



YEAR BOOK

2019

An aerial photograph of the Porto Palermo Castle, a large stone fortress situated on a lush, green island. The island is surrounded by clear blue water. In the background, a small boat is visible on the water, and a long, thin landmass extends into the sea. The sky is a deep, clear blue.

Visit Albania

Porto Palermo Castle, Himarë
Photography: Albes Fusha



YEAR BOOK

2019



CREDINS bank

Ne flasim gjuhën tuaj!



59
Degë

289,742
Klientë

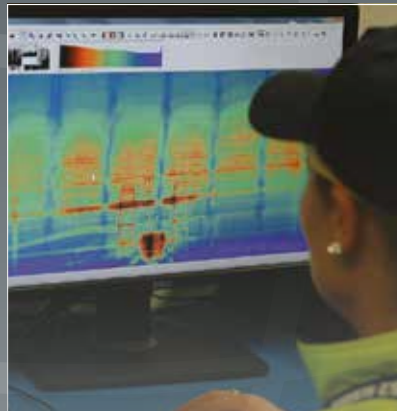
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In changing times you can always choose to do nothing. Instead, we've set a new course for the company.

Since 2008, we've invested over USD 6 billion in research and development and we employ more than 400 world-class scientists, engineers, and technicians.

We're building the company's future on smoke-free products that are a much better choice than cigarette smoking.

Philip Morris Albania is an affiliate of Philip Morris International. Over the past 12 years, it has been leading the legal market of tobacco products, being considered the largest tobacco company in Albania.



77.000
Employees around the World



400+
R&D scientists, engineers and technicians working on smoke-free products



180+
Markets where our products are sold



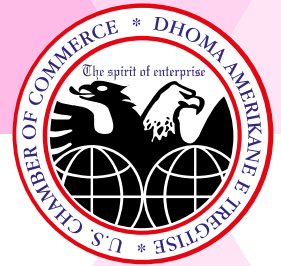
150
Million consumers worldwide



6
of the world's top international 15 brands, including Marlboro



46
Production facilities worldwide



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Ferrara latte





Visit
Albania

Uji i Ftohtë, Vlorë

Photography: Albes Fusha



Visit
Albania

Gjirokastra
Photography: Albes Fusha



CHARGE D'AFFAIRES TO ALBANIA

*Dear American Chamber of
Commerce Members,*

**I am pleased to
introduce AmCham
Albania's 2019
Yearbook.**

The United States Embassy is committed to increasing U.S.-Albania bilateral trade and investment, and AmCham represents a key institution to foster these developments.

While Albania's economic performance has improved over the past several years, the investment climate remains problematic. According to Transparency International's 2019 Corruption Perceptions Index, released on January 29, Albania was perceived as the most corrupt country in the Western Balkans in 2018. While good work on this front has been accomplished,

more progress on implementing rule-of-law reforms is needed. Promoting the rule of law, fighting organized crime and corruption, and improving the judicial system remain top priorities for the United States. A judicial system tough on corruption will provide confidence to foreign investors that their commercial interests will be protected. An independent judicial system with integrity will help protect intellectual property rights, defend real property rights, ensure contract sanctity, and improve

tax and customs administration. Moving forward on these fronts with measurable progress will inspire more U.S. companies to invest in Albania. American companies are top-notch corporate citizens that bring the best practices in innovation, transparency, and corporate responsibility. I look forward to continuing the Embassy's close cooperation with AmCham to advance U.S. commercial interests in Albania.


Sincerely,
Leyla Moses-Ones
Charge d'Affaires a.i.



LETTER FROM MINISTER OF FINANCE AND ECONOMY

Dear Readers,

It is a pleasure to share with you few words through this annual tradition of the American Chamber of Commerce!

Albania during 2018 has accelerated the pace to a sustainable economic growth as an internal demand and in accordance with the European integration goals, building upon its economic and human potentials. A strong economic landscape primarily means a market made of strong and competitive businesses with a government focused on a long-term financial stability and a strong business climate. The GDP growth for 2018 rose to 4.2 %, one of the highest growths in South East Europe. Foreign Direct Investments remained at the level of 8% of the GDP, fully covering the current account deficit. Inflation remained at 1.8% and the public debt declined from 71.6% of GDP in 2017 to 69.5% in 2018, while the fiscal deficit remained at 2%. The labor market

has followed the same positive trajectory of improvement, taking Albanian unemployment rate to 12.6%, the lowest in the region. Foreign exchange reserves had quite an increase to 17.4%, with 3.35 billion EUR, equal to almost 7 months of imports in goods and services. Exports increased with 13.7% in 2018 and the financial system remains well-capitalized and very liquid, with non-performing loans decreased to 12.7%, while the base interest rate was at the lowest historical levels. All the above has not come on its own! The Albanian Government has engaged as of 2013 in a set of substantial reforms affecting the life of every business, leading us to the current state of play and to the upcoming optimistic future we seek. The business regulatory reforms, improved governance and improved public service delivery made Albania jump 45 positions in the last 5 years in the Doing Business Ranking, taking the country at the 63rd position. Moreover, the vision of the Albanian Government clearly involves supporting the private sector through policymaking,

welcoming foreign investors and creating a well-structured market economy, able to absorb external competitive pressures and market forces. The reform program will continue its focus on macroeconomic and fiscal stability and public financial management aiming to a further decreased public debt to 65.5% of the GDP by 2019. The Ministry of Finance and Economy is engaged to avoid ad-hoc approaches in terms of fiscal policies and is furthermore engaged to a mid-term strategy which can ensure well-calculated and visionary measures for the private sector. The government's effort to fight informality will continue to give formal and legitimate businesses the possibility to operate in a fair market and reduce tax losses, by eliminating free riders and rebound business confidence. In this regard, our efforts will focus on a systemic approach through risk monitoring systems, audit systems implementation, and redefined risk profiles as key factors to ensure the presence of only formal economic operators in the market. The Ministry of Finance and Economy will further improve fiscal procedures, monitor the methodology and implementation of arrears repayment, simplify legislation of revenue-generating agencies

and increase transparency by making information accessible and user-friendly through online platforms. We are committed to a transparent and equal treatment for all economic operators, be them national or international actors in Albania, and we are happy to assist in resolving any issue businesses and investors face during their activities in the country.

I am committed to a strong partnership with the business associations and chambers of commerce, as they are of support in creating and properly using the right platform for a constructive public – private dialogue. The American Chamber of Commerce has been a very good example of a precious partner to the Government in 2018 with its proactive engagement in nourishing and building bridges of communication. In 2019, we will welcome any new idea, initiative and proposal to an improved regulatory framework, enlarged investment prospects and strengthened economic model, giving the right impetus for an equitable growth. The Government of Albania invites you to be part of this continued reform momentum, and may we create together future success stories throughout this path towards the future!

Sincerely Yours,

Anila Denaj



Visit
Albania

Berat
Photography: Albes Fusha

Visit Albania

Kruja Museum

Photography: Albes Fusha



PRESIDENT OF AMCHAM

Dear Members

It is with great pleasure that the American Chamber of Commerce celebrates its achievements and results for the 2018 calendar year. I would like to specifically thank to the Board of Directors, each listed in this Yearbook, and the members who have participated in our Sub-Committees for their work to make Albanian-American business relations stronger. I would like to specifically thank the Chairpersons of the AmCham subcommittees, Ms. Alketa Uruci (Tax and Customer), Mr. Kledi Kodra (Regulatory, Legal and IPR), Mr. Roden Pajaj (Labor and Ethics) and Mr. Adrian Shehu (Trade and Investment). I would also like to thank the outgoing AmCham Executive Director Enida Bezhani and rest of the staff for their dedication to continue to meet member needs and achieve our objectives in 2018.

During my six years as Chairman of the AmCham several themes have consistently pushed to the forefront. Foremost, the Chamber has consistently taken a strong stand against any move that Government might make to weaponize the tax code or regulation against member businesses. Clearly, in 2018, the Government took

some solid steps to reduce tax barriers and regulation in the economy and that is positively reflected in the Chamber's annual business index. These issues remain foundational concerns to members and will always require attention as Albania seeks to be competitive in the region, though the Chamber is pleased to see some relative progress in 2018. The Chamber has also continued to take a strong public stand in favor of the freedom of choice for businesses in terms of with whom they associate within the context of non-mandatory Chamber membership. Ultimately, it is the business owners that best know their business, not the Government, and the business owner must ultimately be free to decide how and where their voice is heard in society. It is important for the Chamber to maintain a clear stance on this issue. During 2018 the Board, in consultation with the US Embassy, took a decision to consolidate membership in the American Chamber, adjusting its fees and membership categories in order to harmonize with best practices of AmChams in Europe, while continuing to maintain relatively low fees in relation to its peers, as appropriate to the Albanian market. The change in membership categories was partly motivated by the Board's



desire to amplify the American-owned members and key Albanian-owned businesses that either employ Americans, work with American products and clients, or are actively seeking to do so, within the Chamber. The Chamber also moved to a calendar year fee schedule from a September to September billing cycle. This change impacts the presentation of the Chamber's financials on a cash basis, as presented in the Yearbook when comparing year-end 2018 to previous years; however, the Board expects that the year-end cash position of the Chamber in 2019 will exceed historical norms. The Chamber's continued close ties with the United States Embassy has been important to our success. For their valuable input and support in 2018 I would like to thank Chargé d'Affaires Leyla Moses-Ones, Political and Economic Section Chief Carsen Rocker as well as Economic Officer Jeffrey Bowan. As I complete my third and final two-year mandate as Chairman, I am proud of what we have accomplished, not

only representing Albanian-American business interests in Albania, but also advocating in the USA and among the Albanian-American diaspora. I remain confident in the Board and the staff going forward, and I am hopeful of the long-term consistent and positive impact that the Chamber will continue to make for the betterment of the business climate. Together we are raising difficult, sometimes controversial, issues to the surface for debate and discussion to increase transparency, stability, and progress. As all of the previous volunteer Board members have done, post my Chairmanship, I look forward to continuing to support the Chamber through my various member companies and look forward to continuing to help Albania reach its enormous economic potential.

*Yours
Sincerely,*
Mark Crawford

AmCham Board



VICE-PRESIDENT
Radmilo VLACIC
Philip Morris Albania

“It’s a privilege to be in AmCham, where global industry leaders discuss problems and potential solutions. My personal business agenda is the same to the vision of my company – changing the future and for PMI it means to pioneer in the smoke-free category to make better and informed choices to adult smokers”



PRESIDENT
Mark C. CRAWFORD
*Aksioner International
Securities Brokerage*

“Standing up for US business interests in Albania”

SECRETARY
Michael WALKER
Hilton Garden Inn Tirana

“Having experienced first-hand the challenges of setting up business in Albania as a British expat and from an internationally-branded perspective with Hilton; I hope to share my experience and fresh perspective to help new and existing members achieve success and improve the overall business climate in Albania for all of our members”



TREASURER
Juela ISAJ
DDB Albania

“I am proud to be part of an institution which continues to be strong and offer its members better environment to do business”





Dael DERVISHI
Optima Legal & Financial

“Albania's most challenging problems cannot be solved by government and nonprofits alone. We should use profits as a means to a greater end: positive impact for our community and the environment”



Enio JAÇO
CBS Creative Business Solutions

“AmCham is the strongest champion of American - Albanian business values. Its principles of fair competition and free enterprise have guided AmCham into what has become today - a successful platform where members can connect, network and advocate”



Brandt W. HOFFMAN
G&H Partners

“There is no better business organization in Albania, which is only strengthened by regional AmChams across Europe, making it the most influential and prestigious group of people I know. I am honored to have been selected as a board member by our membership, and I am grateful to all our members and wish success at every level.”

Executive Staff



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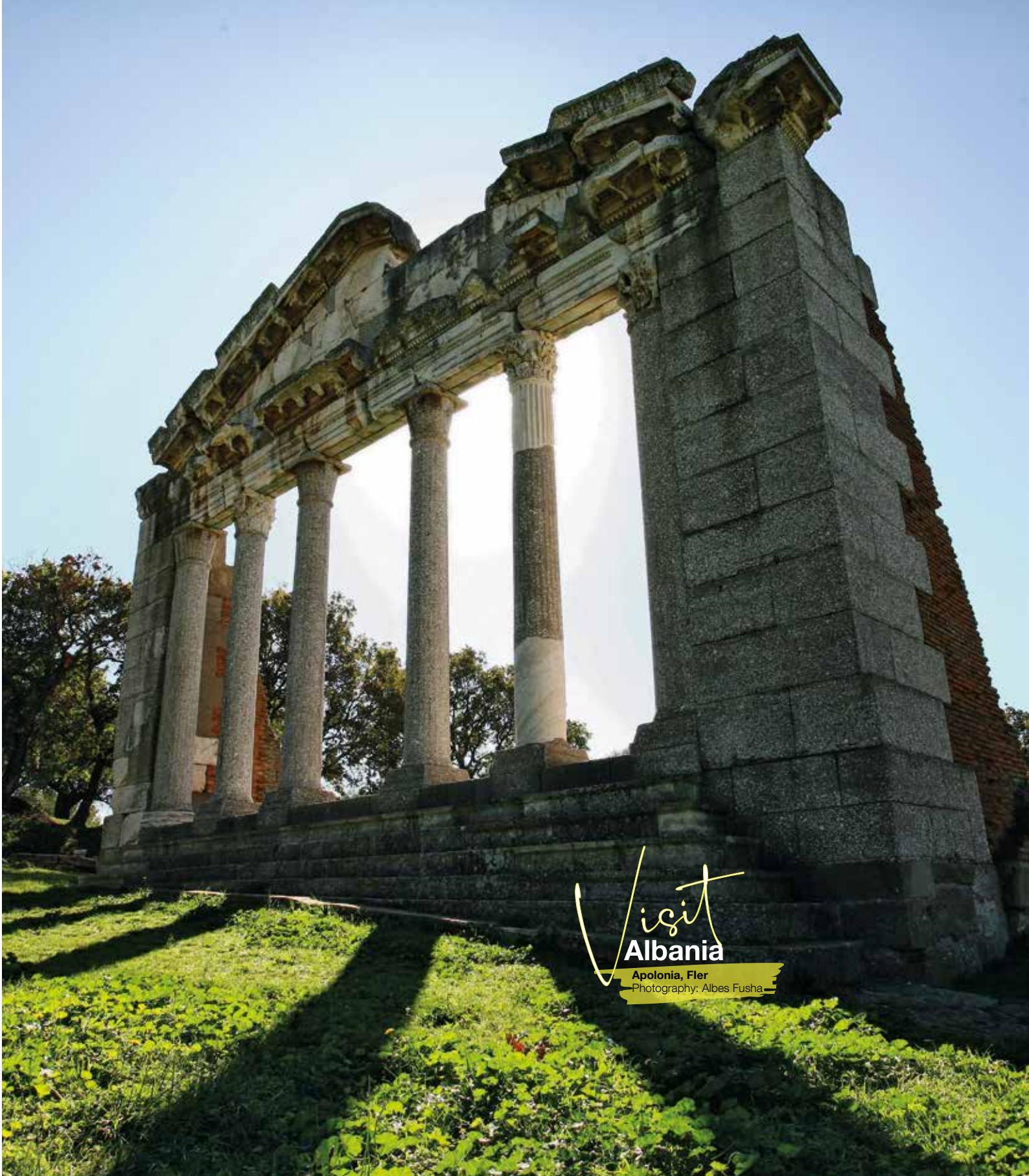
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Visit
Albania
Apolonia, Fier
Photography: Albes Fusha



CODE of ETHICS

As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:



Government Engagement:

Member Businesses shall respect the rule of law in their engagement with the government:

Respect laws and regulations and adhere to the rule of law;
Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law;
Refrain from attempting to influence any interests through the exchange of gifts, money, or Information;
Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

Business Conduct:

Member Businesses shall engage in fair and ethical business practices:

Uphold the law in

exercising their business activity and conduct business transparently;
Neither accept nor offer any form of bribery in conducting business;
Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations;
Apply environmentally responsible business practices.

Employee Conduct:

Member Businesses shall provide a safe and ethical working environment:

Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker;
Provide a safe and healthy working environment in the workplace;
Tolerate no embezzlement or

profiteering;
Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company;
Employees shall conduct themselves in such a way that brings honor and respect to the organization.

Community Contribution:

Member Businesses shall play an active role in the community:

Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health, cultural and other activities;
Whenever possible, encourage employees to give back to the community through volunteering their time or resources.

A young girl with dark hair in pigtails, wearing a pink lace dress with a large pink flower on the shoulder, looks up and to the right with a curious expression. She is pointing her right index finger towards a large red balloon that is partially visible in the upper right corner. The background is a blurred outdoor setting, likely a fair or festival, with a large blue canopy and other colorful balloons (red, blue, white) visible. The lighting is bright and natural, suggesting daytime.

YEAR 2018
IN REVIEW





CALENDAR 2018
OF EVENTS



« Business
Forum with
the General
Director of
Customs,
Belinda
Ikonomi
.....

« Business
Forum with
the General
Director of
Taxes, Ms.
Vasilika Vjero
.....

January 17-18, 2018

Business & Investment Exploratory Visit to Macedonia: “Increasing Economic Cooperation & Experience between Albania-USA-Macedonia”

A delegation led by AmCham Albania President, Mark Crawford, visited Macedonia, obtaining information on potential cooperation and investment opportunities. The visiting AmCham Albania members met with Prime Minister Zoran Zaev, Deputy Prime Minister, Hazbi Lika, Deputy Prime Minister, Koco Angjusev, Economy Minister, Kreshnik Bekteshi, Ministry of Agriculture, AmCham Macedonia, the Chamber of Commerce and the Free Trade Zones Authority.

January 24, 2018

Business Forum with the General Director of Taxes, Ms. Vasilika Vjero

AmCham held its traditional meeting with the General Director of Taxes, Ms. Vasilika Vjero. Through this meeting the Chamber focused its attention on the issues faced by AmCham member businesses. Discussions focused on issues ranging from VAT reimbursement to tax evasion and fines businesses receive when they are registered as non-active with authorities but have a hard time to be identified as such.

February 2, 2018

Open House Event at Tirana International School (TIS)

For the second year in a row, TIS

in collaboration with AmCham organized an Open House Event. It was an evening of information and announcements about the 2018-2019 academic school year. During the event some of the current scholarship students shared their own experience with the scholarship application process and school life within the TIS community.

February 15, 2018

Business Forum with the General Director of Customs, Belinda Ikonomi

AmCham held its traditional meeting with the head of the country's Customs administration, enabling member businesses to have a direct line of communication with the experts and Director of the General Customs Directorate. AmCham members brought to the meeting issues related to the need to simplify business procedures and it was focused on several major issues businesses face when interacting with the Customs' system.

February 22-24, 2018

The Executive Committee (ExCo) Meeting of AmChams in Europe in Barcelona, Spain

The ExCo met in Barcelona to hold its annual strategy off-site meeting. The team discussed initiatives to enhance the exchange of best practices, as well as, ways to strengthen the “AmCham brand” throughout Europe and the U.S. ExCo further discussed the close cooperation with the U.S. Chamber of Commerce in Washington, as the accrediting body for all AmChams, and abiding with its guidelines in their functioning.

February 27, 2018

AmCham and PwC talk about the General Data Protection Regulation (GDPR)

AmCham Albania and PwC Albania organized a joint roundtable and discussed on the protection of personal data and the new obligations stemming from the adoption of the new GDP Regulation in the EU. The representative for Personal Data Protection, and the foreign expert from PwC Croatia delivered presentations on the subject matter and addressed questions by the participants.

March 21, 2018

General Assembly Meeting

AmCham Albania organized elections to pick its vice president, treasurer and secretary as well as a new general board member. A decision of the AmCham Board, which was subsequently approved by the AmCham General Assembly, made some changes in the chamber's statute, reducing the Board in size from 11 to seven members, as well as reducing the number of consecutive mandates from three to two. The results of the AmCham Business Index 2017-2018 were presented at the Assembly, providing indicators that measure the amount of trust AmCham member companies have on the main parameters of the business climate.

April 13, 2018

WoBAC Committee Informative Session for Women Entrepreneurs interested in grants

AmCham Albania in collaboration with the Gender Alliance for Development Center (GADC) organized an informative session with a versatile

panel on the opportunities for women entrepreneurs to access funds granted by various financial institutions and donors. The meeting focused mostly on funds that EBRD has for start-ups or small businesses that meet the set conditions and have in place business plans suitable for funding.

April 30, 2018

Meeting with Minister Peleshi on the IPARD Program and the Guarantee Fund

AmCham Albania in cooperation with the Ministry of Agriculture and Rural Development, organized an Informative Session for the Promotion of Support Schemes, as part of the IPARD Program and the Guarantee Fund, also with the attendance of the Minister of Agriculture, Mr. Niko Peleshi. The meeting focused on delivering information on support schemes, selection criteria, steps to be taken to take advantage of the loans, as well as the sectors to be financed. Minister Peleshi presented a summary of this Program, also providing an overview of the funding possibilities offered by the Guarantee Fund.

May 22, 2018

Business Forum with Deloitte on Millennials Challenge for the Labor Market

Deloitte Albania in cooperation with AmCham HR committee talked about opportunities and challenges that young generation faces in the labor market. The Business Forum focused on the findings of the survey conducted by Deloitte-“First Steps Into the Labor Market”, which highlighted their characteristics, interests, ambitions and aspirations as well as the challenges, opportunities and obstacles that this young generation and the employers in the Albanian market face nowadays.

AmCham >>
Albania speaks
with General
Chief Inspector
on Regulatory
Reform in
the Field of
Inspections

Meeting with >>
Minister Peleshi
on the IPARD
Program and the
Guarantee Fund





«« International
Tasting “Wine
& Spirits”
.....

«« CEO Forum
Working
Breakfast with
Ms. Leyla
Moses-Ones
.....

June 8-9 & June 23-24, 2018

Food Bank Campaign
.....

During the month of June, AmCham and Food Bank Albania decided to partner up for a joint Food Drive for people in need. Several AmCham members showed great interest and engagement to contribute to the cause. Through this Food Drive with the support of AmCham members, the needs of the benefiting organizations, with which the Food Bank cooperates, were sustained, especially for that time of the year when the food donations tend to drop. With the food donations, they were able to help more areas of the country, especially outside Tirana, where the need is always greater.

June 13, 2018

**IPR Committee talks to
members about business
issues of concern**
.....

The IPR Committee meeting aimed to identify issues related to Intellectual Property Rights that AmCham members might encounter in their business operations. Over the past four years, the Committee has focused its efforts on developing and drafting a good Law on Copyright, as well as on the proper operations of the Directorate of Patents and Trademarks. Market inspections and the functioning of an inspectorate that monitors copyrights, trademarks and patent rights in the market has recently been added as another priority of the work of this Committee.

June 13, 2018

**International Tasting “Wine &
Spirits” Event in partnership
with several Chambers/
Associations of Commerce,
Industry and Trade**
.....

Foreign Chambers of Commerce based in Tirana came together at an event to introduce the business community to the variety and quality of Albanian wines. The wine tasting event aimed to establish a network among these chambers, but also introducing an ever growing

winemaking and wine tasting industry. The French, German, Austrian and American Chambers of Commerce as well as the International Chamber of Commerce came together to establish a small wine tasting market of each country.

June 22, 2018

**AmCham talks to Deputy
Chief Registrar about
Business Real Estate
Registration Issues**
.....

AmCham Albania organized a Business Forum with Deputy Chief Registrar of the Immovable Property Registration Office about business real estate registration issues. The discussion served not only to get information on how property registration process is going throughout the country and how coastal area properties will be registered, but also to provide AmCham members with an opportunity for a face-to-face discussion on issues that businesses face when dealing with real estate registration offices.

June 27, 2018

**HR Open Forum Days with
Vodafone Albania**
.....

How to acquire new talents was the focus of the discussion between Vodafone Albania and AmCham members who embarked on a marathon of HR Open Forum Days topics.

July 2, 2018

**HR Open Forum Days with
Boga & Associates**
.....

Boga & Associates legal firm discussed issues with AmCham members and shared its experience with the enforcement of the Labor Code. Members of AmCham once again addressed to Boga & Associates the most sensitive issues encountered in labor relations.



HR Open Forum Days with DM Consulting Services

HR Open Forum Days with Telekom Albania





HR Open Forum Days with Boga & Associates

HR Open Forum Days with Vodafone Albania



July 3, 2018

HR Open Forum Days with Telekom Albania

Telekom Albania welcomed AmCham members to a gathering in their premises to share their experience in establishing a highly safe workplace, which guarantees workers' health and wellbeing.

July 6, 2018

Celebration of 4th of July, 242st Anniversary of US Independence Day

The American Chamber of Commerce celebrated the 242nd U.S. Independence Day with an event that brought together members, the American community in Albania, the personnel of the U.S. Embassy, representatives of various U.S funded programs, as well as key stakeholders.

July 10, 2018

AmCham Tax & Legal Committee discusses 2019 Fiscal Package

The Permanent Group of the AmCham Tax & Legal Committee held a meeting with Mr. Niko Lera, General Director of Fiscal Policies at the Ministry of Finance and Economy. The meeting was a result of the close working cooperation that this Committee has established with the Ministry of Finance experts.

July 10, 2018

AmCham Tax & Legal Committee discusses with UNDP

Representatives of the Permanent Group of the Tax & Legal Committee met with Limya Eltayeb, the UNDP Country Director for Albania who spoke about inclusion of disabled people in

private sector job market and the work and commitment of UNDP to serious projects that do not only provide temporary assistance but establish sustainable policies.

July 11, 2018

HR Open Forum Days with DM Consulting Services

DM Consulting Services talked about how technology and business walk hand in hand, and that the future belongs to technology. DM Consulting shared the expertise as information technology expert on the use of technology and its advantages.

September 25, 2018

Informative Meeting on Local Taxes with Tetra Tech

The Tax and Legal Committee of AmCham invited members to an informative meeting on local taxes, their drafting and enforcement. Silvana Meko, a Tetra Tech representative of the USAID local government decentralization project, explained in detail how local taxes are drafted, the principles applied, local government freedom to decide on taxes and tariffs and the sources of income for local government units.

September 26, 2018

AmCham Albania speaks with General Chief Inspector on Regulatory Reform in the Field of Inspections

The Central Inspectorate launched a campaign to inform businesses about newly-adopted regulations on inspections. In a meeting with AmCham members, General Chief Inspector, Shkëlqim Hajdari, appealed them for their cooperation to help the reform succeed. The meeting explained about

AmCham >>
Tax & Legal
Committee
discusses
with UNDP
.....

General >>
Assembly
Meeting
.....





General
Assembly
Meeting

General
Assembly
Meeting

carrying out inspections with a clear target on fighting corruption and increasing transparency in inspection operations.

October 16, 2018

Training on How to Charge Successfully Higher Prices in Your Sales

AmCham Albania, HR & Ethics Committee in cooperation with "Sotmëria" organization organized a training on how to charge successfully higher prices in your sales. The trainer, Mr. Scott Sorrell, shared with the AmCham members, the techniques and strategies that they should apply to increase their profits through price increase. Known as Mr. Charge Higher Prices, Mr. Sorrell discussed with AmCham members how a salesperson should consider the product and the market when selling and how to highlight product key features to maximize sales.

October 22, 2018

CEO Forum Working Breakfast with Ms. Leyla Moses-Ones

The CEO Forum of AmCham held a working breakfast with Ms. Leyla Moses-Ones, Charge d' Affairs at the U.S. Embassy in Tirana. The meeting aimed at strengthening the cooperation between AmCham membership and the U.S. Embassy towards consolidating the economic and trade cooperation with the United States and strengthening the rule of law as a key condition to improving the business climate and boosting foreign investments.

November 21, 2018

AmCham Albania celebrates Thanksgiving Day with its members and the US community

Thanksgiving Day and the spirit of this celebration brought together for the first time since its creation the members of AmCham, the American community in Tirana and the representatives of the U.S. Embassy in Tirana, to observe together the day on which the American people express their gratitude and thanks for every opportunity they have been given in life.

November 23, 2018

AmCham Albania volunteered on Thanksgiving Day

AmCham Albania joined for the second year the initiative of ABI Bank and the Municipality of Tirana to help the members of the Social Center No. 6 in Tirana to celebrate together Thanksgiving Day. The participants discussed in advance with the Director of the Center and were introduced closely to the issues that this center addresses, their needs and how can the business community help this center keeping ahead its mission.

December 2018

First Working Group Meetings of the Reconfigured Committees of AmCham

AmCham started its 2019 work by organizing the first working group meetings of the new four reconfigured committees on which the majority of its operations rely. The Tax and Customs Committee, the Regulatory, Legal and Intellectual Property Rights (IPR) Committee, the Labor and Ethics Committee and the Investment and Trade Committee now have their working groups and 2019 plans designed based on members' needs and the Chamber's development policies.



HIGH-

LIGHTS

ADVOCATING AT AMCHAM
AMCHAM COMMITTEES
ANNUAL ACTIVITIES
AMCHAM PUBLICATIONS



ADVOCATING AT AMCHAM

Lobbying and protecting business interests were AmCham's focus in 2018, making up the most important part of its activities. As a powerful voice in the country's economic environment, AmCham has spoke out on issues that affect not only its members but also the entire business community as well as affect foreign investment.

Lobbying dealt with specific issues in 2018, during which AmCham had scheduled meetings with the heads of the tax and customs administrations to provide an avenue of discussion for all business concerns and questions related to the work of these state institutions. The issues with which the Tax and Customs Committee deals are very important and attract great lobbying efforts by AmCham on behalf of its member businesses.

The lobbying on lowering tax rates had concrete results in 2018 after changes were approved on profit taxes for a substantial portion of the business community as well as the lowering the dividend tax to 6 percent in several sectors. In relation to the Fiscal Package, however, the Tax and Customs Committee also drafted and sent a long list of requests to the Ministry of Finance and is continuing to follow up on them. During 2018, a Working Group was set up to cooperate with the tax administration to pursue the technical and procedural issues

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customs administrations
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concerns and `questions
related to the work of these
state institutions.

that businesses face during regular operations when dealing with the tax administration. The discussion at related roundtables and professional proposals on solutions have helped to create an appropriate work environment and a good way to way to create a solutions-oriented approach.

Working roundtables with the Ministry of Finance and top experts have been organized by AmCham to discuss the economic and legal policies that the ministry implements and which directly affect the business community. Many of AmCham member requests are related to the Fiscal Package and how laws and regulations are enforced and thus have been a focus at the discussions held at these roundtables.

The AmCham Business Agenda has been redefined to encompass fundamental issues that directly affect the business climate, remaining the foundation of lobbying by the AmCham. The agenda includes fundamental

issues of concern for AmCham members and will serve as a guide for all the activities scheduled for 2019. The American Chamber of Commerce in Albania has presented the Business Agenda to the highest levels of government, believing that its agenda matches the government's own goal to improve the business climate in the country.

WGE

A D V O C A T E



W E T R A I N





Committees underwent qualitative change in 2019, creating and rebranding committees to reflect the specific topics on which AmCham works.

AmCham Committees

The Tax and Customs Committee deals with the two specific areas in its name and the related regulatory bodies -- which are very important elements for doing business. The Labor and Ethics Committee focuses its attention on HR issues and has opened up a new framework for AmCham's engagement with the community by promoting business ethics. The Legal, Regulatory & IPR Committee's activity will encompass any issues dealing with legal and regulatory procedures without leaving aside the pressing IPR concerns. The American Chamber of Commerce in Albania has also created the Trade and Investment Committee which will have plenty of work ahead in lobbying to strengthen the business climate, to boost investment incentives and improve the rule of law -- all key elements in attracting investments.



CHAIR: **Alketa Uruçi** Boga & Associates
 VICECHAIR: **Olta Kaziaj** Avamntive Consulting



The Tax and Customs Committee

“This Committee shall aim to monitor and analyze important changes and developments in the tax legislation. It shall seek not only to inform members of changes, mainly related to the tax, in a timely manner, but also to contribute with expertise to the legislation. It shall further engage with the Customs authorities to streamline procedures and controls with the goal of reducing red-tape and costs for the members. It shall collaborate closely with the other Committees as well.”

The Investment & Trade Committee

“Enhancing investments and trade are the key goals of AmCham. Thus, this Committee shall focus on the facilitation of trade and investments, be they domestic or FDIs, and the improvement of the business climate. It shall contribute to and monitor the AmCham Business Survey. The Committee shall also aim to work towards identifying the competitive advantages of Albania (e.g. in the form of a study). Finally, the Committee shall seek to engage with other AmChams in the region to build a dialogue and joint approach on cross border trade and all the elements related to it. This Committee may also look into the possibilities of cooperating with the Albanian Diaspora in the U.S. It shall collaborate closely with the other Committees as well”.



CHAIR BY: **Adrian Shehu**, TCN



VICECHAIR: **Igti Sulaj**, Abi Bank



WVE

VOLUNTEER



WE

C E L E B R A T E





CHAIR BY:
Roden Pajaj, Deloitte Albania



VICECHAIR:
Paul Johnson, "Instituti Jetae Re"



The Labor and Ethics Committee

"The Committee will aim to address issues related to the management of human resources, compliance with labor regulations and laws, the Labor Code, HSE, the Ethics Code, anti-corruption practices as well as address other issues. The Committee will actively engage on issues related to Business Ethics and cooperate with other entities on this issue. The Committee will also work closely with other Committees."

The Regulatory, Legal & IPR Committee

"The committee will aim to interact with regulatory bodies and will monitor their practices. It aims to contribute to having an adequate legal framework, providing information and recommendations to relevant institutions. It will inform and educate members on legislation-related developments in a timely manner, sending legal information on a quarterly basis. The committee also lobbies, raises awareness and drafts strategies on IPR-related issues. The Committee will also cover public procurement processes and work closely with other committees."



CHAIR BY:
Kledi Kodra, Grant Thornton



VICECHAIR:
Ilir Rudi Abi Bank





AmCham publications

Publications have continued the tradition of providing members of the American Chamber of Commerce in Albania with the AmCham Year Book and the AmCham Business Index -- as well as the frequent publication of the glossy AmCham Advantage magazine. The chamber's web site has been reformatted to provide dedicated content for members and new sections to serve their interests.

AmCham has used all these multimedia elements to introduce and present the work of the organization to a broad audience at home and abroad and to cover in detail the chamber's activities and objectives.



Visit
Albania

Durrës Beach

Photography: Albes Fusha



FINANCIAL REPORT 2018

Notes for AmCham Financial Report for 2018

The American Chamber of Commerce in Albania (AmCham) has income based on membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept any financial aid from any government or subdivision thereof, or from any other source that would prevent the Chamber from having freedom of action. In this way, the Chamber preserves its independence and can best serve its members.

The Chamber's expenses comprise administrative costs incurred from regular operations, costs of organizing and conducting activities, as well as costs for producing its publications.

The goal of the Chamber is to promote its members and not to be a profit center unto itself. As such the Board of the Chamber have annually budgeted a reasonable cash reserve, while maintaining a reasonable balance between annual income and expense.

The Chamber maintains its accounting on a cash basis. In 2018, the Board of the Chamber approved a shift in member billing cycle to the calendar year from the previous September to September billing cycle, in order to provide members a more accurate picture of the Chambers financial position. The impact is reflected in the lower year end cash balance of the Chamber when compared to previous years.

Report of Income, Expenses and Accounts as of December 31, 2018
All figures are in Albanian Lek (ALL)

<i>Year</i>	<i>2016</i>	<i>2017</i>	<i>2018</i>
Opening Balance	16,229,538	17,072,273	17,013,427
Income	22,740,668	21,683,663	12,284,857
Membership	15,477,733	14,872,227	7,406,770
Services	7,020,005	6,797,941	4,864,543
Publications	–	–	–
Projects	–	–	–
Investments	25,789	13,496	13,545
From non-main activity	–	–	–
Other	217,140	–	–
VAT	–	–	–
Expenses	21,833,958	21,520,439	19,305,948
Capital Expenditures	264,453	122,377	34,000
Personnel	8,924,322	9,611,469	9,802,023
Administration	6,214,730	6,234,281	5,540,696
Services	5,368,478	4,968,226	3,495,821
Publications	740,610	492,835	433,409
Projects	–	–	–
Other	217,140	–	–
VAT	104,225	91,251	23,843
FOREX Effect	(63,975)	(222,071)	(429,206)
Investments	5,943,303	5,913,223	5,744,625
Deposit Account in ALL	3,358,801	3,372,219	3,385,691
Deposit Account in EUR	2,584,502	2,541,004	2,358,934
Deposit Account in USD	–	–	–
Cash in Bank	11,128,970	11,100,203	3,794,662
Checking Account in ALL	6,796,550	7,543,152	196,817
Checking Account in EUR	3,130,208	2,940,176	3,172,126
Checking Account in USD	1,202,212	616,875	425,719
Cash in Hand	–	–	–
Closing Balance	17,072,273	17,013,427	9,539,287



AMCHAM SPONSORS OF ACTIVITIES

AMERICAN BANK OF INVESTMENTS

General Assembly Meeting
American Independence Day Celebrations

PHILIP MORRIS ALBANIA

General Assembly Meeting
American Independence Day Celebrations
Thanksgiving Day Event

BIRRA KORÇA SH.P.K.

Thanksgiving Day Event

DEVI 20 – GROUP SH.P.K.

American Independence Day Celebrations
Thanksgiving Day Event

DINAMO SH.A.

American Independence Day Celebrations

ULYSSES ENTERPRISES SH.P.K.

American Independence Day Celebrations

ANTEA CEMENT

American Independence Day Celebrations
Thanksgiving Day Event

PRIMALL SH.P.K.

General Assembly Meeting
American Independence Day Celebrations

AK-INVEST SH.A.

Thanksgiving Day Event

ALUMIL - ALBANIA

General Assembly Meeting

BANKERS PETROLEUM ALBANIA

General Assembly Meeting

BERDICA CEMENT SH.P.K.

American Independence Day Celebrations

COFFEE CLUB SH.P.K.

American Independence Day Celebrations

ICTS ALBANIA

American Independence Day Celebrations

MELGUSHI SH.P.K.

General Assembly Meeting

S2 ALBANIA

General Assembly Meeting

SIGAL UNIQA GROUP AUSTRIA

General Assembly Meeting

SIGMA INTERALBANIAN VIENNA INSURANCE GROUP

Thanksgiving Day Event

TCN SH.P.K.

Thanksgiving Day Event

ABCOM SH.P.K.

General Assembly Meeting

ABRAHAM LINCOLN FOUNDATION OF ALBANIA

General Assembly Meeting

ALBGARDEN

General Assembly Meeting

ALBPASTRIM SH.P.K.

Thanksgiving Day Event

GRANT THORNTON

General Assembly Meeting

UNIVERSITY OF NEW YORK, TIRANA

General Assembly Meeting

PRICEWATERHOUSECOOPERS AUDIT SH.P.K.

Business Forum on General Data Protection Regulation

MUÇAJ SH.P.K.

American Independence Day Celebrations



AMCHAM SPONSORS IN-KIND

American Independence Day Celebrations

AGNA GROUP - PEPSI

ARILTA

B & B FOOD SERVICE – BIG BITE

BIRRA KORÇA

BIRRA PEJA

COCA-COLA BOTTLING SHQIPËRIA

DERBY

ERZENI

KANTINA PIJEVE GJ. K. SKËNDËRBEU

KASTRATI HOTELS & TOWER

LE BON BAKERY & PASTRY

MUÇAJ SH.P.K.

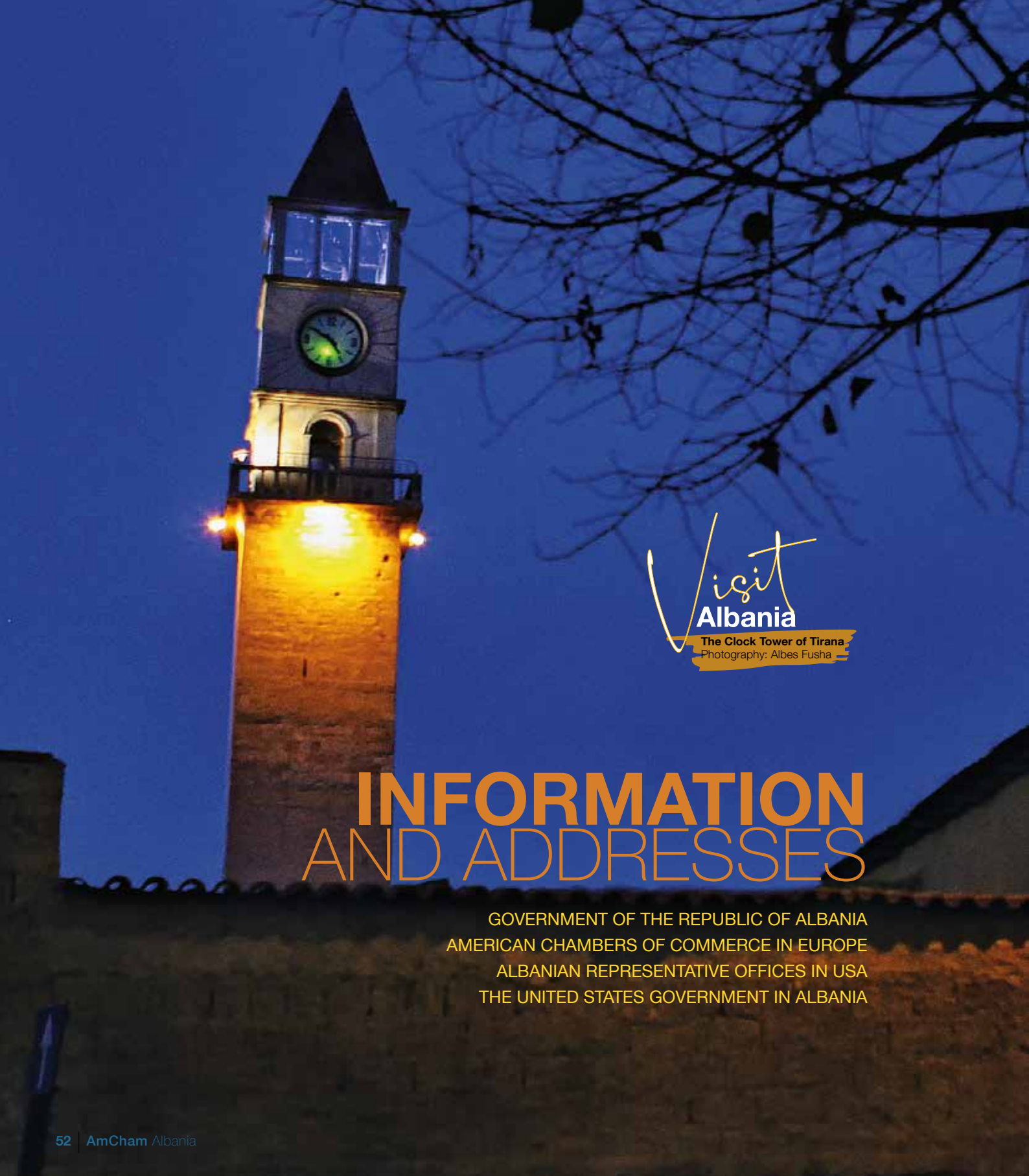
ZICO SH.A.

SPONSORSHIP

The American Chamber of Commerce thanks all sponsors and supporters of its activities during 2018 and hopes that the advertising received through AmCham sponsorships affected the companies that tried to promote their business in Albania.

As it has been the case in previous years, also in 2018, members of the American Chamber of Commerce have expressed their interest in promoting their businesses in Albania through sponsoring the various AmCham organized activities. American Chamber

of Commerce provides a very good marketing tool for the promotion of the name of the companies that sponsor the activities. The Fourth of July Celebration on the occasion of the American Independence Day, the General Assembly Meeting and the Thanksgiving Day event have been some of the main activities made possible with the generous support of some AmCham's members companies. As every year, another great tradition at AmCham is the support of some of its member companies with their products at the American Independence Day celebration.



Visit
Albania

The Clock Tower of Tirana
Photography: Albes Fusha

INFORMATION AND ADDRESSES

GOVERNMENT OF THE REPUBLIC OF ALBANIA
AMERICAN CHAMBERS OF COMMERCE IN EUROPE
ALBANIAN REPRESENTATIVE OFFICES IN USA
THE UNITED STATES GOVERNMENT IN ALBANIA



GOVERNMENT OF THE REPUBLIC OF ALBANIA

Albanian Parliament

Bldv. Dëshmorët e Kombit, nr. 4,
Tirana, Albania
Phone: +355 42 278 416
Web: www.parlament.al

Council of Ministers of the Republic of Albania

Bldv. Dëshmorët e Kombit, Tirana,
Albania
Web: www.kryeministria.al

Ministry of Defense

Rr. e Dibrës, Kutia Postare 2423,
Tirana, Albania, Phone:
+355 42 226601; 42 226602
Web: www.mod.gov.al

Ministry of Interior

Bldv. Dëshmorët e Kombit, nr. 1,
Tirana, Albania
Web: www.mb.gov.al

Ministry of Finances and Economy

Bldv. Dëshmorët e Kombit, nr.3,
Tirana, Albania
Web: www.financa.gov.al

Ministry of Infrastructure and Energy

Rr. Abdi Toptani, nr. 1, 1001,
Tirana, Albania
Phone: +355 42 222245 ext.
74111
Web: www.infrastruktura.gov.al

Ministry of Education, Sports and Youth

Rr. e Durrësit, nr. 23, Tirana,
Albania
Phone: +355 4 2230198
Web: www.arsimi.gov.al

Ministry of Justice

Bldv. Zogu I, Tirana, Albania
Phone: +355 42 259 389
Web: www.drejtesia.gov.al

Ministry of Culture

Rr. Aleksandër Moisiu, nr. 76, Tirana, Albania
Phone: +355 42 271 324
Web: www.kultura.gov.al

Ministry of Agriculture and Rural Development

Bldv. Dëshmorët e Kombit, nr. 2, Tirana,
Albania
Phone: 0800 50 56
Web: www.bujqesia.gov.al

Ministry of Health and Social Protection

Rr. e Kavajës, 1001, Tirana, Albania
Phone: +355 42 376 178
Web: www.shendetesia.gov.al

Ministry of Tourism and Environment

Bldv. Dëshmorët e Kombit, nr. 1, Tirana,
Albania
Web: www.turizmi.gov.al

State Minister for Diaspora

Bldv. Dëshmorët e Kombit, Nr. 1, Tirana,
Albania
Phone: +355 42 277 455
Web: www.diaspora.gov.al

State Minister for Protection of Entrepreneurship

Bldv. Dëshmorët e 4 shkurtit, nr. 3, Tirana,
Albania
Phone: +355 42223455
Web: www.sipermarrja.gov.al

State Minister for the Relations with the Parliament

Bldv. Dëshmorët e Kombit, Nr. 7.
Phone: +355 42 277403
Web: www.kryeministria.al





Visit
Albania
Tirana
Photography: Albes Fusha

AmChams in Europe



AmChams in Europe U.S. Chamber Briefing

April 16, 2018



U.S. CHAMBER OF COMMERCE
International Affairs



AMERICAN CHAMBERS OF COMMERCE IN EUROPE

ALBANIA

AMERICAN CHAMBER OF
COMMERCE IN ALBANIA
Web: www.amcham.com.al

AUSTRIA

AMERICAN CHAMBER OF
COMMERCE IN AUSTRIA
Web: www.amcham.at

BELGIUM

AMERICAN CHAMBER OF
COMMERCE IN BELGIUM
Web: www.amcham.be

BOSNIA & HERZEGOVINA

AMERICAN CHAMBER OF
COMMERCE IN BOSNIA &
HERZEGOVINA
Web: www.amcham.ba

BULGARIA

AMERICAN CHAMBER OF
COMMERCE IN BULGARIA
Web: www.amcham.bg

CROATIA

AMERICAN CHAMBER OF
COMMERCE IN CROATIA
Web: www.amcham.hr

CYPRUS

CYPRUS-US CHAMBER OF
COMMERCE
Web: www.cypruschamber.com

CZECH REPUBLIC

AMERICAN CHAMBER OF
COMMERCE IN THE CZECH
REPUBLIC
Web: www.amcham.cz

DENMARK

AMERICAN CHAMBER OF
COMMERCE IN DENMARK
Web: www.amcham.dk

FINLAND

AMERICAN CHAMBER OF
COMMERCE IN FINLAND
Web: www.amcham.fi

FRANCE

AMERICAN CHAMBER OF
COMMERCE IN FRANCE
Web: www.amchamfrance.org

GERMANY

AMERICAN CHAMBER OF
COMMERCE IN GERMANY
Web: www.amcham.de

GREECE

AMERICAN-HELLENIC
CHAMBER OF COMMERCE
Web: www.amcham.gr

HUNGARY

AMERICAN CHAMBER OF
COMMERCE IN HUNGARY
Web: www.amcham.hu

IRELAND

AMERICAN CHAMBER OF
COMMERCE IN IRELAND
Web: www.amcham.ie

ISRAEL

ISRAEL-AMERICA CHAMBER
OF COMMERCE
Web: www.amcham.co.il

ITALY

AMERICAN CHAMBER OF
COMMERCE IN ITALY
Web: www.amcham.it

KOSOVO

AMERICAN CHAMBER OF
COMMERCE IN KOSOVO
Web: www.amchamksv.org

LATVIA

AMERICAN CHAMBER OF
COMMERCE IN LATVIA
Web: www.amcham.lv

LUXEMBOURG

AMERICAN CHAMBER
OF COMMERCE IN
LUXEMBOURG
web: www.amcham.lu

MACEDONIA

AMERICAN CHAMBER OF
COMMERCE IN MACEDONIA
Web: www.amcham.com.mk

NETHERLANDS

AMERICAN CHAMBER
OF COMMERCE IN THE
NETHERLANDS
Web: www.amcham.nl

NORWAY

AMERICAN CHAMBER OF
COMMERCE IN NORWAY
Web: www.amcham.no

POLAND

AMERICAN CHAMBER OF
COMMERCE IN POLAND
Web: www.amcham.com.pl

PORTUGAL

PORTUGAL - US CHAMBER
OF COMMERCE
Web: <http://www.portugal-us.com>

ROMANIA

AMERICAN CHAMBER OF
COMMERCE IN ROMANIA
Web: www.amcham.ro

RUSSIA

AMERICAN CHAMBER OF
COMMERCE IN RUSSIA
Web: www.amcham.ru

SERBIA

AMERICAN CHAMBER OF
COMMERCE IN SERBIA
Web: www.amcham.rs

SLOVAKIA

AMERICAN CHAMBER OF
COMMERCE IN SLOVAKIA
Web: www.amcham.sk

SLOVENIA

AMERICAN CHAMBER OF
COMMERCE IN SLOVENIA
Web: www.amcham.si

SPAIN

AMERICAN CHAMBER OF
COMMERCE IN SPAIN
Web: www.amchamspain.com

SWEDEN

AMERICAN CHAMBER OF
COMMERCE IN SWEDEN
Web: www.amcham.se

SWITZERLAND

SWISS-AMERICAN
CHAMBER OF COMMERCE
Web: www.amcham.ch

TURKEY

AMERICAN BUSINESS
FORUM IN TURKEY (ABFT)
Istanbul 34360
Web: www.amchamturkey.com

UKRAINE

AMERICAN CHAMBER OF
COMMERCE IN UKRAINE
Web: www.chamber.ua

UNITED KINGDOM

BRITISH-AMERICAN
BUSINESS INC.
Web: www.babinc.org

U.S.A.

U.S. CHAMBER OF
COMMERCE
Web: www.uschamber.com

EUROPEAN UNION

AMERICAN CHAMBER
OF COMMERCE TO THE
EUROPEAN UNION
Web: www.amchameu.eu/

EUROPEAN COUNCIL OF AMERICAN CHAMBERS OF COMMERCE

AMCHAMS IN EUROPE
Web: amchamsineurope.com/





Visit
Albania
Razëm, Shkodër
Photography: Albes Fusha



U.S. Owned and Affiliated Companies

Operating in Albania

ABCOM

Genti Daci, General Manager
Rr. Ibrahim Rugova, Green
Park Complex
Kulla 2, Kati 2
Tirana, Albania
Phone: +355 4 4501047
Fax: +355 4 4500200
Web: www.abcom.al

ABRAHAM LINCOLN FOUNDATION OF ALBANIA

Aida Repishti, President
Rr. Qemal Stafa, Nr. 184
Tirana, Albania
Phone: +355 42 230880
Web: www.lincoln.org.al

AK- INVEST SH.A

Ilir Adili, Administrator
Rr. Ded Gjo Luli, Nr. 213, 1001
Tirana, Albania
Phone: +355 4 2240147
Web: www.ak-invest.al

AKSIONER INTERNATIONAL SECURITIES BROKERAGE

Mark Crawford, Chairman
Rr. Donika Kastrioti, Ndërtesa
14Kati 12 - 13, (hapësira Tag),
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Tirana, Albania
Phone: +355 67 400 6002
Web: www.aksioner.com

ALBANIA LANGUAGE SERVICE

Erisa Hysi, Co- Founder
Pajtoni Center, Kati 4
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Phone: +355 696826260

ALBANIAN AMERICAN DEVELOPMENT FOUNDATION

Martin Mata and Aleksandër
Sarapuli, Co Chief Executive
Officers
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Park Complex, Tower 2, Floor
12, Tirana, Albania
Phone: +355 42 222408
Fax: +355 42 271952
Web: www.aadf.org

ALBANIAN AMERICAN ENTREPRISE FUND

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Sarapuli, Co Chief Executive
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12, Tirana, Albania
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Qendra e Biznesit "Olympia
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AMERICAN BANK OF INVESTMENTS

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Phone: +355 4 2258755
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AMERICAN CHAMBER OF COMMERCE IN ALBANIA

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AMERICAN HOSPITAL

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Fax: +355 42 357634
Web: www.spitaliamerikan.com

AMERICAN NOBLE COFFEE

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Vukpalaj, Bajzë, Komuna
Kastrat
Malësi e Madhe
Phone: +355 692084627

ANTEA CEMENT

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Kashar, Katundi Ri, Autostrada
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4 4502350
Web: www.anteacement.com

APIA WEALTH MANAGEMENT ALBANIA

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Tirana, Albania
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Web: www.
apiawealthmanagement.com

AVIS ALBANIA

Rogner Europapark Hotel
Bulevardi "Dëshmoret e
Kombit"
Tirana, Albania
Phone: +355 42 235011
Web: www.avis.al

AVON COSMETICS ALBANIA

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BGP PRODUCTS SWITZERLAND GmbH

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Web: www.bat.com

BRUKER/ Krijon Ltd.

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Fax: +355 42347713
Web: www.bruker.com

BUDGET CAR RENTAL

Blvd. Dëshmoret e Kombit,
Rogner Hotel Europapark,
Tirana, Albania
Phone: +355 44 505555
Web: www.budget.com

BURGER KING ALBANIA

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Twin Towers, Kulla 2, Kati 11
Tirana, Albania
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CENTURY 21 ALBANIA

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4, Shkalla 3, Kati 5, Ap. 16
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Phone: +355 42 250599
Fax: +355 42 257829
Web: www.century21albania.com

COCA-COLA BOTTLING SHQIPERIA

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Fax: +355 48 200430
Web: www.cocacola.al

COLLIERS INTERNATIONAL ALBANIA

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Fax: +355 42 400470
Web: www.colliers.com

CBS CREATIVE BUSINESS SOLUTIONS

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Nr. 4, Kati 3
Tirana, Albania
Phone: +355 4 4536891
Web: www.cbs.al

CREDINS BANK

Maltin Korkuti, CEO
Rr. Vaso Pasha, Nr. 8

Tirana, Albania
Phone: +355 4 5353000
Web: www.bankacredins.com

CROWE HORWATH/ TPA HORWATH

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Tirana, Albania
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Web: www.tpa-horwath.com

D&A FIN. PARTNER

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Phone: +355 674080686
Web: www.dafpartner.com

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2419462
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Web: www.ddb.al

DELOITTE ALBANIA & KOSOVO

Maksim Caslli,
Country Leader
Rr. Elbasanit,
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Gjeologji-Miniera,
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Tirana, Albania
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4517990
Fax: +355 44 517990
Web: www.deloitte.com/al

ERNST & YOUNG ALBANIA

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Phone: +355 4 2419575
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Web: www.ey.com/al

FINANCIAL UNION OF TIRANA/ WESTERN UNION

Elton Çollaku, General
Manager
Rr. Ismail Qemali, Nr. 32, Kati
3, Kodi postar 1019, Njësia
Bashkiake Nr. 5
Tirana, Albania
Phone: +355 42387000
Fax: +355 42 250654
Web: www.unionifinanciar.al

G&H PARTNERS

Brandt Hoffman,
Co- Founder, COO
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me birila
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Phone: +355 693321342
Web: www.ghdesigned.com

GDQ INTERNATIONAL CHRISTIAN SCHOOL

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Tirana, Albania
Phone: +355 4 2448113
Web: www.gdqschool.org

GLOBAL FAST FOOD ALBANIA/ KFC

Rezo Saakadze, CFO
Rr. Shkelqim Fusha, Godina
Albvizion, Kati 2, Njesia
Bashkiake nr. 5
Tirana, Albania
Phone: +355 (0) 697097940
Web: www.kfc.al

GRANT THORNTON

Kledi Kodra, Managing Partner
Rr. Sami Frashëri, Kompleksi
T.I.D, Pall. B, Kati 1
Tirana, Albania
Phone: +355 42 274832
Fax: +355 42 256560
Web: www.grantthornton.al

GUARDIAN GLASS

Erion Siço, Territorial and
Architectural Marketing
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Web: www.guardian.com

GUESS

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Chairwoman
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8, City Park, Tirana, Albania
Phone: +355 692040604
E-mail: citypark@guess.al
Web: www.guess.eu/en/

HARRY FULTZ INSTITUTE

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HAVAS WORLDWIDE TIRANA

Rr. Kajo Karafili
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Phone: +355 42 223102
Web: www.havasworldwide.com

HERTZ ALBANIA

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+ 355 69 20 58775
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HILTON GARDEN INN TIRANA

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INSTITUTI JETA E RE

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Paul Converse Johnson,
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JAPAN TOBACCO INTERNATIONAL

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Phone: +383 44599704

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JOHNSON & JOHNSON

Sazan Celiku
Rr. e Elbasanit, Pall. Edil-Al-It
Tirana, Albania

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JUNIOR ACHIEVEMENT OF ALBANIA

Suela Bala, Executive Director
Rr. Pjetër Bogdani, Nd. 10, H. 5, Ap. 13, 1019
Tirana, Albania
Phone: +355 4 2259108
Web: www.junior-albania.org

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KANTINA BARDHA

Ekrem Bardha, Owner
Donika Bardha, Owner
Rruga e Luleve, Marikaj
Durrës, Albania
Phone: +355 682058747

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KASTRATI HOTELS & TOWER

Elsi Keco, General Manager
Sheshi Italia
Tirana, Albania
Phone: +355 4 2274707
Web: www.makalbania.com

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KODAK DISTRIBUTOR

Dhori Jano, President
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Durrës, Albania
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Fax: +355 52 22395

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KPMG ALBANIA

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Director
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Fax: +355 42 235534
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Jeff Barrett, Director of
Albanian Office
Rr. Jani Vreto, nr. 18
Tirana, Albania
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Web: www.linkacross.org

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LOUIS BERGER SAS

Rr. Naim Frashëri, Nr. 57
Tirana, Albania
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Web: www.louisbergergroup.com

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McCANN TIRANA

Suela Shtylla, Managing
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Pallati Frashëri, Shk.1, Ap.13
Tirana, Albania
Phone: +355 42 258808
Fax: +355 42 258 808
Web: www.mccann.al

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MICROSOFT ALBANIA

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Manager
Rr. Papa Gjon Pali II, ABA
Business Center, Kati 12,
Zyra Nr. 5
Tirana, Albania
Phone: +355 42 274516
Fax: +355 42 253587
Web: www.microsoft.com

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MONSANTO

Bruka Seedling, Divjakë 2
Lushnje, Albania
Phone: +355 371 21 41
Web: www.monsanto.com

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MOZENDA INC.

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Rr. Anton Pashku, Godina
22, Yzberish
Phone: +355 675446541
Web: www.mozenda.com

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MRDC INTERNATIONAL FOUNDATION

Charles Linderman,
General Director
Enkeleta Hoxhaj,
Country Director
Rr. Ilo Mitke Qafëzezi,
Nr. 3, International Hospital
Tirana, Albania
Phone: +355 4 4500222
Web: www.mrdc-int.com

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NCH ADVISORS INC.

Adens Borova, CEO
Andreas K. Santis,
General Manager
Bulevardi Dëshmoret e
Kombit, Kullat Binjake,
Kulla 1, Kati 6
Tirana, Albania
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Web: www.nchcapital.com

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NOA SH. A

Herjola Spahiu, CEO
Rr. Tish Daia, Komuna
Parisit, Kompleksi Haxhiu
(Kika 2), Godina Nr.2, Kati 1,
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Phone: +355 42 403764
Fax: +355 42 403765
Web: www.noafin.al

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Ogilvy & Mather ALBANIA

Theodore Politis,
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Rr. Abdyl Frashëri,
EGT Tower, Pall 11/1, Kati 3
Tirana, Albania
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Fax: +355 42 262419
Web: www.ogilvyalbania.com

.....
ORACLE ALBANIA

Albert Kola, Business
Development Manager
Rr. Bajram Curri,
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Tirana, Albania
Phone: +355 42 254172

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PHILIP MORRIS ALBANIA

Radmilo Vlacic, General
Manager for Albania & Kosovo
Rr. Murat Toptani, Qendra e
Biznesit Eurocol, Kati 10
Tirana, Albania
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Web: www.pmi.com

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Rr. Ibrahim Rugova, Sky
Tower, 9/1, Tirana, Albania
Phone: +355 42 242254
Fax: +355 42 241639
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S2 ALBANIA

Ilirjan Zylyftari, CEO
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Phone: +355 48244107
Web: www.screeningsolution.com

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SAN

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Fax: +355 4 2257152

.....
TCN

Adrian Shehu, CEO
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Phone: +355 4 2257711
Web: www.tcn.al

.....
TETRA TECH ARD

Kevin McLaughlin,
Chief of Party
Rr. Dervish Hima, 3 Kullat
pranë Stadiumit "Qemal
Stafa", Kulla 1, Ap. 91, Kati 10
Tirana, Albania
Phone: +355 4 4504150
Web: www.plgp.al

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TIRANA INTERNATIONAL SCHOOL

Robert Jackson, Director
Fshati Mullet,
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Phone: +355 4 2365239
Web: www.qsi.org/albania/alb

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TRANZIT SHA

Igli Sulaj, Administrator
Rr. Kavajes, Ndertesa 27,
Hyrya 1, Kati 3, Tirane,
Shqiperi, K.P. 1001
Phone: +355 4 2249136
Web: www.tranzit.com.al

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TRAVELPORT ALBANIA

Manjola Hysi, Administrator
Sheshi Skenderbej, Pallati i
Kultures, Kati i 3-te
Tirana, Albania
Phone: +355 42251720
Web:
www.travelportalbania.com

.....
**ULYSSES ENTERPRISES/
FEDEX**

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Tirana, Albania
Phone: +355 42 253203,
2253630
Fax: +355 42 253630
Web: [www.fedex.com/al/
contact](http://www.fedex.com/al/contact)

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UNITED TRANSPORT-UPS

Niko Leka, CEO
Dorian Vezuli, Administrator
Klarida Leka, Administrator
Rr. Dritan Hoxha, përballë
Pallatit të Sportit "A. Rusi"
Tirana, Albania
Phone: +355 42 259742,
2263407, 2256970
Fax: +355 42 259743
Web: www.ups.com

.....
VALU ADD MANAGEMENT SERVICES

Kristin Giantris, President
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Pall. 39/1, Apt. 4/2
Tirana, Albania
Phone: +355 42251156
Fax: +355 42 258379
Web: www.valu-add.com

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**VASIL SHANDRO-
PHYSICAL PERSON**

Vasil Shandro, Owner
Blv. Zhan D'Ark, Kulla 1, Pall.
Teknoprojekt, Shk. 1 Kati 4,
Ap. 10
Tirana, Albania
Phone: +355 4 2278031

.....
VISTA GROUP SH.P.K

Mimi Kruja, CEO
Mjull-Bathore, Acacia Hil
Tirana, Albania
Phone: +355 69 20 65 911
Web: www.vista.al

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**WESTERN ATLAS
INTERNATIONAL INC.**

Petrika Kerenxhi, Customer
Service Rep
Rruga Semanit, Km. 1,
fshati Afrim i Ri
Fier, Albania
Phone: +355 34 232155
Web: www.bakerhughes.com

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WORLD VISION ALBANIA

Eljona Boce Elmazi, National
Director
Rr. "Skënderbej", Ndërtesa
Gurten, Kati i 2-të
Tirana, Albania
Phone: +355 4 2419601
Web: www.wvi.org/Albania

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ZICO SH. A

Trifon Murataj, CEO
Rruga Nacionale SH56, Km. 7,
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Phone: +355 682034208
Web: www.zicosha.com

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United States of America in Washington**

2100 Street, NW, Washington DC 20008
Phone: (202) 223 4942
Fax: (202) 628 7342
E-mail: mission.washington@mfa.gov.al

Representative Office in New York

320 East 79th Street
New York N. Y. 10021
Phone: +1 212 2492059
Fax: +1 212 5352917
E-mail: mission.newyork@mfa.gov.al

**THE UNITED STATES GOVERNMENT
IN ALBANIA**

US Embassy in Tirana
Rruga e Elbasanit, Nr.3
Tirana, Albania
Phone: +355 42 247 285
Fax: +355 42 232 222
Web: www.tirana.usembassy.gov





MEMBERSHIP DIRECTORY





New Membership Categories & Benefits

Membership Categories	Membership Fees (ALL)
<h3 data-bbox="703 351 935 411">PATRONS</h3> <p data-bbox="703 425 1121 462">Companies from the List of Top 200 VIPs</p>	<p data-bbox="1390 365 1465 647">150,000^{ALL}</p>
<h3 data-bbox="703 766 1015 893">BIG BUSINESSES</h3> <p data-bbox="703 911 1233 984">Companies from the List Companies with an annual turnover of 14,000,000 ALL and above annually</p>	<p data-bbox="1390 793 1465 1030">75,000^{ALL}</p>
<h3 data-bbox="703 1115 1201 1243">SMALL BUSINESSES & NGOs</h3> <p data-bbox="703 1261 1190 1334">Companies with an annual turnover of less than 14,000,000 ALL annually</p>	<p data-bbox="1390 1106 1465 1352">45,000^{ALL}</p>
<h3 data-bbox="703 1415 1015 1476">ASSOCIATES</h3> <p data-bbox="703 1488 1110 1561">(Individuals, Start-Ups & Non-Residents) No turnover requirement</p>	<p data-bbox="1390 1415 1465 1661">32,500^{ALL}</p>

Membership Benefits

Basic Benefits	Business Benefits	Advertising Benefits
<ul style="list-style-type: none"> • Free processing of membership application and registration (Three representatives) • Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) • Eligible for election to the Board of Directors/ Member of a Committee and/or Ad-Hoc Working Group • Voting rights (One) • Membership Certificate stating exclusive Member Category and Confirmation Letter • Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019) • Participation at CEOs Forum. Eligible to host a meeting of the CEOs Forum and the right to introduce its business. The “Number 1” of the company must be part of this Forum 	<ul style="list-style-type: none"> • Annual meeting with high government officials to discuss the sectors policies that affect these businesses • Specific Business Forum tailored to their needs • Working Luncheon in a group of expert level (once a year against a fee) • Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. • Collaboration in specific projects or lobbying for the sector where they belong 	<ul style="list-style-type: none"> • Company contact details, Logo & profiling in AmCham’s Year Book. Year Book is distributed both to members and international organizations and foreign missions • Logo of the company in every AmCham’s magazine edition • Company contact details & Logo on AmCham website • One-time member introduction on AmCham’s website and magazine (new members department, when it first joins) • Sponsorship opportunities for AmCham events (various packages are possible) • Free advertising once a year at “The Advantage” Magazine
<ul style="list-style-type: none"> • Free processing of membership application and registration (Two representatives) • Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) • Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group • Voting rights (One) • Membership Certificate and Confirmation Letter • Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019) 	<ul style="list-style-type: none"> • Working Luncheon in a group of expert level (once a year against a fee) • Specific Business Forum tailored to their needs • Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. • Collaboration in specific projects or lobbying for the sector where they belong 	<ul style="list-style-type: none"> • Company contact details & Logo in AmCham’s Year Book. Year Book is distributed both to members and international organizations and foreign missions • Company contact details & Logo on AmCham website • One-time member introduction on AmCham’s website and magazine (new members department, when it first joins) • Sponsorship opportunities for AmCham events (various packages are possible)”
<ul style="list-style-type: none"> • Free processing of membership application and registration (One representative) • Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) • Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group • Voting rights (One) • Membership Certificate and Confirmation Letter” 	<ul style="list-style-type: none"> • Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. • Collaboration in specific projects or lobbying for the sector where they belong” 	<ul style="list-style-type: none"> • Company contact details in AmCham’s Year Book. Year Book is distributed both to members and international organizations and foreign missions • Company contact details & Logo on AmCham website • One-time member introduction on AmCham’s website and magazine (new members department, when it first joins) • Sponsorship opportunities for AmCham events (various packages are possible)”
<ul style="list-style-type: none"> • Free processing of membership application and registration (One representative) • Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) • Membership Certificate and Confirmation Letter • No Voting rights” 	<ul style="list-style-type: none"> • Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. 	<ul style="list-style-type: none"> • Company contact details in AmCham’s Year Book. Year Book is distributed both to members and international organizations and foreign missions • Company contact details & Logo on AmCham website • One-time member introduction on AmCham’s website and magazine (new members department, when it first joins) • Sponsorship opportunities for AmCham events (various packages are possible)”

Visit Albania

Ohër Lake, Pogradec
Photography: Albes Fusha





Patron is the highest status
category for member
businesses of the
American Chamber of
Commerce in Albania

A black and white photograph of five business professionals in a modern office. They are silhouetted against a large window that offers a view of a city skyline. The professionals are engaged in conversation or walking. The floor is highly reflective, mirroring the people and the window. A horizontal bar with a pink-to-blue gradient is overlaid across the middle of the image, containing the text.

THE PATRONS OF AMCHAM



SHORT BUSINESS PROFILE

Intesa Sanpaolo Bank Albania, part of Intesa Sanpaolo Group, it's the 4th largest bank in the country, offering its banking services through 34 branches and its innovative Digital Banking platform.
Recently Internationally Awarded as: "BEST BANK GOVERNANCE ALBANIA 2018", "CORPORATE BANK OF THE YEAR IN ALBANIA", "BEST DIGITAL BANK BALKANS".

Company: Intesa Sanpaolo Bank Albania Sh.a.
Representative: Silvio Pedrazzi, CEO
Address: Rr. Ismail Qemali, Nr. 27, Tiranë
Contacts: +355 (0) 8006000; +355 (0) 4 2276000/ (0) 692080903
info@intesasanpaolobank.al
Activity: Banking Services

www.intesasanpaolobank.al



TASTE THE FEELING
CCBS

Company: Coca-Cola Bottling Shqipëria
Representative: Luigi Verardo
General Manager and Administrator
Address: Rr. Kombëtare Tiranë-Durrës, Km. 5, Kashar
Contacts: +355 (0) 4 8200431/32/33
segretaria@cocacola.al
Activity: Manufacture and Wholesale Distributor of
Coca-Cola Beverages

www.cocacola.al



WesternUnion WU

SHORT BUSINESS PROFILE

Financial Union Tirana is the exclusive Western Union Financial Services Inc. agent for Albania, since 1995. We operate in Albania, Kosovo, North Macedonia, Croatia, and Switzerland providing fast, safe and reliable services. During our presence of 24 years in Albania, we have built the most widespread financial services network throughout the country, counting more than 500 locations.

Company: Financial Union Tirana/Western Union
Representative: Elton Çollaku, General Manager
Address: Rr. Ismail Qemali, Nr. 32, Kati 3, Kodi Postar 1019, Njësia Bashkiake Nr. 5, Tiranë
Contacts: +355 (0) 4 2387000
info@uft.al
Activity: Financial Services

www.uft.al



Company: DHL International Albania Ltd.
Representative: Qirjako Koçollari, Country Manager
Address: Autostrada Tiranë-Durrës, Km. 8
Contacts: +355 (0) 4 2406666
dhalbania@dhl.com
Activity: Express, Logistics, Overland Transport Services,
Air and Ocean Freights

www.dhl.com



Computer & Copier Systems

SHORT BUSINESS PROFILE

Computer & Copier Systems (C.C.S. Sh.p.k.) is a Technology and Solution Provider company in Albania, established since 1993. We supply a broad range of products and services from leading ICT vendors and provide integrated solutions to our customers, covering almost all market segments. C.C.S. maintains certified business management standards and employs a team of highly qualified and motivated professionals.

Company: CCS
Representative: Genci Likoskëndaj
General Manager
Address: Rr. Sulejman Delvina, Nr. 8, 1019, Tiranë
Contacts: +355 (0) 4 2259004/5
info@ccs.al
Activity: ICT System Integrator Representing etc etc

www.ccs.al



SHORT BUSINESS PROFILE

KALO & ASSOCIATES has been in the forefront of legal services in Albania and Kosovo in representing prominent business organizations and IFIs, including many Fortune 500. The Firm enjoys international reputation and is "best friend" to many international law firms and IFI-s, development agencies and embassies.

Company: KALO & ASSOCIATES
Representative: Përparim Kalo
Managing Partner
Address: Rr. e Kavajës, Tirana Tower, Kati 5, Tiranë
Contacts: +355 (0) 4 2233532
info@kalo-attorneys.com
Activity: Legal Services

www.kalo-attorneys.com



Mercedes-Benz



KASTRATI
GROUP

SHORT BUSINESS PROFILE

Auto Star Albania is the official representative of Mercedes-Benz in the Republic of Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles.

Company: Auto Star Albania
Representative: Musa Kastrati, Administrator
Address: Autostrada Tiranë-Durrës, Km 7, Kashar
Contacts: +355 (0) 4 4500333
info@mercedes-benz.al
Activity: Vehicles & Spare Parts. The Official Representative of Mercedes-Benz in Albania

www.mercedes-benz.al



SHORT BUSINESS PROFILE

Birra Korça is the first beer brewed in Albania, established in the city of Korça in 1928. The company holds the ISO 22000 and ISO 9001 certificates as well as several quality awards thus meeting the highest international standards in the beer industry. Beers under the Korça brand include: Blonde, European Ale type Pilsen 4.1% abv, Dark a 4.5% abv and Korca 01, European Ale, type lager 4.1% abv and the product is sold in bottles 0.5 lit and 0.33 lit, cans (aluminum) 0.5 and 0.33 lit, and in kegs 30 lit and 50 lit.

Company: Birra Korça Sh.p.k.
Representative: Irfan Hysenbelliu, President
Gentian Ramonllari, Administrator
Address (Head Office): Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë.
Contacts: +355(0) 4 2273640; (0) 82 254033; (0) 4 2302140.
office@hysenbelliugroup.com; administrator@birrakorca.com.al
Activity: Brewery

www.birrakorca.com.al

BOGA & ASSOCIATES

LEGAL • TAX • ACCOUNTING

SHORT BUSINESS PROFILE

Boga & Associates, established in 1994, has emerged as one of the premier law firms in Albania, earning a reputation for providing the highest quality of legal, tax and accounting services to leading businesses in major industries including banks, financial institutions, companies working in energy, insurance, construction & utilities, media, mining, oil and gas, technology, telecommunications, tourism, infrastructure, etc.

Company: Boga & Associates
Representative: Genc Boga
Managing Partner
Address: 40/3, 1019 Rr. Ibrahim Rugova, Tiranë
Contacts: +355 (0) 4 2251050
boga@bogalaw.com
Activity: Legal, Tax and Accounting Services

www.bogalaw.com

Deloitte.

SHORT BUSINESS PROFILE

Deloitte Albania founded in 1996, is the leading professional services organizations in the country, delivering world-class Audit and Advisory, Tax and Legal, Consulting, IT Technology and Financial Advisory services. The practice serves many of the country's largest companies, public institutions, and successful, fast-growing companies.

Company: Deloitte Albania & Kosova
Representative: Maksim Caslli, Country Leader
Address: Rr. e Elbasanit, poshtë Fakultetit Gjeologji-Miniera, Tiranë
Contacts: +355 (0) 4 4517920
ibuli@deloittece.com
Activity: Audit and Enterprise Risk Services, Financial Advisory, Tax, Legal Consulting

www.deloitte.com/al



SHORT BUSINESS PROFILE

TCN is a System Integrator and Infrastructure Company, which supplies advanced technology systems, products, solutions and services in defense, security, IT and telecommunications, airports, air and maritime traffic control, to government and commercial customers in the Western Balkans region and beyond.

Company: TCN
Representative: Adrian Shehu, CEO
Address: Blv. "Zog I", P 53, H 3/77, 1016, Tiranë
Contacts: Tel: +355 (0) 4 2257711, Fax: (0) 4 2257712,
Mob: +355 (0) 682030060
tcn@tcn.al
Activity: Infrastructure and System Integrator in Airspace,
Defense, Security and ICT

www.tcn.al



SHORT BUSINESS PROFILE

ABCOM is the first service provider, that has implemented digital technology in Albania and is innovative in providing services of high digital quality, based on the latest technologies such as cable, optical fiber, ADSL, ADLS 2+, Wireless, phone cards, etc. ABCOM based in Tirana operates through its independent network of fiber, copper and wireless broadcasts, covering over 75% of the territory of Albania: Shkodra, Durrës, Elbasan, Berat, Fier, Kavaje, Vlorë, Pogradec, Lushnje, Korçë, Peqin, Oriku, Krujë, etc

Company: ABCOM Sh.p.k.
Representative: Genti Daci, General Manager
Address: Rr. Ibrahim Rugova, Ndërtesa 42, Hyrja 7, Kati 5, Tiranë
Contacts: +355 (0) 4 4501047
ceasist@abcom.al
Activity: 3N1 Service Provider (Telecommunication, Internet Provider, TV)

www.abcom.com.al



Company: Marketing & Distribution Albania
Representative: Vilma Nushi, President
Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7
Contacts: +355 (0) 4 8202336/7
info@markdist.com
Activity: Trade, Marketing, Distribution Publicity

www.markdist.com



Company: GSA Sh.p.k.
Representative: Serafin Orgocka, President
Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë
Contacts: +355 (0) 4 2226010, (0) 4 2250620
infogsa@gsa.al
Activity: Energy Trading, Production, Engineering Projects

www.gsa.al



SHORT BUSINESS PROFILE

Sigma Inter Albanian VIENNA INSURANCE GROUP Sh.a (or SIVIG) was established on February 3, 1999. The main activity of the company is offering insurance for motor vehicles, property, health and other non-life insurances. In 2004, started its activity in Kosovo through its branch there. In 2007 became part of VIENNA INSURANCE GROUP. Since 2016, the company is successfully directed by Mr. Klaidi Çitozi as General Director. The staff of the company have a long experience in the insurances market and offer the best customer service and technical assistance.

Company: Sigma Inter Albanian Vienna Insurance Group
Representative: Klaidi Çitozi, General Director
Address: Rr. Komuna e Parisit, Pall. Laura, P.O.Box. 1714, Tiranë
Contacts: +355 (0) 42258254; (0) 694073849
kontakt@sivig.al
Activity: Insurance, Financial Services

www.sivig.al



Company: ZICO Sh.a.
Representative: Trifon Murataj, CEO
Address: Rr. Nationale SH. 56, Km. 7, Vaqarr, 1041, Tiranë
Contacts: +355 (0) 682012708
info@zicosha.com
Activity: Trade, Transport Services

www.zicosha.com



Company: Vodafone Albania Sh.a.
Representative: Achillefs Kanaris, CEO
Address: Autostrada Tiranë-Durrës, Rr. Pavarësia,
Nr. 61, Kashar
Contacts: +355 (0) 4 2283131
silvana.daku@vodafone.com
Activity: Telecommunication

www.vodafone.al



SHORT BUSINESS PROFILE

SIGAL UNIQA GROUP AUSTRIA, established in 1999, is the biggest insurance company in Albania with a regional operating in Kosovo and Macedonia. It is one of the strongest insurance groups in the region, counting 8 companies and since 2002 is the leader of the market, not only in market share but also in providing high quality service to its clients. SIGAL UNIQA is part of UNIQA Group, one of the strongest insurance groups in CEE, counting 7 billion euro written premiums/year, 20 thousand employees and over 10 million clients.

Company: SIGAL Uniqa Group Austria
Representative: Avni Ponari, CEO
Address: Qendra e Biznesit SIGAL, Blv. Zogu i parë, Nr. 1, Kutia Postare 2387, Tiranë
Contacts: +355 (0) 4 2233308, (0) 4 2253407, info@sigal.com.al
Activity: Life and Non-Life Insurance, Private Pension, Reinsurance

www.sigal.com.al



SHORT BUSINESS PROFILE

Miell Tirana is a flour milling company specialized in the production of flour. Miell Tirana is a leader in the Albanian market and a good example of how dedication, passion and persistence together provides customers with the best quality, service and product.

Company: Miell Tirana Sh.a.
Representative: Roland Hysa, Administrator
Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë
Contacts: +355 (0) 4 2271777
info@mielltirana.com
Activity: Production and Trade of Food Grade Flour

www.mielltirana.com



Company: Jordil Sh.a.
Representative: Dilaver Kamberaj, Manager
Alfred Gollosi, Administrator
Address: Rr. Nacionale Fier-Patos, Km. 4
Contacts: +355 (0) 38 2540092
jordil.sha@gmail.com
Activity: Import-Export of Water Supply Materials, Agrottrade

www.jordil.al



SHORT BUSINESS PROFILE

Albanian Power Corporation is established an organized as a public joint stock company. KESH j.s.c is the largest public power producer in Albania with an installed power capacity of 1,350 MW. Company is licensed for the activity of production, trading and supply of electricity.

Company: KESH Sh.a.
Representative: Benet Beci, Administrator (CEO)
Address: Rr. Viktor Eftimi, Blloku Vasil Shanto, Tiranë
Contacts: +355 (0) 4 2259729
sekretaria@kesh.al
Activity: Production, Trading and Supply of Electricity

www.kesh.al



Company: Kika Sh.p.k.
Representative: Avenir Kika, Executive Director
Address: Rr. Komuna e Parisit, Ngjitur me Eco Market, Kati 2, Tiranë
Contacts: +355 (0) 4 2265168
avenirkika@hotmail.com, avenir@kikaconstruction.com
Activity: Construction

www.kikaconstruction.com



SHORT BUSINESS PROFILE

FUFARMA sha was founded in May 24th, 1946 and is the first Albanian pharmaceutical company. In the position of a state-owned enterprise, Fufarma has realized all imports of pharmaceutical products and medical supplies to Albania and also has managed the distribution of all local products. Fufarma has been the school where whole generations of pharmacist and logistics employees were practiced, prepared and raised to later define the trend of the domestic pharmaceutical market. Located in Tirana and extended throughout Albania, Fufarma is today one of the most important actors of the Albanian pharmaceutical market.

Company: FUFARMA SH.A. Sh.a.
Representative: Isuf Berberi, Chairman
Address: Rr. Nikolla Zoraci, Nd. 19, Tiranë
Contacts: +355 (0) 4 2363171
fufarma@fufarma.al
Activity: Pharmaceutical Importer and Distributor

www.fufarma.al



Company: Ak-Invest Sh.a.
Representative: Ilir Adili
Administrator
Address: Rr. Ded Gjo Luli, Nr. 213, 1001, Tiranë
Contacts: +355 (0) 4 2240147
info@ak-invest.al
Activity: Financial Institution

www.ak-invest.al



SHORT BUSINESS PROFILE

Now the **Colosseo** brand comes complete with luxury, stylish and unique hotels in the city center of Shkodra and Tirana. Our bars, restaurants and hotels offer a charming atmosphere and high quality to spend the perfect moments. Every part of us deserves to be visited.

Company: P.V.N. - Hotel Colosseo
Representative: Niko Fushaj, Valter Fushaj, Administrators
Address: Rr. 13 Dhjetori, Hotel Colosseo, Shkodër
Contacts: 355 (0) 22 247513
info@colosseohotel.com
Activity: Hotel

www.colosseohotel.com



SHORT BUSINESS PROFILE

Philip Morris International is a leading international tobacco company, with products sold in over 180 markets around the world. The company has devoted to transformation as we develop smoke-free alternatives to cigarettes. Our conventional portfolio is led by Marlboro, while since 2014, our innovative tobacco heating system IQOS is available in over 40 markets globally.

Company: Philip Morris Albania
Representative: Radmilo Vlacic, General Manager
Address: Rr. Murat Toptani, Qendra e Biznesit Eurocol, Kati 10, Tiranë
Contacts: +355 (0) 4 2276691
Radmilo.Vlacic@pmi.com
Activity: Sales of Philip Morris Cigarettes

www.pmi.com



SHORT BUSINESS PROFILE

Alumil-Albania the largest extrusion company in the country with an experience of 30 years all around the world as a Group. Providing a wide range of aluminum systems with high added value in terms of Building Materials Industry. With around 210 employees in 5 cities of Albania since 2004. Alumil Building Excellence Every.

Company: Alumil - Albania
Representative: Sotirios Boulios, Administrator
Address: Autostrada Tiranë-Durrës, Km. 7
Contacts: +355 (0) 4 8240230
info.al@alumil.com
Activity: Aluminum Production, Import-Export

www.alumil.com

AVON

SHORT BUSINESS PROFILE

The Avon Company was founded in 1886 by David Mc Connell. Through these years, Avon constantly grew and developed by bringing crucial changes in the beauty world with innovative technology, partnerships with well-known names in the world and a wide range of products that it offers. Since 12 years now, in Albania, Avon Company has contributed in helping women to look and feel beautiful – this is the company of being free, men, women, different ages regardless race, gender or entity.

Company: AVON Cosmetics Albania
Representative: Rozeta Fataj
National Sales Manager for Albania
Address: Rr. Faik Konica, Pallati OTTO, Hyrja 1, Ap. 5/2, Tiranë
Contacts: +355 (0) 4 2274782
rozeta.fataj@avon.com
Activity: Trade of Cosmetics

www.avon.com



SHORT BUSINESS PROFILE

Egnatia Group sh.a. started its activity in 2002 with the production of Egnatia wine in a winery equipped with modern technology equipment and high production capacities, located in the city of Elbasan. Later on, in 2010, the company expanded its activities in the construction sector with the construction of residential and commercial complexes in Tirana and Elbasan. Egnatia Group is proud to provide its customers with highest quality standards of products and services meeting the latest EU standards.

Company: EGNATIA_Group Sh.a.
Representative: Eng. Klodi Ajazaj, Administrator
Address: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë
Contacts: +355 (0) 682050264, administrator@erjoni-ndertim.com
Activity: Wine and Other Alcoholic Drink's Production and Construction Sector

www.fkcementfactory.com



SHORT BUSINESS PROFILE

Abkons is a multinational management consulting firm committed to helping institutions make lasting improvements. Founded in 2006, Abkons has since grown rapidly, specializing in diverse industry sectors as Energy & Natural Resources, Land Easement, Acquisition & Assets Inventory, Transport, Urban Development, Public Administration and Agriculture. Abkons is active throughout the entire Albanian market – and has now expanded to include the Western Balkans, seeking to become the region's leading professional-services provider with a commitment to upholding transparency, accountability and integrity.

Company: ABKONS
Representative: Besnik Leskaj, Chief Executive Officer
Address: Rr. Themistokli Gërmenji, pranë RTVSH-së, Kati 2, Tiranë
Contacts: +355 (0) 4 2258326, info@abkons.com
Activity: Business Consulting

www.abkons.com



Company: Fushë Kruja Cement Factory
Representative: Charles Bouri, Administrator
Address: Rr. Nationale Tiranë - Shkodër, Fushë-Krujë
Contacts: +355 (0) 692091620
hajrie.hidri@fkcementfactory.com
Activity: Cement Distribution

www.fkcementfactory.com



SHORT BUSINESS PROFILE

Bankers Petroleum Ltd is a Geo-Jade company, an international oil and gas exploration and production company committed to the responsible development of its world-class oil assets. Bankers has been able to use its expertise to produce more today than in the over 85 year history of the Patos-Marinza oilfield. Over the past ten years Bankers has grown to be the largest foreign direct investor, the largest tax payer in Albania, and one of the largest employers, with over 500 direct employees and 1200 non-direct ones. We have invested over \$2 billion in Albania and more than doubled our reserves.

Company: Bankers Petroleum Albania Ltd.
Representative: Xingyun Sun, President and CEO
Address: Kullat Binjake, Kulla 2, Kati 8, Tiranë
Contacts: +355 (0) 4 2274786
gsun@bankerspetroleum.com; lcela@bankerspetroleum.com
Activity: Oil and Gas

www.bankerspetroleum.com

InfoSoft Systems

...better together...

SHORT BUSINESS PROFILE

InfoSoft Systems, specialized in system integration, provides technological consultation, implementation and support services to SME, Enterprise/large organizations. Successful and challenging in the region, a recognized as leader in Albania, with 28 years experience in market, InfoSoft Systems continues to collaborate with clients, helping them expand and grow their businesses.

Company: InfoSoft Systems Sh.p.k.
Representative: Armand Sharra, General Manager
Address: Rr. Murat Toptani, Gjergji Center, Tiranë
Contacts: +355 (0) 4 2251180-1
infosoft@infosoftgroup.com.al
Activity: Trade Products in the Field of Information Technology, Information Solutions

www.infosoftgroup.com.al



SHORT BUSINESS PROFILE

Intersig was founded in 2001 by a group of local shareholders, who were licensed for non-life insurance in the Republic of Albania. On August 24th 2011 Vienna Insurance Group signed an agreement in Tirana to take a majority stake of Intersig sha. VIG Group currently holds 90% of shares in Intersig VIG. This process increased the company's equity, quality and staff qualifications.

Company: Intersig Vienna Insurance Group
Representative: Gentian Sula, CEO
Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë
Contacts: +355 (0) 4 2270576
info@intersig.al
Activity: Insurance

www.intersig.al



SHORT BUSINESS PROFILE

Devi 20 Grup is company that deals with distribution of food products in the Albanian market and have been doing this since 1998. We started working with Bunge since 1998 with Floriol sunflower oil and currently have 60 % of the sunflower oil market, later on we started working with companies such as Lutece, Bonduelle, and more.

Company: DEVI 20-Group Sh.p.k.
Representative: Vjollca Ferra, President
Address: Komuna Kashar, Katundi i Ri, Rr. Monum, Nr. 18, Tiranë
Contacts: +355 (0) 4 8200349
erbironshpk@gmail.com
Activity: Trade of Food Goods



SHORT BUSINESS PROFILE

Microsoft Albania, part of Microsoft Corporation (Nasdaq "MSFT" @microsoft) enables digital transformation for the era of an intelligent cloud and an intelligent edge. Its mission is to empower every person and every organization on the planet to achieve more.

Company: Microsoft Albania
Representative: Sokol Vladi, CEO (General Manager)
Address: Rr. "Papa Gjon Pali II", ABA Business Center, Kati 12, Zyra Nr. 5, Tiranë
Contacts: +355 (0) 4 2274516
Sovladi@microsoft.com
Activity: Information Technology, Information Solutions

www.microsoft.com



SHORT BUSINESS PROFILE

ICTS Albania, established in 2005, is a fully-owned subsidiary of ICTS Europe, a global provider of security solutions to the aviation, maritime and corporate sectors. Our unique value proposition consists of 4 key elements: bespoke technologies, certified and highly-trained manpower, stringent security standards and top quality of service. We believe that the 14th Year of ICTS' operations in Albania shall be equally successful like all the previous ones, with new projects in all sectors such as oil and gas, aviation and ports. Services

Company: ICTS Albania
Representative: Panagiotis Fistedis, Administrator
Address: Blvd. Gjergj Fishta, Alpas Center, Nd. 146, Kati 4, Hyrja 2, Tiranë, Contacts: +355 (0) 4 2270936, info@icts.al
URL: www.icts.al, www.ictseurope.com
http://www.linkedin.com/company/icts-albania
http://www.facebook.com/ICTSinAlbania/
Activity: Professional Security Services

www.icts.al



SHORT BUSINESS PROFILE

Telekom Albania through its business approach, corporate responsibility and everyday operations, aims at bringing value to its customers and society. It provides its customers with excellent service every time and everywhere, living up to its "Moments that connect us" slogan. Its network enables customers to enjoy the latest products and services of modern telecommunications that include state-of-the-art technology, very fast web browsing and high speed data transfer across devices, thus contributing to the advancement of the society connectivity.

Company: Telekom Albania Sh.a.
Representative: Dimitris Blatsios, Chief Executive Officer
Address: Rr. Vangjel Noti, Laprakë, Tiranë
Contacts: +355 (0) 4 2275232
Activity: Mobile Telecommunication

www.telekom.com.al



Company: AlbGarden
Representative: Pjetër Trashaj, General Administrator
Other contacts: Ender Trashaj, General Director;
Edi Trashaj, General Manager
Address: Lagjja Skëndërbeg, Superstrada Lezhë-Shkodër, Km. 1
Contacts: +355 (0) 215 2380
Mobile: +355 (0) 682020800
info@albgarden.com
infoalbgarden@gmail.com
info.albgarden@yahoo.com
Activity: Horticulture and Agriculture

www.albgarden.com



SHORT BUSINESS PROFILE

Balkan Finance Investment Group is one of the largest private investment groups in Albania and region. Group's investment portfolio can be classified in the activities of real estate development, retail, commercial and industrial space management and services, mineral industry, tourism, energy, agriculture and banking. Balfin Group is a well-respected actor both in the Albanian and international markets operating in 7 countries beyond the borders of Albania, in Austria, Macedonia, Montenegro, Kosovo, Bosnia Herzegovina and Netherlands

BALFIN Group - Balkan Finance Investment
Representatives: Edlira Muka, Chief Executive Officer
Eris Kasmi, Communication and PR Director
Address: Rr. Papa Gjon Pali II, ABA Business Center, Kati 11, Tiranë
Contacts: +355 (0) 4 2389250, info@balfin.al
Activity: Investment Management

www.balfin.al



SHORT BUSINESS PROFILE

At EY, our purpose is Building a better working world. The insights and quality services we provide help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

Company: Ernst & Young Albania
Representative: Mario Vangjeli
Executive Director
Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë
Contacts: +355 (0) 4 2419575
mario.vangjeli@al.ey.com
Activity: Certified Auditing

www.ey.com



Company: Europetrol Durrës Albania Sh.a.
Representative: Frident Kuqi, President
Address: Blv. Zhan D'Ark, Pall. 5, Apt. 1/1, Tiranë
Contacts: +355 (0) 4 2347686
europetrol.albania@yahoo.com, info@europetrolalbania.com
Activity: Petroleum Products' Wholesale, Petrol Stations, Gas Trading, Construction, Bar Restaurants, etc.

www.europetrolalbania.com



SHORT BUSINESS PROFILE

ProCredit Bank is a development-oriented bank focused on SMEs. It is 100% owned by ProCredit Holding, based in Frankfurt am Main, Germany. ProCredit Bank Albania has been focusing on developing its electronic services infrastructure in order to provide modern banking services that meet the needs of the customers as efficiently as possible. It is rated "BB-" by the international agency Fitch Ratings, and is being supervised by German authorities, the Bundesbank and BaFin, which ensure the reliability and sustainability of this bank

Company: Procredit Bank Sh.a.
Representative: Agan Azemi, Mirsad Haliti
Members of the Management Board
Address: Rr."Dritan Hoxha", Nd. 92, H. 15, Njësia Bashkiake Nr. 11, Kodi Postar 1026, Tiranë.
Contacts: +355 4 2389389, informacion@procredit-group.com.
Activity: Bank Services

www.procreditbank.com.al



Company: Tobacco Holdings Group Sh.p.k.
Representative: Lirim Fezollari, CEO
Address: Rr. Ferizon Fezollari, Tiranë
Contacts: +355 (0) 4 2263089, lirim@thg-shpk.com
Activity: Import Distribution Company, Family Entertainment Center, Building Construction, Home Products Division, Bar Chain.

www.thg-shpk.com



Company: Albanian Duty Free Distribution
Representative: Elona Çaushti
Administrator: Erjon Hastoci
Address: Rr. Dervish Hima, Godina Ambasador 3,
Kati 1, Zyra 6, Tiranë
Contacts: +355 (0) 4 4500621
caushielona@hotmail.com, erjonhastoci@yahoo.com
Activity: Duty Free – Airport

www.albaniadutyfree.al



Grant Thornton

An instinct for growth™

SHORT BUSINESS PROFILE

Grant Thornton Albania is here to assist you
Promote a consistent culture of Excellence
Demonstrate Leadership in all we do and act with Agility

Company: Grant Thornton
Representative: Kledi Kodra, FCCA, Managing Partner
Address: Rr. Sami Frashëri, Complex T.I.D, Pall. B, Kati 1, Tiranë
Contacts: +355 (0) 4 2274832
Kledi.Kodra@al.gt.com
Activity: Audit, Tax & Bookkeeping, Advisory

www.grantthornton.al



**BRITISH AMERICAN
TOBACCO**
ADRIA

SHORT BUSINESS PROFILE

British American Tobacco is a truly global company and market leader in more than 55 countries. Today, we are a multi-category tobacco and nicotine products business with potentially reduced-risk products embedded into the heart of our company, alongside our cigarette operations. Our ambition is to transform tobacco by offering adult consumers potentially reduced-risk products.

Company: British American Tobacco Albania
Representative: Milorad Krstikeski, Country Manager ALMAKO
Brunilda Bakiri, Finance Manager ALMAKO
Address: Rr. e Kavajës, ish Kombinati Ushqimor, Tiranë
Contacts: +355 (0) 4 2255084
Milorad_Krstikeski@bat.com, Brunilda_Bakiri@bat.com
Activity: Import, Wholesale and Retail of Cigarettes and Other Tobacco Products

www.bat.com



SHORT BUSINESS PROFILE

Fusha is a leading Albanian Company, founded in Albania in 1994, working on a diverse range of markets Engineering, Construction, Infrastructure, Energy, Greening, Real Estate, Cleaning Services, Quarry Management and Trading. Our company is characterized by four core values like Speed, Quality, Liability, and Safety. Our vision is to build strong and lasting relationship with co-workers and customers that will stand the test of time.

Company: Fusha Sh.p.k.
Representative: Shkëlqim Fusha
President and CEO
Address: Rr. Murat Toptani, Nr. 25, Tiranë
Contacts: +355 (0) 4 2268557
info@fusha.al
Activity: Construction, Infrastructure, Cleaning

www.fusha.al



SHORT BUSINESS PROFILE

ANTEA Cement has a production capacity of 1.4 million ton cement yearly and 3.300 ton clinker per day. The plant is located at Boka e Kuqe, Borizane which is 50 km away from Tirana, capital city of Albania and serves not only in Albania but exports clinker and cement to Egypt, Montenegro, Lybia and Italy.

Company: ANTEA Cement Sh.a.
Representative: Mario Bracci, General Manager
Address: Kashar, Katundi i Ri, Autostrada Tiranë-Durrës, Km. 7
Contacts: +355 (0) 4 4502427, (0) 4 4502350
info@anteacement.com
Activity: Production and Trade of Cement

www.anteacement.com



SHORT BUSINESS PROFILE

Alpha Bank Albania has been operating in Albania since 1998 and offers a wide range of products and services for retail banking, SME and corporate banking, through a wide Branch network and alternative channels, including 50 ATMs, 1,200 POS terminals, web and mobile banking.

Company: Alpha Bank Albania Sh.a.
Representative: Georgios Papanastasiou, CEO
Address: Rruga e Kavajës, Qendra e Biznesit G-Kam, Kati 2, Tiranë
Contacts: +355 (0) 4 2278511
ceo-office.albania@alpha.gr
Activity: Banking

www.alphabank.al



SHORT BUSINESS PROFILE

Dimapak is a company in Albania specialized in the packaging industry which provide complete solutions with a wide range of materials and machineries for the end of industrial lines. With the experience of 22 years of successful activity and with the customer-centered philosophy, Dimapak continues leading the packaging sector in Albania. This was achieved by providing an outstanding range of highest-quality products, preserving the right ratio quality/ price, ensuring flexibility and an innovative approach. Dimapak is expanding its activity in other markets, concretely in Kosovo and Montenegro.

Company: Dimapak Sh.p.k.
Representative: Fatbardha Dibra, Administrator
Address: Autostrada Tiranë-Durrës, Km. 8, Kashar
Contacts: +355 (0) 4 2406764, 4 2406765, info@dimapak.com
Activity: Trade of End of Line Packaging Machineries and Consumables

www.dimapak.com



SHORT BUSINESS PROFILE

EHW has been operating since 1992 in the meat processing sector and salami and ham products. During these years, EHW has been affirmed as the largest and most important producer in the Albanian market. EHW has been certified by the prestigious Italian Certiquality Institute with ISO 22000: 2005 and HACCP.

Company: E.H.W. Sh.p.k.
Representative: Luan Leka, President
Address: Autostrada Tiranë-Durrës, Km. 4, Ndërtesa Nr. 59, Tiranë
Contacts: +355 (0) 4 2407250
info@ehwgmbh.com
Activity: Meat Processing

www.ehwgmbh.com



SHORT BUSINESS PROFILE

Teuta Durres Sh.p.k was established in 1994. Teuta Durres operates in two principal sectors: packaging and distribution of food products. Its activity since the beginning was import-export, production and distribution of basic food products as rice, sugar, flour, beans, sunflower oil etc.

Company: Teuta Durrës
Representative: Arben Babameto
Administrator
Address: Lagjja15, Rr. Aleksandër Goga, Durrës
Contacts: +355 (0) 52 223094
info@teutadurres.com
Activity: Import-Export, Production and Trade of Food Items

www.teutadurres.com



SHORT BUSINESS PROFILE

Berdica Cement is market leader in distribution of ingredients and additives for the industry of building materials in Albania and Kosovo that fulfills the function of an important connecting link between the most advanced chemical companies of the world and the industry of our region.

Company: Berdica Cement
Representative: Behar Berdica, Administrator
Address: Rr. Studenti, P. 21, 4001, Shkodër
Contacts: +355 (0) 22 800 350; +355 (0) 69 203 0601
berdicacement@berdica.al
Activity: Ingredients and Additives Distribution

www.berdicacement.al



SHORT BUSINESS PROFILE

Statkraft is implementing the Devoll Hydropower Project, the largest private hydropower project in Albania in the last 30 years. We generate electricity and offer Trading, Origination and Energy Management services. We are developing innovative projects in renewable energies in Albania.

Company: Devoll Hydropower Sh.a., subsidiary of Statkraft AS
Representative: Tom Kristian Larsen, CEO
Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1204, Tiranë
Contacts: +355 (0) 4 4501433
info.albania@statkraft.com
Activity: Hydropower/ Energy Generation and Trading

www.statkraft.al



SHORT BUSINESS PROFILE

"Tona Co." sh.p.k. is a meat processing company located in the city of Korça. It started its activity in 1992 and in 1998 it was made possible to invest in building a very modern, 2,800 m2 factory in Korça. The work of this company started with producing only three traditional products. Nowadays, "Tona Co" sh.p.k. produces over 80 high quality products.

Company: Tona Co Sh.p.k.
Representative: Nikolla Tona
Jonela Tona, Administrator
Address: Lagjja 18, Rruga Muzakajt, Korçë
Contacts: +355(0) 82 248535
info@tona.al
Activity: Meat Processing

www.tona.al



Company: Rejsi Farma
Representative: Merita Sheqi, Administrator
Address: Autostrada Tiranë-Durrës, Km. 8
Contacts: +355 (0) 4 2374925
msheqi@rejsifarma-al.com
Activity: Pharmaceutical Trade

www.rejsifarma-al.com



Company: Renova Sh.p.k.
Representative: Sulejman Lani, CEO
Address: Autostrada Tiranë-Durrës, Fshati Picar, Vorë
Contacts: +355 (0) 4 8301909
tirana@renova.com.mk
Activity: Construction Materials

www.renova.com.mk



SHORT BUSINESS PROFILE

Starting educational services with **"Turgut Ozal"** schools in Albania in 1993, Turgut Ozal EDUCATION SH.A. was established as a joint stock company in 2001. There are 4 schools (K to 12) & EPOKA University run by the Company. No. of students: 3 187 (K-12), 1 790 EPOKA University
Nr. of employees: 710

Company: Turgut Ozal Education Sh.a.
Representative: Mustafa Üstüner, CEO
Other Contact: Yakup Arslan, Chair of Supervisory Board
Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km.1, Kashar
Contacts: +355 (0) 4 2234716
info@turgutozal.edu.al
Activity: Education

www.turgutozal.edu.al

Tendence 3A

Company: Tendence 3A
Representative: Albi Dashi
Administrator
Address: Rr. 29 Nëntori, Përballë ish Doganës, Tiranë
Contacts: +355 (0) 4 5800900
sales@tendence3a.com, service@tendence3a.com
FB Tendence 3A, IG Tendence 3A
Activity: Rental Cars (Europcar & Inter Rent brands), Import-Export of Vehicles, Official Distributor of Renault, Nissan and Dacia in Albania

www.tendence3a.com



Company: Western Atlas International Inc.
Representative: Petrika Kerenxhi, Customer Service Rep
Address: Rruga Semanit, Km 1, Fshati Afrim i Ri, Fier
Contacts: +355 (0) 682026038
petrika.kerenxhi@bakerhughes.com
Activity: Oil and Gas

www.bakerhughes.com



SHORT BUSINESS PROFILE

S2 Global, an OSI Systems company, is a world class leader in detection system implementation, integration, training, staffing and maintenance. As a world-class, innovative leader in Customs and Boarders and Event Security detection systems, we provide our clients with a suite of systems, knowledge and experienced personnel.

Company: S2 Albania
Representative: Ilirjan Zylyftari, General Manager
Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3
Contacts: +355 (0) 4 8244107
izylyftari@screeningsolution.com
Activity: Screening and Inspection Solutions

www.screeningsolution.com



Company: ALB-STAR Ltd.
Representative: Edmond Spahiu, CEO
Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla 2,
Kati 5, Tiranë
Contacts: +355 (0) 4 2290121
info@albstar.al
Activity: Engineering, Construction

www.albstar.al



SHORT BUSINESS PROFILE

"A. E. Distribution" Sh.p.k., created in 04/24/2002, with court no. 27667 is a company with some years experience and a reputation and positive image in the environment and the area where it operates. AED is partner of Albcontrol for several years, signing various contracts for supply, installation, maintenance and services. Also AED has a great experience in the field of construction and energy.

Company: A.E. Distribution
Representative: Elton Kuka, Administrator
Address: Rr. George Bush, Kulla 1, Kati 2, Tiranë
Contacts: +355 (0) 4 2261100
elton.kuka@aed.al
Activity: Telecommunication, IT and Energy Sector

www.aed.al



SHORT BUSINESS PROFILE

American Bank of Investments was created after the purchase of Credit Agricole Albania from Tranzit Finance in 2015 (a portfolio company of the U.S. private equity fund NCH Capital www.nchcapital.com). This acquisition was a success story in the banking market of Albania, followed by the acquisition of Banka NBG Albania in 2018, becoming in this way the sixth largest bank in the Albanian market.

Company: American Bank of Investments
Representative: Andi Ballta, CEO
Address: Zyrat Qëndrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë
Contacts: +355 (0) 4 2258755, info@abi.al
Activity: Financial Institution, Banking Services

www.abi.al



SHORT BUSINESS PROFILE

Gener 2 is one of the largest privately owned development and civil engineering companies in Albania with a diversified business portfolio which includes civil construction, infrastructure development, engineering, project management, energy, telecommunications, property management, retail and media. Counting more than 20 years of experience in the market, Gener 2 has established itself as the most prestigious development firm with a strong commitment to excellence.

Company: Gener 2
Representative: Bashkim Ulaj, CEO
Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë
Contacts: +355 (0) 4 2248312, (0) 4 4501700
info@gener2.al
Activity: Construction

www.gener2.al



Company: BGP Products Switzerland GmbH (Mylan)
Representative: Denisa Bixheku, Administrator
Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë
Contacts: +355 (0) 4 2267120
denisa.bixheku@mylan.com
Activity: Pharmaceutical Company

www.mylan.com



SHORT BUSINESS PROFILE

Alufor Construction Group, founded in 2005, is a company with business activity in the building industry, focused in concept, design, and implementation of high-end complex building envelopes. Alufor's strategic partnerships with German companies specialized in building materials, developmental technology, and revolutionary architectural design deliver reliability to our clients.

Company: Alufor Sh.p.k.
Representative: Florentia Erjola Xheko, President
Other contact: Erinda Pajo, Human Resources Department
Address: Sheshi Italia, Kompleksi Rekreativ 3 katësh, Kati+2, Tiranë.
Contacts: +355 (0) 4 2273012
Mobile: +355 (0)674041201/(0)674041209
info@aluflor.com, sales@aluflor.com
Activity: Construction, Glass Facade & Alucobond, Engineering Consultancy

www.aluflor.com



SHORT BUSINESS PROFILE

CBS is a business consulting and project implementation organization, which provides consultancy and implements innovative solutions for international donors, financial institutions, local entrepreneurs and other organizations. CBS has established expertise in Agriculture Development, Financial Consulting, Banking Products, Business Intelligence Technology, Tourism and Digital Market Innovation.

Company: CBS Creative Business Solutions

Representative: Enio Jaço, CEO

Address: Rr. Mustafa Matchiti, Nr. 4, Kati 3, Tiranë

Contacts: +355 (0) 4 4536891, +355 (0) 682088110

enio.jaco@cbs.al

Activity: Business-Consulting, Agriculture Sector Development, Financial Consulting, Business Intelligence Technology, Tourism, SME-s, NGO

www.cbs.al



See what's possible™

SHORT BUSINESS PROFILE

Guardian Glass is part of Guardian Industries. Headquartered in Auburn Hills, Michigan, Guardian Glass is one of the world's largest glass manufacturers with leading positions in float and fabricated glass products for commercial, residential and transportation applications. Our Vision is to create value for our customers and society using fewer resources than our competitors and constantly innovate to improve the value we create.

Company: Guardian Glass S.A.

Representative: Erion Siço

Territorial and Architectural Marketing Manager

Address 1: Rue du Puits Romain, L-8070, Bertrange,

Luxemburg. Address 2: Tirana Business Park, Godina 7, Tiranë

Contacts: +355 (0) 692045522, esico@guardian.com

Activity: Glass Production

www.guardian.com



SHORT BUSINESS PROFILE

Primall is the official importer & distributor of Japan Tobacco International's tobacco products in the territory of Albania.

Company: PRIMALL Sh.p.k.

Representative: Pece Milojkovski, General Manager

Address: Rr. Ibrahim Rugova, Kontakt Building,

Nr. 10, Kati 4, Tiranë

Contacts: +355 (0) 4 4500909, info@primall.al

Activity: Official Importer and Distributor of JT

International Tobacco Products in Albania

www.primall.al



SHORT BUSINESS PROFILE

DELIA GROUP Ltd. has been operating for 27 years in the field of construction, with experience in the construction of roads, highways, bridges, civil buildings, schools, hospitals, buildings, water supply, inert production of all granulometric dimensions and concrete production of all brands. DELIA GROUP is the first and only company that produces Bitum Polymer and Asphalt Polymer.

Company: Delia Group

Representative: Viktor Delia, Administrator

Address: Rr. Ramazan Demneri, Nd. 24, H. 2, Tiranë

Contacts: +355 (0) 4 2258021

infodelia@deliagroup.com.al; dviktor@deliagroup.com.al,

delia.group@yahoo.com

Activity: Construction

www.deliagroup.com.al



SHORT BUSINESS PROFILE

Hilton Garden Inn Tirana, the first Hilton branded hotel in Albania opened in August 2018 and the only international branded hotel in Tirana. Featuring 143 rooms & suites, over 1,200 sq.mt. of conference space for work and social events of up to 500 guests and the Olive Tree Restaurant and bar.

Company: Hilton Garden Inn in Tirana
Representative: Michael Walker, General Manager
Address: Hilton Garden Inn in Tirana, 146, Bulevardi Gjergj Fishta, 1001, Tiranë
Contacts: +355 (0) 4 22004444
hgitirana@hilton.com
Activity: Hotels, Bar, Restaurant, Conference and Events

www.hgitirana.hgi.com



SHORT BUSINESS PROFILE

Credins Bank is the third largest bank in the country in deposits and assets and second largest for lending, offering a 360 degree banking solutions to its customers. Our positioning in the market reflects our customer behavior. "We speak your language" is not simply a marketing slogan, but rather the definition of our attitude towards the client's needs. Our mission inherently acknowledges that people are our main competitive advantage. Therefore, the focus of our attention has continuously been the building up of strong and serious teams made up of talented people. We are here to assure our clients, partners and shareholders, business continuity and growth in consistence with their expectations and trust.

Company: Credins Bank
Representative: Maltin Korkuti, CEO
Address: Rr. Vaso Pasha, No. 8, Tirana
Contacts: +355 (0) 4 5353000, info@bankacredins.com
Activity: Bank Services

www.bankacredins.com



Company: Xheko Sh.p.k. - Xheko Imperial Hotel
Representative: Eni Xheko, General Manager
Address: Rr. Ibrahim Rugova, Nr. 56, 1019, Tiranë
Contacts: +355 (0)4 2259574
eni.xheko@xheko-imperial.com
Activity: Hotel

www.xheko-imperial.com



Company: SALILLARI Ltd.
Representative: Pëllumb Salillari, President
Address: Rruga e Vjetër Vorë - Marikaj, Km. 1, Vorë
Contacts: +355 (0) 4 4500945
info@salillari.al
Activity: Construction, Construction Materials Production, Construction Materials & Machineries Trading

www@salillari.al

Holly & Endi Auditing



SHORT BUSINESS PROFILE

Holly & Endi Auditing Company Ltd is an audit company which was established on 31/10/2000 with the Decision of the Tirana Court with NIPT K31323006D and based in Tirana. The Company is registered in the official list of auditing company of IEKA (Institute of Chartered Auditor of Albania) with the number 32 dated since 28.12.2001.

Company: Holly & Endi Auditing Sh.p.k.
Representative: Berti Pashko, CEO
Address: Blv. Gjergj Fishta, Pallati E88, nr. 12, Kodi Postar 1001, Tiranë
Contacts: +355 (0) 4 2260905
berti.pashko@gmail.com
Activity: Auditing, Accounting, Bookkeeping



SHORT BUSINESS PROFILE

ETS Company was established in 2001, with its activity throughout Albania. The purpose of the ETS establishment in Albania was to provide alternatives to the uninterrupted provision of electricity supplies to power corporation, various government institutions and public service companies. Main activity ETS shpk is in the field of power supply with electrical equipment and works for low, medium and high voltage.

Company: ETS Sh.p.k.
Representative: Fatos Aliaj, Owner
Other contact: Shefki Dema, Managing Director
Address: Rruga Jordan Misja, ish Magazinat e UMB-së, përballë shtypshkronjës Demokracia, Tiranë
Contacts: +355 (0) 4 23 45 122, Mobile: +355 (0)674 053 010
faliaj@ets-al.com
Activity: Electrical Supplies & Works.

www.ets-al.com





Visit
Albania
Apolonia, Fier
Photography: Albes Fusha

BIG
BUSINESSES
OF AMCHAM



AA GROUP

Company:

A & A GROUP

Representative: Aliona Zeqiri
Executive Director & Partner
Address: Rr. Brigada VIII,
Pall. Teknoproject, Kati 2, Ap. 5
(Vila Plus), Tiranë
Contacts: +355 (0) 4 4503832,
(0) 4 2257671
aa.international@aa-group.net
www.aa-group.net
Activity: Customs Brokers,
Logistic, Transport, Shipping,
Consulting



Company:

**AIMS INTERNATIONAL -
ALBANIA**

Representative: Monika Farka
Managing Partner
Address: European Trade Center,
Tower A, 13/3, Tiranë
Contacts: +355 (0) 4 4509261,
Mobile: +355 (0) 692098706
monika.farka@aims.al
http://www.aims.al
Activity: Employment and HR Services
(Executive Recruitment, Coaching,
Talent Assessment, Training, Leadership
Services, HR Consulting & Outsourcing)



Company:

**ALBANIAN FINANCIAL
INSTITUTION SH.P.K.**

Representative: Elona Telha
Administrator
Address: Rr. Themistokli Gërmenji,
pranë RTVSH-së, Kati 1, Tiranë
Contacts: +355 (0) 4 4325360
info@afinstitution.com
www.afinstitution.com
Activity: Non-Bank Financial
Institution



Company:

**ALBANIAN-AMERICAN
DEVELOPMENT FOUNDATION
(AADF)**

Representative: Martin Mata and
Aleksandër Sarapuli
Co-Chief Executive Officers
Address: Rr. Ibrahim Rugova,
Ndërtesa 42, Hyrja 7, Ap. 61,
1019, PO Box. 1731, Tiranë
Contacts: +355 (0) 4 2222408
info@aadf.org
www.aadf.org
Activity: Foundation



Company:

ALBPASTRIM SH.P.K.

Representative: Valbona Begolli
Administrator
Address: Rr. Tish Daija,
Kompleksi Kika, Shkalla 6, Apt. 1,
Kodi Postar 1023, Tiranë
Contacts: +355 (0) 696058155
info@albpastrim.al
www.albpastrim.al
Activity: Professional Cleaning
Services and Sale of Cleaning
Products & Materials



Company:

AMBRA S.R.L.

Representative: Julian Bërxulli
Administrator
Address: Rr. Aleksandër Goga,
Lagjja 15, Durrës
Contacts: +355 (0) 52 227936
info@ambra.al,
julian.berxulli@ambra.al
www.ambra.al
Activity: Garment Manufacturing

AMERICAN NOBLE COFFEE

Company:

AMERICAN NOBLE COFFEE

Representative: Gjok Popaj
Administrator

Address: Vukpalaj, Bajzë,
Komuna Kastrat, Malësi e Madhe

Contacts: +355 (0) 692084627
gjokpopaj@gmail.com,
noblecoffee@gmail.com

Activity: American Coffee Trade



Company:

ARTINEL 95 SH.P.K.

Representative: Ariana Berberi
President

Address: Muçaj, Vorë

Contacts: +355 (0) 4 7800551
aberberi@artinel.al;
aberberi@kiamotors.al
www.artinel.al

Activity: KIA Motors Corporation,
HYUNDAI Distributor



Company:

ATOM SH.P.K.

Representative: Endri Luga
Administrator

Address: Rr. Myslym Shyri 46/1,
1001, Tiranë

Contacts: +355 (0) 692045580/1
info@atom.al

Activity: ITC Systems, Equipment,
Software Development, Security
Service



Company:

AVANNTIVE CONSULTING SH.P.K.

Representative: Olta Kaziaj
Managing Partner

Address: Rr. Ibrahim Rugova,
Sky Tower, 5/4, Tiranë

Contacts: +355 (0) 4 2268079,
(0) 4 2268219

avanntive@avanntive.al
www.avanntive.al

Activity: Tax, Accounting, Advisory



Company:

B & A - 02

Representative: Albert Gruda,
Administrator

Address: Rr. Shemsi Haka,
ish Poligrafiku, Tiranë

Contacts: +355 (0) 692067142,
(0) 694007059

ba.02.lube@gmail.com, info.
ba.02@gmail.com

[http://www.bp.com/sq_al/
lubricants/albania.html](http://www.bp.com/sq_al/lubricants/albania.html)

www.ba-02.com

Activity: Wholesale and Retail of
Lubricant Oils



Company:

BEREQET SH.P.K.

Representative: Ali Onat
Administrator

Address: Rr. Sabaudin Gabrani,
Godina Nr. 8, Tiranë

Contacts: +355 (0) 4 4316316
arbbereqet@gmail.com

www.bereqet.com

Activity: Catering

BETA SH.P.K.

Company:

BETA SH.P.K.

Representative: Bexhet Kapllani
Administrator

Address: Ish Reparti i Telezimit,
Bradashesh, Elbasan

Contacts: +355 (0) 58 326095,
Mobile: (0) 672010125
betamobileri@gmail.com

Activity: Furniture Manufacturing
and Trade

BINDI™

Company:

BINDI SH.P.K.

Representative: Hysen Ruka
President

Address: Rr. Vaso Pasha, Nr. 8,
Kati 4, Ap. 10, Tiranë

Contacts: +355 (0) 4 2250715
info@bindi.al
www.bindi.al

Activity: Consulting Services
in the Field of Energy
and Telecommunication,
Representation of Foreign
Companies, Construction, Trade,
Import-Export

BNT ELECTRONICS

Company:

BNT ELECTRONICS

Representative: Jovan Bojdani
CEO and Co-Founder

Address: Blv. Zhan D'Ark, Kulla 3,
Kati 2, Tiranë

Contacts: +355 (0) 4 2273666/777
info@bntelectronics.com
www.bntelectronics.com

Activity: Communication, Electrical
Applications and Appliances, ITC
Systems, Equipment, Software
Development, Printing, Security
Systems and Services, Fiscal
Systems



Company:

BOZGO SH.P.K.

Representative: Tritan Bozgo
Administrator

Address: Rr. Pavarësia, Km. 3,
Yrshek, Tiranë

Contacts: +355 (0) 682020087
tritanbozgo@bozgo-al.com
www.bozgo-al.com

Activity: Import-Export and
Distribution

CC Law Office

Company:

CC LAW OFFICE

Representative: Soljan Celibashi
Administrator

Address: Rr. Panorama, Pall. 16,
Kati 2, Shk. 3, Hyrja 1, Tiranë

Contacts: +355 (0) 4 2235651
contact@cclaw.al
www.cclaw.al

Activity: Legal Advisory Services

CENTURY 21 Albania

Company:

CENTURY 21 ALBANIA

Representative: Jonian Antoni
Administrator/ CEO

Address: Rr. Nikolla Tupe,
Ndërtesa 4, Shkalla 3, Kati 5
Ap. 16, Tiranë

Contacts: +355 (0) 4 2212121
info@century21albania.com
www.century21albania.com

Activity: Real Estate LLC



Coffee Club
LAVAZZA

Company:

COFFEE CLUB ALBANIA

Representative: Andrea Zaja
CEO

Address: Rr. Myslym Keta, Km. 4,
Komuna Dajt, Tiranë
Contacts: +355 (0) 4 4803700
info@coffeclub.al
Activity: Lavazza Coffee



Company:

**COMMUNICATION
PROGRESS SH.P.K.**

Representative: Gentian Likaj
Administrator
Address: Rr. 'Stanislav Zuber',
Nd. 2, H.19. Njësia Administrative
Nr. 7, 1023, Tiranë
Contacts: +355 (0) 4 2413901
g.likaj@commprog.com
www.commprog.com
Activity: IT Services and
Communication



PARTNERS
ATTORNEYS AT LAW

Company:

CR PARTNERS

Representative: Alban Çausi
Managing Partner
Address: Rr. Ibrahim Rugova
Sky Tower, Kati 5/2, Tiranë
Contacts: +355 (0) 4 2228181
info@crpartners.al
www.crparkers.al
Activity: Consulting, Legal Services



Company:
DAJTI CONSTRUXION

Representative: Kujtim Baholli
Administrator
Address: Rr. e Kavajës,
ish Misto Mame, Tiranë
Contacts: +355 (0) 4 2232121
info@dajti-construxion.com
www.dajti-construxion.com
Activity: Shelving Units



Company:
DAJTI EKSPRES

Representative: Migena Malo
Address: Linzë, Qesarak, Stacioni i
Poshtëm, Teleferik, Tiranë
Contacts: +355 (0) 684011003;
(0) 4 2379111
admin@dajtiekspres.com
www.dajtiekspres.com
Activity: Tourist Attraction (Cable
Car Service, Restaurant, Hotel,
Adventure Park)



Company:
DDB ALBANIA

Representative: Juela Isaj
CEO
Address: Observator Business
Center, Kati 13, Rr. e Dibrës,
Tiranë
Contacts: +355 (0) 4 2419461,
(0) 4 2419462
juela.isaj@albania.ddb.com,
info@albania.ddb.com
www.ddb.com
Activity: Communication,
Advertising Agency



Company:
DINAMO SH.A.

Representative: Migena Reçi
Administrator
Address: Rr. Ferit Xhajko, Tiranë
Contacts: +355 (0) 4 2253798
info@dinamo-sha.com
www.dinamo-sha.com
Activity: Trade Center and
Mechanical Manufacture



Company:
EASY PAY

Representative: Lindita Shomo
CEO
Address: Rr. Ismail Qemali,
Objekti 30, Hyrja 7, Kati 3, Tiranë
Contacts: +355 (0) 4 2264982
info@easypay.al
www.easypay.al
Activity: Non-Banking Financial
Institution



Company:
ERA 2000 SH.P.K.

Representative: Erjon Lushi
General Administrator
Address: Rr. Perlat Rexhepi,
Pallati Unicom, Tiranë
Contacts: +355 (0) 4 2264475
info@era.al
www.era.al
Activity: Restaurant, Catering,
Delivery



Company:
EURO-BIÇAKU SH.P.K.

Representative: Dashmir Biçaku,
Administrator
Address: Autostrada Tiranë-
Durrës, Mbikalimi i Flakes,
Rruga Vëllazërimi
Contacts: +355 (0) 694022422
info@eurobicaku.com
www.eurobicaku.com
Activity: Furniture Production



Company:
EXATTO Sh.p.k.

Representative: Massimiliano
Baiocco – Administrator
Stefano Argieri, Operations Director
Irena Filipi, Human Resources
Manager
Address: Farkë e Vogël, Sauk,
Tiranë
Contacts: +355 (0) 676022479
ifilipi@exatt-o.com
www.exatt-o.com
Activity: Business Outsourcing,
Accounting, HR & Payroll, FAO &
BPO, Data Quality Management.



Company:
EXPOCITY ALBANIA

Representative: Aida Lutaj
CEO
Address: Autostrada Tiranë -
Durrës, Km. 8
Contacts: +355 (0) 674090069
marketing@expocity.al
www.expocity.al
Activity: Trade Fairs, Exhibitions,
Conferences, Forums, B2B,
Corporate Events and Live Events,
Other Events, Supporting Event
Services, etc.



Company:

FACILIZATION SH.P.K.

Representative: Gjergji Guri
General Manager

Address: Rr. Sami Frashëri,
Nj. B. Nr. 5, Pallati 56,
Kompleksi TID (Qendra Nobis),
Hyrja B, Kati 1, Tiranë

Contacts: +355 (0) 4 2256006

gjergji.guri@facilization.com

www.facilization.com

Activity: Information Systems
Consulting, System Integration and
Software Development Services



Company:

FAVINA SH.P.K.

Representative: Viktor Qylafi
CEO

Address: Rr. Anastas Lakce
(Kompleksi Favina), Lagjja 18,
Nr. 5, Korçë

Contacts: +355 (0) 82 245705

info@favina.net

www.favina.net

Activity: Construction,
Construction Materials Production,
Energy Supply



Company:

FLORIFARMA

Representative: Frange Marku
Address: Njësia Bashkiake Nr. 9,
Rruga Jordan Misja, Kulla Nr. 4,
Kati 1, Tiranë

Contacts: +355 (0) 4 2267703

info@florifarma.com

www.florifarma.com

Activity: Pharmaceutical Distributor

GBX SH.P.K.

Company:

GBX SH.P.K.

Representative: Bledar Doda
Administrator

Address: Rr. Tom Plezha,
Pall. Milo 200, Kati 1, Kashar,
Yzberisht, Tiranë

Contacts: +355 (0) 682045585

gentidoda37@gmail.com

Activity: Import-Export, Wholesale
of Working Tools



Company:

GUSTOSO

Representative: Helton Shkurti
General Manager

Address: Njësia Bashkiake
Nr. 2, Zona Kadastrale Nr. 3266,
Rr. Selim Brakja, Rrugica Eftimi
Brand, Sauk i Vjetër, Godinë
4-Katëshe, Kati 1, Tiranë

Contacts: +355 (0) 684083903

info@gustoso.al

www.gustoso.al

Activity: Bar, Restaurants, Food
and Beverage Production,
Catering



Company:

IDRA SH.P.K.

Representative: Auron Pasha
Executive Director

Address: Rr. Siri Kodra,
Ndërtesa 94, Apt. 49,
Kodi Postar 1017, Tiranë

Contacts: +355 (0) 4 2274767,

(0) 4 2235519

idra@idra.al

www.idracompany.com

Activity: Consulting Services and
Market Research

INTECH + SH.P.K.

Company:

INTECH + SH.P.K.

Representative: Sokol Sinani
General Director

Address: Rr. Ibrahim Rugova,
Green Park Complex, Kulla 2,
Kati 3, Dera 1, Tiranë

Contacts: +355 (0) 4 2241929

intech@intech-al.com

www.intech-al.com

Activity: System Design and
Development

IRIS SH.P.K.

Company:

IRIS SH.P.K.

Representative: Arben Hoxha
President

Address: Rr. Isa Boletini, 28, Tiranë

Contacts: +355 (0) 4 2371042

h.arben01@gmail.com,

iris@albmail.com

Activity: Healthcare



Company:

IUTE CREDIT ALBANIA

Representative: Akan Ajdini
Chief Executive Officer

Address: Njësia Administrative
Nr. 5, Rruga "Andon Zako Çajupi",
Ndërtesa Nr. 3, Hyrja 2, Tiranë

Contacts: +355 (0) 4 2239111

akan.ajdini@iutecredit.al

www.iutecredit.al

Activity: Microfinance Institution



Company:

JAPAN TOBACCO INTERNATIONAL

Representative: Sazan Alija
Address: Magjistr. F. Kosovë
- Prishtinë, Fushë Kosovë,
Republika e Kosovës

Contacts: +383 44 59 9704

Sazan.Alija@jti.com

Activity: Tobacco



Company:

KANTINA E PIJEVE GJ. K. SKËNDERBEU

Representative: Helidon Kushi
Administrator

Address: Rr. Bajram Tusha, Durrës

Contacts: +355 (0) 52 264628

info@kantinaskenderbeu.al

www.kantinaskenderbeu.al

Activity: Wine and Alcoholic
Drinks' Production



Company:

KASTRATI HOTELS & TOWER SH.P.K.

Trade Name: Mak Albania Hotel
Representative: Elsi Keco

General Manager/ Administrator

Address: Sheshi Italia, Tiranë

Contacts: +355 (0) 4 2274707

elsi.keco@makalbania.com

www.makalbania.com

Activity: Hotel, Bar Restaurants



Company:

KPMG ALBANIA SHPK

Representative: Alba Paparisto
Executive Director

Address: Kullat Binjake, Kulla 1,
Kati 13, Blv. Dëshmorët e Kombit,
Tiranë

Contacts: +355 (0) 4 2274524
al-office@kpmg.com
www.kpmg.com.al

Activity: Auditing, Tax, Advisory,
Bookkeeping Law Firm



Company:

LPA LEGAL

Representative: Oltjan Hoxholli
Address: Rr. Themistokli Gërmenji,
Pegaso Building, Kati 7 & 8, Tiranë
Contacts: +355 (0) 4 2421234;
+355 (0) 675111681
info@lpalbania.com
www.lpalbania.com
Activity: Legal Service



Company:

LEON KONSTRUKSION SH.P.K.

Representative: Florenc Sharka
Address: Rr. Tish Daija, Kompleksi
KIKA 2, Pallati Nr. 9, Kati 8, Tiranë
Contacts: +355 (0) 4 2421133
fsharka@leonkonstruksion.al
www.leonkonstruksion.al
Activity: Construction



Company:

LINKACROSS

Representative: Jeff Barrett
Director of Albanian Office

Address: Rr. Jani Vreto,
Nr. 18, Tiranë

Contacts: +355 (0) 696039269
jeff@linkacross.org
http://www.linkacross.org

Activity: Consulting – Business,
Consulting – Legal Services



Company:

**LUFTHANSA GROUP -
ALBANIA**

Representative: Zied Gueblaoui
Country Manager Albania,
Bulgaria, Kosovo, Macedonia
Address: Blv. Dëshmorët e Kombit,
Hotel Rogner Europapark, Tiranë
Contacts: +355 (0) 4 2235029,
Mob: +355 (0) 692064548
denisa.haxhi@dlh.de
www.lufthansa.com, www.
austrian.com
Activity: Airline, Air Transport



Company:

MARLOTEX

Representative: Teuta Qose
Administrator

Address: Ish Kombinati i
Tekstileve, Berat

Contacts: +355 (0) 32 238368
info@marlotex.com
www.marlotex.com

Activity: Garment Manufacturing



Company:

MCCANN TIRANA

Representative: Suela Shtylla
Managing Director

Address: Rr. "Themistokli
Gërmenji", Pallati Frashëri,
Shk.1, Ap.13, Tiranë

Contacts: +355 (0) 4 4500350,
+355(0) 4 4504079

suela.shtylla@mccann.al
www.mccann.al

Activity: Advertising Agency



Company:

**MRDC INTERNATIONAL
FOUNDATION**

Representative: Charles
Linderman, General Director
Enkeleta Hoxhaj, Country Director

Address: Rr. Ilo Mitke Qafëzezi,
Nr. 3, International Hospital, Tiranë

Contacts: +355 (0) 684066894,
+355 (0) 684072392

chief@mrdc-int.com, enkeleta.
hoxhaj@mrdc-int.com

www.mrdc-int.com

Activity: Global Medical Support



Company:

NOA SH.A.

Representative:

Herjola Spahiu, CEO

Address: Rr. Tish Daija, Pranë
Komonës së Parisit,

Kompleksi Haxhiu (Kika 2),
Pall. 2, Kati 1, Tiranë

Contacts: +355 (0) 4 2403764
info@noa.com.al

www.noa.com.al

Activity: Non-Bank Financial
Institution. We finance small and
medium businesses



Company:

OPTIMA LEGAL & FINANCIAL

Representative: Ilir Daci
Managing Partner

Address: Rr. Ibrahim Rugova,
Sky Tower, 8/3, Tiranë

Contacts: +355 (0) 4 2221666/151
info@optima-al.com

www.optimalaw.com

Activity: Law Firm



Company:

**PRICEWATERHOUSECOOPERS
AUDIT SH.P.K.**

Representative: Loreta Peçi
Country Managing Partner

Address: Rr. Ibrahim Rugova,
Sky Tower, 9/1, Tiranë

Contacts: +355 (0) 4 2242254
loreta.peci@al.pwc.com

www.pwc.com/al

Activity: Accounting, Financial and
Legal Consulting, Auditing



Company:

RELIKAJ SH.P.K.

Representative: Ramadan Likaj,
President

Vjollca Likaj, Administrator
Griselda Hotaj, Attorney/ Lawyer

Address: Koplik, Malësi e Madhe
Contacts: +355 (0) 682041548,
(0) 695466934

relikaj@gmail.com,

griseldahotaj@relikaj.net

www.relikaj.net

Activity: Production and Export of
Medicinal Plants



MIELL TIRANA



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e familjes tuaj!**

RIU MERMER

Company:

RIU MERMER

Representative: Elmi Murati
Administrator

Address: Rr. Kasem Shima,
Banesë Private 1-Katëshe,
Nr. 29, Kashar

Contacts: +355 (0) 684071395
riu.murati@gmail.com

Activity: Manufacture of Marble &
Granit

SHEGAJ-AGR SH.P.K.

Company:

SHEGAJ-AGR SH.P.K.

Representative: Adriatik Hadëri
Administrator

Address: Dobraq,
pranë ish SMT-së, Shkodër
Contacts: +355 (0) 692053078

adriatikhadëri@gmail.com
www.shegaj-agr.com

Activity: Agrobusiness



Company:

SMART CALL

Representative: Shqipron
Myftarallari, CEO

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21 Dhjetori, Përballë Bar Oslo,
mbi BKT Bank, Tiranë

Contacts: +355 (0) 676024965
roni@smartcall.al

www.smartcall.al

Activity: Telephony Services,
Telemarketing



Company:

STARNET SH.P.K.

Representative: Dritan Vreshta
Executive Director

Address: Rr. Dritan Hoxha,
Ndërtesa 203, Kodi Postar 1023,
Tiranë

Contacts: +355 (0) 682059503
info@starnet.al

www.starnet.al

Activity: Internet Service Provider

TAJAJ 'Z' SH.P.K.

Company:

TAJAJ 'Z' SH.P.K.

Representative: Zenel Tafaj
President

Address: Rr. e Kavajës,
Nr. 27, Tiranë

Contacts: +355 (0) 4 2262482
daditafaj@yahoo.it

Activity: Furniture Manufacturing
and Trade



Company:

TASHKO PUSTINA - ATTORNEYS

Representative: Flonja Tashko,
Floran Pustina
Partners

Address: Blv. Dëshmorët e Kombit,
Kullat Binjake Qendra Tregtare,
Kati 2, 1019, Tiranë

Contacts: +355 (0) 4 2389190,
(0) 4 2389192

flonia.tashko@tashkopustina.com,
floran.pustina@tashkopustina.com

www.tashkopustina.com

Activity: Law Firm, Legal Services

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Kati 2, Tirana, Albania

Tel: +355 4 2419601
Email: tirana@wvi.org

Facebook: World Vision Albania and Kosovo
Twitter: [WV Albania & Kosovo](https://twitter.com/WVAlbania)

Instagram: [worldvisionalbaniakosovo](https://www.instagram.com/worldvisionalbaniakosovo)
Youtube: [WorldVisionAlbaniaKosovo](https://www.youtube.com/WorldVisionAlbaniaKosovo)



Company:
**TUV AUSTRIA HELLAS LTD.
(DEGA SHQIPËRI)**

Representative: George Kokkinos
General Manager of Albania &
Representative for Kosovo
Address: Rr. Ibrahim Rugova,
Nd. 28, Hyrja 9, Ap. 30, Tiranë
Contacts: +355 (0) 697082570;
(0) 4 4500523/4/5
giorgos.kokkinos@tuv.al
www.tuv.al
Activity: Audit, Certification, Technical Inspections and Training Services on Quality Management Systems (ISO Standards)



Company:
**ULYSSES ENTERPRISES
SH.P.K.**

Representative: Ervin Aliaj
Administrator
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Durrës, Km. 8, Tiranë
Contacts: +355 (0) 4 2253203,
(0) 4 2253630
ervin.aliaj@ulysses.al,
customerservice@ulysses.al
www.fedex.com/al/contact
Activity: Postal Services, Air
Transportation Company



Company:
UNITED BANK OF ALBANIA

Representative: Muhamed Prlja
General Manager
Address: Rr. Dritan Hoxha, Nd. 11,
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Kodi Postar 1023,
Kutia Postare 128, Tiranë
Contacts: +355 (0) 4 2404575/6/7
info@ubaal.com
www.ubaal.com
Activity: Banking Services



Company:
UNITED TRANSPORT-UPS

Representative: Niko Leka
Administrators: Dorian Vezuli and
Klarida Leka
Address: Rr. Dritan Hoxha,
Përballë Pallatit të Sportit "A.
Rusi", Tiranë
Contacts: +355 (0) 4 2259742
info@unitrans.com.al, dorian.
vezuli@unitrans.com.al
www.ups.com
Activity: Courier and Transportation
Services, Local Service Provider
for UPS in Albania



Company:
WOODROW WILSON SCHOOL

Representative: Lulzim Masha
President
Address: Përballë Parkut
Kombëtar, tek Liqeni Artificial,
Tiranë
Contacts: +355 (0) 4 2266902
lmasha2006@yahoo.com
www.wilsonschooll.edu.al
Activity: Private School

ZHAN 92

Company:
ZHAN 92

Representative: Edmond Kristo
Administrator
Address: Lagjija Skënderbej, ish
Magazinat N.T.SH, Elbasan
Contacts: +355 (0) 54 246677
zhan92shpk@gmail.com
Activity: Grocery Trade

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Company:
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FOUNDATION OF ALBANIA**

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Nr. 184, Tiranë
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info@lincoln.org.al
www.lincolnalbania.org
Activity: Educational Development
and Workforce Training
Organization

Company:
ADLER CONSULTING SH.P.K.

Representative:
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General Manager
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Kompleksi Green Park,
Kulla 2, Apt. 24, Tiranë
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tm@adler.al
http://www.adler.al
Activity: International Consulting,
Corporate Advisory and
Investments

Company:
AGROTAL 1 SH.A.

Representative: Artur Dojaka
Head of the Supervising Council
Address: Rr. Pjetër Bogdani, Nr.
13, Tiranë
Contacts: +355 (0) 4 2265547
info@naturalfarming.al
www.naturalfarming.al
Activity: Agribusiness - Extra
Virgin Olive Oil Production and
Trade

Company:
**AKSIONER INTERNATIONAL
SECURITIES BROKERAGE**

Representative:
Mark Crawford, Chairman

Address: Rr. Donika Kastrioti,
Ndërtesa 14, Kati 12 -13,
(Hapësira Tag), Kutia Postare
2944, Tiranë
Contacts: +355 (0) 674006002
mcrawford@aksioner.com
www.aksioner.com
Activity: Financial Services

Company:
**ALBANIA LANGUAGE
SERVICE**

Representative:
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Kati 4, Tiranë
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Erisa0hysi@gmail.com
Activity: Language Services.
Interpreting; Translation; Trainings

Company:
ALBATLAS
Representative: Alma Kraja

General Manager
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albatlas@hotmail.com
Address: Rr. Mine Peza,
Nr. 2, Tiranë
Activity: Tour and Travel Agency

Company:
ARCHÉ CONSULTING

Representative: Flutura Veipi
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Drin, Kati 12,
Ap. 122, Tiranë
Contacts: +355 (0) 692097534
flutura.veipi@archeconsulting.com.al
www.archeconsulting.com.al
Activity: Business Consulting

Company:
**BAYER D.O.O.
REPRESENTATIVE OFFICE**

Representative:
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Address: Blv. Gjergj Fishta, Kulla
Gora 1, Kati 4, Apt. 17, Tiranë
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orjana.janushaj@bayer.com
Activity: Pharmaceutical
Representative Company

Company:

BILANC SH.P.K.

Representative:
Erion Tushe, CEO
Address: Blv. Gjergj Fishta,
Qendra Alpas, Kati 2, Shk. 2, Apt.
3, Tiranë
Contacts: +355 (0) 4 4500222
info@bilanc.com
www.bilanc.com
Activity: Accounting Software,
Business Applications and
Technology

Company:

BUKURIA SHQIPTARE BELI

Representative:
Beli Cafi, President
Address: Rr. Mine Peza, Pall. 102,
Lagjia 4, Tiranë
Contacts: +355 (0) 4 2256699,
Mobile: +355 (0) 672079066
beautybeli@gmail.com
Activity: Beauty Salon, Trade of
Cosmetics

Company:

**DM CONSULTING SERVICES
ALBANIA SH.P.K.**

Representative: Dritan Mezini
Managing Partner
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P. 4, Apt. 7 (pranë Sheshit Avni
Rustemi), Tiranë
Contacts: +355 (0) 692031581
dmezini@dm-consulting.biz
www.dm-consulting.biz

Company:

D&A FIN. PARTNER

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Administrative Nr. 9, Tiranë
Contacts: +355 (0) 674080686
dabazi@dafpartner.com
www.dafpartner.com
Activity: Consulting, Debt
Collection Services

Company:

EFA SOLUTION SH.P.K.

Representative:
Etleva Laro, CEO
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Godina Nr. 6, Tiranë
Contacts: +355 (0) 696071313

laro.e@efasolution.al
www.efasolution.al
Activity: Shoe Production and
Trade

**EMBASSY OF THE UNITED
STATES IN ALBANIA**

Representative: Jeffrey Bowan
Economic/Commercial Officer
Address: Rr. e Elbasanit, Nr. 103,
Tiranë
Contacts: +355 (0) 4 2293115
BowanJD@state.gov
http://tirana.usembassy.gov
Activity: Embassy

Company:

ENDRIT XHAFERAJ PF

Representative:
Endrit Xhaferaj, CPA
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Eurocoll, Kati 1, Apt. 1, Njësia
Bashkiake Nr. 10, Tiranë
Contacts: +355 (0) 676040640
endrit@xhaferaj.com
www.xhaferaj.com
Activity: Auditing, Accounting,
Bookkeeping

Company:

ERMIR VEIPI PF

Representative:
Ermir Veipi, Legal Auditor
Address: Njësia Bashkiake Nr. 7, Blvd.
Gjergj Fishta, Pall. Gorra Sh.p.k., Kulla
2, Kati 10, Nr. 49, Tiranë
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ermirveipi@gmail.com
Activity: Accounting Services,
Legal Audits and Related Services

Physical Person:

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Kati 4, Tiranë
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fatmir@kazaziconsulting.com
www.kazaziconsulting.com
Activity: Financial and Fiscal
Consulting

Company:

**FONDACIONI FOOD BANK
ALBANIA**

Representative:
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Executive Director
Address: Rr. Ali Jegeni, Nr. 24/4-
ND, Sharrë, Tiranë
Contacts: +355 (0) 699952107
info@foodbank.al
www.foodbank.al
Activity: NGO and Nonprofit
Organization

Company:

G&H PARTNERS

Representative:
Brandt W. Hoffman,
Co-Founder, COO
Address: Rr. Mustafa Matohtiti
(Pallati me Birila), Tiranë
Contacts: +355 (0) 693325088
partnersgh@gmail.com
http://ghdesigned.com/
Activity: Commercial Furniture,
Workplace Design and Strategy,
Ergonomic Consulting

Company:

**GALLERY 70
CONTEMPORARY ART**

Representative:
Lauresha Basha
Administrator: Gjon Kraja
Address: Rr. Abdi Toptani, Toptani
Center, Tiranë
Contacts: +355 (0) 682041859,
(0) 692041859
info@gallery70.art
www.gallery70.art
Activity: Creative Industry. Art
Gallery

Company:

**GDQ INTERNATIONAL
CHRISTIAN SCHOOL**

Representative:
Lori Neuman, Director
Address: Rr. Don Bosco, Tiranë
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lori.neuman@gdqschool.org
www.gdqschool.org
Activity: Education, International
School, K-12 Cambridge
International Centre, ACSL and
MSA accredited

Company:

**GENDER ALLIANCE
DEVELOPMENT CENTER**

Representative:
Mirela Arqimandriti,
Executive Director
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10/1, Shk. 1, Apt. 3, Tiranë
Contacts: +355 (0) 682059301
marqimandriti@gadc.org.al
www.gadc.org.al
Activity: Civil Society Association

Company:

HARRY FULTZ INSTITUTE

Representative:
Arian Kapedani,
General Director
Address: Rr. Mine Peza, Tiranë
Contacts: +355 (0) 4 222008
ariankapedani@hotmail.com

www.harryfultz.edu.al
Activity: Foundation, Education

Company:

HOLDING STUDIO BYLIS

Representative:
Gjergji Begaj,
Administrator
Address: Rr. Jordan Misja,
Përballë Hipotekës, 1001, Tiranë
Contacts: +355 (0) 4 2402889
info@studiotopografikebylis.com
Activity: Technical and Legal
Services for Properties

Company:

INSTITUTI JETA E RE

Representative: Ilir Stavro,
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ilir.stavro@ijr.al,
paulconversejohnson@gmail.com
www.ijr.al
Activity: Religious Non-Profit

Company:

**JUNIOR ACHIEVEMENT OF
ALBANIA**

Representative: Suela Bala
Executive Director
Address: Rr. Pjetër Bogdani,
Nd. 10, H. 5, Ap. 13, Njësia
Administrative Nr. 5, 1019, Tiranë
Contacts: +355 (0) 4 2259108
info@junior-albania.org
www.junior-albania.org
Activity: Non-Profit Organization

Company:

KANTINA BARDHA

Representative: Donika Bardha,
Owner
Ekrem Bardha, Owner
Address: Rruga e Luleve, Marikaj
Contacts: +355 (0) 676022479
donika711@aol.com
www.kantinabardha.al
Activity: Wine Production & Trade

Company:

KONSORT

Representative: Benard Shehu
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Galeria Tirana, Pallati "Conad",
Kati 7, Tiranë
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contact@konsort.com
www.konsort.com
Activity: Software Development, IT
Consulting, Software Distribution

Company

LABORATOR ANALIZA MJEKËSORE

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Administrator
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Activity: Medical Analysis
Laboratory

Physical Person:

LLAMBI KARBUNARA

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Tatimeve), Fier, Contacts: +355
(0) 696185179, hysip@yahoo.
com
Activity: Trade of Hydro-Sanitary
Products

Company:

NET-SFS KRESTON SH.P.K.

A member of Kreston
International - A Global Network
of Independent Accounting Firms
Representative: Rezar Llukaçej
Owner/ Partner
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+355 (0) 692094490
rezar.llukacej@net-sfs.al
www.net-sfs.al
Activity: Accounting, Auditing, tax
and Other Advisory Services

Company:

PELINKU

Representative: Shkëlqim
Pelinku, President
Address: Rr. 5 Maji, Concord
Center, Tiranë
Contacts: +355 (0) 4 2347425,
Mobile: +355 (0) 692030750
pelinkujeans@yahoo.com
www.pelinkujeans.com, www.
pelinkustore.com
Activity: Trade of Garments and
Travel Agency

Company:

RING TELECOM SH.P.K.

Representative: Krenar Xhaferi
CEO
Address: Rr. Themistokli Gërmenji,
Shk. 1, K. 2, Ap. 10, Tiranë
Contacts: +355 (0) 682044491
info@ringtc.com
www.ringtc.com
Activity: Communication, Internet
Provider, Telephony Services

Company:

S.T.A. SH.P.K.

Representative: Ines Dika
Country Representative
Address: Rr. Sami Frashëri, 23/9,
Tiranë
Contacts: +355 (0) 692061713
info@sta-edu.com
www.sta-edu.com
Activity: Education, Country
Master Distributor of ETS Tests

Company:

SHQIPNIA-PC

Representative: Fatjon Kotoni
Administrator
Address: Rr. Sulejman Pasha,
Pall. 2/1, Zyra 1, Tiranë
Contacts: +355 (0) 683860000
shqipnia-pc@hotmail.com
Activity: Computer Systems &
Services, Security Camera &
Maintenance

Company:

SHQIPONJA H.I

Representative: Hysen Isufi
Administrator
Address: Lagjia Ajasem, Rr.
Rozafat, Shkodër
Contacts: +355 (0) 692094643
info@restorantshqipnja.com
Activity: Bar-Restaurant

Company:

SPECTRUM SH.P.K.

Representative: Artemon Jani
Gjika
General Administrator/ Co-
Founder
Address: Rr. Sulejman Delvina,
përballë postës Nr. 8, Tiranë
Contacts: +355 (0) 682068657
j.gjika@spectrum.al
http://WWW.SOUNDGALLERY.YY.
AL http://WWW.SPECTRUM.AL
Activity: Retail and Wholesale
Trade of Electronics, Audio &
Professional Light Solutions

Company:

STRATI & PARTNERS

Representative: Besnik Strati
Administrator
Address: Rr. Mustafa Qosja, Pall.
Nr. 8, Kati 3, Tiranë
Contacts: +355 (0) 4 2267622
besnik.strati@gmail.com,
stratibesnik@yahoo.com
www.mmco.al
Activity: Legal Services and Fiscal
Consulting

Company:

STUDIO LIGJORE MIMOZA SADUSHAJ

Representative: Mimoza
Sadushaj
Address: Rr. Vaso Pasha, Pall
13/1, Tiranë
Contacts: +355 (0) 4 2266242
msadushi@hotmail.com
Activity: Notary Services

Company:

TETRA TECH ARD

Representative: Kevin
McLaughlin, Chief of Party
Address: Rr. Dervish Hima, 3
Kullat pranë Stadiumit Qemal
Stafa, Kulla 1, Apt. 91, Kati 10,
Tiranë
Contacts: +355 4 4504150,
Mobile: +355 (0) 698821315
kevin.mclaughlin@tetratech.com
www.plgp.al
Activity: United States Agency
for International Development
(USAID)-Funded Planning and
Local Governance Project (PLGP)

Company:

TIRANA INTERNATIONAL SCHOOL

Representative: Robert Jackson,
Director
Address: Fshati Mullet, Kutia
Postare 1527, Tiranë
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robert-jackson@qsi.org
www.qsi.org/albania/alb
Activity: NGO, Private, Nonprofit
Pre-school

Company:

WORLD VISION ALBANIA

Representative:
Eljona Boçe Elmazi
National Director
Address: Rr. "Skënderbej",
Ndërtesa Gurten, Kati i 2-të,
Tiranë
Contacts: +355 (0) 4 2419601
tirana@wvi.org
http://www.worldvision.al/
Activity: Non-Profit Organization

ASSOCIATES

Contact Info

Company:

JORGJI BALLIU
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Contacts: +355 (0) 82 244530
gjergjballiu@yahoo.com
www.mermerballiu.al
Activity: Marble Processing

Company:

INVEST UNLIMITED ALBANIA SH.P.K.
Representative: Kelvina Korreshi (Koxhaj)
Administrator
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Contacts: +355 (0) 4 4519651
koxhajkelvina@gmail.com
Activity: Real Estate. Intermediation in Property Sale and Rent

Company:

MOZENDA INC.
Representative: Mirgen Hoxha
Administrator
Address: Rr. Anton Pashku, Godina 22, Yzberish, Tiranë
Contacts: +355 (0) 675446541
mirgen.hoxha@mozenda.com
www.mozenda.com
Activity: Software Development, Data Scraping from the Web



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Cel: 068 40 50 220

e-mail: info@coffeeclub.al

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AGROBUSINESS

- » Agrotal 1 Sh.a.
- » AlbGarden
- » CBS Creative Business Solutions
- » Jordil Sh.a.
- » SHEGAJ-AGR Sh.p.k.

AIRLINE

- » Lufthansa Group – Albania

ARCHITECTURE AND DESIGN

- » G&H Partners

AUDITING, ACCOUNTING, BOOKKEEPING

- » Avanntive Consulting Sh.p.k.
- » Boga & Associates
- » Deloitte Albania
- » Endrit Xhaferaj
- » Ermir Veipi
- » Ernst & Young Albania
- » Exatto Sh.p.k.
- » Fatmir Kazazi-Physical Person
- » Grant Thornton
- » Holly & Endi Auditing Sh.p.k.
- » KPMG Albania Sh.p.k.
- » Net-SFS Kreston Sh.p.k.
- » PricewaterhouseCoopers Audit

BANKS

- » Alpha Bank Albania Sh.a.
- » American Bank of Investments
- » Credins Bank
- » Intesa Sanpaolo Bank of Albania
- » Procredit Bank Sh.a.
- » United Bank of Albania

BAR, RESTAURANTS, CATERING

- » Bereqet Sh.p.k.
- » Dajti Ekspres
- » Era 2000 Sh.p.k.
- » Europetrol Durrës Albania Sh.a.
- » Gustoso
- » Hilton Garden Inn in Tirana
- » Shqiponja H.I.
- » Xheko Sh.p.k. - Xheko Imperial Hotel

BEAUTY SALON

- » Bukuria Shqiptare Beli

CABLE CAR SERVICE

- » Dajti Ekspres

CAR AND VEHICLE TRADE

- » Artinel 95 Sh.p.k.
- » Auto Star Albania
- » Tendence 3A

CLEANING SERVICES

- » Fusha Sh.p.k.
- » Albpastrim Sh.p.k.

COMMERCE, WHOLESALE AND RETAIL

- » Agrotal 1 Sh.a.
- » B & A - 02
- » Beta Sh.p.k.
- » Bindi Sh.p.k.
- » Bozgo Sh.p.k.
- » Coffee Club Albania
- » Dajti Construxion
- » Dinamo Sh.a.
- » Efa Solution Sh.p.k.
- » G&H Partners
- » Gallery 70 Contemporary Art
- » GBX Sh.p.k.
- » GSA Sh.p.k.
- » Iris Sh.p.k.
- » Marketing & Distribution, Albania
- » Miell Tirana Sh.a.
- » Pelinku
- » Spectrum Sh.p.k.
- » Tafaj "Z" Sh.p.k.
- » Tobacco Holdings Group Sh.p.k.

- » Zhan 92 Sh.p.k.
- » ZICO Sh.a.

CONSULTING - BUSINESS

- » ABKONS Sh.p.k.
- » Adler Consulting Sh.p.k.
- » Arché Consulting
- » Avanntive Consulting Sh.p.k.
- » BALFIN Group - Balkan Finance Investment
- » Bindi Sh.p.k.
- » Boga & Associates
- » CBS Creative Business Solutions
- » D&A Fin Partner
- » Deloitte Albania
- » DM Consulting Services Albania Sh.p.k.
- » Expocity Albania
- » Gallery 70 Contemporary Art
- » IDRA Sh.p.k.
- » KPMG Albania Sh.p.k.
- » LinkAcross
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit
- » Strati & Partners

COMMUNICATIONS

- » A.E. Distribution
- » ABCom Sh.p.k.
- » Bindi Sh.p.k.
- » BNT Electronics
- » Communication Progress Sh.p.k.
- » DDB Albania
- » Expocity Albania
- » Ring Telecom
- » TCN
- » Telekom Albania Sh.a.
- » Vodafone Albania Sh.a.

CONSULTING-ENGINEERING PROJECTS

- » ALB-STAR Ltd.
- » Alufloor Sh.p.k.
- » Bindi Sh.p.k.
- » GSA Sh.p.k.

CONSULTING - LEGAL SERVICES

- » ABKONS Sh.p.k.
- » Boga & Associates
- » CC LAW OFFICE
- » CR Partners
- » D&A Fin Partner
- » Deloitte Albania
- » Fatmir Kazazi-Physical Person
- » KALO & ASSOCIATES
- » KPMG Albania Sh.p.k.
- » LinkAcross
- » LPA Legal

- » Net-SFS Kreston Sh.p.k.
- » Optima Legal & Financial
- » PricewaterhouseCoopers Audit
- » Strati & Partners
- » Tashko Pustina – Attorneys

CONSTRUCTION

- » ALB-STAR Ltd.
- » Alufloor Sh.p.k.
- » Bindi Sh.p.k.
- » Delia Group
- » EGNATIA Group Sh.a.
- » ETS Sh.p.k.
- » Europetrol Durrës Albania Sh.a.
- » FAVINA Sh.p.k.
- » Fusha Sh.p.k.
- » Gener 2
- » Kika Sh.p.k.
- » LEON KONSTRUKSION Sh.p.k.
- » P.V.N. - Hotel Colosseo
- » SALILLARI Ltd.
- » Tobacco Holdings Group Sh.p.k.

CONSTRUCTION MATERIALS PRODUCTION

- » Alufloor Sh.p.k.
- » ANTEA Cement
- » Berdica Cement
- » FAVINA Sh.p.k.
- » GBX Sh.p.k.
- » Jorgji Balliu
- » Llambi Karbunara-Physical Person
- » Renova Sh.p.k.
- » SALILLARI Ltd.

COSMETICS TRADE AND ESTHETICS

- » AVON Cosmetics Albania
- » Bukuria Shqiptare Beli

CUSTOMS AGENCY

- » A & A Group

DUTY FREE SERVICES

- » Albanian Duty Free Distribution

EDUCATION, PRIVATE SCHOOLS

- » Abraham Lincoln Foundation of Albania
- » GDQ International Christian School
- » Harry Fultz Institute
- » S.T.A Sh.p.k.
- » Tirana International School
- » Turgut Ozal Education Sh.a.
- » Woodrow Wilson School



PRIMALL

ELECTRICAL APPLICATIONS AND APPLIANCES

- » BNT Electronics
- » ETS Sh.p.k.
- » GSA Sh.p.k.

EMBASSY

- » Embassy of the United States in Albania

EMPLOYMENT AND HR SERVICES

- » AIMS International - Albania
- » DM Consulting Services Albania Sh.p.k.

ENERGY SUPPLY

- » Devoll Hydropower Sh.a. subsidiary of Statkraft AS
- » FAVINA Sh.p.k.
- » GSA Sh.p.k.
- » KESH Sh.a.

EXPLORATION AND RESEARCH SERVICES

- » Bankers Petroleum Albania Ltd.

FINANCIAL SERVICES AND INSTITUTIONS

- » AK-INVEST Sh.a.
- » Aksioner International Securities Brokerage
- » Albanian Financial Institution Sh.p.k.
- » Alpha Bank Albania Sh.a.
- » American Bank of Investments
- » CBS Creative Business Solutions
- » Credins Bank
- » Easy Pay
- » Ernst & Young Albania
- » Financial Union Tirana/Western Union
- » Intesa Sanpaolo Bank of Albania
- » Iute Credit Albania
- » KPMG Albania Sh.p.k.
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit
- » Procredit Bank Sh.a.
- » United Bank of Albania

FOOD AND BEVERAGE PRODUCTION

- » Bereqet Sh.p.k.
- » Birra Korça Sh.p.k.
- » Bozgo Sh.p.k.
- » Coca-Cola Bottling Shqipëria
- » DEVI 20-Group Sh.p.k.
- » E.H.W. Sh.p.k.
- » EGNATIA Group Sh.a.
- » Era 2000 Sh.p.k.
- » Fondacioni Food Bank Albania
- » Gustoso
- » Kantina Bardha
- » Kantina e Pijeve Gj. K. Skënderbeu

- » Miell Tirana Sh.a.
- » Relikaj Sh.p.k.
- » Shqiponja H.I.
- » Teuta Durrës
- » Tona Co Sh.p.k.

FOOD AND BEVERAGE TRADE

- » American Noble Coffee
- » DEVI 20-Group Sh.p.k.
- » EGNATIA Group Sh.a.
- » Kantina e Pijeve Gj. K. Skënderbeu
- » Miell Tirana Sh.a.
- » ZICO Sh.a.

FOUNDATIONS, ASSOCIATIONS, NGOS, PROJECTS

- » Abraham Lincoln Foundation of Albania
- » Albanian-American Development Foundation (AADF)
- » CBS Creative Business Solutions
- » Fondacioni Food Bank Albania
- » GDQ International Christian School
- » Gender Alliance Development Center
- » Harry Fultz Institute
- » Instituti Jeta e Re
- » Junior Achievement of Albania
- » LinkAcross
- » Kantina Bardha
- » MRDC International Foundation
- » Tetra Tech ARD
- » World Vision Albania

FURNITURE MANUFACTURING AND TRADE, SHELVING UNITS

- » Beta Sh.p.k.
- » Dajti Construxion
- » EURO-BIÇAKU Sh.p.k.
- » G&H Partners
- » GSA Sh.p.k.
- » Tafaj "Z" Sh.p.k.

GALLERY/ ART

- » Gallery 70 Contemporary Art

GLASS PRODUCTION

- » Alufflor Sh.p.k.
- » Guardian Glass

HEALTHCARE AND RELATED SERVICES

- » Iris Sh.p.k.
- » Laborator Analiza Mjekësore-Altin Goxharaj

HOTELS

- » Dajti Ekspres
- » Hilton Garden Inn in Tirana

- » Kastrati Hotels & Tower
- » P.V.N. - Hotel Colosseo
- » Xheko Sh.p.k. - Xheko Imperial Hotel

INSURANCE

- » Intersig Vienna Insurance Group
- » SIGAL Uniqa Group Austria
- » Sigma Interbalkanian Vienna Insurance Group

INTERNATIONAL INSPECTION SERVICES, QUALITY MANAGEMENT SERVICES

- » TÜV Austria Hellas Ltd. (Dega Shqipëri)

INTERNET PROVIDER

- » ABCom Sh.p.k.
- » Ring Telecom
- » Starnet Sh.p.k.
- » TCN

INVESTMENT MANAGEMENT

- » BALFIN Group - Balkan Finance Investment

ITC SYSTEMS, EQUIPMENT, SOFTWARE DEVELOPMENT

- » A.E. Distribution
- » ABCom Sh.p.k.
- » Atom Sh.p.k.
- » Bilanc Sh.p.k.
- » BNT Electronics
- » CCS
- » Communication Progress Sh.p.k.
- » Facilization Sh.p.k.
- » InfoSoft Systems Sh.p.k.
- » Intech + Sh.p.k.
- » Konsort
- » Microsoft Albania
- » Mozenda Inc.
- » S2 Albania
- » Shqipnia-PC
- » TCN

LANGUAGE SERVICE PROVIDER

- » Albania Language Service

LOGISTICS

- » A & A Group
- » ZICO Sh.a.

MEDICINAL PLANTS AND HERBS

- » Relikaj Sh.p.k.
- » Notary Services Studio Ligjore Mimoza Sadushaj

OIL AND GAS

- » B & A - 02
- » Bankers Petroleum Albania Ltd.
- » Europetrol Durrës Albania Sh.a.

- » Western Atlas International Inc.

PACKAGING MATERIALS, PACKAGING MACHINERIES

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PHARMACEUTICALS

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- » BGP Products Switzerland GmbH (Mylan)
- » Florifarma
- » Fufarma Sh.a.
- » Rejsi Farma

REAL ESTATE, PROPERTY ASSESSMENT

- » Century 21 Albania
- » Holding Studio Bylis
- » Invest Unlimited Albania Sh.p.k.

SECURITY SCREENING

- » S2 Albania

SECURITY SYSTEMS AND SERVICES

- » Atom Sh.p.k.
- » BNT Electronics
- » ICTS Albania
- » Shqipnia-PC
- » TCN

SHOE PRODUCTION & TRADE

- » Efa Solution Sh.p.k.

TELEPHONY SERVICES

- » Ring Telecom
- » Smart Call
- » Telekom Albania Sh.a.
- » Vodafone Albania Sh.a.

TEXTILES AND GARMENT MANUFACTURING

- » Ambra S.r.l.
- » Marlotex

TOBACCO

- » British American Tobacco Albania
- » Japan Tobacco International
- » Philip Morris Albania Sh.p.k.
- » PRIMALL Sh.p.k.
- » Tobacco Holdings Group Sh.p.k.

TRANSPORT AND COURIER SERVICES

- » A & A Group
- » DHL International Albania Ltd.
- » Ulysses Enterprises Sh.p.k.
- » United Transport-UPS

TRAVEL AND TOUR AGENCY

- » Albatlas

**TI E DI Ç'DO
TË THOTË
TË SFIDOSH
VETEN**

Ne në **Alpha Bank**, e dimë se çdo të thotë të **drejtosh një biznes**. Prandaj **mbështesim biznesin** tuaj me zgjidhje financiare të personalizuara, të kombinuara me ekspertizën tonë vendase dhe atë ndërkombëtare, **duke ju siguruar gjithçka** që ju nevojitet **për të ecur përpara** drejt suksesit.

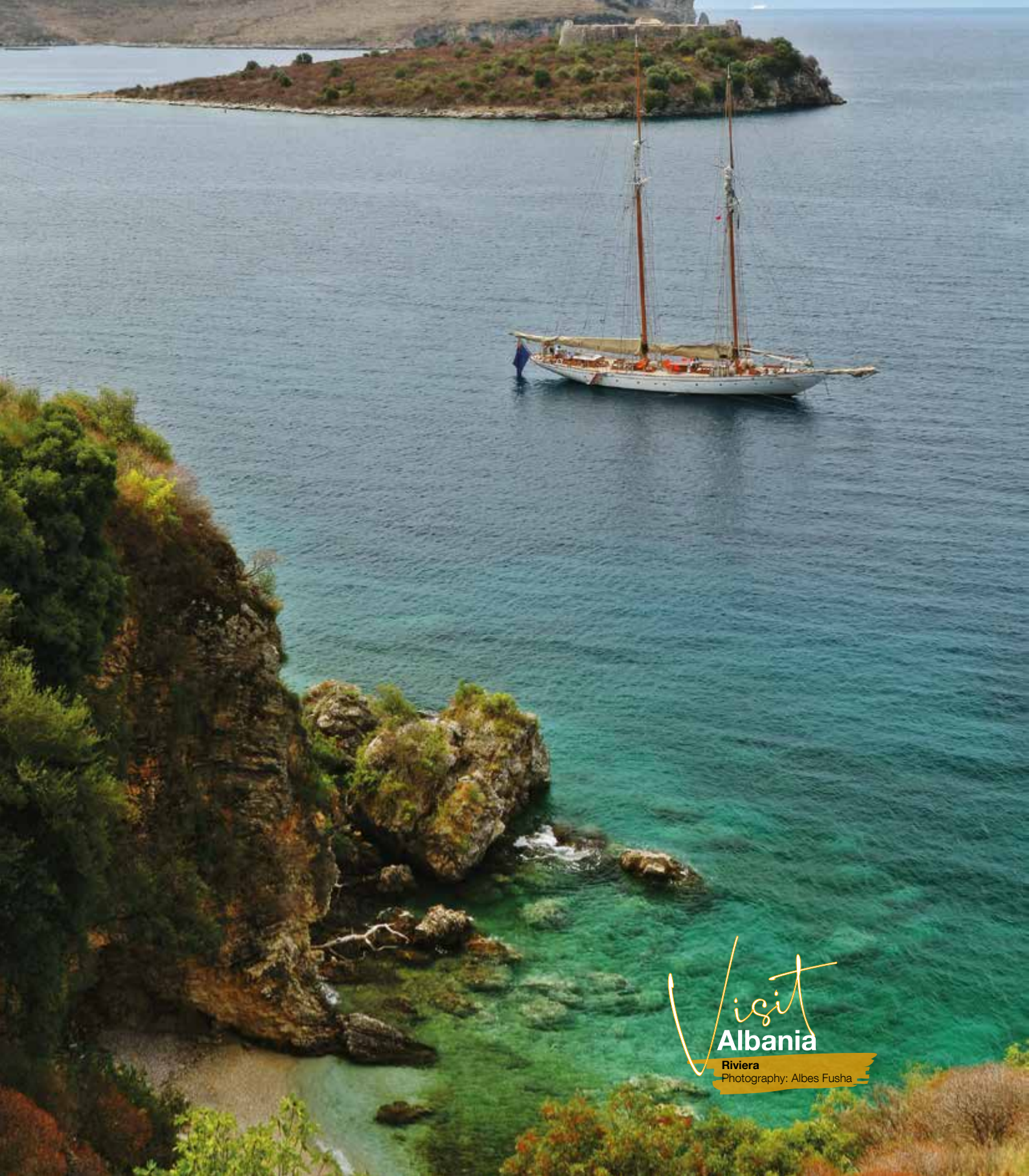


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Nick Karas Former AmCham Board Member
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PUBLISHER:
**AMERICAN CHAMBER OF
COMMERCE IN ALBANIA**
Yearbook 2018

PUBLISHER
American Chamber of
Commerce in Albania

DESIGN AND LAYOUT BY:
Eduard Bujari

PRINTED BY:
Gent Grafik

AmCham thanks all people and companies who have provided materials and informations for this Yearbook. The content of this publication cannot be reproduced in full or part without the prior written permission of the publisher.

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