



YEAR BOOK

2018



YEAR BOOK

2018

Alumil

SUPREME
S77



SMARTIA
M13800



Alumil, është zgjedhja më e mirë për shtëpinë dhe biznesin tuaj. Alumil i jep zgjidhje cdo kërkesë tuaj, me një gamë të gjërë sistemesh, të certifikuar nga institucionet më të njohur europiane për një komfort sa më të mirë termik. Tek ne do të gjeni sisteme për dyer dhe dritare me rrëshkitje dhe me hapje, sisteme fasadash, sistem termik grilash, kangjella xhami dhe shumë sisteme të tjera për përdorim arkitektonik.

Alumil-Albania, Adresa:
Autostrada Tiranë-Durrës, km7
Tel: +355 48 240 230/1/2
Fax: +355 48 240 234/5/6
Mob: +355 68 20 70 901
e-mail: info.al@alumil.com
www.alumil.al



SUPREME
S700

Attention to details



SUPREME
S650 PHOS

SMARTIA
M8200



SMARTIA
M5600



SMARTIA
S560

NËSE DËSHIRONI TË SIGUROHENI
ka vetëm 1 emër...

1

SIGAL UNIQA
UNIQA GROUP AUSTRIA

Mendo sa e thjeshtë është
të sigurohesh Online!

Bli online siguracionin që të duhet
nga celulari ose kompjuteri.



Tel: +355 4 2233 308

www.sigal.com.al

info@sigal.com.al

SIGAL UNIQA





PARTNER OF ALBANIA

\$2B

Worth of Investment

1600 people

Total Employment

20,687 BOPD

Record Production

www.bankerspetroleum.com/albania

Content

Letter from U.S. Ambassador to Albania	09
Letter from Minister of Finance and Economy	11
Letter from President of AmCham	12
Letter from Executive Director of AmCham	13
Code of Ethics	17
Year 2018 in Review	18
Highlights	32
Finances	48
Important Information and Addresses	54
Membership at AmCham	66



PHILIP MORRIS ALBANIA SH.P.K.

- » **PHILIP MORRIS ALBANIA (PMA)** is a company present in Albania since 2007. Over the past 11 years PMA has been leading the legal market of tobacco products, being considered as the largest tobacco company in our country.
- » **CURRENTLY, IN ALBANIA**, we are distributing 24 tobacco brands, where one of them is Marlboro which is considered as the world's number one brand of cigarettes, as well as Philip Morris, Merit and L&M.
- » **PHILIP MORRIS ALBANIA** is a subsidiary of Philip Morris International Inc. (PMI), the world's leading tobacco company, with a workforce of 80,000 people who hail from every corner of the globe.
- » **PMI OPERATES** in 48 production points in 32 different countries around the world. Our products are the choice of 150 million consumers worldwide, and for those who choose to continue to smoke, we will continue to offer them the best quality products.
- » **BUT, WE ARE AWARE** that the millions of adult smokers are looking for less harmful, yet satisfying, alternatives to smoking and working on giving them that choice.
- » **A TOTAL OF OVER 400 DEDICATED SCIENTISTS**, engineers, and technicians developing less harmful alternatives to cigarettes at our two Research & Development sites in Switzerland and Singapore. It represents the biggest shift in our history and the right one for our consumers, our company, our shareholders, and society.
- » **PHILIP MORRIS ALBANIA**, as part of Philip Morris International, is on the same page when it comes to transformation and technological revolution therefore we are preparing domestic market for the greatest innovation in the company's history.

U.S. AMBASSADOR TO ALBANIA



*Dear American Chamber
of Commerce Members,*

I am pleased to introduce AmCham Albania's 2018 Yearbook.

Supporting the AmCham and American business interests in Albania is an important mission of the U.S. Embassy, and I am committed to increasing U.S.-Albanian commercial ties. The U.S. Embassy's partnership with AmCham is key to fostering these developments. While Albania's economic performance is looking brighter, the investment climate remains problematic. Reforms are still needed, particularly if Albania is to join the EU in the coming years. I am convinced that reform of the

justice system, in particular, will prove a watershed moment in transforming Albania's investment climate. Judicial reform will discourage corruption, encourage foreign and domestic investment, and allow Albania to compete more successfully in the global economy. This will inspire more U.S. companies to invest in Albania. American companies are top-notch corporate citizens that bring the best practices in transparency, innovation, and social responsibility. Yet, more must be done before American companies will return. Legislation, taxation, and regulation must promote economic development fairly,

without favoring one business or business owner. I am encouraged by AmCham Albania's mission "to build a better business climate". Together, we can urge the government to implement reforms and fight corruption. I ask all AmCham members, in seeking to uphold core American values of fairness and transparency, to settle for nothing less. I look forward to continuing the Embassy's close cooperation with AmCham, as we work together to advance U.S. commercial interest in Albania.

 Sincerely,
Donald Lu

OVER 1 MILLION MANIFESTS VERIFIED

With an innovative customer focused approach and “build-own-operate” solution, S2 Global helps customers worldwide access state-of-the-art technology that improves security, streamlines trade and increases revenue.



www.screeningsolution.com

LETTER FROM MINISTER OF FINANCE AND ECONOMY

Minister Ahmetaj



Albania is by now in the midst of an important political and economic season. The prospect of joining the European Union is today more possible than ever. We expect the opening of negotiations soon – this is an important step that finds the country more prepared to respond to new challenges.

Every country, on its trajectory of growth and economic development, reflects the determination of the policy-makers, entrepreneurs and citizens to implement reforms. In the context of EU membership, the main challenge is convergence, not merely as a policy convergence, but mostly as a consequence of profound, continuous and uninterrupted structural reforms.

In the last four years, the Albanian economy has undergone not an easy, but indispensable, process of reforms aimed at fiscal consolidation, careful management of public finances and continuous reduction of public debt, which has been accompanied by designing of appropriate fiscal policies, as the foundation for the economic growth.

Nowadays, Albania is growing at the rate of 4%. Our objective is to ensure the right foundation for a growth of 5.5% to 6% by the end of the next four years. The 2017 year ended on a very good performance, with a deficit of -2% of GDP and with a positive primary balance, for the third consecutive year, while public debt followed the trend of uninterrupted decline. Private sector crediting showed positive signs of recovery, rising by 3.2% in the fourth quarter, while non-performing loans declined to 13.2% in December 2017, an important correction benefitting a sound banking system and further encouragement of lending. Even in terms of revenue, the year 2017 marked a new high, over 27.7% of GDP, a serious reflection of the commitment to continue fiscal consolidation.

The economy is expected to follow an upward trajectory, throughout the upcoming period, gradually converging towards its potential. Consumption and investments continue to be the main contributors to economic growth, which is also reflected in the dynamics of the labor market. Employment also grew in 2017, while unemployment went down by 4% over the last four years.

Exports performance over the recent years, especially in the services sector where tourism prevails, is an important indicator in terms of improving the competitive position of the Albanian economy. Exports and balance payment improvements exhibit a very positive outlook, however, what is more important is the structural change toward higher value-added goods categories in the recent years.

The business climate has entered another stage, thanks to a profound transformative reform aimed at redefining the entire entrepreneurial relationship with the public institutions and service provision. In addition to incentivizing fiscal policies in priority sectors, such as tourism or ICT, particular attention is paid to reducing the bureaucracy burden, easing of services and their online delivery.

Customs-centered assessment, through a thoroughly transparent and on-line procedure, is revolutionary for the past 27 years. This fundamentally changes the relationship between entrepreneurship and Customs inspectors, which very soon would be possible for exporters as well, just like for importers. The real-time tracking of commercial traffic is another important step in the road of implementing the “paperless” customs project. By now, over 13 tax certificates are acquired online, saving the entrepreneurs 56 years

of waiting in lines and at counters in just one year. The next important step is the reduction of the number of permits, licenses and authorizations.

The state of business climate is reflected in foreign investment figures, which over the past two years reached a record of over 1 billion euros, creating favorable premises for similar levels in 2018, as well as in the number of new businesses registered, which only in the last year exceeded 14,000 businesses. This is also reflected in the level of economic sentiment, which remains above the long-term historical average. There is no doubt on the necessity of continuing fiscal consolidation, reforms, and intensive cooperation communication with entrepreneurship, in order to guarantee economic success.

I would like to take this opportunity to express the gratitude and appreciation for the valuable contribution of the American Chamber of Commerce, not only as a partner and defender of business interests, but also as an important constructive voice for policymakers, in designing suitable economic policies. Albania is truly prepared for the challenges it is facing, but it always needs more support and assistance, as a European country that improves every day.

Yours Sincerely,
Arben Ahmetaj

PRESIDENT OF AMCHAM

*AmCham Yearbook
2017/2018*



It is with great pleasure that the American Chamber of Commerce celebrates its achievements and results for the 2017 calendar year. I would like to specifically thank the Board of Directors and the members, who have participated in our Sub-Committees, for their work to make Albanian-American business relations stronger. I would also like to thank the AmCham Executive Director, Enida Bezhani, and the rest of the staff for their dedication to continue to meet member needs and achieve our objectives in 2017. We look forward to continue to invest in our members, the business community and Albania in 2018.

The Chamber's continued close ties with the United States Embassy have been critical to our success. For their valuable input and support in 2017, I would like to thank Ambassador Lu and Dr. Ariel Ahart, Deputy Chief of Mission, David Muniz, Political and Economic Section Chiefs, Peter D'Amico and Carsen Rocker, as well as, Economic Officer, Jeffrey Bowan.

The Chamber's Sub-committees provide a 'grass-roots' connection for our members to raise issues. I would like to specifically thank the Chairpersons of the AmCham Sub-committees for the 2017 calendar year, Ms. Alketa Uruçi (Tax and Legal), Ms. Edlira Jaupaj (Human Resources), Ms. Renata Leka (IPR), Ms. Mirela Arqimandriti (Women in Business), and Ms. Sonila Beqari (Corporate Social Responsibility).

In 2017 the American Chamber of Commerce continued its open and frank dialogue with the Government on issues across the business spectrum. The Chamber looks forward to continuing to have a positive and constructively critical relationship with Albanian leadership to take steps to formalize the economy, attract foreign investors and protect investors' rights. Working with the existing administration, the Chamber would like to specifically thank Prime Minister Rama, Finance Minister Ahmetaj, Economic Minister Ikonomi, Customs Director Ikonomi and Tax Director Vjero for their constant dialogue with the Chamber, including participation in both public forums and closed-door meetings to discuss member positive and critical feedback on current policy and procedures. The Chamber was pleased to continue its role within the Council of Investments. As in previous years, the Chamber's interaction with bilateral institutions, such as the World Bank and IMF, also remains an important element of receiving and providing feedback on the economy.

Recognizing that it is easier to attract investments from the region than from far away, AmCham Albania continues its initiative of bringing together AmChams from the region and their members. After meeting in Albania, Kosovo, Serbia, Macedonia, Slovenia, and Montenegro in prior years, the regional AmChams met in Bosnia in 2017. AmCham Albania continues to look forward to the common synergies that our sister organizations develop for American business interests

in the region. AmCham Albania also continues to work with other Albanian Chambers of Commerce to advocate for common interests, continuing to stand together with many of them to oppose mandatory chamber membership as an indirect taxation of the business community, which the President of Albania ruled against in agreement with our common position. Additionally, the Chamber was very vocal advocating for an improved business climate in the trade and natural resources sector. AmCham would like to thank the other Chambers that have been very open and constructive to identify common issues where we can collaborate.

Today, the American Chamber of Commerce represents the largest foreign Chamber in Albania. I am pleased to have served this Chamber during this 2017 fiscal year and work with our friends and partners in business in Albania. Together, we are raising difficult, sometimes controversial, issues to the surface for debate and discussion to increase transparency, stability, and progress. We are getting results as we move Albania forward and I look forward to continuing this progress in 2018.

Yours Sincerely,
Mark Crawford

EXECUTIVE DIRECTOR OF AMCHAM



*Dear AmCham Members,
Friends and Supporters,*

I wish this message finds you well.

First and foremost, I wish to share my gratitude for your great support and interest in AmCham, which has been clearly demonstrated by your proactive participation in our activities and also the generous sponsorships for our events. This has given us a stronger voice and encouragement and also a more dignified presence as a Chamber.

With 2017 being a parliamentary election year, we engaged with the leaders of the various political parties and the Parliamentary Women Alliance, to understand their economic platforms and also share our members' expectations. Since elections, we have further engaged in constant dialogue for inclusion of our members' feedback in all decision-making.

With AmCham being a member-based organization, during 2017 we tailored our local advocacy agenda toward concerns of our member industries. The AmCham's Business Agenda 2017-2021, which was outlined in close alignment with the AmCham Board of Directors and the U.S. Embassy, has served as the roadmap for our advocacy work. This

Agenda reflects members' feedback on the various pieces of legislation and reforms by the government and also the findings of the ABI survey. Last year, we advocated through the various Committees, whose volunteer work I truly wish to commend, on the draft-proposals for the Fiscal Expert, Fiscal Package 2018, Law on Chambers of Commerce and amendments to the Law on Inspections and others.

Equally, we have lobbied internationally by pitching our AmCham to the U.S. Chamber of Commerce and other AmChams, as a dignified partner to promote more U.S.-Albanian trade exchange. We have further strengthened the cooperation with other sister AmCham organizations by organizing joint events, such as an Economic Conference and the first ever B2B meeting with AmCham Kosovo in Tirana, as to encourage business synergies.

As to showcase even more the American character of our organization, we observed the Independence Day in a new American-run venue and joined forces for the first time with our members to observe Thanksgiving and give to the ones in more need. Moreover,

we engaged and worked towards strengthening the cooperation with other US-affiliated organizations and programs such as, USAID and Junior Achievement.

Finally, for the first time since we joined the American Chambers of Commerce in Europe Organization (ACE) in 2005, an umbrella organization for 44 AmChams throughout Europe and Eurasia, AmCham Albania is represented in its leading structures. I take special pride in being elected as one of the seven Members of the ACE's Executive Committee and hope to use this membership to the benefit of our members by encouraging suitable venues of cooperation and trade.

Last but not least, I truly thank you for your positive and encouraging feedback on the work of the Chamber and my team and I look forward to working together as successfully in 2018, as well.

Yours Truly,
Enida Bezhani

BOARD OF DIRECTORS

as of December 31, 2017



Mark Crawford
PRESIDENT

*Aksioner International
Securities Brokerage*



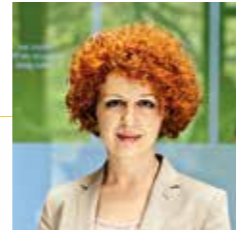
Genti Daci
VICE PRESIDENT

ABCom



Genci Likoskëndaj
SECRETARY

*CCS Computer & Copier
Systems*



Alketa Uruçi
TREASURER

Boga & Associates



Elton Çollaku
BOARD MEMBER

*Financial Union Tirana –
Western Union*



Loreta Peçi
BOARD MEMBER

*PricewaterhouseCoopers
Audit*



Adrian Shehu
BOARD MEMBER

T.C.N.



Avni Ponari
BOARD MEMBER

*SIGAL UNIQA GROUP
AUSTRIA*



Artan Bozo
BOARD MEMBER

Bozo & Associates



Enio Jaco
BOARD MEMBER

*Creative Business
Solutions*



Brandt Hoffman
BOARD MEMBER

G & H Partners



Enida Bezhani
EXECUTIVE DIRECTOR

AmCham Albania

EXECUTIVE STAFF



Enida Bezhani
EXECUTIVE DIRECTOR

enida.bezhani@amcham.com.al



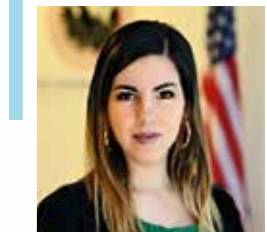
Brikena Kamenica
PR & PUBLICATIONS

brikena.kamenica@amcham.com.al



Fotini Harispapa
MEMBERSHIP &
OPERATIONS

fotini.harispapa@amcham.com.al



Aferdita Koçi
EVENT COORDINATOR

aferdita.koci@amcham.com.al



Ivlin Gjata
OFFICE ASSISTANT &
TRANSLATOR

ivlin.gjata@amcham.com.al



Gjergj Stefani
DRIVER

gjergji.stefani@amcham.com.al



Cilësia është pasioni ynë!

info@melgushi.com



CODE of ETHICS

As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:

Government Engagement:

Member Businesses shall respect the rule of law in their engagement with the government:

Respect laws and regulations and adhere to the rule of law;

Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law;

Refrain from attempting to influence any interests through the exchange of gifts, money, or Information;

Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

Business Conduct:

Member Businesses shall engage in fair and ethical business practices:

Uphold the law in exercising their business activity and conduct business transparently;

Neither accept nor offer any form of bribery in conducting business;

Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations;

Apply environmentally responsible business practices.

Employee Conduct:

Member Businesses shall provide a safe and ethical working environment:

Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker;

Provide a safe and healthy working environment in the workplace;

Tolerate no embezzlement or profiteering;

Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company;

Employees shall conduct themselves in such a way that brings honor and respect to the organization.

Community Contribution:

Member Businesses shall play an active role in the community:

Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health, cultural and other activities;

Whenever possible, encourage employees to give back to the community through volunteering their time or resources.



YEAR 2017 IN REVIEW



CALENDAR OF EVENTS 2017



January 24, 2017

Business Forum with Deloitte Albania

“How to manage business through information technology” was the topic that brought together the members of AmCham to a Business Forum. The IT experts of Deloitte Albania introduced the latest programs that help businesses manage successfully all their activities. Deloitte highlighted the importance of information technology in order to become competitive in the market by evaluating assets and potential and also by implementing IT systems not only to manage finances, but also HR matters, etc. Experts of Deloitte delivered a comprehensive presentation on SAP and Microsoft Dynamics programs, and how they can be used to the benefit of businesses.

issues that various AmCham members had brought forward to the Tax and Legal Committee. The application of reference prices was one of the most important concerns shared. AmCham and the Customs Directorate confirmed their commitment to continue working together to help businesses be better informed and take advantage of the services offered by Customs.

February 8, 2017

Business-After-Hours at Tirana International School

Tirana International School hosted AmCham for an evening of information on the 2017-2018 school year. TIS announced the lowering of the cost for their preschool program to make it much more affordable for every day families to send their children to an emersion program run by English native speakers. Further, TIS launched its financial aid scholarship program for the next academic year. The guests were given a school tour to get acquainted with what it has to offer.

administration to contribute daily to enable fair competition. Other issues reported by AmCham members during the meeting included problems related to the information system and VAT refunds. In answering questions and addressing concerns, the General Director of Taxes and Deputy Directors committed to work with the businesses and AmCham staff to follow up on the concerns raised, as well as organize further meetings with the Regional Directorates of Taxes and with technical experts to continue strengthening the constructive dialogue and benefit from sharing experience.

January 25, 2017

Business Forum with the General Director of Customs

The annual meeting of the members of AmCham with the General Director of Customs is by now a valuable tradition for both institutions. Several high-level officials and directors, along with the heads of Customs for Tirana and Durres, were in attendance, so that each issue or question could be addressed by the best expert of the field. While highlighting opportunities that can save businesses time and efforts, like customs clearance at location of choice or online customs declaration filing, the General Director reconfirmed the commitment of her institution to the quality of service it offers the economic operators. The meeting focused on a summary of

February 22, 2017

Business Forum with the General Director of Taxes

AmCham members discussed the problems they encounter in their interaction with the Tax administration at the annual meeting with the Tax authorities. The head of the Tax and Legal Committee presented a summary of the issues put forward to the Committee by the member businesses. The need to fight informality continuously and not just with short-term campaigns, was highlighted, as a way for the Tax

March 16, 2017

General Assembly Meeting of AmCham

AmCham held its General Assembly Meeting (GAM) during which the President and two Board Members were elected. GAM is one of the most important activities of AmCham, which serves to update members on the work done in one year and introduce the Yearbook and AmCham Business Index (ABI). The Annual Report was presented by the new Executive Director of AmCham, Ms. Enida Bezhani – this was her first event as the Head of AmCham. Speaking at GAM, the US Ambassador, Mr. Donald Lu, highlighted the importance of developments of the year 2017 for Albania.

April 3, 2017

Conference with AmCham Albania & AmCham Kosovo “Aspiring to a Single Market”

AmCham Albania and AmCham Kosovo in cooperation with Monitor magazine organized the “Aspiring to a single market, Albania-Kosovo” Conference. The conference was conceptualized in three panels, intently to identify the problems with trade and investments through presentations of experts from both countries. The Ministers of Economy from Albania and Kosovo, Ms. Milva Ekonomi and Ms. Hykmete Bajrami spoke at the last panel discussing the actual ways to raise the comfort of businesses, while operating in both markets and the policies that will help these solutions.

April 10, 2017

Meeting of Permanent Group of HR Committee

The permanent group of HR Committee held a scheduled meeting to discuss the organization of the Business Forum focused on Safety at Work and also get introduced to the new AmCham Executive Director.

May 18, 2017

Conference on “Health & Safety at Work”

AmCham in cooperation with its HR Committee organized the “Health & Safety at Work – Implementation Challenges from the Business Point of View” Conference. The event was highly attended by the members. This forum brought more information on one of the key laws for the business daily practice.

The meeting focused on issues of the implementation of the relevant law and the regulatory systems for each sector and also on the practical elements that the businesses should consider. The conference encouraged great discussions between professionals on issues related to safety, which are not quite clear from the law, such as, lack of opportunities by businesses to install external emergency stairs in buildings where they are missing, even though the relevant permits are approved by the municipality, and also the outdated workplace safety regulatory systems, which do not reflect today’s reality.

May 23, 24, 30, 2017

Business Forum with General Directorate of Customs in Tirana, Shkodra and Korça

AmCham in collaboration with the General Directorate of Customs organized three Business Forums on the new Customs Code and its provisions. The Customs’ experts used the Forum to disseminate more detailed explanations on every procedure and the steps that need to be followed by the businesses. The Customs Code has undergone evident improvements with regards to the Customs’ clearance, giving the opportunity to the businesses to clear custom at locations that are best suited to them. This has been one of the most commonly repeated requests of the AmCham members. Changes were made to the provisions on the procedures and timelines on the basis of which an economic operator applies to the customs administration

for recognition as such and the obligation of the latter to take a decision within a specified deadline. Provisions to appeal a customs decision and the timeline to submit a complaint to the General Director of Customs against the decision of the competent Customs authority have also changed.

June 8, 2017

Visit of Chairman of AmChams in Europe Network to Tirana

AmCham in Albania is a member of the umbrella organization of the American Chambers of Commerce in Europe (ACE) and for the first time in the history of this relationship, which dates back to mid-2000, the Chairman of ACE, Mr. Patrick Mikkelsen, visited Albania. He spent two days looking at the country both through the eyes of an eager visitor and also as a strong promoter and collaborator for the development and strengthening of the relationships between all AmChams in Europe and also the improvement of the business climate in the various countries the network represents. Mr. Mikkelsen met with the Executive Staff of AmCham Albania and discussed among others best practices, activities and forms of organization across AmChams. Further, the AmCham Board hosted a Working Lunch with Mr. Mikkelsen, during which Mr. Mikkelsen gave a general overview of the work and the way ACE is organized, and discussed with the Board on the best way of collaborating with AmChams in the region and the possible forms of collaboration and experience exchange between AmCham Albania



Meeting of Board of AmCham with State Minister of Entrepreneurship Protection. October 16, 2017



Conference with AmCham Albania & AmCham Kosovo “Aspiring to a Single Market”, April 3, 2017



Working Luncheon with Minister of Finance and Economy.
October 24, 2017



Business Forum with General Directorate of Customs in
Tirana, Shkodra and Korça. May 23, 24, 30, 2017

and AmCham in the Netherlands. The Ambassador of the Netherlands hosted Mr. Mikkelsen, who is also the Executive Director of AmCham in the Netherlands, the President and the Executive Director of AmCham in Albania for a Working Breakfast.

June 15, 2017
Meeting of WoBAC with women representatives of political parties

The head of WoBAC organized a Working Breakfast with the members of this Committee and a number of women representatives of the political parties in the Albanian Parliament. The meeting was focused on the economic programs of the various parties for the next four years and the expectations that women in business have for these programs. Tax cuts and incentives that give a breather to businesses, especially to those run by women, were some of the expectations put forward by the AmCham members. Further, they also raised concerns on issues that relate to the environment and quality of air, as factors that influence our lives directly.

June 20, 2017
Meeting of AmCham Board with Mr. Lulzim Basha and Mr. Petrit Vasili

The Board of Directors of AmCham organized a series of meetings with the political leaders of the Democratic Party (DP) and the Socialist Movement for Integration (LSI) to discuss their economic programs for the next four years and to share the expectations of

AmCham on these programs. Chairman of DP focused on the economic development policies, the vision for the fiscal regime, which stimulates domestic businesses and foreign investments and the work that this party does to fight corruption and build up the capacity of the public administration. He expressed his conviction that by strengthening the role of the public administration and rule of law and by creating at the same time suitable conditions for the private sector, the economy will revitalize and the level of foreign investments and employment will increase. He emphasized the promised tax reduction by DP. The Chairman of LSI focused on the same topics and shared his party's vision on the economic development of the country for the next four years. He explained that LSI aims to develop a long-term strategy for the two most important sectors of the country, agriculture and tourism and also help the strengthening of small and medium enterprises, as a way of generating employment. Speaking on the tax reduction, he focused his attention on the progressive income tax, expressing the conviction that lowering this tax will also help reduce tax evasion. He also emphasized the conviction of LSI to remove barriers for small businesses, especially for those in the remote areas of the country.

June 30, 2017
Celebration of 4th of July, 241st Anniversary of US Independence Day

AmCham gloriously celebrated the US Independence Day, in the valued company of over 700 guests. Among

the participants, there were members of AmCham and the US community to Albania. A live band, musical show, decorations and typical American food were the elements that accompanied the celebrations of the most important day in the history of America. The guests enjoyed the party greatly and used the patriotic symbols and the historical images to take photos with Ambassador Lu, who honored us with his presence along with his team. The party went on until late hours of the night, culminating with the fireworks show, which is the staple of this event.

September 26, 2017
Meeting of Permanent Group of WoBAC Committee

The WoBAC Committee chaired by Ms. Mirela Arqimandriti held a meeting to discuss Committee's program for the period October-December 2017. The Committee discussed on fiscal incentives for businesses in general and women entrepreneurs in particular. It discussed the possibilities of cooperating with the Tax & Legal Committee towards lobbying activities related to fiscal changes/incentives for small businesses. A potential meeting between members of WoBAC and representatives of the Parliamentary Women's Alliance of Legislature 2017-2021 to take place within the year was also discussed.

September 27-29, 2017

Regional Gathering of AmChams in Sarajevo, Bosnia & Hercegovina

At the invitation of AmCham in Bosnia & Hercegovina, the Executive Director of AmCham in Albania attended the regional meeting of AmChams in Sarajevo. The gathering aimed at strengthening regional cooperation and exchanging best practices and experiences, given the similarities that some of the countries have in terms of both business environment challenges and the need to foster foreign investments and employment.

October 3, 2017

Meeting of Permanent Group of Tax & Legal Committee

The Tax and Legal Committee chaired by Ms. Alketa Uruçi held a meeting to discuss the issues to be raised at the meeting of AmCham with the Director of the Large Taxpayers Unit, Ms. Enkeleida Pipa Brahaj. The meeting served to establish a unified stance of AmCham on members' issues, action against informality and how it should have been implemented to be successful. The Committee also discussed how the organization would be involved in the lobbying for the 2018 Fiscal Package.

October 4, 2017

Meeting of Permanent Group of CSR Committee

The CSR Committee chaired by Ms. Sonila Beqari convened to discuss the proposal for organizing a survey with AmCham members on CSR issues in

order to assess the CSR situation with the businesses and the strategies they use and their promotion through AmCham channels. The meeting focused also on some proposals for activities such as, involvement of AmCham members in a food donation awareness campaign with FoodBank, and supporting an activity during Octobers the month of the fight against breast cancer.

October 5, 2017

Business Forum with the Director of Large Taxpayers Directorate

The VIP businesses of AmCham held a meeting with the Director of Large Taxpayers Directorate to discuss how businesses experience inspections, expectations on the campaign against informality, and the key elements that the businesses should consider when a tax audit takes place. The Director focused on the risk analysis to be applied to assess business auditing. She spoke at length on the responsibilities and role of inspectors and asked members to report any abusive behavior to the benefit of the transparency of this process. The Chamber, through the head of the Tax and Legal Committee brought forward some of the issues the Chamber members encounter during audit processes/visits by the tax inspectors. She requested on behalf of the Chamber that inspectors be trained and instructed on the purpose of the fiscal audit visit. This Plan of Actions should serve to deepen the understanding of the activity of high-risk taxpayers and identify the problems without exacerbating the

normal running of the taxpayer's activity. AmCham has in its membership 70 of the 200 largest Taxpayers in the country.

October 12, 2017

Meeting with Permanent Group of IPR Committee

The IPR Committee chaired by Ms. Renata Leka, met to discuss the issue of potential integration of the Directorate of Patents and Trademarks within the National Business Center and AmCham's stand towards the matter. The Committee proposed that a letter be sent to the Prime Minister or Minister of Finance and Economy as the Minister in charge. They further discussed the amendments to the Law on the functioning of the Central Inspectorate.

October 11-14, 2017

Best Practices Conference in Dublin, Ireland

30 American Chambers of Commerce from across Europe came together for the 2017 AmChams in Europe (ACE) Best Practices Conference in Dublin, Ireland. This conference is a great opportunity to learn from best practices of other sister organizations, talk about common issues and challenges that AmChams face in their daily activity, as well as look into opportunities for common synergies. The dynamic three-day conference consisted of a combination of discussion panels among AmCham Directors on member engagement and events, how communication and social media are used by our organizations and the AmCham's governance survey. The



Business Forum in collaboration with Deloitte Albania
January 24, 2017



Business Forum with the Director of Large Taxpayers Directorate
October 5, 2017



Thanksgiving Lunch at the "Let's Be Together" Social Center in Kombinat. November 23, 2017



Business Forum with the General Director of Customs, January 25, 2017

whole event was a great representation of the extensive work that AmChams do to align with US companies and investors in their own countries, to align with the US embassies across Europe to encourage bilateral trade and equally work with the respective governments with the common goal of improving the business climate and creating fair opportunities for the businesses they represent and further.

October 16, 2017
Meeting of Board of AmCham with State Minister of Entrepreneurship Protection

Representatives of the Board of AmCham met Minister Sonila Qato and talked about key issues that affect businesses nowadays. The Minister shared that the Ministry for Entrepreneurship Protection has in its scope the protection of businesses from any abuse or problems that stem from the inadequate implementation of the legal procedures. She elaborated in detail her idea of a new era for the business environment.

October 24, 2017
Working Luncheon with Minister of Finance and Economy

The members of AmCham were acquainted with the new Fiscal Package 2018 by the Minister of Finance and Economy during a Working Lunch. The meeting focused on the taxes that will be applied during 2018, the business climate and the dialogue that should exist, as well as issues that AmCham

businesses are facing in their daily activity. Minister Ahmetaj introduced the novelties of the Fiscal Package, clarifying the changes that affect tax levels and the procedures. Members of AmCham used the opportunity to speak with Minister Ahmetaj on some of the issues that affect their activities, such as, VAT reimbursement, tax rates, economic operator status and customs reference prices.

November 2, 2017
Business Forum with PwC Audit

AmCham Albania and PricewaterhouseCoopers Audit organized a Business Forum on "How to Apply Tax Accurately while Conducting Sales". PwC Audit explained that it is very important to share the information on fiscal procedures and to ask the tax auditors to have a unified procedure while they come to audit. They updated the members on how to treat discounts, promotional activities and the destruction of perishable inventory and also how to treat the expected losses.

November 15, 2017
HR Open Forum Days – Boga & Associates

The HR Open Forum organized by AmCham launched its first session focused on the new Labor Code and how it is being applied by the HR departments at Boga & Associates' premises. Boga & Associates explained how valuable and how helpful it is for the business practices. The meeting focused on the novelties that the new Labor Code brought to the legislation,

starting from job contracts, disciplinary measures, protection of personal data, restructuring of job position, etc. Discussions took place on how the Labor Code treats the cases and how have the courts ruled on the labor cases after these changes.

November 16, 2017
HR Open Forum Days – DM Consulting Services

The second session of the Open Forum event was dedicated to the information technology systems that help manage human resources. The session was delivered by DM Consulting Services and information was shared on how to use the HR Information System to manage employee data, annual holidays, trainings, staff movements and other related details. This system allows not only for the management of human resources, but it also facilitates customer relations and other interfaces. The integration of such system saves the time and efforts of the HR personnel and helps with planning and decision-making.

November 17, 2017
HR Open Forum Days – KPMG Albania

KPMG Albania opened its doors for the third day of the Open Forum event and advised the participants on compliance with legal requirements for the HR processes. The meeting focused on the documentation required to be compliant with the Labor Code, the Employment Promotion Law, and the Inspectorate Requirements. Questions were raised on how to prepare the payroll list, keep

the employee register records, calculate overtime, vacation time, etc. Further, the discussion focused on how to calculate and document overtime and the requirements on foreign employees and their registration.

November 20, 2017

HR Open Forum Days – AIMS International

On the fourth day of the Open Forum, AIMS International advised on how to manage talents and the mutual relationship between the evaluation and development of employees and managers within a company. The interest of members was focused on how employees are assessed, how to record their talents and capabilities and how this process can turn beneficial even for the company itself. AIMS International explained the techniques that HR personnel should follow during their work and the 360° evaluation, a recent novelty, which helps companies conduct a thorough evaluation of the employees from several levels and in various aspects.

November 21, 2017

HR Open Forum Days – PwC Audit

PwC Audit spoke on the fifth day of the Open Forum on the employee evaluation and motivation, as a powerful tool in the hands of HR departments evaluating the performance of the company. During the session participants had the opportunity to learn from some of the best practices that successful companies apply for a motivation that enhances employee performance, growth and engagement in the workplace.

November 22, 2017

HR Open Forum Days – Deloitte Albania

During the sixth and last day of the Open Forum, Deloitte Albania explained what should companies be focused on during a recruitment process. Deloitte explained the steps from a simple interview to the “Assessment Center” stage, differences between the employment and recruitment processes, what is intended by a recruitment process and what happens after the candidate is selected and commences his employment.

November 23, 2017

Thanksgiving Lunch at the “Let’s Be Together” Social Center in Kombinat

A number of AmCham members became part of the Thanksgiving Lunch at the “Let’s Be Together” social center by contributing time in serving the Thanksgiving Lunch and offering material goods. The event was organized jointly with ABI Bank and the Municipality of Tirana and volunteering was at the core of this event, which aimed at spending Thanksgiving with those who are most in need.

December 11-12, 2017

Business to Business Networking Event of AmCham Albania & AmCham Kosovo

Member companies of AmCham Albania and AmCham Kosovo met in Tirana to discuss business ideas and opportunities that they can potentially develop with each other. The joint

reception was attended by the Minister of Entrepreneurship Protection, Ms. Sonila Qato, the Minister of Commerce and Industry of Kosovo, Mr. Bajram Hasani, and about 50 companies from both countries. Speaking of the importance of such cooperation, Minister Qato emphasized the fact that intensive work is being done to reconcile trade and customs procedures to facilitate the trading of products and services. This was supported by Minister Hasani, who also explained that work is being done to clear the way for 10 Albanian companies to bring goods to the Kosovo market by facilitating the respective processes, as 10 Kosovo companies also enter the Albanian market. The two governments are working to enhance this form of cooperation, while the two AmChams spoke through concrete actions in the form of such activity.

December 14, 2017

End of the Year Gala Event

AmCham celebrated another year in its history with its End of the Year Gala Event, toasting one more time a successful 2017. The evening was spent in the company of great music, wide variety of presents and interesting musical performances, thanks to the invaluable generosity of the sponsors, which we take the opportunity to thank profoundly.



HR Open Forum Days – PwC Audit. November 21, 2017



Business Forum with the General Director of Taxes. February 22, 2017



ASPIRATA PËR NJË TREG TË PËRBASHKËT Shqipëri – Kosovë

HIGHLIGHTS

- LOBBYING AT AMCHAM
- AMCHAM COMMITTEES
- ANNUAL ACTIVITIES
- AMCHAM PUBLICATIONS



LOBBYING AT AMCHAM

Lobbying and advocacy were the foundations of AmCham's work during 2017, part of a solid legacy as a defender of its members' business interests, as well as a promoter of a better economic climate in Albania. From small business issues that require the attention of relevant institutions to lobbying campaigns to bring the best expert views on the fiscal package, new laws and economic policies, lobbying is the key support pillar at AmCham.

Managed by the Tax and Legal Committee and led by the Board of Directors, AmCham's particular focus during 2017 was on obtaining members' opinions on key business issues and structuring these into clear and rationale based requests for the relevant institutions.

AmCham's most extensive lobbying dealt with the 2018 Fiscal Package, bringing an expert and professional impact to a package of laws that regulates business activity in the country. Implementation issues, inoperable procedures, tax rates and many other elements of the package were discussed with dedicated professionalism within AmCham, leading to the drafting of a long document outlining requests for amendments to the Fiscal package - based on expert arguments and economic principles.

No less attention was given by the Chamber to other laws affecting the business community. The Fiscal Expert Law, as an example, was given intense focus to bring timely technical and legal rational against a change that would adversely affect operations for many AmCham members.

In working to develop a stable business climate and to support market competition principles, AmCham showed the same readiness and willingness to

In working to develop a stable business climate

and to support market competition principles, AmCham showed the same readiness and willingness to discuss with the government and the parliament, when it came to drafting a new Law on Public Chambers of Commerce.

discuss with the government and the parliament, when it came to drafting a new Law on Public Chambers of Commerce. This lobbying process was based on a principle clearly stated in Albania's Constitution, which enshrines that individuals and businesses have the right to choose the organizations they join. That choice should be based on the organization's work and reputation and not be made mandatory by law.

In the context of the 2017 lobbying and advocacy processes, AmCham members

were also able to meet the heads of Customs and Tax Administrations, head of the VIP Directorate at the Ministry of Finance and many other officials in Tirana and various other districts. The concerns of the AmCham members were in the focus of these meetings. Members were able to interact directly with top officials to find relevant solutions and improve working relations.

In 2017, AmCham worked hard to put together and breathe new life into its official Business Agenda. The agenda spells out five basic issues that affect the most important components of the economy and business performance, ranging from, economy-related laws and IPR concerns to property registration and rights, as well as the justice reform and the fight against corruption. The Business Agenda will see additions for the next couple of years to include lobbying and advocacy policies and will serve as a work plan for the organization for the time period 2018-2021.

The agenda includes topics that are a summary of the various concerns and issues encountered by businesses and foreign investors while operating in Albania. These are emergency issues that need to be resolved, in order to create an optimal climate for doing business and increase the economic competitiveness of the country in the region.

COMMITTEES



CEO Forum

Chaired by Mark Crawford, Aksioner International Securities Brokerage

During 2017, both in informal and structured meetings, the members of the CEO Forum have convened to weigh in with their views on the lobbying processes undertaken by AmCham on various issues of concern to businesses, in order to contribute to the improvement of the business climate in the country, transparency and overcoming bureaucracy.

Working relations with state institutions, business climate and the process of drafting and approving new laws were topics of extensive discussions, especially in important meetings with the key officials of the Ministry of Finance and Economy, Large Taxpayers Directorate, and Tax and Customs Authorities over the year.

In light of the revived spirit of strengthening the regional cooperation, a joint B2B event was also organized with AmCham Kosovo during 2017. This followed a joint Economic Conference earlier in the year with the attendance of various influential CEOs and Ministers of Economy of both countries.

Tax and Legal

Chaired by Alketa Uruçi, Boga & Associates



The work of the Tax and Legal Committee has been the backbone of the AmCham activities during 2017, ranging from addressing member concerns and needs to leading lobbying processes on tough issues related to implementation of laws and changes to legislation and regulations, which affect member businesses' daily operations.

Key activities of the Committee comprised extensive lobbying with senior levels of the Ministry of Finance and Economy and relevant Parliamentary Commissions on the 2018 Fiscal Package, Fiscal Expert Law and the Public Chambers of Commerce Law. From routine meetings with Customs and Tax Directors both in Tirana and districts to important events with top finance and economy leaders, the Committee has further pursued on behalf of members issues of concern related to informality in economy, fiscal stability and deregulation across sectors.

The Committee has equally engaged with USAID Private Sector Engagement experts to assess common synergies to the benefit of the members and facilitate their direct involvement in USAID projects that enable their engagement in policy processes that affect business-related decisions.



Human Resources

Chaired by Edlira Jaupaj, ABCOM

The HR Committee focused its attention on the Labor Code and new elements it brought to the labor market, especially with regards to inspections and audits, as part of the new requirements stemming from the Code.

In response to the needs of AmCham members, the HR Committee organized a broad-based conference bringing together representatives from the Labor Inspectorate and the Ministry of Labor, as well as the best legal experts in the country, to talk about occupational health and safety. Driven by the good will to bring the latest information on key HR issues the Committee organized 6 Open House Forum events on key issues affecting HR departments and their operations.



Intellectual Property Rights

Chaired by Renata Leka, Boga & Associates

The Intellectual Property Rights Committee focused its attention in 2017 on the new Central Inspectorate the Copyright Law's efficient implementation, as well as the need for clear structural changes in the relevant directorates that monitor IPR in the market.

The Committee organized and led a lobbying campaign, seeking members' opinions on the new inspection entities, the law on the functioning of these entities and also the online audits they are tasked to perform.

A lot of attention was given in 2017 to the effective implementation of the new Copyright Law, which significantly affects many member businesses, as well as the optimal operations of the Trademarks and Patents Directorate.

Women Active in Business

Chaired by Mirela Arqimandriti, Gender Alliance Development Center



Promoting and facilitating the work and doing business for women were the main focus at WoBAC has meetings during 2017. The Committee's hosted as guests of honor in its networking meetings top women representatives from the government and parliament.

In order to achieve the main goal of engaging women members in public life, the Committee held roundtable meetings discussing the role every woman in business can play to bring about changes in economic policies.

The Committee continued to work on its key objectives of an increased involvement of women in Albania's business, political and public arenas, encouraging AmCham members to be active in high level conferences and meetings to express their views and commitment on the matter.



Corporate Social Responsibility

Chaired by Sonila Beqari, ABI Bank

The CSR Committee focused its work on promoting projects aimed at helping communities in need – not neglecting projects to assist in areas like education, know-how, infrastructural rehabilitation, climate and environmental issues, empowerment of women and others. To this end, the Committee also engaged with USAID to look into cooperation potentials.

Further, the Committee put together a questionnaire, which was shared with the members as to get a better understanding of the level of their commitment to CSR issues. The survey results showed our member companies have dedicated CSR budgets and not solely for planned activities, but also for unpredicted needs in the community.

The CSR Committee also worked closely with ABI Bank to assist Social Center Nr. 6 in organizing a Thanksgiving Lunch on the American Thanksgiving Day. This social initiative of ABI Bank was also supported by the Mayor of Tirana, Erion Veliaj, and the U.S. Embassy Youth Council.

GENERAL ASSEMBLY MEETING

MARS 2017

Platinum Sponsor

abi AMERICAN BANK
OF INVESTMENTS



ANNUAL
ACTIVITIES

GENERAL ASSEMBLY MEETING

The American Chamber of Commerce in Albania (AmCham) held its annual General Assembly meeting (GAM), reviewing the activity of the previous year and voting to elect the President and two new Board Members. GAM is one of AmCham's most important activities, serving as a venue to present the work done in the past year, as well as present the AmCham Yearbook and the findings of ABI, AmCham's Business Index. GAM allows the Board of Directors and staff to share with the members in detail the work of the Chamber. The U.S. Ambassador and the Minister of Economy, who honored GAM with their presence,

also used this annual event to address the AmCham members. U.S. Ambassador, H.E. Donald Lu, shared with AmCham members that he expected key developments in Albania in 2017. "During 2017, Albania will finally address the issue of corruption at high levels through the establishment of special anti-corruption structures and the National Bureau of Investigation," said Ambassador Lu. In her address to the AmCham members, the Minister of Economy, Milva Ekonomi, praised the role of AmCham in conducting the ABI survey and presenting a Business Index annually.



CELEBRATION OF THE U.S. INDEPENDENCE DAY



The American Chamber of Commerce celebrated the 241th anniversary of the Independence Day of America with a traditional American-style picnic and barbecue, a diverse group of guests, and a joyous atmosphere at the Tirana International School in the company of over 700 guests. Among the participants were members of AmCham and the US community to Albania and other friends of AmCham, who came together to celebrate with friends and families. A live band, a musical show, decorations and typical American food were the elements that accompanied the celebrations of the most important day in the history of America.

The Chairman of AmCham, Mark Crawford, greeted the guests and

commended the spirit of the celebration and the powerful message it conveys from a generation to another. The culminating moment were the greeting words by the U.S. Ambassador, H.E. Donald Lu, and the cutting of the ceremonial cake. The guests enjoyed the party greatly in the company of music by the "NA" band and a DJ. The LED screen, as yet another new element to the party, besides the band was used to display the logos and ads of the proud event sponsors, as well as to display patriotic symbols, which the guests happily used to take photos with Ambassador Lu. The party went on until late hours of the night, culminating with the fireworks show, which is the staple of this event.

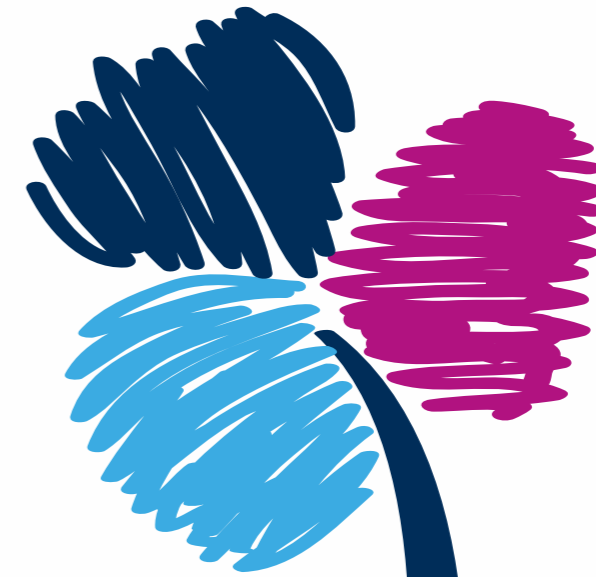


AMCHAM CHRISTMAS PARTY

The American Chamber of Commerce in Albania (AmCham) celebrated another year in its history with its Year End Gala party, toasting one more time a successful 2017. While welcoming all the guests, the AmCham Executive Director, Enida Bezhani, also touched upon AmCham's commitments to lobby for the members' business interests and to develop a sustainable business climate in the country.

"The work done on the Fiscal Package was a serious and well-thought commitment that led us to every business door to understand the issues first-hand and formalize them as the Chambers' requests. The Tax and Legal Committee did a great job drafting and submitting these requests, even though the time available was very short" - said the Executive Director.

The evening was spent in the company of great music, wide variety of presents and interesting musical performances, thanks to the invaluable generosity of our sponsors, who we thank profoundly.



3N1

3 shërbime, 1 kabëll





AMCHAM PUBLICATIONS

AMCHAM PUBLICATIONS

“THE ADVANTAGE” MAGAZINE

“THE ADVANTAGE” is a periodical of the American Chamber of Commerce in Albania (*AmCham*), issued every two- three months, either in print and electronic versions. The magazine is distributed regularly to all members, civil society organizations, government institutions, international organizations and diplomatic missions in the country. The magazine is conceived as an informative guide on the activities of AmCham and its members, who can use the special sections set aside for them to announce news about their activities,

their latest business developments and other information they wish to share with their peers. “The Advantage” magazine has a rich history of 12 years of publication, offering a useful channel of information on the activities of AmCham and its Committees. A recent important section titled *Member News* highlights key information presented by members for other members and the wider audience of the magazine. This information exchange serves the development of better networking between AmCham members. The mag-



azine also dedicates space to articles by experts who work with AmCham Albania to present detailed analyses of changes in the legislation and other key developments in the country.

YEARBOOK

The Yearbook is the most prestigious publication of the American Chamber of Commerce in Albania (*AmCham*), published for the fourth year in a new format, which provides well-deserved space for AmCham members and activities. Through the Yearbook, AmCham is introduced to the entire business community, government institutions and international organizations, highlighting the most important elements of the work of the organization. The Yearbook contains economic data and information, along with contact information on government institutions and diplomatic missions in the country. The Yearbook is presented at the annual meeting of the General Assembly Meeting (GAM) of AmCham Albania. It covers the activities conducted by the Chamber throughout the year, serves to remind members of every aspect of the work of the Chamber and introduces its members to a wide audience inside and outside the country. The activities of the year comprise the regular annual meetings and events, dedicated topical events and official meetings of AmCham leaders, which all serve to develop the network and lobby for the interests of member businesses.

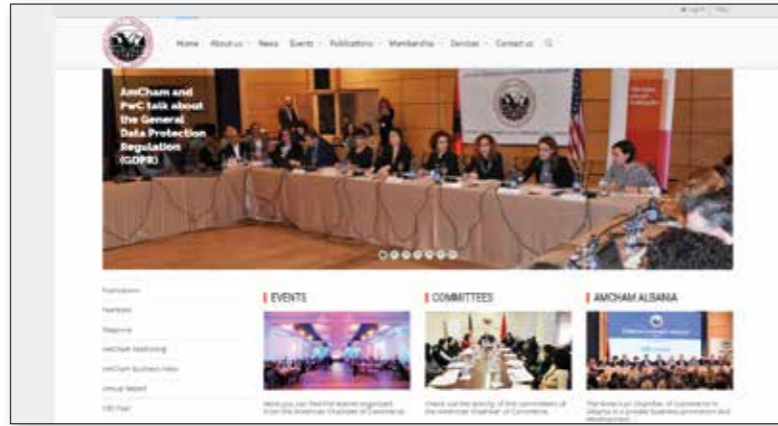


AMCHAM ON THE WEB

The website of the American Chamber of Commerce in Albania (AmCham), www.amcham.com.al reflects in real time the essential information on the activities of the Chamber and its Committees. Members and all other visitors can ob-

tain up to date information on events organized and their coverage in the media, meetings of interest groups with government representatives, joint activities with other AmChams and can also download all publications in electronic format as well.

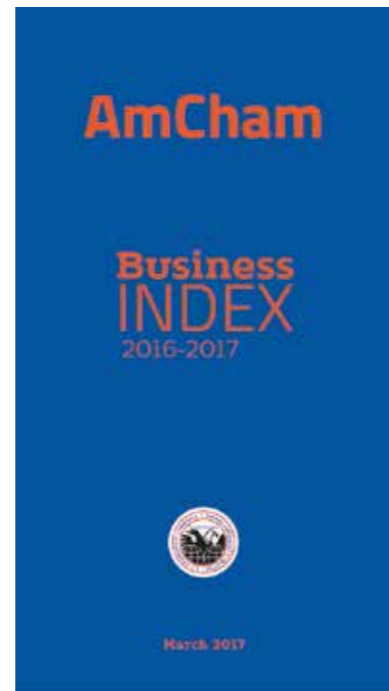
The website also offers important information on how to join the Chamber, lists the contact information of all the members, outlines the role and purpose of its Committees and introduces the Board of Directors and the Executive Staff of the Chamber.



AMCHAM BUSINESS INDEX

The AmCham Business Index is an annual publication building upon a survey through which the thoughts and opinions of the members of the American Chamber of Commerce (AmCham) on key economic indicators are collected. The Business Index exhibits a clear view of the challenges that businesses face, starting from the most important elements linked to the business climate, like informality and corruption, and continuing with government policies that impact business activities and business relations with institutions, such as Tax and Customs Authorities. The findings of these reports have a long lasting impact on the work of AmCham. The Chamber draws up its Plan of Activities and guides its lobbying efforts after them.

The 2016 AmCham Business Index was 43.78 out of 100 showing an upward trend for 2017. This was an increase of 5.84 points from 37.94 in 2015. Besides the numerical data, the Business Index is increasing in utility each year, as more comparisons with previous years become possible. The report contains comments by AmCham members, who ask very clearly for deliberate policy making, transparent and unambiguous laws and commitment to impartial application of all laws and regulations. The AmCham members ranked as their top three concerns the overall tax burden, government bureaucracy and monopoly & unfair competition. The level of informal economy also remained an important concern, despite improved ranking in the survey.



TRAINING FROM THE PEOPLE YOU TRUST



Over 20 years serving more than 70,000 students

Top level language training for all ages and professional development



Lincoln Center 1 (Pazari i Ri)
Rruga Qemal Stafa, Nr. 184, Tirana
+355 4 223 0880 / +355 68 201 0607
info@lincoln.org.al

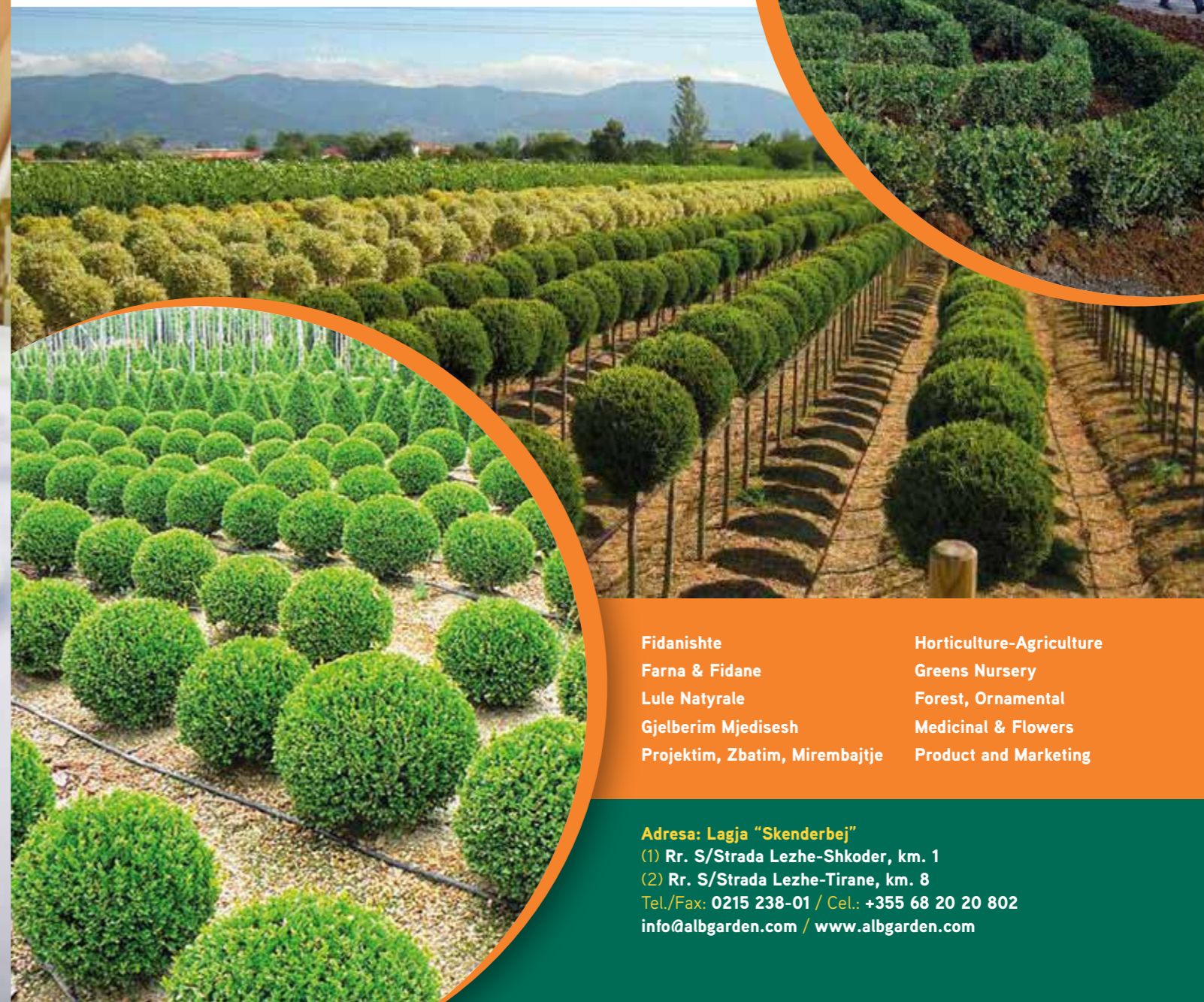
Lincoln Center 2 (Blloku)
Rruga Ismail Qemal, Nr. 31, Tirana
+355 4 240 0260 / +355 68 208 3308
info@lincoln.org.al

Lincoln Center 3 (Shkodër)
Tek Hysajt, mbrapa Fakultetit Juridik,
Shkodër. / +355 67 60 27 565
shkoder@lincoln.org.al



FINANCIAL REPORT

2017



Fidanishte	Horticulture-Agriculture
Farna & Fidane	Greens Nursery
Lule Natyrale	Forest, Ornamental
Gjelberim Mjedisesh	Medicinal & Flowers
Projektim, Zbatim, Mirembajtje	Product and Marketing

Adresa: Lagja "Skenderbej"
(1) Rr. S/Strada Lezhe-Shkoder, km. 1
(2) Rr. S/Strada Lezhe-Tirane, km. 8
Tel./Fax: 0215 238-01 / Cel.: +355 68 20 20 802
info@albgarden.com / www.albgarden.com

REPORT OF INCOME, EXPENSES AND ACCOUNTS

as of December 31, 2017

The American Chamber of Commerce in Albania (AmCham) is a private business organization, serving its members and the business community in Albania. Chamber acquires its income through membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. As enshrined in its Bylaws, AmCham does not accept any financial aid from any government or subdivision thereof, or from any other source that would tend to prevent the Chamber from having freedom of action. This is how the Chamber preserves its independence and can best serve its members.

The Chamber's expenses comprise administrative costs incurred from regular operations, costs of organizing and conducting activities, such as, business forums and conferences, costs of professional and networking events, working breakfasts and luncheons and so on, as well as costs for producing its publications.

As to keep a close eye on all the expenses, the Executive Staff prepares a financial report at the end of each month and the most recent report is presented to and approved by the AmCham Board in its regular scheduled meeting. AmCham presents its accounts on a cash basis.

AmCham strives to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a financial position that is comparable to the previous year. For more information, the next page shows the Report of Income and Expenses for the last three years (2015-2017).

The AmCham revenue for 2017 was generated from the annual membership fees, which accounted for 69% of the total income and sponsorships by members for the major AmCham events, such as, the General Assembly Meeting, U.S. Independence Day celebrations and Year End Gala party. Income is also generated by activities for which attendees pay a fee (paid up activities), such as Working Breakfasts and Luncheons and the Year End Gala. The expenses level for the year 2017 was the lowest of the last 3 years, even though the number and quality of activities increased. This was due to the very prudent spending and careful planning by the AmCham staff.

Publications and Projects are other potential sources of revenue for AmCham. During 2017, the magazine once again contained only complimentary advertising from sponsors of the major networking events. AmCham continuously

evaluates opportunities for participating in projects that would be of interest to its members and provide financing for special events or services, however, during 2017 it did not participate in any projects.

AmCham is committed to administer the funds with which it is entrusted by its members with great accountability. The financial data show that AmCham spent 100% of the revenue that came in during the year. Capital expenditures showed a decrease from the previous year. The expenses in the Services category comprised costs related to the business forums, conferences, networking and social events, as well as the activities of AmCham committees. They marked a decrease of 10.8%, despite the increased number of events both in Tirana and in the regions.

In order to keep expenses low, in 2017, we further combined printed with electronic versions of "The Advantage" magazine and issued 4 editions as opposed to 3 in the last year, still marking lower costs, though.

The closing position at the end of the year shows that AmCham continues to maintain a stable financial position and reflects the careful management of the resources on behalf of our members.

All figures are in Albanian Lek (ALL)

Year	2015	2016	2017
Opening Balance	15,272,067	16,229,538	17,072,273
Income	25,139,075	22,740,668	21,683,663
Membership	13,834,540	15,477,733	14,872,227
Services	11,266,541	7,020,005	6,797,941
Publications	-	-	-
Projects	-	-	-
Investments	37,993	25,789	13,496
From non-main activity	-	-	-
Other	-	217,140	-
VAT	-	-	-
Expenses	24,146,202	21,833,958	21,520,439
Capital Expenditures	190,364	264,453	122,377
Personnel	10,676,947	8,924,322	9,611,469
Administration	6,393,858	6,214,730	6,234,281
Services	6,017,293	5,368,478	4,968,226
Publications	839,227	740,610	492,835
Projects	-	-	-
Other	-	217,140	-
VAT	28,513	104,225	91,251
FOREX Effect	(35,402)	(63,975)	(222,071)
Investments	5,956,695	5,943,303	5,913,223
Deposit Account in ALL	3,333,591	3,358,801	3,372,219
Deposit Account in EUR	2,623,104	2,584,502	2,541,004
Deposit Account in USD	-	-	-
Cash in Bank	10,272,843	11,128,970	11,100,203
Checking Account in ALL	7,194,686	6,796,550	7,543,152
Checking Account in EUR	1,309,362	3,130,208	2,940,176
Checking Account in USD	1,768,796	1,202,212	616,875
Cash in Hand	-	-	-
Closing Balance	16,229,538	17,072,273	17,013,427

AMCHAM SPONSORS OF ACTIVITIES AND PUBLICATIONS

Ranked by Contribution:

American Bank of Investments

American Independence Day Celebrations
General Assembly Meeting

Konsort

AmCham Business Index

Berdica Cement

American Independence Day Celebrations
End of the Year Party
General Assembly Meeting

Devi 20 – Group Sh.p.k.

End of the Year Party
General Assembly Meeting

S2 Albania

American Independence Day Celebrations
General Assembly Meeting

Financial Union Tirana/ Western Union

Economic Conference 'Aspiring to a Single Market, Albania-Kosovo'
General Assembly Meeting

Antea Cement

American Independence Day Celebrations
End of the Year Party

Gener 2

American Independence Day Celebrations

Microsoft Albania

General Assembly Meeting

TCN

End of the Year Party
General Assembly Meeting

AIMS International - Albania

American Independence Day Celebrations
General Assembly Meeting

Philip Morris Albania

American Independence Day Celebrations

University of New York Tirana

American Independence Day Celebrations
General Assembly Meeting

Alumil Albania

General Assembly Meeting

American Hospital

General Assembly Meeting

Artinel 95 Sh.p.k.

General Assembly Meeting

Bankers Petroleum Albania Ltd.

End of the Year Party

Coffee Club Albania

End of the Year Party

ICTS Albania

American Independence Day Celebrations

Junik Sh.p.k.

American Independence Day Celebrations

Miell Tirana Sh.a.

American Independence Day Celebrations

NOA Sh.a.

End of the Year Party

Primall Sh.p.k.

End of the Year Party

SIGAL Uniqa Group Austria

General Assembly Meeting

Simmons Edeco Limited, Branch in Albania

End of the Year Party

Alufloor Sh.p.k.

General Assembly Meeting

CCS

General Assembly Meeting

Grant Thornton

General Assembly Meeting

S.T.A.

General Assembly Meeting

Turgut Ozal

General Assembly Meeting

AMCHAM SPONSORS IN-KIND



AMERICAN INDEPENDENCE DAY CELEBRATIONS

A.M.G. Sh.p.k.

Ald Kris - Derby

Arseni Sh.p.k.

B & B Food Service (Big Bite)

Birra Korça Sh.p.k.

Coca-Cola Bottling Shqipëria

Erzeni

Global Fast Food Albania (KFC)

Kantina e Pijeve Gj. K. Skënderbeu

Stefani & Co. Sh.a.

Tirana International School

Tona Co Sh.p.k.

ZICO Sh.a.

END OF THE YEAR PARTY

Birra Korça Sh.p.k.

Uji FAB

ZICO Sh.a.

IMPORTANT INFORMATION AND ADDRESSES

**GOVERNMENT OF THE
REPUBLIC OF ALBANIA**

**AMERICAN CHAMBERS OF
COMMERCE IN EUROPE**

**ALBANIAN REPRESENTATIVE
OFFICES IN USA**

**THE UNITED STATES
GOVERNMENT IN ALBANIA**



GOVERNMENT OF THE REPUBLIC OF ALBANIA

Albanian Parliament

Blvd. Dëshmoret e Kombit, nr.4,
Tirana, Albania
Phone: +355 42 228333; 42 227673
Web: www.parlament.al

Council of Ministers of the Republic of Albania

Blvd. Dëshmoret e Kombit, Tirana,
Albania
Phone: 0800 08 08; 0800 09 09
Web: www.kryeministria.al

Ministry for Europe and Foreign Affairs

Blv.Gjergj Fishta, nr.6, Tirana,
Albania
Phone: 0800 00 22
Web: www.punetegashtme.gov.al

Ministry of Defense

Rr. e Dibres, Kutia Postare 2423,
Tirana, Albania
Phone: +355 42 224 974
Web: www.mbrojtja.gov.al

Ministry of Interior

Sheshi Skenderbej, nr.3, Tirana,
Albania
Phone: 0800 90 90
Web: www.mb.gov.al

Ministry of Finances and Economy

Blvd. Dëshmoret e Kombit, nr.3,
Tirana, Albania
Phone: +355 42 223119
www.financa.gov.al

Ministry of Infrastructure and Energy

Blvd. Dëshmoret e Kombit, Tirana,
Albania
Phone: +355 42 228177
Web: www.energija.gov.al

Ministry of Education, Sports and Youth

Rr. e Durrësit, Nr. 23, Tirana,
Albania
Phone: +355 4 2230198; +355 4
2222260
Web: www.arsimi.gov.al

Ministry of Justice

Blvd. Zogu I, Tirana, Albania
Phone: +355 42 259 388
Web: www.drejtesia.gov.al

Ministry of Culture

Rruga Aleksander Moisiu, Tirana,
Albania
Phone: +355 42 271 341;
+355 42 222 508
Web: www.kultura.gov.al

Ministry of Agriculture and Rural Development

Sheshi Skenderbej, Nr. 2, Tirana,
Albania
Phone: 0800 50 56
Web: www.bujqesia.gov.al

Ministry of Health and Social Protection

Rr. e Kavajës Tirana, Albania
Phone: +355 42 376 178
Web: www.shendetesia.gov.al

Ministry of Tourism and Environment

Blvd Zhan d' Ark, Nr. 23, Tirana,
Albania
Phone: +355 42 224 537
Web: www.turizmi.gov.al

State Minister for Diaspora

Blvd. Dëshmoret e Kombit, Nr. 1,
Tirana, Albania
Phone: +355 42 277 455
Web: www.diaspora.gov.al

State Minister for Protection of Entrepreneurship

Blvd. Dëshmoret e Kombit, Nr. 1,
Tirana, Albania
Phone: +355 42277403
Web: www.sipermarrja.gov.al

Educating Tomorrow's Leaders



Scholarship Exam April 14, 2018

U.S. OWNED AND AFFILIATED COMPANIES OPERATING IN ALBANIA

ABCOM

Genti Daci, *General Manager*
Rr. Ibrahim Rugova, Ndërtesa 42,
Hyrja 7, Kati 5
Tirana, Albania
Phone: +355 4 4501047
Fax: +355 4 4500200
Web: www.abcom.al

ABRAHAM LINCOLN FOUNDATION OF ALBANIA

Aida Repishti, *President*
Rr. Qemal Stafa, Nr. 184
Tirana, Albania
Phone: +355 42 230880
Web: www.lincoln.org.al

AKSIONER INTERNATIONAL SECURITIES BROKERAGE

Mark Crawford, *Chairman*
Rr. Donika Kastrioti, Ndërtesa 14,
Kati 12 - 13, (hapësira Tag),
Kutia Postare 2944, Tirana, Albania
Phone: +355 44 400600
Web: www.aksioner.com

ALBANIAN AMERICAN DEVELOPMENT FOUNDATION

Martin Mata and Aleksandër Sarapuli,
Co-Chief Executive Officers
Rr. Ibrahim Rugova, Ndërtesa 42,
Hyrja 7, Ap.61, 1019, Po Box. 1731
Tiranë, Albania
Phone: +355 42 222408
Fax: +355 42 271952
Web: www.aadf.org

ALBANIAN AMERICAN ENTREPRISE FUND

Martin Mata and Aleksandër Sarapuli,
Co-Chief Executive Officers
Rr. Ibrahim Rugova, Ndërtesa 42,
Hyrja 7, Ap.61, 1019, Po Box. 1731
Tiranë, Albania
Phone: +355 42 222408
Fax: +355 42 271952
Web: www.aadf.org

ALBANIAN PARTNERS ABSORBER

Bedri Buzi, *Administrator*
Rr. Muhamet Gjollësia, Qendra e
Biznesit "Olympia"
Phone: +355 44 251111
Web: www.albpartners.com

AMERICAN BANK OF INVESTMENTS Andi Ballta, CEO

Rr. Kavajës, Nd.27/1, Nj.B.10, K.P.1001
Tirana, Albania
Phone: +355 4 2258755
Fax: +355 4 2240752
Web: www.abi.al

AMERICAN CHAMBER OF COMMERCE IN ALBANIA

Enida Bezhani, *Executive Director*
Rr. Ibrahim Rugova, Sky Tower, 11/3
Tirana, Albania
Phone: +355 42 259779
Web: www.amcham.com.al

AMERICAN HOSPITAL Klodian Allajbeu, CEO

Rr. Sabaudin Gabrani, Godina nr. 2
Tirana, Albania
Phone: +355 42 200241
Fax: +355 42 357634
Web: www.spitaliamerican.com

APIA WEALTH MANAGEMENT ALBANIA

Aleksander Prifti, *CEO*
Rr. Perlat Rexhepi, Pall. 12, pranë Hotel
Presidencës
Tirana, Albania
Phone: +355 69 87 95 536
Web: www.apiawealthmanagement.com

AVIS ALBANIA

Rogner Europapark Hotel
Bulevardi "Dëshmoret e Kombit"
Tirana, Albania
Phone: +355 42 235011
Web: www.avis.al

AVON COSMETICS ALBANIA

Rozeta Fataj, *Director of Sales for
Albania/ Administrator*
Rr. Faik Konica, Pallati OTTO, Hyrja 1,
Ap. 5/2, Tirana, Albania
Phone: +355 42 258663
Web: www.avon.com

BGP PRODUCTS SWITZERLAND GmbH

Denisa Bixheku, *Business Unit Manager*
Rr. Ibrahim Rugova, Sky Tower, 6/1
Tirana, Albania
Phone: +355 42267120
Web: www.mylan.com

BIO- MICROBICS

Edmond Caushi, *Administrator*
Rr. Luigj Gurakuqi, Pall 15/1, Shk. 6, kati
2, Apt 41, Tirana, Albania
Phone: +355 42 226535
Fax: +355 42 226535

BRUKER

Piro Zoga, *Administrator*
Rr. Todë Shkurti Nr. 5
Tirana, Albania
Phone: +355 42347713
Fax: +355 42347713
Web: www.bruger.com

BUDGET CAR RENTAL

Blvd. Dëshmorët e Kombit,
Rogner Hotel Europapark,
Tirana, Albania
Phone: +355 44 505555
Web: www.budget.com

CENTURY 21 ALBANIA

Jonian Antoni, *CEO*
Rr. Rr. Nikolla Tupe, Ndërtesa 4, Shkalla
3, Kati 5, Ap. 16
Tirana, Albania
Phone: +355 42 250599
Fax: +355 42 257829
Web: www.century21albania.com

COCA-COLA BOTTLING SHQIPERIA

Luigi Verardo, *General Manager and
Administrator*
Rr. Kombëtare Tiranë-Durrës, km 5,
Kashar, Tirana, Albania
Phone: +355 48 200431/32/33
Fax: +355 48 200430
Web: www.cocacola.al

COLLIERS INTERNATIONAL ALBANIA

Stela Dhami, *Managing Partner*
Rr. Dervish Hima, Godina "Ambasador
3", Kati 11, Nr. 88
Tirana, Albania
Phone: +355 42 400471
Fax: +355 42 400470
Web: www.colliers.com

CROWE HORWATH/ TPA HORWATH

Ilir Binaj, *Administrator*
Rruga Reshit Çollaku, Pallatet shallvare,
Ap. 44
Tirana, Albania
Phone: +355 42 234568
Web: www.tpa-horwath.com

DDB ALBANIA

Juela Isaj, *CEO*
Rr. e Dibrës, Observator Business
Center, Kati 13
Tirana, Albania
Phone: +355 42 419461, 2419462
Fax: +355 42 419461
Web: www.ddb.al

DELOITTE ALBANIA

Maksim Caslli, *Country Leader*
Rr. Elbasanit, poshtë Fakultetit Gjeologji-
Miniera, ngjitur me Lion Park
Tirana, Albania
Phone: +355 44 517920, 4517990
Fax: +355 44 517990
Web: www.deloitte.com/al

DUXIANA (GENUINE COMFORT Sh.p.k.)

Saimir Topollari, *President*
Bulevardi "Dëshmorët e Kombit", Hotel
Rogner, Europapark, Tirana, Albania
Phone: +355 42387000
Fax: +355 42 250654
Web: www.duxiana.al

FINANCIAL UNION OF TIRANA/ WESTERN UNION

Elton Çollaku, *General Manager*
Rr. Ismail Qemali, Nr. 32, Kati 3, Kodi
postar 1019, Njësia Bashkiake Nr. 5
Tirana, Albania
Phone: +355 42 387000
Fax: +355 42 250654
Web: www.unionifinanciar.al

G&H PARTNERS

Brandt Hoffman, *Co-Founder, COO*
Rr. Mustafa Matohiti, pallati me birila
Tirana, Albania
Phone: +355 693321342
Web: www.ghdesiged.com

GLOBAL FAST FOOD ALBANIA/ KFC

Rezo Saakadze, *CFO*
Rr. Shkelqim Fusha, Godina Albvizion,
Kati 2, Njesia Bashkiake nr. 5
Tirana, Albania
Phone: +355 (0) 697097940
Web: www.kfc.al

GRANT THORNTON

Kledi Kodra, *Managing Partner*
Rr. Sami Frashëri, Kompleksi T.I.D, Pall.
B, Kati 1
Tirana, Albania
Phone: +355 42 274832
Fax: +355 42 256560
Web: www.grantthornton.al

GUESS

Arbëresha Marku, *Chairwoman*
Autostrada Tirane- Durrës, Km. 8,
City Park
Tirana, Albania
Phone: +355 692040604
E-mail: citypark@guess.al
Web: www.guess.eu/en/

HARRY T. FULTZ FOUNDATION

Arian Kapedani, *General Director*
Rr. Mine Peza
Tirana, Albania
Phone: +355 42 222008
Fax: +355 42 222008

HAVAS WORLDWIDE TIRANA

Rr. Kajo Karafili
Tirana, Albania
Phone: +355 42 223102
Web: www.havasworldwide.com

HERTZ ALBANIA

Sheshi Skenderbej, Hotel Tirana
International
Tirana, Albania
Phone: +355 42 262511,
+355 69 20 58775
Web: www.hertzalbania.com

JOHNSON & JOHNSON

Sazan Celiku
Rr. e Elbasanit, Pall. Edil-Al-It
Tirana, Albania

KODAK DISTRIBUTOR

Dhori Jano, *President*
Rr. A. Goga, nr. 359,
Durrës, Albania
Phone: +355 52 25340
Fax: +355 52 22395

KPMG ALBANIA

Heris Jani, *Managing Director*
Blvd. Dëshmorët e Kombit, Kullat
Binjake, Kulla 1, Kati 13
Tirana, Albania
Phone: +355 42 274524
Fax: +355 42 235534
Web: www.kpmg.com.al

U.S. OWNED AND AFFILIATED COMPANIES OPERATING IN ALBANIA

LOUIS BERGER SAS

Rr. Naim Frashëri, Nr. 57
Tirana, Albania
Phone: +35542 237494
Web: www.louisbergergroup.com

McCANN TIRANA

Suela Shtylla, *Managing Director*
Rr. 'Themistokli Gërmenji', Pallati
Frashëri, Shk.1, Ap.13
Tirana, Albania
Phone: +355 42 258808
Fax: +355 42 258 808
Web: www.mccann.al

MICROSOFT ALBANIA

Sokol Vladi, *General Manager*
Rr. Papa Gjon Pali II, ABA Business
Center, Kati 12, Zyra Nr. 5
Tirana, Albania
Phone: +355 42 274516
Fax: +355 42 253587
Web: www.microsoft.com.al

MONSANTO

Bruka Seedling, Divjakë 2
Lushnje, Albania
Phone: +355 371 21 41
Web: www.monsanto.com

NCH ADVISORS INC.

Adens Borova, *CEO*
Andreas K. Santis, *General Manager*
Bulevardi Dëshmoret e Kombit, Kullat
Binjake, Kulla 1, Kati 6
Tirana, Albania
Phone: +355 4 555 0487
Web: www.nchcapital.com

NOA SH. A

Herjola Spahiu, *CEO*
Rr. Tish Daia, Komuna Parisit
Haxhiu (Kika 2), Building No.2, 1st floor,
Tirana - Albania
Phone: +355 42 403764
Fax: +355 42 403765
Web: www.noa.com.al

OGILVY & MATHER ALBANIA

Theodore Politis, *General Manager*
Rr. Abdyl Frashëri, EGT Tower, Pall 11/1,
Kati 3, Tirana, Albania
Phone: +355 42 247533
Fax: +355 42 262419
Web: www.ogilvyalbania.com

ORACLE ALBANIA

Albert Kola, *Business Development
Manager*
Rr. Bajram Curri, ETC Tower, 13/4
Tirana, Albania
Phone: +355 42 254172

PHILIP MORRIS ALBANIA

Radmilo Vlacic, *General Manager for
Albania & Kosovo*
Rr. Murat Toptani, Qendra e Biznesit
Eurocol, Kati 10
Tirana, Albania
Phone: +355 42 276691
Web: www.pmi.com

PRICEWATERHOUSECOOPERS AUDIT

Loreta Peçi, *Country Director*
Rr. Ibrahim Rugova, Sky Tower, 9/1
Tirana, Albania
Phone: +355 42 242254
Fax: +355 42 241639
Web: www.pwc.com/al

S2 ALBANIA

Ilirjan Zylyftari, *CEO*
Rruga Dytësore Tiranë-Durrës, Km. 9,
Nr. 83/7/3
Phone: +355 48244107
Web: www.screeningsolution.com

SAN

Jordan Caci, *Managing Director*
Rr. Pjeter Bogdani, 39/1
Tirana, Albania
Phone: +355 4 2257150
Fax: +355 4 2257152

SUN PETROLEUM ALBANIA/ GULF

Irakli Svanidze, *CEO*
Rr. Lord Bajron, Nr. 15/2, 1025
Tirana, Albania
Phone: +355 44502030
Web: www.gulf.al

TRANZIT SHA

Igli Sulaj, *Administrator*
Rr. Kavajes, Nderresa 27, Hyrja 1, Kati 3,
Tirane, Shqiperi, K.P. 1001
Phone: +355 4 2249136
Web: www.tranzit.com.al

TRAVELPORT ALBANIA

Manjola Hysi, *Administrator*
Sheshi Skenderbej, Pallati i Kultures,
Kati i 3-te, Tirana, Albania
Phone: +355 42251720
Web: www.travelportalbania.com

ULYSSES ENTERPRISES/ FEDEX

Ervin Aliaj, *Administrator*
Rr. Mine Peza, Nr. 2
Tirana, Albania
Phone: +355 42 253203, 2253630
Fax: +355 42 253630
Web: www.fedex.com

UNITED TRANSPORT-UPS

Niko Leka, *CEO*
Dorian Vezuli, *Administrator*
Klarida Leka, *Administrator*
Rr. Dritan Hoxha, përballë Pallatit të
Sportit "A. Rusi", Tirana, Albania
Phone: +355 42 259742,
2263407, 2256970
Fax: +355 42 259743
Web: www.ups.com

UNIVERSITY OF NEW YORK TIRANA

Elias Foutsis, *CEO*
Rr. Kodra e Diellit
Tirana, Albania
Phone: +355 44512345
Fax: +355 4 2273059
Web: www.unyt.edu.al

VALU ADD MANAGEMENT SERVICES

Philip D. Giantris, *President*
Rr. Pjeter Bogdani, Pall. 39/1, Apt. 4/2
Tirana, Albania
Phone: +355 42251156
Fax: +355 42 258379
Web: www.valu-add.com

VISTA GROUP SH.P. K

Mimi Kruja, *CEO*
Mjull-Bathore, Acacia Hil
Tirana, Albania
Phone: +355 69 20 65 911
Web: www.vista.al

WESTERN ATLAS INTERNATIONAL INC.

Petrika Kerenxhi, *Customer Service Rep*
Rruga Semanit, Km. 1, fshati Afrim i Ri
Fier, Albania
Phone: +355 34 232155
Web: www.bakerhughes.com

IMPORTANT INFORMATIONS AND ADDRESSES

ALBANIAN REPRESENTATIVE OFFICES IN USA

Albanian Embassy in United States of America, Washington D.C.

2100 Street, NW
Washington DC 20008
Phone: +1 202 2234942
Fax: +1 202 6287342
E-mail: mission.washington@mfa.gov.al

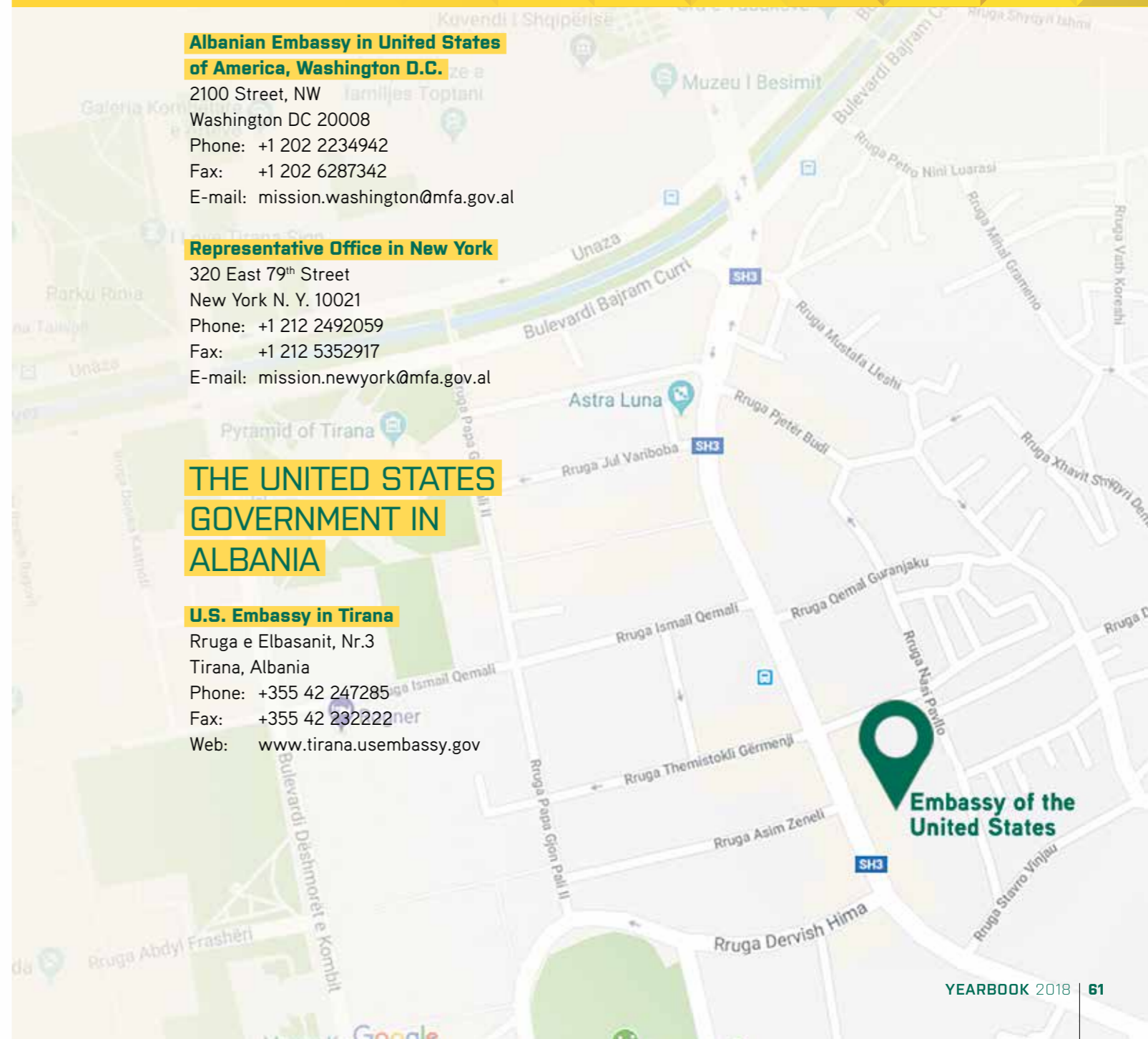
Representative Office in New York

320 East 79th Street
New York N. Y. 10021
Phone: +1 212 2492059
Fax: +1 212 5352917
E-mail: mission.newyork@mfa.gov.al

THE UNITED STATES GOVERNMENT IN ALBANIA

U.S. Embassy in Tirana

Rruga e Elbasanit, Nr.3
Tirana, Albania
Phone: +355 42 247285
Fax: +355 42 232222
Web: www.tirana.usembassy.gov





AMCHAM IN EUROPE



ALBANIA

AMERICAN CHAMBER OF
COMMERCE IN ALBANIA
www.amcham.com.al

AUSTRIA

AMERICAN CHAMBER OF
COMMERCE IN AUSTRIA
www.amcham.at

BELGIUM

AMERICAN CHAMBER OF
COMMERCE IN BELGIUM
www.amcham.be

BOSNIA & HERZEGOVINA

AMERICAN CHAMBER OF
COMMERCE IN BOSNIA &
HERZEGOVINA
www.amcham.ba

BULGARIA

AMERICAN CHAMBER OF
COMMERCE IN BULGARIA
www.amcham.bg

CROATIA

AMERICAN CHAMBER OF
COMMERCE IN CROATIA
www.amcham.hr

CYPRUS

CYPRUS-AMERICAN BUSINESS
ASSOCIATION
www.amchamcyprus.com.cy

CZECH REPUBLIC

AMERICAN CHAMBER OF
COMMERCE IN THE CZECH
REPUBLIC
www.amcham.cz

DENMARK

AMERICAN CHAMBER OF
COMMERCE IN DENMARK
www.amcham.dk

FINLAND

AMERICAN CHAMBER OF
COMMERCE IN FINLAND
www.amcham.fi

FRANCE

AMERICAN CHAMBER OF
COMMERCE IN FRANCE
www.amchamfrance.org

GERMANY

AMERICAN CHAMBER OF
COMMERCE IN GERMANY
www.amcham.de

GREECE

AMERICAN-HELLENIC CHAMBER
OF COMMERCE
www.amcham.gr

HUNGARY

AMERICAN CHAMBER OF
COMMERCE IN HUNGARY
www.amcham.hu

IRELAND

AMERICAN CHAMBER OF
COMMERCE IN IRELAND
www.amcham.ie

ISRAEL

ISRAEL-AMERICA CHAMBER OF
COMMERCE & INDUSTRY
www.amcham.co.il

ITALY

AMERICAN CHAMBER OF
COMMERCE IN ITALY
www.amcham.it

KOSOVO

AMERICAN CHAMBER OF
COMMERCE IN KOSOVO
www.amchamksv.org

LATVIA

AMERICAN CHAMBER OF
COMMERCE IN LATVIA
www.amcham.lv

LUXEMBOURG

AMERICAN CHAMBER OF
COMMERCE IN LUXEMBOURG
web: www.amcham.lu

MACEDONIA

AMERICAN CHAMBER OF
COMMERCE IN MACEDONIA
www.amcham.com.mk

AMERICAN CHAMBERS OF COMMERCE IN EUROPE

NETHERLANDS

AMERICAN CHAMBER OF
COMMERCE IN THE NETHERLANDS
www.amcham.nl

NORWAY

AMERICAN CHAMBER OF
COMMERCE IN NORWAY
www.amcham.no

POLAND

AMERICAN CHAMBER OF
COMMERCE IN POLAND
www.amcham.com.pl

PORTUGAL

AMERICAN CHAMBER OF
COMMERCE IN PORTUGAL
[www. http://portugal-us.com](http://www.http://portugal-us.com)

ROMANIA

AMERICAN CHAMBER OF
COMMERCE IN ROMANIA
www.amcham.ro

RUSSIA

AMERICAN CHAMBER OF
COMMERCE IN RUSSIA
www.amcham.ru

SERBIA

AMERICAN CHAMBER OF
COMMERCE IN SERBIA
www.amcham.rs

SLOVAK REPUBLIC

AMERICAN CHAMBER OF
COMMERCE IN THE SLOVAK
REPUBLIC
www.amcham.sk

SLOVENIA

AMERICAN CHAMBER OF
COMMERCE IN SLOVENIA
www.amcham.si

SPAIN

AMERICAN CHAMBER OF
COMMERCE IN SPAIN
www.amchamspain.com

SWEDEN

AMERICAN CHAMBER OF
COMMERCE IN SWEDEN
www.amcham.se

SWITZERLAND

SWISS-AMERICAN CHAMBER OF
COMMERCE
www.amcham.ch

TURKEY

TURKISH-AMERICAN BUSINESS
ASSOCIATION (ABFT)
Istambul 34360
www.amchamturkey.com

UKRAINE

AMERICAN CHAMBER OF
COMMERCE IN UKRAINE
www.chamber.ua

UNITED KINGDOM

BRITISH-AMERICAN BUSINESS
INC.
www.babinc.org

U.S.A.

U.S. CHAMBER OF COMMERCE
www.uschamber.com

EUROPEAN UNION

AMERICAN CHAMBER OF
COMMERCE TO THE
EUROPEAN UNION
www.amchameu.eu/

EUROPEAN COUNCIL

AMERICAN CHAMBER OF
COMMERCE IN EUROPE
amchamsineurope.com/





MEMBERSHIP DIRECTORY

MEMBERSHIP

AMCHAM ALBANIA IS THE VOICE OF U.S. AND ALBANIAN BUSINESS INTERESTS IN ALBANIA AND WORKS FOR SPECIFIC ECONOMIC DEVELOPMENT INCENTIVES, MORE EFFECTIVE IMPORT AND EXPORT SUPPORT POLICIES, AND A BETTER BUSINESS INFRASTRUCTURE. BEING AN AMCHAM MEMBER EMPOWERS BUSINESSES TO LOBBY IN A GROUP WITH LEADING COMPANIES, TO EXTEND NETWORKING TO INFLUENTIAL CIRCLES AND TO PARTICIPATE IN EVENTS TAILORED TO THEIR NEEDS.

WHY JOIN AmCham Albania?

LOBBYING

AmCham lobbies successfully on behalf of its members with the Albanian Government. It is determined to continue to be a serious contributor to the public discussion on fiscal and economic policies in Albanian, being a strong voice in protecting the interests of its members and the Albanian business community in general. It also serves as a forum for international visitors who want to address Albanian business and political leaders. The Chamber is working to build a better business climate and increase incentives for foreign investors to Albania.



NETWORKING

AmCham is a place where U.S. and Albanian businesses can network, look for business partners, and acquire information on specific business opportunities. AmCham is devoted to promote business for its members by organizing events that allow them to establish contacts among themselves as well as help them to meet up with important guests.

BUSINESS DEVELOPMENT

The AmCham gives the opportunity to its members to develop and to introduce their business by utilizing the network created within the Chamber. At the same time, members can develop their businesses by benefiting from their participation at business forums, meetings with heads of institutions, business after hours, B2B meetings in Albania and events in the region and trade missions to US or Europe.

AMCHAM ALBANIA OFFERS SEVERAL LEVELS OF MEMBERSHIP:

SUSTAINING	COMPANIES	SMALL BUSINESSES	INDIVIDUALS & NGO'S
Participation at CEO's Forum			
Company Logo at "The Advantage" magazine and at Yearbook			
Invitation to special events			
Invitation to all regular events (3 persons)	Invitation to all regular events (2 persons)	Invitation to all regular events (1 person)	Invitation to all regular events (1 person)
Eligible for election to the Board of Directors	Eligible for election to the Board of Directors	Eligible for election to the Board of Directors	Eligible for election to the Board of Directors
Eligible to chair and to participate on committees	Eligible to chair and to participate on committees	Eligible to chair and to participate on committees	Eligible to chair and to participate on committees
Company Logo and listing at AmCham Webpage	Company Logo and listing at AmCham Webpage	Company Logo and listing at AmCham Webpage	Company Logo and listing at AmCham Webpage
Membership is approved from the Board of AmCham	Membership is approved from the Board of AmCham	Membership is approved from the Board of AmCham	Membership is approved from the Board of AmCham

SERVICES

As part of the AmCham, members can:

- ✓ Lobby
- ✓ Network
- ✓ Find new clients
- ✓ Advertise their business
- ✓ Work with groups of industry/interest
- ✓ Get updates with what's new in economy and business
- ✓ Further develop your business and Have fun

General Services:

- ✓ Business partner identification assistance
- ✓ U.S. market information
- ✓ Albanian market information
- ✓ Lobbying efforts
- ✓ Business opportunity alerts
- ✓ Interactive AmCham Web Site

COMMITTEES:

- ✓ CEO's Forum (Sustaining Members) + CSR
- ✓ Tax & Legal Committee
- ✓ HR Committee
- ✓ WoBAC Committee
- ✓ IPR Committee

PUBLICATIONS:

- ✓ The Advantage Magazine
- ✓ AmCham Business Index
- ✓ Yearbook
- ✓ Sponsorships & Advertisement
- ✓ AmCham Interactive Web Site
- ✓ Tax & Legal Bulletin

ACTIVITIES AND MEETINGS:

- ✓ Networking activities with high government officials, diplomatic and international levels
- ✓ Business After Hours Company members presentation
- ✓ Job Fair
- ✓ Participation in international trade shows and conferences / B2B meetings
- ✓ Seminars and training courses
- ✓ Business Forum
- ✓ Business Luncheons/Breakfasts
- ✓ Business Roundtable
- ✓ General Assembly Meeting
- ✓ Social events (4th of July, End of the Year Party, AmCham Anniversary)

AMCHAM ALBANIA IS MEMBER OF:

- ✓ U.S. Chamber of Commerce in Washington
- ✓ AmChams in Europe
- ✓ National Economic Council
- ✓ Tax Council at Ministry of Finances
- ✓ Investment Council
- ✓ MoU with Regional AmChams (Albania, Kosovo, Macedonia & Montenegro)

SUSTAINING MEMBERS

AMCHAM MEMBERS LISTED BY BUSINESS ACTIVITY

A

ADVERTISING AND GRAPHIC DESIGN

- » AiM Advisory
- » DDB Albania
- » Elite International
- » Expocity Albania
- » Gjirafa Shqipëri LLC
- » McCANN Tirana

AGRICULTURAL MACHINERY AND EQUIPMENT

- » Jordil Sh.a.
- » Auto-Trak 93

AGROBUSINESS

- » Agrotal 1 Sh.a.
- » AlbGarden
- » CBS Creative Business Solutions
- » Jordil Sh.a.
- » Muçaj Sh.p.k.
- » Shegaj-AGR Sh.p.k.
- » VIVAL Sh.p.k.

AIRLINE

- » Lufthansa Group – Albania

ALUMINUM FOUNDRY

- » Rametal

ARCHITECTURE AND DESIGN

- » G&H Partners

AUDITING, ACCOUNTING, BOOKKEEPING

- » Avanttive Consulting
- » Boga & Associates
- » Deloitte Albania
- » Ernst & Young Albania
- » Fatmir Kazazi
- » Grant Thornton
- » KPMG Albania Sh.p.k.
- » Net-SFS Kreston Sh.p.k.

B

BAILIFF SERVICES

- » Vasil Shandro

BANKS

- » Alpha Bank Albania Sh.a.
- » American Bank of Investments
- » International Commercial Bank
- » Intesa Sanpaolo Bank of Albania
- » Procredit Bank Sh.a.
- » Tirana Bank Sh.a.
- » United Bank of Albania

BAR, RESTAURANTS, CATERING

- » Bereqet Sh.p.k.
- » Dajti Ekspres
- » Elite International
- » Era 2000 Sh.p.k.
- » FAFA Sh.p.k.
- » Global Fast Food Albania (KFC)
- » Gustoso
- » Hilton Garden Inn in Tirana
- » Pianeta Sh.p.k.
- » Shqiponja H.I.

BEAUTY SALON

- » Bukuria Shqiptare Beli

BUSINESS PROCESS OUTSOURCING

- » Voice Star

C

CABLE CAR SERVICE

- » Dajti Ekspres

CAR AND VEHICLE TRADE

- » Artinel 95 Sh.p.k.
- » Auto Star Albania
- » Tendence 3A

CLEANING SERVICES

- » Albpastrim
- » Fusha Sh.p.k.
- » Korsel Sh.p.k.

COMMERCE, WHOLESALE AND RETAIL

- » Agrotal 1 Sh.a.
- » Aldi Lulaj PF
- » Antoneta Gjeçi
- » Arseni Sh.p.k.
- » B & A - 02
- » Best Alb Group
- » Beta Sh.p.k.
- » Bindi Sh.p.k.
- » Bozgo Sh.p.k.
- » Coffee Club Lavazza
- » Dajti Construxion
- » Dinamo Sh.a.
- » Duxiana (Genuine Comport Sh.p.k.)
- » Enrico-Marinelli
- » G&H Partners
- » GSA Sh.p.k.
- » Iris Sh.p.k.
- » Marketing & Distribution Albania
- » Miell Tirana Sh.a.
- » Mozaik Galeri Cubi
- » Nov Hotel
- » Pelinku
- » Pianeta Sh.p.k.
- » Tafaj 'Z' Sh.p.k.
- » Xhovani-4 Sh.p.k.
- » Zhan 92
- » ZICO Sh.a.

CONSULTING-BUSINESS

- » ABKONS
- » Adler Consulting Sh.p.k.
- » AiM Advisory
- » Arché Consulting
- » Avanttive Consulting

- » AZ Consulting
- » BALFIN Group - Balkan Finance Investment
- » Bindi Sh.p.k.
- » Boga & Associates
- » CBS Creative Business Solutions
- » D&A Fin Partner
- » Deloitte Albania
- » DM Consulting Services Albania Sh.p.k.
- » Expocity Albania
- » IDRA Sh.p.k.
- » KPMG Albania Sh.p.k.
- » NCH Advisors Inc.
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit
- » Proactive Solutions
- » Regional Development Agency (S.M.E.), Korça
- » SAO Advisors
- » Strati & Partners
- » Valu Add Management Services

COMMUNICATIONS

- » A.E. Distribution
- » ABCom Sh.p.k.
- » Bindi Sh.p.k.
- » BNT Electronics
- » Communication Progress Sh.p.k.
- » DDB Albania
- » Elite International
- » Expocity Albania
- » Ring Telecom Sh.p.k.
- » TCN
- » Telekom Albania Sh.a.
- » Vodafone Albania Sh.a.

CONSULTING-ENGINEERING PROJECTS

- » ALB-STAR Ltd.
- » Alufloor Sh.p.k.
- » Bindi Sh.p.k.
- » GSA Sh.p.k.
- » Kuel Sh.p.k.
- » Teuta Dobi
- » Trema Engineering 2
- » Victoria Invest-International Group

CONSULTING-LEGAL SERVICES

- » ABKONS
- » Boga & Associates
- » Bozo & Associates
- » CC LAW OFFICE
- » CR Partners
- » D&A Fin Partner
- » Deloitte Albania
- » Fatmir Kazazi
- » KALO & ASSOCIATES

- » Laura Pustina
- » Legal and Professional Services Albania
- » Loloçi & Associates
- » Strati & Partners
- » Net-SFS Kreston Sh.p.k.
- » Optima Legal & Financial
- » Tashko-Pustina Attorney
- » Tonnuci & Partners Albania

CONSTRUCTION

- » Alba Skela Construction
- » ALB-STAR Ltd.
- » Alufloor Sh.p.k.
- » Bindi Sh.p.k.
- » Delia Group
- » Elite International
- » FAFA Sh.p.k.
- » FAVINA Sh.p.k.
- » Fusha Sh.p.k.
- » Gener 2
- » Junik Sh.p.k.
- » Kika
- » Korsel
- » Kuel Sh.p.k.
- » P.V.N.- Hotel Colosseo
- » Prespa 2000
- » Trema Engineering 2
- » Victoria Invest-International Group

CONSTRUCTION MATERIALS PRODUCTION

- » Alba Skela Construction
- » Alufloor Sh.p.k.
- » Alumil Albania
- » ANTEA Cement
- » Berdica Cement
- » Demaj 2002
- » FAVINA Sh.p.k.
- » Fushë-Kruja Cement Factory
- » Junik Sh.p.k.
- » KMPK Sh.p.k.
- » Renova Sh.p.k.
- » Victoria Invest-International Group

CONSTRUCTION MATERIALS AND MACHINERIES TRADING

- » Alba Skela Construction
- » Alufloor Sh.p.k.
- » ANTEA Cement
- » Berdica Cement
- » Eco Mat Sh.p.k.
- » FAVINA Sh.p.k.
- » KMPK Sh.p.k.
- » Llambi Karbunara
- » Mermer Balliu
- » Prespa 2000
- » Rametal

- » Renova Sh.p.k.
- » Teknoxgroup Albania
- » Victoria Invest-International Group
- » Xhovani-4 Sh.p.k.

COSMETICS TRADE AND ESTHETICS

- » Avon Cosmetics Albania
- » Bukuria Shqiptare Beli
- » Vera Qerrushi

CUSTOMS AGENCY

- » A & A Group

D

DUTY FREE SERVICES

- » Albanian Duty Free Distribution

E

EDUCATION, PRIVATE SCHOOLS

- » Abraham Lincoln Foundation of Albania
- » GDQ International Christian School
- » Harry T. Fultz Foundation
- » S.T.A.
- » Tirana International School
- » Turgut Ozal
- » University of New York Tirana

ELECTRICAL APPLICATIONS AND APPLIANCES

- » A Bi Esse
- » BNT Electronics
- » GSA Sh.p.k.
- » Pianeta Sh.p.k.

EMBASSY

- » Embassy of the United States in Albania

EMPLOYMENT AND HR SERVICES

- » AIMS International - Albania
- » DM Consulting & Services Albania Sh.p.k.
- » KPMG Albania Sh.p.k.
- » PricewaterhouseCoopers Audit

ENERGY SUPPLY

- » Devoll Hydropower Sh.a. subsidiary of Statkraft AS
- » FAVINA Sh.p.k.
- » KESH Sh.a.
- » Korsel Sh.p.k.

EXPLORATION AND RESEARCH SERVICES

- » Bankers Petroleum Albania Ltd.
- » Tirex Explorations Sh.p.k.

F

FINANCIAL SERVICES AND INSTITUTIONS

- » Albanian Financial Institution Sh.p.k.
- » AK-INVEST Sh.a.
- » Aksioner International Securities Brokerage
- » Alpha Bank Albania Sh.a.
- » American Bank of Investments
- » CBS Creative Business Solutions
- » Easy Pay
- » Ernst & Young Albania
- » Financial Union Tirana/Western Union
- » International Commercial Bank
- » Intesa Sanpaolo Bank of Albania
- » Iute Credit Albania
- » KPMG Albania Sh.p.k.
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit
- » Procredit Bank Sh.a.
- » Tirana Bank Sh.a.
- » United Bank of Albania

FOOD AND BEVERAGE PRODUCTION

- » Bereqet Sh.p.k.
- » Birra Korça Sh.p.k.
- » Blue Eye Water Sh.a.
- » Bozgo Sh.p.k.
- » Coca-Cola Bottling Shqipëria
- » DEVI 20-Grup Sh.p.k.
- » E.H.W. Sh.p.k.

- » Egnatia Group Sh.a.
- » Era 2000 Sh.p.k.
- » Fondacioni Food Bank Albania
- » Global Fast Food Albania (KFC)
- » Gustoso
- » Kantina e Pijeve Gj. K. Skënderbeu
- » Miell Tirana Sh.a.
- » Pianeta Sh.p.k.
- » Relikaj Sh.p.k.
- » Shqiponja H.I
- » Teuta Durrës
- » Tona Co Sh.p.k.

FOOD AND BEVERAGE TRADE

- » A.M.G. Sh.p.k.
- » American Noble Coffee
- » Arseni Sh.p.k.
- » Best Alb Group
- » DEVI 20-Grup Sh.p.k.
- » Egnatia Group Sh.a.
- » Elledi
- » Fondacioni Food Bank Albania
- » Global Fast Food Albania (KFC)
- » Kantina e Pijeve Gj. K. Skënderbeu
- » Kuel Sh.p.k.
- » Miell Tirana Sh.a.
- » Pianeta Sh.p.k.
- » VIVAL Sh.p.k.
- » ZICO Sh.a.

FOUNDATIONS, ASSOCIATIONS, NGOS, PROJECTS

- » Abraham Lincoln Foundation of Albania
- » Albanian American Development Foundation (AADF)
- » CBS Creative Business Solutions
- » Fondacioni Food Bank Albania
- » GDQ International Christian School
- » Gender Alliance Development Center
- » Harry T. Fultz Foundation
- » Instituti Jeta e Re
- » Junior Achievement of Albania
- » MRDC International Foundation
- » Regional Development Agency

- (S.M.E.), Korça
- » Tetra Tech ARD
- » World Vision Albania

FURNITURE MANUFACTURING AND TRADE, SHELVING UNITS

- » Beta Sh.p.k.
- » Dajti Construxion
- » G&H Partners
- » GSA Sh.p.k.
- » Tafaj 'Z' Sh.p.k.

G

GLASS PRODUCTION

- » Alufloor Sh.p.k.
- » Guardian Glass S.A.

H

HEALTHCARE AND RELATED SERVICES

- » American Hospital
- » Genius Sh.p.k.
- » Iris Sh.p.k.
- » Hygeia Hospital Tirana
- » Laborator Analiza Mjekësore - Altin Goxharaj
- » Majlinda Kallço

HOTELS

- » Dajti Ekspres
- » FAFA Sh.p.k.
- » Hilton Garden Inn in Tirana
- » MAKTIRANA Hotel and Tower
- » Nov Hotel
- » P.V.N. - Hotel Colosseo

I

INSURANCE

- » Intersig Vienna Insurance Group
- » SIGAL Uniqa Group Austria
- » Sigma InterAlbanian Vienna Insurance Group

INTERNATIONAL INSPECTION SERVICES, QUALITY MANAGEMENT SERVICES

- » AZ Consulting
- » TUV Austria Hellas Ltd. (Dega Shqipëri)

INTERNET PROVIDER

- » ABCom Sh.p.k.
- » Ring Telecom Sh.p.k.
- » Starnet Sh.p.k.
- » TCN

INVESTMENT MANAGEMENT

- » Albanian American Enterprise Fund (AAEF)
- » BALFIN Group - Balkan Finance Investment
- » SHAFP Sigal Life Uniqa Group Austria

ITC SYSTEMS, EQUIPMENT, SOFTWARE DEVELOPMENT

- » A.E. Distribution
- » ABCom Sh.p.k.
- » Atom Sh.p.k.
- » Bilanc Sh.p.k.
- » BNT Electronics
- » CCS
- » Communication Progress Sh.p.k.
- » Facilization Sh.p.k.
- » Gjirafa Shqipëri LLC
- » Infosoft Systems Sh.p.k.
- » Intech + Sh.p.k.
- » JUPITER GROUP
- » Konsort
- » Microsoft Albania
- » PrinTec Albania (Cyprus) Limited
- » S & T Albania
- » S2 Albania
- » TCN

L

LANGUAGE SERVICE PROVIDER

- » Language Solutions

LOGISTICS

- » A & A Group
- » ZICO Sh.a.

M

MEDICAL DEVICES DISTRIBUTION

- » Medik Line Stewart Sh.p.k.

MEDICINAL PLANTS AND HERBS

- » Filipi Company
- » Muçaj Sh.p.k.
- » Relikaj Sh.p.k.

N

NOTARY SERVICES

- » Laura Pustina
- » Studio Ligjore Mimoza Sadushaj

O

OIL AND GAS

- » Alkan/SH
- » B & A - 02
- » Bankers Petroleum Albania Ltd.
- » Europetrol Durrës Albania Sh.a.
- » FAFA Sh.p.k.
- » Ksamili Investment Sh.p.k.
- » Kuel Sh.p.k.
- » Simmons Edeco Limited, Branch in Albania
- » Western Atlas International Inc.

P

PACKAGING MATERIALS, PACKAGING MACHINERIES

- » Blue Eye Water Sh.a.
- » Dimapak Sh.p.k.

PHARMACEUTICALS

- » Bayer D.O.O. Representative Office
- » BGP Products Switzerland GmbH (Mylan)
- » Farmatech
- » Florifarma
- » Fufarma Sh.a.
- » Hoffmann - La Roche
- » Rejsi Farma

R

REAL ESTATE, PROPERTY ASSESSMENT

- » Albena Sila
- » Century 21 Albania
- » Elite International
- » Holding Studio Bylis
- » Ksamili Investment Sh.p.k.
- » Tirana Business Park

S

SECURITY SCREENING

- » S2 Albania

SECURITY SYSTEMS AND SERVICES

- » A Bi Esse
- » Atom Sh.p.k.
- » BNT Electronics
- » ICTS Albania
- » Kuel Sh.p.k.
- » TCN

T

TELEPHONY SERVICES

- » Elite International
- » Ring Telecom Sh.p.k.
- » Smart Call
- » Telekom Albania Sh.a.
- » Vodafone Albania Sh.a.

TEXTILES AND GARMENT MANUFACTURING

- » Ambra Srl.
- » Marlotex
- » MELGUSHI Sh.p.k.

TOBACCO

- » British American Tobacco
- » Japan Tobacco International
- » Philip Morris Albania
- » Tobacco Holding Group Sh.p.k.
- » PRIMALL Sh.p.k.

TRANSPORT AND COURIER SERVICES

- » A & A Group
- » DHL International Albania Ltd.
- » Ulysses Enterprises Sh.p.k.
- » United Transport - UPS

TRAVEL AND TOUR AGENCY

- » AlbAtlas
- » Dubai Travel & Tour
- » Pelinku

CONTACT INFORMATION

A

COMPANY:

A & A GROUP

Representative: Aliona Zeqiri
Executive Director & Partner
Address: Rr. Brigada VIII, Pall.
Teknoproject, Kati 2, Ap. 5 (Vila Plus),
Tiranë
Contacts: +355 (0) 4 4503832,
(0) 4 2257671
aa.international@aa-group.net
www.aa-group.net
Activity: Customs Brokers, Logistic,
Transport, Shipping, Consulting

COMPANY:

A BI ESSE

Representative: Raf Pilika
Business Administrator
Address: Rr. 28 Nëntori, Nr. 73, 1051,
Kashar, Tiranë
Contacts: +355 (0) 4 2407290/1,
(0) 694065800
info@abiesse.al
www.abiesse.al
Activity: Trade of Electrical Materials

COMPANY:

A.E. DISTRIBUTION

Representative: Elton Kuka
Administrator
Address: Rr. George Bush, Kulla 1,
Kati 2, Tiranë
Contacts: +355 (0) 4 2261100
elton.kuka@aed.al
www.aed.al
Activity: Telecommunication, IT and
Energy Sector

COMPANY:

A.M.G. SH.P.K.

Representative: Arben Goxha
Administrator
Address: Autostrada Tiranë-Durrës,
Km. 6, Kashar
Contacts: +355 (0) 4 2453135
arben.goxha@amgfood.com
www.amgfood.com
Activity: Food and Beverages Trade

COMPANY:

ABCOM SH.P.K.

Representative: Genti Daci
General Manager
Address: Rr. Ibrahim Rugova, Ndërtesa
42, Hyrja 7, Kati 5, Tiranë
Contacts: +355 (0) 4 4501047
ceosist@abcom.al
www.abcom.com.al
Activity: 3N1 Service Provider
(Telecommunication, Internet
Provider, TV)

COMPANY:

ABKONS

Representative: Arta Gurabardhi
Managing Partner
Address: Rr. Themistokli Gërmenji,
pranë RTVSH-së, Kati 2, Tiranë
Contacts: +355 (0) 4 2258326
info@abkons.com
www.abkons.com
Activity: Business Consulting

COMPANY:

ABRAHAM LINCOLN FOUNDATION OF ALBANIA

Representative: Aida Repishti
President
Address: Rr. Qemal Stafa, Nr. 184,
Tiranë
Contacts: +355 (0) 4 2230880
info@lincoln.org.al
www.lincolnalbania.org
Activity: Educational Development and
Workforce Training Organization

COMPANY:

ADLER CONSULTING SH.P.K.

Representative: Tommaso Marseglia
General Manager
Address: Njësia Bashkiake Nr. 5, Rr.
Donika Kastrioti, Pall. 14, Apt. 7,
Zona Kadastrale 8270, Tiranë
Contacts: +355 (0) 4 5601172
tm@adler.al
http://www.adler.al
Activity: International Consulting,
Corporate Advisory and Investments

COMPANY:

AGROTAL 1 SH.A.

Representative: Artur Dojaka
Head of the Supervising Council
Address: Rr. Pjetër Bogdani,
Nr. 13, Tiranë
Contacts: +355 (0) 4 2265547
info@naturalfarming.al
www.naturalfarming.al
Activity: Agribusiness - Extra Virgin
Olive Oil Production and Trade

COMPANY:

AIM ADVISORY

Representative: Mirela Pacani
Executive Director
Address: Rr. Ismail Qemali,
Nr. 29/1, Ap. 3, Tiranë
Contacts: +355 (0) 682049966
mpacani@aimadvisory.al
Activity: Consulting and Marketing

COMPANY:

AIMS INTERNATIONAL - ALBANIA

Representative: Monika Farka
Managing Partner
Address: European Trade Center,
Tower A, 13/3, Tiranë
Contacts: +355 (0) 4 4509261,
Mobile: +355 (0) 692098706
monika.farka@aims.al
http://www.aims.al
Activity: Employment and HR Services
(Executive Recruitment, Talent
Assessment, Training & Coaching,
Leadership Services, HR Consulting &
Outsourcing)

COMPANY:

AK-INVEST SH.A.

Representative: Ilir Adili
Administrator
Address: Rr. Ded Gjo Luli,
Nr. 213, 1001, Tiranë
Contacts: +355 (0) 4 2240147
info@ak-invest.net
www.ak-invest.com
Activity: Financial Institution

COMPANY:

AKSIONER INTERNATIONAL SECURITIES BROKERAGE

Representative: Mark Crawford
Chairman
Address: Rr. Donika Kastrioti,
Ndërtesa 14, Kati 12 -13, (Hapësira
Tag), Kutia Postare 2944, Tiranë
Contacts: +355 (0) 4 4400600
mcrawford@aksioner.com
www.aksioner.com
Activity: Financial Services

COMPANY:

ALBA SKELA CONSTRUCTION

Representative: Mark Ndoj
Administrator
Address: Rr. Dritan Hoxha, Ambjentet
e ish Shkollës së Partisë, Tiranë
Contact: +355 (0) 692092241
albaskela@gmail.com
www.albaskela.com
Activity: Scaffolding Services, Sale
and Rental

COMPANY:

ALBANIAN - AMERICAN ENTERPRISE FUND (AAEF)

Representative: Martin Mata and
Aleksandër Sarapuli
Co-Chief Executive Officers
Address: Rr. Ibrahim Rugova, Ndërtesa
42, Hyrja 7, Ap. 61, 1019,
PO Box. 1731, Tiranë
Contacts: +355 (0) 4 2222408
info@aaef.com
www.aaef.com
Activity: Financial Institution

COMPANY:

ALBANIAN DUTY FREE DISTRIBUTION

Representative: Elona Çaushti
Administrator: Erjon Hastoçi
Address: Rr. Papa Gjon Pali,
ABA Business Center, Tiranë
Contacts: +355 (0) 4 4500621
caushielona@hotmail.com,
erjonhastoci@yahoo.com
www.albaniadutyfree.al
Activity: Duty Free - Airport

COMPANY:

ALBANIAN FINANCIAL INSTITUTION SH.P.K.

Representative: Merita Gurabardhi
Executive Director
Address: Rr. Themistokli Gërmenji,
pranë RTVSH-së, Kati 1, Tiranë
Contacts: +355 (0) 4 4325360
info@afinstitution.com
www.afinstitution.com
Activity: Non-Bank Financial
Institution

COMPANY:

ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION (AADF)

Representative: Martin Mata and
Aleksandër Sarapuli
Co-Chief Executive Officers
Address: Rr. Ibrahim Rugova,
Ndërtesa 42, Hyrja 7, Ap. 61, 1019,
PO Box. 1731, Tiranë
Contacts: +355 (0) 4 2222408
info@aadf.org
www.aadf.org
Activity: Foundation

COMPANY:

ALBATLAS

Representative: Alma Kraja
General Manager
Contacts: +355 (0) 4 2224446
albatlas@hotmail.com
Address: Rr. Mine Peza, Nr. 2, Tiranë
Activity: Tour and Travel Agency

PHYSICAL PERSON:

ALBENO SILA

Address: Blv. Dëshmorët e Kombit,
Kullat Binjake, Hyrja Qendrore,
Kati 3, Tiranë
Contacts: +355 (0) 4 2230515,
Mobile: +355 (0) 682050353
inf93@albaniainline.net,
inf93@abcom.al
www.inf-93.com
Activity: Real Estate, Brokerage and
Appraisal

COMPANY:

ALBGARDEN

Representative: Pjetër Trashaj,
General Administrator
Other contacts: Ender Trashaj,
General Director; Edi Trashaj, General
Manager
Address: Lagjja Skëndërbeg,
Superstrada Lezhë-Shkodër, Km. 1
Contacts: +355 (0) 215 23801,
Mobile: +355 (0) 682020800
info@albgarden.com, infoalbgarden@
gmail.com, info.albgarden@yahoo.com
www.albgarden.com
Activity: Horticulture and Agriculture

COMPANY:

ALBPASTRIM

Representative: Valbona Begolli
Administrator
Address: Rr. Tish Daija,
Kompleksi Kika, Shkalla 6, Apt. 1,
Kodi Postar 1023, Tiranë
Contacts: +355 (0) 696058155
info@albpastrim.al
www.albpastrim.al
Activity: Professional Cleaning
Services and Sale of Cleaning
Products & Materials

COMPANY:

ALB-STAR LTD.

Representative: Edmond Spahiu, CEO
Address: Blv. Dëshmorët e Kombit,
Kullat Binjake, Kulla 2, Kati 5, Tiranë
Contacts: +355 (0) 4 2290121
info@albstar.al
www.albstar.al
Activity: Engineering, Construction

PHYSICAL PERSON:

ALDI LULAJ PF

Address: Lagjja Apollonia, Rr. Jakov
Mile (Pranë Shkollës Jopublike Bota e
Diturisë), Fier
Contacts: +355 (0) 34 227637,
Mobile: +355 (0) 674712301
aldilulaj06@gmail.com,
bujar_lulaj@yahoo.com
Activity: Trade of School Supplies and
Stationary Items

COMPANY:

ALKAN/SH

Representative: Albert Marku
President
Address: Lagjja Ndoc Maziu, Rr. Edit
Durham, tek Karburant AKE, Shkodër
Contact: +355 (0) 692075153
Activity: Oil and Gas, Gas Station

COMPANY:

ALPHA BANK ALBANIA SH.A.

Representative: Georgios
Papanastasiou, CEO
Address: Rruga e Kavajës, Qendra e
Biznesit G-Kam, Kati 2, Tiranë
Contacts: +355 (0) 4 2278511
ceo-office.albania@alpha.gr
www.alphabank.al
Activity: Banking

COMPANY:

ALUFLOR SH.P.K.

Representative: Florentia Erjola
Xheko, President
Other contact: Etleva Canaj, Head of
Human Resources Department
Address: Kullat Binjake, Kulla 1,
Kati 12, Tiranë
Contacts: +355 (0) 4 2273012,
Mobile: +355 (0)674041201
info@alufloor.com, sales@alufloor.com
www.alufloor.com
Activity: Construction, Glass Facade &
Alucobond, Engineering Consultancy

COMPANY:

ALUMIL - ALBANIA

Representative: Sotirios Boulios
Administrator
Address: Autostrada Tiranë-Durrës, Km. 7
Contacts: +355 (0) 4 8240230
info.al@alumil.com
www.alumil.com
Activity: Aluminum Production,
Import-Export

COMPANY:

AMBRA S.R.L.

Representative: Julian Bërxulli
Administrator
Address: Rr. Aleksandër Goga,
Lagjja 15, Durrës
Contacts: +355 (0) 52 227936
info@ambra.al, julian.berxulli@ambra.al
www.ambra.al
Activity: Garment Manufacturing

COMPANY:

AMERICAN BANK OF INVESTMENTS

Representative: Andi Ballta, CEO
Address: Zyrrat Qëndrore, Rr. Kavajës,
Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë
Contacts: +355 (0) 4 2258755
info@abi.al
www.abi.al
Activity: Financial Institution, Banking
Services

COMPANY:

AMERICAN HOSPITAL

Representative: Klodian Allajbeu, CEO
Address: Rr. Sabaudin Gabrani, Godina
Nr. 2, Tiranë
Contacts: +355 (0) 4 2200241
sekretaria@spitaliamerikan.com
www.spitaliamerikan.com
Activity: Hospital Medical Services

COMPANY:

AMERICAN NOBLE COFFEE

Representative: Gjok Popaj
Administrator
Address: Vukpalaj, Bajzë,
Komuna Kastrat, Malësi e Madhe
Contacts: +355 (0) 692084627
gjokpopaj@gmail.com,
noblecoffee@gmail.com
Activity: American Coffee Trade

COMPANY:

ANTEA CEMENT SH.A.

Representative: Mario Bracci
General Manager
Address: Kashar, Katundi i Ri,
Autostrada Tiranë-Durrës, Km. 7
Contacts: +355 (0) 4 4502427,
(0) 4 4502350
info@anteacement.com
www.anteacement.com
Activity: Production and Trade of
Cement

PHYSICAL PERSON:

ANTONETA GJEÇI

Address: Rr. e Kavajës, Pall. 146,
Shk. 3, Tiranë
Contacts: +355 (0) 42235435,
(0) 42260230
silvio.gjeci@gmail.com
Activity: Apparel Trade

COMPANY:

ARCHÉ CONSULTING

Representative: Flutura Veipi
Managing Partner
Address: Njësia Bashkiake Nr. 7,
Bulevardi Gjergj Fishta, Kulla Gora
Nr. 2, Kati 10, Ap. 49, Tiranë
Contacts: +355 (0) 692097534
flutura.veipi@archeconsulting.com.al
www.archeconsulting.com.al
Activity: Business Consulting

COMPANY:

ARSENI SH.P.K.

Representative: Lavdush Tormetaj
Administrator
Address: Superstrada Shkodër-Hani
i Hotit, Km. 6
Contacts: +355 (0) 672004300
arseni_shpk@hotmail.com,
punesimi@arstlgroup.com
www.arstlgroup.com
Activity: Wholesale and Retail of Food
Items

COMPANY:

ARTINEL 95 SH.P.K.

Representative: Ariana Berberi
President
Address: Muçaj, Vorë
Contacts: +355 (0) 4 7800551
aberberi@artinel.al;
aberberi@kiamotors.al
www.artinel.al
Activity: KIA Motors Corporation,
HYUNDAI Distributor

COMPANY:

ATOM SH.P.K.

Representative: Endri Luga
Administrator
Address: Njësia Bashkiake Nr. 10,
Rr. Islam Alla, Pall. 'Çelësi Magjik',
Nr. pasurie 4/711-N-8, Tiranë
Contacts: +355 (0) 692045580/1
info@atom.al
www.atom.al
Activity: ITC Systems, Equipment,
Software Development, Security
Service

COMPANY:

AUTO - TRAK 93

Representative: Xhorxhi Marku
Administrator
Address: Rr. Ibrahim Kodra, Godina
Nr. 5, Zyra 5/5, Nr. 41, Tiranë
Contacts: +355 (0) 692062407
marku@adanet.com.al;
info@auto-trak.al
Activity: Import-Export, Official
Distributor of John Deere

COMPANY:

AUTO STAR ALBANIA

Representative: Musa Kastrati
Administrator
Address: Autostrada Tiranë-Durrës,
Km 7, Kashar
Contacts: +355 (0) 4 4500333
info@mercedes-benz.al
www.mercedez-benz.al
Activity: Vehicles & Spare Parts

COMPANY:

AVANTTIVE CONSULTING

Representative: Olta Kaziaj
Partner
Address: Rr. Ibrahim Rugova,
Sky Tower, 5/4, Tiranë
Contacts: +355 (0) 4 2268079,
(0) 4 2268219
avanttive@avanttive.al
www.avanttive.al
Activity: Tax, Accounting, Advisory,
Audit

COMPANY:

AVON COSMETICS ALBANIA

Representative: Rozeta Fataj
General Sales Director for Albania
Address: Rr. Faik Konica, Pallati OTTO,
Hyrja 1, Ap. 5/2, Tiranë
Contacts: +355 (0) 4 2274782
rozeta.fataj@avon.com
www.avon.com
Activity: Trade of Cosmetics

COMPANY:

AZ CONSULTING

Representative: Edona Bilali
Co-owner and Administrator
Address: Rr. Gjin Bue Shpata,
Pall. Aviacionit të Vjetër, Shk. 4,
Ap. 16, Tiranë
Contacts: +355 (0) 682002615
edona.bilali@azconsulting.al
www.azconsulting.al
Activity: Business Consultancy,
Quality Management Systems

B

COMPANY:

B & A - 02

Representative: Albert Gruda,
Administrator
Other contact: Eljesa Mulaj
Address: Rr. Shemsi Haka,
ish Poligrafiku, Tiranë
Contacts: +355 (0) 692067142,
(0) 694007059
ba.02.lube@gmail.com,
info.ba.02@gmail.com
http://www.bp.com/sq_al/lubricants/
albania.html
www.ba-02.com
Activity: Wholesale and Retail of
Lubricant Oils

COMPANY:

BALFIN GROUP - BALKAN FINANCE INVESTMENT

Representative: Edlira Muka, Chief
Executive Officer
Eris Kasmi, Communication and PR
Director
Address: Rr. Papa Gjon Pali II, ABA
Business Center, Kati 11, Tiranë
Contacts: +355 (0) 4 2389250
info@balfin.al / www.balfin.al
Activity: Investment Management

COMPANY:

BANKERS PETROLEUM ALBANIA LTD.

Representative: Suneel Gupta
President and CEO
Address: Blv. Bajram Curri, European
Trade Center, Kati 13, Tiranë
Contacts: +355 (0) 4 2274786
lcela@bankerspetroleum.com
www.bankerspetroleum.com
Activity: Oil and Gas

COMPANY:

BAYER D.O.O. REPRESENTATIVE OFFICE

Representative: Orjana Janushaj
Managing Director
Address: Blv. Gjergj Fishta,
Kulla Gora 1, Kati 4, Apt. 17, Tiranë
Contacts: +355 (0) 4 2241988
orjana.janushaj@bayer.com
Activity: Pharmaceutical
Representative Company

COMPANY:

BERDICA CEMENT

Representative: Behar Berdica
Administrator
Address: Rr. Studenti, P. 21, 4001,
Shkodër
Contacts: +355 (0) 22 800350
berdica_shpk@berdica.al
www.berdicacement.al
Activity: Additives and Chemicals

COMPANY:

BEREQET SH.P.K.

Representative: Ali Onat
Administrator
Address: Rr. "Artan Lenja", Vila
Nakuçi, Kati 2, Pranë Inxhinierisë së
Ndërtimit, Tiranë
Contacts: +355 (0) 4 2235399
arbbereqet@gmail.com
www.bereqet.com
Activity: Catering

COMPANY:

BEST ALB GROUP

Representative: Besnik Zahoalija
President
Address: L. Kryengritja e Fierit,
Pall 117, Fier
Contacts: +355 (0) 699770999
besnik.bestalbgroup@gmail.com
Activity: Import and Distribution of
Consumer Packaged Goods

COMPANY:

BETA SH.P.K.

Representative: Bexhet Kapllani
Administrator
Address: Ish Reparti i Telezimit,
Bradashesh, Elbasan
Contacts: +355 (0) 58 326095,
Mobile: (0) 672010125
betamobileri@gmail.com
Activity: Furniture Manufacturing and
Trade

COMPANY:

BGP PRODUCTS SWITZERLAND GMBH (MYLAN)

Representative: Denisa Bixheku
Administrator
Address: Rr. Ibrahim Rugova, Sky
Tower, 6/1, Tiranë
Contacts: +355 (0) 4 2267120
denisa.bixheku@mylan.com
www.mylan.com
Activity: Pharmaceutical Company

COMPANY:

BILANC SH.P.K.

Representative: Erion Tushe
CEO
Address: Blv. Gjergj Fishta, Qendra
Alpas, Kati 2, Shk. 2, Apt. 3, Tiranë
Contacts: +355 (0) 4 4500222
info@bilanc.com
www.bilanc.com
Activity: Accounting Software,
Business Applications and Technology

COMPANY:

BINDI SH.P.K.

Representative: Hysen Ruka
President
Address: Rr. Vaso Pasha, Nr. 8,
Kati 4, Ap. 10, Tiranë
Contacts: +355 (0) 4 2250715
info@bindi.al
www.bindi.al
Activity: Consulting Services
in the Field of Energy and
Telecommunication, Representation
of Foreign Companies, Construction,
Trade, Import-Export

COMPANY:

BIRRA KORÇA SH.P.K.

Representative: Irfan Hysenbelliu,
President
Edmir Dymleku, Executive Director
Address 1: Rr. Panorama, Kulla e
Biznesit (prapa Shkollës Harry T.
Fultz), Kodi Postar 1016, Tiranë
Address 2: Blv. Fan S. Noli,
Nr. 1, Korçë
Contacts: +355(0) 4 2273640;
(0) 82 254033
info@birrakorca.com.al,
office@ihb-group.com.al
www.birrakorca.com.al
Activity: Brewery

COMPANY:

BLUE EYE WATER SH.A.

Representative: Donald Shena
Administrator
Address: Rr. Themistokli Gërmenji,
Pallati Ambasador, Suita 1001, Tiranë
Contacts: +355 (0) 692021700
donaldshena@gmail.com
Activity: Beverages Production and
Packaging

COMPANY:

BNT ELECTRONICS

Representative: Jovan Bojdani
CEO and Co-Founder
Address: Blv. Zhan D'Ark, Kulla 3,
Kati 2, Tiranë
Contacts: +355 (0) 4 2273666/777
info@bntelectronics.com
www.bntelectronics.com
Activity: Communication, Electrical
Applications and Appliances, ITC
Systems, Equipment, Software
Development, Printing, Security
Systems and Services, Fiscal
Systems

COMPANY:

BOGA & ASSOCIATES

Representative: Genc Boga
Managing Partner
Address: Rr. Ibrahim Rugova,
P.O. Box 8264, Tiranë
Contacts: +355 (0) 4 2251050
boga@bogalaw.com
www.bogalaw.com
Activity: Attorney, Legal Services,
Business Consulting

COMPANY:

BOZGO SH.P.K.

Representative: Tritan Bozgo
Administrator
Address: Rr. Pavarësia, Km. 3,
Yrshek, Tiranë
Contacts: +355 (0) 682020087
tritanbozgo@bozgo-al.com
Activity: Import-Export and
Distribution

COMPANY:

BOZO & ASSOCIATES

Representative: Artan Bozo
Managing Partner
Address: Rr. Ibrahim Rugova, Sky
Tower, Kati 10, 103, Tiranë
Contacts: +355 (0) 4 2268048
artan@bozolaw.al
www.bozolaw.al
Activity: Law Office

COMPANY:

BRITISH AMERICAN TOBACCO ALBANIA

Representative: Milorad Krstikeski
Country Manager AlMaKo
Address: Rr. e Kavajës, ish Kombinati
Ushqimor, Tiranë
Contacts: +355 (0) 4 2255084
Milorad_Krstikeski@bat.com
www.bat.com
Activity: Import, Wholesale and Retail
of Cigarettes and Other Tobacco
Products

COMPANY:

BUKURIA SHQIPTARE BELI

Representative: Belë Cafi, President
Address: Rr. Mine Peza, Pall. 102,
Lagjja 4, Tiranë
Contacts: +355 (0) 4 2256699,
Mobile: +355 (0) 672079066
beautybeli@gmail.com
Activity: Beauty Salon, Trade of
Cosmetics

C

COMPANY:

CBS CREATIVE BUSINESS SOLUTIONS

Representative: Enio Jaço, CEO
Address: Rr. Mustafa Matohiti,
Nr. 4, Kati 3, Tiranë
Contacts: +355 (0) 4 4536891,
+355 (0) 682088110
enio.jaco@cbs.al
www.cbs.al
Activity: Consulting-Business,
Agribusiness, Financial Services,
Environmental, Tourism, NGO

COMPANY:

CC LAW OFFICE

Representative: Soljan Celibashi
Administrator
Address: Rr. Panorama, Pall. 16,
Kati 2, Shk. 3, Hyrja 1, Tiranë
Contacts: +355 (0) 4 2235651
contact@cclaw.al
www.cclaw.al
Activity: Legal Advisory Services

COMPANY:

CCS

Representative: Genci Likoskëndaj
General Manager
Address: Rr. Sulejman Delvina,
Nr. 8, 1019, Tiranë
Contacts: +355 (0) 4 2259004/5
info@ccs.al
www.ccs-albania.com
Activity: ITS, Photocopier System

COMPANY:

CENTURY 21 ALBANIA

Representative: Jonian Antoni
Executive Director
Address: Rr. Nikolla Tupe, Ndërtesa 4,
Shkalla 3, Kati 5, Ap. 16, Tiranë
Contacts: +355 (0) 4 2212121
info@century21albania.com
www.century21albania.com
Activity: Real Estate LLC

COMPANY:

COCA-COLA BOTTLING SHQIPËRIA

Representative: Luigi Verardo
General Manager and Administrator
Address: Rr. Kombëtare Tiranë-
Durrës, Km. 5, Kashar
Contacts: +355 (0) 4 8200431/32/33
segretaria@cocacola.al
www.cocacola.al
Activity: Manufacture and Wholesale
Distributor of Coca-Cola Beverages

COMPANY:

COFFEE CLUB ALBANIA

Representative: Andrea Zaja, CEO
Address: Rr. Myslym Keta, km. 4,
Komuna Dajt, Tiranë
Contacts: +355 (0) 4 4803700
info@coffeclub.al
Activity: Lavazza Coffee

COMPANY:

COMMUNICATION PROGRESS SH.P.K.

Representative: Gentian Likaj
President
Address: Rr. Dritan Hoxha,
Pall. M.C. Inerte, Kati 1, Laprakë, Tiranë
Contacts: +355 (0) 4 2413901
g.likaj@commprog.com
www.commprog.com
Activity: IT Services and
Communication

COMPANY:

CR PARTNERS

Representative: Alban Çaushti
Managing Partner
Address: Rr. Ibrahim Rugova,
Sky Tower, Kati 5/2, Tiranë
Contacts: +355 (0) 4 2228181
a.caushi@crpartners.al
www.crparkers.al
Activity: Consulting, Legal Services



COMPANY:

D&A FIN PARTNER

Representative: Dritan Abazi, CEO
Address: Rruga Teodor Keko,
Kompleksi GBA, Kati 2, Tiranë
Contacts: +355 (0) 674080686
dabazi@dafpartner.com
www.dafpartner.com
Activity: Consulting, Debt Collection
Services

COMPANY:

DAJTI CONSTRUXION

Representative: Kujtim Baholli
Administrator
Address: Rr. e Kavajës,
ish Misto Mame, Tiranë
Contacts: +355 (0) 4 2232121
info@dajti-construxion.com
www.dajti-construxion.com
Activity: Shelving Units

COMPANY:

DAJTI EKSPRES

Representative: Migena Malo
Address: Linzë, Qesarak, Stacioni i
Poshtëm, Teleferik, Tiranë
Contacts: +355 (0) 684011003
admin@dajtiekspres.com
www.dajtiekspres.com
Activity: Tourist Attraction (Cable Car
Service, Restaurant, Hotel, Adventure
Park)

COMPANY:

DDB ALBANIA

Representative: Juela Isaj
CEO
Address: Observer Business Center,
Kati 13, Rr. e Dibrës, Tiranë
Contacts: +355 (0) 4 2419461, (0) 4
2419462
juela.isaj@albania.ddb.com, info@
albania.ddb.com
www.ddb.com
Activity: Communication, Advertising
Agency

COMPANY:

DELIA GROUP

Representative: Viktor Delia
Administrator
Address: Rr. Ramazan Demneri,
Nd. 24, H. 2, Tiranë
Contacts: +355 (0) 4 2258021
dviktor@deliagroup.com.al, delia.
group@yahoo.com
www.deliagroup.com.al
Activity: Construction

COMPANY:

DELOITTE ALBANIA

Representative: Maksim Caslli
Country Leader
Address: Rr. e Elbasanit, poshtë
Fakultetit Gjeologji-Miniera,
ngjitur me Lion Park, Tiranë
Contacts: +355 (0) 4 4517920
ibuli@deloittece.com
www.deloitte.com/al
Activity: Audit and Enterprise Risk
Services, Financial Advisory, Tax,
Legal Consulting

COMPANY:

DEMAJ 2002 Sh.p.k.

Representative: Adrian Demaj
Administrator
Address: Rr. Llambi Zeçishtti,
Kombinat, Tiranë
Contacts: +355 (0) 693372572
+355 (0) 692099466
info@demajstone.com
www.demajstone.com
Activity: Manufacture of Granit, Marble,
Onyx, Quartz, Various Mosaics & Stone.

COMPANY:

DEVI 20-GROUP SH.P.K.

Representative: Vjollca Ferra
President
Address: Komuna Kashar, Katundi i Ri,
Rr. Monum, Nr. 18, Tiranë
Contacts: +355 (0) 692025318
erbiroshpk@gmail.com
Activity: Trade of Food Goods

COMPANY:

**DEVOLL HYDROPOWER SH.A.
SUBSIDIARY OF STATKRAFT AS**

Representative: Tom Kristian Larsen
CEO
Address: Rr. Papa Gjon Pali II, ABA
Business Center, Office 1204, Tiranë
Contacts: +355 (0) 4 4501413
info@devollhydropower.al
www.dhp.al
Activity: Hydropower

COMPANY:

DHL INTERNATIONAL ALBANIA LTD.

Representative: Qirjako Koçollari
Country Manager
Address: Autostrada Tiranë-Durrës,
Km. 8
Contacts: +355 (0) 4 2406666
dhlalbania@dhl.com
www.dhl.com
Activity: Express, Logistics, Overland
Transport Services, Air and Ocean
Freights

COMPANY:

DIMAPAK SH.P.K.

Representative: Fatbardha Dibra
Aministrator
Address: Autostrada Tiranë-Durrës,
Km. 8, Kashar
Contacts: +355 (0) 4 2406764,
4 2406765
info@dimapak.com
www.dimapak.com
Activity: Trade of End of Line
Packaging Machineries and
Consumables

COMPANY:

DINAMO SH.A.

Representative: Roland Hysa,
President
Nexhip Meçi, Manager
Address: Rr. Ferit Xhajko, Tiranë
Contacts: +355 (0) 4 2253798,
(0) 682057244
info@dinamo-sha.com
www.dinamo-sha.com
Activity: Trade Center and
Mechanical Manufacture

COMPANY:

**DM CONSULTING SERVICES
ALBANIA SH.P.K.**

Representative: Dritan Mezini
Managing Partner
Address: Rruga Luigj Gurakuqi, P. 4, Apt. 7
(pranë Sheshit Avni Rustemi), Tiranë
Contacts: +355 (0) 692031581
dmezini@dm-consulting.biz
www.dm-consulting.biz
Activity: Human Resources
Services, duapune.comonline Job
Portal, IT Consulting and Software
Solutions, Outsourcing, Management
Consulting

COMPANY:

DUBAI TRAVEL & TOURS

Representative: Almend Kreku
Administrator
Address: Kryqëzimi tek 21 Dhjetori
(tek Raiffeisen Bank, Kati i dytë),
Tiranë
Contacts: +355 (0) 697093768
dubai.travel@outlook.com
Activity: Travel and Tour Agency

COMPANY:

**DUXIANA (GENUINE COMFORT
SH.P.K.)**

Representative: Saimir Topollari
President
Address: Blv. Dëshmorët e Kombit,
Rogner Hotel Europapark, Tiranë
Contacts: +355 (0) 672070333
saimir.topollari@duxiana.al;
topollari@gmail.com
www.duxiana.com
Trade of Beds

E

COMPANY:

E.H.W. SH.P.K.

Representative: Luan Leka
President

Address: Autostrada Tiranë-Durrës,
Km. 4, Ndërtesa Nr. 59, Tiranë
Contacts: +355 (0) 4 2407250
info@ehwgmbh.com
www.ehwgmbh.com
Activity: Meat Processing

COMPANY:

EASY PAY

Representative: Lindita Shomo
CEO

Address: Rr. Ismail Qemali,
Objekti 30, Hyrja 7, Kati 3, Tiranë
Contacts: +355 (0) 4 2264982
info@easypay.al
www.easypay.al
Activity: Non-Banking Financial
Institution

COMPANY:

ECO MAT SH.P.K.

Representative: Arjon Muçaj
Administrator

Address: Rr. Teodor Keko, Nr. 11,
Përballë Conad, Tiranë
Contacts: +355 (0) 697771611
info@ecomat.al
www.ecomat.al
Activity: Import-Export of
Construction Materials

COMPANY:

EGNATIA GROUP SH.A.

Representative: Eda Gjeka
Administrator

Address: Rr. Panorama, Kulla e
Biznesit (prapa Shkollës Harry T.
Fultz), Kodi Postar 1016, Tiranë
Contacts: +355 (0) 682050264
egnatiagroup1@yahoo.com,
administrator@erjoni-ndertim.com
Activity: Wine and Other Alcoholic
Drink's Production

COMPANY:

ELITE INTERNATIONAL

Representative: Enea Mema
CEO

Address: Rruga Abdyl Frashëri,
Pallati 11/1, 1001, Tiranë
Contacts: +355 (0) 696668899
eneamema@eliteinternational.al
http://www.eliteinternational.al
Activity: Advertising and Graphic
Design, Bar, Restaurants,
Construction, Real Estate, Property
Assessment, Telephony Services

COMPANY:

ELLEDI

Representative: Dëfrim Hyseni
President

Address: Rr. Ali Kelmanti,
Nr. 78, Shkodër
Contacts: +355 (0) 22 241620
www.defrim@hotmail.com
Activity: Production and Trade of
Grocery Products

COMPANY:
**EMBASSY OF THE UNITED STATES
IN ALBANIA**

Representative: Jeffrey Bowan
Economic/Commercial Officer

Address: Rr. e Elbasanit,
Nr. 103, Tiranë
Contacts: +355 (0) 4 2293115
BowanJD@state.gov
http://tirana.usembassy.gov
Activity: Embassy

COMPANY:

ENRICO-MARINELLI

Representative: Selamije Dinaku
Administrator

Address: Dyqani Enrico-Marinelli,
Toptani Center, Rruga Abdi Toptani,
Kati 0, Tiranë
Contacts: +355 (0) 4 2248901,
(0) 4 2271436
selatiral@yahoo.com
www.enricomarinelli.com
Activity: Men's Clothes Retail Shop

COMPANY:

ERA 2000 SH.P.K.

Representative: Abedin Gora
Administrator

Address: Rr. Perlat Rexhepi,
Pallati Unicom, Tiranë
Contacts: +355 (0) 4 2264475
info@era.al, agora@era.al
www.era.al
Activity: Restaurant, Catering, Delivery

COMPANY:

ERNST & YOUNG ALBANIA

Representative: Mario Vangjeli
Executive Director

Address: Rr. Ibrahim Rugova,
Sky Tower, Kati 6, Tiranë
Contacts: +355 (0) 4 2419575
mario.vangjeli@al.ey.com
www.ey.com
Activity: Certified Auditing

COMPANY:

**EUROPETROL DURRËS ALBANIA
SH.A.**

Representative: Frident Kuqi
President

Address: Blv. Zhan D'Ark, Pall. 5,
1/1, Tiranë
Contacts: +355 (0) 4 2347686
europetrol.albania@yahoo.com
www.europetrol-sg.com
Activity: Petrol Stations, Gas Trading,
Construction

COMPANY:

EXPOCITY ALBANIA

Representative: Aida Lutaj
CEO

Address: Autostrada Tiranë - Durrës,
Km. 8
Contacts: +355 (0) 4 2387080,
(0) 674040740
info@expocity.al
www.expocity.al
Activity: Advertising and Graphic
Design, Consulting-Business,
Communication, Printing, Public
Relations

F

COMPANY:

FACILIZATION SH.P.K.

Representative: Gjergji Guri
General Manager

Address: Rr. Sami Frashëri, Nj. B. Nr.
5, Pallati 56, Kompleksi TID (Qendra
Nobis), Hyrja B, Kati 1, Tiranë
Contacts: +355 (0) 4 2256006
gjergji.guri@facilization.com
www.facilization.com
Activity: Information Systems
Consulting, System Integration and
Software Development Services

COMPANY:

Fafa SH.P.K.

Representative: Fatos Çerenishti
Administrator

Address: Kodër Kamëz, Tiranë
Contacts: +355 (0) 692096833
info@fafa.al
www.fafa.al
Activity: Bar & Restaurants,
Construction, Gas & Oil, Hotels

COMPANY:

FARMATECH

Representative: Elvis Kena
Administrator

Address: Rr. e Barrikadave, Tiranë
Contacts: +355 (0) 692035135
elviskena@gmail.com
Activity: Pharmaceutical Trade

PHYSICAL PERSON:

FATMIR KAZAZI

Address: Blvd. Dëshmorët e Kombit,
Kullat Binjake, Kulla 2, Kati 4, Tiranë
Contacts: +355 (0) 4 2370178
fatmir@kazaziconsulting.com
www.kazaziconsulting.com
Activity: Financial and Fiscal Consulting

COMPANY:

FAVINA SH.P.K.

Representative: Viktor Qylafi
CEO

Address: L. 7, Rr. Ismail Qemali,
Nr. 13, Korçë
Contacts: +355 (0) 82 245705
info@favina.net
www.favina.net
Activity: Construction, Construction
Materials Production, Energy Supply

COMPANY:

FILIPI COMPANY

Representative: Filip Gjoka
President

Address: Blvd. Gjergj Fishta (Zhan
d'Ark), Pall. E88, 12, Office 9, P.O.
BOX 1553, Tiranë
Contacts: +355 (0) 4 2257374
filip.gjoka@gmail.com
www.filipicompany.com
Activity: Export of Medical and
Aromatic Plants and Flowers

COMPANY:

**FINANCIAL UNION TIRANA/
WESTERN UNION**

Representative: Elton Çollaku
General Manager

Address: Rr. Ismail Qemali, Nr. 32,
Kati 3, Kodi Postar 1019,
Njësia Bashkiake Nr. 5, Tiranë
Contacts: +355 (0) 4 2387000
info@unionifinanciar.al
www.unionifinanciar.al
Activity: Financial Services

COMPANY:

FLORIFARMA

Representative: Frange Marku

Address: Njësia Bashkiake Nr. 9,
Rruga Jordan Misja, Kulla Nr. 4,
Kati 1, Tiranë
Contacts: +355 (0) 4 2267703
info@florifarma.com
www.florifarma.com
Activity: Pharmaceutical Distributor

COMPANY:

FONDACIONI FOOD BANK ALBANIA

Representative: Willemijntje Verburg
Executive Director

Address: Rr. Musa Agolli,
Nr. 35, Tiranë
Contacts: +355 (0) 699952107
info@foodbank.al
www.foodbank.al
Activity: NGO and Nonprofit
Organization

COMPANY:

FUFARMA SH.A.

Representative: Isuf Berberi
Chairman
Address: Rr. Nikolla Zoraqi,
Nd. 19, Tiranë
Contacts: +355 (0) 4 2363171
fufarma@fufarma.al
www.fufarma.al
Activity: Pharmaceutical Importer
and Distributor

COMPANY:

FUSHA SH.P.K.

Representative: Shkëlqim Fusha
President and CEO
Address: Rr. Murat Toptani,
Nr. 25, Tiranë
Contacts: +355 (0) 4 2268557
info@fusha.al
www.fusha.al
Activity: Construction,
Infrastructure, Cleaning

COMPANY:

FUSHË KRUIJA CEMENT FACTORY

Representative: Charles Bouri,
Administrator
Address: Rr. Nationale Tiranë -
Shkodër, Fushë-Krujë
Contacts: +355 (0) 692091620
hajrie.hidri@fkcementfactory.com
www.fkcementfactory.com
Activity: Cement Distribution



COMPANY:

G&H PARTNERS

Representative: Brandt W. Hoffman
Co-Founder, COO
Address: Rr. Mustafa Matohiti
(Pallati me Birila), Tiranë
Contacts: +355 (0) 693325088
partnersgh@gmail.com
http://ghdesigned.com/
Activity: Commercial Furniture,
Workplace Design and Strategy,
Ergonomic Consulting

COMPANY:

GDQ INTERNATIONAL CHRISTIAN SCHOOL

Representative: Lori Neuman
Director
Address: Rr. Don Bosco, Tiranë
Contacts: +355 (0) 4 2448113
lori.neuman@gdqschool.org
Activity: Education, International
School, K-12 Cambridge International
Centre, ACSI and MSA accredited

COMPANY:

GENDER ALLIANCE DEVELOPMENT CENTER

Representative: Mirela Arqimandriti
Executive Director
Address: Rr. Abdyl Frashëri,
Pall. 10/1, Shk. 1, Apt. 3, Tiranë
Contacts: +355 (0) 682059301
marqimandriti@gadc.org.al
www.gadc.org.al
Activity: Civil Society Association

COMPANY:

GENER 2

Representative: Bashkim Ulaj
CEO
Address: ABA Business Center,
Rr. Papa Gjon Pali II, Tiranë
Contacts: +355 (0) 4 2248312,
(0) 4 4501700
info@gener2.al
www.gener2.al
Activity: Construction

COMPANY:

GENIUS SH.P.K.

Representative: Besnik Cullhaj
Administrator
Address: Rr. e Kavajës, Përballë
Pallatit me Shigjeta, Tiranë
Contacts: +355 (0) 692059208
besnik.cullhai@genius-diagnostics.al,
sales@genius-diagnostics.al
Activity: Distributor of Medical and
Laboratory Device, Reagents and
Laboratory Service

COMPANY:

GJIRAFIA SHQIPËRI LLC

Representative: Mërgim Cahani, CEO
Other contact: Abdullah Veliu
Address: Rinas Road, Tirana Business
Park, Building 07, Tiranë
Contacts: +377(0) 4 5649012,
+355 (0) 682090390
mergim@gjirafa.com,
abdullah@gjirafa.com
Activity: Computer Software. Data
Search, Data Crawling, Data Mining,
Big Data, Advertising and Graphic
Design, ITC Systems, Equipment
and Software Development

COMPANY:

GLOBAL FAST FOOD ALBANIA (KFC)

Representative: Rezo Saakadze
CFO
Address: Njësia Bashkiake Nr. 5,
Rr. Shkëlqim Fusha,
Godina Albvizion, Kati 2, Tiranë
Contacts: +355 (0) 677066166,
(0) 697097940
kfc@kfc.com.al
www.kfc.com.al
Activity: Bar-Restaurants, Food &
Beverage Production and Trade

COMPANY:

GRANT THORNTON

Representative: Kledi Kodra, FCCA
Managing Partner
Address: Rr. Sami Frashëri,
Complex T.I.D, Pall. B, Kati 1, Tiranë
Contacts: +355 (0) 4 2274832
Kledi.Kodra@al.gt.com
www.grantthornton.al
Activity: Audit, Tax & Bookkeeping,
Advisory

COMPANY:

GSA SH.P.K.

Representative: Serafin Orgocka
President
Address: Rr. Ibrahim Rugova,
Pall. 30 (pranë Karlsberg), Tiranë
Contacts: +355 (0) 4 2226010,
(0) 4 2250620
infogsa@gsa.al
www.gsa.al
Activity: Trade, Production,
Engineering Projects

COMPANY:

GUARDIAN GLASS S.A.

Representative: Erion Siço
Territorial and Architectural Marketing
Manager
Address 1: Rue du Puits Romain,
L-8070, Bertrange, Luxemburg
Address 2: Tirana Business Park,
Godina 7, Tiranë
Contacts: +355 (0) 692045522
esico@guardian.com
www.guardian.com
Activity: Glass Production

COMPANY:

GUSTOSO

Representative: Helton Shkurti
General Manager
Address: Njësia Bashkiake Nr. 2, Zona
Kadastrale Nr. 3266, Rr. Selim Brakja,
Rrugica Eftimi Brand, Sauk i Vjetër,
Godinë 4-Katëshe, Kati 1, Tiranë
Contacts: +355 (0) 684083903
info@gustoso.al
www.gustoso.al
Activity: Bar, Restaurants, Food and
Beverage Production, Catering



COMPANY:

HARRY T. FULTZ FOUNDATION

Representative: Arian Kapedani
General Director
Address: Rr. Mine Peza, Tiranë
Contacts: +355 (0) 4 2222008
ariankapedani@hotmail.com
Activity: Foundation, Education

COMPANY:

HILTON GARDEN INN IN TIRANA

Representative: Michael Walker
General Manager
Address: Hilton Garden Inn in Tirana,
Alpas Center, 146, Bulevardi Gjergj
Fishta, 1001, Tiranë
Contacts: +355 (0) 4 4524831
michael.walker2@hilton.com
www.hilton.com
Activity: Hotels, Bar, Restaurant,
Hotels, Conference and Events

COMPANY:

HOFFMANN – LA ROCHE

Representative: Mentor Latifi,
Administrator
Other Contact: Megi Vila,
Market Access Manager
Address: Rr. Ibrahim Rugova,
Sky Tower, Apt. 5/3, Tiranë
Contacts: +355 (0) 692073209
mentor.latifi@roche.com
Activity: Pharmaceutical
Representative Office

COMPANY:

HOLDING STUDIO BYLIS

Representative: Gjergji Begaj
Administrator
Address: Rr. Jordan Misja, Përballë
Hipotekës, 1001, Tiranë
Contacts: +355 (0) 4 2402889
info@studiotopografikebylis.com
Activity: Technical and Legal Services
for Properties

COMPANY:

HYGEIA HOSPITAL TIRANA

Representative: Maria Driva, CEO
Address: Autostrada Tiranë - Durrës,
Km. 1, Tiranë
Contacts: +355 (0) 4 2390000
Emergency: +355 (0) 2323000
Fax: +355 (0) 4 2388996
info@hygeia.al
www.hygeia.al
Activity: Hospital Medical Services



COMPANY:

ICTS ALBANIA

Representative: Panagiotis Fistedis
Administrator
Address: Blvd. Gjergj Fishta, Alpas
Center, Nd. 146, Kati 4, Hyrja 2, Tiranë
Contacts: +355 (0) 4 2270936
info@icts.al
URL: www.icts.al, www.ictseurope.com
http://www.linkedin.com/company/
icts-albania
Activity: Professional Security
Services

COMPANY:

IDRA SH.P.K.

Representative: Auron Pasha
Executive Director
Address: Rr. Siri Kodra, Pall. 94/5,
Apt. 49, P.O. Box 1730, Tiranë
Contacts: +355 (0) 4 2253352,
(0) 4 2253288
idra@idra.al
www.idra.al
Activity: Consulting Services and
Market Research

COMPANY:

INFOSOFT SYSTEMS SH.P.K.

Representative: Armand Sharra
General Administrator
Address: Rr. Murat Toptani, Gjergji Center, Kati 8, Tiranë
Contacts: +355 (0) 4 2251180-1, (0) 4 2249903
infosoft@infosoftgroup.com.al
www.infosoftgroup.com.al
Activity: Trade Products in the Field of Information Technology, Information Solutions

COMPANY:

INSTITUTI JETA E RE

Representative: Ilir Stavro
General Administrator
Address: Rr. Themistokli Gërmenji, Nr. 6, Tiranë
Contacts: +355 (0) 4 2274660
stavroilir@yahoo.com
www.albaniaccc.org
Activity: Religious Non-Profit

COMPANY:

INTECH + SH.P.K.

Representative: Sokol Sinani
General Director
Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 3, Dera 1, Tiranë
Contacts: +355 (0) 4 2241929
intech@intech-al.com
www.intech-al.com
Activity: System Design and Development

COMPANY:

INTERNATIONAL COMMERCIAL BANK

Representative: Gideon van den Broek
CEO
Address: Rr. e Kavajës, Ndërtesa 50, H. 1, Tiranë
Contacts: +355 (0) 4 2256254, (0) 4 2254372
info@icbank-albania.com
www.icbank-albania.com
Activity: Commercial Bank

COMPANY:

INTERSIG VIENNA INSURANCE GROUP

Representative: Gentian Sula
CEO
Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë
Contacts: +355 (0) 4 2270576
info@intersig.al
www.intersig.al
Activity: Insurance

COMPANY:

INTESA SANPAOLO BANK OF ALBANIA

Representative: Silvio Pedrazzi
President and CEO
Address: Rr. Ismail Qemali, Nr. 27, Tiranë
Contacts: +355 (0) 4 2276103, (0) 4 2276000
info@intesasanpaolobank.al
www.intesasanpaolobank.al
Activity: Banking Services

COMPANY:

IRIS SH.P.K.

Representative: Arben Hoxha
President
Address: Rr. Isa Boletini, 28, Tiranë
Contacts: +355 (0) 4 2371042
h.arben01@gmail.com,
iris@albmail.com
Activity: Healthcare

COMPANY:

IUTE CREDIT ALBANIA

Representative: Akan Ajdini
General Director
Address: Rr. e Durrësit, Nr. 6 (Ngjitur me Ambasadën e Vatikanit), Tiranë
Contacts: +355 (0) 4 2239111
akan.ajdini@iutecredit.al
www.iutecredit.al
Activity: Microfinance Institution

J

COMPANY:

JAPAN TOBACCO INTERNATIONAL

Representative: Përparim Tushaj
Address: Rr. A. Frashëri, Nd. 11, Paskuqan, 1047, Kamëz, Tiranë
Contacts: +355 (0) 692021790
tushaj.p@gmail.com, c
onsultingalb@outlook.com
Activity: Tobacco

COMPANY:

JORDIL SH.A.

Representative: Dilaver Kamberaj,
Manager
Alfred Gollosi, Administrator
Address: Rr. Nazionale Fier-Patos, Km. 4
Contacts: +355 (0) 38 2540092
jordil.sha@gmail.com
www.jordil.al
Activity: Import-Export of Water Supply Materials, Agrotrade

COMPANY:

JUNIK SH.P.K.

Representative: Dedë Malutaj
President
Address: Lagjja SMT, Rr. Vëllezërit Haradinaj, (pranë Drejtorisë Pyjore), Lezhë
Contacts: +355 (0) 676080601
junikshpk@gmail.com
Activity: Construction, Trade and Services

COMPANY:

JUNIOR ACHIEVEMENT OF ALBANIA

Representative: Suela Bala
Executive Director
Address: Rr. Pjetër Bogdani, Nd. 10, H. 5, Ap. 13, Njësia Administrative Nr. 5, 1019, Tiranë
Contacts: +355 (0) 4 2259108
info@junior-albania.org
www.junior-albania.org
Activity: Non-Profit Organization

COMPANY:

JUPITER GROUP

Representative: Gjelbërim Hajdari, CEO
Address: Rr. "Haxhi Dalliu" Nd. 6, H. 13, 1016, Tiranë
Contacts: +355 (0) 68 20 20 767
info@jupiter.al
www.jupiter.al
Activity: Products and Services in the Field of High-Technology.

K

COMPANY:

KALO & ASSOCIATES

Representative: Përparim Kalo
Managing Partner
Address: Rr. e Kavajës, G-KAM Business Centre, Kati 4, Tiranë
Contacts: +355 (0) 4 2233532
info@kalo-attorneys.com
www.kalo-attorneys.com
Activity: Legal Services

COMPANY:

KANTINA E PIJEVE GJ. K. SKËNDERBEU

Representative: Helidon Kushi
Administrator
Address: Rr. Bajram Tusha, Durrës
Contacts: +355 (0) 52 264628
info@kantinaskenderbeu.al
www.kantinaskenderbeu.al
Activity: Wine and Alcoholic Drinks' Production

COMPANY:

KESH SH.A.

Representative: Agron Hetoja
Administrator
Permanent Address: Blloku Vasil Shanto, Tiranë
Actual & Temporary Address: Rr. Eshref Frashëri, Kompleksi Vision, Nr. 8, Tiranë
Contacts: +355 (0) 4 2259729
sekretaria@kesh.al
www.kesh.al
Activity: Generation, Transmission, Distribution of Electrical Power

COMPANY:

KIKA SH.P.K.

Representative: Avenir Kika
Executive Director
Address: Rr. Komuna e Parisit, Ngjitur me Eco Market, Kati 2, Tiranë
Contacts: +355 (0) 4 2265168
avenirkika@hotmail.com,
www.kikaconstruction.com
Activity: Construction

COMPANY:

KMPK SH.P.K.

Representative: Lorenzo Mesiti
CEO
Address: Autostrada Vorë - Fushë Krujë, Km. 4, Fushë Prezë, Tiranë
Contacts: +355 (0) 694030061
info@kmpk-al.com
www.kmpk-al.com
Activity: Design, Manufacturing, Assembly of Civil and Industrial Buildings with Metal and Concrete Structures

COMPANY:

KONSORT

Representative: Benard Shehu
General Director
Address: Rr. e Barrikadave, Galeria Tirana, Pallati "Conad", Kati 7, Tiranë
Contacts: +355 (0) 4 2260944
contact@konsort.com
www.konsort.com
Activity: Software Development, IT Consulting, Software Distribution

COMPANY:

KORSEL SH.P.K.

Representative: Maksim Fejzulla
President
Address: Blv. Gjergj Kastrioti, ish Kryqi i Kuq, Korçë
Contacts: +355 (0) 82 242094
maksimfejzulla@yahoo.com
Activity: City Cleaning, Manufacturing and Electricity Transmission

COMPANY:

KPMG ALBANIA SH.P.K.

Representative: Heris Jani
Managing Director
Address: Kullat Binjake, Kulla 1, Kati 13, Blv. Dëshmorët e Kombit, Tiranë
Contacts: +355 (0) 4 2274524
al-office@kpmg.com
www.kpmg.com.al
Activity: Auditing, Tax, Advisory, Bookkeeping Law Firm

COMPANY:

KSAMILI INVESTMENT SH.P.K.

Representative: Rebani Bocaj
Address: Zona Industriale, Karburanti Alpet, Gjirokastër
Contacts: +355 (0) 69401111
ditjon12@live.com
Activity: Tourism, Real Estate, Gas Station

COMPANY:

KUEL SH.P.K.

Representative: Mike Mcdougall
C.O.O.
Address: Rruga Tish Daija, Nd. 30, H. 15, Ap. 5, Njësia Administrative Nr. 5, 1022, Tiranë
Contacts: +355 (0) 4 4504444
mike@kuel.al
www.kuel.al
Activity: Consulting-Engineering Projects, Construction, Food & Beverages Trade, Oil & Gas, Security Systems

LABORATOR ANALIZA MJEKËSORE

Representative: Altin Goxharaj
Administrator

Address: Lagjja 18 Shtatori,
Gjirokastër

Contacts: +355 (0) 84 268534

altinlabt@yahoo.com

Activity: Medical Analysis Laboratory

COMPANY:

LANGUAGE SOLUTIONS

Representative: Nejla Stafa
Shareholder

Address: Str. Aleksandër Moisiu,
Tower Bridge 2, B4, Tiranë

Contacts: +355 (0) 692033020

languagesolutions@mail.com

www.languagesolutions.al

Activity: Language Service
Provider (Translation, Interpreting,
Copywriting)

PHYSICAL PERSON:

LAURA PUSTINA

Address: Rr. Abdyl Frashëri, Nr. 31,
Hekla Business Center, Kati 3, Tiranë

Contacts: +355 (0) 4 2261909

mcapustina@yahoo.com

Activity: Legal Consultancy
and Notary Services

COMPANY:

LEGAL AND PROFESSIONAL SERVICES ALBANIA

Representative: Oltjan Hoxholli

Address: Rr. Themistokli Gërmenji,
Pegaso Building, Kati 7 & 8, Tiranë

Contacts: +355 (0) 4 2421234

ohoxholli@lpalbania.com

www.lpalbania.com

Activity: Legal Service

PHYSICAL PERSON:

LLAMBI KARBUNARA

Address: Lagjja Kastriot, Rr. Brigada
XI Sulmuese (Përballë Tatimeve), Fier

Contacts: +355 (0) 695201469

hysip@yahoo.com

Activity: Trade of

Hydro-Sanitary Products

COMPANY:

LOLOÇI & ASSOCIATES

Representative: Krenar Loloçi
Attorney at Law

Address: Rr. Ibrahim Rugova,
Pall. 1/1, Kati 2, Tiranë

Contacts: +355 (0) 4 2250736

kl@lolocilaw.com

www.lolocilaw.com

Activity: Law Firm

COMPANY:

LUFTHANSA GROUP - ALBANIA

Representative: Alexander Tolweth
Country Manager Albania, Bulgaria,
Kosovo, Macedonia

Address: Blv. Dëshmorët e Kombit,
Hotel Rogner Europapark, Tiranë

Contacts: +355 (0) 4 2235029,

Mob: +355 (0) 692064548

denisa.haxhi@dlh.de

www.lufthansa.com,

www.austrian.com

Activity: Airline, Air Transport

M

PHYSICAL PERSON:

MAJLINDA KALLÇO

Address: Lagjja 18,

Rr. A. Ramzoti, Durrës

Contacts: +355 (0) 695201469

lindakallco71@gmail.com

Activity: Medical Analysis Laboratory

COMPANY:

MAKTIRANA HOTEL AND TOWER

Representative: Medhat FathAllah
General Manager

Address: Sheshi Italia, Tiranë

Contacts: +355 (0) 4 2274707

methad.fathallah@maktirana.com

www.maktirana.com

Activity: Hotel, Bar Restaurants

COMPANY:

MARKETING & DISTRIBUTION ALBANIA

Representative: Vilma Nushi

President

Address: Autostrada Tiranë-Durrës,
Katundi i Ri, Kashar, Km. 7

Contacts: +355 (0) 4 8202336/7

info@markdist.com

www.markdist.com

Activity: Trade, Marketing,
Distribution Publicity

COMPANY:

MARLOTEX

Representative: Gazmen Toska

Administrator

Address: Ish Kombinati i Tekstileve,
Berat

Contacts: +355 (0) 32 238368

info@marlotex.com

www.marlotex.com

Activity: Garment Manufacturing

COMPANY:

MCCANN TIRANA

Representative: Suela Shtylla

Managing Director

Address: Rr. "Themistokli Gërmenji",
Pallati Frashëri, Shk.1, Ap.13, Tiranë

Contacts: +355 (0) 4 4500350,

+355(0) 4 4504079

suela.shtylla@mccann.al

www.mccann.al

Activity: Advertising Agency

COMPANY:

MEDIK LINE STEWART SH.P.K.

Representative: Zace Shabanaj

General Manager

Address: Rr. Sulejman Delvina, Pall.
33, Kati 3, Tiranë

Contacts: +355 (0) 4 2255168

info@mediklineshp.com

www.mediklineshp.com

Activity: Medical Devices Distribution

COMPANY:

MELGUSHI SH.P.K.

Representative: Ferdinand Melgushi

General Manager

Address: Lagjja Kongresi i Lushnjes,
Rr. At Donat Kurti, Shkodër

Contacts: +355 (0) 696043990,

(0) 692092024

info@melgushi.com

www.melgushi.com

Activity: Garment Manufacturing

COMPANY:

MERMER BALLIU

Representative: Jorgji Balliu

President

Address: Zona Industriale, Korçë

Contacts: +355 (0) 82 244530

gjergjiballiu@yahoo.com

Activity: Marble Processing

COMPANY:

MICROSOFT ALBANIA

Representative: Sokol Vladi

CEO (General Manager)

Address: Rr. 'Papa Gjon Pali II',
ABA Business Center, Kati 12,

Zyra Nr. 5, Tiranë

Contacts: +355 (0) 4 2274516

Sovladi@microsoft.com

www.microsoft.com.al

Activity: Information Technology,
Information Solutions

COMPANY:

MIELL TIRANA SH.A.

Representative: Roland Hysa

Administrator

Address: Rr. Teodor Keko,

Rr. Agim Qarri, Nr. 14, Tiranë

Contacts: +355 (0) 4 2271777

info@mielltirana.com

www.mielltirana.com

Activity: Production and Trade
of Food Grade Flour

COMPANY:

MOZAIK GALERI CUBI

Representative: Esmeralda Cubi
President

Address: Rr. Myslym Shyri,
Pall. 46/1, Tiranë

Contacts: +355 (0) 675192222

adacubi@hotmail.com

www.facebook.com/MozaiKArtCubi

Activity: Art Gallery

COMPANY:

MRDC INTERNATIONAL FOUNDATION

Representative: Charles Linderman,
General Director

Enkeleta Hoxhaj, Country Director

Address: Rr. Ilo Mitke Qafëzezi,
Nr. 3, Hygeia Hospital, Tiranë

Contacts: +355 (0) 684066894,

+355 (0) 684072392

chief@mrdc-int.com,

enkeleta.hoxhaj@mrdc-int.com

www.mrdc-int.com

Activity: Global Medical Support

COMPANY:

MUÇAJ SH.P.K.

Representative: Vasel Muçaj

President

Address: Bajzë, Malësi e Madhe

Contacts: +355 (0) 697256891

mucajshpk@hotmail.com

http://www.mucajherbs.com

Activity: Agrobusiness. Collection,
Processing, Development and

Research in Medicinal-Aromatic Herbs
and Natural Essential Oils

N

COMPANY:

NCH ADVISORS INC.

Representative: Adens Borova

General Manager: Andreas Santis

Address: Bulevardi Dëshmorët e

Kombit, Kullat Binjake, Kulla 1,

Kati 6, Tiranë

Contacts: +355 (0) 4 5550487

aborova@nchadvisors.com.al

www.nchcapital.com

Activity: Private Capital

COMPANY:

NET-SFS KRESTON SH.P.K.

A member of Kreston International

- A Global Network of Independent

Accounting Firms

Representative: Rezar Llukaçej
Owner/ Partner

Address: Rr. Muhamet Gjollësja,
Ring Center, Kati 4, Tiranë

Contacts: +355 (0) 692094490

rezar.llukacej@net-sfs.al

www.net-sfs.al

Activity: Auditing, Accounting,
Financial and Fiscal Consultancy

COMPANY:

NOA SH.A.

Representative: Herjola Spahiu
CEO

Address: Rr. Tish Daija, Pranë

Komunës së Parisit, Kompleksi Haxhiu

(Kika 2), Pall. 2, Kati 1, Tiranë

Contacts: +355 (0) 4 2403764

info@noa.com.al

www.noa.com.al

Activity: Microfinance and Small
Business Finance

COMPANY:

NOV HOTEL

Representative: Artan Çeço

Administrator

Address: Rr. Gjin Bue Shpata (pranë

stadiumit Selman Stërmasi), Tiranë

Contacts: +355 (0) 4 2274902

info@nov-hotel.com

www.nov-hotel.com

Activity: Hotel and Trade



COMPANY:

OPTIMA LEGAL & FINANCIAL

Representative: Ilir Daci
Managing Partner

Address: Rr. Ibrahim Rugova,
Sky Tower, 8/3, Tiranë
Contacts: +355 (0) 4 2221666/151
info@optima-al.com
www.optimalaw.com
Activity: Law Firm



COMPANY:

P.V.N. - HOTEL COLOSSEO

Representative: Niko Fushaj,
Valter Fushaj
Administrators

Address: Rr. 13 Dhjetori, Hotel
Colosseo, Shkodër
Contacts: 355 (0) 22 247513
info@colosseohotel.com
www.colosseohotel.com
Activity: Hotel

COMPANY:

PELINKU

Representative: Shkëlqim Pelingu
President

Address: Rr. 5 Maji,
Concord Center, Tiranë
Contacts: +355 (0) 4 2347425,
Mobile: +355 (0) 692030750
pelinkujeans@yahoo.com
www.pelinkujeans.com,
www.pelinkustore.com
Activity: Trade of Garments
and Travel Agency

COMPANY:

PHILIP MORRIS ALBANIA

Representative: Radmilo Vlacic
General Manager

Address: Rr. Murat Toptani, Qendra e
Biznesit Eurocol, Kati 10, Tiranë
Contacts: +355 (0) 4 2276691
Radmilo.Vlacic@pmi.com
www.pmi.com
Activity: Sales of Philip Morris
Cigarettes

COMPANY:

PIANETA SH.P.K.

Representative: Armand Pashnjari
Administrator

Address: Rr. Faik Konica,
Nd. 23, H.1, Tiranë
Contacts: +355 (0) 4 2375445
pianeta.shpk@gmail.com
www.cobaso.com
Activity: Bar and Electrical
Applications

COMPANY:

PRESPA 2000

Representative: Nazmi Prespa
President

Address: Rr. Sami Frashëri, Përballë
Drejtorisë së Policisë, Kati 10, Tiranë
Contacts: +355 (0) 4 2254766
nazmiprespa@yahoo.it
Activity: Construction, Import-Export
of Construction Materials

COMPANY:

**PRICEWATERHOUSECOOPERS
AUDIT**

Representative: Loreta Peçi
Country Director

Address: Rr. Ibrahim Rugova,
Sky Tower, 9/1, Tiranë
Contacts: +355 (0) 4 2242254
loreta.peci@al.pwc.com
www.pwc.com/al
Activity: Accounting and Financial
Consulting, Auditing

COMPANY:

PRIMALL SH.P.K.

Representative: Pece Milojkovski
General Manager

Address: Rr. Ibrahim Rugova, Kontakt
Building, Nr. 10, Kati 4, Tiranë
Contacts: +355 (0) 4 4500909
info@primall.al
www.primall.al
Activity: Official Importer and
Distributor of JT International Tobacco
Products in Albania

COMPANY:

**PRINTEC ALBANIA (CYPRUS)
LIMITED**

Member of PrinTec Group of
Companies

Representative: Adrian B. Shehu
General Manager

Address: Blv. Zogu i Parë, P. Edikom,
Kati 10, Tiranë
Contacts: +355 (0) 4 2258065 ext.101,
Mobile: +355 (0) 692095248
a.shehu@printecgroup.com
www.printecgroup.com
Activity: Offers Solutions and
Services for the Financial Institutions,
Telco Industry, Large Retailers,
Petroleum Companies, Government
Organizations (Public & Private
Sectors)
Official Business Partner of NCR
Corporation/ VeriFone/ Fico-
Tonbeller/ Qmatic and others

COMPANY:

PROACTIVE SOLUTIONS

Representative: Zhaneta Luca
Administrator

Address: Rr. Selitë e Vjetër, Pallati
Crossfit, Apt. 10, Farkë, Tiranë
Contacts: +355 (0) 662056669,
(0) 682000989
zhaniluca@pro-active.al,
lorenshyti@pro-active.al
Activity: Consulting-Business,
Auditing, Bookkeeping

COMPANY:

PROCREDIT BANK SH.A.

Representative: Adela Leka
Spokesperson of Management Board
Address: Rr. "Dritan Hoxha", Nd. 92,
H. 15, Njësia Bashkiake Nr. 11, Kodi
Postar 1026, Tiranë
Contacts: +355 4 2389389
informacion@procredit-group.com
www.procreditbank.com.al
Activity: Bank Services



COMPANY:

RAMETAL SH.P.K.

Representative: Elman Abule
Investor

Address: Autostrada Durrës-Tiranë,
Km. 5, Xhafzotaj, Vrrinë, Durrës
Contacts: +355 (0) 52 900996
info@rametal.al
www.rametal.al
Activity: Aluminum Foundry

COMPANY:

**REGIONAL DEVELOPMENT AGENCY
(S.M.E.), KORÇA**

Representative: Aurel Grabocka
Director

Address: Rr. "Ndre Mjeda", Nr. 1, Korçë
Contacts: +355 (0) 82 242626
rdakorca@yahoo.com,
rdakorca@rda-korca.org
www.rda-korca.org
Activity: Non-Government Foundation
to Support SMEs, Local Government
and Civil Society for the Development
of Korça Region

COMPANY:

REJSI FARMA

Representative: Merita Sheqi
Administrator

Address: Autostrada Tiranë-Durrës,
Km. 8
Contacts: +355 (0) 4 2374925
msheqi@rejsifarma-al.com
www.rejsifarma-al.com
Activity: Pharmaceutical Trade

COMPANY:

RELIKAJ SH.P.K.

Representative: Ramadan Likaj,
President
Vjollca Likaj, Administrator
Griselda Hotaj, legal Director & HR
Address: Koplik, Malësi e Madhe
Contacts: +355 (0) 682041548,
(0) 695466934
relikaj@gmail.com,
griseldahotaj@relikaj.net
Activity: Production and Export
of Medicinal Plants

COMPANY:

RENOVA SH.P.K.

Representative: Sulejman Lani, CEO
Address: Autostrada Tiranë-Durrës,
Fshati Picar, Vorë
Contacts: +355 (0) 4 8301909
tirana@renova.com.mk
www.renova.com.mk
Activity: Construction Materials

COMPANY:

RING TELECOM SH.P.K.

Representative: Krenar Xhaferi, CEO
Address: Rr. Themistokli Gërmenji,
Shk. 1, K. 2, Ap. 10, Tiranë
Contacts: +355 (0) 682044491
info@ringtc.com
www.ringtc.com
Activity: Communication, Internet
Provider, Telephony Services



COMPANY:

S & T ALBANIA

Representative: Kleanthi Prifti
Managing Director

Address: Rr. Ibrahim Rugova,
Sky Tower, 11/1, Tiranë
Contacts: +355 (0) 4 2274641
kleanthi.prifti@snt-world.com
www.snt.al
Activity: System Integrator

COMPANY:

S.T.A.

Representative: Ines Dika
Marketing Director
Address: Rr. Sami Frashëri, 23/9,
Tiranë
Contacts: +355 (0) 692061713
info@sta-edu.com
www.sta-edu.com
Activity: Education, Country Master
Distributor of ETS Tests

COMPANY:

S2 ALBANIA

Representative: Ilirjan Zylyftari
General Director
Address: Rruga Dytësore
Tiranë-Durrës, Km. 9, Nr. 83/7/3
Contacts: +355 (0) 4 8244107
izylyftari@screeningsolution.com
www.screeningsolution.com
Activity: Screening and
Inspection Solutions

COMPANY:

SAO ADVISORS

Representative: Aldo Spahiu
Partner | CPA/EKR, CA, CIAPS, CMC,
MBA
Address: Rr. Aleksandër Moisiu,
Pallati Orion, 1001, Tiranë
Contacts: +355 (0) 672567869
aldospahiu@gmail.com
Activity: Business Consulting,
Auditing, Accounting, Tax & legal,
Regulation

COMPANY:

**SHAFF SIGAL LIFE UNIQA GROUP
AUSTRIA**

Representative: Naim Hasa
CEO

Address: Qendra e Biznesit SIGAL,
Blvd. Zogu i Parë, Nr. 1, Tiranë
Contacts: +355 (0) 4 2253407 ext. 240
naimhasa@sigal.com.al
http://fppsigal.com.al/
Activity: Private Pension Foundation

COMPANY:

SHGAJ-AGR SH.P.K.

Representative: Adriatik Hadëri
Administrator
Address: Dobraq,
pranë ish SMT-së, Shkodër
Contacts: +355 (0) 692053078
adriatikhaderi@gmail.com
http://www.shegaj-agr.com
Activity: Agrobusiness

COMPANY:

SHQIPONJA H.I

Representative: Hysen Isufi
Administrator
Address: Lagjja Ajasem,
Rr. Rozafat, Shkodër
Contacts: +355 (0) 692094643
info@restorantshqiponja.com
Activity: Bar-Restaurant

COMPANY:

SIGAL UNIQA GROUP AUSTRIA

Representative: Avni Ponari
CEO
Address: Qendra e Biznesit SIGAL,
Blv. Zogu i parë, Nr. 1,
Kutia Postare 2387, Tiranë
Contacts: +355 (0) 4 2233308,
(0) 4 2253407
info@sigal.com.al
www.sigal.com.al
Activity: Life and Non-Life Insurance,
Private Pension, Reinsurance

COMPANY:

SIGMA INTERALBANIAN VIENNA INSURANCE GROUP

Representative: Klaidi Çitozi
General Director
Address: Rr. Komuna e Parisit,
Pall. Laura, P.O.Box. 1714, Tiranë
Contacts: +355 (0) 42258254
kontakt@sivig.al
www.sivig.al
Activity: Insurance, Financial Services

COMPANY:

SIMMONS EDECO LIMITED, BRANCH IN ALBANIA

Representative: Ron Waddell
Country Manager
Address: Lagjja Bishanake, Rr.
Skënderbeu, Zona Kadastrale 8534,
Ndërtesa në të Djathtë të Karburantit
"Bolv-Oil", Kati 2, Fier
Contacts: +355 (0) 34 504144
rwaddell@simmonsedeco.com
www.simmonsedeco.com
Activity: Oilfield Services, Onshore
Drilling

COMPANY:

SMART CALL

Representative: Shqipron Myftarallari
CEO
Address: Rr. Muhamet Gjollesha, 21
Dhjetori, Përballë Bar Oslo,
mbi BKT Bank, Tiranë
Contacts: +355 (0) 676024965
roni@smartcall.al
www.smartcall.al
Activity: Telephony Services,
Telemarketing

COMPANY:

STARNET SH.P.K.

Representative: Dritan Vreshta
Executive Director
Address: Rr. Dritan Hoxha, Ndërtesa
203, Kodi Postar 1023, Tiranë
Contacts: +355 (0) 682059503
info@starnet.al
www.starnet.al
Activity: Internet Service Provider

COMPANY:

STRATI & PARTNERS

Representative: Besnik Strati
Administrator
Address: Rr. Mustafa Qosja,
Pall. Nr. 8, Kati 3, Tiranë
Contacts: +355 (0) 4 2267622
besnik.strati@gmail.com,
stratibesnik@yahoo.com
www.mmco.al
Activity: Legal Services and Fiscal
Consulting

COMPANY:

STUDIO LIGJORE MIMOZA SADUSHAJ

Representative: Mimoza Sadushaj
Address: Rr. Vaso Pasha,
Pall 13/1, Tiranë
Contacts: +355 (0) 4 2266242
msadushi@hotmail.com
Activity: Notary Services

T

COMPANY:

TAFAJ 'Z' SH.P.K.

Representative: Zenel Tafaj
President
Address: Rr. e Kavajës, Nr. 27, Tiranë
Contacts: +355 (0) 4 2262482
daditafaj@yahoo.it
Activity: Furniture Manufacturing
and Trade

COMPANY:

TASHKO PUSTINA - ATTORNEYS

Representative: Flonja Tashko,
Floran Pustina
Partners
Address: Rr. Ibrahim Rugova, Nr. 5,
Sky Tower, 13/4, Tiranë
Contacts: +355 (0) 4 2389190,
(0) 4 2389192
flonia.tashko@tashkopustina.com,
floran.pustina@tashkopustina.com
www.tashkopustina.com
Activity: Law Firm, Legal services

COMPANY:

TCN

Representative: Adrian Shehu, CEO
Address: Blv. Zogu I, P 53,
H 3/77, 1016, Tiranë
Contacts: +355 (0) 4 2257711,
+355 (0) 682030060
tcn@tcn.al
www.tcn.al
Activity: Infrastructure and System
Integrator in Airspace, Defense,
Security and ICT

COMPANY:

TEKNOXGROUP ALBANIA

Representative: Gent Gogaj
General Manager
Address: Rruga Nazionale Tiranë-
Durrës, Km. 16, Fshati Muçaj, Vorë
Contacts: +355 (0) 4 4504747
gent.gogaj@teknogroup.com
www.teknogroup.com
Activity: Caterpillar Brand
Construction Machinery and
Associated Tools

COMPANY:

TELEKOM ALBANIA SH.A.

Representative: Dimitris Blatsios
General Director
Address: Rr. Gjergj Legisi,
Laprakë, Tiranë
Contacts: +355 (0) 4 2275300
info@telekom.com.al
www.telekom.com.al
Activity: Mobile Telecommunication

COMPANY:

TENDENCE 3A

Representative: Albi Dashi
Administrator
Address: Rr. 29 Nëntori,
Përballë ish Doganës, Tiranë
Contacts: +355 (0) 4 5800900
sales@tendence3a.com,
service@tendence3a.com
www.tendence3a.com
FB Tendence 3A, IG Tendence 3A
Activity: Rental Cars (Europcar &
Inter Rent brands), Import-Export
of Vehicles, Official Distributor of
Renault, Nissan and Dacia in Albania

COMPANY:

TETRA TECH ARD

Representative: Kevin McLaughlin
Chief of Party
Address: Rr. Dervish Hima, 3 Kullat
pranë Stadiumit Qemal Stafa, Kulla 1,
Apt. 91, Kati 10, Tiranë
Contacts: +355 4 4504150,
Mobile: +355 (0) 698821315
kevin.mclaughlin@tetratech.com
www.plgp.al
Activity: United States Agency
for International Development
(USAID)-Funded Planning and Local
Governance Project (PLGP)

PHYSICAL PERSON:

TEUTA DOBI

Address: Rr. Ibrahim Rugova,
P. 17, Ap. 18, Tiranë
Contacts: +355 (0) 4 2226011
teutadobi@yahoo.com
Activity: Engineering and Business
Consulting

COMPANY:

TEUTA DURRËS

Representative: Arben Babameto
Administrator
Address: Lagjja15, Rr. Aleksandër
Goga, Durrës
Contacts: +355 (0) 52 223094
info@teutadurres.com
www.teutadurres.com
Activity: Import-Export, Production
and Trade of Food Items

COMPANY:

TIRANA BANK SH.A.

Representative: Dritan Mustafa
Chief Executive Officer
Address: Rr. Ibrahim Rugova, Nr. 1,
P.O. Box 2400/1, Tiranë
Contacts: +355 (0) 4 2277618
dmustafa@tiranabank.al
www.tiranabank.al
Activity: Banking

COMPANY:

TIRANA BUSINESS PARK

Representative: Stephanie Sieg,
Rumen Velichkov
General Managers
Address: Rinas Road,
Building 07, Tiranë
Contacts: +355 (0) 4 4415154
info@tiranabusinesspark.com
www.tiranabusinesspark.com
Activity: Real Estate Developer

COMPANY:

TIRANA INTERNATIONAL SCHOOL

Representative: Robert Jackson, Director
Address: Fshati Mullet,
Kutia Postare 1527, Tiranë
Contacts: +355 (0) 4 2365239
robert-jackson@qsi.org
www.qsi.org/albania/alb
Activity: NGO, Private,
Nonprofit Pre-school

COMPANY:

TIREX EXPLORATIONS SH.P.K.

Representative: Përparim Alikaj
Address: Rr. Lidhja e Prizrenit, Godina
7-Katëshe, Shk. 1, Ap. 10, Tiranë
Contacts: +355 (0) 682020101
alikalp@albmail.com
www.europeanelectricmetals.com
Activity: Exploration, Mining of
Metallic Minerals

COMPANY:

TOBACCO HOLDINGS GROUP SH.P.K.

Representative: Lirim Fezollari, CEO
Address: Rr. Kavajës, ish Kombinati
Ushqimor, Tiranë
Contacts: +355 (0) 4 2263089
lirim@thg-shpk.com
www.thg-shpk.com
Activity: Import-Distribution of
Cigarettes

CONTACT INFORMATION

COMPANY:

TONA CO SH.P.K.

Representative: Nikolla Tona
Administrator
Address: Zona Industriale, Korçë
Contacts: +355(0) 82 248535
info@tona.al
www.tona.al
Activity: Meat Processing

COMPANY:

TONUCCI & PARTNERS ALBANIA

Representative: Neritan Kallfa
Address: Rr. Abdi Toptani,
Torre Drin, Kati 2, Tiranë
Contacts: +355(0) 4 2250711
tirana@tonucci.com
www.tonucci.com
Activity: Legal Services

COMPANY:

TREMA ENGINEERING 2

Representative: Ilir Trebicka
Technical Manager
Address: Rr. Bardhok Biba,
Pas Godinës së Hotel Tirana,
Pallati i Bardhë, Kati 2, Tiranë
Contacts: +355 (0) 4 2266618
info@tremaengineering2.com.al
www.tremaengineering2.com.al
Activity: Construction & Maintenance
Works, Architectural Designer,
Developer

COMPANY:

TURGUT OZAL

Representative: Yakup Arslan
President
Address: Rr. Pavarësia, Autostrada
Tiranë-Durrës, Km.1, Kashar
Contacts: +355 (0) 4 2234716
info@turgutozal.edu.al
www@turgutozal.edu.al
Activity: Education

COMPANY:

TUV AUSTRIA HELLAS LTD. (DEGA SHQIPËRI)

Representative: George Kokkinos
General Manager & Representative
for Kosovo
Address: Rr. Ibrahim Rugova,
Nd. 28, Hyrja 9, Ap. 30, Tiranë
Contacts: +355 (0) 4 4500523/4/5
giorgos.kokkinos@tuvaustriahellas.gr
www.tuv.al
Activity: Audit, Certification, Technical
Inspections and Training Services on
Quality Management Systems (ISO
Standards)



COMPANY:

ULYSSES ENTERPRISES SH.P.K.

Representative: Ervin Aliaj
Administrator
Address: Rr. Mine Peza, Nr. 2, Tiranë
Contacts: +355 (0) 4 2253203,
(0) 4 2253630
ervin.aliaj@fedex.com.al,
ulysses-fedex@icc-al.org
www.fedex.com
Activity: Postal Services, Air
Transportation Company

COMPANY:

UNITED BANK OF ALBANIA

Representative: Muhamet Prlja
General Manager
Address: Rr. Dritan Hoxha, Nd. 11, H.
3, Njësia Bashkiake Nr. 7, Kodi Postar
1023, Kutia Postare 128, Tiranë
Contacts: +355 (0) 4 2404575/6/7
info@ubaal.com
www.ubaal.com
Activity: Banking Services

COMPANY:

UNITED TRANSPORT-UPS

Representative: Niko Leka
Administrators: Dorian Vezuli and
Klarida Leka
Address: Rr. Dritan Hoxha, Përballë
Pallatit të Sportit "A. Rusi", Tiranë
Contacts: +355 (0) 4 2259742
info@unitrans.com.al,
dorian.vezuli@unitrans.com.al
www.ups.com
Activity: Courier and Transportation
Services, Local Service Provider for
UPS in Albania

COMPANY:

UNIVERSITY OF NEW YORK TIRANA

Representative: Elias Foutsis
Address: Rr. Kodra e Diellit, Tiranë
Contacts: +355 (0) 4 4512345
efoutsis@nyc.gr; bkazazi@unyt.edu.al
www.unyt.edu.al
Activity: Education

COMPANY:

VALU ADD MANAGEMENT SERVICES

Representative: Philip D. Giantris
President
Address: Rr. Pjetër Bogdani,
Pall. 39/1, Apt. 4/2, Tiranë
Contacts: +355 (0) 4 2251156
info@valu-add.com
www.valu-add.com
Activity: Consulting

PHYSICAL PERSON:

VASIL SHANDRO

Address: Blv. Zhan D'ark, Kulla 1,
Pall Teknoprojekt, Shk. 1, Kati 4,
Apt. 10, Tiranë
Contacts: +355 (0) 4 2278031
vshandro@yahoo.com
Activity: Bailiff Services



You want the right answers? We start with the right questions.

The solutions you need don't come pre-packaged. It takes a collaborative approach to get to sharp insights and meaningful answers. Which is why we know the importance of listening. We discover what's important to you and make it important to us. And that makes all the difference.

grantthornton.al



Audit | Tax | Advisory

© 2018 Grant Thornton Sh.p.k. All rights reserved. Grant Thornton Sh.p.k. is a member firm of Grant Thornton International Limited (GTIL). GTIL and the member firms are not a worldwide partnership. Services are delivered by the member firms. GTIL and its member firms are not agents of, and do not obligate one another and are not liable for one another's acts or omissions. Please see www.grantthornton.al for further details.

CONTACT INFORMATION

PHYSICAL PERSON:

VERA QERRUSHI

Representative: Alfred Qerrushi
Administrator

Address: Ndërtesë Private 4-Katëshe,
Përballë Rajonit të Policisë,
Fushë-Krujë

Contacts: +355 (0) 689013614
eroaromatic@yahoo.com
Activity: Trade of Cosmetics

COMPANY:

VICTORIA INVEST-INTERNATIONAL GROUP

Representative: Fatmir Kuçi
President and CEO

Address 1: Rr. 11 Nëntori, Elbasan
Address 2: Pallati Fleg 1, Kati i 2-të,
Pranë Supermarket PAM, Kopshti
Zoologjik, Tiranë

Contacts: +355 (0) 688033998
info@victoriainvest.al,
denis.rushaj@viig.al
www.victoriainvest.al
Activity: Construction and Engineering
Projects

COMPANY:

VIVAL SH.P.K.

Representative: Anest Bezhani
President

Address: Pranë Urës së Mifolit,
Fitore, Novoselë, Vlorë

Contacts: +355 (0) 682020593,
Fax: +355 (0) 33 223481
anestbezhani@hotmail.com,
vival_novosel@hotmail.com
Activity: Fish and Seafood Company,
Collection and Export of Frogs and
Snails

COMPANY:

VODAFONE ALBANIA SH.A.

Representative: Achillefs Kanaris
CEO

Address: Autostrada Tiranë-Durrës,
Rr. Pavarësia, Nr. 61, Kashar

Contacts: +355 (0) 4 2283131
info.al@vodafone.com
www.vodafone.al
Activity: Telecommunication

COMPANY:

VOICE STAR

Representative: Arta Shiroka
Administrator

Address: L. Salo Halili,
Rruga e Molos, Shkodër

Contacts: +355 (0) 694034747
arta.shiroka@hotmail.com
Activity: Outsourcing Services,
Telemarketing Services

COMPANY:

WESTERN ATLAS INTERNATIONAL INC.

Representative: Petrika Kerenxhi
Customer Service Rep

Address: Rruga Semanit, Km 1,
Fshati Afrim i Ri, Fier

Contacts: +355 (0) 34 232155
petrika.kerenxhi@bakerhughes.com
www.bakerhughes.com
Activity: Oil and Gas

COMPANY:

WORLD VISION ALBANIA

Representative: Eljona Boce Elmazi
National Director

Address: Rr. "Skënderbej", Ndërtesa
Gurten, Kati i 2-të, Tiranë

Contacts: +355 (0) 4 2419601
eljona_boce-elmazi@wvi.org
http://www.wvi.org/albania & http://
www.wvi.org/kosovo
Activity: Non-Profit Organization

COMPANY:

XHOVANI-4 SH.P.K.

Representative: Viktor Arrinaj
Administrator

Address: Dobraq, Shkodër

Contacts: +355 (0) 672004554
xhovani4@gmail.com,
xhovani_4@yahoo.com
Activity: Import-Export of Tiles and
Hydro-Sanitary Equipment

COMPANY:

ZHAN 92

Representative: Edmond Kristo
Administrator

Address: Lagjija Skënderbej, ish
Magazinat N.T.SH, Elbasan

Contacts: +355 (0) 54 246677
zhan92shpk@gmail.com
Activity: Grocery Trade

COMPANY:

ZICO SH.A.

Representative: Trifon Murataj
CEO

Address: Rr. Nacionale SH. 56,
Km. 7, Vaqarr, 1041, Tiranë

Contacts: +355 (0) 682012708
info@zicosha.com
www.zicosha.com
Activity: Trade, Transport Services



KONSORT

Smart Business Systems

For more than 14 years Konsort has successfully delivered **Software** and complex **IT Solutions** for many customers in Telecommunication, Health, Public Administration, Financial Services, Energy, etc.

Our Services

- ◆ Software Development
- ◆ IT Consulting
- ◆ Systems Integration
- ◆ Service Outsourcing
- ◆ Support & Maintenance

Our Solutions

- ◆ BI & Data Warehouse
- ◆ Case Management
- ◆ Telecom Systems
- ◆ Security & Audit Systems
- ◆ Cloud Solutions

FOUNDING & HONORARY MEMBERS



Gary A. Moinette
 Founding Member
 Former AmCham President



Lorenzo Roncari
 Founding and Honorary Member
 Former AmCham Vice-President



Charles Levesque
 Founding and Honorary Member
 Former Economic/Commercial
 Officer, US Embassy



James Jeffrey
 Honorary Member
 Former US Ambassador to Albania



Jeffrey Griffin
 Honorary Member
 Former AmCham President



Marcie Ries
 Honorary Member
 Former US Ambassador to Albania



Nick Karas
 Founding Member
 Former AmCham Board Member



Krenar Loloçi
 Founding Member
 Former AmCham Board Member



Joseph Limprecht
 Honorary Member
 Former US Ambassador to Albania



David Anderson
 Honorary Member
 Former AmCham President



John L. Withers
 Honorary Member
 Former US Ambassador to Albania



Alexander Arvizu
 Honorary Member
 Former US Ambassador to Albania



Floreta Luli-Faber
 Honorary Member
 Former AmCham Executive
 Director

Publisher

American Chamber of Commerce in Albania
Yearbook 2018

PUBLISHER

American Chamber of Commerce in Albania

DESIGN AND LAYOUT BY:

Eyes Advertising / Eduard Bujari

PRINTED BY:

Gent Grafik

AmCham thanks all people and companies who have provided materials and informations for this Yearbook. The content of this publication cannot be reproduced in full or part without the prior written permission of the publisher.

© COPYRIGHT MARCH, 2018

Rruga "Ibrahim Rugova", Sky Tower, Suita 11-3
Tirana, Albania
Phone: +355 4 225 9779
E-mail: info@amcham.com.al
Web: www.amcham.com.al



YEAR BOOK

2018

abi

AMERICAN BANK
OF INVESTMENTS

investo ně optimalizem

www.abi.al