

# YEAR BOOK 2020



AMERICAN CHAMBER OF COMMERCE  
DHOMA AMERIKANE E TREGTISË





Velipoja, Shkodër, Albania  
Photography: Alket Islami



AMERICAN CHAMBER OF COMMERCE  
DHOMA AMERIKANE E TREGTISË

# YEAR BOOK 2020

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## TRANSFORMIM MJEDISOR

Patos-Marinza 2004



Patos-Marinza 2020



### Ish-Shesh Puseh i Albpetrol

Që prej vitit 2004, kur Bankers nisi aktivitetin, filloi një transformim thelbësor mjedisor të fushës së naftës së Patos-Marinzës. Fusha e naftës përmban afërsisht 2.400 puse "të trashëguara", që rrethojnë prona të shumta dhe banesa të komuniteteve lokale.

### Shesh Puseh i ri-aktivizuar nga Bankers

Bankers ka marrë në dorëzim shumicën e puseve të trashëguara dhe ka rehabilituar dhe siguruar sheshet e puseve kudo ku ka qenë e nevojshme ndërtyrja. Pastrimi dhe rehabilitimi i fushës së naftës ka vazhduar dhe vijon pa ndalur deri në ditët e sotme.

### Rehabilitimi i puseve të naftës



Zona e puseve 1386P dhe 2204P

Ndërtimi i Shesheve të Puseve dhe Kontrolli i Erozionit të Argjinaturave , Lease 032B

# General Assembly Meeting

April 2019



AMERICAN CHAMBER OF COMMERCE  
DHOMA AMERIKANE E TREGTISË

**AMERICAN CHAMBER OF  
COMMERCE IN ALBANIA**  
Yearbook 2018

**PUBLISHER**  
American Chamber of  
Commerce in Albania

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For the last 15 years **Philip Morris International (PMI)** is leading a transformation in the tobacco industry to create a smoke-free future and ultimately replace cigarettes with smoke-free products to the benefit of adults who would otherwise continue to smoke, society, the company and its shareholders.

PMI is building a future on a new category of smoke-free products that, while not risk-free, are a much better choice than continuing to smoke.

Through multidisciplinary capabilities in product development, state-of-the-art facilities and scientific substantiation, PMI aims to ensure that its smoke-free products meet adult consumer preferences and rigorous regulatory requirements.

This year, thanks to IQOS, system that heats and does not burn tobacco heatsticks,

## PMI REACHED HISTORICAL PUBLIC HEALTH MILESTONE.

After a three-year review, the FDA, American Food and Drugs Agency, classified IQOS as modified risk product that is appropriate to promote the public health and is expected to benefit health of the population as a whole.

In other words, FDA concluded that scientific studies show that switching completely to IQOS significantly reduces your body's exposure to harmful or potentially harmful chemicals.

**Albania joined this transformation route last year when IQOS as a better solution for adult smokers was launched in our country.**



**RADMILO VLACIC**  
General Manager  
Philip Morris Albania & Kosovo



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## U.S. Ambassador to the Republic of Albania

*Dear American Chamber of Commerce Members*

*One of my top three priorities in Albania is to create more jobs and business opportunities for both Americans and Albanians.*



Sincerely,

*Yuri Kim*

In the short time I have been here, I have been struck by the potential for growing business and investment between the United States and Albania.

As of this writing, the United States and Albania – like the rest of the world – are confronting the unprecedented challenge posed by the COVID-19 pandemic. The impact of this pandemic is wide-ranging, with repercussions for the way we live and work. We are called now to save and keep safe not only our jobs and businesses, but also our communities.

The American Chamber of Commerce is not just an association of American businesses, it is a community that represents the best of America. During this time of challenge and hardship, I have been heartened by your acts of kindness and sacrifice. Donations by Coca-Cola, the American Bank of Investments, and

many others to the Mother Teresa Hospital gives me hope. The heroic efforts of the doctors, nurses, and other staff, including at the American Hospital, fill me with admiration. So many of you have stepped up – as individuals and as companies – to contribute to our common cause. Your leadership has never been more important.

As we look over the horizon, I am eager to continue to work closely with you to advocate for policies that make Albania a more attractive destination for American investment and a better home for American businesses. Organizations like AmCham are vital in this effort. The U.S. Chamber of Commerce succeeds at improving the business climate and economy in the United States not because it speaks out for each individual company, but because it speaks with a unified voice to benefit the business community

broadly. Through collective, smart advocacy, we can nurture policies that grow the economy and enhance business opportunities for entrepreneurs of all ages.

Over the next year, I encourage AmCham members to make this organization more active than ever before. I urge you to continue to increase the organization's effectiveness at spurring change to increase investment, bilateral trade, and employment, and improve opportunities for young Albanians to succeed. I am confident that if the business climate improves, foreign direct investment and business opportunities will follow, creating opportunities from Shkodra to Saranda, all the way to San Antonio, Texas.

I look forward to meeting you all in the coming months and years, and to working together to make the U.S.-Albania relationship as prosperous as it is strong.

# Letter from Minister of Finance and Economy

*Dear Readers*

It is a beautiful tradition to share with members of the American Chamber of Commerce, achievements, challenges and future plans, through this annual book. However, 2020 has definitely not been a normal year. COVID 19 has led the global economy to face one of the greatest shocks ever. The positive efforts to control the spread of the virus, led to shuttering of the businesses and significant contraction in the global economy.

Due to the exceptional nature of the crisis, all governments have deployed a massive support to preserve their economies, in the form of direct spending or guarantees, as lockdown measures deeply affected businesses' activity and households' revenues. Health spending has also significantly increased to cope with the pandemic.

Albanian citizens have faced two consecutive emergencies, the devastating earthquake of November '19 and the pandemic. The necessity to protect citizens brought changes on the way we carry out our daily life or economic activities. Emergency measures and rapid intervention taken by the Government of Albania with important actions in support of low income individuals, employees and businesses after the lock down, were considered imperative to avoid poverty increase or business closure. The financial packages and guarantee schemes have supported around 300 thousand Albanians in the country.

As foreseen, fiscal measures brought an increase of debt to GDP ratio, deviating temporarily from our main objectives of fiscal consolidation. Nonetheless, during 2019, Albania continued to progress through reforms and priority projects. The Government managed to have a reduced level of debt to GDP to 66.2%, positive primary bal-

ance and deficit of 1.9%. Foreign Direct Investments in 2019 reached over one billion for the second year in a row. Unemployment rate was 11,4% at the end of the year.

Positive and stable macroeconomic indicators, were recognized also from international markets as we successfully issued the Eurobond in 2020.

The Government has intensively engaged to conclude reforms improving business climate, building upon results in the last years. Today, one can register a business in Albania, online and within a day.

The deregulation reform, simplification of procedures, processes and documentations was on focus during 2019. This allowed us to implement the Digital Revolution from January 2020, providing online services through e-Albania for citizens and businesses. Trade facilitation has continued through the project of Paperless Customs, new protocols and free trade agreements. Several licenses, considered unnecessary are not required anymore. Businesses and citizens today spend less time in submitting or requesting official documents and receive a far better service than few years ago. VAT reimbursement reached the highest levels in 2019, at 200 million USD with no stock at the end of the year. Every achievement, represents thorough communication with the private sector, which we aim to intensify throughout new priorities and initiatives.

In our efforts to recover from the pandemic, fiscal policies with accompany the

Government, but foremost the private sector. After the introduction of 0% profit tax for small and medium enterprises, only 9% of businesses will pay a profit tax of 15%. Support and assistance to invest in strategic sectors will continue for every Albanian or foreign investor.

We expect the Albanian economy to return on the growth trajectory in 2021, despite the announced recession in 2020. The reconstruction plan from the earthquake, investment mobilized through the state budget and private sector, are expected to have a positive impact on growth and employment.

Crisis provide opportunities, and together we shall be able to provide a new track of development for Albania. New opportunities are opened to businesses to invest; this is the case of digitalization, green energy or the adaptation of health system. Our common investment in education, training and R&D will create new skills to adapt to new challenges.

Everyone is needed to reach these ambitious targets. Creativity, technology and the proactive engagement shown from AMCHAM members throughout these 20 years in Albania, are a successful model to be pursued for a prosperous recovery and future for our citizens.

Sincerely,

*Anila Denaj*







Ksamil Island, Albania  
Photography: Alket Ismaili

**VISIT**  
Albania

YEARBOOK 2020

## President of AmCham



*Dear Fellow Members*

First, thank you for all the trust and support you have given me during these unprecedented times.

The impact of the disruption of the COVID-19 Pandemic has brought major difficulties. At the same time, you have shown incredible resilience and created new business possibilities. At AmCham, we are committed to support the business community to transform challenges in opportunities.

While times have been tough, our community remains strong, guided by our strong principled values. In these challenging times, we have worked intelligently together to find solutions. As always, your contribution with ideas and resources has been generous.

Despite an unprecedented year, AmCham has followed an active agen-

da. We have approved and are actively implementing a Strategic Plan, aimed at growing AmCham into an ever more influential and impactful organization. The development framework, will advance the improvement of the investment climate in the country with a model based on international standards.

The Albanian society deserve a vital business environment that guarantees the country's economic growth. At AmCham, we are working hard to pursue a practical and effective investment agenda that will bring a new business perspective to the country.

Our vision for Albania is clear. If we are to have a prosperous economy,

we need fair market trading practices, more rule of law, less corruption and government policies that stimulate business activity and create economic opportunity for all.

We have a lot of work ahead of us, but I'm convinced that together we can be competitive in the race to attract more foreign direct investment in Albania. The first signs are already here.

I look forward to meeting all of you in the coming months, helping each other's businesses and driving economic opportunities for all!

*My Best,*

*Eric Jaco*

# Letter from Executive Director

*Dear AmCham Members*

First, I hope you, your colleagues and loved ones are healthy and doing well.



*Ilir Primi*

I want to start by thanking you for the incredible support you have shown not just financially, but also by the great volunteer work done through our working committees.

In June of 2019, I was entrusted with running the day to day operations of AmCham. Having studied, worked and spent a good part of my life in New York, being part of AmCham felt familiar to me. In it, I found the same American values and a community willing to set a new standard for the business community in Albania. We all agree that Albania can be so much more than it is and AmCham is glad to play its part in our collective effort to create a competitive business environment by driving change through lobbying, professional training and by creating networking opportunities for our members.

2019 was a year of important changes for AmCham. With the election of a new President and Board members,

an ambitious three-year strategy was approved. The strategy paved the way to organizational excellence by restructuring the executive staff to be more closely aligned with how we provide our services. The strategy also aimed at delivering high value services based on a deeper understanding of our member's needs, to design and implement modern-day communication mediums, to engage stakeholder to increase regional and international cooperation, all while having the investment climate agenda as its outmost priority. Through the great work of our committees, we have lobbied important legislation such as amendments to the hydropower law, taxes on the packaging industry, the revisions of the criminal code related to food security, property law, the foreign investment law, the law on fiscalization, the 2020 fiscal package and much more. In addition, the number of events and activities greatly increased compared to the

year before. The high rate of participation from all of you during our events has served as confirmation that we are on the right track in bringing you the training and networking opportunities you value.

As a community of over 200 member companies, you can all be proud of your contribution to making Albania a better place to do business. Collectively, you represent the best of the business community by spearheading positive change within your companies first, the effect of which no doubly has an impact on the rest of the business community. And through the services of AmCham, you provided invaluable expertise and input crucial to our interaction with government institutions. I feel truly lucky to be part of such a great community and look forward to us working together in the future in our common objective to create a more attractive and competitive business climate.

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# AmCham Board



*Enio Jaso*

CBS Creative Business Solutions

AmCham is the strongest champion of American - Albanian business values. Its principles of fair competition and free enterprise have guided AmCham into what has become today - a successful platform where members can connect, network and advocate



*Radmilo Naciri*

**VICE-PRESIDENT**  
Philip Morris Albania

It's a privilege to be in AmCham, where global industry leaders discuss problems and potential solutions. My personal business agenda is the same to the vision of my company - changing the future and for PMI it means to pioneer in the smoke-free category to make better and informed choices to adult smokers.



*Reshard Kellisi*

**SECRETARY**  
The Harry T. Fultz Institute

"One of the most impressive things about AmCham is our unique quality of being a gentle giant, one of the largest business organizations in Albania with the distinct mission of readiness and reliable capability to step in and lobby on behalf of our members' interest while improving the business climate in Albania by promoting ethical standards and integrity in all business activities."



*Juela Isaj*  
**TREASURER**  
DDB Albania

"I am proud to be part of an institution which continues to be strong and offer its members better environment to do business"



*Jeffrey Barrett*

**BOARD MEMBER**  
LinkAcross

"I am thrilled that AmCham continues to be Albania's strongest and most effective business chamber. While Albania undoubtedly faces tremendous obstacles in 2020, I'm confident AmCham will help its members successfully navigate this challenging business climate."



**AMERICAN CHAMBER OF COMMERCE**  
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*Eni Xheko*

**BOARD MEMBER**  
Xheko Imperial Hotel

"AmCham is a strong business advocate and I am proud to serve on its board and be a voice to help actively improve the business climate in Albania."



*Dael Dervishi*

**BOARD MEMBER**  
Optima Legal & Financial

Albania's most challenging problems cannot be solved by government and nonprofits alone. We should use profits as a means to a greater end: positive impact for our community and the environment



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## Executive Staff



Mangalem, Berat  
Photography: Akel Islami  
**VISIT**  
Albania

# Code of Ethics



As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:

**Government Engagement:**

*Member Businesses shall respect the rule of law in their engagement with the government:*  
Respect laws and regulations and adhere to the rule of law;  
Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law;  
Refrain from attempting to influence any interests through the exchange of gifts, money, or Information;  
Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

**Business Conduct:**

*Member Businesses shall engage in fair and ethical business practices:*  
Uphold the law in exercising their business activity and conduct business transparently;  
Neither accept nor offer any form of bribery in conducting business;  
Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations;  
Apply environmentally responsible business practices.

**Employee Conduct:**

*Member Businesses shall provide a safe and ethical working environment:*  
Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker;  
Provide a safe and healthy working environment in the workplace;  
Tolerate no embezzlement or profiteering;  
Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company;  
Employees shall conduct themselves in such a way that brings honor and respect to the organization.

**Community Contribution:**

*Member Businesses shall play an active role in the community:*  
Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health, cultural and other activities;  
Whenever possible, encourage employees to give back to the community through volunteering their time or resources.

YEAR  
2019  
IN  
REVIEW





**January 23, 2019 -**

**Business Forum with the General Director of Customs, Ms. Belinda Ikonimi**

AmCham held its traditional meeting with the head of the country's customs administration to start the year, enabling member businesses to have a direct line of communication with this important institution. The meeting focused on several major issues businesses face while interacting with the customs system. AmCham members discussed the new Customs Code and spoke about their user experience during clearance procedures and interaction with the customs administration.

**February 13, 2019 -**

**Business Forum with the Vice General Director of Taxes, Mr. Xhavit Çurri**

AmCham organized its annual meeting with the General Director of Taxes to kick-start the yearlong collaboration with the tax administration with a focus on Issues such as fiscal evasion, the IT system, decisions related to the appeal of tax inspectors, VAT refunds and general tax procedures and documents required by businesses for everyday transactions. In addition, emphasis was placed on the absence of guiding instructions related to the introduction of new legislation.

**February 19, 2019 -**

**AmCham met the Commissioner for the Right to Information and Personal Data Protection, Mr. Besnik Dervishi**

AmCham Albania held a Business Forum with the Commissioner for the Right to information and Personal Data Protection, Mr. Besnik Dervishi. The meeting focused on how Personal Data is collected and used and the criteria that should be taken into consideration by businesses. Part of the discussion was the importance of personal data and the right to inform the entity on the time and purpose of the data collection.

**February 21, 2019 -**

**CEO Forum of Patron Members welcomed the Minister of Finance and Economy, Ms. Anila Denaj**

The CEO Forum in their first meeting of the year, welcomed the new Minister of Finance, Ms. Anila Denaj to a roundtable discussion and exchange of views on the more fruitful ways of cooperation between businesses and the administration. During the meeting, discussions included issues that affect the implementation of laws, such as VAT, Tax Procedures and Income Tax.

**February 26, 2019 -**

**AmCham spoke about Employability and Vocational Skills**

AmCham has paid special attention to the topics of employability and the development of a professional workforce, bringing together at the same roundtable main market actors dealing with these issues. This meeting helped businesses from an array of sectors to speak to representatives of vocational schools about addressing the market challenge of a lack of a professional workforce as well as discussing how both sides can respond to find long-term solutions to this problem. The discussion also focused on how different economy sectors are reflecting their need for a skilled labor force, including the growing tourism sector.

# Ethics in Business

March 7, 2019 – Tirana, Albania.



**March 7, 2019 -**

### **“Ethics in Business” Conference**

AmCham Albania organized its first Conference titled “Ethics in Business”, with guest speakers from the U.S. and Albania. The conference was an interaction between key speakers and our members on the importance of implementing a Code of Ethics for their businesses. Guest speaker Mr. Nathan Estruth, Vice Chair of KPS Global USA, talked about the role of ethics in business and how leaders can apply ethics in their relationships with staff, partners and clients.



**March 8, 2019 -**

### **Labor & Ethics Committee met Ms. Leigh Ann Pagnard**

Representatives of companies in human capital services industry, part of Labor & Ethics Committee, had a meeting with Ms. Leigh Ann Pagnard, a professional in Staffing Services industry in US. Ms. Leigh Ann is an accomplished executive and consultant with special expertise this industry. how the working relationships between employees and employers in Albania are built, general elements of the Labor Code, and how the HR departments are becoming more and more important to companies.

**March 20, 2019 -**

### **Business Forum with State Inspectorate for Market Surveillance**

The “Regulatory, Legal & IPR” Committee of AmCham organized a Business Forum with the Chief Inspector of State Inspectorate for Market Surveillance, Ms. Valbona Jaupllari and her staff talked about the methodology and rules on which will be carried out the inspection for industrial products in the market as well as on the protection of industrial and intellectual rights. There was discussed about the importance of Inspection and the regulatory role in protecting business and consumer rights.

**March 27, 2019 -**

### **Working Breakfast with Minister Eduard Shalsi**

The American Chamber of Commerce organized a “Working Breakfast” with the State Minister for Entrepreneurship Protection, Mr. Eduard Shalsi. The President of AmCham, Mr. Mark Crawford, Board members and the Chairs of the committees, discussed with the Minister on the institutional cooperation pos-



sibilities to facilitate the work of the business community and to create a stable business climate not only for domestic business but also for the foreign investors.

**April 3, 2019 -**

### **Customs Specialist Officers in front of AmCham Members**

The American Chamber of Commerce held a training with the Customs Specialists to give the opportunity to the members to meet directly with the customs administration. The representatives of Customs administration for about two hours discussed with AmCham members all the issues they face in their business relationship with customs and specifically on customs evaluations, procedures and tariff setting.

**April 9, 2019 -**

### **Training on HR Function development from “Personnel” to “Strategic Business Advisor”**

AmCham organized an HR Training with the theme, “HR Function development from Personnel to Strategic Business Advisor” role, delivered by Mr. Gordon Paisley, a Senior Manager of Human Resources at United Airlines, in Chicago, USA. The training was designed for the business executive leadership level and leaders of the HR function within our member base. Mr. Paisley introduced the audience with the “HR and Talent Strategy Design Process”.



**April 11, 2019 -**

**General Assembly Meeting (GAM)**

The American Chamber of Commerce organized the 2019 General Assembly Meeting during which a new President, Secretary and two Board Members were elected. In addition, members were presented with the AmCham Business Index as well as with a summary of the work that AmCham had done over the last year. After the member vote, Mr. Enio Jaço, CEO of CBS was elected as the new President, Mr. Reshard Këllici, representative of Harry T. Fultz Institute was elected as Secretary, and Mr. Jeffrey Barrett, from Link Across and Ms. Eni Xheko, CEO of Xheko Imperial Hotel were elected as Board Members.



Assistant Administrator for Europe and Eurasia with discussions focusing on USAID's future strategies in Albania. Mr. Bierman explained the new strategic role that USAID will play to support Albania on its journey to self-reliance and the importance of private sector engagement in this process. Participants discussed how continuing to build capacity of the professional workforce can play a significant role in Albania's next development phase.

**April 24, 2019 -**

**"Standing Together on IP Rights" Roundtable**

AmCham organized a roundtable discussion with representatives of important institutions responsible for intellectual and industrial property rights. Topics included in the discussion included trademarks and patents, the ban of piracy, the inspection process and enforcement of the Law Inspectorate.

**May 5, 2019 -**

**Dinner with Brock Bierman, USAID Assistant Administrator for Europe and Eurasia**

A group of senior executives from the American Chamber of Commerce had a working dinner with Mr. Brock Bierman, USAID



education issues and what they would like to change in economic policies and enforced laws.

**May 11, 2019 -**

**AmCham Members participated at "AIESEC Pitch Bootcamp & Youth Speak Forum 2019"**

AmCham members took part in a two-day event called "Pitch Bootcamp & Youth Speak Forum 2019" organized by AIESEC, a well-known global youth organization. Pitch Bootcamp is a career acceleration program that helps students and recent graduates develop skills and network with some of the countries' most attractive companies. Representatives of 10 AmCham member companies from different industry sectors were part of the event. HR professionals assisted students and participants with mentorship and career guidance to accelerate youth capacities and build a sustainable network.

**Assembly Meeting**

**Silver Sponsors**



**May 15, 2019 -**

**AmCham met with prestigious Global Law Firm Exploring Foreign Investments in Albania**

Two senior partners from International law firm Dentons, Mr. Perry Zizi & Mr. Oren Harpaz, and Mr. Martyn Birchall, owner of a company focused on developing corporate governance programs in the CEE region, met with senior representatives of AmCham. The Dentons partners visited Albania to explore investment opportunities on behalf of Romanian investors and other international investors represented by the group. The discussion focused on overall business and investment climate in Albania as well as legislative framework and priority sectors.



ALBANIA HOTEL

DHOMA AMERIKANE E TREGTISE NE SHQIPERI  
 AMERICAN CHAMBER OF COMMERCE IN ALBANIA

**May 21, 2019 -  
 Business Forum with General  
 Director of State Agency of  
 Cadaster, Mr. Artan Lame on  
 Property Issues**

The American Chamber of Commerce in Albania organized a Business Forum dedicated to property issues, current problems, business expectations and potential solutions. AmCham members addressed important issues affecting their business operations, such as deadlines for initial registrations for land parcels, functioning of the Land Distribution Commissions, suspension of property registration at the seaside, launch of the investment fund for strategic areas and projects, and property tax application with 2019 as the implementation date.

**May 28, 2019 -  
 AmCham met with  
 members of the Cabinet of  
 Congressmen and Senators  
 and the Foreign Relations  
 Commission**

A delegation composed of members of the cabinet of Congressmen and Senators and the Foreign Relations Commission of the two chambers of the American Congress, visited Tirana and had a meeting with the AmCham Board and Executive Director, to exchange views on the current business climate and potential American trade in the region. The visit aimed to increase knowledge and close recognition of the reality in the region, the challenges and opportunities of each country in order to better understand the situation on the ground and assist lawmakers to draft policies for the region and to promote U.S. constructive engagement in the Western Balkans.

**June 5, 2019 -  
 AmCham met the Executive  
 Director of AIDA in a  
 discussion focused on foreign  
 investments in Albania**

AmCham held a meeting that introduced the Executive Director of AIDA, Mr. Sokol Nano with representatives of the Board of AmCham and the Investment & Trade Committee. The meeting focused on the best ways of cooperation between AmCham Albania and AIDA to create a clear vision of the current situation and the necessary steps investors who want to invest in Albania need to take. In addition, part of the discussion was the need for support in terms of information provided and the implementation of existing procedures.

**June 21, 2019 -  
 Representatives of AmCham  
 met the General Director of  
 Customs, Mr. Arlind Gjokuta**

AmCham organized a meeting at Customs Headquarters to introduce the new leadership of AmCham with the newly elected General Director

of Customs. Representatives of AmCham stated that beyond reference pricing, issues related to the import of fake goods were a real problem for companies who hold the patent of these goods. In addition, AmCham informed the Director that procedures related to the reassessment of the value of goods at Customs remains a problem for our members. Also, they discussed the need for a new appeals department where claims can easily be filed and for an online portal where businesses can check the status of their goods and where rules and procedures are communicated and kept up to date.

**June 28, 2019 -  
 AmCham celebrated the  
 243rd anniversary of the  
 Independence Day of the  
 United States of America**

AmCham Albania celebrated the U.S Independence Day in the company of 850 guests. Among the participants present, were members of AmCham and the U.S. community to Albania. A live band, typical American food, entertainment and the majestic fireworks were the elements that accompanied the celebrations of the most important day in the history of America.

**July 3, 2019 -**

**How to develop, through “principles”, the right culture for your company**

AmCham Albania in collaboration with AIMS International Albania & Kosovo, organized a training titled “Creating a collaborative and inclusive culture for the company through the principles of Dale Carnegie”. The training aimed to empower Company Leaders, Managers and Human Resource Professionals, by informing them about the importance of creating human relationships in the workplace, building courage, confidence & compassion among the workforce, drawing out people’s natural strengths and inspiring healthy teamwork.

**September 17, 2019 -**

**AmCham held the first Digital Business Committee meeting**

The Digital Business Committee held its first meeting in what will be an important journey of helping AmCham members be better citizens in today’s digital society. The Digital Business Committee started its work by focusing on the main issues that affect the Tech industry and that prevent it from adding the most value in our business ecosystem.

**September 18, 2019 -**

**Electronic Invoices, Deputy Minister of Finance, Mr. Elton Haxhi & General Director of Taxes Ms. Delina Ibrahimaj spoke to AmCham members about the draft-law**

AmCham organized a roundtable meeting with the Deputy Minister of Finance, Mr. Elton Haxhi and the General Director of Taxes Ms. Delina

Ibrahimaj on the draft law “On the electronic invoice and fiscalization”. Members’ high interest in obtaining detailed information has reflected on the many questions that have been asked about the timing and the costs related to the implementation of the law as well as other potential technical challenges. They discussed Cash payments and the issue with the lack of banks in parts of Albania’s territory and also lack of internet services in about 8 percent of the country, which makes it practically impossible to apply these articles.

**October 10, 2019 -**

**The “Back to Work” Networking event**

The “Back to Work” event brought together members who after the summer holidays return to work and their businesses energized. In the background, this networking event had an exhibition of old photos that evoke the relationships between Albanians and Americans dating back to 1918-1920. Albanian-American historian, Mr. Auron Tare, spoke about the origins and the history of the photos and brought details of Americans’ activity in Albania during that time.

**October 16-19, 2019 -**

**ACE Best Practices Meeting in Belgrade, Serbia**

This three-day conference, where executive directors from all over Europe get together and discuss issues that come up often for AmChams and their staff during business operations. New to this year’s event, was also an AmCham Best Practice Award. AmCham executive directors attending the meeting also discussed how they conduct their day-to-day activities and key leadership elements needed for AmChams. Events, advocacy, memberships, communications and sponsorships were issues discussed at the meeting of AmCham leaders and staff from all over Europe. AmCham staff and executives in Europe also used this opportunity to visit historic and cultural centers and venues in Belgrade.

**October 21, 2019 -**

**World Bank & AmCham held a workshop aimed at helping financial market professionals learn how to benefit from the private equity market**

The American Chamber of Commerce in Albania, in cooperation with the World Bank, organized a workshop for finance professionals with modules titled “The Role of Private Equity in Investing for Businesses in the Western Balkans, and “How Small and Medium Enterprises Can Benefit From These New Ways of Financing”. The workshop aimed to provide advice to all business categories on how to best capitalize on this emerging private equity market. The training explained the functioning of the private equity market and its stakeholders as well as the ways how to develop and execute an investor-entrepreneur agreement that benefits both parties.



**October 24, 2019 -**

**AmCham met with Deputy Finance Minister Sorensen and Chief Inspector Seferaj**

AmCham's Labor and Ethics Committee invited Deputy Finance and Economy Minister Ms. Dajna Sorensen and Chief Labor Inspector Arben Seferaj to a joint meeting with AmCham members to discuss issues arising from the implementation of the Labor Code and the Law on Employment and the effect on business-labor administration relations during inspections. Discussions were focused on several issues many of which related to the Employment Law and the changes it underwent in 2019. The meeting also focused on how inspections are performed and how annual leave should be handled under the new law.

**October 24, 2019 -**

**AmCham Washington and AmCham Albania**

AmCham Albania and AmCham Washington organized a meeting focused on the work being done to regulate data governance laws and procedures, including data protection and their innovation and security. Mr. Evangelos Razis of AmCham Washington, representative on global data protection policies and technological developments, discussed the need for key markets in the E.U. and U.S. to protect data in today's global market.

**October 29, 2019 -**

**Organizational culture, staff development and their role in the company success**

John Hirt, a top human resources expert, led a workshop hosted by AmCham Albania for its members to share some of the techniques on how business leaders can support their companies by supporting the human capital they have. He spoke at the workshop about the values that drive a business and how business activities are intertwined with all other elements of work, influencing the staff's behavior and actions. Speaking about leadership development, he focused on how leaders can be developed and shaped during their work life to deliver the right set of results.

**October 31, 2019 -**

**AmCham hosted author Dr. Sandy Shugart for a conversation with members on 'Authentic Leadership'**

AmCham introduced its members and company leaders in particular, to prominent American author and businessman, Dr. Sandy Shugart, who through the presentation of his book brought valuable insights into how new business leaders can, through the power of communication and understanding, solve complicated business situations. The themes of the book were broken down into smaller elements during the discussion, with participants

being drawn to Dr. Shugart's narrative - often filled with poetry. Dr. Shugart explained that in the essence of his book, lies the message that authentic leadership requires internal work.

**November 7, 2019 -**

**Bridging the ocean: Law Firm Strati & Kostopoulos presentation**

The American Chamber of Commerce in Albania organized a workshop with Strati & Kostopoulos Law Firm, whose expert explained in detail American legislation that allows international investors to place their capital in the United States. One of the firm's partners, Angelos Kostopoulos presented information to AmCham members on how to invest in the U.S. market, noting that the workshop aimed to serve as a bridge connecting the two sides of the ocean. There was also interest among members at the workshop on the types of work visas, residence permits and legal procedures involving aliens who want to work in the United States.



mean community and all its members:

Happy Thanksgiving

**November 11-15, 2019 -**

**AmCham's H.R. Open Week: Five days, five topics, five companies**

Five days, five issues, five companies were featured at the Open Week event - offering AmCham members training sessions on five important HR topics. AmCham's Labor and Ethics Committee organized the third annual training event of its kind, bringing human resources experts and staff from member companies together to talk about talent management, staff development, the use of sophisticated tech systems and the best ways to settle contracts. AIMS International, NOA, Deloitte Albania, PWC and Optima Legal & Financial were the companies who offered their expertise.

**November 19, 2019 -**

**AmCham celebrated Thanksgiving**

The American Chamber of Commerce in Albania once again marked the holiday with a celebratory event aiming to bring a spirit of gratitude and thanksgiving to the Albanian culture. The AmCham Thanksgiving event was attended by about 200 members and friends of the Chamber who also used the event to strengthen their network. As with

any family holiday, there was no shortage of children having fun in the company of animators and theatrical performances. Following the Thanksgiving tradition, the dinner menu featured turkey, other traditional food items and pies.





Apollonia, Fier  
Photography: Alket Islami

 **VISIT**  
Albania

# HIGH LIGHTS

- ADVOCATING AT AMCHAM
- AMCHAM COMMITTEES
- ANNUAL ACTIVITIES
- AMCHAM PUBLICATIONS



# LOBBYING

**AmCham's lobbying efforts have produced the most headlines in terms of news stemming from the Chamber's activities in 2019.** AmCham has channeled the views and concerns of its members through professional arguments, finding the best solutions that not only help the AmCham community but also improve the general business climate in Albania.

We have addressed concerns of different industries as well as challenges faced by businesses on key issues that affect the business climate in Albania.

AmCham's 20 years of experience, combined with the expertise of its Committees, guided the Chamber in its discussions with the government and parliamentary bodies on law-making processes and the impact of changes in legislation on businesses.

The Fiscalization Law drew great efforts by two AmCham Committees -- Legal and Tax -- which put together comments on the law. AmCham finalized these comments and presented its requests at official meetings with the Ministry of Finance.

The Fiscal Package also came under the focus of the Tax Committee, which put together a 23-page document to channel all member concerns and requests related to the 2020 Fiscal Package. Issues relating to Article 27/1 of the Income Tax Law were highlighted in the document, with the Chamber lobbying to make sure double taxation agreements would supersede local legislation. Respecting international agreements helps much needed foreign direct investment.

The implementation of the Law on Local Government and related issues raised by AmCham members on how the law is being applied guided AmCham in

its remarks at the Investment Council meetings, where it discussed how local government taxes are being applied and on the need for transparency in the way these tax revenues are being used.

AmCham also focused its efforts in lobbying on behalf of several industries, dealing with issues that affect their day to day operations. These included lobbying in Parliament on behalf of the food industry following changes to the Criminal Code that would hit the industry with stricter penalties as well as lobbying on behalf of the packaging industry over unfair competition in the market through changing tariffs on plastic raw materials.

AmCham also took part in numerous discussions with the Ministry of Health related to the new Law on Health which affected the tobacco industry.

Protecting the interests of member businesses is not done through lobbying alone. AmCham carefully monitors all proposed legislation changes as well as actively participates in commenting and making suggestions on new draft laws. To convey the opinion of AmCham's experts to the right audience, the Chamber is a member of the Investment Council and the Tax Council, where it channels the voices and opinions of its members in a professional manner.





Fortress of Bashtovë  
Photography: Alket Islami

**VISIT**  
Albania



Patoku lagoon  
Photography: Alket Islami

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WE ADVOCATE



WE TRAIN

# AMCHAM COMMITTEES

Committees underwent qualitative change in 2019, creating and rebranding committees to reflect the specific topics on which AmCham works.

The Tax and Customs Committee deals with the two specific areas in its name and the related regulatory bodies -- which are very important elements for doing business. The Labor and Ethics Committee focuses its attention on HR issues and has opened up a new framework for AmCham's engagement with the community by promoting business ethics. The Legal, Regulatory & IPR Committee's activity

will encompass any issues dealing with legal and regulatory procedures without leaving aside the pressing IPR concerns. The American Chamber of Commerce in Albania has also created the Trade and Investment Committee which will have plenty of work ahead in lobbying to strengthen the business climate, to boost investment incentives and improve the rule of law -- all key elements in attracting investments.

## The Tax and Customs Committee



CHAIR: Alketa Uruçi Boga & Associates



VICE-CHAIR: Orla Kaziaj Avantive Consulting



"This Committee's aim is to monitor and analyze important changes and developments in tax legislation. It shall seek not only to inform members of changes, mainly related to taxes, but also to contribute with expertise in interaction with government institutions related to the legislative landscape. It shall further engage with Customs authorities to streamline procedures and controls with the goal of reducing red-tape and costs for members. It shall collaborate closely with the other Committees as well." on matters of common interest.

In 2019, the AmCham Tax and Customs Committee continued its dialogue with top officials at the tax and customs administrations, providing information on issues that arise from day-to-day business activities but also holding preliminary discussions on major legislation pieces like the Fiscal Package, the Law on Local government as well as other government-proposed changes in legislation. The committee also serves as a resource to members providing training on the latest information from the tax and customs directories.



WE CELEBRATE



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We believe we know your needs and we commit to be **RELEVANT** to them by offering exactly what you need. We promise a variety of smart phones and accessories for everybody on very attractive prices.

We want to give you the best customer experience in Albania, that's why we go **BEYOND** for you, re-designing our shop's network where our staff will always offer at least 2 products tailored for you. We will bring home internet products, that you can self-install and carry over wherever you go. We promise unlimited data with all our new tariffs.

We are committed to our **INTEGRITY** and we will be always transparent and honest with you. If we do a mistake we will apologize and compensate you.

We, ONE, accept the change as a fresh start of our journey together and we value the **FRIENDLINESS** in our relationship. We know that we must work hard in order to sustain it and this will start by answering your calls no later within 20 sec on our Customer care service.

Believe in us! We promise to improve constantly and become **BETTER EVERYDAY**, for you.

**EMIL GEORGAKIEV**  
DREJTOR EKZEKUTIV

## The Regulatory, Legal & IPR Committee



CHAIR: Kledi Kodra, Grant Thornton



VICE-CHAIR: Ilir Rudi Abi Bank



“The committee’s aim is to continuously monitor and interact with Albania’s regulatory bodies related to their rules and practices. It aims to contribute to having an adequate legal framework, providing information and recommendations to relevant institutions and members. It informs and educates members on legislation-related developments in a timely manner, sending legal information on a quarterly basis. The committee also lobbies, raises awareness and drafts strategies on IPR-related issues. The Committee also covers public procurement processes and works closely with other committees.”

The Regulatory, Legal and IPR Committee had a broad spectrum of activities in 2019, dealing with issues affecting procedures, laws and regulatory systems that govern business activities. The Committee’s work plan helped build stronger institutional relationships between AmCham and government institutions.

## The Labor and Ethics Committee



CHAIR: Roden Pajaj, Deloitte Albania



VICE-CHAIR: Paul Johnson, "Institutit Jeta e Re"



“The Committee aims to address issues related to the management of human resources, compliance with labor regulations and laws, the Labor Code, HSE, Code of Ethics and anti-corruption practices. The Committee actively engages on issues related to Business Ethics and cooperates with many stakeholders in order to address issues related to HR management. This Committee will also work closely with other AmCham Committees.”

During 2019, the HR committee’s main focus was on the importance of Labor relations and education to businesses on business ethics. The Committee continued the tradition of institutional collaboration, related to drafting of laws related to the labor market. In addition, it provided information to members on how to stay compliant with laws affecting their operations. Vocational training methods and HR best practices were also an important part of the Committee’s activity plan.





# ZBULONI EPOKEN E RE LAVAZZA FIRMA



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 adresa: rr Myslym Keta km 5

YEARBOOK 2020

## Investment & Trade Committee



CHAIR:  
Adrian Shehu, TCN



VICECHAIR:  
Igji Sulej,  
Abi Bank



"Enhancing investments and trade are the key goals of AmCham. Thus, this Committee focuses on the facilitation of trade and investments, be they domestic or FDIs, and the improvement of the overall business climate. It contributes to and monitors the AmCham Business Survey. The Committee also aims to work towards identifying the competitive advantages of Albania (e.g. in the form of a study). Finally, the Committee shall seek to engage with other AmChams in the region to build a dialogue and a joint approach on cross border trade and all the elements related to it. This Committee looks into the possibilities of cooperating with the Albanian Diaspora in the U.S. It collaborates closely with the other Committees as well". The Trade and Investment Committee focused its work in 2019 on attracting foreign investments to Albania, forwarding to the relevant authorities the opinions and suggestions of AmCham members with the aim of improving the basic parameters of the country's business climate, which ultimately will help attract foreign investments. The Committee was very active in the lobbying process on the new Unified Investment Law, which is expected to be of fundamental importance to the business climate.

## The Digital Business Committee



CHAIR:  
Achilles Kanaris,  
Vodafone Albania



VICECHAIR:  
Linda Shomo  
Easy Pay



The mission of this Committee is to help members embrace the opportunity of the digital economy, to help leaders across private and public sector to explore and build the digital future. This committee would help to increase awareness and build a confidential environment where business executives can learn about its benefits, on how to implement the right strategies for the future and share best practices or their experiences with the other less advanced members. The Digital Business Committee would help companies develop a digital agenda for their own business, in order to capitalize on the opportunities of digitization and minimize the dangers of competition. The Digital Business Committee is the most recently established Committee of the American Chamber of Commerce in Albania. The Committee's work in 2019 included an extensive analysis on how to have an impact in the development of digital processes, and more specifically, the deployment of e-signature, the promotion of digital commerce and the training of businesses on technological innovations.

# PUBLICATIONS



## The Advantage Magazine

The Advantage magazine is a periodical publication of the American Chamber of Commerce in Albania. Its electronic and print versions are distributed to members, civil society, state and diplomatic institutions as well as international organizations in the country. In 2019, the magazine's content approach and design were enhanced, offering more opportunities through interviews, economic updates and member news to promote the community.

The Advantage magazine now has a 15-year tradition as a lead publication. Member News is an important section that gives the proper prominence to information coming from members, distributing it to the entire membership base. It also serves as a way of networking in the member and business community more broadly. The magazine also publishes articles written by AmCham experts, providing in-depth analysis of legal changes affecting the fiscal and tax systems. Foreign Businessman in Albania and Members to Members Discount are the most recent sections to be added to the magazine. These sections help members strengthen the role in AmCham through The Advantage magazine.



## The Year Book

The Year Book is one of the most prestigious publications of the American Chamber of Commerce in Albania, and it has been undergoing continuous changes, reflecting the changes taking place within the organization. Through the Year Book, AmCham presents its work to the entire business community as well as government and international institutions.

The Year Book is presented at the AmCham General Assembly. It contains all the activities the Chamber has carried out during the year. This publication helps members become more familiar with every aspect of the Chamber's work throughout the year. It also helps members present their data to a wide audience at home and abroad. The year's entire suite of activities is publicized through the Year Book, including the official meetings that AmCham leaders conduct as part of lobbying efforts as well as annual networking events. Most importantly, the Year Book serves as a platform to properly present AmCham members to the public at large.



## AmCham Business Index

The AmCham Business Index is one of the Chamber's most important publications as it reflects the opinion of its members on the business climate in the country and the level of ease with which businesses operate in the Albanian market. The AmCham Business Index provides a clear overview of the perception of our members of issues faced by them related to the country's economy, ranging from the most important factors of the business climate such as the level of corruption and informality to government policies affecting taxes and the businesses relationship with the tax authorities. The report's findings are very important to AmCham. Its' results help us guide and design the work plan and lobbying processes we should focus for the year. In its seventh edition, AmCham Business Index noted that the business climate has seen a slight improvement of 0.71 percent, noting a more positive perception of business climate among members, while reflecting a deterioration of the Business Index in several areas. These included monopoly and unfair competition, internal political climate, overall tax levels and government bureaucracy.



Butrint lagoon  
Photography: Alket Islami



“ Një fillim i mbarë  
për një të ardhme të sigurtë...” ”



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Fufarma now operates in a new facility which meets all GDP EU standards, within the premises of 14,000 sqm, with a storage capacity of 1200 pallets and over 470 m<sup>3</sup> refrigerator capacity of optimal conditions.

Fufarma's most recent investments are Sagen- Fufarma's subsidiary company, with its manufacturing site in Skopje Free Zone 1 in North Macedonia as well as TwoBee S.r.l., - a joint-venture company between Fufarma and BioDue S.p.a., Italy, which aims the production and commercialization of drugs, food supplements and medical devices.

## CONTACT

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# Notes for AmCham Financial Report for 2019

The American Chamber of Commerce in Albania (AmCham) acquires its income through membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept any financial aid from any government or subdivision thereof, or from any other source that would tend to prevent the Chamber from having freedom of action. This is how the Chamber preserves its independence and can best

serve its members.

The Chamber's expenses comprise administrative costs incurred from regular operations, costs of organizing and conducting activities, as well as costs for producing its publications.

AmCham is committed to administer the funds with which it is entrusted by its members with great accountability. AmCham strives to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a

financial position that is comparable to the previous year.

In 2018, as per the Board decision to streamline memberships according to the calendar year, AmCham member companies paid the pro-rated fee for the remainder of 2018 and that's why the closing position at the end of the year was different from the previous years.

For more information, the next page shows the Report of Income and Expenses for the last three years (2017-2019).



# Financial report 2019

Report of Income, Expenses and Accounts as of December 31, 2019  
All figures are in Albanian Lek (ALL)

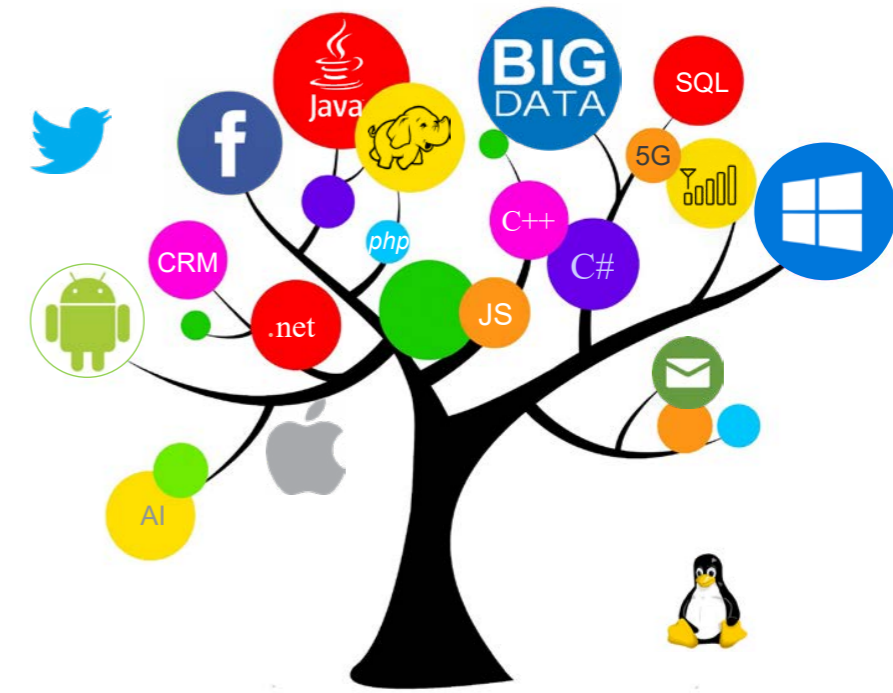
Year	2017	2018	2019
<b>Opening Balance</b>	<b>17,072,273</b>	<b>17,013,427</b>	<b>9,539,287</b>
<b>Income</b>	<b>21,683,663</b>	<b>12,284,857</b>	<b>25,335,092</b>
Membership	14,872,227	7,406,770	19,554,363
Services	6,797,941	4,864,543	4,795,580
Publications	-	-	-
Projects	-	-	-
Investments	13,496	13,545	13,634
From non-main activity	-	-	529,975
Other	-	-	441,540
VAT	-	-	-
<b>Expenses</b>	<b>21,520,439</b>	<b>19,305,948</b>	<b>23,358,737</b>
Capital Expenditures	122,377	34,000	525,245
Personnel	9,611,469	9,802,023	9,975,284
Administration	6,234,281	5,540,696	6,873,839
Services	4,968,226	3,495,821	4,912,927
Publications	492,835	433,409	1,071,442
Projects	-	-	-
Other	-	-	-
VAT	91,251	23,843	-
<b>FOREX Effect</b>	<b>(222,071)</b>	<b>(429,206)</b>	<b>(72,597)</b>
<b>Investments</b>	<b>5,913,223</b>	<b>5,744,625</b>	<b>5,726,722</b>
Deposit Account in ALL	3,372,219	3,385,691	3,399,254
Deposit Account in EUR	2,541,004	2,358,934	2,327,468
Deposit Account in USD	-	-	-
<b>Cash in Bank</b>	<b>11,100,203</b>	<b>3,794,662</b>	<b>5,716,322</b>
Checking Account in ALL	7,543,152	196,817	1,818,219
Checking Account in EUR	2,940,176	3,172,126	3,801,961
Checking Account in USD	616,875	425,719	96,142
<b>Cash in Hand</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Closing Balance</b>	<b>17,013,427</b>	<b>9,539,287</b>	<b>11,443,044</b>



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# SPONSORSHIP

The American Chamber of Commerce thanks all sponsors and supporters of its activities during 2019 and hopes that the advertising received through AmCham sponsorships affected the companies that tried to promote their business in Albania.

As it has been the case in previous years, also in 2019, members of the American Chamber of Commerce have expressed their interest in promoting their businesses in Albania through sponsoring the various AmCham organized activities. American Chamber of Commerce provides a very good marketing tool for the promotion of the name of the companies that sponsor the activities. The Fourth of July Celebration on the occasion of the American Independence Day, the General Assembly Meeting and the Thanksgiving Day event have been some of the main activities made possible with the generous support of some AmCham's members companies.

As every year, another great tradition at AmCham is the support of some of its member companies with their products at the American Independence Day celebration.



# AMCHAM SPONSORS OF ACTIVITIES AND PUBLICATIONS

Ranked by contribution:

**AMERICAN BANK OF INVESTMENTS**

General Assembly Meeting  
American Independence Day Celebrations

**CREDINS BANK**

General Assembly Meeting  
American Independence Day Celebrations  
Thanksgiving Day Event

**PHILIP MORRIS ALBANIA**

General Assembly Meeting  
American Independence Day Celebrations  
Thanksgiving Day Event

**VATRA**

Thanksgiving Day Event

**GENER 2**

American Independence Day Celebrations  
Thanksgiving Day Event

**BERDICA CEMENT**

General Assembly Meeting  
American Independence Day Celebrations  
Thanksgiving Day Event

**PRIMALL**

General Assembly Meeting  
American Independence Day Celebrations  
Thanksgiving Day Event

**S2 ALBANIA**

General Assembly Meeting  
American Independence Day Celebrations

**COFFEE CLUB ALBANIA**

General Assembly Meeting  
American Independence Day Celebrations

**MIELL TIRANA**

General Assembly Meeting  
American Independence Day Celebrations

**ALPHA BANK ALBANIA**

General Assembly Meeting  
American Independence Day Celebrations

**TCN**

Thanksgiving Day Event

**BALFIN GROUP**

Thanksgiving Day Event

**BANKERS PETROLEUM ALBANIA LTD.**

Thanksgiving Day Event

**DEVI 20-GROUP SH.P.K.**

General Assembly Meeting

**FINANCIAL UNION TIRANA/  
WESTERN UNION**

Thanksgiving Day Event

**FUFARMA**

American Independence Day Celebrations

**ICTS ALBANIA**

American Independence Day Celebrations

**LEON KONSTRUKSION**

American Independence Day Celebrations

**ALUFLOR SH.P.K.**

General Assembly Meeting

**ALUMIL ALBANIA**

General Assembly Meeting

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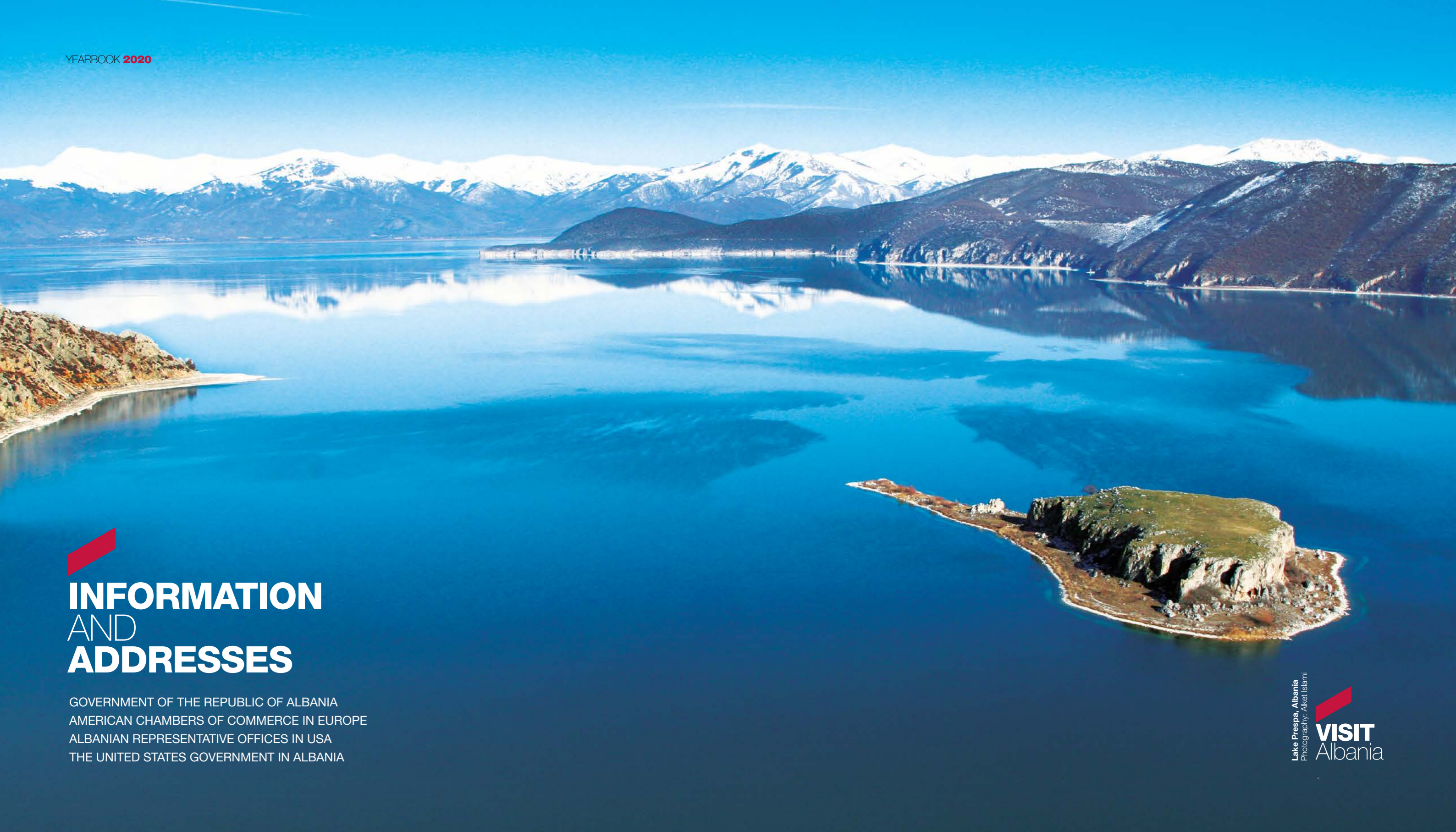
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Web: [www.financa.gov.al](http://www.financa.gov.al)

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Lulzim Gjimaraj, Co Owner  
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# EARTHQUAKE FUNDRAISING



The post-earthquake situation where the devastating impact that affected Durres, Tirana, Kavaja and Lezha areas, resulted in severe loss of human life and property, affected our society on a deep level. As a vital part of this society, the American Chamber of Commerce in Albania felt the responsibility to become part of the solution and relief effort by first joining forces with its community. As an organization that has worked for years to increase corporate social responsibility, the Chamber believes that actively participating in the relief effort is one of the best ways to collaborate as a community.

RANKED BY CONTRIBUTION

**ABCom Sh.p.k.**

**Jordil Sh.a.**

**ETS Sh.p.k.**

**Dimapak Sh.p.k.**

**Xhovani-4 Sh.p.k.**

**V+O Albania**





## ALBANIAN REPRESENTATIVE OFFICES IN THE USA

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### Representative Office in New York

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# MEMBERSHIP DIRECTORY



# New Membership Categories & Benefits



AMERICAN CHAMBER OF COMMERCE  
DHOMA AMERIKANE E TREGTISË

## Membership Benefits

Membership Categories	Membership Fees (ALL)	Basic Benefits	Business Benefits	Advertising Benefits
<p><b>PATRONS</b></p> <p>Companies from the List of Top 200 VIPs</p>	150,000 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (Three representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate stating exclusive Member Category and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> <li>Participation at CEOs Forum. Eligible to host a meeting of the CEOs Forum and the right to introduce its business. The "Number 1" of the company must be part of this Forum</li> </ul>	<ul style="list-style-type: none"> <li>Annual meeting with high government officials to discuss the sectors policies that affect these businesses</li> <li>Specific Business Forum tailored to their needs</li> <li>Working Luncheon in a group of expert level (once a year against a fee)</li> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details, Logo &amp; profiling in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Logo of the company in every AmCham's magazine edition</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)</li> <li>Free advertising once a year at "The Advantage" Magazine</li> </ul>
<p><b>BIG BUSINESSES</b></p> <p>Companies from the List Companies with an annual turnover of 14,000,000 ALL and above annually</p>	75,000 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (Two representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> </ul>	<ul style="list-style-type: none"> <li>Working Luncheon in a group of expert level (once a year against a fee)</li> <li>Specific Business Forum tailored to their needs</li> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details &amp; Logo in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)"</li> </ul>
<p><b>SMALL BUSINESSES &amp; NGOs</b></p> <p>Companies with an annual turnover of less than 14,000,000 ALL annually</p>	45,000 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter"</li> </ul>	<ul style="list-style-type: none"> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong"</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)"</li> </ul>
<p><b>ASSOCIATES</b></p> <p>(Individuals, Start-Ups &amp; Non-Residents) No turnover requirement</p>	32,500 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Membership Certificate and Confirmation Letter</li> <li>No Voting rights"</li> </ul>	<ul style="list-style-type: none"> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)"</li> </ul>





# THE PATRONS OF AMCHAM

Patron is the highest status category for member businesses of the American Chamber of Commerce in Albania



**INTESA SANPAOLO BANK ALBANIA SH.A.**  
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 info@intesasanpaolobank.al  
 Activity: Banking Services

**Business Profile:** Intesa Sanpaolo Bank Albania, part of Intesa Sanpaolo Group, it's the 4th largest bank in the country, offering its banking services through 35 branches and its innovative Digital Banking platform. Recently Internationally Awarded as: "BEST BANK GOVERNANCE ALBANIA 2019", "CORPORATE BANK OF THE YEAR IN ALBANIA 2019", "BEST DIGITAL BANK ALBANIA 2019", "ALBANIAN SUPERBRANDS FOR 2019".

[www.intesasanpaolobank.al](http://www.intesasanpaolobank.al)



**COCA-COLA BOTTLING SHQIPËRIA**  
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 Contacts: +355 (0) 48200431/32/33/segretaria@cocacola.al  
 Activity: Manufacture and Wholesale Distributor of Coca-Cola Beverages

**Business Profile:** Coca-Cola Bottling Shqipëria sh.p.k. (CCBS), operates in Albania since 1994 when it was produced the first Coca-Cola bottle in Albania. Through the production chain and the local business network, there was built an organization with more than 300 employees in its structure. Considering the size and distribution network, CCBS represents one of the main pro-active actors for the developing of the Albanian economy. Coca-Cola Bottling Shqipëria (CCBS), operates in the market as the only official bottling partner in Albania and as part of the Coca-Cola system.

[www.cocacola.al](http://www.cocacola.al)



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 Contacts: +355 (0) 4 2387000 / info@uft.al  
 Activity: Financial Services

**Business Profile:** Financial Union Tirana is the sole Western Union Financial Services Inc. agent for Albania, since 1995. We operate in Albania, Kosovo, North Macedonia, Croatia, and Switzerland providing fast, safe and reliable services. During our presence of 25 years in Albania, we have built the most widespread financial services network throughout the country, counting more than 550 locations.

[www.uft.al](http://www.uft.al)



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 Activity: Express, Logistics, Overland Transport Services, Air and Ocean Freight

**Business Profile:** DHL is the leading global brand in the logistics industry. Our DHL family of divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 380,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, energy, automotive and retail, a proven commitment to corporate responsibility and an unrivalled presence in developing markets, DHL is decisively positioned as "The logistics company for the world". DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 61 billion euros in 2018.

[www.dhl.al](http://www.dhl.al)



**Computer & Copier Systems**

**CCS**

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 Contacts: +355 (0) 4 2259004/5 / info@ccs.al  
 Activity: ICT System Integrator Representing etc etc

**Business Profile:** Computer & Copier Systems (C.C.S. Sh.p.k.) is a Technology and Solution Provider company in Albania, established since 1993. We supply a broad range of products and services from leading ICT vendors and provide integrated solutions to our customers, covering almost all market segments. C.C.S. maintains certified business management standards and employs a team of highly qualified and motivated professionals.

[www.ccs.al](http://www.ccs.al)



*edhe sot më e mira...*

**BIRRA KORÇA SH.P.K.**

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 Dhimitri Zonja, Executive Director  
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 Contacts: +355(0) 4 2273640; (0) 82 254033; (0) 4 2302140 / office@hysenbelliugroup.com; info@birrakorca.com.al, administrator@birrakorca.com.al  
 Activity: Brewery

**Business Profile:** Birra Korça is the first beer brewed in Albania, established in the city of Korça in 1928. The company holds the ISO 22000 and ISO 9001 certificates as well as several quality awards thus meeting the highest international standards in the beer industry. Beers under the Korça brand include: Blonde, European Ale type Pilsen 4.1% abv, Dark a 4.5% abv and Korca 01, European Ale, type lager 4.1% abv and the product is sold in bottles 0.5 lit and 0.33 lit, cans (aluminum) 0.5 and 0.33 lit, and in kegs 30 lit and 50 lit.

[www.birrakorca.com.al](http://www.birrakorca.com.al)

**BOGA & ASSOCIATES**

LEGAL · TAX · ACCOUNTING

**BOGA & ASSOCIATES**

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 Activity: Legal, Tax and Accounting Services

**Business Profile:** Boga & Associates, established in 1994, has emerged as one of the premier law firms in Albania and Kosovo earning a reputation for providing the highest quality of legal, tax and accounting services to leading businesses in major industries including banks, financial institutions, companies working in energy, insurance, construction & utilities, media, mining, oil and gas, technology, telecommunications, tourism, infrastructure, etc.

[www.bogalaw.com](http://www.bogalaw.com)



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 Activity: Legal Services

**Business Profile:** Kalo & Associates is a law firm established in 1994 that has now developed into one of the most prominent and successful commercial law firms in Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles. In the service warehouse of Auto Star Albania there are permanently more than 20,000 spare parts for automobiles and trucks that have all the necessary quality certificates.

[www.kalo-attorneys.com](http://www.kalo-attorneys.com)



Mercedes-Benz



KASTRATI GROUP

**AUTO STAR ALBANIA**

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 Activity: Vehicles & Spare Parts. The Official Representative of Mercedes-Benz in Albania

**Business Profile:** Auto Star Albania is the official representative of Mercedes-Benz in the Republic of Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles. In the service warehouse of Auto Star Albania there are permanently more than 20,000 spare parts for automobiles and trucks that have all the necessary quality certificates.

[www.mercedes-benz.al](http://www.mercedes-benz.al)

**Deloitte.**

**DELOITTE ALBANIA**

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About Deloitte Albania and Deloitte Legal  
 Deloitte Albania founded in 1996, is one of the leading professional services organizations in the country, delivering world-class assurance and advisory, tax, legal, consulting and financial advisory services. The practice serves many of the country's largest companies, public institutions, and successful, fast-growing companies. Deloitte in Albania employs more than 300 professional staff with its office based in Tirana and has three local partners. The Albanian practice is part of the Albania and Kosovo cluster and together part our larger regional organization Deloitte Continental Europe. Deloitte Legal was created to serve with competence and expertise the local and multinational companies, non-for-profit organizations, government bodies, and individuals in order to address their specific needs for comprehensive and targeted legal advice by a team of highly trained legal experts, with a broad range of experience in legal issues affecting the local markets in Albania and Kosovo.

[www.deloitte.com/al](http://www.deloitte.com/al)



**TCN**

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 Contacts: Tel: +355 (0) 4 2257711, Fax: (0) 4 2257712, Mob: +355 (0) 682030060  
 tcn@tcn.al  
 Activity: Infrastructure and System Integrator. Provision of hi-tech solutions in turn-key projects

**Business Profile:** TCN is a System Integrator and Infrastructure Company, which supplies advanced technology systems, products, solutions and services in Defense, Security, Public Safety, IT and Telecommunications, Airports, Air and Maritime Traffic Control, to government and commercial customers in the Western Balkans region and beyond.

[www.tcn.al](http://www.tcn.al)



**ABCOM SH.P.K.**

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 Contacts: +355 (0) 4 4501047 / ceoasist@abcom.al  
 Activity: 3N1 Service Provider (Telecommunication, Internet Provider, TV)

**Business Profile:** ABCOM is the first service provider, that has implemented digital technology in Albania and is innovative in providing services of high digital quality, based on the latest technologies such as cable, optical fiber, ADSL, ADLS 2+, Wireless, phone cards, etc. ABCOM based in Tirana operates through its independent network of fiber, copper and wireless broadcasts, covering over 75% of the territory of Albania: Shkodra, Durrës, Elbasan, Berat, Fier, Kavajë, Vlorë, Pogradec, Lushnjë, Korce, Peqin, Oriku, Krujë, etc.

[www.abcom.com.al](http://www.abcom.com.al)



**MARKETING & DISTRIBUTION ALBANIA**

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 Contacts: +355 (0) 4 8202336/7 / info@markdist.com  
 Activity: Trade, Marketing, Distribution Publicity

**Business Profile:** Established in 1991, Marketing & Distribution (M&D) is a customer oriented company involved in the import, distribution and marketing of a wide variety of products including Health, Home & Beauty, Food & Drinks, Alcohol & Cigarettes, Office & Stationary, Mobile Communications. The company has for several years been among the top 10 companies in Albania as measured by turnover, importing and distributing market leading brands to customers who vary from supermarkets, groceries, variety stores and wholesalers, to pharmacies, offices, hotels, cafes and restaurants.

[www.markdist.com](http://www.markdist.com)



**ZICO SH.A.**

Representative: Trifon Murataj, CEO  
 Address: Rr. Nacionale SH. 56, Km. 7, Vaqarr, 1041, Tiranë  
 Contacts: +355 (0) 682012708  
 info@zicosha.com  
 Activity: Trade, Transport Services

**Business Profile:** The company operates in the wholesale and retail trade, import-export of industrial and food goods, vegetable & fruits, agricultural and livestock products; packaging, food packaging of meat and its products.

[www.zicosha.com](http://www.zicosha.com)



**VODAFONE ALBANIA SH.A.**

Representative: Achilleas Kanaris, CEO  
 Address: Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar  
 Contacts: +355 (0) 4 2283131  
 silvana.daku@vodafone.com  
 Activity: Telecommunication

**Business Profile:** Vodafone Albania Sh.a. started to operate in Albania in 2001, radically changing the Albanian mobile telephony market. Vodafone Albania is a subsidiary of Vodafone Group, the world's leading international mobile communications group with operations in 25 countries across five continents and over 200 million proportionate customers by the end of January 2007, of which 100 million are in Europe, as well as 38 partner networks.

[www.vodafone.al](http://www.vodafone.al)



**GSA SH.P.K.**

Representative: Serafin Orgocka, President  
 Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë  
 Contacts: +355 (0) 4 2226010, (0) 4 2250620  
 info@gsa.al  
 Activity: Energy Trading, Production, Engineering Projects

**Business Profile:** GSA Sh.p.k. is an Albanian private company specialized in energy sector. GSA started its activity in 1991 and today is a well-known company in the Albanian market. Main directions of company are energy trading, supply of HV, MV, LV electric equipment and materials, engineering and project implementation. In the last two-three years, GSA has invested in the Ferrochrome manufacturing industry. The factory in Elbasan produces over 20,000 tons per year, and at the beginning of the next year a second oven will be put into operation doubling its capacity.

[www.gsa.al](http://www.gsa.al)



**SIGMA INTERALBANIAN VIENNA INSURANCE GROUP**

Representative: Klaidi Çitozi, General Director  
 Address: Rr. Komuna e Parisit, Pall. Laura, P.O. Box. 1714, Tiranë  
 Contacts: +355 (0) 42258254; (0) 694073849  
 kontakt@sivig.al  
 Activity: Insurance, Financial Services

**Business Profile:** Sigma Inter-Albanian VIENNA INSURANCE GROUP Sh.a. (or SIVIG) was established on February 3, 1999. The main activity of the company is offering insurance for motor vehicles, property, health and other non-life insurances. In 2004, started its activity in Kosovo through its branch there. In 2007 became part of VIENNA INSURANCE GROUP. Since 2016, the company is successfully directed by Mr. Klaidi Çitozi as General Director. The staff of the company have a long experience in the insurances market and offer the best customer service and technical assistance.

[www.sivig.al](http://www.sivig.al)



**SIGAL UNIQA GROUP AUSTRIA**

Representative: Avni Ponari, CEO  
 Address: Qendra e Biznesit SIGAL, Blv. Zogu i parë, Nr. 1, Kutia Postare 2387, Tiranë. Contacts: +355 (0) 4 2233308, (0) 4 2253407 / info@uniqa.al  
 Activity: Life and Non-Life Insurance, Reinsurance and Private Pension Fund

**Business Profile:** SIGAL UNIQA GROUP AUSTRIA was established in 1999 and, it is the biggest and most reliable Insurance Company in Albania, also regionally operational in Kosovo and North Macedonia. It is one of the biggest insurance groups, composed of 8 Life and Non-Life Insurance and Reinsurance Companies and Private Pension Fund, leading the insurance market of about 30%. SIGAL UNIQA Group AUSTRIA is part of UNIQA Insurance Group, one of the strongest and most powerful financial giants and insurance groups in Central and Eastern Europe, counting 7 billion euro written premiums/year, 20 thousand employees and over 10 million clients in 16 countries.

[www.sigal.com.al](http://www.sigal.com.al)



**MIELL TIRANA SH.A.**

Representative: Roland Hysa, Administrator  
 Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë  
 Contacts: +355 (0) 4 2271777  
 info@mielltirana.com  
 Activity: Production and Trade of Food Grade Flour

**Business Profile:** "Miell Tirana" s.a is a flour mill specialized in the production of flour for the population. This company is founded in the year 1995 as a result of privatization of "Ex state factory for grain processing". "Miell Tirana" s.a is a leader in the Albanian market and a good example of thoroughly transformation of an ex state factory who was failed into a company with modern technology and very competitive in a free global market.

[www.mielltirana.com](http://www.mielltirana.com)



**JORDIL SH.A.**

Representative: Dilaver Kamberaj, Manager  
 Alfred Gollosi, Administrator  
 Address: Rr. Nacionale Fier-Patos, Km. 4  
 Contacts: +355 (0) 68 20 02 185 / jordil.sha@gmail.com  
 Activity: Import-Export of Water Supply Materials, Agrotrade

**Business Profile:** Jordil has started its activity in 1994 with the import of fruit and vegetables from Greece, and their marketing in the Albanian market. In 1998 activity was held in the trading of agricultural technology. Technologists and materials traded from this company are all manufactured in the EU countries mainly in Greece, with quality certificate and ISO standard. Jordil JSC is the leading supplier of construction companies and public entities in the region of Fier, Berat, Lushnja, Vlora, Saranda, etc., with materials for water supply (pipes, recorderies, pumps etc). Jordil JSC has a successful experience of cooperation with many companies abroad as Palaplast, Agrola, Drakos, Polemis, AGRIS, etc.

[www.jordil.al](http://www.jordil.al)



**KESH SH.A.**

Representative: Benet Beci, Administrator (CEO)  
 Address: Rr. Viktor Eftimiu, Blloku Vasil Shanto, Tiranë  
 Contacts: +355 (0) 4 2259729  
 sekretaria@kesh.al  
 Activity: Production, Trading and Supply of Electricity

**Business Profile:** Albanian Power Corporation is established and organized as a public joint stock company. KESH j.s.c is the largest public power producer in Albania with an installed power capacity of 1,350 MW. Company is licensed for the activity of production, trading and supply of electricity.

[www.kesh.al](http://www.kesh.al)



**AK-INVEST SH.A.**

Representative: Ilir Adili, Administrator  
 Address: Rr. Ded Gjo Luli, 2/3, Tiranë  
 Contacts: +355 (0) 4 2240147  
 info@ak-invest.al  
 Activity: Financial Institution

**Business Profile:** AK-Invest is already an important player in the market of non-bank financial institutions, where for years it has been expanding the portfolio of services provided to its customers. Adapting to the market conditions and requirements, it tries to offer customers, from international money transfers - MoneyGram as a partner for Albania, and then the entire package of financial services, carefully focusing the customer's needs for credit or utilitarian and commercial payments.

[www.ak-invest.al](http://www.ak-invest.al)



**P.V.N. - HOTEL COLOSSEO**

Representative: Niko Fushaj, Valter Fushaj  
 Administrators  
 Address: Rr. 13 Dhjetori, Hotel Colosseo, Shkodër  
 Contacts: 355 (0) 22 247513  
 info@colosseohotel.com  
 Activity: Hotel

**Business Forum:** Now the Colosseo brand comes complete with luxury, stylish and unique hotels in the city center of Shkodra and Tirana. Our bars, restaurants and hotels offer a charming atmosphere and high quality to spend the perfect moments. Every part of us deserves to be visited.

[www.colosseohotel.com](http://www.colosseohotel.com)



**KIKA SH.P.K.**

Representative: Avenir Kika, Executive Director  
 Address: Rr. Komuna e Parisit, Ngjitur me Eco Market, Kati 2, Tiranë  
 Contacts: +355 (0) 4 2265168  
 avenirkika@hotmail.com, avenir@kikaconstruction.com  
 Activity: Construction

**Business Profile:** Kika Sh.p.k. is a well-known construction company. The company has two main goals - to introduce updated European construction technology, and to respect the technical parameters and the Albanian legislation but possibly reach also the European standards.

[www.kikaconstruction.com](http://www.kikaconstruction.com)



**FUFARMA SH.A.**

Representative: Isuf Berberi, Chairman  
 Address: Rr. Nikolla Zoraqi, Nd. 19, Tiranë  
 Contacts: +355 (0) 4 2363171 / fufarma@fufarma.al  
 Activity: Pharmaceutical Importer and Distributor

**Business Profile:** FUFARMA sha was founded in May 24th, 1946 and is the first Albanian pharmaceutical company. In the position of a state-owned enterprise, Fufarma has realized all imports of pharmaceutical products and medical supplies to Albania and also has managed the distribution of all local products. Fufarma has been the school where whole generations of pharmacist and logistics employees were practiced, prepared and raised to later define the trend of the domestic pharmaceutical market. Located in Tirana and extended throughout Albania, Fufarma is today one of the most important actors of the Albanian pharmaceutical market.

[www.fufarma.al](http://www.fufarma.al)



**PHILIP MORRIS ALBANIA**

Representative: Radmilo Vlacic, General Manager  
 Address: Rr. Murat Toptani, Qendra e Biznesit Eurocol, Kati 10, Tiranë  
 Contacts: +355 (0) 4 2400207  
 Radmilo.Vlacic@pmi.com  
 Activity: Sales of Philip Morris Products

**Business Profile:** Philip Morris International is a leading international tobacco company, with products sold in over 180 markets around the world. The company has devoted to transformation as we develop smoke-free alternatives to cigarettes. Our conventional portfolio is led by Marlboro, while since 2014, our innovative tobacco heating system IQOS is available in over 50 markets globally.

[www.pmi.com](http://www.pmi.com)



**ALUMIL - ALBANIA**

Representative: Georgios Batsakis  
 Administrator  
 Address: Autostrada Tiranë-Durrës, Km. 7  
 Contacts: +355 (0) 4 8240230  
 info.al@alumil.com  
 Activity: Aluminum Production, Import-Export

**Business Profile:** Alumil-Albania the largest extrusion company in the country with an experience of 30 years all around the world as a Group. Providing a wide range of aluminum systems with high added value in terms of Building Materials Industry. With around 210 employees in 5 cities of Albania since 2004.

[www.alumil.com](http://www.alumil.com)



# AVON

## AVON COSMETICS ALBANIA

Representative: Rozeta Fataj  
 National Sales Manager for Albania  
 Address: Rr. Faik Konica, Pallati OTTO, Hyrja 1, Ap. 5/2, Tiranë  
 Contacts: +355 (0) 4 2274782 / rozeta.fataj@avon.com  
 Activity: Trade of Cosmetics

**Business Profile:** The Avon Company was founded in 1886 by David Mc Connell. Through these years, Avon constantly grew and developed by bringing crucial changes in the beauty world with innovative technology, partnerships with well-known names in the world and a wide range of products that it offers. Since 12 years now, in Albania, Avon Company has contributed in helping women to look and feel beautiful – this is the company of being free, men, women, different ages regardless race, gender or entity.

[www.avon.com](http://www.avon.com)



## EGNATIA\_GROUP SH.A.

Representative: Eng. Klodi Ajazaj, Administrator  
 Address: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë  
 Contacts: +355 (0) 682050264  
 administrator@erjoni-ndertim.com  
 Activity: Wine and Other Alcoholic Drink's Production and Construction Sector

**Business Profile:** Egnatia Group sh.a. started its activity in 2002 with the production of Egnatia wine in a winery equipped with modern technology equipment and high production capacities, located in the city of Elbasan. Later on, in 2010, the company expanded its activities in the construction sector with the construction of residential and commercial complexes in Tirana and Elbasan. Egnatia Group is proud to provide its customers with highest quality standards of products and services meeting the latest EU standards.

[www.fkcementfactory.com](http://www.fkcementfactory.com)



## BANKERS PETROLEUM ALBANIA LTD.

Representative: Xingyun Sun, President and CEO  
 Address: Kullat Binjake, Kulla 2, Kati 8, Ap. 17, Tiranë  
 Contacts: +355 (0) 4 2274786  
 gsun@bankerspetroleum.com; lcela@bankerspetroleum.com  
 Activity: Oil and Gas

**Business Profile:** Bankers Petroleum Ltd. is a Geo-Jade company, an international oil and gas exploration and production company committed to the responsible development of its world-class oil assets. Bankers has been able to use its expertise to produce more today than in the over 85-year history of the Patos-Marinza oilfield. Over the past ten years Bankers has grown to be the largest foreign direct investor, the largest taxpayer in Albania, and one of the largest employers, with over 500 direct employees and 1200 non-direct ones. We have invested over \$2.2 billion in Albania and more than doubled our reserves.

[www.bankerspetroleum.com](http://www.bankerspetroleum.com)

# InfoSoft Systems

... stronger together ...

## INFOSOFT SYSTEMS SH.P.K.

Representative: Armand Sharra, General Manager  
 Address: Rr. Murat Toptani, Gjergji Center, Tiranë  
 Contacts: +355 (0) 4 2251180-1  
 infosoft@infosoftgroup.com.al  
 Activity: Trade Products in the Field of Information Technology, Information Solutions

**Business Profile:** InfoSoft Systems, specialized in system integration, provides technological consultation, implementation and support services. Successful and challenging in the region, a recognized as leader in Albania, with 29 years' experience in market, InfoSoft Systems continues to collaborate with clients in Albania, Kosovo, North Macedonia helping them expand and grow their businesses.

[www.infosoftgroup.com.al](http://www.infosoftgroup.com.al)



## ABKONS

Representative: Redi Basha, CEO  
 Address: Rr. Themistokli Gërmenji, pranë RTVSH-së, Kati 2, Tiranë  
 Contacts: +355 (0) 4 2258326 / info@abkons.com  
 Activity: Business Consulting

**Business Profile:** Abkons is a multinational management consulting firm committed to helping institutions make lasting improvements. Founded in 2006, Abkons has since grown rapidly, specializing in diverse industry sectors as Energy & Natural Resources, Land Easement, Acquisition & Assets Inventory, Transport, Urban Development, Public Administration and Agriculture. Abkons is active throughout the entire Albanian market – and has now expanded to include the Western Balkans, seeking to become the region's leading professional-services provider with a commitment to upholding transparency, accountability and integrity.

[www.abkons.com](http://www.abkons.com)



## FUSHË KRUJA CEMENT FACTORY

Representative: Charles Bouri, Administrator  
 Address: Rr. Nacionale Tiranë - Shkodër, Fushë-Krujë  
 Contacts: +355 (0) 692091620  
 hajrie.hidri@fkcementfactory.com  
 Activity: Cement Distribution

**Business Profile:** Fushe Kruje Cement Factory Sh.p.k. was established on 14 September 2000 through the acquisition of the assets of Cement Manufacturing Enterprise of Fushe Kruje (the second largest cement factory in the country) by a consortium led by Seament Holding.

[www.fkcementfactory.com](http://www.fkcementfactory.com)



## INTERSIG VIENNA INSURANCE GROUP

Representative: Gentian Sula, CEO  
 Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë  
 Contacts: +355 (0) 4 2270576  
 info@intersig.al  
 Activity: Insurance

**Business Profile:** Intersig was founded in 2001 by a group of local shareholders, who were licensed for non-life insurance in the Republic of Albania. On August 24, 2011, Vienna Insurance Group signed an agreement in Tirana to take a majority stake of Intersig sha. ViG Group currently holds 90% of shares in Intersig ViG. This process increased the company's equity, quality and staff qualifications.

[www.intersig.al](http://www.intersig.al)



## DEVI 20-GROUP SH.P.K.

Representative: Vjollca Ferra, President  
 Address: Komuna Kashar, Katundi i Ri, Rr. Monum, Nr. 18, Tiranë  
 Contacts: +355 (0) 4 8200349  
 erbironshpk@gmail.com  
 Activity: Trade of Food Goods

**Business Profile:** Devi 20 Grup is company that deals with distribution of food products in the Albanian market and have been doing this since 1998. We started working with Bunge since 1998 with Floriol sunflower oil and currently have 60 % of the sunflower oil market, later on we started working with companies such as Lutece, Bonduelle, and more.



**KORSEL SH.P.K**

Representative: Maksim Fejzulla, President  
Address: Blvd. Gjergj Kastrioti, ish Kryqi i Kuq, Korçë;  
Contacts: +355 (0) 82 242094 / maksimfejzulla@yahoo.com  
Activity: City Cleaning, Waste Management & Recycling, Manufacturing and Electricity Transmission

**Business Profile:** Founded about 21 years ago, Korsel Sh.p.k. has always been in the forefront of development and innovation within the waste management industry. Named after the cooperation of one the initial of Korca and Thessaloniki (Selanik) the business was first involved in developing the infrastructure of poor cities and villages in Albania. Now, they moved forward and are proud to be leading waste management and be ready to integrate their service to the recycling and processing waste material.

[www.korsel.al](http://www.korsel.al)



**ONE Telecommunications SHA**

Representative: Emil Georgakiev, Chief Executive Officer  
Address: Rr. "Vangjel Noti", Ndërtesa Nr. 20, Kodi Postar 1026, Laprakë, Tiranë /Contacts: +355 (0) 4 2275232  
amitaj@one.al / Activity: Telecommunication

**Business Profile:** ONE Telecommunications is the first mobile operator in Albania which, after 24 years of continuous growth, is now entering a new stage to become the favorite operator of Albanians! The company started operating in 1996, and soon manages to signal 90% of the population and 80% of the country. In 2012, ONE Telecommunications launched 3G network services in 95% of the region, received the "Business Excellence" Award for this technology as well as the Philanthropy Award from Partners Albania. In 2015, it becomes the first operator with 4G and 4G+ technologies in Albania, and the "Best in Test" is evaluated by P3 immediately the following year. Even today it is the only one with VoLTE technology in the Albanian market. ONE Telecommunications currently owns the license for the 800 MHz frequency band and is modernizing the entire network and IT infrastructure of the company, investing 92 million Euros.

[www.one.al](http://www.one.al)



**ERNST & YOUNG ALBANIA**

Representative: Mario Vangjeli, Executive Director  
Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë  
Contacts: +355 (0) 4 2419575  
mario.vangjeli@al.ey.com  
Activity: Certified Auditing

**Business Profile:** EY is a global leader in assurance, tax, transactions and advisory services. Locally, they are committed to doing their part in building a better working world for their people, for their clients and for their communities. Globally, they are also united by their shared values, which inspire their people worldwide and guide them to do the right thing, and their commitment to quality, which is embedded in who they are and everything they do.

[www.ey.com](http://www.ey.com)



**EUROPETROL DURRËS ALBANIA SH.A.**

Representative: Frident Kuqi, President  
Address: Blv. Zhan D'Ark, Pall. 5, Apt. 1/1, Tiranë  
Contacts: +355 (0) 4 2347686  
europetrol.albania@yahoo.com, info@europetrolalbania.com  
Activity: Petroleum Products' Wholesale, Petrol Stations, Gas Trading, Construction, Bar Restaurants, etc.

**Business Profile:** Europetrol Durrës Albania (EiDA) is the largest hydrocarbon company in Albania. Since 2000, EiDA has been the one of the first oil importer in Albania. Over the years, EiDA became the country's leading oil hardening company, developing its technology and cooperating with hundreds of large Albanian and foreign businesses.

[www.europetrolalbania.com](http://www.europetrolalbania.com)



**ALBGARDEN**

Representative: Pjetër Trashaj, General Administrator  
Other contacts: Ender Trashaj, General Director;  
Edi Trashaj, General Manager  
Address: Lagjia Skëndërbeg, Superstrada  
Lezhë-Shkodër, Km. 1. Contacts: +355 (0) 215 23801,  
Mobile: +355 (0) 682020800  
info@albgarden.com, infoalbgarden@gmail.com,  
info.albgarden@yahoo.com  
Activity: Horticulture and Agriculture

**Business Profile:** Albgarden Sh.p.k. operates in the field of research, design and implementation of works / services and maintenance in horticulture, agriculture, floriculture, environment, forests, pastures (in all areas), fauna MTE plant breeding, nurseries, and green areas.

[www.albgarden.com](http://www.albgarden.com)



**BALFIN GROUP - BALKAN FINANCE INVESTMENT**

Representatives: Edlira Muka, Chief Executive Officer  
Agim Fjolla, Communication and PR Director  
Address: Rr. Papa Gjon Pali II, ABA Business Center,  
Kati 11, Tiranë  
Contacts: +355 (0) 4 2389250 / info@balfin.al  
Activity: Investment Management

**Business Profile:** Balkan Finance Investment Group is one of the largest private investment groups in Western Balkans. Group's investment portfolio is in the industries of real estate development, retail, commercial and industrial space management and services, mineral industry, tourism, energy, and banking. Balfin Group is a well-respected actor both in regional and international markets, operating in 7 countries: Albania, Austria, Macedonia, Montenegro, Kosovo, Bosnia Herzegovina and the Netherlands.

[www.balfin.al](http://www.balfin.al)



**PROCREDIT BANK SH.A.**

Representative: Agan Azemi, Mirsad Haliti  
Members of the Management Board  
Address: Rr."Dritan Hoxha", Nd. 92, H. 15, Njësia Bash-  
kiake Nr. 11, Kodi Postar 1026, Tiranë  
Contacts: +355 4 2389389  
informacion@procredit-group.com  
Activity: Bank Services

**Business Profile:** ProCredit Bank is a development-oriented bank focused on SMEs. It is 100% owned by ProCredit Holding, based in Frankfurt am Main, Germany. ProCredit Bank Albania has been focusing on developing its electronic services infrastructure in order to provide modern banking services that meet the needs of the customers as efficiently as possible. It is rated "BB-" by the international agency Fitch Ratings, and is being supervised by German authorities, the Bundesbank and BaFin, which ensure the reliability and sustainability of this bank.

[www.procreditbank.com.al](http://www.procreditbank.com.al)



**TOBACCO HOLDINGS GROUP SH.P.K.**

Representative: Lirim Fezollari, CEO  
Address: Rr. Ferizon Fezollari, Tiranë  
Contacts: +355 (0) 4 2263089  
lirim@thg-shpk.com  
Activity: Import Distribution Company, Family Entertainment Center, Building Construction, Home Products Division, Bar Chain.

**Business Profile:** Tobacco Holding Group represents exclusively a prestigious portfolio of internationally recognized brands such as British American Tobacco brands, Pernod Ricard, Restoria, Prince Caffè, Birra Peja, etc.

[www.thg-shpk.com](http://www.thg-shpk.com)



**GRANT THORNTON**

Representative: Kledi Kodra, FCCA, Managing Partner  
Address: Rr. Sami Frashëri, Complex T.I.D, Pall. B, Kati 1, Tiranë  
Contacts: +355 (0) 4 2274832  
Kledi.Kodra@al.gt.com  
Activity: Audit, Tax & Bookkeeping, Advisory

**Business Profile:** Grant Thornton Albania is here to assist you. Promote a consistent culture of Excellence. Demonstrate Leadership in all we do and act with Agility.

[www.grantthornton.al](http://www.grantthornton.al)



**BRITISH AMERICAN TOBACCO ALBANIA**

Representative: Brunilda Bakiri, Country Manager AlMaKo  
Address: Rr. e Kavajës, ish Kombinati Ushqimor, Tiranë  
Contacts: +355 (0) 4 2255084  
Brunilda\_Bakiri@bat.com  
Activity: Import, Wholesale and Retail of Cigarettes and Other Tobacco Products

**Business Profile:** British American Tobacco is a truly global company and market leader in more than 55 countries. Today, we are a multi-category tobacco and nicotine products business with potentially reduced-risk products embedded into the heart of our company, alongside our cigarette operations. Our ambition is to transform tobacco by offering adult consumers potentially reduced-risk products.

[www.bat.com](http://www.bat.com)



**DIMAPAK SH.P.K.**

Representative: Fatbardha Dibra, Administrator  
Address: Autostrada Tiranë-Durrës, Km. 8, Kashar  
Contacts: +355 (0) 4 2406764, 4 2406765  
info@dimapak.com  
Activity: Trade of End of Line Packaging Machineries and Consumables

**Business Profile:** Dimapak is a company in Albania specialized in the packaging industry which provide complete solutions with a wide range of materials and machineries for the end of industrial lines. With the experience of 22 years of successful activity and with the customer-centered philosophy, Dimapak continues leading the packaging sector in Albania. This was achieved by providing an outstanding range of highest-quality products, preserving the right ratio quality/ price, ensuring flexibility and an innovative approach. Dimapak is expanding its activity in other markets, concretely in Kosovo and Montenegro.

[www.dimapak.com](http://www.dimapak.com)



**E.H.W. SH.P.K.**

Representative: Luan Leka, President  
Address: Autostrada Tiranë - Durrës, Km. 4, Ndërtesa Nr. 59, Tiranë  
Contacts: +355 (0) 4 2407250  
info@ehwgmbh.com  
Activity: Meat Processing

**Business Profile:** EHW has been operating since 1992 in the meat processing sector and salami and ham products. During these years, EHW has been affirmed as the largest and most important producer in the Albanian market. EHW has been certified by the prestigious Italian Certiquality Institute with ISO 9001: 2015 and ISO 22000: 2005.

[www.ehwgmbh.com](http://www.ehwgmbh.com)



**ANTEA CEMENT SH.A.**

Representative: Mario Bracci, General Manager  
Address: Kashar, Katundi i Ri, Autostrada Tiranë-Durrës, Km. 7. Contacts: +355 (0) 4 4502427, (0) 4 4502350  
info@anteacement.com  
Activity: Production and Trade of Cement

**Business Profile:** ANTEA Cement is an investment with the highest standards applied in terms of construction and operation in Albania and a total value exceeding 200 million Euro. The company is 80% owned by TITAN, a Greek multinational cement company and 20% by IFC, a very well-known international financial institution of WB. Under the supervision of TITAN Engineering which implemented the highest possible safety standards the project was completed on time, within the forecasted budget and with zero accidents. ANTEA Cement has a production capacity of 1.4 million ton cement yearly and 3.300 ton clinker per day.

[www.anteacement.com](http://www.anteacement.com)



**ALPHA BANK ALBANIA SH.A.**

Representative: Georgios Papanastasiou, CEO  
Address: Rruga e Kavajës, Qendra e Biznesit G-Kam, Kati 2, Tiranë  
Contacts: +355 (0) 4 2278511  
ceo-office.albania@alpha.gr  
Activity: Banking

**Business Profile:** Alpha Bank Albania has been operating in Albania since 1998 and offers a wide range of products and services for retail banking, SME and corporate banking, through a wide Branch network and alternative channels, including 50 ATMs, 1,400 POS terminals, and e- banking.

[www.alphabank.al](http://www.alphabank.al)



**TEUTA DURRËS**

Representative: Arben Babameto, Administrator  
Address: Lagjja 15, Rr. Aleksandër Goga, Durrës  
Contacts: +355 (0) 52 223094  
info@teutadurres.com  
Activity: Import-Export, Production and Trade of Food Items

**Business Profile:** Founded in 1994, Teuta Durrës operates in two main sectors: packing and distribution of food products. Its activity has been focused in the field of import-export, production and distribution of food goods such as rice, sugar, flour, beans, starch, sunflower oil, etc. Advantage of the company's work is continuous improvement of production technology, high raw material quality, uninterrupted product range and better market management.

[www.teutadurres.com](http://www.teutadurres.com)



**BERDICA CEMENT**

Representative: Behar Berdica, Administrator  
Address1: (Head Office): Rr. Studenti, P. 21, 4001, Shkodër  
Address 2: (Operations): Xhafzotaj, 2019, Durrës  
Contacts: +355 (0) 22 800 350; +355 (0) 69 203 0601  
berdicacement@berdica.al  
Activity: Ingredients and Additives Distribution

**Business Profile:** Berdica Cement is market leader in distribution of ingredients and additives for the industry of building materials in Albania and Kosovo that fulfills the function of an important connecting link between the most advanced chemical companies of the world and the industry of our region.

[www.berdicacement.al](http://www.berdicacement.al)



**DEVOLL HYDROPOWER SH.A., SUBSIDIARY OF STATKRAFT AS**

Representative: Tom Kristian Larsen, CEO  
 Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1204, Tiranë  
 Contacts: +355 (0) 4 4501433  
 info.albania@statkraft.com  
 Activity: Hydropower/ Energy Generation and Trading

**Business Profile:** Statkraft is implementing the Devoll Hydropower Project, the largest private hydropower project in Albania in the last 30 years. We generate electricity and offer Trading, Origination and Energy Management services. We are developing innovative projects in renewable energies in Albania.

[www.statkraft.al](http://www.statkraft.al)



**TONA CO SH.P.K.**

Representative: Nikolla Tona  
 Jonela Tona, Administrator  
 Address: Lagjja 18, Rruga Muzakajt, Korçë  
 Contacts: +355(0) 82 248535  
 info@tona.al  
 Activity: Meat Processing

**Business Profile:** Tona Co. Sh.p.k. is a meat processing company located in the city of Korça. It started its activity in 1992 and in 1998 it was made possible to invest in building a very modern, 2,800 m2 factory in Korça. The work of this company started with producing only three traditional products. Nowadays, "Tona Co" sh.p.k. produces over 80 high quality products.

[www.tona.al](http://www.tona.al)

**Tendence 3A**

**TENDENCE 3A**

Representative: Albi Dashi, Administrator  
 Address: Rr. 29 Nëntori, Përballë ish Doganës, Tiranë  
 Contacts: +355 (0) 4 5800900  
 sales@tendence3a.com, service@tendence3a.com  
 FB Tendence 3A, IG Tendence 3A  
 Activity: Rental Cars (Europcar & Inter Rent brands), Import-Export of Vehicles, Official Distributor of Renault, Nissan and Dacia in Albania

**Business Profile:** Tendence 3A is the official distributor for Albania of 3 brands Renault, Dacia and Nissan. Tendence 3A recently offers the exclusive rights of the Europcar Company on the service of short-term and long-term rentals.

[www.tendence3a.com](http://www.tendence3a.com)



**WESTERN ATLAS INTERNATIONAL INC.**

Representative: Petrika Kerenxhi  
 Customer Service Rep  
 Address: Rruga Semanit, Km 1, Fshati Afrim i Ri, Fier  
 Contacts: +355 (0) 682026038  
 petrika.kerenxhi@bakerhughes.com  
 Activity: Oil and Gas

**Business Profile:** Western Atlas Inc. is affiliate of Baker Hughes, a GE company, which is the world's first and only full stream provider of integrated oilfield products, services and digital solutions. Drawing on a storied heritage of invention, BHGE harnesses the passion and experience of its people to enhance productivity across the oil and gas value chain. BHGE helps its customers acquire, transport and refine hydrocarbons more efficiently, productively and safely, with a smaller environmental footprint and at lower cost per barrel.

[www.bakerhughes.com](http://www.bakerhughes.com)



**REJSI FARMA**

Representative: Merita Sheqj, Administrator  
 Address: Autostrada Tiranë-Durrës, Km. 8  
 Contacts: +355 (0) 4 2374925  
 info@rejsifarma-al.com  
 Activity: Pharmaceutical Trade

**Business Profile:** Rejsi Farma is the leading distributor in the Albanian market, supplying high quality pharmaceutical products to pharmacies, hospitals, clinics, health centers and other buyers. Rejsi Farma is proud of building a company based on EU standards, as this enables them to fulfill all quality requirements and achieve the highest expectations of its partners, customers and employees making Rejsi Farma play a leading role in the Albanian market and society.

[www.rejsifarma-al.com](http://www.rejsifarma-al.com)



**TURGUT OZAL EDUCATION SH.A.**

Representative: Mustafa Üstüner, CEO  
 Other Contact: Yakup Arslan, Chair of Supervisory Board  
 Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km.1, Kashar  
 Contacts: +355 (0) 4 2234716  
 info@turgutozal.edu.al  
 Activity: Education

**Business Profile:** Starting educational services with "Turgut Ozal" schools in Albania in 1993, Turgut Ozal EDUCATION SH.A. was established as a joint stock company in 2001. There are 4 schools (K to 12) & EPOKA University run by the Company.  
 No.of students: 3 187 (K-12), 1 790 EPOKA University  
 Nr.of employees: 710

[www.turgutozal.edu.al](http://www.turgutozal.edu.al)



**S2 ALBANIA**

Representative: Ilirjan Zylyftari, General Manager  
 Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3  
 Contacts: +355 (0) 4 8244107  
 izylyftari@screeningsolution.com  
 www.screeningsolution.com  
 Activity: Screening and Inspection Solutions

**Business Profile:** S2 Global, an OSI Systems company, is a world class leader in detection system implementation, integration, training, staffing and maintenance. As a world-class, innovative leader in Customs and Borders and Event Security detection systems, we provide our clients with a suite of systems, knowledge and experienced personnel.

[www.screeningsolution.com](http://www.screeningsolution.com)



**ALB-STAR LTD.**

Representative: Edmond Spahiu, CEO  
 Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla 2, Kati 5, Tiranë  
 Contacts: +355 (0) 4 2290121  
 info@albstar.al  
 Activity: Engineering, Construction

**Business Profile:** Established in 1995, ALB-STAR Ltd is one of the biggest companies in Albania in the field of engineering services, especially in hydraulic works, such as water supply, sewerage, monitoring and control systems, river protection; in transport infrastructure, such as roads, highways, bridges and other important works, in environmental protection, such as waste water treatment plants, ecological pits, in mechanical industry, such as manufacture of metal tanks, manufacture of metal structures, mechanical works for the oil and gas industry, pressure retaining vessels.

[www.albstar.al](http://www.albstar.al)



**AMERICAN HOSPITAL**

Representative: Klodian Allajbeu, CEO  
 Address: Rr. Sabaudin Gabrani, Godina Nr. 2, Tiranë  
 Contacts: +355 (0) 42 35 75 35  
 sekretaria@spitaliamerikan.com / www.spitaliamerikan.com  
 Activity: Hospital Medical Services

**Business Profile:** The American Hospital of Albania was established in December 2006 as the first private hospital in Albania. Actually the American Group operate in 8 (eight) facilities/ branches which include American Hospital I, American Hospital II, American Hospital III, American Laboratory Network, American Medical Center Fier, American Medical Center Durres, American Hospital Gjirokastra and American Hospital in Kosovo. The American Hospital mission is to offer comprehensive services in an environment where innovation and teaching are integral to care; where we are proud to serve patients and one another; where meeting the challenge of complex medical needs is viewed as a defining competency; and where quality and safety of care are a constant.

[www.spitaliamerikan.com](http://www.spitaliamerikan.com)



**A.E. DISTRIBUTION**

Representative: Elton Kuka, Administrator  
 Address: Rr. George Bush, Kulla 1, Kati 2, Tiranë  
 Contacts: +355 (0) 4 2261100  
 info@aed.al  
 Activity: Telecommunication, IT and Energy Sector

**Business Profile:** A. E. Distribution Sh.p.k. (AED), created in 04/24/2002, with court no. 27667 is a company with several years of experience and has a reputation and positive image in the environment and the area where it operates. AED is partner of Alcontrol for several years, signing various contracts for supply, installation, maintenance and services. Also, AED has a great experience in the field of construction and energy.

[www.aed.al](http://www.aed.al)



**BGP PRODUCTS SWITZERLAND GMBH (MYLAN)**

Representative: Denisa Bixheku, Administrator  
 Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë  
 Contacts: +355 (0) 4 2267120  
 denisa.bixheku@mylan.com  
 Activity: Pharmaceutical Company

**Business Profile:** BGP Products Switzerland GmbH is affiliate of Mylan, a global pharmaceutical company committed to setting new standards in healthcare and providing people access to high quality medicine. They offer a growing portfolio of more than 7,500 products, including prescription generic, branded generic, brand-name and bio-similar drugs, as well as over-the-counter (OTC) remedies. Mylan operates in more than 165 countries and territories.

[www.mylan.com](http://www.mylan.com)



**ALUFLOR SH.P.K.**

Representative: Florentia Erjola Xheko, President  
 Other contact: Erinda Pajo, Head of Human Resources Department  
 Address: Rr. Xhamfize Keko, Ish Profarma, Pallati i Conad, Kati 2, Tiranë  
 Contacts: +355 (0)694041204/(0)694041208  
 info@alufloor.com, sales@alufloor.com  
 Activity: Construction, Glass Facade & Alucobond, Engineering Consultancy

**Business Profile:** Alufloor Construction Group, founded in 2005, is a company with business activity in the building industry, focused in concept, design, and implementation of high-end complex building envelopes. Alufloor's strategic partnerships with German companies specialized in building materials, developmental technology, and revolutionary architectural design deliver reliability to our clients.

[www.alufloor.com](http://www.alufloor.com)



**AMERICAN BANK OF INVESTMENTS**

Representative: Andi Ballta, CEO  
 Address: Zyrat Qëndrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë  
 Contacts: +355 (0) 4 2258755 / info@abi.al  
 Activity: Financial Institution, Banking Services

**Business Profile:** American Bank of Investments was created after the purchase of Credit Agricole Albania from Tranzit Finance in 2015 (a portfolio company of the U.S. private equity fund NCH Capital www.nchcapital.com). This acquisition was a success story in the banking market of Albania, followed by the acquisition of Banka NBG Albania in 2018, becoming in this way the sixth largest bank in the Albanian market.

[www.abi.al](http://www.abi.al)



**GENER 2**

Representative: Bashkim Ulaj, CEO  
 Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë. Contacts: +355 (0) 4 2248312, (0) 4 4501700  
 info@gener2.al  
 Activity: Construction

**Business Profile:** Gener 2 is one of the largest privately owned development and civil engineering companies in Albania with a diversified business portfolio which includes civil construction, infrastructure development, engineering, project management, energy, telecommunications, property management, retail and media. Counting more than 20 years of experience in the market, Gener 2 has established itself as the most prestigious development firm with a strong commitment to excellence.

[www.gener2.al](http://www.gener2.al)



**CBS CREATIVE BUSINESS SOLUTIONS**

Representative: Enio Jaço, CEO  
 Address: Rr. Mustafa Matohiti, Nr. 4, Kati 3, Tiranë  
 Contacts: +355 (0) 4 4536891, +355 (0) 682088110  
 enio.jaco@cbs.al  
 Activity: Business-Consulting, Agriculture Sector Development, Financial Consulting, Business Intelligence Technology, Tourism, SME-s, NGO

**Business Profile:** CBS is a business consulting and project implementation organization, which provides consultancy and implements innovative solutions for international donors, financial institutions, local entrepreneurs and other organizations. CBS has established expertise in Agriculture Development, Financial Consulting, Banking Products, Business Intelligence Technology, Tourism and Digital Market Innovation.

[www.cbs.al](http://www.cbs.al)



**JUNIK SH.P.K.**

Representative: Dedë Malutaj, President  
 Address: Lagjja SMT, Rr. Vëllezërit Haradinaj, (pranë Drejtorisë Pyjore), Lezhë, Contacts: +355 (0) 676050015  
 junikshpk@gmail.com; marketing@junikshpk.com  
 Activity: Construction, Trade and Services

**Business Profile:** JUNIK Sh.p.k. is a leading company in the field of construction in Albania that has been operating for more than 25 years. The company enables the rehabilitation of water supplies, sewerage systems, water treatment systems, road infrastructure works, special structural works, civil and residential buildings construction with advanced parameters and conditions; tourism and commerce, interior design and furnishing services, professional education. JUNIK Sh.p.k. operates in this fields from the very first process of work like projecting, till the last process that needs to be done, with its own units of duraluminium, plastics, gypsum, painting, wood works, furniture, electrical unit, air-conditioning and ventilation, paying particular attention to the details and quality of products and services, providing high standards, function, durability as well as comfort.

[www.junikshpk.com](http://www.junikshpk.com)



See what's possible™

**GUARDIAN GLASS S.A.**

Representative: Erion Siço  
Territorial and Architectural Marketing Manager  
Address 1: Rue du Puits Romain, L-8070, Bertrange, Luxembourg. Address 2: Tirana Business Park, Godina 7, Tiranë  
Contacts: +355 (0) 692045522  
esico@guardian.com  
Activity: Glass Production

**Business Profile:** Guardian Glass is part of Guardian Industries. Headquartered in Auburn Hills, Michigan, Guardian Glass is one of the world's largest glass manufacturers with leading positions in float and fabricated glass products for commercial, residential and transportation applications. Our Vision is to create value for our customers and society using fewer resources than our competitors and constantly innovate to improve the value we create.

[www.guardian.com](http://www.guardian.com)



**PRIMALL SH.P.K.**

Representative: Pece Milojkovski, General Manager  
Address: Rr. Ibrahim Rugova, Kontakt Building, Nr. 10, Kati 4, Tiranë  
Contacts: +355 (0) 4 4500909 / info@primall.al  
Activity: Official Importer and Distributor of JT International Tobacco Products in Albania

**Business Profile:** Primall is the official importer & distributor of JT International tobacco products in Albania territory. The company is part of Prima group that operates also in two other countries Macedonia & Kosovo. Actually in Albania they are trading brands like: Winston, Camel, Winston XStyle.

[www.primall.al](http://www.primall.al)



**CREDINS BANK**

Representative: Maltin Korkuti, CEO  
Address: Rr. Vaso Pasha, No. 8, Tirana  
Contacts: +355 (0) 4 5353000 / info@bankcredins.com  
Activity: Bank Services

**Business Profile:** Credins bank is the third largest bank in the country in deposits and assets and second largest for lending, offering 360-degree banking solutions to its customers. Our positioning in the market reflects our customer behavior. "We speak your language" is not simply a marketing slogan, but rather the definition of our attitude towards the client's needs. Our mission inherently acknowledges that people are our main competitive advantage. Therefore, the focus of our attention has continuously been the building up of strong and serious teams made up of talented people. We are here to assure our clients, partners and shareholders, business continuity and growth in consistence with their expectations and trust.

[www.bankcredins.com](http://www.bankcredins.com)



**XHEKO IMPERIAL HOTEL**

Representative: Eni Xheko, General Manager  
Address: Rr. Ibrahim Rugova, Nr. 56, 1019, Tiranë  
Contacts: +355 (0)4 2259574  
eni.xheko@xheko-imperial.com  
Activity: Hotel

**Business Profile:** Xheko Imperial Luxury Boutique Hotel is located in the center of city, in an ideal location on "Ibrahim Rugova" street, just behind the Albanian Presidency and close to the National Park of Tirana. It was founded in 1993 and it offers 72 Rooms, 4 Meeting Rooms, 2 Restaurants and Bars and a SPA to be opened soon.

[www.xheko-imperial.com](http://www.xheko-imperial.com)

**DELIA GROUP**

Representative: Viktor Delia, Administrator  
Address: Rr. Ramazan Demneri, Nd. 24, H. 2, Kodi Postar 1022, Tiranë.  
Contacts: +355 (0) 4 2258021  
infodelia@deliagroup.com.al;  
dviktor@deliagroup.com.al,  
delia.group@yahoo.com.  
Activity: Construction



**Business Profile:** DELIA GROUP is one of the oldest and leading companies in Albania and Kosovo. The company has participated and has been awarded national and international tenders on the construction of objects financed by the Albanian government, World Bank, European bank, EBRD and various private local and foreign investors. Delia Group is mainly focused on the managing of civil infrastructure, however, recently it has been expanded its activity in the energy sector. The rich and diversified portfolio of the company includes construction of rural and national roads, motorways, road maintenance, construction of clinics, schools & apartments, water supply & sewage systems and construction & operation of HPPs. They have terminated several projects such as the construction of the section Rubik-Rrëshen section (lot 3) of the motorway Durrës-Kukës-Morinë, the construction of the section Komoran-Arllat of the motorway Vermic-Pristina. Actually, they are working on the construction of two yard for the pipe platform for TAP project, and contract By-Pass Shkodër.

[www.deliagroup.com.al](http://www.deliagroup.com.al)



**HILTON GARDEN INN IN TIRANA**

Representative: Halil Ertan, General Manager  
Address: Hilton Garden Inn in Tirana, 146, Bulevardi Gjergj Fishta, 1001, Tiranë  
Contacts: +355 (0) 4 2200444  
hgitirana@hilton.com  
Activity: Hotels, Bar, Restaurant, Conference and Events

**Business Profile:** Hilton Garden Inn Tirana, the first Hilton branded hotel in Albania opened in August 2018 and the only international branded hotel in Tirana. Featuring 143 rooms & suites, over 1,200 sq.mt. of conference space for work and social events of up to 500 guests and the Olive Tree Restaurant and bar.

[www.hgitirana.hgi.com](http://www.hgitirana.hgi.com)



**SALILLARI LTD.**

Representative: Pëllumb Salillari, President  
Address: Rruga e Vjetër Vorë - Marikaj, Km. 1, Vorë  
Contacts: +355 (0) 4 4500945  
info@salillari.al  
Activity: Construction, Construction Materials Production, Construction Materials & Machineries Trading

**Business Profile:** The company is involved in construction activities of both industrial and civil works and those of infrastructure, from roads and highways to industrial complexes and housing.

[www@salillari.al](http://www@salillari.al)



**HOLLY & ENDI AUDITING SH.P.K.**

Representative: Berti Pashko, CEO  
Address: Blv. Gjergj Fishta, Pallati E88, nr. 12, Kodi Postar 1001, Tiranë  
Contacts: +355 (0) 4 2260905  
berti.pashko@gmail.com  
Activity: Auditing, Accounting, Bookkeeping

**Business Profile:** Holly & Endi Auditing Company Ltd is an audit company which was established on 31/10/2000 with the Decision of the Tirana Court with NIPT K31323006D and based in Tirana. The Company is registered in the official list of auditing company of IEKA (Institute of Chartered Auditor of Albania) with the number 32 dated since 28.12.2001.



**ETS Sh.p.k.**

Representative: Fatos Aliaj, Owner  
 Other contact: Shefki Dema, Managing Director  
 Address: Rruga Jordan Misja, ish Magazinat e UMB-së, përballë shtypshkronjës Demokracia, Tiranë  
 Contacts: +355 (0) 4 23 45 122,  
 Mobile: +355 (0)674 053 010  
 faliaj@ets-al.com  
 Activity: Electrical Supplies & Works.

**Business Profile:** ETS Company was established in 2001, with its activity throughout Albania. The purpose of the ETS establishment in Albania was to provide alternatives to the uninterrupted provision of electricity supplies to power corporation, various government institutions and public service companies. Main activity ETS shpk is in the field of power supply with electrical equipment and works for low, medium and high voltage.

[www.ets-al.com](http://www.ets-al.com)



**FRIGO FOOD Sh.p.k.**

Representative: Fatjon Xhaferaj, Administrator  
 Address: Rr. 3 Dëshmorët, Yzberisht, Tiranë  
 Contacts: +355 (0) 4 234598  
 fatjonfrigofood@hotmail.com  
 Business Activity: Import-Export of Meat Products

**Business Profile:** FRIGO FOOD started its activity in 1999. The main activity of the company is the import of meat products. The import of various products in Albania has made possible an expansion of products in the domestic market, thus fulfilling the existing deficiencies. Despite the meat products, the company imports also frozen vegetables, mainly potatoes, peas, and mixed vegetables. These products are imported from USA, Latin America and EU countries.



**Dekon Frigo Sh.p.k.**

Representative: Leonard Gugu, General Manager  
 Address: Komuna Bradashesh, Elbasan  
 Contacts: +355 (0) 672042868 / dekonfrigo@yahoo.com  
 Activity: Wholesales, Distribution and Retail. Import of Frozen Food.

**Business Profile:** DEKON FRIGO is a company that specializes in the import, distribution, packaging and processing of meat products. The company is certified according to the Hygienic-Sanitary Self-Control System H.A.C.C.P UNI 10854: 1999. DEKON FRIGO is one of the leading import companies in the chicken, beef and pork products industry. The portfolio products of the company are of US and EU origin. DEKON FRIGO has a wide range of foodstuffs for HORECA and supermarkets and provides the raw materials for meat products. The distribution network covers the entire territory of Albania and also owns several retail and wholesale stores. In addition, the company has constant and very good relations with the US companies and consider them as partners in their business.



**VEGA Sh.p.k.**

Representative: Kreshnik Çupi, General Director  
 Address: Autostrada Tiranë-Durrës, Km. 0, Tiranë  
 Contacts: +355 (0) 696060232 / sekretaria@vega.al  
 Activity: Construction of Public and Private Works (roads, bridge, building, ect.), Marine projects, Producing and trading concrete, aggregates, and construction materials, import-export.

**Business Profile:** VEGA was founded on 19.08.1999 as a company with its activities in civil construction fields and then it expanded throughout construction industry. Currently, VEGA Construction Group is one of the leading companies in project management and construction sector. Based on the experience gained during these years and continuous investments in equipment, machinery, manpower etc., VEGA Construction Group has expanded its activities in various sectors, including marine construction, road construction, hydropower construction, civil construction, industrial construction, etc. VEGA Construction Group is licensed by the Ministry of Public Works and Transport to provide all infrastructure services. Their vision consists in continuing to be the Leader Company and the first choice in engineering sector.

[www.vega.al](http://www.vega.al)



**LUFRA**

Representative: Franc Nreka, COO  
 Address: Lushnje-Fier, Km. 7, Tiranë  
 Contacts: +355 (0) 689022120  
 info@lufra.al  
 Activity: Dairy. Production and Distribution of Milk Products.

**Business Profile:** Founded in 1992, LUFRA has continued to expand both geographically and also on the variety of products offered in the market. 2013 marked the start of the TetraTop collaboration for the provision of the fresh dairy products through the ESL (Extended Shelf Life) system. Certainly, furthermore the factory has expanded by doubling its capacity and the laboratory for the milk analysis was fully modernized and becoming the leader of the dairy market in Albania.

[www.lufra.al](http://www.lufra.al)



**LAJTHIZA INVEST SH.A.**

Representative: Thanas Siveri, CEO  
 Address: Lajthizë, Njësia Administrative Qafë Mali, Fushë-Arrëz, Pukë  
 Contacts: +355 44 500 420 / info@lajthiza.al  
 Activity: Production, Packaging, Trading of Natural Mineral Water "Lajthiza".

**Business Profile:** Lajthiza Invest SH.A. was established in 1999 in the Municipality of Qafë-Mali, in Lajthiza village, Pukë. This is a deep mountainous area where the plant rises about 1000 m above the sea level. Lajthiza water sources from Roshi mountain in the height of 1600 m above the sea level. The investment consists of a Plant with an area of about 1200 m2, with ultra-modern technology, new machines and filling line. With working environment according to EU standards.

[www.lajthiza.al](http://www.lajthiza.al)



**Albanian Motor Company**

Representative: Gentian Karaj, General Manager  
 Address: Autostrada Tiranë-Durrës, Km. 10, Kashar, Tiranë  
 Contacts: +355 (0) 676045206 / emenaj@ford.com.al  
 Activity: Import-export, sale, leasing, rental, or lease related to commercial and industrial vehicles, to any type and model. Export-import of spare parts.

**Business Profile:** Albanian Motor Company is the only authorized representative for the trading and servicing of Ford vehicles in Albania for 15 years. From January 1, 2020, Albanian Motor Company is also a representative of the successful Korean brand Hyundai. Also, under the Albanian Motor Company logo is Ssang Yong. For more than 10 years, the Albanian Motor Company has been ranked in the first place as the concessionaire with the highest sales on new vehicles in Albania. The showroom of the company, spread over an area of 5 thousand square meters, creates ample space for anyone interested in the latest models and technologies that bring to the car market the three brands - Ford, Hyundai and Ssang Yong.

[www.ford.com.al](http://www.ford.com.al)



**BIG  
BUSINESSES  
OF AMCHAM**





## A A GROUP

### A & A GROUP

Representative: Aliona Zeqiri  
Executive Director & Partner  
Address: Rr. Brigada VIII, Pall.  
Teknoproject, Kati 2, Ap. 5  
(Vila Plus), Tiranë  
Contacts: +355 (0) 4 4503832,  
(0) 4 2257671  
aa.international@aa-group.net  
www.aa-group.net  
Activity: Customs Brokers,  
Logistic, Transport, Shipping,  
Consulting



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### AIMS INTERNATIONAL - ALBANIA

Representative: Monika Farka  
Managing Partner  
Address: European Trade Center,  
Tower A, 13/3, Tiranë  
Contacts: +355 (0) 4 4509261,  
Mobile: +355 (0) 692098706  
monika.farka@aims.al  
http://www.aims.al  
Activity: Employment and HR  
Services (Executive Recruitment,  
Coaching, Talent Assessment,  
Training, Leadership Services, HR  
Consulting & Outsourcing)



### ALBANIAN FINANCIAL INSTITUTION SH.P.K.

Representative: Elona Telha  
Administrator  
Address: Rr. Themistokli  
Gërmenji, pranë RTVSH-së,  
Kati 1, Tiranë  
Contacts: +355 (0) 4 4325360  
info@afinstitution.com  
www.afinstitution.com  
Activity: Non-Bank Financial  
Institution



### ALFA BUTRINTI SHPK (HOTEL BUTRINTI)

Representative: Erjon Spahiu  
Hotel Owner  
Address: Rr. Naim Frashëri,  
Sarandë  
Contacts: +355 (0) 85 225593/4/5  
hotelbutrinti@hotmail.com  
www.hotelbutrinti.com  
Activity: Tourism, Hospitality

## AMERICAN NOBLE COFFEE

### AMERICAN NOBLE COFFEE

Representative:  
Gjok Popaj  
Administrator  
Address: Vukpalaj, Bajzë,  
Komuna Kastrat,  
Malësi e Madhe  
Contacts: +355 (0) 692084627  
gjokpopaj@gmail.com,  
noblecoffee@gmail.com  
Activity: American Coffee Trade



### ARTINEL 95 SH.P.K.

Representative: Ariana Berberi  
Founder and CEO  
Address: Rr. Vorë – Fushë Krujë,  
Nd. 23, Muçaj, 1032, Vorë, Tiranë  
Contacts: +355 (0) 4 7800551;  
+355 (0) 682020187  
info@artinel.al  
www.artinel.al  
Activity: Sale of New and  
Pre-owned Personal and  
Commercial Vehicles, Genuine  
Spare Parts and Service for  
Several Brands



### ALBANIAN STEVEDORING COMPANY SH.P.K. (ASC)

Representative: Luis Hoxha,  
Administrator  
Address: Lagjja 1, Rruga  
Tregtare, Porti Detar, pranë  
Zonës së Mirëmbajtjes  
Mekanike, Durrës  
Contacts: +355 (0) 4 4514641  
luis@asc-durres.com  
www.asc-durres.com  
Business Activity: Port  
logistics, stevedoring



### ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION (AADF)

Representative: Martin Mata and  
Aleksandër Sarapuli  
Co-Chief Executive Officers  
Address: Rr. Ibrahim Rugova,  
Ndërtesa 42, Hyrja 7, Ap. 61,  
1019, PO Box. 1731, Tiranë  
Contacts: +355 (0) 4 2222408  
info@aadf.org  
www.aadf.org  
Activity: Foundation



### ALBPASTRIM SH.P.K.

Representative:  
Valbona Begolli  
Administrator  
Address: Rr. Tish Daija,  
Kompleksi Kika, Shkalla 6,  
Apt. 1, Kodi Postar 1023,  
Tiranë  
Contacts: +355 (0)  
696058155  
info@albgroup.al  
www.albgroup.al  
Activity: Professional Cleaning  
Services and Sale of Cleaning  
Products & Materials



### ATOM SH.P.K.

Representative: Endri Luga  
Administrator  
Address: Rr. Islam Alla, Pallati 56,  
Kati 1, Tiranë  
Contacts: +355 (0)  
692045580/81/90  
info@atom.al  
www.atom.al  
Activity: ITC Systems,  
Equipment, Software  
Development, Security Service



### AVANNTIVE CONSULTING SH.P.K.

Representative: Olta Kaziaj  
Managing Partner  
Address: Rr. Ibrahim Rugova,  
Sky Tower, 5/4, Tiranë  
Contacts: +355 (0) 4 2268079,  
(0) 4 2268219  
avanntive@avanntive.al  
www.avanntive.al  
Activity: Tax, Accounting, Advisory



### BEREQET SH.P.K.

Representative:  
Ali Onat, Administrator  
Address: Rr. Sabaudin Gabrani,  
Godina Nr. 8, Tiranë  
Contacts: +355 (0) 4 4316316  
arbbereqet@gmail.com  
www.bereqet.com  
Activity: Catering



**BINDI SH.P.K.**

Representative: Hysen Ruka  
President  
Address: Rr. Vaso Pasha, Nr. 8,  
Kati 4, Ap. 10, Tiranë  
Contacts: +355 (0) 4 2250715  
info@bindi.al  
www.bindi.al  
Activity: Consulting Services  
in the Field of Energy  
and Telecommunication,  
Representation of Foreign  
Companies, Construction, Trade,  
Import-Export



**BNT ELECTRONICS**

Representative: Jovan Bojdani  
CEO and Co-Founder  
Address: Blv. Zhan D'Ark, Kulla 3,  
Kati 2, Tiranë  
Contacts: +355 (0) 4 2273666/777  
info@bntelectronics.com  
www.bntelectronics.com  
Activity: Communication, Electrical  
Applications and Appliances, ITC  
Systems, Equipment, Software  
Development, Printing, Security  
Systems and Services, Fiscal  
Systems



**BOZGO SH.P.K.**

Representative: Tritan Bozgo  
Administrator  
Address: Rr. Pavarësia, Km. 3,  
Yrshek, Tiranë  
Contacts: +355 (0) 682020087  
tritanbozgo@bozgo-al.com  
www.bozgo-al.com  
Activity: Import-Export and  
Distribution



**COMMUNICATION PROGRESS SH.P.K.**

Representative: Gentian Likaj  
Administrator  
Address: Rr. 'Stanislav Zuber', Nd.  
2, H.19. Njësia Administrative Nr.  
7, 1023, Tiranë  
Contacts: +355 (0) 4 2413901  
cp@commprog.com  
www.commprog.com  
Activity: Information and  
Communications Technology



**CR PARTNERS**

Representative: Alban Çaushti  
Managing Partner  
Address: Rr. Ibrahim Rugova, Sky  
Tower, Kati 5/2, Tiranë  
Contacts: +355 (0) 4 2228181  
info@crpartners.al  
www.crparkers.al  
Activity: Consulting, Legal Services



**DAJTI EKSPRES**

Representative: Migena Malo  
Address: Stacioni i Poshtëm i  
Teleferikut, Tiranë, Linzë, Dajt  
Contacts: +355 (0) 684011003;  
(0) 4 2379111  
admin@dajtiexpres.com  
www.dajtiexpres.com  
Activity: Tourist Attraction (Cable  
Car Service, Restaurant, Hotel,  
Adventure Park, Mini golf, etc.)



**CC LAW OFFICE**

Representative: Soljan Celibashi  
Administrator  
Address: Rr. Panorama, Pall. 16,  
Kati 2, Shk. 3, Hyrja 1, Tiranë  
Contacts: +355 (0) 4 2235651  
contact@cclaw.al  
www.cclaw.al  
Activity: Legal Advisory Services



**CENTURY 21 ALBANIA**

Representative: Jonian Antoni  
Administrator/ CEO  
Address: Rr. Nikolla Tupe,  
Ndërtesa 4, Shkalla 3, Kati 5,  
Ap. 16, Tiranë  
Contacts: +355 (0) 4 2212121  
info@century21albania.com  
www.century21albania.com  
Activity: Real Estate LLC



**COFFEE CLUB ALBANIA**

Representative:  
Andrea Zaja, CEO  
Address: Rr. Myslym Keta, Km. 5,  
Komuna Dajt, Tiranë  
Contacts: +355 (0) 4 4803700;  
(0)684050220  
info@coffeeclub.al  
www.coffeeclub.al  
Activity: Lavazza Coffee



**DDB ALBANIA**

Representative:  
Juela Isaj, CEO  
Address: Observator Business  
Center, Kati 13, Rr. e Dibrës,  
Tiranë  
Contacts: +355 (0) 4 2419461,  
(0) 4 2419462  
info@albania.ddb.com  
www.ddb.com  
Activity: Communication,  
Advertising Agency



**DEMA - PATIN**

Representative: Edmond Isaku  
Administrator  
Address: Pallati i Kulturës,  
Kati i 3-të, Zyra 54-55, Tiranë  
Contacts: +355 (0) 682020663  
edmondisaku@yahoo.com  
Activity: Mining



**DINAMO SH.A.**

Representative: Migena Reçi  
Administrator  
Address: Rr. Ferit Xhajko, Tiranë  
Contacts: +355 (0) 4 2253798  
info@dinamo-sha.com  
www.dinamo-sha.com  
Activity: Trade Center and  
Mechanical Manufacture



**HOTEL ADRIATIK & ADRIATIK TOURS**

DUDA SH.P.K.  
 Representative: Nevila Dudaj,  
 Owner/ General Manager  
 Address: Rr. Pavarësia, Nr. 13,  
 Plazh, Durrës  
 Contacts: +355 52 260850  
 Mob. +355 692021778  
 info@adriatikhotel.com  
 www.adriatikhotel.com  
 Activity: Hospitality & Tour Agency



**Easy Albania sh.p.k.**

Representative:  
 Sabahete Osmani, CEO  
 Address: Rruga Migjeni, Zona  
 Kadastrale 3866, Pasuria Nr. 369/9-  
 N9/10, Kashar, Yzberish, Tiranë  
 Contacts: +355 (0) 698211382  
 sabiosmani@easyalbania.com  
 www.easyalbania.com  
 Activity: Marketing, Consulting,  
 Software Development;  
 Organization of fairs, marketing  
 & telemarketing services; Real  
 Estate; Business Consulting;  
 Software Development.



**EASYPAY**

Representative:  
 Lindita Shomo, CEO  
 Address: Rr. Ismail Qemali, Objekti  
 30, Hyrja 7, Kati 3, Tiranë  
 Contacts: +355 (0) 4 2264982  
 info@easypay.al  
 www.easypay.al  
 Activity: Non-Banking Financial  
 Institution



**FACILIZATION SH.P.K.**

Representative: Gjergji Guri  
 General Manager  
 Address: Rr. Sami Frashëri, Nj. B.  
 Nr. 5, Pallati 56, Kompleksi TID  
 (Qendra Nobis), Hyrja B, Kati 1,  
 Tiranë  
 Contacts: +355 (0) 4 2256006  
 gjergji.guri@facilization.com  
 www.facilization.com  
 Activity: Information Systems  
 Consulting, System Integration and  
 Software Development Services



**FARMATECH**

Representative: Elvis Kena  
 Administrator  
 Address: Rr. e Barrikadave, Tiranë  
 Contacts: +355 (0) 692035135  
 elviskena@gmail.com  
 Activity: Pharmaceutical Trade



**FAVINA SH.P.K.**

Representative:  
 Viktor Qylafi, CEO  
 Address: Rr. Anastas Lakce  
 (Kompleksi Favina), Lagjia 18,  
 Nr. 5, Korçë  
 Contacts: +355 (0) 82 245705  
 info@favina.net  
 www.favina.net  
 Activity: Construction,  
 Construction Materials Production,  
 Energy Supply



**YOUR BUSINESS PARTNER**

**ELECTRONIC TECHNOLOGY CENTER SH.P.K.**

Representative: Blerim Tafaj, CEO  
 Other Contact: Alentin Dervishi,  
 COO  
 Address: Rruga "Skënderbej"  
 Pallati Nr. 8, Zyra 8/1/1, Tiranë;  
 Contacts: +355 (0) 0693868880;  
 (0) 692251489  
 info@etc-trade.com  
 www@etc-trade.com  
 Activity: Finance, Consulting,  
 Commodity, Construction



**ERZENI SH.P.K.**

Representative: Saimir Begaj  
 Administrator  
 Address: Mëzes, Kashar  
 Contacts: +355 (0) 44500750  
 erzeni@erzeni.com  
 www.erzeni.com  
 Activity: Dairy. Production and  
 Trade of Milk Products



**EURO-BIÇAKU SH.P.K.**

Representative: Dashmir Biçaku  
 Administrator  
 Address: Autostrada Tiranë-  
 Durrës, Mbikalimi i Flakes, Rruga  
 Vëllazërimi  
 Contacts: +355 (0) 694022422  
 info@eurobicaku.com  
 www.eurobicaku.com  
 Activity: Furniture Production



**FLORIFARMA**

Representative: Frange Marku  
 Address: Njësia Bashkiake Nr. 9,  
 Rruga Jordan Misja, Kulla Nr. 4,  
 Kati 1, Tiranë  
 Contacts: +355 (0) 4 2267703  
 info@florifarma.com  
 www.florifarma.com  
 Activity: Pharmaceutical Distributor



**FROST & FIRE CONSULTING**

Representative: Rezart Spahia,  
 Managing Director  
 Reshard Këlliçi, Partner  
 Address: Rr. Papa Gjon Pali II,  
 ABA Business Center,  
 Suite 1401, Tiranë  
 Contacts: +355 (0) 4 4500230  
 rezart.spahia@ffconsulting.al;  
 reshard.kellici@ffconsulting.al  
 www.ffconsulting.al  
 Business Activity: Consulting



**GBX SH.P.K.**

Representative:  
 Bledar Doda  
 Administrator  
 Address: Rr. Tom Plezha,  
 Pall. Milo 200, Kati 1, Kashar,  
 Yzberisht, Tiranë  
 Contacts: +355 (0) 682045585  
 gentidoda37@gmail.com  
 Activity: Import-Export, Wholesale  
 of Working Tools



**GJIROFARMA**

Representative: Nikolla Gjoni  
 Address 1: Autostrada  
 Tiranë-Durrës, Km. 5,  
 Rruga Dytësore, Tiranë  
 Address 2: Bodrishtë, Rruga  
 Nacionale Gjirokastër-Kakavijë,  
 Gjirokastër  
 Contacts: +355 (0) 696000193  
 ngjoni@gjirofarm.com  
 Activity:  
 Dairy. Production and Trade.



**GRUPPO KONI**

Representative: Nik Nikolli,  
 President & Co-Founder  
 Lolita Ndoci, CEO & Co-Founder  
 Address: Shënkoll, Rile, Rruga  
 Markatomaj, Ndërtesë 4-katëshe,  
 Kilometri i 7-të i Rrugës Nacionale  
 Lezhë-Tiranë, Zona Kad. astrale  
 Nr. 3131, Nr. i Pasurisë 31/41,  
 Lezhë  
 Contacts: +355 (0) 698380646  
 lolita.ndoci@konisolutions.com  
 www.gruppokoni.com  
 Activity: Construction, Aluminum  
 Systems, Air Conditioning  
 Systems, Architectural Projecting  
 and Consultancy



**GUSTOSO**

Representative: Helton Shkurti  
 General Manager  
 Address: Njësia Bashkiake Nr.  
 2, Zona Kadastrale Nr. 3266, Rr.  
 Selim Brakja, Rrugica Eftimi Brand,  
 Sauk i Vjetër, Godinë 4-Katëshe,  
 Kati 1, Tiranë  
 Contacts: +355 (0) 684083903  
 info@gustoso.al  
 www.gustoso.al  
 Activity: Bar, Restaurants, Food  
 and Beverage Production,  
 Catering

**IRIS SH.P.K.**

**IRIS SH.P.K.**  
 Representative:  
 Arben Hoxha, President  
 Address: Rr. Dibrës, P. Amfora,  
 Ap. 18, Tiranë  
 Contacts: +355 (0) 4 2371042  
 h.arben01@gmail.com,  
 iris@albmail.com  
 Activity: Healthcare



**IUTECREDIT ALBANIA**

Representative: Akan Ajdini  
 Chief Executive Officer  
 Address: Njësia Administrative  
 Nr. 5, Rruga "Andon Zako Çajupi",  
 Ndërtesa Nr. 3, Hyrja 2, Tiranë  
 Contacts: +355 (0) 4 2239111  
 akan.ajdini@iutecredit.al  
 www.iutecredit.al  
 Activity: Microfinance Institution



**JAPAN TOBACCO INTERNATIONAL**

Representative: Sazan Alija  
 Address: Magjistr. F. Kosovë  
 - Prishtinë, Fushë Kosovë,  
 Republika e Kosovës  
 Contacts: +383 44 59 9704  
 Sazan.Alija@jti.com  
 Activity: Tobacco



**IDRA SH.P.K.**

Representative: Auron Pasha  
 Executive Director  
 Address: Rr. Siri Kodra, Ndërtesa  
 94, Apt. 49, Kodi Postar 1017,  
 Tiranë  
 Contacts: +355 (0) 4 2274767, (0)  
 4 2235519  
 idra@idra.al  
 www.idracompany.com  
 Activity: Consulting Services and  
 Market Research



**ICTS ALBANIA**

Representative: Panagiotis Fistedis  
 Administrator  
 Address: Blvd. "Gjergj Fishta",  
 Alpas Center, Building no. 146, 4<sup>th</sup>  
 Floor, Entrance 2, Tirana, Albania  
 Contacts: +355 (0) 4 2270936  
 info@icts.al  
 URL: www.icts.al, www.  
 ictseurope.com  
 http://www.linkedin.com/  
 company/icts-albania  
 http://www.facebook.com/  
 ICTSinAlbania/  
 Activity: Professional Security Services

**INTECH + SH.P.K.**

**INTECH + SH.P.K.**

Representative: Sokol Sinani  
 General Director  
 Address: Rr. Ibrahim Rugova,  
 Green Park Complex, Kulla 2, Kati  
 3, Dera 1, Tiranë  
 Contacts: +355 (0) 4 2241929  
 intech@intech-al.com  
 www.intech-al.com  
 Activity: System Design and  
 Development



**JUBICA Sh.p.k.**

Representative: Ndoc Kulla,  
 Administrator  
 Address: Rruga Sami Frashëri, Nr.  
 39, Pallati 19, Kati 2, Tiranë  
 Contacts: +355 (0) 686077777  
 jubica.al@gmail.com  
 www.jubica.al  
 Activity: Construction Company



**KANTINA E PIJEVE GJ. K. SKËNDERBEU**

Representative: Jurgen Dashi  
 Administrator  
 Address: Rr. Bajram Tusha, Durrës  
 Contacts: +355 (0) 52 264628  
 info@kantinasenderbeu.al  
 www.kantinasenderbeu.al  
 Activity: Wine and Alcoholic  
 Drinks' Production



**KASTRATI HOTELS & TOWER SH.P.K.**

Trade Name: Mak Albania Hotel  
 Representative: Elsi Keco  
 General Manager/ Administrator  
 Address: Sheshi Italia, Tiranë  
 Contacts: +355 (0) 4 2274707  
 elsi.keco@makalbania.com  
 www.makalbania.com  
 Activity: Hotel, Bar Restaurants



**KPMG ALBANIA SHPK**

Representative: Alba Paparisto  
Executive Director  
Address: Rr. Abdi Toptani,  
Torre Drin, kati 3, 32/1, Tiranë  
Contacts: +355 (0) 4 2274524  
al-office@kpmg.com  
www.kpmg.com/al  
Activity: Tax, Advisory,  
Bookkeeping, Legal



**LEON KONSTRUKSION SH.P.K.**

Representative: Florenc Sharka  
Address: Rr. Tish Daija,  
Kompleksi KIKA 2, Pallati Nr. 9,  
Kati 8, Tiranë  
Contacts: +355 (0) 4 2421133  
fsharka@leonkonstruksion.al  
www.leonkonstruksion.al  
Activity: Construction



**LINKACROSS**

Representative: Jeff Barrett  
Director of Albanian Office  
Address: Rr. Jani Vreto, Nr. 18,  
Tiranë  
Contacts: +355 (0) 696039269  
jeff@linkacross.org  
http://www.linkacross.org  
Activity: Consulting – Business,  
Consulting – Legal Services



**MARLOTEX**

Representative: Teuta Qose  
Administrator  
Address: Ish Kombinati i  
Tekstileve, Berat  
Contacts: +355 (0) 32 238368  
info@marlotex.com  
www.marlotex.com  
Activity: Garment Manufacturing



**MCCANN TIRANA**

Representative: Suela Shtylla  
Managing Director  
Address: Rr. "Themistokli  
Gërmenji", Pallati Frashëri, Shk. 1,  
Ap.13, Tiranë  
Contacts: +355 (0) 4 4500350,  
+355(0) 4 4504079  
suela.shtylla@mccann.al  
www.mccann.al  
Activity: Advertising Agency



**NOA SH.A.**

Representative:  
Herjola Spahiu, CEO  
Address: Rr. Tish Daija, Pranë  
Komunës së Parisit, Kompleksi  
Haxhiu (Kika 2), Pall. 2, Kati 1,  
Tiranë  
Contacts: +355 (0) 4 2403764  
info@noa.com.al  
www.noa.com.al  
Activity: Microfinance and Small  
Business Finance



**LOXDON SH.P.K.**

Representative: Dëfrim Hima  
Administrator  
Address: Rr. Skerdilajd Llagami,  
Kompleksi i Vilave, ish Mak  
Albania, Tiranë  
Contacts: +355 (0) 692092900  
defrim.hima@loxdon.al  
Activity: Import-export of food  
goods



**LPA LEGAL**

Representative: Oltjan Hoxholli  
Address: Rr. Themistokli Gërmenji,  
Pegaso Building, Kati 7 & 8, Tiranë  
Contacts: +355 (0) 4 2421234;  
+355 (0) 675111681  
info@lpalbania.com  
www.lpalbania.com  
Activity: Legal Service



**LUFTHANSA GROUP -  
ALBANIA**

Representative: Zied Gueblaoui  
Country Manager Albania,  
Bulgaria, Kosovo, North  
Macedonia  
Address: Blv. Dëshmorët e Kombit,  
Hotel Rogner Europapark, Tiranë  
Contacts: +355 (0) 4 2235029,  
Mob: +355 (0) 692064548  
denisa.haxhi@dlh.de  
www.lufthansa.com, www.  
austrian.com  
Activity: Airline, Air Transport



**NOKIA SOLUTION BRANCH OY  
ALBANIA**

Representative: Dimitrios  
Papadopoulos  
Country Senior Officer CO Europe  
Address: Blvd. Bajram Curri,  
ETC, Kati 9, Tiranë  
Contacts: +355 (0) 682067065  
migena.koduzi.ext@nokia.com  
www.nokia.com  
Activity: Leading Technology Gear



**OPTIMA LEGAL & FINANCIAL**

Representative: Ilir Daci  
Managing Partner  
Address: Rr. Ibrahim Rugova,  
Sky Tower, 8/3, Tiranë  
Contacts: +355 (0) 4 2221666/151  
info@optima-al.com  
www.optimalaw.com  
Activity: Law Firm



**PIANETA SH.P.K.**

Representative: Armand Pashnjari  
Administrator  
Address: Rr. Faik Konica, Nd. 23  
H. 2, 1006, Tiranë  
Contacts: +355 (0) 4 2375445  
pianeta.shpk@gmail.com  
www.cobaso.com  
Activity: Espresso Coffee Machines  
Distribution and Technical  
Assistance



**PIK SH.P.K.**

Representative: Alban Fejzaj, CEO  
 Address: Rr. Pjetër Bogdani, Nr. 37, Tiranë  
 Contacts: +355 (0) 697053455  
 info@pik.al / www.pik.al  
 Activity: Marketing and Communication consulting; Advertising and Marketing Communications; Brand Development and Graphic Design; Digital Services; Web Design; Social Media Management; Event & Promotional activities Concept and Implementation; Audio and Video production; Media planning; Media buying; Media Monitoring



**POWER AND GAS OPERATIONS SH.P.K. (PGO)**

Representative: Greta Deljani, General Manager  
 Address: Rr. Ibrahim Rugova, Kompleksi Green Park, Hyrja 1, Kati 5, Ap. 26, Tiranë  
 Contacts: +355 (0) 696077455  
 greta.deljani@pgoalbania.com  
 www.pgoalbania.com  
 Business Activity: Energy, Power and Gas Wholesale Trading, Retail & Supply, Renewable Energy



**PRICEWATERHOUSECOOPERS AUDIT SH.P.K.**

Representative: Loreta Peçi Këlliçi, Country Managing Partner  
 Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë  
 Contacts: +355 (0) 4 2242254  
 loreta.peci@pwc.com  
 www.pwc.com/al  
 Activity: Accounting, Financial, Tax, Technology and Legal Consulting, Auditing



**SHEGAJ-AGR SH.P.K.**

Representative: Adriatik Hadëri, Administrator  
 Address: Dobraq, pranë ish SMT-së, Shkodër  
 Contacts: +355 (0) 692053078  
 adriatikhaderi@gmail.com  
 www.shegaj-agr.com  
 Activity: Agrobusiness



**SIDERAL SH.P.K.**

Representative: Georgios Tsikandylakis, Administrator  
 Address: Autostrada Tiranë - Durrës, Km. 24, Sukth, Durrës  
 Contacts: +355 (0) 687574505  
 info@sideral.vionet.gr  
 www.sideral.al  
 Activity: Steel Import and Distribution



**STARNET SH.P.K.**

Representative: Dritan Vreshta, Executive Director  
 Address: Rr. Dritan Hoxha, Ndërtesa 203, Kodi Postar 1023, Tiranë  
 Contacts: +355 (0) 682059503  
 info@starnet.al  
 www.starnet.al  
 Activity: Internet Service Provider



**PRINTEC ALBANIA (CYPRUS) LIMITED**

*Member of PrinTec Group of Companies*  
 Representative: Adrian B. Shehu, General Manager  
 Address: Blvd. 'Zogu i I', P. Edikom, Kati 10, Tiranë  
 Contacts: +355(0)42258065ext.101,  
 Mobile: +355 (0) 692095248  
 a.shehu@printecgroup.com  
 www.printecgroup.com  
 Activity: Solutions and Services provider for the Financial Institutions, Telco Industry, Large Retailers, Petroleum Companies, Government Organizations (Public & Private Sectors)  
 Official Business Partner of **NCR Corporation / VeriFone / FICO / Qmatic, GLORY, OBERTHUR, DormaKaba and others**



**RELIKAJ SH.P.K.**

Representative: Ramadan Likaj, President  
 Vjollca Likaj, Administrator  
 Griselda Hotaj, Attorney/ Lawyer  
 Address: Koplík, Malësi e Madhe  
 Contacts: +355 (0) 682041548, (0) 695466934  
 relikaj@gmail.com,  
 griseldahotaj@relikaj.net  
 www.relikaj.net  
 Activity: Production and Export of Medicinal Plants



**ROGNER HOTEL TIRANA**

Representative: Eva Xhepa, General Manager  
 Address: Blvd. Dëshmorët e Kombit, Tiranë  
 Contacts: +355 (0) 4 2235035  
 info.tirana@rogner.com  
 www.hotel-europapark.com  
 Activity: Tourism, Hospitality



**TASHKO PUSTINA - ATTORNEYS**

Representative: Flonja Tashko, Floran Pustina, Partners  
 Address: Blv. Dëshmorët e Kombit, Kullat Binjake Qendra Tregtare, Kati 2, 1019, Tiranë  
 Contacts: +355 (0) 4 2389190, (0) 4 2389192  
 flonia.tashko@tashkopustina.com,  
 floran.pustina@tashkopustina.com  
 www.tashkopustina.com  
 Activity: Law Firm, Legal Services



**TEGERIA SH.P.K.**

Representative: Lindjana Xhumari, Administrator  
 Address: Qendra e Biznesit Tirana, Kati 11, Tiranë  
 Contacts: +355 (0) 693750399  
 diana@tegeria.com  
 www@tegeria.com  
 Activity: Digital Transformation Services, Technology Consulting, Software Development



**TUV AUSTRIA HELLAS LTD (DEGA SHQIPËRI)**

Representative: Georgios Kokkinos, General Manager of Albania & Representative for Kosovo  
 Address: Rr. Ibrahim Rugova, Nd. 28, Hyrja 9, Ap. 30, Tiranë  
 Contacts: +355 (0) 697082570;  
 (0) 4 4500523/4/5  
 georgios.kokkinos@tuv.al  
 www.tuv.al  
 Activity: Audit, Certification, Technical Inspections and Training Services on Quality Management Systems (ISO Standards)



**ULYSSES ENTERPRISES SH.P.K.**

Representative: Ervin Aliaj  
Administrator  
Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë  
Contacts: +355 (0) 4 2253203,  
(0) 4 2253630  
ervin.aliaj@ulysses.al,  
customerservice@ulysses.al  
www.fedex.com/al/contact  
Activity: Postal Services, Air Transportation Company



**UNITED BANK OF ALBANIA**

Representative: Muhamed Prlja  
General Manager  
Address: Rr. Dritan Hoxha, Nd. 11, H. 3, Njësia Bashkiake Nr. 7, Kodi Postar 1023, Kutia Postare 128, Tiranë  
Contacts: +355 (0) 4 2404575/6/7  
info@ubaal.com  
www.ubaal.com  
Activity: Banking Services



**UNITED TRANSPORT-UPS**

Representative: Dorian Vezuli,  
Country Manager  
Geri Piranjani, Administrator  
Address: Rr. Dritan Hoxha, Përballë Pallatit të Sportit "A. Rusi", Tiranë  
Contacts: +355 (0) 4 2259742  
info@unitrans.com.al  
www.ups.com  
Activity: Courier, Logistics and Transportation Services, Local Service Provider for UPS in Albania



**XHOVANI-4 SH.P.K.**

Representative: Viktor Arrinaj  
President  
Address: Dobraç, Shkodër  
Contacts: +355 (0) 674004556  
xhovani\_4@yahoo.com  
Activity: Import-Export of Tiles and Hidrosanitary Equipment



**YLLI MERJA PF**

Address: Rr. Ferit Xhajko, Pallati SIMED, Nr. 11, Kati 1, Tiranë  
Contacts: +355 (0) 692318286  
ylli.merja@gmail.com  
www.merjabiprodukte.com  
Business Activity: Processing, Packing and Trade of Medicinal Herbs, Oils and Herbal Creams

**ZHAN 92**

**ZHAN 92**  
Representative: Edmond Kristo  
Administrator  
Address: Lagjia Skënderbej, ish Magazinat N.T.SH, Elbasan  
Contacts: +355 (0) 54 246677  
zhan92shpk@gmail.com  
Activity: Grocery Trade



**V+O Communication**

Representative:  
Aikaterini Sipitanou, Administrator  
Ilda Gjoka, Account Manager  
Address: Rr. "Brigada VIII," Godina 23, Shk.16, Kati 8, Apt. 45, Tiranë  
Contacts: +355 (0) 4 4514641  
ks@vando.gr; ig@vando.al  
www.vando.gr  
Business Activity: Communication, Public Relations



**VATRA**

Representative: Gerton Bejo  
Founder & CEO  
Address: Rr. Papa Gjon Pali II, No. 11/1, Tiranë  
Contacts: +355 (0) 4 2270250  
gerton@vatra.net  
www.vatra.net  
Business Activity: Communication, Creativity Industry



**WOODROW WILSON SCHOOL**

Representative: Lulzim Masha,  
President  
Adela Masha, Managing Director  
Address: Përballë Parkut Kombëtar, tek Liqeni Artificial, Tiranë  
Contacts: +355 (0) 4 2266902  
lmasha2006@yahoo.com  
www.wilson-school.com  
Activity: Private School



# SMALL BUSINESSES & NGOS

Patok lagoon  
Photography: Aida Repishti

**VISIT**  
Albania

## **ABRAHAM LINCOLN FOUNDATION OF ALBANIA**

Representative:  
Aida Repishti, President  
Address: Rr. Qemal Stafa, Nr.  
184, Tiranë  
Contacts: +355 (0) 4 2230880  
info@lincoln.org.al  
www.lincolnalbania.org  
Activity: Educational  
Development and Workforce  
Training Organization

## **ADLER CONSULTING SH.P.K.**

Representative:  
Tommaso Marseglia  
Chief Executive Officer  
Address: Rr. Ibrahim Rugova,  
Kompleksi Green Park, Kulla  
2, Apt. 24, Tiranë  
Contacts: +355 (0) 4 5601172  
tm@adler.al  
http://www.adler.al  
Activity: International  
Consulting, Corporate  
Advisory and Investments

## **AKSIONER INTERNATIONAL SECURITIES BROKERAGE**

Representative:  
Mark Crawford, Chairman  
Address: Kutia Postare 2944,  
Tiranë  
Contacts: +355 (0)  
674006002  
info@aksioner.com  
www.aksioner.com  
Activity: Financial Services

## **ALBATLAS**

Representative:  
Alma Kraja  
General Manager  
Address: Rr. Mine Peza, Nr.  
2, Tiranë  
Contacts: +355 (0) 4 2224446  
albatlas@hotmail.com  
Activity: Tour and Travel  
Agency

## **ALBANIAN CONSULTANCY**

Representative:  
Gentian Barjamaj,  
Administrator  
Address: Rruga Sami  
Frashëri, Pallati Titan  
Konstruksion, K. 10, Nr. 34,

Tiranë  
Contacts: +355 (0) 4 4503233  
genti@albanianconsultancy.com  
www.albanianconsultancy.com  
Activity: Auditing, Consulting,  
Accounting, Taxation,  
Bookkeeping

## **ANTONETA GJECI PF**

Representative:  
Antoneta Gjeci  
Address: Rr. e Kavajës, Pall.  
146, Shk. 3, Tiranë  
Contacts: +355 (0)  
693597526  
silvio.gjeci@gmail.com  
Activity: Apparel  
Trade.

## **BAYER D.O.O. REPRESENTATIVE OFFICE**

Representative:  
Orjana Janushaj  
Managing Director  
Address: Blv. Gjergj Fishta,  
Kulla Gora 1, Kati 4, Apt. 17,  
Tiranë  
Contacts: +355 (0) 4 2241988  
orjana.janushaj@bayer.com  
Activity: Pharmaceutical  
Representative Company

## **BIA ADVISORY SERVICES SH.P.K.**

Representative:  
Blerta Aliaj, Partner  
Address: Rr. e Barrikadave,  
Qendra Turdiu, Kati 8, Tiranë  
Contacts: +355 (0) 4 4531234  
info@biashpk.com  
www.biashpk.com  
Activity: Services and  
Consulting; Recruitment &  
Selection; HR Management  
Consulting; Training,  
Outsourcing and  
Staff Leasing

## **BILANC SH.P.K.**

Representative:  
Erion Tushe, CEO  
Address: Blv. Gjergj Fishta,  
Qendra Alpas, Kati 2, Shk. 2,  
Apt. 3, Tiranë  
Contacts: +355 (0) 4 4500222  
info@bilanc.com  
www.bilanc.com  
Activity: Accounting Software,  
Business Applications and  
Technology

## **BUKURIA SHQIPTARE BELI**

Representative:  
Beli Cafi, President  
Address: Rr. Mine Peza, Pall.  
102, Lagjja 4, Tiranë  
Contacts: +355 (0) 4  
2256699, Mobile: +355 (0)  
672079066  
beautybeli@gmail.com  
Activity: Beauty Salon, Trade  
of Cosmetics

## **DM CONSULTING SERVICES ALBANIA SH.P.K.**

Representative: Dritan Mezini  
Managing Partner  
Address: Rruga Luigj  
Gurakuqi, P. 4, Apt. 7 (pranë  
Sheshit Avni Rustemi), Tiranë  
Contacts: +355 (0)  
692031581  
dmezini@dm-consulting.biz  
www.dm-consulting.biz  
Activity: Human Resources  
Services, duapune.comonline  
Job Portal, IT Consulting  
and Software Solutions,  
Outsourcing, Management  
Consulting

## **D&A FIN PARTNER**

Representative:  
Dritan Abazi, CEO  
Address: Blv. Gjergj Fishta,  
Nd. 32, H.14, Tiranë  
Contacts: +355 (0)  
674080686  
dabazi@dafpartner.com  
www.dafpartner.com  
Activity: Consulting, Debt  
Collection Services

## **EFA SOLUTION SH.P.K.**

Representative:  
Etleva Laro, CEO  
Address: Rr. Gjergji Balshaj,  
Godina Nr. 6, Tiranë  
Contacts: +355 (0)  
696071313  
laro.e@efasolution.al  
www.efasolution.al  
Activity: Shoe Production and  
Trade

## **EM STORE ALBANIA**

Representative:  
Selamije Dinaku, Administrator  
Address: Dyqani Enrico-  
Marinelli, Toptani Center,

Rruga Abdi Toptani, Kati 0,  
Tiranë  
Contacts: +355 (0)  
682040574  
selatiral@yahoo.com  
www.enricomarinelli.com  
Activity: Men's Clothes Retail  
Shop

## **EMBASSY OF THE UNITED STATES IN ALBANIA**

Representative:  
Alex MacFarlane  
Economic/Political Officer  
Address: Rruga Stavro Vinjau,  
14, Tiranë  
http://tirana.usembassy.gov  
Activity: Embassy

## **ENDRIT XHAFERAJ PF**

Representative:  
Endrit Xhaferaj, CPA  
Address: Rr. e Bogdanëve,  
Pallati Eurocoll, Kati 1, Apt.  
1, Njësia Bashkiake Nr. 10,  
Tiranë  
Contacts: +355 (0)  
676040640  
endrit@xhaferaj.com  
www.xhaferaj.com  
Activity: Auditing, Accounting,  
Bookkeeping

## **ENERGY DEVELOPMENT GROUP SH.A.**

Representative:  
Sokol Meqemeja,  
Administrator  
Address: Rr. e Elbasanit,  
Vila Nr. 71, Tiranë  
Contacts: +355 (0)  
676044142  
info@edg.al  
www.edg.al  
Activity: Accounting Services,  
Legal Audits and Related  
Services

## **FATMIR KAZAZI**

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Kombit, Kullat Binjake,  
Kulla 2, Kati 4, Tiranë  
Contacts: +355 (0) 4 2370178  
fatmir@kazaziconsulting.com  
www.kazaziconsulting.com  
Activity: Financial and Fiscal  
Consulting



## SMALL BUSINESSES & NGOS

### FONDACIONI FOOD BANK ALBANIA

Representative:  
Willemijntje Verburg  
Executive Director  
Address: Rr. Ali Jegeni, Nr. 24/4-ND, Sharrë, Tiranë  
Contacts: +355 (0) 699952107  
info@foodbank.al  
www.foodbank.al  
Activity: NGO and Nonprofit Organization

### GALLERY 70

Representative:  
Lauresha Basha  
Administrator: Jon Kraja  
Address: Rr. Abdi Toptani, at Toptani Center, Tiranë  
Contacts: +355 (0) 682041859, (0) 692041859  
info@gallery70.art  
www.gallery70.art  
www.artsy.net/gallery-70  
Activity: Creative Industry. Art Gallery

### GDQ INTERNATIONAL CHRISTIAN SCHOOL

Representative:  
Lori Neuman, Director  
Address: Rr. Don Bosco, Tiranë  
Contacts: +355 692090515  
lori.neuman@gdqschool.org  
www.gdqschool.org  
Activity: Education, International School, K-12 Cambridge International Centre, ACSI and MSA accredited

### GREEN LIFE ALBANIA

Representative:  
Artan Rrëçeku, CEO  
Address: Njësia Bashkiake Nr. 5, Rr. Sami Frashëri, Godina Nr. 32, Kati 2, Tiranë  
Contacts: +355 (0) 676656656  
albaniagreenlife@gmail.com  
www.greenlife.al  
Activity: Trade of Home Appliances

### HARRY T. FULTZ INSTITUTE

Representative:  
Arian Kapedani  
General Director  
Address: Rr. Mine Peza,

Tiranë  
Contacts: +355 (0) 4 2222008  
ariankapedani@hotmail.com  
www.harryfultz.edu.al  
Activity: Foundation, Education

### HATFINANCE – ARDIOLA HUTA

Representative:  
Ardiola Huta,  
Managing Partner  
Address: Rr. Abdi Toptani, Torre Drin, Kati 2-të, Nr. 22/1, Tiranë  
Contacts: +355 (0) 4 631 5780, Mobile: +355 (0) 68 200 4181  
ardiola.huta@hatfinance.al;  
info@hatfinance.al  
www.hatfinance.al  
Activity: Audit, Financial Services

### INSTITUTI JETA E RE

Representative:  
Ilir Stavro,  
General Administrator  
Other Contact: Paul Converse Johnson  
Address: Rr. Themistokli Gërmenji, Nr. 6, Tiranë  
Contacts: +355 (0) 4 2274660  
ilir.stavro@ijr.al,  
paulconversejohnson@gmail.com  
www.ijr.al  
Activity: Religious Non-Profit

### JUNIOR ACHIEVEMENT OF ALBANIA

Representative: Suela Bala  
Executive Director  
Address: Rr. Pjetër Bogdani, Nd. 10, H. 5, Ap. 13, Njësia Administrative Nr. 5, 1019, Tiranë  
Contacts: +355 (0) 4 2259108  
info@junior-albania.org  
www.junior-albania.org  
Activity: Non-Profit Organization

### KONSORT

Representative:  
Benard Shehu  
General Director  
Address: Rr. e Barrikadave, Galeria Tirana, Pallati "Conad", Kati 7, Tiranë  
Contacts: +355 (0) 4 2260944  
contact@konsort.com  
www.konsort.com

Activity: Software Development, IT Consulting, Software Distribution

### LABORATOR ANALIZA MJEKËSORE

Representative:  
Altin Goxharaj, Administrator  
Address: Lagjia 18 Shtatori, Gjirokastër  
Contacts: +355 (0) 84 268534  
altinlabt@yahoo.com  
Activity: Medical Analysis Laboratory

### LLAMBI KARBUNARA

Address: Lagjia Kastriot, Rr. Brigada XI Sulmuese (Përballë Tatimeve), Fier  
Contacts: +355 (0) 696185179  
hysip@yahoo.com  
Activity: Trade of Hydro-Sanitary Products

### M & M IVANAJ FOUNDATION INSTITUT

Representative:  
Drita Ivanaj, Executive Director  
Address: Rr. Perlat Rexhepi, Nd. 19, H. 9, Tiranë  
Contacts: +355 (0) 4 4502680  
drita@ivanaj-foundations.org  
www.ivanaj-foundations.org  
Business Activity: Non-Profit Organization

### MRDC INTERNATIONAL FOUNDATION

Representative:  
Charles Linderman,  
General Director  
Anila Nebiu, Country Director  
Address: Rr. Ilo Mitke Qafëzezi, Nr. 3, International Hospital, Tiranë  
Contacts: +355 (0) 689023041  
chief@mrdc-int.com, anila.nebiu@mrdc-int.com  
www.mrdc-int.com  
Activity: Global Medical Support

### NET-SFS KRESTON SH.P.K.

A member of Kreston International - A Global Network of Independent Accounting Firms  
Representative: Rezar

Llukaçej  
Owner/ Partner  
Address: Rr. Muhamet Gjollesha, Godina Qendra Tregtare Ring, Shkalla 2, Kati 6, Apt. 6, Tiranë  
Contacts: +355 (0) 4 2202010; +355 (0) 692094490  
rezar.llukacej@net-sfs.al  
www.net-sfs.al  
Activity: Accounting, Auditing, tax and Other Advisory Services

### PEDERSEN & PARTNERS

Representative:  
Pranvera Papamihali  
Country Manager  
Address: Rr. e Elbasanit, Pallati Edil Al-It, (në Krah të Ambasadës Amerikane), Kati 2, Zyra 318, Tiranë  
Contacts: +355 (0) 4 2377114  
tirana@pedersenandpartners.com  
www@pedersenandpartners.com  
Activity: Employment and HR Services (Management Consultancy, Executive Recruitment, Executive Outplacement, Executive Compensation, Executive Assessment, Executive Talent Mapping)

### PELINKU PF

Representative:  
Shkëlqim Pelinku, President  
Address: Rr. 5 Maji, Concord Center, Tiranë  
Contacts: +355 (0) 4 2347425, Mobile: +355 (0) 692030750  
pelinkujeans@yahoo.com;  
info@pelinkutavel.com  
www.pelinku.com  
Activity: Trade of Garments and Travel Agency

### RE-GAL SH.P.K.

Representative:  
Irena Qerrushi, Administrator  
Other Contact: Alfred Qerrushi, Shareholder  
Address: Larushk, Rruga Nacionale Fushë-Krujë – Tiranë, Km. 4, Durrës  
Contacts: +355 (0) 699757171

irenaqerrushi@gmail.com;  
eroaromatic@yahoo.com  
Activity: Furniture Production and Trade

### RIU MERMER

Representative:  
Elmi Murati, Administrator  
Address: Rr. Kasem Shima, Banesë Private 1-Katëshe, Nr. 29, Kashar  
Contacts: +355 (0) 684071395  
riu.murati@gmail.com  
Activity: Manufacture of Marble & Granit

### S.T.A. SH.P.K.

Representative:  
Ines Dika  
Country Representative  
Address: Rr. Sami Frashëri, 23/9, Tiranë  
Contacts: +355 (0) 692061713  
info@sta-edu.com  
www.sta-edu.com  
Activity: Education, Country Master Distributor of ETS Tests

### SHQIPNIA-PC

Representative:  
Fatjon Kotoni  
Administrator  
Address: Rr. Sulejman Pasha, Pall. 2/1, Zyra 1, Tiranë  
Contacts: +355 (0) 683860000  
shqipnia-pc@hotmail.com  
Activity: Computer Systems & Services, Security Camera & Maintenance

### SOUVENIR ALBANIA

Representative:  
Ardit Bilani, Administrator  
Address: Rruga Studenti, Lagjia Qemal Stafa, Pallati i ri pas Drejtorisë së Tatimeve (Parrucë), Shkodër  
Contacts: +355 (0) 692072142  
arditbilani@souveniralbania.com  
www.souveniralbania.com  
Activity: Souvenirs, Home Décor, Art Crafts, Repairs & Production

### SPECTRUM SH.P.K.

Representative:  
Artemon Jani Gjika  
General Administrator/  
Co-Founder  
Address: Rr. Sulejman Delvina, përballë postës Nr. 8, Sound Gallery Showroom, Tiranë  
Contacts: +355 (0) 682068657  
j.gjika@spectrum.al  
http://WWW.SOUNDGALLERY.AL  
http://WWW.SPECTRUM.AL  
Activity: Retail and Wholesale Trade of Electronics, Audio & Professional Light Solutions

### STRATI & PARTNERS

Representative:  
Besnik Strati, Administrator  
Address: Rr. Mustafa Qosja, Pall. Nr. 8, Kati 3, Tiranë  
Contacts: +355 (0) 4 2267622  
besnik.strati@gmail.com,  
stratibesnik@yahoo.com  
www.mmco.al  
Activity: Legal Services and Fiscal Consulting

### STUDIO LIGJORE MIMOZA SADUSHAJ

Representative:  
Mimoza Sadushaj  
Address: Rr. Vaso Pasha, Pall 13/1, Tiranë  
Contacts: +355 (0) 4 2266242  
msadushi@hotmail.com  
Activity: Notary Services

### TETRA TECH ARD

Representative:  
Kevin McLaughlin  
Chief of Party  
Address: Rr. Dervish Hima, 3 Kullat pranë Stadiumit Qemal Stafa, Kulla 1, Apt. 91, Kati 10, Tiranë  
Contacts: +355 4 4504150,  
Mobile: +355 (0) 698821315  
kevin.mclaughlin@tetratech.com  
www.plgp.al  
Activity: United States Agency for International Development (USAID)-Funded Planning and Local Governance Project (PLGP)

### WORLD VISION ALBANIA

Representative:  
Eljona Boçe Elmazi  
National Director  
Address: Rr. "Skënderbej", Ndërtesa Gurten, Kati i 2-të, Tiranë  
Contacts: +355 (0) 4 2419601  
tirana@wvi.org  
http://www.worldvision.al/  
Activity: Non-Profit Organization

## ASSOCIATES Contact Info

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Address: 1468 Maryland st, Grosse Pointe Park, MI 48230, USA  
Contacts: +0015867449571  
transxpu@gmail.com;  
mtxpressunlimited@gmail.com  
Activity: Logistics. Non-Emergency Medical Transportations Services

### JORGJI BALLIU

Address: Zona Industriale, Korçë  
Contacts: +355 (0) 82 244530  
iridaballiu@yahoo.com  
www.mermerballiu.al  
Activity: Marble Processing

### MOZENDA INC DEGE E SHOQERISE SE HUAJ.

Representative: Mirgen Hoxha  
Administrator  
Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla Nr. 2, Kati 10, Tiranë  
Contacts: +355 (0) 675446541

mirgen.hoxha@mozenda.com  
www.mozenda.com  
Activity: Software Development, Data Scraping from the Web

### STEPHEN B. KELLY

Address: Rr. Him Kolli, Tiranë  
Contacts: +355 (0) 699959110  
kcgsbk@gate.net  
Activity: Software Development. Entrepreneurship

### VILLA ULLIRI SH.P.K.

Representatives: Sarah Gjimaraj, Lulzim Gjimaraj  
Co-owners  
Address: Radhimë, Orikum, Vlorë  
Contacts: +355 (0) 699952165;  
+0016098025679  
villaulhiri@gmail.com  
www.villaulhiri.com  
Activity: Tourism and Hospitality. Farm to Table Restaurant; Agritourism; Cultural Learning Center



# AMCHAM MEMBERS

## Listed by Business Activity

### ADVERTISING AND GRAPHIC DESIGN

- » DDB Albania
- » McCANN Tirana
- » PIK Sh.p.k.
- » V+O Communication
- » Vatra

### AGROBUSINESS

- » AlbGarden
- » CBS Creative Business Solutions
- » E.H.W. Sh.p.k.
- » Erzeni Sh.p.k.
- » Gjirofarma
- » Jordil Sh.a.
- » LUFRA
- » Miell Tirana Sh.a.
- » SHEGAJ-AGR Sh.p.k.
- » TONA-ALB Sh.p.k.
- » Villa Ulliri
- » Ylli Merja PF
- » ZICO Sh.a.

### AIRLINE

- » Lufthansa Group – Albania

### AUDITING, ACCOUNTING, BOOKKEEPING

- » Albanian Consultancy
- » Avanttive Consulting Sh.p.k.
- » Boga & Associates
- » Deloitte Albania
- » Endrit Xhaferaj
- » Ernst & Young Albania
- » Fatmir Kazazi PF
- » Grant Thornton
- » HATFINANCE - Ardiola Huta
- » Holly & Endi Auditing Sh.p.k.
- » KPMG Albania Sh.p.k.
- » Net-SFS Kreston Sh.p.k.
- » PricewaterhouseCoopers Audit Sh.p.k.

### BANKS

- » Alpha Bank Albania Sh.a.
- » American Bank of Investments
- » Credins Bank
- » Intesa Sanpaolo Bank of Albania

- » Procredit Bank Sh.a.
- » United Bank of Albania

### BAR, RESTAURANTS, CATERING

- » Alfa Butrint Shpk (Hotel Butrinti)
- » Bereqet Sh.p.k.
- » Dajti Ekspres
- » Duda Sh.p.k. - Hotel Adriatik
- » Europetrol Durrës Albania Sh.a.
- » Gustoso
- » Hilton Garden Inn in Tirana
- » Kastrati Hotels & Tower (Mak Albania Hotel)
- » P.V.N. - Hotel Colosseo
- » Rogner Hotel Tirana
- » Villa Ulliri
- » Xheko Imperial Hotel

### CABLE CAR SERVICE

- » Dajti Ekspres

### CAR AND VEHICLE TRADE

- » Albanian Motor Company
- » Artinel 95 Sh.p.k.
- » Auto Star Albania
- » Tendence 3A

### CLEANING SERVICES

- » Albpastrim Sh.p.k.
- » Korsel Sh.p.k.

### COMMERCE, WHOLESALE AND RETAIL

- » Antoneta Gjeçi PF
- » Bindi Sh.p.k.
- » Bozgo Sh.p.k.
- » Coffee Club Albania
- » Dinamo Sh.a.
- » Efa Solution Sh.p.k.
- » EM Store Albania
- » FRIGO FOOD Sh.p.k.
- » Gallery 70
- » GBX Sh.p.k.
- » Green Life Albania
- » GSA Sh.p.k.
- » Iris Sh.p.k.
- » Lajthiza Invest Sh.a.
- » Marketing & Distribution, Albania
- » Miell Tirana Sh.a.
- » Pelinku PF

- » Pianeta Sh.p.k.
- » Souvenir Albania
- » Spectrum Sh.p.k.
- » Tobacco Holdings Group Sh.p.k.
- » Zhan 92 Sh.p.k.
- » ZICO Sh.a.

### CONSULTING-BUSINESS

- » ABKONS
- » Adler Consulting Sh.p.k.
- » Albanian Consultancy
- » Avanttive Consulting Sh.p.k.
- » BALFIN Group - Balkan Finance Investment
- » Bia Advisory Services Sh.p.k.
- » Bindi Sh.p.k.
- » Boga & Associates
- » CBS Creative Business Solutions
- » D&A Fin Partner
- » Deloitte Albania
- » DM Consulting Services Albania Sh.p.k.
- » Easy Albania Sh.p.k.
- » Electronic Technology Center Sh.p.k.
- » ENERGY DEVELOPMENT GROUP Sh.a.
- » Frost & Fire Consulting
- » Gallery 70
- » IDRA Sh.p.k.
- » KPMG Albania Sh.p.k.
- » LinkAcross
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit Sh.p.k.
- » Strati & Partners
- » Vatra

### COMMUNICATION

- » A.E. Distribution
- » ABCom Sh.p.k.
- » Bindi Sh.p.k.
- » BNT Electronics
- » Communication Progress Sh.p.k.
- » DDB Albania
- » PIK Sh.p.k.
- » TCN
- » ONE Telecommunications SHA
- » V+O Communication
- » Vatra
- » Vodafone Albania Sh.a.

**CONSULTING-ENGINEERING PROJECTS**

- » ALB-STAR Ltd.
- » Aluflor Sh.p.k.
- » Bindi Sh.p.k.
- » Gruppo Koni
- » GSA Sh.p.k.

**CONSULTING-LEGAL SERVICES**

- » ABKONS
- » Boga & Associates
- » CC LAW OFFICE
- » CR Partners
- » D&A Fin Partner
- » Deloitte Albania
- » Fatmir Kazazi PF
- » Frost & Fire Consulting
- » KALO & ASSOCIATES
- » KPMG Albania Sh.p.k.
- » LPA Legal
- » LinkAcross
- » Net-SFS Kreston Sh.p.k.
- » Optima Legal & Financial
- » PricewaterhouseCoopers Audit Sh.p.k.
- » Strati & Partners
- » Tashko Pustina - Attorneys

**CONSTRUCTION**

- » ALB-STAR Ltd.
- » Aluflor Sh.p.k.
- » Bindi Sh.p.k.
- » Delia Group
- » EGNATIA Group Sh.a.
- » Electronic Technology Center Sh.p.k.
- » ETS Sh.p.k.
- » Europetrol Durrës Albania Sh.a.
- » FAVINA Sh.p.k.
- » Gener 2
- » Gruppo Koni
- » JUBICA Sh.p.k.
- » Junik Sh.p.k.
- » Kika Sh.p.k.
- » LEON KONSTRUKSION Sh.p.k.
- » P.V.N. - Hotel Colosseo
- » SALILLARI Ltd.
- » Tobacco Holdings Group Sh.p.k.
- » VEGA Sh.p.k.

**CONSTRUCTION MATERIALS PRODUCTION**

- » Alufil Sh.p.k.
- » Alumil - Albania
- » ANTEA Cement
- » Berdica Cement
- » FAVINA Sh.p.k.
- » Fushë Kruja Cement Factory
- » Riu Mermer
- » SALILLARI Ltd.
- » VEGA Sh.p.k.
- » Xhovani-4 Sh.p.k.

**CONSTRUCTION MATERIALS AND MACHINERIES TRADING**

- » Alufil Sh.p.k.
- » ANTEA Cement
- » Berdica Cement
- » FAVINA Sh.p.k.
- » GBX Sh.p.k.
- » Jorgji Balliu
- » Llambi Karbunara PF
- » SALILLARI Ltd.
- » SIDERAL Sh.p.k.
- » VEGA Sh.p.k.
- » Xhovani-4 Sh.p.k.

**COSMETICS TRADE AND ESTHETICS**

- » AVON Cosmetics Albania
- » Bukuria Shqiptare Beli

**CUSTOMS AGENCY**

- » A & A Group

**EDUCATION, PRIVATE SCHOOLS**

- » Abraham Lincoln Foundation of Albania
- » GDQ International Christian School
- » S.T.A Sh.p.k.
- » The Harry Fultz Institute
- » Turgut Ozal Education Sh.a.
- » Woodrow Wilson School

**ELECTRICAL APPLICATIONS AND APPLIANCES**

- » BNT Electronics
- » ETS Sh.p.k.
- » GSA Sh.p.k.
- » Pianeta Sh.p.k.

**EMPLOYMENT AND HR SERVICES**

- » AIMS International – Albania
- » Bia Advisory Services Sh.p.k.
- » DM Consulting Services Albania Sh.p.k.
- » Pedersen & Partners

**ENERGY**

- » A.E. Distribution
- » Devoll Hydropower Sh.a. subsidiary of Statkraft AS
- » ENERGY DEVELOPMENT GROUP Sh.a.
- » ETS Sh.p.k.
- » FAVINA Sh.p.k.
- » GSA Sh.p.k.
- » KESH Sh.a.
- » Korsel Sh.p.k.
- » Power and Gas Operations Sh.p.k. (PGO)

**EXPLORATION AND RESEARCH SERVICES**

- » Bankers Petroleum Albania Ltd.
- » DEMA-PATIN

**FINANCIAL SERVICES AND INSTITUTIONS**

- » AK-INVEST Sh.a.
- » Aksioner International Securities Brokerage
- » Albanian Financial Institution Sh.p.k.
- » CBS Creative Business Solutions
- » D&A Fin Partner
- » EasyPay
- » Ernst & Young Albania
- » Financial Union Tirana/ Western Union
- » HATFINANCE - Ardiola Huta
- » IuteCredit Albania
- » KPMG Albania Sh.p.k.
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit Sh.p.k.

**FOOD AND BEVERAGE PRODUCTION**

- » Bereqet Sh.p.k.
- » Birra Korça Sh.p.k.

- » Coca-Cola Bottling Shqipëria
- » E.H.W. Sh.p.k.
- » EGNATIA Group Sh.a.
- » Erzeni Sh.p.k.
- » Gjiofarma
- » Gustoso
- » Kantina e Pijeve Gj. K. Skënderbeu
- » Lajthiza Invest Sh.a.
- » LUFRA
- » Miell Tirana Sh.a.
- » Relikaj Sh.p.k.
- » TONA-ALB Sh.p.k.

**FOOD AND BEVERAGE TRADE**

- » American Noble Coffee
- » Bereqet Sh.p.k.
- » Birra Korça Sh.p.k.
- » Bozgo Sh.p.k.
- » Coca-Cola Bottling Shqipëria
- » Dekon Frigo Sh.p.k.
- » DEVI 20-Group Sh.p.k.
- » E.H.W. Sh.p.k.
- » EGNATIA Group Sh.a.
- » Erzeni Sh.p.k.
- » Fondacioni Food Bank Albania
- » FRIGO FOOD Sh.p.k.
- » Gjiofarma
- » Gustoso
- » Kantina e Pijeve Gj. K. Skënderbeu
- » Lajthiza Invest Sh.a.
- » LoxDon Sh.p.k.
- » LUFRA
- » Miell Tirana Sh.a.
- » Relikaj Sh.p.k.
- » Teuta Durrës
- » TONA-ALB Sh.p.k.
- » ZICO Sh.a.

**FOUNDATIONS, ASSOCIATIONS, NGOS, PROJECTS**

- » Abraham Lincoln Foundation of Albania
- » Albanian-American Development Foundation (AADF)
- » Fondacioni Food Bank Albania
- » GDQ International Christian School

- » Instituti Jeta e Re
- » Junior Achievement of Albania
- » LinkAcross
- » M & M Ivanaj Foundation Institut
- » MRDC International Foundation
- » The Harry Fultz Institute
- » Tetra Tech ARD
- » World Vision Albania

**FURNITURE MANUFACTURING AND TRADE, SHELVING UNITS**

- » EURO-BIÇAKU Sh.p.k.
- » RE-GAL Sh.p.k.
- » GALLERY/ ART
- » Gallery 70

**GLASS PRODUCTION**

- » Alufil Sh.p.k.
- » Guardian Glass

**HEALTHCARE AND RELATED SERVICES**

- » American Hospital Sh.a.
- » Iris Sh.p.k.
- » Laborator Analiza Mjekësore-Altin Goxharaj
- » MRDC International Foundation

**HOSPITALITY**

- » Alfa Butrint Shpk (Hotel Butrinti)
- » Dajti Ekspres
- » Duda Sh.p.k. - Hotel Adriatik
- » Hilton Garden Inn in Tirana
- » Kastrati Hotels & Tower (Mak Albania Hotel)
- » P.V.N. - Hotel Colosseo
- » Rogner Hotel Tirana
- » Villa Ulliri
- » Xheko Imperial Hotel

**INSURANCE**

- » Intersig Vienna Insurance Group
- » SIGAL Uniqa Group Austria
- » Sigma InterAlbanian Vienna Insurance Group

**INTERNATIONAL INSPECTION SERVICES, QUALITY MANAGEMENT SERVICES**

- » TUV Austria Hellas Ltd. (Dega Shqipëri)

**INTERNET PROVIDER**

- » ABCom Sh.p.k.
- » Starnet Sh.p.k.

**INVESTMENT MANAGEMENT**

- » BALFIN Group - Balkan Finance Investment

**ITC SYSTEMS, EQUIPMENT, SOFTWARE DEVELOPMENT**

- » A.E. Distribution
- » ABCom Sh.p.k.
- » ATOM Sh.p.k.
- » Bilanc Sh.p.k.
- » BNT Electronics
- » CCS
- » Communication Progress Sh.p.k.
- » DM Consulting Services Albania Sh.p.k.
- » Facilitation Sh.p.k.
- » Easy Albania Sh.p.k.
- » EasyPay
- » InfoSoft Systems Sh.p.k.
- » Intech + Sh.p.k.
- » Konsort
- » Mozenda Inc. Degë e Shoqërisë së Huaj
- » Nokia Solution Branch OY Albania
- » PrinTec Albania (Cyprus) Limited
- » S2 Albania
- » Shqipnia-PC
- » Stephen B. Kelly
- » TCN
- » Tegeria

**LOGISTICS**

- » Edlira Zaloshnja Ndocaj
- » A & A Group
- » Albanian Stevedoring Company Sh.p.k. (ASC)
- » ZICO Sh.a.

**MEDICINAL PLANTS AND HERBS**

- » Relikaj Sh.p.k.
- » Ylli Merja PF

**NOTARY SERVICES**

- » Mimoza Sadushaj

**OIL & GAS**

- » Bankers Petroleum Albania Ltd.
- » Europetrol Durrës Albania Sh.a.
- » Power and Gas Operations Sh.p.k. (PGO)
- » Western Atlas International Inc.

**PACKAGING MATERIALS, PACKAGING MACHINERIES**

- » Dimapak
- » Lajthiza Invest Sh.a.
- » Teuta Durrës

**PHARMACEUTICAL**

- » Bayer D.O.O. Tirana Representative Office
- » BGP Products Switzerland GmbH (Mylan)
- » Farmatech Sh.p.k.
- » Florifarma
- » Fufarma Sh.a.
- » Rejsi Farma

**REAL ESTATE, PROPERTY ASSESSMENT**

- » Century 21 Albania
- » Easy Albania Sh.p.k.

**SECURITY SCREENING**

- » S2 Albania

**SECURITY SYSTEMS AND SERVICES**

- » ATOM Sh.p.k.
- » BNT Electronics
- » ICTS Albania
- » Shqipnia-PC
- » TCN

**SHOE PRODUCTION AND TRADE**

- » Efa Solution Sh.p.k.

**TELEPHONY SERVICES**

- » ONE Telecommunications SHA
- » Vodafone Albania Sh.a.

**TEXTILES AND GARMENT MANUFACTURING**

- » Marlotex

**TOBACCO**

- » British American Tobacco Albania
- » Japan Tobacco International
- » Marketing & Distribution, Albania
- » Philip Morris Albania Sh.p.k.
- » PRIMALL Sh.p.k.
- » Tobacco Holdings Group Sh.p.k.

**TRANSPORT AND COURIER SERVICES**

- » A & A Group
- » DHL International (Albania) Ltd.
- » Ulysses Enterprises Sh.p.k.
- » United Transport-UPS

**TRAVEL AND TOUR AGENCY**

- » AlbAtlas
- » Duda Sh.p.k. – Adriatik Tours
- » Pelinku PF



**FOUNDING & HONORARY MEMBERS**

- Gary A. Moinette** Former AmCham President
- Lorenzo Roncari** Former AmCham Vice President
- Krenar Loloçi** Former AmCham Board Member
- Nick Karas** Former AmCham Board Member
- Charles Levesque** Former Economic/Commercial Officer, US Embassy

**HONORARY MEMBERS OF AMCHAM:**

- Alexander Arvizu** US Ambassador to Albania
- Charles Levesque** Former US Economic Commercial Officer to Albania
- David Anderson** Former AmCham President
- James Jeffrey** Former US Ambassador to Albania
- Jeffrey Griffin** Former AmCham President
- John L. Withers** Former US Ambassador to Albania
- Lorenzo Roncari** Founding Member
- Marcie Ries** Former US Ambassador to Albania
- Floreta Faber** Former Executive Director of AmCham Albania
- Henry Jardine** Former US Deputy Chief of Mission to Albania
- Mark Crawford** Former President of AmCham Albania
- Enida Bezhani** Former Executive Director of AmCham Albania

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