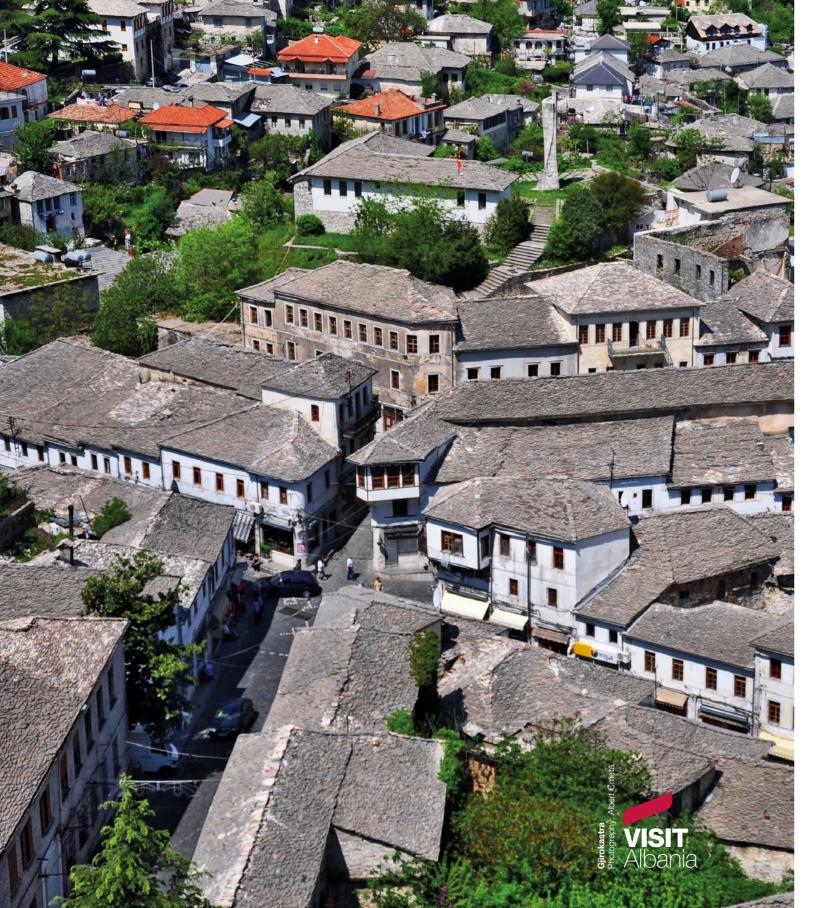
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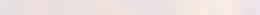




# **YEAR BOOK 2021**







Kjo platformë vjen në partneritet strategjik me:







Grant Thornton



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09

LETTER FROM THE U.S. AMBASSADOR

10

LETTER FROM THE MINISTER OF FINANCE AND ECONOMY

**13** 

LETTER FROM THE PRESIDENT OF AMCHAM

14

LETTER FROM THE EXECUTIVE DIRECTOR

21

**CODE OF ETHICS** 

**22** 

**YEAR 2020 IN REVIEW** 

24

AMCHAM EVENTS 2020

**34** 

**HIGHLIGHTS** 

**36** 

LOBBYING AT AMCHAM

39

AMCHAM COMMITTEES

44

AMCHAM PUBLICATIONS

46

FINANCIAL REPORT

48

**SPONSORSHIP** 

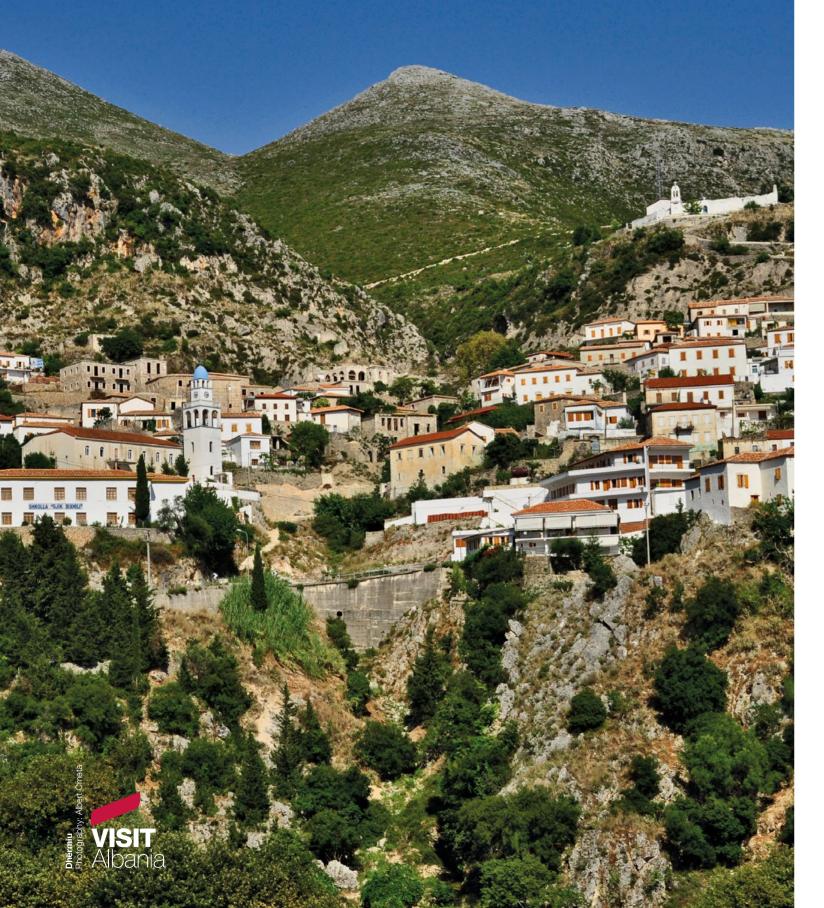
**50** 

**INFORMATION AND ADDRESSES** 

**60** 

**MEMBERSHIP DIRECTORY** 

AMCHAM ALBA







# Deap Angican Champer of Commerce Wempers

Thirty years ago, Albania threw off the shackles of dictatorship and communism and renewed diplomatic relations with the United States. Since then, Americans and Albanians have built the unshakable partnership we have today. The work of the American Chamber of Commerce in Albania has directly contributed to our successes. Alongside contributions from political leaders, businessmen and women have worked hard to connect our economies and citizens. Today, we have the opportunity to significantly enhance U.S.-Albania cooperation in democracy, defense, and business. Our cooperation on democracy - including

rule of law - and defense are well known. The U.S. Embassy is proud is that we are also now seeing real movement on the business front. Last October, the United States and Albania signed an historic Memorandum of Economic Cooperation. That agreement immediately facilitated a pair of energy projects that would be a game-changer not only in Albania but in the region. We are hopeful that this will be the first of many more opportunities for U.S. business in and with Albania. We look forward to supporting the efforts of the Albanian government to improve the business climate, including by moving forward with justice reform and resolving prop-

erty rights. Clean courts and clear, transparent rules will surely attract greater trade and investment. We thank AmCham and its members for doing their part to deepen connections between our countries through trade and investment between the United States and Albania.

Sincerely, Ambassador Juni Kim

# Letter from the **Minister of Finance and** Economy, Delina Ibrahimaj

Dear An Chan Menbers It is my pleasure to greet you and continue the already established

I want to express my gratitude for Am-Cham's long outstanding contribution in improving the general business climate of the country, while at the same time share with you the positive developments related to the economy. We believe that a friendly and competitive business environment, operating in a well-managed, and innovative financial sector, as well as a resilient economy, are key to enhance the prosperity and growth of businesses, and consequently the economic activity. AmCham has played an important role in this area, and we hope that it will continue to further pave the path towards deepening the American-Albanian business and economic relations, as well as lead the way to intensifying such relations at a regional and international

Investments from the United States have increased over the years, while there is still potential for additional cooperation through unexplored opportunities. The government is committed to continue with the reform process, including, but not limited to the digital revolution, the fight against the informal economy and the capital markets reform package to improve the business climate and promote investments. The adoption of payment services law and the legal frame-

work in place for the establishment, regulation and supervision of capital markets have provided the right conditions for the creation of fully operative capital markets, and the provision, regulation and supervision of new financial services, including the flourishing of Fin-Tech companies.

The government is also supporting the formalization process of businesses, promoting efficient business operations through the full implementation of the Law on Electronic Invoice and Monitoring System, otherwise called "Fiscalisation Process". Fortunately, ahead of the pandemic, we initiated the #Digital Revolution in public institutions, with the aim of making services digitally accessible for citizens, removing the documentation to obtain services, and saving precious time for citizens and businesses. Actually over 95% of the services are offered online through the e-Albania platform and the process still continues.

To this end, further improvement of the business environment and consequently the attraction of investments remain the final goals. The government plans to achieve this through strategic planning by identifying the strategic sectors of the economy and attracting FDIs, refining the legal framework, improving the rela-

tionship between citizens and the public administration through the Joint-Governance Platform, fighting corruption and the informal economy and creating the digital infrastructure to facilitate all this, in line with the goals already highlighted in the 2030 Agenda of the Albanian Gov-

Lastly, following our European integration path and the creation of a Common Regional Market of the Western Balkans region, will take us higher on the investors map. It will provide opportunities for EU and US investors, in a region which promotes growth, and which aims to be part of a wider and more unified region such as the European Union.

It will be my duty, as Minister of Finance and Economy, to carry on the vision of this Government towards economic recovery and more inclusive growth, which provides equal opportunities and welfare for everyone. It will be my pleasure to carry on this duty with the support of partners like the American Chamber of Commerce.

Thank you,













A year goes fast and we are quickly approaching our 21st General Assembly. The AmCham Yearbook has become a symbol of our productive networking and engagement with the Chamber. Thank you for being active and contributing throughout the year!

Throughout the year, we worked hard to keep a promise – fight for your rights. Our principles of transparency, fair competition and ever bigger business opportunities, guided our approach to everything we did. We are proud of the partnership we have forged and your distinct role to support our advocacy activities.

Our joint call to action to launch the "Investment Agenda" brought a high official engagement with the Government, Political Parties and Public Institutions. We are determined to turn the 40 recommendations into a legal framework. But in order to continue the engagement, I invite you to continue staying in-

on the private sector's contribution to the country's development, including great job opportunities, diversifying production patterns, generating investment and legislative reforms to simplify procedures for establishing standards and encouraging local and foreign investments.

The main message that I would like to convey to you under this commitment is that, the Chamber seeks to make its membership an active partner in the implementation of major economic development projects, supported by a better business enabling environment.

I would like to thank the Board of Directors for the strategic vision, the excellent work of our technical Committees and AmCham's Execu-AmCham places great importance tive staff for delivering the hard part of day to day solutions. And thanks to our growing partnership with the U.S. Chamber of Commerce we are advancing better trade opportunities with the U.S. Still, I want to assure that stronger economic and investment opportunities are yet to

> Thank you and looking forward to more productive and actionable opportunities next year!





# Letter from the **Executive Director**, Neritan Mullaj

Deap Members

The publication of this important report coincided with the first days of my new position, and I thought it was a perfect opportunity to use it as my first communication with all of you. Taking on this leadership responsibility, to run the American Chamber of Commerce in Albania, is a big challenge. My business-related experience will help me contribute to the development and growth of the organization, the intensification of its activities in the service of members and the promotion of cooperation with international businesses, especially American ones. Above all, working together to place the spotlight on your needs to operate in an optimal business climate gives me the confidence to be successful.

I want to share with you some thoughts on how, together, we can successfully perform our roles in this organization, to continue to be a market leader in not only the expertise we bring on how business is done and promoted through cooperation, but also in the ideas we give in the drafting and improvement of laws that regulate business activity.

I find the chamber with five committees, in which your voluntary efforts bring added value to the organization. In these committees, through your expertise, you give all members the opportunity to address issues you face with institutions that make and implement laws, procedures and regulatory systems as well as to deal with human resources and new technological innovations in the era of business digitalization. It is important to develop this working relationship, to share knowledge and foster innovation.

As an organization that influences economic development policies, Am-Cham presents today an Investment Agenda to the community and institutions. When we talk about improving the business climate, we take into account all the factors -- fiscal issues, respect for the law, property rights, copyright, the fight against corruption, equality in the market, etc. But we don't just diagnose the problem. We also make recommendations and work hard through our lobbying processes to implement those recommendations.

The pandemic was a barrier to implementing your business plans.



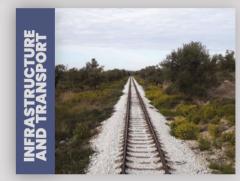
It taught us that we should always have a backup plan, and that being versatile in business, depending on the circumstances, will be an imperative of the time. It is a pleasure to see that most of you are moving forward with your activity and demonstrating strength and vitality in the face of this global crisis. It is even more of a pleasure to see you continue to be part of the Chamber and have confidence in its role. It is no coincidence that the list of members continues to include the founders and those who built Am-Cham's strong foundation. Veteran members and new members come together today to work under the American Chamber of Commerce brand with the goal of creating a sustainable and business-friendly environment.

> I look forward to working with all of you. Sincerely,

> > Merijan # Jullaj











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Balfin Group Our success with AmCham in the coming months and years will be measured not only by how much each of us contributes to our daily lives, but also by the shared vision and aspirations we will have. I am sure that in this aspect, we are on the right track.

**VICE-PRESIDENT** 

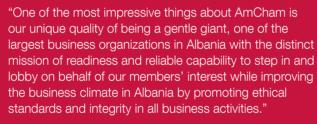


The Harry T. Fultz

Institute

**CBS** Creative **Business Solutions** 

AmCham is the strongest champion of American - Albanian business values. Its principles of fair competition and free enterprise have guided AmCham into what has become today - a successful platform where members can connect, network and advocate





"I am proud to be part of an institution which continues to be strong and offer its members better environment to do business"





**BOARD MEMBER** LinkAcross

"I am thrilled that AmCham continues to be Albania's strongest and most effective business chamber. While Albania undoubtedly faces tremendous obstacles in 2020. I'm confident AmCham will help its members successfully navigate this challenging business climate."



**BOARD MEMBER** 

Xheko Imperial Hotel

"AmCham is a strong business advocate and I am proud to serve on its board and be a voice to help actively improve the business climate in Albania."



Philip Morris Albania

I would like to thank our members for their trust and contribution during these challenging times. The decline of business climate perception in the last years has raised our awareness that much more needs to be done. The Investment Agenda is a strong tool to address those improvement needs – it reflects our members' views and sets the tone for our engagement with governing bodies, with clear directions and recommendations. I invite all members to actively contribute for making this agenda a reality!



17







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As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:

# Government Engagement:

Member Businesses shall respect the rule of law in their engagement with the government: Respect laws and regulations and adhere to the rule of law: Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law; Refrain from attempting to influence any interests through the exchange of gifts, money, or Information: Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

#### **Business Conduct:**

Member Businesses shall engage in fair and ethical business practices: Uphold the law in exercising their business activity and conduct business transparently; Neither accept nor offer any form of bribery in conducting business; Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations; Apply environmentally responsible business practices.

#### **Employee Conduct:**

Member Businesses shall provide a safe and ethical working environment: Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker; Provide a safe and healthy working environment in the workplace: Tolerate no embezzlement or profiteering: Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company; Employees shall conduct themselves in such a way that brings honor and respect to the organization.

# Community Contribution:

Member Businesses shall play an active role in the community: Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health, cultural and other activities: Whenever possible. encourage employees to give back to the community through volunteering their time or resources.





#### February 10, 2020

#### **AmCham Press Conference**

The President of the American Chamber of Commerce in Albania, Enio Jaco, held the first annual press conference. He informed the public on the work AmCham completed in 2019 as well as the role the organization plays in improving the business climate - currently and in the future. In his remarks, Jaço announced that AmCham successfully grew in 2019, inducting 32 new members - a 17 percent increase from one year to the next. He added that, AmCham represented 222 foreign and domestic businesses with trade ties to the United States. The combined revenue of these businesses was \$2.8 billion and represented 22 percent of the Albanian economy. That makes AmCham one of the most powerful business communities in the country.

#### **February 13, 2020**

## Business Forum with the General Director of Customs

The American Chamber of Commerce in Albania organized its annual meeting with the General Directorate of Customs. The annual meeting with customs is an annual tradition that helps develop constant dialogue between the institution and AmCham members. Members were informed that a large part of the services businesses have had to address with cus-





# March 3, 2020 Business Forum with the General Director of Taxes

IN CHAMBER OF COMM

At the meeting was pointed out that businesses continue to complain about authorities not respecting the public consultation periods, which is something that hurts Albania's business climate. Frequent changes to laws are of concern not only to local businesses but also foreign investors. Development policies must be coherent and in line with those of the region in order to promote investments in Albania. AmCham representatives had a long list of issues to discuss at the meeting with the head of taxes. There was stated that new approaches have been observed - interpretations based on the same legal provisions applied

earlier, but which now have new tax effects in the way transactions are handled. There is the non-recognition of VAT credit for ongoing services when the invoice is issued at the end of the month. VAT reimbursements were again raised as an issue at the meeting. This has been a topic that has always been part of AmCham's discussion with the General Directorate of Taxes. Although the work of the tax administration has seen improvements on this issue, VAT refunds remain an issue that worries AmCham members due to delayed refunds.

#### April 29, 2020

#### AmCham Board & CEO Forum Video Call Meeting with the US Ambassador Yuri Kim

In a video call meeting, U.S. Ambassador Yuri Kim discussed COVID-19 challenges with the AmCham Board and a number of CEOs from the member community. The Ambassador highlighted the important role AmCham has played in identifying business issues on the ground

and recommending feasible and impactful solutions to the government. She also praised the donations and other charitable actions of all the AmCham member companies that have helped and been close to the Albanian community during this time of crisis. Members and Ambassador Kim spoke directly about the challenges they have had to overcome or are still facing. The meeting also served as a platform to discuss ideas on how to best reopen the economy while mitigating health risks.

#### May 13, 2020

#### "How to resolve bankruptcy disputes outside the court system" Workshop with IFC

Resolving business disputes out of court in bankruptcy cases was the topic of a workshop organized by the American Chamber of Commerce in Albania and IFC. AmCham believed it was important to guide its members through forums and workshops on the new legal and administrative measures put in place to guide business activity during the COVID-19 pandemic crisis. IFC provided guidance to AmCham member businesses through the best experts in the field, including on how to promote alternative dispute resolution methods such as negotiation and mediation between creditors and borrowers.

February 27, 2020

"Beyond Financial Reporting"
Training session in cooperation with
Boga & Associates

The American Chamber of Commerce in cooperation
with Boga & Associates organized the "Beyond Financial Reporting" training. The training focused on: Non-financial reports
as required by Law "On Accounting and Financial Statements" and
additional submissions/reporting to the tax administration accompanying annual financial statements.



#### AmCham representatives meet with Democratic Party leader Mr. Lulzim Basha

AmCham representatives held a meeting with leader of the Democratic Party Mr. Lulzim Basha and members of his cabinet on important economic topics. The meeting was focused on the latest economic developments created by the COVID-19 pandemic, business priorities in overcoming the adverse effects of the crisis, and the importance of improving the business climate in the country. AmCham representatives emphasized the importance of implementing recommendations provided aimed at helping the business community and the Albanian economy. Emphasis was also placed on factors that affect the overall business climate and the ability to attract FDI to Albania.

#### June 29, 2020

## AmCham Business Index Conference

AmCham presented the 8th Edition of the Business Index for 2010-2020, at the conference entitled: "Economic Growth Begins with the Business Climate". Present at the panel, to address the findings of the report and discuss the challenges of the business climate in Albania were, the Minister of State for Entrepreneurship Protection, Mr. Eduard Shalsi, US Ambassador to

Tirana, H. E, Mrs. Yuri Kim, Director of the European Bank for Reconstruction and Development Matteo Colangeli and Head of Economic Policies at the Democratic Party, Mrs. Jorida Tabaku. The Business Index 2019-2020 brought the opinion and appreciation of AmCham members, reflecting deep concerns about some of the basic climate parameters. As a result, the Business Index marked a decrease of (-4.99) points, dropping for 2019 to 38.17 from 43.16 that was in 2018.

#### July 7, 2020

#### Online Training by Vodafone Albania on "Business continuity: Adaptation to a new world"

AmCham Albania provided its members with a training opportunity on "Business Continuity, Adaptation to a New World" - a training session led by Vodafone Albania Business Managing Director Agar Perez Valer. The training session was an effort by the AmCham Digital Business Committee members to help other AmCham members and the

business community in general to shift their thinking toward a new digital era that will help companies survive in the new post COVID-19 reality. The meeting's focus was dealing in detail on Covid-19's impact on businesses, how they will adapt to a new way of thinking, worker safety with new protocols on social distancing and remote work and the strong trend toward digitalization and automation of work processes.

#### July 9, 2020

#### Online Training by AIMS International on "Talent Selection in the New Normal -A Digital Perspective"

AmCham Albania in cooperation with AIMS International organized the training "Talent Selection in





# **Directorate experts**

The Tax & Customs Committee organized a working meeting with Tax Directorate experts to discuss in more detail the law on fiscalization, and, in particular, the fiscalization of cash invoices. Sharing information with tax experts helps the Tax & Customs Committee to properly inform AmCham members on the information and actions they need to take in order to be ready when the law is implemented. In support of its members, the American Chamber is considering organizing a training in cooperation with the Tax Directorate where members may also have the opportunity to ask questions about the new fiscal system.

October 1, 2020

#### "Decisions that Make a **Difference**" Online Training offered by Lincoln Center

AmCham and Lincoln Center, moderated by Mr. Calvin Tiessen hosted the following webinar: "Decisions that make the difference". The training focused on how company executives can rely on efficient decision-making structures and what are the successful models in implementing strategies.

#### October 15, 2020

#### **General Assembly Meeting**

The American Chamber of Commerce in Albania held its 20th General Assembly Meeting, marking the 20th anniversary of its establishment and electing its new executive structures through electronic voting. Finance and Economy Minister Anila Denai, U.S. Ambassador Yuri Kim, AmCham members and representatives of American, international and Albanian businesses attended the meeting. There were presented the Chamber's achievements during its 20 years and a summary of AmCham's work in the past year. Through the online vote, AmCham members elected Board Vice President Edlira Muka of Balfin Group, Board Member Bledar Beta of Philip Morris and Treasurer Juela Isaj of DDB.

October 22, 2020

#### "Teaming in a virtual environment" Online Workshop offered by Deloitte Albania

AmCham and Deloitte Albania, moderated by Anisë Abazi and Roden Pajaj, hosted the following webinar: "Teaming in a virtual environment". This workshop focused on how to recognize and promote characteristics of successful virtual teams, solve common virtual team challenges, apply best practices for improving communication, facilitating teamwork, motivating team members, conducting team meetings and managing conflict in a virtual environment and also on how to use technology tools to improve communication in a virtual environment.

#### **December 17, 2020**

#### "Automation and Digitalization of marketing, sales and customer service" **Training Offered by** Facilization

AmCham Albania and Facilization provide training on "Automation and Digitalization of marketing, sales and customer service"- offer opportunities and challenges to midsize and large enterprises. The training focused on best practices and industrial solutions specialized in the area of business process management and the various customer relationship management tools that can be easily deployed, adapted and used in the following sectors; financial, retail, healthcare and pharmaceutical, manufacturing, telecommunications, and logistics.

July 16, 2020 **Online Training by Deloitte** Albania on Maternity and **Annual Leave** AmCham Albania and its Labor and Ethics Committee organized a training session for AmCham members to explain how to best interpret the Labor Code when dealing with employees' annual

leave, maternity leave or adoption

procedures - all of which have provisions set in the Code. The training focused on issues such as dealing with maternity leave as well as the similarities and differences when dealing with an adoption process, taking a look at how the calculations are done based on the law. The training session explained in detail how many days off are the right of a woman when she takes maternity leave, and if she wants to take all the allowed days in the Labor Code, which are 365 days in total, or 390 for women who have more than one child. Members found the explanation of how payments are calculated through social security for employment days quite

interesting.

30



# HIGH LIGHTS

ADVOCATING AT AMCHAM AMCHAM COMMITTEES AMCHAM PUBLICATIONS



# LOBBYING

Lobbying continues to be a crucial part of the work of the American Chamber of Commerce in Albania. It is a process the Chamber has consolidated over the years on the principle of serving and protecting the interests of its members, and it is now a key tool used by AmCham to mediate between members and state entities.

Even in health emergency situations, when the pandemic tuned up side down the life of every one but especially of the business community, Am-Cham found the way to react timely and to lead the conversation.

Lobbying during 2020 continued to focus on the Fiscal Package, the fiscalization process, different sectorial issues, and the policies that effect the business community. AmCham has followed closely on important issues staying in constant contact with state officials through its experts.

Customs and taxes, procedures and laws governing the business life of these two administrations have been the focus of the Taxes and Customs Committee. Meetings with the heads of these institutions have been part of the American Chamber's agenda to serve the members and to respond to the issues raised by them.

The chamber has remained engaged through its representative in the Investment Council on issues such as the law On tax procedures, Draft Law "On fiscal and criminal amnesty for entities that make voluntary declaration of assets" or presented proposals for changes in tax legislation.

The transfer of liability from the owner to the

partner or administrator was another instruction to the law on Tax Procedures, to which the American Chamber responded by requesting its review as it went against the basic principle of limited liability. Similarly, the American Chamber has sought to re-

Similarly, the American Chamber has sought to review the principle of VAT application to persons who receive supplied services outside the Republic of Albania in order to influence the drafting of laws and guidelines governing them.

The Chamber has been active in advocating the interest of the business community during the pandemic asking the government to undertake a plan of measures in order to help businesses overcome the situation. Letter sent to 4 Ministers regarding the Plan of Economic Measures undertaken by the Government during the isolation due to the pandemic of Covid-19. The AmCham Board of Directors, the responsible body for setting the chamber's policies, believes that giving importance to lobbying strengthens the unique ties that AmCham has with its members.

Such efforts also assure members that AmCham speaks on behalf of their interests, focusing on sectoral issues and issues affecting the broader business community for a more attractive business climate and a stronger economy for everyone.











Committees underwent qualitative change, creating and rebranding committees to reflect the specific topics on which AmCham works.

The Tax and Customs Committee deals with the two specific areas in its name and the related regulatory bodies -- which are very important elements for doing business.

The Labor and Ethics Committee focuses its attention on HR issues and has opened up a new framework for AmCham's engagement with the community by promoting business ethics.

The Legal, Regulatory & IPR Committee's activity will

encompass any issues dealing with legal and regulatory procedures without leaving aside the pressing IPR concerns.

The American Chamber of Commerce in Albania has also created the Trade and Investment Committee which will have plenty of work ahead in lobbying to strengthen the business climate, to boost investment incentives and improve the rule of law -- all key elements in attracting investments.









"This Committee's aim is to monitor and analyze important changes and developments in tax legislation. It shall seek not only to inform members of changes, mainly related to taxes, but also to contribute with expertise in interaction with government institutions related to the legislative landscape. It shall further engage with Customs authorities to streamline procedures and controls with the goal of reducing red-tape and costs for members. It shall collaborate closely with the other Committees as well." on matters of commons interest.

In 2020, the AmCham Tax and Customs Committee continued its dialogue with top officials at the tax and customs administrations, providing information on issues that arise from day-to-day business activities but also holding preliminary discussions on major legislation pieces like the Fiscal Package and Fiscalization, The committee also serves as a resource to members providing training on the latest information from the tax and customs directories.









"The committee's aim is to continuously monitor and interact with Albania's regulatory bodies related to their rules and practices. It aims to contribute to having an adequate legal framework, providing information and recommendations to relevant institutions and members. It informs and educates members on legislation-related developments in a timely manner, sending legal information on a quarterly basis. The committee also lobbies, raises awareness and drafts strategies on IPR-related issues. The Committee also covers public procurement processes and works closely with other committees."

The Regulatory, Legal and IPR Committee had a broad spectrum of activities in 2020, dealing with issues affecting procedures, laws and regulatory systems that govern business activities. The Committee's work plan helped build stronger institutional relationships between AmCham and government institutions.









"The Committee aims to address issues related to the management of human resources, compliance with labor regulations and laws, the Labor Code, HSE, Code of Ethics and anti-corruption practices. The Committee actively engages on issues related to Business Ethics and cooperates with many stakeholders in order to address issues related to HR management. This Committee will also work closely with other AmCham Committees." During 2020, the Labor & Ethics committee's main focus was on the importance of Labor relations and education to businesses on business ethics. The Committee continued the tradition of institutional collaboration, related of laws that regulate the labor market. In addition, it provided information to members on how to work remotely and to adopt digitally their business. How HR department react in order to support the company to survive during pandemic, have been key issues treated by this committee during 2020.

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"Enhancing investments and trade are the key goals of AmCham. Thus, this Committee focuses on the facilitation of trade and investments, be they domestic or FDIs, and the improvement of the overall business climate. It contributes to and monitors the AmCham Business Survey. The Committee also aims to work towards identifying the competitive advantages of Albania (e.g. in the form of a study). Finally, the Committee shall seek to engage with other AmChams in the region to build a dialogue and a joint approach on cross border trade and all the elements related to it. This Committee looks into the possibilities of cooperating with the Albanian Diaspora in the U.S. It collaborates closely with the other Committees as well".

The Trade and Investment Committee focused its work in 2020 on attracting foreign investments to Albania, forwarding to the relevant authorities the opinions and suggestions of AmCham members with the aim of improving the basic parameters of the country's business climate, which ultimately will help attract foreign investments.









The mission of this Committee is to help members embrace the opportunity of the digital economy, to help leaders across private and public sector to explore and build the digital future. This committee would help to increase awareness and build a confidential environment where business executives can learn about its benefits, on how to implement the right strategies for the future and share best practices or their experiences with the other less advanced members. The Digital Business Committee would help companies develop a digital agenda for their own business, in order to capitalize on the opportunities of digitization and minimize the dangers of competition. The Digital Business Committee is the most recently established Committee of the American Chamber of Commerce in Albania. The Committee's work in 2020 included an extensive analysis and workshops on how to help business become digital in order to survive the pandemic. Such elements that help promote digital commerce like, the deployment of e-signature, the training of businesses on technological innovations, has been key focus of this Committee during 2020.



# **PUBLICATIONS**





#### The Advantage Magazine

The Advantage magazine is a periodical publication of the American Chamber of Commerce in Albania. Its electronic and print versions are distributed to members, civil society, state and diplomatic institutions as well as international organizations in the country. During the years, the magazine's content approach and design were enhanced, offering more opportunities through interviews, economic updates and member news to promote the community.

The Advantage magazine now has a 16-year tradition as a lead publication. Member News is an important

section that gives the proper prominence to information coming from members, distributing it to the entire membership base. It also serves as a way of networking in the member and business community more broadly. The magazine also publishes articles written by AmCham experts, providing in-depth analysis of legal changes affecting the fiscal and tax systems. Foreign Business in Albania and Members to Members Discount are the most recent sections to be added to the magazine. These sections help members strengthen the role in AmCham through.



#### The AmCham Newsletter

Newsletter is one of the most recent publications of the American Chamber of Commerce. During the pandemic to keep AmCham members up to date on legal changes, business organization protocols, and Chamber activity, the Newsletter has also served to promote AmCham policies as well.

In this new media space, members have had their dedicated space not only to the news they want to share within the AmCham community, but also to bring an economic opinion and share their expertise with others. In the AmCham Newsletter they have found their space and the latest economic developments in the country expressed in the change of legislation or regulatory systems that serve the business activity.



#### The YearBook

The Year Book is one of the most prestigious publications of the American Chamber of Commerce in Albania, and it has been undergoing continuous changes, reflecting the changes taking place within the organization. Through the Year Book, AmCham presents its work to the entire business community as well as government and international institutions.

The Year Book is presented at the AmCham General Assembly. It contains all the activities the Chamber has carried out during the year. This publication helps members become more familiar with every aspect of the Chamber's work throughout the year. It also helps members present their data to a wide audience at home and abroad. The year's entire suite of activities is publicized through the Year Book, including the official meetings that AmCham leaders conduct as part of lobbying efforts as well as annual networking events. Most importantly, the Year Book serves as a platform to properly present AmCham members to the public at large.



#### AmCham **Business Index**

The AmCham Business Index is one of the Chamber's most important publications as it reflects the opinion of its members on the business climate in the country and the level of ease with which businesses operate in the Albanian market. The AmCham Business Index provides a clear overview of the perception of our members of issues faced by them related to the country's economy, ranging from the most important factors of the business climate such as the level of corruption and informality to government policies affecting taxes and the businesses relationship with the tax authorities. The report's findings are very important to AmCham. Its' results help us guide and design the work plan and lobbying processes we should focus for the year.. In its seventh edition. AmCham Business Index noted that the business climate has seen a slight improvement of 0.71 percent, noting a more positive perception of business climate among members, while reflecting a deterioration of the Business Index in several areas. These included monopoly and unfair competition, internal political climate, overall tax levels and government bureaucracy.

# **Notes** for AmCham Financial Report for 2020

The American Chamber of Commerce in Albania (AmCham) acquires its income through membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept any financial aid from any government or subdivision thereof, or from any other source that would tend to prevent the Chamber from having freedom of action. This is how the Chamber preserves its in-

dependence and can best serve its members.

The Chamber's expenses comprise of administrative costs incurred from regular operations, costs of organizing and conducting activities, as well as costs for producing its publications. AmCham is committed to administer the funds with which it is entrusted by its members with great accountability. AmCham strives to maintain a stable financial situation by keeping expenses lower than income and trying to close the

year in a financial position that is comparable to the previous year. In 2018, as per the Board decision to streamline memberships according to the calendar year, AmCham member companies paid the pro-rated fee for the remainder of 2018 and that's why the closing position at the end of the year was different from the previous years. For more information, the next page shows the Report of Income and Expenses for the last three years (2018- 2020)





Report of Income, Expenses and Accounts as of December 31, 2020 All figures are in Albanian Lek (ALL)

Year	2018	2019	2020
Opening Balance	17,013,427	9,539,287	11,443,044
Income	12,284,858	25,335,092	21,925,622
Membership	7,406,770	19,554,363	20,188,247
From other organizations		441,540	-
Services	4,864,543	4,795,580	1,725,395
Publications			
Projects			
Investments	13,545	13,634	11,979
From Non-Activity		529,975	
Other			
VAT	-	-	-
Expenses	19,305,948	23,358,737	20,999,411
Capital Expenditures	34,000	525,245	490,571
Personnel Costs	9,802,023	9,975,284	10,435,680
Administration	5,540,696	6,873,839	6,934,523
Services	3,495,821	4,912,927	2,788,087
Publications	433,409	1,071,442	350,550
Projects			-
Other			
VAT	23,843	-	-
FOREX Effect	(429,206)	(72,598)	124,357
Investments	5,744,625	5,726,722	5,775,591
Deposit Account in ALL	3,385,691	3,399,254	3,411,200
Deposit Account in EUR	2,358,934	2,327,468	2,364,391
Deposit Account in USD	-	-	-
Cash in Bank	3,794,662	5,716,322	6,718,021
Checking Account in ALL	196,817	1,818,219	5,911,621
Checking Account in EUR	3,172,126	3,801,961	775,040
Checking Account in USD	425,719	96,142	31,360
Cash in Hand	-	-	
Closing Balance	9,539,287	11,443,044	12,493,612

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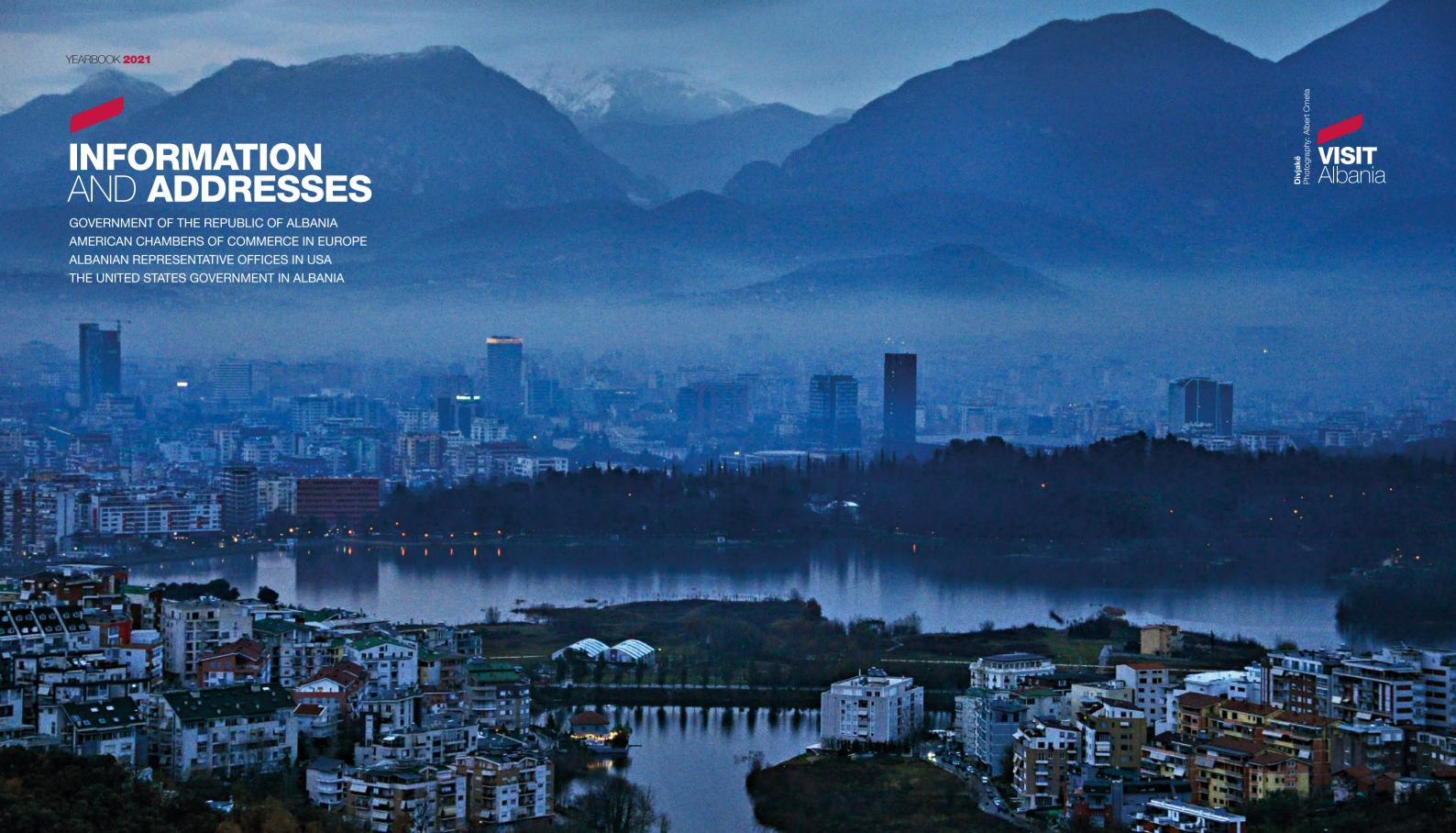
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#### **S2 ALBANIA**

llirjan Zylyftari, CEO Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3 Phone: +355 48244107 Web: www.screeningsolution. com

#### SAN

Jordan Caci, Managing Director Rr. Pjeter Bogdani, 39/1 Tirana, Albania Phone: +355 4 2257150 Fax: +355 4 2257152

#### **TECHEMET BALKANS**

Ferdinand Luca, Managing Director Superstrada Lezhë-Milot, Km. 7 Lezhë, Albania Phone: +355 692549158 Web: www.techemet.com

#### **TETRA TECH ARD**

Kevin McLaughlin, Chief of Party Rr. Dervish Hima, 3 Kullat pranë Stadiumit "Qemal Stafa", Kulla 1, Ap. 91, Kati 10 Tirana, Albania Phone: +355 4 4504150 Web: www.plgp.al

# TIRANA INTERNATIONAL SCHOOL

Jonathan Mudd, Director

Fshati Mullet, Kutia Postare 1527 Tirana, Albania Phone: +355 4 2365239

Web: www.qsi.org/albania/alb

#### TPA HORWATH

llir Binaj, Administrator Rruga Reshit Çollaku, Pallatet shallvare, Ap. 44 Tirana, Albania Phone: +355 42 234568 Web: www.tpa-horwath.com

#### TRANZIT SHA

Igli Sulaj, Administrator Rr. Kavajes, Ndertesa 27, Hyrja 1, Kati 3, Tirane, Shqiperi, K.P. 1001

Phone: +355 4 2249136 Web: www.tranzit.com.al

#### TRAVELPORT ALBANIA

Arbi Xhelo, Country Manager Sheshi Skenderbej, Pallati i Kultures, Kati i 3-te Tirana, Albania Phone: +355 42251720 Web: www.travelportalbania. com

#### **ULYSSES ENTERPRISES/ FEDEX**

Ervin Aliaj, Administrator Rr. Mine Peza, Nr. 2 Tirana, Albania Phone: +355 42 253203, 2253630 Fax: +355 42 253630 Web: www.fedex.com/al/ contact

#### UNITED TRANSPORT-UPS

Niko Leka, CEO Gent Joca, Country Manager Rr. Dritan Hoxha, përballë Pallatit të Sportit "A. Rusi" Tirana, Albania Phone: +355 42 259742, 2263407, 2256970 Fax: +355 42 259743 Web: www.ups.com

## VALU ADD MANAGEMENT SERVICES

Kristin Giantris, President Rr. Pjeter Bogdani, Pall. 39/1, Apt. 4/2 Tirana, Albania Phone: +355 42251156 Fax: +355 42 258379 Web: www.yalu-add.com

## VASIL SHANDRO- PHYSICAL PERSON

Vasil Shandro, Owner Blv. Zhan D'Ark, Kulla 1, Pall. Teknoprojekt, Shk. 1 Kati 4, Ap. 10 Tirana, Albania

#### VILA IILLIRI SH.P.K

Phone: +355 4 2278031

Sarah Gjimaraj, Co Owner Lulzim Gjimaraj, Co Owner Radhimë, Orikum Vlorë, Albania Phone: +355 699952165 Web: www.villaulliri.com

#### **VISTA GROUP SH.P.K**

Mimi Kruja, CEO Mjull-Bathore, Acacia Hil Tirana, Albania Phone: +355 69 20 65 911 Web: www.vista.al

# WESTERN ATLAS INTERNATIONAL INC.

Petrika Kerenxhi, Customer Service Rep Rruga Semanit, Km. 1, fshati Afrim i Ri Fier, Albania Phone: +355 34 232155 Web: www.bakerhughes.com

#### **WORLD VISION ALBANIA**

Eljona Boce Elmazi, National Director Rr. "Skënderbej", Ndërtesa Gurten, Kati i 2-të Tirana, Albania Phone: +355 4 2419601 Web: www. wvi.org/Albania

#### ZICO SH. A

Trifon Murataj, CEO Rruga Nacionale SH56, Km. 7, Vaqarr, 1041 Tirana, Albania Phone: +355 682034208 Web: www.zicosha.com ALBANIAN REPRESENTATIVE OFFICES IN THE USA

**Embassy of the Republic of Albania in United States of America in Washington** 

2100 Street, NW, Washington DC 20008 Phone: (202) 223 4942

Fax: (202) 628 7342

E-mail: mission.washington@mfa.gov.al

#### Representative Office in New York

320 East 79th Street New York N. Y. 10021 Phone: +1 212 2492059 Fax: +1 212 5352917

E-mail: mission.newyork@mfa.gov.al



# THE UNITED STATES GOVERNMENT IN ALBANIA

#### US Embassy in Tirana

Rruga Stavro Vinjau, 14 Tirana, Albania

Phone: +355 42 247 285 Fax: +355 42 232 222

Web: www.tirana.usembassy.gov



# MEMBERSHI DIRECTORY







# SUPERIOR, MOST EXCLUSIVE VALUE BUSINESS CATEGORY

# AMCHAM EXCLUSIVE CATEGORY

Premium is the highest,

most exclusive value business category, composed of only a few companies approved by the Board of Directors, that will enjoy enhanced leadership status, advanced access to policy and decision-making and valued brand marketing for their business.

# **BENEFITS**

#### **BUSINESS OPPORTUNITY**

- Transatlantic networking Opportunities with 44
   European AmChams and 110 AmChams worldwide representing over 3 million companies.
- Direct assistance from AmCham support staff through networking and trade opportunities with US companies.

#### LEADERSHIP

- Bi-Annual meeting with Chairman or Board of Directors to discuss strategy, agenda & priorities
- Annual scheduled meeting event with U.S.
   Ambassador or another Senior embassy officials
- Lobbying for a major agreed business issue once a year of strategic interest for AmCham policies
- Opportunity to host AmCham's Board of Directors meeting at company's premises
- Opportunity to participate in International visits with AmCham delegation

#### MARKETING AND BRAND VALUE EXPOSURE

 Opportunity to associate company's brand with AmCham's main website and key event material

- Elevated PR opportunity of having the company profile or a succe ss story published at Advantage magazine with strong distribution through social media
- Access to 'Daily Business News', an AmCham prepared summary of most important political – business news and events
- Company brand and logo on Chambers' communication channels, including social media boost for increased visibility
- Company booth/table to promote/display marketing material at two big events per year

#### **QUALIFICATION CRITERIA**

All existing members can apply. The final selection will be made by Board of Directors, based on the following criteria:

- Strong ties to United States as defined by direct commerce, brand, ownership, location etc.
- Previous contribution to community or commitment to future involvements in support of network's activities
- Strong reputation and/or commitments to ethical business practices, CSR etc
- \* Annual Fee: 850,000 ALL

# Premium Member at American Chamber of Commerce in Albania



As one of the largest investment groups in the Western Balkans region, we continue to grow and create value, by being innovative, providing consistent and sustainable achievements, opening new paths in pursuit of our vision and being one of the key actors in the economic development of the Western Balkans region. The Group's growth, development and expansion in new industries and markets is featured by constant enhancement of standards. Believing in fair and open competition, we are investing in improving our standards as the only way to enhance the quality of Group's Companies in a very competitive environment.



#### **BUSINESS HIGHLIGHTS**

"Balkan Finance Investment Group", (BALFIN Group) is one of the most significant and successful investment groups in the Western Balkans area, with a non-consolidated gross revenue in 2020 of EUR 639,058 million. BALFIN Group is a trustworthy partner, that has experience and capability in several industries, great financial capitals, proper human resources, rigorous focus being innovative and willing to implement the highest business standards and ethics. The Group operate in various industries such as: real estate, retail, mining and smelting industry, banking, tourism, energy, logistics, etc. On the other hand, by applying the highest global business principles and speaking the local language, all group companies are unquestionable leaders in their respective enterprises, thus making BALFIN Group a commended and applauded partner for a large number of significant international companies and financial institutions.

BALFIN Group was founded in 1993 in Wien by Mr. Samir Mane and currently is operating and located in Austria, Albania, Kosovo, Bosnia and Herzegovina, North Macedonia, Montenegro and Netherlands. The Group has approximately 6.000 employees, whose dedication and passion remain key to BALFIN Group's success story.

BALFIN Group has made further progress in growing up constantly and being oriented towards sustainability and standard raising goals, contributing and having a positive impact toward the soci-

ety, where it is actually present through economic development. employment opportunities, innovation, social involvement and fostering the highest standards. Among Group's companies can be mentioned: Mane TCI, Neptun, AlbChrome, ACREM, Alba Trade, OTU, Tirana Logistic Park, TEG, Milsped Albania, Fashion Group Albania, Jumbo, Elektro-Servis, Green Coast, Tirana Business University, TH&B Immo GmbH, SPAR Albania, Albanian Energy Supplier, Stella Mare, Skopje East Gate, BALFIN Real Eastate and Hospitality, Newco Ferronikeli Complex L.L.C, Tirana Bank.

+355 44509250

info@balfin.al https://balfin.al Street 'Papa Gjon Pali II', Floor 11, ABA Center, P.O. Box. 1010, Tirana, Albania **Premium Member** at American Chamber of Commerce in Albania



Our broad sector experience coupled with expert professionals, has formed the basis of our continued success in serving clients in the best possible way.



#### **COMPANY BIO**

Grant Thornton is a reputable professional services firm dedicated to serving substantial and diversified client base that includes corporations, financial institutions and governments, unlocking their potential for growth by providing meaningful, actionable advice through a broad range of audit, tax and advisory services. We incorporate award-winning technical expertise with the intuition, insight and confidence gained from our extensive sector experience and a deeper understanding of our clients, delivering customized services and comprehensive solutions, combining our strengths from all our service lines and operating as an integrated firm. Through empowered client service teams, approachable partners and shorter decision making

chains, we provide a wider point of view and act in a way that's as fast and agile as our clients. For the past 10 years, Grant Thornton has been a member of Grant Thornton International, combining the knowledge and experience of our local marketplace with the technologies, methodologies and specialist resources of professional services organisation at the forefront of the global accounting profession.

#### **BUSINESS HIGHLIGHTS**

We're a network of independent assurance, tax and advisory firms, made up of 58,000+ people in 138 countries. And we're here to help dynamic organisations unlock their potential for growth.

A DIFFERENT WAY OF DOING BUSINESS

Privately owned enterprises, listed companies and public sector organisations come to us for our global scale, quality, industry insight and deep technical expertise. But what sets us apart is our distinctive client experience which leads to more meaningful advice and a better working relationship.

#### SERVICES

To achieve their ambitions, thousands of dynamic organisations in every industry worldwide call on our member firm's assurance, tax and advisory services.

+355 44 525 880 contact@al.qt.com

https://www.grantthornton.al Rr. Sami Frashëri, Complex T.I.D, Pall. B, Kati 1, Tirana





TCN is a regional leader in providing next-generation and best-value infrastructure, mission critical systems and service solutions for high demand customers in the defense, security and public safety domains.



#### **BUSINESS HIGHLIGHTS**

TCN is a leading System Integrator and Infrastructure Company, which supplies advanced technology systems, products, solutions and services in electronics, information technology, telecommunications, defense, airport and air traffic control to government and commercial customers in the Balkans region and beyond. TCN was established in Albania in 1996. 25 years ago TCN started as a IT and Telecommunications Company. Now TCN implements advanced technology turn key projects in many countries. TCN combines multivendor state-of-the-art technologies and software into advanced systems and full integrated solutions to support customers achieve their mission.

#### **CORE VALUES:**

Integrity, Reliability, Respect, Improvement, Commitment

#### **BUSINESS LINES**

- » Air Traffic Control and Airport technology
- » Defense and Security
- » Public Safety and Law Enforcement
- » IT and Telecommunications » Maritime Traffic Management TCN Operates in Western Balkans either directly or through fully owned subsidiaries in Kosovo and North Macedonia. TCN has also Rep Offices in Montenegro and Bosnia Herzegovina. Since 2010 TCN implements highly complex NATO projects in several member countries and other areas where NATO is active. TCN has full quality certification from TUV Austria. TCN is ISO 9001, ISO 14001, ISO 18001, PAS 99, ISO 20000-1 and ISO 27001 certified. TCN applies the Total Quality principle in the system design, engineering and implementation. To achieve the mission, TCN coop-

erates with many business partners. They are worldwide recognized leading manufacturers and system integrators of high tech products. systems and solutions, mainly from USA, EU, UK, Israel, Canada, Japan, etc. Partners bring into TCN's projects the most advanced technologies, modern business models and best business culture TCN provides best in class technology and best value for the investment. TCN supports its customers throughout the product life cycle to the end of life, assuring lowest cost of ownership. This after sale support includes warranty, upgrade and proactive and reactive maintenance services.

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# Building our Future Together



#### **BUSINESS HIGHLIGHTS**

ANTEA cement plant is one of the biggest 'greenfield' investments with the highest standards applied in terms of construction and operation in Albania and a total value exceeding € 200 million. To ensure energy efficiency and environmental effectiveness, the plant was constructed with the best available technologies. ANTEA has a cement plant in Albania and owns two cement terminals in Tirana and Ortona. It has a production capacity of 1.4 million/ton cement yearly and 3,300 ton/clinker per day. The cement plant is located 50 km from the capital, Tirana and is positioned in Boka e Kuqe, Borizane. The plant serves primarily local market demands and exports to other markets in the region.

#### BRAND ELEMENTS AND SER-VICES FOR THE MARKET

Our products and services are used in various activities, ranging from major infrastructure projects (roads, bridges, airports, hospitals, schools, etc.) to residential housing, commercial buildings and social projects. Apart from transporting and distributing our products, we transfer our knowhow and expertise through collaborations with our customers, business partners, local communities and academia.

#### THEIR PRODUCTS

#### Cem I /42.5 R

Portland Cement with the main constituents 95-100% Clinker and minor additional constituents 0-5% Gypsum

#### **Cem II / A-LL 42.5 R**

Portland Limestone Cement with the main constituents 80-94% Clinker, 6-20% Limestone and minor additional constituents 0-5% Gypsum.

#### **Cem II / B-LL 32.5 R**

Portland Limestone Cement with main constituents 65-79% Clinker, 21-35% Limestone and minor additional constituents 0-5% Gypsum.

#### +355 (0) 44502490

info@anteacement.com www.anteacement.com "Rruga Durresit" Pallati mbrapa Ring Center, K.1 - 1001 Tirane (AL), PO BOX 1746



#### Unsmoke the future

We are leveraging science, facts, and innovation to deliver a smoke-free future, faster,

For us, that means raising our ambitions on replacing cigarettes with better alternatives as soon as possible.

We aim to be a majority smoke-free company by 2025.

Philip Morris International



Philip Morris International is a leading international tobacco company, with a diverse workforce of around 71,000 people who hail from every corner of the globe. We are committed to being a great employer. We strive to be environmentally and socially responsible. We are dedicated to fighting the illegal cigarette trade. We proudly support the communities where we source tobacco and where our employees live and work.

#### **BUSINESS HIGHLIGHTS**

71.000

employees around the world 430+

R&D scientists, engineers and technicians working on smokefree products

**180**+

markets where our products are sold

150

million consumers worldwide

of the world's top international 15 brands, including Marlboro

production facilities worldwide

We are dedicated to doing

And it's the right one for our consumers, our company, our shareholders, and society.



ALBANIA & KOSOVO

something very dramatic—we want to replace cigarettes with smokefree products as fast as possible. That's why we have more than 430 scientists, engineers, and technicians developing less-harmful alternatives to cigarettes at our two research facilities in Switzerland and Singapore. It's the biggest shift in our history.

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Anis.Brahimaj@pmi.com https://www.pmi.com/

Niësia Bashkiake Nr. 7. Rruga Murat Toptani. Qendra e Biznesit Eurocol Kt. 10. 1000 Tirane







#### **COMPANY BIO**

Vodafone Albania is part of Vodafone Group Plc, a leading telecommunications company in Europe and Africa. Our purpose is to "connect for a better future" enabling an inclusive and sustainable digital society. Our expertise and scale gives us a unique opportunity to drive positive change for society. Our networks keep family, friends, businesses and governments connected and, as COVID-19 has clearly demonstrated, we play a vital role in keeping economies running and the functioning of critical sectors like education and healthcare. Vodafone Albania started offering GSM services for the first time in Albania in August 3, 2001. Since 2001, Vodafone has marked a successful performance in the market, reaching today to more than 1, 8 million customers who have chosen Vodafone for their mobile and fixed communication services. As one of the world's most valuable brands, Vodafone Albania is a leader in the Albanian market, not only as an operator in the electronic communication industry, but also as a remarkable contributor in the economic and social development of the country. Vodafone has been a pioneer in bringing benefits of the mobile and digital revolution to the country and the driving force behind the development of the mobile industry in Albania. In times when customers' demands grow rapidly, Vodafone invests constantly to provide the best for the customers. A perfect example is the introduction of the latest tech-

nology, Internet of Things through

concrete innovative products and

customers and businesses.

services which will serve Albanian

#### **BUSINESS HIGHLIGHTS**

Vodafone Albania offers a wide variety of products and services to consumers, businesses, governments and partner organisations thanks to our best mobile and fixed network and the largest IoT platform.

- » Electronic communications
- » Innovation
- » Digital services
- » ICT
- » Technology
- Connectivity
- **»** Equipment
- » Software Development

+355 (0)

silvana.daku@vodafone.com www.vodafone.al Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar, Tirana

68



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Union Financiar Tiranë was established and continues its activity in line with the best service standards, being close to families and businesses in Albania, in good and bad times, by meeting their needs and also playing a significant role in revitalising the Albanian economy and creating a favourable living environment for Albanian citizens.

In the context of a constantly changing market and as a response to consumers' needs, Union Financiar Tiranë continues forwards with concrete steps, thus providing:

- A wide range of products and services.
- An extremely capillary network intended at reaching traditional consumers wherever they are.
- Online digital services with even more affordable fees.

For several years and in cooperation with Western Union, Union Financiar Tiranë has been able to facilitate online money transfer services, thus confirming our position as leader in the remittance market. We continue to devise and launch new online services for our clients.



#### **BUSINESS HIGHLIGHTS**

Union Financiar Tiranë is the sole agent of Western Union Financial Services Inc. for Albania, since 1995. UFT operates in Albania, Kosovo, North Macedonia, Croatia, and Switzerland, providing fast, safe and reliable financial services. In Albania, we have established the largest network of financial service shops all over the country. With over 600 Unionnet – Western Union locations, we pro-

vide all payments in only one stop. Union Financiar Tiranë has a diversified investment portfolio in Albania and abroad. In 2006, UFT established Union Bank, a bank with a 100% homemade Albanian capital and, just 6 years later, PayLink, a technology and interbank payment processing company, which was also 100% funded by UFT investment. UFT continues to contribute and support other initiatives for development.

- Fast, safe, professional, and reliable services
- A large network of locations with capillary coverage across the country
- Diversified service portfolio

#### +355 4 238 7000

info@uft.al www.uft.al Rruga "Ismail Qemali", Nr. 32, 1019, Tirana, Albania





# Membership Benefits

Membership Categories	Membership Fees (ALL)	Basic Benefits	Business Benefits	Advertising Benefits
PATRONS Companies from the List of Top 200 VIPs	150,000 ALL	<ul> <li>Free processing of membership application and registration (Three representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate stating exclusive Member Category and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> <li>Participation at CEOs Forum. Eligible to host a meeting of the CEOs Forum and the right to introduce its business. The "Number 1" of the company must be part of this Forum</li> </ul>	Annual meeting with high government officials to discuss the sectors policies that affect these businesses     Specific Business Forum tailored to their needs     Working Luncheon in a group of expert level (once a year against a fee)     Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.     Collaboration in specific projects or lobbying for the sector where they belong	<ul> <li>Company contact details, Logo &amp; profiling in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Logo of the company in every AmCham's magazine edition</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)</li> <li>Free advertising once a year at "The Advantage" Magazine</li> </ul>
BIG BUSINESSES Companies from the List Companies with an annual turnover of 14,000,000 ALL and above annually	75,000 ALL	<ul> <li>Free processing of membership application and registration (Two representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> </ul>	<ul> <li>Working Luncheon in a group of expert level (once a year against a fee)</li> <li>Specific Business Forum tailored to their needs</li> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong</li> </ul>	Company contact details & Logo in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"
SMALL BUSINESSES & NGOs Companies with an annual turnover of less than 14,000,000 ALL annually	45,000 ALL	<ul> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter"</li> </ul>	<ul> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong"</li> </ul>	Company contact details in AmCham's Year Book Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"
ASSOCIATES (Individuals, Start-Ups & Non-Residents) No turnover requirement	32,500 ⁴⊔	<ul> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Membership Certificate and Confirmation Letter</li> <li>No Voting rights"</li> </ul>	Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.	Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"





### **DHL INTERNATIONAL (ALBANIA) SHPK**

Representative: Qirjako Koçollari, Country Manager Address: Autostrada Tiranë-Durrës, Km. 8, Tirana, 1051 Contacts: +355 (0) 4 2406666 mythl express fhl/al

Activity: International express, national and international parcel delivery, e-commerce shipping solutions, road, air and ocean transport and supply chain management

Business Profile: DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 400,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as "The logistics company for the world". DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 66 billion euros in 2020. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. Deutsche Post DHL Group aims to achieve zero-emissions logistics by 2050.



# Computer & Copier Systems

### C.C.S. SHPK

Representative: Genci Likoskëndaj, General Manager Address: Rr. Sulejman Delvina, Nr. 8, 1019, Tiranë Contacts: +355 (0) 4 2259004/5 info@ccs.al www.ccs.al

Activity: ICT System Integrator Representing etc etc

Business Profile: Computer & Copier Systems (C.C.S. Sh.p.k.) is a Technology and Solution Provider company in Albania, established since 1993. We supply a broad range of products and services from leading ICT vendors and provide integrated solutions to our customers, covering almost all market segments. C.C.S. maintains certified business management standards and employs a team of highly qualified and motivated professionals.



### INTESA SANPAOLO BANK ALBANIA SH.A.

Representative: Alessandro D'Oria, CEO Address: Rr. Ismail Qemali, Nr. 27, Tiranë Contacts: +355 (0) 8006000; +355 (0) 4 2276000 / (0) 69208093 info@intesasanpaolobank.al www.intesasanpaolobank.al Activity: Banking Services

Business Profile: Intesa Sanpaolo Bank Albania, part of Intesa Sanpaolo Group, it's the 4th largest bank in the country, offering its banking services through 35 branches and its innovative Digital Banking platform. Recently Internationally Awarded as: "BEST BANK GOVERNANCE ALBANIA 2019", "CORPORATE BANK OF THE YEAR IN ALBANIA 2019", "BEST DIGITAL BANK ALBANIA 2019", "ALBANIAN SUPERBRANDS FOR 2019".

# COCA-COLA BOTTLING SHQIPËRIA SH.P.K.

Representative: Fabio Colliva, General Manager Address: Rr. Kombëtare Tiranë-Durrës, Km. 5, Kashar Contacts: +355 (0) 45 60 60 60 /62 segretaria@cocacola.al https://ccbs.al

Activity: Food & Beverages

CCBS

Business Profile: Coca-Cola Bottling Shqipëria Sh.p.k. (CCBS). operates in Albania since 1994 when it was produced the first Coca-Cola bottle in Albania. Through the production chain and the local business network, there was built an organization with more than 357 employees in its structure. Considering the size and distribution network, CCBS represents one of the main pro-active actors for the developing of the Albanian economy. Coca-Cola Bottling Shqipëria (CCBS), operates in Albania as the only Official Bottling Partner of The Coca-Cola Company for Albanian Market.



### KALO & ASSOCIATES

Representative: Aigest Milo, Co-Managing Partner Address: Rr. e Kavajës, Ndërtesa 27/1, Kati 5, Njësia Administrative 10, Tiranë Contacts: +355 (0) 4 2233532

info@kalo-attorneys.com, www.kalo-attorneys.com Activity: Legal Services

Business Profile: Kalo & Associates is a law firm established in 1994 that has now developed into one of the most prominent and successful commercial law firms in Albania and in Kosovo. With a highly trained and dedicated workforce of over 30 lawyers and supporting staff, the firm provides innovative and effective quality legal advice in a wide range of commercial areas and has demonstrated its ability to handle sophisticated complex matters. The firm is proud of having successfully managed to guide a selected clientele, mainly foreign and multinational companies, many of which of Fortune 500.





### **AUTO STAR ALBANIA**

Representative: Musa Kastrati, Administrator Address: Autostrada Tiranë-Durrës, Km 7, Kashar Contacts: +355 (0) 4 4500333 info@mercedes-benz.al / www.mercedez-benz.al Activity: Vehicles & Spare Parts. The Official Representative of Mercedes-Benz in Albania

Business Profile: Auto Star Albania is the official representative of Mercedes-Benz in the Republic of Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles. In the service warehouse of Auto Star Albania there are permanently more than 20,000 spare parts for automobiles and trucks that have all the necessary quality certificates.

WWW.AMCHAM.COM.



### **BIRRA KORCA SH.P.K.**

Representative: Irfan Hysenbelliu. President Dhimitri Zonia. Executive Director Address 1 (Head Office): Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë Address 2 (Brewery): Blv. Fan S. Noli, Nr. 1, Korçë Contacts: +355(0) 4 2273640; (0) 82 254033; (0) 4 2302140 office@hysenbelliugroup.com; info@birrakorca.com.al, administrator@birrakorca.com.al. www.birrakorca.com.al Activity: Brewery

Business Profile: Birra Korça is the first beer brewed in Albania, established in the city of Korça in 1928. The company holds the ISO 22000 and ISO 9001 certificates as well as several quality awards thus meeting the highest international standards in the beer industry. Beers under the Korca brand include: Blonde, European Alé type Pilsen 4.1% aby. Dark a 4.5% aby and Korca 01. European Ale, type lager 4.1% aby and the product is sold in bottles 0.5 lit and 0.33 lit, cans (aluminum) 0.5 and 0.33 lit. and in kegs 30 lit and 50 lit.

# **BOGA & ASSOCIATES**

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#### **BOGA & ASSOCIATES**

Representative: Genc Boga, Managing Partner Address: 40/3 Rr. Ibrahim Rugova, Str., 1019, Tirana, Albania Contacts: +355 4 2251050 boga@bogalaw.com www.bogalaw.com Activity: Legal, Tax and Accounting Services

Business Profile: Boga & Associates, established in 1994. has emerged as one of the premier law firms in Albania and Kosovo earning a reputation for providing the highest quality of legal, tax and accounting services to leading businesses in major industries including banks, financial institutions, companies working in energy, insurance, construction & utilities, media, mining, oil and gas, technology, telecommunications, tourism, infrastructure, etc.

### GSA SH.P.K.

Representative: Serafin Orgocka, President Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë Contacts: +355 (0) 4 2226010, (0) 4 2250620 infoqsa@qsa.al www.gsa.al Activity: Energy Trading, Production, Engineering Projects

Business Profile: GSA Sh.p.k. is an Albanian private company specialized in energy sector. GSA started its activity in 1991 and today is a well-known company in the Albanian market. Main directions of company are energy trading, supply of HV. MV. LV electric equipment and materials, engineering and project implementation. In the last two-three years, GSA has invested in the Ferrochrome manufacturing industry. The factory in Elbasan produces over 20,000 tons per year, and at the beginning of the next year a second oven will be put into operation doubling its capacity.



#### SIGAL UNIOA GROUP AUSTRIA

Representative: Avni Ponari, CEO Address: Qendra e Biznesit SIGAL, Blv. Zogu i parë, Nr. 1, Kutia Postare 2387. Tiranë.

Z307, 11dle. Contacts: +355 (0) 4 2233308, (0) 4 2253407 WhatsApp: +355 686062829; Green Number: +355 800 3131 info@uniqa.al, www.sigal.com.al

Activity: Life and Non-Life Insurance. Reinsurance and Private Pension Fund

**Business Profile:** SIGAL UNQA GROUP AUSTRIA was established in 1999 and, it is the biggest and most reliable Insurance Company in Albania, also regionally operational in Kosovo and North Macedonia. It is one of the biggest insurance groups, composed of 8 Life and Non-Life Insurance and Reinsurance Companies and Private Pension Fund, leading the insurance market of about 30%. SIGAL UNIQA Group AUSTRIA is part of UNIQA Insurance Group, one of the strongest and most powerful financial giants and insurance groups in Central and Eastern Europe, counting more than 5,5 billion euro written premiums/ year, 23,500 employees and 15.5 million clients in 18 countries. Regarding SIGAL UNIQA Group Austria, it is the largest and most reliable Insurance Company in Albania and the Region, with 1936 employees in 1136 offices, counting over than 500 thousand contracts and a 68.533.000 Euro written premiums/2020.

# Deloitte.

#### **DELOITTE ALBANIA**

Representative: Kreshink Robo, Country Leader Address: Rruga Faik Konica, Ndërtesa Nr. 6, Hyrja Nr. 7, 1010, Tiranë, Shqipëri, Contacts: +355 (0) 4 4517920

almarketing@deloittece.com, www.deloitte.com/al

**About Deloitte Albania and Deloitte Legal**Deloitte Albania founded in 1996, is one of the leading professional services organizations in the country, delivering world-class assurance and advisory, tax, legal, consulting and financial advisory services. The practice serves many of the country's largest companies, public institutions, and successful, fast-growing companies. Deloitte in Albania employs more than 300 professional staff with its office based in Tirana and has three local partners. The Albanian practice is part of the Albania and Kosovo cluster and together part our larger regional organization Deloitte Continental Europe. Deloitte Legal was created to serve with competence and expertise the local and multinational companies, non-for-profit organizations, government bodies, and individuals in order to address their specific needs for comprehensive and targeted legal advice by a team of highly trained legal experts, with a broad range of experience in legal issues affecting the local markets in Albania and Kosovo.



# **MARKETING & DISTRIBUTION ALBANIA**

Representative: Vilma Nushi, President Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7 Contacts: +355 (0) 4 8202336/7 info@markdist.com www.markdist.com Activity: Trade, Marketing, Distribution Publicity

Business Profile: Established in 1991. Marketing & Distribution (M&D) is a customer oriented company involved in the import, distribution and marketing of a wide variety of products including Health, Home & Beauty, Food & Drinks, Alcohol & Cigarettes, Office & Stationary, Mobile Communications. The company has for several years been among the top 10 companies in Albania as measured by turnover, importing and distributing market leading brands to customers who vary from supermarkets, groceries, variety stores and wholesalers, to pharmacies, offices, hotels, cafes and restaurants.



# MIELL TIRANA SH.A.

Representative: Roland Hysa, Administrator Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë Contacts: +355 (0) 4 2271777 info@mielltirana.com www.mielltirana.com

Activity: Production and Trade of Food Grade Flour

Business Profile: "Miell Tirana" s.a is a flour mill specialized in the production of flour for the population. This company is founded in the year 1995 as a result of privatization of "Ex state factory for grain processing". "Miell Tirana" s.a is a leader in the Albanian market and a good example of thoroughly transformation of an ex state factory who was failed into a company with modern technology and very competitive in a free global market.



### JORDIL SH.A.

Representative: Dilaver Kamberaj, Manager Other Contact: Alfred Golloshi, Administrator Address: Rr. Nacionale Fier-Patos, Km. 4 Contacts: +355 (0) 68 20 02 185 iordil.sha@gmail.com, www.iordil.al Activity: Import-Export of Water Supply Materials, Agrotrade

**Business Profile:** Jordil has started its activity in 1994 with the import of fruit and vegetables from Greece, and their marketing in the Albanian market. In 1998 activity was held in the trading of agricultural technology. Technologists and materials traded from this company are all manufactured in the EU countries mainly in Greece, with quality certificate and ISO standard. Jordil JSC is the leading supplier of construction companies and public entities in the region of Fier, Berat, Lushnja, Vlora, Saranda, etc., with materials for water supply (pipes, recorderies, pumps etc). Jordil JSC has a successful experience of cooperation with many companies abroad as Palaplast, Agrola, Drakos, Polemis, AGRIS, etc.



### **KESH SH.A.**

Representative: Ergys Verdho Administrator (CEO) Address: Rr. Viktor Eftimiu, Blloku Vasil Shanto, Tiranë Contacts: +355 (0) 4 2259729 sekretaria@kesh.al www.kesh.al Activity: Production, Trading and Supply of Electricity

**Business Profile:** Albanian Power Corporation is established and organized as a public joint stock company. KESH j.s.c is the largest public power producer in Albania with an installed power capacity of 1,350 MW. Company is licensed for the activity of production, trading and supply of electricity.



#### KIKA SH.P.K.

Representative: Avenir Kika, Executive Director Address: Rr. Komuna e Parisit, Ngjitur me Eco Market, Kati 2, Tiranë Contacts: +355 (0) 4 2265168 avenirkika@hotmail.com, avenir@kikaconstruction.com www.kikaconstruction.com

Business Profile: Kika Sh.p.k. is a well-known construction company. The company has two main goals - to Introduce updated European construction technology, and to respect the technical parameters and the Albanian legislation but possibly reach also the European standards.



### P.V.N. - HOTEL COLOSSEO

Representative: Niko Fushaj, Valter Fushaj - Administrators Address: Rr. 13 Dhjetori, Hotel Colosseo, Shkodër Contacts: 355 (0) 22 247513 info@colosseohotel.com www.colosseohotel.com Activity: Hotel

Business Profile: Now the Colosseo brand comes complete with luxury, stylish and unique hotels in the city center of Shkodra and Tirana. Our bars, restaurants and hotels offer a charming atmosphere and high quality to spend the perfect moments. Every part of us deserves to be visited.



### **ALUMIL - ALBANIA**

Representative: Georgios Batsakis, General Manager Address: Autostrada Tiranë-Durrës, Km. 7 Contacts: +355 (0) 4 8240230; +355 (0) 69 70 45 149 info.al@alumil.com

Activity: Extrusion & Provider of Architectural Aluminum
Systems

Business Profile: Alumil-Albania the first aluminum extrusion company in the country part of Alumil Group with an experience of 30 years in the development, production and distribution of architectural profiles all around the world. Providing a wide range of solutions for windows, doors, curtain walls and outdoor applications with high added value in terms of Building Materials Industry. With around 200



### **FUFARMA SH.A.**

Address: Rr. Nikolla Zoraqi, Nd. 19, Tiranë Contacts: +355 (0) 4 2363171 fufarma@fufarma.al www.fufarma.al Activity: Pharmaceutical Importer and Distributor

Representative: Isuf Berberi, Chairman

Business Profile: FUFARMA sha was founded in May 24th, 1946 and is the first Albanian pharmaceutical company. In the position of a state-owned enterprise, Fufarma has realized all imports of pharmaceutical products and medical supplies to Albania and also has managed the distribution of all local products. Fufarma has been the school where whole generations of pharmacist and logistics employees were practiced, prepared and raised to later define the trend of the domestic pharmaceutical market. Located in Tirana and extended throughout Albania, Fufarma is today one of the most important actors of the Albanian pharmaceutical market.



#### AK-INVEST SH.A.

Representative: Suzana Adili, Responsible of Compliance Unit Address: Rr. Ded Gjo Luli, 2/3, Tiranë Contacts: +355 (0) 4 2240147 info@ak-invest.al / www.ak-invest.al Activity: Financial Institution

Business Profile: AK-Invest is already an important player in the market of non-bank financial institutions, where for years it has been expanding the portfolio of services provided to its customers. Adapting to the market conditions and requirements, it tries to offer customers, from international money transfers - MoneyGram as a partner for Albania, and then the entire package of financial services, carefully focusing the customer's needs for credit or utilitarian and commercial payments.



### EGNATIA GROUP SH.A.

Representative: Rigels Balla, Administrator Address: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë Contacts: administrator@erjoni-ndertim.com www.hysenbelliugroup.com Activity: Wine and Other Alcoholic Drink's Production and Construction Sector

Business Profile: Egnatia Group sh.a. started its activity in 2002 with the production of Egnatia wine in a winery equipped with modern technology equipment and high production capacities, located in the city of Elbasan. Later on, in 2010, the company expanded its activities in the construction sector with the construction of residential and commercial complexes in Tirana and Elbasan. Egnatia Group is proud to provide its customers with highest quality standards of products and services meeting the latest EU standards.



employees in 5 cities of Albania since 2004.

### ABKONS

Representative: Redi Basha, CEO Address: Rr. Themistokli Gërmenji, Tiranë Contacts: +355 (0) 4 2258326 info@abkons.com www.abkons.com Activity: Consultancy Services

Business Profile: Abkons is one of the premier engineering, development and management consulting firms in the Western Balkans with presence in Albania, Serbia, Kosovo, North Macedonia, Montenegro and Bosnia & Herzegovina. With its team of professionals, extensive network of consultants and experts, and unparalleled ability to navigate the complex demands of the regions legislations and bureaucracy, Abkons is the partner of choice for all investors engaging in major projects in industries such as Energy, Transport, Infrastructure, Environment, Tourism, Agriculture, Water, Wastewater etc.





# FUSHË KRUJA CEMENT FACTORY

Representative: Charles Bouri, Administrator Address: Rr. Nacionale Tiranë - Shkodër, Fushë-Krujë Contacts: +355 (0) 692091620 hajrie.hidri@fkcementfactory.com www.fkcementfactory.com Activity: Cement Distribution

**Business Profile:** Fushe Kruje Cement Factory Sh.p.k. was established on 14 September 2000 through the acquisition of the assets of Cement Manufacturing Enterprise of Fushe Kruje (the second largest cement factory in the country) by a consortium led by Seament Holding.



### BANKERS PETROLEUM ALBANIA LTD.

Representative: Qing Fang, President & CEO Ke Xu, Chairman of the Board Address; Kullat Biniake, Kulla 2, Kati 8, Ap. 17, Tiranë

Contacts: +355 (0) 4 2274786

lcela@bankerspetroleum.com, www.bankerspetroleum.com

Activity: Oil and Gas

Business Profile: Bankers Petroleum Ltd. is a Geo-Jade company, an international oil and gas exploration and production company committed to the responsible development of its world-class oil assets. Bankers has been able to use its expertise to produce more today than in the over 85-year history of the Patos-Marinza oilfield. Over the past ten years Bankers has grown to be the largest foreign direct investor, the largest taxpayer in Albania, and one of the largest employers, with over 500 direct employees and 1200 non-direct ones. We have invested over \$3 billion in Albania and more than doubled our reserves.



... stronger together ...

#### INFOSOFT SYSTEMS SH.P.K.

Representative: Armand Sharra, General Manager Address: Rr. Murat Toptani, Gjergji Center, Tiranë Contacts: +355 (0) 4 2251180-1 infosoft@infosoftgroup.com.al www.infosoftgroup.com.al Activity: Trade Products in the Field of Information Technology, Information Solutions

Business Profile: InfoSoft Systems, specialized in system integration, provides technological consultation, implementation and support services. Successful and challenging in the region, a recognized as leader in Albania, with 29 years' experience in market, InfoSoft Systems continues to collaborate with clients in Albania, Kosovo, North Macedonia helping them expand and grow their businesses.



### INTERSIG VIENNA INSURANCE GROUP

Representative: Gentian Sula, CEO Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë Contacts: +355 (0) 4 2270576 info@intersig.al www.intersig.al Activity: Insurance

Business Profile: Intersig was founded in 2001 by a group of local shareholders, who were licensed for non-life insurance in the Republic of Albania. On August 24, 2011, Vienna Insurance Group signed an agreement in Tirana to take a majority stake of Intersig sha. VIG Group currently holds 90% of shares in Intersig VIG. This process increased the company's equity, quality and staff qualifications.



### DEVI 20 - GRUP SH.P.K.

Representative: Vjollca Ferra, President Address: Komuna Kashar, Katundi i Ri, Rr. Monum, Nr. 18, Tiranë Contacts: +355 (0) 4 8200349 info@devigrup.com www.devigrup.com Activity: Trade of Food Goods

**Business Profile:** Devi 20 Grup is company that deals with distribution of food products in the Albanian market and have been doing this since 1998. We started working with Bunge since 1998 with Floriol sunflower oil and currently have 60 % of the sunflower oil market, later on we started working with companies such as Lutece. Bonduelle and more.



### **KORSEL SH.P.K.**

Representative: Maksim Fejzulla, President Address: Blvd. Gjergj Kastrioti, ish Kryqi i Kuq, Korçë Contacts: +355 (0) 82 242094 korsel.shpk@yahoo.com www.korsel.al *Activity:* City Cleaning, Waste Management & Recycling, Manufacturing and Electricity Transmission

Business Profile: Founded about 21 years ago, Korsel Sh.p.k. has always been in the forefront of development and innovation within the waste management industry. Named after the cooperation of one the initial of Korca and Thessaloniki (Selanik) the business was first involved in developing the infrastructure of poor cities and villages in Albania. Now, they moved forward and are proud to be leading waste management and be ready to integrate their service to the recycling and processing waste material.



#### ONE TELECOMMUNICATIONS SH.A.

Representative: Emil Georgakiev, Chief Executive Officer Address: Rr. "Vangjel Noti", Ndërtesa Nr. 20, Kodi Postar 1026, Laprakë. Tiranë

Contacts: +355 (0) 4 2275232 amitaj@one.al, www.one.al Activity: Mobile Telecommunication

Business Profile: ONE Telecommunications through its business approach, corporate responsibility and everyday operations, aims at bringing value to its customers and society. The company provides its customers with an excellent experience every time and everywhere, living up to its "Moments that connect us" slogan. Its network enables customers to enjoy the latest products and services of modern telecommunications that include state-of-the-art technology and high-speed data transfer across devices, thus contributing to the connected society of today.



# www.albgarden.com

### ALBGARDEN

Representative: Pjetër Trashaj, General Administrator Other contacts: Ender Trashaj, General Director; Edi Trashaj, General Manager

Address: Lagjja Skëndërbeg, Superstrada Lezhë-Shkodër, Km. 1 Contacts: +355 (0) 215 23801, Mobile: +355 (0) 682020800, +355 (0) 682020802

info@albgarden.com, infoalbgarden@gmail.com, info. albgarden@vahoo.com

albgarden@yanoo.com www.albgarden.com

Activity: Horticulture and Agriculture

**Business Profile:** Albgarden Sh.p.k. operates in the field of research, design and implementation of works / services and maintenance in horticulture, agriculture, floriculture, environment, forests, pastures (in all areas), fauna MTE plant breeding, nurseries, and green areas.



### **ERNST & YOUNG ALBANIA**

Representative: Mario Vangjeli, Executive Director Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë Contacts: +355 (0) 4 2419575 mario.vangjeli@al.ey.com www.ey.com Activity: Certified Auditing

Business Profile: EY is a global leader in assurance, tax, transactions and advisory services. Locally, they are committed to doing their part in building a better working world for their people, for their clients and for their communities. Globally, they are also united by their shared values, which inspire their people worldwide and guide them to do the right thing, and their commitment to quality, which is embedded in who they are and everything they do.



#### EUROPETROL DURRËS ALBANIA SH.A.

Representative: Frident Kuqi, President Address: Blv. Zhan D'Ark, Pall. 5, Apt. 1/1, Tiranë Contacts: +355 (0) 4 2347686 europetrol.albania@yahoo.com, info@europetrolalbania.com www.europetrolalbania.com Activity: Petroleum Products' Wholesale, Petrol Stations, Gas Tradino. Construction. Bar Restaurants. etc.

Business Profile: Europetrol Durrës Albania (EiDA) is the largest hydrocarbon company in Albania. Since 2000, EiDA has been the one of the first oil importer in Albania. Over the years, EiDA became the country's leading oil hardening company, developing its technology and cooperating with hundreds of large Albanian and foreign businesses.



# BRITISH AMERICAN TOBACCO ALBANIA

Representative: Brunilda Bakiri, Country Manager AlMaKo Address: Rr. e Kavajës, ish Kombinati Ushqimor, Tiranë Contacts: +355 (0) 4 2255084 Brunilda\_Bakiri@bat.com www.bat.com

Activity: Import, Wholesale and Retail of Cigarettes and Other Tobacco Products

Business Profile: British American Tobacco is a truly global company and market leader in more than 55 countries. Today, we are a multi-category tobacco and nicotine products business with potentially reduced-risk products embedded into the heart of our company, alongside our cigarette operations. Our ambition is to transform tobacco by offering adult consumers potentially reduced-risk products.



### ALPHA BANK ALBANIA SH.A.

Representative: Georgios Papanastasiou, CEO Address: Rruga e Kavajës, Qendra e Biznesit G-Kam, Kati 2, Tiranë

Contacts: +355 (0) 4 2278511 ceo-office.albania@alpha.gr www.alphabank.al Activity: Banking

**Business Profile:** Alpha Bank Albania has been operating in Albania since 1998 and offers a wide range of products and services for retail banking, SME and corporate banking, through a wide branch network and alternative channels such as 51 ATMs. 1.250 POS terminals and e- banking.



### PROCREDIT BANK SH.A.

Representative: Mirsad Haliti, Member of the Management Board Address: Rr. "Dritan Hoxha", Nd. 92, H. 15, Njësia Bashkiake Nr. 11, Kodi Postar 1026, Tiranë Contacts: +355 4 2389389 informacion@procredit-group.com, www.procreditbank.com.al

Activity: Bank Services

Business Profile: ProCredit Bank is a development-oriented commercial bank. We offer excellent customer service to small and medium enterprises and to private individuals who have the capacity to save and who prefer to do their banking through electronic channels. It is 100% owned by ProCredit Holding, based in Frankfurt am Main, Germany. ProCredit Bank Albania has been focusing on developing its electronic services infrastructure in order to provide modern banking services that meet the needs of the customers as efficiently as possible. It is rated "BB-" by the international agency Fitch Ratings, and is being supervised by German authorities, the Bundesbank and BaFin, which ensure the reliability and sustainability of this bank.



### TOBACCO HOLDINGS GROUP SH.P.K.

Representative: Lirim Fezollari, CEO Address: Rr. Ferizon Fezollari, Tiranë Contacts: +355 (0) 4 2263089 lirim@thg-shpk.com www.thg-shpk.com Activity: Import Distribution Company, Family Entertainment Center, Building Construction, Home Products Division, Bar

Chain.

**Business Profile:** Tobacco Holding Group represents exclusively a prestigious portfolio of internationally recognized brands such as British American Tobacco brands, Pernod Ricard, Restoria, Prince Caffe, Birra Peja, etc.



### DIMAPAK SH.P.K.

Representative: Fatbardha Dibra, Administrator Address: Autostrada Tiranë-Durrës, Km. 8, Kashar Contacts: +355 (0) 4 2406764 info@dimapak.com www.dimapak.com Activity: Trade of End of Line Packaging Machineries and Consumables

Business Profile: Dimapak is a company in Albania specialized in the packaging industry which provide complete solutions with a wide range of materials and machineries for the end of industrial lines. With the experience of 23 years of successful activity and with the customer-centered philosophy, Dimapak continues leading the packaging sector in Albania. This was achieved by providing an outstanding range of highest-quality products, preserving the right ratio quality/ price, ensuring flexibility and an innovative approach. Dimapak is expanding its activity in other markets, concretely in Kosovo and Montenegro.



### E.H.W. SH.P.K.

Representative: Luan Leka, President Other Contact: Mërkur leka, Administrator Address: Autostrada Tiranë - Durrës, Km. 4, Ndërtesa Nr. 59, Tiranë

Contacts: +355 (0) 4 2407250 info@ehwgmbh.com www.ehwgmbh.com Activity: Meat Processing

**Business Profile:** EHW has been operating since 1992 in the meat processing sector and salami and ham products. During these years, EHW has been affirmed as the largest and most important producer in the Albanian market. EHW has been certified by the prestigious Italian Certiquality Institute with ISO 9001: 2015 and ISO 22000: 2005.

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### **BERDICA CEMENT**

and Additives

Representative: Behar Berdica, Administrator Address1: (Head Office): Rr. Studenti, P. 21, 4001, Shkodër Address 2: (Distribution Center): Xhafzotaj, 2019, Durrës Contacts: +355 (0) 22 800 350; +355 (0) 69 203 0601 headoffice@berdica.al www.berdicacement.al Activitv: Distribution of White and Gray Cement, Ingredients.

Business Profile: Berdica Cement is a market leading distributor of cement, ingredients, and additives for building materials and paint and coatings industries in Albania and Kosovo that performs the function of a connecting link between the most advanced chemical companies of the world and the industries in our region.



# DEVOLL HYDROPOWER SH.A., SUBSIDIARY OF STATKRAFT AS

Representative: Rigela Gegprifti, CEO
Address: Rr. Papa Gjon Pali II, ABA Business Center, Office
1206, Tiranë
Contacts: +355 (0) 4 4501433
info.albania@statkraft.com
www.statkraft.al
Activity: Hydropower/ Energy Generation and Trading

Business Profile: Statkraft is implementing the Devoll Hydropower Project, the largest private hydropower project in Albania in the last 30 years. We generate electricity and offer Trading, Origination and Energy Management services. We are developing innovative projects in renewable energies in Albania.



# **TURGUT OZAL EDUCATION SH.A.**

Representative: Tuncer Tiryaki, CEO Other Contact: Fiqiret Muhja, Head of Supervisory Board Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km.1, Kashar Contacts: +355 (0) 4 2234716

Contacts: +355 (0) 4 223471 info@turgutozal.edu.al www.turgutozal.edu.al Activity: Education

**Business Profile:** Starting educational services with "Turgut Ozal" schools in Albania in 1993, Turgut Ozal EDUCATION SH.A. was established as a joint stock company in 2001. There are 4 schools (K to 12) & EPOKA University run by the Company.

No. of students: 3 000 (K-12), 2 500 EPOKA University Nr. of employees: 660



# WESTERN ATLAS INTERNATIONAL INC.

Representative: Petrika Kerenxhi, Customer Service Rep Address: Rruga Semanit, Km 1, Fshati Afrim i Ri, Fier Contacts: +355 (0) 682026038 petrika.kerenxhi@bakerhughes.com www.bakerhughes.com Activity: Oil and Gas

Business Profile: Western Atlas Inc. is affiliate of Baker Hughes, a GE company, which is the world's first and only full stream provider of integrated oilfield products, services and digital solutions. Drawing on a storied heritage of invention, BHGE harnesses the passion and experience of its people to enhance productivity across the oil and gas value chain. BHGE helps its customers acquire, transport and refine hydrocarbons more efficiently, productively and safely, with a smaller environmental footprint and at lower cost per barrel.



#### TONA - ALB SH.P.K.

Representative: Nikolla Tona, President Other Contact: Jonela Tona, Administrator Address: Lagjja 18, Rruga Muzakajt, Korçë Contacts: +355(0) 82 248535 info@tona.al / www.tona.al Activity: Meat Processing

**Business Profile:** Tona Co. Sh.p.k. is a meat processing company located in the city of Korça. It started its activity in 1992 and in 1998 it was made possible to invest in building a very modern, 2,800 m2 factory in Korça. The work of this company started with producing only three traditional products. Nowadays, "Tona Co" sh.p.k. produces over 80 high quality products.



### **REJSI FARMA**

Representative: Merita Sheqi, Administrator Address: Autostrada Tiranë-Durrës, Km. 8 Contacts: +355 (0) 4 2374925 info@rejsifarma-al.com www.rejsifarma-al.com Activity: Pharmaceutical Trade

Business Profile: Rejsi Farma is the leading distributor in the Albanian market, supplying high quality pharmaceutical products to pharmacies, hospitals, clinics, health centers and other buyers. Rejsi Farma is proud of building a company based on EU standards, as this enables them to fulfill all quality requirements and achieve the highest expectations of its partners, customers and employees making Rejsi Farma play a leading role in the Albanian market and society.



#### S2 ALBANI

Representative: Ilirjan Zylyftari, General Manager Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3 Contacts: +355 (0) 4 8244107 izylyftari@screeningsolution.com www.screeningsolution.com Activity: Screening and Inspection Solutions

**Business Profile:** S2 Global, an OSI Systems company, is a world class leader in detection system implementation, integration, training, staffing and maintenance. As a world-class, innovative leader in Customs and Boarders and Event Security detection systems, we provide our clients with a suite of systems, knowledge and experienced personnel.



#### ALB-STAR LTD.

Representative: Edmond Spahiu, CEO Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla 2, Kati 5, Tiranë Contacts: +355 (0) 4 2290121 info@albstar.al www.albstar.al Activity: Engineering, Construction

Business Profile: Established in 1995, ALB-STAR Ltd is one of the biggest companies in Albania in the field of engineering services, especially in hydraulic works, such as water supply, sewerage, monitoring and control systems, river protection; in transport infrastructure, such as roads, highways, bridges and other important works, in environmental protection, such as waste water treatment plants, ecological pits, in mechanical industry, such as manufacture of metal tanks, manufacture of metal structures, mechanical works for the oil and gas industry, pressure retaining vessels.

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### **AMERICAN HOSPITAL**

Representative: Klodian Allajbeu, CEO Address: Rr. Sabaudin Gabrani, Godina Nr. 2, Tiranë Contacts: +355 (0) 4 2200241 sekretaria@spitaliamerikan.com www.spitaliamerikan.com Activity: Hospital Medical Services

Business Profile: The American Hospital was established in December 2006 as the first private hospital in Albania. The Hospital started its activity based on the experience of many foreign professionals of Cardiology and Cardiac Surgery, to serve patients with cardiac problems in and outside of Albania. After the success in cardiology, the American Hospital widened its activity focusing first in general surgery, orthopedics, eye surgery and urology and expanded into the full-service organization that it is today. American Hospital's vision of excellence and leadership is driven by its core values. These include service, partnership, stewardship, and integrity.



### **AMERICAN BANK OF INVESTMENTS**

Representative: Andi Ballta, CEO Address: Zyrat Qëndrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë Contacts: +355 (0) 4 2258755 info@abi.al Activity: Financial Institution. Banking Services

Business Profile: American Bank of Investments was created after the purchase of Credit Agricole Albania from Tranzit Finance in 2015 (a portfolio company of the U.S. private equity fund NCH Capital www.nchcapital.com). This acquisition was a success story in the banking market of Albania, followed by the acquisition of Banka NBG Albania in 2018, becoming in this way the sixth largest bank in the Albanian market.



### ALUFLOR SH.P.K.

Representative: Florentia Erjola Xheko, President Other Contact: Kostandin Zahari, Sales Manager Address: Rr. Xhamfize Keko, Ish Profarma, Pallati i Conad, Kati 2, Tiranë, Contacts: +355 (0) 694041204/ (0) 694041208 info@aluflor.com, sales@aluflor.com www.aluflor.com

Activity: Construction, Glass Facade & Alucobond, Engineering Consultancy

Business Profile: Alufor Construction Group, founded in 2005, is a company with business activity in the building industry, focused in concept, design, and implementation of high-end complex building envelopes. Aluflor's strategic partnerships with German companies specialized in building materials, developmental technology, and revolutionary architectural design deliver reliability to our clients.



### **CBS CREATIVE BUSINESS SOLUTIONS**

Representative: Enio Jaço, CEO Address: Rr. Mustafa Matohiti, Nr. 4, Kati 3, Tiranë Contacts: +355 (0) 4 4536891, +355 (0) 682088110 enio.jaco@cbs.al www.cbs.al

Activity: Business-Consulting, Agriculture Sector Development, Financial Consulting, Business Intelligence Technology, Tourism, SME-s, NGO

Business Profile: CBS is a business consulting and project implementation organization, which provides consultancy and implements innovative solutions for international donors, financial institutions, local entrepreneurs and other organizations. CBS has established expertise in Agriculture Development, Financial Consulting, Banking Products, Business Intelligence Technology, Tourism and Digital Market Innovation.



#### **GENER 2**

Representative: Bashkim Ulaj, CEO Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë Contacts: +355 (0) 4 2248312, (0) 4 4501700 info@gener2.al www.gener2.al Activity: Construction

Business Profile: Gener 2 is one of the largest privately owned development and civil engineering companies in Albania with a diversified business portfolio which includes civil construction, infrastructure development, engineering, project management, energy, telecommunications, property management, retail and media. Counting more than 20 years of experience in the market, Gener 2 has established itself as the most prestigious development firm with a strong commitment to excellence.



### **BGP PRODUCTS SWITZERLAND GMBH (MYLAN)**

Representative: Denisa Bixheku, Administrator Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë Contacts: +355 (0) 4 2267120 denisa.bixheku@mylan.com www.mylan.com Activity: Pharmaceutical Company

**Business Profile:** BGP Products Switzerland GmbH is affiliate of Mylan, a global pharmaceutical company committed to setting new standards in healthcare and providing people access to high quality medicine. They offer a growing portfolio of more than 7,500 products, including prescription generic, branded generic, brand-name and biosimilar drugs, as well as over-the-counter (OTC) remedies. Mylan operates in more than 165 countries and territories.



### JUNIK SH.P.K.

Representative: Dedë Malutaj, President
Address: Lagjja SMT, Rr. Vëllezërit Haradinaj, (pranë Drejtorisë
Pyjore), Lezhë, Contacts: +355 (0) 676050015
junikshpk@gmail.com; marketing@junikshpk.com
www.junikshpk.com
Activity: Construction. Trade and Services

Business Profile: JUNIK Sh.p.k. is a leading company in the field of construction in Albania that has been operating for more than 25 years. The company enables the rehabilitation of water supplies, sewerage systems, water treatment systems, road infrastructure works, special structural works, civil and residential buildings construction with advanced parameters and conditions; tourism and commerce, interior design and furnishing services, professional education. JUNIK Sh.p.k. operates in this fields from the very first process of work like projecting, till the last process that needs to be done, with its own units of duraluminium, plastics, gypsum, painting, wood works, furniture, electrical unit, air-conditioning and ventilation, paying particular attention to the details and quality of products and services, providing high standards, function, durability as well as comfort.



See what's possible™

### **GUARDIAN GLASS S.A.**

Representative: Erion Siço, Territorial and Architectural Marketing Manager

Address 1: Rue du Puits Romain, L-8070, Bertrange, Luxemburg

Address 2: Tirana Business Park, Godina 7, Tiranë Contacts: +355 (0) 692045522

esico@guardian.com www.quardian.com

Activity: Glass Industry

Business Profile: Guardian Glass is part of Guardian Industries. Headquartered in Auburn Hills, Michigan, Guardian Glass is one of the world's largest glass manufacturers with leading positions in float and fabricated glass products for commercial, residential and transportation applications. Our Vision is to create value for our customers and society using fewer resources than our competitors and constantly innovate to improve the value we create.



### PRIMALL SH.P.K.

Representative: Pece Milojkovski, General Manager Address: P.O Box: No. 7443, Posta Shqiptare Tiranë ZP Nr. 5, Rruga Çamëria -1001, Tiranë Contacts: +355 (0) 4 4500909 info@primall.al www.primall.al Activity: Official Importer and Distributor of JT International Tobacco Products in Albania

**Business Profile:** Primall is the official importer & distributor of JT International tobacco products in Albania territory. The company is part of Prima group that operates also in two other countries Macedonia & Kosovo. Actually, in Albania they are trading brands like: Winston, Camel, Winston XStyle.



#### CREDINS BANK

Representative: Maltin Korkuti, CEO Address: Rr. Vaso Pasha, No. 8, Tirana Contacts: +355 (0) 4 5353000 info@bankacredins.com, www. bankacredins.com Activity: Bank Services

Business Profile: Credins bank is the third largest bank in the country in deposits and assets and second largest for lending, offering 360-degree banking solutions to its customers. Our positioning in the market reflects our customer behavior. "We speak your language" is not simply a marketing slogan, but rather the definition of our attitude towards the client's needs. Our mission inherently acknowledges that people are our main competitive advantage. Therefore, the focus of our attention has continuously been the building up of strong and serious teams made up of talented people. We are here to assure our clients, partners and shareholders, business continuity and growth in consistence with their expectations and trust.



### **XHEKO IMPERIAL HOTEL**

Representative: Eni Xheko, General Manager Address: Rr. Ibrahim Rugova, Nr. 56, 1019, Tiranë Contacts: +355 (0)4 2259574 eni.xheko@xheko-imperial.com www.xheko-imperial.com Activity: Hotel

Business Profile: Xheko Imperial Luxury Boutique Hotel is located in the center of city, in an ideal location on "Ibrahim Rugova" street, just behind the Albanian Presidency and close to the National Park of Tirana. It was founded in 1993 and it offers 72 Rooms, 4 Meeting Rooms, 2 Restaurants and Bars and a SPA to be opened soon.



### SALILLARI LTD.

Representative: Pëllumb Salillari, President Address: Rruga e Vjetër Vorë - Marikaj, Km. 1, Vorë Contacts: +355 (0) 4 4500945 info@salillari.al www@salillari.al Activity: Construction, Construction Materials Production, Construction Materials & Machineries Trading

**Business Profile:** The company is involved in construction activities of both industrial and civil works and those of infrastructure, from roads and highways to industrial complexes and housing.



### **HOLLY & ENDI AUDITING SH.P.K.**

Representative: Berti Pashko, CEO Address: Blv. Gjergj Fishta, Pallati E88, nr. 12, Kodi Postar 1001, Tiranë Contacts: +355 (0) 4 2260905

berti.pashko@gmail.com

Activitv: Auditing, Accounting, Bookkeeping

**Business Profile:** Holly & Endi Auditing Company Ltd is an audit company which was established on 31/10/2000 with the Decision of the Tirana Court with NIPT K31323006D and

based in Tirana. The Company is registered in the official list of auditing company of IEKA (Institute of Chartered Auditor of Albania) with the number 32 dated since 28.12.2001.



### ETS Sh.p.k.

Representative: Fatos Aliaj, Owner Other Contact: Shefki Dema, Managing Director Address: Rruga Jordan Misja, ish Magazinat e UMB-së, përballë shtypshkronjës Demokracia, Tiranë Contacts: +355 (0) 4 23 45 122, Mobile: +355 (0)674 053 010 faliaj@ets-al.com www.ets-al.com

Activity: Electrical Supplies & Works.

Business Profile: ETS Company was established in 2001, with its activity throughout Albania. The purpose of the ETS establishment in Albania was to provide alternatives to the uninterrupted provision of electricity supplies to power corporation, various government institutions and public service companies. Main activity ETS shpk is in the field of power supply with electrical equipment and works for low, medium and high voltage.



### FRIGO FOOD Sh.p.k.

Representative: Fatjon Xhaferaj, Administrator Address: Rr. 3 Dëshmorët, Yzberisht, Tiranë Contacts: +355 (0) 4 234598 fatjonfrigofood@hotmail.com Business *Activity:* Import-Export of Meat Products

Business Profile: FRIGO FOOD started its activity in 1999. The main activity of the company is the import of meat products. The import of various products in Albania has made possible an expansion of products in the domestic market, thus fulfilling the existing deficiencies. Despite the meat products, the company imports also frozen vegetables, mainly potatoes, peas, and mixed vegetables. These products are imported from USA. Latin America and EU countries.



### LUFRA

Representative: Luis Nreka, CEO Address: Lushnje-Fier, Km. 7, Tiranë Contacts: +355 (0) 689022120 info@lufra.al / www.lufra.al Activity: Dairy. Production and Distribution of Milk Products.

Business Profile: Founded in 1992, LUFRA has continued to expand both geographically and also on the variety of products offered in the market. 2013 marked the start of the TetraTop collaboration for the provision of the fresh dairy products through the ESL (Extended Shelf Life) system. Certainly, furthermore the factory has expanded by doubling its capacity and the laboratory for the milk analysis was fully modernized, becoming the leader of the dairy market in Albania. This year (2021) the company reached a very important milestone by starting exports of its products in the US market.

WWW.AMCHAM.COM.







### LAJTHIZA INVEST SH.A.

Representative: Thanas Siveri, CEO Address: Lajthizë, Njësia Administrative Qafë Mali, Fushë-

Arrëz, Pukë

Contacts: +355 44 500 420 info@laithiza.al / www.laithiza.al

Activity: Production, Packaging, Trading of Natural Mineral Water "Laithiza".

Business Profile: Lajthiza Invest SH.A. was established in 1999 in the Municipality of Qafë-Mali, in Lajthiza village, Pukë. This is a deep mountainous area where the plant rises about 1000 m above the sea level. Lajthiza water sources from Roshi mountain in the height of 1600 m above the sea level. The investment consists of a Plant with an area of about 1200 m2, with ultra-modern technology, new machines and filling line. With working environment according to EU standards.



### **DEKON FRIGO SH.P.K.**

Representative: Leonard Gugu, General Manager Address: Komuna Bradashesh, Elbasan Contacts: +355 (0) 672042868, dekonfrigo@yahoo.com *Activity:* Wholesales, Distribution and Retail. Import of Frozen Food.

Business Profile: DEKON FRIGO is a company that specializes in the import, distribution, packaging and processing of meat products. The company is certified according to the Hygienic-Sanitary Self-Control System H.A.C.C.P UNI 10854: 1999. DEKON FRIGO is one of the leading import companies in the chicken, beef and pork products industry. The portfolio products of the company are of US and EU origin. DEKON FRIGO has a wide range of foodstuffs for HORECA and supermarkets and provides the raw materials for meat products. The distribution network covers the entire territory of Albania and also owns several retail and wholesale stores. In addition, the company has constant and very good relations with the US companies and consider them as partners in their business.



#### MONTAL SH.P.K.

Representative: Skënder Lufi, Managing Director Address: Rr. Nikolla Jorga, Godina 18/2, Tiranë Contacts: +355 (0) 4 2271385 ekerenxhi@montalshpk.com www.montalshpk.com Activity: Medical and Laboratory Equipment

MONTAL is a private company dealing with imports, sales and services of medical & laboratory products in Albania. The company was established in 1996 as a family-owned limited company. On January 12, 2021 MONTAL celebrated its 25th anniversary. Through more than 25 years of activity, the company has gradually grown up being now a leading company for sales and service of medical & laboratory devices in the Albanian market.



### SHOQËRIA "BAJRAMI-N" SH.P.K.

Representative: Nazif Bajrami, Administrator Address: Rr. Nikolla Jorga, Godina 18/2, Tiranë Contacts: +355 (0) 696067906

info@bajrami-n.com, www.bajrami-n.com

Activity: Construction and Civil Engineering. Production and Sale of Construction Materials. Import-Export. Transport

"BAJRAMI-N" Sh.p.k., established in 1997, is a company with production activities in Elbasan and perform construction and civil engineering activities in Albania. The company owns a place for sale of construction materials, a site for production of construction materials of different nature, concrete production plant, asphalt plant, specific tools intended for civil works, various transport machines, etc. The company is highly profiled in the construction and civil engineering activity, with different volumes of work financed by public funds (through public procurement procedures), or private investors. Its portfolio includes the construction of residential buildings, construction & restructuring of roads, hospitals and schools.







### **ALBANIAN MOTOR COMPANY**

Representative: Gentian Karaj, General Manager Address: Autostrada Tiranë-Durrës, Km. 10, Kashar Contacts: gkaraj@ford.com.al www.ford.com.al / www.hyundai.al Activity Import-export, sale, leasing, rental or lease related to commercial and industrial vehicles, to any type and model. Export-import of spare parts

Business Profile: Albanian Motor Company is the official representor and distributor of the well-known car brands such as Ford. Hvundai and SsangYong, including also their service and maintenance, Albanian Motor Company has started its journey in the automotive industry 16 years ago and from that day it has always been on top of the market considered as "the leader" by taking almost 30% of the total market. The showroom of the company is spread over an area of 5 thousand square meters, and it is available for anyone who is interested in the latest models and technologies that the three brands offer to our market. Albanian Motor Company is getting bigger, as now it crosses the Albanian borders. Starting from February 2021 it has taken over its management "Kosova Motors" too, the only authorized importer and distributor of Ford and Hyundai vehicles for Kosovo. Except from importing and distribution "Albanian Motor Company" has also taken over management the servicing for both brands, including original and authorized parts for every vehicle and professional service from the specialized team of mechanics.



# MATRIX KONSTRUKSION

Representative: Daniela Leskaj, Managing Director Other Contact: Elona Leskaj Address: Rr. Nikolla Jorga, Godina 18/2, Tiranë Contacts: +355 (0) 4 2258372 elonaleskaj@matrixkonstruksion.com www.matrixkonstruksion.com Activity: Construction and Design; Property Development and Real Estate; Investments in Tourism and Renewable Energy; EPC

Matrix Konstruksion is one of the biggest construction and development companies in Albania. The Company was created in October 1995 in Tirana. Matrix Konstruksion's mission is to design and develop high quality residential, socio-cultural and commercial buildings, civil infrastructure projects; to invest in tourism and renewable energy; thus, positively transforming people's lives.



#### BECHTEL LIMITED ALBANIA BRANCH

Representative: Entela Ruci, Regional Business Development – External Affairs
Contacts: eruci@bechtel.com
www.bechtel.com

Activity: Construction, Engineering, Project Management Company Bechtel is an American engineering, procurement, construction, and project management company, contracted by the Albanian Government for the construction and implementation of the Skavica HPP. Bechtel has unique and expanded experience in designing and implementing innovative engineering solutions as well as the models for the funding of complex projects.







# AIMS INTERNATIONAL -ALBANIA

Representative: Monika Farka,
Managing Partner
Address: European Trade Center,
Tower A, 13/3, Tiranë
Contacts: +355 (0) 4 4509261,
Mobile: +355 (0) 692098706
monika.farka@aims.al
http://www.aims.al
Activity: Employment and HR
Services (Executive Recruitment,
Coaching, Talent Assessment,
Training, Leadership Services, HR
Consulting & Outsourcing)



# ALBANIAN FINANCIAL INSTITUTION SH.P.K.

Representative: Elona Telha,
Administrator
Address: Rr. Themistokli
Gërmenji, pranë RTVSH-së, Kati
1, Tiranë
Contacts: +355 (0) 4 4325360
info@afinstitution.com
www.afinstitution.com
Activity: Non-Bank Financial
Institution



# ALBANIAN STEVEDORING COMPANY SH.P.K. (ASC)

Representative: Luis Hoxha,
Administrator
Address: Lagjja 1, Rruga
Tregtare, Porti Detar, pranë
Zonës së Mirëmbajtjes
Mekanike, Durrës
Contacts: +355 (0) 4 4514641
luis@asc-durres.com
www.asc-durres.com
Business Activity: Port logistics,
stevedoring



Representative: Gjok Popaj, Administrator Address: Vukpalaj, Bajzë, Komuna Kastrat, Malësi e Madhe Contacts: +355 (0) 692084627 gjokpopaj@gmail.com, noblecoffee@gmail.com Activity: American Coffee Trade



### ARTINEL 95 SH.P.K.

Representative: Ariana Berberi,
Founder and CEO
Address: Rr. Vorë – Fushë Krujë,
Nd. 23, Muçaj, 1032, Vorë, Tiranë
Contacts: +355 (0) 4 7800551;
+355 (0) 682020187
info@artinel.al
www.artinel.al
Activity: Sale of New and
Preowned Personal and
Commercial Vehicles, Genuine
Spare Parts and Service for
Several Brands



# ATOM SH.P.K.

Representative: Luan Basha,
Administrator
Address: Rr. Islam Alla, Pallati 56,
Kati 1, Tiranë
Contacts: +355 (0) 69 20 45580
/ 81 / 90
info@atom.al
www.atom.al
Activity: ITC Systems, Equipment,
Software Development, Security
Service



# ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION (AADF)

Representative: Martin Mata and Aleksandër Sarapuli, Co-Chief Executive Officers Address: Rr. Ibrahim Rugova, Ndërtesa 42, Hyrja 7, Ap. 60, 1019, PO Box. 1731, Tiranë Contacts: +355 (0) 4 2222408 info@aadf.org www.aadf.org Activity: Foundation



# **ALBSOLUTION SH.P.K.**

Representative: Julian Begolli,
Administrator
Address: Kashar, Kompleksi
Tirana Industrial Park, Godina 27,
Tiranë
Contacts: +355 (0) 69 60 58 151
j.begolli@albsolution.al
www.albsolution.al
Activity: Distributor of
Professional Cleaning Products
& Materials of Hygiene in all
Industries



# ALFA BUTRINT SH.P.K. (HOTEL BUTRINTI)

Representative: Erjon Spahiu,
Owner
Other Contact: Meri Lepuri,
Administrator
Address: Rr. Naim Frashëri,
Sarandë
Contacts: +355 (0)
85225593/4/5
hotelbutrinti@hotmail.com
www.hotelbutrinti.com
Activity: Tourism, Hospitality



# AVANNTIVE CONSULTING SH.P.K.

Representative: Olta Kaziaj,
Managing Partner
Address: Rruga Vaso Pasha, P.
2, Shk. 2, Ap. 7/1, Kati i Dytë,
Tiranë
Contacts: +355 (0) 4 2268079,
(0) 4 2268219
avanntive@avanntive.al
www.avanntive.al
Activity: Tax, Accounting,
Advisory



Representative: Enkeleda
Hasanaj, Administrator
Address: Rr. e Kavajës, Pallati
BAJA-BAD Kati IX, Tiranë
Contacts: +355 (0) 692068226
enkeleda\_84@yahoo.com
Activity: Import-Export, Trade of
heating systems, generators,
building materials. Construction.
Electronic equipment, laboratory
and medical equipment,
audio-visual equipment. BarRestaurant



# BEREQET SH.P.K.

Representative: Ali Onat,
Administrator
Address: Rr. Sabaudin Gabrani,
Godina Nr. 8, Tiranë
Contacts: +355 (0) 4 4316316
arbbereqet@gmail.com
www.bereqet.com
Activity: Catering

W.AMCHAM.COM.

# BBINDI

### BINDI SH.P.K.

Representative: Hysen Ruka,
President
Address: Rr. Vaso Pasha, Nr. 8,
Kati 4, Ap. 10, Tiranë
Contacts: +355 (0) 4 2250715
info@bindi.al
www.bindi.al
Activity: Consulting Services
in the Field of Energy
and Telecommunication,
Representation of Foreign
Companies, Construction, Trade,
Import-Export



# **BNT ELECTRONICS**

Representative: Jovan Bojdani, CEO and Co-Founder Address: Blv. Zhan D'Ark, Kulla 3, Kati 2, Tiranë Contacts: +355 (0) 4 2273666/777 info@bntelectronics.com www.bntelectronics.com Activity: Communication, Electrical Applications and Appliances, ITC Systems, Equipment, Software Development, Printing, Security Systems and Services, Fiscal Systems



# BOZGO SH.P.K.

Representative: Tritan Bozgo,
Administrator
Address: Rr. Pavarësia, Km. 3,
Yrshek, Tiranë
Contacts: +355 (0) 682049202
tritanbozgo@bozgo-al.com
www.bozgo-al.com
Activity: Import-Export and
Distribution



# COMMUNICATION PROGRESS SH.P.K.

Representative: Gentian Likaj,
Administrator
Address: Rr. 'Stanislav
Zuber', Nd. 2, H.19. Njësia
Administrative Nr. 7, 1023,
Tiranë
Contacts: +355 (0) 4 2413901
cp@commprog.com
www.commprog.com
Activity: Information and
Communications Technology



**CR PARTNERS** 

Representative: Alban Caushi,

Managing Partner

Address: Rr. Ibrahim Rugova, Sky

Tower, Kati 5/2, Tiranë

Contacts: +355 (0) 4 2228181

info@crpartners.al

www.crpartners.al

Activity: Consulting, Legal

Services

# DAJTI EKSPRES

Representative: Migena Malo,
President & Administrator
Address: Stacioni i Poshtëm i
Teleferikut, Tiranë, Linzë, Dajt
Contacts: +355 (0) 684011003;
(0) 4 2379111
admin@dajtiekspres.com
www.dajtiekspres.com
Activity: Tourist Attraction (Cable
Car Service, Restaurant, Hotel,
Adventure Park, Mini golf, etc.)



# **CC LAW**

Representative: Soljan Celibashi,
Administrator
Address: Rruga "Abdyl Frashëri",
EGT Tower, Pall. 17/6, Kati 2, Ap.
1, Tiranë
Contacts: +355 (0) 4 2235651
contact@cclaw.al
www.cclaw.al
Activity: Legal Advisory Services



# **CENTURY 21 ALBANIA**

Representative: Jonian Antoni, Administrator/ CEO Address: Rr. Nikolla Tupe, Ndërtesa 4, Shkalla 3, Kati 5, Ap. 16, Tiranë Contacts: +355 (0) 4 2212121 info@century21albania.com www.century21albania.com Activity: Real Estate LLC



# **COFFEE CLUB ALBANIA**

Representative: Andrea Zaja, CEO Address: Rr. Myslym Keta, Km. 5, Komuna Dajt, Tiranë Contacts: +355 (0) 4 4803700; (0)684050220 info@coffeeclub.al www.coffeeclub. tokdigitalagency.com Activity: Lavazza Coffee



### **DDB ALBANIA**

Representative: Juela Isaj, CEO
Address: Observator Business
Center, Kati 13, Rr. e Dibrës,
Tiranë
Contacts: +355 (0) 4 2419461,
(0) 4 2419462
info@albania.ddb.com
www.ddb.com
Activity: Communication,
Advertising Agency



# **DEDJA SHIPPING SH.P.K.**

Representative: Artur Dedja, Managing Director Address: L. 1, Rruga Taulantia, Kati 1, Durrës, 2001 Contacts: +355 (0) 52 223230 info@dedjashipping.com www.dedjashipping.com Activity: Maritime Industry



Representative: Viktor Delia, Administrator Address: Rr. Ramazan Demneri, Nd. 24, H. 2, Kodi Postar 1022, Tiranë

Contacts: +355 (0) 4 2258021 infodelia@deliagroup.com. al; dviktor@deliagroup.com.al, delia.group@yahoo.com www.deliagroup.com.al Activity: Construction

WW.AMCHAM.COM

# DELTAREX SH.P.K.

Representative: Artur Bisha, CFO/ Administrator Address: Rr. e Elbasanit. Nd. 38, H. 6, Ap. 12, Njësia Administrative Nr. 2. Tiranë Contacts: +355 (0) 692055544 deltarex.al@gmail.com www.deltarex.al Activity: Construction. Construction and Reconstruction of Industrial, Touristic and Civil Buildings, Construction and Rehabilitation of Roads and Road Maintenance, Road Safety Elements and Implementation. Water Utilities Activities and Sewage & Hydraulic Systems

# **DEMA PATIN**

Representative: Edmond Isaku, Administrator Address: Pallati i Kulturës, Kati i 3-të, Zyra 54-55, Tiranë Contacts: +355 (0) 682020663 edmondisaku@yahoo.com Activity: Mining



# DINAMO SH.A.

Representative: Migena Reçi, Administrator Address: Rr. Ferit Xhajko, Tiranë Contacts: +355 (0) 4 2253798 info@dinamo-sha.com www.dinamo-sha.com Activity: Trade Center and Mechanical Manufacture



# **ELLER SH.P.K.**

Representative: Irina Mema,
Managing Partner
Address: Rruga Hamdi Sina,
Kompleksi Bora, Ndërtesa Nr. 3,
Suite Nr. 11, Tiranë
Contacts: +355 (0) 693194866
contact@eller.al
www.eller.al
Activity: Consulting. Transaction
Advisory (Business Valuation,
Financial Modeling and M&A
Consulting). Investment
Management Consulting.
Cryptocurrency Advisory.
Litigation/Arbitration Support



# ENGINEERING & RISK MANAGEMENT CONSULTANT SH.P.K.

Representative: Roland Liçi,
Managing Director
Address: Rr. Mustafa Matohiti,
Ndërtesa ABAU, Kati 3, Nr. 11,
Tiranë
Contacts: +355 (0) 4 2250091
rlici@mforsafety.com
www.ermc.com.al
Activity: Occupational Risk
Management & Environment
Health Safety Security
Consultancy Services



# ENTERPRISE RENT A CAR ALBANIA

Representative: Gert Gjeli,
Administrator
Other Contact: Rigels Fida,
Account Manager
Address: Rr. Vaso Pasha, Nr. 75,
Tiranë
Contacts: +355 (0) 4 2250363
info@enterprise.al
www.enterprise.al
Activity: Rent a Car. Long Term
Operational Leasing. Mini Lease.
Logistic Services



# DUDA SH.P.K. - HOTEL ADRIATIK & ADRIATIK TOURS

Representative: Nevila Dudaj, Owner/ General Manager Address: Rr. Pavarësia, Nr. 13, Plazh, Durrës Contacts: +355 52 260850 Mob. +355 692073995 info@adriatikhotel.com www.adriatikhotel.com Activity: Hospitality & Tour Agency



# EASY ALBANIA SH.P.K. Representative: Sabahete Osmani. CEO

Address: Rruga Migjeni, Zona Kadastrale 3866, Pasuria Nr. 369/9-N9/10, Kashar, Yzberish, Tiranë Contacts: +355 (0) 4 2264982 eo@easyalbania.com www.easyalbania.com Activity: Marketing, Consulting, Software Development; Organization of Fairs, Marketing & Telemarketing Services; Real Estate; Business Consulting; Software Development



# **EASYPAY**

Representative: Lindita Shomo, CEO Address: Rr. Ismail Qemali, Objekti 30, Hyrja 7, Kati 3, Tiranë Contacts: +355 (0) 4 2264982 info@easypay.al www.easypay.al Activity: Non-Banking Financial Institution



### ERZENI SH.P.K.

Representative: Saimir Begaj,
Administrator
Address: Mëzes, Kashar
Contacts: +355 (0) 4 4500750
erzeni@erzeni.com
www.erzeni.com
Activity: Dairy. Production and
Trade of Milk Products



Representative: Blerim Tafaj, CEO Address: Rruga "Skënderbej", Blloku i Ambasadave, Pallati Nr. 8, Zyra 8/1/1, Tiranë Contacts: +355 (0) 693868880 info@euroeast-global.com www.euroeast-global.com Activity: Finance, Consulting, Commodity, Construction



# EURO-BIÇAKU SH.P.K.

Representative: Dashamir Biçaku, Administrator Address: Autostrada Tiranë-Durrës, Mbikalimi i Fllakës, Rruga Vëllazërimi Contacts: +355 (0) 694022422 info@eurobicaku.com www.eurobicaku.com Activity: Furniture Production

W.AMCHAM.COM





# **FACILIZATION SH.P.K.**

Representative: Giergii Guri. General Manager Address: Rr. Sami Frashëri, Nj. B. Nr. 5, Pallati 56, Kompleksi TID (Qendra Nobis), Hyrja B, Kati 1, Tiranë Contacts: +355 (0) 4 2256006 info@facilization.com www.facilization.com **Activity: Information Systems** Consulting, System Integration and Software Development Services



### **FARMATECH SH.P.K.**

Representative: Elvis Kena. Administrator Address: Rr. e Barrikadave, Tiranë Contacts: +355 (0) 4 2236584 e.kena@farmatech.net www.farmatech.al Activity: Pharmaceutical Trade. Representative of pharmaceutical brands and reseller of medicines



# **FAVINA SH.P.K.**

Representative: Viktor Qvlafi. Address: Rr. Anastas Lakce (Kompleksi Favina), Lagiia 18, Nr. 5. Korcë Contacts: +355 (0) 82 245705 info@favina.net www.favina.net Activity: Construction. **Construction Materials** Production, Energy Supply



# **GLOBAL CATERING CENTER**

SH.P.K. Representative: Ardian Avdiai, CFO Address: Autostrada Fier-Lushnje, Km. 5, Kolonjë, Lushnje Contacts: +355 (0) 695345515 info@globalcatering.al www.globalcatering.al Activity: Food Service Equipment. Catering Equipment Manufacturers & Suppliers



### **GRUPPO KONI**

Representative: Nik Nikolli. President & Co-Founder Address: Shënkoll, Rile. Rruga Markatomai, Ndërtesë 4-katëshe, Kilometri i 7-të i Rrugës Nacionale Lezhë-Tiranë, Zona Kadastrale Nr. 3131, Nr. i Pasurisë 31/41. Lezhë Contacts: +355 (0) 694066800 infoal@gruppokoni.com www.gruppokoni.com Activity: Construction, Aluminum Systems, Air Conditioning Systems, Architectural Projecting and Consultancy



### **GUSTOSO**

Representative: Helton Shkurti, General Manager Address: Njësia Bashkiake Nr. 2, Zona Kadastrale Nr. 3266, Rr. Selim Brakia. Rrugica Eftimi Brand, Sauk i Vietër, Godinë 4-Katëshe, Kati 1, Tiranë Contacts: +355 (0) 684083903 info@gustoso.al www.gustoso.al Activity: Bar, Restaurants, Food and Beverage Production. Catering



# **FROST & FIRE CONSULTING**

Representative: Rezart Spahia. Managing Director Other Contact: Reshard Këllici. Partner Address: Rr. Papa Gjon Pali II, ABA Business Center, Suite 1401. Tiranë Contacts: +355 (0) 4 4500230 rezart.spahia@ffconsulting.al: reshard.kellici@ffconsulting.al www.ffconsulting.al **Business Activity: Consulting** 



Representative: Bledar Doda, Administrator Address: Rr. Tom Plezha, Pall. Milo 200, Kati 1, Kashar, Yzberisht, Tiranë Contacts: +355 (0) 682045585 gentidoda37@gmail.com Activity: Import-Export, Wholesale of Working Tools



### **GJIROFARMA**

Representative: Piro Karanxha, CEO/ Administrator, Shareholder Address 1: Autostrada Tiranë-Durrës, Km. 5, Rruga Dytësore, Tiranë. Address 2: Bodrishtë, Rruga Nacionale Gjirokastër-Kakaviië. Giirokastër Contacts: +355 (0) 692058205; +355 (0) 88490230; +355 (0) (0) 88490231 tirana@gjirofarm.com; qjirofarm@qjirofarm.com www.giirofarm.al Activity: Dairy. Production and Trade



# **IDRA SH.P.K.**

Representative: Auron Pasha. **Executive Director** Other Contact: Enkeleida Pashai. Administrator Address: Rr. Siri Kodra, Ndërtesa 94, Apt. 49, Kodi Postar 1017, Tiranë Contacts: +355 (0) 4 2274767, (0) 4 2235519 idra@idracompany.com www.idracompany.com Activity: Consulting Services and Market Research



# INA SH.P.K.

Representative: Ferdinand Caushi, Managing Director Imanuel Caushi, Chief Legal Counsel Address: Rr. Besim Imami. Myslym Shyri, Tiranë Contacts: +355 (0) 692520765 imanuelcaushi97@gmail.com Activity: Construction. Imports

# INTECH +SH.P.K.

Representative: Sokol Sinani, General Director Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2. Kati 3. Dera 1. Tiranë Contacts: +355 (0) 4 2241929 intech@intech-al.com www.intech-al.com Activity: System Design and Development

inkAcross





### **INTERNATIONAL TRANS 06**

Representative: Spartak Lamaj, CEO
Address: Rruga Dervish Hima,
Ambasador 3, Kati 18, Hyrja 140,
Tiranë
Contacts: +355 (0) 44536237,
Mobile: +355 (0) 692064850
s.lamaj@internationaltrans06.com
www. internationaltrans06.com
Activity: Freight Forwarding
Company. International &
Domestic Transportation and
Logistics. Distribution and
Spedition



# IRIS SH.P.K.

Representative: Arben Hoxha,
President
Address: Rr. Dibrës, Pall. Amfora,
Ap. 18, Tiranë
Contacts: +355 (0) 4 2371042
h.arben01@gmail.com, iris@
albmail.com
Activity: Medical Device &
Healthcare Services



### **IUTECREDIT ALBANIA**

Representative: Akan Ajdini, Chief Executive Officer Address: Njësia Administrative Nr. 5, Rruga "Andon Zako Çajupi", Ndërtesa Nr. 3, Hyrja 2, Tiranë Contacts: +355 (0) 4 2239111 info@iutecredit.al www.iutecredit.al Activity: Microfinance Institution



# KASTRATI HOTELS & TOWER SH.P.K.

Trade Name: Mak Albania Hotel Representative: Elsi Keco, General Manager/ Administrator Address: Sheshi Italia, Tiranë Contacts: +355 (0) 4 2274707 reservations.tirana@makalbania. com www.makalbania.com

Activity: Hotel, Bar Restaurants



**KPMG ALBANIA SHPK** 

Representative: Alba Paparisto,

Managing Director

Address: Rr. Abdi Toptani, Torre

Drin, kati 3, 32/1, Tiranë

Contacts: +355 (0) 4 2274524

al-office@kpmg.com

www.kpmg.com/al

Activity: Tax, Advisory,

Bookkeeping, Legal

# **LINKACROSS**Representative: Jeff Barrett,

Director of Albanian Office Address: Rr. Jani Vreto, Nr. 18, Tiranë Contacts: +355 (0) 696039269 jeff@linkacross.org http://www.linkacross.org Activity: Consulting – Business, Consulting – Legal Services



# JAPAN TOBACCO

Representative: Sazan Alija Address: Magjistr. F. Kosovë - Prishtinë, Fushë Kosovë, Republika e Kosovës Contacts: +383 44 59 9704 Sazan.Alija@jti.com Activity: Tobacco



# JUBICA Sh.p.k.

Representative: Ndoc Kulla, Administrator Address: Rruga Sami Frashëri, Nr. 39, Pallati 19, Kati 2, Tiranë Contacts: +355 (0) 686077777 jubica.al@gmail.com www.jubica.al Activity: Construction Company



# KANTINA E PIJEVE GJ. K. SKËNDERBEU

Representative: Jurgen Dashi,
Administrator
Address: Rr. Bajram Tusha,
Durrës
Contacts: +355 (0) 52 264628
info@kantinaskenderbeu.al
www.kantinaskenderbeu.al
Activity: Wine and Alcoholic
Drinks' Production



### LPA LEGAL

Representative: Oltjan Hoxholli,
Partner
Address: Rr. Themistokli
Gërmenji, Pegaso Building, Kati 7
& 8, Tiranë
Contacts: +355 (0) 4 2421234;
+355 (0) 675111681
info@lpalbania.com
www.lpalbania.com
Activity: Legal Service



# MCCANN TIRANA

Representative: Suela Shtylla,

Managing Director

Address: Rr. "Themistokli
Gërmenji", Pallati Frashëri,
Shk.1, Ap.13, Tiranë
Contacts: +355 (0) 4 4500350,
+355(0) 4 4504079
suela.shtylla@mccann.al
www.mccann.al
Activity: Advertising Agency



MEDIK LINE STEWART

Representative: Zace Shabanaj, CEO Address: Rr. Sulejman Delvina, Pallati 13/6, Tiranë Contacts: +355 (0) 4 2255168; +355 (0) 692060984 medikline@gmail.com www.mediklineshpk.com Activity: Health and Beauty. Dental Health Services & Products

/W.AMCHAM.COM





# NOA SH.A.

Representative: Herjola Spahiu, CEO Address: Komuna e Parisit Rruga "Tish Daia", Kompleksi "Haxhiu", ND. 32, H. 12, Tiranë Contacts: +355 (0) 4 4511011 info@noafin.al www.noafin.al Activity: Microfinance and Small

**Business Finance** 

# NOKIA SOLUTION BRANCH OY

ALBANIA

Representative: Dimitrios
Papadopoulos, Country Senior
Officer CO Europe
Address: Blvd. Bajram Curri, ETC,
Kati 9/2, Tiranë
Contacts: +355 (0) 4 2272575
migena.koduzi.ext@nokia.com
www.nokia.com
Activity: Leading Technology
Gear



# **O.E.S DISTRIMED**

Representative: Orjada Jaho, Ermal Rizaj, Administrators Address: Blvd. Bajram Curri, Rr. Nikollë Kacori, Kodi Postar 1022, Tiranë Contacts: +355 (0) 4 2270660 info@oesdistrimed.com www.oesdistrimed.com Activity: Healthcare. Medical. Veterinary. Analytical



# PRICEWATERHOUSECOOPERS AUDIT SH.P.K.

Representative: Loreta Peçi Këlliçi, Country Managing Partner Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë Contacts: +355 (0) 4 2242254 Ioreta.peci@pwc.com www.pwc.com/al Activity: Accounting, Financial, Tax, Technology and Legal Consulting. Auditing



# PRINTEC ALBANIA (CYPRUS) LIMITED

Member of PrinTec Group of Companies Representative: Adrian B. Shehu. General Manager Address: Blvd. 'Zogu i I'. P. EDICOM. Kati 10, Tiran. Contacts: +355 (0) 4 2258065 ext.101, Mobile: +355 (0) 692095248 a.shehu@printecgroup.com www.printecgroup.com Activity: Solutions and Services provider for the Financial Institutions. Telco Industry, Large Retailers, Petroleum Companies, Government Organizations (Public & Private Sectors) Official Business Partner of NCR Corporation / VeriFone / FICO / Qmatic, GLORY, OBERTHUR, DormaKaba and others



# RELIKAJ SH.P.K.

Representative: Ramadan Likaj,
President
Other Contact: Vjollca Likaj,
Administrator
Griselda Hotaj, Attorney/ Lawyer
Address: Koplik, Malësi e Madhe
Contacts: +355 (0) 682041548,
(0) 695466934
relikaj@gmail.com,
griseldahotaj@relikaj.net
www.relikaj.net
Activity: Production and Export of
Medicinal Plants



# PIANETA SH.P.K.

Representative: Armand Pashnjari, Administrator Address: Rr. Faik Konica, Nd. 23 H. 2, 1006, Tiranë Contacts: +355 (0) 4 2375445 pianeta.shpk@gmail.com www.cobaso.com Activity: Coffee Roasting and Distribution, Espresso and Bar Equipment, Spare Parts, and Technical Assistance



# PIK SH.P.K.

Representative: Alban Feizai, CEO Address: Rr. Pietër Bogdani. Nr. 37. Tiranë Contacts: +355 (0) 697053455 info@pik.al www.pik.al Activity: Marketing and Communication consulting: Advertising and Marketing Communications; Brand Development and Graphic Design; Digital Services: Web Design: Social Media Management; Event & Promotional activities Concept and Implementation: Audio and Video production; Media planning; Media buving: Media Monitoring



# POWER AND GAS OPERATIONS SH.P.K. (PGO)

Representative: Greta Deljani, General Manager Address: Rr. Ibrahim Rugova, Kompleksi Green Park, Hyrja 1, Kati 5, Ap. 26, Tiranë Contacts: +355 (0) 696077455 greta.deljani@pgoalbania.com www.pgoalbania.com Business Activity: Energy, Power and Gas Wholesale Trading, Retail & Supply, Renewable Energy



# SH.A.F.P. SIGAL LIFE UNIQA GROUP AUSTRIA SH.A.

Representative: Elvis Ponari,
Administrator
Address: Rr. Donika Kastrioti,
pas Kullave Binjake (Pallati i Ri
Teknoprojekt), Tiranë
Contacts: +355 (0) 4 4511666
junida.ramku@uniqa.al
www.sigal.com.al
Activity: Management of the
Pension Fund SIGAL



SHEGAJ-AGR SH.P.K.

Representative: Adriatik Hadëri.

Administrator

Address: Dobraç, pranë ish SMT-

së. Shkodër

Contacts: +355 (0) 692053078

adriatikhaderi@gmail.com

www.shegaj-agr.com

Activity: Agrobusiness



# SIDERAL SH.P.K.

Representative: Georgios Tsikandylakis, Administrator Address: Autostrada Tiranë -Durrës, Km. 24, Sukth, Durrës Contacts: +355 (0) 687574505 info@sideral.vionet.gr www.sideral.al Activity: Steel Import and Distribution

W.AMCHAM.COM.A





# SIGMA INTERALBANIAN VIENNA INSURANCE GROUP

Representative: Klaidi Çitozi, General Director Address: Rr. Komuna e Parisit, Pall. Laura, P.O.Box. 1714, Tiranë Contacts: +355 (0) 42258254; (0) 694073849 kontakt@sivig.al www.sivig.al Activity: Insurance, Financial Services



# STARNET SH.P.K.

Representative: Dritan Vreshta, Executive Director Address: Rr. Dritan Hoxha, Ndërtesa 203, Kodi Postar 1023, Tiranë Contacts: +355 (0) 682059503 info@starnet.al www.starnet.al Activity: Internet Service Provider



# STRATI COMPANY SH.P.K.

Representative: Artur Strataj, Administrator Address: Godinë 5 katëshe, Kati i Parë, rruga Nacionale Tiranë-Ndroq, Km. 4, Tiranë Contacts: +355 (0) 4 4504919 info@stratiflowers.al www.stratiflowers.al Activity: Import Flowers



# TELELINK ALBANIA SH.P.K.

Representative: Igor Bimbiloski, Country Director Address: Rr. Mujo Ulqinaku, Pallati Teknoprojekt, Kati 1, Ap. 6, Tiranë Contacts: +355 (0) 689000017 igor.bimbiloski@tbs.tech www.tbs.tech Activity: Information Technology. IT business Services



### TEUTA DURRËS

Representative: Arben Babameto,
Administrator
Address: Lagjja15, Rr.
Aleksandër Goga, Durrës
Contacts: +355 (0) 52 223094
info@teutadurres.com
www.teutadurres.com
Activity: Import-Export,
Production and Trade of Food
Items



# TUV AUSTRIA HELLAS LTD (DEGA SHOIPËRI)

Representative: Fatjon Śinani, General Manager of Albania & Representative for Kosovo Address: Rr. Ibrahim Rugova, Nd. 28, Hyrja 9, Ap. 30, Tiranë Contacts: +355 (0) 697047753; (0) 4 4500523/4/5

# fatjon.sinani@tuv.al www.tuv.al

Activity: Audit, Certification, Technical Inspections and Training Services on Quality Management Systems (ISO Standards)



# TASHKO PUSTINA -ATTORNEYS

Representative: Flonja Tashko,
Floran Pustina - Partners
Address: Blv. Dëshmorët e
Kombit, Kullat Binjake Qendra
Tregtare, Kati 2, 1019, Tiranë
Contacts: +355 (0) 4 2389190,
(0) 4 2389192
flonia.tashko@tashkopustina.
com, floran.pustina@
tashkopustina.com
www.tashkopustina.com
Activity: Law Firm, Legal
Services



# **TECHEMET BALKANS**Representative: Ferdinant Luca,

Managing Director
Other Contact: Jolanda Luca,
Finance Manager
Address: Superstrada LezhëMilot, Km. 7
Contacts: +355 (0) 692549158;
+355 (0) 692027099
jolanda.luca@techemet.com;
balkans@techemet.com
www.techemet.com
Activity: Precious Metals.
Collection, Transportation, and
Recycling of Catalytic Converters.
Recovery of Platinum, Rhodium,
Gold and Silver



### TEGERIA SH.P.K.

Representative: Lindjana
Xhumari, Administrator
Address: Qendra e Biznesit
Tirana, Kati 11, Tiranë
Contacts: +355 (0) 693750399
diana@tegeria.com
www@tegeria.com
Activity: Digital Transformation
Services, Technology Consulting,
Software Development



Ulysses Enterprises Sh.p.k. Licensee of Federal Express Corporation

# ULYSSES ENTERPRISES SH.P.K.

Representative: Ervin Aliaj, General Manager Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë Contacts: +355 (0) 4 2253203, (0) 4 2253630 ervin.aliaj@ulysses.al,

customerservice@ulysses.al, customerservice@ulysses.al www.fedex.com/al/contact Activity: Shipping Services, Air Transportation Company



# **UNITED BANK OF ALBANIA**

Representative: Amel Kovacevic, General Director Address: Rr. Dritan Hoxha, Nd. 11, H. 3, Njësia Bashkiake Nr. 7, Kodi Postar 1023, Kutia Postare 128, Tiranë Contacts: +355 (0) 4 2404575/6/7 info@uba.com.al www.uba.com.al Activity: Banking Services



# **UNITED TRANSPORT-UPS**

Representative: Dorian Vezuli,
Country Manager
Gent Joca, Administrator
Address: Rr. Dritan Hoxha,
Përballë Pallatit të Sportit "A.
Rusi", Tiranë
Contacts: +355 (0) 4 2259742
info@unitrans.com.al
www.ups.com
Activity: Courier, Logistics and
Transportation Services, Local
Service Provider for UPS in
Albania

W.AMCHAM.COM.



# **V+O**

COMMUNICATION

# V+O COMMUNICATION

Representative: Georgios Gerardis, Administrator Other Contact: Tonia Gogou, Director of Business Development Address: Rr."Perlat Rexhepi", Nd.6, Ap.5, Tiranë Contacts: +355 (0) 4 4514641 gg@vando.gr; tg@vando.gr; ig@ vando.al www.vando.gr Business Activity: Communication, Public Relations

# vatra

# VATRA

Representative: Gerton Bejo, Founder & CEO Address: Rr. Papa Gjon Pali II, No. 11/1, Tiranë Contacts: +355 (0) 4 2270250 gerton@vatra.net www.vatra.net **Business Activity:** Communication. Creativity Industry



VIAN BRANDS Sh.p.k. Representative: Vincenzo Hoxha, CE0 Address: Rr. Asim Zeneli, Nr. 23, Tiranë Contacts: +355 (0) 692254060 info@dangelo.al www.dangelo.al Business Activity: Confectionery Production, Stores & Distribution



# **WOODROW WILSON SCHOOL** Representative: Lulzim Masha,

President Other Contact: Adela Masha, Managing Director Address: Përballë Parkut Kombëtar, tek Ligeni Artificial, Tiranë Contacts: +355 (0) 4 2266902 wilson tirane@yahoo.com www.wilson-school.com Activity: Private School

# **ZHAN 92**

# ZHAN 92

Representative: Edmond Kristo, Administrator Address: Lagjja Skënderbej, ish Magazinat N.T.SH, Elbasan Contacts: +355 (0) 54 246677 zhan92shpk@gmail.com Activity: Grocery Trade







# A & A GROUP

Representative: Aliona Zegiri. Executive Director & Partner Address: Rr. Brigada VIII. Pall Teknoproject, Kati 2, Ap. 5 (Vila Plus), Tiranë Contacts: +355 (0) 4 4503832. (0) 4 2257671 àa.international@aa-group.net www.aa-group.net Activity: Customs Brokers. Logistic, Transport, Shipping. Consulting

### **ABRAHAM LINCOLN FOUNDATION OF ALBANIA**

Representative: Aida Repishti. President Address: Rr. Qemal Stafa, Nr. 184, Tiranë Contacts: +355 (0) 4 2230880 info@lincoln.org.al www.lincolnalbania.org Activity: Educational Development and Workforce Training Organization

# **AKSIONER INTERNATIONAL SECURITIES BROKERAGE**

Representative: Mark Crawford, Chairman Address: Kutia Postare 2944. Tiranë Contacts: +355 (0) 674006002 info@aksioner.com www.aksioner.com **Activity: Financial Services** 

### **ALBANIAN CONSULTANCY**

Representative: Gentian Bariamai, Administrator Address: Rruga Sami Frashëri, Pallati Titan Konstruksion, K. 10, Nr. 34, Tiranë Contacts: +355 (0) 4 4503233 genti@albanianconsultancy. www.albanianconsultancy.com

# Activity: Auditing, Consulting, Accounting, Taxation, Bookkeeping

Address: Rr. Themistokli

**BASHA CAPITAL GROUP** SH.P.K. Representative: Redian Basha, CEO Esa Hala, Administrator

Gërmenii, Kati 2, Tiranë Contacts: +355 (0) 693650930 ehala@abkons.com www.bashagroup.a Activity: Commercial Activity. Consultancy, Energy Sector. Real Estate

### BAYER D.O.O. REPRESENTATIVE OFFICE

Representative: Oriana

Janushaj, Managing Director Address: Rruga Elbasanit, Nr. 60, përballë Ambasadës Amerikane. Ap 1/1, 1000, Tiranë Contacts: +355 (0) 4 2241988 oriana.ianushai@baver.com Activity: Pharmaceutical Representative Company

# **BESLINDA RRUGIA**

Representative: Beslinda Rrugia, Administrator Address: Rr. Andon Zako Çajupi, Nr. 10, 1019, Tiranë Contacts: +355 (0) 692870496 beslindarrugia@pec.net www.besa-sherbimejuridike. com

Activity: Translation and Legal Services

# **BILANC SH.P.K.**

Representative: Erion Tushe. Address: Blv. Gjergj Fishta, Qendra Alpas, Kati 2, Shk. 2, Apt. 3. Tiranë Contacts: +355 (0) 4 4500222

info@bilanc.com www.bilanc.com

Activity: Accounting Software, Business Applications and Technology

### **BLESSED INVESTMENT** SH.P.K.

Representative: Ana Lleshi, Administrator Besnik Leskaj, Managing Director Address: Rr. Themistokli Gërmenji, Nr. 6, Kati 1, Tiranë Contacts: +355 (0) 4 2258326 analleshi@abkons.com www.blessedinvestment.com Activity: Investment Company. Energy,

Infrastructure, Real Estate, IT. Logistics, Tourism. Maritime, Financial

# **BUCAJ INTERNATIONAL** SH.P.K. - BURGER KING

Representative: Shkumbin Mucolli, CEO Address: Blvd. Dëshmorët e Kombit, Kullat Biniake, Kulla 2. Nr. 29. Tiranë Contacts: +355 (0) 693058001 shkumbin.mucolli@burgerking.

www.burgerking.al Activity: Fast Food Restaurant

### **BUKURIA SHQIPTARE BELI** Representative: Beli Cafi.

President Address: Rr. Mine Peza, Pall. 102, Lagjja 4, Tiranë Contacts: +355 (0) 4 2256699, Mobile: +355 (0) 672079066 beautybeli@gmail.com Activity: Beauty Salon, Trade of Cosmetics

# **D&A FIN PARTNER**

Representative: Dritan Abazi, Address: Blv. Gjergj Fishta, Nd. 32. H.14. Tiranë Contacts: +355 (0) 674080686 dabazi@dafpartner.com www.dafpartner.com Activity: Consulting, Debt Collection Services

### **DEXI AL SH.P.K.**

Representative: Ilir Halilai. Administrator Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla Nr. 1, Kati 2, Tiranë Contacts: +355 (0) 692716155 ilir.halilaj@dexi.io www.dexi.io Activity: Software Development, Business Intelligence, Data Harvesting

# **DM CONSULTING SERVICES ALBANIA SH.P.K.**

Representative: Dritan Mezini, Managing Partner Address: Rruga Luigi Gurakugi, P. 4, Apt. 7 (pranë Sheshit Avni Rustemi), Tiranë

Contacts: +355 (0) 692031581 dmezini@dm-consulting.biz www.dm-consulting.biz Activity: Human Resources Services, duapune, comonline Job Portal, IT Consulting and Software Solutions. Outsourcing, Management Consulting

# **EFA SOLUTION SH.P.K.**

Representative: Ftleva Laro. CFO Address: Rr. Giergii Balshai. Godina Nr. 6. Tiranë Contacts: +355 (0) 696071313 laro.e@efasolution.al www.efasolution.al Activity: Shoe Production and Trade

# **EMBASSY OF THE UNITED STATES IN ALBANIA**

Representative: Alex MacFarlane Economic/Political Officer Address: Rruga Stavro Vinjau, 14. Tiranë http://tirana.usembassy.gov Activity: Embassy

# **ENDRIT XHAFERAJ PF**

Representative: Endrit Xhaferaj Address: Rr. e Bogdanëve, Pallati Eurocoll, Kati 1, Apt. 1, Niësia Bashkiake Nr. 10. Tiranë Contacts: +355 (0) 676040640 endrit@xhaferaj.com www.xhaferaj.com Activity: Auditing, Accounting, Bookkeeping

# **ENERGY DEVELOPMENT GROUP SH.A.**

Representative: Sokol Megemeia, Administrator Address: Rr. e Elbasanit, Vila Nr. 71. Tiranë Contacts: +355 (0) 676044142 info@edg.al www@edg.al Activity: Accounting Services, Legal Audits and Related

# **EXBATT SH.P.K.**

Services

Representative: Blerim Blaku,

Address: Autostrada Tiranë-Durrës, Km. 1. Paitoni Business Center, Kati 3, Tiranë Contacts: +355 (0) 672424124 hlerim@exhatt.com www.exbatt.com Activity: Industrial Batteries

### **FATMIR KAZAZI**

Address: Rr. e Elbasanit. Pallati Edil-Al, Kati 2, Zvra 201, Tiranë Contacts: +355 (0) 694098673 fatmir@kazaziconsulting.com www.kazaziconsulting.com Activity: Financial and Fiscal Consulting

### **FONDACIONI FOOD BANK** ALBANIA

Representative: Willemiintie Verburg, Chair of the Board Address: Rr. Ali Jegeni, Nr. 24/4-ND, Sharrë, Tiranë Contacts: +355 (0) 699952107 info@foodbank.àl www. foodbank.al Activity: NGO and Nonprofit Organization

# **GDO INTERNATIONAL** CHRISTIAN SCHOOL

Representative: Lori Neuman. Director Address: Rr. Don Bosco, Tiranë Contacts: +355 (0) 692090515 lori.neuman@gdgschool.org www.gdgschool.org Activity: Education, International School, K-12 Cambridge International Centre, ACSI and MSA accredited

### **GREEN LIFE ALBANIA**

Representative: Artan Rrëceku, CEO Address: Njësia Bashkiake Nr. 5, Rr. Sami Frashëri, Godina Nr. 32. Kati 2. Tiranë Contacts: +355 (0) 676656656 albaniagreenlife@gmail.com www.greenlife.al Activity: Trade of Home Appliances

# **GSL ENTERPRISE SUPPORT** SH.P.K.

Representative: Blerti Lekbello, Address: Bulevardi "Bajram

Curri". European Trade Center (ETC), Kati 12, Tiranë Contacts: +355 (0) 698033393 blerti.lekbello@qslsupport.com www.gslsupport.com Activity: Staff Leasing, Human Resources. Outsourcing/ Offshore Services

# HARRY T. FULTZ INSTITUTE

Representative: Arian Kapedani, General Director Address: Rr. Mine Peza, Tiranë Contacts: +355 (0) 4 2222008 ariankapedani@hótmail.com www.harrvfultz.edu.al Activity: Foundation, Education

### HATFINANCE - ARDIOLA ATIJH

Representative: Ardiola Huta. Managing Partner Address: Rr. Abdi Toptani. Torre Drin, Kati 2-të, Nr. 22/1, Tiranë Contacts: +355 (0) 4 631 5780, Mobile: +355 (0) 68 200 4181 ardiola.huta@hatfinance.al: info@hatfinance.al www.hatfinance.al Activity: Audit. Financial Services. Legal Audits and Assurance: Accounting

# INSTITUTI JETA E RE

& Taxation; Business

Development & Risk

Management

Representative: Ilir Stavro. Department Director Other Contact: Paul Converse Johnson, Leadership Trainer & **Business Coach** Address: Rr. Themistokli Gërmenii. Nr. 6. Tiranë Contacts: +355 (0) 694013731 ilir.stavro@iir.al. paulconversejohnson@gmail. www.iir.al

Activity: Religious Non-Profit

# JUNIOR ACHIEVEMENT OF **ALBANIA** Representative: Blerina Guga.

**Executive Director** Address: Rr. Pietër Bogdani. Nd. 10. H. 5. Ap. 13. Niësia Administrative Nr. 5, 1019. Tiranë

Contacts: +355 (0) 4 2259108 info@iunior-albania.org www.junior-albania.org Activity: Non-Profit Organization

### KLINIKA DENTARE KERAJ

Representative: Kreshik Keraj, Administrator Address: Rruga Prokop Hima, H. 1, Apt. 8, Tiranë Contacts: +355 (0) 694010669 kkeraj@yahoo.com www.klinikadentarekerai business.site Activity: Dental Clinic

### **KONSORT**

Representative: Benard Shehu. General Director Address: Rruga "Vaso Pasha". Nd. 24, H. 26, Pallati Lura, Tiranë Contacts: +355 (0) 4 2260944 contact@konsort.com www.konsort.com Activity: Software Development, IT Consulting. Software Distribution

### **KRESTON ALBANIA SH.P.K.**

A member of Kreston International - A Global Network of Independent Accounting Firms Representative: Rezar Llukaçej, Owner/ Partner Address: Rr. Muhamet Giollesha, Godina Qendra Tregtare Ring, Shkalla 2, Kati 6. Apt. 6, Tiranë Contacts: +355 (0) 4 2202010; +355 (0) 692094490 rezar.llukacei@net-sfs.al www.net-sfs.al Activity: Accounting, Auditing. Tax and Other Advisory Services

# **LABORATOR ANALIZA** MJEKËSORE ALTIN **GOXHARAJ**

Representative: Altin Goxharai. Administrator Address: Lagiia 18 Shtatori. Giirokastër Contacts: +355 (0) 84 268534 altinlabt@vahoo.com Activity: Medical Analysis Laboratory

# **LLAMBI KARBUNARA**

Address: Lagjia Kastriot, Rr. Brigada XI Sulmuese (Pérballe Tatimeve), Fier Contacts: +355 (0) 696185179 hysip@yahoo.com Activity: Trade of Hydro-Sanitary Products

### M & M IVANAJ FOUNDATION INSTITUT

Representative: Drita Ivanai. **Executive Director** Address: Rr. Perlat Rexhepi, Nd. 19. H. 9. Tiranë Contacts: +355 (0) 4 4502680 info@ivanaj-foundations.org www.ivanaj-foundations.org Facebook: https:// www.facebook.com/ IvanaiFoundations LinkedIn: https://www.linkedin. com/company/the-martin-andmirash-ivanaj-foundation/ Instagram: https:// www.instagram.com/ theivanajfoundations YouTube: https://www. voutube.com/channel/ UC54ouvdRwTFvC-CfSzivKCw Business Activity: Non-Profit Organization

# MIGENA KRIFSA PF

Representative: Migena Krifsa. Address: Rr. Vaso Pasha, Pall. 16. Shk. 3. Kati 2. Apt. 20. Tiranë Contacts: +355 (0) 4 4502680 migena.krifsa23@gmail.com www.migenaphibrowsartist. Business Activity: Beauty and Aesthetic Salon

#### **ORACLE NETHERLAND BV** ΔΙ ΚΔΝΙΔ

Representative: Albert Kola. Development Manager for Albania and Kosovo Address: Blvd "Bairam Curri". ETC Towers, No.12/25, 1000. Tiranë Contacts: +355 (0) 692073418 albert.kola@oracle.com www.oracle.com Activity: Information Technology

www.epedersenandpartner
com
Activity: Employment and
HR Services (Management
Consultancy, Executive
Recruitment, Executive
Outplacement, Executive
Compensation. Executive

Assessment, Executive Talent Mapping)

# **PELINKU PF**Representative: Shkëlqim Pelinku, President

Address: Rr. 5 Maji, Concord Center, Tiranë Contacts: +355 (0) 4 2347425, Mobile: +355 (0) 692030750 pelinkujeans@yahoo.com; info@ pelinkutravel.com www.pelinku.com Activity: Manufacture and Trade of Garments. Travel Adency

# **RE-GAL SH.P.K.**

Representative: Irena Qerrushi, Administrator Address: Larushk, Rruga Nacionale Fushë-Krujë – Tiranë, Km. 4 Contacts: +355 (0) 685368363 regalfunitureltd@gmail.com Activity: Furniture Production and Trade

### RING TELECOM SH.P.K.

Representative: Krenar Xhaferi, Administrator Address: Rr. Sami Frashëri, Njësia Administrative Nr. 5, Zona Kadastrale Nr. 8270, Nr. Pasurie 5/263, Tiranë Contacts: +355 (0) 676037771 mxhaferi@ringtc.com www.ringtc.com Activity: Telemarketing Services. Call Center, Marketing, Customer Service, Tele sales

### **RIU MERMER**

Representative: Elmi Murati, Administrator Address: Rr. Kasem Shima, Banesë Private 1-Katëshe, Nr. 29, Kashar Contacts: +355 (0) 684071395 riu.murati@gmail.com Activity: Manufacture of Marble & Granit

### S.T.A. SH.P.K.

Representative: Ines Dika, Country Representative Address: Rr. Sami Frashëri, 23/9, Tiranë Contacts: +355 (0) 692061713 info@sta-edu.com www.sta-edu.com Activity: Education, Country Master Distributor of ETS Tests

## SHQIPNIA-PC

Representative: Fatjon Kotoni, Administrator Address: Rr. Sulejman Pasha, Pall. 2/1, Zyra 1, Tiranë Contacts: +355 (0) 683860000 shqipnia-pc@hotmail.com Activity: Computer Systems & Services, Security Camera & Maintenance

### **SOUVENIR ALBANIA**

Representative: Ardit Bilani, Administrator Address (1): Rruga Studenti, Lagjja Qemal Stafa, Pallati i ri pas Drejtorisë së Tatimeve (Parrucë), Shkodër Address (2): Rruga e Kavajës, pas Qendrës Glob, Tiranë Contacts: +355 (0) 692072142 arditbilani@souveniralbania.com www.souveniralbania.com Activity: Souvenirs, Home Décor, Art Crafts, Repairments & Production

### **STRATI & PARTNERS**

Representative: Besnik Strati, Administrator Address: Rr. Mustafa Qosja, Pall. Nr. 8, Kati 3, Tiranë Contacts: +355 (0) 4 2267622 besnik.strati@gmail.com, stratibesnik@yahoo.com www.mmco.al Activity: Legal Services and Fiscal Consulting

# STUDIO LIGJORE MIMOZA SADUSHAJ

Representative: Mimoza Sadushaj Address: Rr. Vaso Pasha, Pall 13/1, Tiranë Contacts: +355 (0) 4 2266242 msadushi@hotmail.com Activity: Notary Services

# TIRANA INTERNATIONAL SCHOOL

Representative: Jonathan Mudd, Director Address: Fshati Mullet, Komuna Petrelë, Kutia Postare 1527, Tiranë Contacts: +355 (0) 4 2365239 gersilda-malaj@tirana.qsi.org www.qsi.org.tirana Activity: NGO, Private, Nonprofit Pre-School

# VISION CONSULTING ALBANIA

Representative: Melisa Panariti, Legal Representative Address: Rr. Brigada VIII, Pallati Teknoprojekt, Godina Nr. 23, Shk. 4, Apt. 8,Njesia Bashkiake Nr. 5 1005, Tiranë Contacts: +355 (0) 684000684 mp@visionconsultingalbania.com www.visionconsultingalbania.com Activity: Legal Services, Legal Assistance

### **WORLD VISION ALBANIA**

Representative: Eljona Boçe Elmazi, Executive Director Address: Rr. "Skënderbej", Ndërtesa Gurten, Kati i 2-të, Tiranë Contacts: +355 (0) 4 2419601 tirana@wvi.org http://www.worldvision.al/ Activity: Non-Profit Organization

# ASSOCIATES Contact Info

# BURSA SHQIPTARE E TITUJVE ALSE SH.A.

Address: Rr. Nikolla Tupe, Nr. 1, Kati 3/1, Tiranë
Contacts: +355 (0) 4 2243808
info@alse.al
www.alse.al
Activity: Financial Sector.
Trading Services for Securities
Bought-Sold by Portfolio
Investors. Membership
Services to Banks and
Brokerage Firms. Listing
Services for Government &
Business Issuing Entities

### EDLIRA ZALOSHNJA NDOCAJ

Address: 1468 Maryland st, Grosse Pointe Park, MI 48230, USA

Contacts: +0015867449571 transxpu@gmail.com; mtxpressunlimited@gmail.com Activity: Logistics. Non-Emergency Medical Transportations Services

### **EXPAT HERO**

Representatives: Donilda Shurbi, Administrator Address: Rr. Brigada VIII, Bllok, Tiranë Contacts: +355 (0) 4 2243808 donilda@expat-hero.com www.expat-hero.com Activity: Start-Up. Business Consulting

# **MERMER BALLIU**

Representative: Jorgji Balliu, President Address: Zona Industriale, Korçë Contacts: +355 (0) 82 244530 iridaballiu@yahoo.com www.mermerballiu.al Activity: Marble Processing

### VILLA ULLIRI SH.P.K.

Representatives: Sarah Gjimaraj, Lulzim Gjimaraj -Co-owners Address: Radhimë, Orikum, Vlorë Contacts: +355 (0) 699952165; +0016098025679 villaulliri@gmail.com www.villaulliri.com Activity: Tourism and Hospitality. Farm to Table Restaurant; Agritourism; Cultural Learning Center



# MONTAL





Listed by Business Activity

### **ADVERTISING AND GRAPHIC DESIGN**

- DDB Albania
- McCANN Tirana
- PIK Sh.p.k.
- V+O Communication
- Vatra

### **AGROBUSINESS**

- AlbGarden
- CBS Creative Business Solutions
- E.H.W. Sh.p.k.
- Erzeni Sh.p.k
- Giirofarma
- Jordil Sh.a.
- LUFRA
- Miell Tirana Sh.a.
- SHEGAJ-AGR Sh.p.k.
- TONA-ALB Sh.p.k.
- Villa Ulliri

### AUDITING. ACCOUNTING. **BOOKKEEPING**

- Albanian Consultancy
- Avanntive Consulting Sh.p.k
- Boga & Associates
- Deloitte Albania
- Endrit Xhaferai
- Ernst & Young Albania
- Fatmir Kazazi PF
- Grant Thornton
- HATFINANCE Ardiola Huta

- Holly & Endi Auditing Sh.p.k.
- KPMG Albania Sh.p.k.

**BANKS** 

- Kreston Albania Sh.p.k.
- PricewaterhouseCoopers Audit Sh.p.k.

Alpha Bank Albania Sh.a.

Intesa Sanpaolo Bank of

Procredit Bank Sh.a.

**BAR. RESTAURANTS.** 

United Bank of Albania

Alfa Butrint Shpk (Hotel

**BUCAJ International** 

Duda Sh.p.k. - Hotel

Adriatik & Adriatik Tours

Europetrol Durrës Albania

Kastrati Hotels & Tower

P.V.N. - Hotel Colosseo

VIAN BRANDS Sh.p.k.

Xheko Imperial Hotel

(Mak Albania Hotel)

Sh.p.k. - Burger King

American Bank of

Investments

Credins Bank

CATÉRING

Butrinti)

Sh.a.

Gustoso

Villa Ulliri

Bereget Sh.p.k.

Daiti Ekspres

- Dinamo Sh.a.
- Efa Solution Sh.p.k.

**BEAUTY SALON** 

Migena Krifsa PF

» Dajti Ekspres

**TRADE & RENT** 

Albania

Bukuria Shqiptare Beli

**CABLE CAR SERVICE** 

**CAR AND VEHICLE** 

Artinel 95 Sh.p.k.

Auto Star Albania

Enterprise Rent a Car

**CLEANING SERVICES** 

Albsolution Sh.p.k.

WHOLESALE AND

Korsel Sh.p.k.

COMMERCE,

Bindi Sh.p.k.

Bozgo Sh.p.k.

Coffee Club Albania

Dekon Friao Sh.p.k.

**RETAIL** 

Albanian Motor Company

- EXBATT Sh.p.k.
- FRIGO FOOD Sh.p.k.
- GBX Sh.p.k.
- Global Catering Center Sh.p.k.
- Green Life Albania
- Iris Sh.p.k.
- Marketing & Distribution. Albania
- Miell Tirana Sh.a.
- Pelinku PF
- Pianeta Sh.p.k.
- Souvenir Albania
- Strati Company Sh.p.k
- **Tobacco Holdings Group** Sh.p.k.
- Zhan 92 Sh.p.k.

### **CONSULTING-BUSINESS**

- **ABKONS**
- Albanian Consultancy
- Avanntive Consulting Sh.p.k.
- BALFIN Group Balkan Finance Investment
- Basha Capital Group Sh.p.k

- Bindi Sh.p.k.
  - Blessed Investment Sh.p.k. Boga & Associates
  - CBS Creative Business
- Solutions D&A Fin Partner
- Deloitte Albania DM Consulting
- Services Albania Sh.p.k
- Easy Albania Sh.p.k.
- ELLER Sh.p.k. **ENERGY DEVELOPMENT**
- GROUP Sh.a. **Engineering & Risk** Management Consultant Sh.p.K.
- Euro East Sh.p.k.
- Expat Hero
- Frost & Fire Consulting
- IDRA Sh.p.k.
- KPMG Albania Sh.p.k.
- LinkAcross
- NOA Sh.a.
- PricewaterhouseCoopers Audit Sh.p.k.
- Strati & Partners
- Vatra

### COMMUNICATION

- Bindi Sh.p.k.
- **BNT Electronics**
- Communication Progress Sh.p.k.
- DDB Albania
- **ONE Telecommunications** SHA
- PIK Sh.p.k.
- TCN
- V+O Communication
- Vatra
- Vodafone Albania Sh.a.

## **CONSULTING-ENGINEERING PROJECTS**

- ALB-STAR Ltd.
- Aluflor Sh.p.k.
- Bechtel Limited Albania Branch
- Bindi Sh.p.k.
- Gruppo Koni
- GSA Sh.p.k.
- Matrix Konstruksion
- Shoqëria "Bajrami-N" Sh.p.k

### **CONSULTING-LEGAL SERVICES**

- **ABKONS**
- Beslinda Rrugia
- Boga & Associates
- CC LAW
- CR Partners
- D&A Fin Partner
- Deloitte Albania
- Fatmir Kazazi PF
- Frost & Fire Consulting
- KALO & ASSOCIATES
- KPMG Albania Sh.p.k.
- Kreston Albania Sh.p.k.
- LinkAcross
- LPA Legal
- Strati & Partners
- Tashko Pustina Attornevs
- VISION Consulting Albania

# CONSTRUCTION

- ALB-STAR Ltd.
- Aluflor Sh.p.k. B.A.D. Sh.p.k.
- **Bechtel Limited** Albania Branch
- Bindi Sh.p.k.
- Delia Group
- DELTAREX Sh.p.k.
- EGNATIA Group Sh.a.
- ETS Sh.p.k.
- Euro East Sh.p.k
- Europetrol Durrës Albania Sh.a.
- FAVINA Sh.p.k.
- Gener 2
- INA Sh.p.k.
- JUBICA Sh.p.k.
- Junik Sh.p.k.
- Kika Sh.p.k.
- Matrix Konstruksion
- P.V.N. Hotel Colosseo
- SALILLARI Ltd.
- Shoqëria "Bajrami-N" Sh.p.k.
- Tobacco Holdings Group Sh.p.k.

### CONSTRUCTION MATERIALS **PRODUCTION**

- Aluflor Sh.p.k.
- Alumil Albania
- **ANTEA Cement**

- Berdica Cement
- FAVINA Shin k
- Fushë Kruia Cement Factory
- Riu Mermer
- SALILLARI Ltd.

### CONSTRUCTION **MATERIALS AND** MACHINERIES TRADING

- Aluflor Sh.p.k.
- **ANTEA Cement**
- Berdica Cement FAVINA Sh.p.k.
- GBX Sh.p.k.
- Llambi Karbunara PF
- Mermer Balliu
- SALILLARI Ltd.
- SIDERAL Sh.p.k.

### COSMETICS TRADE AND **ESTHETICS**

- Bukuria Shqiptare Beli
- Migena Krifsa PF

# **CUSTOMS AGENCY**

» A & A Group

### **EDUCATION. PRIVATE** SCHOOLS

- Abraham Lincoln Foundation of Albania
- GDQ International Christian School
- S.T.A Sh.p.k.
- The Harry Fultz Institute
- Tirana International School
- Turgut Ozal Education Sh.a.

Global Catering Center

EMPLOYMENT AND HR

AIMS International -

Woodrow Wilson School

#### **HOME APPLIANCES.** ALSE Sh.a. **ELECTRONICS**

B.A.D. Sh.p.k.

Pianeta Sh.p.k.

Sh.p.k.

SERVICES

Albania

- BNT Flectronics ETS Sh.p.k.
- EasvPav
- Financial Union Tirana/ Western Union
- Huta

- DM Consulting Services Albania Sh.p.k.
- GSL Enterprise Support Sh.p.k.
- Pedersen & Partners

# **ENERGY**

- BALFIN Group Balkan Finance Investment
- Basha Capital Group Sh.p.k.
- Blessed Investment Sh.p.k. Devoll Hydropower Sh.a.
- subsidiary of Statkraft AS **ENERGY** DEVELOPMENT GROUP
- Sh.a. ETS Sh.p.k.
- FAVINA Sh.p.k.
- GSA Sh.p.k.
- KESH Sh.a. Korsel Sh.p.k.
- Power and Gas Operations Sh.p.k. (PGO)

# **EXPLORATION AND**

- RESEARCH SERVICES Bankers Petroleum Albania Ltd.
- DEMA-PATIN
- Techemet Balkans

# FINANCIAL SERVICES **AND INSTITUTIONS**

- » AK-INVEST Sh.a.
- AKSIONER International Securities Brokerage
- Albanian Financial Institution Sh.p.k.
- Alpha Bank Albania Sh.a.
- American Bank of Investments
- Bursa Shqiptare e Titujve **CBS Creative Business**
- Credins Bank
- D&A Fin Partner

Solutions

- Ernst & Young Albania
- HATFINANCE Ardiola
- Intesa Sanpaolo Bank of Albania

- luteCredit Albania
- KPMG Albania Sh.p.k.
- NOA Sh a
- Procredit Bank Sh.a.
- United Bank of Albania

# **FOOD AND BEVERAGE PRODUCTION**

- Bereaet Sh.p.k.
- Birra Korca Sh.p.k.
- **BUCAJ International** Sh.p.k. - Burger King Coca-Cola Bottling
- Shqipëria E.H.W. Sh.p.k.
- EGNATIA Group Sh.a.
- Erzeni Sh.p.k.
- Giirofarma
- Gustoso
- Kantina e Pijeve Gj. K. Skënderbeu
- Laithiza Invest Sh.a. LUFRA
- Miell Tirana Sh.a.
- Relikaj Sh.p.k.
- Teuta Durrës
- TONA-ALB Sh.p.k. VIAN BRANDS Sh.p.k.

# **FOOD AND BEVERAGE** TRADE

- American Noble Coffee
- Birra Korca Sh.p.k. Bozao Sh.p.k.
- **BUCAJ** International Sh.p.k. - Burger King
- Dekon Frigo Sh.p.k.
- DEVI 20-Group Sh.p.k
- EGNATIA Group Sh.a. Erzeni Sh.p.k.
- FRIGO FOOD Sh.p.k.
- Gjirofarma
- Kantina e Pijeve Gj. K. Skënderbeu
- Laithiza Invest Sh.a.
- LUFRA
- Miell Tirana Sh.a.
- VIAN BRANDS Sh.p.k.

# **FOUNDATIONS** ASSOCIATIONS, NGOS, **PROJECTS**

Abraham Lincoln Foundation of Albania Albanian-American

- Development Foundation (AADF)
- CBS Creative Business Solutions
- Fondacioni Food Bank Albania
- GDQ International Christian School Instituti Jeta e Re
- Junior Achievement of Albania
- LinkAcross M & M Ivanaj Foundation Institut
- The Harry Fultz Institute
- World Vision Albania

### **FURNITURE** MANUFACTURING AND TRADE. SHELVING UNITS

- EURO-BICAKU Sh.p.k. GSA Sh.n.k.
- RE-GAL Sh.p.k. **GLASS INDUSTRY**
- Aluflor Sh.p.k. Guardian Glass

# **HEALTHCARE AND RELATED SERVICES**

- American Hospital Sh.a. Iris Sh.p.k.
- Klinika Dentare Kerai Laborator Analiza Miekësore-Altin Goxharaj
- MedikLine Stewart Sh.p.k.
- MONTAL Sh.p.k. O.E.S DISTRIMED

# HOSPITALITY

- Alfa Butrint Shok (Hotel Butrinti)
- Daiti Ekspres
- Duda Sh.p.k. Hotel Adriatik & Adriatik Tours KASTRATI HOTELS & TOWER Sh.p.k. (Mak
- Albania Hotel) P.V.N. - Hotel Colosseo

## **INSURANCE**

Villa Ulliri

Intersig Vienna Insurance Group

Xheko Imperial Hotel

- SIGAL Uniga Group Austria
- Sigma Interalbanian Vienna Insurance Group

### INTERNATIONAL **INSPECTION SERVICES.** QUALITY MANAGEMENT SERVICES

TUV Austria Hellas Ltd. (Dega Shqipëri)

# INTERNET PROVIDER

- Ring Telecom Sh.p.k.
- Starnet Sh.p.k.

# INVESTMENT **MANAGEMENT**

» TCN

- BALFIN Group Balkan Finance Investment
- Basha Capital Group Sh.p.k. Blessed Investment

# ITC SYSTEMS. **EQUIPMENT. SOFTWARE**

- **DEVELOPMENT** Atom Sh.p.k.
- Bilanc Sh.p.k.
- **BNT Electronics** C.C.S. Shpk Communication Progress

Sh.p.k.

- Sh.p.k.
- Dexi Al sh.p.k. DM Consulting Services Albania Sh.p.k.
- Easy Albania Sh.p.k. EasyPay
- Facilization Sh.p.k. InfoSoft Systems Sh.p.k.
- Intech + Sh.p.k.
- Konsort Nokia Solution Branch OY Albania
- Oracle Netherland BV Albania PrinTec Albania (Cyprus)
- Limited Ring Telecom Sh.p.k.
- S2 Albania Shqipnia-PC
- TCN Tegeria Sh.p.k
- Telelink Albania Sh.p.k.

# LANGUAGE SERVICES

- Beslinda Rrugia
- VISION Consulting Albania

# **LOGISTICS**

Albania

- A & A Group
- Albanian Stevedoring Company Sh.p.k. (ASC)
- Dedja Shipping Sh.p.k.
- Edlira Zaloshnja Ndocaj International Trans 06 Marketing & Distribution.

# **MEDICINAL PLANTS AND HERBS**

- Relikai Sh.p.k.
- **NOTARY SERVICES**

# » Mimoza Sadushaj OIL & GAS » Bankers Petroleum

- Albania Ltd. Europetrol Durrës Albania Sh.a.
- Power and Gas Operations Sh.p.k. (PGO) Western Atlas International Inc.

# PACKAGING MATERIALS. **PACKAGING**

Laithiza Invest Sh.a. Teuta Durrës

**MACHINERIES** 

Dimanak

- **PHARMACEUTICAL** Bayer D.O.O. Tirana Representative Office
- **BGP** Products Switzerland GmbH (Mylan)
- Farmatech Sh.p.k. Fufarma Sh.a. Rejsi Farma
- REAL ESTATE. PROPERTY **ASSESSMENT**
- BALFIN Group Balkan Finance Investment Century 21 Albania

Easy Albania Sh.p.k. Matrix Konstruksion

# SECURITY SCREENING

» S2 Albania

# **SECURITY SYSTEMS**

- **AND SERVICES** ATOM Sh.p.k.
- **BNT Electronics**
- Shqipnia-PC TCN

### SHOE PRODUCTION **AND TRADE** » Efa Solution Sh.p.k.

**TELEPHONY SERVICES** ONE Telecommunications

SHA Ring Telecom Sh.p.k. » Vodafone Albania Sh.a.

# **TEXTILES AND** GARMENT

**MANUFACTURING** 

- » Pelinku PF TOBACCO
- British American Tobacco Albania
- Japan Tobacco International Marketing & Distribution, Albania
- Philip Morris Albania Sh.p.k. PRIMALL Sh.p.k.
- Tobacco Holdings Group Sh.p.k. TRANSPORT AND
- **COURIER SERVICES** DHL International (Albania) Ltd. International Trans 06

Ulysses Enterprises

# United Transport-UPS **TRAVEL AND TOUR**

Duda Sh.p.k. – Adriatik Tours

Pelinku PF

AGENCY

Sh.p.k.

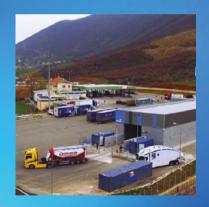


# S2 GLOBAL WORKS FOR ALBANIA CUSTOMS TO FULFILL THEIR IMPORTANT MISSION











Since 2015, S2 Global has been working for Albania Customs to secure trade across all of Albania's borders. We are proud to be helping them to fulfill their mission.

