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Kosova  
Rr. "Vaso Pasha", p.n. Pejton, 10 000,  
Pristine, Kosova  
Tel: (+381) 38 240 241, Fax: (+381) 38 240 241 123  
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## U.S. Ambassador to Albania

Dear American Chamber of  
Commerce Members,



Albania is going through a period of tremendous change. The business community, and in particular the American Chamber of Commerce, has an opportunity to be a vital part of that process of change.

It requires that the AmCham look for places to add value, to criticize constructively with positive alternative suggestions, and to support good government policies when they are announced.

I am pleased to introduce AmCham Albania's 2017 Yearbook. The strong working relationship between the Embassy and AmCham reflects the partnership between the United States and Albania and the prospect of continued cooperation in the future.

As you know, we believe that key reforms will help Albania increase opportunities for investors. Such changes include the implementation of judicial reform, increased transparency in public procurement, and greater openness to foreign investment.

A judicial system tough on corruption will provide confidence to investors that their commercial interests will be protected. A reformed judicial system will help shield intellectual property rights, defend real property rights, ensure contract sanctity, and improve tax and customs administration.

The Embassy will continue to urge the implementation of these reforms in a transparent and fair manner, but we need your help. AmCham members, as the most influential business constituency in Albania, should continue to demand these reforms.

I look forward to continuing the partnership between the U.S. Embassy and AmCham as we work together to improve Albania's business climate and advance U.S. and Albanian commercial goals.

Sincerely,  
**Donald Lu**

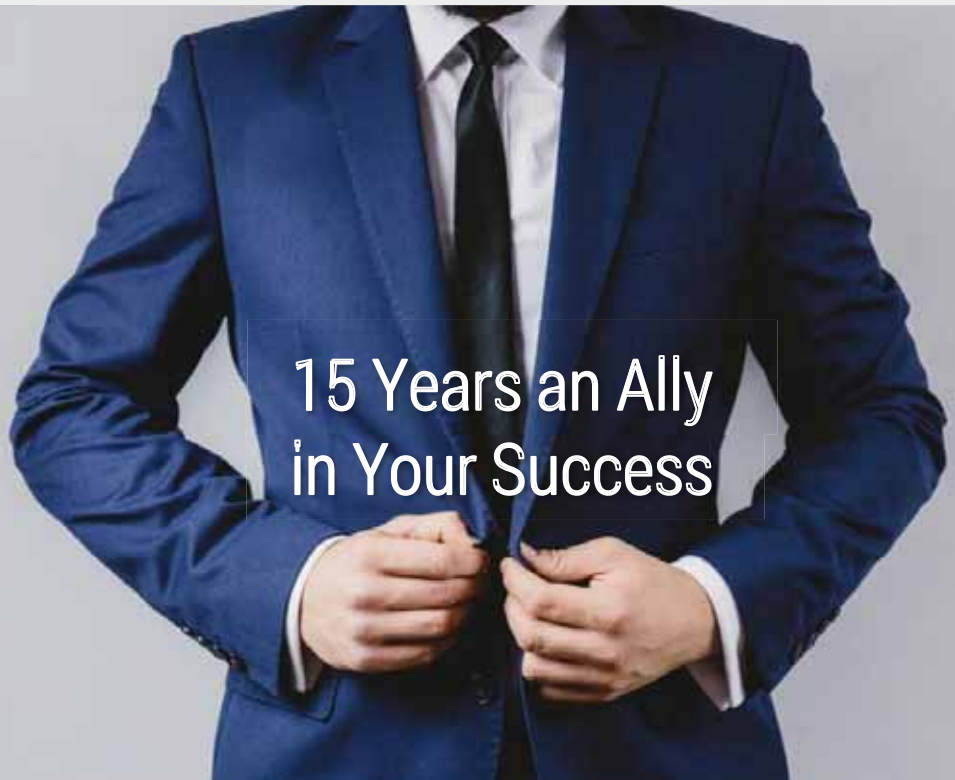
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# Minister of Economic, Development, Tourism, Trade and Entrepreneurship

Dear reader,

Allow me to congratulate you on the publication of the “Year Book 2017.” This publication has become a tradition for the American Chamber, presenting the achievements and the contribution of this chamber not only for its members, but also for the improvement of the business climate in our country. From the time of its creation, The American Chamber of Commerce has built up and strengthened its role, becoming a promoter of many initiatives and programs on a national level, serving to improve the legal framework and the business environment and cooperating closely with the Albanian government.

In the last 3 years, working towards economic sustainability and fiscal consolidation has shaped the economic model of the reforms undertaken by the government. In 2016, Albania saw marked improvements in international rankings regarding doing business. Albania has improved the business environment mainly in the areas of building permits, electrical energy supply, paying taxes, et cetera.

The government platform for the years 2017-2021 will focus in deepening the structural reforms which will have as their primary objective the application of programs and financial tools aiming to help business move forward at the pace of the European enterprise, innovation and technological development, adding incentives for better cooperation between FDI and SMEs, as well as more concrete investment projects.

The government is executing a program of reforms that aim international integration and the increase of economic productivity.

Trade and investment are an integral part of the regional connectivity agenda and the Berlin process. Real infrastructure investment projects will be implemented, to lower trade and transportation costs and aiming to make Albania part of the regional economic market.

- The Albanian economy needs investment. Improving the quality of public services from education to healthcare and infrastructure, not only in the cities, but also in rural areas where the problems of unemployment and poverty are acute needs more investment. That is why the government has undertaken the new initiative “one billion euro for reconstruction,” inviting business to become a part of this ambitious project through the implementation of a framework of public private partnership.
- The government will reform the framework for investments, drafting an all-inclusive investment law, for domestic and foreign investors, creating a system of dispute resolution for investors and to protect investments.
- In addition, the further simplification of procedures for permits and licenses, as well as the completion of what is lacking in the national infrastructure, are reforms that



will guide the economy towards investment in the private sector and increased employment.

The relationship of the private sector with the government are the foundation that ensures a suitable environment for the development of businesses, for meeting their needs, and for serving them. Through the work of the National Economic Council, the Investment Council, and the National Trade Facilitation Committee, these platforms for dialogue and cooperation with investors and business associations will serve to address various issues and concerns finding the means and alternatives for their resolution.

The active role and engagement of enterprise in public dialogue and policy consultations are valuable assets for decision-making institutions in drafting the right reforms and strategies, with a direct positive impact for sustainable economic and social development of the country.

Thank you,

Yours Sincerely,

**Milva Ekonomi**



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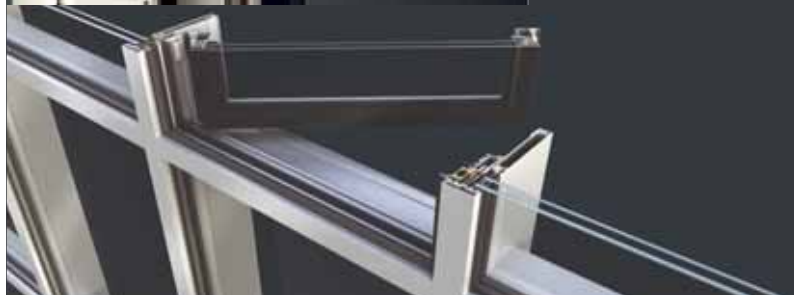


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## President of AmCham

Dear AmCham Members and Friends,

It is with great pleasure that the American Chamber of Commerce celebrates its achievements and results for the 2016 calendar year. I would like to specifically thank to the Board of Directors and the members who have participated in our Sub-Committees for their work to make Albanian-American business relations stronger. I would also like to thank the AmCham Executive Director Lorenc Gjoni and rest of the staff for their dedication to continue to meet member needs and achieve our objectives in 2016. We look forward to continue to invest in our members, the business community and Albania in 2017.

The Chamber's continued close ties with the United States Embassy has been critical to our success. For their valuable input and support in 2016 I would like to thank Ambassador Lu and Dr. Ariel Ahart, Deputy Chief of Mission David Muniz, Political and Economic Section Chief Peter D'Amico and Economic Officer Jeffrey Bowan.

The Chamber's subcommittees provide a 'grass-roots' connection for our members to raise issues. I would like to specifically thank the Chairpersons of the AmCham subcommittees for the 2016 calendar year, Mr. Artan Bozo and Ms. Alketa Uruçi (Tax and Legal), Mr. Dritan Mezini and Ms. Edlira Jaupaj (Human Resources), Ms. Renata Leka (IPR), Ms. Lutjana Konomi and Ms. Mirela Arqimandriti (Women in Business), Mr. Genc Likoskëndaj and Ms. Sonila Beqari (Corporate Social Responsibility).

In 2016 the American Chamber of Commerce continued its open and frank dialogue with the Government on issues across the business spectrum. The Chamber looks forward to continuing to

have a positive and constructively critical relationship with Albanian leadership to take steps to formalize the economy, attract foreign investors and protect investor rights. Working with the existing administration, the Chamber would like to specifically thank Prime Minister Rama, Finance Minister Ahmetaj, Economic Minister Ekonomi, Customs Directors Ikonomi and Tax Director Vjero for their constant dialogue with the Chamber, including participation in both public forums and closed door meetings to discuss member positive and critical feedback on current policy and procedures. The Chamber was pleased to continue its role within the Council of Investments. As in previous years, the Chamber's interaction with bilateral institutions, such as the World Bank and IMF, also remains an important element of receiving and providing feedback on the economy.

Recognizing that it is easier to attract investment from the region than from far away, AmCham Albania continues its initiative of bringing together AmChams from the region and their members. After meeting in Tirana, Kosovo, Serbia and Macedonia in prior years, the regional AmChams met in both Slovenia, Serbia and Montenegro in 2016. AmCham Albania continues to look forward to the common synergies that our sister organizations develop for American business interests in the region. AmCham Albania also continues to work with business organizations and Chambers of Commerce in Albania to advocate for common interest, most recently standing together with many of them to oppose mandatory chamber membership as an indirect taxation of the business community, which the President of Albania ruled in agreement



with our common position. Additionally, the Chamber was very vocal advocating for an improved business climate in the trade and natural resources sector. The AmCham would like to thank the other Chambers who have been very open and constructive to identify common issues where we can collaborate.

Today, the American Chamber of Commerce represents the largest foreign chamber in Albania. I'm pleased to have served this Chamber during this 2016 fiscal year and work with our friends and partners in business in Albania. Together we are raising difficult, sometimes controversial, issues to the surface for debate and discussion to increase transparency, stability, and progress. We are getting results as we move Albania forward and I look forward to continuing this progress in 2017.

Yours Sincerely,  
**Mark Crawford**



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## Executive Director of AmCham

*Dear AmCham Members and Colleagues,*



It is with great pleasure that I reach out to you through this letter, to introduce myself as the new Executive Director of the American Chamber of Commerce (AmCham) in Albania. I am truly delighted to have been entrusted by the Board of Directors with this position and I take on this new responsibility with great enthusiasm.

During 2017 and beyond, with the support and contribution of all our members, our team will strive to take AmCham's activities and outstanding reputation as a key influential stakeholder to a new level. In our daily work we will be led by the instrumental guidance of the Board, its Chairman and the various Committees, while at the same time we will cooperate and align our activities very closely with the US Embassy, as to ensure a common approach in our joint efforts to enable a favorable business climate and further enhance economic growth in the country.

This being an important electoral year in Albania, AmCham and its members should join forces to maintain this momentum, as well as consider new and innovative ways to:

Use AmCham's Business Index (ABI) as a working tool to align the cooperation and dialogue with the government;

Promote and advocate, proactively, the interests of our members at large and continue to pave the way further for attracting foreign investments, especially from North America;

Contribute, in close alignment with the US Embassy, to the efforts for the transparent implementation of the Judicial Reform, which in turn will boost investors' confidence.

Following the elections, we will promptly engage with key players from across the political spectrum, to introduce AmCham's long-term vision and our members' expectations, in order to structure our constructive dialogue and get down to work productively with all state entities for the next four years. Finally, I would like to take this opportunity to thank the outgoing Executive Director, Lorenc, for his selfless contribution to AmCham these past two years. The team and I wish Lorenc great success in the new challenge on which he is embarking.

I look forward to our joint work and cooperation and hope for the opportunity to meet with each of you in person in your place of business to get to know each other and to better understand your concerns and needs. Your advice and support is the key to AmCham's success, so that you can, in turn, reap the benefits of your membership in our organization.

Very much looking forward to meeting all of you at the upcoming General Assembly Meeting,

Yours Truly  
**Enida Bezhani**

# Board of Directors

As of December 31<sup>st</sup>, 2016



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Aksioner International  
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**Genti DACI**  
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University of New York Tirana



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**Roman KHRUSHCH**  
Philip Morris Albania



**Executive Director**  
**Lorenc GJONI**  
AmCham Albania

# Executive Staff



**Enida BEZHANI**  
Executive Director  
enida.bezhani@amcham.com.al



**Brikena KAMENICA**  
PR & Publications  
brikena.kamenica@amcham.com.al



**Fotini HARISPAPA**  
Membership & Operations  
fotini.harispapa@amcham.com.al



**Afërdita KOÇI**  
Event Coordinator  
afërdita.koçi@amcham.com.al



**Ivlin GJATA**  
Executive Assistant & Translator  
info@amcham.com.al



**Gjergj STEFANI**  
Operations Assistant  
gjergj.stefani@amcham.com.al



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# Code of Ethics

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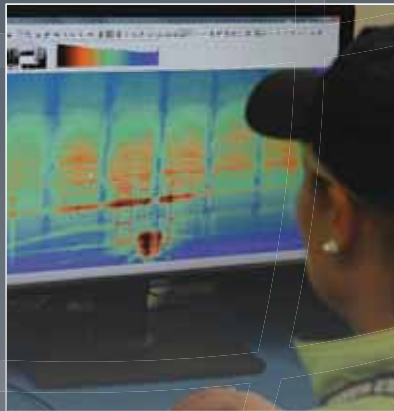
As an organization dedicated to the development of business relations between the United States and Albania, AmCham considers the establishment of high standards of conducting business and principles of good corporate citizenship as one of its most significant goals. In this regard, AmCham takes an active and leading role in promoting business standards and principles, first by ethical and responsible business practices and second by encouraging members to apply the AmCham code of ethics.

1. Members shall respect relevant laws and regulations and adherence to the rule of law
2. Members shall respect the highest standards of business practices in dealing with government officials
  - a. Members shall arrive at a consensus position prior to addressing government officials on a specific issue
  - b. Members shall be transparent in communicating AmCham positions to government officials
  - c. Members shall not attempt to influence the government officials through the exchange of gifts, money, or information
3. Members shall engage in fair business practices
4. Members shall follow responsible environmental policies
5. Members shall engage in good corporate citizenship
6. Members shall establish the highest standards for
  - a. Organization to employee conduct
  - b. Employee to employee conduct
7. Members shall ensure a safe and healthy workplace



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Year  **2016**  
in Review





# AmCham Calendar of Events 2016

## January – February 2016

### Lobbying for the Copyright law

The Intellectual Property Rights (IPR) Committee has discussed and lobbied on the new draft of the Copyright Law, a current hot topic. The law brings improvements on a series of issues faced by businesses affected by high piracy rates and lack of government protections. The Committee's experts have not only carried out a detailed study of the law and unveiled their comments, but they have also been active throughout the previous year working with institutions such as the Ministry of Culture and parliamentary commissions responsible for examining the draft of the law submitted by the government, conveying and explaining at every opportunity the needs and recommendations of AmCham members.

## January 20<sup>th</sup>, 2016

### Tax & Legal Committee met with Investment Council

The Tax and Legal Committee discussed with representatives of the Investment Council ideas on resolving within the administrative jurisdiction disputes and disagreements between businesses and government entities. The Investment Council representatives explained their process for analyzing issues and bringing them for discussion in this forum created with the support of international organizations such as the EBRD and chaired by the Minister of Economic Development. The input and experience of this AmCham committee and their work with all AmCham members played an important role in shaping the study to be presented in the meeting of the Investment Council and the recommendations that would come from that meeting for improving the processes of administrative dispute resolution in several government institutions that play important roles in doing business.

## January 27<sup>th</sup>, 2016

### Business Forum with representatives of Ministry of Health

The American Chamber organized a roundtable between senior officials of the Ministry of Health who cover the pharmaceutical sector and industry representatives, members of AmCham. Discussions focused on the electronic system for registering new medications for import and distribution, and on the impact of technological changes in this market. The meeting of representatives of the Ministry of Health with AmCham members from the pharmaceutical sector was considered very useful by the participants who agreed to a second meeting, which will serve to increase information exchange and cooperation between them.

## February 10<sup>th</sup>, 2016

### Business Forum with Customs General Director

The American Chamber of Commerce held its annual meeting with the Customs Director and other representatives on February 10th, 2016, continuing the tradition of facilitating open discussion between business and customs authorities to nurture a stable working relationship between them. In his opening remarks, the President of AmCham, Mr. Mark Crawford, expressed his appreciation for the continued cooperation with Customs, evident in recent actions with which Customs leaders showed their readiness to take quick actions to address concerns expressed by businesses importing from the United States.

## February 23<sup>rd</sup>, 2016

### AmCham Members met with World Bank Experts

The World Bank and the Albanian Government were in a process of designing new development policies aimed at increasing the country's competitiveness. One of the fundamental pillars of this project was the facilitation of trade procedures and logistics. World Bank experts Mr. Andrew Filmer and Mr. Periklis Saragiotis met at the AmCham office with businesses who have applied for the Authorized Economic Operator program or are interested in doing so, to ask about their

understanding of the program, their needs and their expectations of this program. The meetings concluded with renewed commitment to cooperation for improving the business climate in Albania.

## March 3<sup>rd</sup>, 2016

### Working Luncheon with the Regional Economic Officer of US Department of State, Mr. Ryan Stoner

The American Chamber of Commerce in Albania met with Mr. Ryan Stoner, Regional Economic Officer in the Department of State's Office of South Central European Affairs. Members of the Board of AmCham and members of the Tax and Legal Committee talked about issues that affect the ease of doing business in Albania and have a direct impact on attracting foreign investment. During the meeting, Mr. Stoner praised the work and role of the American Chamber in pursuit of its most important objective, improving the business climate, and expressed his readiness to support the work of AmCham in Albania.

## April 12<sup>th</sup>, 2016

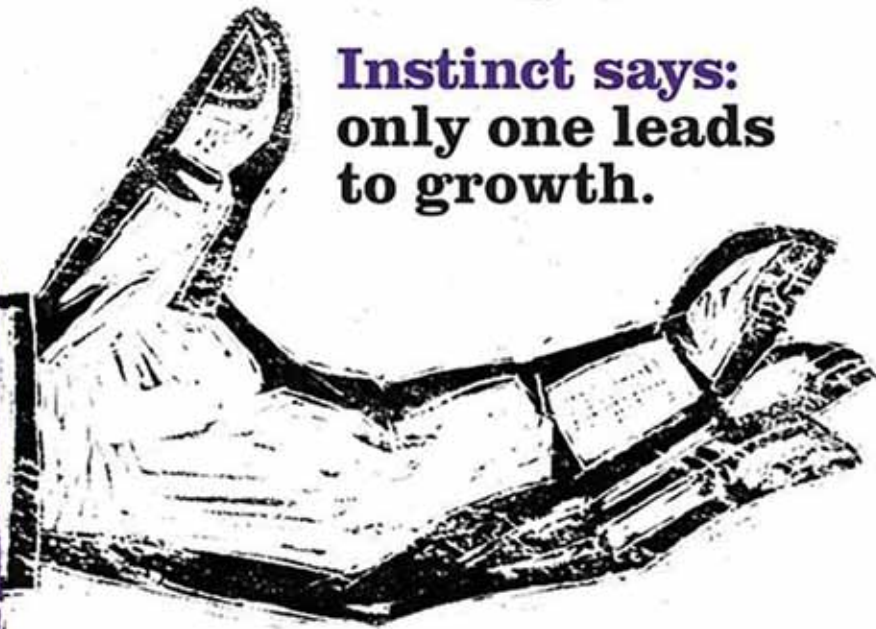
### Business Forum of WoBAC Committee with PwC Albania

The American Chamber of Commerce in Albania and PricewaterhouseCoopers (PwC) Albania organized a Business Forum on "Informing Taxpayers on Tax Legislation" that focused in training business on what they need to know about their relationship with the tax authorities from the moment of registering at the NRC (National Registration Center), until the time comes to close the business and deregister. Experts from PwC explained in detail all key elements necessary for developing a business: the registration at the NRC, fiscal cash registers, issuing fiscal coupons and fiscal receipts in various approved formats, tax rates according to business size, and the steps to follow to close out a business.

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# AmCham Calendar of Events 2016

**April 20<sup>th</sup>, 2016**

## **General Assembly Meeting**

The American Chamber of Commerce held the General Assembly, reviewing the activity of the previous year and voting to elect several members of the Board of Directors. The participating members elected the Vice President, Secretary, Treasurer, and seven Board members. All AmCham members were invited to participate in this election, and 15 candidates came forth to compete. Most of the candidates are citizens of the United States or represent U.S. companies. U.S. Ambassador Donald Lu and the Minister of Economic Development Milva Ekonomi also participated in the event, presenting their greetings for AmCham members and sharing their thoughts on the business climate and on the latest economic developments in the country.

**May 6<sup>th</sup>, 2016**

## **Business Forum with the representatives of the Municipality of Tirana**

Taxes and local tariffs have changed along with some procedures that involve business activity. To better understand them but also to address some issues that have been raised during the implementation of these taxes, AmCham organized a Business Forum with the Municipality of Tirana to discuss issues that affect relations between businesses and the city administration, in particular the Tax Directorate. The event was attended by the Deputy Mayor of the Municipality of Tirana Mr. Arbjan Mazniku, the Head of the Economic Development Directorate Mr. Enkelejd Musabeliu, and the Head of the Local Taxes and Tariffs Directorate of the Municipality of Tirana, Mr. Arli Naska. AmCham used this meeting to build a bridge of ongoing cooperation with the Municipality and to initiate a dialogue that will address issues raised by its members.

**May 8<sup>th</sup>-13<sup>th</sup>**

## **AmCham Directors from Europe in Washington and Minneapolis**

Executives from 29 AmCham offices in Europe

gathered in the United States to engage with companies, organizations and key government agencies, to strengthen partnerships, and to gain insight into the current U.S. business and political climate. This year's conference took place in Washington DC and Minneapolis, Minnesota.

## **Washington, DC**

The U.S. Department of Commerce hosted the delegation for a panel discussion on the **Transatlantic Digital Economy**, featuring representatives from **MasterCard**, **Google** and **PayPal**, and for remarks by Deputy Secretary of Commerce, Bruce Andrews. The group also met with senior officials from the Overseas Security Advisory Council (OSAC) for a European security update.

The U.S. Chamber of Commerce hosted AmCham executives for a series of high-level briefings touching on the U.S. elections, the U.S. economy as well as broader policy issues, followed by a discussion of **Challenges and Opportunities for U.S. Business in Europe** with representatives from **Ford**, **Dow Chemical** and **FedEx**.

## **Minneapolis, MN**

In Minneapolis, the delegation had the opportunity to visit some of the region's most innovative Fortune 500 companies, including stops at the **3M Innovation Center**, **St. Jude Medical**, **Ecolab Innovation Center**, and **Cargill**. In addition, the Minnesota Trade Office organized a business forum on the topic of **Doing Business in Europe**, which drew several major companies from the region.

**May 19<sup>th</sup>, 2016**

## **Permanent Group Meeting of IPR Committee**

The IPR Committee met to discuss the Draft National Intellectual Property Strategy 2016-2020, to bring the Chamber's comments on this strategy and the Business Forum focused

on patents and marks.

**May 31<sup>st</sup>, 2016**

## **IPR Stakeholder's Group Meeting**

The Stakeholder Group's latest meeting brought together members and representatives of state institutions responsible for protecting intellectual property rights, focusing on a key theme – the official action plan for the next four years. The meeting focused on the discussion taking place in Albania's parliament and government on the National IP Strategy 2016-2020. The new strategy and the institutional cooperation it prescribes aim to improve the situation of intellectual and industrial property rights in Albania.

**June 1<sup>st</sup>, 2016**

## **AmCham Business Index 2015-2016**

The American Chamber of Commerce in Albania completed its annual survey on the business climate in 2015 and the related report that analyzes and presents the data. The survey asked AmCham members about the Overall Business Climate and several of its components, their relationship with Government institutions, the economy, and specifics of their business, such as demand for their goods and services, employment levels, securing financing as needed, and finding qualified staff. In addition, the survey asked business leaders about their expectations and forecast for 2016. The value of the AmCham Business Index for 2015 is 37.94 (on a scale of 1-100) and was expected to improve to 40.61 for 2016. The index was published for the 4th year in a row and remains a valuable tool for measuring the perception of member businesses and for helping the American Chamber to identify key focus areas and to prioritize its efforts as it works together with other business organization, the government, and international organizations to improve the business climate in Albania.



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# AmCham Calendar of Events 2016

## June 7<sup>th</sup>, 2016

### Seminar on “Sales Opportunities in Times of change”

The American Chamber of Commerce organized a seminar on “Sales Opportunities in Times of change”, offering to its members a training that was delivered from an internationally known motivational speaker and trainer, Mr. Mike Moore. AmCham members interest was high and representatives from sales departments of member companies followed Moore’s lecture with interest. The main issues of this motivational training included how a successful sales process can be implemented and what are the key elements in a sales process. The organizational skills and self-confidence that a sales employee should have to be successful in a sales process and several other elements were explained in detail by Mr. Moore who also instructed the participants on techniques they can use for success in what they do.

## June 14<sup>th</sup>, 2016

### Business Forum with experts of the Ministry of Social Welfare and Youth

AmCham Albania, in collaboration with Boga & Associates organized today a Business Forum focusing on “The new Labor Code, the changes and their impact”. The purpose of this meeting was to inform the members of AmCham on the amendments to the Labor Code and how they are going to be reflected in the everyday work of businesses. The Ministry of Social Welfare and Youth was represented by Mr. Erion Manohasa, Director of Inspections, Labor Relations, and Social Dialogue. He explained the reasoning behind several of the changes to the Labor Code and the government’s expectations related to these changes. Ms. Jonida Skëndo, partner at Boga & Associates, highlighted the key changes of the Code and what they mean for businesses, and explained the provisions that facilitate the employment of foreigners in Albania.

## June 29<sup>th</sup>, 2016

### 4th of July Celebration – 240th Anniversary of the Independence Day of the U.S.A.

The American Chamber of Commerce celebrated the 240th Anniversary of the Independence Day of America with a classic American-style picnic and barbecue, a diverse group of guests, and a joyous atmosphere. Members of AmCham, representatives of the American community in Tirana, and other friends of AmCham came to celebrate with friends and family. AmCham President Mark Crawford and the U.S. Embassy Economic Officer Don Brown greeted all guests on behalf of AmCham and the U.S. Embassy in Albania, respectively. The ceremonial part of the event concluded with the cutting of the “birthday” cake by Ambassador Lu, DCM David Muniz, Economic Office Don Brown and the Board of AmCham. The party continued in the usual manner, with music, food and drinks, and an enjoyable time catching up with old friends and making new ones. The celebration culminated in a spectacular firework show which was appreciated by the audience.

## July 2016

### CEO Forum Lunch with U.S. Ambassador Donald Lu

Several members of the CEO Forum met over lunch with the U.S. Ambassador to Albania, Mr. Donald Lu. This meeting was part of a series of lunches that different groups of the CEO Forum have held with the ambassador, allowing them to get to know Ambassador Lu and to inform him of the specific challenges of doing business in Albania in their industry. The meeting also focused on Judicial Reform and its continued implementation. Mr. Lu presented members with the work and efforts of the U.S. Embassy towards its implementation. Unanimously, the participating CEOs thanked Mr. Lu for his hard work and his personal investment in this reform, as well as the positive impact that this reform will have in the future for Albania. Other topics of discussion included investment climate issues that concern not only local business, but also

foreign investors interested in Albania, economic development policy, and transparency in the application of laws and regulations.

## September 2016

### Regional meeting of AmCham directors

AmCham directors from the region meet at least once a year to hear about and learn from the work of the sister organizations. This year’s meeting was hosted by AmCham Montenegro and was attended by Marko Miročević (AmCham Montenegro), Michelle Osmanli (AmCham Macedonia), Lorenc Gjoni (AmCham Albania), Vera Nikolić Dimić (AmCham Serbia), and Violeta Cibukcic (AmCham Bosnia). The directors from the region had networking meetings with the U.S. Ambassador to Montenegro, Ms. Margaret Uyehara, and other representatives of the U.S. Embassy, as well as with AmCham Montenegro board members. They also visited member companies Luštica Bay, Porto Montenegro, and Hard Rock Café. The main discussion revolved around cooperation between AmCham organizations in all these countries, and the types of projects that would make sense to handle together at a regional level or in parallel in each country. The results of such efforts should provide for better data to contrast and compare policy recommendations and support AmCham positions with concrete information from similar initiatives applied in neighboring countries.

## October 11<sup>th</sup>, 2016

### The IPR Committee met with Mr. Donald E. Townsend, Regional Intellectual Property Rights Attaché covering Balkan countries

The permanent group of the IPR Committee of AmCham met with Mr. Donald E. Townsend, Jr., Regional Intellectual Property Rights Attaché of the U.S. Commercial Service/U.S. Patent and Trademark Office. The committee chair, Mrs. Renata Leka, and other members of this committee presented to Mr. Townsend the problems and issues that businesses from various economic sectors face because of the lack of protection for intellectual and industrial property rights. They also had an oppor-



# AmCham Calendar of Events 2016

tunity to explain the laws related to IPR and the institutions that protect these rights. Other ideas discussed during the meeting related to creating awareness by including information about Intellectual Property in the school curricula, starting with elementary school, and the need for specific training of judges who cover IP related cases in the courts.

## October 12<sup>th</sup>-16<sup>th</sup>, 2016

### Best Practices Conference in Slovenia

American Chambers of Commerce in Europe met in Ljubljana for their annual conference aimed at exchanging experiences and best practices between chambers. The four-day Meeting “Best Practices Conference 2016” included (1) comparative reports on membership across Europe; (2) sessions for sharing best practices that affect the overall development of the organization like financial empowerment, membership increase, activities that serve more to the members and various lobbying and advocacy; and (3) the Creative Network Award. The conference served well the dual purpose of strengthening each AmCham by learning from each other, and improving cooperation with each other.

## October 18<sup>th</sup>, 2016

### Business Forum with Boga & Associates on Changes to the Law on Tax Procedures

AmCham Albania organized a Business Forum in collaboration with Boga & Associates, a member of AmCham who offers legal, tax and accounting services. The meeting focused on the new Law on Tax Procedures, the changes it introduces and their expected effects on businesses activity. Mrs. Alketa Uruçi, representative of Boga & Associates and Member of the Board of AmCham Albania, explained in detail to all participants in this forum the nature of the changes contained in the draft-law and how most provisions affect taxpayers. AmCham Albania and the Tax and Legal Committee have worked over the years to present clear and reasoned requests for improving this

law and its application, integrating business requests with expert analysis.

## November 2<sup>nd</sup>, 2016

### Business Forum in Shkodra with the Tax and Customs Directorates

AmCham Albania organized a round table with its members, business representatives, in Shkodër, and with the heads of the Regional Tax Directorate, Mr. Hysen Hysaj, and the Regional Customs Directorate, Mr. Helidon Bele. The focus of the meeting was the interaction of local businesses with these key directorates and the continued development of constructive dialogue between them. This meeting gave the opportunity for an open dialogue between participating businesses and the Tax and Customs Directorates. AmCham Members spoke about technical and procedural issues that businesses have faced in their activity and about ways these can be resolved within the respective directorates or in cooperation with the General Directorate of Taxes and the General Directorate of Customs.

## November 8<sup>th</sup>, 2016

### American Election Night

The American Chamber of Commerce in Albania organized for the third time “Election Night” during the evening of November 8th. All guests at this festive and informative evening had the opportunity to follow live coverage of the election process in the United States of America. Participants included members of AmCham, representatives of Albania’s Ministry of Foreign Affairs, representatives of the U.S. Embassy and other diplomatic missions in the country, leaders of international organizations and civil society, and other guests from the American community in Albania.

## November 10<sup>th</sup>, 2016

### Business Forum in Korça with representatives from Tax and Customs Directorates

AmCham Albania organized a meeting with representatives of businesses in Korca. Present at this meeting were members of AmCham from Korca and directors from local Tax and Customs Directorates. The meeting focused on the dialogue between businesses and the administration and what the government is planning to help business development in this region. During this meeting, business representatives discussed issues that they face in their business operations, related to VAT refunds, tax audits, application of reference prices, and other concerns. After this forum, the staff of AmCham, including executive director Lorenc Gjoni, visited the factory of Morava Honey, where they had the opportunity to see the company’s investment in modern equipment and facilities to support their expansion in the domestic market.

## November 11<sup>th</sup>, 2016

### Meeting of the Permanent Group of the Tax & Legal Committee

The Tax & Legal Committee met to introduce the new Head of Committee, Ms. Alketa Uruçi and to discuss proposals and ideas for the work plan of this committee for the upcoming year.

## November 21<sup>st</sup>, 2016

### Meeting of the Permanent Group of CSR Committee

The CSR Committee met to introduce the new Head of Committee, Ms. Sonila Beqari and to discuss proposals and ideas for the work plan of this committee for the upcoming year.

## December 1<sup>st</sup>-2<sup>nd</sup>, 2016

### Regional Conference on Better Regulations and Competitiveness

A conference on Better Regulations and Competitiveness was held in Belgrade, organized by ReSPA (Regional School for Public Administration, a project financed by the EU and member states), and also supported by USAID’s REG Project (Regional Economic Growth Project). The studies and reports presented at the conference highlighted the benefits of





# AmCham Calendar of Events 2016

RIA (Regulatory Impact Assessment) in supporting economic development and avoiding counterproductive regulations whose benefits do not justify the burden they impose on business. AmCham Albania's Executive Director, Lorenc Gjoni, participated in a panel with other AmCham directors to share the experiences of their network in this very relevant area.

## December 1<sup>st</sup>, 2016

### Meeting of the Permanent Group of the HR Committee

The HR Committee met to introduce the new Head of Committee, Ms. Edlira Jaupaj and its other members. They discussed proposals and ideas for the work plan of this committee for the upcoming year.

## December 2<sup>nd</sup>, 2016

### Meeting of the Permanent Group of the WoBAC Committee

The WoBAC Committee met to introduce the new Head of Committee, Ms. Mirela Arqimandriti and its other members. They discussed proposals and ideas for the work plan of this committee for the upcoming year.

## December 6<sup>th</sup>, 2016

### Meeting of the Permanent Group of the IPR Committee

The IPR Committee met to introduce the Head of Committee, Ms. Renata Leka and its other members. They discussed proposals and ideas for the work plan of this committee for the upcoming year.

## December 7<sup>th</sup>, 2016

### Judges Training on the new Law on Copyright

AmCham in collaboration with Microsoft organized a training for judges from multiple courts on the new Law on Copyright. Speakers from Slovenia and Georgia presented the framework and legal principles embodied in the new law, followed by case studies illus-

trating the application of key principles, giving participating judges the opportunity to learn about the decisions of their colleagues from the region and the reasoning behind the rulings. During the training, judges shared their experiences in the area of copyright and intellectual property protection and discussed how the new law could improve anti-piracy efforts and strengthen protection of IP rights in Albania.

## December 15<sup>th</sup>, 2016

### End of the Year Gala Event

The American Chamber of Commerce celebrated with its members the End of the Year, closing another year of work and efforts to contribute to sustainable development and to improving the business climate. Representing the U.S. Embassy in Tirana, Deputy Chief of Mission David Muniz appreciated the close cooperation between the Chamber and the Embassy and the commitment of AmCham and its members to the implementation of judicial reform. AmCham President Mark Crawford thanked the guests for their participation and support of the Chamber's activities in 2016 and asked for their continued engagement with AmCham. The AmCham director thanked the sponsors of this event, **Renova**, **NOA**, and **Simmons Edeco**, with special thanks for Renova as a Platinum sponsor, and guests continued to enjoy the festive evening with good food and wine, music and dancing, good fellowship, and cordial wishes for good health and prosperity in the year to come.

## December 21<sup>st</sup>, 2016

### Business Forum on Local Taxes

AmCham Albania organized a Business Forum with the Municipality of Tirana and PLGP (the Planning and Local Governance Project, funded by USAID) focused on the new Law on Local Taxes and the tax rates for 2017. During this meeting, Ms. Silvana Meko from TetraTech, the company implementing PLGP, presented the changes expected in the Law on Local

Taxes and Tariffs for 2017. Mrs. Alketa Uruçi, Head of the Tax and Legal Committee, spoke about concerns raised by AmCham members regarding municipality taxes, tariffs, and procedures. A key request by AmCham is for transparency by the municipality administration on funds collected from each tariff and how those funds are used. Speaking on behalf of the municipality, Director for Economic Development Enkelejd Musabelliu listed several business procedures and applications that would be simplified to require less time and effort and explained that there would be no new taxes or tax increases in 2017. In addition, he confirmed that some of the issues reported by AmCham earlier in the year, for example the application of the Temporary Tax for Education Infrastructure to every secondary tax id number (NIPT) registered by a business, were addressed with changes at the end of the year and would be in effect at the start of the new year.

# Aluflor reference projects in Albania

## Mercedes-Benz Showroom



The newest 'house' of Mercedes-Benz in Albania is breaking a lot of records, becoming the new standart biggest Mercedes - Benz showroom. The high German quality facade products used for this project, belong to a brandnew technology of architectural facades.

## Omega Pharma Project



Omega Pharma project is one of the most unique architecture projects in the region. The exclusive German materials in combination with the highest quality will bring new standarts in Albanian construction.

## Rinas Hotel



Rinas Hotel, is a building which has brought a lot of innovations and high standards for the Country. Except the impressive facade of the project, the architecture includes German products with high standards of energy saving, acoustic isolation, comfort and a lot of other comforts.

## Top-Channel Media Offices



Top Media Headquarters, is a project that identifies the transformation abilities of the exterior facade Corporations image and the very careful selection of the materials. For this project were used exclusive German materials specially designed for the image of Top Media





A photograph of a formal dinner event. In the foreground, three men in dark suits are seated at a table, smiling and engaged in conversation. The table is set with glasses, water bottles, and small American flags. In the background, other guests are visible, and several large American flags are displayed. A central banner features logos for KIA, TOERL, and other sponsors, along with a circular seal. The word "Highlights" is overlaid in a blue box with white text.

# Highlights

RESERVE





# AmCham Lobbying

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Lobbying on behalf of our members and for a good business climate remains one of the main pillars of AmCham activity. The experience of 16 years, the best expertise offered by top professionals, the steady hand of the Board on policy and direction, and the diligent work of the members of the Tax and Legal Committee have earned respect for AmCham and strengthened its voice in the public arena.

AmCham lobbying policy is guided by the ideas and opinions of member businesses. One important channel for expressing those ideas and opinions is the AmCham Business Index, which will be published for the fifth year in a row. The report of this business index shows how our members see and evaluate the conditions of doing business in the country and allows AmCham lobbying activities to focus on the most important issues.

In 2016, AmCham contributed recommendations for changes to the Law on Tax Procedures, as an essential law affecting every business. The Tax and Legal Committee prepared the

recommendations based on member needs expressed both this year and in previous ones, and many of those recommendations became part of the new law.

A good working relationship with the Investment Council allowed AmCham to express member concerns and discuss issues in a high-level forum, contributing to a clearer view of business needs in the relationship with the public administration. Meetings of the Tax and Legal Committee with the secretariat of the Council have been mutually beneficial and have contributed to better quality reports and recommendations from the council.

To improve the environment for doing business, the American Chamber has maintained working connections with any public institution that affects that environment. Local governments play an important role in this, and the Municipality of Tirana even more so, due to its size and central location. The planning, rationale, and application of local taxes have been the focus of several activities of the chamber,

working towards greater transparency and simpler procedures.

Another important discussion during 2016 was a draft law that would force businesses to become members of the public chambers of commerce and industry. AmCham would like all businesses to have the choice of joining organizations that serve them. This was the motivation for opposing this new obligation wherever possible. By joining with many other organizations that represent a wide variety of businesses, we worked hard to defend the rights of our members and other businesses.

Last but not least, AmCham also worked for better protection of intellectual property rights. The IPR Committee continued to contribute to the new Copyright Law until it was approved, and then proceeded to work on the associated regulations required by the law and on the institutions that will be applying these laws.



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# AmCham Committees



## CEO Forum

**Chaired by Mark Crawford, Aksioner International Securities Brokerage**

AmCham committees are volunteer groups that carry out a lot of the work of the American Chamber, which they continued doing in 2016, dealing with all issues presented by members or arising from the environment in which they do business.

CEOs of the largest companies have been a part of the meetings organized by AmCham in 2016. They have shared their thoughts on the main economic issues in the country in visits to the residence of H.E. U.S. Ambassador Donald Lu, in working lunches with the ambassador and with ministers, and in many other activities of the chamber.

Relationships with government institutions, the business climate, the process of drafting and approving laws, and judicial reform were some of the topics that the CEO Forum has discussed with the American ambassador and other high level officials.



## Tax and Legal Committee

**Chaired by Alketa Uruçi, Boga & Associates  
Previous Artan Bozo, Bozo Law**

The Tax and Legal Committee guides the lobbying activities of the American Chamber, putting together expert opinions on the fiscal package and changes to the Law on Tax Procedures, guiding the discussions on local government taxes, and presenting member comments and expectations in meetings with leaders of the municipality of Tirana.

Several times during the year, this committee has held high level meetings with representatives of the tax administration, the Ministry of Finance, and the Prime Minister's office to advocate on behalf of companies in the oil sector and seek resolution to issues stemming from an act related to VAT application to services in this sector.

The Tax and Legal Committee has also contributed several times to the work of the Investment Council, presenting information on the problems studied and discussed by the council, and offering ideas on ways to solve those problems. Administrative dispute resolution was an important topic in this cooperation. The committee continued to advocate on behalf of all members in their relationship with tax, customs, labor, and other administrative institutions.



## Human Resources Committee

**Chaired by Edlira Jaupaj, ABCom  
Previous Dritan Mezini, DM Consulting**

The HR Committee has continued to focus its attention and lobbying activity on the changes to the Labor Code assisting members with their expertise and organizing a business forum regarding the regulations stemming from the new Labor Code.

Over the past year, this committee has examined issues of interest to AmCham members, organizing business forums where the best experts on labor law, from the Ministry of Social Welfare and from private practice, have shared knowledge and information on the new Labor Code, on changes to social security, on vocational education, and on the functioning of the labor market.

Another important business forum focused on questions and concerns by many members about labor inspections and hosted the Head of the Labor Inspectorate, Mr. Dritan Ylli, who talked about the work of the labor inspector, the high professional standards established to help businesses ensure compliance and proper treatment of employees, and what businesses must know about their rights and obligations to ensure an effective interaction with inspectors.



### Intellectual Property Rights Committee

**Chaired by Renata Leka Boga & Associates**

The IPR Committee dealt with a topic of very wide interest in the new Copyright Law, an important law for all businesses who have had to work in an environment of high piracy and lack of protection of intellectual property rights.

Members of this committee used their knowledge and experience to study the draft of the law in detail and were active in lobbying with the Ministry of Culture while the law was drafted and then with the parliamentary commissions where the law was discussed, always presenting the opinions and recommendations of AmCham members with clarity and supporting arguments.

The “Stakeholders Subcommittee” of this committee examined the newly approved National Strategy for Intellectual Property 2016-2020, preparing for engagement in the application of this strategy in the preparation of new laws, the approval of regulations required by current legislation, and the application of the laws and regulations in the daily activity of the responsible institutions. Improving the protection of intellectual and industrial property rights remains a topic of crucial importance and will continue to require a coordinated effort between business and all branches of government.



### Women Active in Business Committee

**Chaired by Mirela Arqimandriti, Gender Alliance Development Center, Previous Lutjana Konomi, Tirana Bank**

Networking and working meetings have been the primary focus of this committee in 2016. The fundamental objective of this committee is to engage women in public life. The activities serving this objective started with roundtables discussing how each of the women can encourage the growth and development of women who work in the organizations they lead.

Other activities included training for improving English language skills, networking to exchange experiences in leadership, and orientation training on how to start and run a business, including the essentials of complying with the general legal and regulatory requirements for every business.

The networking of this committee has also encouraged wider participation of women in business, and in the public and political life of the country, by asking and helping AmCham members to participate in conferences and high level meetings where their input and commitment would prove valuable.



### Corporate Social Responsibility Committee

**Chaired by Sonila Beqari, American Bank of Investments (ABI), Previous Genc Likoskëndaj, CCS**

The CSR committee focused on helping businesses to identify and join projects of organizations that work intensively in corporate social responsibility. With better networking and wider cooperation, businesses have an opportunity to learn from each other and find best practices that apply to the entire organization, rather than to a small leadership group or special purpose department.

The best partners for businesses looking to intensify their CSR activities are often non-profits dedicated to helping people in various ways. One important partner who joined this committee in 2016 was the Food Bank, whose representatives explained how their work goes beyond simple food donations, to concerted efforts to reduce food waste and to direct surplus where it is most needed.

The committee decided to work with this and other organizations and find ways for a wider participation from employees of all AmCham members. Inviting all members to the “Run for the Children,” benefitting children diagnosed with cancer and being treated at the Pediatric Hospital in Tirana, was a good application of this idea. Employees from many AmCham members answered the call and participated in this challenge.

# Ferra Latte

.....i shëndetshëm si fëmija juaj



## Floriol. Shija e jetës!

# floriol





# Annual Activities





# General Assembly Meeting



The American Chamber of Commerce held the General Assembly, reviewing the activity of the previous year and voting to elect the Board of Directors. The participating members elected the Vice President, Secretary, Treasurer, and seven Board members.

All AmCham members were invited to participate in this election, and 15 candidates came forth to compete. Most of the candidates are citizens of the United States or represent U.S. companies. U.S. Ambassador Donald Lu and the Minister of Economic Development Milva Ekonomi also participated in the event, presenting their greetings for AmCham members and sharing their thoughts on the business climate and on the latest economic developments in the country.

During the meeting, was presented the Year Book, an overview of the American Chamber and all the elements that make up the organization. The meeting was attended by a high number of members who not only participated in the voting process, but also completed the annual survey to help direct the activities of the Chamber with their responses and comments.



## AmCham celebrates U.S. Independence Day

The American Chamber of Commerce celebrated the 240th Anniversary of the Independence Day of America with a classic American-style picnic and barbecue, a diverse group of guests, and a joyous atmosphere at the Wilson School. Members of AmCham, representatives of the American community in Tirana, and other friends of AmCham came to celebrate with friends and family. AmCham President Mark Crawford and the U.S. Embassy Economic Officer Don Brown greeted all guests on behalf of AmCham and the U.S. Embassy in Albania.

The American communities around the world celebrate Independence Day with joy and fellowship wherever they are, and the celebration organized by AmCham in this important day of American history is intended to bring a piece of home closer to them.

The ceremonial part of the event concluded with the cutting of the “birthday” cake by Ambassador Donald Lu, DCM David Muniz, Economic Officer Don Brown and the Board of AmCham. The party continued in the usual manner, with music, food and drinks, and an enjoyable time catching up with old friends and making new ones, and concluded with a spectacular display of fireworks.





# Election Night

The American Chamber of Commerce in Albania organized its third American Election Night event, inviting members and the American community in Tirana to meet and follow the live television coverage of the electoral process in the United States on large screens installed at the event.

The AmCham-organized evening event focused on the U.S. electoral process and offered an opportunity for participants to hear comments and remarks from U.S. Ambassador Donald Lu, Deputy Foreign Minister Odeta Barbullushi, and AmCham Albania President Mark Crawford. In his remarks for the AmCham guests, Ambassador Lu spoke about his own experience as a first-time voter and what it was like to exercise a fundamental right in a democracy. Albanians must translate the American democratic values into their context and use here what they see in the United States – especially in the upcoming 2017 general elections in Albania.



The evening was conceived as a networking event for members of the civil society, business community and senior representatives of diplomacy, government and politics. It offered an opportunity for all to follow the U.S. presidential elections coverage by U.S. news networks and chat about their expectations.



# AmCham Christmas Party

The American Chamber of Commerce celebrated with grandeur the end of the year, with 150 guests, including members of the Chamber, members of the Board, and guests from the U.S. Embassy: Deputy Chief of Mission David Muniz, Political Officer Peter D'Amico, and Economic Officer Jeffrey Bowan.

Mr. Muniz greeted the members of AmCham, wishing everyone a Happy New Year, and expressed his appreciation for AmCham's work in 2016. He underlined the importance of the judicial reform for economic development and the business climate, and encouraged business leaders to continue supporting this reform to its completion. AmCham's President Mr. Mark Crawford thanked the members for their engagement with AmCham throughout the year and their participation in the various lobbying and networking activities of the Chamber. He also encouraged them to continue to share ideas and to participate in the following year, wishing all guest joy and prosperity in the year to come.

The evening was accompanied by great performances from violoncellist Iljard Shaba and singer Erik Lloshi, as well as by a raffle in which guests could win wonderful prizes offered by AmCham members specifically for this festive evening.





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# AmCham Publications

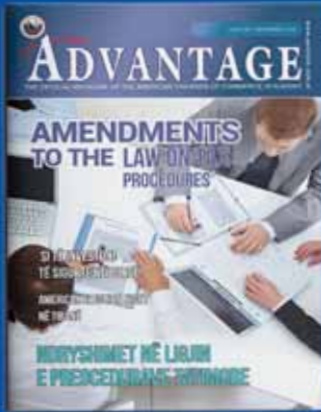






# The Advantage

Magazine



“The Advantage” is a periodical of the AmCham Albania, published every three months. The magazine is distributed to all members, civil society organizations, government institutions, international organizations, and diplomatic missions in the country. The magazine is conceived as an informative guide about the activities of the American Chamber and its members, who can use the special sections set aside for them to announce news about their activities, their latest business developments, and other information they wish to share with their peers.

“The Advantage” Magazine has a rich history of 11 years in publication, offering a useful

channel of information on the activities of the American Chamber and its committees. An important rubric is titled Member News and highlights key information presented by members for other members and the wider audience of the magazine. This information exchange serves the development of better networking between AmCham members. The magazine also dedicates space to articles by experts who work with AmCham Albania to present detailed analyses of changes in fiscal legislation or tax regulations.



# Year Book



The Year Book is the most prestigious publications of the American Chamber of Commerce in Albania, published for the third year in a new format that provides well-deserved space for AmCham members and activities. Through the Year Book, AmCham is presented to the entire business community, to government institutions, and to international organizations, highlighting for the public the most important elements of the organization. As one of AmCham Albania’s most serious publications, the Year Book contains economic data and information, along with contact information for government institutions and diplomatic missions in Albania.

The Year Book is presented in the meeting of the General Assembly of the AmCham Albania. It contains the activities conducted by the Chamber throughout the year, serves to remind members of every aspect of the work of the Chamber, and introduces the members to a wide audience inside and outside the country. A year of activities includes the regular annual meetings and events, specific events for a particular purpose, and official meetings of AmCham leaders, which all serve to develop the network and lobby for the interests of member businesses.



## AmCham on the Web



The website of the American Chamber, [www.amcham.com.al](http://www.amcham.com.al), has a new look that builds upon intensive work to embody its information into a contemporary design. The pages of this site reflect the essential information about the activities of the American Chamber and its structure. Members and all other visitors can obtain up to date information on draft laws being discussed, on meetings of interest groups with government representatives, on organized events and their presentation in the media, and download all publication in electronic format.

Drafts of important laws have been distributed through this page to all members, for dis-

cussions and comments, which the Chamber has communicated to the respective working teams created for those draft-laws. The website also offers useful information about joining the American Chamber, lists contact information for all members, explains the role and purpose of its committees, and introduces the staff and the Board of Directors of the Chamber.



## AmCham Business Index



The AmCham Business Index is an annual publication built upon a survey that collects the thoughts and opinions of the members of the American Chamber regarding key economic indicators. The Business Index displays a clear view of the challenges that business faces, starting from the most important components of the business climate, like informality and corruption, and continuing with government policies that impact business activities and business relations with institutions like the Tax Authority and Customs. The findings of these report are not quickly forgotten by the American Chamber. On the contrary, they are among the most important indicators draw up its plan of activities and to guide its lobbying efforts.

In its fourth edition, the Business Index showed a noticeable drop of 4.8 points for

2015, indicating the respondent's concerns about several components of the business climate, but respondents hoped for improvement in 2016. Besides the numerical data, increasing in utility each year as more comparisons with previous years become possible, the report contains comments by AmCham members, who ask very clearly for deliberate policy making, transparent and unambiguous laws, and commitment to impartial application of all laws and regulations. Judging from their experience in 2015, AmCham members ranked as their top three concerns the overall tax burden, unfair competition, and government bureaucracy. The level of the informal economy remained an important concern despite improvement in that survey. The results of the survey for 2016 will be published at the same time as this Year Book and will guide AmCham efforts during 2017.

# Office 365



# Finances





# Financial Report 2016

The American Chamber of Commerce in Albania (AmCham) is a private business organization, serving its members and the business community in Albania. The Chamber's income consists of membership fees, services offered to members, and sponsorship from other local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept funds from the government of any country or from political organizations.

The Chamber's expenses include administrative costs incurred in regular operations, the costs of organizing and conducting activities such as working breakfasts and luncheons, business forums, networking events, job fairs and so on, as well as the costs for producing its publications.

AmCham staff prepare a financial report after the closing of each month and the most recent report is presented to and approved by the AmCham Board in every meeting of the Board. AmCham presents its accounts on a cash basis.

AmCham works to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a financial position that is comparable to the previous year. The next page shows the Report of Income and Expenses for the last three years (2014-2016).

AmCham revenue for 2016 comes from the annual membership fees and from members sponsoring major events. The services category also includes the income from activities for which attendees

pay a fee (paid up activities). This year, there was strong growth in membership revenue, with an increase of almost 12%. Compared to 2015, there was a drop in total sponsorship of major events, even after adjusting for the effect of a special event in 2015 (a Welcome and Farewell reception for ambassadors, obviously not repeated every year). As a result, membership fees made up 68% of the total revenues, a significant change from a normal level around 55%. After accounting for the effect of the exchange rate (sponsorship revenue is usually denominated in euro, which has dropped in 2016) and for the effect of the special event in 2015, total revenue is nearly the same in the last two years.

Publications and Projects are other potential sources of revenue for AmCham. During 2015, the magazine contained only complimentary advertising from sponsors of the major networking events. AmCham continually evaluates opportunities for participating in projects that would be of interest to members and provide financing for special events or services, but did not participate in any projects in 2016.

Regarding expenses, AmCham is committed to administer with accountability and responsibility the funds with which it is entrusted by members. The financial data show that AmCham spent 96% of the revenue that came in during the year. General administration costs were managed well and showed a 2.8% decrease from the previous year. As a ratio, these costs comprised 28.5% of the total expenses, up from 26.5% the previous year, and about the same as the 28.7% value

in 2014. The expenses in the Services category include those for business forums, conferences, networking and social events, and the activities of AmCham committees. As the data on the financial tables show, these costs have remained relatively stable, with decreases in the costs of social events to reflect the above-mentioned decrease in sponsorship for such events.

The publications category reflects the expenses of preparing and printing "The Advantage" magazine, three issues of which were printed in 2016, at a cost almost 12% lower than the previous year.

The closing position at the end of the year shows that AmCham continues to successfully maintain a stable financial position and reflects the careful management of resources by the staff of AmCham Albania on behalf of our members.



# Report of Income, Expenses, and Accounts as of December 31<sup>st</sup>, 2016

All figures are in Albanian Lek (ALL)

Year	2014	2015	2016
<b>Opening Balance</b>	<b>15,412,085</b>	<b>15,272,067</b>	<b>16,229,538</b>
<b>Income</b>	<b>24,927,666</b>	<b>25,139,075</b>	<b>22,740,668</b>
Membership	14,059,196	13,834,540	15,477,733
Services	10,546,916	11,266,541	7,020,005
Publications	151,200	–	–
Projects	111,364	–	–
Investments	58,990	37,993	25,789
From non-main activity	–	–	–
Other	–	–	217,140
VAT	–	–	–
<b>Expenses</b>	<b>25,140,295</b>	<b>24,146,202</b>	<b>21,833,958</b>
Capital Expenditures	129,053	190,364	264,453
Personnel	8,842,886	10,676,947	8,924,322
Administration	8,118,165	6,393,858	6,214,730
Services	6,703,008	6,017,293	5,368,478
Publications	1,089,982	839,227	740,610
Projects	114,561	–	–
Other	–	–	217,140
VAT	142,641	28,513	104,225
<b>FOREX Effect</b>	<b>(72,611)</b>	<b>(35,402)</b>	<b>(63,975)</b>
<b>Investments</b>	<b>5,973,314</b>	<b>5,956,695</b>	<b>5,943,303</b>
Deposit Account in ALL	3,297,317	3,333,591	3,358,801
Deposit Account in EUR	2,675,997	2,623,104	2,584,502
Deposit Account in USD	–	–	–
<b>Cash in Bank</b>	<b>9,298,754</b>	<b>10,272,843</b>	<b>11,128,970</b>
Checking Account in ALL	6,452,550	7,194,686	6,796,550
Checking Account in EUR	2,477,343	1,309,362	3,130,208
Checking Account in USD	368,860	1,768,796	1,202,212
Cash in Hand	–	–	–
<b>Closing Balance</b>	<b>15,272,067</b>	<b>16,229,538</b>	<b>17,072,273</b>



# Sponsorship

The American Chamber of Commerce thanks all sponsors and supporters of its activities during 2016 and hopes that the advertising received through AmCham sponsorships affected the companies that tried to promote their business in Albania.

As it has been the case in previous years, also in 2016, members of the American Chamber of Commerce have expressed their interest in promoting their businesses in Albania through sponsoring the various AmCham organized activities. American Chamber of Commerce provides a very good marketing tool for the promotion of the name of the companies that sponsor the activities.

The 4th of July Celebration on the occasion of the American Independence Day, the American Election Night, an event focused on the U.S. presidential elections, the General Assembly Meeting and the End of the Year Party have been some of the main activities made possible with the generous support of some AmCham's members companies.

As every year, another great tradition at AmCham is the support of some its member companies with their products at different events where we can mention the American Independence Day celebration and the End of Year Party.



## AmCham Sponsors of activities and publications

Ranked by contribution:

### **American Bank of Investments**

American Independence Day Celebrations  
General Assembly Meeting

### **SIGAL Uniqa Group Austria**

American Independence Day Celebrations  
American Election Night  
General Assembly Meeting

### **Renova**

End of Year Party

### **NOASH.a.**

End of Year Party

### **Simmons Edeco Limited**

General Assembly Meeting

### **S2 Albania**

General Assembly Meeting

### **Financial Union Tirana/ Western Union**

General Assembly Meeting  
American Election Night

### **American Hospital**

General Assembly Meeting

### **BirraKorça**

General Assembly Meeting

### **Microsoft Albania**

American Independence Day Celebrations

### **Victoria Investment Group**

American Election Night

### **Alumil Albania**

General Assembly Meeting

### **ANTEA Cement**

American Independence Day Celebrations

### **Artinel sh.p.k**

American Election Night

### **Bërdica Cement**

American Election Night

### **Hygeia Hospital Tirana**

General Assembly Meeting

### **Nov Hotel**

American Independence Day Celebrations

### **TCN**

American Independence Day Celebrations

### **CCS**

General Assembly Meeting

### **HGH Engineering**

General Assembly Meeting

### **TUV Austria Albania**

General Assembly Meeting

### **Coffee Club Albania**

American Election Night

### **S.T.A.**

American Election Night

### **ABCom**

General Assembly Meeting

### **Bilanc**

General Assembly Meeting

### **Boga & Associates**

General Assembly Meeting

### **Dajti Ekspres**

American Election Night

### **Dimapak**

General Assembly Meeting

### **Grant Thornton**

General Assembly Meeting

### **ICTS Albania**

American Election Night

### **P.V.N. Colosseo**

American Election Night

### **RejsiFarma**

American Election Night

### **Xhovani-4**

American Election Night



## AmCham Sponsors in Kind

### **B & B Food Service**

American Independence Day Celebrations

### **Birra Korça**

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### **Kantina e Pijeve Gjergj Kastrioti Skëndërbeu**

American Independence Day Celebrations

### **Coca-Cola Bottling Shqipëria**

American Independence Day Celebrations  
End of year Party

### **Uji FAB**

End of year Party

### **Woodrow Wilson School**

American Independence Day Celebrations

### **ZICO**

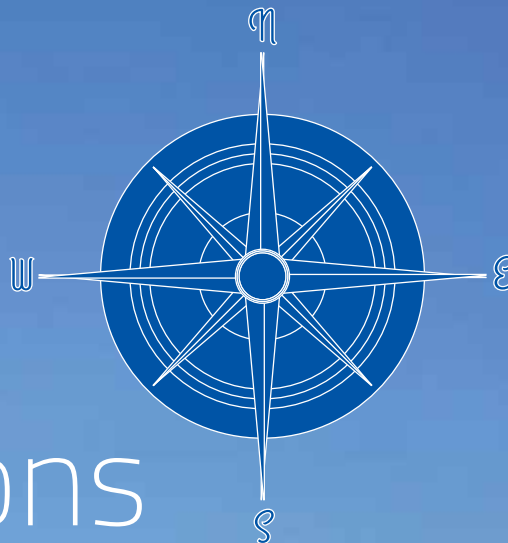
American Independence Day Celebrations  
End of Year Party







# Important Informations and **Addresses**





# Government of the Republic of Albania

## Albanian Parliament

Blvd. Dëshmoret e Kombit, nr.4, Tirana, Albania  
Phone: +355 42 228333; 42 227673  
Web: [www.parlament.al](http://www.parlament.al)

## Council of Ministers of the Republic of Albania

Blvd. Dëshmoret e Kombit, Tirana, Albania  
Phone: +355 42 277444  
Web: [www.kryeministria.al](http://www.kryeministria.al)

## Ministry of Agriculture, Rural Development and Water Resources

Sheshi Skenderbej, nr.2, Tirana, Albania  
Phone: +355 42 226551  
Web: [www.bujqesia.gov.al](http://www.bujqesia.gov.al)

## Ministry of Urban Development

Rr. Abditoptani, nr.1, Tirana, Albania  
Phone: +355 42 257026  
Web: [www.zhvillimiurban.gov.al](http://www.zhvillimiurban.gov.al)

## Ministry of Defense

Rr. e Dibres, Kutia Postare 2423, Tirana, Albania  
Phone: +355 4226601; 42226602; 42 224974  
Web: [www.mbrojtja.gov.al](http://www.mbrojtja.gov.al)

## Ministry of Economic Development, Tourism, Trade and Entrepreneurship

Blvd. Dëshmoret e Kombit, nr.2, Tirana, Albania  
Phone: +355 42 223119  
Web: [www.ekonomia.gov.al](http://www.ekonomia.gov.al)

## Ministry of Educations and Sports

Rr. e Durrësit, nr.23, Tirana, Albania  
Phone: +355 4 2230198; +355 4 2222260  
Web: [www.arsimi.gov.al](http://www.arsimi.gov.al)

## Ministry of Environment

Bulevardi Zhan D'Ark, Nr. 23, ish ATSH, Tiranë,  
Shqipëri  
Phone: +355 4 222 4537  
Web: [www.mjedisi.gov.al](http://www.mjedisi.gov.al)

## Ministry of Finance

Blvd. Dëshmoret e Kombit, nr.3, Tirana, Albania  
Phone: +355 4 223 0803  
Web: [www.financa.gov.al](http://www.financa.gov.al)

## Ministry of Foreign Affairs

Blvd. Zhan d'Ark, nr.6, Tirana, Albania  
Phone: +355 42 364090  
Web: [www.puneteshmte.gov.al](http://www.puneteshmte.gov.al)

## Ministry of Health

Blvd. Bajram Curri, nr.1, Tirana, Albania  
Phone: +355 42 376178  
Web: [www.shendetesia.gov.al](http://www.shendetesia.gov.al)

## Ministry of Culture

Rr. Aleksander Moisiu, ish-Kinostudio  
"Shqipëria e Re", Tirana, Albania  
Phone: +355 42 271324; 42 222508  
Web: [www.kultura.gov.al](http://www.kultura.gov.al)

## Ministry of Justice

Blvd. Zogu i Pare, Tirana, Albania  
Phone: +355 42 259389; +355 42 259390;  
+355 42 259391; +355 42 259392  
Web: [www.drejtesia.gov.al](http://www.drejtesia.gov.al)

## Ministry of Youth and Social Welfare

Rr. e Kavajës, 1001, Tirana, Albania  
Phone: +355 4 450 4950  
Web: [www.sociale.gov.al](http://www.sociale.gov.al)

## Ministri of Interior

Sheshi Skenderbej, nr.3, Tirana, Albania  
Phone: 0800 90 90  
Web: [www.punetebrendshme.gov.al](http://www.punetebrendshme.gov.al)

## Ministry of European Integration

Blvd. Dëshmoret e Kombit, sheshi Nene Tereza,  
nr.1010, Tirana, Albania  
Phone: +355 (0)4 2228623; 08000809  
Web: [www.integrimi.gov.al](http://www.integrimi.gov.al)

## Ministry of Transports and Infrastructure

Sheshi Skenderbej, nr.5, Tirana, Albania  
Phone: +355 42 225 196  
Web: [www.transporti.gov.al](http://www.transporti.gov.al)

## Ministry of Innovation and Public Administration

Blvd. Dëshmoret e Kombit, prane KM, Tirana,  
Albania  
Phone: +355 42 277355  
Web: [www.inovacioni.gov.al](http://www.inovacioni.gov.al)

## Ministry of Energy and Industry

Blvd. Dëshmoret e Kombit, 1001, Tirana,  
Albania  
Phone: +355 4 22222 45  
Web: [www.energija.gov.al](http://www.energija.gov.al)

## Ministry of State for Parliament Affairs

Web: [www.kryeministria.al](http://www.kryeministria.al)

## Ministry of State and Local Government

Blv "Dëshmorët e Kombit" Këshilli i Ministrave,  
Tiranë, Shqipëri  
Tel: +355 42 277455  
Web: [www.ceshtjetvendore.gov.al](http://www.ceshtjetvendore.gov.al)



# U.S. Owned and Affiliated Companies, Operating in Albania

## ABCOM

### Genti Daci/General Manager

Rr. Ibrahim Rugova, Green Park Complex  
Kulla 2, Kati 2  
Tirana, Albania  
Phone: +355 4 4501047  
Fax: +355 4 4500200  
Web: www.abcom.al

## ABRAHAM LINCOLN FOUNDATION OF ALBANIA

### Aida Repishti/President

Rr. Qemal Stafa, Nr. 184  
Tirana, Albania  
Phone: +355 42 230880  
Web: www.lincoln.org.al

## AMERICAN BANK OF INVESTMENTS

### Andi Ballta/CEO

Rr. Kavajës, Nd.27/1, Nj.B.10, K.P.1001  
Tirana, Albania  
Phone: +355 4 2258755  
Fax: +355 4 2240752  
Web: www.abi.al

## AKSIONER INTERNATIONAL SECURITIES BROKERAGE

### Mark Crawford/ Chairman

Address: Rr. Qemal Stafa, Pall. 31, Njësia  
tregtare 2. Nr. 20  
Tirana, Albania  
Phone: +355 44 400600  
Web: www.aksioner.com

## ALBANIAN AMERICAN ENTERPRISE FUND

### Martin Mata and Aleksandër Sarapuli/ Interim Co Chief Executive Officers

Rr. Ibrahim Rugova, Green Park Complex  
Tower 2, Floor 12  
Tirana, Albania  
Phone: +355 42 222408  
Fax: +355 42 271952  
Web: www.aafef.org

## ALBANIAN AMERICAN DEVELOPMENT FOUNDATION

### Martin Mata and Aleksandër Sarapuli/ Interim Co Chief Executive Officers

Rr. Ibrahim Rugova, Green Park Complex  
Tower 2, Floor 12  
Tirana, Albania  
Phone: +355 42 222408  
Fax: +355 42 271952  
Web: www.aadf.org

## ALBANIAN PARTNERS ABSORBER

### Bedri Buzi/Administrator

Rr. Sami Frashëri, Nr. 41, pranë Universitetit  
Marin Barleti  
Tirana, Albania  
Phone: +355 44 251111  
Web: www.albpartners.com

## AMERICAN CHAMBER OF COMMERCE IN ALBANIA

### Enida Bezhani/ Executive Director

Rr. Ibrahim Rugova, Sky Tower, 11/3  
Tirana, Albania  
Phone: +355 42 259779  
Web: www.amcham.com.al

## AMERICAN HOSPITAL

### Klodian Allajbeu/CEO

Rr. Sabaudin Gabrani, Godina nr. 2  
Tirana, Albania  
Phone: +355 42 200241  
Fax: +355 42 357634  
Web: www.spitaliamerican.com

## APIA WEALTH MANAGEMENT ALBANIA

### Aleksander Prifti/ CEO

Rr. Perlat Rexhepi, Pall. 12, pranë Hotel  
Presidencës  
Tirana, Albania  
Phone: +355 69 87 95 536  
Web: www.apiawealthmanagement.com

## AUTO STAR ALBANIA

### Musa Kastrati/Administrator

Autostrada Tiranë-Durrës, Km 7, Kashar  
Contacts: +355 44 500 333  
Web: www.mercedes-benz.al

## AVIS ALBANIA

### Rogner Europapark Hotel

Bulevardi "Dëshmoret e Kombit"  
Tirana, Albania  
Phone: +355 42 235011  
Web: www.avis.al

## AVON COSMETICS ALBANIA

### Aleksandra Kasmi/ Director of Sales for Albania/ Administrator

Rr. Faik Konica, Pallati OTTO, Hyrja 1, Ap. 5/2  
Tirana, Albania  
Phone: +355 42 258663  
Web: www.avon.com

## BAKERY ADRIATICA

### Ilias Katsouris/CEO

Rr. e Kavajës, Dyqani Cinnabon  
Tirana, Albania  
Phone: +355 697077740  
Web: www.cinnabonadriatica.com

## BIO-MICROBICS

### Edmond Caushi/Administrator

Rr. Luigj Gurakuqi, Pall 15/1, Shk. 6, kati 2,  
Apt 41  
Tirana, Albania  
Phone: +355 42 226535  
Fax: +355 42 226535

## BGP Products Switzerland GmbH (Mylan)

### Denisa Bixheku/ Business Unit Manager

Rr. Ibrahim Rugova, Sky Tower, 6/1  
Tirana, Albania  
Phone: +355 42267120  
Web: www.mylan.com



# U.S. Owned and Affiliated Companies, Operating in Albania

## BUDGET CAR RENTAL

Blvd. Dëshmorët e Kombit, Rogner Hotel  
Europapark,  
Tirana, Albania  
Phone: +355 44 505555  
Web: www.budget.com

## CENTURY 21 ALBANIA

### Jonian Antoni/CEO

Rr. Donika Kastrioti, Vila 9/1, pranë  
Ambasadës së Kosovës  
Tirana, Albania  
Phone: +355 42 250599  
Fax: +355 42 257829  
Web: www.century21albania.com

## COCA-COLA BOTTLING SHQIPËRIA

### Luigi Verardo/General Manager and Administrator

Rr. Kombëtare Tiranë-Durrës, km 5, Kashar  
Tirana, Albania  
Phone: +355 48 200431/32/33  
Fax: +355 48 200430  
Web: www.cocacola.al

## COLLIERS INTERNATIONAL ALBANIA

### Stela Dhimi/Managing Partner

Rr. Abdyl Frashëri, Hekla Center Section B,  
Kati 4  
Tirana, Albania  
Phone: +355 42 400471  
Fax: +355 42 400470  
Web: www.colliers.com

## D&A Fin Partners

### Dritan Abazi/CEO

Rr. Reshit Petrela, Godina Usluga, Seksioni /1,  
Kati, Ap 10  
Phone: +335 674080686  
Web: www.dafpartner.com

## DDB ALBANIA

### Juela Isaj/CEO

Observer Business Center, Rr.e Dibrës,  
Kati 13  
Tirana, Albania  
Phone: +355 42 419461, 2419462  
Fax: +355 42 419461  
Web: www.ddb.al

## DELOITTE ALBANIA

### Maksim Casli/Country Leader

Rr. Elbasanit, poshtë Fakultetit Gjeologji-  
Miniera, ngjitur me Lion Park  
Tirana, Albania  
Phone: +355 44 517920, 4517990  
Fax: +355 44 517990  
Web: www.deloitte.com/al

## EcoUCD USA Albania

### Gjon Gjoka/Administrator

Grykë lumi, Tale, Lezhë  
Phone: +355 673770377  
Web: www.ecoucdua.com

## FINANCIAL UNION OF TIRANA/ WESTERN UNION

### Elton Çollaku/General Manager

Rr. Ismail Qemali, Nr. 32, Kati 3, Kodi postar  
1019, Njësia Bashkiake Nr. 5  
Tirana, Albania  
Phone: +355 (0) 42387000  
Fax: +355 42 250654  
Web: www.unionifinanciar.al

## HARRY T. FULTZ FOUNDATION

### Arian Kapedani/General Director

Rr. Mine Peza  
Tirana, Albania  
Phone: +355 42 222008  
Fax: +355 42 222008

## HAVAS WORLDWIDE TIRANA

Rr. Kajo Karafili  
Tirana, Albania  
Phone: +355 42 223102  
Web: www.havasworldwide.com

## HERTZ ALBANIA

### Sheshi Skenderbej, Hotel Tirana International

Tirana, Albania  
Phone: +355 42 262511, (0)69 20 58775  
Web: www.hertzalbania.com

## G&H PARTNERS

### Brandt Hoffman/Co- Founder, COO

Rr. Mustafa Matohiti, pallati me birila  
Tirana, Albania  
Phone: +355 693321342  
Web: www.ghdesigned.com

## GLOBAL FAST FOOD ALBANIA

### Irakli Svanidze/ CEO

### Rezo Saakadze/ CFO

Rr. Shkelqim Fusha, Godina Albvizion, Kati 2,  
Njësia Bashkiake nr. 5  
Tirana, Albania  
Phone: +355 (0) 677066166; 697097940  
Web: www.kfc.al

## GRANT THORNTON

### Kledi Kodra/Managing Partner

Rr. Sami Frashëri, Kompleksi T.I.D, Pall. B,  
Kati 1  
Tirana, Albania  
Phone: +355 42 274832  
Fax: +355 42 256560  
Web: www.grantthornton.al

## IBS-INFORMATION BUSINESS SYSTEMS

### Dhimitër Kekezi

Rr. Rruga Haxhi Dalliu, P2-K1  
Tirana, Albania  
Phone: +355 42 247260  
Fax: +355 42 223854  
Web: www.ibs.al



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# U.S. Owned and Affiliated Companies, Operating in Albania

## JOHNSON & JOHNSON

### Sazan Celiku

Rr. e Elbasanit, Pall. Edil-Al-It  
Tirana, Albania

## KODAK DISTRIBUTOR

### Dhori Jano/President

Rr. A. Goga, nr. 359,  
Durrës, Albania  
Phone: +355 52 25340  
Fax: +355 52 22395

## KPMG ALBANIA

### Heris Jani/Managing Director

Blvd. Dëshmorët e Kombit, Kullat Binjake,  
Kulla 1, Kati 13  
Tirana, Albania  
Phone: +355 42 274524  
Fax: +355 42 235534  
Web: www.kpmg.com.al

## LAMSI CORPORATION

### Albert Fundos/ President

1850 Lansdowne Avenue, Merrick,  
New York 11566  
Phone: +1 5162232191  
Fax: +1 516 379 0098

## LOUIS BERGER SAS

### Genci Xhillari/Representative

Rr. Naim Frashëri, Nr. 57  
Tirana, Albania  
Phone: +35542 237494  
Web: www.louisbergergroup.com

## MICROSOFT ALBANIA

### Sokol Vladi/Country Manager

Rr. Abdyl Frashëri, Pall. 11/1, Kulla EGT, Kati  
2, 1019  
Tirana, Albania  
Phone: +355 42 274516  
Fax: +355 42 253587  
Web: www.microsoft.com.al

## MONSANTO

### Bruka Seedling, Divjakë 2

Lushnje, Albania  
Phone: +355 371 21 41  
Web: www.monsanto.com

## M.M & CO BUSINESS CONSULTING SH.P.K

### Besnik Strati/ Administrator

Rruga Mustafa Qosja, Pallati nr. 8, Kati 3  
Tirana, Albania  
Phone: +355 (0) 42267622  
Web: www.mmco.al

## NCH ADVISORS Inc.

### Adens Borova/CEO

Andreas K. Santis/ General Manager  
Bulevardi Dëshmoret e Kombit, Kullat  
Binjake, Kulla 1, Kati 6  
Tirana, Albania  
Phone: +355 4 555 0487  
Web: www.nchcapital.com

## NOA SH.A

### Herjola Spahiu/ CEO

Rr. Tish Daia, Komuna Parisit  
Haxhiu (Kika 2), Building No.2, 1st floor,  
Tirana - Albania  
Phone: +355 42 403764  
Fax: +355 42 403765  
Web: www.noa.com.al

## OCCIDENTAL OF ALBANIA

### David Grellman/Vice President

Rr. Jul Variboba, no. 11  
Tirana, Albania  
Phone: +355 42 248484  
Fax: +355 42 248487

## OGILVY ALBANIA

### Theodore Politis/General Manager

Rr. Abdyl Frashëri, EGT Tower, Pall 11/1, Kati 3  
Tirana, Albania  
Phone: +355 42 247533  
Fax: +355 42 262419  
Web: www.ogilvyalbania.com

## ORACLE ABANIA

### Albert Kola/Business Development Manager

Rr. Bajram Curri, ETC Tower, 13/4  
Tirana, Albania  
Phone: +355 42 254172  
Mob: +355 (0) 692073418

## PHILIP MORRIS ALBANIA

### Radmilo Vlacic/General Manager for Albania & Kosovo

Rr. Murat Toptani, Qendra e Biznesit Eurocol,  
Kati 10  
Tirana, Albania  
Phone: +355 42 276691  
Web: www.pmi.com

## PRICEWATERHOUSECOOPERS AUDIT

### Loreta Peçi/ Country Director

Rr. Ibrahim Rugova, Sky Tower, 9/1  
Tirana, Albania  
Phone: +355 42 242254  
Fax: +355 42 241639  
Web: www.pwc.com/al

## REGENCY HOTEL

### Niko Nuke/President

Rr. Ismail Qemali, No. 7  
Korca, Albania  
Phone: +355 822 43868  
Fax: +355 822 43870

## SAN

### Jordan Caci/Managing Director

Rr. Pjeter Bogdani, 39/1  
Tirana, Albania  
Phone: +355 4 2257150  
Fax: +355 4 2257152

## SUN PETROLUM ALBANIA

### Irakli Svanidze/ CEO

Rr. Lord Bajron, Nr. 15/2, 1025  
Tirana, Albania  
Phone: +355 44502030  
Web: www.gulf.al

## S2 ALBANIA

### Ilirjan Zylyftari/CEO

Rruga Dytësore Tiranë-Durrës,  
Km. 9, Nr. 83/7/3  
Phone: +355 48244107  
Web: www.screeningsolution.com

## SHERATON TIRANA HOTEL

### Jose Pinto/General Manager

Sheshi Italia  
Tirana, Albania  
Phone: +355 42 274707  
Fax: +355 42 274711/80  
Web: www.sheratonhotels.com

## TPA HORWATH ALBANIA

### Ilir Binaj/Administrator

Rruga Reshit Çollaku, Pallatet shallvare,  
Ap. 44  
Tirana, Albania  
Phone: +355 42 234568  
Web: www.tpa-horwath.com

## TRANSATLANTIC ALBANIA Ltd. DEGE E HUAJ NE SHQIPERI

### Naim Kasa/ Administrator

Rruga M. Gjollësia, Sheshi Karl Topia, Kati i  
5-të, Tirana Ring Center  
Tirana, Albania  
Phone: +355 (0) 68 60 43 641  
Email: naimkasa@gbcoil.com

## TRANZIT SHA

### Igli Sulaj/Administrator

Rr. Kavajes, Ndertesa 27, Hyrja 1, Kati 3,  
Tirane, Shqipëri, K.P. 1001  
Phone: +355 4 2249136  
Web: www.tranzit.com.al

## TRAVELPORT ALBANIA

### Manjola Hysi/ Administrator

Sheshi Skenderbej, Pallati i Kultures,  
Kati i 3-te  
Tirana, Albania  
Phone: +355 42251720  
Web: www.travelportalbania.com

## ULYSSES ENTERPRISES

### Ervin Aliaj/Administrator

Rr. Mine Peza, Nr. 2  
Tirana, Albania  
Phone: +355 42 253203, 2253630  
Fax: +355 42 253630  
Web: www.fedex.com

## UNIVERSITY OF NEW YORK TIRANA

### Andreas Galatoulas/ CEO

Rr. Kodra e Diellit  
Tirana, Albania  
Phone: +355 44512345  
Fax: +355 4 2273059  
Web: www.unyt.edu.al

## UNITED TRANSPORT-UPS

### Niko Leka/CEO

### Dorian Vezuli/ Administrator

### Klarida Leka/ Administrator

Rr. Dritan Hoxha, përballë Pallatit të Sportit  
"A. Rusi"  
Tirana, Albania  
Phone: +355 42 259742, 2263407, 2256970  
Fax: +355 42 259743  
Web: www.ups.com

## VALU ADD MANAGEMENT SERVICES

### Philip D. Giantris/President

Rr. Pjeter Bogdani, Pall. 39/1, Apt. 4/2  
Tirana, Albania  
Phone: +355 42251156  
Fax: +355 42 258379  
Web: www.valu-add.com

## VERNON PUBLISHING

### Lee Church/President

Rr. Selitë e Vogël  
Tirana, Albania  
Phone: +355 42 322732, +355 69 22 65 149

## VISTA GROUP SH.P.K.

### Mimi Kruja/CEO

Mjull-Bathore, Acacia Hil  
Tirana, Albania  
Phone: +355 69 20 65 911  
Web: www.vista.al

## WESTERN ATLAS INTERNATIONAL INC.

### Petrika Kerenxhi/Customer Service Rep

Rruga Semanit, Km. 1, fshati Afrim i Ri  
Fier, Albania  
Phone: +355 34 232155  
Web: www.bakerhughes.com

## WRIGLEY ALBANIA

Rr. Ibrahim Rugova/Blloku Green, Kulla 2,  
ap. 2  
Tirana, Albania  
Phone: +355 42 262444  
Web: www.wrigley.com





## Albanian Representative Offices in the USA

### Embassy of the Republic of Albania in United States of America in Washington

2100 Street, NW, Washington DC 20008  
Phone: (202) 223 4942  
Fax: (202) 628 7342  
Email: [mission.washington@mfa.gov.al](mailto:mission.washington@mfa.gov.al)

320 East 79 th Street  
New York N.Y. 10021  
Phone: +1 212 2492059  
Fax: +1 212 5352917  
Email: [mission.newyork@mfa.gov.al](mailto:mission.newyork@mfa.gov.al)

## The United States Government In Albania

Rruga e Elbasanit, No.  
103, Tirana, ALBANIA  
Phone: +(355) 4 2247 285  
Fax: +(355) 4 2232 222  
<http://www.tirana.usembassy.gov>

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# AMERICAN CHAMBERS OF COMMERCE IN EUROPE

## **ALBANIA**

**AMERICAN CHAMBER OF COMMERCE IN ALBANIA**

Web: <http://www.amcham.com.al>

## **AUSTRIA**

**AMERICAN CHAMBER OF COMMERCE IN AUSTRIA**

Web: <http://www.amcham.at>

## **BELGIUM**

**AMERICAN CHAMBER OF COMMERCE IN BELGIUM**

Web: <http://www.amcham.be>

## **BOSNIA & HERZEGOVINA**

**AMERICAN CHAMBER OF COMMERCE IN BOSNIA & HERZEGOVINA**

Web: <http://www.amcham.ba>

## **BULGARIA**

**AMERICAN CHAMBER OF COMMERCE IN BULGARIA**

Web: <http://www.amcham.bg>

## **CROATIA**

**AMERICAN CHAMBER OF COMMERCE IN CROATIA**

Web: <http://www.amcham.hr>

## **CYPRUS**

**CYPRUS-AMERICAN BUSINESS ASSOCIATION**

Web: <http://www.amchamcyprus.com.cy>

## **CZECH REPUBLIC**

**AMERICAN CHAMBER OF COMMERCE IN THE CZECH REPUBLIC**

Web: <http://www.amcham.cz>

## **DENMARK**

**AMERICAN CHAMBER OF COMMERCE IN DENMARK**

Web: <http://www.amcham.dk>

## **FINLAND**

**AMERICAN CHAMBER OF COMMERCE IN FINLAND**

Web: <http://www.amcham.fi>

## **FRANCE**

**AMERICAN CHAMBER OF COMMERCE IN FRANCE**

Web: <http://www.amchamfrance.org>

## **GERMANY**

**AMERICAN CHAMBER OF COMMERCE IN GERMANY**

Web: <http://www.amcham.de>

## **GREECE**

**AMERICAN HELLENIC CHAMBER OF COMMERCE**

Web: <http://www.amcham.gr>

## **HUNGARY**

**AMERICAN CHAMBER OF COMMERCE IN HUNGARY**

Web: <http://www.amcham.hu>

## **IRELAND**

**AMERICAN CHAMBER OF COMMERCE IN IRELAND**

Web: <http://www.amcham.ie>

## **ISRAEL**

**ISRAEL-AMERICA CHAMBER OF COMMERCE & INDUSTRY**

Web: <http://www.amcham.co.il>

## **ITALY**

**AMERICAN CHAMBER OF COMMERCE IN ITALY**

Web: <http://www.amcham.it>

## **KOSOVO**

**AMERICAN CHAMBER OF COMMERCE IN KOSOVO**

Web: <http://www.amchamksv.org>

## **LATVIA**

**AMERICAN CHAMBER OF COMMERCE IN LATVIA**

Web: <http://www.amcham.lv>

## **LUXEMBOURG**

**AMERICAN CHAMBER OF COMMERCE IN LUXEMBOURG**

web: [www.amcham.lu](http://www.amcham.lu)

## **MACEDONIA**

**AMERICAN CHAMBER OF COMMERCE IN MACEDONIA**

Web: <http://www.amcham.com.mk>

## **NETHERLANDS**

**AMERICAN CHAMBER OF COMMERCE IN THE NETHERLANDS**

Web: <http://www.amcham.nl>

## **NORWAY**

**AMERICAN CHAMBER OF COMMERCE IN NORWAY**

Web: <http://www.amcham.no>

## **POLAND**

**AMERICAN CHAMBER OF COMMERCE IN POLAND**

Web: <http://www.amcham.com.pl>

## **PORTUGAL**

**AMERICAN CHAMBER OF COMMERCE IN PORTUGAL**

Web: <http://www.amchamportugal.org>

## **ROMANIA**

**AMERICAN CHAMBER OF COMMERCE IN ROMANIA**

Web: <http://www.amcham.ro>

## **RUSSIA**

**AMERICAN CHAMBER OF COMMERCE IN RUSSIA**

Web: <http://www.amcham.ru>

## **SERBIA**

**AMERICAN CHAMBER OF COMMERCE IN SERBIA**

Web: <http://www.amcham.rs>

## **SLOVAK REPUBLIC**

**AMERICAN CHAMBER OF COMMERCE IN THE SLOVAK REPUBLIC**

Web: <http://www.amcham.sk>

## **SLOVENIA**

**AMERICAN CHAMBER OF COMMERCE IN SLOVENIA**

Web: <http://www.amcham.si>

## **SPAIN**

**AMERICAN CHAMBER OF COMMERCE IN SPAIN**

Web: <http://www.amchamspain.com>

## **SWEDEN**

**AMERICAN CHAMBER OF COMMERCE IN SWEDEN**

Web: <http://www.amcham.se>

## **SWITZERLAND**

**SWISS-AMERICAN CHAMBER OF COMMERCE**

Web: <http://www.amcham.ch>

## **TURKEY**

**TURKISH-AMERICAN BUSINESS ASSOCIATION (TABA) Istanbul 34360**

Web: <http://www.amchamturkey.com>

## **UKRAINE**

**AMERICAN CHAMBER OF COMMERCE IN UKRAINE**

Web: <http://www.chamber.ua>

## **UNITED KINGDOM**

**BRITISH-AMERICAN BUSINESS INC.**

Web: <http://www.babinc.org>

## **U.S.A.**

**U.S. CHAMBER OF COMMERCE**

Web: <http://www.uschamber.com>







# Membership Directory



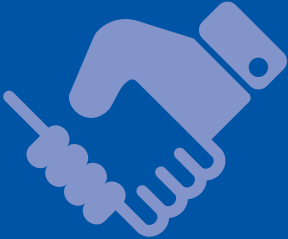
# MEMBERSHIP

## MEMBERSHIP

AmCham Albania is the voice of U.S. and Albanian business interests in Albania and works for specific economic development incentives, more effective import and export support policies and a better business infrastructure.

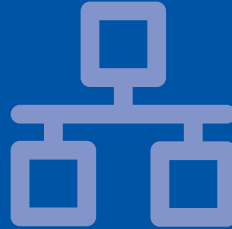
Being an AmCham member empowers businesses to lobby in a group with leading companies, to extend networking to influential circles and to participate in events tailored to their needs.

## WHY JOIN AMCHAM ALBANIA?



### LOBBYING

AmCham lobbies successfully on behalf of its members with the Albanian Government. It is determined to continue to be a serious contributor to the public discussion on fiscal and economic policies in Albanian, being a strong voice in protecting the interests of its members and the Albanian business community in general. It also serves as a forum for international visitors who want to address Albanian business and political leaders. The Chamber is working to build a better business climate and increase incentives for foreign investors to Albania.



### NETWORKING

AmCham is a place where U.S. and Albanian businesses can network, look for business partners, and acquire information on specific business opportunities.

AmCham is devoted to promote business for its members by organizing events that allow them to establish contacts among themselves as well as help them to meet up with important guest.



### BUSINESS DEVELOPMENT

The American Chamber gives the opportunity to its members to develop and to introduce their business by utilizing the network created within the Chamber. At the same time, members can develop their businesses by benefiting from their participation at business forums, meetings with heads of institutions, business after hours, B2B meetings in Albania and in region and trade missions to US or Europe.

Sustaining	Companies	Small Businesses	Individuals & NGO's
Participation at CEO's Forum			
Company Logo at 'The Advantage' magazine and at Year Book			
Invitation to special events			
Invitation to all regular events (3 persons)	Invitation to all regular events (2 persons)	Invitation to all regular events (1 person)	Invitation to all regular events (1 person)
Eligible for election to the Board of Directors	Eligible for election to the Board of Directors	Eligible for election to the Board of Directors	Eligible for election to the Board of Directors
Eligible to chair and to participate on committees	Eligible to chair and to participate on committees	Eligible to chair and to participate on committees	Eligible to chair and to participate on committees
Company Logo and listing at AmCham Webpage	Listing at AmCham Webpage	Listing at AmCham Webpage	Listing at AmCham Webpage
Membership is approved by the Board of AmCham	Membership is approved by the Board of AmCham	Membership is approved by the Board of AmCham	Membership is approved by the Board of AmCham



## SERVICES

### As part of the AmCham, members can:

- Lobby
- Network
- Find new clients
- Advertise their business
- Work with groups of industry/interest
- Get updates with what's new in economy and business
- Further develop your business and .... Have fun



## General Services:

- Business partner identification assistance
- U.S. market information
- Albanian market information
- Lobbying efforts
- Business opportunity alerts
- Interactive AmCham Web Site



## Publications:

- The Advantage Magazine
- AmCham Business Index
- Year Book
- Sponsorships & Advertisement
- AmCham Interactive Web Site
- Tax & Legal Bulletin



## Activities and Meetings:

- Networking activities with high government officials, diplomatic and international levels
- Business After Hours-Company member's presentation
- Job Fair
- Participation in international trade shows and conferences / B2B meetings
- Seminars and training courses
- Business Forums
- Business Luncheons/Breakfasts
- Business Roundtable
- General Assembly Meeting
- Social events (4th of July, End of the Year Party, AmCham Anniversary, etc.)



## Committees:

- CEO Forum (Sustaining Members)
- CSR Committee
- Tax & Legal Committee
- HR Committee
- WoBAC Committee
- IPR Committee



## AmCham Albania is Member of:

- U.S. Chamber of Commerce in Washington
- AmChams in Europe
- National Economic Council
- Tax Council at Ministry of Finances
- Investments Council
- MoU with Regional AmChams (Albania, Kosovo, Macedonia and Montenegro)





# Sustaining members



# Members by Business Activity

A

## Advertising and Graphic Design

AIM Advisory  
DDB Albania  
Gjirafa Shqipëri LLC  
McCANN Tirana

## Agricultural Machinery and Equipment

Adi Company  
Jordil Sh.a.

## Agrobusiness

Agrotal 1  
AlbGarden  
CBS Creative Business Solutions  
Jordil Sh.a

## Airline

'Deutsche Lufthansa' Albania Branch

## Aluminum Foundry

Rametal

## Architecture and Design

G&H Partners

## Auditing/ Accounting/ Bookkeeping

Avanntive Consulting  
Boga & Associates  
Deloitte Albania  
Ernst & Young Albania and Kosovo  
Grant Thornton  
KPMG Albania  
PricewaterhouseCoopers Audit  
Proactive Solutions

B

## Bailiff Services

Vasil Shandro

## Banks

Alpha Bank Albania SH.A  
American Bank of Investments  
International Commercial Bank  
Intesa Sanpaolo Bank of Albania  
Procredit Bank  
Tirana Bank  
United Bank of Albania

## Bar/ Restaurants/ Catering

B & B Food Service (Big Bite)

Bereqet

Era 2000 Ltd.  
FAFA  
Global Fast Food Albania  
Mara Garden City Hotel and Residences Shpk  
Pianeta  
Shqiponja H.I

## Beauty Salon

Bukuria Shqiptare Beli

## Business Process Outsourcing

Voice Star

C

## Cable Car Service

Dajti Ekspres

## Car and Vehicle Trade

Adi Company  
Artinel Sh.p.k.  
Auto Star Albania  
Tendence 3A

## Cleaning Services

ACREM - Albanian Commercial Real Estate  
Management  
Albpastrim  
Fusha  
Korsel

## Commerce, Wholesale and Retail

Altin Mici  
Antoneta Gjeçi  
Arseni Sh.p.k.  
Beta  
Bindi Sh.p.k.  
Bozgo Sh.p.k.  
Coffee Club Lavazza  
Dajti Construxion  
Dinamo Sh.a  
Enrico-Marinelli  
Ermira Lulaj  
GSA  
Iris  
Iris Cosmetic  
Marketing & Distribution Albania  
Mozaik-Galeri-Cubi  
Muça Sh.p.k.  
Nov Hotel  
Pelinku Jeans

Tafaj Z

Zhan 92  
ZICO SH.A.

## Consulting - Business

ABKONS  
AIM Advisory  
Avanntive Consulting  
AZ Consulting  
BALFIN-Balkan Finance Investment Group  
Bindi Sh.p.k.  
Boga & Associates  
CBS Creative Business Solutions  
Deloitte Albania  
DM Consulting Services Albania  
IDRA  
KPMG Albania  
m.m. & Co Business Consulting sh.p.k.  
NCH Advisors Inc.  
NOA Sh.a  
PricewaterhouseCoopers Audit  
Proactive Solutions  
Regional Development Agency (S.M.E.), Korça  
Valu Add Management Services

## Communications

A.E. Distribution  
ABCCom  
Bindi Sh.p.k.  
BNT Electronics  
DDB Albania  
Ring Telecom  
TCN  
Telekom Albania  
Vodafone Albania

## Consulting - Engineering Projects

Alb-Star Ltd.  
Alufloor Construction Group  
Bindi Sh.p.k.  
GSA  
HGH Engineering  
Kuel  
Miculi Shpk  
Trema Engineering 2  
Victoria Invest-International Group

## Consulting - Legal Services

ABKONS  
ATD & Associates

Bozo & Associates  
CC LAW OFFICE  
CR Partners  
D&A Fin Partner  
Deloitte Albania  
Fatmir Kazazi  
Kalo & Associates  
Laura Pustina  
Loloçi & Associates  
m.m. & Co Business Consulting Sh.p.k.  
Net-SFS Kreston Sh.p.k.  
Optima Legal & Financial  
Tashko-Pustina Attorney  
Tonnuci & Partners Albania  
Zaka-Kosta Attorneys at Law

### Construction

Alba Skela Construction  
Alb-Star Ltd.  
Aluflor Construction Group  
Bindi Sh.p.k.  
FAFA  
FAVINA  
Fusha  
Gener 2  
HGH Engineering  
Junik Sh.p.k.  
Kika  
Korsel  
Kuel  
Miculi Shpk  
P.V.N.- Hotel Colosseo  
Prespa 2000  
Salltik  
Trema Engineering 2  
Usluga  
Victoria Invest-International Group

### Construction Materials Production

Alumil Albania  
ANTEA Cement  
Bërdica Cement  
Everest  
FAVINA  
Fushë-Kruja Cement Factory  
Junik Sh.p.k.  
Mifol Inerte  
Renova

### Construction Materials and Machineries Trading

ANTEA Cement  
Eco Mat  
Everest  
Llambi Karbunara  
Mermer Balliu

Prespa 2000  
Renova  
Teknoxgroup Albania  
Xhovani-4

### Cosmetics Trade and Esthetics

Avon Cosmetics Albania  
Bukuria Shqiptare Beli  
Iris Cosmetic  
Vera Qerrushi

### Customs Agency

A & A Group

### D Duty Free Services

Albanian Duty Free Distribution

### E Education/ Private Schools

Abraham Lincoln Foundation of Albania  
GDQ International Christian School  
Harry T. Fultz Foundation  
S.T.A.  
Tirana International School  
Turgut Ozal  
University of New York Tirana  
Woodrow Wilson School

### Electrical Applications and Appli- ances

A Bi Esse  
BNT Electronics  
EcoUCD USA Albania  
GSA  
Pianeta

### Embassy

Embassy of the United States in Albania

### Employment and HR Services

AIMS International Albania Sh.p.k.  
DM Consulting & Services Albania  
KPMG Albania  
PricewaterhouseCoopers Audit

### Energy Supply

Devoll Hydropower Sh.A subsidiary of Stat-  
kraft AS  
FAVINA  
KESH SH.A.

### Exploration and Research Services

Adriatic Ventures-Adi Sh.a  
Bankers Petroleum Albania  
GAEA-Green Alternative Energy

### F Financial Services and Institutions

ACREM - Albanian Commercial Real Estate  
Management  
Ak-Invest SH.A.  
Aksioner International Securities Brokerage  
Alpha Bank Albania SH.A.  
American Bank of Investments  
CBS Creative Business Solutions  
Easy Pay  
Ernst & Young Albania and Kosovo  
Financial Union Tirana/Western Union  
International Commercial Bank  
Intesa Sanpaolo Bank of Albania  
Iute Credit Albania  
KPMG Albania  
NOA Sh.a.  
PricewaterhouseCoopers Audit  
Procredit Bank  
Tirana Bank  
United Bank of Albania

### Food and Beverage Production

B & B Food Service (Big Bite)  
Bërdica Cement  
Best Alb Group  
Birra Korça  
Bozgo Sh.p.k.  
Coca-Cola Bottling Shqipëria  
DEVI 20-Grup Sh.p.k.  
E.H.W.  
Egnatia Group  
Global Fast Food Albania  
Kantina e Pijeve Gj. K. Skënderbeu  
Miell Tirana Sh.a.  
Pianeta  
Relikaj  
Shqiponja H.I  
Stefani & Co  
Teuta Durrës  
Tona Co  
Wine.AL

### Food and Beverage Trade

A.M.G.  
American Noble Coffee  
Arseni Sh.p.k.  
Best Alb Group  
DEVI 20-Grup Sh.p.k.  
Elledi  
Global Fast Food Albania  
Kuel  
Pianeta  
ZICO SH.A.



# Members by Business Activity

## Foundations/ Associations/ NGOs/ Projects

ABC Health Foundation  
Abraham Lincoln Foundation of Albania  
Albanian American Development Foundation  
Albanian Occupational Safety and Health Center (AOSHC)  
CBS Creative Business Solutions  
Fondacioni Food Bank Albania  
Foundation for Prosperity and Integration  
GDQ International Christian School  
Gender Alliance Development Center  
Harry T. Fultz Foundation  
Instituti Jeta e Re  
Junior Achievement of Albania  
MRDC  
Regional Development Agency (S.M.E.), Korça  
Shoqata Kombëtare e Grave Profesioniste, Afariste dhe Zejtare  
Tetra Tech ARD  
World Vision Albania

## Furniture Production

Beta  
Dajti Construxion  
Tafaj Z

## G Glass Production

Aluflor Construction Group  
Guardian Glass S.A.  
Usluga

## H Healthcare and Related Services

ABC Health Foundation  
American Hospital  
Ferdinand Xhelili  
Genius  
Hygeia Hospital Tirana  
Laborator Analiza Mjekësore-Altin Goxharaj  
Majlinda Kallço  
Poliklinika Bakaj  
Spiro Kristo  
Talasemia Lab  
Univers

## Hotels

FAFA  
Mara Garden City Hotel and Residences Shpk  
Nov Hotel

P.V.N. – Hotel Colosseo  
Sheraton Tirana Hotel

## I Insurance

Intersig Vienna Insurance Group  
SIGAL Uniqa Group Austria  
Sigma InterAlbanian Vienna Insurance Group

## International Inspection Services

TUV Austria Albania

## Internet Provider

ABCCom  
Ring Telecom  
Starnet  
TCN

## Investment Management

Albanian American Enterprise Fund  
BALFIN-Balkan Finance Investment Management  
SHAFF Sigal Life Uniqa Group Austria

## ITC Systems/ Equipment/ Software Development

A.E. Distribution  
ABCCom  
Atom Sh.p.k.  
Bilanc  
BNT Electronics  
CCS  
Communication Progress  
Facilization  
First  
Gjirafa Shqipëri LLC  
Infosoft Systems  
Intech +  
Konsort  
Microsoft Albania  
Printec Albania (Cyprus) Limited  
S & T Albania  
TCN  
Tech360

## L Logistics

A & A Group  
ZICO SH.A.

## M Medical Devices Distribution

Medik Line Stewart

## Medicinal Plants and Herbs

Filipi Company  
Relikaj

## N Notary Services

Laura Pustina  
Studio Ligjore Mimoza Sadushaj

## O Oil and Gas

Alkan/SH  
B & A – 02  
Bankers Petroleum Albania  
Europetrol Durrës Albania  
FAFA  
Ksamili Investment  
Kuel  
Phoenix Petroleum  
Simmons Edeco Limited  
Sun Petroleum Albania  
TransAtlantic Albania Ltd, Degë e Huaj në Shqipëri  
Western Atlas International Inc.

## P Packaging Materials/ Packaging Machineries

Dimapak  
Everest IE

## Pharmaceuticals

Bayer D.O.O. Representative Office  
BGP Products Switzerland GmbH (Mylan)  
Farmatech  
Florifarma  
Fufarma Sh.a  
Hoffmann - La Roche  
Rejsi Farma

## R Real Estate/ Property Assessment

ACREM - Albanian Commercial Real Estate Management  
Albeno Sila  
Century 21 Albania  
Holding Studio Byllis  
Ksamili Investment  
Mara Garden City Hotel and Residences Shpk  
Tirana Business Park  
Usluga

---

**S Security Screening**

S2 Albania

**Security Systems and Services**

A Bi Esse  
Atom Sh.p.k.  
BNT Electronics  
ICTS Albania  
Kuel

**T Telephony Services**

Ring Telecom  
Smart Call  
Telekom Albania  
Vodafone Albania

**Textiles and Garment Manufacturing**

Altin Mici  
Ambra Srl.  
Marlotex  
Melgushi

**Tobacco**

British American Tobacco  
Japan Tobacco International  
Philip Morris Albania  
Tobacco Holding Group  
Primall Sh.p.k.

**Transport and Courier Services**

A & A Group  
DHL International Albania  
Ulysses Enterprises  
United Transport-UPS

**Travel and Tour Agency**

AlbAtlas



# Contact Information

## A

1. **Company: A & A Group**

**Representative: Aliona Zeqiri**

**Executive Director & Partner**

Address: Rr. Brigada VIII, Pall. Teknoproject,  
Kati 2, Ap. 5 (Vila Plus), Tiranë  
Contacts: +355 (0) 4 4503832, 4 2257671  
aa.international@aa-group.net  
www.aa-group.net

Activity: Customs Brokers-Logistic-Transport-  
Shipping-Consulting

2. **Company: A Bi Esse**

**Representative: Raf Pilika**

**Business Administrator**

Address: Rr. 28 Nëntori, Nr. 73, 1051, Kashar,  
Tiranë  
Contacts: +355 (0) 4 2407290/1, (0) 694065800  
info@abiesse.al  
www.abiesse.al  
Activity: Trade of Electrical Materials

3. **Company: A.E. Distribution**

**Representative: Elton Kuka**

**Administrator**

Address: Rr. George Bush, Kulla 1, Kati 2,  
Tiranë  
Contacts: +355 (0) 4 2261100  
elton.kuka@aed.al  
www.aed.al  
Activity: Telecommunication, IT & Energy  
sector

4. **Company: A.M.G.**

**Representative: Arben Goxha**

**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 6  
Contacts: +355 (0) 4 2453135  
arben.goxha@amgfood.com  
www.amgfood.com  
Activity: Food and Beverages Trade

5. **Company: ABC Health  
Foundation**

**Representative: Kreshnik Grezda**  
**CEO**

Address: Rr. Qemal Stafa, nr. 260, Tiranë  
Contacts: +355 (0) 4 2234105  
ceo@abchealth.org  
www.abchealth.org  
Activity: Medical Clinic

6. **Company: ABCom**

**Representative: Genti Daci**

**General Manager**

Address: Rr. Ibrahim Rugova, Green Park  
Complex, Kulla 2, Kati 2, Tiranë  
Contacts: +355 (0) 4 4501047  
ceoassist@abcom.al  
www.abcom.com.al  
Activity: 3N1 Service Provider  
(Telecommunication/ Internet provider/ TV)

7. **Company: ABKONS**

**Representative: Arta Gurabardhi**

**Managing Partner**

Address: Rr. Themistokli Gërmenji, pranë  
RTVSH, Kati 2, Tiranë  
Contacts: +355 (0) 4 2258326  
info@abkons.com  
www.abkons.com  
Activity: Business Consulting

8. **Company: Abraham Lincoln  
Foundation of Albania**

**Representative: Aida Repishti**  
**President**

Address: Rr. Qemal Stafa, Nr. 184, Tiranë  
Contacts: +355 (0) 4 2230880  
info@lincoln.org.al  
www.lincoln.org.al  
Activity: Educational Development &  
Workforce Training Organization

9. **Company: ACREM-Albanian  
Commercial Real Estate  
Management**

**Representative: Mariola Kuçi**  
**CEO**

Address: Qendra Tregtare TEG, Rr. Nacionale  
Tiranë - Elbasan, Farkë (Lundër)  
Contacts: +355 (0) 4 2395001 ext.5001  
m.kuci@acrem.al  
www.acrem.al  
Activity: Real Estate Management/  
Financial Consultancy/ Marketing/ Leasing  
& Administration of Buildings, Technical  
Maintenance, Professional Cleaning Services,  
Security Services, Gardening Services, Waste  
Management, etc.

10. **Company: Adi Company**

**Representative: Adrijan Deda**

**Administrator**

Address: Rr. Xhorxh W. Bush, nr. 7543, Kamëz,  
Tiranë  
Contacts: +355 (0) 682040204  
adicompanyshpk@gmail.com  
Activity: Agricultural Machineries &  
Equipment, Car & Vehicle Trade

11. **Company: Adriatic Ventures (Adi)**

**Representative: John S. Ross**

**CEO**

Address: Sheraton Tirana Hotel, Tiranë  
Contacts: +355 (0) 4 2379607  
p.vjero@gmail.com, jr.adriatik@gmail.com  
Activity: Mining

12. **Company: Agrotal 1**

**Representative: Artur Dojaka**

**Head of the Supervising Council**

Address: Rr. Pjetër Bogdani, Nr. 13, Tiranë  
Contacts: +355 (0) 4 2265547  
info@naturalfarming.al  
www.naturalfarming.al  
Activity: Agribusiness - Extra Virgin Olive Oil  
Production and Trade

**13. Company: AIM Advisory**  
**Representative: Mirela Pacani**  
**Executive Director**

Address: Kodra e Diellit, Tiranë  
Contacts: +355 682049966  
aimadvisory@gmail.com  
Activity: Consulting and Marketing

**14. Company: AIMS International**  
**Albania Shpk**  
**Representative: Monika Farka**  
**Managing Partner**

Address: Blvd. Bajram Curri, ETC Tower A, 13/3, Tiranë  
Contacts: +355 (0) 4 4509261, Mobile: +355 (0) 692098706  
monika.farka@aims.al  
www.aims.al  
Activity: Consulting Services (Executive Search, Interim Managers, Talent Recruitment & Development, HR Consulting & Outsourcing)

**15. Company: AK-INVEST SH.A**  
**Representative: Ilir Adili**  
**Administrator**

Address: Rr. Ded Gjo Luli, Nr. 2/3, Tiranë  
Contacts: +355 (0) 4 2240147; (0) 692088200  
info@ak-invest.net  
www.akinvest.com  
Activity: Financial Institution

**16. Company: Aksioner International**  
**Securities Brokerage**  
**Representative: Mark Crawford**  
**Chairman**

Address: Rr. Qemal Stafa, Pall. 31, Njësia tregtare 2. Nr. 20, Tiranë  
Contacts: +355 (0) 4 4400600  
mcrawford@aksioner.com  
www.aksioner.com  
Activity: Financial Services

**17. Company: Alba Skela**  
**Construction**  
**Representative: Mark Ndoj**  
**Administrator**

Address: Rr. Dritan Hoxha, Ambjentet e ish Shkollës së Partisë, Tiranë  
Contact: +355 (0) 692092241  
albaskela@gmail.com  
www.albaskela.com  
Activity: Scaffolding Services, Sale and Rental.

**18. Company: Albanian - American**  
**Enterprise Fund**  
**Representative: Martin Mata and Aleksandër Sarapuli**  
**Interim Co-Chief Executive Officers**

Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 12, Tiranë  
Contacts: +355 (0) 4 2222408  
info@aaef.com  
www.aaef.com  
Activity: Financial Institution

**19. Company: Albanian Duty Free**  
**Distribution**

**Representative: Elona Çausi**  
**Administrator: Erjon Hastoçi**

Address: ABA Business Center, Rr. Papa Gjon Pali, Tiranë  
Contacts: +355 (0) 4 4500621  
caushielona@albaniadutyfree.al  
www.albaniadutyfree.al  
Activity: Duty Free-Airport

**20. Company: Albanian Occupational**  
**Safety and Health Center**  
**(AOSHC)**

**Representative: Frosina Gjino**  
**Executive Director**

Address: Rr. Ymer Kurti, Pall 13, Hyrja 5, Apt 17, Tiranë  
Contacts: +355 (0) 674400299  
fgjino@hotmail.com  
Activity: NGO

**21. Company: Albanian-American**  
**Development Foundation**  
**Representative: Martin Mata and Aleksandër Sarapuli**  
**Interim Co-Chief Executive Officers**

Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 12, Tiranë  
Contacts: +355 (0) 4 2222408  
info@aadf.org  
www.aadf.org  
Activity: Foundation

**22. Company: AlbAtlas**  
**Representative: Alma Kraja**  
**General Manager**

Contacts: +355 (0) 4 2224446  
albatlas@hotmail.com  
Address: Rr. Mine Peza, Nr. 2, Tiranë  
Activity: Tour & Travel Agency

**23. Physical Person: Albenc Sila**

Address: Blvd. Dëshmorët e Kombit, Kullat Binjake, Hyrja Qendrore, Kati 3, Tiranë  
Contacts: +355 (0) 4 2230515, (0) 682050353  
inf93@albaniaonline.net  
www.inf-93.com  
Activity: Real Estate/ Brokerage & Appraisal

**24. Company: AlbGarden**  
**Representative: Pjetër Trashaj, General**  
**Administrator**

**Other contact: Edi Trashaj, General Director**

Address: Lagjja Skëndërbeg. Superstrada Lezhë-Shkodër, Km. 1  
Contacts: +355 (0) 215 23801, (0) 682020800  
info@albgarden.com,  
infoalbgarden@gmail.com,  
info.albgarden@yahoo.com  
www.albgarden.com  
Activity: Landscaping Services

**25. Company: Albpastrim**  
**Representative: Valbona Begolli**  
**Administrator**

Address: Rr. Tish Daia, Kompleksi Kika, Shkalla 6, Apt. 1, Kodi Postar 1023, Tiranë  
Contacts: +355 (0) 696058155  
info@alb-pastrim.com  
www.albpastrim.al  
Activity: Professional Cleaning Services and Sale of Cleaning Products & Materials

**26. Company: Alb Star Ltd.**  
**Representative: Idajet Ismailaj, President**  
**Edmond Spahiu, Administrator**

Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla 2, Kati 5, Tiranë  
Contacts: +355 (0) 4 2290121  
info@albstar.al  
www.albstar.al  
Activity: Engineering/Construction

**27. Company: Alkan/SH**  
**Representative: Albert Marku**  
**President**

Address: Lagjja Ndoc Maziu, Rr. Edit Durham, tek Karburant AKE, Shkodër  
Contact: +355 (0) 692075153  
Activity: Oil & Gas





# Contact Information

28. **Company: Alpha Bank Albania SH.A**

**Representative: Periklis Drougkas**  
**CEO**

Address: Rruga e Kavajës, Qendra e Biznesit G-Kam, Kati i 2-të, Tiranë  
Contacts: +355 (0) 4 2278511  
ceo-office.albania@alpha.gr  
www.alphabank.al  
Activity: Banking

29. **Physical Person: Altini Mici**

Address: Rr. e Durrësit, Nr.11/1, P.O.Box. 1000, Tiranë  
Contacts: +355 (0) 4 2230395  
altinmici@yahoo.it  
www.altinmici.com  
Activity: Styling & Design of Clothing and Accessories

30. **Company: Alufloor Construction Group**

**Representative: Florentia Erjola Xheko, President**

**Other contact: Ermir Hoxha, Sales Director**

Address: Kullat Binjake, Kulla 1, Kati 12, Tiranë  
Contacts: +355 (0) 4 2273012, (0)674041201  
info@alufloor.com, sales@alufloor.com  
www.alufloor.com  
Activity: Glass Facade & Alucobond/ Engineering Consultancy

31. **Company: Alumil - Albania**  
**Representative: Sotirios Boulios**

**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 7  
Contacts: +355 (0) 4 8240230  
info.al@alumil.com  
www.alumil.com  
Activity: Construction Materials Production/ Aluminum Production

32. **Company: Ambra S.r.l.**  
**Representative: Julian Bërxulli**

**Administrator**

Address: Rr. Aleksandër Goga, Lagjja 15, Durrës  
Contacts: +355 (0) 52 227936  
info@ambra.al, julian.berxulli@ambra.al  
www.ambra.al  
Activity: Manufacturer of Clothes

33. **Company: American Bank of Investments**

**Representative: Andi Ballta**

**CEO**

Address: Zyrat Qëndrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë  
Contacts: +355 (0) 4 2258755  
info@abi.al  
www.abi.al  
Activity: Financial Institution/ Banking Services

34. **Company: American Hospital**  
**Representative: Klodian Allajbeu**

**CEO**

Address: Rr. Sabaudin Gabrani, Godina nr. 2, Tiranë  
Contacts: +355 (0) 4 2200241  
sekretaria@spitaliamerikan.com  
www.spitaliamerikan.com  
Activity: Hospital Medical Services

35. **Company: American Noble Coffee**

**Representative: Gjok Popaj**

**Administrator**

Address: Vukpalaj, Bajzë, Komuna Kasttrat, Malësi e Madhe  
Contacts: +355 (0) 692084627  
gjokpopaj@gmail.com  
Activity: American Coffee

36. **Company: ANTEA Cement Sh.a.**  
**Representative: Mario Bracci**

**General Manager**

Address: Kashar, Katundi i Ri, Autostrada Tiranë-Durrës, Km. 7  
Contacts: +355 (0) 4 4502350  
info@anteacement.com  
www.anteacement.com  
Activity: Production and Trade of Cement

37. **Physical Person: Antoneta Gjeçi**

Address: Rr. e Kavajës, Pall. 146, Shk. 3, Tiranë  
Contacts: +355 (0) 4 2235435, (0) 4 2260230  
antonetageci@gmail.com  
Activity: Apparel Trade

38. **Company: Arseni**  
**Representative: Lavdush Tormetaj**

**Administrator**

Address: Superstrada Shkodër-Hani i Hotit, Km. 6  
Contacts: +355 (0) 672004300  
arseni\_shpk@hotmail.com,  
punesimi@arstlgroup.com  
www.arstlgroup.com  
Activity: Wholesale and Retail of Food Items

39. **Company: Artinel Sh.p.k.**  
**Representative: Ariana Berberi**

**President**

Address: Muçaj, Vorë  
Contacts: +355 (0) 4 7800551  
info@artinel.al  
www.artinel.al  
Activity: KIA Motors Corporation, HYUNDAI Distributor

40. **Company: ATD & Associates**  
**Representative: Elvana Deshati**

Address: Blvd. Zogu i Parë, ndërtesa 'Zëri i Popullit', Hyrja 6, Tiranë  
Contacts: +355 (0) 4 5800111  
elvana.deshati@gmail.com  
www.ta-law.eu  
Activity: Legal & Financial Services

**41. Company: Atom Shpk**  
**Representative: Endri Luga**  
**Administrator**

Address: Njësia Bashkiake nr. 10, Rr. Islam Alla, Pall. 'Çelësi Magjik', Nr. pasurie 4/711-N-8, Tiranë  
Contacts: +355 (0) 692045581/80/90  
info@atom.al  
www.atom.al  
Activity: ITC Systems/ Equipment/ Software development, Security Service

**42. Company: Auto Star Albania**  
**Representative: Musa Kastrati**  
**Administrator**

Address: Autostrada Tiranë-Durrës, km 7, Kashar  
Contacts: +355 (0) 4 4500333  
info@mercedes-benz.al  
www.mercedes-benz.al  
Activity: Vehicles & Spare Parts

**43. Company: Avanttive Consulting**  
**Representative: Olta Kaziaj**  
**Partner**

Address: Rr. Ibrahim Rugova, Sky Tower, 5/4, Tiranë  
Contacts: +355 (0) 4 2268079, 4 2268219  
avanttive@avanttive.al  
www.avanttive.al  
Activity: Tax, Accounting, Advisory, Audit

**44. Company: AVON Cosmetics**  
**Albania**

**Representative: Aleksandra Kasmi**  
**General Sales Director for Albania/ Administrator**

Address: Rr. Faik Konica, Pallati OTTO, Hyrja 1, Ap. 5/2, Tiranë  
Contacts: +355 (0) 4 2258663  
aleksandra.kasmi@avon.com  
www.avon.com  
Activity: Trade of Cosmetics

**45. Company: AZ Consulting**  
**Representative: Edona Bilali**  
**Co-owner and Administrator**

Address: Rr. Gjin Bue Shpata, Pall. Aviacionit të Vjetër, Shk. 4, Ap. 16, Tiranë  
Contacts: +355 (0) 689098100  
edona.bilali@azconsulting.al  
www.azconsulting.al  
Activity: Business Consultancy, Quality Management Systems

# B

**46. Company: B & A - 02**  
**Representative: Albert Gruda,**  
**Administrator**

**Other contact: Jonida Gruda**

Address: Rr. Shemsi Haka, ish Poligrafiku, Tiranë  
Contacts: +355 (0) 692067142, (0) 694057455  
ba.02.lube@gmail.com,  
info.ba.02@gmail.com  
http://www.bp.com/sq\_al/lubricants/albania.html  
www.ba-02.com  
Activity: Wholesale and Retail of Lubricant Oils

**47. Company: B & B Food Service**  
**Representative: Andrea Zoga**  
**President**

Address: Rr. e Elbasanit, përballë Ambasadës Amerikane, Tiranë  
Contacts: +355 (0) 4 2451306  
az.bigbite@yahoo.com  
Activity: Fast Food, Restaurants

**48. Company: BALFIN – Balkan**  
**Finance Investment Group**  
**Representative: Edlira Muka, Chief Executive Officer**

**Eris Kasmi, Corporate Communication Manager**

Address: Rr. Papa Gjon Pali II, ABA Business Center, Kati 11, Tiranë  
Contacts: +355 (0) 4 2389250  
info@balfin.al  
www.balfin.al  
Activity: Investment Management

**49. Company: Bankers Petroleum**  
**Albania Ltd.**

**Representative: Leonidha Çobo**  
**Deputy General Director**

Address: Blvd. Bajram Curri, European Trade Center, Kati 13, Tiranë  
Contacts: +355 (0) 4 2274786  
lcela@bankerspetroleum.com  
www.bankerspetroleum.com  
Activity: Exploitation of oil wells in Patos - Marinëz oil field

**50. Company: Bayer D.O.O.**  
**Representative Office**  
**Representative: Orjana Janushaj**  
**Managing Director**

Address: Blv. Gjergj Fishta, Kulla Gora 1, Kati 4, Apt. 17, Tiranë  
Contacts: +355 (0) 4 2241988  
orjana.janushaj@bayer.com  
Activity: Pharmaceutical Representative Company

**51. Company: Bërdica Cement**  
**Representative: Behar Bërdica**  
**Administrator**

Address: Rr. Lek Dukagjini, Nr. 225, Shkodër  
Contacts: +355 (0) 22 244425  
berdica\_shpk@berdica.al  
www.berdica.al  
Activity: Additives & Chemicals

**52. Company: Bereqet**  
**Representative: Ali Onat**  
**Administrator**

Address: Pranë Inxhinierisë së Ndërtimit, Kati 2-të, Rruga Muhamet Gjollësja, Vila Nakuqi, Tiranë  
Contacts: +355 (0) 4 2235399  
arbbereqet@gmail.com  
www.bereqet.com  
Activity: Catering

**53. Company: Best Alb Group**  
**Representative: Besnik Zahoalija**  
**President**

Address: L. Kryengritja e Fierit, Pall 117, Fier  
Contacts: +355 (0) 674919444  
besnik.bestalbgroup@gmail.com  
Activity: Import and Distribution of Consumer Packaged Goods

**54. Company: Beta**  
**Representative: Bexhet Kapllani**  
**Administrator**

Address: Autostrada e Metalurgjisë, Km. 2, Elbasan  
Contacts: +355 (0) 582 326095  
betamobilieri@gmail.com  
Activity: Furniture Manufacturing and Trade



# Contact Information

55. **Company: BGP Products Switzerland GmbH (Mylan)**

**Representative: Denisa Bixheku**

**Administrator**

Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë

Contacts: +355 (0) 4 2267120  
denisa.bixheku@mylan.com  
www.mylan.com

Activity: Pharmaceutical Company

56. **Company: Bilanc**  
**Representative: Erion Tushe**

**CEO**

Address: Blv. Gjergj Fishta, Qendra Alpas, Kati 2, Shk. 2, Apt.3, Tiranë

Contacts: +355 (0) 4 4500222  
info@bilanc.com  
www.bilanc.com

Activity: Accounting Software, Business Applications and Technology

57. **Company: Bindi Sh.p.k.**  
**Representative: Hysen Ruka**

**President**

Address: Rr. Vaso Pasha, Nr. 8, Kati 4, Ap. 10, Tiranë

Contacts: +355 (0) 4 2250715  
info@bindi.al  
www.bindi.al

Activity: Consulting Services in the Field of Energy and Telecommunication/ Representation of Foreign Companies/ Construction/ Trade/ Import-Export.

58. **Company: Birra Korça**  
**Representative: Irfan Hysenbelliu,**  
**President**

**Evgjeni Koshuta, General Director**

Address 1: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë

Address 2: Blvd. Fan S. Noli, Nr. 1, Korçë  
Contacts: +355 (0) 4 2273640; (0) 822 54033

info@birrakorca.com.al,  
office@ihb-group.com.al  
www.birrakorca.com.al

Activity: Brewery

59. **Company: BNT Electronics**  
**Representative: Jovan Bojdani**

**CEO & Co-Founder**

Address: Blv. Zhan D'Ark, Kulla 3, Kati 2, Tiranë

Tel/Fax: +355 (0) 4 2273666/777  
info@bntelectronics.com  
www.bntelectronics.com  
Activity: Communication, Electrical Applications & Appliances, ITC Systems/ Equipment/Software Development, Printing, Security Systems & Services, Fiscal Systems

60. **Company: Boga & Associates**  
**Representative: Genc Boga**

**Managing Partner**

Address: Rr. Ibrahim Rugova, P.O. Box 8264, Tiranë

Contacts: +355 (0) 4 2251050  
boga@bogalaw.com  
www.bogalaw.com  
Activity: Attorney, Legal Services, Business Consulting

61. **Company: Bozgo Shpk**  
**Representative: Tritan Bozgo**

**Administrator**

Address: Rr. Pavarësia, Km. 3, Yrshek, Tiranë  
Contacts: +355 (0) 682020087

tritanbozgo@bozgo-al.com  
Activity: Import-Export & Distribution

62. **Company: Bozo & Associates**  
**Representative: Artan Bozo**

**Managing Partner**

Address: Rr. Ibrahim Rugova, Sky Tower, Kati 10, 103, Tiranë

Contacts: +355 (0) 4 2268048  
artan@bozolaw.al  
www.bozolaw.al

Activity: Law Office

63. **Company: British American Tobacco Albania**

**Representative: Milorad Krstikeski**

**Country Manager Al, Ma, Ko**

Address: Rr. e Kavajës, ish kombinati ushqimor, Tiranë

Contacts: +355 (0) 4 2255084  
Milorad\_Krstikeski@bat.com  
www.bat.com

Activity: Import-Distribution of Cigarettes

64. **Company: Bukuria Shqiptare Beli**  
**Representative: Beli Cafi**

**President**

Address: Rr. Mine Peza, Pall. 102, Lagjja 4, Tiranë

Contacts: +355 (0) 4 2256699  
beautybeli@gmail.com

Activity: Beauty Salon, Trade of Cosmetics

65. **Company: CBS Creative Business Solutions**

**Representative: Enio Jaço**

**CEO**

Address: Rr. Mustafa Matohiti, Nr. 4, Kati 3, Tiranë

Contacts: +355 (0) 4 4536891,  
+355 (0) 68 20 88 110  
enio.jaco@cbs.al  
www.cbs.al

Activity: Consulting-Business, Agribusiness, Financial Services, Environmental, Tourism, NGO

66. **Company: CC LAW OFFICE**  
**Representative: Soljan Celibashi**

**Administrator**

Address: Rr. Panorama, Pall 16, Kati 2, Shk. 3, Hyrja 1, Tiranë

Contacts: +355 (0) 4 2235651  
contact@cclaw.al  
www.cclaw.al

Activity: Legal Advisory Services

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# Contact Information

67. **Company: CCS**

**Representative: Genci Likoskëndaj**

**General Manager**

Address: Rr. Sulejman Delvina (pranë stadiumit Dinamo), Tiranë  
Contacts: +355 (0) 4 2259004/5  
info@ccs.al  
www.ccs-albania.com  
Activity: IT system, Photocopier System

68. **Company: Century 21 Albania**

**Representative: Jonian Antoni**

**Executive Director**

Address: Rr. Donika Kastrioti, Vila 9/1, pranë Ambasadës së Kosovës, Tiranë  
Contacts: +355 (0) 4 2250599  
info@century21albania.com  
www.century21albania.com  
Activity: Real Estate LLC

69. **Company: Coca-Cola Bottling Shqipëria**

**Representative: Luigi Verardo**

**General Manager & Administrator**

Address: Rr. Kombëtare Tiranë-Durrës, Km. 5, Kashar  
Contacts: +355 (0) 4 8200431/32/33  
segretaria@cocacola.al  
www.cocacola.al  
Activity: Manufacture and Wholesale Distributor of Coca-Cola Beverages

70. **Company: Coffee Club Albania**

**Representative: Andrea Zaja**

**President**

Address: Rr. Myslym Keta, km. 4, Komuna Dajti, Tiranë  
Contacts: +355 (0) 4 4803700  
info@coffeclub.al  
Activity: Lavazza Coffee

71. **Company: Communication Progress**

**Representative: Gentian Likaj**

**President**

Address: Rr. e Durrësit, Pall. MC Inerte, Tiranë  
Contacts: +355 (0) 4 2413901  
g.likaj@commprog.com  
www.commprog.com  
Activity: IT Services & Communication

72. **Company: CR Partners**

**Representative: Alban Çausi**

**Managing Partner**

Address: Rr. Ibrahim Rugova, Sky Tower, Kati 5/2, Tiranë  
Contacts: +355 (0) 4 2228181  
a.caushi@crpartners.al  
www.crparkers.al  
Activity: Consulting-Legal Services



73. **D&A Fin Partner**

**Representative: Dritan Abazi**

**CEO**

Address: Rr. Reshit Petrela, Godina Usluga, Seksioni /1, Kati, Ap 10, Tiranë  
Contacts: +355 (0) 674080686  
dabazi@dafpartner.com  
www.dafpartner.com  
Activity: Consulting, Debt Collection Services

74. **Company: Dajti Construxion**

**Representative: Kujtim Baholli**

**Administrator**

Address: Rr. e Kavajës, ish Misto Mame, Tiranë  
Contacts: +355 (0) 4 2232121  
info@dajti-construxion.com  
www.dajti-construxion.com  
Activity: Shelving Units

75. **Company: Dajti Ekspres**

**Representative: Muhamet Malo**

**President**

Address: Linzë, Qesarak, Stacioni i poshtëm, Teleferik  
Contacts: +355 (0) 4 2379111  
admin@dajtiekspres.com  
www.dajtiekspres.com  
Activity: Cable Car Service

76. **Company: DDB Albania**

**Representative: Juela Isaj**

**CEO**

Address: Observator Business Center, Kati 13, Rr. e Dibrës, Tiranë  
Contacts: +355 (0) 4 2419461, (0) 4 2419462  
juela.isaj@albania.ddb.com,  
info@albania.ddb.com  
www.ddb.com  
Activity: Communication/Advertising Agency

77. **Company: Deloitte Albania**

**Representative: Maksim Caslli**

**Country Leader**

Address: Rr. e Elbasanit, poshtë Fakultetit Gjeologji-Miniera, ngjitur me Lion Park, Tiranë  
Contacts: +355 (0) 4 4517920, (0) 4 4517990  
mmuka@deloittece.com  
www.deloitte.com/al  
Activity: Audit and Enterprise Risk Services, Financial Advisory, Tax, Consulting

78. **Company: Deutsche Lufthansa Albania Branch**

**Representative: Alexander Tolweth**

**Country Manager**

Address: Hotel Rogner Europapark, Tiranë  
Contacts: +355 (0) 4 2235028  
denisa.haxhi@dlh.de  
www.austrian.com  
Activity: Airline, Air transport

79. **Company: DEVI 20-Grup Shpk**  
**Representative: Vjollca Ferra**  
**President**

Address: Komuna Kashar, Katundi i Ri, Rr. Monum, nr. 18, Tiranë  
Contacts: +355 (0) 692025318  
erbironshpk@gmail.com  
Activity: Trade of Food Goods.

80. **Company: Devoll Hydropower Sh.A subsidiary of Statkraft AS**  
**Representative: Tom Kristian Larsen**  
**CEO**

Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1204  
Contacts: +355 (0) 4 4501413  
info@dhp.al  
www.dhp.al  
Activity: Hydropower

81. **Company: DHL International Albania Ltd.**  
**Representative: Qirjako Koçollari**  
**Country Manager**

Address: Autostrada Tiranë-Durrës, Km. 8  
Contacts: +355 (0) 4 2406666  
dhlalbania@dhl.com  
www.dhl.com  
Activity: Express, Logistics, Overland Transport Services, Air and Ocean Freight

82. **Company: Dimapak**  
**Representative: Fatbardha Dibra**  
**Aministrator**

Address: Autostrada Tiranë-Durrës, Km. 8, Kashar  
Contacts: +355 (0) 4 2406764, 4 2406765  
mailllis@albaniaonline.net  
www.mailllis.com/ www.dimapak.al  
Activity: Trade of End of Line Packaging Machineries and Consumables

83. **Company: Dinamo Sh.a**  
**Representative: Roland Hysa, President**  
**Nexhi Meçi, Manager**

Address: Rr. Ferit Xhajko, Tiranë  
Contacts: +355 (0) 4 2253798, (0) 682057244  
info@dinamo-sha.com  
www.dinamo-sha.com  
Activity: Trade Center and Mechanical Manufacture

84. **Company: DM Consulting Services Albania**  
**Representative: Dritan Mezini**  
**Managing Partner**

Address: Rruga Luigj Gurakuqi, P.4 Apt. 7 (pranë Sheshit Avni Rustemi), Tiranë  
Contacts: +355 (0) 692031581  
dmezini@dm-consulting.biz  
www.dm-consulting.biz  
Activity: Human Resources Services, duapune.com online Job Portal, IT Consulting and Software Solutions, Outsourcing, Management Consulting

E

85. **Company: E.H.W.**  
**Representative: Luan Leka**  
**President**

Address: Autostrada Tiranë-Durrës, Km. 4, Ndërtesa nr. 59  
Contacts: +355 (0) 4 2407250  
info@ehwgmbh.com  
www.ehwgmbh.com  
Activity: Meat Processing

86. **Company: Easy Pay**  
**Representative: Lindita Shomo**  
**CEO**

Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 1, Tiranë  
Contacts: +355 (0) 4 2264982  
info@easypay.al  
www.easypay.al  
Activity: Non-Bank Financial Institution

87. **Company: Eco Mat**  
**Representative: Arjon Muçaj**  
**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 1  
Contacts: +355 (0) 697771611  
info@ecomat.al  
www.ecomat.al  
Activity: Import-Export of Construction Materials

88. **Company: EcoUCD USA Albania**  
**Representative: Gjon Gjoka**  
**President & CEO**

Address: Grykë lumi, Tale, Lezhë  
Contacts: +355 (0) 673770377  
gjon@ecoucdusa.com  
www.ecoucdusa.com  
Activity: Green Energy, Xenon Lamps

89. **Company: EGNATIA Group**  
**Representative: Perla Kociasi**  
**General Director**

Address: Rr. Panorama, Kulla e Biznesit (prapa Shkolles Harry T. Fultz), Kodi Postar 1016, Tiranë  
Contacts: +355 (0) 682050264  
egnatiagroup1@yahoo.com; egnatia\_group@yahoo.com  
Activity: Wine and Other Alcoholic Drink's Production

90. **Company: Elledi**  
**Representative: Dëfrim Hyseni**  
**President**

Address: Rr. Ali Kelmenti, Nr. 78, Shkodër  
Contacts: +355 (0) 22 241620  
www.defrim@hotmail.com  
Activity: Production of Grocery Products

91. **Embassy of the United States in Albania**

**Representative: Jeffrey Bowan**  
**Economic/Commercial Officer**

Address: Rr. e Elbasanit, Nr. 103, Tiranë  
Contacts: +355 (0) 4 2293115  
BowanJD@state.gov  
http://tirana.usembassy.gov  
Activity: Embassy

92. **Company: Enrico-Marinelli**  
**Representative: Selamije Dinaku**  
**Administrator**

Address: City Park, Kati 2, Dyqani Enrico-Marinelli, Tiranë  
Contacts: +355 (0) 4 2248901, (0) 4 2271436  
selatiral@yahoo.com  
www.enricomarinelli.com  
Activity: Men's Clothes Retail Shop



# Contact Information

93. **Company: Era 2000 Ltd.**

**Representative: Abedin Gora**

**Administrator**

Address: Rr. Perlat Rexhepi, Pallati Unicom, Tiranë

Contacts: +355 (0) 694066661

info@era.al; agora@era.al

www.era.al

Activity: Restaurant/ Catering/ Delivery

94. **Physical Person: Ermira Lulaj**

Address: Lagjja Apollonia, Rr. Petro Sota (pranë shkollës jopublike Bota e Diturisë), Fier

Contacts: +355 (0) 34 227637

bujar\_lulaj@yahoo.com

Activity: Import-Export of Stationeries

95. **Company: Ernst & Young Albania and Kosovo**

**Representative: Mario Vangjeli**

**Executive Director**

Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë

Contacts: +355 (0) 4 2419575

mario.vangjeli@al.ey.com

www.ey.com

Activity: Certified Auditing

96. **Company: Europetrol Durrës Albania**

**Representative: Frident Kuqi**

**President**

Address: Blv. Zhan D'Ark, Pall 5, 1/1, Tiranë

Contacts: +355 (0) 4 2347686

europetrol.albania@yahoo.com

www.europetrol-sg.com

Activity: Petrol Stations, Gas Trading, Construction

97. **Company: Everest**

**Representative: Sokol Çupi**

**Administrator**

Address: Bulevardi Blu, Nr. 544, Kamëz, Tiranë

Contacts: +355 (0) 4 8201717

sokol.cupi@everest.al

www.everest.al

Activity: Construction Materials Production, Construction Materials & Machineries Trade

98. **Company: Everest IE**

**Representative: Vullnet Haka**

**Administrator**

Address: Rr.Yzberish-Mëzez, Komuna Kashar, Tiranë

Contacts: +355 (0) 4 240 7777/9

info@everestie.com

www.everestie.com

Activity: Plastic Packaging

F

99. **Company: Facilization**

**Representative: Gjergji Guri**

**General Manager**

Address: Rr. Sami Frashëri, Nj. B. Nr. 5, Pallati 56, Kompleksi TID (qendra Nobis), Hyrja B, Kati 1, Tiranë

Contacts: +355 (0) 4 2256006

gjergji.guri@facilization.com

www.facilization.al

Activity: Information Systems Consulting, System Integration and Software Development Services

100. **Company: FAFA**

**Representative: Fatos Çerenishti**

**Administrator**

Address: Kodër Kamëz, Tiranë

Contacts: +355 (0) 692096833

info@fafa.al

www.fafa.al

Activity: Bar & Restaurants, Construction, Gas & Oil, Hotels

101. **Company: Farmatech**

**Representative: Elvis Kena**

**Administrator**

Address: Rr. e Barrikadave, Tiranë

Contacts: +355 (0) 692035135

elviskena@gmail.com

Activity: Pharmaceutical Trade

102. **Physical Person: Fatmir Kazazi**

Address: Blvd. Dëshmorët e 4 Shkurtit, kullat binjake, kulla 2, kati 4, Tiranë

Contacts: +355 (0) 4 2370178

fatmir@kazaziconsulting.com

www.kazaziconsulting.com

Activity: Financial & fiscal consulting

103. **Company: FAVINA**

**Representative: Viktor Qylafi**

**CEO**

Address: L. 7, Rr. Ismail Qemali, Nr. 13, Korçë

Contacts: +355 (0) 82 245705

info@favina.net

www.favina.net

Activity: Construction, Construction Materials Production, Energy Supply

104. **Physical Person: Ferdinand Xhelili**

Address: L. Haxhias, Elbasan

Contacts: +355 (0) 692050990

laboratormjeksorxhelili@gmail.com

Activity: Medical Analysis Laboratory

105. **Company: Filipi Company**

**Representative: Filip Gjoka**

**President**

Address: Blvd. Gjergj Fishta (Zhan d'Ark), Pall E88, 12/ Office 9, P.O.BOX 1553, Tiranë

Contacts: +355 (0) 4 2257374

filip.gjoka@gmail.com

www.filipicompany.com

Activity: Export of Medical & Aromatic Plants & Flowers

**106. Company: Financial Union  
Tirana/Western Union  
Representative: Elton Çollaku  
General Manager**

Address: Rr. Ismail Qemali, Nr. 32, Kati 3, Kodi  
Postar 1019, Njësia Bashkiake Nr. 5, Tiranë  
Contacts: +355 (0) 4 2387000  
info@unionifinanciar.al  
www.unionifinanciar.al  
Activity: Financial Services

**107. Company: First  
Representative: Gëzim Hoxha  
President**

Address: Rr. 'Emin Duraku' Nr. 59/10, Tiranë  
Contacts: +355 (0) 4 2255641  
info@first.al  
www.first.al  
Activity: System Integrator

**108. Company: Florifarma  
Representative: Franga Marku**

Address: Blvd. Zogu i Parë, Tiranë  
Contacts: +355 (0) 4 2267703  
info@florifarma.com  
www.florifarma.com  
Activity: Pharmaceutical Distributor

**109. Company: Fondacioni Food Bank  
Albania  
Representative: Toni Shena  
Executive Director**

Address: Rr. Musa Agolli, nr. 35, Tiranë  
Contacts: +355 (0) 699952107  
info@foodbank.al  
www.foodbank.al  
Activity: NGO & Nonprofit organization

**110. Company: Foundation for  
Prosperity and Integration  
Representative: Abdullah Veliu  
Executive Director**

Address: Rr. Mine Peza, Pallati 3, Shk. 1/4,  
Tiranë  
Contacts: +355 (0) 682090390  
aveliu75@gmail.com  
www.fpi.al  
Activity: NGO

**111. Company: Fufarma Sh.a  
Representative: Isuf Berberi  
CEO/ Member of Supervising Board**

Address: Rr. Nikolla Zoraqi, Nd. 19, Tiranë  
Contacts: +355 (0) 4 2363171  
fufarma@fufarma.al  
www.fufarma.al  
Activity: Pharmaceutical Importer and  
Distributor

**112. Company: Fusha  
Representative: Shkëlqim Fusha  
President & CEO**

Address: Rr. Murat Toptani, Nr. 25, Tiranë  
Contacts: +355 (0) 4 2268557  
info@fusha.al  
www.fusha.al  
Activity: Construction, Infrastructure,  
Cleaning

**113. Company: Fushë Kruja Cement  
Factory  
Representative: Charles Bouri  
Administrator**

Address: Rr. Nacionale Tiranë - Shkodër,  
Fushë-Krujë  
Contacts: +355 (0) 692091620  
info@fkcementfactory.com  
www.kcementfactory.com  
Activity: Cement Distribution

# G

**114. Company: G&H Partners  
Representative: Brandt W. Hoffman  
Co-Founder, COO**

Address: Rr. Mustafa Matohiti (pallati me  
birila), Tiranë  
Contacts: +355 (0) 693321342  
partnersgh@gmail.com  
http://ghdesigned.com/  
Activity: Commercial Furniture, Workplace  
Design & Strategy, Ergonomic Consulting

**115. Company: GAEA-Green  
Alternative Energy  
Representative: Gledis Shehu  
Administrator**

Address: Autostrada Tiranë-Durrës, Km. 7,  
Kashar (tek Antea Cement)  
Contacts: +355 (0) 692089925  
info@gaea.al  
www.gaea.al  
Activity: Research, Development of  
Alternative Fuel Substances

**116. Company: GDQ International  
Christian School  
Representative: Roger Pearce  
Director**

Address: Rr. Don Bosco, Tiranë  
Contacts: +355 (0) 4 2448113  
director@gdqschool.org  
Activity: Education/ International School,  
K-12 Cambridge International Centre/ACSI  
accredited

**117. Company: Gender Alliance  
Development Center  
Representative: Mirela Arqimandriti  
Executive Director**

Address: Rr. Abdyl Frashëri, Pall. 10/1, Shk. 1,  
Apt. 3, Tiranë  
Contacts: +355 (0) 682059301  
marqimandriti@gadc.org.al  
www.gadc.org.al  
Activity: Civil Society Association

**118. Company: Gener 2  
Representative: Bashkim Ulaj  
CEO**

Address: ABA Business Center, Rr. Papa Gjon  
Pali II, Tiranë  
Contacts: +355 (0) 4 2248312, (0) 696003059  
info@gener2.al  
www.gener2.al  
Activity: Construction

**119. Company: Genius  
Representative: Besnik Cullhaj  
Administrator**

Address: Rr. e Kavajës, përballë pallatit me  
shigjeta, Tiranë  
Contacts: +355 (0) 692059208  
besnik.cullhaj@genius-diagnostics.al,  
sales@genius-diagnostics.al  
Activity: Distributor of Medical & Laboratory  
Device, Reagents and Laboratory Service





# Contact Information

120. **Company: Gjirafa Shqipëri LLC**  
**Representative: Mërgim Cahani, CEO**

**Other contact: Gëzim Turkeshi, Country Coordinator**

Address: Rinas Road, Tirana Business Park, Building 07, Tiranë  
Contacts: +377 (0) 45649012,  
+ 377 (0) 45101952, +355 (0) 696118259  
mergim@gjirafa.com, gezim@gjirafa.com  
Activity: Computer Software. Data Search, Data Crawling, Data Mining, Big Data, Advertising & Graphic design; ITC Systems, Equipment & Software Development.

121. **Company: Global Fast Food Albania**

**Representative: Irakli Svanidze, CEO**  
**Rezo Saakadze, CFO**

Address: Njësia Bashkiake nr. 5, Rr. Shkëlqim Fusha, Godina Albvizion, Kati 2, Tiranë  
Contacts: +355 (0) 677066166, (0) 697097940  
kfc@kfc.com.al  
www.kfc.com.al  
Activity: Bar-Restaurants, Food & Beverage Production and Trade

122. **Company: Grant Thornton**  
**Representative: Kledi Kodra, FCCA**

**Managing Partner**

Address: Rr. Sami Frashëri, Complex T.I.D, Pall. B, Kati 1, Tiranë  
Contacts: +355 (0) 4 2274832  
Kledi.Kodra@al.gt.com  
www.grantthornton.al  
Activity: Audit, Tax & Bookkeeping, Advisory

123. **Company: GSA**  
**Representative: Serafin Orgocka**  
**President**

Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë  
Contacts: +355 (0) 4 2226010, (0) 4 2250620  
infogsa@gsa.al  
www.gsa.al  
Activity: Trade, Production, Engineering Projects

124. **Company: Guardian Glass S.A.**  
**Representative: Erion Siço**

**Territorial and Architectural Marketing Manager**

Address: Rue du Puits Romain, L-8070, Bertrange, Luxemburg  
Contacts: +355 (0) 692045522  
esico@guardian.com  
www.guardian.com  
Activity: Glass Production



125. **Company: Harry T. Fultz Foundation**

**Representative: Arian Kapedani**  
**General Director**

Address: Rr. Mine Peza, Tiranë  
Contacts: +355 (0) 4 2222008  
ariankapedani@hotmail.com  
Activity: Foundation

126. **Company: HGH Engineering**  
**Representative: Alketa Hasanbelli**

**Administrator**

Address: Rr. Themistokli Gërmenji, Pall Pegaso, Apt. 2, Tiranë  
Contacts: +355 (0) 4 2433200  
eng.hasanbelli@gmail.com  
Activity: Engineering Projects

127. **Company: Hoffmann – La Roche**  
**Representative: Ilir Minga**

**Administrator**

Address: Rr. Brigada VIII, Pall. Jeshil Teknoproject, Tiranë  
Contacts: +355 (0) 4 2255937  
ilir.minga@roche.cm  
Activity: Pharmaceutical Representative Office

128. **Company: Holding Studio Bylis**  
**Representative: Gjergji Begaj**

**Administrator**

Address: Rr. Jordan Misja, perballe Hipotekës, Tiranë  
Contacts: +355 (0) 4 2402889  
info@studiotopografikebylis.com  
Activity: Technical and Legal Services for Properties

129. **Company: Hygeia Hospital Tirana**  
**Representative: Maria Driva**

**CEO**

Address: Autostrada Tr-Dr, Km. 1, Tiranë  
Contacts: +355 (0) 4 2390000  
Emergency: +355 (0) 2323000  
Fax: +355 (0) 4 2388996  
info@hygeia.al  
www.hygeia.al  
Activity: Hospital Medical Services

130. **Company: ICTS Albania**  
**Representative: Panagiotis Fistedis**

**General Manager**

Address: Blvd. Gjergj Fishta, Alpas Center, Nd. 146, Kati 4, Hyrja 2, Tiranë  
Contacts: +355 (0) 4 2270936  
info@icts.al  
URL: www.icts.al, www.ictseurope.com  
http://www.linkedin.com/company/icts-albania  
Activity: Professional Security Services

131. **Company: IDRA**  
**Representative: Auron Pasha**

**Executive Director**

Address: Rr. Siri Kodra, Pall 94/5, Apt. 49, P. O. Box 1730, Tiranë  
Contacts: +355 (0) 4 2253352, (0) 4 2253288  
idra@idra.al  
www.idra.org.al  
Activity: Consulting Services & Market Research

**132. Company: InfoSoft Systems**

**Representative: Armand Sharra**

**General Administrator**

Address: Rr. Murat Toptani, Gjergji Center,  
Kati 8-të, Tiranë  
Contacts: +355 (0) 4 2251180-1, (0) 4 2249903  
infosoft@infosoftgroup.com.al  
www.infosoftsystem.al  
Activity: Trade Products in the Field of  
Information Technology, Information  
Solutions

**133. Company: Instituti Jeta e Re**

**Representative: Ilir Stavro**

**General Administrator**

Address: Rr. Themistokli Gërmenji, Nr. 6,  
Tiranë  
Contacts: +355 (0) 4 2274660  
stavroilir@yahoo.com  
www.albaniacc.org  
Activity: Religious Non-Profit

**134. Company: Intech +  
Representative: Sokol Sinani**

**General Director**

Address: Rr. Ibrahim Rugova, Green Park  
Complex, Kulla 2, Kati 3, dera 1, Tiranë  
Contacts: +355 (0) 4 2241929  
intech@intech-al.com  
www.intech-al.com  
Activity: System Design & Development

**135. Company: International  
Commercial Bank**

**Representative: Gideon van den Broek  
CEO**

Address: Rr. Murat Toptani, Eurocol Center,  
Kati i 8-të, Tiranë  
Contacts: +355 (0) 4 2256254, (0) 4 2254372  
info@icbank-albania.com  
www.icbank-albania.com  
Activity: Commercial Bank

**136. Company: Intersig Vienna  
Insurance Group**

**Representative: Gentian Sula  
CEO**

Address: Rr. Ismail Qemali, Samos Tower,  
Kati 2, Tiranë  
Contacts: +355 (0) 4 2270576  
info@intersig.al  
www.intersig.al  
Activity: Insurance

**137. Company: Intesa Sanpaolo Bank  
of Albania**

**Representative: Silvio Pedrazzi  
President & CEO**

Address: Rr. Ismail Qemali, Nr. 27, Tiranë  
Contacts: +355 (0) 4 2276103, (0) 4 2276000  
info@intesasanpaolobank.al  
www.intesasanpaolobank.al  
Activity: Banking Services

**138. Company: Iris  
Representative: Arben Hoxha**

**President**

Address: Fakulteti i Mjekësisë, kati  
(Protokolli) Tiranë  
Contacts: +355 (0) 4 2371042  
h.arben01@gmail.com, iris@albmail.com  
Activity: Healthcare

**139. Company: Iris Cosmetic  
Representative: Albana Reçi**

Address: Autostrada Tiranë-Durrës, Km. 1,  
Kashar  
Contacts: +355 (0) 672010720  
a.reci@iriscosmetic.com  
Activity: Import, Wholesale Trade & Retail of  
Cosmetic

**140. Company: Iute Credit Albania  
Representative: Bealba Mata**

**General Director**

Address: Rr. e Durrësit, nr. 6 (ngjitur me  
Ambasadën e Vatikanit), Tiranë  
Contacts: +355 (0) 4 2239111  
bealba.mata@iutecredit.al  
www.iutecredit.al  
Activity: Microfinance Institution

J

**141. Company: Japan Tobacco  
International**

Representative: Përparim Tushaj  
Address: Rr. A. Frashëri, Godina 11, Paskuqan  
2, Tiranë  
Contacts: +355 (0) 692021790  
perparim.tushaj@outlook.com  
Activity: Tobacco

**142. Company: Jordil Sh.a  
Representative: Dilaver Kamberaj,  
Manager**

**Alfred Gollosi, Administrator**

Address: Rr. Nacionale Fier-Paos, Km. 4  
Contacts: +355 (0) 382 540092  
jordil.sha@gmail.com  
www.jordil.al  
Activity: Import-Export of Water Supply  
Materials, Agrotrade

**143. Company: Junik Sh.p.k.  
Representative: Dedë Malutaj**

**President**

Address: Rr. Vëllezërit Haradinaj, (pranë  
Drejtorisë Pyjore), Lezhë  
Contacts: +355 (0) 676080601  
junikshpk@gmail.com  
Activity: Construction, Trade and Services

**144. Company: Junior Achievement of  
Albania**

**Representative: Suela Bala  
Executive Director**

Address: Pjeter Bogdani, No 36/1, Tiranë  
Contacts: +355 (0) 4 2259108  
info@junior-albania.org  
www.junior-albania.org  
Activity: Non-Profit Organization

K

**145. Company: KALO & ASSOCIATES  
Representative: Përparim Kalo**

**Managing Partner**

Address: Rr. e Kavajës, GKAM Business  
Centre, Kati 4, Tiranë  
Contacts: +355 (0) 4 2233532  
info@kalo-attorneys.com  
www.kalo-attorneys.com  
Activity: Legal Services

**146. Company: Kantina e Pijeve Gj. K.  
Skënderbeu**

**Representative: Helidon Kushi  
Administrator**

Address: Rr. Bajram Tusha, Durrës  
Contacts: +355 (0) 52 264628  
info@kantinaskenderbeu.al  
www.kantinaskenderbeu.al  
Activity: Wine & Alcoholic Drinks' Production



# Contact Information

147. **Company: KESH SH.A**  
**Representative: Agron Hetoja**

**General Director**

Address: Blloku Vasil Shanto, Tiranë  
Contacts: +355 (0) 4 2259729  
sekretaria@kesh.al  
www.kesh.al  
Activity: Generation, Transmission,  
Distribution of Electrical Power

148. **Company: Kika**  
**Representative: Avenir Kika**

**Executive Director**

Address: Rr. Komuna e Parisit, ngjitur me Eco  
Market, Kati 2, Tiranë  
Contacts: +355 (0) 4 2265168  
avenirkika@hotmail.com,  
avenir@kikaconstruction.com  
www.kikaconstruction.com  
Activity: Construction

149. **Company: Konsort**  
**Representative: Benard Shehu**  
**General Director**

Address: Rr. e Barrikadave, Galeria Tirana,  
Pallati "Conad", Kati 7, Tiranë  
Contacts: +355 (0) 4 2260944  
contact@konsort.com  
www.konsort.com  
Activity: Software Development, IT  
Consulting, Software Distribution.

150. **Company: Korsel**  
**Representative: Maksim Fejzulla**

**President**

Address: Blvd. Gjergj Kastrioti, ish Kryqi i  
Kuq, Korçë  
Contacts: +355 (0) 82 242094  
maksimfejzulla@yahoo.com  
Activity: City Cleaning, Manufacturing &  
Electricity Transmission

151. **Company: KPMG Albania**  
**Representative: Heris Jani**

**Managing Director**

Address: Kullat Binjake, Kulla 1, Kati 13, Blvd.  
Dëshmorët e Kombit, Tiranë  
Contacts: +355 (0) 4 2274524  
al-office@kpmg.com  
www.kpmg.com.al  
Activity: Auditing, Accounting, Bookkeeping  
Law Firms

152. **Company: Ksamili Investment**  
**Representative: Rebani Bocaj**

Address: Zona Industriale, Karburanti Alpet,  
Gjirokastër  
Contacts: +355 (0) 694011111  
ditjon12@live.com  
Activity: Tourism, Real Estate, Gas Station

153. **Company: Kuel**  
**Representative: Mike Mcdougall**  
**C.O.O.**

Address: Rr. Shkëlqim Fusha, Pall 3, Zyra 2/2,  
Kodra e Diellit, Tiranë  
Contacts: +355 (0) 4 4504444  
mike@kuel.al  
www.kuel.al  
Activity: Consulting-Engineering Projects/  
Construction/Food & Beverages Trade/ Oil &  
Gas/Security Systems



154. **Laborator Analiza Mjekësore**  
**Representative: Altin Goxharaj**  
**Administrator**

Address: Lagjja 18 shtatori, Gjirokastër  
Contacts: +355 (0) 84 268534  
altinlabt@yahoo.com  
Activity: Medical Analysis Laboratory

155. **Physical Person: Laura Pustina**

Address: Rr. Abdyl Frashëri, nr. 31, Hekla  
Business Venter, Kati 3, Tiranë  
Contacts: +355 (0) 4 2261909  
mcapustina@yahoo.com  
Activity: Legal Consultancy & Notary Services

156. **Physical Person: Llambi**  
**Karburnara**

Address: Lagjja Kastriot, Rr. Brigada XI  
Sulmuese (përballë Tatimeve), Fier  
Contacts: +355 (0) 695201469  
hysip@yahoo.com  
Activity: Trade of Hydro-sanitary Products

157. **Company: Loloçi & Associates**  
**Representative: Krenar Loloçi**

**Attorney at Law**

Address: Rr. Ibrahim Rugova, Pall. 1/1, Kati  
2, Tiranë  
Contacts: +355 (0) 4 2250736  
kl@lolocilaw.com  
www.lolocilaw.com  
Activity: Law firm



158. **Company: m.m. & Co Business**  
**Consulting sh.p.k.**

**Representative: Besnik Strati**

**Administrator**

Address: Rr. Mustafa Qosja, Pall. nr. 8, Kati 3,  
Tiranë  
Contacts: +355 (0) 4 2267622  
besnik.strati@mmco.al  
www.mmco.al  
Activity: Business Consulting & Legal  
Services

159. **Company: Mara Garden City**  
**Hotel and Residences Sh.p.k.**  
**Representative: Hadi Fitrianto Hartoyo**  
**President and CEO**

Address: Kompleksi Garden City, Kthesa e  
Kamzës, Tiranë  
Contacts: +355 (0) 672071647  
mirsad\_gcity@yahoo.com  
Activity: Hotel, Service Apartment, Bar and  
Restaurants, Asia Trade Center

**160. Physical Person: Majlinda Kallço**

Address: Lagjja 18, Rr. A. Ramzoti, Durrës  
Contacts: +355 (0) 695201469  
lindakallo71@gmail.com  
Activity: Medical Analysis Laboratory

**161. Company: Marketing & Distribution Albania**

**Representative: Vilma Nushi**  
**President**

Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7  
Contacts: +355 (0) 4 8202336/7  
info@markdist.com  
www.markdist.com  
Activity: Trade, Marketing, Distribution  
Publicity

**162. Company: Marlotex**  
**Representative: Gazmen Toska**

**Administrator**

Address: Ish Kombinati i Tekstileve, Berat  
Contacts: +355 (0) 32 238368  
info@marlotex.com  
www.marlotex.com  
Activity: Textiles Commissioning

**163. Company: McCANN Tirana**  
**Representative: Suela Shtylla**

**Managing Director**

Address: Blv. Gjergj Fishta, 146, H. 1, Ap. 12, Tiranë  
Contacts: +355 (0) 4 2258808,  
+355 (0) 4 4504074  
suela.shtylla@mccann.al  
www.mccann.al  
Activity: Advertising Agency

**164. Company: Medik Line Stewart**  
**Representative: Ilir Zela**

**General Manager**

Address: Rr. Sulejman Delvina, Pall. 33, Tiranë  
Contacts: +355 (0) 4 2255168  
i.zela@mediklineshp.com  
www.mediklineshp.com  
Activity: Medical Devices Distribution

**165. Company: Melgushi**  
**Representative: Ferdinand Melgushi**  
**Administrator**

Address: Lagjja Ndoc Mazi, Sheshi Isa Boletini, Shkodër  
Contacts: +355 (0) 22 242143  
melgushi\_shpk@hotmail.com  
www.melgushi.com  
Activity: Garment Manufacturing

**166. Company: Mermer Balliu**  
**Representative: Jorgji Balliu**  
**President**

Address: Zona Industriale, Korçë  
Contacts: +355 (0) 82 244530  
gjergjballiu@yahoo.com  
Activity: Marble Processing

**167. Company: Microsoft Albania**  
**Representative: Sokol Vladi**

**CEO**

Address: Rr. Abdyl Frashëri, Pall. 11/1, Kulla EGT, Kati 2, 1019, Tiranë  
Contacts: +355 (0) 4 2274516  
Sovladi@microsoft.com  
www.microsoft.com.al  
Activity: Information Technology/  
Information Solutions

**168. Company: Miculi Sh.p.k.**  
**Representative: Viktor Miculi**

**Administrator: Gac Miculi**

Address: Rr. Marin Becikemi, L. 3 Heronjtë, Shkodër  
Contacts: +355 (0) 602034743  
miculishpk@gmail.com  
Activity: Construction

**169. Company: Miell Tirana sh.a.**  
**Representative: Roland Hysa**

**Administrator**

Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë  
Contacts: +355 (0) 4 2271777  
info@mielltirana.com  
www@mielltirana.com  
Activity: Production and Trade of Food Grade Flour

**170. Company: Mifol Inerte**  
**Representative: Anest Bezhani**  
**President**

Address: Kutia Postale 4356, Vlorë  
Contacts: +355 (0) 33 222714  
anestbezhani@hotmail.com,  
mifolinert@hotmail.com  
Activity: Sand & Gravel Quarry, Production of Inert Materials

**171. Company: Mozaik Galeri Cubi**  
**Representative: Esmeralda Cubi**  
**President**

Address: Rr. Myslym Shyri, Pall. 46/1, Tiranë  
Contacts: +355 (0) 675192222  
adacubi@hotmail.com  
www.facebook.com/MozaikArtCubi  
Activity: Art Gallery

**172. Company: MRDC**  
**Representative: Charles Linderman**

**Executive Director**

Address: American Hospital, Tiranë  
Contacts: +355 (0) 684066894  
chief@mrdc-al.com  
www.mrdc-al.com  
Activity: Global Medical Support

**173. Company: Muça Sh.p.k.**  
**Representative: Muhamet Muça**  
**President**

Address 1: Rr. e Kavajës, përballë me ish parkun, ngjitur me ABA Call Center (Dyqani Melvinflex), Tiranë  
Address 2: (Fabrika) Autostrada Rrogozhinë-Lushnje  
Contacts: +355 (0) 692032674, (0) 692085089  
info@melvinflex.com  
www.melvinflex.com  
Activity: Trade & Production of Mattresses and Beds. Import-Export

N

**174. Company: NCH Advisors Inc.**  
**Representative: Adens Borova**  
**General Manager: Andreas Santis**

Address: Bulevardi Dëshmorët e Kombit, Kullat Binjake, Kulla 1, Kati 6, Tiranë  
Contacts: +355 (0) 4 555 0487  
aborova@nchadvisors.com.al  
www.nchcapital.com  
Activity: Private Capital



# Contact Information

175. **Company: Net-SFS Kreston Sh.p.k.**

**A member of Kreston International - A global network of independent accounting firms**

**Representative: Rezar Llukaçeji**

**Owner/ Partner**

Address: Rr. Muhamet Gjollësja, Godina Qendra Tregtare TEG, Shk. 2, Kati 6, Ap. 6, Tiranë

Contacts: +355 (0) 692094490

rezar.llukacej@net-sfs.al

www.net-sfs.al

Activity: Auditing, Accounting, Financial and Fiscal Consultancy

176. **Company: NOA Sh.a.**  
**Representative: Herjola Spahiu**

**CEO**

Address: Rr. Tish Daia, pranë komunës së Parisit, Kompleksi Haxhiu (Kika 2), Pall. 2, Kati 1, Tiranë

Contacts: +355 (0) 4 2403764

info@noa.com.al

www.noa.com.al

Activity: Microfinance & Small Business Finance

177. **Company: Nov Hotel**  
**Representative: Artan Çeço**

**Administrator**

Address: Rr. Gjin Bue Shpata (pranë stadiumit Selman Stërmasi), Tiranë

Contacts: +355 (0) 4 2274902

info@nov-hotel.com

www.nov-hotel.com

Activity: Hotel & Trade



178. **Company: Optima Legal & Financial**

**Representative: Ilir Daci**

**Managing Partner**

Address: Rr. Ibrahim Rugova, Sky Tower, 8/3, Tiranë

Contacts: +355 (0) 4 2221666/151

info@optima-al.com

www.optima-al.com

Activity: Law Firm



179. **Company: P.V.N. - Hotel Colosseo**

**Representative: Niko Fushaj, Valter Fushaj**

**Administrators**

Address: Rr. 13 Dhjetori, Hotel Colosseo, Shkodër

Contacts: 355 (0) 22 247513

info@colosseoht.com

www.colosseoht.com

Activity: Hotel

180. **Company: Pelinku Jeans**  
**Representative: Shkëlqim Pelingu**

**President**

Address: Rr. Branko Kadia, Nr. 6/1, Tiranë

Contacts: +355 (0) 4 2347425

pelinkujeans@yahoo.com

www.pelinkujeans.com

Activity: Trade of Jeans

181. **Company: Philip Morris Albania**  
**Representative: Radmilo Vlacic**

**General Manager for Albania & Kosovo**

Address: Rr. Murat Toptani, Qendra e Biznesit Eurocol, Kati 10, Tiranë

Contacts: +355 (0) 4 2276691

Lorent.Gordi@pmi.com; Radmilo.Vlacic@pmi.com

www.pmi.com

Activity: Sales of Philip Morris Cigarettes

182. **Company: Phoenix Petroleum**  
**Representative: Naim Kasa**

**Administrator**

Address: Rruga e Elbasanit, pallati i ri pranë Fakultetit 'Gjeologji-Miniera', Kati i II-të, Tiranë

Contacts: +355 (0) 4 2468473

phoenixpetroleumgas@gmail.com

Activity: Oil & Gas

183. **Company: Pianeta**  
**Representative: Armand Pashnjari**

**Administrator**

Address: Rr. Faik Konica, Nd. 23, H.1, Tiranë

Contacts: +355 (0) 4 2375445

pianeta.shpk@gmail.com

www.cobaso.com

Activity: Bar & Electrical Applications

184. **Company: Poliklinika Bakaj**  
**Representative: Sokol Bakaj**

**Administrator**

Address: Lagjja 1 Maji, Rr. Mis Durhan, pallati i ri pranë tregut të fruta-perimeve, Vlorë

Contacts: +355 (0) 33 400900; (0) 682076707

bakajvl@yahoo.com

Activity: Medical Analysis Laboratory

185. **Company: Prespa 2000**  
**Representative: Nazmi Prespa**

**President**

Address: Rr. Sami Frashëri, përballë Drejtorisë së Policisë, Kati i 10-të, Tiranë

Contacts: +355 (0) 4 2254766

nazmiprespa@yahoo.it

Activity: Construction, Import-Export of Construction Materials

186. **Company: PricewaterhouseCoopers Audit**  
**Representative: Loreta Peçi**

**Country Director**

Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë

Contacts: +355 (0) 4 2242254

loreta.peci@al.pwc.com

www.pwc.com/al

Activity: Accounting & Financial Consulting, Auditing

**187. Company: Primall sh.p.k.**  
**Representative: Pece Milojkovski**  
**General Manager**

Address: Rr. Ibrahim Rugova, Kontakt Building, Nr. 10, Kati 4, Tiranë  
Contacts: +355 (0) 44500909  
pece.milojkovski@primall.al  
www.primall.al  
Activity: Official importer and distributor of JT International tobacco products in Albania

**188. Company: Printec Albania (Cyprus) Limited**  
**Representative: Adrian Shehu**  
**General Manager**

Address: Blv. Zogu i Parë, P. Edikom, Kati 10, Tiranë  
Contacts: +355 (0) 4 2258065 ext.101  
a.shehu@printecgroup.com,  
a.shehu@printec.al  
www.printecgroup.com/ www.printec.al  
Activity: Offers solutions for the financial services institutions, petroleum companies, large retailers, government organizations (public and private sectors)

**189. Company: Proactive Solutions**  
**Representative: Zhaneta Luca**  
**Administrator**

Address: Rr. Shyqyri Brari, Pranë Kopshtit Botanik, Tiranë  
Contacts: +355 (0) 662056669, (0) 682000989  
zhaniluca@pro-active.al,  
lorenshyti@pro-active.al  
Activity: Consulting-Business/ Auditing/ Bookkeeping

**190. Company: Procredit Bank**  
**Representative: Adela Leka**  
**Spokesperson of Management Board**

Address: Rr. "Dritan Hoxha", Nd. 92, H.15, Njësia Bashkiake Nr.11, Kodi Postar 1026, Tiranë  
Contacts: +355 4 2389389  
informacion@procredit-group.com  
www.procreditbank.com.al  
Activity: Bank Services

## R

**191. Company: Rametal**  
**Representative: Elman Abule**  
**Investor**

Address: Autostrada Durrës – Tiranë, Km. 5, Xhafzotaj, Vrrinë, Durrës  
Contacts: +355 (0) 52 900996  
info@rametal.al  
www.rametal.al  
Activity: Aluminum Foundry

**192. Company: Regional Development Agency (S.M.E.), Korça**  
**Representative: Aurel Grabocka**  
**Director**

Address: Str. "Konferenca e Pezës", Korçë  
Contacts: +355 (0) 82 242626  
rdakorca@yahoo.com,  
rdakorca@rda-korca.org  
www.rda-korca.org  
Activity: Regional Development Foundation

**193. Company: Rejsi Farma**  
**Representative: Merita Sheqi**  
**Administrator**

Address: Autostrada Tiranë-Durrës, Km. 8  
Contacts: +355 (0) 4 2374925  
info@rejsifarma-al.com  
Activity: Pharmaceutical Trade

**194. Company: Relikaj**  
**Representative: Ramadan Likaj, President**  
**Vjollca Likaj, Administrator**

Address: Koplik, Malësi e Madhe  
Contacts: +355 (0) 211 2388  
griseldahotaj@relikaj.net  
Activity: Production & Export of Medicinal Plants

**195. Company: Renova**  
**Representative: Sulejman Lani**  
**CEO**

Address: Autostrada Tiranë-Durrës, fshati Pëcar-Vorë  
Contacts: +355 (0) 4 8301909  
tirana@renova.com.mk  
www.renova.com.mk  
Activity: Construction Materials

**196. Company: Ring Telecom**  
**Representative: Krenar Xhaferri**  
**CEO**

Address: Rruga Mustafa Matohiti, Tiranë  
Contacts: info@ringtc.com  
Activity: Communication, Internet Provider, Telephony services

## S

**197. Company: S & T Albania**  
**Representative: Kleanthi Prifti**  
**Managing Director**

Address: Rr. Ibrahim Rugova, Sky Tower, 11/1, Tiranë  
Contacts: +355 (0) 4 2274641  
kleanthi.prifti@snt-world.com  
www.snt.al  
Activity: System Integrator

**198. Company: S.T.A.**  
**Representative: Ines Dika**  
**Marketing Director**

Address: Rr. Sami Frashëri, 23/9, Tiranë  
Contacts: +355 (0) 692061713  
info@sta-edu.com  
www.sta-edu.com  
Activity: Education/ Country Master Distributor of ETS Tests

**199. Company: S2 Albania**  
**Representative: Ilirjan Zylyftari**  
**General Director**

Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3  
Contacts: +355 (0) 4 8244107  
izylyftari@screeningsolution.com  
www.screeningsolution.com  
Activity: Screening and Inspection Solutions

**200. Company: Salltik**  
**Representative: Skënder Gazheli**  
**President**

Address: Rr. Themistokli Gërmenji, Nr. 11, Tiranë  
Contacts: +355 (0) 4 2233745/747  
info@ecobialbania.com  
www.gazheligroup.com  
Activity: Construction



# Contact Information

201. **Company: SHAFP Sigal Life  
Uniqa group Austria**

**Representative: Naim Hasa  
CEO**

Address: Qendra e Biznesit SIGAL, Blvd. Zogu  
i Parë, Nr. 1, Tiranë  
Contacts: +355 (0) 4 2253407 ext. 240  
naimhasa@sigal.com.al  
http://fppsigal.com.al/  
Activity: Private Pension Foundation

202. **Company: Sheraton Tirana Hotel  
Representative: Jose Pinto**

**General Manager**

Address: Sheshi Italia, Tiranë  
Contacts: +355 (0) 4 2274707  
jose.pinto@sheraton.com  
www.starwoodhotels.com  
Activity: 5 Star International Hotel

203. **Company: Shoqata Kombëtare e  
Grave Profesioniste, Afariste dhe  
Zejtare**

**Representative: Flutura Xhabija  
President & CEO**

Address: Rr. Mujo Ulqinaku, Pall. Kristian  
Konstrukcion, Kati 1, Apt. 9, Tiranë  
Contacts: +355 (0) 4 2235726, (0) 682763344,  
(0) 692572423  
fluturax5@gmail.com, info.shgpaz@yahoo.  
com, shgpaz.albania@yahoo.com  
www.shgpaz.al  
Activity: National Network on Female  
Entrepreneurship

204. **Company: Shqiponja H.I  
Representative: Hysen Isufi**

**Administrator**

Address: Lagjja Ajasem, Rr. Bexhene, Shkodër  
Contacts: +355 (0) 692078533  
info@restorantshqiponja.com  
Activity: Bar-Restaurant, Food Production

205. **Company: SIGAL Uniqa Group  
Austria**

**Representative: Avni Ponari  
CEO**

Address: Qendra e Biznesit SIGAL, Blvd. Zogu  
i parë, Nr. 1, Kutia Postare 2387, Tiranë  
Contacts: +355 (0) 4 2233308, (0) 4 2253407  
info@sigal.com.al  
www.sigal.com.al  
Activity: Life and Non-Life Insurance, Private  
Pension, Reinsurance

206. **Company: Sigma InterAlbanian  
Vienna Insurance Group**

**Representative: Klaidi Çitozi  
General Director**

Address: Rr. Komuna e Parisit, Pall. Laura,  
P.O.Box. 1714, Tiranë  
Contacts: +355 (0) 4 2258254  
kontakt@sivig.al  
www.sivig.al  
Activity: Insurance/ Financial Services

207. **Company: Simmons Edeco  
Limited**

**Representative: Ron Waddell  
Country Manager**

Address: Lagjja Bishanake, Rr. Skënderbeu,  
Zona Kadastrale 8534, ndërtesa në të djathtë  
të karburantit "Bolv-Oil", Kati 2, Fier  
Contacts: +355 (0) 34 504144  
kprifti@simmonsedeco.com  
www.simmonsedeco.com  
Activity: Oilfield Services/ Onshore drilling

208. **Company: Smart Call  
Representative: Shqipron Myftarallari**

**CEO**

Address: Rruga Muhamed Gjolleasha, Pallati  
82, Shk 1, Kati 2, Tiranë  
Contacts: +355 (0) 676024965  
roni@smartcall.al  
www.smartcall.al  
Activity: Telephony Services/ Telemarketing

209. **Physical Person: Spiro Kristo**

Address: Lagjja 3, Rr. Onhezmi, Sarandë  
Contacts: +355 (0) 85 223949, 0694283299  
jorjanakristo@hotmail.com  
Activity: Medical Analysis Laboratory

210. **Company: Starnet  
Representative: Dritan Vreshta**

**Executive Director**

Address: Rr. Dritan Hoxha, Ndërtesa 203,  
Kodi Postar 1023, Tiranë  
Contacts: +355 (0) 682059503  
info@starnet.al  
www.starnet.al  
Activity: Internet Service Provider

211. **Company: Stefani & Co  
Representative: Stefan Pinguli**

**President**

Address: Autostrada Tiranë-Durrës, Km. 7  
Contacts: +355 (0) 4 2364063  
birstastela@gmail.com  
www.stefani-cp.al  
Activity: Brewery

212. **Company: Studio Ligjore Mimoza  
Sadushaj**

**Representative: Mimoza Sadushaj**

Address: Rr. Vaso Pasha, Pall 13/1, Tiranë  
Contacts: +355 (0) 4 2266242  
msadushi@hotmail.com  
Activity: Notary Services

213. **Company: Sun Petroleum  
Albania**

**Representative: Irakli Svanidze  
CEO**

Address: Rr. Lord Bajron, Nr. 15/2, 1025,  
Tiranë  
Contacts: +355 (0) 4 4502030  
info@gulf-al.com, reception@gulf-al.com  
www.gulf.al  
Activity: Oil & Gas

# T

**214. Company: Tafaj Z**  
**Representative: Zenel Tafaj**  
**President**

Address: Rr. e Kavajës, Nr. 27, Tiranë  
Contacts: +355 (0) 4 2262482  
daditafaj@yahoo.it  
Activity: Furniture Trade & Production

**215. Company: Talasemia Lab**  
**Representative: Roel Zoga**  
**Administrator**

Address: Lagjja Xhevdet Nepravishta, Rr. Rrahman Uruçi, përballë Spitalit, Lushnje  
Contacts: +355 (0) 692143183  
jorizoga@gmail.com  
Activity: Medical Analysis Laboratory

**216. Company: Tashko Pustina - Attorneys**  
**Representative: Flonja Tashko/Floran Pustina**  
**Partners**

Address: Rr. Ibrahim Rugova, Nr. 5, Sky Tower, 13/4, Tiranë  
Contacts: +355 (0) 4 2389190, (0) 4 2389192  
flonia.tashko@tashkopustina.com, floran.pustina@tashkopustina.com  
www.tashkopustina.com  
Activity: Law Firm/ Legal services

**217. Company: TCN**  
**Representative: Adrian Shehu**  
**CEO**

Address: Blv. Zogu I, P 53, H 3/77, 1016, Tiranë  
Contacts: +355 (0) 4 2257711, 682030060  
tcn@tcn.al  
www.tcn.com.al  
Activity: Airspace, Defense, Security and ICT

**218. Company: Tech360**  
**Representative: Erjon Curraj**  
**Administrator**

Address: Njësia Bashkiake Nr.4, Rruga "Xhanfize Keko", Kompleksi "Xhura", 1021, Tiranë  
Contacts: +355 (0) 692022229  
erjon.curraj@tech360.al  
www.tech360.al  
Activity: Smart Home, Smart Business Digitalization, Advanced IT Solutions, Digital Marketing, Education Management Systems, Building automation (Audio, Video, AC, Lighting, Shutters, Sensors)

**219. Company: Teknoxgroup Albania**  
**Representative: Gent Gogaj**  
**General Manager**

Address: Rruga Nacionale Tiranë-Durrës, Km. 16, Fshati Muçaj, Vorë  
Contacts: +355 (0) 4 4504747  
gent.gogaj@teknogroup.com  
www.teknogroup.com  
Activity: Caterpillar Brand Construction Machinery and Associated Tools

**220. Company: Telekom Albania**  
**Representative: Dimitris Blatsios**  
**General Director**

Address: Rr. Gjergj Legisi, Laprakë, Tiranë  
Contacts: +355 (0) 4 2275300  
info@telekom.al  
www.telekom.al  
Activity: Mobile Telecommunication

**221. Company: Tendence 3A**  
**Representative: Albi Dashi**  
**Administrator**

Address: Rr. 29 Nëntori, përballë ish Doganës, Tiranë  
Contacts: +355 (0) 4 5800900  
sales@tendence3a.com,  
service@tendence3a.com  
www.tendence3a.com  
FB Tendence 3A, IG Tendence 3A  
Activity: Rental Cars (Europcar & Inter Rent brands), Import-Export of Vehicles, Official Distributor of Renault, Nissan and Dacia in Albania

**222. Company: Tetra Tech ARD**  
**Representative: Kevin McLaughlin**  
**Chief of Party**

Address: Rr. Dervish Hima, Kulla 1, Kati 10, Tiranë  
Contacts: +355 (0) 4 4504150  
kevin.mclaughlin@tetratech.com  
Activity: USAID Project

**223. Company: Teuta Durrës**  
**Representative: Eleni Babameto**  
**Administrator**

Address: Lagjja 15, Rr. Aleksandër Goga, Durrës  
Contacts: +355 (0) 52 223094  
info@teutadurres.com  
www.teutadurres.com  
Activity: Import-Export, Production and Trade of Food Items

**224. Company: Tirana Bank**  
**Representative: Dritan Mustafa**  
**Acting CEO**

Address: Rr. Ibrahim Rugova, Nr. 1, P.O. Box 2400/1, Tiranë  
Contacts: +355 (0) 4 2277618  
dmustafa@tiranabank.al  
www.tiranabank.al  
Activity: Retail & Corporate Banking Activities

**225. Company: Tirana Business Park**  
**Representative: Stephanie Sieg, Rumen Velichkov**  
**General Managers**

Address: Rinas Road, Building 07, Tiranë  
Contacts: +355 (0) 4 4415154  
info@tiranabusinesspark.com  
www.tiranabusinesspark.com  
Activity: Real Estate Developer

**226. Company: Tirana International School**  
**Representative: Robert Jackson**  
**Director**

Address: Fshati Mullet, Kutia postare 1527, Tiranë  
Contacts: +355 (0) 4 2365239  
robert-jackson@qsi.org  
www.qsi.org/albania/alb  
Activity: NGO, Private, Nonprofit Pre-school





# Contact Information

**227. Company: Tobacco Holdings Group**

**Representative: Lirim Fezollari**  
**CEO**

Address: Rr. Kavajës, ish Kombinati Ushqimor, Tiranë  
Contacts: +355 (0) 4 2263089  
lirim@thg-shpk.com  
www.thg-shpk.com  
Activity: Import-Distribution of Cigarettes

**228. Company: Tona Co**  
**Representative: Nikolla Tona**  
**Administrator**

Address: Zona Industriale, Korçë  
Contacts: +355 (0) 82 248535  
tonanikolla@gmail.com  
www.tona.al  
Activity: Meat Processing

**229. Company: Tonucci & Partners Albania**

**Representative: Neritan Kallfa**

Address: Rr. Abdi Toptani, Torre Drin, Kati 2, Tiranë  
Contacts: +355 (0) 4 2250711  
tirana@tonucci.com  
www.tonucci.com  
Activity: Legal Services

**230. Company: TransAtlantic Albania Ltd, Dege e Huaj ne Shqiperi**

**Representative: Naim Kasa**  
**Administrator**

Address: Rruga M. Gjollës, Sheshi Karl Topia, Kati i 5-të, Tirana Ring Center, Tiranë  
Contacts: +355 (0) 686043641  
naimkasa@gbcoil.com  
Activity: Oil & Gas

**231. Company: Trema Engineering 2**  
**Representative: Ilir Trebicka**

**Technical Manager**

Address: Rr. Bardhok Biba, pas godinës së Hotel Tiranë, Pallati i Bardhë, Kati 2, Tiranë  
Contacts: +355 (0) 4 2266618  
info@tremaengineering2.com.al  
www.tremaengineering2.com.al  
Activity: Construction & Maintenance Works, Architectural Designer, Developer

**232. Company: Turgut Ozal**  
**Representative: Yakup Arslan**  
**President**

Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km.1, Kashar  
Contacts: +355 (0) 4 2234716  
info@turgutozal.edu.al  
www.turgutozal.edu.al  
Activity: Education

**233. Company: TUV Austria Albania**  
**Representative: George Kokkinos**

**General Manager & Representative for Kosovo**

Address: Rr. Ibrahim Rugova, Pall Leskova, Kati 7, Ap 30, Tiranë  
Contacts: +355 (0) 4 4500523/4/5  
giorgos.kokkinos@tuv.austriahellas.gr  
www.tuv.al  
Activity: Audit, Certification, Technical Inspections and Training Services on Quality Management Systems (ISO Standards)



**234. Company: Ulysses Enterprises**  
**Representative: Ervin Aliaj**

**Administrator**

Address: Rr. Mine Peza, Nr. 2, Tiranë  
Contacts: +355 (0) 4 2253203, (0) 4 2253630  
ervin.aliaj@fedex.com.al,  
ulysses-fedex@icc-al.org  
www.fedex.com  
Activity: Postal Services, Air Transportation Company

**235. Company: United Bank of Albania**

**Representative: Muhamet Prija**  
**General Manager**

Address: Rr. Dritan Hoxha, Nd. 11, H. 3, Njësia Bashkiake Nr. 7, Kodi Postar 1023, Kutia Postare 128, Tiranë  
Contacts: +355 (0) 4 2404575/6/7  
info@ubaal.com  
www.ubaal.com  
Activity: Banking Services

**236. Company: United Transport-UPS**  
**Representative: Niko Leka**

**Administrators: Dorian Vezuli & Klarida Leka**

Address: Rr. Dritan Hoxha, Përballë Pallatit të Sportit "A. Rusi", Tiranë  
Contacts: +355 (0) 4 2259742  
info@unitrans.com.al,  
dorian.vezuli@unitrans.com.al  
www.ups.com  
Activity: Courier and Transportation Services/Local Service Provider for UPS in Albania

**237. Company: Univers**  
**Representative: Teuta Dushkaj**

**Administrator**

Address: Lagjja Spitalit, Rruga kryesore, Lezhë  
Contacts: +355 (0) 682386983  
teuta.dushkaj@yahoo.com  
Activity: Medical Analysis Laboratory

**238. Company: University of New York Tirana**

**Representative: Andreas Galatoulas**  
**CEO**

Address: Rr. Kodra e Diellit, Tiranë  
Contacts: +355 (0) 4 4512345  
gmooffice@unyt.edu.al  
www.unyt.edu.al  
Activity: Education

**239. Company: Usluga**  
**Representative: Aurore Abazi**  
**CEO**

Address: Rr. Reshit Petrela, Kompleksi pallateve Usluga, Tiranë  
Contacts: +355 (0) 692033334  
export@usluga-al.com  
www.uslugaglass.com  
Activity: Construction, Real Estate, Glass Industry



**240. Company: Valu Add**  
**Management Services**  
**Representative: Philip D. Giantris**  
**President**

Address: Rr. Pjetër Bogdani, Pall. 39/1, Apt. 4/2, Tiranë  
Contacts: +355 (0) 4 2251156  
info@valu-add.com  
www.valu-add.com  
Activity: Consulting

**241. Physical Person: Vasil Shandro**  
Address: Blv. Zhan D'ark, Kulla 1, Pall Teknoproject, Shk. 1, kati 4, Apt. 10, Tiranë  
Contacts: +355 (0) 4 2278031  
vshandro@yahoo.com  
Activity: Bailiff services

**242. Physical Person: Vera Qerrushi**  
**Representative: Alfred Qerrushi**  
**Administrator**

Address: Ndërtesë private 4-katëshe, përballë rajonit të Policisë, Fushë-Krujë  
Contacts: +355 (0) 689013614  
eroaromatic@yahoo.com  
Activity: Trade of Cosmetics

**243. Company: Victoria Invest-**  
**International Group**  
**Representative: Fatmir Kuçi**  
**President & CEO**

Address: Rr. 11 Nëntori, Elbasan  
Contacts: +355 (0) 688033998  
info@victoriainvest.al, denis.rushaj@viig.al  
www.victoriainvest.al  
Activity: Construction & Engineering Projects

**244. Company: Vodafone Albania**  
**Representative: Dietlof Z. Mare**  
**General Director**

Address: Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar  
Contacts: +355 (0) 4 2283313  
info.al@vodafone.com  
www.vodafone.al  
Activity: Telecommunication

**245. Company: Voice Star**  
**Representative: Arta Shiroka**  
**Administrator**

Address: L. Salo Halili, Rruga e Molos, Shkodër  
Contacts: +355 (0) 4 694034747  
arta.shiroka@xerox.com  
Activity: Outsourcing Services, Telemarketing Services



**246. Company: Western Atlas**  
**International Inc.**  
**Representative: Petrika Kerenxhi**  
**Customer Service Rep**

Address: Rruga Semanit, km 1, fshati Afrim i Ri, Fier  
Contacts: +355 (0) 34 232155  
petrika.kerenxhi@bakerhughes.com  
www.bakerhughes.com  
Activity: Oil & Gas

**247. Company: Wine.AL**  
**Representative: Iljaz Mehmeti**  
**Administrator**

Address: 11/4, Rr. Asti Gogoli, Lagjja 14, Shkozë, Durrës  
Contacts: +355 (0) 682044014  
info@wine-al.com  
www.wine-al.com  
Activity: Winery and Production of Alcoholic and Non-Alcoholic Beverages

**248. Company: Woodrow Wilson**  
**School**  
**Representative: Lulzim Masha**  
**President**

Address: Përballë Parkut Kombëtar, tek Liqeni Artificial, Tiranë  
Contacts: +355 (0) 4 2266902  
info@wilson-school.com,

adela.masha@yahoo.com  
www.wilson-school.com  
Activity: Private School, Trade

**249. Company: World Vision Albania**  
**Representative: Toni Gogu**  
**General Director**

Address: Rr. "Skënderbej", Ndërtesa Gurten, Kati i 2-të, Tiranë  
Contacts: +355 (0) 4 2419601  
toni\_gogu@wvi.org  
http://www.wvi.org/albania & http://www.wvi.org/kosovo|  
Activity: Non-Profit Organization



**250. Company: Xhovani-4**  
**Representative: Viktor Arrinaj**  
**Administrator**

Address: Dobraç, Shkodër  
Contacts: +355 (0) 672004554  
xhovani4@gmail.com,  
xhovani\_4@yahoo.com  
Activity: Import-Export of Tiles and Hydro-Sanitary Equipment



**251. Company: Zhan 92**  
**Representative: Edmond Kristo**  
**Administrator**

Address: Lagjja Skënderbej, ish Magazinat N.T.SH, Elbasan  
Contacts: +355 (0) 54 246677  
zhan92shpk@gmail.com  
Activity: Grocery Trade

**252. Company: ZICO SHA**  
**Representative: Trifon Murataj**  
**CEO**

Address: Rr. Nacionale SH56, Km 7, Vaqarr, 1041, Tiranë  
Contacts: +355 (0) 682012708  
info@zicosha.com  
Activity: Trade/ Transport Services

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## Founding Members

<b>Gary A. Moinette</b>	IDA
<b>Lorenzo Roncari</b>	American Bank of Albania
<b>Nick Karas</b>	Panamerican
<b>Charles Levesque</b>	Economic/ Commercial Officer, US Embassy
<b>Krenar Loloçi</b>	Loloçi & Associates



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Rr. "Ibrahim Rugova", Sky Tower, Suite 11-3

Tirana, Albania

Phone: +355 4 225 9779

E-mail: [info@amcham.com.al](mailto:info@amcham.com.al)

Web: [www.amcham.com.al](http://www.amcham.com.al)



