and human resources development.

Over the course of 2015, this Committee focused its attention on issues that its members found most pressing, by inviting the best experts from the Ministry of Social Welfare and Youth to discuss the Labor Code, the changes to social security regulations, and a hot, market-related topic: professional schools and labor market orientation.

This Committee was also involved in other areas in 2015. Having received pertinent concerns and comments from its members, it organized a Business Forum with the Director of the State Inspectorate of Labor, Mr. Dritan Ylli, to discuss the regulations on which inspections from the Inspectorate are based and the elements that each business should know for such an inspection to prove efficient.



### Intellectual Property Rights Committee

**Chaired by Renata Leka of Boga & Associates**

The Intellectual Property Rights Committee is composed of IPR experts, who are representatives of several AmCham member companies. It was created for the purpose of dealing with the problems members face on such issues as copyright, patents, piracy, etc.

The IPR Committee discussed and lobbied for a very hot topic: the draft law on authors' rights. This law would solve many issues for a business sector that, until now, has had to cope with high levels of piracy and a lack of protection from the state.

The Committee's experts not only conducted a detailed study of this law and offered their comments but, throughout the past year, were also actively involved in lobbying initiatives with the governmental structures – from the Ministry of Culture to the parliamentary commissions where this law was discussed – in order to convey the views and requests of AmCham's members.



### Women Active in Business Committee

**Chaired by Lutjana Konomi of Tirana Bank**

AmCham's Women Active in Business Committee is a networking platform for women who are actively engaged in running AmCham member businesses. The committee has focused its activity on the development of networking, lobbying, and exchanging of experiences that lead to more empowerment for women in business.

Networking and business meetings were the focus of this Committee during 2015. It set out to achieve its fundamental objective – the involvement of its women members in the public life – by organizing roundtable meetings to discuss the role that each woman in business can play in her employees' development.

A Business Breakfast, held at the "White House" restaurant, with the presence of the US Ambassador's wife, Dr. Ariel Ahart, focused mainly on life and health insurances for the employees.



### Corporate Social Responsibility Committee

**Chaired by Genc Likoskëndaj of CCS Computer & Copier Systems**

The Corporate Social Responsibility (CSR), chaired by Mr. Genc Likoskëndaj, has been active in several public initiatives, including aid to people in the flooded areas in southern Albania and aid for children in need.

A mindset of Social Responsibility and engaging in related activities now take an important role not only in foreign corporations operating in Albania, but also in Albanian businesses, which are increasingly adopting contemporary models of economic and social engagement with the communities in which they operate.

The interest of these companies to operate with responsibility and accountability led AmCham to create a committee for the purpose of supporting and encouraging social responsibility. About 30 companies responded to the open call and brought examples of current work, project ideas, as well as clear goals for AmCham to pursue.

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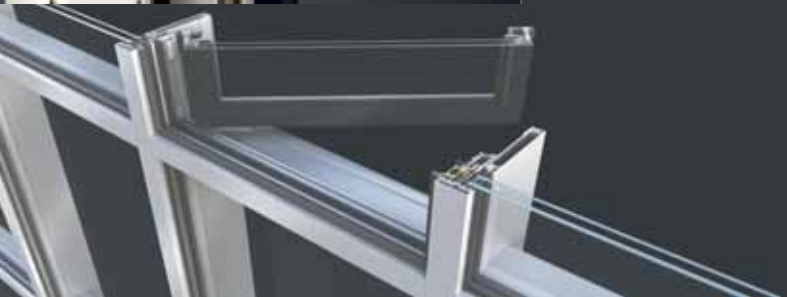
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# Annual Activities





## General Assembly Meeting



The American Chamber of Commerce in Albania held a General Assembly meeting for its members to vote and elect the Chamber's president and fill a vacancy in the AmCham Board of Directors. The members gave a second mandate to the current president, Mark Crawford, and a seat on the board to Agim Bekaj of Microsoft.

U.S. Ambassador Donald Lu and the Minister of Economic Development Arben Ahmetaj attended and spoke at the General Assembly meeting, focusing on the business climate in the country and the findings of the AmCham Business Index (ABI), an annual report on the perceptions of AmCham members about the business climate.

AmCham used the General Assembly, a meeting which all members are strongly encouraged to attend, to also discuss the key findings of the ABI, which is the third such annual report released by AmCham, creating thus a tradition of seeking the opinion of the members and recording their assessment of key economic indicators.



## Economic Forum



An Economic Forum organized by the American Chamber of Commerce in cooperation with Monitor magazine and with the support of the U.S. Embassy brought together all the Tirana mayoral candidates, making room for all views to be expressed and explained. The two top candidates for mayor, Dr. Halim Kosova and Mr. Erion Veliaj, met and spoke briefly at the Economic Forum, the first time they had done so in person during the campaign and one of the few times this has happened in Albania, offering a new positive element to democratic development and campaign management in Albania. Two other candidates participated, Sazan Guri from the European Ecological Alliance and Arben Tafaj from the Democratic Movement for Values, Welfare, and Progress.

Candidates shared their ideas with the public, giving answers to questions that AmCham and Monitor magazine had presented to them in advance, with economy being the primary focus. AmCham used three of six questions to ask candidates on their plans for economic development in Tirana, the importance and role of the businesses in those development plans, and what potential would Albania's capital offer to investors under their administrations. Hosted by a well-known Voice of America journalist, Armand Mero, the candidates also answered questions about their strategy to increase employment for Tirana residents.



## AmCham celebrates U.S. Independence Day

The American Chamber of Commerce in Albania has held its annual celebration of the U.S. Independence Day, marking the 239th anniversary the establishment of the United States, a great nation and one of Albania's greatest friends. Hundreds of AmCham members – joined by representatives of the American community in Tirana and U.S. Embassy employees – gathered to remember the most important day in the history of the United States and celebrate this popular holiday in American style.

The President of AmCham, Mark Crawford, expressed his appreciation for the role that American expat communities play everywhere in the world and the way they are organized, which give meaning and relevance to the Independence Day, even outside America. Ambassador Donald Lu welcomed all the participants and reminisced on 4th of July celebrations in New York City, where he would go when he was student. The way New Yorkers come together on July 4th unites them not only to enjoy New York's fireworks spectacle, but above all to give this celebration the true meaning of the community. This year's celebration in Albania included all the elements and atmosphere of a real American picnic party with typical American food and fireworks that created a pleasant festive atmosphere for all who took part in the celebration.







# AmCham celebrates 15 years in Albania



The American Chamber of Commerce in Albania celebrated its 15th Anniversary with its members and collaborators, as well as representatives of the diplomatic corps, of international organizations, and of the Government. Deputy Prime Minister, Mr. Niko Peleshi, and the Governor of the Bank of Albania, Mr. Gent Sejko, attended the event and congratulated AmCham for its Anniversary.

The President of AmCham, Mr. Mark Crawford, thanked all present, old and new friends of the Chamber, the members and the early leaders of this organization that after 15 years in Albania has written a story of success. In this anniversary ceremony, AmCham received congratulations from Minister Ahmetaj and the United States Ambassador, Mr. Donald Lu. In his speech, Mr. Ahmetaj emphasized the role of collaboration between the government and business organizations and the continuous mutual dialogue in which they must engage. During the ceremony, AmCham honored with a special award “15-years Member of AmCham”, 26 companies that have been members of the American Chamber of Commerce in Albania since the first month of its establishment.



# The End of Year Party

The American Chamber of Commerce celebrated with grandeur the end of the year, with 200 guests, including members of the Chamber, members of the Board, and guests from the U.S. Embassy: Deputy Ambassador David Muniz, Economic Officer Don Brown, and Political Officer Peter D’Amico. Guests were welcomed by the Vice President of AmCham, Mr. Gent Daci who recalled the most important moments of the year and wished all the members a Happy New Year and success in facing all challenges in the coming year.

Deputy Ambassador Muniz also wished all participants “Gëzuar Vitin e Ri” after expressing his appreciation for the continuous collaboration between the US Embassy and the American Chamber of Commerce and the mutual aid they offer each other. The evening was accompanied by great performances from singer Era Rusi, violoncellist Iljard Shaba, and the orchestra from Shkodra, as well as by a raffle in which guests could win wonderful prizes offered by AmCham members. The Gala Event of this year was organized in the framework of activities for the 15th Anniversary of AmCham, concluding a year where every element has echoed this jubilee.





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# AmCham Publications





# The Advantage

Magazine



“The Advantage” is a periodical of the AmCham Albania, published each month in electronic format and every three months in print. The magazine is distributed to all members, civil society organizations, government institutions, international organizations, and diplomatic missions in the country. The magazine is conceived as an informative guide about the activities of the American Chamber and its members, who can use the special sections set aside for them to announce news about their activities, their latest business developments, and other information the wish to share with their colleagues.

“The Advantage” Magazine has a rich history of 11 years in publication. Each month, it dedicates the necessary space and attention to the activities of the American Chamber and those of its committees. An important rubric is titled Member News and highlights key information presented by members for other members and the wider audience of the magazine. This information exchange serves the development of better networking between AmCham members. The magazine also dedicates space to articles by experts who work with AmCham Albania to present detailed analyses of changes in fiscal legislation or tax regulations.

“The Advantage” Magazine has a rich his-



# Year Book



The Year Book is one of the most prestigious publications of the American Chamber of Commerce in Albania, published for the third year in a new format that provides well-deserved space for AmCham members and activities. Through the Year Book, AmCham is presented to the entire business community, to government institutions, and to international organizations, highlighting for the public the most important elements of the organization. As one of AmCham’s most serious publications, the Year Book contains economic data and information, along with contact information for government institutions and diplomatic missions in Albania.

The Year Book is presented in the meeting of the General Assembly of the American Chamber. It contains the activities conducted by the Chamber throughout the year, serves to remind members of every aspect of the work of the Chamber, and introduces the members to a wide audience inside and outside the country. A year of activities includes the regular annual meetings and events, specific events for a particular purpose, and official meetings of AmCham leaders, which all serve to develop the network and lobby for the interests of member businesses.



## AmCham on the Web



The website of the American Chamber, [www.amcham.com.al](http://www.amcham.com.al), has a new look that builds upon intensive work to embody its information into a contemporary design. The pages of this site reflect the essential information about the activities of the American Chamber and its structure. Members and all other visitors can obtain up to date information on draft laws being discussed, on meetings of interest groups with government representatives, on organized events and their presentation in the media, and download all publication in electronic format.

Discussions and comments, which the Chamber has communicated to the respective working teams created for those draft-laws. The website also offers useful information about joining the American Chamber, lists contact information for all members, explains the role and purpose of its committees, and introduces the staff and the Board of Directors of the Chamber.

Drafts of important laws have been distributed through this page to all members, for dis-



## AmCham Business Index



The AmCham Business Index is an annual publication built upon a survey that collects the thoughts and opinions of the members of the American Chamber regarding key economic indicators. The Business Index displays a clear view of the challenges that business faces, starting from the most important components of the business climate, like informality and corruption, and continuing with government policies that impact business activities and business relations with institutions like the Tax Authority and Customs. The findings of these report are not quickly forgotten by the American Chamber. On the contrary, they are among the most important indicators draw up its plan of activities and to guide its lobbying efforts.

points, indicating that the business climate has improved slightly, but members of the American Chamber continue to be concerned by the levels of informality and tax rates. Even though their evaluation showed this increase in the Index, AmCham member businesses who responded to the survey added clear comments asking for deliberate and clear policy making. According the survey results, 45% of the respondents consider the business climate in Albania as unfavorable or very unfavorable. AmCham members rank as their top three concerns the level of informality in the economy, government bureaucracy, and unfair competition. The majority of the members continued to invest in 2014 and expected to keep up the trend in 2015. The results of the new survey are being compiled and will show how that expectation held up in reality.

In its third edition, the Business Index brought forth a small increase of about 2.5



**SIMMONS  
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# Finances







# Financial Report 2015

The American Chamber of Commerce in Albania (AmCham) is a private business organization, serving its members and the business community in Albania. The Chamber's income consists of membership fees, services offered to members, and sponsorship from other local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept funds from the government of any country or from political organizations.

The Chamber's expenses include administrative costs incurred in regular operations, the costs of organizing and conducting activities such as working breakfasts and luncheons, business forums, networking events, job fairs and so on, as well as the costs for producing its publications.

AmCham staff prepare a financial report after the closing of each month and the most recent report is presented to and approved by the AmCham Board in every meeting of the Board. AmCham presents its accounts on a cash basis.

AmCham works to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a financial position that is at least a little better than the previous year, which was achieved this year with careful management of expenditures. The next page shows the Report of Income and Expenses for the last three years (2013-2015).

Almost all of the AmCham revenues come from the annual membership fees and from members sponsoring major events.

The services category also includes the income from activities for which attendees pay a fee (paid up activities). This year, there was a slight drop in membership fees, which was compensated by the generosity of sponsors, with total income for 2015 being 1% higher than that of the previous year. The membership fees made up 55% of the total revenues, showing a small decrease from 56.4% in 2014 and 55.9% in 2013. The services category made up 44.8% of the total revenues, up from 42.3% in 2014 and 32.1% in 2013.

Publications and Projects are other potential sources of revenue for AmCham. During 2015, the magazine contained only complimentary advertising from sponsors of the major networking events. Work continues on a coordinated approach that will offer opportunities for advertising in print and online combined. Regarding projects, as a potential source of revenue, AmCham continues to evaluate opportunities for projects that would be beneficial for members. While there were no such clear opportunities 2015, the work continues in this area, too.

When it comes to expenses, AmCham is committed to administer with accountability and responsibility the funds with which it is entrusted by members. The financial table shows that AmCham spent 96% of the revenues earned during the year. In fact, some transactions that belonged to 2015 finished processing at the bank after the end of the year. When these transactions are included, expenses equal 99.2% of revenues. The effect of these transactions is also visible

in the expenses for publications. In 2015, AmCham introduced the electronic edition of "The Advantage" magazine and continued to plan for three or four issues of the print edition. When including the payment for the last print issue, expenses for publications were still lower than in 2014, equaling 94.3% of the previous year's expenses.

General administration costs were 26.5%, down from 28.7% and 32.3% in 2013 and 2014, respectively. The expenses in the Services category include those for business forums, conferences, networking and social events, and expenses in supporting the activities of AmCham committees. As the data on the next page show, these costs have remained relatively stable. Although the figures show a decrease of about 10%, this category also includes one of the transactions that were processed after the end of the year. When that transaction is included, expenses for 2015 are 2.8% higher than in 2014, an expected increase that reflects changes in the market.

The closing position at the end of the year shows that AmCham continues to successfully maintain a stable financial position. Since the membership period for most members runs from September 1st to August 31st, the closing financial position for 2015 clearly reflects the organization's ability to deliver on its promises to members.



# Report of Income, Expenses, and Accounts as of December 31st, 2015

All figures are in Albanian Lek (ALL)

Year	2013	2014	2015
<b>Opening Balance</b>	<b>15,175,075</b>	<b>15,412,085</b>	<b>15,272,067</b>
<b>Income</b>	<b>25,607,497</b>	<b>24,927,666</b>	<b>25,139,075</b>
Membership	14,302,391	14,059,196	13,834,540
Services	8,212,837	10,546,916	11,266,541
Publications	562,870	151,200	–
Projects	2,256,050	111,364	–
Investments	130,986	58,990	37,993
From non-main activity	142,363	–	–
Other	–	–	–
VAT	–	–	–
<b>Expenses</b>	<b>25,353,424</b>	<b>25,140,295</b>	<b>24,146,202</b>
Capital Expenditures	485,735	129,053	190,364
Personnel	8,125,597	8,842,886	10,676,947
Administration	7,262,502	8,118,165	6,393,858
Services	5,926,070	6,703,008	6,017,293
Publications	2,020,627	1,089,982	839,227
Projects	835,274	114,561	–
Other	142,363	–	–
VAT	555,256	142,641	28,513
<b>FOREX Effect</b>	<b>(17,064)</b>	<b>(72,611)</b>	<b>(35,402)</b>
<b>Investments</b>	<b>5,915,465</b>	<b>5,973,314</b>	<b>5,956,695</b>
Deposit Account in USD	–	–	–
Deposit Account in EUR	2,667,065	2,675,997	2,623,104
Deposit Account in ALL	3,248,400	3,297,317	3,333,591
<b>Cash in Bank</b>	<b>9,496,620</b>	<b>9,298,754</b>	<b>10,272,843</b>
Checking Account in USD	1,137,816	368,860	1,768,796
Checking Account in EUR	2,463,589	2,477,343	1,309,362
Checking Account in ALL	5,895,215	6,452,550	7,194,686
Cash in Hand	–	–	–
<b>Closing Balance</b>	<b>15,412,085</b>	<b>15,272,067</b>	<b>16,229,538</b>

# Sponsorship

The American Chamber of Commerce thanks all sponsors and supporters of its activities during 2015 and hopes that the advertising received through AmCham sponsorships affected the companies that tried to promote their business in Albania.

As it has been the case in previous years, also in 2015, members of the American Chamber of Commerce have expressed their interest in promoting their businesses in Albania through sponsoring the various AmCham organized activities. American Chamber of Commerce provides a very good marketing tool for the promotion of the name of the companies that sponsor the activities.

The 4th of July Celebration on the occasion of the United States Independence Day, the Hail & Farewell reception, the General Assembly Meeting, the 15th Anniversary event, the End of the Year Party and the Economic Perspective Conference have been some of the main activities made possible with the generous support of some AmCham's members companies.

Another great tradition at AmCham is the support of some its member companies with their products at different events where we can mention 4th of July celebration and the End of Year Party.

Special thanks to ABCOM, which provided to AmCham free Internet service for one year.



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Phone: +355 34 232155  
Web: [www.bakerhughes.com](http://www.bakerhughes.com)

## WRIGLEY ALBANIA

Rr. Ibrahim Rugova/Blloku Green, Kulla 2,  
ap. 2  
Tirana, Albania  
Phone: +355 42 262444  
Web: [www.wrigley.com](http://www.wrigley.com)

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Your End of Line Packaging Partner





# AMERICAN CHAMBERS OF COMMERCE IN EUROPE

## **ALBANIA**

**AMERICAN CHAMBER OF COMMERCE IN ALBANIA**

Web: <http://www.amcham.com.al>

## **AUSTRIA**

**AMERICAN CHAMBER OF COMMERCE IN AUSTRIA**

Web: <http://www.amcham.at>

## **BELGIUM**

**AMERICAN CHAMBER OF COMMERCE IN BELGIUM**

Web: <http://www.amcham.be>

## **BOSNIA & HERZEGOVINA**

**AMERICAN CHAMBER OF COMMERCE IN BOSNIA & HERZEGOVINA**

## **BULGARIA**

**AMERICAN CHAMBER OF COMMERCE IN BULGARIA**

Web: <http://www.amcham.bg>

## **CROATIA**

**AMERICAN CHAMBER OF COMMERCE IN CROATIA**

Web: <http://www.amcham.hr>

## **CYPRUS**

**CYPRUS-AMERICAN BUSINESS ASSOCIATION**

Web: <http://www.amchamscyprus.com.cy>

## **CZECH REPUBLIC**

**AMERICAN CHAMBER OF COMMERCE IN THE CZECH REPUBLIC**

Web: <http://www.amcham.cz>

## **DENMARK**

**AMERICAN CHAMBER OF COMMERCE IN DENMARK**

Web: <http://www.amcham.dk>

## **FINLAND**

**AMERICAN CHAMBER OF COMMERCE IN FINLAND**

Web: <http://www.amcham.fi>

## **FRANCE**

**AMERICAN CHAMBER OF COMMERCE IN FRANCE**

Web: <http://www.amchamfrance.org>

## **GERMANY**

**AMERICAN CHAMBER OF COMMERCE IN GERMANY**

Web: <http://www.amcham.de>

## **GREECE**

**AMERICAN HELLENIC CHAMBER OF COMMERCE**

Web: <http://www.amcham.gr>

## **HUNGARY**

**AMERICAN CHAMBER OF COMMERCE IN HUNGARY**

Web: <http://www.amcham.hu>

## **IRELAND**

**AMERICAN CHAMBER OF COMMERCE IN IRELAND**

Web: <http://www.amcham.ie>

## **ISRAEL**

**ISRAEL-AMERICA CHAMBER OF COMMERCE & INDUSTRY**

Web: <http://www.amcham.co.il>

## **ITALY**

**AMERICAN CHAMBER OF COMMERCE IN ITALY**

Web: <http://www.amcham.it>

## **KOSOVO**

**AMERICAN CHAMBER OF COMMERCE IN KOSOVO**

Web: <http://www.amchamksv.org>

## **LATVIA**

**AMERICAN CHAMBER OF COMMERCE IN LATVIA**

Web: <http://www.amcham.lv>

## **LUXEMBOURG**

**AMERICAN CHAMBER OF COMMERCE IN LUXEMBOURG**

web: [www.amcham.lu](http://www.amcham.lu)

## **MACEDONIA**

**AMERICAN CHAMBER OF COMMERCE IN MACEDONIA**

Web: <http://www.amcham.com.mk>

## **NETHERLANDS**

**AMERICAN CHAMBER OF COMMERCE IN THE NETHERLANDS**

Web: <http://www.amcham.nl>

## **NORWAY**

**AMERICAN CHAMBER OF COMMERCE IN NORWAY**

Web: <http://www.amcham.no>

## **POLAND**

**AMERICAN CHAMBER OF COMMERCE IN POLAND**

Web: <http://www.amcham.com.pl>

## **PORTUGAL**

**AMERICAN CHAMBER OF COMMERCE IN PORTUGAL**

Web: <http://www.amcham.org.pt>

## **ROMANIA**

**AMERICAN CHAMBER OF COMMERCE IN ROMANIA**

Web: <http://www.amcham.ro>

## **RUSSIA**

**AMERICAN CHAMBER OF COMMERCE IN RUSSIA**

Web: <http://www.amcham.ru>

## **SERBIA**

**AMERICAN CHAMBER OF COMMERCE IN SERBIA**

Web: <http://www.amcham.rs>

## **SLOVAK REPUBLIC**

**AMERICAN CHAMBER OF COMMERCE IN THE SLOVAK REPUBLIC**

Web: <http://www.amcham.sk>

## **SLOVENIA**

**AMERICAN CHAMBER OF COMMERCE IN SLOVENIA**

Web: <http://www.amcham.si>

## **SPAIN**

**AMERICAN CHAMBER OF COMMERCE IN SPAIN**

Web: <http://www.amchamspain.com>

## **SWEDEN**

**AMERICAN CHAMBER OF COMMERCE IN SWEDEN**

Web: <http://www.amcham.se>

## **SWITZERLAND**

**SWISS-AMERICAN CHAMBER OF COMMERCE**

Web: <http://www.amcham.ch>

## **TURKEY**

**TURKISH-AMERICAN BUSINESS ASSOCIATION (TABA)**

Istanbul 34360

Web: <http://www.amchamturkey.org>

## **UKRAINE**

**AMERICAN CHAMBER OF COMMERCE IN UKRAINE**

Web: <http://www.chamber.ua>

## **UNITED KINGDOM**

**BRITISH-AMERICAN BUSINESS INC.**

Web: <http://www.babinc.org>

## **U.S.A.**

**U.S. CHAMBER OF COMMERCE**

Web: <http://www.uschamber.com>







# Membership Directory





# MEMBERSHIP

## MEMBERSHIP

AmCham Albania is the voice of U.S. and Albanian business interests in Albania and works for specific economic development incentives, more effective import and export support policies and a better business infrastructure.

Being an AmCham member empowers businesses to lobby in a group with leading companies, to extend networking to influential circles and to participate in events tailored to their needs.

## WHY JOIN AMCHAM ALBANIA?



### LOBBYING

AmCham lobbies successfully on behalf of its members with the Albanian Government. It is determined to continue to be a serious contributor to the public discussion on fiscal and economic policies in Albanian, being a strong voice in protecting the interests of its members and the Albanian business community in general. It also serves as a forum for international visitors who want to address Albanian business and political leaders. The Chamber is working to build a better business climate and increase incentives for foreign investors to Albania.

### NETWORKING

AmCham is a place where U.S. and Albanian businesses can network, look for business partners, and acquire information on specific business opportunities.

AmCham is devoted to promote business for its members by organizing events that allow them to establish contacts among themselves as well as help them to meet up with important guest.

### BUSINESS DEVELOPMENT

The American Chamber gives the opportunity to its members to develop and to introduce their business by utilizing the network created within the Chamber. At the same time, members can develop their businesses by benefiting from their participation at business forums, meetings with heads of institutions, business after hours, B2B meetings in Albania and in region and trade missions to US or Europe.

Sustaining	Companies	Small Businesses	Individuals & NGO's
Participation at CEO's Forum			
Company Logo at 'The Advantage' magazine and at Year Book			
Invitation to special events			
Invitation to all regular events (3 persons)	Invitation to all regular events (2 persons)	Invitation to all regular events (1 person)	Invitation to all regular events (1 person)
Eligible for election to the Board of Directors	Eligible for election to the Board of Directors	Eligible for election to the Board of Directors	Eligible for election to the Board of Directors
Eligible to chair and to participate on committees	Eligible to chair and to participate on committees	Eligible to chair and to participate on committees	Eligible to chair and to participate on committees
Company Logo and listing at AmCham Webpage	Listing at AmCham Webpage	Listing at AmCham Webpage	Listing at AmCham Webpage
Membership is approved by the Board of AmCham	Membership is approved by the Board of AmCham	Membership is approved by the Board of AmCham	Membership is approved by the Board of AmCham



## SERVICES

### As part of the AmCham, members can:

- Lobby
- Network
- Find new clients
- Advertise their business
- Work with groups of industry/interest
- Get updates with what's new in economy and business
- Further develop your business and .... Have fun



## General Services:

- Business partner identification assistance
- U.S. market information
- Albanian market information
- Lobbying efforts
- Business opportunity alerts
- Interactive AmCham Web Site



## Publications:

- The Advantage Magazine
- AmCham Business Index
- Year Book
- Sponsorships & Advertisement
- AmCham Interactive Web Site
- Tax & Legal Bulletin



## Activities and Meetings:

- Networking activities with high government officials, diplomatic and international levels
- Business After Hours-Company member's presentation
- Job Fair
- Participation in international trade shows and conferences / B2B meetings
- Seminars and training courses
- Business Forums
- Business Luncheons/Breakfasts
- Business Roundtable
- General Assembly Meeting
- Social events (4th of July, End of the Year Party, AmCham Anniversary, etc.)



## Committees:

- CEO's Forum (Sustaining Members)
- CSR Committee
- Tax & Legal Committee
- HR Committee
- WoBAC Committee
- IPR Committee



## AmCham Albania is Member of:

- U.S. Chamber of Commerce in Washington
- AmChams in Europe
- National Economic Council
- Tax Council at Ministry of Finances
- Investments Council
- MoU with Regional AmChams (Albania, Kosovo, Macedonia & Montenegro)



# Sustaining members

 <p>INTESA SANPAOLO BANK Albania</p>				 <p>Computer &amp; Copier Systems</p>
				
				
				
				
				
				
				
				



# Members by Business Activity

A

## Advertising & Graphic Design

AIM Advisory  
DDB Albania  
Eyes Advertising  
McCANN Tirana

## Airline

'Deutsche Lufthansa' Albania Branch

## Airport

Tirana International Airport

## Agricultural Machineries and Equipments

Adi Company  
Jordil

## Agrobusiness

AlbGarden  
Agrotal 1  
Jordil

## Aluminum Foundry

Rametal

## Auditing/ Accounting/ Bookkeeping

Avantive Consulting  
Boga & Associates  
Deloitte Albania  
Ernst & Young Albania  
Grant Thornton  
KPMG Albania  
PricewaterhouseCoopers Audit

## Architecture & Design

G&H Partners

B

## Banks

Alpha Bank  
American Bank of Investments  
International Commercial Bank  
Intesa Sanpaolo Bank of Albania  
Procredit Bank  
Tirana Bank  
United Bank of Albania  
Veneto Banka

## Bar/ Restaurants/Catering

Bar-Gallery-Art Cubi  
Bar-Restaurant Shqiponja

Bereqet

Era 2000

FAFA

Nov Hotel

Pianeta

## Beauty Salon

Bukuria Shqiptare Beli

C

## Car & Vehicle Trade

Adi Company  
Artinel 95  
Auto Star Albania  
Porsche Albania  
Tendence 3A

## Cleaning Services

Albpastrim  
Fusha  
Korsel

## Clothes Production/ Confection (underwear)

Marlotex  
Melgushi

## Consulting – Business

A & B Business Consulting  
AIM Advisory  
Ande-LM Agency  
Avantive Consulting  
Balfin-Balkan Finance Investment Group  
Boga & Associates  
Deloitte Albania  
DM Consulting Services Albania  
IDRA  
KPMG Albania  
NCH Advisors  
NOA  
PricewaterhouseCoopers Audit  
Regional Development Agency, Korca  
Valu Add Management Services

## Consulting-Engineering Projects

Alb-Star  
Brema Ambiente  
GSA  
HGH Engineering  
Trema Engineering 2

## Consulting – Legal Services

Boga & Associates  
Bozo & Associates  
D&A Fin Partner  
Deloitte Albania  
Fatmir Kazazi  
Kalo & Associates  
Laura Pustina  
Loloçi & Associates  
Net-SFS  
Optima Legal & Finacial  
T.A. Law Firm  
Tashko-Pustina Attorney  
Tonnuci & Partners Albania  
Zaka-Kosta Attorneys at Law

## Communication

A.E. Distribution  
ABCom  
TCN  
Telekom Albania  
Vodafone Albania

## Construction

Alba Skela Construction  
Alb-Star  
Ales Construction  
Amined  
Brema Ambiente  
FAFA  
Fusha  
Gener 2  
HGH Engineering  
Jera Construction  
Kika  
Korsel  
Kuel  
Mara Garden City Hotel & Residences  
P.V.N.- Hotel Colosseo  
Prespa 2000  
Salltik  
Tirana International Airport  
Trema Engineering 2

## Construction Materials Production

Adamb  
Alumil Albania  
Antea Cement  
Fushë-Kruja Cement Factory  
Mifol Inerte  
Renova

## Construction Materials & Machineries Trading

Adamb  
Antea Cement  
Eco Mat  
Llambi Karbunara  
Mermer Balliu  
Prespa 2000  
Renova  
Teknoxgroup Shqipëri

## Cosmetics Trade & Esthetics

AVON Cosmetics Albania  
Bukuria Shqiptare Beli

## Customs Agency

A & A Group

## D Dairy

Albael

## Duty Free Services

Albanian Duty Free Distribution

## E Education/Private Schools

Albanian International School  
American Training Center  
Andela (Woodrow Wilson School)  
GDQ Foundation  
Harry T. Fultz Foundation  
Lincoln Centers of Albania  
Playground Albania  
S.T.A  
Turgut Ozal  
University of New York Tirana

## Electrical Applications & Appliances

Abiesse  
EcoUCDUSA Albania  
GSA  
Pianeta

## Embassy

Embassy of the United States

## Employment & HR Services

Ande-LM Agency  
DM Consulting & Services Albania  
KPMG Albania  
PricewaterhouseCoopers Audit

## Energy Supply

Devoll Hydropower  
KESH

## Explorations & Researches Services

Adriatic Ventures-Adi  
Bankers Petroleum Albania  
GAEA-Green Alternative Energy  
Tirex Explorations

## F Financial Services & Institutions

Ak-Invest  
Albanian American Enterprise Fund  
Albanian American Development Foundation  
Alpha Bank  
American Bank of Investments  
Easy pay  
Ernst & Young Albania  
Financial Union in Tirana/Western Union  
International Commercial Bank  
Intesa Sanpaolo Bank of Albania  
KPMG Albania  
NOA  
PricewaterhouseCoopers Audit  
Procredit Bank  
Tirana Bank  
Tirana Leasing  
United Bank of Albania  
Veneto Banka

## Food and Beverage Production

Albael  
Bërdica  
Best Alb Group  
Birra Korça  
Bozgo  
Coca-Cola Bottling Shqipëria  
E.H.W.  
Egnatia Group  
Erbiron  
Kantina e Pijeve Gj. K. Skenderbeu  
Miell Tirana  
Pianeta  
Relikaj  
Stefani & Co  
Teuta Durrës  
Tona Co  
Wine.AL

## Food & Beverages Trade

Albael  
American Noble Coffee  
Best Alb Group  
Elledi  
Erbiron  
Kuel  
Pianeta  
Zico

## Funds

Albanian American Development Foundation-AADF  
SHAFP Sigal Life Uniqa Group Austria

## Furniture Production

Beta  
Dajti Construxion  
Tafaj Z

## G Gas & Oil

Alkan/SH  
B & A – 02  
Bankers Petroleum Albania  
Europetrol Durrës Albania  
FAFA  
KDF/Jorgo Kore  
Ksamili Investment  
Kuel  
Phoenix Petroleum  
Simmons Edeco Limited  
Taçi Oil International  
Transatlantic Albania Ltd.  
Western Atlas International Inc.

## H Hospital/ Medical Services

Hygeia Hospital Tirana  
American Hospital

## Hotels

Mara Garden City Hotel & Residences  
FAFA  
Nov Hotel  
P.V.N. – Hotel Colosseo  
Sheraton Tirana Hotel

## I Insurance

Intersig Vienna Insurance Group  
Sigal Uniqa Group Austria  
Sigma InterAlbanian Vienna Insurance Group

## International Inspection Services

TUV Austria Albania

## Internet Provider

ABCom  
Starnet  
TCN

## ITC Systems/ Equipments/ Software Development

A.E. Distribution  
ABCom  
Bilanc  
CCS  
Communication Progress





# Members by Business Activity

## Facilization

First  
Infosoft Systems  
Intech +  
Jupiter Computer Systems Ltd.  
Konsort  
Microsoft Albania  
Printec Albania (Cyprus) Limited  
S & T Albania  
TCN  
Tech360

## International Securities Brokerage

Aksioner International Securities Brokerage

## Individuals

Llambi Karbunara  
Saimir Ivziku  
Vasil Shandro

## J Judicial Execution

Vasil Shandro

## Logistics

A & A Group

## M Medical Plants and Herbs

Filipi Co  
Relikaj

## Medical Equipment Provider

Fedos

## N Notary Services

Laura Pustina  
Studio Mallkuçi & Sadushaj

## O Organizations/ Associations/ NGO/ Projects

ABC Health Foundation  
GDQ Foundation  
Gender Alliance Development Center  
Harry T. Fultz Foundation  
Instituti Jeta e Re  
Junior Achievements of Albania  
Lincoln Centers of Albania  
MRDC  
Professional & Business Woman Association  
Regional Development Agency, Korça

## Small Business Association, Korça

Tetra Tech ARD  
World Vision Albania

## Optic Services/Medical Devices

Omega Optikal

## P Packaging Materials/ Packaging Machineries

Dimapak  
Everest IE

## Pharmaceutical Trade

Bayer D.O.O. Representative Office  
BGP Products Switzerland GmbH (Mylan)  
Farmatech  
Florifarma  
Fufarma  
Dompe Albania

## H Hoffmann – La Roche

Rejsi Farma  
Trimed

## R Real Estate/Property Assessment

Albeno Sila/Real Estate INF 93'  
Brema Ambiente  
Century 21 Albania  
Tirana Business Park

## Security Screening Provider

S2 Global Inc.

## S Security Systems and Services

Abiesse  
ICTS Albania  
Kuel

## SH Shoe Production

Ambra  
Donianna

## T Teleferic Services

Dajti Ekspres

## Telephony Services

Telekom Albania  
Vodafone Albania

## Textiles

Co Casa  
Marlotex

## Tobacco

British American Tobacco  
JT International Tirana  
Philip Morris Albania  
Tobacco Holding Group

## Trade-General

Antoneta Gjeçi  
Beta  
Bindi  
Coffee Club Albania  
Dajti Construxion  
Dinamo SH.A  
Enrico-Marinelli  
Ermira Lulaj  
GSA  
Iris  
Marketing & Distribution Albania  
Muça  
Nov Hotel  
Pelinku Jeans  
Tafaj Z  
Zhan 92  
ZICO

## Transport & Courier Services

A & A Group  
DHL International Albania  
Ulysses Enterprises  
UPS-United Transport

## Travel & Tour Agency

AlbAtlas  
Albtours "D"-VAS tour operatore  
Tours Albania & Balkans

## TV & Radio Station

Jordil





# Contact Information

## A

1. **Company: A & A Group**  
**Representative: Aliona Zeqiri**

**Executive Director & Partner**

Address: Rr. Brigada VIII, Pall. Teknoproject,  
Kati 2, Ap. 5 (Vila Plus), Tiranë

Contacts: +355 44 503832, 42 257671

aa.international@aa-group.net

www.aa-group.net

Activity: Customs brokers-Logistic-Transport-  
Shipping-Consulting

2. **Company: A & B Business**  
**Consulting**

**Representative: Arta Gurabardhi**

**Partner**

Address: Rr. Themistokli Gërmenji, pranë  
RTVSH, Kati 2, Tiranë

Contacts: +355 42 258326

info@abkons.com

www.abkons.com

Activity: Business Consulting

3. **Company: A Bi Esse**  
**Representative: Raf Pilika**

**Business Administrator**

Address: Rr. 28 Nëntori, 73, Kashar, Tiranë

Contacts: +355 42 407090/1, (0) 69 40 65 800

info@abiessse.al

www.abiessse.al

Activity: Trade of electrical materials

4. **Company: A.E. Distribution**  
**Representative: Elton Kuka**

**Administrator**

Address: Rr. George Bush, Kulla 1, kati 2,  
Tiranë

Contacts: +355 42 261100

elton.kuka@aed.al

www.aed.al

Activity: NGO

5. **Company: ABC Health**  
**Foundation**

**Representative: Kreshnik Grezda**

**CEO**

Address: Rr. Qemal Stafa, nr. 260, Tiranë

Contacts: +355 42 234105

ceo@abchealth.org

www.abchealth.org

Activity: NGO

6. **Company: ABCom**

**Representative: Genti Daci**

**General Manager**

Address: Rr. Ibrahim Rugova, Green Park

Complex, Kulla 2, Kati 2, Tiranë

Contacts: +355 44 501047

ceoasist@abcom.al

www.abcom.com.al

Activity: 3N1 service Provider

(TeleCommunication / Internet provider/ TV)

7. **Company: Adamb**

**Representative: Amarta Ndoka**

**Administrator**

Address: Kompleksi Adriatik, Shengjijn, Lezhë

Contacts: a.ndoka@yahoo.com

Activity: Aluminum and glass facade works

8. **Company: Adriatic Ventures (Adi)**

**Representative: John S. Ross**

**CEO**

Address: Sheraton Tirana Hotel, Tiranë

Contacts: +355 42 379607, (0)694094340

p.vjero@gmail.com, jr.adriatik@gmail.com

Activity: Mining, export of nickel-chromium  
concentrate

9. **Company: AIM Advisory**

**Representative: Mirela Pacani**

**Executive Director**

Address: Rr. Naim Frashëri, Pall. 60, Apt. 10,  
Tiranë

Contacts: +355 (0)682049966

aimadvisory@gmail.com

Activity: Consulting & Marketing

10. **Company: Agrotal 1**

**Representative: Artur Dojaka**

**Head of the Supervising Council**

Address: Rr. Pjetër Bogdani, N. 13, Tiranë

Contacts: +355 42 265547

info@agrotal.al

www.naturalfarming.al

Activity: Agrobusiness - extra virgin olive oil  
production and trade

11. **Company: Ak-Invest**

**Representative: Ilir Adili**

**President**

Address: Rr. Ded Gjo Luli, Nr. 213, Tiranë

Contacts: +355 42 240174

remi@ak-invest.net

www.akinvest.com

Activity: Financial Institute

12. **Company: Aksioner International**  
**Securities Brokerage**

**Representative: Mark Crawford**

**Chairman**

Address: Rr. Qemal Stafa, Pall. 31, Njesia

tregtare 2. Nr. 20, Tiranë

Contacts: +355 44 400600

mcrawford@aksioner.com

www.aksioner.com

Activity: International Securities Brokerage

13. **Company: Alba Skela**  
**Construction**

**Representative: Petrit Nikolla**

**Administrator**

Address: Rr. Dritan Hoxha, Ambjentet e ish

Shkollës së Partisë, Tiranë

albaskela@gmail.com

www.albaskela.com

Activity: Scaffolding Services, sale and  
rental.

**14. Company: Albael**  
**Representative: Kostika Zguri**  
**CEO**

Address: Rruga Muzakajt, Korçë  
Contacts: +355 698297207  
kostiori@yahoo.com  
www.albael.com  
Activity: Dairy/ Milk plant

**15. Company: Albanian - American Enterprise Fund**

**Representative: Martin Mata and Aleksander Sarapuli**

**Interim Co-Chief Executive Officers**

Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 12, Tiranë  
Contacts: +355 42 222408  
info@aaef.com  
www.aaef.com  
Activity: Financial Institutions

**16. Company: Albanian Duty Free Distribution**

**Representative: Elona Caushi**

**Administrator**

Address: ABA Business Center, Rr. Papa Gjon Pali, Tiranë  
Contacts: +355 44 500621  
e\_caushi@albaniadutyfree.com  
www.albaniadutyfree.com  
Activity: Duty free-Airport

**17. Company: Albanian International School**

**Representative: Michel Demyen**

**Executive Director**

Address: Rr. e Elbasanit, nr. 24, Tiranë  
Contacts: +355 42 273488  
sekretaria.ais@gmail.com  
www.ais-tirana.org  
Activity: Education/International School

**18. Company: Albanian-American Development Foundation**

**Representative: Martin Mata and Aleksander Sarapuli**

**Interim Co-Chief Executive Officers**

Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 12, Tiranë  
Contacts: +355 42 222408  
info@aadf.org  
www.aadf.org  
Activity: Foundation

**19. Company: AlbAtlas**  
**Representative: Alma Kraja**  
**General Manager**

Contacts: +355 42 224446  
albatlas@hotmail.com  
Address: Rr. Mine Peza, Nr. 2, Tiranë  
Activity: Tour & Travel Agency

**20. Albena Sila/Physical Person**

Address: Sheshi Avni Rustemi (Pazari i Ri), Tiranë  
Contacts: +355 42 230515  
inf93@albaniaonline.net  
www.inf93.com  
Activity: Real Estate/ Brokerage & Appraisal

**21. Company: AlbGarden**  
**Representative: Pjetër Trashaj**  
**Owner**

Address: Lagjja Skëndërbeg. Superstrada Lezhë-Shkodër, Km. 1  
Contacts: +355 215 23801  
info@albgarden.com  
www.albgarden.com  
Activity: Production & trade of seed-plot

**22. Company: Albpastrim**  
**Representative: Valbona Begolli**  
**Administrator**

Address: Rr. Tish Daia, Kompleksi Kika, Shkalla 6, Apt. 1, Kodi Postar 1023, Tiranë  
Contacts: +355 696058155  
info@alb-pastrim.com  
www.albpastrim.al  
Activity: Cleaning services

**23. Company: Alb Star Ltd.**  
**Representative: Idajet Ismailaj**  
**CEO**

Address: Lagjja Skëndërbeg. Superstrada Lezhë-Shkodër, Km. 1  
Contacts: +355 215 23801  
info@albstar.al  
www.albstar.al  
Activity: Engineering/Construction

**24. Company: Albtours D-VAS tour operatore**  
**Representative: Enver Mehmeti**  
**President**

Address: Rr. Ibrahim Rugova, ish blloku, Tiranë  
Contacts: +355 42 253343  
info@albtoursd.al  
www.albtoursd.al  
Activity: Travel Agency

**25. Company: Ales Construction**  
**Representative: Esat Noka**  
**Legal Director**

Address: Rr. Teodor Keko, (përballë Karburant Kastrati) kompleksi Ales 2, Kati 1, Tiranë  
Contacts: +355 44 307244  
info@ales.al  
www.ales.al  
Activity: Construction

**26. Company: Alkan/SH**  
**Representative: Albert Marku**  
**President**

Address: Lagjja Ndoc Maziu, Rr. Edit Durham, tek Karburant AKE, Shkodër  
Contact: 0692075153  
Activity: Fuel Trade

**27. Company: Alpha Bank**  
**Representative: Periklis Drougkas**  
**CEO**

Address: Rruga e Kavajës, Qendra G-Kam Business Centre, Kati i 2-të, Tiranë  
Contacts: +355 42 278511  
ceo-office.albania@alpha.gr  
www.alpha.gr  
Activity: Bank

**28. Company: Alumil - Albania**  
**Representative: Sotirios Boulios**  
**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 7  
Contacts: +355 48 300230/1  
info.al@alumil.com  
www.alumil.com  
Activity: Construction Material Production

**29. Company: Ambra S.r.l.**  
**Representative: Xhemal Berxulli**  
**President**

Address: Rr. Aleksandër Goga, Lagjja 15, Durrës  
Contacts: +355 52 227936  
info@ambra.al, ambrasrl@albaniaonline.net  
www.ambrasrl.com  
Activity: Manufacturer of clothes



# Contact Information

## 30. Company: American Bank of Investments

**Representative: Andi Ballta**  
**CEO**

Address: Zyrat Qëndrore, Rr. Kavajës, Nd. 27/1, Nj.B.10, K.P.1001, Tiranë  
Contacts: +355 52 227936  
info@abi.al  
www.abi.al  
Activity: Financial Institution/Banking Services

## 31. Company: American Hospital

**Representative: Klodian Allajbeu**  
**CEO**

Address: Rr. Murat Toptani, Gjergji Center, Kati 7-të, Tiranë  
Contacts: +355 42 200241  
sekretaria@spitaliamerikan.com  
Activity: Hospital medical services

## 32. Company: American Noble Coffee

**Representative: Gjok Popaj**  
**Administrator**

Address: Malësi e Madhe  
Contacts: +355 692084627  
noblecoffee@gmail.com,  
gjokpopaj@sigal.com.al  
Activity: American Coffee

## 33. Company: American Training Center

**Representative: Adeila Makashi**  
**Administrator**

Address: Rr. Ismail Qemali, Pall. 29, Kati 2, Tiranë  
Contacts: +355 257075  
act.tirana@outlook.com  
www.atcentre.org  
Activity: Education, Training Center

## 34. Company: Amined

**Representative: Pranvera Meshnuni**  
**President**

Address: Rr. Mbreti Gent, Shkodër  
aminedshpk@hotmail.com  
Activity: Construction

## 35. Company: ANDE-LM Agency

**Representative: Luli Makashi**  
**President**

Address: Rr. Ismail Qemali, Pall. 34, Kati 3, përballë Piceri Era, Tiranë  
Contacts: +355 42 229724  
luli.makashi@ande-lm.com.al  
www.ande-lm.com  
Activity: Employment Services and Recruitment/ Exchange Student Progress

## 36. Company: Antea Cement

**Representative: Adamantios Frantzis**  
**CEO**

Address: Kashar, Katundi i Ri, Autostrada Tiranë-Durrës, Km. 7, P.O. BOX 1746  
Contacts: +355 (0) 44 502427  
info@anteacement.com  
www.anteacement.com  
Activity: Production & Trade of Cement

## 37. Individual: Antoneta Gjeçi

**Address: Rr. e Kavajës, Pall. 146, Shk. 3, Tiranë**

Contacts: +355 42 235435, 42 260230  
antonetagjeci@gmail.com  
Activity: Apparel trade

## 38. Company: Artinel

**Representative: Ariana Berberi**  
**President**

Address: Muçaj, Vorë  
Contacts: +355 47 800551  
info@artinel.al  
www.artinel.al  
Activity: KIA Motors Corporation, HYUNDAI Distributor

## 39. Company: Auto Star Albania

**Representative: Musa Kastrati**  
**Administrator**

Address: Autostrada Tiranë-Durrës, km 7, Kashar  
Contacts: +355 44 500 333  
info@mercedes-benz.al  
www.mercedez-benz.al  
Activity: Vehicles & spare parts

## 40. Company: Avanttive Consulting

**Representative: Laura Qorlaze**  
**Partner**

Address: Rr. Ibrahim Rugova, Sky Tower, 8/3, Tiranë  
Contacts: +355 42 268079  
avanttive@avanttive.al  
www.avanttive.al  
Activity: Audit, Accounting & Bookeeping

## 41. Company: AVON Cosmetics Albania

**Representative: Aleksandra Kasm**  
**General Sales Director for Albania / Administrator**

Address: Rr. Themistokli Gërmenji, Pallati Ambasador, Kati 7-të, Zyra 8/2, Tiranë  
Contacts: +355 42 258663  
aleksandra.kasmi@avon.com  
www.avon.com  
Activity: Trade of cosmetics

# B

## 42. Company: B & A - 02

**Representative: Albert Gruda**  
**Administrator**

Address: Blvd. Bajram Curri, European Trade Center, Kati 13, Tiranë  
Contacts: +355 42 274786  
ba.02.lube@gmail.com, office@ba-02.com  
www.bp.com/sq\_al/lubricants  
Activity: Wholesale and retail of lubricant oils

## 43. Company: Balfin-Balkan Finance Investment Group

**Representative: Samir Mane**  
**President**

Address: Rr. Papa Gjon Pali II, ABA Business Center Kati 12  
Contacts: +355 42 389250, 42 389284  
info@balfin.al  
www.balfin.al  
Activity: Consulting office

**44. Company: Bakery Adriatica**

**Representative: Ilias Katsouris**

**CEO**

Address: Rr. e Kavajës, Dyqani Cinnabon, Tiranë  
Contacts: +355 46 305465/ (0) 692090109  
mirela.tesho@moba.al  
www.cinnabonadriatica.com  
Activity: Bakery Coffee Shop

**45. Company: Bankers Petroleum Albania Ltd.**

**Representative: Robert Carss**

**CEO**

Address: Blvd. Bajram Curri, European Trade Center, Kati 13, Tiranë  
Contacts: +355 42 274786  
lcela@bankerspetroleum.com  
www.bankerspetroleum.com  
Activity: oil & gas production

**46. Company: Bar-Gallery-Art Cubi**

**Representative: Ada Cubi**

**Administrator**

Address: Rr. Myslym Shyri, Pall. 46/1, Tiranë  
Contacts: +355 42 258013  
adacubi@hotmail.com  
Activity: Art Gallery

**47. Company: Bar Restaurant Shqiponja**

**Representative: Hysen Isufi**  
**President**

Address: Lagjja Ajasem, Rr. Rozafat, Shkodër  
Contacts: +355 222 41625  
info@restaurantshqiponja.com  
Activity: Bar-Restaurant

**48. Company: Bayer D.O.O. Representative Office**

**Representative: Orjana Janushaj**  
**Managing Director**

Address: Blv. Gjergj Fishta, Kulla Gora 1, Kati 4, Apt. 17, Tiranë  
Contacts: +355 42 241988  
orjana.janushaj@bayer.com  
Activity: Pharmaceutical Representative Company

**49. Company: Bërdica**

**Representative: Behar Bërdica**

**Administrator**

Address: Rr. Lek Dukagjini, Nr. 225, Tiranë  
Contacts: +355 222 44425  
berdica\_shpk@berdica.al  
www.berdica.al  
Activity: Additives & Chemicals

**50. Company: Bereqet**

**Representative: Ali Onat**

**Administrator**

Address: Artan Lenja, Vila 3 Katëshe, Kati 3, Tiranë  
Contacts: +355 42 235399  
arbbereqet@gmail.com  
www.bereqet.com  
Activity: Catering

**51. Company: Best Alb Group**

**Representative: Besnik Zahoalaj**

**President**

Address: L. Kryengritja e Fierit, Pall 117, Fier  
Contacts: +355 582 326095  
besnik.bestalbgroupp@gmail.com  
Activity: Import and distribution of consumer packaged goods

**52. Company: Beta**

**Representative: Bexhet Kapllani**

**President**

Address: Autostrada e Metalurgjisë, Km. 2, Elbasan  
Contacts: +355 582 326095  
betamobileri@gmail.com  
Activity: Furniture manufacturing and trade

**53. Company: BGP Products Switzerland GmbH (Mylan)**

**Representative: Denisa Bixheku**

**Business Unit Manager**

Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë  
Contacts: +355 42 267120  
denisa.bixheku@mylan.com  
www.mylan.com  
Activity: Pharmaceutical Representative Company

**54. Company: Bilanc**

**Representative: Erion Tushe**

**CEO**

Address: Blv. Gjergj Fishta, Qendra Alpas, Kati 2, Shk. 2, Apt.3, Tiranë  
Contacts: +355 42 274427  
info@bilanc.com  
www.bilanc.com  
Activity: Software, IT Services

**55. Company: Bindi**

**Representative: Hysen Ruka**

**President**

Address: Rr. Vaso Pasha, Nr. 8, Kati 4, Ap. 10, Tiranë  
Contacts: +355 42 250715  
hysen.ruka@gmail.com  
Activity: Trade

**56. Company: Birra Korça**

**Representative: Evgjani Koshuta**

**Administrator**

Address: Blvd. Fan S. Noli, Nr. 1, Korçë  
Contacts: +355 8225 4033  
info@birrakorca.com.al  
www.birrakorca.com.al  
Activity: Brewery

**57. Company: Boga & Associates**

**Representative: Genc Boga**

**Managing Partner**

Address: Rr. Ibrahim Rugova, P.O. Box 8264, Tiranë  
Contacts: +355 42 251050  
boga@bogalaw.com  
www.bogalaw.com  
Activity: Legal, Tax, Accounting

**58. Company: Bozgo**

**Representative: Tritan Bozgo**

**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 3  
Contacts: +355 42 227784  
tritanbozgo@bozgo-al.com  
Activity: Food Production



# Contact Information

## 59. **Company: Bozo & Associates** **Representative: Artan Bozo**

### **Partner**

Address: Rr. Ibrahim Rugova, Sky Tower, Kati 10, 103, Tiranë  
Contacts: +355 42 268048  
artan@bozolaw.al  
www.bozolaw.al  
Activity: Law office

## 60. **Company: Brema Ambiente** **Representative: Selim Bregu**

### **Director**

Address: Rr. Komuna e Parisit, Tiranë  
Contacts: +355 0698775458  
gantconstruction@gmail.com  
Activity: Consulting-Engineering projects/  
Construction/Real Estate

## 61. **Company: British American** **Tobacco Albania**

### **Representative: Milorad Krstikeski**

#### **Country Manager AL, MA, KO**

Address: Rr. e Kavajës, ish kombinati  
ushqimor, Tiranë  
Contacts: +355 42 255084  
Milorad\_Krstikeski@bat.com  
www.bat.com  
Activity: Import-Distribution of Cigarettes

## 62. **Company: Bukuria Shqiptare Beli** **Representative: Beli Cafi**

### **President**

Address: Rr. Mine Peza, Pall. 102, Lagjja 4,  
Tiranë  
Contacts: +355 42 256699  
beautybeli@gmail.com  
Activity: Beauty salon, trade of cosmetics

## C

## 63. **Company: CCS** **Representative: Genci Likoskëndaj** **General Manager**

Address: Rr. Sulejman Delvina (pranë  
stadiumit Dinamo), Tiranë  
Contacts: +355 42 259004/5  
info@ccs.al  
www.ccs-albania.com  
Activity: IT system, Photocopier system

## 64. **Company: Century 21 Albania** **Representative: Jonian Antoni**

### **Executive Director**

Address: Rr. Abdi Toptani, Kulla Torre Drin,  
kati V, Tiranë  
Contacts: +355 42 250599  
info@century21albania.com  
www.century21albania.com  
Activity: Real Estate LLC

## 65. **Company: Co Casa** **Representative: Arion Muçaj**

### **Shareholder/President**

Address: Autostrada Tiranë-Durrës, Km. 1,  
Tiranë  
cocasa@live.com  
www.cocasa.al  
Activity: Import Export Textiles

## 66. **Company: Coca-Cola Bottling** **Shqipëria**

### **Representative: Luigi Verardo** **Administrator**

Address: Rr. Kombëtare Tiranë-Durrës, Km.  
5, Kashar  
Contacts: +355 48 200431/32/33  
segretaria@cocacola.al  
www.cocacola.al  
Activity: Manufacture and wholesale  
distributor of Coca-Cola beverages

## 67. **Company: Coffee Club Albania** **Representative: Andrea Zaja** **President**

Address: Rr. Myslym Keta, km. 4, Komuna  
Dajt, Tiranë  
Contacts: +355 44 803700  
info@coffeclub.al  
Activity: Lavazza Coffee

## 68. **Company: Communication** **Progress**

### **Representative: Gentian Likaj**

#### **President**

Address: Rr. e Durrësit, Pall. MC Inerte, Tiranë  
Contacts: +355 42 413901  
g.likaj@commprog.com  
www.commprog.com  
Activity: IT Services & Communication

## D

## 69. **Company: D&A Fin Partner** **Representative: Dritan Abazi**

### **President**

Address: Rr. Teodor Keko, GBA Complex, Kati  
2-të, Tiranë  
Contacts: +355 0674080686  
dabazi@dafpartner.com  
www.dafpartner.com  
Activity: Consulting

## 70. **Company: Dajti Construxion** **Representative: Kujtim Baholli**

### **Administrator**

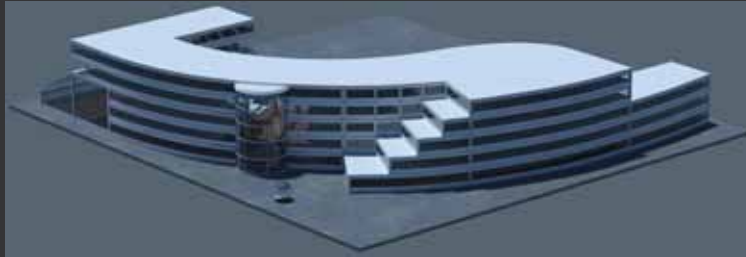
Address: Rr. e Kavajës, ish Misto Mame,  
Tiranë  
Contacts: +355 42 232121  
info@dajti-construxion.com  
www.dajti-construxion.com  
Activity: Furnishing



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[hghengineers@gmail.com](mailto:hghengineers@gmail.com)





# Contact Information

**71. Company: Dajti Ekspres**  
**Representative: Muhamet Malo**  
**President**

Address: Linzë, Qesarak, Stacioni i poshtëm, Teleferik  
Contacts: +355 42 379111  
admin@dajtiekspres.com  
www.dajtiekspres.com  
Activity: Cable Car Service

**72. Company: DDB Albania**  
**Representative: Juela Isaj**  
**CEO**

Address: Observator Business Center, Kati 12, Rr. e Dibrës, Tiranë  
Contacts: +355 42 419461, 42 419462  
juela.isaj@albania.ddb.com  
www.ddb.com  
Activity: Communication/Advertising agency

**73. Company: Deloitte Albania**  
**Representative: Maksim Caslli**  
**Country Leader**

Address: Rr. Elbasanit, poshtë Fakultetit Gjeologji-Miniera, ngjitur me Lion Park, Tiranë  
Contacts: +355 44 517920, 44 517990  
mmuka@deloittece.com  
www.deloitte.com/al  
Activity: Consulting, auditing, financial advisory services, tax and legal

**74. Company: Deutsche Lufthansa Albania Branch**  
**Representative: Alexander Tolweth**  
**Country Manager**

Address: Hotel Rogner Europapark, Tiranë  
Contacts: +355 42 235028  
office.tirana@austrian.com  
www.austrian.com  
Activity: Airline, Air transport

**75. Company: Devoll Hydropower Sh.A. subsidiary of Statkraft AS**  
**Representative: Tom Kristian Larsen**  
**Chief Executive Office/Country Manager**

Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1204, Tiranë  
Contacts: +355 44 501413  
info@dhp.al  
www.statkraft.com and www.dhp.al  
Activity: Energy

**76. Company: DHL International Albania Ltd.**  
**Representative: Qirjako Koçollari**  
**Country Manager**

Address: Autostrada Tiranë-Durrës, Km. 8  
Contacts: +355 42 406666  
dhlalbania@dhl.com  
www.dhl.com  
Activity: Express, Logistics, Overland Transport Services, Air and Ocean Freight

**77. Company: Dimapak**  
**Representative: Fatbardha Dibra**  
**Presidente**

Address: Autostrada Tiranë-Durrës, Km. 8, Kashar  
Contacts: +355 42 406765  
maillis@albaniaonline.net  
www.maillis.com  
Activity: Trade of packaging machineries

**78. Company: Dinamo SH.A**  
**Representative: Roland Hysa, President**  
**Nexhip Meçi, Manager**

Address: Rr. Ferit Xhajko, Tiranë  
Contacts: +355 42 253798, (0)682057244  
info@dinamo-sha.com  
www.dinamo-sha.com  
Activity: Trade center and Mechanical Manufacture

**79. Company: DM Consulting Services Albania**  
**Representative: Dritan Mezini**  
**Managing Partner**

Address: Rruga Luigj Gurakuqi, P.4 Apt. 7 (pranë Sheshit Avni Rustemi), Tiranë  
Contacts: +355 69 20 31581; +355 69 2031583  
dmezini@dm-consulting.biz; eljana@dm-consulting.biz  
www.dm-consulting.biz; www.duapune.com  
Activity: Human Resources Services, IT Consulting and Software Solutions, Management Consulting

**80. Company: Dompe Albania**  
**Representative: Roland Xhafaj**  
**Country Manager**

Address: Rr. Papa Gjon Pali II, ABA Business Center, Kati 14, Tiranë  
Contacts: +355 44 54070  
eriola.barjami@dompe.com  
Activity: Promotion & sale of pharmaceutical products

**81. Company: Donianna**  
**Representative: Donika Mici**  
**Administrator**

Address: Rr. e Durrësit, pranë kthesës së Kamzës, Tiranë  
Contacts: +355 42 357583  
donianna@icc-al.org  
www.donianna.com  
Activity: Shoes production for export



**82. Company: Easy Pay**  
**Representative: Lindita Shomo**  
**CEO**

Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 1, Tiranë  
Contacts: +355 42 264982  
info@easypay.al  
www.easypay.al  
Activity: Non-banking financial institution

**83. Company: Eco Mat**  
**Representative: Arjon Muçaj**  
**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 1  
info@webmail.ecomat.al  
www.ecomat.al  
Activity: Import-export of construction materials

**84. Company: EcoUCD USA Albania**  
**Representative: Gjon Gjoka**  
**President & CEO**

Address: Grykë lumi, Tale, Lezhë  
Contacts: +355 673770377  
gjon@ecoucdusa.com  
www.ecoucdusa.com  
Activity: Green energy, xenon lamps

**85. Company: EGNATIA Group**  
**Representative: Perla Kociasi**  
**General Director**

Address: Ish Uzina e Traktorëve, 100 m mbi News 24, Shkozë, Tiranë  
Contacts: +355 542 40161  
egnatiagroup1@yahoo.com;  
egnatia\_group@yahoo.com  
Activity: Wine and other alcoholic drink's production

**86. Company: E.H.W.**  
**Representative: Luan Leka**  
**President**

Address: Autostrada Tiranë-Durrës, Km. 4  
Contacts: +355 42 407250  
info@ehwgmbh.com  
www.ehwgmbh.com  
Activity: Meat Processing & Salami

**87. Company: Elledi**  
**Representative: Defrim Hyseni**  
**President**

Address: Rr. Ali Kelmenti, Nr. 78, Shkodër  
Contacts: +355 222 41620  
www.defrim@hotmail.com  
Activity: Production of grocery products

**88. Company: Embassy of the United States**  
**Representative: Donald Brown**  
**Economic/Commercial Officer**

Address: Rr. e Elbasanit, Nr. 103, Tiranë  
Contacts: +355 42 247285-0  
BrownDA8@state.gov  
www.usemb-tirana.rpo.at  
Activity: Embassy

**89. Company: Enrico-Marinelli**  
**Representative: Selamije Dinaku**  
**President**

Address: City Park, Kati 2, Dyqani Enrico-Marinelli, Tiranë  
Contacts: +355 42 248901, 42 271436  
selatiral@yahoo.com  
www.enricomarinelli.com  
Activity: Men's clothes retail shop

**90. Company: Era 2000**  
**Representative: Abedin Gora**  
**Administrator**

Address: Rr. Perlat Rexhepi, Pallati Unicom, Tiranë  
Contacts: +355 42 264475  
info@era.al  
www.era.al  
Activity: Bar Restaurant/ Catering

**91. Company: Erbiron**  
**Representative: Vjollca Ferra**  
**President**

Address: Autostrada Tiranë-Durrës, Km. 5  
Contacts: +355 48 200349  
erbironshpk@gmail.com  
Activity: Trade of food goods.

**92. Physical Person: Ermira Lulaj**  
Address: Lagjja Apollonia, Rr. Petro Sota (pranë shkollës jopublike Bota e Diturisë, Fier  
Contacts: +355 342 27637, 0674712301  
bujar\_lulaj@yahoo.com  
Activity: Import-Export of stationeries

**93. Company: Ernst & Young Albania**  
**Representative: Anisa Jasini**  
**CEO**

Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë  
Contacts: +355 42 419575 Ext.112  
anisa.jasini@al.ey.com  
www.ey.com  
Activity: Certified Auditing

**94. Company: Europetrol Durrës Albania**  
**Representative: Frident Kuqi**  
**President**

Address: Blv. Zhan D'Ark, Pall 5, 1/1, Tiranë  
Contacts: +355 42 347686  
europetrol.albania@yahoo.com  
www.europetrol-sg.com  
Activity: Trade of gas, Construction

**95. Company: Everest IE**  
**Representative: Vullnet Haka**  
**General Manager**

Address: Rr.Yzberish-Mezez Komuna Kashar, Tiranë  
Contacts: +355 42 357967, 42 357969  
info@everestie.com  
www.everestie.com  
Activity: Packaging Materials

**96. Company: Eyes Advertising**  
**Representative: Rudina Hoxha**  
**Administrator**

Address: Blvd. Gjergj Fishta, Kulla 1, Kati 2, Ap. 1, Tiranë  
Contacts: +355 682000453  
eyes.advertising@yahoo.com, eyes\_publicity@yahoo.com  
Activity: Advertising

# F

**97. Company: Facilization**  
**Representative: Gjergji Guri**  
**General Manager**

Address: Rr. e Barrikadave, Pall 118, Apt. 15, Tiranë  
Contacts: +355 42 256006  
gjergji.guri@facilization.com  
www.facilization.al  
Activity: IT Consulting, application & SI

**98. Company: FAFA**  
**Representative: Fatos Çerenishti**  
**Administrator**

Address: Kodër Kamëz, Tiranë  
Contacts: +355 (0)692096833  
info@fafa.al  
www.fafa.al  
Activity: Bar & Restaurants, Construction, Gas & Oil,Hotels.

**99. Company: Farmatech**  
**Representative: Elvis Kena**  
**Administrator**

Address: Rr. e Barrikadave, Tiranë  
Contacts: +355 692035135  
elviskena@gmail.com  
Activity: Pharmaceutical trade



# Contact Information

## 100. Physical Person:

### Representative: Fatmir Kazazi

Address: Blvd. Dëshmorët e 4 Shkurtit, kullat binjake, kulla 2, kati 4, Tiranë  
Contacts: +355 42 370178  
fatmir@kazaziconsulting.com  
www.kazaziconsulting.com  
Activity: Financial & fiscal consulting

## 101. Company: Fedos

### Representative: Fatmir Struga Administrator

Address: Rr. e Barrikadave, Tiranë  
Contacts: +355 682076261  
o.struga@fedos.al  
Activity: Trade of medical equipments,  
consulting-engineering projects

## 102. Company: Filipi Company

### Representative: Filip Gjoka President

Address: Auto City Park (City Park), Tiranë  
Contacts: +355 42 257374  
filip.gjoka@gmail.com  
www.filipicompany.com  
Activity: Export of medical & aromatic plants  
& flowers

## 103. Company: Financial Union Tirana/Western Union

### Representative: Elton Çollaku CEO

Address: Auto City Park (City Park), Tiranë  
Contacts: +355 42 250653  
info@unionifinanciar.al  
www.unionifinanciar.al  
Activity: Financial Services

## 104. Company: First

### Representative: Gëzim Hoxha

Address: Rr. Dritan Hoxha, 33, pranë pallatit të sportit Asllan Rusi, Tiranë  
Contacts: +355 42 255641  
info@first.al  
www.first.al  
Activity: System Integrator

## 105. Company: Florifarma

### Representative: Franga Marku

Address: Blvd. Zogu i Parë, Tiranë  
Contacts: +355 42 267703  
info@florifarma.com  
www.florifarma.com  
Activity: Pharmaceutical distributor

## 106. Company: Fufarma

### Representative: Isuf Berberi Head of Supervising Council

Address: Rr. Qemal Stafa, Nr. 7, Tiranë  
Contacts: +355 42 363172  
fufarma@fufarma.al  
www.fufarma.com  
Activity: Pharmaceutical distributor

## 107. Company: Fusha

### Representative: Shkëlqim Fusha President & CEO

Address: Rr. Murat Toptani, Nr. 25, Tiranë  
Contacts: +355 42 268557  
info@fusha.al  
www.fusha.al  
Activity: Construction

## 108. Company: Fushë Kruja Cement

### Factory Representative: Charles Bouri Administrator

Address: Rr. Abdyl Frashëri, 11/1, Kati i 7-të, Tiranë  
Contacts: +355 42 243936  
seament@seamentalbania.com  
www.seament.com  
Activity: Cement Distribution

## G

## 109. Company: G&H Partners Representative: Brandt W. Hoffman CO-Founder, COO

Address: Rr. Mustafa Matohiti (Pallati me Birila), Tiranë  
Contacts: +355 693321342  
partnersgh@gmail.com  
www.ghdesigned.com  
Activity: Commercial Furnishings, Workplace Design & Strategy, Ergonomic Consulting.

## 110. Company: GAEA-Green Alternative Energy

### Representative: Gledis Shehu Administrator

Address: Rr. Donika Kastrioti, N.1, H.5, Ap.5, Tiranë  
Contacts: +355 69 2089925  
info@gaea.al  
www.gaea.al  
Activity: Research, development of alternative fuel substances

## 111. Company: GDQ International Christian School

### Representative: Roger Pearce Director

Address: Rr. Don Bosco, Tiranë  
Contacts: +355 42 448113  
director@gdqschool.org  
Activity: Education/ International School

## 112. Company: Gender Alliance Development Center

### Representative: Mirela Arqimandriti Executive Director

Address: Rr. Abdyl Frashëri, Pall. 10/1, Shk. 1, Apt. 3, Tiranë  
Contacts: +355 42 255514  
marqimandriti@gadc.org.al  
www.gadc-al.org  
Activity: Association

**113. Company: Gener 2**  
**Representative: Bashkim Ulaj**  
**CEO**

Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë  
Contacts: +355 696003059  
info@gener2.al  
www.gener2.al  
Activity: Construction

**114. Company: Grant Thornton**  
**Representative: Kledi Kodra**  
**Administrator**

Address: Rr. Sami Frashëri, Complex T.I.D, Pall. B, Kati 1, Tiranë  
Contacts: +355 42 274832  
Kledi.Kodra@al.gt.com  
www.GrantThornton.al  
Activity: Audit, Accounting & Bookkeeping

**115. Company: GSA**  
**Representative: Serafin Orgocka**  
**President**

Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë  
Contacts: +355 42 226010, 42 250620  
infogsa@gsa.com.al  
www.gsa.com.al  
Activity: Trade, Production, Engineering projects



**116. Company: Harry T. Fultz Foundation**  
**Representative: Arjan Kapedani**  
**General Director**

Address: Rr. Mine Peza, Tiranë  
Contacts: +355 42 222008  
ariankapedani@hotmail.com  
Activity: Foundation

**117. Company: HGH Engineering**  
**Representative: Alketa Hasanbelli**  
**Administrator**

Address Rr. Themistokli Gërmenji, Pall Pegaso, Apt. 2, Tiranë  
Contacts: +355 42 2433200  
eng.hasanbelli@gmail.com  
Activity: Consulting, Engineering projects

**118. Company: Hoffmann – La Roche**  
**Representative: Ilir Minga**  
**Administrator**

Address: Rr. Brigada VIII, Pall. Jeshil Teknoproject, Tiranë  
Contacts: +355 42 255937  
ilir.minga@roche.com  
Activity: Pharmaceutical representative office

**119. Company: Hygeia Hospital Tirana**  
**Representative: Maria Driva**  
**CEO**

Address: Autostrada Tr-Dr, Km. 1, Tiranë  
Contacts: +355 42 380640  
info@hygeia.al  
www.hygeia.al  
Activity: Hospital medical services

**120. Company: ICTS Albania**  
**Representative: Panagiotis Fistedis**  
**General Manager**

Address: Blvd. Gjergj Fishta, Alpas Center, Nd. 146, Kati 4, Hyrja 2, Tiranë  
Contacts: +355 42 270936  
info@icts.gr  
www.icts.al  
Activity: Professional security services

**121. Company: IDRA**  
**Representative: Auron Pasha**  
**Executive Director**

Address: Rr. Siri Kodra, Pall 94/5, Apt. 49, P. O. Box 1730, Tiranë  
Contacts: +355 42 253352, 42 253288  
idra@idra.al  
www.idra.org.al  
Activity: Consulting Services & Market Research

**122. Company: InfoSoft Systems**  
**Representative: Armand Sharra**  
**General Administrator**

Address: Rr. Murat Toptani, Gjergji Center, Kati 8-të, Tiranë  
Contacts: +355 42 251180-1  
infosoft@infosoftgroup.com.al  
www.infosoftsystem.al  
Activity: Trade products in the field of information technology, information solutions

**123. Company: Instituti Jeta e Re**  
**Representative: Ilir Stavro**  
**General Administrator**

Address: Rr. Themistokli Gërmenji, Nr. 6, Tiranë  
Contacts: +355 42 274660  
stavroilir@yahoo.com  
www.albaniacc.org  
Activity: Religious Non-Profit

**124. Company: Intech +**  
**Representative: Sokol Sinani**  
**General Director**

Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 3, dera 1, Tiranë  
Contacts: +355 42 241929  
intech@intech-al.com  
www.intech-al.com  
Activity: System design & development

**125. Company: International Commercial Bank**  
**Representative: Gideon van den Broek**  
**CEO**

Address: Rr. Murat Toptani Eurocol Center, Kati i 7-të, Tiranë  
Contacts: +355 42 256254, 42 254372  
info@icbank-albania.com  
www.icbank-albania.com  
Activity: Commercial Bank

**126. Company: Intersig Vienna Insurance Group**  
**Representative: Gentian Sula**  
**CEO**

Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë  
Contacts: +355 42 270576  
info@intersig.al  
www.intersig.al  
Activity: Insurance

**127. Company: Intesa Sanpaolo Bank of Albania**  
**Representative: Silvio Pedrazzi**  
**President & CEO**

Address: Rr. Ismail Qemali, Nr. 27, Tiranë  
Contacts: +355 42 276103, 42 276000  
info@intesasanpaolobank.al  
www.intesasanpaolobank.al  
Activity: Banking services



# Contact Information

**128. Company: Iris**  
**Representative: Arben Hoxha**  
**President**

Address: Rr. Isa Boletini, Nr. 28, Tiranë  
Contacts: +355 42 349380  
h.arben01@gmail.com, iris@albmail.com  
Activity: Trade

J

**129. Company: Jera Construction**  
**Representative: Bardhyl Jera**  
**Administrator**

Address: Blv. Zogu I, Pall. 12, Apt. 13, Tiranë  
Contacts: +355 665026103  
bardhyljera@yahoo.com  
Activity: Construction

**130. Company: Jordil**  
**Representative: Dilaver Kamberaj**  
**Administrator**

Address: Lagjia 29 Marsi, pranë frigoriferave të bananeve, Patos, Fier  
Contacts: +355 382 540092  
jordil\_sha@yahoo.com  
Activity: Agrottrade

**131. Company: JT Internacional Tirana**  
**Representative: Përparim Tushaj**  
**CEO**

Address: Rr. Milto Tutulani, Ndërtesa 6, Hyrja 2, Zyra 3/4, Tiranë  
Contacts: +355 42 274989  
perparim.tushaj@outlook.com  
Activity: Tobacco Company

**132. Company: Junior Achievement of Albania**  
**Representative: Suela Bala**  
**Executive Director**

Address: Pjeter Bogdani, No 36/1, Tiranë  
Contacts: +355 42 259108  
info@junior-albania.org  
www.junior-albania.org  
Activity: Non-profit organization

**133. Company: Jupiter Group**  
**Representative: Gjelbërim Hajdari**  
**Administrator**

Address: Rr. Haxhi Dalliu, afër Stacionit të Trenit, Tiranë  
Contacts: +355 42 416052, 0682020767  
info@jupiter.al  
www@jupiter.al  
Activity: IT & Computer Systems

K

**134. Company: Kalo & Associates**  
**Representative: Përparim Kalo**  
**Managing Partner**

Address: Rr. e Kavajës, GKAM Business Centre, Kati 4, Tiranë  
Contacts: +355 42 233532  
info@kalo-attorneys.com  
www.kalo-attorneys.com  
Activity: Legal Services

**135. Company: Kantina e Pijeve Gj. K. Skënderbeu**  
**Representative: Krenar Hasanaj**  
**General Director**

Address: Rr. Bajram Tusha, Durrës  
Contacts: +355 52 264628  
info@kantinaskenderbeu.al  
www.kantinaskenderbeu.al  
Activity: Wine & Alcoholic drinks' production

**136. Company: KDF**  
**Representative: Jorgo Kore**  
**Administrator**

Address: Lagjia nr. 1, Sarandë  
Contacts: +355 852 25809  
jorgo.kore@yahoo.com  
Activity: Gas Station

**137. Company: KESH**  
**Representative: Agron Hetoja**  
**General Director**

Address: Blloku Vasil Shanto, Tiranë  
Contacts: +355 42 259729  
sekretaria@kesh.al  
www.kesh.al  
Activity: Generation, transmission, distribution of electrical power

**138. Company: Kika**  
**Representative: Avenir Kika**  
**Executive Director**

Address: Rr. Komuna e Parisit, ish SMT-ja, pranë Universitetit të New Yorkut, Tiranë  
Contacts: +355 42 265168  
avenirkika@hotmail.com, avenir@kikaconstruction.com  
www.kikaconstruction.com  
Activity: Construction

**139. Company: Konsort**  
**Representative: Benard Shehu**  
**General Director**

Address: Rr. Bardhok Biba, Galeria Tirana, Pallati "Conad", Kati 7, Tiranë  
Contacts: +355 42 260944  
contact@konsort.com  
www.konsort.com  
Activity: IT Consulting, System Development, software, Distribution, Training

**140. Company: Korsel**  
**Representative: Maksim Fejzulla**  
**President**

Address: Blvd. Gjergj Kastrioti, ish Kryqi i Kuq, Korçë  
Contacts: +355 8224 2094  
maksimfejzulla@yahoo.com  
Activity: Cities Cleaning, Manufacturing & Electricity Transmission

**141. Company: KPMG Albania**

**Representative: Heris Jani**

**Senior Partner**

Address: Kullat Binjake, Kulla 1, Kati 13, Tiranë

Contacts: +355 42 274524, 42 274534

info@kpmg.com

www.kpmg.com.al

Activity: Auditing, Accounting, Bookkeeping Law Firms

**142. Company: Ksamili Investment**

**Representative: Rebani Bocaj**

Address: Zona Industriale, Karburanti Alpet, Gjirokastër

Contacts: +355 694011111

ditjon12@live.com

Activity: Tourism, Real Estate, Gas Station

**143. Company: Kuel**

**Representative: Mike McDougall**

**C.O.O.**

Address: Rr. Shkëlqim Fusha, Pall. 3, Zyra 2/2, Kodra e Diellit, Tiranë

Contacts: + 355 44 504444

mike@kuel.al

Activity: Consulting-Engineering projects, Construction, Food & Beverages Trade, Gas & Oil, Security Systems

**144. Physical Person:**

**Representative: Laura Pustina**

Address: Rr. Abdyl Frashëri, nr. 31, Hekla Business Venter, kati 3, Tiranë

Contacts: +355 42 261909

mcapustina@yahoo.com

Activity: Legal Consultancy & Notary Services



**145. Company: Lincoln Centers of Albania**

**Representative: Aida Repishti**

**President**

Address: Rr. Qemal Stafa, Nr. 184, Tiranë

Contacts: +355 42 230880, / +355 682010607

info@lincoln.org.al

www.lincoln.org.al

Activity: Educational Development & Workforce Training Organization

**146. Physical Person: Llambi Karbunara**

Address: Lagjja 11 Janari, Rr. R. Aranitasi, Pall. 7, Fier

Contacts: +355 342 2918

hysip@yahoo.com

Activity: Trade of hidrosanitary products

**147. Company: Loloçi & Associates**

**Representative: Krenar Loloçi**

**Attorney at Law**

Address: Rr. Ibrahim Rugova, Pall. 1/1, Kati 2, Tiranë

Contacts: +355 42 250736

kl@lolocilaw.com

www.lolocilaw.com

Activity: Law firm

**148. Company: Mara Garden City Hotel & Residences**

**Representative: Hadi Fitrianto Hartoyo**

**President & CEO**

Address: Kompleksi Garden City, Kthesa e Kamzës, Tiranë

Contacts: +355 42 221213

myusofhassan@gmail.com

Activity: Trade, Marketing, Distribution publicity



**149. Company: Marketing & Distribution Albania**

**Representative: Vilma Nushi**

**President**

Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7

Contacts: +355 48 202336/7

info@markdist.com

Activity: Trade, Marketing, Distribution publicity

**150. Company: Marlotex**

**Representative: Gazmen Toska**

**Administrator**

Address: Ish Kombinati i Tekstileve, Berat

Contacts: +355 32 238368

info@marlotex.com

www.marlotex.com

Activity: Textiles Commissioning

**151. Company: McCANN Tirana**

**Representative: Suela Shtylla**

**Managing Director**

Address: Blv. Gjergj Fishta, 146, H. 1, Ap. 12, Tiranë

Contacts: +355 42 258808, +355 44 504074

suela.shtylla@mccann.al

www.mccann.al

Activity: Advertising agency

**152. Company: Melgushi**

**Representative: Ferdinand Melgushi**

**Administrator**

Address: Lagjja Ndoc Mazi, Sheshi Isa Boletini, Shkodër

Contacts: +355 222 42143

melgushi\_shpk@hotmail.com

www.melgushi.com

Activity: Confection (underwear)

**153. Company: Mermer Balliu**

**Representative: Jorgji Balliu**

**President**

Address: Zona Industriale, Korçë

Contacts: +355 8224 4530

gjergjballiu@yahoo.com

Activity: Marble Processing

**154. Company: Microsoft Albania**

**Representative: Sokol Vladi**

**CEO**

Address: Rr. Abdyl Frashëri, Pall. 11/1, Kulla EGT, Kati 2, 1019, Tiranë

Contacts: +355 42 274516

Sovladi@microsoft.com

www.microsoft.com.al

Activity: Information technology/ Information solutions

**155. Company: Miell - Tirana**

**Representative: Roland Hysa**

**Administrator**

Address: Rr. Teodor Keko, Tiranë

Contacts: +355 42 271777

roland@mielltirana.com

www@mielltirana.com

Activity: Production and trade



# Contact Information

156. **Company: Mifol Inerte**  
**Representative: Anest Bezhani**  
**President**

Address: Kutia Postale 4356, Vlorë  
Contacts: +355 332 22714  
anestbezhani@hotmail.com, mifolinert@hotmail.com  
Activity: Sand & gravel quarry, production of inert materials

157. **Company: MRDC**  
**Representative: Charles Linderman**  
**Executive Director**

Address: American Hospital, Tiranë  
Contacts: +355 684066894  
chief@mrdc-al.com  
www.mrdc-al.com  
Activity: Global Medical Support

158. **Company: Muça**  
**Representative: Muhamet Muça**  
**President**

Address: Rr. e Kavajës, përballë me ish parkun, ngjitur me ABA Call Center (Dyqani Melvinflex), Tiranë  
Contacts: +355 662085096  
info@melvinflex.com  
www.melvinflex.com  
Activity: Trade & Production of mattresses. Import-Export

N

159. **Company: NCH Advisors Inc.**  
**Representative: Andi Ballta**  
**CEO**

Address: Rr. Ibrahim Rugova, Sky Tower, Kati 7, Nr. 72, Tiranë  
Contacts: +355 42 247022/103  
aballta@nchadvisors.com.al  
www.nchcapital.com  
Activity: Private capital

160. **Company: Net-SFS**  
**Representative: Rezar Llukaçej**

Address: Rr. Milto Tutulani, Pall. Albmillenium, Kati III (përballë Fakultetit Juridik), Tiranë  
Contacts: +355 692094490  
rezar.llukacej@net-sfs.al  
Activity: Accounting

161. **Company: NOA**  
**Representative: Herjola Spahiu**  
**CEO**

Address: Sheshi Karl Topia, Qendër Biznesi, Kati 3, tek Zogu i Zi, Tiranë  
Contacts: +355 42 403764  
scironaku@noa.com.al  
www.pshm-al.org  
Activity: Micro finance & small business finance

162. **Company: Nov Hotel**  
**Representative: Artan Çeço**  
**Administrator**

Address: Rr. Gjin Bue Shpata, (pranë Stadiumit Selman Stërmasi), Tiranë  
Contacts: + 355 42 274902  
info@nov-hotel.com  
www.nov-hotel.com  
Activity: Hotel & Trade

O

163. **Company: Omega Optical**  
**Representative: Ardian Njehrrera**  
**Administrator**

Address: Rr. Hoxha Tahsim, Pall 103/1, Tiranë  
Contacts: +355 42 241907  
omegaoptikal@libero.it  
www.optikaroma.com  
Activity: Optic services, medical devices

164. **Company: Optima Legal & Financial**  
**Representative: Ilir Daci**  
**Managing Partner**

Address: Rr. Ibrahim Rugova, Sky Tower, 8/3, Tiranë  
Contacts: +355 42 221666/151  
info@optima-al.com  
www.optima-al.com  
Activity: Law Firm

P

165. **Company: P.V.N. - Hotel Colosseo**  
**Representative: Niko Fushaj, Valter Fushaj**  
**Administrators**

Address: Rr. Kol Idromeno, Hotel Colosseo, Shkodër  
Contacts: +355 222 47513, +355 682052862  
info@colosseoohotel.com,  
niko@colosseoohotel.com  
www.colosseoohotel.com  
Activity: Restaurant, Hotel & Construction

166. **Company: Pelinku Jeans**  
**Representative: Shkëlqim Pelingu**  
**President**

Address: Rr. Branko Kadia, Nr. 6/1, Tiranë  
Contacts: +355 42 347425  
pelinkujeans@yahoo.com  
www.pelinkujeans.com  
Activity: Trade of jeans

167. **Company: Philip Morris Albania**  
**Representative: Roman Khrushch**  
**General Manager for Albania & Kosovo**

Address: Rr. Murat Toptani, Qendra e Biznesit Eurocol, Kati 10, Tiranë  
Contacts: +355 42 276691  
Lorent.Gordi@pmi.com  
www.pmi.com  
Activity: Marketing support for sales of Philip Morris Cigarettes

**168. Company: Phoenix Petroleum**  
**Representative: Naim Kasa**

**Administrator**

Address: Rr. e Elbasanit, pallati i ri pranë fakultetit "Gjeologji-Miniera", kati 2, Tiranë  
Contacts: +355 42 468473  
phoenixpetroleumgas@gmail.com  
Activity: Oil & Gas business

**169. Company: Pianeta**  
**Representative: Armand Pashjari**

**Administrator**

Address: Rr. Faik Konica, Nd. 23, H.1, Tiranë  
Contacts: pianeta.shpk@gmail.com  
www.cobaso.com  
Activity: Coffee machines distribution

**170. Company: Playground Albania**  
**Representative: Luli Makashi**

**Manager**

Address: Rr. Ismail Qemali, Nr. 2, pranë Hotel Grand, Tiranë  
Contacts: +355 692053253  
pianeta.shpk@gmail.com  
www.fastrackkids.com  
Activity: Education/ Private Schools

**171. Company: Porsche Albania**  
**Representative: Gentian Bushati**

**General Manager**

Address: Autostrada Tiranë-Durrës, Km. 3 Mëzes, Tiranë  
Contacts: +355 42 407430, 48 202971  
info@porsche.al  
www.porsche.al  
Activity: Vehicle and Spare parts

**172. Company: Prespa 2000**  
**Representative: Nazmi Prespa**  
**President**

Address: Rr. Sami Frashëri, përballë Drejtorisë së Policisë, Kati i 10-të, Tiranë  
Contacts: +355 42 254766  
nazmiprespa@yahoo.it  
Activity: Construction, Import-export of construction materials

**173. Company: Pricewaterhouse**  
**Coopers Audit**

**Representative: Loreta Peçi**

**Country Director**

Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë  
Contacts: +355 42 242254  
loreta.peci@al.pwc.com  
www.pwc.com/al  
Activity: Accounting & financial consulting, auditing

**174. Company: Printec Albania**  
**(Cyprus) Limited**

**Representative: Adrian Shehu**

**General Manager**

Address: BLV. Zogu i Parë, P. Edikom, Kati 10, Tiranë  
Contacts: +355 42 258065 ext.101  
a.shehu@printecgroup.com, a.shehu@printec.al  
www.printecgroup.com/ www.printec.al  
Activity: Offers solutions for the financial services institutions, petroleum companies, large retailers, government organizations (public and private sectors)

**175. Company: Procredit Bank**  
**Representative: Adela Leka**

**Head of Executive Directory**

Address: Rr."Dritan Hoxha", Nd.92, H.15, Njësia Bashkiake Nr.11, Kodi Postar 1026, Tiranë  
Contacts: +355 42 389300, 42 389389  
informacion@procreditbank.com.al  
ww

R

**176. Company: Rametal**  
**Representative: Elman Abule**

**Investitor**

Address: Autostrada Durrës – Tiranë, Km. 5, Xhafzotaj, Vrrinë, Durrës  
Contacts: +355 52 900996  
info@rametal.al  
www.rametal.al  
Activity: Aluminum Foundry

**177. Company: Regional Development Agency, Korça**

**Representative: Aurel Grabocka**  
**Director**

Address: Blloku Demokracia, Korçë  
Contacts: +355 8225 2835  
rdakorca@yahoo.com  
www.rda-korca.org  
Activity: Business Center/ Business Consultancy

**178. Company: Rejsi Farma**  
**Representative: Merita Sheqi**

**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë  
Contacts: +355 42 374925  
info@rejsifarma-al.com  
Activity: Pharmaceutical trade

**179. Company: Relikaj**  
**Representative: Vjollca Likaj**

**Administrator**

Address: Koplik, Malësi e Madhe  
Contacts: +355 211 2388  
rudinbeka@relikaj.net  
Activity: Production & Export of Medicinal Plants

**180. Company: Renova**  
**Representative: Sulejman Lani**

**CEO**

Address: Autostrada Tiranë-Durrës, fshati Pëcar-Vorë  
Contacts: +355 48 301909  
tirana@renova.com.mk  
www.renova.com.mk  
Activity: Construction materials

S

**181. Company: S & T Albania**  
**Representative: Kleanthi Prifti**

**Managing Director**

Address: Rr. Ibrahim Rugova, Sky Tower, 11/1, Tiranë  
Contacts: +355 42 274641  
kleanthi.prifti@snt-world.com  
www.snt.al  
Activity: System integrator





# Contact Information

**182. Company: S.T.A**

**Representative: Ines Dika**

Address: Rr. Sami Frashëri, 23/9, Tiranë  
Contacts: +355 (0) 692061713  
info@sta-edu.com  
www.sta-edu.com  
Activity: Education/ Country master distributor of ETS tests

**183. Company: S2 Global Inc.**

**Representative: Ilirjan Zylyftari**  
**General Director**

Address: Rr. Egnatia, Kashar, Tiranë  
Contacts: +355 48 244107  
izylyftari@screeningsolution.com  
www.screeningsolution.com  
Activity: Screening and inspection solutions

**184. Individual: Saimir Ivziku**

Address: Rr. Bardhok Biba, Pall Hodaj, Tiranë  
Contacts: +355 672096498  
sivziku@hotmail.com  
Activity: Independent expert

**185. Company: Salltik**

**Representative: Skënder Gazheli**  
**President**

Address: Rr. Themistokli Gërmenji, Nr. 11, Tiranë  
Contacts: +355 42 233745/747  
info@ecobialbania.com  
www.gazheligroup.com  
Activity: Construction

**186. Company: SHAFP Sigal Life Uniqa group Austria**

**Representative: Naim Hasa**  
**CEO**

Address: Blv. Zogu i Parë, Nr. 1, Tiranë  
Contacts: +355 42 253407 ext. 240  
naimhasa@sigal.com.al  
www.capital.com.al  
Activity: Private Institute of Pensions

**187. Company: Sheraton Tirana Hotel**

**Representative: Jose Pinto**

**General Manager**

Address: Sheshi Italia, Tiranë  
Contacts: +355 42 274707  
jose.pinto@sheraton.com  
www.starwoodhotels.com  
Activity: Hotel/ Bars & restaurants

**188. Company: Shoqata Kombëtare e Grave Profesioniste, Afariste dhe Zejtare**

**Representative: Flutura Xhabija**  
**President**

Address: Rr. Mujo Ulqinaku, Pall. Kristian Konstruksion, Kati 1, Apt. 9, Tiranë  
Contacts: +355 42 235726  
shgpaz@yahoo.com, fluturxhabija@yahoo.com  
Activity: Association

**189. Company: SIGAL Uniqa Group Austria**

**Representative: Avni Ponari**  
**CEO**

Address: Blvd. Zogu i parë, Nr. 1, Kutia Postare 2387, Tiranë  
Contacts: +355 42 233308, +355 42 253407  
info@sigal.com.al  
www.sigal.com.al  
Activity: Insurance

**190. Company: Sigma Interalbanian Vienna Insurance Group**

**Representative: Qemal Disha**  
**General Director**

Address: Rr. Komuna e Parisit, Pall. Laura, P.O.Box. 1714, Tiranë  
Contacts: +355 42 258254  
secretary@sigma-al.com, info@sigma-al.com  
www.sigma-al.org  
Activity: Insurance/ Financial Services

**191. Company: Simmons Edeco Limited, Branch in Albania**

**Representative: Ron Waddell**  
**Country Manager**

Address: Lagjja Bishanake, Rr. Skënderbeu, Zona Kadastrale 8534, ndërtesa në të djathtë të karburantit "Bolv-Oil", Kati 2, Fier  
Contacts: +355 34 504144  
kprifti@simmonsedeco.com  
www.simmonsedeco.com  
Activity: Oilfield services/ Onshore drilling

**192. Company: Small Business Association, Korça**

**Representative: Albert Nasto**  
**Executive Director**

Address: Rr. Konferenca e Pezes & Ndre Mjeda, Pall. i ri, Kati 2, Korçë  
Contacts: +355 82 257954  
shbvmshqiperia@gmail.com  
Activity: NGO

**193. Company: Starnet**

**Representative: Dritan Vreshta**  
**Administrator**

Address: Rr. Dritan Hoxha, ndërtesa 203, Zip 1023, Tiranë  
Contacts: +355 682059503  
info@starnet.al  
www.starnet.al  
Activity: Internet Service Provider

**194. Company: Stefani & Co**  
**Representative: Stefan Pinguli**  
**President**

Address: Autostrada Tiranë-Durrës, Km. 7  
Contacts: +355 42 364063  
birrastela@gmail.com  
www.stefani-co.al  
Activity: Brewery

**195. Company: Studio Mallkuçi & Sadushaj**  
**Representative: Mimoza Sadushaj/Arjana Mallkuçi**

Address: Rr. Vaso Pasha, Pall 13/1, Tiranë  
Contacts: +355 42 266242  
msadushi@hotmail.com  
Activity: Notary Services



**196. Company: TA Law Firm**  
**Representative: Kristaq Traja**

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Contacts: +355 662021540  
info@ta-law.eu  
www.ta-law.eu  
Activity: Legal & Finacial Services

**197. Company: Taçi Oil International**  
**Representative: Rezart Taçi**  
**General Director**

Address: Rr. Siri Kodra, Nd. 185, Hyrja 1, Njësia Bashkiake nr. 8 (ish godina e Albanian Screen), Tiranë  
Contacts: +355 42 421465  
info@it-oil.com  
Activity: Gas and Oil

**198. Company: Tafaj Z**  
**Representative: Zenel Tafaj**  
**President**

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Contacts: +355 42 262482  
daditafaj@yahoo.it  
Activity: Furniture Trade & Production

**199. Company: Tashko Pustina - Attorneys**  
**Representative: Flonja Tashko/Floran Pustina**  
**Partners**

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flonia.tashko@tashkopustina.com,  
floran.pustina@tashkopustina.com  
www.tashkopustina.com  
Activity: Law firm/ Legal Services

**200. Company: TCN**  
**Representative: Adrian Shehu**  
**President & CEO**

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Contacts: +355 42 258418, 42 257711  
tcn@tcn.al  
www.tcn.com.al  
Activity: Communication and Information Technology

**201. Company: Tech360**  
**Representative: Erjon Curraj**  
**Administrator**

Address: Rr. Abdyl Frashëri, pranë Librit Universitar, Tiranë  
Contacts: +355 692022229  
erjon.curraj@tech360.al  
www.tech360.al  
Activity: Communication, IT Systems, Software Development, Security Systems & Services

**202. Company: Teknoxgroup Shqipëri**  
**Representative: Gent Gogaj**  
**General Manager**

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Contacts: +355 44 504747  
gent.gogaj@teknoxgroup.com  
www.teknoxgroup.com  
Activity: Caterpillar brand construction machinery and associated tools

**203. Company: Telekom Albania**  
**Representative: Dimitris Blatsios**  
**General Director**

Address: Rr. Gjergj Legisi, Laprakë, Tiranë  
Contacts: +355 42 275300  
info@telekom.al  
www.telekom.al  
Activity: Mobile telecommunication

**204. Company: Tendence 3A**  
**Representative: Oltion Murataj**  
**CEO**

Address: Rr. e Durrësit, përballë ish Doganës  
Contacts: +355 45 800900  
oltion.murataj@tendence3a.com  
www.tendence3a.com  
Activity: Import-export of vehicles

**205. Company: Tetra Tech ARD**  
**Representative: Kevin McLaughlin**  
**Chief Of Party**

Address: Rr. Dervish Hima, kulla 1, kati 10, Tiranë  
Contacts: +355 44 504150  
kevin.mclaughlin@tetratech.com  
www.plgp.al  
Activity: USAID Project

**206. Company: Teuta Durrës**  
**Representative: Eleni Babameto**  
**Administrator**

Address: Lagjja15, Rr. Aleksandër Goga, Durrës  
Contacts: +355 52 223094  
info@teutadurres.com  
www.teutadurres.com  
Activity: Import-Export, Production and trade of food items

**207. Company: Tirana Bank**  
**Representative: Dritan Mustafa**  
**Acting CEO**

Address: Rr. Ibrahim Rugova, Nr. 1, P.O. Box 2400/1, Tiranë  
Contacts: +355 42 277618  
dmustafa@tiranabank.al  
www.tiranabank.al  
Activity: Retail & Corporate banking

**208. Company: Tirana Business Park**  
**Representative: Etleva Sakajeva**  
**General Manager**

Address: Rinas Road, Building 07, Tiranë  
Contacts: +355 44 415154  
info@tiranabusinesspark.com  
www.tiranabusinesspark.com  
Activity: Real Estate Developer

**209. Company: Tirana International Airport**  
**Representative: Rolf Castro-Vasquez**  
**Chief Executive Officer**

Address: Tirana International Airport Nënë Tereza, Rinas, Tiranë  
Contacts: +355 42 381600, 42 381556  
info@tirana-airport.com  
www.tirana-airport.com  
Activity: Concession of Tirana International Airport



# Contact Information

210. **Company: Tirex Exploration**  
**Representative: Përparim Alikaj**  
**CEO**

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Apt. 4, Tiranë  
Contacts: +355 42 249903  
alikaljp@albmail.com  
Activity: Research, explorations

211. **Company: Tobacco Holdings**  
**Group**  
**Representative: Lirim Fezollari**  
**CEO**

Address: Rr. Kavajës, ish Kombinati  
Ushqimor, Tiranë  
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lirim@thg-shpk.com  
www.thg-shpk.com  
Activity: Import-Distribution of Cigarettes

212. **Company: Tona Co**  
**Representative: Nikolla Tona**  
**Administrator**

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Contacts: +355 82 248535  
tonanikolla@gmail.com  
www.tona.al  
Activity: Meat processing & salami

213. **Company: Tonucci & Partners**  
**Albania**

**Representative: Neritan Kallfa**

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Tiranë  
Contacts: +355 42 250711  
tirana@tonucci.com  
www.tonucci.com  
Activity: Legal services

214. **Company: Tours Albania &**  
**Balkans**  
**Representative: Shkëlqim Lama**  
**General Manager**

Address: Rr. e Durrësit, Pall. 118, Shk. 1, Apt.  
1, Tiranë  
Contacts: +355 684029914  
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Activity: Tour & Travel Company

215. **Company: Transatlantic Albania**  
**Representative: Douglas Nester**  
**Vice President**

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Address 2: Rr. Abdi Toptani, Kulla Torre Drin,  
Kati 4, Tiranë  
Contacts: +355 385 40384  
info@transatlanticpetroleum.com  
www.transatlanticpetroleum.com  
Activity: Oil & Gas production

216. **Company: Trema Engineering 2**  
**Representative: Ilir Trebicka**  
**Technical Manager**

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Hotel Tirana, Pallati i Bardhë, Kati 2, Tiranë  
Contacts: +355 42 266618  
info@tremaengineering2.com.al  
www.tremaengineering2.com.al  
Activity: Construction & Maintenance works,  
Architectural Designer, Developer

217. **Company: TriMed**  
**Representative: Shani Peposhi**  
**President**

Address: Autostrada Tiranë-Durrës, Km. 10  
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trimed@trimed.com.al  
www.trimed.com.al  
Activity: Pharmaceutical Company

218. **Company: Turgut Ozal**  
**Representative: Yakup Arslan**  
**President**

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shkolla e Partisë) Tiranë  
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info@turgutozal.edu.al  
www@turgutozal.edu.al  
Activity: Education Institute

219. **Company: TUV Austria Albania**  
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**General Manager & Representative for**  
**Kosovo**

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Kati 5, Ap 19, Tiranë  
Contacts: +355 44 500523/4  
prokopios.papagkikas@tuv.al  
www.tuv.al  
Activity: Audit, certification, technical  
inspections and training services



220. **Company: Ulysses Enterprises**  
**Representative: Ervin Aliaj**  
**Administrator**

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ervin.ali@fedex.com.al, ulysses-fedex@  
icc-al.org  
www.fedex.com  
Activity: Postal Services, Air Transportation  
Company

221. **Company: United Bank of Albania**  
**Representative: Muhamet Prlja**  
**General Manager**

Address: Rr. Dritan Hoxha, Nd. 11, H. 3, Njësia  
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info@ubaal.com  
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Activity: Banking

222. **Company: United Transport-UPS**  
**Representative: Niko Leka**  
**Administrator**

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Contacts: +355 42 259742, 42 263407  
alcustomersvc@unitrans.com.al,  
aloperations@unitrans.com.al  
www.ups.com  
Activity: Courier and Transportation  
Services/Local service provider for UPS in  
Albania

**223. Company: University of New York Tirana**

**Representative: Andreas Galatoulas**  
**General Manager**

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www.unyt.edu.al  
Activity: Education Institute



**224. Company: Valu Add Management Services**

**Representative: Philip D. Giantris**  
**President**

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Contacts: +355 42 251156, 42 242599  
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www.valu-add.com  
Activity: Advisory firm

**225. Physical Person: Vasil Shandro**

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vshandro@yahoo.com  
Activity: Private judicial execution

**226. Company: Veneto Banka**  
**Representative: Pierluigi Caferri**

**General Director**

Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Tiranë  
Contacts: +355 42 280555 ext. 422  
info@venetobanka.al  
www.venetobanka.al  
Activity: Banking Services

**227. Company: Vera Qerrushi**  
**Representative: Alfred Qerrushi**

**Administrator**

Address: Ndërtesë private 4-katëshe, përballë rajonit të Policisë, Fushë-Krujë  
Contacts: +355 688102431  
eroaromatic@yahoo.com  
Activity: Trade of cosmetics

**228. Company: Vodafone Albania**  
**Representative: Dietlof Z. Mare**  
**General Director**

Address: Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar  
Contacts: +355 42 283313  
info.al@vodafone.com  
www.vodafone.al  
Activity: Telecommunication Services



**229. Western Atlas International Inc.**  
**Representative: Petrika Kerenxhi**  
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Address: Rruga Semanit, km 1, fshati Afrim i Ri, Fier  
Contacts: +355 34 232155  
petrika.kerenxhi@bakerhughes.com  
www.bakerhughes.com  
Activity: Gas & Oil

**230. Company: Wine.AI**  
**Representative: Iljaz Mehmeti**  
**Administrator**

Address: 11/4, Rr. Asti Gogoli, Lagjja 14, Shkozet, Durrës  
Contacts: +355 (0) 682044014  
info@wine-al.com  
www.wine-al.com  
Activity: Winery and production of alcoholic and non-alcoholic beverages.

**231. Company: Woodrow Wilson School**

**Representative: Lulzim Masha**  
**President**

Address: Përballë Parkut Kombëtar, tek Liqeni Artificial, Tiranë  
Contacts: +355 42 266902  
info@wilson-school.com  
www.wilson-school.com  
Activity: Trade, Private School

**232. Company: World Vision Albania**  
**Representative: Philip Harris**  
**Director of Operations**

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Contacts: +355 42 258333/4  
philip\_harris@wvi.org  
www.wvi.org  
Activity: NGO



**233. Company: Zaka & Kosta Attorneys at Law**  
**Representative: Tefta Zaka/Vangjel Kosta**  
**Partners**

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tefta.zaka@zakakosta.com, vangjel.kosta@zakakosta.com  
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Activity: Law firm/ Legal Services

**234. Company: Zhan 92**  
**Representative: Edmond Kristo**  
**Administrator**

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Contacts: +355 54 246677  
zhan92shpk@gmail.com  
Activity: Grocery trade

**235. Company: ZICO**  
**Representative: Artan Kadriaj**  
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Contacts: +355 48 520038  
trifon.murataj@zico-sha.com  
www.zico-sha.com  
Activity: Trade/Transport Services



# Ambassadors to Albania



**Donald Lu**

Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Dec. 17, 2014



**Alexander A. Arvizu**

Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Dec. 6, 2010  
Termination of Mission: Jan. 11, 2015



**John L. Withers II**

Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Aug. 25, 2007  
Termination of Mission: Aug. 13, 2010



**Marcie B. Ries**

Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Oct. 30, 2004  
Termination of Mission: June 15, 2007



**James F. Jeffrey**

Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Oct. 22, 2002  
Termination of Mission: May 2, 2004



**Joseph Limprecht**

Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Sept. 8, 1999  
Termination of Mission: May 19, 2002

AmCham Albania thanks the Ambassadors who have worked in Albania these 25 years of restored diplomatic relations and have supported and helped to nurture and strengthen this organization



**Marisa R. Lino**  
Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Sept. 4, 1996  
Termination of Mission: May 20, 1999



**Joseph E. Lake**  
Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Oct. 17, 1994  
Termination of Mission: Mar. 15, 1996



**William E. Ryerson**  
Ambassador Extraordinary and  
Plenipotentiary

Presentation of Credentials: Dec. 21, 1991  
Termination of Mission: Oct. 13, 1994



## Founding Members

<b>Gary A. Moinette</b>	IDA
<b>Lorenzo Roncari</b>	American Bank of Albania
<b>Nick Karas</b>	Panamerican
<b>Charles Levesque</b>	Economic/ Commercial Officer, US Embassy
<b>Krenar Loloçi</b>	Loloçi & Associates



## Honorary Members

<b>Charles Levesque</b>	Economic/ Commercial Officer, US Embassy
<b>James Jeffrey</b>	Former US Ambassador to Albania
<b>Jeffrey Griffin</b>	Former AmCham President
<b>John L. Withers</b>	Former US Ambassador to Albania
<b>Lorenzo Roncari</b>	Founding Member
<b>Marcie Ries</b>	Former US Ambassador to Albania
<b>David Anderson</b>	Former AmCham President
<b>Alexander Arvizu</b>	US Ambassador to Albania
<b>Floreta Luli-Faber</b>	Former Executive Director
<b>Henry Jardine</b>	Former Deputy Chief of Mission



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