



AMERICAN CHAMBER OF COMMERCE
DHOMA AMERIKANE E TREGTISË

YEAR BOOK

2023



Berat Castle
Photography: Albes Fusha

VISIT
Albania



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AMERICAN CHAMBER OF COMMERCE
DHOMA AMERIKANE E TREGTISE



**AMERICAN CHAMBER OF
COMMERCE IN ALBANIA**
YearBook 2023

PUBLISHER
American Chamber of
Commerce in Albania

GRAPHIC DESIGN:
Eduard Bujari

AmCham thanks all people and companies who have provided materials and informations for this Yearbook. The content of this publication cannot be reproduced in full or part without the prior written permission of the publisher.

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“ Një fillim i mbarë për një të ardhme të sigurtë... ”



Providing top quality products, customer service, and technical support, Berdica Cement is a market leading distributor of cement, chemicals and additives for the building materials, coatings and paint industries in the Western Balkans.





Porto Palermo Castle, Himara
Photography: Albes Fusha



Letter from the **U.S. Ambassador** **to the Republic** of Albania, Yuri Kim



Dear American Chamber of Commerce Members

As we begin another century of U.S. - Albania ties, our partnership is stronger than ever. Albania and the United States have worked hard together to advance our common goals in democracy, defense, and business. In recent years, members of the American Chamber of Commerce - Albanians and Americans together - helped Albania overcome several shocks including the 2019 earthquake and the pandemic, and more recently the economic and inflationary effects of Russia's unprovoked war against Ukraine. Despite these challenges, we have deepened our bilateral economic cooperation and are taking U.S.-Albania cooperation to a new level.

I am pleased to see that trade between the United States and Albania is growing and U.S. FDI is increasing. During 2022, trade exchanges were almost double the level of 2019 and U.S. direct investment into the Albanian economy at the end of 2022 was triple the level of 2019. American companies are more interested than ever in the Albanian market, and several renowned U.S. brands have entered the market. Albania will surely attract more trade and investment with the United States as the government continues to rationalize and streamline rules and procedures, resolve property claims, root out corruption from its

business and justice sectors, and strengthen its partnership with the American business community. The U.S. Embassy looks forward to working in partnership with AmCham to improve Albania's investment climate and enable Americans and Albanians alike to benefit from and create greater prosperity for our two countries.

Sincerely,
Yuri Kim
U.S. Ambassador to the
Republic of Albania



Distribution Company

Devi 20 Grup shpk is a distribution company founded in 1993 in Tirane, Albania. We are specialized in the distribution of food products to mini markets, super markets and wholesales in the Albanian market.

We provide the bridge between the people who produce food and those who sell it. We buy in bulk, store them in our warehouses, and then transport them to retails, wholesale buyers and are expanding to horeca sector as we believe that Albanian prosperity will come from tourism.

We currently are working with high profiled partners in the food industry such as Bungee, Okechamp, Bonduelle.

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Letter from the **AmCham President,** Enio Jaço



Dear AmCham Member

As we reflect on the past year, it is important to acknowledge the ongoing challenges of the post-pandemic phase, the sluggish economy impacted by inflationary pressure and the impact of conflict in Ukraine on our lives and businesses. Despite these challenges, I greatly admire the resilience and creativity demonstrated by our community. We are happy to recognize that AmCham community is the healthiest and strongest in a very long time! We have reached the highest membership level and revenue in the history of AmCham Albania. The US-Albanian economic relations have entered a completely new level, resulting in significant increase of US investments and doubling of

the trade relationship between our two countries. New US firms – small and large – are entering Albania, providing opportunities for our members to tap into the growing trade and investment. Our internal working culture remains as vibrant as ever, with our committees making huge contribution to new strategies and activities. We have also strengthened our institutional cooperation with six AmChams in the Western Balkans, resulting in three conferences in Tirana, Belgrade, and Skopje, as well as European and US events. These conferences have provided a platform for our members to connect with businesses and governments across the region. Needless to say, that the economic impact of our work, would be much stronger if it weren't for the investment and business climate,

which we are working tirelessly to improve. We thank you for your contributions through committees and working groups, which have been critical to this effort. As we look ahead, we will continue to advocate for your concerns, strengthen our institutional relationships globally, and build bridges with the Government to better serve our members with business opportunities outside of Albania. We are excited about the opportunities and challenges that lie ahead, and we invite you to stay engaged around AmCham. Together, we can turn the unusual tides into opportunities and continue our success story.

Thank you for all your support!

My Best,
Enio Jaço



Llogara Park
Photography: Albes Fusha
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Albania



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*Për herë të parë në Shqipëri,
një produkt financimi i dedikuar
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This project was made possible through the generous support of the American people through the U.S. Agency for International Development (USAID) under the USAID CATALYZE Western Balkans – Engines of Growth (EoG) Activity. The contents of the document are the responsibility of the authors and do not necessarily reflect the views of USAID or the United States Government



Prej vitit 1995
Garanci për shëndetin e familjes tuaj



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Cili është roli juaj në ALUMIL ALBANIA?

Si Menaxher i Përgjithshëm, unë menaxhoj operacionet e përgjithshme të kompanisë. Unë jam i ngarkuar me mbikëqyrjen e aktiviteteve të përditshme të biznesit, monitorimin dhe motivimin e stafit, menaxhimin e kostove operacionale, sigurimin e një shërbimi të mirë ndaj klientit, përmirësimin e proceseve të administrimit, krijimin e strategjive të duhura për përfitimin dhe mbështetjen e kompanisë dhe menaxhimin e strukturës së përgjithshme organizative. Role të tjera përfshijnë sigurimin e mbajtjes së përgjegjësive të lartë sociale, vlerësimin e rreziqeve dhe përcaktimin e qëllimeve strategjike.

Fokusi ynë është arritja e shtyllave të një plani 5-vjeçar:

- Promovimi i sistemeve me efikasitet të lartë
- Ndërgjegjësimi për qëndrueshmërinë
- Informacion dixhital
- Përmirësimi i shërbimeve të klientit
- Përmirësimi i besnikërisë

Si arrini sukses në rolin tuaj?

Si Menaxher i Përgjithshëm, arritja e suksesit në rolin tim kërkon një kombinim faktorësh. Një kombinim i udhëheqjes, komunikimit, zhvillimit të ekipit dhe fokusit të orientuar drejt rezultateve janë faktorë thelbësorë për sukses. Duke qëndruar të përqëndruar në qëllimet tona, duke komunikuar në mënyrë efektive, duke investuar në njerëzit tanë dhe duke dhënë rezultate, ne mund të drejtojmë suksesin e organizatës sonë. Nga aspekte të ndryshme, dashuria dhe kënaqësia e asaj që bëni mund t'ju udhëheqë në sukses!!

Çfarë ju pëlqen më shumë në punën tuaj?

Unë jam i apasionuar pas rolit tim dhe gjej kënaqësi të madhe në udhëheqjen dhe zhvillimin e një ekipi, duke nxitur rritjen e biznesit dhe duke kontribuar në suksesin e organizatës. Çdo ditë sjell sfida dhe mundësi të reja për të mësuar dhe rritur, gjë që e mban punën interesante dhe emocionuese. Nga puna me departamente të ndryshme brenda organizatës tek bashkëpunimi me klientët dhe palët e tjera të interesuara, ka gjithmonë diçka të re dhe emocionuese për t'u trajtuar.

Na tregoni diçka interesante për veten tuaj.

Më pëlqen të udhëtoj, të eksploroj vende të reja dhe të takoj njerëz me kulturë të ndryshme. Të kuptuarit e kulturave të ndryshme na lejon të jemi më të hapur, më pranues dhe tolerantë ndaj njerëzve të tjerë. Diversiteti kulturor është shumë i rëndësishëm, ne mund të mësojmë nga njëri-tjetri, por së pari, duhet të kemi një nivel të mirëkuptimit për njëri-tjetrin.

GEORGIOS BATSAKIS
Menaxher i Përgjithshëm
Alumi Albania



Letter from the Executive Director, Neritan Mullaj

Dear Members

There were many significant events in 2022 that I'd like to highlight, but the organizational strategy we developed in cooperation with the Board stands out first. Our goal is to bring about meaningful change in the work of the American Chamber of Commerce in Albania -- in order to influence the business climate, foster regional relationships and establish the organization as the leading voice of the business community.

The Investment Agenda has driven AmCham Albania's work since 2021, but, through our experts in 2022, we had the opportunity to participate in working groups with Ministry of Finance experts to integrate our recommendations into their investment promotion and economic development strategy. Moreover, following the release of the AmCham Business Index results, we participated in a conference that focused on the pressing issue of the emigration of the workforce, which has left all sectors of the economy with a labor shortage.

These are among the reasons why the lobbying process is the most critical element of our work. Through it, we not only serve you and meet your requests but also help strengthen the business climate in the country and give positive arguments to foreign investors after every call we make for them to invest in Albania.

When we talk about improving the

business climate, we consider all factors: from fiscal, tax and customs policies to respecting property rights and copyright. On all these elements, we have worked and continue to work through our Committees, whose volunteer experts have made their knowledge and experience available to us to transform the issues you bring to us into real improvements for the business environment.

The flagship event for 2022 was the Smart City Conference, which brought to Tirana representatives of prominent American technology brands, academics and mayors from across the region. The American Chamber of Commerce played a crucial role in promoting opportunities that Albania and other Western Balkan countries offer through investments in technology, including cybersecurity, digitization of public services, green investments and the digital transformation of our cities. I also cannot leave out the Regional AmChams Meeting in Tirana, another cooperation event aimed at building a better business environment in the region. Participating AmChams agreed to continue to work together to advocate for a better business climate and to promote all the opportunities that the region offers to investors. It is time for Albania and other Western Balkan countries to challenge themselves and orient their strategies toward technology investments as the best way to develop their economies and improve the

living standards of their communities. And AmChams in the region have an important role to play in this process. Regional cooperation was at the forefront of our work this year. The Trade Mission to Belgrade, where there were 28 American ICT companies interested in the region, was another significant moment in our work to bring positive regional cooperation to increase foreign investments.

We will continue to develop our network because it enables you to establish connections that serve your business and personal growth. The U.S. Independence Day celebrations are a time when we come together to remind each other that the ideals of freedom, democracy and prosperity are what unite us, not only as Albanians but also as two nations.

This has been an important year that has helped me strengthen my relationships with the Board of Directors, consolidate our cooperation with all the actors in the market and have an excellent working relationship with you. I hope we will continue to successfully work together as we face new challenges in 2023.

Thank you for your support and trust in the American Chamber of Commerce in Albania.

Best regards,

BEST REGARDS,

Neritan Mullaj



Kruja Castle
Photography: Albes Frishta

VISIT
Albania



the HeadHunter®

Dear Honourable Reader!

Dear Honourable Companies!

Welcome to the "new normal" of Work!

Covid, Remote Work, Generation Alpha and the upcoming Chat GPT and Generation Z, all continue to evolve, companies are still challenged to move to the 'new normal'.

Do you have already a clear vision on the future way of working?
Or, are you still looking for the right thing to do?

Regardless where you are as a business, we can all agree today that the pandemic, remote work, generation Alpha has impacted the future of our workforces, and chat GPT and generation Z will impact it even more (the great resignation, the war for talent, a focus on well-being and organization needs...). The expectations are higher than ever.

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The HeadHunter Group - the international leader in HR Consultancy, HR Training, Executive Search and Recruitment, with offices in twelve different countries (Albania, the United States, Bosnia & Herzegovina, Kosovo, Macedonia, Montenegro, Bulgaria, Greece, Cyprus, Mexico, Canada and Serbia) and its team of experienced professional has the "new normal" expertise and knowledge to be your partner in navigating these unprecedented times.

At The HeadHunter Group, we pride ourselves on offering innovative and high-quality human resources solutions that are tailored to meet the unique needs of each of our clients.

Our comprehensive service offering includes everything from:

- HR Consultancy;
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- Tailored Assessments and Surveys;

With a focus on Quality, Professionalism, and Integrity, you can be sure that you're working with a partner you can trust. With our global reach and local expertise, we're the clear choice for companies looking to navigate the "new normal" and brace the future of our workforce!



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AmCham Board



Edlisa Muka

VICE-PRESIDENT

Balfin Group
Our success with AmCham in the coming months and years will be measured not only by how much each of us contributes to our daily lives, but also by the shared vision and aspirations we will have. I am sure that in this aspect, we are on the right track.



Reshard Kellisi

SECRETARY

The Harry T. Fultz Institute



Enio Jaso

CBS Creative Business Solutions

AmCham is the strongest champion of American - Albanian business values. Its principles of fair competition and free enterprise have guided AmCham into what has become today - a successful platform where members can connect, network and advocate

"One of the most impressive things about AmCham is our unique quality of being a gentle giant, one of the largest business organizations in Albania with the distinct mission of readiness and reliable capability to step in and lobby on behalf of our members' interest while improving the business climate in Albania by promoting ethical standards and integrity in all business activities."



Juela Isaj

TREASURER

DDB Albania

"I am proud to be part of an institution which continues to be strong and offer its members better environment to do business"



Ilië Rudi

BOARD MEMBER

Abi Bank

AmCham shows that is vested to better our business climate. The good work and collaboration from the AmCham Team, to the volunteer-based Committees and the Board, is strength of this chamber's voice for our interests. Privileged to contribute!



AMERICAN CHAMBER OF COMMERCE
DHOMA AMERIKANE E TREGTISË

BOARD MEMBER

Burger King Albania



Shkumbin Mucolli

We are proud of our AmCham membership, as a great example of strength wrought in the union of diverse business experiences.

BOARD MEMBER

Grant Thornton

Contributing towards the implementation of the Investment Agenda published by AMCHAM is a privilege as one feels that it is adding value to our members, to the community and the society, at large.



Kleadi Kodra



Riviera, Albania
Photography: Albes Fusha

VISIT
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Executive Staff

Code of Ethics

As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:

Government Engagement:

Member Businesses shall respect the rule of law in their engagement with the government:
 Respect laws and regulations and adhere to the rule of law;
 Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law;
 Refrain from attempting to influence any interests through the exchange of gifts, money, or Information;
 Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

Business Conduct:

Member Businesses shall engage in fair and ethical business practices:
 Uphold the law in exercising their business activity and conduct business transparently;
 Neither accept nor offer any form of bribery in conducting business;
 Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations;
 Apply environmentally responsible business practices.

Employee Conduct:

Member Businesses shall provide a safe and ethical working environment:
 Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker;
 Provide a safe and healthy working environment in the workplace;
 Tolerate no embezzlement or profiteering;
 Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company;
 Employees shall conduct themselves in such a way that brings honor and respect to the organization.

Community Contribution:

Member Businesses shall play an active role in the community:
 Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health, cultural and other activities;
 Whenever possible, encourage employees to give back to the community through volunteering their time or resources.





YEAR
2022
IN
REVIEW





January 31, 2022,

Meeting with the Investment Council

The Investment Council held an Ad-Hoc Meeting to present MFE priorities as per intervention areas for the improvement of the business climate in follow up of recommendations of IC and business community. Improving the business and investment climate is the absolute priority of the American Chamber of Commerce in Albania Chamber and its members, which has been materialized through the Investment Agenda.

January to September 2022,

In January 2022, the Investment Council, led by the Ministry of Finance and Economy, held a special meeting to present the government's priority in following the recommendations set by the Business Community, which also included the Chamber's recommendations published in the Investment Agenda. To follow up and address these recommendations, 6 roundtable discussions were established with high-level representatives from the Ministry of Finance and Economy and from the business community. In September 2022, a summary meeting was held with the Prime Minister to discuss the status of these recommendations and how their follow-up will continue.

February 15, 2022,

Implementing the recommendations of the Investment Agenda,

AmChamAlbania establishes working groups. Representatives of the Committees and senior leaders of the Chamber discussed the practical implementation of the



eight key issues of the Investment Agenda, an important part of which has been considered by the Ministry of Finance in the reform it is undertaking to improve the business climate.

February 16, 2022,

Meeting with the tobacco industry

The tobacco industry talks to AmCham Albania experts about the challenges of the sector. Companies representing the Tobacco Industry and the Head of Committees at AmCham had an open discussion about the issues facing this industry and the best ways to address them.

February 17, 2022,

Networking Breakfast focused on the future of tourism in Albania and the region,

The role of the World Travel & Tourism Council in facilitating international partnerships with top global investors in tourism development. The Working Breakfast with Mr.Tziallas has served as an intimate gathering of members with significant investment in the Albanian tourism and hospitality sectors.



Mars 21, 2022

AmChams in Europe roundtable

AmChams in Europe has organized a live event titled "Ukraine, the Baltics, and the Nordic Region: Discussing Security, Narratives, and Business Outlooks". Members had the opportunity to hear from Andy Hunder, President of AmCham Ukraine. The roundtable discussion provided the members with the latest updates from AmCham Ukraine and current security concerns within the Baltics and the Nordic region.



Mars 23, 2022,

Meeting of Digital Business Committee

The important role of the digital economy is making the work of AmCham's Digital Business Committee ever more prominent. Committee members have met to discuss its annual work plan and exchanged views on defining the issues on which the work will focus. These do not only arise as a result of the recommendations of the Investment Agenda but also serve the implementation of AmCham Albania's major policies in service to its members.



March 29, 2022,

Business Developing event in cooperation with Trifolium Shpk.

Investments in workforce training to deal with the post pandemic. Upskilling and reskilling for information and communication technologies with Special Guest, Mr. Richard Wang CEO of Coding Dojo, A global educational technology company, a Venture Partner with NextGen Venture Partners, and serves as a committee Member for various Future of Work and education-focused leadership councils.

April 20, 2022,

Regional Cyber Camp organized by AKCESK

Regional Cyber Camp organized by AKCESK with the support from DCAF, OSCE, RCC, One Telecommunication, AmCham Albania, and other strategic partners focuses on a very sensitive topic like cybersecurity and the importance to create a secure



online environment. The event aims to develop practical skills for cooperation and exchange of information between regional institutions responsible for cyber security.

May 13, 2022

Implementing Investment Agenda recommendations

The recommendations of the Investment Agenda and their prioritization in the working tables organized by the Ministry of Finance and Economy, has been the topic of the discussion of the American Chamber with representatives of the Ministry of Finance. The follow-up and implementation of these recommendations in the strategy that the government is drawing up, remains a work priority of the American Chamber.

May 20, 2022,

AmChams meeting in Washington

30 AmChams under the umbrella of AmChams in Europe met in the first ACE – US Conference post-pandemic. AmCham Albania was represented by Executive Director Neritan Mullaj. The delegation of AmChams in the EU had meetings in the US State Department, Senate, Congress, and APCO. The meeting served to demonstrate the solidarity of the AmChams with Ukraine but also to address ongoing disruptions like inflation and the impact of the war on both economies of EU countries and the US.



May 26, 2022,

Start ups and IPR, Activity

World day of Intellectual Property In the American Chamber of Commerce offices was held the activity “Startups and intellectual property as an engine of innovation and economic development” in the framework of the World Intellectual Property Day. Experts from different institutions representing AmCham and stakeholders shared their experiences on different topics

June 2,

Investment Council meeting

The President of AmCham Albania speaks at the Investment Council for an efficient process of public consultation not only de jure but also de facto

June 21 2022

Business Forum in collaboration with Deloitte Albania

“Challenges and Opportunities with the Young Work Force (Gen Z and Millennials)” This meeting had a focus on: Understanding its key characteristics. Discussions with participants on how to address the expectations of this segment of the workforce that already makes up a major part of it.

June 27, 2022

Annual Press Conference 2022

The President of the American Chamber of Commerce, Mr. Enio Jaço held the Annual Media Conference on the developments that have affected the AmCham community during 2021 and beyond



June 29, 2022

Business Forum with the General Director of Customs Mr. Genti Gazheli.

This meeting was focused on The use of reference prices for the calculation of customs value. Carrying out customs procedures through online applications and some problems faced by the business The relationship between taxpayers and the customs administration - contacts between them to clarify issues and ways to act to bring changes in customs to each taxpayer.

July 07, 2022

4th of July

The American Chamber of Commerce in Albania in cooperation with the US Embassy in Tirana had organized once again the annual event to celebrate the 246th anniversary of the United States’ Independence Day. As usual the event was attended by the US Ambassador, Mrs. Yuri Kim, US Embassy staff, members of the American community living and working in Albania, and AmCham members.



September 9, 2022,

Roundtable with Prime minister Edi Rama

At the discussion table with Prime Minister Edi Rama, on the recommendations previously conveyed by the Chambers of Business for improving the climate and strengthening the dialogue, the American Chamber through the Executive Director Neritan Mullaj appreciated the commitment undertaken by the government so far, as well as requested the continuation of this cooperation at even faster rates. The recommendations forwarded by the Chamber were published in June 2021 through the document “Investment Agenda 2021”, the implementation of which leads to the improvement of business climate parameters.



September 20 – 21, 2022,

Smart City, a Western Balkans Regional Conference.

A first-time 2 days conference is supported by the U.S Department of State and U.S. Embassies in the Western Balkans countries and organized by AmCham in Albania. The interest in this conference has been to introduce innovations, services and platform solutions in relation to smart cities as

a potential way for Western Balkans municipalities to evolve in Smart Cities way. Around 24 leading tech companies were present at this conference and also 16 Mayors from western Balkans.

September 20, 2022,

Networking dinner for Smart City

AmCham hosted a network dinner with all participants in the Smart City Conference

September 29-30, 2022,

AmCham in cooperation with Kalo & Associates organize “Balkan Arbitration Conference”

This conference brought together the best international legal and economic experts to discuss the implementation of arbitration by illustrating practical cases in other countries .

October 7, 2022

AmChams In Europe, Best Practice in Sofia.

The representatives of AmChams across Europe and Eurasia gathered in Sofia. The Executive Director of American Chamber of Commerce in Albania Neritan Mullaj and the Business Development Manager Arian Leco were part of the conference to share their Best Practices and ideas among peers by discussing challenges, sharing experiences, learning, and debating to ensure the highest possible standards of their operations.

October 18, 2022,

Tax Committee meeting

Tax Committee experts have met to discuss the lob-

bying processes in which the Chamber is involved, but also to implement the activities plan of the Committee for the fourth quarter of 2022, emphasizing the elements of advocacy and training.

October 20, 2022,

The Legal Committee meeting

The legal Committee had a meeting to discuss the lobbying processes on legislative changes, the way to build institutional relations with the administration, as well as informational meetings on the new laws that have been implemented in order to inform the members.

October 24, 2022

Meeting with healthcare sector

The American Chamber of Commerce in Albania organized a working meeting with healthcare sector representatives to create a new avenue of networking and cooperation that aims to diagnose and address in a timely manner the issues faced by businesses operating in areas related to the healthcare system, which includes pharmaceutical companies, private hospitals, medical laboratories and others that serve the sector.

26 October 2022

Meeting with AmCham Italy

AmCham representatives had meetings with representatives and member companies from the American Chamber of Commerce in Italy at their Milan office. The meeting serves to exchange information and presented the investment potential of Albania. Companies like Amazon - AWS, Honeywell, Coca-Cola, and Deloitte expressed interest and are exploring opportunities to invest in the country.



October 28, 2022

Meeting with the representatives of the American Webster University in Athens, and representatives of Law Firm, Strati & Kostopoulos, Besnik Strati General Director, and Angelos Kostopoulos, Partner and Assistant Professor at Webster University, talking about the capacities of the workforce in Albania, and the way businesses collaborate with universities to develop curricula that support the needs of the labor market.

November 1-2, 2022

Trade mission with ICT sector- Beograd

The leaders of AmCham and members businesses representing the ICT sector or smart solutions were present at the Trade mission of 27 American companies organized in Belgrade in the framework of the AmCham regional meeting. AmCham business representatives interacted with counterparts from America and businesses in the region to develop cooperation opportunities.

November 11, 2022,

Meeting with ICT Group

Follow -up discussions with ICT companies' members of the AmCham. The meeting was focused on concrete ways of cooperation with American ICT companies who target Albania and the Region in their business plans and can find potential partners here.

November 14, 2022,

Meeting of Labor & Ethics Committee

The development of human capital not just to serve the businesses but also to provide a long-term solution for the emigration of labor forces, must be the focus of businesses and policymakers. The meeting of the Labor and Ethics Committee paid attention to the issue as well as served to plan the events for



the last quarter of the year, where professional development through training and efficient policies occupies an important place.

November 17, 2022,

General Assembly 2022.

The General Assembly is a core event of the Chamber, where the members participation plays a key role in electing leadership positions of the Chamber. During last year's elections, members were able to elect for a two year term, the Vice President, the Treasure and one Board Member. The event will be attended in person. The General Assembly had two sessions. During the first session, senior public officials including US Ambassador Ms. Yuri Kim, Deputy Minister of Finance and Economy Ms. Olta Manjani, had addressed the General Assembly.

December 14, 2022

Joint Conference with Monitor magazine,

"The challenge of workforce future in Albania" A conference that brought together business organization, academics and entrepreneurs to talk about the emergency of workforce emigration. During the conference Executive Director Neritan Mullaj presented the AmCham Business Index and the report on the development of the economic



climate and discussed the phenomenon of human capital movement through statistics and their opinions.

December 16, 2022

Business Forum,

Discussion on new bill on Income Tax Law, AmCham and Tax & Custom Committee This meeting was focused on the presentation of the new draft law on income tax law, focusing on the changes introduced for the business according to actual planification. Experts from Tax & Customs committee and representatives from MFE were gathered for a round table open discussion with AmCham members.





HIGH LIGHTS

ADVOCATING AT AMCHAM
AMCHAM COMMITTEES
AMCHAM PUBLICATIONS





AMCHAM ADVOCATING

We at the AmCham Albania, the international business community of opportunity and dialogue, are aware that the culture of dialogue is what allows society to progress. We strive for exchange of opinions and constructive suggestions between and at all levels of operation of the economy, science, the state, civil society and other stakeholders.

The AmCham Albania advocacy framework comprises six committees, which include over 60 representatives of companies and experts in their fields. With our knowledge and vision, we wish to contribute to the overall development of society and establishment of a better business and living environment in Albania. The Investment Agenda report, which also runs under the AmCham advocacy program, has been connecting the public administration and the businesses for over two years, thereby pushing the boundaries, breaking down stereotypes and contributing to produce a significant lift in Albania's standing in global ranking reports and foster a dynamic and enabling economic environment.

Through the extensive network of members from different sectors, we integrate knowledge, create new ideas and propose concrete solutions through a culture of dialogue, thus acting as the voice of Albania and international companies.

During 2022, AmCham Albania worked closely with the government on the implementation of 40 recommendations which were offered in 2021 as support

to Government's actions to improve their reforms by enabling an attractive investment climate and drive economic growth. According to AmCham experts, if implemented, the recommendations would

In January 2022, the Investment Council chaired by the Ministry of Finance and Economy held a special meeting to present the priority of the government in following the recommendations set by the Business Community, of which the Chamber was also a part through the recommendations published in the Agenda of Investments. In this regard as a follow up action by the Ministry of Finance and Economy, six round tables were established with high representatives from government and experts from business as the economy table which addressed issues on digitalization, economy, foreign investments; the education and employment table which address issues on education, employment, pension funds and human capital development; the table of the fiscal framework which treated recommendation in relation with tax and customs matters; the anti-corruption desk which treated recommendations about anti-corruption and public procurement; the Structural reform table and the inspection table.

While the recommendations related to the improvement of the public consultation process were not included for discussion at the above-mentioned tables, but on June 1, 2022, the Investment Council again held a special meeting to present the findings and recommendations on this process.



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SOLUTIONS

WE NETWORK

Furthermore, AmCham has continued its work on addressing concerns of different industries as well as challenges faced by businesses on key issues that affect the business climate in Albania. AmCham's 22 years of experience, combined with the expertise of its committees, guided the Chamber in its discussions with the government and parliamentary bodies on law-making processes and the impact of changes in legislation on businesses.

The new Income Tax Law drew great efforts by AmCham Tax & Customs Committees- which put together comments on the law. Our experts identify many issues in the proposed bill therefore we lobbied with the government to postpone the approval of the draft for this year. This was a great achievement of our lobbying activities since the government welcome the comments and started to work more closely with our experts.

The Fiscal Package also came under the focus of the Tax Committee, which prepared a consolidated

document related to the 2023 Fiscal Package. Issues relating to the tax procedures, new penalties were highlighted, plastic tax ect. were highlighted in the document.

AmCham also focused its efforts in lobbying on behalf of several industries, dealing with issues that affect their day-to-day operations. These included lobbying in Ministry of Justice on behalf of the legal industry following changes to the data protection law that would hit the industry.

Protecting the interests of member businesses is not done through lobbying alone. AmCham carefully monitors all proposed legislation changes as well as actively participates in commenting and making suggestions on new draft laws. To convey the opinion of AmCham's experts to the right audience, the Chamber is a member of the Investment Council and the Tax Council, where it channels the voices and opinions of its members in a professional manner.



WE CELEBRATE





Ardentica Monastery
Photography: Albes Fusha
VISIT
Albania

AMCHAM COMMITTEES

The Board of Directors establishes Committees focused on topics aligned with AmCham Albania's overall goals and objectives. They are the preferred body for addressing issues due to the agility, expertise and flexibility inherent in the groups.

The overall aim of AmCham's Committee must be aligned with the mission of the Chamber - to be the leading voice of American business in Albania. Through Committee's system, AmCham Albania encourages cooperation between member companies, enabling them to identify and address common issues, and achieve common goals.

The Tax and Customs Committee

CHAIR: **Alketa Uruçi** Boga & Associates



VICECHAIR: **BLERINA DAKA** BALFIN GROUP



SCOPE This Committee's aim is to monitor and analyze important changes and developments in tax legislation. It shall seek not only to inform members of changes, mainly related to taxes, but also to contribute with expertise in interaction with government institutions related to the legislative landscape. It shall further engage with Customs authorities to streamline procedures and controls with the goal of reducing red-tape and costs for members. It shall collaborate closely with the other Committees as well." on matters of commons interest.

In 2022, the AmCham Taxes and Customs Committee continued the dialogue with top officials at the tax and customs administrations, keeping information flowing not only on the usual issues that arise from day-to-day business activities but also on preliminary discussions on major legislation pieces like the Fiscal Package 2023, the Law on income tax as well as other government-proposed legislation changes. The committee has also focused on providing training to members on the latest methods for operational developments in customs and taxes.

The Regulatory, Legal & IPR Committee



CHAIR: ALBANA KARAPANCO
PWC



VICECHAIR: ENED TOPI
Deloitte Albania

SCOPE The committee's aim is to continuously monitor and interact with Albania's regulatory bodies related to their rules and practices. It aims to contribute to having an adequate legal framework, providing information and recommendations to relevant institutions and members. It informs and educates members on legislation-related developments in a timely manner, sending legal information on a quarterly basis. The committee also lobbies, raises awareness, and drafts strategies on IPR-related issues. The Committee also covers public procurement processes and works closely with other committees.

The Regulatory, Legal and IPR Committee had a broad spectrum of activities in 2022, dealing with issues affecting procedures, laws and regulatory systems that govern business activities. Moreover, it organized lobbying processes to assist industries and improve related items of legislation. The Committee prepared an consolidated letter for the Ministry of Justice to improve the new law on data protection. The Committee's work plan helped to build stronger institutional relationships between AmCham and government institutions.

The Labor and Ethics Committee



CHAIR: Roden Pajaj, Deloitte Albania



VICECHAIR: ENDRI CELA, DUDA SH.P.K. - HOTEL ADRIATIK & ADRIATIK TOURS

SCOPE The Committee aims to address issues related to the management of human resources, compliance with labor regulations and laws, the Labor Code, HSE, Code of ethics and anti-corruption practices. The Committee actively engages on issues related to Business Ethics and cooperates with many stakeholders in order to address issues related to HR management. This Committee will also work closely with other AmCham Committees.

Labor relations and educating businesses with clear and coherent notions of business ethics were the foundation of the Labor and Ethics Committee's work in 2022. The Committee continued the tradition of institutional collaboration with entities in charge of drafting laws related to the labor market, maintaining a clear balance in providing information to members so they can keep up and comply with the laws affecting their operations. Vocational training methods and HR best practices were also an important part of the Committee's activity plan.

Investment & Trade Committee



CHAIR: Adrian Shehu, TCN



VICECHAIR: GRANT VAN CLEAVE, VELA GROUP SH.P.K.



VICECHAIR: REXHINO CEKREZI, TRIFOLIUM

SCOPE Enhancing investments and trade are the key goals of AmCham. Thus, this Committee focuses on the facilitation of trade and investments, be they domestic or FDIs, and the improvement of the overall business climate. It contributes to and monitors the AmCham Business Survey. The Committee also aims to work towards identifying the competitive advantages of Albania (e.g., in the form of a study). Finally, the Committee shall seek to engage with other AmChams in the region to build a dialogue and a joint approach on cross border trade and all the elements related to it. This Committee investigates the possibilities of cooperating with the Albanian Diaspora in the U.S. It collaborates closely with the other Committees as well.

The Trade and Investment Committee focused its work in 2022 on attracting foreign investments to Albania, forwarding to the relevant authorities the opinions and suggestions of AmCham members with the aim of improving the basic parameters of the country's business climate, which ultimately will help attract foreign investments. The Committee was very active in the lobbying process on the new Unified Investment Law, which is expected to be of fundamental importance to the business climate.



Tirana
Photography: Albes Fusha
VISIT
Albania



Landscape, Albania
Photography: Albes Fusha

VISIT
Albania

The Digital Business Committee



VICECHAIR:
Linda Shomo
Easy Pay

SCOPE The mission of this Committee is to help members embrace the opportunity of the digital economy, to help leaders across private and public sector to explore and build the digital future. This committee would help to increase awareness and build a confidential environment where business executives can learn about its benefits, on how to implement the right strategies for the future and share best practices or their experiences with the other less advanced members. The Digital Business Committee would help companies develop a digital agenda for their own business, in order to capitalize on the opportunities of digitization and minimize the dangers of competition. The Digital Business Committee is the most recently established Committee of the American Chamber of Commerce in Albania.

The Digital Business Committee is the newest Committee of the American Chamber of Commerce in Albania. It has helped bring the Chamber closer to technological development issues that have an impact on the business community. The Committee's work in 2022 included an extensive analysis on how to have an impact in the development of digital processes, and, more specifically, the deployment of e-signature, the promotion of digital commerce and the training of businesses on technological innovations.

Tourism & Hospitality Committee



VICECHAIR:
Elvis Kotherja
Elite Travel



VICECHAIR:
Nikolla Gjoni
Safecomm

SCOPE Incentivize investments in the tourism sector, ensuring tourism sustainability and supporting the industry through improving country's image are the main objectives in the Tourism and Hospitality committee. It will aim to represent tourism sector to related member's interest, for growing partnership and investment with the travel and tourism sector.

A new Committee was created by the Board of Directors about the Tourism and Hospitality in Albania. The Focus areas of this committee will be:

- Advocacy to support the key requirements of the industry.
- Facilitating the public private dialog on strategies to reopen Albania safely and sustainably to international travelers, promote domestic tourism, and provide financial relief for owners, operators, and industry employees.
- Developing and improving the Hospitality, Travel and Tourism sector in the country

PUBLICATIONS



AmCham Business Index

The AmCham Business Index is one of the Chamber's most important publications as it reflects the opinion of its members on the business climate in the country and the level of ease with which businesses operate in the Albanian market. The AmCham Business Index provides a clear overview of the perception of our members of issues faced by them related to the country's economy, ranging from the most important factors of the business climate such as the level of corruption and informality to government policies affecting taxes and the businesses relationship with the tax authorities. The report's findings are very important to AmCham. Its results help us guide and design the work plan and lobbying processes we should focus for the year. In its seventh edition, AmCham Business Index noted that the business climate has seen a slight improvement of 0.71 percent, noting a more positive perception of business climate among members, while reflecting a deterioration of the Business Index in several areas. These included monopoly and unfair competition, internal political climate, overall tax levels and government bureaucracy.

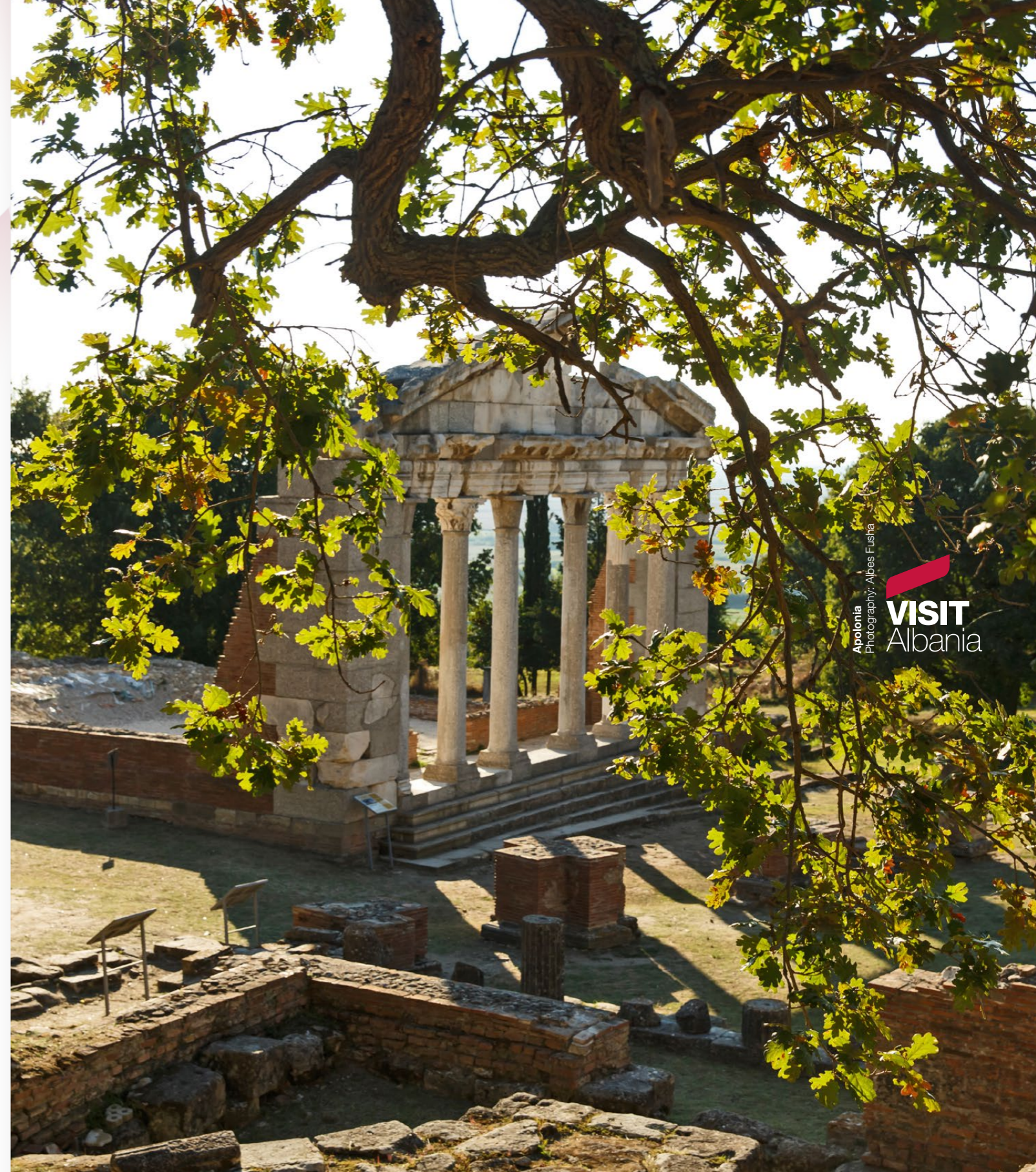


The Year Book

The Year Book is one of the most prestigious publications of the American Chamber of Commerce in Albania, and it has been undergoing continuous changes, reflecting the changes taking place within the organization. Through the Year Book, AmCham presents its work to the entire business community as well as government and international institutions. The Year Book is presented at the AmCham General Assembly. It contains all the activities the Chamber has carried out during the year. This publication helps members become more familiar with every aspect of the Chamber's work throughout the year. It also helps members present their data to a wide audience at home and abroad. The year's entire suite of activities is publicized through the Year Book, including the official meetings that AmCham leaders conduct as part of lobbying efforts as well as annual networking events. Most importantly, the Year Book serves as a platform to properly present AmCham members to the public at large.

AmCham Bulletin

The AmCham Bulletin is one of the most recent publications of the American Chamber of Commerce. Which served to promote AmCham policies, events, and as well as members and their activities. In this new media space, members have had their dedicated space not only to the news they want to share within the AmCham community, but also to bring an economic opinion and share their expertise with others. In the AmCham Bulletin, they have found their space, and the latest economic developments in the country are expressed in the change of legislation or regulatory systems that serve the business activity. The Bulletin has a dedicated space even for the news coming from AmCham Eu and American Chamber in Washington



Apollonia
Photography: Albes Fusha
VISIT
Albania

Notes for AmCham Financial Report for 2022

The American Chamber of Commerce in Albania (AmCham) acquires its income through membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept any financial aid from any government or subdivision thereof, or from any other source that would

tend to prevent the Chamber from having freedom of action. This is how the Chamber preserves its independence and can best serve its members. The Chamber's expenses comprise administrative costs incurred from regular operations, costs of organizing and conducting activities, as well as costs for producing its publications. AmCham is committed to

administer the funds with which it is entrusted by its members with great accountability. AmCham strives to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a financial position that is comparable to the previous year. For more information, the next page shows the Report of Income and Expenses for the last three years (2020-2022).



Financial report 2022

Report of Income, Expenses and Accounts as of December 31, 2022
All figures are in Albanian Lek (ALL)

Year	2020	2021	2022
Opening Balance	11,443,044	12,493,612	15,446,390
Income	21,925,622	26,888,016	46,504,655
Membership	20,188,247	24,687,601	24,983,654
From other organizations			
Services	1,725,395	2,190,170	3,958,715
Publications	-	-	-
Projects	-	-	17,476,754
Investments	11,979	10,245	10,332
From non-main activity	-	-	75,200
Other	-	-	-
VAT	-	-	-
Expenses	20,999,411	23,853,731	46,223,269
Capital Expenditures	490,571	777,077	1,663,878
Personnel	10,435,680	11,261,261	13,600,350
Administration	6,934,523	6,920,758	9,769,591
Services	2,788,087	4,521,915	3,734,686
Publications	350,550	372,719	110,516
Projects	-	-	17,344,249
Other	-	-	-
VAT	-	-	-
FOREX Effect	124,357	(81,507)	(164,496)
Investments	5,775,591	5,729,641	5,615,159
Deposit Account in ALL	3,411,200	3,421,445	3,431,777
Deposit Account in EUR	2,364,391	2,308,196	2,183,382
Deposit Account in USD	-	-	-
Cash in Bank	6,718,021	9,716,749	9,948,120
Checking Account in ALL	5,911,621	7,925,587	8,353,977
Checking Account in EUR	775,040	1,788,393	1,328,354
Checking Account in USD	31,360	2,769	265,789
Cash in Hand	-	-	-
Closing Balance	12,493,612	15,446,390	15,563,280

SPONSORSHIP

The American Chamber of Commerce in Albania thanks all of its sponsors and supporters for their support of its activities in 2022, and hopes that the advertising received through AmCham sponsorships influenced the companies that tried to promote their business in Albania. As it has been the case in previous years, also in 2022, AmCham members have expressed their interest in promoting their businesses in Albania by sponsoring various events organized by AmCham during the year. AmCham Albania is an excellent marketing tool for promoting the names of the companies that support these activities. The Fourth of July Celebration on the occasion of the American Independence Day, the General Assembly Meeting, and the Economic Conference in cooperation with Monitor magazine have been some of the main activities made possible with the generous support of some AmCham's members companies. As every year, another great tradition at AmCham is the generous support of some of its member companies with their products at the American Independence Day celebration.

AMCHAM SPONSORS OF ACTIVITIES AND PUBLICATIONS

Ranked by contribution:

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- TIRANA INTERNATIONAL AIRPORT**
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- GREEMED MEDICAL SOLUTIONS**
General Assembly Meeting
American Independence Day Celebrations
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Economic Conference "The Challenge of Workforce Future in Albania"
- ABRAHAM LINCOLN FOUNDATION OF ALBANIA**
American Independence Day Celebrations
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General Assembly Meeting
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American Independence Day Celebrations

- ELITE TRAVEL GROUP**
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- ERNST & YOUNG ALBANIA**
American Independence Day Celebrations
- EUROCOM CX**
American Independence Day Celebrations
- INTELYCARE ALBANIA**
American Independence Day Celebrations
- KASTRATI HOTELS & TOWER SH.P.K. (MAK ALBANIA HOTEL)**
General Assembly Meeting
- MONTAL**
American Independence Day Celebrations
- PRIMALL**
General Assembly Meeting
- S2 ALBANIA**
General Assembly Meeting
- COFFEE CLUB ALBANIA**
General Assembly Meeting
- COMMUNICATION PROGRESS**
Thanksgiving Day Event
- HOFFMANN LA ROCHE**
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General Assembly Meeting
- WORLD VISION ALBANIA**
General Assembly Meeting



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 AMERICAN CHAMBERS OF COMMERCE IN EUROPE
 ALBANIAN REPRESENTATIVE OFFICES IN USA
 THE UNITED STATES GOVERNMENT IN ALBANIA

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Web: www.puneteshashtme.gov.al



Dinamo Sh.A.
Representative: Roland Hysa, Main Shareholder of the Company
Activity: Retail and Wholesale Market
Address: Rr. Ferit Xhajko Tirane
Contact: +355 682024660
info@dinamo-sha.com

Business Profile:

Dinamo Sh. A. , a Shareholder Company started its activity since 1999 as a result of its transformation from "Dinamo Factory" into a trading Company. Since the beginning, the Company carries out its activity of leasing facilities to commercial entities involved in the activity of trading industrial food staff, as well as of fruit and vegetables, known as "Dinamo Market" (Tregu Dinamo)

Today, Dinamo Sh. A. is a destination and as well a good location in Tirana for customers and meantime for all the entities which operate in the Market, carry out retail and wholesale activities, focusing on the sale of various industrial products. Currently the company has around 250 commercial entities in its premises.

The surface owned by the Company is around 40.000 m2. Dinamo Sh. A. has in its structure the market management unit, as well as the unit of mechanical production and trading of mechanical works, created since 1960.

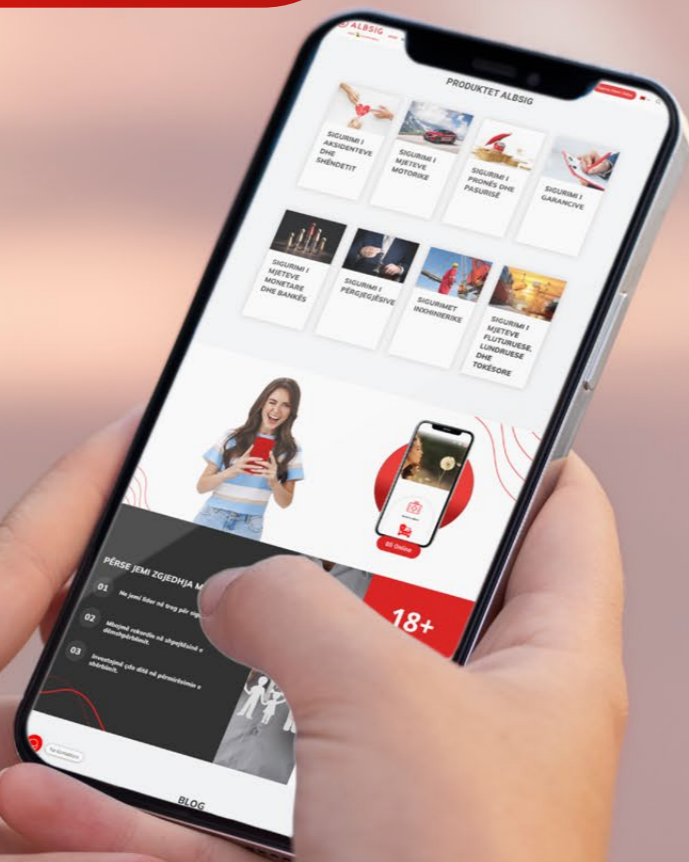


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VILLA ULLIRI SH.P. K

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Lulzim Gjimaraj, Co-Owner
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Vlorë, Albania
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Web: www.villaulliri.com

VILLAGE BY THE SEA

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Rruga Sulejman Delvina,
Golem,
Kavajë, Albania
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VISTA GROUP SH.P. K
Mimi Kruja, CEO
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WESTERN ATLAS INTERNATIONAL LLC.

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Delivery Coordinator
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WORLD VISION ALBANIA

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Director
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ZICO SH. A

Trifon Murataj, CEO
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MEMBERSHIP
DIRECTORY



PREMIUM
Membership



AMERICAN CHAMBER OF COMMERCE
DHOMA AMERIKANE E TREGTISË

SUPERIOR,
MOST
EXCLUSIVE
VALUE
BUSINESS
CATEGORY

**AMCHAM EXCLUSIVE
CATEGORY**

Premium is the highest, most exclusive value business category, composed of only a few companies approved by the Board of Directors, that will enjoy enhanced leadership status, advanced access to policy and decision-making and valued brand marketing for their business.

BENEFITS

BUSINESS OPPORTUNITY

- Transatlantic networking Opportunities with 44 European AmChams and 110 AmChams worldwide representing over 3 million companies.
- Direct assistance from AmCham support staff through networking and trade opportunities with US companies.

LEADERSHIP

- Bi-Annual meeting with Chairman or Board of Directors to discuss strategy, agenda & priorities
- Annual scheduled meeting event with U.S. Ambassador or another Senior embassy officials
- Lobbying for a major agreed business issue once a year of strategic interest for AmCham policies
- Opportunity to host AmCham's Board of Directors meeting at company's premises
- Opportunity to participate in International visits with AmCham delegation

MARKETING AND BRAND VALUE EXPOSURE

- Opportunity to associate company's brand with AmCham's main website and key event material

- Elevated PR opportunity of having the company profile or a success story published at Advantage magazine with strong distribution through social media
- Access to 'Daily Business News', an AmCham prepared summary of most important political – business news and events
- Company brand and logo on Chambers' communication channels, including social media boost for increased visibility
- Company booth/table to promote/display marketing material at two big events per year

QUALIFICATION CRITERIA

All existing members can apply. The final selection will be made by Board of Directors, based on the following criteria:

- Strong ties to United States as defined by direct commerce, brand, ownership, location etc.
- Previous contribution to community or commitment to future involvements in support of network's activities
- Strong reputation and/or commitments to ethical business practices, CSR etc

* Annual Fee: 850,000 ALL

Premium Member at American Chamber of Commerce in Albania



Edlira Muka
CEO

“The growth and expansion of BALFIN Group in various European Union markets over the last years is a proof that we are hungry, and we have the potential, to compete and excel in international arena. This goes in line with our vision to invest in new ideas and explore new opportunities to building a better future for the communities in which we are present. We apply the highest international standards in our business, and we aim to create comfortable ground for economies, businesses, and people to grow and perform better”.

BALFIN Group (Balkan Finance Investment Group) is one of the most significant and successful investment groups in the Western Balkans, with a non-consolidated gross revenue of over € 755 million in 2021.

We are a trustworthy partner, conducting business activities in a wide range of industries on a national and international scale, at the highest business and ethical standards with substantial financial capital, outstanding human resources, and a rigorous focus on innovation.

BALFIN Group was founded in 1993 in Vienna by Mr. Samir Mane, and is currently located and operating in Austria, Albania, Kosovo, Bosnia and Herzegovina, North Macedonia, Montenegro, Switzerland, Croatia, and the

Netherlands. The Group employs approximately 5,200 people, whose dedication and passion remain key to our success story. BALFIN Group has made constant progress in overall growth by upgrading standards and shifting towards sustainability. Through economic development, employment opportunities, innovation, and social involvement, BALFIN Group challenges the status quo, fostering a positive impact on communities.

BALFIN Group is a trustworthy partner, conducting business activities on international scale, at the highest business and ethical standards with substantial financial capital, outstanding human resources, and a thorough focus on innovation.

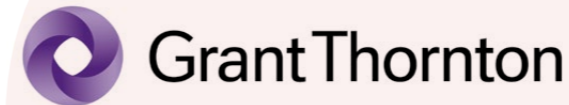
Through economic development,

employment opportunities, innovation, and social involvement, BALFIN Group challenges the status quo, fostering a positive impact on communities.

Among Group's companies can be mentioned: Neptun, ACREM, Tirana Bank, Kidzone-Jumbo, TEG, QTU, Green Coast, Skopje East Gate, Mane TCI, Alba Trade, SPAR Albania, BALFIN Real Estate and Hospitality, Fashion Group Albania, Tirana Logistic Park, Milsped Albania, Elektro-Servis, Tirana Business University, TH&B Immo GmbH, Stella Mare,

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Premium Member at American Chamber of Commerce in Albania



Kledi Kodra
MANAGING PARTNER

Our broad sector experience coupled with expert professionals, has formed the basis of our continued success in serving clients in the best possible way.

GRANT THORNTON ALBANIA

Grant Thornton is a reputable professional services firm dedicated to serving substantial and diversified client base that includes corporations, financial institutions, and governments, unlocking their potential for growth by providing meaningful, actionable advice through a broad range of audit, tax and advisory services. We incorporate award-winning technical expertise with the intuition, insight and confidence gained from our extensive sector experience and a deeper understanding of our clients, delivering customized services and comprehensive solutions, combining our strengths from all our service lines, and operating as an integrated firm. Through empowered client service teams, approachable partners, and shorter deci-

sion-making chains, we provide a wider point of view and act in a way that's as fast and agile as our clients. For the past 15 years, Grant Thornton has been a member of Grant Thornton International, combining the knowledge and experience of our local marketplace with the technologies, methodologies, and specialist resources of professional services organization at the forefront of the global accounting profession.

BUSINESS HIGHLIGHTS

We're a network of independent assurance, tax and advisory firms, made up of 62,000+ people in 140 countries. And we're here to help dynamic organizations unlock their potential for growth.

A DIFFERENT WAY OF DOING BUSINESS

Privately owned enterprises listed companies and public sector organizations come to us for our global scale, quality, industry insight and deep technical expertise. But what sets us apart is our distinctive client experience which leads to more meaningful advice and a better working relationship.

OUR SERVICES:

- » Advisory
- » Assurance
- » Tax
- » Corporate Accounting and Outsourcing
- » Legal Services

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T.I.D, Pall. B, Kati 1, Tirana

Premium Member at American Chamber of Commerce in Albania



TCN is a regional leader in providing next-generation and best-value infrastructure, mission critical systems and service solutions for high demand customers in the defense, security and public safety domains.



Adrian Shuhu
TCN

BUSINESS HIGHLIGHTS

TCN is a leading System Integrator and Infrastructure Company, which supplies advanced technology systems, products, solutions and services in electronics, information technology, telecommunications, defense, airport and air traffic control to government and commercial customers in the Balkans region and beyond. TCN was established in Albania in 1996. 25 years ago TCN started as a IT and Telecommunications Company. Now TCN implements advanced technology turn key projects in many countries. TCN combines multivendor state-of-the-art technologies and software into advanced systems and full integrated solutions to support customers achieve their mission.

CORE VALUES:

Integrity, Reliability, Respect, Improvement, Commitment

BUSINESS LINES

- » Air Traffic Control and Airport technology
 - » Defense and Security
 - » Public Safety and Law Enforcement
 - » IT and Telecommunications
 - » Maritime Traffic Management
- TCN Operates in Western Balkans either directly or through fully owned subsidiaries in Kosovo and North Macedonia. TCN has also Rep Offices in Montenegro and Bosnia Herzegovina. Since 2010 TCN implements highly complex NATO projects in several member countries and other areas where NATO is active. TCN has full quality certification from TUV Austria. TCN is ISO 9001, ISO 14001, ISO 18001, PAS 99, ISO 20000-1 and ISO 27001 certified. TCN applies the Total Quality principle in the system design, engineering and implementation. To achieve the mission, TCN coop-

erates with many business partners. They are worldwide recognized leading manufacturers and system integrators of high tech products, systems and solutions, mainly from USA, EU, UK, Israel, Canada, Japan, etc. Partners bring into TCN's projects the most advanced technologies, modern business models and best business culture TCN provides best in class technology and best value for the investment. TCN supports its customers throughout the product life cycle to the end of life, assuring lowest cost of ownership. This after sale support includes warranty, upgrade and proactive and reactive maintenance services.

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Building our Future Together



Mario Bracci
ANTEA CEMENT

BUSINESS HIGHLIGHTS

ANTEA cement plant is one of the biggest 'greenfield' investments with the highest standards applied in terms of construction and operation in Albania and a total value exceeding € 200 million. To ensure energy efficiency and environmental effectiveness, the plant was constructed with the best available technologies. ANTEA has a cement plant in Albania and owns two cement terminals in Tirana and Ortona. It has a production capacity of 1.4 million/ton cement yearly and 3,300 ton/clinker per day. The cement plant is located 50 km from the capital, Tirana and is positioned in Boka e Kuqe, Borzane. The plant serves primarily local market demands and exports to other markets in the region.

BRAND ELEMENTS AND SERVICES FOR THE MARKET

Our products and services are used in various activities, ranging from major infrastructure projects (roads, bridges, airports, hospitals, schools, etc.) to residential housing, commercial buildings and social projects. Apart from transporting and distributing our products, we transfer our know-how and expertise through collaborations with our customers, business partners, local communities and academia.

THEIR PRODUCTS

Cem I /42.5 R
Portland Cement with the main constituents 95-100% Clinker and minor additional constituents 0-5% Gypsum

Cem II / A-LL 42.5 R
Portland Limestone Cement with the main constituents 80-94% Clinker, 6 -20% Limestone and minor additional constituents 0-5% Gypsum.

Cem II / B-LL 32.5 R
Portland Limestone Cement with main constituents 65-79% Clinker, 21-35% Limestone and minor additional constituents 0-5% Gypsum.

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Premium Member at American Chamber of Commerce in Albania



PHILIP MORRIS INTERNATIONAL

Unsmoke the future

It's the biggest shift in our history. And it's the right one for our consumers, our company, our shareholders, and society. It is crucial to our transformation that we attract and retain a diverse community of innovators who can help deliver our smoke-free vision.



Lorent Gjerdji
GENERAL MANAGER
ALBANIA & KOSOVO

COMPANY BIO

Philip Morris International is a leading international tobacco company, with a diverse workforce of around 69,000+ people who hail from every corner of the globe. We strive to be environmentally and socially responsible as well as we are committed being a great employer. Philip Morris International's history stretches back to the 19th century, but now as a science and technology company delivering innovative products, it's accelerating toward a smoke free future.

BUSINESS HIGHLIGHTS

69,600 employees around the world
980+ R&D scientists, engineers and technicians working on smoke-free products
180 markets where our products are sold
70 markets where our smoke-free products are sold
150 million consumers worldwide
39 production facilities worldwide
5 of the world's top international brands, including Marlboro
2 Smoke-free product research facilities in Switzerland and Singapore

PMI today is an entirely different company to the one I joined. We've fundamentally transformed our business to deliver a smoke-free future. Led by science and innovation, and with the right regulatory encouragement and support from civil society, we can achieve our vision of a smoke-free future faster. This is a future we remain focused on achieving as quickly as possible.

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www.pmi.com/

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Rruga Murat Toptani,
Qendra e Biznesit Eurocol Kt. 10, 1000 Tirane

Premium Member at American Chamber of Commerce in Albania



Kaja Gajhaki
VODAFONE ALBANIA

COMPANY BIO

Vodafone Albania is part of Vodafone Group Plc, a leading telecommunications company in Europe and Africa. Our purpose is to "connect for a better future" enabling an inclusive and sustainable digital society. Our expertise and scale gives us a unique opportunity to drive positive change for society. Our networks keep family, friends, businesses and governments connected and, as COVID-19 has clearly demonstrated, we play a vital role in keeping economies running and the functioning of critical sectors like education and healthcare. Vodafone Albania started offering GSM services for the first time in Albania in August 3, 2001. Since 2001, Vodafone has marked a successful performance in the market, reaching today to more than 1, 8 million customers who have cho-

sen Vodafone for their mobile and fixed communication services. As one of the world's most valuable brands, Vodafone Albania is a leader in the Albanian market, not only as an operator in the electronic communication industry, but also as a remarkable contributor in the economic and social development of the country. Vodafone has been a pioneer in bringing benefits of the mobile and digital revolution to the country and the driving force behind the development of the mobile industry in Albania. In times when customers' demands grow rapidly, Vodafone invests constantly to provide the best for the customers. A perfect example is the introduction of the latest technology, Internet of Things through concrete innovative products and services which will serve Albanian customers and businesses.

BUSINESS HIGHLIGHTS

Vodafone Albania offers a wide variety of products and services to consumers, businesses, governments and partner organisations thanks to our best mobile and fixed network and the largest IoT platform.

- » Electronic communications
- » Innovation
- » Digital services
- » ICT
- » Technology
- » Connectivity
- » Equipment
- » Software Development

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Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar, Tirana

Premium Member at American Chamber of Commerce in Albania

WesternUnion

Union Financiar Tiranë was established and continues its activity in line with the best service standards, being close to families and businesses in Albania, in good and bad times, by meeting their needs and also playing a significant role in revitalising the Albanian economy and creating a favourable living environment for Albanian citizens.

In the context of a constantly changing market and as a response to consumers' needs, Union Financiar Tiranë continues forwards with concrete steps, thus providing:

- » A wide range of financial services
- » An extremely capillary network intended at reaching traditional consumers wherever they are.
- » Innovative digital services

Since 2021 Union Financiar Tiranë has launched UPay, an online payment platform that offers the widest range of digital payments in Albania confirming our leading position in the financial payments sector. We continue to develop and improve our services following the industry and technology trends.

BUSINESS HIGHLIGHTS

Union Financiar Tiranë is the sole agent of Western Union Financial Services Inc. for Albania, since 1995. UFT operates in Albania, Kosovo, North Macedonia, Croatia, and Switzerland, providing fast, safe and reliable financial services. In Albania, we have established the largest network of financial service shops all over the country. With over 700 Unionnet – Western Union locations, we pro-

vide all payments in only one stop. As of 2021 UFT has developed and continues to enhance the biggest online payments platform in Albania. Our clients can pay for more than 45 services directly from a mobile. Union Financiar Tiranë has a diversified investment portfolio in Albania and abroad. In 2006, UFT established Union Bank, a bank with a 100% homemade Albanian capital and, just 6 years later, Pay-



Elton Collaku
ADMINISTRATOR

Link, a technology and interbank payment processing company, which was also 100% funded by UFT investment. UFT continues to contribute and support other initiatives for development.

- » Fast, safe, professional, and reliable services
- » A large network of locations with capillary coverage across the country
- » Diversified service portfolio
- » Innovative digital services

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Gjrokastra
Photography, Albes Tusha

VISIT
Albania

Membership Categories & Benefits



AMERICAN CHAMBER OF COMMERCE
DHOMA AMERIKANE E TREGTISË

Membership Benefits

Membership Categories	Membership Fees (ALL)	Basic Benefits	Business Benefits	Advertising Benefits
<p>PATRONS</p> <p>Companies from the List of Top 200 VIPs</p>	150,000 ^{ALL}	<ul style="list-style-type: none"> Free processing of membership application and registration (Three representatives) Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) Eligible for election to the Board of Directors/ Member of a Committee and/or Ad-Hoc Working Group Voting rights (One) Membership Certificate stating exclusive Member Category and Confirmation Letter Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019) Participation at CEOs Forum. Eligible to host a meeting of the CEOs Forum and the right to introduce its business. The "Number 1" of the company must be part of this Forum 	<ul style="list-style-type: none"> Annual meeting with high government officials to discuss the sectors policies that affect these businesses Specific Business Forum tailored to their needs Working Luncheon in a group of expert level (once a year against a fee) Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. Collaboration in specific projects or lobbying for the sector where they belong 	<ul style="list-style-type: none"> Company contact details, Logo & profiling in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Logo of the company in every AmCham's magazine edition Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible) Free advertising once a year at "The Advantage" Magazine
<p>BIG BUSINESSES</p> <p>Companies from the List Companies with an annual turnover of 14,000,000 ALL and above annually</p>	75,000 ^{ALL}	<ul style="list-style-type: none"> Free processing of membership application and registration (Two representatives) Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group Voting rights (One) Membership Certificate and Confirmation Letter Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019) 	<ul style="list-style-type: none"> Working Luncheon in a group of expert level (once a year against a fee) Specific Business Forum tailored to their needs Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. Collaboration in specific projects or lobbying for the sector where they belong 	<ul style="list-style-type: none"> Company contact details & Logo in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"
<p>SMALL BUSINESSES & NGOs</p> <p>Companies with an annual turnover of less than 14,000,000 ALL annually</p>	45,000 ^{ALL}	<ul style="list-style-type: none"> Free processing of membership application and registration (One representative) Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group Voting rights (One) Membership Certificate and Confirmation Letter" 	<ul style="list-style-type: none"> Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. Collaboration in specific projects or lobbying for the sector where they belong" 	<ul style="list-style-type: none"> Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"
<p>ASSOCIATES</p> <p>(Individuals, Start-Ups & Non-Residents) No turnover requirement</p>	32,500 ^{ALL}	<ul style="list-style-type: none"> Free processing of membership application and registration (One representative) Invitation to all regular events (e.g. Business Forums, Networking Events, Training & Professional Development Workshops, etc.) Membership Certificate and Confirmation Letter No Voting rights" 	<ul style="list-style-type: none"> Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. 	<ul style="list-style-type: none"> Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"



Kruja Museum
Photography: Albes Fusha

VISIT
Albania

MUSEU KOMETAR
BERGJ KASTRIOTI
SKENDERBEU

AVCHAM ALBANIA

THE PATRONS OF AMCHAM

THE PATRONS
OF AMCHAM



INTESA SANPAOLO BANK ALBANIA SH.A.

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www.intesasanpaolobank.al
Activity: Banking Services

Business Profile: Intesa Sanpaolo Bank Albania, part of Intesa Sanpaolo Group, it's the 4th largest bank in the country, offering its banking services through 35 branches and its innovative Digital Banking platform. Recently Internationally Awarded as: "BEST BANK GOVERNANCE ALBANIA 2019", "CORPORATE BANK OF THE YEAR IN ALBANIA 2019", "BEST DIGITAL BANK ALBANIA 2019", "ALBANIAN SUPERBRANDS FOR 2019".



Computer & Copier Systems

C.C.S. SHPK

Representative: Genci Likoskëndaj, General Manager
Address: Rr. Sulejman Delvina, Nr. 8, 1019, Tiranë
Contacts: +355 (0) 4 2259004/5
info@ccs.al / www.ccs.al
Activity: ICT System Integrator Representing etc etc

Business Profile: C.C.S. Sh.p.k. (Computer & Copier Systems) is a Technology and Solution Provider company in Albania, established since 1993. We supply a broad range of products and services from leading ICT vendors and provide integrated solutions to our customers, covering almost all market segments. C.C.S. maintains certified business management standards and employs a team of highly qualified and motivated professionals.



KALO & ASSOCIATES

Representative: Përparim Kalo, Managing Partner
Address: Rr. e Kavajës, Ndërtesa 27/1, Kati 5, Njësia Administrative 10, Tiranë
Contacts: +355 (0) 4 2233532
info@kalo-attorneys.com / www.kalo-attorneys.com
Activity: Legal Services

Business Profile: Kalo & Associates is a law firm established in 1994 that has now developed into one of the most prominent and successful commercial law firms in Albania and in Kosovo. With a highly trained and dedicated workforce of over 30 lawyers and supporting staff, the firm provides innovative and effective quality legal advice in a wide range of commercial areas and has demonstrated its ability to handle sophisticated complex matters. The firm is proud of having successfully managed to guide a selected clientele, mainly foreign and multinational companies, many of which of Fortune 500.

COCA-COLA BOTTLING SHQIPËRIA SH.P.K.

Representative: Fabio Colliva,
General Manager
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Tiranë-Durrës, Km. 5, Kashar
Contacts: +355 (0) 45 60 60 60 /62
segretaria@cocacola.al
https://ccbs.al
Activity: Food & Beverages



TASTE THE FEELING
CCBS

Business Profile: Coca-Cola Bottling Shqipëria Sh.p.k. (CCBS) operates in Albania since 1994 when it was produced the first Coca-Cola bottle in Albania. Through the production chain and the local business network, there was built an organization with more than 357 employees in its structure. Considering the size and distribution network, CCBS represents one of the main pro-active actors for the developing of the Albanian economy. Coca-Cola Bottling Shqipëria (CCBS), operates in Albania as the only Official Bottling Partner of The Coca-Cola Company for Albanian Market.



DHL INTERNATIONAL (ALBANIA) SHPK

Representative: Qirjako Koçollari, Country Manager
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mydhl.express.dhl/al
Activity: International express, national and international parcel delivery, e-commerce shipping solutions, road, air and ocean transport and supply chain management

Business Profile: DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 380,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as "The logistics company for the world". DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 81 billion euros in 2021. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. Deutsche Post DHL Group aims to achieve zero-emissions logistics by 2050.



Mercedes-Benz



KASTRATI
GROUP

AUTO STAR ALBANIA

Representative: Rozafat Palushi, Administrator
Address: Autostrada Tiranë-Durrës, Km 7, Kashar
Contacts: +355 (0) 4 4500333
info@mercedes-benz.al / www.mercedes-benz.al
Activity: Vehicles & Spare Parts. The Official Representative of Mercedes-Benz in Albania

Business Profile: Auto Star Albania is the official representative of Mercedes-Benz in the Republic of Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles. In the service warehouse of Auto Star Albania there are permanently more than 20,000 spare parts for automobiles and trucks that have all the necessary quality certificates.



BIRRA KORÇA SH.P.K.

Representative: Irfan Hysenbelliu, President
Adrian Kostaqi, Administrator
Address 1 (Head Office): Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë
Address 2 (Brewery): Blv. Fan S. Noli, Nr. 1, Korçë
Contacts: +355(0) 4 2273640; (0) 82 254033; (0) 4 2302140
office@hysenbelliugroup.com; info@birrakorca.com.al,
administrator@birrakorca.com.al / www.birrakorca.com.al
Activity: Brewery

Business Profile: Birra Korça is the first beer brewed in Albania, established in the city of Korça in 1928. The company holds the ISO 22000 and ISO 9001 certificates as well as several quality awards thus meeting the highest international standards in the beer industry. Beers under the Korça brand include: Blonde, European Ale type Pilsen 4.1% abv, Dark a 4.5% abv and Korça 01, European Ale, type lager 4.1% abv and the product is sold in bottles 0.5 lit and 0.33 lit, cans (aluminum) 0.5 and 0.33 lit, and in kegs 30 lit and 50 lit.



BOGA & ASSOCIATES

Representative: Genc Boga, Managing Partner
Address: 40/3 Rr. Ibrahim Rugova, Str., 1019, Tirana, Albania
Contacts: +355 4 2251050
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www.bogalaw.com
www.bogalawjournal.com | www.bogalawip.com
Activity: Legal, Tax and Accounting Services

Business Profile: Boga & Associates, established in 1993, has emerged as one of the premier law firms in Albania and Kosovo earning a reputation for providing the highest quality of legal, tax and accounting services to leading businesses in major industries including banks, financial institutions, companies working in energy, insurance, construction & utilities, media, mining, oil and gas, technology, telecommunications, tourism, infrastructure, etc. Boga & Associates is recognized as a top tier firm by most reputable international legal and tax directories.



DELOITTE ALBANIA

Representative: Kreshnik Robo, Country Leader
Address: Rruga e Kavajës, ish parku i mallrave Kompleksi Delijorgji, Godina L, Kati 1, 2 dhe 3, 1010, Tiranë
Contacts: +355 (0) 4 4517920
almarketing@deloittece.com / www.deloitte.com/al

About Deloitte Albania and Deloitte Legal
Deloitte Albania founded in 1996, is one of the leading professional services organizations in the country, delivering world-class assurance and advisory, tax, legal, consulting and financial advisory services. The practice serves many of the country's largest companies, public institutions, and successful, fast-growing companies. Deloitte in Albania employs more than 300 professional staff with its office based in Tirana and has three local partners. The Albanian practice is part of the Albania and Kosovo cluster and together part our larger regional organization Deloitte Continental Europe. Deloitte Legal was created to serve with competence and expertise the local and multinational companies, non-for-profit organizations, government bodies, and individuals in order to address their specific needs for comprehensive and targeted legal advice by a team of highly trained legal experts, with a broad range of experience in legal issues affecting the local markets in Albania and Kosovo.



SIGAL UNIQA GROUP AUSTRIA

Representative: Avni Ponari, CEO
Address: Qendra e Biznesit SIGAL, Blv. Zogu i parë, Nr. 1, Kutia Postare 2387, Tiranë
Contacts: +355 (0) 4 2233308, (0) 4 2253407
WhatsApp: +355 686062829; Green Number: +355 800 3131
info@uniqa.al / www.sigal.com.al
Activity: Life and Non-Life Insurance, Reinsurance and Private Pension Fund

Business Profile: SIGAL UNIQA GROUP AUSTRIA was established in 1999 and, it is the biggest and most reliable Insurance Company in Albania, also regionally operational in Kosovo and North Macedonia. It is one of the biggest insurance groups, composed of 8 Life and Non-Life Insurance and Reinsurance Companies and Private Pension Fund, leading the insurance market of about 30%. SIGAL UNIQA Group AUSTRIA is part of UNIQA Insurance Group, one of the strongest and most powerful financial giants and insurance groups in Central and Eastern Europe, counting more than 6 billion euro written premiums/year, 23,500 employees and 15.8 million clients in 18 countries. Regarding SIGAL UNIQA Group Austria, it is the largest and most reliable Insurance Company in Albania and the Region, with 1975 employees in 1136 offices, counting over than 1 million contracts and a 81.117.300 Euro written premiums/2021.



MIELL TIRANA SH.A.

Representative: Roland Hysa, Administrator
Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë
Contacts: +355 (0) 4 2271777
info@mielltirana.com
www.mielltirana.com
Activity: Production and Trade of Food Grade Flour

Business Profile: "Miell Tirana" s.a is a flour mill specialized in the production of flour for the population. This company is founded in the year 1995 as a result of privatization of "Ex state factory for grain processing". "Miell Tirana" s.a is a leader in the Albanian market and a good example of thoroughly transformation of an ex state factory who was failed into a company with modern technology and very competitive in a free global market.



MARKETING & DISTRIBUTION ALBANIA

Representative: Vilma Nushi, President
Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7
Contacts: +355 (0) 4 8202336/7
info@markdist.com
www.markdist.com
Activity: Trade, Marketing, Distribution Publicity

Business Profile: Established in 1991, Marketing & Distribution (M&D) is a customer oriented company involved in the import, distribution and marketing of a wide variety of products including Health, Home & Beauty, Food & Drinks, Alcohol & Cigarettes, Office & Stationary, Mobile Communications. The company has for several years been among the top 10 companies in Albania as measured by turnover, importing and distributing market leading brands to customers who vary from supermarkets, groceries, variety stores and wholesalers, to pharmacies, offices, hotels, cafes and restaurants.



GSA SH.P.K.

Representative: Serafin Orgocka, President
Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë
Contacts: +355 (0) 4 2226010, (0) 4 2250620
info@gsa.al
www.gsa.al
Activity: Energy Trading, Production, Engineering Projects

Business Profile: GSA Sh.p.k. is an Albanian private company specialized in energy sector. GSA started its activity in 1991 and today is a well-known company in the Albanian market. Main directions of company are energy trading, supply of HV, MV, LV electric equipment and materials, engineering, and project implementation. In the last two-three years, GSA has invested in the Ferrochrome manufacturing industry. The factory in Elbasan produces over 20,000 tons per year, and at the beginning of the next year a second oven will be put into operation doubling its capacity.



KESH SH.A.

Representative: Ergys Verdho
Administrator (CEO)
Address: Rr. Viktor Eftimiu, Blloku Vasil Shanto, Tiranë
Contacts: +355 (0) 4 2259729
sekretaria@kesh.al
www.kesh.al
Activity: Production, Trading and Supply of Electricity

Business Profile: Albanian Power Corporation is established and organized as a public joint stock company. KESH j.s.c is the largest public power producer in Albania with an installed power capacity of 1,350 MW. Company is licensed for the activity of production, trading and supply of electricity.



KIKA SH.P.K.

Representative: Avenir Kika, Executive Director
Address: Rr. Komuna e Parisit, Ngjitur me Eco Market, Kati 2, Tiranë
Contacts: +355 (0) 4 2265168
avenirkika@hotmail.com, avenir@kikaconstruction.com
www.kikaconstruction.com
Activity: Construction

Business Profile: Kika Sh.p.k. is a well-known construction company. The company has two main goals - to Introduce updated European construction technology, and to respect the technical parameters and the Albanian legislation but possibly reach also the European standards.



FUFARMA SH.A.

Representative: Isuf Berberi, Chairman
Address: Rr. Nikolla Zoraqi, Nd. 19, Tiranë
Contacts: +355 (0) 4 2363171
fufarma@fufarma.al
www.fufarma.al
Activity: Pharmaceutical Importer and Distributor

Business Profile: FUFARMA sha was founded in May 24th, 1946 and is the first Albanian pharmaceutical company. In the position of a state-owned enterprise, Fufarma has realized all imports of pharmaceutical products and medical supplies to Albania and also has managed the distribution of all local products. Fufarma has been the school where whole generations of pharmacist and logistics employees were practiced, prepared and raised to later define the trend of the domestic pharmaceutical market. Located in Tirana and extended throughout Albania, Fufarma is today one of the most important actors of the Albanian pharmaceutical market.



AK-INVEST SH.A.

Representative: Suzana Adili, CEO
Address: Rr. Bardhok Biba, Objekti LID, Tiranë
Contacts: +355 (0) 692088200
info@ak-invest.al
www.ak-invest.al
Activity: Financial Institution

Business Profile: AK-Invest is an important player in the market of non-bank financial institutions, where for years it has been expanding the portfolio of services provided to its customers. Adapting to the market conditions and requirements, it offers to customers, international money transfers - MoneyGram as a partner for Albania, and then the entire package of financial services, carefully focusing the customer's needs for credit or utilitarian and commercial payments.



EGNATIA GROUP SH.A.

Representative: Rigels Balla, Administrator
Address: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë
Contacts: administrator@erjoni-ndertim.com;
e.balla@erjoni-ndertim.com / www.hysenbelliugroup.com
Activity: Wine and Other Alcoholic Drink's Production and Construction Sector

Business Profile: Egnatia Group sh.a. started its activity in 2002 with the production of Egnatia wine in a winery equipped with modern technology equipment and high production capacities, located in the city of Elbasan. Later on, in 2010, the company expanded its activities in the construction sector with the construction of residential and commercial complexes in Tirana and Elbasan. Egnatia Group is proud to provide its customers with highest quality standards of products and services meeting the latest EU standards.



ABKONS COMPANY

Representative: Redi Basha, CEO
Address: Rr. Themistokli Gërmenji, Tiranë
Contacts: +355 (0) 4 2258326
info@abkons.com
www.abkons.com
Activity: Consultancy Services

Business Profile: Abkons is one of the premier engineering, development, and management consulting firms in the Western Balkans with a presence in Albania, Serbia, Kosovo, North Macedonia, Montenegro, and Bosnia & Herzegovina. With its team of professionals, an extensive network of consultants, and experts, Abkons is the partner of choice for all investors engaging in major projects in industries such as Renewables, Oil and Gas, Infrastructure, Transport, Environment, Tourism, Water, Wastewater, Agriculture, Mining, etc.



P.V.N. - HOTEL COLOSSEO

Representative: Niko Fushaj, Valter Fushaj - Administrators
Address: Rr. 13 Dhjetori, Hotel Colosseo, Shkodër
Contacts: 355 (0) 22 247513
info@colosseohotel.com
www.colosseohotel.com
Activity: Hotel

Business Forum: Now the Colosseo brand comes complete with luxury, stylish and unique hotels in the city center of Shkodra and Tirana. Our bars, restaurants and hotels offer a charming atmosphere and high quality to spend the perfect moments. Every part of us deserves to be visited.



ALUMIL - ALBANIA

Representative: Georgios Batsakis, General Manager
Address: Autostrada Tiranë-Durrës, Km. 7
Contacts: +355 (0) 4 8240230; +355 ; +355 (0) 68 40 38 619
info.al@alupil.com
www.alupil.com
Activity: Extrusion & Provider of Architectural Aluminum Systems

Business Profile: Alupil-Albania the first aluminum extrusion company in the country part of Alupil Group with an experience of 30 years in the development, production and distribution of architectural profiles all around the world. Providing a wide range of solutions for windows, doors, curtain walls and outdoor applications with high added value in terms of Building Materials Industry. With around 200 employees in 5 cities of Albania since 2004.



FUSHË KRUJA CEMENT FACTORY

Representative: Charles Bouri, Administrator
Address: Rr. Nacionale Tiranë - Shkodër, Fushë-Krujë
Contacts: +355 (0) 692091620
hajrie.hidri@fkcementfactory.com
www.fkcementfactory.com
Activity: Cement Distribution

Business Profile: Fushe Kruje Cement Factory Sh.p.k. was established on 14 September 2000 through the acquisition of the assets of Cement Manufacturing Enterprise of Fushe Kruje (the second largest cement factory in the country) by a consortium led by Seament Holding.



INFOSOFT SYSTEMS SH.P.K.

Representative: Armand Sharra, General Manager
Address: Rr. Murat Toptani, Gjergji Center, Tiranë
Contacts: +355 4 2251180/1
infosoft@infosoftgroup.com.al
www.infosoftsystems.al
Activity: Trade Products and Services in the Field of Information Technology, Information Solutions

Business Profile: InfoSoft Systems, specialized in system integration, provides technological consultation, implementation and support services. Successful and challenging in the region, a recognized as leader in Albania, with 29 years' experience in market, InfoSoft Systems continues to collaborate with clients in Albania, Kosovo, North Macedonia helping them expand and grow their businesses.

INTERSIG®

VIENNA INSURANCE GROUP

INTERSIG VIENNA INSURANCE GROUP

Representative: Fitnete Sulaj, CEO
Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë
Contacts: +355 (0) 4 2270576
info@intersig.al
www.intersig.al
Activity: Insurance

Business Profile: Intersig was founded in 2001 by a group of local shareholders, who were licensed for non-life insurance in the Republic of Albania. On August 24, 2011, Vienna Insurance Group signed an agreement in Tirana to take a majority stake of Intersig sha. ViG Group currently holds 90% of shares in Intersig ViG. This process increased the company's equity, quality and staff qualifications.



DEVI 20 - GRUP SH.P.K.

Representative: Vjollca Ferra, President
Address: Komuna Kashar, Katundi i Ri, Rr. Monum, Nr. 18, Tiranë
Contacts: +355 (0) 4 8200349
info@devigrup.com
www.devigrup.com
Activity: Trade of Food Goods

Business Profile: Devi 20 Grup is company that deals with distribution of food products in the Albanian market and have been doing this since 1998. We started working with Bunge since 1998 with Floriol sunflower oil and currently have 60 % of the sunflower oil market, later on we started working with companies such as Lutece, Bonduelle, and more.



ERNST & YOUNG ALBANIA

Representative: Mario Vangjeli, Executive Director
Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë
Contacts: +355 (0) 4 2419575
mario.vangjeli@al.ey.com
www.ey.com
Activity: Certified Auditing

Business Profile: EY is a global leader in assurance, tax, transactions and advisory services. Locally, they are committed to doing their part in building a better working world for their people, for their clients and for their communities. Globally, they are also united by their shared values, which inspire their people worldwide and guide them to do the right thing, and their commitment to quality, which is embedded in who they are and everything they do.



EUROPETROL DURRËS ALBANIA SH.A.

Representative: Frident Kuqi, President
Address: Blv. Zhan D'Ark, Pall. 5, Apt. 1/1, Tiranë
Contacts: +355 (0) 4 2347686
europetrol.albania@yahoo.com, info@europetrolalbania.com
www.europetrolalbania.com
Activity: Petroleum Products' Wholesale, Petrol Stations, Gas Trading, Construction, Bar Restaurants, etc.

Business Profile: Europetrol Durrës Albania (EiDA) is the largest hydrocarbon company in Albania. Since 2000, EiDA has been the one of the first oil importer in Albania. Over the years, EiDA became the country's leading oil hardening company, developing its technology and cooperating with hundreds of large Albanian and foreign businesses.



Representative: Emil Georgakiev, Chief Executive Officer
Address: Rr. "Vangjel Noti", Ndërtesa Nr. 20, Kodi Postar 1026, Laprakë, Tiranë
Contacts: +355 (0) 4 2275232
Ideda@one.al
www.one.al
Activity: Mobile Telecommunication

Business Profile: ONE ALBANIA through its business approach, corporate responsibility, and everyday operations, aims at bringing value to its customers and society. The company provides its customers with an excellent experience every time and everywhere, living up to its "Better Everyday" slogan. Its network enables customers to enjoy the latest products and services of modern telecommunications that include state-of-the-art technology and high-speed data transfer across devices, thus contributing to the connected society of today.



www.albgarden.com

ALBGARDEN

Representative: Pjetër Trashaj, General Administrator
Other contacts: Ender Trashaj, General Director; Edi Trashaj, General Manager
Address: Lagjia Skëndërbeg, Superstrada Lezhë-Shkodër, Km. 1
Contacts: +355 (0) 215 23801, Mobile: +355 (0) 682020800, +355 (0) 682020802
info@albgarden.com, infoalbgarden@gmail.com, info.albgarden@yahoo.com
www.albgarden.com
Activity: Horticulture and Agriculture

Business Profile: AlbGarden Sh.p.k. operates in the field of research, design and implementation of works / services and maintenance in horticulture, agriculture, floriculture, environment, forests, pastures (in all areas), fauna MTE plant breeding, nurseries, and green areas.



PROCREDIT BANK SH.A.

Representative: Mirsad Haliti, Member of the Management Board
Address: Rr. "Dritan Hoxha", Nd. 92, H. 15, Njësia Bashkiake Nr. 11, Kodi Postar 1026, Tiranë
Contacts: +355 4 2389389
informacion@procredit-group.com / www.procreditbank.com.al
Activity: Bank Services

Business Profile: ProCredit Bank is a development-oriented commercial bank. We offer excellent customer service to small and medium enterprises and to private individuals who have the capacity to save and who prefer to do their banking through electronic channels. It is 100% owned by ProCredit Holding, based in Frankfurt am Main, Germany. ProCredit Bank Albania has been focusing on developing its electronic services infrastructure in order to provide modern banking services that meet the needs of the customers as efficiently as possible. It is rated "BB-" by the international agency Fitch Ratings, and is being supervised by German authorities, the Bundesbank and BaFin, which ensure the reliability and sustainability of this bank.



TOBACCO HOLDINGS GROUP SH.P.K.

Representative: Lirim Fezollari, CEO
Address: Rr. Ferizon Fezollari, Tiranë
Contacts: +355 (0) 4 2263089
lirim@thg-shpk.com
www.thg-shpk.com
Activity: Import Distribution Company, Family Entertainment Center, Building Construction, Home Products Division, Bar Chain.

Business Profile: Tobacco Holding Group represents exclusively a prestigious portfolio of internationally recognized brands such as British American Tobacco brands, Pernod Ricard, Restoria, Prince Caffè, Birra Peja, etc.



**BRITISH AMERICAN
TOBACCO**
ADRIA

BRITISH AMERICAN TOBACCO ALBANIA

Representative: Brunilda Bakiri, Country Manager AIMaKo
Address: Rr. e Kavajës, ish Kombinati Ushqimor, Tiranë
Contacts: +355 (0) 4 2255084
Brunilda_Bakiri@bat.com
www.bat.com
Activity: Import, Wholesale and Retail of Cigarettes and Other Tobacco Products

Business Profile: British American Tobacco is a truly global company and market leader in more than 55 countries. Today, we are a multi-category tobacco and nicotine products business with potentially reduced-risk products embedded into the heart of our company, alongside our cigarette operations. Our ambition is to transform tobacco by offering adult consumers potentially reduced-risk products.



DIMAPAK SH.P.K.

Representative: Fatbardha Dibra, Administrator
Address: Autostrada Tiranë-Durrës, Km. 8, Kashar
Contacts: +355 (0) 4 2406764
info@dimapak.com / www.dimapak.com
Activity: Trade of End of Line Packaging Machineries and Consumables

Business Profile: Dimapak is a company in Albania specialized in the End of Line Packaging for Industry which provide complete solutions with a wide range of materials and machineries. With experience of 24 years of successful activity and with the customer-oriented philosophy, Dimapak continues leading the supply of packaging sector in Albania. The sustainable activity has been achieved by providing an outstanding range of highest-quality products, promoting products of newest technologies in accordance with the EU environmental directives, optimizing customer costs. Dimapak is expanding its activity in other markets, concretely in Kosovo.



**DEVOLL HYDROPOWER SH.A., SUBSIDIARY OF
STATKRAFT AS**

Representative: Rigela Gegprifti, CEO
Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1206, Tiranë
Contacts: +355 (0) 4 4501433
info.albania@statkraft.com
www.statkraft.al
Activity: Hydropower/ Energy Generation and Trading

Business Profile: Statkraft is implementing the Devoll Hydropower Project, the largest private hydropower project in Albania in the last 30 years. We generate electricity and offer Trading, Origination and Energy Management services. We are developing innovative projects in renewable energies in Albania.



TONA - ALB SH.P.K.

Representative: Nikolla Tona, President
Other Contact: Jonela Tona, Administrator
Address: Lagjia 18, Rruga Muzakajt, Korçë
Contacts: +355(0) 82 248535
info@tona.al / www.tona.al
Activity: Meat Processing

Business Profile: Tona Co. Sh.p.k. is a meat processing company located in the city of Korça. It started its activity in 1992 and in 1998 it was made possible to invest in building a very modern, 2,800 m2 factory in Korça. The work of this company started with producing only three traditional products. Nowadays, "Tona Co" sh.p.k. produces over 80 high quality products.



E.H.W. SH.P.K.

Representative: Luan Leka, President
Other Contact: Mërkur Ieka, Administrator
Address: Autostrada Tiranë - Durrës, Km. 4, Ndërtesa Nr. 59, Tiranë
Contacts: +355 (0) 4 2407250
info@ehwgmbh.com
www.ehwgmbh.com
Activity: Meat Processing

Business Profile: EHW has been operating since 1992 in the meat processing sector and salami and ham products. During these years, EHW has been affirmed as the largest and most important producer in the Albanian market. EHW has been certified by the prestigious Italian Certiquality Institute with ISO 9001 : 2015 and ISO 22000 : 2005.



BERDICA CEMENT

Representative: Behar Berdica, Administrator
Address1: (Head Office): Rr. Studenti, P. 21, 4001, Shkodër
Address 2: (Distribution Center): Xhafzotaj, 2019, Durrës
Contacts: +355 (0) 22 800 350; +355 (0) 68 406 7450
headoffice@berdica.al
www.berdicacement.al
Activity: Distribution of White and Gray Cement, Ingredients, and Additives

Business Profile: Berdica Cement located in Albania, is a market leading distributor of cement, chemicals and additives for building materials, coatings and paints industries in west Balkan area that performs the function of a connecting link between the most advanced chemical companies of the world and the industries in our region.



REJSI FARMA

Representative: Merita Sheqi, Administrator
Address: Autostrada Tiranë-Durrës, Km. 8
Contacts: +355 (0) 4 2374925
info@rejsifarma.al
www.rejsifarma.al
Activity: Pharmaceutical Trade

Business Profile: Rejsi Farma is the leading distributor in the Albanian market, supplying high quality pharmaceutical products to pharmacies, hospitals, clinics, health centers and other buyers. Rejsi Farma is proud of building a company based on EU standards, as this enables them to fulfill all quality requirements and achieve the highest expectations of its partners, customers and employees making Rejsi Farma play a leading role in the Albanian market and society.



TURGUT OZAL EDUCATION SH.A.

Representative: Tuncer Tiryaki, CEO
Other Contact: Fiqiret Muhja, Head of Supervisory Board
Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km.1, Kashar
Contacts: +355 (0) 4 2234716
info@turgutozal.edu.al
www.turgutozal.edu.al
Activity: Education

Business Profile: Starting educational services with "Turgut Ozal" schools in Albania in 1993, Turgut Ozal EDUCATION SH.A. was established as a joint stock company in 2001. There are 4 schools (K to 12) & EPOKA University run by the Company.
No. of students: 3 000 (K-12), 2 500 EPOKA University
Nr. of employees: 660



S2 ALBANIA

Representative: Ilirjan Zylyftari, General Manager
Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3
Contacts: +355 (0) 4 8244107
izylyftari@screeningsolution.com
www.screeningsolution.com
Activity: Screening and Inspection Solutions

Business Profile: S2 Global, an OSI Systems company, is a world class leader in detection system implementation, integration, training, staffing and maintenance. As a world-class, innovative leader in Customs and Borders and Event Security detection systems, we provide our clients with a suite of systems, knowledge and experienced personnel.



ALB-STAR LTD.

Representative: Edmond Spahiu, CEO
Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla 2, Kati 5, Tiranë
Contacts: +355 (0) 4 2290121
info@albstar.al
www.albstar.al
Activity: Engineering, Construction

Business Profile: Established in 1995, ALB-STAR Ltd is one of the biggest companies in Albania in the field of engineering services, especially in hydraulic works, such as water supply, sewerage, monitoring and control systems, river protection; in transport infrastructure, such as roads, highways, bridges and other important works, in environmental protection, such as waste water treatment plants, ecological pits, in mechanical industry, such as manufacture of metal tanks, manufacture of metal structures, mechanical works for the oil and gas industry, pressure retaining vessels.



GENER 2

Representative: Bashkim Ulaj, CEO
Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë
Contacts: +355 (0) 4 2248312, (0) 4 4501700
info@gener2.al
www.gener2.al
Activity: Construction

Business Profile: Gener 2 is one of the largest privately owned development and civil engineering companies in Albania with a diversified business portfolio which includes civil construction, infrastructure development, engineering, project management, energy, telecommunications, property management, retail and media. Counting more than 20 years of experience in the market, Gener 2 has established itself as the most prestigious development firm with a strong commitment to excellence.



BGP PRODUCTS SWITZERLAND GMBH (VIATRIS)

Representative: Denisa Bixheku, Administrator
Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë
Contacts: +355 (0) 4 2267120
denisa.bixheku@viatris.com
www.viatris.com
Activity: Pharmaceutical Company

Business Profile: BGP Products Switzerland GmbH is affiliate of Viatris, a global pharmaceutical company committed to setting new standards in healthcare and providing people access to high quality medicine. They offer a growing portfolio of more than 7,500 products, including prescription generic, branded generic, brand-name and biosimilar drugs, as well as over-the-counter (OTC) remedies. Viatris operates in more than 165 countries and territories.



AMERICAN HOSPITAL

Representative: Klodian Allajbeu, CEO
Address: Rr. Sabaudin Gabrani, Godina Nr. 2, Tiranë
Contacts: +355 (0) 4 2200241
sekretaria@spitaliamerikan.com
www.spitaliamerikan.com
Activity: Hospital Medical Services

Business Profile: The American Hospital was established in December 2006 as the first private hospital in Albania. The Hospital started its activity based on the experience of many foreign professionals of Cardiology and Cardiac Surgery, to serve patients with cardiac problems in and outside of Albania. After the success in cardiology, the American Hospital widened its activity focusing first in general surgery, orthopedics, eye surgery and urology and expanded into the full-service organization that it is today. American Hospital's vision of excellence and leadership is driven by its core values. These include service, partnership, stewardship, and integrity.



AMERICAN BANK OF INVESTMENTS SHA

Representative: Andi Ballta, CEO
Address: Zyrat Qendrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P. 1001, Tiranë
Contacts: +355 (0) 4 2258755
info@abi.al / www.abi.al
Activity: Financial Institution, Banking Services

Business Profile: American Bank of Investments Sh.a. was created after the purchase of Credit Agricole Albania SHA, from Transit Finance in 2015 (a portfolio company of the U.S. private equity funds managed by NCH Capital www.nchcapital.com). This acquisition was a success story in the banking market of Albania, followed by the acquisition of Banka NBG Albania SHA in 2018, becoming in this way the sixth largest bank in the Albanian market.



ALUFOR SH.P.K.

Representative: Florentia Erjola Xheko, President
Address: Rr. "Gramoz Pashko", Ndërtesa "Saturni", Hyrja Nr. 1, Kati III, (pranë Fakultetit Ekonomik Tiranë), Tiranë
Contacts: +355 (0) 694041204/ (0) 694041205
info@aluflor.com, sales@aluflor.com
www.aluflor.com
Activity: Ventilated facade, Building Envelope

Business Profile: Alufloor Construction Group founded in 2005, is a company with business activity in the building industry, focused in concept design, and implementation of high - end complex building envelopes. Alufloor's strategic partnerships with German companies specialized in building materials, developmental technology, and revolutionary architectural design deliver reliability to our clients.



CBS CREATIVE BUSINESS SOLUTIONS

Representative: Enio Jaço, CEO
Address: Rr. Mustafa Matohiti, Nr. 4, Kati 3, Tiranë
Contacts: +355 (0) 4 4536891, +355 (0) 682088110
enio.jaco@cbs.al
www.cbs.al
Activity: Business-Consulting, Agriculture Sector Development, Financial Consulting, Business Intelligence Technology, Tourism, SME-s, NGO

Business Profile: CBS is a business consulting and project implementation organization, which provides consultancy and implements innovative solutions for international donors, financial institutions, local entrepreneurs and other organizations. CBS has established expertise in Agriculture Development, Financial Consulting, Banking Products, Business Intelligence Technology, Tourism and Digital Market Innovation.



JUNIK SH.P.K.

Representative: Dedë Malutaj, President
Address: Lagjia SMT, Rr. Vëllezërit Haradinaj, (pranë Drejtorisë Pyjore),
Lezhë, Contacts: +355 (0) 676050015
junikshpk@gmail.com; marketing@junikshpk.com
www.junikshpk.com
Activity: Construction, Trade and Services

Business Profile: JUNIK Sh.p.k. is a leading company in the field of construction in Albania that has been operating for more than 25 years. The company enables the rehabilitation of water supplies, sewerage systems, water treatment systems, road infrastructure works, special structural works, civil and residential buildings construction with advanced parameters and conditions; tourism and commerce, interior design and furnishing services, professional education. JUNIK Sh.p.k. operates in this fields from the very first process of work like projecting, till the last process that needs to be done, with its own units of duraluminium, plastics, gypsum, painting, wood works, furniture, electrical unit, air-conditioning and ventilation, paying particular attention to the details and quality of products and services, providing high standards, function, durability as well as comfort.



GUARDIAN GLASS S.A.

Representative: Erion Siço, Territorial and Architectural
Marketing Manager
Address 1: Rue du Puits Romain, L-8070, Bertrange,
Luxemburg
Contacts: +355 (0) 692045522
esico@guardian.com / www.guardian.com
Activity: Glass Industry

Business Profile: Guardian Glass is part of Guardian Industries. Headquartered in Auburn Hills, Michigan, Guardian Glass is one of the world's largest glass manufacturers with leading positions in float and fabricated glass products for commercial, residential and transportation applications. Our Vision is to create value for our customers and society using fewer resources than our competitors and constantly innovate to improve the value we create.



SALILLARI LTD.

Representative: Pëllumb Salillari, President
Address: Rruga e Vjetër Vorë - Marikaj, Km. 1, Vorë
Contacts: +355 (0) 4 4500945
info@salillari.al
www.salillari.al
Activity: Construction, Construction Materials Production,
Construction Materials & Machineries Trading

Business Profile: The company is involved in construction activities of both industrial and civil works and those of infrastructure, from roads and highways to industrial complexes and housing.



ETS Sh.p.k.

Representative: Fatos Aliaj, Owner
Other Contact: Shefki Dema, Managing Director
Address: Rruga Jordan Misja, ish Magazinat e UMB-së,
përballë shtypshkronjës Demokracia, Tiranë
Contacts: +355 (0) 4 23 45 122, Mobile: +355 (0)674 053 010
faliaj@ets-al.com / www.ets-al.com
Activity: Electrical Supplies & Works.

Business Profile: ETS Company was established in 2001, with its activity throughout Albania. The purpose of the ETS establishment in Albania was to provide alternatives to the uninterrupted provision of electricity supplies to power corporation, various government institutions and public service companies. Main activity ETS shpk is in the field of power supply with electrical equipment and works for low, medium and high voltage.



PRIMALL

PRIMALL SH.P.K.

Representative: Pece Milojkovski, General Manager
Address: P.O Box: No. 7443, Posta Shqiptare Tiranë ZP Nr. 5,
Rruga Çamëria -1001, Tiranë
Contacts: +355 (0) 4 4500909
info@primall.al / www.primall.al
Activity: Official Importer and Distributor of JT International
Tobacco Products and Swedish Match Lighters in Albania.

Business Profile: Primall is the official importer & distributor of JT International tobacco products and official importer & distributor of Swedish Match Lighters in Albania territory. The company is part of Prima Group, that operates also in two other countries, Macedonia & Kosovo. The brands that are represented on the Albanian market are: Winston, Camel, Winston, Cricket.



CREDINS BANK

Representative: Maltin Korkuti, CEO
Address: Rr. Vaso Pasha, No. 8, Tirana
Contacts: +355 (0) 4 5353000
info@bankacredins.com / www.bankacredins.com
Activity: Bank Services

Business Profile: Credins bank is the second largest bank in the country in deposits and assets and first largest for lending, offering 360-degree banking solutions to its customers. Our positioning in the market reflects our customer behavior. "We speak your language" is not simply a marketing slogan, but rather the definition of our attitude towards the client's needs. Our mission inherently acknowledges that people are our main competitive advantage. Therefore, the focus of our attention has continuously been the building up of strong and serious teams made up of talented people. We are here to assure our clients, partners and shareholders, business continuity and growth in consistence with their expectations and trust.



FRIGO FOOD Sh.p.k.

Representative: Fatjon Xhaferaj, Administrator
Address: Rr. 3 Dëshmorët, Yzberisht, Tiranë
Contacts: +355 (0) 4 234598
fatjonfrigofood@hotmail.com
Business Activity: Import-Export of Meat Products

Business Profile: FRIGO FOOD started its activity in 1999. The main activity of the company is the import of meat products. The import of various products in Albania has made possible an expansion of products in the domestic market, thus fulfilling the existing deficiencies. Despite the meat products, the company imports also frozen vegetables, mainly potatoes, peas, and mixed vegetables. These products are imported from USA, Latin America and EU countries.



ADG SH.P.K. (LUFRA)

Representative: Luis Nreka, CEO
Address: Lagjia "Rruga e Kishës", Fshati Bishqethem, Autostrada Lushnje-
Fier, Km. 7, Lushnje, 9001
Contacts: +355 (0) 689022120
info@lufra.al / www.lufra.al
Activity: Dairy Production and Distribution of Milk Products.

Business Profile: Founded in 1992, LUFRA leads the fresh Dairy product sector in Albania. The Company has continued to expand both geographically and on the variety of products offered in the market. In 2021, the company reached a very important milestone by starting exports of its products in the US market. Certainly, furthermore the factory has expanded by doubling its capacity and the laboratory for the milk analysis is fully modernized. LUFRA has 5 modern warehouses located in Lushnja, Tirana, Saranda, Korça, and Kosovo and processes more than 65 tons of milk every day. The year 2022 starts with opening of LUFRA's branch in Prishtina, Kosovo. Providing high-quality dairy products and supporting local farmers are LUFRA's priority matters. They want to show the world the taste of wonderful Albanian products, and for this reason they are constantly improving technology, supporting local farmers, and promoting Albanian products in different countries of the world.



LAJTHIZA INVEST SH.A.

Representative: Thanas Siveri, CEO
Address: Lajthizë, Njësia Administrative Qafë Mali, Fushë-Arrëz, Pukë
Contacts: +355 44 500 420
info@lajthiza.al / www.lajthiza.al
Activity: Production, Packaging, Trading of Natural Mineral Water "Lajthiza".

Business Profile: Lajthiza Invest SH.A. was established in 1999 in the Municipality of Qafë-Mali, in Lajthiza village, Pukë. This is a deep mountainous area where the plant rises about 1000 m above the sea level. Lajthiza water sources from Roshi mountain in the height of 1600 m above the sea level. The investment consists of a Plant with an area of about 1200 m2, with ultra-modern technology, new machines and filling line. With working environment according to EU standards.



DEKON FRIGO SH.P.K.

Representative: Leonard Gugu, General Manager
Address: Komuna Bradashesh, Elbasan
Contacts: +355 (0) 672042868
dekonfrigo@yahoo.com
Activity: Wholesales, Distribution and Retail. Import of Frozen Food.

Business Profile: DEKON FRIGO is a company that specializes in the import, distribution, packaging and processing of meat products. The company is certified according to the Hygienic-Sanitary Self-Control System H.A.C.C.P UNI 10854: 1999. DEKON FRIGO is one of the leading import companies in the chicken, beef and pork products industry. The portfolio products of the company are of US and EU origin. DEKON FRIGO has a wide range of foodstuffs for HORECA and supermarkets and provides the raw materials for meat products. The distribution network covers the entire territory of Albania and also owns several retail and wholesale stores. In addition, the company has constant and very good relations with the US companies and consider them as partners in their business.



MONTAL SH.P.K.

Representative: Skënder Lufi, Managing Director
Address: Rr. Dervish Hima, 3 Kullat, K3 A9/2, Tiranë
Contacts: +355 (0) 4 2271385
info@montalshpk.com
www.montalshpk.com
Activity: Medical and Laboratory Equipment

Business Profile: MONTAL is a private company dealing with imports, sales and services of medical & laboratory products in Albania. The company was established in 1996 as a private limited company. Through more than 26 years of activity, the company has grown up being now a leading company for sales and service of medical & laboratory devices in the Albanian market.



ELITE TRAVEL GROUP

Representative: Elvis Kotherja, Managing Director
Address: Lagjja Emin Matraxhiu, Pall. 53/6, Kati 5&6, Elbasan
Contacts: +355 54 710020
elvis.kotherja@etg.al / www.etg.al
Activity: Hospitality & Tourism. Destination Management Company & Tour Operator. Travel Agency/OTA/Business & Corporate Travel/ - Lufthansa City Center. Mobility & Hotel management company

Business Profile: Elite Travel Group is one of the longest established and best-known travel company, based in Albania. Established in 2000, Elite Travel Group, and Elite DMC has a proven track record of providing the highest quality professional travel services in the Balkan region and South-Eastern Europe. Their vision is to build a sustainable company and their expertise helps people discover the best of the Balkans and Eastern Europe and encourages them to return and discover more. ETG works with local communities and suppliers to build loyalty and trust. On 2022, its the 5th company in South East Europe, and the first travel in the Western Balkans and Albania "Travelife" certified!



ALBANIAN MOTOR COMPANY

Representative: Gentian Karaj, General Manager
Address: Autostrada Tiranë-Durrës, Km. 10, Kashar
Contacts: gkaraj@ford.com.al
www.ford.com.al / www.hyundai.al
Activity Import-export, sale, leasing, rental or lease related to commercial and industrial vehicles, to any type and model. Export-import of spare parts

Business Profile: Albanian Motor Company is the official representor and distributor of the well-known car brands such as Ford, Hyundai and SsangYong, including also their service and maintenance. Albanian Motor Company has started its journey in the automotive industry 16 years ago and from that day it has always been on top of the market considered as "the leader" by taking almost 30% of the total market. The showroom of the company is spread over an area of 5 thousand square meters, and it is available for anyone who is interested in the latest models and technologies that the three brands offer to our market. Albanian Motor Company is getting bigger, as now it crosses the Albanian borders. Starting from February 2021 it has taken over its management "Kosova Motors" too, the only authorized importer and distributor of Ford and Hyundai vehicles for Kosovo. Except from importing and distribution "Albanian Motor Company" has also taken over management the servicing for both brands, including original and authorized parts for every vehicle and professional service from the specialized team of mechanics.



SHAPING LIFE!

MATRIX KONSTRUKSION

Representative: Daniela Leskaj, Managing Director
Other Contact: Rovena Duçkallari
Address: Rr. Nikolla Jorga, Godina 18/2, Tiranë
Contacts: +355 (0) 4 2258372
danielaleskaj@matrixkonstruktion.com
www.matrixkonstruktion.com
Activity: Construction and Design; Property Development, Real Estate and Tourism; Investments in Renewable Energy, Infrastructure; EPC.

Business Profile: Matrix Konstruktion is a pioneering company in the construction industry in Albania and one of the largest property developers companies in the country. The Company was created in October 1995, in Tirana. Matrix Konstruktion Mission is to develop and deliver high quality projects, promoting Urban and Infrastructure development that creates social and economic value for its costumers thus, positively transforming people's lives.



N.N. SHPK

Representative: Eftihia Neranxi, Administrator
Address: Rr. Dardania, Godina Nr. 19, Yrshek, Tiranë
Contacts: +355 4 2406500/11
neranxi@neranxi.al
www.neranxi.al
Activity: Food Industry. Trade of Raw Materials. Culinary Institute

Business Profile: N.N. Sh.p.k. (Neranxi) trade raw materials for the food industry. The company is established in 1991 and is located in Tirana. Currently, the company has a wide range of products with more than 15,000 consumer items for bakery, pastry, restaurants, supermarkets, etc. The company has its own network of retail and wholesale shops. For 11 years, N.N. Sh.p.k. has the biggest Culinary Institute in the region.



ALBANIAN DISTRIBUTION & DEVELOPMENT

Representative: Xhafer Xhako, Administrator
Other Contact: Aisela Kumaraku (Sula), Commercial Director
Address: Rr. Dhaskal Tod'hri. Nr. 35, Kashar, Tiranë
Contacts: +355 (0) 696000087; (0) 686000014
xhafer.xhako@add.al; Aisela.kumaraku@add.al
www.add.al
Activity: Import & Export - Distribution FMCG

Business Profile: ADD operates in Albanian market since 1998 and we are proud to confirm that we are among Top Distribution companies of Albania. Contemporary spirit, innovation in the market, ambition to bring quality products are our investments and mission since the early start and will continue also in the future.



MFKT, L.L.C. DBA OSTERIA ITALIAN RESTAURANT

Representative: Koço Tamburi, Administrator
Address: 1310 Westover Terrace, Suite 101-A, Greensboro, NC 27408, North Carolina, USA
Contacts: + 1 3362752550
kocotamburi@gmail.com
www.osteriagso.com
Activity: Hospitality. Restaurant

Business Profile: Osteria is an authentic Italian restaurant that proudly extends the world famous flavors of the Emilia-Romagna (Bologna) region to Greensboro and offers tastes of the renown Italian cuisine staples of prosciutto, mortadella, parmigiano and balsamic to area diners. Located at Westover Gallery Shops, their 65-seat restaurant serves up a taste of Italy at lunch and dinner. Their extensive selection of handmade pastas includes traditional items as ravioli, strozzapreti, tagliolini, gnocchi and fettucini.



ZYRE E PERFAQESISE HOFFMANN- LA ROCHE

Representative: Ljulljeta Tinjic, Country Manager
Address: Rr. Ibrahim Rugova, Sky Tower 5/3, Tiranë
Contacts: +355 4 4504040
rovena.dhroso@roche.com
www.rochealbania.al
Activity: Pharmaceuticals Representative Office

Business Profile: Hoffmann-La Roche is a Swiss multinational healthcare company that operates worldwide under two divisions: Pharmaceuticals and Diagnostics. They as a leading pharmaceutical company are a pioneer in advancing healthcare. They believe it is important to deliver medical solutions quickly, now, while developing innovations for the future. They are driven by a sincere desire to improve the lives of patients.



Dhërmi Beach
Photography: Albes Fusha
VISIT
Albania

BIG BUSINESSES
OF AMCHAM



ALBSIG

Representative: Muharrem Bardhoci, General Director & Administrator
Address: Rr. Barrikadave, Mr.1001, Tiranë
Contacts: +355 (0) 4 2254770
vboka@albsig.al / www.albsig.al
Activity: Insurance Company. Insurance life & non-life. Private Pensions Fund. Collective Investment Funds.

BUSINESS PROFILE: Albsig Sh.a. is a non-life insurance company, part of Kastrati Group. Albsig-Life and Albsig Invest are part of Albsig. Albsig has launched 30 products in the Albanian non-life insurance, life insurance and in Pension Funds and Collective Investment Funds. According to the report of the Financial Supervisory Authority for 2021, Albsig is ranked one of two leading insurance companies. 53.17% of Albsig portfolio is voluntary insurance. Albsig leads the market for Casco Insurance, Civil Liability, Construction Liability, Guarantees. Albsig reinsures the business portfolio to Hannover RE. Albsig Life has reinsured the portfolio at Swiss Re.



TBS 96

Representative: Artan Xhori, Owner & CEO
Address: Rr. Thana Ziko, Nr. 86/1, 1005, Tiranë
Contacts: +355 (0) 4 2253167
tbs96@tbs96.com / www.tbs96.com
Activity: Commerce and Service. Broadcasting. Cyber Security.

Business Profile: TBS96 is distributor and exclusive representative of many well-known and recognizable international companies in telecommunication, broadcasting, medical, defence and cyber security sectors. Due to its personal competences, TBS96 Ltd has signed important distributor agreements with many companies all over the world. For more than 25 years, their goal has been to develop and maintain long-term business relationships with both our Customers and Partners, by delivering reliable and innovative systems and solutions, together with professional expertise. Their mission is to provide innovative technological solutions in various areas of the market and doing so with the highest quality products and at the highest level of service, while their vision is to be the region's leading system integrator company offering the best services possible.



AGROTEK ALB

Representative: Mirush Bejko, Administrator
Address: Rruga e Vjetër e Rinasit, përballë KIA-s, Muçaj, Vorë
Contacts: +355 (0) 692024267
info@agrotek-alb.al
www@agrotek-alb.al
Activity: Agribusiness. Animal Feed Manufacturing. Slaughterhouse and Poultry Distribution. Import - Export of Poultry



AIMS INTERNATIONAL - ALBANIA

Representative: Monika Farka, Managing Partner
Address: European Trade Center, Tower A, 13/3, Tiranë
Contacts: +355 (0) 4 4509261,
Mobile: +355 (0) 692098706
monika.farka@aims.al
www.aims.al
Activity: Employment and HR Services (Executive Recruitment, Coaching, Talent Assessment, Training, Leadership Services, HR Consulting & Outsourcing)



ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION (AADF)

Representative: Martin Mata and Aleksandër Sarapuli, Co-Chief Executive Officers
Address: Rr. Ibrahim Rugova, Ndërtesa 42, Hyrja 7, Ap. 60, 1019, PO Box. 1731, Tiranë
Contacts: +355 (0) 4 2222408
info@aadf.org
www.aadf.org
Activity: Foundation



ALFA BUTRINT SH.P.K. (HOTEL BUTRINTI)

Representative: Erjon Spahiu,
Owner
Other Contact: Meri Lepuri,
Administrator
Address: Rr. Naim Frashëri,
Sarandë
Contacts: +355 (0)
85225593/4/5
hotelbutrinti@hotmail.com
www.hotelbutrinti.com
Activity: Tourism, Hospitality



ALOSYS COMMUNICATIONS S.R.L

Representative: Florian Toma,
Administrator
Address: Rr. Ismail Qemali, Ap.
42, Tiranë
Contacts: +355 (0) 686722321
tirana@alosys.it
www.alosys.it
Activity: Information
Communication Technology -
ICT, Cyber Security & APP, Smart
City, Data Analyses & Services

**AMERICAN
NOBLE
COFFEE**

AMERICAN NOBLE COFFEE

Representative: Gjok Popaj,
Administrator
Address: Vukpalaj, Bajzë,
Komuna Kastriot, Malësi e
Madhe
Contacts: +355 (0) 692084627
gjokpopaj@gmail.com,
noblecoffee@gmail.com
Activity: American Coffee Trade



ATOM SH.P.K.

Representative: Luan Basha,
Administrator
Address: Rr. Islam Alla, Pallati
56, Kati 1, Tiranë
Contacts: +355 (0)
692045580/81/90
info@atom.al
www.atom.al
Activity: ITC Systems,
Equipment, Software
Development, Security Service



AVANNTIVE CONSULTING SH.P.K.

Representative: Olta Kaziaj,
Managing Partner
Address: Rruga Vaso Pasha, P.
2, Shk. 2, Ap. 7/1, Kati i Dytë,
Tiranë
Contacts: avanntive@
avanntive.al
www.avanntive.al
Activity: Tax, Accounting,
Advisory



B.A.D. SH.P.K.

Representative: Enkeleda
Hasanaj, Administrator
Address: Rr. e Kavajës, Pallati
BAJA-BAD Kati IX, Tiranë
Contacts: +355 (0) 692068226
enkeleda_84@yahoo.com
Activity: Import-Export,
Trade of heating systems,
generators, building materials.
Construction. Electronic
equipment, laboratory and
medical equipment, audio-
visual equipment. Bar-
Restaurant



AON SH.P.K.

Representative: Fatjon Hysa,
Administrator
Address: Autostrada Tiranë-
Durrës, Km. 8, Kashar
Contacts: +355 4 4500265
f.hysa@aon.al
www.aon.al
Activity: Power System Provider
& Installer. Aftermarket and
Spare Parts of CUMMINS G-Drive
unit



AQUILA GROUP SH.P.K.

Representative: Emi Ziso,
Administrator
Address: Superstrada Tiranë-
Durrës, Km. 4, Kashar, Nr. 31
Contacts: +355 692054087
info@aquilagroup.al
www.aquilagroup.al
Activity: Alcoholic Beverage.
Distillery, aging, production
of alcoholic beverage.
Alcohol production, alcohol
disinfectants. Wholesale &
Distribution



ARTINEL 95 SH.P.K.

Representative: Ariana Berberi,
Founder and CEO
Address: Rr. Vorë – Fushë
Krujë, Nd. 23, Muçaj, 1032,
Vorë, Tiranë
Contacts: +355 (0) 4 7800551;
+355 (0) 682020187
info@artinel.al
www.artinel.al
Activity: Sale of New and
Preowned Personal and
Commercial Vehicles, Genuine
Spare Parts and Service for
Several Brands



BEREQET SH.P.K.

Representative: Ali Onat,
Administrator
Address: Rr. Sabaudin
Gabrani, Godina Nr. 8, Tiranë
Contacts: +355 (0) 4
4316316
arbbereqet@gmail.com
www.bereqet.com
Activity: Catering



BINDI SH.P.K.

Representative: Hysen Ruka,
President
Address: Rr. Vaso Pasha, Nr. 8,
Kati 4, Ap. 10, Tiranë
Contacts: +355 (0) 4 2250715
info@bindi.al
www.bindi.al
Activity: Consulting Services
in the Field of Energy
and Telecommunication,
Representation of Foreign
Companies, Construction,
Trade, Import-Export



BNT ELECTRONICS

Representative: Jovan Bojdani,
CEO and Co-Founder
Address: Blv. Zhan D'Ark, Kulla 3,
Kati 2, Tiranë
Contacts: +355 (0) 4
2273666/777
info@bntelectronics.com
www.bntelectronics.com
Activity: Communication,
Electrical Applications and
Appliances, ITC Systems,
Equipment, Software
Development, Printing, Security
Systems and Services, Fiscal
Systems



BOZGO SH.P.K.

Representative: Tritan Bozgo,
Administrator
Address: Rr. Pavarësia, Km. 3,
Yrshek, Tiranë
Contacts: +355 (0) 682049202
tritanbozgo@bozgo-al.com
www.bozgo-al.com
Activity: Import-Export and
Distribution



"CC LAW" SHPK

Representative: Soljan
Celibashi, Administrator
Address: Rruga "Abdyl
Frashëri", EGT Tower, Pall.
17/6, Kati 2, Ap. 1, Tiranë
Contacts: +355 (0) 4
2235651
assistant@cclaw.al
www.cclaw.al
Activity: Legal Advisory
Services



CENTURY 21 ALBANIA

Representative: Jonian
Antoni, Administrator/ CEO
Address: Rr. Nikolla Tupe,
Ndërtesa 4, Shkalla 3, Kati 5,
Ap. 16, Tiranë
Contacts: +355 (0) 4
2212121
info@century21albania.com
www.century21albania.com
Activity: Real Estate LLC



DAJTI EKSPRES

Representative: Migena Malo,
President & Administrator
Address: Stacioni i Poshtëm i
Teleferikut, Tiranë, Linzë, Dajt
Contacts: +355 (0)
684011003; (0) 4 2379111
admin@dajtiexpres.com
www.dajtiexpres.com
Activity: Tourist Attraction
(Cable Car Service, Restaurant,
Hotel, Adventure Park, Mini
golf, etc.)



**DEDJA SHIPPING INC, Shipbrokers
DEDJA SHIPPING SH.P.K., Agents &
Forwarders**

Representative: Artur Dedja, Managing
Director
Other Contact: Astrit Dedja
Address (Albania): L. 1, Rruga
Taulantia, Kati 1, Durrës, 2001
Address (USA): 100 2nd Avenue North,
Saint Pete, Florida 33701, USA
Contacts (Albania): +355 (0) 52
223230; +355682069056
Contacts (USA) +1 727-954-0394; +1
727-686-1444
info@dedjashipping.com; ops@
dedjashipping.com
www.dedjashipping.com
Activity: Maritime Industry



DELIA GROUP

Representative: Viktor Delia,
Administrator
Address: Rr. Ramazan Demneri,
Nd. 24, H. 2, Kodi Postar 1022,
Tiranë
Contacts: +355 (0) 4 2258021
infodelia@deliagroup.com.al;
dviktor@deliagroup.com.al,
delia.group@yahoo.com
www.deliagroup.com.al
Activity: Construction



COFFEE CLUB ALBANIA

Representative: Andrea Zaja,
CEO
Address: Rr. Myslym Keta,
Km. 5, Komuna Dajt, Tiranë
Contacts: +355 (0) 4
4803700; (0)684050220
info@coffeclub.al
www.coffeclub.al
Activity: Lavazza Coffee



**COMMUNICATION
PROGRESS SH.P.K.**

Representative: Gentian Likaj,
Administrator
Address: Rr. 'Stanislav
Zuber', Nd. 2, H.19. Njësia
Administrative Nr. 7, 1023,
Tiranë
Contacts: +355 (0) 4 2413901
cp@commprog.com
www.commprog.com
Activity: Information and
Communications Technology



CR PARTNERS

Representative: Alban Çausi,
Managing Partner
Address: Rr. Ibrahim Rugova,
Sky Tower, Kati 5/2, Tiranë
Contacts: +355 (0) 4
2228181
info@crpartners.al
www.crparkers.al
Activity: Consulting, Legal
Services



DEMA - PATIN

Representative: Edmond
Isaku, Administrator
Address: Pallati i Kulturës,
Kati i 3-të, Zyra 54-55, Tiranë
Contacts: +355 (0)
682020663
edmondisaku@yahoo.com
Activity: Mining



DINAMO SH.A.

Representative: Migena Reçi,
Administrator
Address: Rr. Ferit Xhajko,
Tiranë
Contacts: +355 (0) 4
2253798
info@dinamo-sha.com
www.dinamo-sha.com
Activity: Trade Center and
Mechanical Manufacture



**DUDA SH.P.K. - HOTEL
ADRIATIK & ADRIATIK
TOURS**

Representative: Nevila Dudaj,
Owner/ General Manager
Address: Rr. Pavarësia, Nr. 13,
Plazh, Durrës
Contacts: +355 52 260850
Mob. +355 692073995
info@adriatikhotel.com
www.adriatikhotel.com
Activity: Hospitality & Tour Agency



EASYPAY

Representative: Lindita Shomo, CEO
Address: Rr. Ismail Qemali, Objekti 30, Hyrja 7, Kati 3, Tiranë
Contacts: +355 (0) 4 2264982
info@easypay.al
www.easypay.al
Activity: Non-Banking Financial Institution



ENGINEERING & RISK MANAGEMENT CONSULTANT SH.P.K.

Representative: Roland Liçi, Managing Director
Address: Rr. Mustafa Matohiti, Ndërtesa ABAU, Kati 3, Nr. 11, Tiranë
Contacts: +355 (0) 4 2250091; Mob: +355 (0) 69 40 60 133
rlici@mforsafety.com
www.ermc.com.al
Activity: Occupational Risk Management & Environmental Health Safety Security Consultancy Services



ENTERPRISE RENT A CAR ALBANIA

Representative: Gert Gjeli, Administrator
Other Contact: Rigels Fida, Account Manager
Address: Rr. Vaso Pasha, Nr. 75, Tiranë
Contacts: +355 (0) 4 2250363
info@enterprise.al
www.enterprise.al
Activity: Rent a Car. Long Term Operational Leasing. Mini Lease. Logistic Services



EUROCOM CX

Representative: Burim Bilali, Administrator
Address: Blv. Gjergj Fishta, Alpas Palace Center, 2nd Floor, Tiranë
Contacts: +355 (0) 698087777
b2b@eurocomcx.com
www.eurocomcx.com
Activity: BPO Company. Customer Care, Upselling Services. ICT and R&D. Client Satisfaction



FACILIZATION SH.P.K.

Representative: Gjergji Guri, Founder and CEO
Address: Rr. Sami Frashëri, Nj. B. Nr. 5, Pallati 56, Kompleksi TID (Qendra Nobis), Hyrja B, Kati 1, Tiranë
Contacts: +355 (0) 4 2256006
info@facilization.com
www.facilization.com
Activity: Information Systems Consulting, System Integration and Software Development Services



FARMATECH SH.P.K.

Representative: Elvis Kena, Administrator
Address: Rr. e Barrikadave, Tiranë
Contacts: +355 (0) 4 2236584
e.kena@farmatech.net
www.farmatech.al
Activity: Pharmaceutical Trade. Representative of pharmaceutical brands and reseller of medicines



ERZENI SH.P.K.

Representative: Saimir Begaj, Administrator
Address: Mëzes, Kashar
Contacts: +355 (0) 4 4500750
erzeni@erzeni.com
www.erzeni.com
Activity: Dairy Production and Trade of Milk Products



ETNA POLIMER SH.P.K.

Representative: Vullnet Haka, Policy Director
Address: Superstrada Korçë - Bilisht, Km. 22, Devoll, Korçë
Contacts: +355 4 2407777
info@etnapolimer.com
www.everestie.com
Activity: Flexible Plastic Manufacture and Recycling



EURO-BIÇAKU SH.P.K.

Representative: Dashamir Biçaku, Administrator
Address: Autostrada Tiranë-Durrës, Mbikalimi i Flakës, Rruga Vëllazërimi
Contacts: +355 (0) 694022422
info@eurobicaku.com
www.eurobicaku.com
Activity: Furniture Production



FAVINA SH.P.K.

Representative: Viktor Qylafi, CEO
Address: Rr. Anastas Lakce (Kompleksi Favina), Lagjja 18, Nr. 5, Korçë
Contacts: +355 (0) 82 245705
info@favina.net
www.favina.net
Activity: Construction, Construction Materials Production, Energy Supply



FROST & FIRE CONSULTING

Representative: Rezart Spahia, Managing Director
Other Contact: Reshard Këlliçi, Partner
Address: Rr. Papa Gjon Pali II, ABA Business Center, Suite 1401, Tiranë
Contacts: +355 (0) 4 4500230
rezart.spahia@ffconsulting.al; reshard.kellici@ffconsulting.al
www.ffconsulting.al
Business Activity: Consulting



GBX SH.P.K.

Representative: Bledar Doda, Administrator
Address: Rr. Tom Plezha, Pall. Milo 200, Kati 1, Kashar, Yzberisht, Tiranë
Contacts: +355 (0) 682045585
gentidoda37@gmail.com
Activity: Import-Export, Wholesale of Working Tools



GJIRAFI SHQIPERI SHPK

Representative: Diogjen Elshani,
Co-Founder & Managing Director
Abdullah Veliu, Project Coordinator
Address: Tirana Business Park,
Vorë, Tiranë
Contacts: +355 (0) 688030303
diogjen@gjirafa.com abdullah@
gjirafa.com
www.gjirafa50.al
Activity: E-commerce & Internet
Services. Online Marketplace
Platforms (Gjirafa50 & GjirafaMall).
Online Advertising Platform
(GjirafaAdNetwork). Video
Streaming Platforms (GjirafaVideo
& GjirafaPremium)



GJIROFARMA

Representative: Piro Karanxha,
CEO/ Administrator, Shareholder
Address 1: Autostrada Tiranë-
Durrës, Km. 5, Rruga Dytësore,
Tiranë
Address 2: Bodrishtë, Rruga
Nacionale Gjirokastër-Kakavijë,
Gjirokastër
Contacts: +355 (0) 692058205;
+355 (0) 88490230; +355 (0) (0)
88490231
tirana@gjirofarm.com; gjirofarm@
gjirofarm.com
www.gjirofarm.al
Activity: Dairy. Production and Trade



GLOBAL CATERING CENTER sh.p.k

**GLOBAL CUCINE
PROFESSIONALI SH.P.K.**

Representative: Ardian Avdiaj,
CEO
Address: Autostrada Fier-
Lushnje, Km. 5, Kolonjë, Lushnje
Contacts: +355 (0) 695345515
info@globalcatering.al
www.globalcatering.al
Activity: Food Service
Equipment. Catering Equipment
Manufacturers & Suppliers



IDRA SH.P.K.

Representative: Auron Pasha,
Executive Director
Other Contact: Enkelejda
Pashaj, Administrator
Address: Rr. Siri Kodra,
Ndërtesa 94, Apt. 49, Kodi
Postar 1017, Tiranë
Contacts: +355 (0) 4 2274767,
(0) 4 2235519
idra@idracompany.com
www.idracompany.com
Activity: Consulting Services
and Market Research



INA SH.P.K.

Representative: Ferdinand
Caushi, Managing Director
Immanuel Caushi, Chief Legal
Counsel
Address: Rr. Besim Imami,
Myslym Shyri, Tiranë
Contacts: +355 (0)
692520765
immanuelcaushi97@gmail.com
Activity: Construction. Imports



INTECH + SH.P.K.

Representative: Sokol Sinani,
General Director
Address: Rr. Ibrahim Rugova,
Green Park Complex, Kulla 2,
Kati 3, Dera 1, Tiranë
Contacts: +355 (0) 4
2241929
intech@intech-al.com
www.intech-al.com
Activity: System Design and
Development



GREEMED
Medical Solutions

**GREEMED MEDICAL
SOLUTIONS**

Representative: Adil Cani,
Owner/Administrator
Address: Rr. Ramazan Demneri,
Nd. 1, H. 13, Nj. Bashkiake Nr.
5, 1002, Tiranë
Contacts: +355 4 2235647
acani@greemed.eu
www.greemed.eu
Activity: Medical Solution.
Import-export of medical &
surgical equipment



GRUPPO KONI

Representative: Nik Nikolli,
President & Co-Founder
Address: Shënkoll, Rile,
Rruga Markatomaj, Ndërtesë
4-katëshe, Kilometri i 7-të i
Rrugës Nacionale Lezhë-Tiranë,
Zona Kadastrale Nr. 3131, Nr. i
Pasurisë 31/41, Lezhë
Contacts: +355 (0) 694066800
infoal@gruppokoni.com
www.gruppokoni.com
Activity: Construction, Aluminum
Systems, Air Conditioning
Systems, Architectural Projecting
and Consultancy



GUSTOSO

Representative: Helton Shkurti,
General Manager
Address: Njësia Bashkiake Nr.
2, Zona Kadastrale Nr. 3266,
Rr. Selim Brakja, Rrugica Eftimi
Brand, Sauk i Vjetër, Godinë
4-Katëshe, Kati 1, Tiranë
Contacts: +355 (0) 684083903
info@gustoso.al
www.gustoso.al
Activity: Bar, Restaurants, Food
and Beverage Production,
Catering



INTERNATIONAL TRANS 06

Representative: Spartak Lamaj, CEO
Address: Rruga Dervish Hima,
Ambasador 3, Kati 18, Hyrja 140,
Tiranë
Contacts: +355 (0) 44536237,
Mobile: +355 (0) 692064850
s.lamaj@internationaltrans06.com
www.internationaltrans06.com
Activity: Freight Forwarding
Company. International &
Domestic Transportation and
Logistics. Distribution and
Spedition



IRIS SH.P.K.

Representative: Arben Hoxha,
President
Address: Rr. Dibrës, Pall.
Amfora, Ap. 18, Tiranë
Contacts: +355 (0) 4
2371042
h.arben01@gmail.com, iris@
albmail.com
Activity: Medical Device &
Healthcare Services



IUTECREDIT ALBANIA

Representative: Akan Ajdini,
Chief Executive Officer
Address: Njësia
Administrative Nr. 5, Rruga
“Andon Zako Çajupi”,
Ndërtesa Nr. 3, Hyrja 2, Tiranë
Contacts: +355 (0) 4
4505060
info@iutecredit.al
www.iutecredit.al
Activity: Microfinance
Institution



J&B SH.P.K.

Representative: Jakov Beltoja
Address 1: Autostrada
Durrës-Tiranë, Km. 5,
Rrashbull;
Address 2: L. 28 Nëntori, Rr.
Anita Bitri, Nr. 4, Vlorë
Contacts: +355 (0)
682022766
info@jb-electronics.al
www.jb-electronics.al
Activity: Electronics, Home
Appliances



**JAPAN TOBACCO
INTERNATIONAL**

Representative: Sazan Alija
Address: Magjistr. F. Kosovë
- Prishtinë, Fushë Kosovë,
Republika e Kosovës
Contacts: +383 44 59 9704
Sazan.Alija@jti.com
Activity: Tobacco



JORDIL SH.A.

Representative: Dilaver
Kamberaj, Manager
Address: Rr. Nacionale Fier-
Patos, Km. 4, Fier
Contacts: +355 (0)
682002185
jordil.sha@gmail.com; jordil_
sha@yahoo.com
www.jordil.al
Activity: Import-Export of
Water Supply Materials,
Agrotrade



MCCANN TIRANA

Representative: Suela Shtylla,
Managing Director
Address: Rr. "Themistokli
Gërmenji", Pallati Frashëri,
Shk.1, Ap.13, Tiranë
Contacts: +355 (0) 4
4500350, +355(0) 4
4504079
suela.shtylla@mccann.al
www.mccann.al
Activity: Advertising Agency



**MEDIKLINE STEWART
SH.P.K.**

Representative: Zace Shabanaj,
CEO
Address: Rr. Sulejman Delvina,
Pallati 13/6, Tiranë
Contacts: +355 (0) 4 2255168;
+355 (0) 692060984
medikline@gmail.com
www.mediklineshp.com
Activity: Health and Beauty.
Dental Health Services &
Products



NEXIA AL SH.P.K.

Representative: Gerond
Begolli, Director
Address: Rruga "Margarita
Tutulani", Palazzio Viridario 1,
Kati 2, Tirane
Contacts: +355 (0)
694040586
office@nexia.al
www.nexia.al
Activity: Auditing, Financial
Advisory, Tax, Consulting



**KANTINA E PIJEVE GJ. K.
SKËNDERBEU**

Representative: Jurgen Dashi,
Administrator
Address: Rr. Bajram Tusha,
Durrës
Contacts: +355 (0) 52 264628
info@kantinasenderbeu.al
www.kantinasenderbeu.al
Activity: Wine and Alcoholic
Drinks' Production



**KASTRATI HOTELS & TOWER
SH.P.K. (MAK ALBANIA
HOTEL)**

Trade Name: Mak Albania Hotel
Representative: Elsi
Keco, General Manager/
Administrator
Address: Sheshi Italia, Tiranë
Contacts: +355 (0) 4 2274707
reservations.tirana@
makalbania.com
www.makalbania.com
Activity: Hotel, Bar &
Restaurants



KPMG ALBANIA SHPK

Representative: Alba
Paparisto, Managing Director
Address: Rr. Abdi Toptani,
Torre Drin, kati 3, 32/1, Tiranë
Contacts: +355 (0) 4
2274524
al-office@kpmg.com
www.kpmg.com/al
Activity: Tax, Advisory,
Bookkeeping, Legal



NOA SH.A.

Representative: Herjola Spahiu,
CEO and Vice Chairman of NOA
sh.a. Board
Address: Komuna e Parisit
Rruga "Tish Daia", Kompleksi
"Haxhiu", ND. 32, H. 12, Tiranë
Contacts: +355 (0) 4 4511011
/ WhatsApp: 0684001403
info@noafin.al
www.noafin.al
Activity: It includes all forms of
lending, payments and money
transfer services, provides
guarantees, exchange services
and insurance agents.



**NOKIA SOLUTION BRANCH
OY ALBANIA**

Representative: Dimitrios
Papadopoulos, Country Senior
Officer CO Europe
Address: Blvd. Bajram Curri,
ETC, Kati 9/2, Tiranë
Contacts: +355 (0) 4 2272575
migena.koduzi.ext@nokia.com
w
Activity: Leading Technology
Gear



O.E.S DISTRIMED

Representative: Orjada Jaho,
Ermal Rizaj, Administrators
Address: Blvd. Bajram Curri,
Rr. Nikollë Kacori, Kodi Postar
1022, Tiranë
Contacts: +355 (0) 4 2270660
info@oesdistrimed.com
www.oesdistrimed.com
Activity: Healthcare. Medical.
Veterinary. Analytical

PARK PLACE

PARK PLACE

Representative: Renis Bodinaku, Administrator
Address: Rruga TEG-Tiranë, Km. 2, Tiranë
Contacts: +355 (0) 692049444
parkplace1103@gmail.com
Activity: Automotive. Car Service. Trade of used vehicle



FONDI SIGAL

Representative: Elvis Ponari, CEO
Address: Rr. Ukraina e Lirë (Pallati i Ri Teknoprojekt), Tiranë
Contacts: +355 (0) 4 4511666
elvis.ponari@uniqa.al
www.fondisigal.com.al
Activity: Administration of collective investment enterprises with public offers as well as Administration of Voluntary Pension Funds



PIK SH.P.K.

Representative: Alban Fejzaj, CEO
Address: Rr. Pjetër Bogdani, Nr. 37, Tiranë
Contacts: +355 (0) 697053455
info@pik.al
www.pik.al
Activity: Marketing and Communication consulting; Advertising and Marketing Communications; Brand Development and Graphic Design; Digital Services; Web Design; Social Media Management; Event & Promotional activities Concept and Implementation; Audio and Video production; Media planning; Media buying; Media Monitoring



QENDRA E MJEKËSISË SË PUNËS SH.P.K.

Representative: Arjana Sina, CEO
Address: Rr. Prokop Mima, Hyrja 1, Kati 1, Tiranë
Contacts: +355 (0) 692029047
info@ohc.al
Activity: Health & Wellness. Occupational Health. Rehabilitation



QUALYS INC.

Representative: Emir Arslanagic, Regional Manager for SEE and Turkey
Address: 919 E Hillsdale Blvd, Foster City, CA 94404, USA
Contacts: + 12027518722
emir@qualys.com
www.qualys.com
Activity: Qualys, Inc. (NASDAQ: QLYS) is a pioneer and leading provider of disruptive cloud-based security, compliance, and IT solutions with more than 10,000 subscription customers worldwide, including a majority of the Forbes Global 100 and Fortune 100. Qualys helps organizations streamline and automate their security and compliance solutions onto a single platform for greater agility, better business outcomes, and substantial cost savings.



RE/MAX ALBANIA

Representative: Jonida Troqe, Regional Director of RE/MAX Albania & Kosovo
Address: Rr. Sami Frashëri, përballë restorant Juvenilja, Tiranë
Contacts: +355 (0) 689022481
jonida.troqe@remax-albania.al
www.remax-albania.com
Activity: Real Estate, Property Management Market Studies, RE/MAX Franchise Sales



POWER AND GAS OPERATIONS SH.P.K. (PGO)

Representative: Greta Deljani, General Manager
Address: Rr. Ibrahim Rugova, Kompleksi Green Park, Hyrja 1, Kati 5, Ap. 26, Tiranë
Contacts: +355 (0) 696077455
greta.deljani@gmail.com
www.pgoalbania.com
Business Activity: Energy, Power and Gas Wholesale Trading, Retail & Supply, Renewable Energy



PRICEWATERHOUSECOOPERS AUDIT SH.P.K.

Representative: Loreta Peçi Këlliçi, Country Managing Partner
Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë
Contacts: +355 (0) 4 2242254
loreta.peci@pwc.com
www.pwc.com/al
Activity: Accounting, Financial, Tax, Technology and Legal Consulting, Auditing



PRINTEC ALBANIA (CYPRUS) LIMITED

Member of PrinTec Group of Companies
Representative: Adrian B. Shehu, General Manager
Address: Blvd. 'Zogu i I', P. EDICOM, Kati 10, Tiranë
Contacts: +355 (0) 4 2258065 ext.101, Mobile: +355 (0) 692095248
a.shehu@printecgroup.com
www.printecgroup.com
Activity: Solutions and Services provider for the Financial Institutions, Telco Industry, Large Retailers, Petroleum Companies, Government Organizations (Public & Private Sectors)
Official Business Partner of **NCR Corporation / VeriFone / FICO / Qmatic, GLORY, OBERTHUR, DormaKaba and others**



RELIKAJ SH.P.K.

Representative: Ramadan Likaj, President
Other Contact: Vjollca Likaj, Administrator
Griselda Hotaj, Attorney/ Lawyer
Address: Koplik, Malësi e Madhe
Contacts: +355 (0) 682041548, (0) 695466934
relikaj@gmail.com,
griseldahotaj@relikaj.net
www.relikaj.net
Activity: Production and Export of Medicinal Plants



RING TELECOM SH.P.K.

Representative: Krenar Xhaferi, Administrator
Address: Rr. Sami Frashëri, Njësia Administrative Nr. 5, Zona Kadastrale Nr. 8270, Nr. Pasurie 5/263, Tiranë
Contacts: +355 (0) 676037771
mxhaferi@ringtc.com
www.ringtc.com
Activity: Telemarketing Services. Call Center, Marketing, Customer Service, Telesales



RO.GAT SECURITY LTD.

Representative: Marsel Mane, Administrator
Address: Rr. e Kavajës, Pallati 100 Vitrinat, Tiranë
Contacts: +355 4 2272615; 0692026425
info@rogat-security.com
www.rogat-security.com
Activity: Security Services, Physical Security, CCTV, GPS, Alarm Systems and Patrolling. Import-Export & Trade of weapons. Indoor shooting range. Private training center for security personnel



ROGNER HOTEL TIRANA

Representative: Eva Xhepa,
General Manager
Address: Blvd. Dëshmorët e
Kombit, Tiranë
Contacts: +355 4 2235035
info.tirana@rogner.com
www.hotel-europapark.com
Activity: Tourism, Hospitality



SAFECOMM

Representative: Filip Decka, CEO
Other Contact: Nikolla Gjoni, COO
Address: Rr. Abdi Toptani, Torre
Drin Building, Kati 2, Zyra 23, P.
Box 1001, Tiranë
Contacts: +355 (0) 695346530
info@safecomm.eu
www.safecomm.eu
Activity: Cyber Security,
Telecommunications, Cyber
Defense & Security, Cyber
intelligence, Secure Encrypted
Communications



SHEGAJ-AGR SH.P.K.

Representative: Adriatik
Hadëri, Administrator
Address: Dobraq, pranë ish
SMT-së, Shkodër
Contacts: +355 (0)
692053078
adriatikhaderi@gmail.com
http://www.shegaj-agr.com
Activity: Agrobusiness



**TASHKO PUSTINA -
ATTORNEYS**

Representative: Flonja Tashko,
Floran Pustina - Partners
Address: Blv. Dëshmorët e
Kombit, Kullat Binjake Qendra
Tregtare, Kati 2, 1019, Tiranë
Contacts: +355 (0) 4 2389190,
(0) 4 2389192
flonia.tashko@tashkopustina.
com, floran.pustina@
tashkopustina.com
www.tashkopustina.com
Activity: Law Firm, Legal
Services



TEGERIA SH.P.K.

Representative: Lindjana
Xhumari, Administrator
Address: Qendra e Biznesit
Tirana, Kati 11, Tiranë
Contacts: +355 (0) 693750399
diana@tegeria.com
www@tegeria.com
Activity: Digital Transformation
Services, Technology
Consulting, Software
Development



TELELINK ALBANIA SH.P.K.

Representative: Erton Graceni,
Administrator
Address: Rr. Mujo Ulqinaku,
Pallati Teknoprojekt, Kati 1, Ap.
6, Tiranë
Contacts: +355 (0) 689000017
erton.graceni@tbs.tech
www.tbs.tech
Activity: Information
Technology. IT business
Services



SIDERAL SH.P.K.

Representative: Georgios
Tsikandilakis, Administrator
Address: Autostrada Tiranë -
Durrës, Km. 24, Sukth, Durrës
Contacts: +355 (0)
689045514
info@sideral.vionet.gr
www.sideral.al
Activity: Steel Import and
Distribution



**SIGMA INTERALBANIAN
VIENNA INSURANCE GROUP**

Representative: Klaidi Çitozi,
General Director
Address: Rr. Komuna e Parisit,
Pall. Laura, P.O.Box. 1714,
Tiranë
Contacts: +355 (0) 42258254;
(0) 694073849
kontakt@sivig.al
www.sivig.al
Activity: Insurance, Financial
Services



STRATI COMPANY SH.P.K.

Representative: Artur Strataj,
Administrator
Address: Godinë 5 katëshe,
Kati i Parë, rruga Nacionale
Tiranë-Ndroq, Km. 4, Tiranë
Contacts: +355 (0) 4
4504919
info@stratiflowers.al
www.stratiflowers.al
Activity: Import Flowers



TETRA SOLUTIONS SH.P.K.

Representative: Genci
Likoskëndaj, Administrator
Address: Rruga "Gjin Bue
Shpata", Pallati 2/1, Ap.2,
Njesia Bashkiake Nr. 5, Tiranë
Contacts: +355 4 4508855
info@tetra.al
www.tetra.al
Activity: Information
Technology. Automatic
Parking Systems. Electric
Vehicle Charging Solutions.
Access Control Solutions. IT &
Programming



TEUTA DURRËS

Representative: Arben
Babameto, Administrator
Address: Lagjja 15, Rr.
Aleksandër Goga, Durrës
Contacts: +355 (0) 52
223094
info@teutadurres.com
www.teutadurres.com
Activity: Import-Export,
Production and Trade of Food
Items



(TONY'S) TG INTERNATIONAL

Representative: Tonet Xhoga,
General Manager
Address: Rr. Sami Frashëri,
Pallati NOBIS, Tiranë
Contacts: +355 692028067
info@tonys.al
www.tonys.al
Activity: Hospitality
(Restaurant – Catering)



tribal
worldwide

TRIBAL WORLDWIDE

Representative: Juela Isaj, CEO
Address: Observator Business Center, Kati 13, Rr. e Dibrës, Tiranë
Contacts: +355 4 2419461, +355 4 2419462
info@tribalworldwide.al
www.tribalworldwide.al
Activity: Communication, Advertising Agency



Ulysses Enterprises Sh.p.k.
Licensee of Federal Express Corporation

ULYSSES ENTERPRISES SH.P.K.

Representative: Ervin Aliaj, General Manager
Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë
Contacts: +355 (0) 4 2253203, (0) 4 2253630
ervin.aliaj@ulysses.al, customerservice@ulysses.al
www.fedex.com/al/contact
Activity: Shipping Services, Air Transportation Company



UNITED BANK OF ALBANIA

Representative: Amel Kovacevic, General Director
Address: Rr. Dritan Hoxha, Nd. 11, H. 3, Njësia Bashkiake Nr. 7, Kodi Postar 1023, Kutia Postare 128, Tiranë
Contacts: +355 (0) 4 2404575/6/7
info@uba.com.al
www.uba.com.al
Activity: Banking Services



VIAN BRANDS SH.P.K.

Representative: Vincenzo Hoxha, CEO
Address: Rr. Asim Zeneli, Nr. 23, Tiranë
Contacts: +355 (0) 692254060
info@dangelo.al
www.dangelo.al
Business Activity: Confectionery Production, Stores & Distribution



VIGAN GROUP

Representative: Arjodita Mustali, CEO
Address: Rr. Medar Shtylla, Kompleksi Kika 1, Kati 2, Tiranë
Contacts: +355 (0) 693302026
info@vigangroup.com
www.vigangroup.com
Activity: Business Consultancy, Strategic giving for complex projects, BPO, ITO, SSC, R&D



VILLAGE BY THE SEA

Representative: Kola Vukdedaj, Administrator
Address: Rruga Sulejman Delvina, Golem, Kavajë
Contacts: +13475247244
archcontractors@gmail.com
Activity: Hospitality



UNITED TRANSPORT-UPS

Authorised Service Contractor for UPS in Albania
Representative: Gent Joca, UPS Country Manager
Address: Rr. Industriale Dytësore Vorë-Tiranë, Kodër Vorë, Postal Code: 1032, Vorë, Tiranë
Contacts: +355 (0) 4 2259742
info@albaniancourier.al
www.ups.com; www.albaniancourier.al
Activity: Courier, Logistics and Transportation Services, Local Service Provider for UPS in Albania/ Domestic Brand of courier services: Albanian Courier



UPTECH SHPK

Representative: Mirgen Hoxha, CEO
Address: Rr. Komuna e Parisit, Kompleksi Kika, Tiranë
Contacts: +355 (0) 675446541
contact@motomtech.com
www.motomtech.com
Activity: Software Development. Coding, installation, documentation, identification, etc. Architecture design and design of detail of the software system



VATRA

Representative: Gerton Bejo, Founder & CEO
Address: Rr. Papa Gjon Pali II, No. 11/1, Tiranë
Contacts: +355 (0) 4 2270250
gerton@vatra.net
www.vatra.net
Business Activity: Communication. Creativity Industry



XHEKO IMPERIAL HOTEL

Representative: Eni Xheko, General Manager
Address:
Contacts: +355 4 2259574
contact@xheko-imperial.com
www.xheko-imperial.com
Activity: Hotel. Hospitality



ZHAN 92

Representative: Edmond Kristo, Administrator
Address: Lagjja Skënderbej, ish Magazinat N.T.SH, Elbasan
Contacts: +355 (0) 54 246677
zhan92shpk@gmail.com
Activity: Grocery Trade

SMALL BUSINESSES & NGOS



Kruja Castle
Photography: Albes Fusha
VISIT
Albania

A & A GROUP

Representative: Aliona Zeqiri,
Executive Director & Partner
Address: Rr. Brigada VIII, Pall.
Teknoprojekt, Kati 2, Ap. 5
(Vila Plus), Tiranë
Contacts: +355 (0) 4
4503832, (0) 4 2257671
aa.international@aa-group.net
www.aa-group.net
Activity: Customs Brokers,
Logistic, Transport, Shipping,
Consulting

ABRAHAM LINCOLN FOUNDATION OF ALBANIA

Representative:
Paul Lofquist, President
Address: Rr. Qemal Stafa, Nr.
184, Tiranë
Contacts: +355 (0) 4 2230880
info@lincoln.org.al
www.lincolnalbania.org
Activity: Educational
Development and Workforce
Training Organization

AKSIONER INTERNATIONAL

SECURITIES BROKERAGE

Representative:
Mark Crawford,
Chairman
Address: Kutia Postare 2944,
Tiranë
Contacts: +355 (0)674006002
info@aksioner.com
www.aksioner.com
Activity: Financial Services
ALBANIAN CONSULTANCY
Representative: Gentian
Barjamaj, Administrator
Address: Rruga Sami Frashëri,
Pallati Titan Konstruksion, K.
10, Nr. 34, Tiranë
Contacts: +355 (0) 4 4503233
genti@albanianconsultancy.com
www.albanianconsultancy.com
Activity: Auditing, Consulting,
Accounting, Taxation,
Bookkeeping

BAYER D.O.O. REPRESENTATIVE OFFICE

Representative:
Orjana Janushaj, Country
Manager
Address: Rruga Elbasanit,
Nr. 60, përballë Ambasadës

Amerikane,
Ap 1/1, 1000, Tiranë
Contacts: +355 (0) 4 2241988
orjana.janushaj@bayer.com
Activity: Pharmaceutical
Representative Company

BESLINDA RRUGIA

Representative:
Beslinda Rrugia,
Administrator
Address: Rr. Andon Zako
Çajupi, Nr. 10, 1019, Tiranë
Contacts: +355 (0)
692870496
rrugiab@gmail.com
www.besa-sherbimejuridike.com
Activity: Translation and Legal
Services
**BIG MACHINERY ALB
SH.P.K.**
Representative: Elderjan
Vangjel, Administrator
Address: Rr. "11 Nëntori",
Lagjja "28 Nëntori", Pallati
422/7, Kati 2, Elbasan
Contacts: +355 (0)
688033998
info@bigmachinery.al

www.bigmachinery.al
Activity: Trade of new and
used heavy machinery,
construction equipment.

BILANC SH.P.K.

Representative:
Erion Tushe, CEO
Address: Blv. Gjergj Fishta,
Qendra Alpas, Kati 2, Shk. 2,
Apt. 3, Tiranë
Contacts: +355 (0) 4 4500222
info@bilanc.com
www.bilanc.com
Activity: Accounting Software,
Business Applications and
Technology

BUCAJ INTERNATIONAL SH.P.K. - BURGER KING

Representative: Shkumbin
Muçolli, CEO
Address: Blvd. Dëshmorët e
Kombit, Kullat Binjake, Kulla
2, Nr. 29, Tiranë
Contacts: +355 (0)693058001
shkumbin.muçolli@burgerking.al
www.burgerking.al
Activity: Fast Food Restaurant

BUKURIA SHQIPTARE BELI

Representative:
Beli Cafi, President
Address: Rr. Mine Peza, Pall.
102, Lagjja 4, Tiranë
Contacts: +355 (0) 42256699,
Mobile: +355 (0) 672079066
beautybeli@gmail.com
Activity: Beauty Salon, Trade
of Cosmetics

CLIMBIA ENTERPRISE SH.P.K.

Representative:
Klajdi Xheraj, CEO
Address: Egnatia Street,
Building 33, Durrës
Contacts: +355 (0)
684271471
klajdi.xheraj@hotmail.com
Activity: Business Process
Outsourcing, Staffing,
Marketing & Sales, Project
Management, Customer
Support
DEXI AL SH.P.K.
Representative: Ilir Halilaj,
Administrator
Address: Blv. Dëshmorët e
Kombit, Kullat Binjake, Kulla
Nr. 1, Kati 2, Tiranë
Contacts: +355 (0)692716155
ilir.halilaj@dexi.io
www.dexi.io
Activity: Software
Development, Business
Intelligence, Data Harvesting

DPO ALBANIA SH.P.K.

Representative: Edrin Fidhe,
CEO
Address: Pallati "Ambasador
3", Kati 2, Hyrja 12, 1010,
Tiranë
Contacts: +355 (0)
697090790
info@dpoalbania.al
https://www.dpoalbania.al
Activity: Consulting. Legal and
Technical (IT) Consultancy
in the field of personal data
protection. Trainings on
data protection/privacy.
Data protection Audits. DPO
(Data Protection Officer)
outsourcing. Judicial &
administrative representation
for the companies in
relation to Data Protection
Commissioner's Office (in
cases of fines).

DM CONSULTING SERVICES ALBANIA SH.P.K.

Representative: Dritan Mezini,

Managing Partner
Address: Rruga Luigj
Gurakuqi, P. 4, Apt. 7 (pranë
Sheshit Avni Rustemi), Tiranë
Contacts: +355 (0)692031581
dmezini@dm-consulting.biz
www.dm-consulting.biz
Activity: Human Resources
Services, duapune.comonline
Job Portal, IT Consulting
and Software Solutions,
Outsourcing, Management
Consulting

EDISON KEÇI PF

Representative:
Edison Keçi, Administrator
Address: Rr. Mujo Ulqinaku,
Lagja 12, Durrës
Contacts: +355 (0)
698587875
edisonikeci@gmail.com
Activity: Food Industry. Bakery
and Pastry Shop

EFA SOLUTION SH.P.K.

Representative:
Etleva Laro, CEO
Address: Rr. Gjergji Balshaj,
Godina Nr. 6, Tiranë
Contacts: +355 (0)696071313
laro.e@efasolution.al
www.efasolution.al
Activity: Shoe Production and
Trade

EMBASSY OF THE UNITED STATES IN ALBANIA

Representative: Michael Ball
Economic and Commercial
Officer
Address: Rruga Stavro Vinjau,
14, Tiranë
http://tirana.usembassy.gov
Activity: Embassy

ENDRIT XHAFERAJ PF

Representative: Endrit
Xhaferaj, CPA
Address: Rr. e Bogdanëve,
Pallati Eurocoll, Kati 1, Apt.
1, Njësia Bashkiake Nr. 10,
Tiranë
Contacts: +355 (0)676040640
endrit@xhaferaj.com
www.xhaferaj.com
Activity: Auditing, Accounting,
Bookkeeping

ENERGY DEVELOPMENT GROUP SH.A.

Representative:
Sokol Meqemeja,
Administrator
Address: Rr. e Elbasanit,
Vila Nr. 71, Tiranë

Contacts: +355 (0)676044142
info@edg.al
www.edg.al
Activity: Accounting Services,
Legal Audits and Related
Services

EXBATT SH.P.K.

Representative:
Blerim Blaku, CEO
Address: Autostrada Tiranë-
Durrës, Km. 1, Pajtoni
Business Center,
Kati 3, Tiranë
Contacts: +355 (0)672424124
blerim@exbatt.com
www.exbatt.com
Activity: Industrial Batteries

FATMIR KAZAZI

Address: Rr. e Elbasanit,
Pallati Edil-Al, Kati 2,
Zyra 201, Tiranë
Contacts: +355 4 2370178
fatmir@kazaziconsulting.com
www.kazaziconsulting.com
Activity: Financial and Fiscal
Consulting

FONDACIONI FOOD BANK ALBANIA

Representative:
Rovena Demaj,
Chair of the Board
Ilirian Gjoni, Executive Director
Address: Rr. Ali Jegeni, Nr.
24/4-ND, Sharrë, Tiranë
Contacts: +355 (0)699952107
info@foodbank.al
www.foodbank.al
Activity: NGO and Nonprofit
Organization

GDQ INTERNATIONAL CHRISTIAN SCHOOL

Representative:
Lori Neuman,
Director
Address: Rr. Don Bosco,
Tiranë
Contacts: +355 (0)692090515
lori.neuman@gdqschool.org
www.gdqschool.org
Activity: Education,
International School, K-12
Cambridge International
Centre, ACSI and MSA
accredited

GLOBAL ALBANIANS FOUNDATION

Representative:
Mark Kosmo, Chair
Address: 1960 Washington
Street Braintree MA 02184,
USA
Contacts: +16173720931

mark.kosmo@globalalbanians.org
www.globalalbanians.org
Activity: Not-for-Profit. Helping
Albanian NGOs to raise
money. Crowdfunding for
Albanian NGOs. Developing a
Program to Connect Diaspora
and Homeland Country Youth

GRANDA SH.P.K.

Representative:
Gledis Dokushi,
Administrator
Address: Mikel Maruli,
New Ring Road, Tiranë
Contacts: +355 (0)
692020181
admin@grandahotel.com
www.grandahotel.com
Activity: Hotel & Hospitality

GSL ENTERPRISE SUPPORT SH.P.K.

Representative:
Bleri Lekbello, CEO
Address: Bulevardi "Bajram
Curri", European Trade Center
(ETC), Kati 12, Tiranë
Contacts: +355 (0)
698033393
bleri.lekbello@gslsupport.com
www.gslsupport.com
Activity: Staff Leasing. Human
Resources. Outsourcing/
Offshore Services

THE HARRY T. FULTZ INSTITUTE

Representative:
Arian Kapedani,
General Director
Address: Rr. Mine Peza,
Tiranë
Contacts: +355 (0) 4 2222008
ariankapedani@hotmail.com
www.harryfultz.edu.al
Activity: Foundation, High
School

HATFINANCE - ARDIOLA HUTA

Representative: Ardiola Huta,
Managing Partner
Address: Rr. Abdi Toptani,
Torre Drin, Kati 2-të, Nr. 22/1,
Tiranë
Contacts: +355 (0)682004181
ardiola.huta@hatfinance.al;
info@hatfinance.al
www.hatfinance.al
Activity: Audit, Financial
Services. Legal Audits and
Assurance; Accounting
& Taxation; Business
Development & Risk
Management

HEALTHCARE PHARMA SOLUTIONS (HPS)

Representative: Roland Xhafaj, Executive Director
Address: Rruga Nikollë Filja, Nr. 22, Tiranë
Contacts: +355 (0) 692064127
rolandxfhaj@hps.com.al
www.hps.com.al
Activity: Pharmaceutical & Healthcare. Sales and marketing services for RX, OTC and Nutraceuticals. Regulatory Affairs and Pharmacovigilance services. Clinical Research activities, subcontracting. Market Access & Governmental Affairs

INNOVATION INVESTMENT GROUP (INVEST);

Representative: Fabiola Duro, Founder & CEO
Address: Rr "Brigada 8", Nd. Breezy, Kati 6, Ap. 21, PO Box 1001, Tiranë
Contacts: +355 (0) 692091818
info@investfund.com
www.investfund.com
Activity: Angel Investors Network and Consulting. Fostering Entrepreneurship. Start-up promotion. Find investment opportunities. Founded Innovation Management Academy Albania

INSTITUTI JETA E RE

Representative: Ilir Stavro, Department Director
Other Contact: Paul Converse Johnson, Leadership Trainer & Business Coach
Address: Rr. Themistokli Gërmenji, Nr. 6, Tiranë
Contacts: +355 (0) 694013731
ilir.stavro@ijr.al,
paulconversejohnson@gmail.com
www.ijr.al
Activity: Religious Non-Profit

INTELYCARE ALBANIA

Representative: Fjoralba Lata
Address: Blv. "Bajram Curri", ETC, Kati 10, Tiranë
Contacts: +355 (0) 697922511
flata@intelycare.com
www.intelycare.com
Activity: Information Technology. Software Engineering Company

JUNIOR ACHIEVEMENT OF ALBANIA

Representative: Blerina Guga, Chief Executive Officer
Address: Rr. Pjetër Bogdani, Nd. 10, H. 5, Ap. 13, Njësia Administrative Nr. 5, 1019, Tiranë
Contacts: +355 (0) 4 2259108
info@junior-albania.org
www.junior-albania.org
Activity: Non-Profit Organization

KLINIKA DENTARE KERAJ

Representative: Kreshik Keraj, Administrator
Address: Rruga Prokop Hima, H. 1, Apt. 8, Tiranë
Contacts: +355 (0) 694010669
kkeraj@yahoo.com
www.klinikadentarekeraj.business.site
Activity: Dental Clinic

KONSORT

Representative: Benard Shehu, General Director
Address: Rruga "Vaso Pasha", Nd. 24, H. 26, Pallati Lura, Tiranë
Contacts: +355 (0) 4 2260944
contact@konsort.com
www.konsort.com
Activity: Software Development, IT Consulting, Software Distribution

KRESTON ALBANIA SH.P.K.

A member of Kreston International - A Global Network of Independent Accounting Firms of which is a separate and independent legal entity.
Representative: Rezar Llukacej, Owner/ Partner
Address: Rr. Muhamet Gjollësia, Godina Qendra Tregtare Ring, Shkalla 2, Kati 6, Apt. 6, Tiranë
Contacts: +355 (0) 44 50 42 81; +355 (0) 692094490
rezar.llukacej@kreston.al
www.kreston.al
Activity: Accounting, Auditing, Tax, Legal and Other Advisory Services

KTECH-COMPUTERS

Representative: Fatjon Kotoni, Administrator
Address: Rr. Sulejman Pasha, Pall. 2/1, Zyra 1, Tiranë
Contacts:

+355 (0) 683860000
shqipnia-pc@hotmail.com
Activity: Computer Systems & Services, Security Camera & Maintenance

LINKACROSS

Representative: Jeff Barrett, Director of Albanian Office
Address: Kompleksi Fiori Di Bosko, Kulla 1, 194, Tiranë
Contacts: +355 (0) 696039269
albania@linkacross.org
www.linkacross.org
Activity: Consulting – Business, Consulting – Legal Services

LLAMBI KARBUNARA

Address: Lagjia Kastriot, Rr. Brigada XI Sulmuese (Përballë Tatimeve), Fier
Contacts: +355 (0) 696185179
hysip@yahoo.com
Activity: Trade of Hydro-Sanitary Products

M & M IVANAJ FOUNDATION INSTITUT

Representative: Drita Ivanaj, Executive Director
Address: Rr. Perlat Rexhepi, Nd. 19, H. 9, Tiranë
Contacts: +355 (0) 4 4502680
info@ivanaj-foundations.org
www.ivanaj-foundations.org
Facebook: <https://www.facebook.com/ivanajfoundations>
LinkedIn: <https://www.linkedin.com/company/the-martin-and-mirash-ivanaj-foundation/>
Instagram: <https://www.instagram.com/theivanajfoundations>
YouTube: <https://www.youtube.com/channel/UC54ouvdRwTFyC-CfSziVkcw>
Business Activity: Non-Profit Organization

MIGENA KRIFSA PF

Representative: Migena Krifsa, CEO
Address: Rr. Vaso Pasha, Pall. 16, Shk. 3, Kati 2, Apt. 20, Tiranë
Contacts: +355 (0) 4 4502680
migena.krifsa23@gmail.com
www.migenaphibrowsartist.com
Business Activity: Beauty and Aesthetic Salon

NOVA VISION

Representative: Klevisa Rama, CEO
Address: Rruga Nikolla Tupe, Nr. 32, Tiranë
Contacts: +355 (0) 696175910
klevisarama@yahoo.com
<https://novavisiondigitalconsulting.com/home/>
Activity: Business Consulting. Digital Transformation. Management consulting. Digital Marketing. Outsourcing.

ORACLE NETHERLAND BV ALBANIA

Representative: Albert Kola, Development Manager for Albania and Kosovo
Address: Blvd "Bajram Curri", ETC Towers, No.12/25, 1000, Tiranë
Contacts: +355 (0)692073418
albert.kola@oracle.com
www.oracle.com
Activity: Information Technology

PEDERSEN & PARTNERS

Representative: Pranvera Papamihali, Country Manager
Address: Rr. e Elbasanit, Pallati Edil Al-It, (në Krah të Ambasadës Amerikane), Kati 2, Zyra 318, Tiranë
Contacts: +355 (0) 4 2377114
tirana@pedersenandpartners.com
www.pedersenandpartners.com
Activity: Employment and HR Services (Management Consultancy, Executive Recruitment, Executive Outplacement, Executive Compensation, Executive Assessment, Executive Talent Mapping)

PELINKU PF

Representative: Shkëlqim Pelinku, President
Address: Rr. 5 Maji, Concord Center, Tiranë
Contacts: +355 (0) 4 2347425, Mobile: +355 (0) 692030750
pelinkujeans@yahoo.com
www.pelinku.com
Activity: Manufacture and Trade of Garments. Travel Agency

RE-GAL SH.P.K.

Representative: Irena Qerrushi, Administrator
Address: Larushk, Rruga Nacionale Fushë-Krujë – Tiranë, Km. 4
Contacts: +355 (0)685368363
eromobileri@gmail.com
www.eromobileri.al
Activity: Furniture Production and Trade

RIU MERMER

Representative: Elmi Murati, Administrator
Address: Rr. Kasem Shima, Banesë Private 1-Katëshe, Nr. 29, Kashar
Contacts: +355 (0) 684071395
riu.murati@gmail.com
Activity: Manufacture of Marble & Granit

S.T.A. SH.P.K.

Representative: Ines Dika, Country Representative
Address: Rr. Sami Frashëri, 23/9, Tiranë
Contacts: +355 (0) 692061713
info@sta-edu.com
www.sta-edu.com
Activity: Education, Country Master Distributor of ETS Tests

SOUVENIR ALBANIA

Representative: Ardit Bilani, Administrator
Address (1): Rruga Studenti, Lagjia Qemal Stafa, Pallati i ri pas Drejtorisë së Tatimeve (Parrucë), Shkodër
Address (2): Rruga e Kavajës, pas Qendrës Glob, Tiranë
Contacts: +355 (0)692072142
arditbilani@souveniralbania.com
www.souveniralbania.com
Activity: Souvenirs, Home Décor, Art Crafts, Repairsments & Production

STARNET SH.P.K.

Representative: Dritan Vreshta, Executive Director
Address: Rr. Dritan Hoxha, Ndërtesa 203, Kodi Postar 1023, Tiranë
Contacts: +355 (0) 682069199; 4 2413914
info@starnet.al
www.starnet.al
Activity: Internet Service Provider

STRATI & KOSTOPOULOS

Representative: Besnik Strati, Administrator
Address: Rr. Mustafa Qosja, Pall. Nr. 8, Kati 3, Tiranë
Contacts: +355 (0) 4 2267622
besnik.strati@gmail.com,
stratibesnik@yahoo.com
www.stratipartners.al
Activity: Legal Services and Fiscal Consulting

STUDIO LIGJORE MIMOZA SADUSHAJ

Representative: Mimoza Sadushaj
Address: Rr. Vaso Pasha, Pall 13/1, Tiranë
Contacts: +355 (0) 4 2266242
msadushi@hotmail.com
Activity: Notary Services

TIRANA INTERNATIONAL SCHOOL

Representative: Jonathan Mudd, Director
Address: Fshati Mullet, Komuna Petrelë, Kutia Postare 1527, Tiranë
Contacts: +355 (0) 4 2365239
tirana@qsi.org
www.qsi.org.tirana
Activity: School, non-profit institution. TIS offers a high-quality education in the English language for children ages two through high school graduation.

TRIFOLIUM SHPK

Representative: Admir Malaj, CEO
Address: Rr. Petro Nini Luarasi, P. Dolçka, K. II, Tiranë
Contacts: +355 (0) 674076538
trifolium.contact@gmail.com
www.trifolium.al
Activity: Coding Academy. Software Development. Consultancy

VELA GROUP SH.P.K.

Representative: Migena Schröder, Administrator
Address: Rr. Dritan Hoxha, Ndr. 203, H.11, 1023, Tiranë
Rruga "Donika Kastrioti", Ndërtesa 1, H. 4, Nr.16, Tiranë
Contacts: +355 (0) 697003060
info@holbertonschool.al
www.holbertonschool.al
Activity: Information Technology. Education Technology. Startups and Innovation. Software products

and Development; Talent bridge between different job markets.

VISION CONSULTING ALBANIA

Representative: Melisa Panariti, Legal Representative
Address: Rr. Brigada VIII, Pallati Teknoprojekt, Godina Nr. 23, Shk. 4, Apt. 8, Njësia Bashkiake Nr. 5 1005, Tiranë
Contacts: +355 (0)684000684
mp@visionconsultingalbania.com
www.visionconsultingalbania.com
Activity: Legal Services, Legal Assistance

WESTERN ATLAS INTERNATIONAL LLC.

Representative: Petrika

SMALL BUSINESSES & NGOS

Kerenxhi, Service Delivery Coordinator
Address: Rruga Semanit, Km. 1, Fshati Afrim i Ri, Fier
Contacts: +355 (0)682026038
petrika.kerenxhi@bakerhughes.com
www.bakerhughes.com
Activity: Oil and Gas

WORLD VISION ALBANIA

Representative: Eljona Boçe Elmazi, Executive Director
Address: Rruga Skënderbej, Ndërtesa Nr. 8, Shkalla. 3, Ap. Nr. 8.3.28, P.O. Box 1725, Tiranë
worldvisionalbania@wvi.org
<http://www.worldvision.al/>
Activity: Non-Profit Organization

ASSOCIATES Contact Info

BURSA SHQIPTARE E TITUJVE ALSE SH.A.

Representative: Nada Vokshi, CEO
Address: Rr. Nikolla Tupe, Nr. 1, Kati 3/1, Tiranë
Contacts: +355 (0) 4 2243808
info@alse.al
www.alse.al
Activity: Financial Sector. Trading Services for Securities Bought-Sold by Portfolio Investors. Membership Services to Banks and Brokerage Firms. Listing Services for Government & Business Issuing Entities.

EDLIRA ZALOSH NJA NDOCAJ

Address: 1468 Maryland st, Grosse Pointe Park, MI 48230, USA
Contacts: +0015867449571
transxpu@gmail.

EMT EXPERTISE MARKETING TRADE LTD.

Representative: Dr. Arben Memo, CEO
Address: Rr. Hamdi Shijaku, P.6, Ap.3, Tiranë
Contacts: +355 (0) 2233448
arben.memo@emt-al.com
www.villaulliri.com
Activity: Importing, Exporting & Technical Expertise on Food and Chemical Specialties. Consulting on ISO Quality

and Safety Management Standards.

HILTON GARDEN INN IN TIRANA

Representative: Selcuk Kazan, General Manager
Address: Alpas Center, 146, Bulevardi Gjergj Fishta, 1001, Tiranë
Contacts: +355 (0) 4 2200444
hgitirana@hilton.com
www.hgitirana.hgi.com
Activity: Hotels, Bar, Restaurant, Conference & Events

MERMER BALLIU

Representative: Jorgji Balliu, President
Address: Zona Industriale, Korçë
Contacts: +355 (0) 82 244530
iridaballiu@yahoo.com
www.mermerballiu.al
Activity: Marble Processing

VILLA ULLIRI SH.P.K.

Representatives: Sarah Gjimaraj, Lulzim Gjimaraj - Co-owners
Representative: Radhimë, Orikum, Vlorë
Contacts: +355 (0) 699952165; +0016098025679
villaulliri@gmail.com
www.villaulliri.com
Activity: Tourism and Hospitality. Farm to Table Restaurant; Agritourism; Cultural Learning Center



Lake Ohrid, Pogradec
Photography: Albes Fusha

VISIT
Albania



AMCHAM MEMBERS

Listed by
Business Activity

ADVERTISING AND GRAPHIC DESIGN

- » McCANN Tirana
- » PIK Sh.p.k.
- » TRIBAL Worldwide
- » Vatra

AGROBUSINESS

- » ADG SH.P.K (LUFRA)
- » AGROTEK ALB
- » AlbGarden
- » CBS Creative Business Solutions
- » E.H.W. Sh.p.k.
- » Erzeni Sh.p.k.
- » Gjrofarma
- » Jordil Sh.a.
- » Miell Tirana Sh.a.
- » SHEGAJ-AGR Sh.p.k.
- » TONA-ALB Sh.p.k.
- » Villa Ulliri

AUDITING, ACCOUNTING, BOOKKEEPING

- » Albanian Consultancy
- » Avannive Consulting Sh.p.k.

- » Boga & Associates
- » Deloitte Albania
- » Endrit Xhaferaj
- » Ernst & Young Albania
- » Fatmir Kazazi PF
- » Grant Thornton
- » HATFINANCE - Ardiola Huta
- » KPMG Albania Sh.p.k.
- » Kreston Albania Sh.p.k.
- » Nexia AL Sh.p.k.
- » PricewaterhouseCoopers Audit Sh.p.k.

BANKS

- » American Bank of Investments
- » Credins Bank
- » Intesa Sanpaolo Bank of Albania
- » Procredit Bank Sh.a.
- » United Bank of Albania

BAR, RESTAURANTS, CATERING

- » (TONY'S) TG INTERNATIONAL

- » Alfa Butrint Shpk (Hotel Butrinti)
- » Bereqet Sh.p.k.
- » BUÇAJ International Sh.p.k. - Burger King
- » Dajti Ekspres
- » Europetrol Durrës Albania Sh.a.
- » Gustoso
- » MFKT, L.L.C. DBA Osteria Italian Restaurant
- » VIAN BRANDS Sh.p.k.
- » Villa Ulliri
- » Xheko Imperial Hotel

BEAUTY SALON

- » Bukuria Shqiptare Beli
- » Migena Krifsa PF

BUSINESS PROCESS OUTSOURCING

- » Climbia Enterprise Sh.p.k
- » EuroCom CX
- » Vigan Group

CABLE CAR SERVICE

- » Dajti Ekspres

CAR AND VEHICLE TRADE & RENT

- » Albanian Motor Company
- » Artinel 95 Sh.p.k.
- » Auto Star Albania
- » Big Machinery Alb Sh.p.k.
- » Enterprise Rent a Car Albania
- » PARK PLACE

COMMERCE, WHOLESALE AND RETAIL

- » AON Sh.p.k.
- » Bindi Sh.p.k.
- » Bozgo Sh.p.k.
- » Coffee Club Albania
- » Dekon Frigo Sh.p.k.
- » Dinamo Sh.a.
- » Efa Solution Sh.p.k.
- » EXBATT Sh.p.k.
- » FRIGO FOOD Sh.p.k.
- » GBX Sh.p.k.
- » GLOBAL CUCINE PROFESSIONALI SH.P.K.
- » Iris Sh.p.k.
- » J&B Sh.p.k.
- » Marketing & Distribution, Albania
- » Miell Tirana Sh.a.

- » Pelinku PF
- » Souvenir Albania
- » Strati Company Sh.p.k.
- » Tobacco Holdings Group Sh.p.k.
- » Zhan 92 Sh.p.k.

CONSULTING-BUSINESS

- » ABKONS
- » Albanian Consultancy
- » Avannive Consulting Sh.p.k.
- » BALFIN Group - Balkan Finance Investment
- » Bindi Sh.p.k.
- » Boga & Associates
- » CBS Creative Business Solutions
- » D&A Fin Partner
- » Deloitte Albania
- » DM Consulting Services Albania Sh.p.k.
- » EMT Expertise Marketing Trade Ltd.
- » ENERGY DEVELOPMENT GROUP Sh.a.
- » Engineering & Risk Management Consultant Sh.p.k.
- » Frost & Fire Consulting
- » IDRA Sh.p.k.
- » INNVEST
- » KPMG Albania Sh.p.k.
- » LinkAcross
- » Nexia AL Sh.p.k.
- » NOA Sh.a.
- » NOVA VISION
- » PricewaterhouseCoopers Audit Sh.p.k.
- » Strati & Kostopoulos
- » Vatra
- » Vigan Group

ENERGY DEVELOPMENT GROUP SH.A.

- » Engineering & Risk Management Consultant Sh.p.k.

FROST & FIRE CONSULTING

- » IDRA Sh.p.k.
- » INNVEST
- » KPMG Albania Sh.p.k.
- » LinkAcross
- » Nexia AL Sh.p.k.
- » NOA Sh.a.
- » NOVA VISION
- » PricewaterhouseCoopers Audit Sh.p.k.
- » Strati & Kostopoulos
- » Vatra
- » Vigan Group

COMMUNICATION

- » Bindi Sh.p.k.
- » BNT Electronics
- » Communication Progress Sh.p.k.
- » ONE Telecommunications SHA
- » PIK Sh.p.k.
- » TCN
- » TRIBAL Worldwide
- » Vatra
- » Vodafone Albania Sh.a.

CONSULTING-

ENGINEERING PROJECTS
 » ALB-STAR Ltd.
 » Aluflor Sh.p.k.
 » Bindi Sh.p.k.
 » Gruppo Koni
 » GSA Sh.p.k.
 » Matrix Konstruksion

CONSULTING-LEGAL SERVICES

» "CC LAW" SHPK
 » ABKONS
 » Beslinda Rrugia
 » Boga & Associates
 » CR Partners
 » D&A Fin Partner
 » Deloitte Albania
 » Fatmir Kazazi PF
 » Frost & Fire Consulting
 » KALO & ASSOCIATES
 » KPMG Albania Sh.p.k.
 » Kreston Albania Sh.p.k.
 » LinkAcross
 » Strati & Kostopoulos
 » Tashko Pustina - Attorneys
 » VISION Consulting Albania

CONSTRUCTION

» ALB-STAR Ltd.
 » Aluflor Sh.p.k.
 » B.A.D. Sh.p.k.
 » Bindi Sh.p.k.
 » Delia Group
 » EGNATIA Group Sh.a.
 » ETS Sh.p.k.
 » Europetrol Durrës Albania Sh.a.
 » FAVINA Sh.p.k.
 » Gener 2
 » INA Sh.p.k.
 » Junik Sh.p.k.
 » Kika Sh.p.k.
 » Matrix Konstruksion
 » P.V.N. - Hotel Colosseo
 » SALILLARI Ltd.
 » Tobacco Holdings Group Sh.p.k.

CONSTRUCTION MATERIALS PRODUCTION

» Aluflor Sh.p.k.
 » Alumil - Albania
 » ANTEA Cement

» Berdica Cement
 » FAVINA Sh.p.k.
 » Fushë Kruja Cement Factory
 » Riu Mermer
 » SALILLARI Ltd.

CONSTRUCTION MATERIALS AND MACHINERIES TRADING

» Aluflor Sh.p.k.
 » ANTEA Cement
 » Berdica Cement
 » FAVINA Sh.p.k.
 » GBX Sh.p.k.
 » Llambi Karbunara PF
 » Mermer Balliu
 » SALILLARI Ltd.
 » SIDERAL Sh.p.k.

COSMETICS TRADE AND ESTHETICS

» Bukuria Shqiptare Beli
 » Migena Krifsa PF

CUSTOMS AGENCY

» A & A Group

EDUCATION, PRIVATE SCHOOLS

» Abraham Lincoln Foundation of Albania
 » GDQ International Christian School
 » S.T.A Sh.p.k.
 » The Harry Fultz Institute
 » Tirana International School
 » Turgut Ozal Education Sh.a.
 » Vela Group Sh.p.k.

HOME APPLIANCES, ELECTRONICS

» B.A.D. Sh.p.k.
 » BNT Electronics
 » ETS Sh.p.k.
 » GLOBAL CUCINE PROFESSIONALI SH.P.K.
 » J&B Sh.p.k.

EMPLOYMENT AND HR SERVICES

» AIMS International - Albania
 » DM Consulting Services Albania Sh.p.k.
 » GSL Enterprise Support Sh.p.k.

» Pedersen & Partners

ENERGY

» AON Sh.p.k.
 » BALFIN Group - Balkan Finance Investment
 » Devoll Hydropower Sh.a. subsidiary of Statkraft AS
 » ENERGY DEVELOPMENT GROUP Sh.a.
 » ETS Sh.p.k.
 » FAVINA Sh.p.k.
 » GSA Sh.p.k.
 » KESH Sh.a.
 » Power and Gas Operations Sh.p.k. (PGO)

EXPLORATION AND RESEARCH SERVICES

» DEMA-PATIN

FINANCIAL SERVICES AND INSTITUTIONS

» AK-INVEST Sh.a.
 » AKSIONER International Securities Brokerage
 » American Bank of Investments
 » Bursa Shqiptare e Titujve ALSE Sh.a.
 » CBS Creative Business Solutions
 » Credins Bank
 » D&A Fin Partner
 » EasyPay
 » Ernst & Young Albania
 » Financial Union Tirana/Western Union
 » HATFINANCE - Ardiola Huta
 » Intesa Sanpaolo Bank of Albania
 » IuteCredit Albania
 » KPMG Albania Sh.p.k.
 » NOA Sh.a.
 » Procredit Bank Sh.a.
 » "Sigal Life Uniqa Group Austria" sha.
 » United Bank of Albania

FOOD AND BEVERAGE PRODUCTION

» ADG SH.P.K (LUFRA)
 » AQUILA GROUP Sh.p.k.
 » Bereqet Sh.p.k.
 » Birra Korça Sh.p.k.
 » BUÇAJ International

Sh.p.k. - Burger King
 » Coca-Cola Bottling Shqipëria
 » E.H.W. Sh.p.k.
 » Edison Keçi PF
 » EGNATIA Group Sh.a.
 » Erzeni Sh.p.k.
 » Gjiofarma
 » Gustoso
 » Kantina e Pijeve Gj. K. Skënderbeu
 » Lajthiza Invest Sh.a.
 » Miell Tirana Sh.a.
 » Relikaj Sh.p.k.
 » Teuta Durrës
 » TONA-ALB Sh.p.k.
 » VIAN BRANDS Sh.p.k.

FOOD AND BEVERAGE TRADE

» ADG SH.P.K (LUFRA)
 » AGROTEK ALB
 » ALBANIAN DISTRIBUTION & DEVELOPMENT
 » American Noble Coffee
 » AQUILA GROUP Sh.p.k.
 » Birra Korça Sh.p.k.
 » Bozgo Sh.p.k.
 » BUÇAJ International Sh.p.k. - Burger King
 » Dekon Frigo Sh.p.k.
 » DEVI 20-Group Sh.p.k.
 » Edison Keçi PF
 » EGNATIA Group Sh.a.
 » Erzeni Sh.p.k.
 » FRIGO FOOD Sh.p.k.
 » Gjiofarma
 » Kantina e Pijeve Gj. K. Skënderbeu
 » Lajthiza Invest Sh.a.
 » Miell Tirana Sh.a.
 » VIAN BRANDS Sh.p.k.

FOUNDATIONS, ASSOCIATIONS, NGOS, PROJECTS

» Abraham Lincoln Foundation of Albania
 » Albanian-American Development Foundation (AADF)
 » CBS Creative Business Solutions
 » Fondacioni Food Bank Albania
 » GDQ International

Christian School
 » Global Albanians Foundation
 » Instituti Jeta e Re
 » Junior Achievement of Albania
 » LinkAcross
 » M & M Ivanaj Foundation Institut
 » The Harry Fultz Institute
 » World Vision Albania

FURNITURE MANUFACTURING AND TRADE, SHELVING UNITS

» EURO-BIÇAKU Sh.p.k.
 » GSA Sh.p.k.
 » RE-GAL Sh.p.k.

GLASS INDUSTRY

» Aluflor Sh.p.k.
 » Guardian Glass

HEALTHCARE AND RELATED SERVICES

» American Hospital Sh.a.
 » GREEMED
 » Healthcare Pharma Solutions (HPS)
 » Iris Sh.p.k.
 » Klinika Dentare Keraj
 » MedikLine Stewart Sh.p.k.
 » MONTAL Sh.p.k.
 » O.E.S. DISTRIMED
 » Qendra e Mjekësisë së Punës Sh.p.k.

HOSPITALITY

» Alfa Butrint Shpk (Hotel Butrinti)
 » Dajti Ekspres
 » Duda Sh.p.k. - Hotel Adriatik & Adriatik Tours
 » GRANDA Sh.p.k.
 » KASTRATI HOTELS & TOWER Sh.p.k. (Mak Albania Hotel)
 » P.V.N. - Hotel Colosseo
 » Rogner Hotel Tirana
 » Villa Ulliri
 » Village by the Sea
 » Xheko Imperial Hotel

INSURANCE

» Albsig
 » Intersig Vienna Insurance Group

» SIGAL Uniqa Group Austria
 » "Sigal Life Uniqa Group Austria" sha.
 » Sigma InterAlbanian Vienna Insurance Group

INTERNET PROVIDER

» Ring Telecom Sh.p.k.
 » Starnet Sh.p.k.

INVESTMENT MANAGEMENT

» BALFIN Group - Balkan Finance Investment

ITC SYSTEMS, EQUIPMENT, SOFTWARE DEVELOPMENT

» ALOSYS COMMUNICATIONS S.R.L
 » Atom Sh.p.k.
 » Bilanc Sh.p.k.
 » BNT ElecTronics
 » C.C.S. Shpk
 » Communication Progress Sh.p.k.
 » Dexi Al sh.p.k.
 » DM Consulting Services Albania Sh.p.k.
 » DPO ALBANIA SH.P.K.
 » EasyPay
 » EuroCom CX
 » Facilization Sh.p.k.
 » GJIRAFI SHQIPERI SHPK
 » InfoSoft Systems Sh.p.k.
 » Intech + Sh.p.k.
 » IntelyCare Albania
 » Konsort
 » Nokia Solution Branch OY Albania
 » Oracle Netherland BV Albania
 » PrinTec Albania (Cyprus) Limited
 » Qualys Inc.
 » Ring Telecom Sh.p.k.
 » S2 Albania
 » SAFECOMM
 » Shqipnia-PC
 » TBS 96
 » TCN
 » Tegeria Sh.p.k.
 » Telelink Albania Sh.p.k.
 » TETRA SOLUTIONS SH.P.K.

» Trifolium Sh.p.k.
 » UpTech Shpk

LANGUAGE SERVICES

» Beslinda Rrugia
 » VISION Consulting Albania

LOGISTICS

» A & A Group
 » Dedja Shipping Sh.p.k.
 » Edlira Zaloshnja Ndocaj
 » International Trans 06
 » Marketing & Distribution, Albania

MEDICINAL DEVICES DISTRIBUTION

» GREEMED
 » MONTAL Sh.p.k.

MEDICINAL PLANTS AND HERBS

» Relikaj Sh.p.k.

NOTARY SERVICES

» Mimoza Sadushaj

OIL & GAS

» Europetrol Durrës Albania Sh.a.
 » Power and Gas Operations Sh.p.k. (PGO)
 » Western Atlas International Inc.

PACKAGING MATERIALS, PACKAGING MACHINERIES

» Dimapak Sh.p.k.
 » Etna Polimer Sh.p.k.
 » Lajthiza Invest Sh.a.
 » Teuta Durrës

PHARMACEUTICAL

» Bayer D.O.O. Tirana Representative Office
 » BGP Products Switzerland GmbH (Viatris)
 » Farmatech Sh.p.k.
 » Fufarma Sh.a.
 » Rejsi Farma
 » ZYRE E PERFAQSISE HOFFMANN- LA ROCHE

REAL ESTATE, PROPERTY ASSESSMENT

» BALFIN Group - Balkan

Finance Investment
 » Century 21 Albania
 » Matrix Konstruksion
 » RE/MAX Albania

SECURITY SCREENING

» S2 Albania

SECURITY SYSTEMS AND SERVICES

» ATOM Sh.p.k.
 » BNT Electronics
 » RO.GAT SECURITY Ltd.
 » Shqipnia-PC
 » TCN

SHOE PRODUCTION AND TRADE

» Efa Solution Sh.p.k.

TELEPHONY SERVICES

» ONE Telecommunications SHA
 » Ring Telecom Sh.p.k.
 » Vodafone Albania Sh.a.

TEXTILES AND GARMENT MANUFACTURING

» Pelinku PF

TOBACCO

» British American Tobacco Albania
 » Japan Tobacco International
 » Marketing & Distribution, Albania
 » Philip Morris Albania Sh.p.k.
 » PRIMALL Sh.p.k.
 » Tobacco Holdings Group Sh.p.k.

TRANSPORT AND COURIER SERVICES

» DHL International (Albania) Ltd.
 » International Trans-06
 » Ulysses Enterprises Sh.p.k.
 » United Transport-UPS

TRAVEL AND TOUR AGENCY

» Duda Sh.p.k. – Adriatik Tours
 » Elite Travel Group
 » Pelinku PF

Porto Palermo
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FOUNDING & HONORARY MEMBERS

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Lorenzo Roncari	Former AmCham Vice President
Krenar Loloçi	Former AmCham Board Member
Nick Karas	Former AmCham Board Member
Charles Levesque	Former Economic/Commercial Officer, US Embassy

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Charles Levesque	Former US Economic Commercial Officer to Albania
David Anderson	Former AmCham President
James Jeffrey	Former US Ambassador to Albania
Jeffrey Griffin	Former AmCham President
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