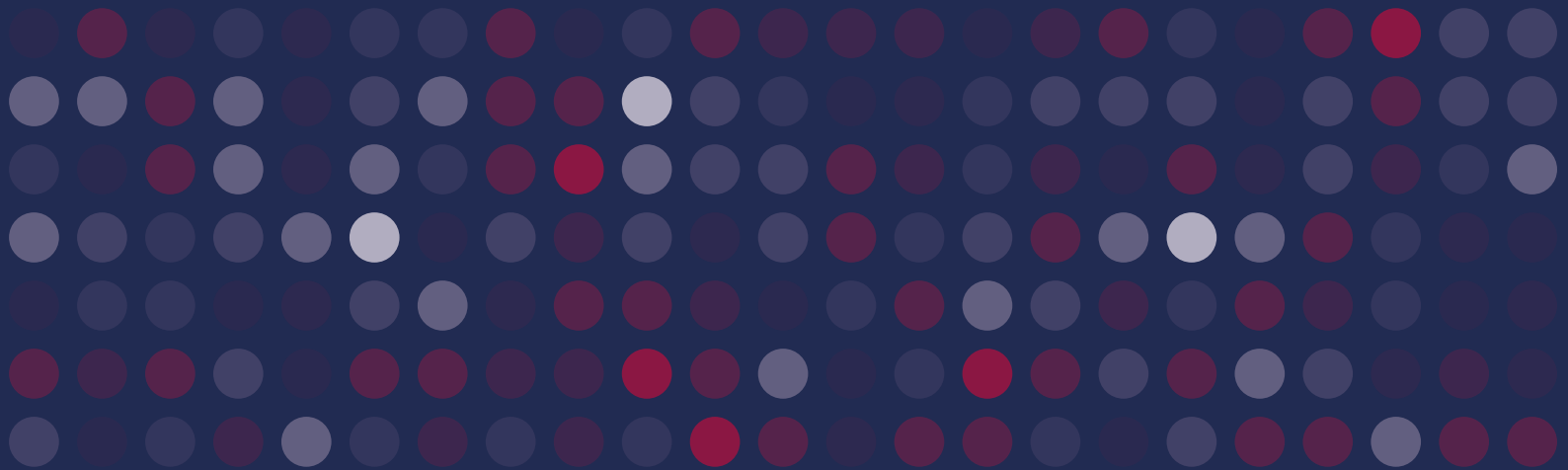




AMERICAN CHAMBER OF COMMERCE  
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**YEAR BOOK** 2022



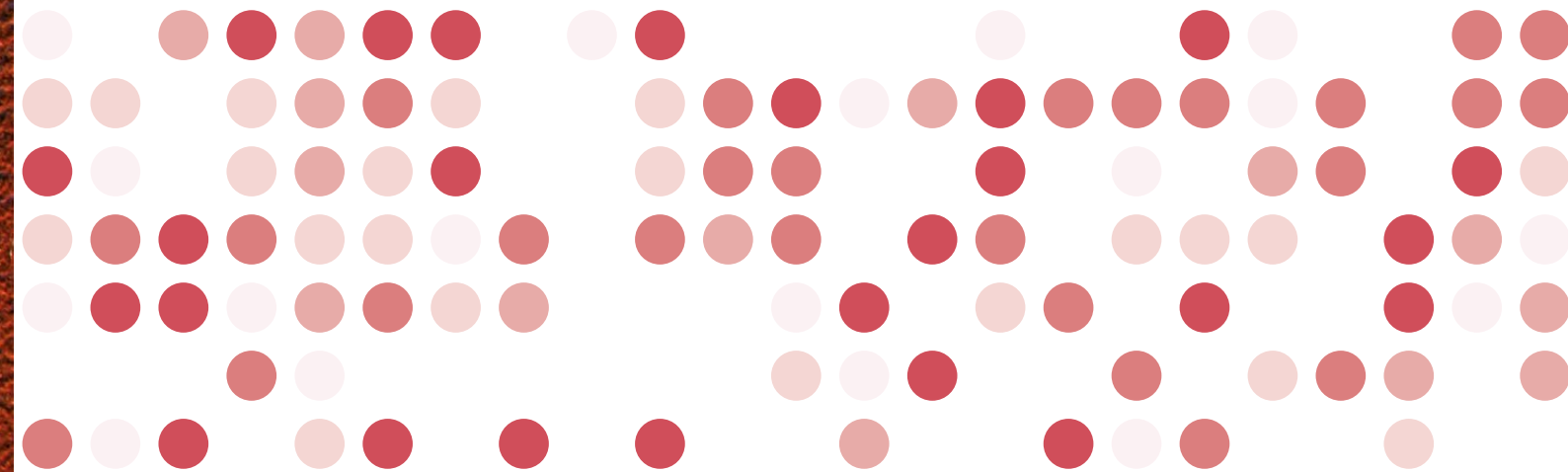


Velipoja, Shkodër, Albania  
Photography: Alket Islami

**VISIT**  
Albania

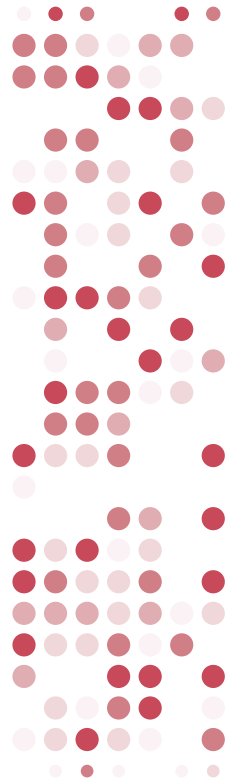


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**YEAR BOOK** 2022





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**AMERICAN CHAMBER OF  
COMMERCE IN ALBANIA**  
Yearbook 2022

**PUBLISHER**  
American Chamber of  
Commerce in Albania

**GRAPHIC DESIGN:**  
Eduard Bujari

AmCham thanks all people and companies who have provided materials and informations for this Yearbook. The content of this publication cannot be reproduced in full or part without the prior written permission of the publisher.

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Rruga "Ibrahim Rugova", Sky Tower, Suita 11-3, Tirana, Albania  
Phone: +355 4 225 9779  
E-mail: info@amcham.com.al  
Web: www.amcham.com.al



Porto Palermo Castle  
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## Letter from the **U.S. Ambassador** **to the Republic** of Albania, Yuri Kim



*Dear American Chamber of Commerce Members*

2022 marks an important milestone in the history of U.S.- Albania relations as we commemorate the 100th anniversary of the original establishment of our relations. We have achieved so much together. Despite the years of separation imposed by the communist dictatorship, our two countries have emerged as fellow democracies, NATO Allies, and partners on the United Nations Security Council. Our relationship has never been more consequential for Europe and the world, and Albania's voice has never been more important on the world stage. This is a time to keep building on what we, and our predecessors, have achieved in democracy, defense, and business.

The U.S. government is focused on expanding economic prosperity and opportunity both in the United States and in Albania. We are proud of recent achievements in the business relationship, which help advance trade and investment for the benefit of the Albanian and the American people. During my time in Albania, I have seen the tremendous potential this country offers and also the challenges to reaching this potential. U.S. investment in Albania and bilateral trade are at an all-time high, and I know you agree that we can go higher still.

I am encouraged by the efforts of the American Chamber of Commerce to improve the business climate so that trade and investment between the United States and Albania can flourish. The U.S. Embassy remains

committed to partner with you to fight corruption, advance the rule of law, and protect property rights. We support fair competition, equal opportunities, accountability, and transparency- all key to attracting more investment and creating economic prosperity for all.

I look forward to continuing the Embassy's close cooperation with the American Chamber of Commerce to promote a better business environment and advance the U.S. and Albanian economic partnership.

Together "*Krah per Krah*" we can take this partnership to new levels.

*Sincerely,*

U.S. Ambassador to the  
Republic of Albania



# Letter from the **Minister of Finance and Economy,** Delina Ibrahimaj

*Dear AmCham Members*

*I would like to thank you again for the invitation to address your members once again!*

I am impressed by the interest that AmCham has, to build a constructive dialogue between its members and the government in order to face the extremely challenging environment ahead of us, both from the private and the public sector.

This moment reflects the significant progress that has been made in recent years. The Chamber has worked closely with the Ministry of Finance and Economy to bring the cooperation at another level. For us, the public – private partnership is very important, and we strongly believe that your proactive approach is another example that clearly demonstrates the value of our cooperation.

The Ministry of Finance and Economy has continuously worked towards the further improvement of the business climate in the country through important reforms, useful financial instruments, and collaboration on multiple platforms. We have collaborated to tackle existing market challenges, identify new business opportunities and

develop new initiatives to enhance Albanian's business environment. We are committed to continue doing so by empowering key institutions that act as the cornerstone of business development through an increased level of dialogue with all the participating stakeholders. We are all coming together today at a pivotal moment. This year has been very difficult in many ways – we've had to take risks to secure affordable energy, in both the industrial and private citizen levels. We have increased the amount of un-taxable income for medium income families. We have increased the minimum wage to support lower income families; and we will continue to support our citizens through this time of insecurity and war. We aim to carry out reforms and make governance as inclusive as possible, where all stakeholders are involved in decision-making as our aim is to draft various bills and initiatives that are in favor of economic development and development of the country. The Albanian government has

an ambitious agenda aimed at improving the business climate in the country and increasing foreign direct investment. We consider private businesses as partners, and their indisputable role in the economic development of the country requires a proactive approach and co-governance. Therefore, our role will focus on finding solutions for all the addressed concerns coming from the community.

I want to thank all of the members of the AmCham for your tireless work to promote the interests of American companies in Albania and to help lead the country's pro-growth business climate. Each and every one of you has a role to play in building this future of promise, and I look forward to working with all of you in the months ahead to create more opportunities for American businesses in Albania and to improve the investment and business climate here.

*Thank you,*

*Delina Ibrahimaj*



Ksami Island, Albania  
Photography: Alket Ismaili

**VISIT**  
Albania





Girokastra  
Photography: Albert Çmëta  
**VISIT**  
Albania

# Letter from the **AmCham** **President,** Enio Jaço

*Dear AmCham Member*

Last year, the business community faced extraordinary challenges. We were hit with a range of new and existing headwinds – including a post-pandemic impact, disrupted supply chains, high inflation and major energy problems. To be sure, we were not alone. These challenges are faced by many businesses globally. But combined with a fragile local economy and a migrating local workforce, the pressures were severe. Yet, despite these unusual challenges, you managed an extraordinary situation with exceptional resilience. I'm extremely proud of our community. As a testimony of your resilience, the interest of the business community to join AmCham grew, not shrink as it may have happened elsewhere, while

revenue from membership reached the highest level ever. To address your challenges, we focused in three areas with both short-term and long-term benefits: a) Advocating for your concerns at the highest levels of government b) strengthening our institutional relationship with partners at a Global, European and Regional level and c) building bridges that can serve members with business opportunities outside of Albania. The result of our advocacy efforts, reflected in the withdrawal of some key public initiatives, which would have created unfair impact to your businesses - making the government more sensitive to our issues. On the international front, AmCham started joint activities with U.S. Department of State, Department of Commerce, U.S. Chamber of Commerce, trade missions in the regions, and AmChams in Western Balkans. The fruits of this



partnership have yet to be evident to the membership at large, but I'm confident of the result in the long run. And the success of regional conferences like 'Smart Cities' where Balkan Mayors and leading US tech companies meet with our community, demonstrate not only AmCham's advanced capabilities, but also the increasing opportunities of our communities to connect with US trade. The upcoming year promises to be both challenging and prospectful, and I can't wait to work with you on these new opportunities. The experience shows, that if we join our forces, as we have done in the past, we will continue our success story. Thank you for all your support! I invite you stay even more engaged around AmCham, so together we can turn the unusual tides into opportunities!

*My Best,*  
*Enio Jaço*



# Letter from the Executive Director, Neritan Mullaj

*Dear Members*

About a year ago, when I wrote my first greeting letter to you in the previous AmCham Year Book, I was in my first days on the job, and I used the future tense to describe the challenges we had taken on as an organization to introduce into the legislative process the Investment Agenda recommendations and to build a working relationship with counterparts that would help us address regional challenges. Today, I can proudly write about the past but also about the future of our projects, about our joint efforts in implementing an ambitious agenda and creating a more optimistic vision of a market where proper rules, transparency and fair competition guide your operations. It has been a busy year for AmCham Albania, and many of you have become part of its efforts through getting involved in its committees, where volunteer contributions bring your expertise in addressing the major issues the chamber takes on. This is a good opportunity to also thank the members of the AmCham Board, who, through their voluntary work, have been

able to develop policies that have nurtured the ambition to build an excellent organization. Thanks to that commitment, we have an organizational structure capable of responding to the challenges faced by businesses today as well as to address regional development challenges. An equally appreciated work has been done by the colleagues involved in AmCham's committees. They have been active in the implementation of the Investment Agenda recommendations, which include a wide spectrum ranging from the reform of the fiscal processes to the fight against corruption. We have taken part in the Investment Council's working roundtables and other institutional meetings where we have presented our concrete proposals that stem precisely from the work and detailed analysis of the experts in the committees. Moreover, we have been able in the past year to

continue to produce events through the committees to strengthen our training pillars, meeting our goal to develop knowledge and share experiences. Regional relations were the focus of our work to build a network of AmChams that responds in real time to the important changes taking place in our economies and in our common regional market. I can't leave out networking efforts, which were not neglected even as the pandemic continued to force some restrictions on us. The Thanksgiving traditional event made a comeback, for example, allowing us to share a toast and to give thanks for everything we have achieved. Personally, I am grateful for the opportunity the year gave me to be part of this organization and to further develop cooperation with all of you.

SINCERELY,  
*Neritan Mullaj*





# AmCham Board



*Edlisa Muka*

**VICE-PRESIDENT**

Balfin Group  
Our success with AmCham in the coming months and years will be measured not only by how much each of us contributes to our daily lives, but also by the shared vision and aspirations we will have. I am sure that in this aspect, we are on the right track.



*Reshard Këllisi*

**SECRETARY**

The Harry T. Fultz Institute



*Enio Jaso*

**CBS Creative Business Solutions**

AmCham is the strongest champion of American - Albanian business values. Its principles of fair competition and free enterprise have guided AmCham into what has become today - a successful platform where members can connect, network and advocate

"One of the most impressive things about AmCham is our unique quality of being a gentle giant, one of the largest business organizations in Albania with the distinct mission of readiness and reliable capability to step in and lobby on behalf of our members' interest while improving the business climate in Albania by promoting ethical standards and integrity in all business activities."



*Juela Isaj*

**TREASURER**  
DDB Albania

"I am proud to be part of an institution which continues to be strong and offer its members better environment to do business"



*Bledar Beta*

**BOARD MEMBER**

Finance Director, Philip Morris Albania

I would like to thank our members for their trust and contribution during these challenging times. The decline of business climate perception in the last years has raised our awareness that much more needs to be done. The Investment Agenda is a strong tool to address those improvement needs – it reflects our members' views and sets the tone for our engagement with governing bodies, with clear directions and recommendations. I invite all members to actively contribute for making this agenda a reality!



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**BOARD MEMBER**

Abi Bank



*Gëlis Rudi*

AmCham shows that is vested to better our business climate. The good work and collaboration from the AmCham Team, to the volunteer-based Committees and the Board, is strength of this chamber's voice for our interests. Privileged to contribute!



*Shkëmbin Mersalli*

**BOARD MEMBER**

Burger King Albania

We are proud of our AmCham membership, as a great example of strength wrought in the union of diverse business experiences.





Apolonia, Fier, Albania  
Photography: Albes Fusha

  
**VISIT**  
Albania



**NERITAN MULLAJ**  
EXECUTIVE DIRECTOR  
neritan.mullaj@amcham.com.al



**DANIELA MUSA**  
EVENT MANAGER  
daniela.musa@amcham.com.al



**FOTINI HARISPAPA**  
MEMBERSHIP & FINANCE  
MANAGER  
fotini.harispapa@amcham.com.al



**BRIKENA KAMENICA**  
MARKETING  
& COMMUNICATION  
MANAGER  
brikena.kamenica@amcham.com.al



**FIONA KUQI**  
POLICY & ADVOCACY MANAGER  
fiona.kuqi@amcham.com.al



**GABRIELA SELMANAJ**  
OFFICE COORDINATOR  
info@amcham.com.al

  
**Executive  
Staff**





# Code of Ethics



As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:

**Government Engagement:**

*Member Businesses shall respect the rule of law in their engagement with the government:*  
Respect laws and regulations and adhere to the rule of law;  
Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law;  
Refrain from attempting to influence any interests through the exchange of gifts, money, or Information;  
Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

**Business Conduct:**

*Member Businesses shall engage in fair and ethical business practices:*  
Uphold the law in exercising their business activity and conduct business transparently;  
Neither accept nor offer any form of bribery in conducting business;  
Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations;  
Apply environmentally responsible business practices.

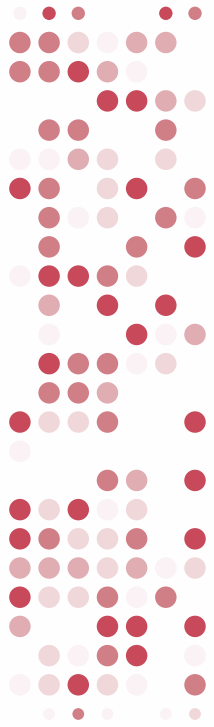
**Employee Conduct:**

*Member Businesses shall provide a safe and ethical working environment:*  
Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker;  
Provide a safe and healthy working environment in the workplace;  
Tolerate no embezzlement or profiteering;  
Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company;  
Employees shall conduct themselves in such a way that brings honor and respect to the organization.

**Community Contribution:**

*Member Businesses shall play an active role in the community:*  
Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health, cultural and other activities;  
Whenever possible, encourage employees to give back to the community through volunteering their time or resources.





YEAR  
2021  
**IN  
REVIEW**







**February 4 2021**

**The American Chamber discusses business issues with customs**

The American Chamber of Commerce has organized the annual meeting with the Customs Directorate, to talk directly about issues that its member businesses encounter in the customs sector. During his greeting, the President of the American Chamber, Mr. Enio Jaço, asked the Directorate today of Customs solutions for some problems that have not changed for years and continue to create injustice for business. He specifically focused on the reference prices, as well as drew attention to the new supporting policies that should be undertaken to facilitate and develop digital trade (e-commerce).

**February 17 2021**

**AmCham Albania, Deloitte Legal Sh.p.k. and the National Business Center (NBC) explain to the business “Main Aspects of Registration of Beneficial Owner”**

All entities registered in the KKB have the legal obligation to register in the Register of Beneficial Owners. In order to successfully carry out this process, the American Chamber of Commerce in cooperation with Deloitte Legal and KKB have provided the training that gives the business a detailed information on the steps to follow for the identification of the beneficial owners and their registration.



**February 19 2021**

**AmCham organized webinar “Upskilling & reskilling the new workforce”**

The American Chamber of Commerce in cooperation with AIMS International Albania & Kosovo, have organized the webinar “Needs for the development and re-skilling of the workforce in the new normal” during which the members of the American Chamber received updated information on the trends of new developments in human resources from the skills that employees must have, the application of development programs for the workforce to balancing professional and personal life during the pandemic

**March 2 2021**

**AmCham Albania and Deloitte Albania talk about Human Capital Trends in 2020**

People and technology have become important factors of organizational developments and the

AMERICAN CHAMBER OF COMMERCE  
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trends that have generated during a difficult year have been studied through the questionnaire organized by Deloitte Albania. Mr. Roden Pajaj, Chairman of the Committee on Labor and Business Ethics in the American Chamber as well as Head of Human Resources at Deloitte Albania, spoke with AmCham members about the importance of human capital knowledge management and how the combination of these two factors lead the company to development.



# ANNUAL PRESS CONFERENCE 2020 - 2021

## Challenges, The New Normal And Business Environment



### March 10 2021

#### The President of the American Chamber of Commerce, Mr. Enio Jaço held the Annual Media Conference

The President of the American Chamber of Commerce, Mr. Enio Jaço held the Annual Media Conference on the developments that have affected the AmCham community during 2020 and beyond. President Jaço focused on two issues during his speech, the challenges and expectations from the effects of the Pandemic as well as the Business Climate.



### March 17 2021

#### AmCham talks with the Director of Taxes about the modernization and simplification of the fiscal system

The American Chamber has continued the tradition of meeting with the Directorate of Taxes and of openly discussing issues that concern business in relation to the tax administration. The meeting focused on important issues for business, such as the problems with the blocking of bank accounts by the debt collection directorates, the problems in the IT system and the VAT refund. The Business Forum has also served as a discussion table for basic issues of business climate development such as the efficiency of the tax system, or the harmonization of tax laws with financial reporting standards such as national and international ones.



### June 2021

#### “HR Open Week” 5 days, 5 topics Providing the best expertise on the latest HR trends.

##### First day

“Reshaping Talent Acquisition”  
Sharing experience with NOA’s HR expert on how the field has changed during the pandemic and the lessons that have been learned. Tips and guides to being successful in Recruiting & On Boarding.

##### Second day

“Graduate Hiring – How to attract and retain the new breed of leaders for a highly uncertain future”  
Sharing experiences with AIMS International expert on organizations’ current and near business challenges and how young talent can help overcome them. Advocating on enabling flexibility yet precision when preparing for the unique talent challenges ahead of us.

##### Third day

“Teaming in a virtual environment”  
Sharing experiences with Deloitte experts on how to learn best practices that make virtual teams vital and productive. Your co-workers may be in the next office or half way around the globe. Virtual teaming has upsides to take advantage of and downsides to overcome.

##### Fourth day

“Teleworking regulation by the Albanian Labor Code -does it facilitate remote work in the Covid-19 reality”





Sharing experiences with KALO&ASSOCIATES expert on legal aspects of teleworking in Albania. Providing answers to questions from human resource specialists and the business community on these issues.

**Fifth day**

“Coaching in Talent Management”

Sharing experiences with Deloitte expert on how Coaching / Mentoring is focused on identifying and increasing the potential of the people which are the greatest strength of a company.

**April 21 2021**

**AmCham Albania, NEWWAY Consulting and Strati & Kostopoulos Law explain to members: Copyright under the Albanian legal framework**

The American Chamber of Commerce in Albania, in cooperation with NEWWAY Consulting and Strati & Kostopoulos Law, organized an information session on “Intellectual property, fair competition and the approximation of activity in accordance with EU requirements.” At the meeting, AmCham members were provided with information on the topic by a NEWWAY Consulting representative, Evien Dako, who made a presentation on copyright for creators, producers and legal rights holders.

**May 18, 2021**

**AmCham addresses the topic of integrity at the 3rd Business Ethics Conference**

The American Chamber of Commerce in Albania has hosted the third Business Ethics Conference, which dealt with the topic of integrity -- discussing a mosaic of elements that complement business ethics. The AmCham Ethics and Labor Committee, in cooperation with invited guests from Albania and the United States, addressed the topic, which is both general and delicate. Businesses should place integrity at the core of their activity and have it have the forefront of dealing with clients and employees, participants agreed.

**May 26, 2021**

**AmCham and Tax Directorate discuss Fiscalization**

The American Chamber of Commerce in Albania, in cooperation with the General Tax Directorate,



organized an informative meeting for AmCham members to explain the fiscalization process and progress taking place in its implementation, which will involve all of Albania's businesses by the end of 2021. The head of the tax administration, General Director Delina Ibrahimaj, spoke at the meeting, presenting through the online platform the progress of the process and the expectations of the tax administration.





**June 2 2021**

**Albanian Securities Exchange, AFSA, Grant Thornton and AmCham experts talk about the benefits brought by the capital market to investors**

Discussing the topic: “Capital market and listing on the Albanian Securities Exchange as a financial alternative for corporations” brought together representatives of the American Chamber of Commerce in Albania, the Albanian Securities Exchange (ALSE), the Albanian Financial Supervisory



Authority (AFSA) and Grant Thornton. AmCham members attending the event were provided with information from experts on the capital market as an avenue for financing, the role of a financial intermediary, the criteria to be listed in the Albanian Securities Exchange and the transparency needed in financial reporting for publicly listed entities.

**June 4, 2021**

**AmCham representatives meet with the head of AKBN**

The American Chamber of Commerce in Albania held a meeting with the head of the National Natural Resources Agency (AKBN), Executive Director Adrian Bylyku. Discussions focused on opportunities for institutional cooperation in the oil and gas sector, which is important not only for domestic businesses but also for foreign investment. AmCham Executive Director Ilir Trimi and the heads of the relevant AmCham committees, Alketa Uruci, Kledi Kodra and Adrian Shehu, took part in the discussion.



**June 24 2021**

**Competition in Albania and legal regulation**

Competition in the market and the rights that come to the business from the operation of the regulatory system, in the focus of the meeting with the topic: “Implementation of the Law of Competition” The American Chamber and the EU expert for the Competition Authority project Mr. Pajtim Melani talk to the members about, Competition in Albania and legal regulation, Administrative investigation; Cartels in the EU and Albania, cases from the practice of the Authority;

**June 28 2021**

**American Chamber published the “Investment Agenda 2021”,**

The American Chamber of Commerce in Albania published the “Investment Agenda 2021”, a package of 40 recommendations to the Government and the New Parliament targeting the rapidly improving Business Climate. Through a thankful letter, the President of AmCham, Mr. Enio Jaço praised the high contribution of the members, in identifying the challenges that obstruct the way of doing business. Jaço requested that members continue to be involved in the work process for the implementation of the recommendations to concrete legislation for the new Parliament.





### June 30 2021

#### **AmCham celebrates and honor the members on 20 the Anniversary**

20 years of being a member of AmCham Albania, is signed in the symbolic emblem that the American Chamber has given to its first 20 members and who continue to be part of the Chamber. The ceremony that honored not only their 20-year presence and cooperation but also the journey of the organization, brought together the members who turned 20, the Board of Directors as well as Minister Anila Denaj and Minister Eduard Shalsi.

### 14 October 2021

#### **AmCham organised the 21st Assembly**

The organization of the 21st Assembly elected new AmCham leaders and developed partnerships and institutional collaborations, in line with the organization's policies.

The American Chamber of Commerce in Albania appreciates the contribution of many important actors in this achievement, in particular all of our members who contributed to the success of this event through their commitment, the Board of Directors and the Executive Staff, and our partners, the US Embassy and Ambassador Yuri Kim, the Minister of Finance and Economy Delina Ibrahimaj, Bechtel company.

### 10 November 2021

#### **AmCham talks Fiscal 2022 Package**

The changes to the Fiscal Package 2022 have been in the focus of the Tax & Customs Committee chaired by Alketa Uruçi. The Committee's experts paid special attention to the impact that changes will have on business activity, listing their objections that will be the key pillar of discussion with the Government and Parliamentary Commissions.

During the meeting, Committee members discussed the ongoing work plan, which includes discussing topics such as fiscalization, double taxation agreements, and various forms of business training with the most recent fiscal system innovations at business roundtables.

### November

#### 15 2021

#### **The meeting of the Labor & Ethics Committee.**

Human Resources and their role in the daily life of businesses, took greater importance, especially during the pandemic. The training of the workforce to adapt to new challenges, and the role of leadership in these strategic changes, have been in the focus of the meeting of Labor & Ethics Committee. The Committee is working to provide AmCham members a detailed training program on professional development and labor law innovations.







**November 19, 2021**  
**The Investment & Trade Committee discussing on Investment Agenda**

The AmCham Investment Agenda includes 40 proposals on how to improve the business climate and attract more foreign investment. The Investment & Trade Committee is vocal in its implementation, engaging all stakeholders to bring about changes that ensure a transparent and competitive market for businesses.



**November 26 2021**

**AmCham celebrates Thanksgiving**

On the occasion of Thanksgiving Day, the American Chamber of Commerce in Albania organized a celebratory ceremony, developing the network with its business community and other stakeholders in a typical American atmosphere, with traditional food and other typical Thanksgiving decorations and colours.

**December 20, 2021**

**AmCham discusses fiscalization with Director Ceno Klosi and tax officials**

AmCham Tax and Customs Committee experts met with Director Ceno Klosi and senior representatives of the General Tax Directorate to discuss technical issues related to the implementation of the fiscalization process. The meeting addressed issues such as access to the central billing platform; fiscalization of imports; duplication of sales invoices; issuance of corrective invoices for previously issued invoices; review and adjustment of VAT books on the central invoices platform; the need for a manual on the types of processes, invoices, payments, errors, etc.; as well as the need for legal changes in the bylaws on fiscalization in order to clarify the problems.

**November 23 2021**

**Meeting of the Regulatory, Legal, & IPR Committee**

Legislative changes and regulatory processes impact business operations, and the Regulatory, Legal, & IPR Committee uses its expertise to provide members with up-to-date information as well as forms of dialogue and cooperation with all regulatory institutions that are implementing those changes. The Regulatory, Legal & IPR Committee plays a critical role in the implementation of the AmCham Investment Agenda by guiding the implementation of the Agenda's recommendations through institutional cooperation

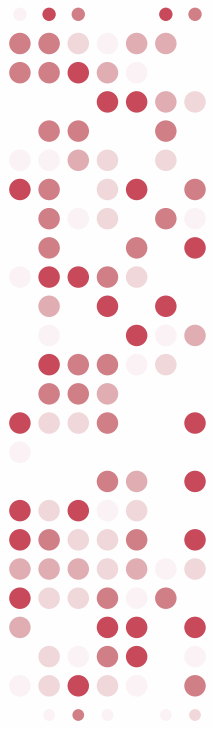




Divjake  
Photography: Albert Cmeta

 **VISIT**  
Albania





# HIGH LIGHTS

ADVOCATING AT AMCHAM  
AMCHAM COMMITTEES  
AMCHAM PUBLICATIONS







WE ADVOCATE

# INVESTMENT AGENDA IN ALBANIA

AmCham Recommendations 2021

AMCHAM ALBANIA

# AMCHAM ADVOCATING



It has been two years that the people and business in Albania are facing different economic challenges due to the Covid-19 pandemic and earthquake crises. Even though the Government has taken supportive steps to ease the recovery in a moment, existing underlying and structural issues with competitiveness, the tax system, and fiscal policies in general, transparency, public procurement, and workforce skills, remain potent contemporary threats to a fragile economy.

This situation brought heavy cost especially for the business community in Albania. However, AmCham found the way to react timely and to lead the conversation by producing the most headlines in terms of news stemming from the Chamber's activities in 2021.

Throughout 2020 and 2021, AmCham and its community engaged in a series of high-level activities that sharpened the perception of the business environment in Albania. A team of a dozen senior experts, representing six different AmCham Committees which operates in AmCham Albania's advocacy framework conducted a diagnostic data analysis. Such analysis was based on the collective input of 220 International and Albanian businesses, including the wider business community's perception about the business enabling environment in Albania. As a result, AmCham developed an excellent and pioneering document with 40 recommendations which was agreed through a mutually collaborative approach with the Ministry of

Finance and Economy and the Ministry for the Protection of Entrepreneurship.

The recommendations are divided in 8 pillars which aim to support the Government's actions in response to the needs of the business community by enabling an attractive investment climate that drives economic growth and job creation. The offered solutions reflect some of the best global practices detailed as below:

## 1. IMPROVED STRUCTURES FOR ATTRACTING FOREIGN AND DOMESTIC INVESTMENTS.

Countries that are successful in attracting Foreign Direct Investment have proven direct economic benefits in employment, welfare, and increased competitiveness. A transparent strategy on priority sectors, laws and public investments in strategic sectors can lead to the private sector being interested in responding through its own investments. This creates a successful complementary investment cycle between the public and private sectors.

**Shortened procedures** – where the best example in the region is North Macedonia. Dominant practices in Albania, where the state representatives meet investors directly are not sustainable. Well-functioning systems have transparent rules and as little interaction as possible with the administration.

Clear incentives for foreign investment over two variables: the size of the investment and the number of new jobs created. Decentralization of the market and reduction in the level of monopolies.



**2. DEVELOP AND ENACT AN EFFECTIVE ANTI-CORRUPTION PROGRAM:**

Complementary prevention with retroactively working law enforcement bodies. Adoption of anti-bribery legislation, following OSCE standards, involving both high- and mid-level officials will make the work of law enforcement bodies easier. Enabling and Incentivizing a Coalition of activists from the media, businesses and civic society to support the government reform anti-corruption program would boost public confidence in the government commitment in the fight against corruption.

**3. PUBLIC PROCUREMENT SYSTEM REFORM IS CLOSELY RELATED TO FIGHTING CORRUPTION**

Adaptation of Open Data standards for public procurement, including the ties of beneficiaries to avoid corrupt decisions, and a history of past performance of public contractors. Reduction of exceptional cases from public procurement to a maximum or setting clear criteria for when cases become exceptional.

The strongest ally in increasing trust will be the involvement of civil society, media, business community, etc., in overseeing the accountability of public institutions. This would increase transparency, accountability and trust among citizens. This should be assisted and incentivized through public funding.

**4. PUBLIC CONSULTATION – WHERE THE EMPHASIS SHOULD BE ON LAW IMPLEMENTATION.**

The law on Public Consultation is good but there is no way to force its implementation, so it is often not enforced. Therefore, AmCham has recommended the establishment of a number of mechanisms that ensure the law’s implementation and set penalties for violators, or make it mandatory that Parliament rejects laws that have not gone through the proper public consultation process.

**5. IMPLEMENT A MODERN TAX SYSTEM TO INCREASE ALBANIA’S**

**COMPETITIVENESS AND ATTRACT INVESTMENTS**

This is very important for businesses — our principles are modern, in line with international accounting standards, predictable (they don’t change every year) and incentivize formalization (not informality) of the economy and make the country competitive in the region.

**6. CREATION OF NEW OPPORTUNITIES FOR TRADE EXCHANGES**

In terms of exports or trade exchanges, a more inclusive role should be given to the Albanian diaspora and better conditions should be created for e-commerce.

**7. DIGITAL ECONOMY PRIORITIES**

It is important for Albania to have modern laws that enable digital economy growth. This includes legal recognition of electronic signatures (similar to EU or U.S. legislation), imposing restrictions on cash payments and incentivizing electronic payments. The strengthening of the digital economy would have positive side effects, including fighting money laundering — in which Albania unfortunately continues to be in the gray area for several years now.

**8. WORKFORCE TRAINING AND UPSKILLING**

“Finding local qualified staff” remains for the sixth consecutive year among top 3 concerns for businesses operating in Albania (AmCham Index 2019). Closing skills gaps is particularly important for attracting foreign direct investment as Albania looks toward EU accession.

Protecting the interests of member businesses is not done through lobbying alone. AmCham carefully monitors all proposed legislation changes as well as actively participates in commenting and making suggestions on new draft laws. To convey the opinion of AmCham’s experts to the right audience, the Chamber is a member of the Investment Council and the Tax Council, where it channels the voices and opinions of its members in a professional manner.



**WE CELEBRATE**







WE NETWORK

# AMCHAM COMMITTEES



The Board of Directors establishes Committees focused on topics aligned with AmCham Albania's overall goals and objectives. They are the preferred body for addressing issues due to the agility, expertise and flexibility inherent in the groups.

The overall aim of AmCham's Committee must be aligned with the mission of the Chamber - to be the leading voice of American business in Albania. Through Committee's system, AmCham Albania encourages cooperation between member companies, enabling them to identify and address common issues, and achieve common goals.



## The Tax and Customs Committee



CHAIR: Alketa Uruçi Boga & Associates



VICE-CHAIR: BALERINA DAKA BALFIN GROUP



This Committee's aim is to monitor and analyze important changes and developments in tax legislation. It shall seek not only to inform members of changes, mainly related to taxes, but also to contribute with expertise in interaction with government institutions related to the legislative landscape. It shall further engage with Customs authorities to streamline procedures and controls with the goal of reducing red-tape and costs for members. It shall collaborate closely with the other Committees as well on matters of commons interest. In 2021, the AmCham Taxes and Customs Committee continued the dialogue with top officials at the tax and customs administrations, keeping information flowing not only on the usual issues that arise from day-to-day business activities but also on preliminary discussions on major legislation pieces like the Fiscal Package 2022, the Law on electronic invoice and turnover monitoring system well as other government-proposed legislation changes. The committee has also focused on providing training to members on the latest methods for operational developments in customs and taxes.



The Regulatory,  
**Legal & IPR**  
Committee



CHAIR: Kledi Kodra,  
Grant Thornton



VICE-CHAIR: Ilir Rudi  
Abi Bank

The committee's aim is to continuously monitor and interact with Albania's regulatory bodies related to their rules and practices. It aims to contribute to having an adequate legal framework, providing information and recommendations to relevant institutions and members. It informs and educates members on legislation-related developments in a timely manner, sending legal information on a quarterly basis. The committee also lobbies, raises awareness, and drafts strategies on IPR-related issues. The Committee also covers public procurement processes and works closely with other committees. The Regulatory, Legal and IPR Committee had a broad spectrum of activities in 2021, dealing with issues affecting procedures, laws and regulatory systems that govern business activities. Moreover, it organized lobbying processes to assist industries and improve related items of legislation. The Committee organized an excellent and informative webinar for the new initiative of the government about the Beneficiary Owner Register. The Committee's work plan helped to build stronger institutional relationships between AmCham and government institutions.

The **Labor**  
and **Ethics**  
Committee



CHAIR: Roden Pajaj, Deloitte  
Albania



VICE-CHAIR: Paul Johnson,  
"Instituti Jeta e Re"

The Committee aims to address issues related to the management of human resources, compliance with labor regulations and laws, the Labor Code, HSE, Code of ethics and anti-corruption practices. The Committee actively engages on issues related to Business Ethics and cooperates with many stakeholders in order to address issues related to HR management. This Committee will also work closely with other AmCham Committees. Labor relations and educating businesses with clear and coherent notions of business ethics were the foundation of the Labor and Ethics Committee's work in 2021. The Committee continued the tradition of institutional collaboration with entities in charge of drafting laws related to the labor market, maintaining a clear balance in providing information to members so they can keep up and comply with the laws affecting their operations. Vocational training methods and HR best practices were also an important part of the Committee's activity plan.



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## Investment & Trade Committee



CHAIR: Adrian Shehu,  
TCN



VICECHAIR: Igji Sulej,  
Abi Bank

Enhancing investments and trade are the key goals of AmCham. Thus, this Committee focuses on the facilitation of trade and investments, be they domestic or FDI, and the improvement of the overall business climate. It contributes to and monitors the AmCham Business Survey. The Committee also aims to work towards identifying the competitive advantages of Albania (e.g., in the form of a study). Finally, the Committee shall seek to engage with other AmChams in the region to build a dialogue and a joint approach on cross border trade and all the elements related to it. This Committee investigates the possibilities of cooperating with the Albanian Diaspora in the U.S. It collaborates closely with the other Committees as well. The Trade and Investment Committee focused its work in 2021 on attracting foreign investments to Albania, forwarding to the relevant authorities the opinions and suggestions of AmCham members with the aim of improving the basic parameters of the country's business climate, which ultimately will help attract foreign investments. The Committee was very active in the lobbying process on the new Unified Investment Law, which is expected to be of fundamental importance to the business climate.

## The Digital Business Committee



CHAIR: Elvin Guri,  
One Telecommunication



VICECHAIR: Linda Shromo,  
Easy Pay

The mission of this Committee is to help members embrace the opportunity of the digital economy, to help leaders across private and public sector to explore and build the digital future. This committee would help to increase awareness and build a confidential environment where business executives can learn about its benefits, on how to implement the right strategies for the future and share best practices or their experiences with the other less advanced members. The Digital Business Committee would help companies develop a digital agenda for their own business, in order to capitalize on the opportunities of digitization and minimize the dangers of competition. The Digital Business Committee is the most recently established Committee of the American Chamber of Commerce in Albania. The Digital Business Committee is the newest Committee of the American Chamber of Commerce in Albania. It has helped bring the Chamber closer to technological development issues that have an impact on the business community. The Committee's work in 2021 included an extensive analysis on how to have an impact in the development of digital processes, and, more specifically, the deployment of e-signature, the promotion of digital commerce and the training of businesses on technological innovations.





## Your Health Partner

**GREEMED Medical Solutions**

**Representative: Adil Cani**

**Membership: Big Business**

**Address: Rr. Ramazan Demneri, Nd. 1, H. 13, Nj.Bashkiake Nr. 5, 1002, Tirana**

**Contact: [acani@greemed.eu](mailto:acani@greemed.eu)**

**Website: <https://www.greemed.eu>**

**Main Business Activity: Medical Solutions. Import-export of medical & surgical equipment.**

**Company Overview:** GREEMED Medical Solutions was founded in 2009 with the clear mission of adding value to the healthcare sector as a professional supplier of medical & surgical equipment/ instruments/ models/ medical disposable items, and recently, medical treatment equipment. GREEMED has been the market leader in this field for 12 years due to its collaboration with superior international brands such as Erbe-Elektromedizine, Vygon SA, Villard Medical, and Medi-Globe Group, as well as its commitment to providing innovative services and technology. GREEMED is committed to improving and supporting Albanian medicine by providing the highest level of treatment in the Albanian health sector.

Greemed has become a leading supplier of hospital furniture and medical equipment in Albania distributing innovative technologies and electro-medical devices in hospital structures.

Greemed distributes hospital equipment and medical devices in Albania for the activity of health facilities. Located in Tirana, offers more than 2000 references for furniture and medical devices covering primary, secondary care, and hospitalization.

Greemed Medical Solutions distribute medical equipment internationally essential for the activity of health facilities in the private or public sectors.



# PUBLICATIONS

## The Year Book

The Year Book is one of the most prestigious publications of the American Chamber of Commerce in Albania, and it has been undergoing continuous changes, reflecting the changes taking place within the organization. Through the Year Book, AmCham presents its work to the entire business community as well as government and international institutions. The Year Book is presented at the AmCham General Assembly. It contains all the activities the Chamber has carried out during the year. This publication helps members become more familiar with every aspect of the Chamber's work throughout the year. It also helps members present their data to a wide audience at home and abroad. The year's entire suite of activities is publicized through the Year Book, including the official meetings that AmCham leaders conduct as part of lobbying efforts as well as annual networking events. Most importantly, the Year Book serves as a platform to properly present AmCham members to the public at large.



## The Advantage Magazine

The Advantage magazine is a periodical publication of the American Chamber of Commerce in Albania. Its electronic and print versions are distributed to members, civil society, state and diplomatic institutions as well as international organizations in the country. In 2021, the magazine's content approach and design were enhanced, offering more opportunities through interviews, economic updates and member news to promote the community.

## AmCham Bulletin

The AmCham Bulletin is one of the most recent publications of the American Chamber of Commerce. Which served to promote AmCham policies, events, and as well as members and their activities. In this new media space, members have had their dedicated space not only to the news they want to share within the AmCham community, but also to bring an economic opinion and share their expertise with others. In the AmCham Bulletin, they have found their space, and the latest economic developments in the country are expressed in the change of legislation or regulatory systems that serve the business activity. The Bulletin has a dedicated space even for the news coming from AmCham Eu and American Chamber in Washington



## AmCham Business Index

The AmCham Business Index is one of the Chamber's most important publications as it reflects the opinion of its members on the business climate in the country and the level of ease with which businesses operate in the Albanian market. The AmCham Business Index provides a clear overview of the perception of our members of issues faced by them related to the country's economy, ranging from the most important factors of the business climate such as the level of corruption and informality to government policies affecting taxes and the businesses relationship with the tax authorities. The report's findings are very important to AmCham. Its' results help us guide and design the work plan and lobbying processes we should focus for the year. In its seventh edition, AmCham Business Index noted that the business climate has seen a slight improvement of 0.71 percent, noting a more positive perception of business climate among members, while reflecting a deterioration of the Business Index in several areas. These included monopoly and unfair competition, internal political climate, overall tax levels and government bureaucracy.



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# Notes for AmCham Financial Report for 2021

The following note and table will be published in the Year Book The American Chamber of Commerce in Albania (AmCham) acquires its income through membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept any financial aid from any government or subdivision thereof,

or from any other source that would tend to prevent the Chamber from having freedom of action. This is how the Chamber preserves its independence and can best serve its members. The Chamber's expenses comprise administrative costs incurred from regular operations, costs of organizing and conducting activities, as well as costs for producing its publications. AmCham is committed to

administer the funds with which it is entrusted by its members with great accountability. AmCham strives to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a financial position that is comparable to the previous year. For more information, the next page shows the Report of Income and Expenses for the last three years (2019-2021).



# Financial report 2021

Report of Income, Expenses and Accounts as of December 31, 2020  
All figures are in Albanian Lek (ALL)

Year	2019	2020	2021
<b>Opening Balance</b>	<b>9,539,287</b>	<b>11,443,044</b>	<b>12,493,612</b>
<b>Income</b>	<b>25,335,092</b>	<b>21,925,622</b>	<b>26,888,016</b>
Membership	19,554,363	20,188,247	24,687,601
From other organizations	441,540	-	-
Services	4,795,580	1,725,395	2,190,170
Publications	-	-	-
Projects	-	-	-
Investments	13,634	11,979	10,245
From non-main activity	529,975	-	-
Other	-	-	-
VAT	-	-	-
<b>Expenses</b>	<b>23,358,737</b>	<b>20,999,411</b>	<b>23,853,731</b>
Capital Expenditures	525,245	490,571	777,077
Personnel	9,975,284	10,435,680	11,261,261
Administration	6,873,839	6,934,523	6,920,758
Services	4,912,927	2,788,087	4,521,915
Publications	1,071,442	350,550	372,719
Projects	-	-	-
Other	-	-	-
VAT	-	-	-
<b>FOREX Effect</b>	<b>(72,598)</b>	<b>124,357</b>	<b>(81,507)</b>
Investments	5,726,722	5,775,591	5,729,641
Deposit Account in ALL	3,399,254	3,411,200	3,421,445
Deposit Account in EUR	2,327,468	2,364,391	2,308,196
Deposit Account in USD	-	-	-
<b>Cash in Bank</b>	<b>5,716,322</b>	<b>6,718,021</b>	<b>9,716,749</b>
Checking Account in ALL	1,818,219	5,911,621	7,925,587
Checking Account in EUR	3,801,961	775,040	1,788,393
Checking Account in USD	96,142	31,360	2,769
<b>Cash in Hand</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Closing Balance</b>	<b>11,443,044</b>	<b>12,493,612</b>	<b>15,446,390</b>



The American Chamber of Commerce in Albania thanks all of its sponsors and supporters for their support of its activities during 2021 and hopes that the advertising received through AmCham sponsorships influenced the companies that tried to promote their business in Albania. As in previous years, also in 2021, AmCham members have expressed their interest in promoting their businesses in Albania by sponsoring various events AmCham organized during the last year. AmCham Albania provides an excellent marketing tool for promoting the names of the companies that sponsor these events. The main activities made possible by the generous support of some AmCham member companies have been the General Assembly Meeting and the Thanksgiving Day event.

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ALBANIAN REPRESENTATIVE OFFICES IN USA  
THE UNITED STATES GOVERNMENT IN ALBANIA

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## ALBANIAN REPRESENTATIVE OFFICES IN THE USA

**Embassy of the Republic of Albania in United States of America in Washington**  
2100 Street, NW, Washington DC 20008  
Phone: (202) 223 4942  
Fax: (202) 628 7342  
E-mail: mission.washington@mfa.gov.al

### Representative Office in New York

320 East 79th Street  
New York N. Y. 10021  
Phone: +1 212 2492059  
Fax: +1 212 5352917  
E-mail: mission.newyork@mfa.gov.al

## THE UNITED STATES GOVERNMENT IN ALBANIA

US Embassy in Tirana  
Rruga e Elbasanit, Nr.3  
Tirana, Albania  
Phone: +355 42 247 285  
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**AK-INVEST SH.A.**  
Representative:  
Suzana Adili, CEO  
Address: Rr. Bardhok Biba,  
objekti LID, Tirana, Albania  
Phone: +355 (0) 692088200  
Web: www.ak-invest.al

**AKSIONER INTERNATIONAL  
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Kutia Postare 2944  
Tirana, Albania  
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Martin Mata and  
Aleksandër Sarapuli,  
Co-Chief Executive Officers  
Rr. Ibrahim Rugova, Ndërtesa  
42, Hyrja 7, Ap. 60, 1019, PO

Box. 1731  
Tirana, Albania  
Phone: +355 (0) 4 2222408  
Fax: +355 (0) 4 2271952  
Web: www.aadf.org

**ALBANIAN AMERICAN  
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Martin Mata and  
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Co-Chief Executive Officers  
Rr. Ibrahim Rugova, Ndërtesa  
42, Hyrja 7, Ap. 60, 1019, PO  
Box. 1731, Tirana, Albania  
Phone: +355 (0) 4 2222408  
Fax: +355 (0) 4 2271952  
Web: www.aadf.com

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Bedri Buzi, Administrator  
Rr. Sami Frashëri 41  
Tirana, Albania  
Phone: +355 (0) 4 4251111  
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Rr. Donika Kastrioti nr.3,  
Kotoni Center  
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Rr. Kavajës, Nd.27/1, Nj.B.10,  
K.P.1001, Tirana, Albania  
Phone: +355 (0) 4 2258755  
Fax: +355 (0) 4 2240752  
Web: www.abi.al

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Neritan Mullaj, Executive  
Director  
Rr. Ibrahim Rugova, Sky  
Tower, 11/3, Tirana, Albania  
Phone: +355 (0) 4 2259779  
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Rr. Sabaudin Gabrani,  
Godina nr. 2, Tirana, Albania  
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pranë RTSH, K1, SH1  
Tirana, Albania  
Phone: +355 (0) 4 4500 541  
Web: www.avis.al

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for Albania/ Administrator  
Rr. Faik Konica, Pallati OTTO,  
Hyrja 1, Ap. 5/2, Tirana,  
Albania  
Phone: +355 (0) 4 2258663  
Web: www.avon.com

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Representative: Entela Ruci,  
Business Development Manager  
Rr. Dëshmorët e 4 Shkurtit, Sky  
Tower, 5/2, Tirana, Albania  
Web: www.bechtel.com

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Denisa Bixheku, Administrator  
Rr. Ibrahim Rugova, Sky  
Tower, 6/1, Tirana, Albania  
Phone: +355 (0) 4 2267120  
Web: www.viatrix.com

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Brunilda Bakiri, Country  
Manager ALMaKo  
Rr. e Kavajës, Ish Kombinati  
Ushqimor  
Tirana, Albania  
Phone: +355 (0) 4 2255084  
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Frank H. Laukien, Chairman,  
President & CEO  
Rr. Todi Shkurti Nr. 5  
Tirana, Albania  
Phone: +355 (0) 4 2347713  
Fax: +355 (0) 4 2347713  
Web: www.brucker.com

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Rogner Hotel Europapark  
Tirana, Albania  
Phone: +355 (0) 4 4505555  
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Shkumbin Muçolli, CEO  
Blvd. Dëshmorët e Kombit,  
Kullat Binjake, Kulla 2, Nr. 29  
Tirana, Albania  
Phone: +355 (0) 693058001  
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Rr. Mustafa Matohiti, Nr. 4, Kati  
3, Tirana, Albania  
Phone: +355 (0) 4 4536891  
Web: www.cbs.al

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Representative: Jonian Antoni,  
Administrator/CEO  
Rr. Nikolla Tupe, Ndërtesa 4,  
Shkalla 3, Kati 5, Ap. 16  
Tirana, Albania  
Phone: +355 (0) 4 2212121  
Web: www.century21albania.com

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SHQIPËRIA SH.P.K.**  
Representative: Fabio Colliva,  
General Manager

Rr. Kombëtare Tiranë-Durrës,  
Km. 5, Kashar, Tirana, Albania  
Phone: +355 (0) 4 5606060 /62  
Web: www.ccbs.al

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Stela Dhami, Managing  
Partner  
Rr. Dervish Hima, Godina  
"Ambasador 3", Kati 11, Nr. 88  
Tirana, Albania  
Phone: +355 (0) 4 2400471  
Fax: +355 (0) 4 2400470  
Web: www.colliers.com

**DEXI AL SH.P.K**  
Representative: Ilir Halilaj,  
Administrator  
Blvd. Dëshmorët e Kombit,  
Kullat Binjake, Kulla Nr. 1, Kati  
2, Tirana, Albania  
Phone: +355 (0) 692716155  
Web: www.dexi.io

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Dritan Abazi, CEO  
Blv. Gjergj Fishta, Nd. 32, H.14  
Tirana, Albania  
Phone: +355 (0) 674080686  
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Artur Dedja, Managing  
Director  
(Albania): L. 1, Rruga Taulantia,  
Kati 1, Durrës, 2001  
(USA): 100 2nd Avenue North,  
Saint Pete, Florida 33701, USA  
Phone:(Albania): +355 (0) 52  
223230; +355 (0) 682069056  
Phone: (USA) +1 727-954-0394;  
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**Deloitte Albania**  
Representative: Kreshnik  
Robo, Country Leader  
Rruga Faik Konica, Ndërtesa  
Nr. 6, Hyrja Nr. 7, 1010  
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Phone: +355 (0) 4 4517920  
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Web: transxpu@gmail

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Tirana, Albania  
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**ENTERPRISE RENT A CAR  
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Gert Gjeli, Administrator  
Other Contact: Rigels Fida,  
Account Manager  
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Tirana, Albania  
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Web: www.enterprise.al

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Tower, Kati 6, Tirana,  
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Autostrada Tiranë-Durrës,  
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Manager  
Rr. Ismail Qemali, Nr. 32, Kati  
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Paul Converse Johnson,  
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Rr. Pjetër Bogdani, Nd. 10, H. 5,  
Ap. 13, Njësia Administrative  
Nr. 5, 1019  
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Donika Bardha, Owner  
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Durrës, Albania  
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Fax: +355 (0) 5 22395

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Alba Paparisto,  
Managing Director  
Rr. Abdi Toptani, Torre Drin,  
Kati 3, 32/1, Tirana, Albania  
Phone: +355 (0) 4 2274524  
Fax: +355 (0) 4 2235534  
Web: [www.kpmg.com.al](http://www.kpmg.com.al)

**LINKACROSS**  
Jeff Barrett, Director of  
Albanian Office  
Kompleksi Fiori di Bosko, Kulla  
1, 194  
Tirana, Albania

Phone: +355 (0) 696039269  
Web: [www.linkacross.org](http://www.linkacross.org)

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Genci Xhillari, Country  
Representative  
Rr. Naim Frashëri, Nr. 57  
Tirana, Albania  
Phone: +355 (0) 4 2237494  
[www.louisbergergroup.com](http://www.louisbergergroup.com)

**M & M IVANAJ FOUNDATION  
INSTITUT**  
Drita Ivanaj, Executive Director  
Rr. Perlat Rexhepi, Nd. 19, H. 9  
Tirana, Albania  
Phone: +355 (0) 4 4502680  
[www.ivanaj-foundations.org](http://www.ivanaj-foundations.org)

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Suela Shtylla,  
Managing Director  
Rr. "Themistokli Gërmenji",  
Pallati Frashëri, Shk.1, Ap.13  
Tirana, Albania  
Phone: +355 (0) 4 4500350,  
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101-A, Greensboro, NC 27408,  
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Marketing Communications  
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Rr. Papa Gjon Pali II, ABA  
Business Center, Kati 12, Zyra  
Nr. 5, Tirana, Albania  
Phone: +355 (0) 4 2274516  
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Director  
Anila Nebiu, Country Director  
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International Hospital  
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Kombit, Kullat Binjake, Kulla 1,  
Kati 6, Tirana, Albania  
Phone: +355 (0) 4 555 0487  
Web: [www.nchcapital.com](http://www.nchcapital.com)

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Representative: Gerond  
Begolli, Director  
Rruga "Margarita Tutulani",  
Palazzio Viridario 1, Kati 2,  
Tirane  
Phone: +355 (0) 694040586  
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CEO  
Rr. Ibrahim Rugova, Sky  
Tower, 4/3, Tirana, Albania  
Phone: +355 (0) 4 2247533  
Fax: +355 (0) 4 2262419  
Web: [www.ogilvy.al](http://www.ogilvy.al)

**ORACLE NETHERLAND BV  
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Albert Kola, Oracle Sales  
Executive for Albania, and  
Kosovo  
Phone: +355 (0) 3712141  
Blvd "Bajram Curri", ETC

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Lorent Gordi, General Manager  
for Albania & Kosovo  
Rr. Murat Toptani, Qendra e  
Biznesit Eurocol, Kati 10  
Tirana, Albania  
Phone: +355 (0) 4 2400207  
Web: [www.pmi.com](http://www.pmi.com)

**PRICewaterhouseCOOPERS  
ALBANIA**  
Representative: Loreta Peçi,  
Country Managing Partner  
Address: Rr. Ibrahim Rugova,  
Sky Tower, 9/1, Tiranë  
Contacts: +355 (0) 4 2242254  
[loreta.peci@pwc.com](mailto:loreta.peci@pwc.com)  
[www.pwc.com/al](http://www.pwc.com/al)  
Activity: Tax, Accounting,  
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**QUALYS INC.**  
Emir Arslanagic, Regional  
Manager for SEE and Turkey  
919 E Hillsdale Blvd, Foster  
City, CA 94404, USA  
Phone: +387 62654080  
Web: <https://www.qualys.com>

**RE/MAX Albania**  
Jonida Troqe, Regional Director  
Rr. Sami Frashëri, përballë  
restorant Juvenilja,  
Tirana, Albania  
Phone: +355 (0) 689022481  
Web: <https://www.remax-albania.com>

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Manager  
Rruga Dytësore Tiranë-Durrës,  
Km. 9, Nr. 83/7/3  
Tirana, Albania  
Phone: +355 (0) 4 8244107  
[www.screeningsolution.com](http://www.screeningsolution.com)

**SAFECOMM**  
Filip Decka, CEO  
Rr. Abdi Toptani, Torre Drin  
Building, Kati 2, Zyra 23, P. Box  
1001, Tirana, Albania  
Phone: +355 (0) 4 2200526  
Web: [www.safecomm.eu](http://www.safecomm.eu)

**SAN**  
Jordan Caci,  
Managing Director  
Rr. Pjetër Bogdani, 39/1  
Tirana, Albania  
Phone: +355 (0) 4 2257150  
Fax: +355 (0) 4 2257152

**TECHEMET BALKANS**  
Ferdinand Luca,  
Managing Director  
Superstrada Lezhë-Milot, Km.  
7, Lezhë, Albania  
Phone: +355 (0) 692549158  
Web: [www.techemet.com](http://www.techemet.com)

**TIRANA INTERNATIONAL SCHOOL**  
Jonathan Mudd, Director  
Fshati Mullet, Komuna Petrelë,  
Kutia Postare 1527, Tiranë  
Phone: +355 (0) 4 2365239  
Web: [www.qsi.org.tirana](http://www.qsi.org.tirana)

**TPA HORWATH**  
Ilir Binaj, Administrator  
Rr. Ibrahim Rugova, Pall.  
Shallvareve, Apt.44  
Tirana, Albania  
Phone: +355 (0) 4 2234568  
Web: [www.tpa-group.al](http://www.tpa-group.al)

**TRANZIT SHA**  
Igli Sulaj, Administrator  
Rr. Kavajes, Ndertesha 27, Hyrja  
1, Kati 3, Tirane, Shqiperi, K.P.  
1001  
Phone: +355 (0) 4 2249136  
Web: [www.tranzit.com.al](http://www.tranzit.com.al)

**TRAVELPORT ALBANIA**  
Arbi Xhelo, Country Manager  
Sheshi Skenderbej, Pallati i  
Kultures, Kati i 3-te  
Tirana, Albania  
Phone: +355 (0) 4 2251720  
[www.travelportalbania.com](http://www.travelportalbania.com)

**TRIBAL Worldwide**  
Juella Isaj, CEO  
Observator Business Center,  
Kati 13, Rr. e Dibrës  
Tirana, Albania  
Phone: +355 (0) 4 2419461,  
+355 (0) 4 2419462  
Web: [www.tribalworldwide.al](http://www.tribalworldwide.al)  
**ULYSSES ENTERPRISES/ FEDEX**  
Ervin Aliaj, Administrator  
Autostrada Tiranë-Durrës, Km.  
8, Tirana, Albania  
Phone: +355 (0) 4 2253203,  
2253630  
Fax: +355 (0) 4 2253630  
Web: [www.fedex.com/al](http://www.fedex.com/al)

**UNITED TRANSPORT-UPS**  
Gent Joca, Country Manager  
Address: Rr. Industriale  
Dytësore Vorë-Tiranë, Kodër  
Vorë, Postal Code: 1032, Vora,  
Tirana, Albania.  
Phone: +355 (0) 4 2259742  
Web: [www.ups.com](http://www.ups.com)

**UPTech SHPK**  
Mirgen Hoxha, Administrator  
Rr. Komuna e Parisit,  
Kompleksi Kika, Tirana,  
Albania  
Phone: +355 (0) 675446541  
Web: [www.motomtech.com](http://www.motomtech.com)

**VALU ADD MANAGEMENT  
SERVICES**  
Kristin Giantris, President  
Rr. Pjetër Bogdani, Pall. 39/1,  
Apt. 4/2  
Tirana, Albania  
Phone: +355 (0) 4 2251156  
Fax: +355 (0) 4 2258379  
Web: [www.valu-add.com](http://www.valu-add.com)

**VELA GROUP SH.P. K (HOLBERTON  
SCHOOL)**  
Migena Schröder,  
Administrator  
Rr. Dritan Hoxha, Ndr. 203,

H.11, 1023, Tirana, Albania  
Phone: +355 (0) 697003060  
Web: [www.holbertonschool.al](http://www.holbertonschool.al)  
**VILLA ULLIRI SH.P. K**  
Sarah Gjimaraj, Co-Owner  
Lulzim Gjimaraj, Co-Owner  
Radhimë, Oriku  
Vlorë, Albania  
Phone: +355 (0) 699952165  
Web: [www.villaulliri.com](http://www.villaulliri.com)

**VILLAGE BY THE SEA**  
Kola Vukdedaj, Owner  
Rruga Sulejman Delvina,  
Golem,  
Kavajë, Albania  
Phone: +355 (0) 683831711  
**VISTA GROUP SH.P. K**  
Mimi Kruja, CEO  
Mjull-Bathore, Acacia Hil  
Tirana, Albania  
Phone: +355 (0) 692065911;  
+355 (0) 2 446046  
Web: [www.vista.al](http://www.vista.al)

**WESTERN ATLAS INTERNATIONAL  
LLC.**  
Petrika Kerenxhi, Service  
Delivery Coordinator  
Rruga Semanit, Km. 1, Fshati  
Afrim i Ri  
Fier, Albania  
Phone: +355 (0) 682026038  
Web: [www.bakerhughes.com](http://www.bakerhughes.com)

**WORLD VISION ALBANIA**  
Eljona Elmazi, Executive  
Director  
Rruga Skënderbej, Ndërtesa  
Nr. 8, Shkalla. 3, Ap. Nr. 8.3.28  
Tirana, Albania  
Phone: +355 (0) 4 2419601  
Web: [www.worldvision.al](http://www.worldvision.al)

**ZICO SH. A**  
Trifon Murataj, CEO  
Rruga Nacionale SH56, Km.  
7, Vaqarr, 1041  
Tirana, Albania  
Phone: +355 (0) 682034208  
Web: [www.zicosha.com](http://www.zicosha.com)



# MEMBERSHIP DIRECTORY





**PREMIUM**  
Membership



AMERICAN CHAMBER OF COMMERCE  
DHOMA AMERIKANE E TREGTISË

SUPERIOR,  
MOST  
**EXCLUSIVE**  
**VALUE**  
BUSINESS  
CATEGORY

**AMCHAM EXCLUSIVE  
CATEGORY**

**Premium is the highest, most exclusive value business category,** composed of only a few companies approved by the Board of Directors, that will enjoy enhanced leadership status, advanced access to policy and decision-making and valued brand marketing for their business.

**BENEFITS**

**BUSINESS OPPORTUNITY**

- Transatlantic networking Opportunities with 44 European AmChams and 110 AmChams worldwide representing over 3 million companies.
- Direct assistance from AmCham support staff through networking and trade opportunities with US companies.

**LEADERSHIP**

- Bi-Annual meeting with Chairman or Board of Directors to discuss strategy, agenda & priorities
- Annual scheduled meeting event with U.S. Ambassador or another Senior embassy officials
- Lobbying for a major agreed business issue once a year of strategic interest for AmCham policies
- Opportunity to host AmCham's Board of Directors meeting at company's premises
- Opportunity to participate in International visits with AmCham delegation

**MARKETING AND BRAND VALUE EXPOSURE**

- Opportunity to associate company's brand with AmCham's main website and key event material

- Elevated PR opportunity of having the company profile or a success story published at Advantage magazine with strong distribution through social media
- Access to 'Daily Business News', an AmCham prepared summary of most important political – business news and events
- Company brand and logo on Chambers' communication channels, including social media boost for increased visibility
- Company booth/table to promote/display marketing material at two big events per year

**QUALIFICATION CRITERIA**

All existing members can apply. The final selection will be made by Board of Directors, based on the following criteria:

- Strong ties to United States as defined by direct commerce, brand, ownership, location etc.
- Previous contribution to community or commitment to future involvements in support of network's activities
- Strong reputation and/or commitments to ethical business practices, CSR etc

\* Annual Fee: 850,000 ALL



**Premium Member** at American Chamber of Commerce in Albania



*Edlira Muka*  
CEO

“The growth and expansion of BALFIN Group in various European Union markets over the last years is a proof that we are hungry, and we have the potential, to compete and excel in international arena. This goes in line with our vision to invest in new ideas and explore new opportunities to building a better future for the communities in which we are present. We apply the highest international standards in our business, and we aim to create comfortable ground for economies, businesses, and people to grow and perform better”.

BALFIN Group (Balkan Finance Investment Group) is one of the most significant and successful investment groups in the Western Balkans, with a non-consolidated gross revenue of over € 755 million in 2021.

We are a trustworthy partner, conducting business activities in a wide range of industries on a national and international scale, at the highest business and ethical standards with substantial financial capital, outstanding human resources, and a rigorous focus on innovation.

BALFIN Group was founded in 1993 in Vienna by Mr. Samir Mane, and is currently located and operating in Austria, Albania, Kosovo, Bosnia and Herzegovina, North Macedonia, Montenegro, Switzerland, Croatia, and the

Netherlands. The Group employs approximately 5,200 people, whose dedication and passion remain key to our success story. BALFIN Group has made constant progress in overall growth by upgrading standards and shifting towards sustainability. Through economic development, employment opportunities, innovation, and social involvement, BALFIN Group challenges the status quo, fostering a positive impact on communities.

BALFIN Group is a trustworthy partner, conducting business activities on international scale, at the highest business and ethical standards with substantial financial capital, outstanding human resources, and a thorough focus on innovation.

Through economic development,

employment opportunities, innovation, and social involvement, BALFIN Group challenges the status quo, fostering a positive impact on communities.

Among Group’s companies can be mentioned: Neptun, ACREM, Tirana Bank, Kidzone-Jumbo, TEG, QTU, Green Coast, Skopje East Gate, Mane TCI, Alba Trade, SPAR Albania, BALFIN Real Estate and Hospitality, Fashion Group Albania, Tirana Logistic Park, Milsped Albania, Elektro-Servis, Tirana Business University, TH&B Immo GmbH, Stella Mare,

+355 44509250  
info@balfin.al  
https://balfin.al  
Street ‘Papa Gjon Pali II’,  
Floor 11, ABA Center, P.O.  
Box. 1010, Tirana, Albania

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*Kledi Kodra*  
MANAGING PARTNER

Our broad sector experience coupled with expert professionals, has formed the basis of our continued success in serving clients in the best possible way.

**GRANT THORNTON ALBANIA**

Grant Thornton is a reputable professional services firm dedicated to serving substantial and diversified client base that includes corporations, financial institutions, and governments, unlocking their potential for growth by providing meaningful, actionable advice through a broad range of audit, tax and advisory services. We incorporate award-winning technical expertise with the intuition, insight and confidence gained from our extensive sector experience and a deeper understanding of our clients, delivering customized services and comprehensive solutions, combining our strengths from all our service lines, and operating as an integrated firm. Through empowered client service teams, approachable partners, and shorter deci-

sion-making chains, we provide a wider point of view and act in a way that’s as fast and agile as our clients. For the past 15 years, Grant Thornton has been a member of Grant Thornton International, combining the knowledge and experience of our local marketplace with the technologies, methodologies, and specialist resources of professional services organization at the forefront of the global accounting profession.

**BUSINESS HIGHLIGHTS**

We’re a network of independent assurance, tax and advisory firms, made up of 62,000+ people in 140 countries. And we’re here to help dynamic organizations unlock their potential for growth.

**A DIFFERENT WAY OF DOING BUSINESS**

Privately owned enterprises listed companies and public sector organizations come to us for our global scale, quality, industry insight and deep technical expertise. But what sets us apart is our distinctive client experience which leads to more meaningful advice and a better working relationship.

**OUR SERVICES:**

- » Advisory
- » Assurance
- » Tax
- » Corporate Accounting and Outsourcing
- » Legal Services

+355 44 525 880  
contact@al.gt.com  
www.grantthornton.al  
Rr. Sami Frashëri, Complex  
T.I.D, Pall. B, Kati 1, Tirana



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TCN is a regional leader in providing next-generation and best-value infrastructure, mission critical systems and service solutions for high demand customers in the defense, security and public safety domains.



*Adrian Juchiu*  
TCN

**BUSINESS HIGHLIGHTS**

TCN is a leading System Integrator and Infrastructure Company, which supplies advanced technology systems, products, solutions and services in electronics, information technology, telecommunications, defense, airport and air traffic control to government and commercial customers in the Balkans region and beyond. TCN was established in Albania in 1996. 25 years ago TCN started as a IT and Telecommunications Company. Now TCN implements advanced technology turn key projects in many countries. TCN combines multivendor state-of-the-art technologies and software into advanced systems and full integrated solutions to support customers achieve their mission.

**CORE VALUES:**

Integrity, Reliability, Respect, Improvement, Commitment

**BUSINESS LINES**

- » Air Traffic Control and Airport technology
  - » Defense and Security
  - » Public Safety and Law Enforcement
  - » IT and Telecommunications
  - » Maritime Traffic Management
- TCN Operates in Western Balkans either directly or through fully owned subsidiaries in Kosovo and North Macedonia. TCN has also Rep Offices in Montenegro and Bosnia Herzegovina. Since 2010 TCN implements highly complex NATO projects in several member countries and other areas where NATO is active. TCN has full quality certification from TUV Austria. TCN is ISO 9001, ISO 14001, ISO 18001, PAS 99, ISO 20000-1 and ISO 27001 certified. TCN applies the Total Quality principle in the system design, engineering and implementation. To achieve the mission, TCN coop-

erates with many business partners. They are worldwide recognized leading manufacturers and system integrators of high tech products, systems and solutions, mainly from USA, EU, UK, Israel, Canada, Japan, etc. Partners bring into TCN's projects the most advanced technologies, modern business models and best business culture TCN provides best in class technology and best value for the investment. TCN supports its customers throughout the product life cycle to the end of life, assuring lowest cost of ownership. This after sale support includes warranty, upgrade and proactive and reactive maintenance services.

+355 4 225 7711  
tcn@tcn.al  
<http://www.tcn.al>  
Bulevardi "Zog I" P53 H3/77,  
1016, Tiranë, Albania

**Premium Member** at American Chamber of Commerce in Albania



Building our Future Together



*Mario Bracci*  
ANTEA CEMENT

**BUSINESS HIGHLIGHTS**

ANTEA cement plant is one of the biggest 'greenfield' investments with the highest standards applied in terms of construction and operation in Albania and a total value exceeding € 200 million. To ensure energy efficiency and environmental effectiveness, the plant was constructed with the best available technologies. ANTEA has a cement plant in Albania and owns two cement terminals in Tirana and Ortona. It has a production capacity of 1.4 million/ton cement yearly and 3,300 ton/clinker per day. The cement plant is located 50 km from the capital, Tirana and is positioned in Boka e Kuqe, Borzane. The plant serves primarily local market demands and exports to other markets in the region.

**BRAND ELEMENTS AND SERVICES FOR THE MARKET**

Our products and services are used in various activities, ranging from major infrastructure projects (roads, bridges, airports, hospitals, schools, etc.) to residential housing, commercial buildings and social projects. Apart from transporting and distributing our products, we transfer our know-how and expertise through collaborations with our customers, business partners, local communities and academia.

**THEIR PRODUCTS**

**Cem I /42.5 R**  
Portland Cement with the main constituents 95-100% Clinker and minor additional constituents 0-5% Gypsum

**Cem II / A-LL 42.5 R**

Portland Limestone Cement with the main constituents 80-94% Clinker, 6 -20% Limestone and minor additional constituents 0-5% Gypsum.

**Cem II / B-LL 32.5 R**

Portland Limestone Cement with main constituents 65-79% Clinker, 21-35% Limestone and minor additional constituents 0-5% Gypsum.

+355 (0) 44502490  
info@anteacement.com  
[www.anteacement.com](http://www.anteacement.com)  
"Rruga Durrësit" Pallati mbrapa Ring Center, K.1 - 1001 Tirane (AL), PO BOX 1746



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**PHILIP MORRIS INTERNATIONAL**

**Unsmoke the future**

It's the biggest shift in our history. And it's the right one for our consumers, our company, our shareholders, and society. It is crucial to our transformation that we attract and retain a diverse community of innovators who can help deliver our smoke-free vision.



*Lorent Gjordi*  
GENERAL MANAGER  
ALBANIA & KOSOVO

**COMPANY BIO**

Philip Morris International is a leading international tobacco company, with a diverse workforce of around 69,000+ people who hail from every corner of the globe. We strive to be environmentally and socially responsible as well as we are committed being a great employer. Philip Morris International's history stretches back to the 19th century, but now as a science and technology company delivering innovative products, it's accelerating toward a smoke free future.

**BUSINESS HIGHLIGHTS**

- 69,600** employees around the world
- 980+** R&D scientists, engineers and technicians working on smoke-free products
- 180** markets where our products are sold
- 70** markets where our smoke-free products are sold
- 150** million consumers worldwide
- 39** production facilities worldwide
- 5** of the world's top international brands, including Marlboro
- 2** Smoke-free product research facilities in Switzerland and Singapore

*PMI today is an entirely different company to the one I joined. We've fundamentally transformed our business to deliver a smoke-free future. Led by science and innovation, and with the right regulatory encouragement and support from civil society, we can achieve our vision of a smoke-free future faster. This is a future we remain focused on achieving as quickly as possible.*

+355 42276670  
klajdi.gjondedaj@pmi.com  
www.pmi.com/

Njësia Bashkiake Nr. 7,  
Rruga Murat Toptani,  
Qendra e Biznesit Eurocol Kt. 10, 1000 Tirane

**Premium Member** at American Chamber of Commerce in Albania



*Kaja Gajhaki*  
VODAFONE ALBANIA

**COMPANY BIO**

Vodafone Albania is part of Vodafone Group Plc, a leading telecommunications company in Europe and Africa. Our purpose is to "connect for a better future" enabling an inclusive and sustainable digital society. Our expertise and scale gives us a unique opportunity to drive positive change for society. Our networks keep family, friends, businesses and governments connected and, as COVID-19 has clearly demonstrated, we play a vital role in keeping economies running and the functioning of critical sectors like education and healthcare. Vodafone Albania started offering GSM services for the first time in Albania in August 3, 2001. Since 2001, Vodafone has marked a successful performance in the market, reaching today to more than 1, 8 million customers who have cho-

sen Vodafone for their mobile and fixed communication services. As one of the world's most valuable brands, Vodafone Albania is a leader in the Albanian market, not only as an operator in the electronic communication industry, but also as a remarkable contributor in the economic and social development of the country. Vodafone has been a pioneer in bringing benefits of the mobile and digital revolution to the country and the driving force behind the development of the mobile industry in Albania. In times when customers' demands grow rapidly, Vodafone invests constantly to provide the best for the customers. A perfect example is the introduction of the latest technology, Internet of Things through concrete innovative products and services which will serve Albanian customers and businesses.

**BUSINESS HIGHLIGHTS**

Vodafone Albania offers a wide variety of products and services to consumers, businesses, governments and partner organisations thanks to our best mobile and fixed network and the largest IoT platform.

- » Electronic communications
- » Innovation
- » Digital services
- » ICT
- » Technology
- » Connectivity
- » Equipment
- » Software Development

silvana.daku@vodafone.com  
www.vodafone.al  
Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar, Tirana



**Premium Member** at American Chamber of Commerce in Albania

**WesternUnion**

Union Financiar Tiranë was established and continues its activity in line with the best service standards, being close to families and businesses in Albania, in good and bad times, by meeting their needs and also playing a significant role in revitalising the Albanian economy and creating a favourable living environment for Albanian citizens.

In the context of a constantly changing market and as a response to consumers' needs, Union Financiar Tiranë continues forwards with concrete steps, thus providing:

- » A wide range of financial services
- » An extremely capillary network intended at reaching traditional consumers wherever they are.
- » Innovative digital services

Since 2021 Union Financiar Tiranë has launched UPay, an online payment platform that offers the widest range of digital payments in Albania confirming our leading position in the financial payments sector. We continue to develop and improve our services following the industry and technology trends.

#### **BUSINESS HIGHLIGHTS**

Union Financiar Tiranë is the sole agent of Western Union Financial Services Inc. for Albania, since 1995. UFT operates in Albania, Kosovo, North Macedonia, Croatia, and Switzerland, providing fast, safe and reliable financial services. In Albania, we have established the largest network of financial service shops all over the country. With over 700 Unionnet – Western Union locations, we pro-

vide all payments in only one stop. As of 2021 UFT has developed and continues to enhance the biggest online payments platform in Albania. Our clients can pay for more than 45 services directly from a mobile. Union Financiar Tiranë has a diversified investment portfolio in Albania and abroad. In 2006, UFT established Union Bank, a bank with a 100% homemade Albanian capital and, just 6 years later, Pay-



*Elton Collaku*  
ADMINISTRATOR

Link, a technology and interbank payment processing company, which was also 100% funded by UFT investment. UFT continues to contribute and support other initiatives for development.

- » Fast, safe, professional, and reliable services
- » A large network of locations with capillary coverage across the country
- » Diversified service portfolio
- » Innovative digital services

**+355 4 238 7000**  
info@uft.al  
www.uft.al  
Rruga "Ismail Qemali",  
Nr. 32, 1019, Tirana, Albania



Vermosh, Albanian alps  
Photography: Alket Islami

**VISIT**  
Albania



Mesi Bridge,  
Shkodër Albania  
Photography: Alket Islami

**VISIT**  
Albania



# Membership Categories & Benefits



AMERICAN CHAMBER OF COMMERCE  
DHOMA AMERIKANE E TREGTISË

# Membership Benefits

Membership Categories	Membership Fees (ALL)	Basic Benefits	Business Benefits	Advertising Benefits
<p><b>PATRONS</b> Companies from the List of Top 200 VIPs</p>	150,000 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (Three representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate stating exclusive Member Category and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> <li>Participation at CEOs Forum. Eligible to host a meeting of the CEOs Forum and the right to introduce its business. The "Number 1" of the company must be part of this Forum</li> </ul>	<ul style="list-style-type: none"> <li>Annual meeting with high government officials to discuss the sectors policies that affect these businesses</li> <li>Specific Business Forum tailored to their needs</li> <li>Working Luncheon in a group of expert level (once a year against a fee)</li> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details, Logo &amp; profiling in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Logo of the company in every AmCham's magazine edition</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)</li> <li>Free advertising once a year at "The Advantage" Magazine</li> </ul>
<p><b>BIG BUSINESSES</b> Companies from the List Companies with an annual turnover of 14,000,000 ALL and above annually</p>	75,000 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (Two representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> </ul>	<ul style="list-style-type: none"> <li>Working Luncheon in a group of expert level (once a year against a fee)</li> <li>Specific Business Forum tailored to their needs</li> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details &amp; Logo in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)"</li> </ul>
<p><b>SMALL BUSINESSES &amp; NGOs</b> Companies with an annual turnover of less than 14,000,000 ALL annually</p>	45,000 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter"</li> </ul>	<ul style="list-style-type: none"> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong"</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)"</li> </ul>
<p><b>ASSOCIATES</b> (Individuals, Start-Ups &amp; Non-Residents) No turnover requirement</p>	32,500 <sup>ALL</sup>	<ul style="list-style-type: none"> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Membership Certificate and Confirmation Letter</li> <li>No Voting rights"</li> </ul>	<ul style="list-style-type: none"> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> </ul>	<ul style="list-style-type: none"> <li>Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions</li> <li>Company contact details &amp; Logo on AmCham website</li> <li>One-time member introduction on AmCham's website and magazine (new members department, when it first joins)</li> <li>Sponsorship opportunities for AmCham events (various packages are possible)"</li> </ul>



# THE PATRONS OF AMCHAM

THE PATRONS  
OF AMCHAM



## DHL INTERNATIONAL (ALBANIA) SHPK

Representative: Qirjako Koçollari, Country Manager  
Address: Autostrada Tiranë-Durrës, Km. 8, Tirana, 1051  
Contacts: +355 (0) 4 2406666  
mydhl.express.dhl/al

Activity: International express, national and international parcel delivery, e-commerce shipping solutions, road, air and ocean transport and supply chain management

**Business Profile:** DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 380,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as "The logistics company for the world". DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 81 billion euros in 2021. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. Deutsche Post DHL Group aims to achieve zero-emissions logistics by 2050.



## Computer & Copier Systems

### C.C.S. SHPK

Representative: Genci Likoskëndaj, General Manager  
Address: Rr. Sulejman Delvina, Nr. 8, 1019, Tiranë  
Contacts: +355 (0) 4 2259004/5  
info@ccs.al / www.ccs.al

Activity: ICT System Integrator Representing etc etc

**Business Profile:** C.C.S. Sh.p.k. (Computer & Copier Systems) is a Technology and Solution Provider company in Albania, established since 1993. We supply a broad range of products and services from leading ICT vendors and provide integrated solutions to our customers, covering almost all market segments. C.C.S. maintains certified business management standards and employs a team of highly qualified and motivated professionals.



## INTESA SANPAOLO BANK ALBANIA SH.A.

Representative: Alessandro D'Oria, CEO  
Address: Rr. Ismail Qemali, Nr. 27, Tiranë  
Contacts: +355 (0) 8006000; +355 (0) 4 2276000/ (0) 692080903  
info@intesasanpaolobank.al  
www.intesasanpaolobank.al  
Activity: Banking Services

**Business Profile:** Intesa Sanpaolo Bank Albania, part of Intesa Sanpaolo Group, it's the 4th largest bank in the country, offering its banking services through 35 branches and its innovative Digital Banking platform. Recently Internationally Awarded as: "BEST BANK GOVERNANCE ALBANIA 2019", "CORPORATE BANK OF THE YEAR IN ALBANIA 2019", "BEST DIGITAL BANK ALBANIA 2019", "ALBANIAN SUPERBRANDS FOR 2019".

## COCA-COLA BOTTLING SHQIPËRIA SH.P.K.

Representative: Fabio Colliva, General Manager  
Address: Rr. Kombëtare Tiranë-Durrës, Km. 5, Kashar  
Contacts: +355 (0) 45 60 60 60 /62  
segretaria@cocacola.al  
https://ccbs.al  
Activity: Food & Beverages



TASTE THE FEELING  
CCBS

**Business Profile:** Coca-Cola Bottling Shqipëria Sh.p.k. (CCBS) operates in Albania since 1994 when it was produced the first Coca-Cola bottle in Albania. Through the production chain and the local business network, there was built an organization with more than 357 employees in its structure. Considering the size and distribution network, CCBS represents one of the main pro-active actors for the developing of the Albanian economy. Coca-Cola Bottling Shqipëria (CCBS), operates in Albania as the only Official Bottling Partner of The Coca-Cola Company for Albanian Market.



## KALO & ASSOCIATES

Representative: Përparim Kalo, Managing Partner  
Address: Rr. e Kavajës, Ndërtesa 27/1, Kati 5, Njësia Administrative 10, Tiranë  
Contacts: +355 (0) 4 2233532  
info@kalo-attorneys.com / www.kalo-attorneys.com  
Activity: Legal Services

**Business Profile:** Kalo & Associates is a law firm established in 1994 that has now developed into one of the most prominent and successful commercial law firms in Albania and in Kosovo. With a highly trained and dedicated workforce of over 30 lawyers and supporting staff, the firm provides innovative and effective quality legal advice in a wide range of commercial areas and has demonstrated its ability to handle sophisticated complex matters. The firm is proud of having successfully managed to guide a selected clientele, mainly foreign and multinational companies, many of which of Fortune 500.



Mercedes-Benz



KASTRATI GROUP

## AUTO STAR ALBANIA

Representative: Musa Kastrati, Administrator  
Address: Autostrada Tiranë-Durrës, Km 7, Kashar  
Contacts: +355 (0) 4 4500333  
info@mercedes-benz.al / www.mercedes-benz.al  
Activity: Vehicles & Spare Parts. The Official Representative of Mercedes-Benz in Albania

**Business Profile:** Auto Star Albania is the official representative of Mercedes-Benz in the Republic of Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles. In the service warehouse of Auto Star Albania there are permanently more than 20,000 spare parts for automobiles and trucks that have all the necessary quality certificates.





*edhe sot më e mira...*

**BIRRA KORÇA SH.P.K.**

Representative: Irfan Hysenbelliu, President  
Adrian Kostaqi, Administrator  
Address 1 (Head Office): Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë  
Address 2 (Brewery): Blv. Fan S. Noli, Nr. 1, Korçë  
Contacts: +355(0) 4 2273640; (0) 82 254033; (0) 4 2302140  
office@hysenbelliugroup.com; info@birrakorca.com.al, administrator@birrakorca.com.al / www.birrakorca.com.al  
Activity: Brewery

**Business Profile:** Birra Korça is the first beer brewed in Albania, established in the city of Korça in 1928. The company holds the ISO 22000 and ISO 9001 certificates as well as several quality awards thus meeting the highest international standards in the beer industry. Beers under the Korça brand include: Blonde, European Ale type Pilsen 4.1% abv, Dark a 4.5% abv and Korca 01, European Ale, type lager 4.1% abv and the product is sold in bottles 0.5 lit and 0.33 lit, cans (aluminum) 0.5 and 0.33 lit, and in kegs 30 lit and 50 lit.

**BOGA & ASSOCIATES**

LEGAL • TAX • ACCOUNTING

**BOGA & ASSOCIATES**

Representative: Genc Boga, Managing Partner  
Address: 40/3 Rr. Ibrahim Rugova, Str., 1019, Tirana, Albania  
Contacts: +355 4 2251050  
boga@bogalaw.com  
www.bogalaw.com  
www.bogalawjournal.com | www.bogalawip.com  
Activity: Legal, Tax and Accounting Services

**Business Profile:** Boga & Associates, established in 1993, has emerged as one of the premier law firms in Albania and Kosovo earning a reputation for providing the highest quality of legal, tax and accounting services to leading businesses in major industries including banks, financial institutions, companies working in energy, insurance, construction & utilities, media, mining, oil and gas, technology, telecommunications, tourism, infrastructure, etc. Boga & Associates is recognized as a top tier firm by most reputable international legal and tax directories.



**GSA SH.P.K.**

Representative: Serafin Orgocka, President  
Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë  
Contacts: +355 (0) 4 2226010, (0) 4 2250620  
infogsa@gsa.al  
www.gsa.al  
Activity: Energy Trading, Production, Engineering Projects

**Business Profile:** GSA Sh.p.k. is an Albanian private company specialized in energy sector. GSA started its activity in 1991 and today is a well-known company in the Albanian market. Main directions of company are energy trading, supply of HV, MV, LV electric equipment and materials, engineering, and project implementation. In the last two-three years, GSA has invested in the Ferrochrome manufacturing industry. The factory in Elbasan produces over 20,000 tons per year, and at the beginning of the next year a second oven will be put into operation doubling its capacity.



**SIGAL UNIQA GROUP AUSTRIA**

Representative: Avni Ponari, CEO  
Address: Qendra e Biznesit SIGAL, Blv. Zogu i parë, Nr. 1, Kutia Postare 2387, Tiranë  
Contacts: +355 (0) 4 2233308, (0) 4 2253407  
WhatsApp: +355 686062829; Green Number: +355 800 3131  
info@uniqa.al / www.sigal.com.al  
Activity: Life and Non-Life Insurance, Reinsurance and Private Pension Fund

**Business Profile:** SIGAL UNIQA GROUP AUSTRIA was established in 1999 and, it is the biggest and most reliable Insurance Company in Albania, also regionally operational in Kosovo and North Macedonia. It is one of the biggest insurance groups, composed of 8 Life and Non-Life Insurance and Reinsurance Companies and Private Pension Fund, leading the insurance market of about 30%. SIGAL UNIQA Group AUSTRIA is part of UNIQA Insurance Group, one of the strongest and most powerful financial giants and insurance groups in Central and Eastern Europe, counting more than 6 billion euro written premiums/year, 23,500 employees and 15.8 million clients in 18 countries. Regarding SIGAL UNIQA Group Austria, it is the largest and most reliable Insurance Company in Albania and the Region, with 1975 employees in 1136 offices, counting over than 1 million contracts and a 81.117.300 Euro written premiums/2021.

**Deloitte.**

**DELOITTE ALBANIA**

Representative: Kreshnik Robo, Country Leader  
Address: Rruga Faik Konica, Ndërtesa Nr. 6, Hyrja Nr. 7, 1010, Tiranë, Shqipëri  
Contacts: +355 (0) 4 4517920  
almarketing@deloittece.com / www.deloitte.com/al

About Deloitte Albania and Deloitte Legal  
Deloitte Albania founded in 1996, is one of the leading professional services organizations in the country, delivering world-class assurance and advisory, tax, legal, consulting and financial advisory services. The practice serves many of the country's largest companies, public institutions, and successful, fast-growing companies. Deloitte in Albania employs more than 300 professional staff with its office based in Tirana and has three local partners. The Albanian practice is part of the Albania and Kosovo cluster and together part our larger regional organization Deloitte Continental Europe. Deloitte Legal was created to serve with competence and expertise the local and multinational companies, non-for-profit organizations, government bodies, and individuals in order to address their specific needs for comprehensive and targeted legal advice by a team of highly trained legal experts, with a broad range of experience in legal issues affecting the local markets in Albania and Kosovo.



**MARKETING & DISTRIBUTION ALBANIA**

Representative: Vilma Nushi, President  
Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7  
Contacts: +355 (0) 4 8202336/7  
info@markdist.com  
www.markdist.com  
Activity: Trade, Marketing, Distribution Publicity

**Business Profile:** Established in 1991, Marketing & Distribution (M&D) is a customer oriented company involved in the import, distribution and marketing of a wide variety of products including Health, Home & Beauty, Food & Drinks, Alcohol & Cigarettes, Office & Stationary, Mobile Communications. The company has for several years been among the top 10 companies in Albania as measured by turnover, importing and distributing market leading brands to customers who vary from supermarkets, groceries, variety stores and wholesalers, to pharmacies, offices, hotels, cafes and restaurants.



**MIELL TIRANA SH.A.**

Representative: Roland Hysa, Administrator  
Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë  
Contacts: +355 (0) 4 2271777  
info@mielltirana.com  
www.mielltirana.com  
Activity: Production and Trade of Food Grade Flour

**Business Profile:** "Miell Tirana" s.a is a flour mill specialized in the production of flour for the population. This company is founded in the year 1995 as a result of privatization of "Ex state factory for grain processing". "Miell Tirana" s.a is a leader in the Albanian market and a good example of thoroughly transformation of an ex state factory who was failed into a company with modern technology and very competitive in a free global market.



**KESH SH.A.**

Representative: Ergys Verdho  
Administrator (CEO)  
Address: Rr. Viktor Eftimiu, Blloku Vasil Shanto, Tiranë  
Contacts: +355 (0) 4 2259729  
sekretaria@kesh.al  
www.kesh.al  
Activity: Production, Trading and Supply of Electricity

**Business Profile:** Albanian Power Corporation is established and organized as a public joint stock company. KESH j.s.c is the largest public power producer in Albania with an installed power capacity of 1,350 MW. Company is licensed for the activity of production, trading and supply of electricity.





**KIKA SH.P.K.**

Representative: Avenir Kika, Executive Director  
Address: Rr. Komuna e Parisit, Ngjitur me Eco Market, Kati 2, Tiranë  
Contacts: +355 (0) 4 2265168  
avenirkika@hotmail.com, avenir@kikaconstruction.com, kikaconstruction.com  
www.kikaconstruction.com  
Activity: Construction

**Business Profile:** Kika Sh.p.k. is a well-known construction company. The company has two main goals - to introduce updated European construction technology, and to respect the technical parameters and the Albanian legislation but possibly reach also the European standards.



**FUFARMA SH.A.**

Representative: Isuf Berberi, Chairman  
Address: Rr. Nikolla Zoraqi, Nd. 19, Tiranë  
Contacts: +355 (0) 4 2363171  
fufarma@fufarma.al  
www.fufarma.al  
Activity: Pharmaceutical Importer and Distributor

**Business Profile:** FUFARMA sha was founded in May 24th, 1946 and is the first Albanian pharmaceutical company. In the position of a state-owned enterprise, Fufarma has realized all imports of pharmaceutical products and medical supplies to Albania and also has managed the distribution of all local products. Fufarma has been the school where whole generations of pharmacist and logistics employees were practiced, prepared and raised to later define the trend of the domestic pharmaceutical market. Located in Tirana and extended throughout Albania, Fufarma is today one of the most important actors of the Albanian pharmaceutical market.



**ALUMIL - ALBANIA**

Representative: Georgios Batsakis, General Manager  
Address: Autostrada Tiranë-Durrës, Km. 7  
Contacts: +355 (0) 4 8240230; +355 ; +355 (0) 68 40 38 619  
info.al@alumil.com  
www.alumil.com  
Activity: Extrusion & Provider of Architectural Aluminum Systems

**Business Profile:** Alumil-Albania the first aluminum extrusion company in the country part of Alumil Group with an experience of 30 years in the development, production and distribution of architectural profiles all around the world. Providing a wide range of solutions for windows, doors, curtain walls and outdoor applications with high added value in terms of Building Materials Industry. With around 200 employees in 5 cities of Albania since 2004.



**EGNATIA GROUP SH.A.**

Representative: Rigels Balla, Administrator  
Address: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë  
Contacts: administrator@erjoni-ndertim.com; e.balla@erjoni-ndertim.com / www.hysenbelliugroup.com  
Activity: Wine and Other Alcoholic Drink's Production and Construction Sector

**Business Profile:** Egnatia Group sh.a. started its activity in 2002 with the production of Egnatia wine in a winery equipped with modern technology equipment and high production capacities, located in the city of Elbasan. Later on, in 2010, the company expanded its activities in the construction sector with the construction of residential and commercial complexes in Tirana and Elbasan. Egnatia Group is proud to provide its customers with highest quality standards of products and services meeting the latest EU standards.



**AK-INVEST SH.A.**

Representative: Suzana Adili, CEO  
Address: Rr. Bardhok Biba, Objekti LID, Tiranë  
Contacts: +355 (0) 692088200  
info@ak-invest.al  
www.ak-invest.al  
Activity: Financial Institution

**Business Profile:** AK-Invest is an important player in the market of non-bank financial institutions, where for years it has been expanding the portfolio of services provided to its customers. Adapting to the market conditions and requirements, it offers to customers, international money transfers - MoneyGram as a partner for Albania, and then the entire package of financial services, carefully focusing the customer's needs for credit or utilitarian and commercial payments.



**P.V.N. - HOTEL COLOSSEO**

Representative: Niko Fushaj, Valter Fushaj - Administrators  
Address: Rr. 13 Dhjetori, Hotel Colosseo, Shkodër  
Contacts: 355 (0) 22 247513  
info@colosseohotel.com  
www.colosseohotel.com  
Activity: Hotel

**Business Forum:** Now the Colosseo brand comes complete with luxury, stylish and unique hotels in the city center of Shkodra and Tirana. Our bars, restaurants and hotels offer a charming atmosphere and high quality to spend the perfect moments. Every part of us deserves to be visited.



**ABKONS COMPANY**

Representative: Redi Basha, CEO  
Address: Rr. Themistokli Gërmenji, Tiranë  
Contacts: +355 (0) 4 2258326  
info@abkons.com  
www.abkons.com  
Activity: Consultancy Services

**Business Profile:** Abkons is one of the premier engineering, development, and management consulting firms in the Western Balkans with a presence in Albania, Serbia, Kosovo, North Macedonia, Montenegro, and Bosnia & Herzegovina. With its team of professionals, an extensive network of consultants, and experts, Abkons is the partner of choice for all investors engaging in major projects in industries such as Renewables, Oil and Gas, Infrastructure, Transport, Environment, Tourism, Water, Wastewater, Agriculture, Mining, etc.



**FUSHË KRUIJA CEMENT FACTORY**

Representative: Charles Bourri, Administrator  
Address: Rr. Nacionale Tiranë - Shkodër, Fushë-Krujë  
Contacts: +355 (0) 692091620  
hajrie.hidri@fkcementfactory.com  
www.fkcementfactory.com  
Activity: Cement Distribution

**Business Profile:** Fushe Kruje Cement Factory Sh.p.k. was established on 14 September 2000 through the acquisition of the assets of Cement Manufacturing Enterprise of Fushe Kruje (the second largest cement factory in the country) by a consortium led by Seament Holding.





## InfoSoft Systems

... stronger together ...

### INFOSOFT SYSTEMS SH.P.K.

Representative: Armand Sharra, General Manager  
Address: Rr. Murat Toptani, Gjergji Center, Tiranë  
Contacts: +355 4 2251180/1  
infosoft@infosoftgroup.com.al  
www.infosoftsystems.al  
Activity: Trade Products and Services in the Field of Information Technology, Information Solutions

**Business Profile:** InfoSoft Systems, specialized in system integration, provides technological consultation, implementation and support services. Successful and challenging in the region, a recognized as leader in Albania, with 29 years' experience in market, InfoSoft Systems continues to collaborate with clients in Albania, Kosovo, North Macedonia helping them expand and grow their businesses.

## INTERSIG

VIENNA INSURANCE GROUP

### INTERSIG VIENNA INSURANCE GROUP

Representative: Fitnete Sulaj, CEO  
Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë  
Contacts: +355 (0) 4 2270576  
info@intersig.al  
www.intersig.al  
Activity: Insurance

**Business Profile:** Intersig was founded in 2001 by a group of local shareholders, who were licensed for non-life insurance in the Republic of Albania. On August 24, 2011, Vienna Insurance Group signed an agreement in Tirana to take a majority stake of Intersig sha. VIG Group currently holds 90% of shares in Intersig VIG. This process increased the company's equity, quality and staff qualifications.



www.albgarden.com

### ALBGARDEN

Representative: Pjetër Trashaj, General Administrator  
Other contacts: Ender Trashaj, General Director; Edi Trashaj, General Manager  
Address: Lagjja Skëndërbeg, Superstrada Lezhë-Shkodër, Km. 1  
Contacts: +355 (0) 215 23801, Mobile: +355 (0) 682020800, +355 (0) 682020802  
info@albgarden.com, infoalbgarden@gmail.com, info.albgarden@yahoo.com  
www.albgarden.com  
Activity: Horticulture and Agriculture

**Business Profile:** AlbGarden Sh.p.k. operates in the field of research, design and implementation of works / services and maintenance in horticulture, agriculture, floriculture, environment, forests, pastures (in all areas), fauna MTE plant breeding, nurseries, and green areas.



### ERNST & YOUNG ALBANIA

Representative: Mario Vangjeli, Executive Director  
Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë  
Contacts: +355 (0) 4 2419575  
mario.vangjeli@al.ey.com  
www.ey.com  
Activity: Certified Auditing

**Business Profile:** EY is a global leader in assurance, tax, transactions and advisory services. Locally, they are committed to doing their part in building a better working world for their people, for their clients and for their communities. Globally, they are also united by their shared values, which inspire their people worldwide and guide them to do the right thing, and their commitment to quality, which is embedded in who they are and everything they do.



### DEVI 20 - GRUP SH.P.K.

Representative: Vjollca Ferra, President  
Address: Komuna Kashar, Katundi i Ri, Rr. Monum, Nr. 18, Tiranë  
Contacts: +355 (0) 4 8200349  
info@devigrup.com  
www.devigrup.com  
Activity: Trade of Food Goods

**Business Profile:** Devi 20 Grup is company that deals with distribution of food products in the Albanian market and have been doing this since 1998. We started working with Bunge since 1998 with Floriol sunflower oil and currently have 60 % of the sunflower oil market, later on we started working with companies such as Lutece, Bonduelle, and more.



### ONE TELECOMMUNICATIONS SH.A.

Representative: Emil Georgakiev, Chief Executive Officer  
Address: Rr. "Vangjel Noti", Ndërtesa Nr. 20, Kodi Postar 1026, Laprakë, Tiranë  
Contacts: +355 (0) 4 2275232  
Ideda@one.al  
www.one.al  
Activity: Mobile Telecommunication

**Business Profile:** ONE Telecommunications through its business approach, corporate responsibility, and everyday operations, aims at bringing value to its customers and society. The company provides its customers with an excellent experience every time and everywhere, living up to its "Better Everyday" slogan. Its network enables customers to enjoy the latest products and services of modern telecommunications that include state-of-the-art technology and high-speed data transfer across devices, thus contributing to the connected society of today.



### EUROPETROL DURRËS ALBANIA SH.A.

Representative: Frident Kuqi, President  
Address: Blv. Zhan D'Ark, Pall. 5, Apt. 1/1, Tiranë  
Contacts: +355 (0) 4 2347686  
europetrol.albania@yahoo.com, info@europetrolalbania.com  
www.europetrolalbania.com  
Activity: Petroleum Products' Wholesale, Petrol Stations, Gas Trading, Construction, Bar Restaurants, etc.

**Business Profile:** Europetrol Durrës Albania (EiDA) is the largest hydrocarbon company in Albania. Since 2000, EiDA has been the one of the first oil importer in Albania. Over the years, EiDA became the country's leading oil hardening company, developing its technology and cooperating with hundreds of large Albanian and foreign businesses.



### PROCREDIT BANK SH.A.

Representative: Mirsad Haliti, Member of the Management Board  
Address: Rr. "Dritan Hoxha", Nd. 92, H. 15, Njësia Bashkiake Nr. 11, Kodi Postar 1026, Tiranë  
Contacts: +355 4 2389389  
informacion@procredit-group.com / www.procreditbank.com.al  
Activity: Bank Services

**Business Profile:** ProCredit Bank is a development-oriented commercial bank. We offer excellent customer service to small and medium enterprises and to private individuals who have the capacity to save and who prefer to do their banking through electronic channels. It is 100% owned by ProCredit Holding, based in Frankfurt am Main, Germany. ProCredit Bank Albania has been focusing on developing its electronic services infrastructure in order to provide modern banking services that meet the needs of the customers as efficiently as possible. It is rated "BB-" by the international agency Fitch Ratings, and is being supervised by German authorities, the Bundesbank and BaFin, which ensure the reliability and sustainability of this bank.





**TOBACCO HOLDINGS GROUP SH.P.K.**

Representative: Lirim Fezollari, CEO  
Address: Rr. Ferizon Fezollari, Tiranë  
Contacts: +355 (0) 4 2263089  
lirim@thg-shpk.com  
www.thg-shpk.com  
Activity: Import Distribution Company, Family Entertainment Center, Building Construction, Home Products Division, Bar Chain.

**Business Profile:** Tobacco Holding Group represents exclusively a prestigious portfolio of internationally recognized brands such as British American Tobacco brands, Pernod Ricard, Restoria, Prince Caffè, Birra Peja, etc.



**BRITISH AMERICAN TOBACCO  
ADRIA**

**BRITISH AMERICAN TOBACCO ALBANIA**

Representative: Brunilda Bakiri, Country Manager AlMaKo  
Address: Rr. e Kavajës, ish Kombinati Ushqimor, Tiranë  
Contacts: +355 (0) 4 2255084  
Brunilda\_Bakiri@bat.com  
www.bat.com  
Activity: Import, Wholesale and Retail of Cigarettes and Other Tobacco Products

**Business Profile:** British American Tobacco is a truly global company and market leader in more than 55 countries. Today, we are a multi-category tobacco and nicotine products business with potentially reduced-risk products embedded into the heart of our company, alongside our cigarette operations. Our ambition is to transform tobacco by offering adult consumers potentially reduced-risk products.



**BERDICA CEMENT**

Representative: Behar Berdica, Administrator  
Address1: (Head Office): Rr. Studenti, P. 21, 4001, Shkodër  
Address 2: (Distribution Center): Xhafzotaj, 2019, Durrës  
Contacts: +355 (0) 22 800 350; +355 (0) 68 406 7450  
headoffice@berdica.al  
www.berdicacement.al  
Activity: Distribution of White and Gray Cement, Ingredients, and Additives

**Business Profile:** Berdica Cement located in Albania, is a market leading distributor of cement, chemicals and additives for building materials, coatings and paints industries in west Balkan area that performs the function of a connecting link between the most advanced chemical companies of the world and the industries in our region.



**DEVOLL HYDROPOWER SH.A., SUBSIDIARY OF STATKRAFT AS**

Representative: Rigela Gegprifti, CEO  
Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1206, Tiranë  
Contacts: +355 (0) 4 4501433  
info.albania@statkraft.com  
www.statkraft.al  
Activity: Hydropower/ Energy Generation and Trading

**Business Profile:** Statkraft is implementing the Devoll Hydropower Project, the largest private hydropower project in Albania in the last 30 years. We generate electricity and offer Trading, Origination and Energy Management services. We are developing innovative projects in renewable energies in Albania.



**DIMAPAK SH.P.K.**

Representative: Fatbardha Dibra, Administrator  
Address: Autostrada Tiranë-Durrës, Km. 8, Kashar  
Contacts: +355 (0) 4 2406764  
info@dimapak.com / www.dimapak.com  
Activity: Trade of End of Line Packaging Machineries and Consumables

**Business Profile:** Dimapak is a company in Albania specialized in the End of Line Packaging for Industry which provide complete solutions with a wide range of materials and machineries. With experience of 24 years of successful activity and with the customer-oriented philosophy, Dimapak continues leading the supply of packaging sector in Albania. The sustainable activity has been achieved by providing an outstanding range of highest-quality products, promoting products of newest technologies in accordance with the EU environmental directives, optimizing customer costs. Dimapak is expanding its activity in other markets, concretely in Kosovo.



**E.H.W. SH.P.K.**

Representative: Luan Leka, President  
Other Contact: Mërkur Ieka, Administrator  
Address: Autostrada Tiranë - Durrës, Km. 4, Ndërtesa Nr. 59, Tiranë  
Contacts: +355 (0) 4 2407250  
info@ehwgmbh.com  
www.ehwgmbh.com  
Activity: Meat Processing

**Business Profile:** EHW has been operating since 1992 in the meat processing sector and salami and ham products. During these years, EHW has been affirmed as the largest and most important producer in the Albanian market. EHW has been certified by the prestigious Italian Certiquality Institute with ISO 9001 : 2015 and ISO 22000 : 2005.



**TONA - ALB SH.P.K.**

Representative: Nikolla Tona, President  
Other Contact: Jonela Tona, Administrator  
Address: Lagjia 18, Rruga Muzakajt, Korçë  
Contacts: +355(0) 82 248535  
info@tona.al / www.tona.al  
Activity: Meat Processing

**Business Profile:** Tona Co. Sh.p.k. is a meat processing company located in the city of Korçë. It started its activity in 1992 and in 1998 it was made possible to invest in building a very modern, 2,800 m2 factory in Korçë. The work of this company started with producing only three traditional products. Nowadays, "Tona Co" sh.p.k. produces over 80 high quality products.



**REJSI FARMA**

Representative: Merita Sheqi, Administrator  
Address: Autostrada Tiranë-Durrës, Km. 8  
Contacts: +355 (0) 4 2374925  
info@rejsifarma-al.com  
www.rejsifarma-al.com  
Activity: Pharmaceutical Trade

**Business Profile:** Rejsi Farma is the leading distributor in the Albanian market, supplying high quality pharmaceutical products to pharmacies, hospitals, clinics, health centers and other buyers. Rejsi Farma is proud of building a company based on EU standards, as this enables them to fulfill all quality requirements and achieve the highest expectations of its partners, customers and employees making Rejsi Farma play a leading role in the Albanian market and society.





**TURGUT OZAL EDUCATION SH.A.**

Representative: Tuncer Tiriyaki, CEO  
Other Contact: Fiqiret Muhja, Head of Supervisory Board  
Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km. 1, Kashar  
Contacts: +355 (0) 4 2234716  
info@turgutozal.edu.al  
www.turgutozal.edu.al  
Activity: Education

**Business Profile:** Starting educational services with "Turgut Ozal" schools in Albania in 1993, Turgut Ozal EDUCATION SH.A. was established as a joint stock company in 2001. There are 4 schools (K to 12) & EPOKA University run by the Company.  
No. of students: 3 000 (K-12), 2 500 EPOKA University  
Nr. of employees: 660



**S2 ALBANIA**

Representative: Ilirjan Zylyftari, General Manager  
Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3  
Contacts: +355 (0) 4 8244107  
izylyftari@screeningsolution.com  
www.screeningsolution.com  
Activity: Screening and Inspection Solutions

**Business Profile:** S2 Global, an OSI Systems company, is a world class leader in detection system implementation, integration, training, staffing and maintenance. As a world-class, innovative leader in Customs and Borders and Event Security detection systems, we provide our clients with a suite of systems, knowledge and experienced personnel.



**AMERICAN BANK OF INVESTMENTS SHA**

Representative: Andi Ballta, CEO  
Address: Zyrrat Qendrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë  
Contacts: +355 (0) 4 2258755  
info@abi.al / www.abi.al  
Activity: Financial Institution, Banking Services

**Business Profile:** American Bank of Investments Sh.a. was created after the purchase of Credit Agricole Albania SHA, from Transitz Finance in 2015 (a portfolio company of the U.S. private equity funds managed by NCH Capital www.nchcapital.com). This acquisition was a success story in the banking market of Albania, followed by the acquisition of Banka NBG Albania SHA in 2018, becoming in this way the sixth largest bank in the Albanian market.



**GENER 2**

Representative: Bashkim Ulaj, CEO  
Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë  
Contacts: +355 (0) 4 2248312, (0) 4 4501700  
info@gener2.al  
www.gener2.al  
Activity: Construction

**Business Profile:** Gener 2 is one of the largest privately owned development and civil engineering companies in Albania with a diversified business portfolio which includes civil construction, infrastructure development, engineering, project management, energy, telecommunications, property management, retail and media. Counting more than 20 years of experience in the market. Gener 2 has established itself as the most prestigious development firm with a strong commitment to excellence.



**ALB-STAR LTD.**

Representative: Edmond Spahiu, CEO  
Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla 2, Kati 5, Tiranë  
Contacts: +355 (0) 4 2290121  
info@albstar.al  
www.albstar.al  
Activity: Engineering, Construction

**Business Profile:** Established in 1995, ALB-STAR Ltd is one of the biggest companies in Albania in the field of engineering services, especially in hydraulic works, such as water supply, sewerage, monitoring and control systems, river protection; in transport infrastructure, such as roads, highways, bridges and other important works, in environmental protection, such as waste water treatment plants, ecological pits, in mechanical industry, such as manufacture of metal tanks, manufacture of metal structures, mechanical works for the oil and gas industry, pressure retaining vessels.



**AMERICAN HOSPITAL**

Representative: Klodian Allajbeu, CEO  
Address: Rr. Sabaudin Gabrani, Godina Nr. 2, Tiranë  
Contacts: +355 (0) 4 2200241  
sekretaria@spitaliamerikan.com  
www.spitaliamerikan.com  
Activity: Hospital Medical Services

**Business Profile:** The American Hospital was established in December 2006 as the first private hospital in Albania. The Hospital started its activity based on the experience of many foreign professionals of Cardiology and Cardiac Surgery, to serve patients with cardiac problems in and outside of Albania. After the success in cardiology, the American Hospital widened its activity focusing first in general surgery, orthopedics, eye surgery and urology and expanded into the full-service organization that it is today. American Hospital's vision of excellence and leadership is driven by its core values. These include service, partnership, stewardship, and integrity.



**BGP PRODUCTS SWITZERLAND GMBH (VIATRIS)**

Representative: Denisa Bixheku, Administrator  
Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë  
Contacts: +355 (0) 4 2267120  
denisa.bixheku@viatris.com  
www.viatris.com  
Activity: Pharmaceutical Company

**Business Profile:** BGP Products Switzerland GmbH is affiliate of Viatris, a global pharmaceutical company committed to setting new standards in healthcare and providing people access to high quality medicine. They offer a growing portfolio of more than 7,500 products, including prescription generic, branded generic, brand-name and biosimilar drugs, as well as over-the-counter (OTC) remedies. Viatris operates in more than 165 countries and territories.



**ALUFOR SH.P.K.**

Representative: Florentia Erjola Xheko, President  
Address: Rr. "Gramoz Pashko", Ndërtesa "Saturni", Hyrja Nr. 1, Kati III, (pranë Fakultetit Ekonomik Tiranë), Tiranë  
Contacts: +355 (0) 694041204/ (0) 694041205  
info@alufloor.com, sales@alufloor.com  
www.alufloor.com  
Activity: Ventilated facade, Building Envelope

**Business Profile:** Alufloor Construction Group founded in 2005, is a company with business activity in the building industry, focused in concept design, and implementation of high - end complex building envelopes. Alufloor's strategic partnerships with German companies specialized in building materials, developmental technology, and revolutionary architectural design deliver reliability to our clients.





**CBS CREATIVE BUSINESS SOLUTIONS**

Representative: Enio Jaço, CEO  
Address: Rr. Mustafa Matohiti, Nr. 4, Kati 3, Tiranë  
Contacts: +355 (0) 4 4536891, +355 (0) 682088110  
enio.jaco@cbs.al  
www.cbs.al  
Activity: Business-Consulting, Agriculture Sector Development, Financial Consulting, Business Intelligence Technology, Tourism, SME-s, NGO

**Business Profile:** CBS is a business consulting and project implementation organization, which provides consultancy and implements innovative solutions for international donors, financial institutions, local entrepreneurs and other organizations. CBS has established expertise in Agriculture Development, Financial Consulting, Banking Products, Business Intelligence Technology, Tourism and Digital Market Innovation.



**JUNIK SH.P.K.**

Representative: Dedë Malutaj, President  
Address: Lagjja SMT, Rr. Vëllëzërit Haradinaj, (pranë Drejtorisë Pyjore), Lezhë, Contacts: +355 (0) 676050015  
junikshpk@gmail.com; marketing@junikshpk.com  
www.junikshpk.com  
Activity: Construction, Trade and Services

**Business Profile:** JUNIK Sh.p.k. is a leading company in the field of construction in Albania that has been operating for more than 25 years. The company enables the rehabilitation of water supplies, sewerage systems, water treatment systems, road infrastructure works, special structural works, civil and residential buildings construction with advanced parameters and conditions; tourism and commerce, interior design and furnishing services, professional education. JUNIK Sh.p.k. operates in this fields from the very first process of work like projecting, till the last process that needs to be done, with its own units of duraluminium, plastics, gypsum, painting, wood works, furniture, electrical unit, air-conditioning and ventilation, paying particular attention to the details and quality of products and services, providing high standards, function, durability as well as comfort.



**CREDINS BANK**

Representative: Maltin Korkuti, CEO  
Address: Rr. Vaso Pasha, No. 8, Tirana  
Contacts: +355 (0) 4 5353000  
info@bankcredins.com / www.bankcredins.com  
Activity: Bank Services

**Business Profile:** Credins bank is the second largest bank in the country in deposits and assets and first largest for lending, offering 360-degree banking solutions to its customers. Our positioning in the market reflects our customer behavior. "We speak your language" is not simply a marketing slogan, but rather the definition of our attitude towards the client's needs. Our mission inherently acknowledges that people are our main competitive advantage. Therefore, the focus of our attention has continuously been the building up of strong and serious teams made up of talented people. We are here to assure our clients, partners and shareholders, business continuity and growth in consistence with their expectations and trust.



**SALILLARI LTD.**

Representative: Pëllumb Salillari, President  
Address: Rruga e Vjetër Vorë - Marikaj, Km. 1, Vorë  
Contacts: +355 (0) 4 4500945  
info@salillari.al  
www.salillari.al  
Activity: Construction, Construction Materials Production, Construction Materials & Machineries Trading

**Business Profile:** The company is involved in construction activities of both industrial and civil works and those of infrastructure, from roads and highways to industrial complexes and housing.



**GUARDIAN GLASS S.A.**

Representative: Erion Siço, Territorial and Architectural Marketing Manager  
Address 1: Rue du Puits Romain, L-8070, Bertrange, Luxemburg  
Address 2: Rr. Memo Meto, Nd. 37, H.1, Ap 3, Tiranë  
Contacts: +355 (0) 692045522  
esico@guardian.com / www.guardian.com  
Activity: Glass Industry

**Business Profile:** Guardian Glass is part of Guardian Industries. Headquartered in Auburn Hills, Michigan, Guardian Glass is one of the world's largest glass manufacturers with leading positions in float and fabricated glass products for commercial, residential and transportation applications. Our Vision is to create value for our customers and society using fewer resources than our competitors and constantly innovate to improve the value we create.



**PRIMALL**

**PRIMALL SH.P.K.**

Representative: Pece Milojkovski, General Manager  
Address: P.O Box: No. 7443, Posta Shqiptare Tiranë ZP Nr. 5, Rruga Çamëria -1001, Tiranë  
Contacts: +355 (0) 4 4500909  
info@primall.al / www.primall.al  
Activity: Official Importer and Distributor of JT International Tobacco Products and Swedish Match Lighters in Albania.

**Business Profile:** Primall is the official importer & distributor of JT International tobacco products and official importer & distributor of Swedish Match Lighters in Albania territory. The company is part of Prima Group, that operates also in two other countries, Macedonia & Kosovo. The brands that are represented on the Albanian market are: Winston, Camel, Winston, Cricket.



**ETS Sh.p.k.**

Representative: Fatos Aliaj, Owner  
Other Contact: Shefki Dema, Managing Director  
Address: Rruga Jordan Misja, ish Magazinat e UMB-së, përballë shtypshkronjës Demokracia, Tiranë  
Contacts: +355 (0) 4 23 45 122, Mobile: +355 (0)674 053 010  
fali@ets-al.com / www.ets-al.com  
Activity: Electrical Supplies & Works.

**Business Profile:** ETS Company was established in 2001, with its activity throughout Albania. The purpose of the ETS establishment in Albania was to provide alternatives to the uninterrupted provision of electricity supplies to power corporation, various government institutions and public service companies. Main activity ETS shpk is in the field of power supply with electrical equipment and works for low, medium and high voltage.



**FRIGO FOOD Sh.p.k.**

Representative: Fatjon Xhaferaj, Administrator  
Address: Rr. 3 Dëshmorët, Yzberisht, Tiranë  
Contacts: +355 (0) 4 234598  
fatjonfrigofood@hotmail.com  
Business Activity: Import-Export of Meat Products

**Business Profile:** FRIGO FOOD started its activity in 1999. The main activity of the company is the import of meat products. The import of various products in Albania has made possible an expansion of products in the domestic market, thus fulfilling the existing deficiencies. Despite the meat products, the company imports also frozen vegetables, mainly potatoes, peas, and mixed vegetables. These products are imported from USA, Latin America and EU countries.





**ADG SH.P.K. (LUFRA)**

Representative: Luis Nreka, CEO  
Address: Lagjia "Rruga e Kishës", Fshati Bishqethem, Autostrada Lushnje-Fier, Km. 7, Lushnje, 9001  
Contacts: +355 (0) 689022120  
info@lufra.al / www.lufra.al  
Activity: Dairy Production and Distribution of Milk Products.

**Business Profile:** Founded in 1992, LUFRA leads the fresh Dairy product sector in Albania. The Company has continued to expand both geographically and on the variety of products offered in the market. In 2021, the company reached a very important milestone by starting exports of its products in the US market. Certainly, furthermore the factory has expanded by doubling its capacity and the laboratory for the milk analysis is fully modernized. LUFRA has 5 modern warehouses located in Lushnja, Tirana, Saranda, Korça, and Kosovo and processes more than 65 tons of milk every day. The year 2022 starts with opening of LUFRA's branch in Prishtina, Kosovo. Providing high-quality dairy products and supporting local farmers are LUFRA's priority matters. They want to show the world the taste of wonderful Albanian products, and for this reason they are constantly improving technology, supporting local farmers, and promoting Albanian products in different countries of the world.



**LAJTHIZA INVEST SH.A.**

Representative: Thanas Siveri, CEO  
Address: Lajthizë, Njësia Administrative Qafë Mali, Fushë-Arrëz, Pukë  
Contacts: +355 44 500 420  
info@lajthiza.al / www.lajthiza.al  
Activity: Production, Packaging, Trading of Natural Mineral Water "Lajthiza".

**Business Profile:** Lajthiza Invest SH.A. was established in 1999 in the Municipality of Qafë-Mali, in Lajthiza village, Pukë. This is a deep mountainous area where the plant rises about 1000 m above the sea level. Lajthiza water sources from Roshi mountain in the height of 1600 m above the sea level. The investment consists of a Plant with an area of about 1200 m<sup>2</sup>, with ultra-modern technology, new machines and filling line. With working environment according to EU standards.



**MATRIX KONSTRUKSION**

Representative: Daniela Leskaj, Managing Director  
Other Contact: Rovena Duçkallari  
Address: Rr. Nikolla Jorga, Godina 18/2, Tiranë  
Contacts: +355 (0) 4 2258372  
danielaleskaj@matrixkonstruktion.com  
www.matrixkonstruktion.com  
Activity: Construction and Design; Property Development, Real Estate and Tourism; Investments in Renewable Energy, Infrastructure; EPC.

**Business Profile:** Matrix Konstruktion is a pioneering company in the construction industry in Albania and one of the largest property developers companies in the country. The Company was created in October 1995, in Tirana. Matrix Konstruktion Mission is to develop and deliver high quality projects, promoting Urban and Infrastructure development that creates social and economic value for its costumers thus, positively transforming people's lives.



**MONTAL SH.P.K.**

Representative: Skënder Lufi, Managing Director  
Address: Rr. Dervish Hima, 3 Kullat, K3 A9/2, Tiranë  
Contacts: +355 (0) 4 2271385  
info@montalshpk.com  
www.montalshpk.com  
Activity: Medical and Laboratory Equipment

**Business Profile:** MONTAL is a private company dealing with imports, sales and services of medical & laboratory products in Albania. The company was established in 1996 as a private limited company. Through more than 26 years of activity, the company has grown up being now a leading company for sales and service of medical & laboratory devices in the Albanian market.



**DEKON FRIGO SH.P.K.**

Representative: Leonard Gugu, General Manager  
Address: Komuna Bradashesh, Elbasan  
Contacts: +355 (0) 672042868  
dekonfrigo@yahoo.com  
Activity: Wholesales, Distribution and Retail. Import of Frozen Food.

**Business Profile:** DEKON FRIGO is a company that specializes in the import, distribution, packaging and processing of meat products. The company is certified according to the Hygienic-Sanitary Self-Control System H.A.C.C.P UNI 10854: 1999. DEKON FRIGO is one of the leading import companies in the chicken, beef and pork products industry. The portfolio products of the company are of US and EU origin. DEKON FRIGO has a wide range of foodstuffs for HORECA and supermarkets and provides the raw materials for meat products. The distribution network covers the entire territory of Albania and also owns several retail and wholesale stores. In addition, the company has constant and very good relations with the US companies and consider them as partners in their business.



**ALBANIAN MOTOR COMPANY**

Representative: Gentian Karaj, General Manager  
Address: Autostrada Tiranë-Durrës, Km. 10, Kashar  
Contacts: gkaraj@ford.com.al  
www.ford.com.al / www.hyundai.al  
Activity Import-export, sale, leasing, rental or lease related to commercial and industrial vehicles, to any type and model. Export-import of spare parts

**Business Profile:** Albanian Motor Company is the official representor and distributor of the well-known car brands such as Ford, Hyundai and SsangYong, including also their service and maintenance. Albanian Motor Company has started its journey in the automotive industry 16 years ago and from that day it has always been on top of the market considered as "the leader" by taking almost 30% of the total market. The showroom of the company is spread over an area of 5 thousand square meters, and it is available for anyone who is interested in the latest models and technologies that the three brands offer to our market. Albanian Motor Company is getting bigger, as now it crosses the Albanian borders. Starting from February 2021 it has taken over its management "Kosova Motors" too, the only authorized importer and distributor of Ford and Hyundai vehicles for Kosovo. Except from importing and distribution "Albanian Motor Company" has also taken over management the servicing for both brands, including original and authorized parts for every vehicle and professional service from the specialized team of mechanics.



**ELITE TRAVEL GROUP**

Representative: Elvis Kotherja, Managing Director  
Address: Lagjia Emin Matraxhiu, Pall. 53/6, Kati 5&6, Elbasan  
Contacts: +355 54 710020  
elvis.kotherja@etg.al / www.etg.al  
Activity: Hospitality & Tourism. Destination Management Company & Tour Operator. Travel Agency/OTA/Business & Corporate Travel/ - Lufthansa City Center. Mobility & Hotel management company

**Business Profile:** Elite Travel Group is one of the longest established and best-known travel company, based in Albania. Established in 2000, Elite Travel Group, and Elite DMC has a proven track record of providing the highest quality professional travel services in the Balkan region and South-Eastern Europe. Their vision is to build a sustainable company and their expertise helps people discover the best of the Balkans and Eastern Europe and encourages them to return and discover more. ETG works with local communities and suppliers to build loyalty and trust. On 2022, its the 5th company in South East Europe, and the first travel in the Western Balkans and Albania "Travelife" certified!



**N.N. SHPK**

Representative: Eftihia Neranxi, Administrator  
Address: Rr. Dardania, Godina Nr. 19, Yrshek, Tiranë  
Contacts: +355 4 2406500/11  
neranxi@neranxi.al  
www.neranxi.al  
Activity: Food Industry. Trade of Raw Materials. Culinary Institute

**Business Profile:** N.N. Sh.p.k. (Neranxi) trade raw materials for the food industry. The company is established in 1991 and is located in Tirana. Currently, the company has a wide range of products with more than 15,000 consumer items for bakery, pastry, restaurants, supermarkets, etc. The company has its own network of retail and wholesale shops. For 11 years, N.N. Sh.p.k. has the biggest Culinary Institute in the region.





**ALBANIAN DISTRIBUTION & DEVELOPMENT**

Representative: Xhafer Xhako, Administrator  
Other Contact: Aisela Kumaraku (Sula), Commercial Director  
Address: Rr. Dhaskal Tod'hri. Nr. 35, Kashar, Tiranë  
Contacts: +355 (0) 696000087; (0) 686000014  
xhafer.xhako@add.al; Aisela.kumaraku@add.al  
www.add.al  
Activity: Import & Export - Distribution FMCG

**Business Profile:** ADD operates in Albanian market since 1998 and we are proud to confirm that we are among Top Distribution companies of Albania. Contemporary spirit, innovation in the market, ambition to bring quality products are our investments and mission since the early start and will continue also in the future.



**MFKT, L.L.C. DBA OSTERIA ITALIAN RESTAURANT**

Representative: Koço Tamburi, Administrator  
Address: 1310 Westover Terrace, Suite 101-A, Greensboro, NC 27408, North Carolina, USA  
Contacts: + 1 3362752550  
kocotamburi@gmail.com  
www.osteriagso.com  
Activity: Hospitality. Restaurant

**Business Profile:** Osteria is an authentic Italian restaurant that proudly extends the world famous flavors of the Emilia-Romagna (Bologna) region to Greensboro and offers tastes of the renown Italian cuisine staples of prosciutto, mortadella, parmigiano and balsamic to area diners. Located at Westover Gallery Shops, their 65-seat restaurant serves up a taste of Italy at lunch and dinner. Their extensive selection of handmade pastas includes traditional items as ravioli, strozzapreti, tagliolini, gnocchi and fettucini.



**BIG BUSINESSES  
OF AMCHAM**

Ohrid Lake, pogradec  
Photography: Albes Fusha  
**VISIT  
Albania**



**ZYRE E PERFAQESISE HOFFMANN- LA ROCHE**

Representative: Ljulljeta Tinjic, Country Manager  
Address: Rr. Ibrahim Rugova, Sky Tower 5/3, Tiranë  
Contacts: +355 4 4504040  
rovena.dhroso@roche.com  
www.rochealbania.al  
Activity: Pharmaceuticals Representative Office

**Business Profile:** Hoffmann-La Roche is a Swiss multinational healthcare company that operates worldwide under two divisions: Pharmaceuticals and Diagnostics. They as a leading pharmaceutical company are a pioneer in advancing healthcare. They believe it is important to deliver medical solutions quickly, now, while developing innovations for the future. They are driven by a sincere desire to improve the lives of patients.



**AGROTEK ALB**

Representative: Mirush Bejko, Administrator  
Address: Rruga e Vjetër e Rinasit, përballë KIA-s, Muçaj, Vorë  
Contacts: +355 (0) 692024267  
info@agrotek-alb.al  
www.agrotek-alb.al  
Activity: Agribusiness. Animal Feed Manufacturing. Slaughterhouse and Poultry Distribution. Import - Export of Poultry



**AIMS INTERNATIONAL - ALBANIA**

Representative: Monika Farka, Managing Partner  
Address: European Trade Center, Tower A, 13/3, Tiranë  
Contacts: +355 (0) 4 4509261,  
Mobile: +355 (0) 692098706  
monika.farka@aims.al  
www.aims.al  
Activity: Employment and HR Services (Executive Recruitment, Coaching, Talent Assessment, Training, Leadership Services, HR Consulting & Outsourcing)



**ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION (AADF)**

Representative: Martin Mata and Aleksandër Sarapuli, Co-Chief Executive Officers  
Address: Rr. Ibrahim Rugova, Ndërtesa 42, Hyrja 7, Ap. 60, 1019, PO Box. 1731, Tiranë  
Contacts: +355 (0) 4 2222408  
info@aadf.org  
www.aadf.org  
Activity: Foundation





**ALFA BUTRINT SH.P.K. (HOTEL BUTRINTI)**

Representative: Erjon Spahiu,  
Owner  
Other Contact: Meri Lepuri,  
Administrator  
Address: Rr. Naim Frashëri,  
Sarandë  
Contacts: +355 (0)  
85225593/4/5  
hotelbutrinti@hotmail.com  
www.hotelbutrinti.com  
Activity: Tourism, Hospitality



**ALOSYS COMMUNICATIONS S.R.L.**

Representative: Florian Toma,  
Administrator  
Address: Rr. Ismail Qemali, Ap.  
42, Tiranë  
Contacts: +355 (0) 686722321  
tirana@alosys.it  
www.alosys.it  
Activity: Information  
Communication Technology -  
ICT, Cyber Security & APP, Smart  
City, Data Analyses & Services

**AMERICAN NOBLE COFFEE**

**AMERICAN NOBLE COFFEE**

Representative: Gjok Popaj,  
Administrator  
Address: Vukpalaj, Bajzë,  
Komuna Kastriot, Malësi e  
Madhe  
Contacts: +355 (0) 692084627  
gjokpopaj@gmail.com,  
noblecoffee@gmail.com  
Activity: American Coffee Trade



**ATOM SH.P.K.**

Representative: Luan Basha,  
Administrator  
Address: Rr. Islam Alla, Pallati  
56, Kati 1, Tiranë  
Contacts: +355 (0)  
692045580/81/90  
info@atom.al  
www.atom.al  
Activity: ITC Systems,  
Equipment, Software  
Development, Security Service



**AVANNTIVE CONSULTING SH.P.K.**

Representative: Olta Kaziaj,  
Managing Partner  
Address: Rruga Vaso Pasha, P.  
2, Shk. 2, Ap. 7/1, Kati i Dytë,  
Tiranë  
Contacts: avanntive@  
avanntive.al  
www.avanntive.al  
Activity: Tax, Accounting,  
Advisory



**B.A.D. SH.P.K.**

Representative: Enkeleda  
Hasanaj, Administrator  
Address: Rr. e Kavajës, Pallati  
BAJA-BAD Kati IX, Tiranë  
Contacts: +355 (0) 692068226  
enkeleda\_84@yahoo.com  
Activity: Import-Export,  
Trade of heating systems,  
generators, building materials.  
Construction. Electronic  
equipment, laboratory and  
medical equipment, audio-  
visual equipment. Bar-  
Restaurant



**AON SH.P.K.**

Representative: Fatjon Hysa,  
Administrator  
Address: Autostrada Tiranë-  
Durrës, Km. 8, Kashar  
Contacts: +355 4 4500265  
f.hysa@aon.al  
www.aon.al  
Activity: Power System Provider  
& Installer. Aftermarket and  
Spare Parts of CUMMINS G-Drive  
unit



**AQUILA GROUP SH.P.K.**

Representative: Emi Ziso,  
Administrator  
Address: SuperstradaTiranë-  
Durrës, Km. 4, Kashar, Nr. 31  
Contacts: +355 692054087  
info@aquilagroup.al  
www.aquilagroup.al  
Activity: Alcoholic Beverage.  
Distillery, aging, production  
of alcoholic beverage.  
Alcohol production, alcohol  
disinfectants. Wholesale &  
Distribution



**ARTINEL 95 SH.P.K.**

Representative: Ariana Berberi,  
Founder and CEO  
Address: Rr. Vorë – Fushë  
Krujë, Nd. 23, Muçaj, 1032,  
Vorë, Tiranë  
Contacts: +355 (0) 4 7800551;  
+355 (0) 682020187  
info@artinel.al  
www.artinel.al  
Activity: Sale of New and  
Preowned Personal and  
Commercial Vehicles, Genuine  
Spare Parts and Service for  
Several Brands



**BEREQET SH.P.K.**

Representative: Ali Onat,  
Administrator  
Address: Rr. Sabaudin  
Gabrani, Godina Nr. 8, Tiranë  
Contacts: +355 (0) 4  
4316316  
arbbereqet@gmail.com  
www.bereqet.com  
Activity: Catering



**BINDI SH.P.K.**

Representative: Hysen Ruka,  
President  
Address: Rr. Vaso Pasha, Nr. 8,  
Kati 4, Ap. 10, Tiranë  
Contacts: +355 (0) 4 2250715  
info@bindi.al  
www.bindi.al  
Activity: Consulting Services  
in the Field of Energy  
and Telecommunication,  
Representation of Foreign  
Companies, Construction,  
Trade, Import-Export



**BNT ELECTRONICS**

Representative: Jovan Bojdani,  
CEO and Co-Founder  
Address: Blv. Zhan D'Ark, Kulla 3,  
Kati 2, Tiranë  
Contacts: +355 (0) 4  
2273666/777  
info@bntelectronics.com  
www.bntelectronics.com  
Activity: Communication,  
Electrical Applications and  
Appliances, ITC Systems,  
Equipment, Software  
Development, Printing, Security  
Systems and Services, Fiscal  
Systems





**BOZGO SH.P.K.**

Representative: Tritan Bozgo,  
Administrator  
Address: Rr. Pavarësia, Km. 3,  
Yrshek, Tiranë  
Contacts: +355 (0) 682049202  
tritanbozgo@bozgo-al.com  
www.bozgo-al.com  
Activity: Import-Export and  
Distribution



**"CC LAW" SHPK**

Representative: Soljan  
Celibashi, Administrator  
Address: Rruga "Abdyl  
Frashëri", EGT Tower, Pall.  
17/6, Kati 2, Ap. 1, Tiranë  
Contacts: +355 (0) 4  
2235651  
assistant@cclaw.al  
www.cclaw.al  
Activity: Legal Advisory  
Services



**CENTURY 21 ALBANIA**

Representative: Jonian  
Antoni, Administrator/ CEO  
Address: Rr. Nikolla Tupe,  
Ndërtesa 4, Shkalla 3, Kati 5,  
Ap. 16, Tiranë  
Contacts: +355 (0) 4  
2212121  
info@century21albania.com  
www.century21albania.com  
Activity: Real Estate LLC



**DAJTI EKSPRES**

Representative: Migena Malo,  
President & Administrator  
Address: Stacioni i Poshtëm i  
Teleferikut, Tiranë, Linzë, Dajt  
Contacts: +355 (0)  
684011003; (0) 4 2379111  
admin@dajtiekspres.com  
www.dajtiekspres.com  
Activity: Tourist Attraction  
(Cable Car Service, Restaurant,  
Hotel, Adventure Park, Mini  
golf, etc.)



**DEDJA SHIPPING SH.P.K., Agents & Forwarders**

Representative: Artur Dedja, Managing  
Director  
Other Contact: Astrit Dedja  
Address (Albania): L. 1, Rruga  
Taulantia, Kati 1, Durrës, 2001  
Address (USA): 100 2nd Avenue North,  
Saint Pete, Florida 33701, USA  
Contacts (Albania): +355 (0) 52  
223230; +355682069056  
Contacts (USA) +1 727-954-0394; +1  
727-686-1444  
info@dedjashipping.com; ops@  
dedjashipping.com  
www.dedjashipping.com  
Activity: Maritime Industry



**DELIA GROUP**

Representative: Viktor Delia,  
Administrator  
Address: Rr. Ramazan Demneri,  
Nd. 24, H. 2, Kodi Postar 1022,  
Tiranë  
Contacts: +355 (0) 4 2258021  
infodelia@deliagroup.com.al;  
dviktor@deliagroup.com.al,  
delia.group@yahoo.com  
www.deliagroup.com.al  
Activity: Construction



**COFFEE CLUB ALBANIA**

Representative: Andrea Zaja,  
CEO  
Address: Rr. Myslym Keta,  
Km. 5, Komuna Dajt, Tiranë  
Contacts: +355 (0) 4  
4803700; (0)684050220  
info@coffeclub.al  
www.coffeclub.al  
Activity: Lavazza Coffee



**COMMUNICATION  
PROGRESS SH.P.K.**

Representative: Gentian Likaj,  
Administrator  
Address: Rr. 'Stanislav  
Zuber', Nd. 2, H.19. Njësia  
Administrative Nr. 7, 1023,  
Tiranë  
Contacts: +355 (0) 4 2413901  
cp@commprog.com  
www.commprog.com  
Activity: Information and  
Communications Technology



**CR PARTNERS**

Representative: Alban Çausi,  
Managing Partner  
Address: Rr. Ibrahim Rugova,  
Sky Tower, Kati 5/2, Tiranë  
Contacts: +355 (0) 4  
2228181  
info@crpartners.al  
www.crparkers.al  
Activity: Consulting, Legal  
Services



**DEMA - PATIN**

Representative: Edmond  
Isaku, Administrator  
Address: Pallati i Kulturës,  
Kati i 3-të, Zyra 54-55, Tiranë  
Contacts: +355 (0)  
682020663  
edmondisaku@yahoo.com  
Activity: Mining



**DINAMO SH.A.**

Representative: Migena Reçi,  
Administrator  
Address: Rr. Ferit Xhajko,  
Tiranë  
Contacts: +355 (0) 4  
2253798  
info@dinamo-sha.com  
www.dinamo-sha.com  
Activity: Trade Center and  
Mechanical Manufacture



**DUDA SH.P.K. - HOTEL  
ADRIATIK & ADRIATIK  
TOURS**

Representative: Nevila Dudaj,  
Owner/ General Manager  
Address: Rr. Pavarësia, Nr. 13,  
Plazh, Durrës  
Contacts: +355 52 260850  
Mob. +355 692073995  
info@adriatikhotel.com  
www.adriatikhotel.com  
Activity: Hospitality & Tour Agency





**EASYPAY**

Representative: Lindita Shomo, CEO  
Address: Rr. Ismail Qemali, Objekti 30, Hyrja 7, Kati 3, Tiranë  
Contacts: +355 (0) 4 2264982  
info@easypay.al  
www.easypay.al  
Activity: Non-Banking Financial Institution



**ENGINEERING & RISK MANAGEMENT CONSULTANT SH.P.K.**

Representative: Roland Liçi, Managing Director  
Address: Rr. Mustafa Matohiti, Ndërtesa ABAU, Kati 3, Nr. 11, Tiranë  
Contacts: +355 (0) 4 2250091; Mob: +355 (0) 69 40 60 133  
rlici@mforsafety.com  
www.ermc.com.al  
Activity: Occupational Risk Management & Environmental Health Safety Security Consultancy Services



**ENTERPRISE RENT A CAR ALBANIA**

Representative: Gert Gjeli, Administrator  
Other Contact: Rigels Fida, Account Manager  
Address: Rr. Vaso Pasha, Nr. 75, Tiranë  
Contacts: +355 (0) 4 2250363  
info@enterprise.al  
www.enterprise.al  
Activity: Rent a Car. Long Term Operational Leasing. Mini Lease. Logistic Services



**EUROCOM CX**

Representative: Burim Bilali, Administrator  
Address: Blv. Gjergj Fishta, Alpas Palace Center, 2nd Floor, Tiranë  
Contacts: +355 (0) 698087777  
b2b@eurocomcx.com  
www.eurocomcx.com  
Activity: BPO Company. Customer Care, Upselling Services. ICT and R&D. Client Satisfaction



**FACILIZATION SH.P.K.**

Representative: Gjergji Guri, Founder and CEO  
Address: Rr. Sami Frashëri, Nj. B. Nr. 5, Pallati 56, Kompleksi TID (Qendra Nobis), Hyrja B, Kati 1, Tiranë  
Contacts: +355 (0) 4 2256006  
info@facilization.com  
www.facilization.com  
Activity: Information Systems Consulting, System Integration and Software Development Services



**FARMATECH SH.P.K.**

Representative: Elvis Kena, Administrator  
Address: Rr. e Barrikadave, Tiranë  
Contacts: +355 (0) 4 2236584  
e.kena@farmatech.net  
www.farmatech.al  
Activity: Pharmaceutical Trade. Representative of pharmaceutical brands and reseller of medicines



**ERZENI SH.P.K.**

Representative: Saimir Begaj, Administrator  
Address: Mëzes, Kashar  
Contacts: +355 (0) 4 4500750  
erzeni@erzeni.com  
www.erzeni.com  
Activity: Dairy Production and Trade of Milk Products



**ETNA POLIMER SH.P.K.**

Representative: Vullnet Haka, Policy Director  
Address: Superstrada Korçë - Bilisht, Km. 22, Devoll, Korçë  
Contacts: +355 4 2407777  
info@etnapolimer.com  
www.everestie.com  
Activity: Flexible Plastic Manufacture and Recycling



**EURO-BIÇAKU SH.P.K.**

Representative: Dashamir Biçaku, Administrator  
Address: Autostrada Tiranë-Durrës, Mbikalimi i Fllakës, Rruga Vëllazërimi  
Contacts: +355 (0) 694022422  
info@eurobicaku.com  
www.eurobicaku.com  
Activity: Furniture Production



**FAVINA SH.P.K.**

Representative: Viktor Qylafi, CEO  
Address: Rr. Anastas Lakce (Kompleksi Favina), Lagjja 18, Nr. 5, Korçë  
Contacts: +355 (0) 82 245705  
info@favina.net  
www.favina.net  
Activity: Construction, Construction Materials Production, Energy Supply



**FROST & FIRE CONSULTING**

Representative: Rezart Spahia, Managing Director  
Other Contact: Reshard Këlliçi, Partner  
Address: Rr. Papa Gjon Pali II, ABA Business Center, Suite 1401, Tiranë  
Contacts: +355 (0) 4 4500230  
rezart.spahia@ffconsulting.al; reshard.kellici@ffconsulting.al  
www.ffconsulting.al  
Business Activity: Consulting

**GBX SH.P.K.**

**GBX SH.P.K.**

Representative: Bledar Doda, Administrator  
Address: Rr. Tom Plezha, Pall. Milo 200, Kati 1, Kashar, Yzberisht, Tiranë  
Contacts: +355 (0) 682045585  
gentidoda37@gmail.com  
Activity: Import-Export, Wholesale of Working Tools





**GJIRAFI SHQIPERI SHPK**

Representative: Diogjen Elshani,  
Co-Founder & Managing Director  
Abdullah Veliu, Project Coordinator  
Address: Tirana Business Park,  
Vorë, Tiranë  
Contacts: +355 (0) 688030303  
diogjen@gjirafa.com abdullah@  
gjirafa.com  
www.gjirafa50.al  
Activity: E-commerce & Internet  
Services. Online Marketplace  
Platforms (Gjirafa50 & GjirafaMall).  
Online Advertising Platform  
(GjirafaAdNetwork). Video  
Streaming Platforms (GjirafaVideo  
& GjirafaPremium)



**GJIROFARMA**

Representative: Piro Karanxha,  
CEO/ Administrator, Shareholder  
Address 1: Autostrada Tiranë-  
Durrës, Km. 5, Rruga Dytësore,  
Tiranë  
Address 2: Bodrishtë, Rruga  
Nacionale Gjirokastër-Kakavijë,  
Gjirokastër  
Contacts: +355 (0) 692058205;  
+355 (0) 88490230; +355 (0) (0)  
88490231  
tirana@gjirofarm.com; gjirofarm@  
gjirofarm.com  
www.gjirofarm.al  
Activity: Dairy. Production and Trade



GLOBAL CATERING CENTER sh.p.k

**GLOBAL CUCINE  
PROFESSIONALI SH.P.K.**

Representative: Ardian Avdiaj,  
CEO  
Address: Autostrada Fier-  
Lushnje, Km. 5, Kolonjë, Lushnje  
Contacts: +355 (0) 695345515  
info@globalcatering.al  
www.globalcatering.al  
Activity: Food Service  
Equipment. Catering Equipment  
Manufacturers & Suppliers



**IDRA SH.P.K.**

Representative: Auron Pasha,  
Executive Director  
Other Contact: Enkelejda  
Pashaj, Administrator  
Address: Rr. Siri Kodra,  
Ndërtesa 94, Apt. 49, Kodi  
Postar 1017, Tiranë  
Contacts: +355 (0) 4 2274767,  
(0) 4 2235519  
idra@idracompany.com  
www.idracompany.com  
Activity: Consulting Services  
and Market Research



**INA SH.P.K.**

Representative: Ferdinand  
Caushi, Managing Director  
Immanuel Caushi, Chief Legal  
Counsel  
Address: Rr. Besim Imami,  
Myslym Shyri, Tiranë  
Contacts: +355 (0)  
692520765  
immanuelcaushi97@gmail.com  
Activity: Construction. Imports



**INTECH + SH.P.K.**

Representative: Sokol Sinani,  
General Director  
Address: Rr. Ibrahim Rugova,  
Green Park Complex, Kulla 2,  
Kati 3, Dera 1, Tiranë  
Contacts: +355 (0) 4  
2241929  
intech@intech-al.com  
www.intech-al.com  
Activity: System Design and  
Development



**GREEMED**  
Medical Solutions

**GREEMED MEDICAL  
SOLUTIONS**

Representative: Adil Cani,  
Owner/Administrator  
Address: Rr. Ramazan Demneri,  
Nd. 1, H. 13, Nj. Bashkiake Nr.  
5, 1002, Tiranë  
Contacts: +355 4 2235647  
acani@greemed.eu  
www.greemed.eu  
Activity: Medical Solution.  
Import-export of medical &  
surgical equipment



**GRUPPO KONI**

Representative: Nik Nikolli,  
President & Co-Founder  
Address: Shënkoll, Rile,  
Rruga Markatomaj, Ndërtesë  
4-katëshe, Kilometri i 7-të i  
Rrugës Nacionale Lezhë-Tiranë,  
Zona Kadastrale Nr. 3131, Nr. i  
Pasurisë 31/41, Lezhë  
Contacts: +355 (0) 694066800  
infoal@gruppokoni.com  
www.gruppokoni.com  
Activity: Construction, Aluminum  
Systems, Air Conditioning  
Systems, Architectural Projecting  
and Consultancy



**GUSTOSO**

Representative: Helton Shkurti,  
General Manager  
Address: Njësia Bashkiake Nr.  
2, Zona Kadastrale Nr. 3266,  
Rr. Selim Brakja, Rrugica Eftimi  
Brand, Sauk i Vjetër, Godinë  
4-Katëshe, Kati 1, Tiranë  
Contacts: +355 (0) 684083903  
info@gustoso.al  
www.gustoso.al  
Activity: Bar, Restaurants, Food  
and Beverage Production,  
Catering



**INTERNATIONAL TRANS 06**

Representative: Spartak Lamaj, CEO  
Address: Rruga Dervish Hima,  
Ambasador 3, Kati 18, Hyrja 140,  
Tiranë  
Contacts: +355 (0) 44536237,  
Mobile: +355 (0) 692064850  
s.lamaj@internationaltrans06.com  
www.internationaltrans06.com  
Activity: Freight Forwarding  
Company. International &  
Domestic Transportation and  
Logistics. Distribution and  
Spedition



**IRIS SH.P.K.**

Representative: Arben Hoxha,  
President  
Address: Rr. Dibrës, Pall.  
Amfora, Ap. 18, Tiranë  
Contacts: +355 (0) 4  
2371042  
h.arben01@gmail.com, iris@  
albmail.com  
Activity: Medical Device &  
Healthcare Services



**IUTECREDIT ALBANIA**

Representative: Akan Ajdini,  
Chief Executive Officer  
Address: Njësia  
Administrative Nr. 5, Rruga  
“Andon Zako Çajupi”,  
Ndërtesa Nr. 3, Hyrja 2, Tiranë  
Contacts: +355 (0) 4  
4505060  
info@iutecredit.al  
www.iutecredit.al  
Activity: Microfinance  
Institution





**J&B SH.P.K.**

Representative: Jakov Beltoja  
Address 1: Autostrada  
Durrës-Tiranë, Km. 5,  
Rrashbull;  
Address 2: L. 28 Nëntori, Rr.  
Anita Bitri, Nr. 4, Vlorë  
Contacts: +355 (0)  
682022766  
info@jb-electronics.al  
www.jb-electronics.al  
Activity: Electronics, Home  
Appliances



**JAPAN TOBACCO  
INTERNATIONAL**

Representative: Sazan Alija  
Address: Magjistr. F. Kosovë  
- Prishtinë, Fushë Kosovë,  
Republika e Kosovës  
Contacts: +383 44 59 9704  
Sazan.Alija@jti.com  
Activity: Tobacco



**JORDIL SH.A.**

Representative: Dilaver  
Kamberaj, Manager  
Address: Rr. Nacionale Fier-  
Patos, Km. 4, Fier  
Contacts: +355 (0)  
682002185  
jordil.sha@gmail.com; jordil\_  
sha@yahoo.com  
www.jordil.al  
Activity: Import-Export of  
Water Supply Materials,  
Agrotrade



**MCCANN TIRANA**

Representative: Suela Shtylla,  
Managing Director  
Address: Rr. "Themistokli  
Gërmenji", Pallati Frashëri,  
Shk.1, Ap.13, Tiranë  
Contacts: +355 (0) 4  
4500350, +355(0) 4  
4504079  
suela.shtylla@mccann.al  
www.mccann.al  
Activity: Advertising Agency



**MEDIKLINE STEWART  
SH.P.K.**

Representative: Zace Shabanaj,  
CEO  
Address: Rr. Sulejman Delvina,  
Pallati 13/6, Tiranë  
Contacts: +355 (0) 4 2255168;  
+355 (0) 692060984  
medikline@gmail.com  
www.mediklineshp.com  
Activity: Health and Beauty.  
Dental Health Services &  
Products



**NEXIA AL SH.P.K.**

Representative: Gerond  
Begolli, Director  
Address: Rruga "Margarita  
Tutulani", Palazzo Viridario 1,  
Kati 2, Tirane  
Contacts: +355 (0)  
694040586  
office@nexia.al  
www.nexia.al  
Activity: Auditing, Financial  
Advisory, Tax, Consulting



**KANTINA E PIJEVE GJ. K.  
SKËNDERBEU**

Representative: Jurgen Dashi,  
Administrator  
Address: Rr. Bajram Tusha,  
Durrës  
Contacts: +355 (0) 52 264628  
info@kantinaskeenderbeu.al  
www.kantinaskeenderbeu.al  
Activity: Wine and Alcoholic  
Drinks' Production



**KASTRATI HOTELS & TOWER  
SH.P.K. (MAK ALBANIA  
HOTEL)**

Trade Name: Mak Albania Hotel  
Representative: Elsi  
Keco, General Manager/  
Administrator  
Address: Sheshi Italia, Tiranë  
Contacts: +355 (0) 4 2274707  
reservations.tirana@  
makalbania.com  
www.makalbania.com  
Activity: Hotel, Bar &  
Restaurants



**KPMG ALBANIA SHPK**

Representative: Alba  
Paparisto, Managing Director  
Address: Rr. Abdi Toptani,  
Torre Drin, kati 3, 32/1, Tiranë  
Contacts: +355 (0) 4  
2274524  
al-office@kpmg.com  
www.kpmg.com/al  
Activity: Tax, Advisory,  
Bookkeeping, Legal



**NOA SH.A.**

Representative: Herjola Spahiu,  
CEO and Vice Chairman of NOA  
sh.a. Board  
Address: Komuna e Parisit  
Rruga "Tish Daia", Kompleksi  
"Haxhiu", ND. 32, H. 12, Tiranë  
Contacts: +355 (0) 4 4511011  
/ WhatsApp: 0684001403  
info@noafin.al  
www.noafin.al  
Activity: It includes all forms of  
lending, payments and money  
transfer services, provides  
guarantees, exchange services  
and insurance agents.



**NOKIA SOLUTION BRANCH  
OY ALBANIA**

Representative: Dimitrios  
Papadopoulos, Country Senior  
Officer CO Europe  
Address: Blvd. Bajram Curri,  
ETC, Kati 9/2, Tiranë  
Contacts: +355 (0) 4 2272575  
migena.koduzi.ext@nokia.com  
www.nokia.com  
Activity: Leading Technology  
Gear



**O.E.S DISTRIMED**

Representative: Orjada Jaho,  
Ermal Rizaj, Administrators  
Address: Blvd. Bajram Curri,  
Rr. Nikollë Kacori, Kodi Postar  
1022, Tiranë  
Contacts: +355 (0) 4 2270660  
info@oesdistrimed.com  
www.oesdistrimed.com  
Activity: Healthcare. Medical.  
Veterinary. Analytical



## PARK PLACE

### PARK PLACE

Representative: Renis Bodinaku, Administrator  
Address: Rruga TEG-Tiranë, Km. 2, Tiranë  
Contacts: +355 (0) 692049444  
parkplace1103@gmail.com  
Activity: Automotive. Car Service. Trade of used vehicle



### FONDI SIGAL

Representative: Elvis Ponari, CEO  
Address: Rr. Ukraina e Lirë (Pallati i Ri Teknoprojekt), Tiranë  
Contacts: +355 (0) 4 4511666  
elvis.ponari@uniqa.al  
www.fondisigal.com.al  
Activity: Administration of collective investment enterprises with public offers as well as Administration of Voluntary Pension Funds



### PIK SH.P.K.

Representative: Alban Fejzaj, CEO  
Address: Rr. Pjetër Bogdani, Nr. 37, Tiranë  
Contacts: +355 (0) 697053455  
info@pik.al  
www.pik.al  
Activity: Marketing and Communication consulting; Advertising and Marketing Communications; Brand Development and Graphic Design; Digital Services; Web Design; Social Media Management; Event & Promotional activities Concept and Implementation; Audio and Video production; Media planning; Media buying; Media Monitoring



### QENDRA E MJEKËSISË SË PUNËS SH.P.K.

Representative: Arjana Sina, CEO  
Address: Rr. Prokop Mima, Hyrja 1, Kati 1, Tiranë  
Contacts: +355 (0) 692029047  
info@ohc.al  
Activity: Health & Wellness. Occupational Health. Rehabilitation



### QUALYS INC.

Representative: Emir Arslanagic, Regional Manager for SEE and Turkey  
Address: 919 E Hillsdale Blvd, Foster City, CA 94404, USA  
Contacts: + 12027518722  
emir@qualys.com  
www.qualys.com  
Activity: Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based security, compliance, and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings.



### RE/MAX ALBANIA

Representative: Jonida Troqe, Regional Director of RE/MAX Albania & Kosovo  
Address: Rr. Sami Frashëri, përballë restorant Juvenilja, Tiranë  
Contacts: +355 (0) 689022481  
jonida.troqe@remax-albania.al  
www.remax-albania.com  
Activity: Real Estate, Property Management Market Studies, RE/MAX Franchise Sales



### POWER AND GAS OPERATIONS SH.P.K. (PGO)

Representative: Greta Deljani, General Manager  
Address: Rr. Ibrahim Rugova, Kompleksi Green Park, Hyrja 1, Kati 5, Ap. 26, Tiranë  
Contacts: +355 (0) 696077455  
greta.deljani@gmail.com  
www.pgoalbania.com  
Business Activity: Energy, Power and Gas Wholesale Trading, Retail & Supply, Renewable Energy



### PRICEWATERHOUSECOOPERS AUDIT SH.P.K.

Representative: Loreta Peçi Këlliçi, Country Managing Partner  
Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë  
Contacts: +355 (0) 4 2242254  
loreta.peci@pwc.com  
www.pwc.com/al  
Activity: Accounting, Financial, Tax, Technology and Legal Consulting, Auditing



### PRINTEC ALBANIA (CYPRUS) LIMITED

Member of PrinTec Group of Companies  
Representative: Adrian B. Shehu, General Manager  
Address: Blvd. 'Zogu i I', P. EDICOM, Kati 10, Tiranë  
Contacts: +355 (0) 4 2258065 ext.101, Mobile: +355 (0) 692095248  
a.shehu@printecgroup.com  
www.printecgroup.com  
Activity: Solutions and Services provider for the Financial Institutions, Telco Industry, Large Retailers, Petroleum Companies, Government Organizations (Public & Private Sectors)  
Official Business Partner of **NCR Corporation / VeriFone / FICO / Qmatic, GLORY, OBERTHUR, DormaKaba and others**



### RELIKAJ SH.P.K.

Representative: Ramadan Likaj, President  
Other Contact: Vjollca Likaj, Administrator  
Griselda Hotaj, Attorney/ Lawyer  
Address: Koplik, Malësi e Madhe  
Contacts: +355 (0) 682041548, (0) 695466934  
relikaj@gmail.com,  
griseldahotaj@relikaj.net  
www.relikaj.net  
Activity: Production and Export of Medicinal Plants



### RING TELECOM SH.P.K.

Representative: Krenar Xhaferi, Administrator  
Address: Rr. Sami Frashëri, Njësia Administrative Nr. 5, Zona Kadastrale Nr. 8270, Nr. Pasurie 5/263, Tiranë  
Contacts: +355 (0) 676037771  
mxhaferi@ringtc.com  
www.ringtc.com  
Activity: Telemarketing Services. Call Center, Marketing, Customer Service, Telesales



### RO.GAT SECURITY LTD.

Representative: Marsel Mane, Administrator  
Address: Rr. e Kavajës, Pallati 100 Vitrinat, Tiranë  
Contacts: +355 4 2272615; 0692026425  
info@rogat-security.com  
www.rogat-security.com  
Activity: Security Services, Physical Security, CCTV, GPS, Alarm Systems and Patrolling. Import-Export & Trade of weapons. Indoor shooting range. Private training center for security personnel





**ROGNER HOTEL TIRANA**

Representative: Eva Xhepa,  
General Manager  
Address: Blvd. Dëshmorët e  
Kombit, Tiranë  
Contacts: +355 4 2235035  
info.tirana@rogner.com  
www.hotel-europapark.com  
Activity: Tourism, Hospitality



**SAFECOMM**

Representative: Filip Decka, CEO  
Other Contact: Nikolla Gjoni, COO  
Address: Rr. Abdi Toptani, Torre  
Drin Building, Kati 2, Zyra 23, P.  
Box 1001, Tiranë  
Contacts: +355 (0) 695346530  
info@safecomm.eu  
www.safecomm.eu  
Activity: Cyber Security,  
Telecommunications, Cyber  
Defense & Security, Cyber  
intelligence, Secure Encrypted  
Communications



**SHEGAJ-AGR SH.P.K.**

Representative: Adriatik  
Hadëri, Administrator  
Address: Dobraq, pranë ish  
SMT-së, Shkodër  
Contacts: +355 (0)  
692053078  
adriatikhaderi@gmail.com  
http://www.shegaj-agr.com  
Activity: Agrobusiness



**TASHKO PUSTINA -  
ATTORNEYS**

Representative: Flonja Tashko,  
Floran Pustina - Partners  
Address: Blv. Dëshmorët e  
Kombit, Kullat Binjake Qendra  
Tregtare, Kati 2, 1019, Tiranë  
Contacts: +355 (0) 4 2389190,  
(0) 4 2389192  
flonia.tashko@tashkopustina.  
com, floran.pustina@  
tashkopustina.com  
www.tashkopustina.com  
Activity: Law Firm, Legal  
Services



**TEGERIA SH.P.K.**

Representative: Lindjana  
Xhumari, Administrator  
Address: Qendra e Biznesit  
Tirana, Kati 11, Tiranë  
Contacts: +355 (0) 693750399  
diana@tegeria.com  
www@tegeria.com  
Activity: Digital Transformation  
Services, Technology  
Consulting, Software  
Development



**TELELINK ALBANIA SH.P.K.**

Representative: Erton Graceni,  
Administrator  
Address: Rr. Mujo Ulqinaku,  
Pallati Teknoprojekt, Kati 1, Ap.  
6, Tiranë  
Contacts: +355 (0) 689000017  
erton.graceni@tbs.tech  
www.tbs.tech  
Activity: Information  
Technology. IT business  
Services



**SIDERAL SH.P.K.**

Representative: Georgios  
Tsikandilakis, Administrator  
Address: Autostrada Tiranë -  
Durrës, Km. 24, Sukth, Durrës  
Contacts: +355 (0)  
689045514  
info@sideral.vionet.gr  
www.sideral.al  
Activity: Steel Import and  
Distribution



**SIGMA INTERALBANIAN  
VIENNA INSURANCE GROUP**

Representative: Klaidi Çitozi,  
General Director  
Address: Rr. Komuna e Parisit,  
Pall. Laura, P.O.Box. 1714,  
Tiranë  
Contacts: +355 (0) 42258254;  
(0) 694073849  
kontakt@sivig.al  
www.sivig.al  
Activity: Insurance, Financial  
Services



**STRATI COMPANY SH.P.K.**

Representative: Artur Strataj,  
Administrator  
Address: Godinë 5 katëshe,  
Kati i Parë, rruga Nacionale  
Tiranë-Ndroq, Km. 4, Tiranë  
Contacts: +355 (0) 4  
4504919  
info@stratiflowers.al  
www.stratiflowers.al  
Activity: Import Flowers



**TETRA SOLUTIONS SH.P.K.**

Representative: Genci  
Likoskëndaj, Administrator  
Address: Rruga "Gjin Bue  
Shpata", Pallati 2/1, Ap.2,  
Njesia Bashkiake Nr. 5, Tiranë  
Contacts: +355 4 4508855  
info@tetra.al  
www.tetra.al  
Activity: Information  
Technology. Automatic  
Parking Systems. Electric  
Vehicle Charging Solutions.  
Access Control Solutions. IT &  
Programming



**TEUTA DURRËS**

Representative: Arben  
Babameto, Administrator  
Address: Lagjja 15, Rr.  
Aleksandër Goga, Durrës  
Contacts: +355 (0) 52  
223094  
info@teutadurres.com  
www.teutadurres.com  
Activity: Import-Export,  
Production and Trade of Food  
Items



**(TONY'S) TG INTERNATIONAL**

Representative: Tonet Xhoga,  
General Manager  
Address: Rr. Sami Frashëri,  
Pallati NOBIS, Tiranë  
Contacts: +355 692028067  
info@tonys.al  
www.tonys.al  
Activity: Hospitality  
(Restaurant – Catering)





**TRIBAL WORLDWIDE**  
Representative: Juela Isaj, CEO  
Address: Observator Business Center, Kati 13, Rr. e Dibrës, Tiranë  
Contacts: +355 4 2419461, +355 4 2419462  
info@tribalworldwide.al  
www.tribalworldwide.al  
Activity: Communication, Advertising Agency



**ULYSSES ENTERPRISES SH.P.K.**  
Representative: Ervin Aliaj, General Manager  
Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë  
Contacts: +355 (0) 4 2253203, (0) 4 2253630  
ervin.aliaj@ulysses.al  
customerservice@ulysses.al  
www.fedex.com/al/contact  
Activity: Shipping Services, Air Transportation Company



**UNITED BANK OF ALBANIA**  
Representative: Amel Kovacevic, General Director  
Address: Rr. Dritan Hoxha, Nd. 11, H. 3, Njësia Bashkiake Nr. 7, Kodi Postar 1023, Kutia Postare 128, Tiranë  
Contacts: +355 (0) 4 2404575/6/7  
info@uba.com.al  
www.uba.com.al  
Activity: Banking Services



**VIAN BRANDS SH.P.K.**  
Representative: Vincenzo Hoxha, CEO  
Address: Rr. Asim Zeneli, Nr. 23, Tiranë  
Contacts: +355 (0) 692254060  
info@dangelo.al  
www.dangelo.al  
Business Activity: Confectionery Production, Stores & Distribution



**VIGAN GROUP**  
Representative: Arjodita Mustali, CEO  
Address: Rr. Medar Shtylla, Kompleksi Kika 1, Kati 2, Tiranë  
Contacts: +355 (0) 693302026  
info@vigangroup.com  
www.vigangroup.com  
Activity: Business Consultancy, Strategic giving for complex projects, BPO, ITO, SSC, R&D



**VILLAGE BY THE SEA**  
Representative: Kola Vukdedaj, Administrator  
Address: Rruga Sulejman Delvina, Golem, Kavajë  
Contacts: +13475247244  
archcontractors@gmail.com  
Activity: Hospitality



**UNITED TRANSPORT-UPS**  
*Authorised Service Contractor for UPS in Albania*  
Representative: Gent Joca, UPS Country Manager  
Address: Rr. Industriale Dytësore Vorë-Tiranë, Kodër Vorë, Postal Code: 1032, Vorë, Tiranë  
Contacts: +355 (0) 4 2259742  
info@albaniancourier.al  
www.ups.com; www.albaniancourier.al  
Activity: Courier, Logistics and Transportation Services, Local Service Provider for UPS in Albania/ Domestic Brand of courier services: Albanian Courier



**UPTECH SHPK**  
Representative: Mirgen Hoxha, CEO  
Address: Rr. Komuna e Parisit, Kompleksi Kika, Tiranë  
Contacts: +355 (0) 675446541  
contact@motomtech.com  
www.motomtech.com  
Activity: Software Development. Coding, installation, documentation, identification, etc. Architecture design and design of detail of the software system



**VATRA**  
Representative: Gerton Bejo, Founder & CEO  
Address: Rr. Papa Gjon Pali II, No. 11/1, Tiranë  
Contacts: +355 (0) 4 2270250  
gerton@vatra.net  
www.vatra.net  
Business Activity: Communication. Creativity Industry



**XHEKO IMPERIAL HOTEL**  
Representative: Eni Xheko, General Manager  
Address:  
Contacts: +355 4 2259574  
contact@xheko-imperial.com  
www.xheko-imperial.com  
Activity: Hotel. Hospitality



**ZHAN 92**  
Representative: Edmond Kristo, Administrator  
Address: Lagjja Skënderbej, ish Magazinat N.T.SH, Elbasan  
Contacts: +355 (0) 54 246677  
zhan92shpk@gmail.com  
Activity: Grocery Trade



# SMALL BUSINESSES & NGOS

Theethi  
Photography: Albert Cmeta

**VISIT**  
Albania

## A & A GROUP

Representative: Aliona Zeqiri,  
Executive Director & Partner  
Address: Rr. Brigada VIII, Pall.  
Teknoprojekt, Kati 2, Ap. 5  
(Vila Plus), Tiranë  
Contacts: +355 (0) 4  
4503832, (0) 4 2257671  
aa.international@aa-group.net  
www.aa-group.net  
Activity: Customs Brokers,  
Logistic, Transport, Shipping,  
Consulting

## ABRAHAM LINCOLN FOUNDATION OF ALBANIA

Representative:  
Paul Lofquist, President  
Address: Rr. Qemal Stafa, Nr.

184, Tiranë  
Contacts: +355 (0) 4 2230880  
info@lincoln.org.al  
www.lincolnalbania.org  
Activity: Educational  
Development and Workforce  
Training Organization

## AKSIONER INTERNATIONAL SECURITIES BROKERAGE

Representative:  
Mark Crawford,  
Chairman  
Address: Kutia Postare 2944,  
Tiranë  
Contacts: +355 (0)674006002  
info@aksioner.com  
www.aksioner.com  
Activity: Financial Services

## ALBANIAN CONSULTANCY

Representative: Gentian  
Barjamaj, Administrator  
Address: Rruga Sami Frashëri,  
Pallati Titan Konstruksion, K.  
10, Nr. 34, Tiranë  
Contacts: +355 (0) 4 4503233  
genti@albanianconsultancy.com  
www.albanianconsultancy.com  
Activity: Auditing, Consulting,  
Accounting, Taxation,  
Bookkeeping

## BAYER D.O.O. REPRESENTATIVE OFFICE

Representative:  
Orjana Janushaj, Country  
Manager  
Address: Rruga Elbasanit,  
Nr. 60, përballë Ambasadës

Amerikane,  
Ap 1/1, 1000, Tiranë  
Contacts: +355 (0) 4 2241988  
orjana.janushaj@bayer.com  
Activity: Pharmaceutical  
Representative Company

## BESLINDA RRUGIA

Representative:  
Beslinda Rrugia,  
Administrator  
Address: Rr. Andon Zako  
Çajupi, Nr. 10, 1019, Tiranë  
Contacts: +355 (0)  
692870496  
rrugiab@gmail.com  
www.besa-sherbimejuridike.  
com  
Activity: Translation and Legal  
Services

## BIG MACHINERY ALB SH.P.K.

Representative: Elderjan  
Vangjel, Administrator  
Address: Rr. "11 Nëntori",  
Lagjja "28 Nëntori", Pallati  
422/7, Kati 2, Elbasan  
Contacts: +355 (0)  
688033998  
info@bigmachinery.al  
www.bigmachinery.al  
Activity: Trade of new and  
used heavy machinery,  
construction equipment.

## BILANC SH.P.K.

Representative:  
Erion Tushe, CEO  
Address: Blv. Gjergj Fishta,  
Qendra Alpas, Kati 2, Shk. 2,  
Apt. 3, Tiranë  
Contacts: +355 (0) 4 4500222  
info@bilanc.com  
www.bilanc.com  
Activity: Accounting Software,  
Business Applications and  
Technology

## BUCAJ INTERNATIONAL SH.P.K. - BURGER KING

Representative: Shkumbin  
Muçolli, CEO  
Address: Blvd. Dëshmorët e  
Kombit, Kullat Binjake, Kulla  
2, Nr. 29, Tiranë  
Contacts: +355 (0)693058001  
shkumbin.muçolli@  
burgerking.al  
www.burgerking.al  
Activity: Fast Food Restaurant

## BUKURIA SHQIPTARE BELI

Representative:  
Beli Cafi, President  
Address: Rr. Mine Peza, Pall.  
102, Lagjja 4, Tiranë  
Contacts: +355 (0) 42256699,  
Mobile: +355 (0) 672079066  
beautybeli@gmail.com  
Activity: Beauty Salon, Trade  
of Cosmetics

## CLIMBIA ENTERPRISE SH.P.K.

Representative:  
Klajdi Xheraj, CEO  
Address: Egnatia Street,  
Building 33, Durrës  
Contacts: +355 (0)  
684271471  
klajdi.xheraj@hotmail.com  
Activity: Business Process  
Outsourcing, Staffing,  
Marketing & Sales, Project  
Management, Customer  
Support

## DEXI AL SH.P.K.

Representative: Ilir Halilaj,  
Administrator  
Address: Blv. Dëshmorët e  
Kombit, Kullat Binjake, Kulla  
Nr. 1, Kati 2, Tiranë  
Contacts: +355 (0)692716155  
ilir.halilaj@dexi.io  
www.dexi.io  
Activity: Software  
Development, Business  
Intelligence, Data Harvesting

## DM CONSULTING SERVICES ALBANIA SH.P.K.

Representative: Dritan Mezini,  
Managing Partner  
Address: Rruga Luigj  
Gurakuqi, P. 4, Apt. 7 (pranë  
Sheshit Avni Rustemi), Tiranë  
Contacts: +355 (0)692031581  
dmezini@dm-consulting.biz  
www.dm-consulting.biz  
Activity: Human Resources  
Services, duapune.comonline  
Job Portal, IT Consulting  
and Software Solutions,  
Outsourcing, Management  
Consulting

## EDISON KEÇI PF

Representative:  
Edison Keçi, Administrator  
Address: Rr. Mujo Ulqinaku,  
Lagja 12, Durrës  
Contacts: +355 (0)  
698587875  
edisonikeci@gmail.com  
Activity: Food Industry. Bakery  
and Pastry Shop

## EFA SOLUTION SH.P.K.

Representative:  
Etleva Laro, CEO  
Address: Rr. Gjergji Balshaj,  
Godina Nr. 6, Tiranë  
Contacts: +355 (0)696071313  
laro.e@efasolution.al  
www.efasolution.al  
Activity: Shoe Production and  
Trade

## EMBASSY OF THE UNITED STATES IN ALBANIA

Representative: Michael Ball  
Economic and Commercial  
Officer  
Address: Rruga Stavro Vinjau,  
14, Tiranë  
http://tirana.usembassy.gov  
Activity: Embassy

## ENDRIT XHAFERAJ PF

Representative: Endrit  
Xhaferaj, CPA

Address: Rr. e Bogdanëve,  
Pallati Eurocoll, Kati 1, Apt.  
1, Njësia Bashkiake Nr. 10,  
Tiranë  
Contacts: +355 (0)676040640  
endrit@xhaferaj.com  
www.xhaferaj.com  
Activity: Auditing, Accounting,  
Bookkeeping

## ENERGY DEVELOPMENT GROUP SH.A.

Representative:  
Sokol Meqemeja,  
Administrator  
Address: Rr. e Elbasanit,  
Vila Nr. 71, Tiranë  
Contacts: +355 (0)676044142  
info@edg.al  
www@edg.al  
Activity: Accounting Services,  
Legal Audits and Related  
Services

## EXBATT SH.P.K.

Representative:  
Blerim Blaku, CEO  
Address: Autostrada Tiranë-  
Durrës, Km. 1, Pajtoni  
Business Center,  
Kati 3, Tiranë  
Contacts: +355 (0)672424124  
blerim@exbatt.com  
www.exbatt.com  
Activity: Industrial Batteries

## FATMIR KAZAZI

Address: Rr. e Elbasanit,  
Pallati Edil-Al, Kati 2,  
Zyra 201, Tiranë  
Contacts: +355 4 2370178  
fatmir@kazaziconsulting.com  
www.kazaziconsulting.com  
Activity: Financial and Fiscal  
Consulting

## FONDACIONI FOOD BANK ALBANIA

Representative:  
Willemijntje Verburg,  
Chair of the Board  
Ilirian Gjoni, Executive Director  
Address: Rr. Ali Jegeni, Nr.  
24/4-ND, Sharrë, Tiranë  
Contacts: +355 (0)699952107  
info@foodbank.al  
www.foodbank.al  
Activity: NGO and Nonprofit  
Organization

## GDQ INTERNATIONAL CHRISTIAN SCHOOL

Representative:  
Lori Neuman,  
Director  
Address: Rr. Don Bosco,  
Tiranë

Contacts: +355 (0)692090515  
lori.neuman@gdqschool.org  
www.gdqschool.org  
Activity: Education,  
International School, K-12  
Cambridge International  
Centre, ACSI and MSA  
accredited

## GLOBAL ALBANIANS FOUNDATION

Representative:  
Mark Kosmo, Chair  
Address: 1960 Washington  
Street Braintree MA 02184,  
USA  
Contacts: +16173720931  
mark.kosmo@globalalbanians.  
org  
www.globalalbanians.org  
Activity: Not-for-Profit. Helping  
Albanian NGOs to raise  
money. Crowdfunding for  
Albanian NGOs. Developing a  
Program to Connect Diaspora  
and Homeland Country Youth

## GRANDA SH.P.K.

Representative:  
Gledis Dokushi,  
Administrator  
Address: Mikel Maruli,  
New Ring Road, Tiranë  
Contacts: +355 (0)  
692020181  
admin@grandahotel.com  
www.grandahotel.com  
Activity: Hotel & Hospitality

## GSL ENTERPRISE SUPPORT SH.P.K.

Representative:  
Blerti Lekbello, CEO  
Address: Bulevardi "Bajram  
Curri", European Trade Center  
(ETC), Kati 12, Tiranë  
Contacts: +355 (0)  
698033393  
blerti.lekbello@gslsupport.  
com  
www.gslsupport.com  
Activity: Staff Leasing. Human  
Resources. Outsourcing/  
Offshore Services

## THE HARRY T. FULTZ INSTITUTE

Representative:  
Arian Kapedani,  
General Director  
Address: Rr. Mine Peza,  
Tiranë  
Contacts: +355 (0) 4 2222008  
ariankapedani@hotmail.com  
www.harryfultz.edu.al  
Activity: Foundation, High  
School



**HATFINANCE – ARDIOLA HUTA**

Representative: Ardiola Huta,  
 Managing Partner  
 Address: Rr. Abdi Toptani,  
 Torre Drin, Kati 2-të, Nr. 22/1,  
 Tiranë  
 Contacts: +355 (0)682004181  
 ardiola.huta@hatfinance.al;  
 info@hatfinance.al  
 www.hatfinance.al  
 Activity: Audit, Financial  
 Services. Legal Audits and  
 Assurance; Accounting  
 & Taxation; Business  
 Development & Risk  
 Management

**HEALTHCARE PHARMA SOLUTIONS (HPS)**

Representative: Roland  
 Xhafaj, Executive Director  
 Address: Rruga Nikollë Filja,  
 Nr. 22, Tiranë  
 Contacts: +355 (0)  
 692064127  
 rolandxhafaj@hps.com.al  
 www.hps.com.al  
 Activity: Pharmaceutical  
 & Healthcare. Sales and  
 marketing services for RX,  
 OTC and Nutraceuticals.  
 Regulatory Affairs and  
 Pharmacovigilance services.  
 Clinical Research activities,  
 subcontracting. Market  
 Access & Governmental  
 Affairs

**INVEST**

Representative: Fabiola Duro,  
 Founder & CEO  
 Address: Rr “Brigada 8”, Nd.  
 Breezy, Kati 6, Ap. 21, PO  
 Box 1001, Tiranë  
 Contacts: +355 (0)  
 692091818  
 info@investfund.com  
 www.investfund.com  
 Activity: Angel Investors  
 Network and Consulting.  
 Fostering Entrepreneurship.  
 Start-up promotion. Find  
 investment opportunities.  
 Founded Innovation  
 Management Academy  
 Albania

**INSTITUTI JETA E RE**

Representative: Ilir Stavro,  
 Department Director  
 Other Contact: Paul Converse  
 Johnson, Leadership Trainer &  
 Business Coach  
 Address: Rr. Themistokli  
 Gërmenji, Nr. 6, Tiranë  
 Contacts: +355 (0)  
 694013731

ilir.stavro@ijr.al,  
 paulconversejohnson@gmail.  
 com  
 www.ijr.al  
 Activity: Religious Non-Profit

**INTELYCARE ALBANIA**

Representative: Fatos  
 Xhabrahimi, General Manager  
 Address: Blv. “Bajram Curri”,  
 ETC, Kati 10, Tiranë  
 Contacts: +355 (0)  
 697922511  
 fxhabrahimi@intelycare.com  
 www.intelycare.com  
 Activity: Information  
 Technology. Software  
 Engineering Company

**JUNIOR ACHIEVEMENT OF ALBANIA**

Representative: Blerina Guga,  
 Chief Executive Officer  
 Address: Rr. Pjetër Bogdani,  
 Nd. 10, H. 5, Ap. 13, Njësia  
 Administrative Nr. 5, 1019,  
 Tiranë  
 Contacts: +355 (0) 4 2259108  
 info@junior-albania.org  
 www.junior-albania.org  
 Activity: Non-Profit  
 Organization

**KLINIKA DENTARE KERAJ**

Representative: Kreshik Keraj,  
 Administrator  
 Address: Rruga Prokop Hima,  
 H. 1, Apt. 8, Tiranë  
 Contacts: +355 (0)  
 694010669  
 kkeraj@yahoo.com  
 www.klinikadentarekeraj.  
 business.site  
 Activity: Dental Clinic

**KONSORT**

Representative: Benard  
 Shehu, General Director  
 Address: Rruga “Vaso Pasha”,  
 Nd. 24, H. 26, Pallati Lura,  
 Tiranë  
 Contacts: +355 (0) 4 2260944  
 contact@konsort.com  
 www.konsort.com  
 Activity: Software  
 Development, IT Consulting,  
 Software Distribution

**KRESTON ALBANIA SH.P.K.**

A member of Kreston  
 International - A Global  
 Network of Independent  
 Accounting Firms of which is  
 a separate and independent  
 legal entity.  
 Representative: Rezar

Llukaçej, Owner/ Partner  
 Address: Rr. Muhamet  
 Gjollështa, Godina Qendra  
 Tregtare Ring, Shkalla 2, Kati  
 6, Apt. 6, Tiranë  
 Contacts: +355 (0) 44 50 42  
 81; +355 (0) 692094490  
 rezar.llukacej@kreston.al  
 www.kreston.al  
 Activity: Accounting, Auditing,  
 Tax, Legal and Other Advisory  
 Services

**KTECH-COMPUTERS**

Representative: Fatjon Kotoni,  
 Administrator  
 Address: Rr. Sulejman Pasha,  
 Pall. 2/1, Zyra 1, Tiranë  
 Contacts: +355 (0)  
 683860000  
 shqipnia-pc@hotmail.com  
 Activity: Computer Systems &  
 Services. Security Camera &  
 Maintenance

**LINKACROSS**

Representative: Jeff Barrett,  
 Director of Albanian Office  
 Address: Kompleksi Fiori Di  
 Bosko, Kulla 1, 194, Tiranë  
 Contacts: +355 (0)  
 696039269  
 albania@linkacross.org  
 www.linkacross.org  
 Activity: Consulting –  
 Business, Consulting – Legal  
 Services

**LLAMBI KARBUNARA**

Address: Lagjia Kastriot, Rr.  
 Brigada XI Sulmuese (Përballë  
 Tatimeve), Fier  
 Contacts: +355 (0)  
 696185179  
 hysip@yahoo.com  
 Activity: Trade of Hydro-  
 Sanitary Products

**M & M IVANAJ FOUNDATION INSTITUT**

Representative: Drita Ivanaj,  
 Executive Director  
 Address: Rr. Perlat Rexhepi,  
 Nd. 19, H. 9, Tiranë  
 Contacts: +355 (0) 4 4502680  
 info@ivanaj-foundations.org  
 www.ivanaj-foundations.org  
 Facebook: https://  
 www.facebook.com/  
 IvanajFoundations  
 LinkedIn: https://www.  
 linkedin.com/company/the-  
 martin-and-mirash-ivanaj-  
 foundation/  
 Instagram: https://  
 www.instagram.com/  
 theivanajfoundations  
 YouTube: https://www.

youtube.com/channel/  
 UC54ouvdRwTFyC-  
 CfSziVkcw  
 Business Activity: Non-Profit  
 Organization

**MIGENA KRIFSA PF**

Representative:  
 Migena Krifsa, CEO  
 Address: Rr. Vaso Pasha, Pall.  
 16, Shk. 3, Kati 2, Apt. 20,  
 Tiranë  
 Contacts: +355 (0) 4 4502680  
 migena.krifsa23@gmail.com  
 www.migenaphibrowsartist.  
 com  
 Business Activity: Beauty and  
 Aesthetic Salon

**ORACLE NETHERLAND BV ALBANIA**

Representative: Albert Kola,  
 Development Manager for  
 Albania and Kosovo  
 Address: Blvd “Bajram Curr”,  
 ETC Towers, No.12/25, 1000,  
 Tiranë  
 Contacts: +355 (0)692073418  
 albert.kola@oracle.com  
 www.oracle.com  
 Activity: Information  
 Technology

**PEDERSEN & PARTNERS**

Representative:  
 Pranvera Papamihali,  
 Country Manager  
 Address: Rr. e Elbasanit,  
 Pallati Edil Al-It, (në Krah të  
 Ambasadës Amerikane), Kati  
 2, Zyra 318, Tiranë  
 Contacts: +355 (0) 4 2377114  
 tirana@pedersenandpartners.  
 com  
 www@pedersenandpartners.  
 com  
 Activity: Employment and  
 HR Services (Management  
 Consultancy, Executive  
 Recruitment, Executive  
 Outplacement, Executive  
 Compensation, Executive  
 Assessment, Executive Talent  
 Mapping)

**PELINKU PF**

Representative:  
 Shkëlqim Pelinku, President  
 Address: Rr. 5 Maji, Concord  
 Center, Tiranë  
 Contacts: +355 (0) 4  
 2347425, Mobile: +355 (0)  
 692030750  
 pelinkujeans@yahoo.com  
 www.pelinku.com  
 Activity: Manufacture and  
 Trade of Garments. Travel  
 Agency

**RE-GAL SH.P.K.**

Representative:  
 Irena Qerrushi,  
 Administrator  
 Address: Larushk, Rruga  
 Nacionale Fushë-Krujë –  
 Tiranë, Km. 4  
 Contacts: +355 (0)685368363  
 eromobileri@gmail.com  
 www. eromobileri.al  
 Activity: Furniture Production  
 and Trade

**RIU MERMER**

Representative:  
 Elmi Murati, Administrator  
 Address: Rr. Kasem Shima,  
 Banesë Private 1-Katëshe, Nr.  
 29, Kashar  
 Contacts: +355 (0)  
 684071395  
 riu.murati@gmail.com  
 Activity: Manufacture of  
 Marble & Granit

**S.T.A. SH.P.K.**

Representative:  
 Ines Dika, Country  
 Representative  
 Address: Rr. Sami Frashëri,  
 23/9, Tiranë  
 Contacts: +355 (0)  
 692061713  
 info@sta-edu.com  
 www.sta-edu.com  
 Activity: Education, Country  
 Master Distributor of ETS Tests

**SOUVENIR ALBANIA**

Representative:  
 Ardit Bilani, Administrator  
 Address (1): Rruga Studenti,  
 Lagjia Qemal Stafa, Pallati i  
 ri pas Drejtorisë së Tatimeve  
 (Parrucë), Shkodër  
 Address (2): Rruga e Kavajës,  
 pas Qendrës Glob, Tiranë  
 Contacts: +355 (0)692072142  
 arditbilani@souveniralbania.  
 com  
 www.souveniralbania.com  
 Activity: Souvenirs,  
 Home Décor, Art Crafts,  
 Repairsments & Production

**STARNET SH.P.K.**

Representative:  
 Dritan Vreshta,  
 Executive Director  
 Address: Rr. Dritan Hoxha,  
 Ndërtesa 203, Kodi Postar  
 1023, Tiranë  
 Contacts: +355 (0)  
 682069199; 4 2413914  
 info@starnet.al  
 www.starnet.al  
 Activity: Internet Service  
 Provider

**STRATI & KOSTOPOULOS**

Representative: Besnik Strati,  
 Administrator  
 Address: Rr. Mustafa Qosja,  
 Pall. Nr. 8, Kati 3, Tiranë  
 Contacts: +355 (0) 4 2267622  
 besnik.strati@gmail.com,  
 stratibesnik@yahoo.com  
 www.stratipartners.al  
 Activity: Legal Services and  
 Fiscal Consulting

**STUDIO LIGJORE MIMOZA SADUSHAJ**

Representative:  
 Mimoza Sadushaj  
 Address: Rr. Vaso Pasha,  
 Pall 13/1, Tiranë  
 Contacts: +355 (0) 4 2266242  
 msadushi@hotmail.com  
 Activity: Notary Services

**TIRANA INTERNATIONAL SCHOOL**

Representative:  
 Jonathan Mudd, Director  
 Address: Fshati Mullet,  
 Komuna Petrelë, Kutia  
 Postare 1527, Tiranë  
 Contacts: +355 (0) 4 2365239  
 tirana@qsi.org  
 www.qsi.org.tirana  
 Activity: School, non-profit  
 institution. TIS offers a high-  
 quality education in the  
 English language for children  
 ages two through high school  
 graduation.

**TRIFOLIUM SHPK**

Representative: Admir Malaj,  
 CEO  
 Address: Rr. Petro Nini  
 Luarasi, P. Dolçka, K. II, Tiranë  
 Contacts: +355 (0)  
 674076538  
 trifolium.contact@gmail.com  
 www.trifolium.al  
 Activity: Coding Academy.  
 Software Development.  
 Consultancy

**VELA GROUP SH.P.K**

Representative: Migena  
 Schröder, Administrator  
 Address: Rr. Dritan Hoxha,  
 Ndr. 203, H.11, 1023, Tiranë  
 Rruga “Donika Kastrioti”,  
 Ndërtesa 1, H. 4, Nr.16,  
 Tiranë  
 Contacts: +355 (0)  
 697003060  
 info@holbertonschool.al  
 www.holbertonschool.al  
 Activity: Information  
 Technology. Education  
 Technology. Startups and  
 Innovation. Software products

and Development; Talent  
 bridge between different job  
 markets.

**VISION CONSULTING ALBANIA**

Representative: Melisa  
 Panariti, Legal Representative  
 Address: Rr. Brigada VIII,  
 Pallati Teknoprojekt, Godina  
 Nr. 23, Shk. 4, Apt. 8,Njësia  
 Bashkiake Nr. 5 1005, Tiranë  
 Contacts: +355 (0)684000684  
 mp@visionconsultingalbania.com  
 www.visionconsultingalbania.com  
 Activity: Legal Services, Legal  
 Assistance

**WESTERN ATLAS INTERNATIONAL LLC.**

Representative: Petrika

Kerenxhi, Service Delivery  
 Coordinator  
 Address: Rruga Semanit, Km.  
 1, Fshati Afrim i Ri, Fier  
 Contacts: +355 (0)682026038  
 petrika.kerenxhi@  
 bakerhughes.com  
 www.bakerhughes.com  
 Activity: Oil and Gas

**WORLD VISION ALBANIA**

Representative: Eljona Boçe  
 Elmazi, Executive Director  
 Address: Rruga Skënderbej,  
 Ndërtesa Nr. 8, Shkalla. 3, Ap.  
 Nr. 8.3.28, P.O. Box 1725,  
 Tiranë  
 worldvisionalbania@wvi.org  
 http://www.worldvision.al/  
 Activity: Non-Profit  
 Organization

**ASSOCIATES**  
**Contact Info**

**BURSA SHQIPTARE E TITUJVE ALSE SH.A.**

Representative: Nada Vokshi,  
 CEO  
 Address: Rr. Nikolla Tupe, Nr.  
 1, Kati 3/1, Tiranë  
 Contacts: +355 (0) 4 2243808  
 info@alse.al  
 www.alse.al  
 Activity: Financial Sector.  
 Trading Services for Securities  
 Bought-Sold by Portfolio  
 Investors. Membership  
 Services to Banks and  
 Brokerage Firms. Listing  
 Services for Government &  
 Business Issuing Entities.

**EDLIRA ZALOSH NJA NDOCAJ**

Address: 1468 Maryland  
 st, Grosse Pointe Park, MI  
 48230, USA  
 Contacts: +0015867449571  
 transxpu@gmail.  
 Activity: Logistics. Non-  
 Emergency Medical  
 Transportations Services

**EMT EXPERTISE MARKETING TRADE LTD.**

Representative: Dr. Arben  
 Memo, CEO  
 Address: Rr. Hamdi Shijaku,  
 P.6, Ap.3, Tiranë  
 Contacts: +355 (0) 2233448  
 arben.memo@emt-al.com  
 www.villaulliri.com  
 Activity: Importing, Exporting  
 & Technical Expertise on Food  
 and Chemical Specialties.  
 Consulting on ISO Quality

and Safety Management  
 Standards.

**HILTON GARDEN INN IN TIRANA**

Representative: Selcuk Kazan,  
 General Manager  
 Address: Alpas Center, 146,  
 Bulevardi Gjergj Fishta, 1001,  
 Tiranë  
 Contacts: +355 (0) 4 2200444  
 hgitirana@hilton.com  
 www.hgitirana.hgi.com  
 Activity: Hotels, Bar,  
 Restaurant, Conference &  
 Events

**MERMER BALLIU**

Representative: Jorgji Balliu,  
 President  
 Address: Zona Industriale,  
 Korçë  
 Contacts: +355 (0) 82 244530  
 iridaballiu@yahoo.com  
 www.mermerballiu.al  
 Activity: Marble Processing

**VILLA ULLIRI SH.P.K.**

Representatives: Sarah  
 Gjimaraj, Lulzim Gjimaraj - Co-  
 owners  
 Address: Radhimë, Orikum,  
 Vlorë  
 Contacts: +355  
 (0) 699952165;  
 +0016098025679  
 villaulliri@gmail.com  
 www.villaulliri.com  
 Activity: Tourism and  
 Hospitality, Farm to Table  
 Restaurant; Agritourism;  
 Cultural Learning Center





Theeth  
Photography: Albes Fusha

**VISIT**  
Albania





Korça  
Photography: Albert Ometa

**VISIT**  
Albania

# AMCHAM MEMBERS

Listed by  
Business Activity



- » Alfa Butrint Shpk (Hotel Butrinti)
- » Bereqet Sh.p.k.
- » BUÇAJ International Sh.p.k. - Burger King
- » Dajti Ekspres
- » Europetrol Durrës Albania Sh.a.
- » Gustoso
- » MFKT, L.L.C. DBA Osteria Italian Restaurant
- » VIAN BRANDS Sh.p.k.
- » Villa Ulliri
- » Xheko Imperial Hotel

- » Pelinku PF
- » Souvenir Albania
- » Strati Company Sh.p.k.
- » Tobacco Holdings Group Sh.p.k.
- » Zhan 92 Sh.p.k.

## CONSULTING-BUSINESS

- » ABKONS
- » Albanian Consultancy
- » Avannive Consulting Sh.p.k.
- » BALFIN Group - Balkan Finance Investment
- » Bindi Sh.p.k.
- » Boga & Associates
- » CBS Creative Business Solutions
- » D&A Fin Partner
- » Deloitte Albania
- » DM Consulting Services Albania Sh.p.k.
- » EMT Expertise Marketing Trade Ltd.
- » ENERGY DEVELOPMENT GROUP Sh.a.
- » Engineering & Risk Management Consultant Sh.p.k.
- » Frost & Fire Consulting IDRA Sh.p.k.
- » INNVEST
- » KPMG Albania Sh.p.k.
- » LinkAcross
- » Nexia AL Sh.p.k.
- » NOA Sh.a.
- » PricewaterhouseCoopers Audit Sh.p.k.
- » Strati & Kostopoulos
- » Vatra
- » Vigan Group

## BEAUTY SALON

- » Bukuria Shqiptare Beli
- » Migena Krifsa PF

## BUSINESS PROCESS OUTSOURCING

- » Climbia Enterprise Sh.p.k
- » EuroCom CX
- » Vigan Group

## CABLE CAR SERVICE

- » Dajti Ekspres

## CAR AND VEHICLE TRADE & RENT

- » Albanian Motor Company
- » Artinel 95 Sh.p.k.
- » Auto Star Albania
- » Big Machinery Alb Sh.p.k.
- » Enterprise Rent a Car Albania
- » PARK PLACE

## COMMERCE, WHOLESALE AND RETAIL

- » AON Sh.p.k.
- » Bindi Sh.p.k.
- » Bozgo Sh.p.k.
- » Coffee Club Albania
- » Dekon Frigo Sh.p.k.
- » Dinamo Sh.a.
- » Efa Solution Sh.p.k.
- » EXBATT Sh.p.k.
- » FRIGO FOOD Sh.p.k.
- » GBX Sh.p.k.
- » GLOBAL CUCINE PROFESSIONALI SH.P.K.
- » Iris Sh.p.k.
- » J&B Sh.p.k.
- » Marketing & Distribution, Albania
- » Miell Tirana Sh.a.

## COMMUNICATION

- » Bindi Sh.p.k.
- » BNT Electronics
- » Communication Progress Sh.p.k.
- » ONE Telecommunications SHA
- » PIK Sh.p.k.
- » TCN
- » TRIBAL Worldwide
- » Vatra
- » Vodafone Albania Sh.a.
- » CONSULTING-ENGINEERING

## ADVERTISING AND GRAPHIC DESIGN

- » McCANN Tirana
- » PIK Sh.p.k.
- » TRIBAL Worldwide
- » Vatra

## AGROBUSINESS

- » ADG SH.PK (LUFRA)
- » AGROTEK ALB
- » AlbGarden
- » CBS Creative Business Solutions
- » E.H.W. Sh.p.k.
- » Erzeni Sh.p.k.
- » Gjrofarma
- » Jordil Sh.a.
- » Miell Tirana Sh.a.
- » SHEGAJ-AGR Sh.p.k.
- » TONA-ALB Sh.p.k.
- » Villa Ulliri

## AUDITING, ACCOUNTING, BOOKKEEPING

- » Albanian Consultancy
- » Avannive Consulting Sh.p.k.

- » Boga & Associates
- » Deloitte Albania
- » Endrit Xhaferaj
- » Ernst & Young Albania
- » Fatmir Kazazi PF
- » Grant Thornton
- » HATFINANCE - Ardiola Huta
- » KPMG Albania Sh.p.k.
- » Kreston Albania Sh.p.k.
- » Nexia AL Sh.p.k.
- » PricewaterhouseCoopers Audit Sh.p.k.

## BANKS

- » American Bank of Investments
- » Credins Bank
- » Intesa Sanpaolo Bank of Albania
- » Procredit Bank Sh.a.
- » United Bank of Albania

## BAR, RESTAURANTS, CATERING

- » (TONY'S) TG INTERNATIONAL



## PROJECTS

- » ALB-STAR Ltd.
- » Alufloor Sh.p.k.
- » Bindi Sh.p.k.
- » Gruppo Koni
- » GSA Sh.p.k.
- » Matrix Konstruksion

## CONSULTING-LEGAL SERVICES

- » "CC LAW" SHPK
- » ABKONS
- » Beslinda Rrugia
- » Boga & Associates
- » CR Partners
- » D&A Fin Partner
- » Deloitte Albania
- » Fatmir Kazazi PF
- » Frost & Fire Consulting
- » KALO & ASSOCIATES
- » KPMG Albania Sh.p.k.
- » Kreston Albania Sh.p.k.
- » LinkAcross
- » Strati & Kostopoulos
- » Tashko Pustina - Attorneys
- » VISION Consulting Albania

## CONSTRUCTION

- » ALB-STAR Ltd.
- » Alufloor Sh.p.k.
- » B.A.D. Sh.p.k.
- » Bindi Sh.p.k.
- » Delia Group
- » EGNATIA Group Sh.a.
- » ETS Sh.p.k.
- » Europetrol Durrës Albania Sh.a.
- » FAVINA Sh.p.k.
- » Gener 2
- » INA Sh.p.k.
- » Junik Sh.p.k.
- » Kika Sh.p.k.
- » Matrix Konstruksion
- » P.V.N. - Hotel Colosseo
- » SALILLARI Ltd.
- » Tobacco Holdings Group Sh.p.k.

## CONSTRUCTION MATERIALS PRODUCTION

- » Alufloor Sh.p.k.
- » Alumil - Albania
- » ANTEA Cement
- » Berdica Cement

- » FAVINA Sh.p.k.
- » Fushë Kruja Cement Factory
- » Riu Mermer
- » SALILLARI Ltd.

## CONSTRUCTION MATERIALS AND MACHINERIES TRADING

- » Alufloor Sh.p.k.
- » ANTEA Cement
- » Berdica Cement
- » FAVINA Sh.p.k.
- » GBX Sh.p.k.
- » Llambi Karbunara PF
- » Mermer Balliu
- » SALILLARI Ltd.
- » SIDERAL Sh.p.k.

## COSMETICS TRADE AND ESTHETICS

- » Bukuria Shqiptare Beli
- » Migena Krifsa PF

## CUSTOMS AGENCY

- » A & A Group

## EDUCATION, PRIVATE SCHOOLS

- » Abraham Lincoln Foundation of Albania
- » GDQ International Christian School
- » S.T.A Sh.p.k.
- » The Harry Fultz Institute
- » Tirana International School
- » Turgut Ozal Education Sh.a.
- » Vela Group Sh.p.k.

## HOME APPLIANCES, ELECTRONICS

- » B.A.D. Sh.p.k.
- » BNT Electronics
- » ETS Sh.p.k.
- » GLOBAL CUCINE PROFESSIONALI SH.P.K.
- » J&B Sh.p.k.

## EMPLOYMENT AND HR SERVICES

- » AIMS International - Albania
- » DM Consulting Services Albania Sh.p.k.
- » GSL Enterprise Support Sh.p.k.
- » Pedersen & Partners

## ENERGY

- » AON Sh.p.k.
- » BALFIN Group - Balkan Finance Investment
- » Devoll Hydropower Sh.a. subsidiary of Statkraft AS
- » ENERGY DEVELOPMENT GROUP Sh.a.
- » ETS Sh.p.k.
- » FAVINA Sh.p.k.
- » GSA Sh.p.k.
- » KESH Sh.a.
- » Power and Gas Operations Sh.p.k. (PGO)

## EXPLORATION AND RESEARCH SERVICES

- » DEMA-PATIN

## FINANCIAL SERVICES AND INSTITUTIONS

- » AK-INVEST Sh.a.
- » AKSIONER International Securities Brokerage
- » American Bank of Investments
- » Bursa Shqiptare e Titujve ALSE Sh.a.
- » CBS Creative Business Solutions
- » Credins Bank
- » D&A Fin Partner
- » EasyPay
- » Ernst & Young Albania
- » Financial Union Tirana/Western Union
- » HATFINANCE - Ardiola Huta
- » Intesa Sanpaolo Bank of Albania
- » IuteCredit Albania
- » KPMG Albania Sh.p.k.
- » NOA Sh.a.
- » Procredit Bank Sh.a.
- » "Sigal Life Uniqa Group Austria" sha.
- » United Bank of Albania

## FOOD AND BEVERAGE PRODUCTION

- » ADG SH.P.K (LUFRA)
- » AQUILA GROUP Sh.p.k.
- » Bereqet Sh.p.k.
- » Birra Korça Sh.p.k.
- » BUÇAJ International Sh.p.k. - Burger King

- » Coca-Cola Bottling Shqipëria
- » E.H.W. Sh.p.k.
- » Edison Keçi PF
- » EGNATIA Group Sh.a.
- » Erzeni Sh.p.k.
- » Gjiofarma
- » Gustoso
- » Kantina e Pijeve Gj. K. Skënderbeu
- » Lajthiza Invest Sh.a.
- » Miell Tirana Sh.a.
- » Relikaj Sh.p.k.
- » Teuta Durrës
- » TONA-ALB Sh.p.k.
- » VIAN BRANDS Sh.p.k.

## FOOD AND BEVERAGE TRADE

- » ADG SH.P.K (LUFRA)
- » AGROTEK ALB
- » ALBANIAN DISTRIBUTION & DEVELOPMENT
- » American Noble Coffee
- » AQUILA GROUP Sh.p.k.
- » Birra Korça Sh.p.k.
- » Bozgo Sh.p.k.
- » BUÇAJ International Sh.p.k. - Burger King
- » Dekon Frigo Sh.p.k.
- » DEVI 20-Group Sh.p.k.
- » Edison Keçi PF
- » EGNATIA Group Sh.a.
- » Erzeni Sh.p.k.
- » FRIGO FOOD Sh.p.k.
- » Gjiofarma
- » Kantina e Pijeve Gj. K. Skënderbeu
- » Lajthiza Invest Sh.a.
- » Miell Tirana Sh.a.
- » VIAN BRANDS Sh.p.k.

## FOUNDATIONS, ASSOCIATIONS, NGOS, PROJECTS

- » Abraham Lincoln Foundation of Albania
- » Albanian-American Development Foundation (AADF)
- » CBS Creative Business Solutions
- » Fondacioni Food Bank Albania
- » GDQ International Christian School

- » Global Albanians Foundation
- » Instituti Jeta e Re
- » Junior Achievement of Albania
- » LinkAcross
- » M & M Ivanaj Foundation Institut
- » The Harry Fultz Institute
- » World Vision Albania

## FURNITURE MANUFACTURING AND TRADE, SHELVING UNITS

- » EURO-BIÇAKU Sh.p.k.
- » GSA Sh.p.k.
- » RE-GAL Sh.p.k.

## GLASS INDUSTRY

- » Alufloor Sh.p.k.
- » Guardian Glass

## HEALTHCARE AND RELATED SERVICES

- » American Hospital Sh.a.
- » GREEMED
- » Healthcare Pharma Solutions (HPS)
- » Iris Sh.p.k.
- » Klinika Dentare Keraj
- » MedikLine Stewart Sh.p.k.
- » MONTAL Sh.p.k.
- » O.E.S DISTRIBUTION
- » Qendra e Mjekësisë së Punës Sh.p.k.

## HOSPITALITY

- » Alfa Butrint Shpk (Hotel Butrinti)
- » Dajti Ekspres
- » Duda Sh.p.k. - Hotel Adriatik & Adriatik Tours
- » GRANDA Sh.p.k.
- » KASTRATI HOTELS & TOWER Sh.p.k. (Mak Albania Hotel)
- » P.V.N. - Hotel Colosseo
- » Rogner Hotel Tirana
- » Villa Ulliri
- » Village by the Sea
- » Xheko Imperial Hotel

## INSURANCE

- » Intersig Vienna Insurance Group
- » SIGAL Uniqa Group Austria

- » "Sigal Life Uniqa Group Austria" sha.
- » Sigma InterAlbanian Vienna Insurance Group

## INTERNET PROVIDER

- » Ring Telecom Sh.p.k.
- » Starnet Sh.p.k.

## INVESTMENT MANAGEMENT

- » BALFIN Group - Balkan Finance Investment

## ITC SYSTEMS, EQUIPMENT, SOFTWARE DEVELOPMENT

- » ALOSYS COMMUNICATIONS S.R.L
- » Atom Sh.p.k.
- » Bilanc Sh.p.k.
- » BNT Electronics
- » C.C.S. Shpk
- » Communication Progress Sh.p.k.
- » Dexi Al sh.p.k.
- » DM Consulting Services Albania Sh.p.k.
- » EasyPay
- » EuroCom CX
- » Facilization Sh.p.k.
- » GJIRAFIA SHQIPERI SHPK
- » InfoSoft Systems Sh.p.k.
- » Intech + Sh.p.k.
- » IntelyCare Albania
- » Konsort
- » Nokia Solution Branch OY Albania
- » Oracle Netherland BV Albania
- » PrinTec Albania (Cyprus) Limited
- » Qualys Inc.
- » Ring Telecom Sh.p.k.
- » S2 Albania
- » SAFECOMM
- » Shqipnia-PC
- » TCN
- » Tegeria Sh.p.k.
- » Telelink Albania Sh.p.k.
- » TETRA SOLUTIONS SH.P.K.
- » Trifolium Sh.p.k.
- » UpTech Shpk

## LANGUAGE SERVICES

- » Beslinda Rrugia
- » VISION Consulting Albania

## LOGISTICS

- » A & A Group
- » Dedja Shipping Sh.p.k.
- » Edlira Zaloshnja Ndocaj
- » International Trans 06
- » Marketing & Distribution, Albania

## MEDICINAL DEVICES DISTRIBUTION

- » GREEMED
- » MONTAL Sh.p.k.

## MEDICINAL PLANTS AND HERBS

- » Relikaj Sh.p.k.

## NOTARY SERVICES

- » Mimoza Sadushaj

## OIL &amp; GAS

- » Europetrol Durrës Albania Sh.a.
- » Power and Gas Operations Sh.p.k. (PGO)
- » Western Atlas International Inc.

## PACKAGING MATERIALS, PACKAGING MACHINERIES

- » Dimapak Sh.p.k.
- » Etna Polimer Sh.p.k.
- » Lajthiza Invest Sh.a.
- » Teuta Durrës

## PHARMACEUTICAL

- » Bayer D.O.O. Tirana Representative Office
- » BGP Products Switzerland GmbH (Viatrix)
- » Farmatech Sh.p.k.
- » Fufarma Sh.a.
- » Rejsi Farma
- » ZYRE E PERFAQSISE HOFFMANN- LA ROCHE

## REAL ESTATE, PROPERTY ASSESSMENT

- » BALFIN Group - Balkan Finance Investment
- » Century 21 Albania
- » Matrix Konstruksion

- » RE/MAX Albania

## SECURITY SCREENING

- » S2 Albania

## SECURITY SYSTEMS AND SERVICES

- » ATOM Sh.p.k.
- » BNT Electronics
- » RO.GAT SECURITY Ltd.
- » Shqipnia-PC
- » TCN

## SHOE PRODUCTION AND TRADE

- » Efa Solution Sh.p.k.

## TELEPHONY SERVICES

- » ONE Telecommunications SHA
- » Ring Telecom Sh.p.k.
- » Vodafone Albania Sh.a.

## TEXTILES AND GARMENT MANUFACTURING

- » Pelinku PF

## TOBACCO

- » British American Tobacco Albania
- » Japan Tobacco International
- » Marketing & Distribution, Albania
- » Philip Morris Albania Sh.p.k.
- » PRIMALL Sh.p.k.
- » Tobacco Holdings Group Sh.p.k.

## TRANSPORT AND COURIER SERVICES

- » DHL International (Albania) Ltd.
- » International Trans-06
- » Ulysses Enterprises Sh.p.k.
- » United Transport-UPS

## TRAVEL AND TOUR AGENCY

- » Duda Sh.p.k. – Adriatik Tours
- » Elite Travel Group
- » Pelinku PF



**FOUNDING & HONORARY MEMBERS**

<b>Gary A. Moinette</b>	Former AmCham President
<b>Lorenzo Roncari</b>	Former AmCham Vice President
<b>Krenar Loloçi</b>	Former AmCham Board Member
<b>Nick Karas</b>	Former AmCham Board Member
<b>Charles Levesque</b>	Former Economic/Commercial Officer, US Embassy

**HONORARY MEMBERS OF AMCHAM:**

<b>Alexander Arvizu</b>	US Ambassador to Albania
<b>Charles Levesque</b>	Former US Economic Commercial Officer to Albania
<b>David Anderson</b>	Former AmCham President
<b>James Jeffrey</b>	Former US Ambassador to Albania
<b>Jeffrey Griffin</b>	Former AmCham President
<b>John L. Withers</b>	Former US Ambassador to Albania
<b>Lorenzo Roncari</b>	Founding Member
<b>Marcie Ries</b>	Former US Ambassador to Albania
<b>Floreta Faber</b>	Former Executive Director of AmCham Albania
<b>Henry Jardine</b>	Former US Deputy Chief of Mission to Albania
<b>Mark Crawford</b>	Former President of AmCham Albania
<b>Enida Bezhani</b>	Former Executive Director of AmCham Albania



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LEADER

**8**  
COMPANIES  
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AND VOLUNTARY PENSION

**3**  
COUNTRIES  
ALBANIA, KOSOVA,  
NORTH MACEDONIA

**1**  
MILLION  
CUSTOMERS

**2100**  
EMPLOYEES AND  
AGENTS



### PROPERTY INSURANCE

With only 1 euro per m<sup>2</sup> you can insure your house or any property against fire, earthquake, etc. During the 2019 earthquakes alone, SIGAL UNIQA compensated thousands of affected customers by paying over 10 million euros in damages.



### BUSINESS INSURANCE

Having a business means facing several different challenges daily. That's why SIGAL UNIQA always launches insurance packages that make your work easier. Property Insurance, Vehicle Insurance, Liability Insurance and Employee Insurance to keep you safe 24 hours a day.



### PRIVATE PENSION

Any individual or employer can decide to contribute to SIGAL's Pension Fund, in addition to the mandatory contribution to the state pension. Voluntary pensions are more flexible in contributions, have fiscal facilities and in case of disaster/misfortune, the undrawn amount is inherited by their heirs.



### PRIVATE HEALTH

Private Health Insurance is an opportunity to cover 100% of the financial costs that every individual must bear in case of an accident or sudden illness.



### LIFE PLUS

Insurance dedicated to serious diseases, with coverage up to 1 million euros. You choose the best hospital in Europe or across the world, SIGAL UNIQA takes care of the rest.



### MOTOR INSURANCE

SIGAL UNIQA offers online car insurance and has introduced its newest service "AutoSOS", road assistance that comes to your aid in any country of the region or Europe whenever you have problems/issues with your vehicle.