

AMERICAN CHAMBER OF COMMERCE DHOMA AMERIKANE E TREGTISË

# YEAR BOOK 2024





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AMERICAN CHAMBER OF COMMERCE DHOMA AMERIKANE E TREGTISË

AMERICAN CHAMBER OF COMMERCE IN ALBANIA

YearBook 2024

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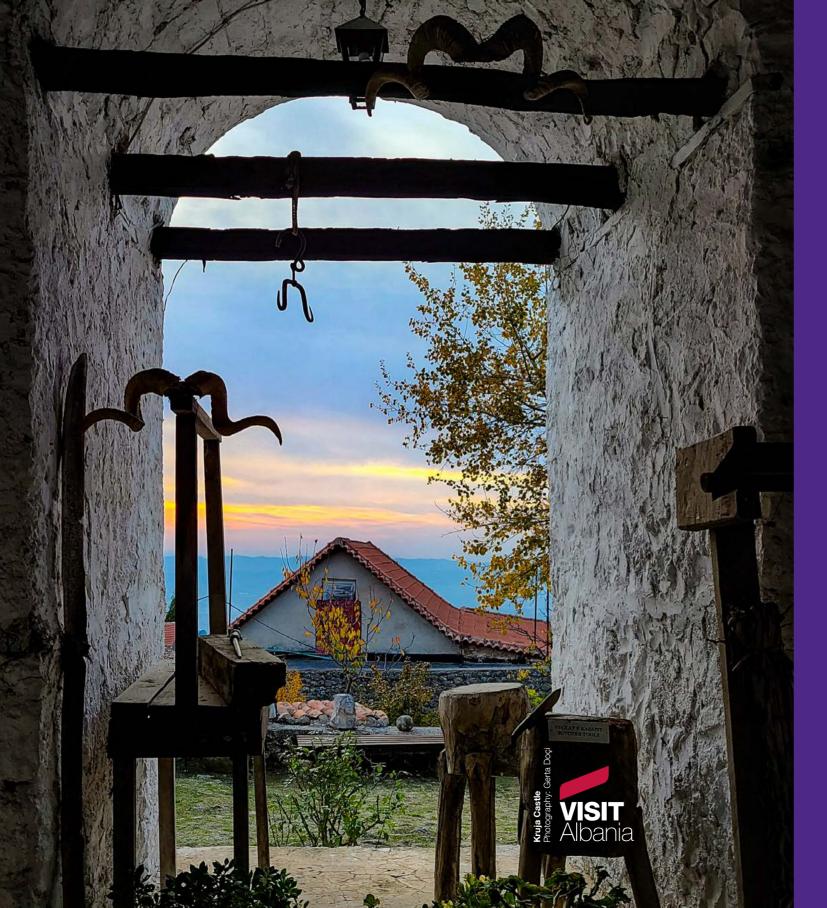
Eduard Bujari

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Rruga "Ibrahim Rrugova", Sky Tower, Suita 11-3, Tirana, Albania Phone: +355 4 225 9779 E-mail: info@amcham.com.al

Web: www.amcham.com.al



# CREDINS BANK

Personalisht për ty







# Chargé d'Affaires at the U.S. Embassy in Albania, Nancy VanHorn

Dear American Chamber of Commerce Members

As chargé d'affaires at the U.S. Embassy in Albania, I am pleased to continue the tradition of expressing my support to the members of the American Chamber of Commerce in Albania for your yearbook. AmCham has grown in membership, with 260 active members who generate an annual turnover of almost 25 percent of the country's GDP and provide 40,000 jobs in Albania. These numbers confirm AmCham's importance to the promotion of a positive business climate for your members and for American investors entering the Albanian market. Your dedication is

crucial for sustainable economic

development and inclusive prosperity.

In this Yearbook, you can be proud of the many achievements AmCham made towards this goal over the last year. AmCham improved several legislative proposals, released white papers for the development of specific sectors such as tourism and healthcare, and influenced tax and fiscal policies.

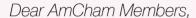
As you know, challenges remain.
The latest U.S. Investment
Climate Statements noted that
the Albanian economy remains
vulnerable to widespread
corruption, distorted competition,
and labor shortages. The
U.S. Embassy is dedicated to

supporting you as you seek a level playing field and expand business opportunities for U.S. companies in Albania.

I look forward to working together with you over the next year to advance our economic partnership, and I wish the Chamber and all of you continued success in your endeavors.

Sincerely,

Mancy Jan John



I extend my heartfelt gratitude for the opportunity to address you through this letter.
The American Chamber of Commerce (AmCham) plays a pivotal role in fostering strong and constructive relationships between the business community and the government. Your contributions have been, and continue to be, instrumental in building communication bridges that enable us to design and implement policies benefiting Albania's economy.
Coming from a business

Coming from a business background, I greatly appreciate your efforts to strengthen our partnership, particularly through the vital role of public consultations.

The Ministry of Finance is committed to ensuring macroeconomic stability while continuously improving Albania's business environment. Through the Medium-Term Revenue Strategy (2024–2027), we aim to establish a fiscal framework aligned with EU directives, ensuring greater fiscal stability.

The 2025 Budget is designed to inject increased investments into the economy, creating benefits for both businesses and citizens. Albania's economy is performing strongly and is becoming increasingly competitive in international markets. Foreign Direct Investments have reached historic highs, demonstrating the tangible impact of our reforms and reinforcing Albania's position as a high-potential investment destination.

Our greatest challenge remains European integration, and we are united in preparing for this transition, ready to adapt to a vast consumer market.

The Albanian government has an ambitious and clear agenda to create a favorable environment for both local and foreign businesses—whether they are established enterprises or new investors bringing not only capital but also expertise to strengthen our human resources.

We are always open to your feedback and committed to addressing your concerns with professionalism and care. Only through collaboration can we progress and improve. At the Ministry of Finance, we consider dialogue essential to creating new opportunities, particularly for American businesses, and diversifying investments in promising sectors. Once again, I sincerely thank you for your contributions and reaffirm my personal commitment to supporting new initiatives that drive Albania's growth and development.

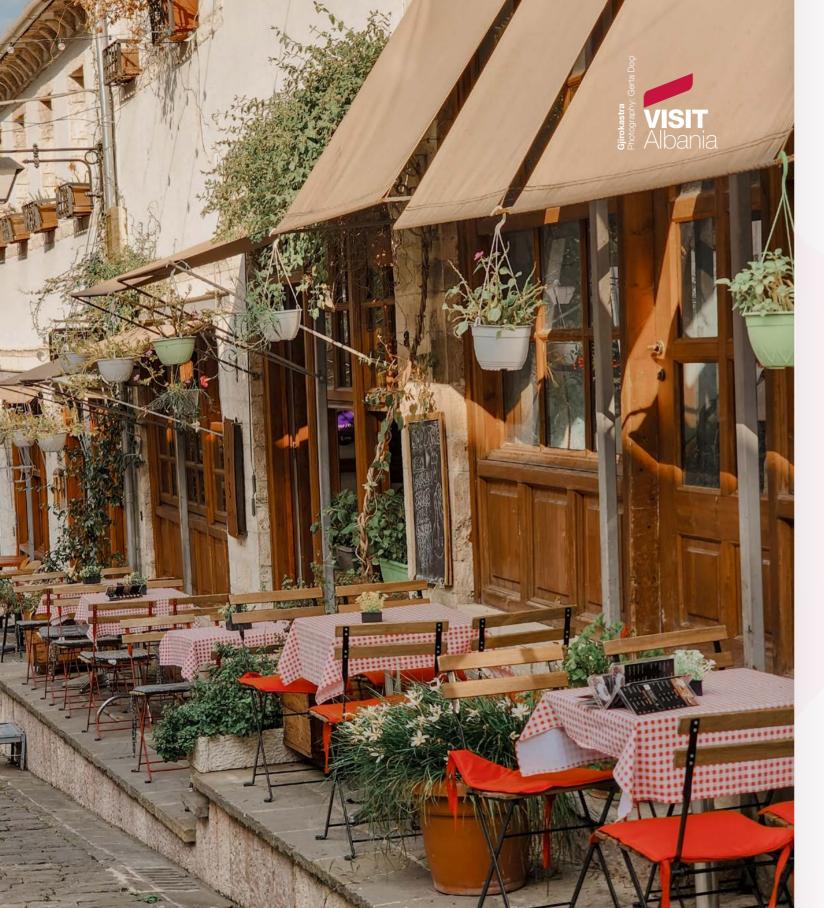
Papy Walay



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# Letter from the AmCham President, Grant Van Cleve

Dear An Chan Menper

Greetings fellow members. Looking back on the first year in the President role I want to first thank you for the chance I've gotten to get to know so many more of you. I'm proud of the great work you are doing in and through your companies. And simply enjoy spending time with you. I look forward to more ahead.

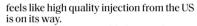
I mentioned in my speech at AmCham's last elections that I believe Albania is on the cusp of some pretty dramatic growth. Tourism is on the rise. Skilled foreigners (like digital nomads) are choosing to live and spend their money here. Innovation is front and center in government policy. EU membership is around the corner. Infrastructure improvements are enabling further growth - and some more critical infrastructure (funded, interestingly, from US sources) could be around the corner. But for us to harness this potential the country needs committed people making courageous, concerted, and continual steps the right direction. I think you are the vanguard of that sort of tribe the country needs. You are physically here – you haven't left. You are engaged with the marketplace, where I believe most values are transmitted. You are bringing to life concepts that are changing markets. And you are impacting lives through staff, vendors, and clients you encounter through your business.

You may be tired, but you are still in the fight, and I believe you will see your sacrifice bear increasing dividends ahead. It isn't easy. But as I noted in my speech, "Life is like riding a bicycle. If you are coasting [not peddling] you are going downhill."

There is no version of surviving, much less thriving, in the marketplace that involves complacency. You are innovators if you are still alive and kicking in this marketplace. Personally, I'm voting for my enthusiasm in your potential through investments in four Albanian companies led by entrepreneurs in which I believe deeply. I have also joined an angel investment group, Keiretsu Forum SouthEast Europe, through which I'll do more such investing. I'm in, and I want to do all I can to encourage courageous entrepreneurship in Albania.

Meanwhile I am also committed to doing what I can as President of our Chamber to help lay the terrain that helps you to succeed. I'm pleased to report that we have had a fruitful year on a number of fronts as AmCham. Government entities and leaders have received us reasonably well. Partnerships between our committees/task forces and a number of ministries have led to concrete changes in legislation, procedures, and practice. It feels like the terrain is laid for an even more serious chance to impact the business climate ahead. I am also pleased to report on a sizable increase in potential Foreign Direct Investment (FDI) from America. A giant hotel resort is coming. Existing hospitality chains are adding new hotels. Large renewable energy projects are getting approval. And then the aforementioned multi-billion-dollar critical infrastructure projects with which I am personally involved. The Minister of Economy, Culture, and Innovation was clear in our introductory meeting that Albania needs more of American company

involvement. I'm pleased to report that it



Together, these factors likely contribute to AmCham's increases in membership – added numbers, decreased churn, and increases in our Premium members. We're looking forward to even more members and involvement of members through our expanding set of Committees, and we haven't yet made the progress we intend on trade delegations to the US ... But I do think it's right to toast to an overall very good year.

And to show our gratitude to a great set of stakeholders that drove it forward. Cheers to the dedicated Executive team members for the great work driving our AmCham strategy forward. Cheers to the wise Board and dedicated Committee and Working Group members who sacrificially gave of their time for the Chamber. Cheers to the US Embassy leadership and Economic team who have 'tag-teamed' well with us as we navigate the Albanian government. It's an honor to serve alongside you all of you.

Grant Jan Cleve





# ENGINEERING PROCUREMENT CONSTRUCTION







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**MACHINERY** 

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# AMCHAM ALBANIA

# Letter from the **Executive Director**, Neritan Mullaj

Deap Members and Friends of the American Champer

The Year Book captures our collective work in one publication, highlighting who we are, what we stand for, and how our efforts impact key business climate indicators.

This year, we have focused on optimizing our structures, where our goals align with experience and knowledge to achieve impactful outcomes. We've felt successful as our experts have represented us in forums, institutional meetings, and parliamentary committees, giving a powerful voice to both core business climate issues and sector-specific challenges.

Our advocacy efforts rely on the hard work of our Committees and their experts, who transform your concerns into organizational priorities, shaping legislation,

regulatory processes, and institutional relations to create a business environment where you feel respected and protected. A major focus this year has been on reforming the fiscal system. Our teams have engaged with new laws and proposals, including the Income Tax, double taxation agreements, the healthcare regulation, and other business-related legislation, to drive meaningful change. Our Tourism and Digital Business Committees have also contributed significantly, supporting sectorspecific priorities that align with our goal of workforce development. A tourism sector with a skilled workforce will be pivotal in strengthening the local economy, while the adaptation of the workforce to new technological advances is essential for businesses navigating the digital era. We have also prioritized regional

relations, and we are pleased to see

American Chambers across the region leading initiatives that crea a more attractive market for U.S.

American Chambers across the region leading initiatives that create a more attractive market for U.S. investments.

Together with our partner, the U.S. Embassy, we are committed to increasing the presence of American companies through

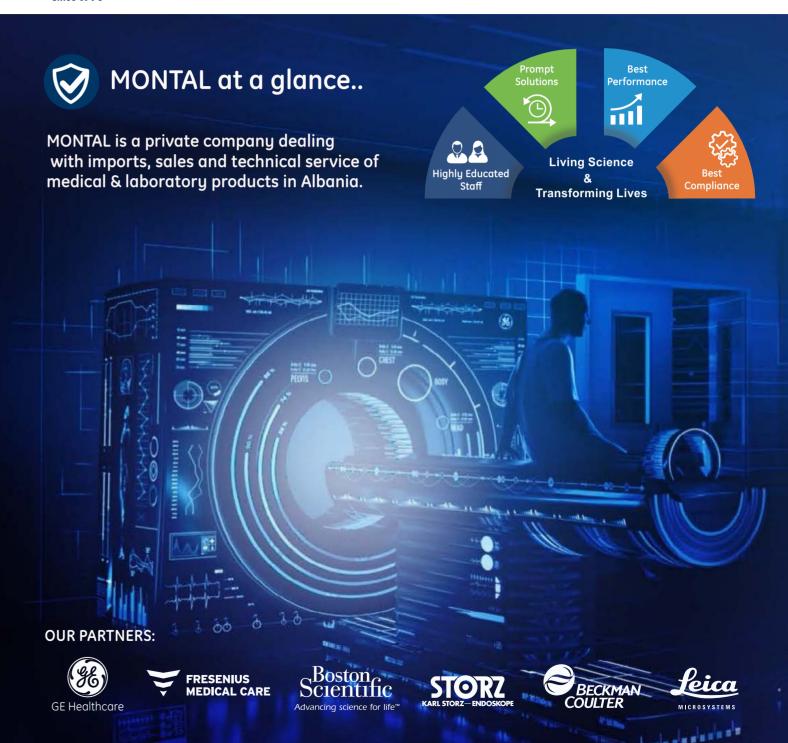
to increasing the presence of
American companies through
valuable projects that foster
bilateral trade. The results are
evident: by the end of 2024, U.S.
investments in Albania reached
\$313 million, nearly tripling since
2020, with sectors like energy,
renewables, tourism, and real estate
attracting significant attention from
American investors.
This progress drives up to further

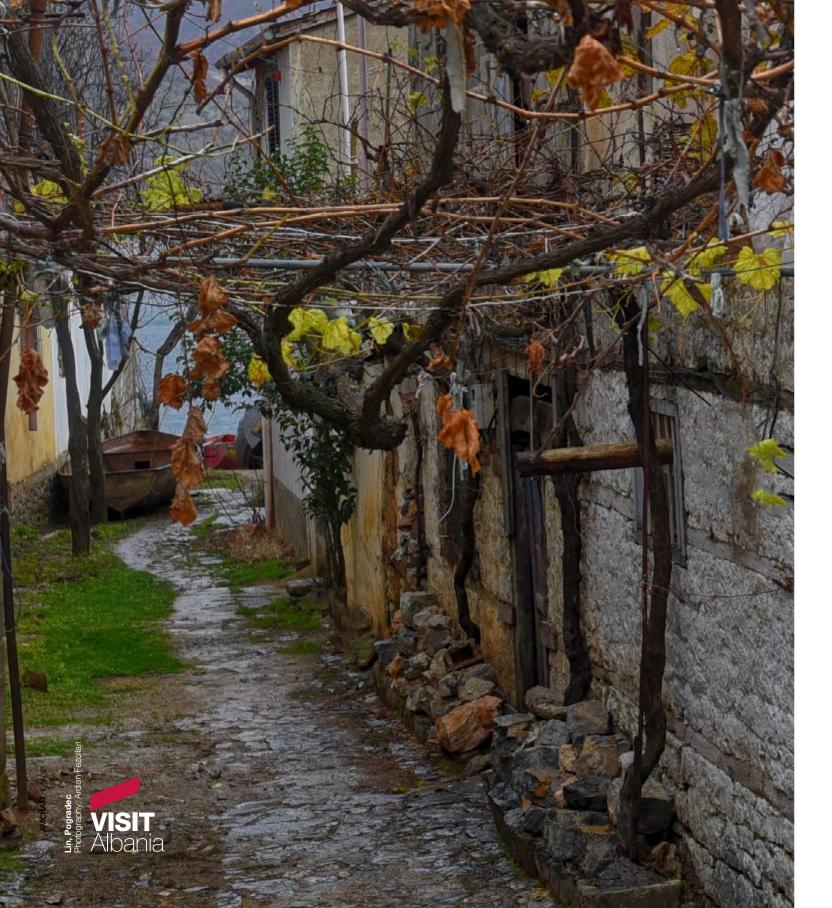
This progress drives us to further advance our goals within the evolving regional, European, and transatlantic geopolitical landscape, where the economy is central, and our role is clear.

BEST REGARDS, July









# <sup>®</sup>greemed

"At Greemed Medical Solutions, we are dedicated to empowering healthcare providers with innovative, high-quality medical devices and solutions. With a focus on reliability, efficiency, and patient-centered care, we build trusted partnerships to deliver exceptional products that meet the highest standards. Our commitment to excellence drives us to continuously adapt, optimize healthcare practices, and improve patient outcomes, making us a trusted partner in advancing the healthcare landscape across Albania and the region".

# Adil Cani

**FOUNDER** 

Greemed Medical Solutions is a leading Albanian distributor of premium medical devices, equipment, and supplies, committed to enhancing healthcare across Albania and the wider region. With a strong focus on innovation and quality, we partner with top manufacturers to deliver reliable, cost-effective solutions that improve patient outcomes and optimize healthcare operations. Our team works closely with hospitals and healthcare providers, understanding their unique challenges and offering tailored, environmentally-conscious solutions. At Greemed, we value trust, excellence, and collaboration, always striving to exceed expectations and support the continuous progress of the healthcare sector.

We are committed to building long-lasting partnerships based on trust and delivering exceptional transparency, and a focus on medical solutions to healthcare providers. By working closely with our partners and customers, we gain a deep understanding of their unique challenges and provide tailored, innovative solutions that meet their needs and exceed expectations. Over the years, we've helped healthcare facilities adapt, improve patient experiences, and enhance operational efficiency. At Greemed, we prioritize advanced, user-friendly, cost-effective, and environmentally responsible solutions that drive progress and innovation in healthcare.

Our core values—integrity, adherence to industry standards, quality—guide everything we do, ensuring that we consistently deliver the highest level of service and support to our partners.

+355 4 223 5647 info@greemed.eu

Street.Ramazan Demneri Nd.1 H.13,Njësia Bashkiake nr.5 Kodi Postar: 1022, Tiranë-Albania

# AmCham Board



# **VICE-PRESIDENT** Balfin Group Our success with AmCham in the coming months and years will be measured not only us contributes to our aspirations we will have. I am sure that

by how much each of daily lives, but also by the shared vision and in this aspect, we are on the right track.

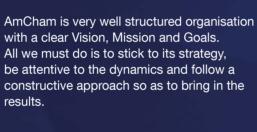


**SECRETARY** 

ANTEA Cement

# **Prodigy Shpk**

"As a business angel investor, I think Albania – and the companies its entrepreneurs are creating – is more fundable than ever. I'm thrilled to be a part of this dramatic evolution. And I count it a privilege to serve through AmCham in helping lay the bedrock needed for them to succeed."





"I am proud to be part of an institution which continues to be strong and offer its members better environment to do business"





DHOMA AMERIKANE E TREGTISË





Contributing towards the implementation of the Investment Agenda published by AMCHAM is a priviledge as one feels that it is adding value to our members, to the community and the society, at large.



"One of the most impressive things about AmCham is our unique quality of being a gentle giant, one of the largest business organizations in Albania with the distinct mission of readiness and reliable capability to step in and lobby on behalf of our members' interest while improving the business climate in Albania by promoting ethical standards and integrity in all business activities."





**BOARD MEMBER** Abi Bank

AmCham shows that is vested to better our business climate. The good work and collaboration from the AmCham Team, to the volunteerbased Committees and the Board, is strength of this chamber's voice for our interests. Privileged to contribute!



# Më e Reja në Treg!



Shija e Artë, Përvoja e Përkryer!





NERITAN MULLAJ EXECUTIVE DIRECTOR neritan.mullaj@amcham.com.al



GERTA DOÇI
DIGITAL & INNOVATION
COORDINATOR
gerta.doci@amcham.com.al



FOTINI HARISPAPA
MEMBERSHIP & FINANCE
MANAGER
fotini.harispapa@amcham.com.al



BRIKENA KAMENICA
MARKETING
&COMMUNICATION
MANAGER
brikena.kamenica@amcham.com.al





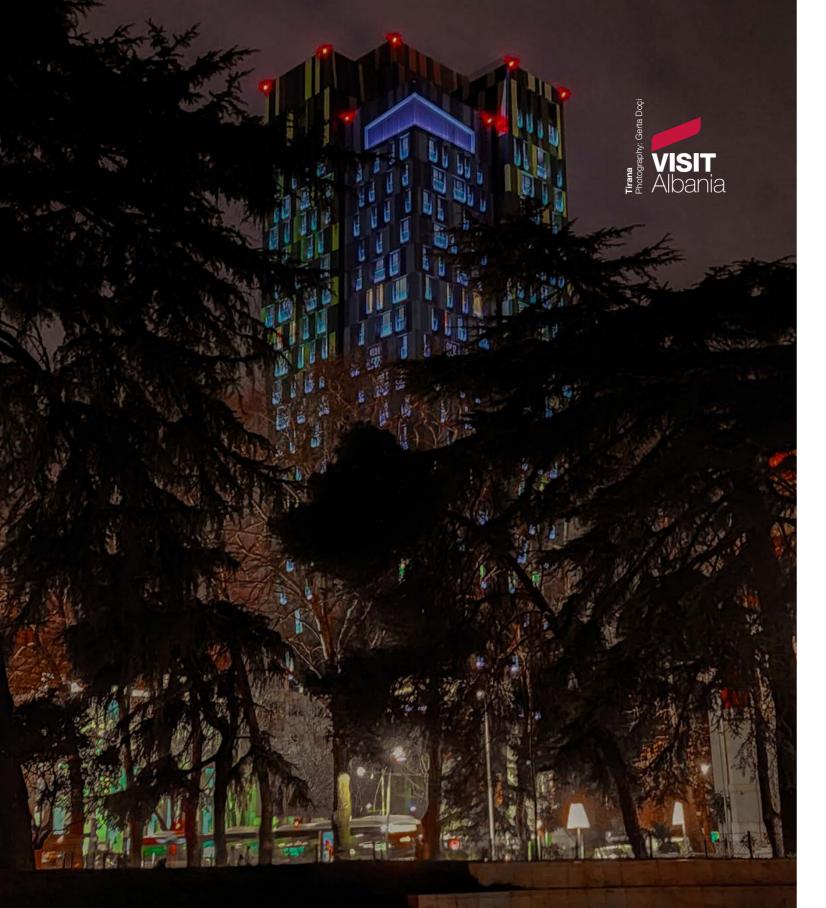
**DETIONA TROKA**POLICY & ADVOCACY MANAGER
detiona.troka@amcham.com.al



OFFICE COORDINATOR info@amcham.com.al



BIRRA KORÇA SH.P.K. Bulevardi "Fan Stilian Noli" Nr.1 - Korçë, ALBANIA.





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# **CONTACT:**

Info@matrixkonstruksion.com

+(355) 69 207 3531





As an organization committed to furthering the development of business relations between US and Albania, AmCham considers the adaption and promotion of fair and ethical business standards and good cooperate citizenship as key goals in its work and interaction with others. AmCham takes an active and leading role in promoting best American practices towards the business community operating in Albania by adopting this Code of better business principles and practices. The Code is to be utilized by AmCham and its Member Businesses in every aspect of their operations:

# Government Engagement:

Member Businesses shall respect the rule of law in their engagement with the government: Respect laws and regulations and adhere to the rule of law: Refrain from engaging in any other activity that may be construed as corrupt or in violation of the law; Refrain from attempting to influence any interests through the exchange of gifts, money, or Information: Refraining from asking for special treatment based on improper use of personal relations while conducting professional activities.

# **Business Conduct:**

Member Businesses shall engage in fair and ethical business practices: Uphold the law in exercising their business activity and conduct business transparently; Neither accept nor offer any form of bribery in conducting business: Refrain from providing false or misleading information and honestly represent themselves in discussions and negotiations; Apply environmentally responsible business practices

# **Employee Conduct:**

Member Businesses shall provide a safe and ethical working environment: Guarantee fair treatment of all employees and show respect for the individual and dignity of the worker; Provide a safe and healthy working environment in the workplace: Tolerate no embezzlement or profiteering: Employees shall refrain from engaging in behavior or activities that may unfairly compromise the reputation of another employee with the company; Employees shall conduct themselves in such a way that brings honor and respect to the organization.

# Community Contribution:

Member Businesses shall play an active role in the community: Act responsibly and demonstrate a commitment to the advancement of the community through the promotion of education, health. cultural and other activities: Whenever possible. encourage employees to give back to the community through volunteering their time or resources

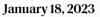












# **Business after-hours with Digital Business Committee**

Business after-hours with Digital Business Committee and ICT sector members to discuss the challenges of 2022 and new possibilities for this year

January 31, 2023,

# Digital project with Motorola to monitor vehicles on the road

AmCham Albania organized in cooperation with the General Directorate of Services and Road Transport, Infosoft Systems shpk, and the American partner company Motorola Solutions the demonstration of The Digital Interactive Monitoring Project which is a platform that offers the opportunity to monitor vehicles in circulation.

# February 1, 2023

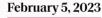
# **Investment Council Meeting on SME's**

AmCham participated in Investment Council Meeting on "SME's challenges in the frame of transitioning to alternative energy resources". The discussion kicked off by the IC is a good form of influence on government policies to build up a legal and regulatory framework that incentivizes investments in the energy sector and in renewable sources, giving the opportunity to SMEs to manage by themselves and with efficiency the energy supply.

# **February 3, 2023**

# **Taxes & Customs Committee meeting**

Following the election of the Committees, the Taxes & Customs Committee organized the first meeting, presenting the Chair of the Committee Alketa Uruçi, and the Vice-Chair Blerina Daka as well as other members of the Committee. The focus of the meeting was the plans for 2023 and the issues the Committee will get involved in to help with its expertise.



# **Reception for media representatives**

AmCham organized a reception for media representatives as a appreciation for the contribution of the media in conveying the voice of the business community, and, in particular, providing coverage of AmCham's work, stressing the importance of developing further cooperation.

# February 6, 2023

# **Investments and Trade Committee meeting**

The Investments and Trade Committee's first meeting after the elections for the Chairman and the working group addressed precisely the work that needs to be done to influence the legal and regulatory framework as the only way to make the country attractive for American and foreign investments.

# February 7, 2023

# **Tourism and Hospitality Committee meeting**

The first meeting of Tourism and Hospitality Committee served to introduce a cast of leaders and members who through their businesses are representatives of this sector or have in their professional backgrounds a connection with the sector.





faced by companies in the healthcare system, which include those in the pharmaceutical sector, hospital services, medical laboratories, and others.

March 21, 2023

# **Meeting with General Director of Taxation**

Discussing with the General Director of Taxation Issues in the implementation of Double Tax Treaties

April 1, 2023

# **Working Breakfast on ESG principles**

Regulatory challenges, financial and technical support for businesses, understanding reporting systems, and cost-benefit analysis were key topics discussed at a Business Breakfast with AmCham's Premium Category members.

April 5, 2023

# Working meeting with employment agencies and institutions

The American Chamber of Commerce expressed its full commitment to collaborating with all stakeholders, agencies, and relevant directorates involved in shaping the national framework for qualifications and professional skills. This collaboration aims to enhance the labor market and address business concerns more effectively

April 7, 2023

# Tax Committee Meeting on the Income Tax Law

Through experts from the Tax and Customs Committee, comments and arguments for improving the draft proposed by the Government on the Income Tax Law have been submitted to all relevant authorities. The aim is to create a fair and sustainable tax system

investment climate, AmCham and the State Department have the same goal – attracting more US investments in Albania.

February 12, 2023

# The Labor and Ethics Committee meeting

The Labor and Ethics Committee organized its first meeting served to discuss the 2023 program and the topics on which the plan of activities will be based. The committee will also work to bring more information to AmCham members on the latest trends in human resources.

March 4, 2023

# **The Digital Business Committee meeting**

The Digital Business Committee during the meeting early this year decided that the economy's digitization and cyber security, to be the two main pillars of the focus of the annual work plan of the Digital Business Committee of AmCham Albania.

March 11, 2023

# AmCham Albania's healthcare sector members meeting

AmCham Albania's healthcare sector members have held a meeting to talk about treating the core issues

The meet of Cor

February 15,

2023

The Board of AmCham meet with Mr. Dilawar Syed and U.S.

**Ambassador Yuri Kim** 

The Board of AmCham and Premium Members meet with Mr. Dilawar Syed, Special Representative of Commercial and Business Affairs and the U.S. Ambassador Yuri Kim to discuss ways to improve the country's business climate, making it more appeal-

ing to investors. When it comes to the business and

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# **AmChams regional meeting**

AmChams working together can enhance the business and investment climate by supporting initiatives that facilitate the free movement of capital, people, and goods. This was the central theme of the regional AmCham meeting held in North Macedonia. The participation of AmCham Bulgaria and AmCham Greece highlights the increasing interest in conducting business in the region

# April 24, 2023

# **General Assembly meeting**

The 2023 General Assembly Meeting is the annual event of the Chamber, serving as an opportunity to reflect on the year's efforts by the American Chamber to further its strategic goals aimed at enhancing the business climate

# May 9, 2023

# **Meeting of the Digital Business Committee** with entrepreneurs in the American market

The AmCham Albania organized a meeting centered around the expertise of entrepreneurs George Theka and Albana Theka, who operating successfully in the American market within the IT, FinTech, and Healthtech sectors.

# May 15, 2023

# **ACE** conference in Washington

The ACE Conference, hosted in Washington, D.C., symbolized a noteworthy advancement in transatlantic relations, emphasizing the conference's primary message. Additionally, the conference highlighted the importance of solidarity amidst the ongoing conflict

in Ukraine and emphasized the collective efforts towards enhancing Europe's allure and competitiveness.

# May 19, 2023

# **AmCham meeting with American investors** in the energy sector

American investors in the energy sector are increasingly interested in the Western Balkans, and Albania is one of their chosen destinations. This was the objective behind the meeting organized between EnergySys an American company specializing in Energy Storage Systems, and members of the American Chamber of Commerce interested in the energy sector.

# May 30, 2023

# **Business Chambers meeting with the** Ministry of Justice

The Business Chambers had a meeting with the Ministry of Justice to discuss cooperation with the Anti-Corruption Directorate, aiming to increase transparency and foster trust in the business sector.

with the Director of the Commissioner's Cabinet for the Right to Information

The two Committees at AmCham, along with the Director of the Commissioner for the Right to Information and the Protection of Personal Data, discussed key elements of the new draft law on data protection, innovative developments, and their impact on business activities for the members of the American Chamber.

June 12, 2023

Two **Committees** at AmCham meet



bania. This endeavour is grounded in the positive developments observed in Alba-

# **HR Forum on Ethics in Business**

"Ethics in Business in a Changing World - Practical Aspects" was the topic of the forum organized by the Business Ethics Committee at the American Chamber of Commerce. A panel of speakers engaged with Chamber members in a stimulating discussion about the role of ethics in business decision-making.

October 3, 2023

# The business community met with Prime Minister Edi Rama

Prime Minister Edi Rama's roundtable with the business community provided a valuable opportunity to emphasize to the government leader that the improvement process should start with the enforcement of the public consultation law—not merely in a formal sense, but through mechanisms that ensure the genuine participation of businesses

October 9, 2023

# **ACE Best Practise in Athens**

The gathering of American Chambers of Commerce in Europe for the exchange of best practices, held in Athens, proved to be an exceptional experience for the leaders of these chambers. The event culminated in the celebration of the organization's 60th anniversary.

October 10, 2023

# **Labor & Ethic Committee meeting with Deputy Minister of Finance**

Members of the Labor and Ethics Committee and Am-Cham leaders met with Deputy Minister of Finance Olta Manjani, along with heads of employment and

June 29, 2023

**Networking event** with German Tourism **Association** 

AmCham Albania hosted a networking event with the President of the DRV, (German Tourism Association) Mr. Norbert Fiebig, and several leaders of various German operators. The visit by DRV to the Abania market holds great significance as they represent Germany's travel industry, comprising numerous member companies, including various tourism service providers.

July 7, 2023

# **Celebrating 4th of July**

The American Chamber commemorated American Independence Day with a magnificent celebration, uniting approximately 1,000 American and Albanian guests. They came together to honor a date that symbolizes freedom, immersed in the lively atmosphere of music, traditional American cuisine, and a spectacular fireworks display.

September 20, 2023

# Meeting with Foreign Agricultural Service (FAS) Office in Rome

AmCham Albania and the Economic Office at the American Embassy have united their efforts with the Foreign Agricultural Service (FAS) Office in Rome to boost American exports, with a specific focus on Al-

June 26, 2023

# **AmCham annual meeting with General Directorate of Customs**

The annual traditional Forum with the General Directorate of Customs aimed at discussing the challenges faced by businesses in their interactions with the customs administration and finding solutions through brainstorming and discussions with experts.

professional qualification agencies at the Ministry, to discuss key issues related to workforce development.

October 23, 2023

# **Meeting with Head of AIDA**

The leaders and members of the Investment and Trade Committee at the American Chamber of Commerce have met with the Director of AIDA, Mrs. Laura Saro Plaku, to discuss the best ways of institutional cooperation to improve the climate for foreign investments.

October 27, 2023

# Expo City Fair, "Build & Live Smart,"

The American Chamber of Commerce was integrated into the Expo City Fair, "Build & Live Smart," through a carefully selected panel of speakers who emphasized the significance of technological innovation in urban development, the importance of cybersecurity, and the benefits of green financing.

**November 3, 2023** 

# **General Assemble Meeting**

The American Chamber of Commerce in Albania organized its General Assembly Meeting, a significant event that gathers its broad membership and elects new leaders for its Board. The Assembly's voting process elected the President, the Secretary, and two Board members.

November 14, 2023

# AmCham participated at "Global Entrepreneurship Week,"

"Global Entrepreneurship Week," hosted by the Ministry of Entrepreneurship and facilitated by the American Chamber of Commerce, centered around the theme "Cybersecurity - Safeguarding Albanian Businesses." The panel of experts, spanning legal and information
technology fields,
focused on the intricate
nexus between legislation and
technical methodologies in erecting
defensive systems against cyber threats.

November 16, 2023

# Working Breakfast with Minister Ibrahimaj

The Global Entrepreneurship Week provided an engaging platform for discussion during the Working Breakfast at the American Chamber of Commerce, featuring Minister of Entrepreneurship Delina Ibrahimaj. The central themes of the business environment, collectively addressed in the session, became the focal point of dialogue between AmCham committee leaders and Minister Ibrahimaj.

**December 8, 2023** 

# "Partnership Against Corruption" Forum.

AmCham Albania with the Ministry of Justice, hosted the "Partnership Against Corruption" Forum. This event provided a platform for experts to engage in discussions on the most effective strategies to combat corruption.

December 17, 2023

# **Celebrating Christmas with AmCham** community

The American Chamber of Commerce joyously

marked
the conclusion of the
year in a warm setting, surrounded by its
members, collaborators, and
esteemed strategic partner, the U.S.
Embassy.

December 20, 2023

# Open days at Faculty of Foreign Languages

AmCham filled a dedicated space at the Faculty of Foreign Languages' Open Days event, using its business members to communicate their insights and expectations regarding the workforce, aligned with current market needs.







ADVOCATING AT AMCHAM AMCHAM COMMITTEES













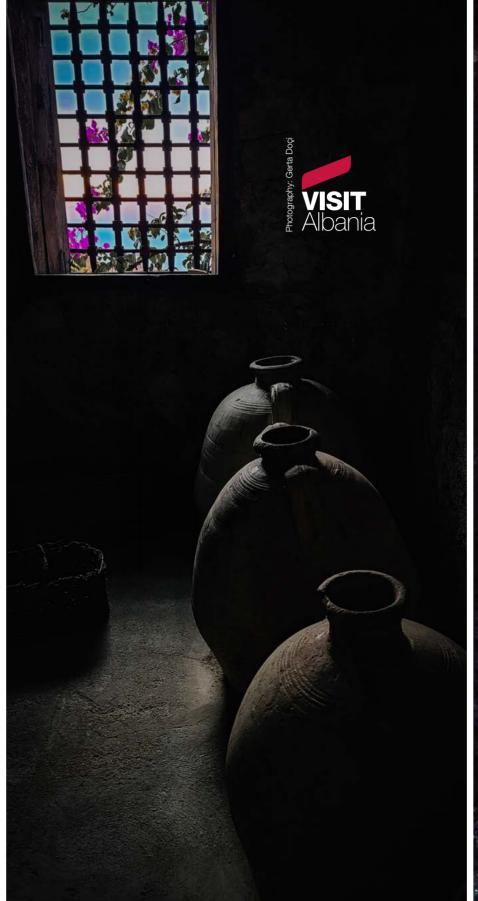
t AmCham Albania, we believe that open dialogue is the foundation for both societal and economic progress. Our mission is to cultivate a space where constructive exchanges and thoughtful recommendations can thrive, engaging every sector—from businesses and government institutions to civil society and other key stakeholders. In 2023, AmCham Albania's advocacy efforts were driven by our six active committees, bringing together more than 80 representatives and experts from member companies. Through these committees, AmCham was committed to fostering a vibrant and competitive business environment in Albania. This year, our focus included advancing important legislative reforms, encouraging investments, and promoting Albania's digital growth and tourism po-

AmCham's advocacy work centered on creating a business-friendly climate and supporting policy improvements across vital sectors of the economy. By collaborating with government representatives and business leaders, AmCham provided critical insights on key legislation covering tax, investment, digital transformation, labor practices, and tourism. Through strategic partnerships, formal recommendations, and targeted consultations, AmCham strengthened Albania's appeal as an investment destination and supported regulatory changes that align with global standards, thereby enhancing Albania's profile in the international business landscape.

# AS BELOW, THE LETTER SENT BY AMCHAM FOR

- Business comments on the new Law on "Income
- Comments from AmCham regarding the draft law 'On amendments to Law No. 97/2013 'On audiovisual media in the Republic of Albania"
- Letter to the tax authorities related to issues on Double Taxation Treaty applications.
- Business comments on Regulations of the Income
- Comments regarding the New Law "On Arbitration in the Republic of Albania"
- Proposal for changes to the by-laws regarding the declaration of the last beneficial owners in the Register of Beneficial Owners
- Comments on the draft law "For some additions and changes to Law No. 93/2015, "On Tourism""
- Comments from AmCham regarding the draft law "On compulsory insurance of housing against earthquakes"
- Business Comments regarding the Draft Law "On Real Estate Tax"
- Reviewing and evaluation of the draft law "On the Implementation of Extended Producer Responsibility"
- Comments on the Fiscal Package 2024







# AMCHAM COMMITTEES

The Board of Directors establishes Committees focused on topics aligned with AmCham Albania's overall goals and objectives. They are the preferred body for addressing issues due to the agility, expertise and flexibility inherent in the groups.

The overall aim of AmCham's Committee must be aligned with the mission of the Chamber - to be the leading voice of American business in Albania. Through Committee's system, AmCham Albania encourages cooperation between member companies, enabling them to identify and address common issues, and achieve common goals.













SCOPE This Committee's aim is to monitor and analyse important changes and developments in tax legislation. It seeks not only to inform members of major changes, primarily related to taxes, but also to contribute with expertise in interaction with government institutions on legislative matters. The Committee further engages with Customs authorities to streamline procedures and controls to reduce red tape and costs for members. It collaborates closely with other Committees on matters of common interest.

Key Activities in 2023 In 2023, the AmCham Taxes and Customs Committee continued its dialogue with top officials from the tax and customs administrations, maintaining a steady flow of information on current issues arising from day-to-day business activities and engaging in preliminary discussions on significant legislative packages such as:

- **Business Forum with the General Customs Director** Discussions on key issues related to customs procedures.
- **Business Forum with the General Tax Director** Focused on simplifying procedures for the implementation of tax treaties.
- Lobbying Activities in Parliament and the Ministry of Finance Meetings with the Commission of Finance and Economy to discuss the new income tax law and related sublaws.
- Providing Recommendations for the Improvement of the Fiscalization Process – Addressing issues with the SelfCare platform, aiming to improve the fiscalization process for members.
- Economic Reform Programme 2023-2025 The Committee has been actively involved in supporting the long-term economic reform program, focusing on improving the business climate and simplifying fiscal procedures for members.







SCOPE The committee's aim is to continuously monitor and interact with Albania's regulatory bodies regarding their rules and practices. It seeks to contribute to establishing an adequate legal framework, providing information and recommendations to relevant institutions and members. The committee informs and educates members on legislative developments in a timely manner by sending legal updates on a quarterly basis. It also engages in lobbying, awareness-raising, and strategy drafting on IPR-related issues. Additionally, the committee covers public procurement processes and works closely with other committees on matters of shared interest.

**Key Activities in 2023** In 2023, the Regulatory, Legal & IPR Committee focused on several significant initiatives, including:

- Arbitration Conflict Resolution Internal meeting in collaboration with the International Trade Centre (ITC) and AmCham Kosovo to address conflict resolution issues through arbitration.
- New Investment Law Participated in discussions regarding the new investment law to analyze its impact on members.
- Forum with the Ministry of Justice for the Coordination against Corruption Organized a forum to strengthen collaboration with the Ministry of Justice on anti-corruption initiatives.
- Competition Law information session with competition authorities to discuss updates and practices related to competition law.
- Collaboration through workshops with the Information and Data Protection Commissioner









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Key Activities in 2023 In 2023, the Labor and Ethics Committee continued to focus on labor relations and educating businesses with clear and coherent notions of business ethics. The Committee maintained its tradition of institutional collaboration with entities responsible for creating labor-related laws, ensuring a balanced approach to keeping members informed and compliant with regulations affecting their operations. Key activities included:

- Meeting with the National Authority of Qualifications Engaged in discussions on vocational training and skill certification standards to enhance workforce qualifications.
- Meeting with the Deputy Minister of Finance and Economy, Mrs. Olta Manjani Addressed labor market trends and compliance requirements affecting AmCham members.
- Annual Ethics in Business Forum In collaboration with the Lincoln Center, organized the annual forum to promote business ethics, emphasizing best practices in HR and ethical standards across industries.

The Committee's efforts in 2023 reinforced its commitment to supporting ethical practices and enhancing HR management through partnerships and continuous education.

AMCHAM ALBY

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Enhancing investments and trade are key goals of AmCham. This Committee focuses on facilitating both domestic and foreign direct investments (FDIs) and improving the overall business climate. It contributes to and monitors the AmCham Business Survey, aiming to identify Albania's competitive advantages, potentially through a dedicated study. The Committee also seeks engagement with other AmChams in the region to foster dialogue and a unified approach to cross-border trade. Additionally, it explores possibilities of cooperation with the Albanian diaspora in the U.S. and collaborates closely with other AmCham committees.

Key Activities in 2023 The Investment and Trade Committee focused its work in 2023 on enhancing foreign investments in Albania and promoting trade opportunities. The Committee actively conveyed the opinions and suggestions of AmCham members to relevant authorities, aiming to improve the country's business climate to attract more investments. Significant efforts included:

- Collaboration with the U.S. Embassy on Trade Missions Coordinated two trade missions to the United States, specifically the Natural Products Expo West (NPEW) and CONEXPO, CON/AGG 2023, as well as the Smart City Expo World Congress in Barcelona. Seven member companies participated, gaining exposure and fostering international business connections.
- Roundtable with AIDA Organized a roundtable with the Albanian Investment Development Agency (AIDA) to reinforce advocacy efforts, aiming to leverage AIDA as a key resource in supporting investment initiatives.







The mission of this Committee is to help members embrace the opportunity of the digital economy, to help leaders across private and public sector to explore and build the digital future. This committee would help to increase awareness and build a confidential environment where business executives can learn about its benefits, on how to implement the right strategies for the future and share best practices or their experiences with the other less advanced members. The Digital Business Committee would help companies develop a digital agenda for their own business, in order to capitalize on the opportunities of digitization and minimize the dangers of competition. The Digital Business Committee is the most recently established Committee of the American Chamber of Commerce in Albania.

Key Activities in 2023 In 2023, the Digital Business Committee dedicated its efforts to fostering a secure and progressive digital environment for members, facilitating knowledge-sharing and advocacy for digital transformation. Key activities included a Business After Hours networking event with the ICT sector, a Cybersecurity Workshop to safeguard Albanian businesses in collaboration with the Regulatory, Legal & IPR Committee, and a Working Breakfast with the Minister of Entrepreneurship to discuss the digital business climate. Additionally, a Professional Development session was held with the Commissioner for Personal Data Protection alongside the Legal Committee to address compliance with data protection regulations. The Committee's efforts in 2023 reinforced its commitment to supporting ethical practices and enhancing HR management through partnerships and continuous education.

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**SCOPE** Elncentivize investments in the tourism sector, ensuring tourism sustain - ability and supporting the industry through improving country's image are the main objectives in the Tourism and Hospitality committee. It will aim to represent tourism sector to related member's interest, for growing partnership and investment with the travel and tourism sector

Key Activities in 2023 In 2023, the Tourism and Hospitality Committee worked to promote investments, enhance sustainability, and improve Albania's image in the tourism sector. Key activities included collaboration with the Tax Committee on tax-related issues affecting tourism, a meeting with the Minister of Tourism and Environment to address industry challenges and the new tourism law, and a reception with the Tourism Association involving the DRV Delegation and DIHA to explore investment opportunities in Albania's tourism sector.







# **Notes** for AmCham Financial Report for 2023

The American Chamber of Commerce in Albania (AmCham) acquires its income through membership fees, services offered to members and sponsorships from local or international organizations, as approved by the Board. In accordance with its by-laws, AmCham does not accept any financial aid from any government or subdivision thereof, or from any other source that would

tend to prevent the Chamber from having freedom of action. This is how the Chamber preserves its independence and can best serve its members.

The Chamber's expenses comprise administrative costs incurred from regular operations, costs of organizing and conducting activities, as well as costs for producing its publications.

AmCham is committed to

administer the funds with which it is entrusted by its members with great accountability. AmCham strives to maintain a stable financial situation by keeping expenses lower than income and trying to close the year in a financial position that is comparable to the previous year. For more information, the next page shows the Report of Income and Expenses for the last three years (2021-2023).



# Financial report 2023

Report of Income, Expenses and Accounts as of December 31, 2023 All figures are in Albanian Lek (ALL)

Year	2021	2022	2023
Opening Balance	12,493,612	15,446,390	15,563,280
Income	26,888,016	46,504,655	32,830,208
Membership	24,687,601	24,983,654	27,819,014
From other organizations			
Services	2,190,170	3,958,715	5,000,915
Publications			
Projects		17,476,754	
Investments	10,245	10,332	10,279
From non-main activity		75,200	
Other			
VAT			
Expenses	23,853,731	46,223,269	29,261,060
Capital Expenditures	777,077	1,663,878	172,000
Personnel	11,261,261	13,600,350	15,261,956
Administration	6,920,758	9,769,591	8,011,140
Services	4,521,915	3,734,686	5,529,005
Publications	372,719	110,516	115,870
Projects		17,344,249	171,090
Other			
VAT	-179	_	-
FOREX Effect	(81,507)	(164,496)	(378,831)
Investments	5,729,641	5,615,159	5,427,609
Deposit Account in ALL	3,421,445	3,431,777	3,442,056
Deposit Account in EUR	2,308,196	2,183,382	1,985,553
Deposit Account in USD			
Cash in Bank	9,716,749	9,948,120	13,325,987
Checking Account in ALL	7,925,587	8,353,977	10,972,277
Checking Account in EUR	1,788,393	1,328,354	2,255,155
Checking Account in USD	2,769	265,789	98,555
Cash in Hand			-
Closing Balance	15,446,390	15,563,280	18,753,596

The American Chamber of Commerce in Albania thanks all of its sponsors and supporters for their support of its activities in 2023 and hopes that the advertising received through AmCham sponsorships influenced the companies that tried to promote their business in Albania.

As it has been the case in previous years, also in 2023, AmCham members have expressed their interest in promoting their businesses in Albania by sponsoring various events organized by AmCham during the year. AmCham Albania is an excellent marketing tool for promoting the names of the companies that support these activities.

The Fourth of July Celebration on the occasion of the American Independence Day, the General Assembly Meeting, and the Economic Conference in cooperation with Monitor magazine have been some of the main activities made possible with the generous support of some AmCham's members companies.

As every year, another great tradition at AmCham is the generous support of some of its member companies with their products at the American Independence Day celebration.

# **SPONSORS OF AMCHAM ACTIVITIES**

# Ranked by contribution: **CREDINS BANK**

American Independence Day Celebrations

# **S2 ALBANIA**

General Assembly Meeting American Independence Day Celebrations

American Independence Day Celebrations General Assembly Meeting

# **BIRRA KORCA**

General Assembly Meeting

# **IUTE CREDIT ALBANIA**

American Independence Day Celebrations

# **INTERSIG VIENNA INSURANCE GROUP**

American Independence Day Celebrations

American Independence Day Celebrations

General Assembly Meeting American Independence Day Celebrations

# **ALBSIG**

General Assembly Meeting American Independence Day Celebrations

# **FINANCIAL UNION TIRANA/ WESTERN**

Economic Conference General Assembly Meeting

# **TURGUT OZAL EDUCATION**

General Assembly Meeting

General Assembly Meeting

# **ADVANCED BUSINESS SOLUTIONS - ABS**

General Assembly Meeting

# **ALBAFRESH**

General Assembly Meeting

# ALUMIL - ALBANIA

General Assembly Meeting

# **ANTEA CEMENT**

General Assembly Meeting

# **DEVI-20 GRUP**

General Assembly Meeting

# **DINAMO SH.A.**

General Assembly Meeting

# **INTERSIG VIENNA INSURANCE GROUP**

General Assembly Meeting

# MATRIX KONSTRUKSION

General Assembly Meeting

General Assembly Meeting

# THE HEADHUNTER ALBANIA

General Assembly Meeting

# **CEKREZI METAL**

General Assembly Meeting

# **COFFEE CLUB SHPK**

General Assembly Meeting

# **FONDI SIGAL**

General Assembly Meeting

General Assembly Meeting

# MIELL TIRANA

General Assembly Meeting

# **MONTAL**

General Assembly Meeting

General Assembly Meeting

# **WORLD VISION ALBANIA**

General Assembly Meeting

# **AMCHAM SPONSORS IN KIND**

AMERICAN INDEPENDENCE DAY CELEBRATIONS

# **AQUILA GROUP**

**BIRRA KORÇA** 

# **COCA-COLA BOTTLING SHQIPËRIA**

**EDISON KEÇI** 

# **ERZENI**

**LAJTHIZA INVEST** 

# **MAK ALBANIA**

ROGAT SECURITY



# TIVE OFFICES IN THE USA

Embassy of the Republic of Albania in United States of America in Washington Phone.: +1(202)223 4942 Fax: +1(202)628 7342 Email: embassy.washington@ mfa.gov.al

# Representative Office in New York 320 E 79th St, New York, NY

10075 Phone: +1 212-255-7381 Email:consulate.newyork@mfa.gov.al



U.S. Embassy in Tirana Rruga Stavro Vinjau, 14 Tirana, ALBANIA Phone: +(355)-4224-7285 Fax: +(355) 4 2232 222 Web:www. al.usembassy.gov



# **GOVERNMENT**OF THE REPUBLIC OF ALBANIA

# **ALBANIAN PARLIAMENT**

Blvd. Dëshmorët e Kombit, Nr. 4, Tirana, Albania Phone: +355 42 278 416 Web: www.parlament.al

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Rr. e Dibrës, Kutia Postare 2423, Tirana, Albania Phone: +355 42 226601; (510) 1426 Web: www.mod.gov.al

MINISTRY OF INTERIOR Blvd. Dëshmorët e Kombit, Phone: +355 800 9090 Nr. 1, Tirana, Albania Web: www.mb.gov.al

# MINISTRY OF FINANCE

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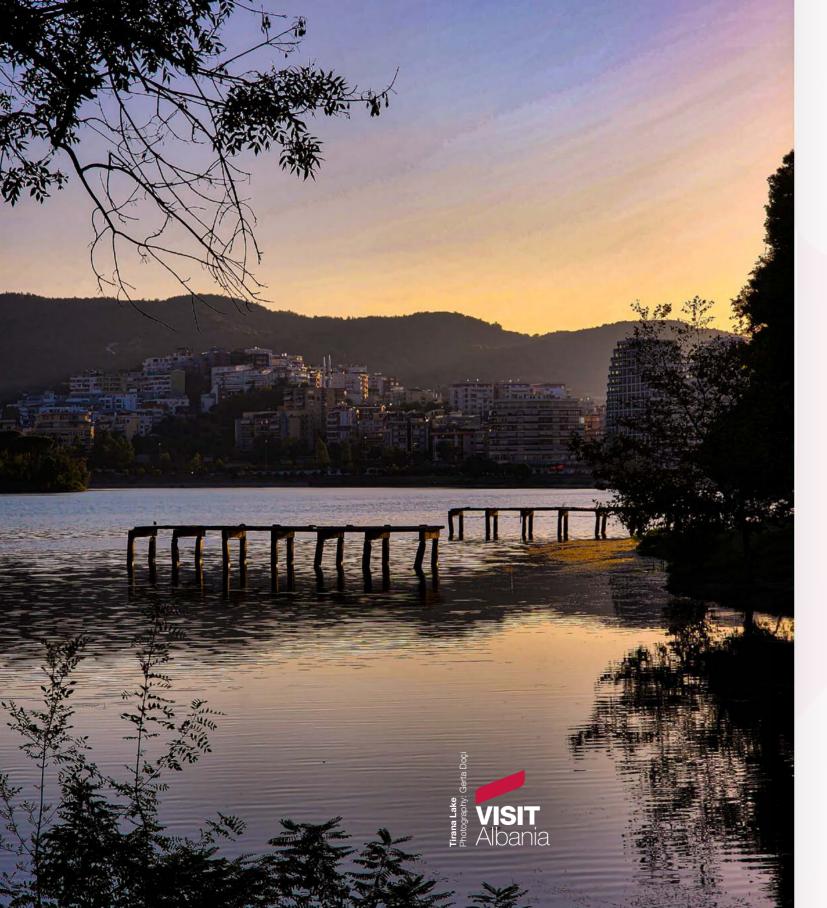
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AMERICAN CHAMBER OF COMMERCE IN ALBANIA Web: www.amcham.com.al.

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## **SWITZERLAND**

SWISS-AMERICAN CHAMBER OF COMMERCE Web: www.amcham.ch

## **TURKEY**

AMERICAN BUSINESS FORUM IN TURKEY (ABFT) Istanbul 34360 Web: www.amchamturkey.com

# **TURKEY (TABA)**

Turkish American Business Association (TABA) Web: www.amcham.org

## UKRAINE

AMERICAN CHAMBER OF COMMERCE IN UKRAINE Web: www.chamber.ua

## **UNITED KINGDOM** BRITISH-AMERICAN BUSINESS INC.

Web: www.babinc.org

U.S. CHAMBER OF COMMERCE Web: www.uschamber.com

# **EUROPEAN UNION**

AMERICAN CHAMBER OF COMMERCE TO THE EUROPEAN Web: www.amchameu.eu

# EUROPEAN COUNCIL OF AMERICAN CHAMBERS OF COMMERCE

AMCHAMS IN EUROPE Web: amchamsineurope.com

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# U.S. Owned and Affiliated Companies Operating in Albania

# **ABRAHAM LINCOLN** FOUNDATION OF ALBANIA DEVELOPMENT

Representative: Paul Lofquist. President Rr. Oemal Stafa, Nr. 184. Tirana, Albania Phone: +355 (0) 4 2230880 Web:www.lincolnalbania.org

# **ADRIATIC RESORTS SH.A.**

CEO Address: Papa Gjon Pali II Street, ABA Business Center, Suite 1401. Tirana, Albania Web: www.adriaticresorts.net

# **AK-INVEST SH.A.**

Representative: Suzana Adili, CEO Address: Rr. Bardhok Biba, objekti LID, Tirana, Albania Phone: +355 (0) 692088200 Web: www.ak-invest.com

# **AKSIONER** INTERNATIONAL SECURITIES BROKERAGE

Representative: Mark Crawford, Chairman Kutia Postare 2944, Tirana, Albania Phone: +355 (0) 674006002 Web: www.aksioner.com

# **ALBANIAN AMERICAN FOUNDATION**

Representative: Martin Mata and Aleksandër Sarapuli, Co-Chief **Executive Officers** Rr. Ibrahim Rugova, Ndërtesa 42. Hyrja 7, Ap. 60, 1019, PO Box. 1731, Tirana, Albania Phone: +355 (0) 4 2222408 Representative: Steven Gallaway, Fax: +355 (0) 4 2271952 Web: www.aadf.org

# **ALBANIAN AMERICAN ENTREPRISE FUND** REPRESENTATIVE:

Martin Mata and Aleksandër Sarapuli, Co-Chief Executive Officers Ndërtesa 42, Hyrja 7, Ap. 60, 1019, PO Box. 1731 Tirana, Albania Phone: +355 (0) 4 2222408 Fax: +355(0) 4 2271952 Web: www.aaef.com

# **APA-ALBPARTNERS**

Representative: Bedri Buzi. Administrator 41 Sami Frashëri, Tirana, Albania Phone: +355 44 251111 Web: www.albpartners.com

# **ALBATLAS** REPRESENTATIVE:

Alma Kraja, General Manager Rr. Donika Kastrioti nr.3. Kotoni Center, Tirana, Albania

# **AMERICAN BANK OF INVESTMENTS**

Phone: +355(0) 4 2224446

Representative: Andi Ballta, CEO Rr. Kavajës, Nd.27/1, Nj.B.10, K.P.1001 Tirana, Albania Phone: +355 (0) 4 2258755 Fax: +355 (0) 4 2240752 Web: www.abi.al

# **AMERICAN CHAMBER** OF COMMERCE IN **ALBANIA**

Representative: Neritan Mullai. Executive Director Rr. Ibrahim Rugova, Sky Tower, 11/3 Tirana, Albania Phone: +355 (0) 4 2259779 Web: www.amcham.com.al

# **AMERICAN HOSPITAL**

Representative: Klodian Allajbeu, CEO Rr. Sabaudin Gabrani, Godina nr. 2 Tirana, Albania Phone: +355 (0) 4 2200241 Web: www.spitaliamerikan.com

# **AMICUS PHARMA**

Representative: Bledar Shorri. General Manager Bly, Dëshmorët e Kombit, Twin Towers, Kulla 1, Zvra 4A, Kati 6 Tirana, Albania Phone: +355 4 4514020 Web: www.swixxbiopharma.com

# **AVIS ALBANIA**

Rr. Themistokli Germenji, pranë RTSH, K1, Sh1 Tirana, Albania Phone: +355 44 500 541 Web: www.avis.al

# **AVON COSMETICS** ALBANIA

Rr. Faik Konica, Pallati OTTO, Hyrja 1, Ap. 5/2 Tirana, Albania Phone: +355 42 258663 Web: www.avon.com

# **BECHTEL LIMITED ALBANIA BRANCH**

Representative: Entela Ruci, Business Development Manager Rr. Deshmoret e 4 Shkurtit, Sky Tower, 5/2, Tirana, Albania Web: www.bechtel.com

# **BGP PRODUCTS** SWITZERLAND GMBH (VIATRIS)

Representative: Denisa Bixheku. Administrator Rr. Ibrahim Rugova, Sky Tower, 6/1. Tiranë Phone: +355 (0) 4 2267120 Web:www.viatris.com

# **BIRRA IKON**

Representative: Kirk Ewing, CEO Rruga Pietër Bogdani, Ndërtesa 13. Kati 1 Tirana, Albania Web: www.birraikon.com

# **BRUKER/ KRIJON LTD.**

Representative: Frank H. Laukien, Chairman, President & CEO Rr. Todi Shkurti Nr. 5 Tirana, Albania Phone: +355 42347713 Fax: +355 42347713 Web: www.bruker.com

# **BUDGET CAR RENTAL**

Blvd. Dëshmorët e Kombit. Rogner Hotel Europapark, Tirana, Albania Phone: +355 44 505555 Web: www.budget.com

# **BUCAJ INTERNATIONAL** SH.P.K. - BURGER KING

Representative: Shkumbin Mucolli, CEO Blvd, Dëshmorët e Kombit, Kullat Biniake, Kulla 2, Nr. 29. Tirana, Albania Phone: +355 (0) 693058001

# Representative: Artur Dedia. **CBS CREATIVE BUSINESS**

Representative: Enio Iaco, CEO Rr. Mustafa Matohiti. Nr. 4. Kati 3 Tirana, Albania Phone: +355 4 4536891 Web: www.cbs.al

Web: www.burgerking.al

**SOLUTIONS** 

# **CENTURY 21 ALBANIA**

Representative: Jonian Antoni, Administrator (CEO) Rr. Nikolla Tupe, Ndërtesa 4, Shkalla 3, Kati 5, Ap. 16, Tirana, Albania Phone: +355 (0) 4 2212121 Web: www.century21albania. com

# **COCA-COLA BOTTLING** SHQIPËRIA SH.P.K.

Representative: Fabio Colliva. General Manager Rr. Kombëtare Tiranë-Durrës, Km. 5, Kashar, Albania Phone: +355 (0) 45 60 60 60 /62 Web: www.ccbs.al

# **COLLIERS INTERNATIONAL ALBANIA**

Representative: Stela Dhami. Managing Partner Rr. Dervish Hima, Godina "Ambasador 3", Kati 11, Nr. 88 Tirana, Albania Phone: +355 42 400471 Fax: +355 42 400470 Web: www.colliers.com

# **CONALTUS**

Representative: Aristotel Agaraj, Managing Director Rr. Ymer Kurti, Nd.3, H5. Tirana, Albania Phone: +355 (0) 692096996 Web: www.conaltus.com

# **DEXI AL SH.P.K.**

Representative: Ilir Halilai. Administrator Blv. Dëshmorët e Kombit, Kullat Binjake, Kulla Nr. 1, Kati 2, Tirana, Albania Phone: +355 (0) 692716155 Web: www.dexi.io

# **D&A FIN PARTNER** Representative: Dritan Abazi.

CEO Bly, Giergi Fishta, Nd. 32, H.14. Tiranë Phone: +355 (0) 674080686 Web: www.dafpartner.com

# **DEDJA SHIPPING SH.P. K** 1 Paitoni Business Center, Kati 3

Managing Director Lagia 1. Rruga Taulantia. Kati 1 Durrës, Albania Phone: +355 52223230 Web: www.dedjashipping.com

# **DELOITTE ALBANIA**

Representative: Kreshnik Robo, Country Leader Rruga Faik Konica, Ndërtesa Nr. 6, Hyrja Nr. 7, 1010, Tiranë, Shqipëri Phone: +355 (0) 4 4517920 Web: www.deloitte.com/al

# **DIGITAL SCHOOL/** SHKOLLA DIGJITALE

Representative: Grant Van Cleve, Shareholder Address: Kompleksi Kika 2, Rruga Anton Lufi, Ndërtesa 32, Hyrja 3, 1022 Tirana, Albania Web: www.shkolladigiitale.al

# **EMT EXPERTISE** MARKETING TRADE LTD. Representative: Arben Memo.

Rr. Hamdi Shiiaku, P.6, Ap.3, Tirana, Albania Phone: +355 42233448 Web: https://www-emt-al.com

# **ENTERPRISE MOBILITY**

Representative: Gert Gieli. Administrator Other Contact: Rigels Fida, Account Manager Rr. Vaso Pasha, Nr. 75, Tiranë Phone: +355 (0) 4 2250363 Web: www.enterprise.al

# **ERALB INVEST 2. PART OF CWP EUROPE**

Representative: Pëllumb Kallaba, Executive Director Rruga Murat Toptani, Qendra e Biznesit Eurocol, Kati IV Tirana, Albania Web: www.cwp.global

# **ERNST & YOUNG ALBANIA**

Representative: Mario Vangieli. Executive Director Rr. Ibrahim Rugova, Sky Tower,

# Kati 6

Tirana, Albania Phone: +355 4 2419575 Ext.112 Web: www.ev.com/al

## **EXBATT SH.P. K**

Representative: Blerim Blaku, Ceo Autostrada Tiranë-Durrës, Km. Tirana, Albania Phone: +355 (0) 672424124 Web: www.exbatt.com

# **FINANCIAL UNION OF TIRANA/ WESTERN** UNION

Representative: Elton Collaku. Administrator Rr. Ismail Qemali, Nr. 32, Kati 3, Kodi postar 1019, Njësia Bashkiake Nr. 5 Tirana, Albania Phone: +355 42387000 Fax: +35542250654 Web: www.uft.al

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Representative: Lori Neuman. Director Rr. Don Bosko Tirana, Albania Phone: +355 4 2448113 Web: www.gdgschool.org

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**ALBANIA/ KFC** Representative: Revaz Saakadze, Administrator Rruga "Murat Toptani", Gjergji Center Tirana, Albania Phone: +355 684007534

# **GJIRAFA SHQIPERI SHPK**

Web: www.kfc.al

Representative: Diogjen Elshani, Co-Founder & Managing Director Tirana Business Park, Rruga Rinas,

# Vorë, Albania Phone: +355 688030303

Web: www.gjirafa50.al

**GRANT THORNTON** Representative: Kledi Kodra, Managing Partner

Rr. Sami Frashëri, Compleksi T.I.D. Pall. B. Kati 1 Tirana, Albania Phone: +355 42 274832 Fax: +35542256560

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# HARRY T. FULTZ INSTITUTE

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Tirana, Albania Phone: +355 42 222008 Fax: +35542222008 Web: www.harrvfultz.edu.al HAVAS WORLDWIDE TIRANA Rr. Kajo Karafili Tirana, Albania Phone: +355 42 223102 Web: www.havasworldwide. com

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# **HILTON GARDEN INN IN TIRANA**

Representative: Selcuk Kazan, General Manager Alpas Center, 146, Bulevardi Gjergj Fishta, 1001, Tiranë Phone: +355 (0) 4 2200444 Web: www.hgitirana.hgi.com

# **HORWATH HTL - ALBANIA** SH.P.K.

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Representative: Ekrem Bardha, Owner Donika Bardha, Owner Rruga e Luleve, Marikaj Durrës, Albania Phone: +355 68205874

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Representative: Dhori Jano, President Rr. A. Goga, nr. 359, Durrës, Albania Phone: +355 52 25340 Fax: +355 52 22395

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Representative: Alba Paparisto, Managing Director Rr. Abdi Toptani, Torre Drin, Kati 3,32/1

Tirana, Albania Phone: +355 42 274524 Fax: +35542235534 Web: www.kpmg.com.al

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Representative: Toby Lee. Managing Director Rr. Tish Daija, Kompleksi KIKA. Hyria 10, Kati 7 Tirana, Albania Web: www.leeglobal.co

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Representative: Ilir Kaso. Administrator Autostrada Tiranë-Durrës, Km. 8 Tirana, Albania Web: www.liburnmarina.com

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Representative: Genci Xhillari, Country Representative Rr. Naim Frashëri, Nr. 57 Tirana, Albania Phone: +35542237494 Web: www.louisbergergroup. com

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Representative: Drita Ivanaj, Executive Director Rr. Perlat Rexheni, Nd. 19, H. 9 Tirana, Albania Phone: +355 4 4502680 Web: www.ivanai-foundations. org

### **MCCANN TIRANA**

Representative: Suela Shtylla, Managing Director Rr. "Themistokli Gërmenji", Pallati Frashëri, Shk.1, Ap.13, Tiranë Phone: +355 (0) 44500350, +355(0) 4 4504079 Web: www.mccann.al

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Representative: Koco Tamburi. Administrator 1310 Westover Terrace, Suite 101-A, Greensboro, NC 27408, North Carolina, USA Phone: +13362752550 Web: http://www.osteriagso.com

#### **MICROSOFT ALBANIA**

Representative: Joli Pijaneci. Office & Marketing Communications Manager Rr. Papa Gion Pali II. ABA Business Center, Kati 12, Zyra Nr. 5 Tirana, Albania Phone: +355 42 274516

Web: www.microsoft.com.al

## **MONSANTO**

Fax: +355 42 253587

Bruka Seedling, Divjakë 2 Lushnje, Albania Phone: +355 371 21 41 Web: www.monsanto.com

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Representative: BJ Epstein, Zedd Epstein, Administrators Rruga Milto Tutulani 4, #32 Tirana, Albania Web: www.mythologic.al

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Charles Linderman, General Director Anila Nebiu, Country Director Rr. Ilo Mitke Oafëzezi, Nr. 3, International Hospital Tirana, Albania Phone: +355 4 4500222 Web: www.mrdc-int.com

#### NCH ADVISORS INC.

Representative: Adens Borova, CEO Andreas K. Santis, General Manager Bulevardi Dëshmoret e Kombit, Kullat Binjake, Kulla 1, Kati 6 Tirana, Albania Phone: +355 4 555 0487 Web: www.nchcapital.com

#### **NOKIA SOLUTIONS BRANCH OY ALBANIA** Representative: Dimitrios

Papadopoulos, Country Senior Officer CO Europe Blvd. Bajram Curri, ETC, Kati 9 Tirana, Albania Phone: +355 682067065

#### **OGILVY & MATHER ALBANIA**

Web: www.nokia.com

Representative: Kostantinos Panagiotopoulos, CEO Rr. Ibrahim Rugova, Sky Tower,

Tirana, Albania Phone: +355 42 247533 Fax: +355 42 262419 Web: www.ogilvy.al

#### **ORACLE NETHERLAND BV ALBANIA**

Representative: Albert Kola, Oracle Sales Executive for Albania, and Kosovo Blvd "Bajram Curri", ETC Towers, No.12/25, 1000, Tiranë Phone: +355 (0) 692073418 Web: www.oracle.com

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#### PRICEWATERHOUSE-**COOPERS AUDIT**

Representative: Loreta Peci. Country Managing Partner Rr. Ibrahim Rugova, Sky Tower,

Tirana, Albania Phone: +355 42 242254 Fax: +355 42 241639 Web: www.pwc.com/al

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#### **TEKNOXGROUP SHQIPËRI** SHPK

Representative: Gent Gogaj, General Manager Autostrada Tiranë - Durrës KM 16. Mucai. Vorë, Albania Web: www.teknoxgroup.com

#### SAN

Representative: Jordan Caci, Managing Director Rr. Pieter Bogdani, 39/1 Tirana, Albania Phone: +355 4 2257150 Fax: +355 4 2257152

#### **TECHEMET BALKANS**

Representative: Ferdinand Luca, Managing Director Superstrada Lezhë-Milot, Km. 7 Lezhë, Albania Phone: +355 692549158 Web: www.techemet.com

#### **TIRANA INTERNATIONAL** SCHOOL

Representative: Jonathan Mudd. Director Fshati Mullet, Komuna Petrelë, Kutia Postare 1527. Tirana, Albania Phone: +355 (0) 4 2365239 Web: www.gsi.org.tirana

#### **TIRANA MARRIOTT HOTEL**

Representative: Nicholas A. Rana, General Manager Sheshi Italia Tirana, Albania Phone: +355 (0) 4 4500500 Web: www.marriotthotels.com/ TIAMC

#### THE HEADHUNTER SHPK

Representative: Elton Ilirjani, Managing Director Rr. Dervish Hima, Pallati Ambasador 3, Kati 17, Ap. 138, 1010

#### Tirana, Albania Phone: +355 (0) 4 2227612

Web: www.theheadhunter.com

#### ΤΡΔ HORWATH

Representative: Ilir Binai. Administrator Rr. Ibrahim Rugova, Pall. Shallvareve, Apt.44 Tirana, Albania Phone: +355 42 234568 Web: www.tpa-group.al

#### TRIFOLIUM SH.P.K.

Representative: Admir Malai. CEO Rr. Petro Nini Luarasi, P. Dolcka, K.II

Tirana, Albania Web: www.trifolium.al

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Representative: Rob Evans. COO/Founder Rr. Kristo Kristidhi, Nr. 212/3 Tirana, Albania Web: www.turnbullservices. com

#### **TRANZIT SHA**

Representative: Igli Sulai. Administrator Rr. Kavajes, Ndertesa 27, Hyrja 1, Kati 3, Tirane, Shqiperi, K.P. 1001 Phone: +355 4 2249136 Web: www.tranzit.com.al

#### TRAVELPORT ALBANIA

Representative: Arbi Xhelo. Country Manager Sheshi Skenderbej, Pallati i Kultures, Kati i 3-te Tirana, Albania Phone: +355 42251720 Web: www.travelportalbania. com

#### **TRIBAL WORLDWIDE**

Representative: Juela Isai, CEO Observator Business Center, Kati 13. Rr. e Dibrës, Tiranë Phone: +355 4 2419461, +355 4 2419462 Web: www.tribalworldwide.al

#### **ULYSSES ENTERPRISES/ FEDEX**

Representative: Ervin Aliaj, Administrator

Autostrada Tiranë-Durrës, Km.

Tirana, Albania Phone: +355 42 253203. 2253630 Fax: +355 42 253630

Web: www.fedex.com/al/ contact

Representative: Endri Ikonomi. General Director Address: Rr. Dritan Hoxha. nërballë Pallatit të Sportit "A. Rusi"

**UNITED TRANSPORT-UPS** 

Tirana, Albania. Phone: +355 (0) 4 2259742 Web: www.ups.com

#### **UPTECH SHPK**

Representative: Mirgen Hoxha.Administrator Rr. Komuna e Parisit, Kompleksi Kika. Tirana, Albania Phone: +355 675446541

#### **VALU ADD MANAGEMENT SERVICES**

Web: www.motomtech.com

Representative: Kristin Giantris. President Rr. Pjeter Bogdani, Pall. 39/1, Apt. 4/2 Tirana, Albania Phone: +355 42251156 Fax: +355 42 258379

## **VELA GROUP SH.P. K**

Web: www.valu-add.com

(HOLBERTON SCHOOL) Migena Schroeder. Administrator Rr. Dritan Hoxha, Ndr. 203, H.11, 1023, Tirana, Albania Phone: +355 697003060 Web: www.holbertonschool.

#### **VILLA ULLIRI SH.P. K**

Representative: Sarah Gjimaraj, Co-Owner Radhimë, Orikum Vlorë, Albania Phone: +355 699952165 Web: www.villaulliri.com

#### **VILLAGE BY THE SEA**

Representative: Kola Vukdedaj,

Owner

Golem, Kavaia, Albania Phone: +355 683831711

#### **WESTERN ATLAS** INTERNATIONAL LLC.

Representative: Petrika Kerenxhi, Service Delivery Coordinator Rruga Semanit, Km. 1, Fshati Afrim i Ri Fier, Albania Phone: +355 (0) 682026038 Web: www.bakerhughes.com

#### **WOLT ALBANIA SH.P.K.**

Representative: Dimitris Karelos, Executive Director Rr. "Ibrahim Rugova", Sky Tower, Kati 5, Ap.2 Tirana, Albania Web: www.wolt.com

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Representative: Eljona Elmazi, Managing Director Rruga Skenderbej, Ndertesa Nr. 8, Shkalla, 3, Ap. Nr. 8.3.28 Tirana, Albania Phone: +355 4 2419601 Web: www.worldvision.al

#### **ZICO SH. A**

Representative: Trifon Murataj, Rruga Nacionale SH56, Km. 7. Vagarr, 1041 Tirana, Albania Phone: +355 682034208 Web: www.zicosha.com







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language, all group companies are

unquestionable leaders in their respective enterprises, thus making BALFIN Group a commended and applauded partner for a large number of significant international companies and financial institutions.

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Our firm's particularity is linked to the multidisciplinary services it provides to its clients. Apart of the wide consolidated legal practice, the firm offers also a significant expertise in tax and accounting services with a keen sensitivity to the rapid changes in the Albanian and Kosovo business environment.

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Our mission is to go beyond all borders and transform regional and global industries through comprehensive solutions in the fields of telecommunication, energy, fresh market exports, professional marketing, real estate, and hospitality services. Committed to customer satisfaction and service and product

#### **BUSINESS PROFILE**

Gjonaj Group is present with its companies in 13 countries around the world in the fields of telecommunication, production and sales of energy, marketing (digital business services), real estate and hospitality. An international dynamic team of business professionals managing the companies of the Group, has created a long-term cooperation with global companies due to its ongoing operations in various regions of the world in more than 50 countries. Gjonaj Group develops novel business models that bring value to the countries and societies where it operates.

#### **COMPANIES OF GJONAJ GROUP**

**INFOTelecom** remains the biggest regional aggregator, specialized in building Telecommunication Platforms for Mobile Operators worldwide and active in wholesale services in SMS A2P, Roaming, Voice, and RCS between 400 Mobile operators all over the globe and more than 50+ Global Applications like META, Bigo, Google and others.Its main activity is focused in Africa, Asia, and the Middle East. With more than 80 employees, INFOTelecom remains a leader in this industry in Europe serving globally the wholesale telecommunications industry. Mactal Corp, a subsidiary company of INFOTelecom, founded in 2017 in Florida, USA, with offices in New York City, successfully offers the same services as INFOTelecom, but exclusively in the US market, Canada, and South America. Mactal has shown potential growth in its business operation in this region.

Ener Trade is today one of the most important companies of the Gionaj Group with its main activity as wholesale in electric energy purchasing and trade. It was co-founded in Tirana in 2018 by Mr. Marin Gjonaj and Mr. Artur Mickaj. Ener Trade is among the main trusted suppliers in Southeast Europe, from Hungary to Greece, including local licenses

through its subsidiaries, ETMT Energy in Hungary, Serbia, North Macedonia, Bosnia, Bulgaria, Slovenia, and Kosovo. In 2022, Ener Trade, reached a breakthrough milestone, passing 200 000 MWh Portfolio per month average, becoming one of the biggest physical energy traders in the region and among the 10 biggest companies in Albania. The company is active in Alpex Market Exchange (Albania & Kosovo). The subsidiaries, ETMT Energija Doo Slovenia is present in Ibex (Bulgarian market exchange) and Hupx (Hungarian Market Exchange), while ETMT Energy North Macedonia is present in MEMO (Macedonian Market Exchange).

Promarketing Albania & Italia is consolidated as an Albanian leader in digital business services, blending the best of advanced technology with human empathy BPO. Founded in September 2011, ProMarketing involves multiple steps, inputs, outputs, and dependencies. The primary goal is to cut costs, free up time, and focus on core aspects of the business. Located between Albania and Italy to ensure the best of customer needs, ProMarketing collaborates exclusively with Vodafone Italy and Windtre Italy as one of the most pivotal players and has more than 300 employees.

ProBroker is a real estate brokerage firm and investment firm of Gjonaj Group operating at the national level in Albania, that offers a wide range of services to clients in the field of real estate. The success in the market is based on the company's experience, professionalism, and comprehensive approach to assisting clients throughout various real estate transactions and processes.

ALB Solar - Gjonaj Group Holdings, in addition to the trading of electricity in Albania and the region, is also focused on the production of energy from renewable sources,



thus completing its portfolio in this field. We accelerated our work on the construction of photovoltaic parks for projects such as ALB Solar 1, ALB Solar 2, Green Vitality, etc. The latest project of ALB Solar 3 is the construction and management of the second largest park in Albania "Green Nat Solar Park Ballsh" with a power of 100 MW.

Digicom established its dominance as a telecommunication player in Albania with its subscriptions to Triple-Play services: Fiber Internet, TV. and Fix Telephony. In 2023, Digicom has reached nearly 40 000 subscribers nationally ranking itself as the third Broadband Fix Operator in Albania as per customer base and absolutely the biggest one in Fiber Customer Base under the management of our partner ATU, as the main shareholder of Digicom.

Lake Drive "Rooms & Apartments" has successfully introduced Airbnb Luxury to Tirana, establishing itself as a prominent player in the market. Founded in June 2021. the establishment exclusively caters to customers through Airbnb and Booking through 17 Rooms, 10 Apartments, and two villas, of high standards.

STRATEGIC COMMUNICATIONS DIRECTORATE communications@gjonajholdings.com Street "Faik Konica", Nr.1 | Tiranë, Albania

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# **Premium Member** at American Chamber of Commerce in Albania



Kastrati Group started as a small family business and 30 years later we have become a family of more than 4,000 members. We have established a holding company in seven different industries and with our investments we have achieved many unprecedented accomplishments in Albania; providing premium quality products and services; investing in people; and creating partnerships with top international corporations.

With persistence and an intentional focus on innovation, we have paved the way towards creating value for all our stakeholders and have honored our vision of becoming a leader in every industry we operate in.

Our business is driven by our philosophy of being the partner you can trust and at the same time give back to our community.

Thank you for your trust in KASTRATI GROUP.



helgel kastrafi

FOUNDER, PRESIDENT

Kastrati Group

## ABOUT KASTRATI GROUP

We are Kastrati Group, an Albanian, privately-owned holding company and we embrace leading brands in every industry. As a pioneering company in the free market, we have continuously grown to create an impressive business portfolio in a variety of industries. Kastrati Group is a name associated with success and innovative investments.

#### **OUR MISSION**

Diversification Excellence. Emphasizing the strength of managing a diversified portfolio across industries, promoting stability, and reducing risk.

#### **OUR VISION**

Innovative Leadership.
Focusing on fostering a culture of innovation across all industries to stay at the forefront of national and international market trends and technological advancements.

## **OUR VALUES**

Transparency Ethical practices Stakeholder value creation Long-term Sustainability

Contacts: Adress: MakAlbania Hotel, Italia Square, Tirana 1000, Albania www.kastrati.al

# Premium Member at American Chamber of Commerce in Albania



#### Unsmoke the future

We are leveraging science, facts, and innovation to deliver a smoke-free future, faster.

For us, that means raising our ambitions on replacing cigarettes with better alternatives as soon as possible.

We aim to be a majority smoke-free company by 2025.



General Manager Albania & Kosovo

#### BIO

Philip Morris International is a leading international tobacco company, with a diverse workforce of around 71,000 people who hail from every corner of the globe. We are committed to being a great employer. We strive to be environmentally and socially responsible. We are dedicated to fighting the illegal cigarette trade. We proudly support the communities where we source tobacco and where our

employees live and work.

## STRONGEST BRAND ELEMENTS & SERVICES

**71,000** employees around the world

**430**+ R&D scientists, engineers and technicians working on smoke-free products

**180**+ markets where our products are sold

**150** million consumers worldwide

**6** of the world's top international 15 brands, including Marlboro

**39** production facilities worldwide

We are dedicated to doing something very dramatic—we want to replace cigarettes with smoke-free products as fast as possible.

That's why we have more than 430 scientists, engineers, and technicians developing less-harmful alternatives to cigarettes at our two research facilities in Switzerland and Singapore.

It's the biggest shift in our history. And it's the right one for our consumers, our company, our shareholders, and society.

#### +355 42276670

klajdi.gjondedaj@pmi.com www.pmi.com/ Njësia Bashkiake Nr. 7, Rruga Murat Toptani, Qendra e Biznesit Eurocol Kt. 10, 1000 Tirane



TCN is a regional leader in providing next-generation and best-value infrastructure, mission critical systems and service solutions for high demand customers in the defense, security and public safety domains



#### **TCN BIO**

TCN is a leading System Integrator and Infrastructure Company, which supplies advanced technology systems, products, solutions and services in electronics, information technology, telecommunications, defense, airport and air traffic control to government and commercial customers in the Balkans region and beyond. TCN was established in Albania in 1996, 25 years ago TCN started as a IT and Telecommunications Company. Now TCN implements advanced technology turn key projects in many countries.

TCN combines multivendor stateof-the-art technologies and software into advanced systems and full integrated solutions to support customers achieve their mission. Core Values: Integrity, Reliability, Respect, Improvement, Commitment

#### **BUSINESS HIGHLITES**

- Air Traffic Control and Airport technology
- Defense and Security

- Public Safety and Law EnforcementIT and Telecommunications
- Maritime Traffic Management TCN Operates in Western Balkans either directly or through fully owned subsidiaries in Kosovo and North Macedonia. TCN has also Rep Offices in Montenegro and Bosnia Herzegovina

Since 2010 TCN implements highly complex NATO projects in several member countries and other areas where NATO is active

TCN has full quality certification from TUV Austria. TCN is ISO 9001, ISO 14001, ISO 18001, PAS 99, ISO 20000-1 and ISO 27001 certified. TCN applies the Total Quality principle in the system design, engineering and implementation.

To achieve the mission, TCN cooperates with many business partners. They are worldwide recognized leading manufacturers and system integrators of high tech products, systems and solutions, mainly from USA, EU, UK, Israel, Canada, Japan, etc.

Partners bring into TCN's projects the most advanced technologies, modern business models and best business culture

TCN provides best in class technology and best value for the investment. TCN supports its customers throughout the product life cycle to the end of life, assuring lowest cost of ownership. This after sale support includes warranty, upgrade and proactive and reactive maintenance services.

#### **CEO STATEMENT**

TCN is a regional leader in providing next-generation and best-value infrastructure, mission critical systems and service solutions for high demand customers in the defense, security and public safety domains

+355 4 225 7711 tcn@tcn.al http://www.tcn.al Bulevardi "Zog I" P53 H3/77, 1016, Tiranë, Albania

# **Premium Member** at American Chamber of Commerce in Albania



# Building a Better World Together

#### **BUSINESS HIGHLIGHTS**

Titan Albania - ANTEA cement plant is one of the biggest 'greenfield' investments with the highest standards applied in terms of construction and operation in Albania and a total value exceeding € 200 million. To ensure energy efficiency and environmental effectiveness, the plant was constructed with the best available technologies. ANTEA has a cement plant in Albania and owns two cement terminals in Tirana and Ortona. It has a production capacity of 1.4 million/ton cement yearly and 3,300 ton/clinker per day. The cement plant is located 50 km from the capital, Tirana and is positioned in Boka e Kuge, Borizane. Embracing international standards and best practices, TITAN Albania is committed to continuous improvement in sustainability. In an era defined by complexity and evolving societal needs, we remain agile and adaptable, dedicated to serving our community while fostering sustainable growth with unwavering integrity. Our commitment to positive impact was underscored by the prestigious "The SDG Business Pioneers in Albania 2023" award by United Nations Development Programme (UNDP)

## BRAND ELEMENTS AND SERVICES FOR THE MARKET

Our products and services are used in various activities, ranging from major infrastructure projects (roads, bridges, airports, hospitals, schools, etc.) to residential housing, commercial buildings and social projects. Apart from transporting and distributing our products, we transfer our knowhow and expertise through collaborations with our customers, business partners, local communities and academia.

#### THEIR PRODUCTS

- CEM1/42.5 R: Portland Cement with the main constituents 95-100% Clinker and minor additional constituents 0-5%
- CEM II / A-LL 42.5 R Portland Limestone Cement with the main constituents 80-94% Clinker, 6 -20% Limestone and minor additional constituents 0-5%
- CEM II/B-LL 42,5 R Portland Limestone Cement with main constituents 65-79% Clinker, 21-35% Limestone and minor additional constituents 0-5%
- CEM II / B-LL 32.5 R Portland Limestone Cement with main constituents 65-79% Clinker, 21-35% Limestone and minor additional constituents 0-5%

TITAN Group is an international cement and building materials producer with 120 years of industry experience and commitment to sustainable growth and serving customers in more than 25 countries through a network of 14 integrated cement plants and three cement grinding plants.

Titan Albania (ANTEA) is the subsidiary of the Group coordinating the operations which is one of the largest manufacturers of building materials and applies the highest international standards in Albania.

The integrated operations of Titan Albania (ANTEA Cement) Plant include two cement terminals, in Tirana and Ortona. The cement plant is located 50 km from the capital city, Tirana, and is positioned in Boka e Kuqe, Borizanë. The main activities of Titan Albania (ANTEA Cement) include the production and distribution of cement with a capacity of 3,300 ton/clinker per day obtaining 1.4 million/ton cement yearly.

daming 1.4 minion/ton centerity early.

Our Mission At TITAN, our mission is to provide innovative construction materials, solutions, and services needed for safe and sustainable homes, buildings and infrastructure that enable people to enjoy life. We approach every challenge with an entrepreneurial spirit, focusing on three key areas: ensuring low-carbon operations and supply chains, digitalizing our organization for ultimate efficiency, and delivering cutting-edge solutions to meet our customers' needs. Together with all our stakeholders, we are committed to finding better ways to build and to enhance the quality of life. We act every day with integrity, empathy, and environmental accountability to shape a brighter future for all.

TITAN Group is among the first cement companies worldwide with decarbonization targets validated by the Science Based Targets initiative (SBTi). Addressing climate change remained at the top of sustainability agenda for TITAN Group and Titan Albania (ANTEA), as Ahead of COP26, TITAN Group signed the "Business Ambition for 1.5°C" Commitment letter, joining leading companies seeking to keep warming to 1.5°C and reach net-zero emissions by 2050. At Titan Albania (ANTEA) we seek to grow by transforming our business, focusing on resilience and innovation to serve our customers more efficiently as we move towards a carbon-neutral world. Our decarbonization strategy includes a comprehensive set of levers to reduce emissions of cement production, while offering new innovative products to our customers that will meet their needs for durable and sustainable building materials, leveraging the Group's unique assets and competencies. Titan ESG targets focus on four pillars: Decarbonization and digitalization; Growth-enabling work environment; Positive local impact; and Responsible sourcing, all underpinned by good governance, transparency, and business ethics. At Titan Albania (ANTEA), we promote a culture of openness, transparency, and accountability, which is essential to safeguarding good governance and integrity. We are committed to



implement and monitor our ESG performance, utilizing both global and sector-specific sustainability standards, and communicating the progress made to our stakeholders in a transparent manner.

We have continued to strengthen and refresh our Sustainability Strategy, inspiring a better world of inclusion & equity; protecting the environment; and supporting our communities. Our community engagement plans were aligned with the material issues for our stakeholders and the LINSING 2030

Energy efficiency, the conscious use of raw materials and fossil fuels and their replacement with alternative ones, and the implementation of efficient waste management systems are proven means of adding value throughout the value chain as well as providing waste management solutions at a local level. Titan Albania (ANTEA) thoroughly monitors energy consumption and efficiency to reduce its environmental footprint and curtail costs. As energy management is inticately connected to the sector's decarbonization roadmap, as well as resource efficiency, the investments during the plant construction phase were performed in low energy demand equipment and in energy efficiency management.

Titan Albania (ANTEA) successfully addressed the challenges of cement demand both in the domestic and export markets and capitalized its result on such demand. At the same time, Titan Albania (ANTEA) remained focused on the enduring objective of balanced, responsible, and sustainable long-term growth, embracing change as an organization, and innovating at an accelerated pace.

W. www.anteacement.com E. info@anteacement.com T. +355 (0) 44502490 HQ Address: Rruga e Durrësit, Pallati mbrapa Ring Center, (kati 1), 1014 – Tiranë, Shqipëri





#### **ABOUT VODAFONE ALBANIA**

Vodafone Albania is part of Vodafone Group Plc, a leading telecommunications company in Europe and Africa. Our purpose is to "connect for a better future" enabling an inclusive and sustainable digital society. Our expertise and scale gives us a unique opportunity to drive positive change for society. Our networks keep family, friends, businesses and governments connected and, as COVID-19 has clearly demonstrated, we play a vital role in keeping economies running and the functioning of critical sectors like education and healthcare. Vodafone Albania started offering GSM services for the first time in Albania in August 3, 2001. Since 2001, Vodafone has marked a successful performance in the market, reaching today to more than 1, 8

million customers who have chosen

Vodafone for their mobile and fixed communication services.

As one of the world's most valuable brands, Vodafone Albania is a leader in the Albanian market, not only as an operator in the electronic communication industry, but also as a remarkable contributor in the economic and social development of the country. Vodafone has been a pioneer in bringing benefits of the mobile and digital revolution to the country and the driving force behind the development of the mobile industry in Albania.

In times when customers' demands grow rapidly, Vodafone invests constantly to provide the best for the customers. A perfect example is the introduction of the latest technology, Internet of Things through concrete innovative products and services which will serve Albanian customers and businesses

#### **BUSINESS SECTOR:**

electronic communications, innovation, digital services, ICT, Technology, Connectivity, Equipment, Software Development Vodafone Albania offers a wide variety of products and services to consumers, businesses, governments and partner organisations thanks to our best mobile and fixed network and the largest IoT platform.

Represented by: Katia Stathaki Address: Autostrada Tiranë-Durrës, Rr. Pavarësia, Nr. 61, Kashar, Tirana Contact: silvana.daku@vodafone.com Website: www.vodafone.al

# **Premium Member** at American Chamber of Commerce in Albania

# WesternUnion\\\\\U

#### A SHORT COMPANY BIO

Union Financiar Tiranë is the sole agent of Western Union Financial Services Inc. for Albania, since 1995. UFT operates in Albania, Kosovo, North Macedonia, Croatia, and Switzerland, providing fast, safe and reliable financial services. In Albania, we have established the largest network of financial service shops all over the country. With over 600 Unionnet – Western Union locations, we provide all payments in only one stop.

Union Financiar Tiranë has a diversified investment portfolio in Albania and abroad. In 2006, UFT established Union Bank, a bank with a 100% homemade Albanian capital and, just 6 years later, PayLink, a technology and interbank payment processing company, which was also 100% funded by UFT investment. UFT continues to contribute and support other initiatives for development.

# STRONGEST FEATURES OF THE BRAND AND SERVICES

- **1.** Fast, safe, professional, and reliable services
- 2. A large network of locations with capillary coverage across the country
- **3.** Diversified service portfolio

# BRIEF QUOTATION FROM THE ADMINISTRATOR

Union Financiar Tiranë was established and continues its activity in line with the best service standards, being close to families and businesses in Albania, in good and bad times, by meeting their needs and also playing a significant role in revitalising the Albanian economy and creating a favourable living environment for Albanian citizens. In the context of a constantly changing market and as a response to consumers' needs, Union Financiar Tiranë continues forwards with concrete steps, thus providing:

- **1.** A wide range of products and services.
- An extremely capillary network intended at reaching traditional consumers wherever they are.
- **3.** Online digital services with even more affordable fees.

For several years and in cooperation with Western Union, Union Financiar Tiranë has been able to facilitate online money transfer services, thus confirming our position as leader in the remittance market. We continue to devise and launch

Address: Rruga "Ismail Qemali" Nr. 32, 1019, Tirana, Albania Phone: +355 4 238 7000

new online services for our clients.

Email: info@uft.al Web: uft.al





# Membership Benefits

Membership Categories	Membership Fees (ALL)	Basic Benefits	Business Benefits	Advertising Benefits
PATRONS Companies from the List of Top 200 VIPs	150,000 ALL	<ul> <li>Free processing of membership application and registration (Three representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate stating exclusive Member Category and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> <li>Participation at CEOs Forum. Eligible to host a meeting of the CEOs Forum and the right to introduce its business. The "Number 1" of the company must be part of this Forum</li> </ul>	Annual meeting with high government officials to discuss the sectors policies that affect these businesses Specific Business Forum tailored to their needs Working Luncheon in a group of expert level (once a year against a fee) Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc. Collaboration in specific projects or lobbying for the sector where they belong	Company contact details, Logo & profiling in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Logo of the company in every AmCham's magazine edition Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible) Free advertising once a year at "The Advantage" Magazine
BIG BUSINESSES Companies from the List Companies with an annual turnover of 14,000,000 ALL and above annually	75,000 ALL	<ul> <li>Free processing of membership application and registration (Two representatives)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter</li> <li>Assistance with application documents and logistical arrangements for trade fairs travel to U.S. (against a fee and in cooperation with the U.S. Embassy - to start within 2019)</li> </ul>	Working Luncheon in a group of expert level (once a year against a fee)     Specific Business Forum tailored to their needs     Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.     Collaboration in specific projects or lobbying for the sector where they belong	Company contact details & Logo in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"
SMALL BUSINESSES & NGOs Companies with an annual turnover of less than 14,000,000 ALL annually	45,000 <sup>ALL</sup>	<ul> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Eligible for election to the Board of Directors/ Member of a Committee and/ or Ad-Hoc Working Group</li> <li>Voting rights (One)</li> <li>Membership Certificate and Confirmation Letter"</li> </ul>	<ul> <li>Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.</li> <li>Collaboration in specific projects or lobbying for the sector where they belong"</li> </ul>	Company contact details in AmCham's Year Book Year Book is distributed both to members and international organizations and foreign mission Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham even (various packages are possible)"
ASSOCIATES (Individuals, Start-Ups & Non-Residents) No turnover requirement	32,500 ALL	<ul> <li>Free processing of membership application and registration (One representative)</li> <li>Invitation to all regular events (e.g. Business Forums, Networking Events, Training &amp; Professional Development Workshops, etc.)</li> <li>Membership Certificate and Confirmation Letter</li> <li>No Voting rights"</li> </ul>	Specific trainings or informative sessions to enhance their capacity in recognition of the legislations, procedures, new financing techniques etc.	Company contact details in AmCham's Year Book. Year Book is distributed both to members and international organizations and foreign missions Company contact details & Logo on AmCham website One-time member introduction on AmCham's website and magazine (new members department, when it first joins) Sponsorship opportunities for AmCham events (various packages are possible)"







E themeluar në vitin 1998 nga USAID, me një vizion të qartë për të fuqizuar bizneset, fermerët, individët dhe familjet shqiptare, NOA ka qenë një shtyllë e fortë në realizimin e ambicieve të tyre. Me një histori të pasur suksesi që ka mbështetur ëndrrat e vogla e të mëdha, NOA është sot një dëshmi e ndikimit pozitiv që një institucion mund të ketë në zhvillimin ekonomik dhe social të një vendi.

Aktualisht, NOA është institucioni i vetëm financiar kredidhënës shqiptar me shtrirje në të dy anët e kufirit, në Shqipëri dhe Kosovë. Kjo është një shenjë e maturitetit të saj institucional dhe e aftësisë për të eksportuar modelin e biznesit përtej kufijve, duke dëshmuar se suksesi mund të ndërtohet dhe të replikohet. Në këtë 25-vjetor, NOA shënon një çerek shekulli përparimi, duke u transformuar nga fillesat modeste në një institucion që mbështet projekte nga më të voalat deri tek ato të biznesit të konsoliduar.

Në kuadër të përvjetorit, NOA ka lançuar fushatën #**RrënjëteVendlindjes**, një nismë e veçantë që synon të fuqizojë ekonominë lokale duke investuar në turizëm, bujqësi, industri dhe në sipërmarrjet e reja. Kjo fushatë është një homazh ndaj vlerave kombëtare dhe një angazhim për t'i kthyer komunitetit energjinë dhe mbështetjen që ai i ka ofruar NOA-s ndër vite. Me një model inovativ dhe qëndrushmëri të provuar, NOA sot qëndron si një partner besnik për çdo individ e biznes që aspiron për një të ardhme më të ndritur.

#### COCA-COLA BOTTLING SHQIPËRIA SH.P.K.

Representative: Fabio Colliva, General Manager Address: Rr. Kombëtare Tiranë-Durrës, Km. 5, Kashar Contacts: +355 (0) 45606060 /62 segretaria@cocacola.al https://ccbs.al Activity: Food & Beverages



TASTE THE FEELING

#### **BUSINESS PROFILE:**

Coca-Cola Bottling Shqipëria Sh.p.k. (CCBS). operates in Albania since 1994 when it was produced the first Coca-Cola bottle in Albania. Through the production chain and the local business network, there was built an organization with more than 357 employees in its structure. Considering the size and distribution network, CCBS represents one of the main pro-active actors for the developing of the Albanian economy. Coca-Cola Bottling Shqipëria (CCBS), operates in Albania as the only Official Bottling Partner of The Coca-Cola Company for Albanian Market.



#### **DHL INTERNATIONAL (ALBANIA) SHPK**

Representative: Qirjako Koçollari, Country Manager Address: Autostrada Tiranë-Durrës, Km. 8, Tirana, 1051 Contacts: +355 (0) 4 2406666 mvdhl.express.dhl/al

Activity: International express, national and international parcel delivery, e-commerce shipping solutions, road, air and ocean transport and supply chain management DHL is the leading global brand in the logistics industry. Our DHL divisions offer an unrivalled portfolio of logistics services ranging from national and international parcel delivery, e-commerce shipping and fulfillment solutions, international express, road, air and ocean transport to industrial supply chain management. With about 380,000 employees in more than 220 countries and territories worldwide, DHL connects people and businesses securely and reliably, enabling global sustainable trade flows. With specialized solutions for growth markets and industries including technology, life sciences and healthcare, engineering, manufacturing & energy, auto-mobility and retail, DHL is decisively positioned as "The logistics company for the world". DHL is part of Deutsche Post DHL Group. The Group generated revenues of more than 81 billion euros in 2021. With sustainable business practices and a commitment to society and the environment, the Group makes a positive contribution to the world. Deutsche Post DHL Group aims to achieve zero-emissions logistics by 2050.



## **Computer & Copier Systems**

#### C.C.S. SHPK

Representative: Genci Likoskëndaj, General Manager Address: Rr. Sulejman Delvina, Nr. 8, 1019, Tiranë Contacts: +355 (0) 4 2259004/5 info@ccs.al

www.ccs.al

Activity: ICT System Integrator Representing etc etc

Business Profile: C.C.S. Sh.p.k. (Computer & Copier Systems) is a Technology and Solution Provider company in Albania, established since 1993. We supply a broad range of products and services from leading ICT vendors and provide integrated solutions to our customers, covering almost all market segments. C.C.S. maintains certified business management standards and employs a team of highly qualified and motivated professionals.



#### **KALO & ASSOCIATES**

Representative: Përparim Kalo, Managing Partner Address: Rr. e Kavajës, Ndërtesa 27/1, Kati 5, Njësia Administrative 10, Tiranë Contacts: +355 (0) 4 2233532

info@kalo-attorneys.com / www.kalo-attorneys.com Activity: Legal Services

**Business Profile:** Kalo & Associates is a law firm established in 1994 that has now developed into one of the most prominent and successful commercial law firms in Albania and in Kosovo. With a highly trained and dedicated workforce of over 30 lawyers and supporting staff, the firm provides innovative and effective quality legal advice in a wide range of commercial areas and has demonstrated its ability to handle sophisticated complex matters. The firm is proud of having successfully managed to guide a selected clientele, mainly foreign and multinational companies, many of which of Fortune 500.





#### **AUTO STAR ALBANIA**

Representative: Musa Kastrati, Administrator Address: Autostrada Tiranë-Durrës, Km 7, Kashar Contacts: +355 (0) 4 4500333 info@mercedes-benz.al / www.mercedez-benz.al Activity: Vehicles & Spare Parts. The Official Representative of Mercedes-Benz in Albania

Business Profile: Auto Star Albania is the official representative of Mercedes-Benz in the Republic of Albania. In the car salon, opened by Auto Star Albania in Tirana, experienced managers provide customers with a wide range of Mercedes-Benz cars and trucks. Auto Star Albania carries out three functions: regional representative, sales and services, offering warranty and after warranty services for Mercedes-Benz vehicles. In the service warehouse of Auto Star Albania there are permanently more than 20,000 spare parts for automobiles and trucks that have all the necessary quality certificates.



#### BIRRA KORCA SH.P.K.

Representative: Irfan Hysenbelliu, President Adrian Kostaqi, Administrator Address 1 (Head Office): Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë Address 2 (Brewery): Blv. Fan S. Noli, Nr. 1, Korçë Contacts: +355(0) 4 2273640; (0) 82 254033; (0) 4 2302140 office@hysenbelliugroup.com; info@birrakorca.com.al, administrator@birrakorca.com.al / www.birrakorca.com.al Activity: Brewery

Business Profile: Birra Korça is the first beer brewed in Albania, established in the city of Korça in 1928. The company holds the ISO 22000 and ISO 9001 certificates as well as several quality awards thus meeting the highest international standards in the beer industry. Beers under the Korça brand include: Blonde, European Ale type Pilsen 4.1% abv, Dark a 4.5% abv and Korca 01, European Ale, type lager 4.1% abv and the product is sold in bottles 0.5 lit and 0.33 lit, cans (aluminum) 0.5 and 0.33 lit, and in keqs 30 lit and 50 lit.

# Deloitte.

#### **DELOITTE ALBANIA**

Representative: Kreshnik Robo, Country Leader Address: Rruga e Kavajës, ish parku i mallrave Kompleksi Delijorgji, Godina L, Kati 1, 2 dhe 3, 1010, Shqipëri Contacts: +355 (0) 4 4517920 almarketing@deloittece.com / www.deloitte.com/al

#### ABOUT DELOITTE ALBANIA AND DELOITTE LEGAL

Deloitte Albania founded in 1996, is one of the leading professional services organizations in the country, delivering world-class assurance and advisory, tax, legal, consulting and financial advisory services. The practice serves many of the country's largest companies, public institutions, and successful, fast-growing companies. Deloitte in Albania employs more than 300 professional staff with its office based in Tirana and has three local partners. The Albanian practice is part of the Albania and Kosovo cluster and together part our larger regional organization Deloitte Continental Europe. Deloitte Legal was created to serve with competence and expertise the local and multinational companies, non-for-profit organizations, government bodies, and individuals in order to address their specific needs for comprehensive and targeted legal advice by a team of highly trained legal experts, with a broad range of experience in legal issues affecting the local markets in Albania and Kosovo.



#### **MARKETING & DISTRIBUTION ALBANIA**

Representative: Vilma Nushi, President
Address: Autostrada Tiranë-Durrës, Katundi i Ri, Kashar, Km. 7
Contacts: +355 (0) 4 8202336/7
info@markdist.com
www.markdist.com
Activity: Trade, Marketing, Distribution Publicity

**Business Profile:** Established in 1991, Marketing & Distribution (M&D) is a customer oriented company involved in the import, distribution and marketing of a wide variety of products including Health, Home & Beauty, Food & Drinks, Alcohol & Cigarettes, Office & Stationary, Mobile Communications. The company has for several years been among the top 10 companies in Albania as measured by turnover, importing and distributing market leading brands to customers who vary from supermarkets, groceries, variety stores and wholesalers, to pharmacies, offices, hotels, cafes and restaurants.



#### GSA SH.P.K.

Representative: Serafin Orgocka, President Address: Rr. Ibrahim Rugova, Pall. 30 (pranë Karlsberg), Tiranë Contacts: +355 (0) 4 2226010, (0) 4 2250620 infogsa@gsa.al / www.gsa.al Activity: Energy Trading. Production. Engineering Projects

Business Profile: GSA Sh.p.k. is an Albanian private company specialized in energy sector. GSA started its activity in 1991 and today is a well known company in the Albanian market. Main directions of company are energy trading, supply of HV, MV, LV electric equipment and materials, engineering and project implementation. Company's trading strategy, projects and services are focused mainly on the customer needs. Thanks to the flexible and individual approach they offer personalized solutions in energy management and high quality electric equipment and materials. In the last two-three years, GSA has invested in the Ferrochrome manufacturing industry. The factory in Elbasan produces over 20,000 tons per year, and at the beginning of the next year a second oven will be put into operation doubling its capacity. Their main market is Europe and the U.S.



#### SIGAL UNIQA GROUP AUSTRIA

Representative: Avni Ponari, CEO Address: Qendra e Biznesit SIGAL, Blv. Zogu i parë, Nr. 1, Kutia Postare 2387. Tiranë

Contacts: +355 (0) 4 2233308, (0) 4 2253407 WhatsApp: +355 686062829: Green Number: +355 800 3131

info@uniqa.al / www.sigal.com.al

Activity: Life and Non-Life Insurance, Reinsurance and Private Pension Fund

Business Profile: SIGAL UNIQA GROUP AUSTRIA was established in 1999 and, it is the biggest and most reliable Insurance Company in Albania, also regionally operational in Kosovo and North Macedonia. It is one of the biggest insurance groups, composed of 8 Life and Non-Life Insurance and Reinsurance Companies and Private Pension Fund, leading the insurance market with about 30%. SIGAL UNIQA Group AUSTRIA is part of UNIQA Insurance Group, one of the strongest and most powerful financial giants and insurance groups in Central and Eastern Europe, counting more than 7 billion euro written premiums/year, 21,000 employees and 16 million clients in 17 countries. Regarding SIGAL UNIQA Group Austria, it is the largest and most reliable Insurance Company in Albania and the Region, with 2200 employees in 1200 offices, counting over 1.4 million contracts and more than 100 million Euro written premiums/year.



#### SIGMA INTERALBANIAN VIENNA INSURANCE GROUP

Representative: Klaidi Çitozi, General Director Address: Rr. Komuna e Parisit, Pall. Laura, P.O. Box 1714, Tiranë Contacts: +355 (0) 4 2258254 kontakt@sivig.al / www.sivig.al Activity: Insurance, Financial Services

Business Profile: Sigma Interalbanian VIENNA INSURANCE GROUP Sh.a (or SIVIG) was established on February 3, 1999. The main activity of the company is offering insurance for motor vehicles, property, health and other non-life insurances. In 2004, started its activity in Kosovo through its branch there. In 2007 became part of VIENNA INSURANCE GROUP. Since 2016, the company is successfully directed by Mr. Klaidi Çitozi as General Director. The staff of the company have a long experience in the insurances market and offer the best customer service and technical assistance.



#### **MIELL TIRANA SH.A.**

Representative: Roland Hysa, Administrator Address: Rr. Teodor Keko, Rr. Agim Qarri, Nr. 14, Tiranë Contacts: +355 (0) 4 2271777 info@mielltirana.com / www.mielltirana.com Activity: Production and Trade of Food Grade Flour

**Business Profile:** "Miell Tirana" s.a is a flour mill specialized in the production of flour for the population. This company is founded in the year 1995 as a result of privatization of "Ex state factory for grain processing". "Miell Tirana" s.a is a leader in the Albanian market and a good example of thoroughly transformation of an ex state factory who was failed into a company with modern technology and very competitive in a free global market.





#### KIKA SH.P.K.

Activity: Construction

Representative: Avenir Kika, Executive Director Address: Rr. Komuna e Parisit, Ngiitur me Eco Market, Kati 2, Tiranë Contacts: +355 (0) 4 2265168 avenirkika@hotmail.com, avenir@kikaconstruction.com www.kikaconstruction.com

Business Profile: Kika Sh.p.k. is a company who performs on a family basis. Having a good financial foundation based on the ownership of building land and the long experience with some very known construction companies since 1993, the representatives of the company Avenir Kika, Lulzim Kika and Sokol Kika decided on 2002 to establish a construction company. The company has two main goals - to Introduce updated European construction technology, and to respect the technical parameters and the Albanian legislation but possibly reach also the European standards.



#### **FUFARMA SH.A.**

Representative: Isuf Berberi, Chairman Address: Rr. Nikolla Zoragi, Nd. 19. Tiranë Contacts: +355 (0) 4 2363171 fufarma@fufarma.al / www.fufarma.al Activity: Pharmaceutical Importer and Distributor

Business Profile: FUFARMA sha was founded in May 24th, 1946 and is the first Albanian pharmaceutical company. In the position of a state-owned enterprise, Fufarma has realized all imports of pharmaceutical products and medical supplies to Albania and also has managed the distribution of all local products. Fufarma has been the school where whole generations of pharmacist and logistics employees were practiced, prepared and raised to later define the trend of the domestic pharmaceutical market. Located in Tirana and extended throughout Albania, Fufarma is today one of the most important actors of the Albanian pharmaceutical market.



Representative: Georgios Batsakis, General Manager Address: Autostrada Tiranë-Durrës, Km. 7 Contacts: +355 (0) 4 8240230: +355 : +355 (0) 68 40 38 619 info.al@alumil.com / www.alumil.com Activity: Extrusion & Provider of Architectural Aluminum Systems

Business Profile: Alumil-Albania the first aluminum extrusion company in the country part of Alumil Group with an experience of 30 years in the development, production and distribution of architectural profiles all around the world. Providing a wide range of solutions for windows, doors, curtain walls and outdoor applications with high added value in terms of Building Materials Industry. With around 200 employees in 5 cities of Albania since 2004.



#### EGNATIA GROUP SH.A.

Representative: Rigels Balla, Administrator Address: Rr. Panorama, Kulla e Biznesit (prapa Shkollës Harry T. Fultz), Kodi Postar 1016, Tiranë Contacts: administrator@erioni-ndertim.com: e.balla@erionindertim.com / www.hvsenbelliugroup.com Activity: Wine and Other Alcoholic Drink's Production and Construction Sector

Business Profile: Egnatia Group sh.a. started its activity in 2002 with the production of Equatia wine in a winery equipped with modern technology equipment and high production capacities, located in the city of Elbasan, Later on, in 2010. the company expanded its activities in the construction sector with the construction of residential and commercial complexes in Tirana and Elbasan. Egnatia Group is proud to provide its customers with highest quality standards of products and services meeting the latest EU standards.



#### AK-INVEST SH.A.

Representative: Suzana Adili, CEO Address: Rr. Bardhok Biba, Objekti LID, Tiranë Contacts: +355 (0) 692088200 info@ak-invest.al www.ak-invest.com Activity: Financial Institution. MoneyGram representative.

**Business Profile:** AK-Invest is an important player in the market of non-bank financial institutions, where for years it has been expanding the portfolio of services provided to its customers. Adapting to the market conditions and requirements, it offers to customers, international money transfers - MoneyGram as a partner for Albania, and then the entire package of financial services, carefully focusing the customer's needs for credit or utilitarian and commercial payments.



#### P.V.N. - HOTEL COLOSSEO

Representative: Niko Fushaj, Valter Fushaj - Administrators Address: Rr. 13 Dhjetori, Hotel Colosseo, Shkodër Contacts: 355 (0) 22 247513 info@colosseohotel.com www.colosseohotel.com Activity: Hotel

Business Forum: Now the Colosseo brand comes complete with luxury, stylish and unique hotels in the city center of Shkodra and Tirana. Our bars, restaurants and hotels offer a charming atmosphere and high quality to spend the perfect moments. Every part of us deserves to be visited.



#### **ABKONS**

Representative: Redi Basha, CEO Address: Rr. Themistokli Gërmenji, Tiranë Contacts: +355 (0) 4 2258326 info@abkons.com / www.abkons.com **Activity: Consultancy Services** 

Business Profile: Abkons is one of the premier engineering, development, and management consulting firms in the Western Balkans with a presence in Albania, Serbia, Kosovo, North Macedonia, Montenegro, and Bosnia & Herzegovina. With its team of professionals, an extensive network of consultants, and experts, Abkons is the partner of choice for all investors engaging in major projects in industries such as Renewables. Oil and Gas, Infrastructure, Transport, Environment, Tourism, Water, Wastewater, Agriculture, Mining, etc.



#### **FUSHË KRUJA CEMENT FACTORY**

Representative: Charles Bouri, Administrator Address: Rr. Nacionale Tiranë - Shkodër. Fushë-Kruië Contacts: +355 (0) 692091620 hajrie.hidri@fkcementfactory.com www.fkcf.com Activity: Cement Distribution. Cement Factory.

Business Profile: Fushe Kruje Cement Factory Sh.p.k. was established on 14 September 2000 through the acquisition of the assets of Cement Manufacturing Enterprise of Fushe Kruje (the second largest cement factory in the country) by a consortium led by Seament Holding.





#### BANKERS PETROLEUM ALBANIA LTD.

Representative: Hong Ping Xiao, CEO
Address: Kullat Binjake, Kulla 2, Kati 8, Ap. 17, Tiranë
Contacts: +355 4 2274786
info@bankerspetroleum.com / www.bankerspetroleum.com
Activity: Oil and Gas

**Business Profile:** Bankers Petroleum Ltd is a Geo-Jade company, an international oil and gas exploration and production company committed to the responsible development of its world-class oil assets. Bankers has been able to use its expertise to produce more today than in the over 85 year history of the Patos-Marinza oilfield. Over the past ten years Bankers has grown to be the largest foreign direct investor, the largest taxpayer in Albania, and one of the largest employers, with over 500 direct employees and 1200 non-direct ones. We have invested over \$3 billion in Albania and more than doubled our reserves.

# InfoSoft Systems ... stronger together ...

#### INFOSOFT SYSTEMS SH.P.K.

Representative: Armand Sharra, General Manager Address: Rr. Murat Toptani, Gjergji Center, Kati 8-të, Tiranë Contacts: +355 4 2251180/1 infosoft@infosoftgroup.com.al / www.infosoftsystems.al Activity: Trade Products and Services in the Field of Information Technology, Information Solutions

Business Profile: InfoSoft Systems, specialized in system integration, provides technological consultation, implementation and support services. Successful and challenging in the region, a recognized as leader in Albania, with 29 years' experience in market, InfoSoft Systems continues to collaborate with clients in Albania, Kosovo, North Macedonia helping them expand and grow their businesses.



#### INTERSIG VIENNA INSURANCE GROUP

Representative: Fitnete Sulaj, CEO Address: Rr. Ismail Qemali, Samos Tower, Kati 2, Tiranë Contacts: +355 (0) 4 2270576 info@intersig.al www.intersig.al Activity: Insurance

Business Profile: Intersig was founded in 2001 by a group of local shareholders, who were licensed for non-life insurance in the Republic of Albania. On August 24, 2011, Vienna Insurance Group signed an agreement in Tirana to take a majority stake of Intersig sha. VIG Group currently holds 90% of shares in Intersig VIG. This process increased the company's equity, quality and staff qualifications.



#### DEVI 20 - GRUP SH.P.K.

Representative: Vjollca Ferra, President
Address: Komuna Kashar, Katundi i Ri, Rr. Monum, Nr. 18, Tiranë
Contacts: +355 (0) 4 8200349
info@devigrup.com
www.devigrup.com
Activity: Trade of Food Goods

**Business Profile:** Devi 20 Grup is company that deals with distribution of food products in the Albanian market and have been doing this since 1998. We started working with Bunge since 1998 with Floriol sunflower oil and currently have 60 % of the sunflower oil market, later on we started working with companies such as Lutece. Bonduelle and more.



#### ONE ALBANIA

Representative: Brano Djurovic, Chief Executive Officer Address: Rr. Muhedin Llagami, Kompleksi Square 21, Tiranë Contacts: +355 (0) 682061628 Ideda@one.al / www.one.al Activity: Mobile Telecommunication

**Business Profile:** ONE Albania through its business approach, corporate responsibility, and everyday operations, aims at bringing value to its customers and society. The company provides its customers with an excellent experience every time and everywhere, living up to its promise. Its network enables customers to enjoy the latest products and services of modern telecommunications that include state-of-the-art technology and high-speed data transfer across devices, thus contributing to the connected society of today.



## www.albgarden.com

#### ALBGARDEN

Representative: Pjetër Trashaj, General Administrator Other contacts: Ender Trashaj, General Director; Edi Trashaj, General Manager

Address: Lagjja Skëndërbeg, Superstrada Lezhë-Shkodër, Km. 1 Contacts: +355 (0) 215 23801, Mobile: +355 (0) 682020800, +355 (0) 682020802

info@albgarden.com, infoalbgarden@gmail.com, info. albgarden@yahoo.com / www.albgarden.com Activity: Horticulture and Agriculture

**Business Profile:** Albgarden Sh.p.k. operates in the field of research, design and implementation of works / services and maintenance in horticulture, agriculture, floriculture, environment, forests, pastures (in all areas), fauna MTE plant breeding, nurseries, and green areas.



#### **ERNST & YOUNG ALBANIA**

Representative: Mario Vangjeli, Executive Director Address: Rr. Ibrahim Rugova, Sky Tower, Kati 6, Tiranë Contacts: +355 (0) 4 2419575 mario.vangjeli@al.ey.com / www.ey.com Activity: Certified Auditing

Business Profile: EY is a global leader in assurance, tax, transactions and advisory services. Locally, they are committed to doing their part in building a better working world for their people, for their clients and for their communities. Globally, they are also united by their shared values, which inspire their people worldwide and guide them to do the right thing, and their commitment to quality, which is embedded in who they are and everything they do.



#### **EUROPETROL DURRËS ALBANIA SH.A.**

Representative: Frident Kuqi, President Address: Blv. Zhan D'Ark, Pall. 5, Apt. 1/1, Tiranë Contacts: +355 (0) 4 2347686 europetrol.abania@yahoo.com, info@europetrolalbania.com www.europetrolalbania.com Activity: Petroleum Products' Wholesale, Petrol Stations, Gas Trading, Construction, Bar Restaurants, etc.

**Business Profile:** Europetrol Durrës Albania (EiDA) is the largest hydrocarbon company in Albania. Since 2000, EiDA has been the one of the first oil importer in Albania. Over the years, EiDA became the country's leading oil hardening company, developing its technology and cooperating with hundreds of large Albanian and foreign businesses.





#### PROCREDIT BANK SH.A.

Representative: Mirsad Haliti, Member of the Management Board Address: Rr. "Dritan Hoxha", Nd. 92, H. 15, Niësia Bashkiake Nr. 11. Kodi Postar 1026, Tiranë

Contacts: +355 4 2389389

informacion@procredit-group.com / www.procreditbank.com.al

Activity: Bank Services

Business Profile: ProCredit Bank is a development-oriented commercial bank. We offer excellent customer service to small and medium enterprises and to private individuals who have the capacity to save and who prefer to do their banking through electronic channels. It is 100% owned by ProCredit Holding, based in Frankfurt am Main, Germany. ProCredit Bank Albania has been focusing on developing its electronic services infrastructure in order to provide modern banking services that meet the needs of the customers as efficiently as possible. It is rated "BB-" by the international agency Fitch Ratings, and is being supervised by German authorities, the Bundesbank and BaFin, which ensure the reliability and sustainability of this bank.



#### TOBACCO HOLDINGS GROUP SH.P.K.

Representative: Lirim Fezollari, CEO Address: Rr. Ferizon Fezollari, ish Kombinati Ushqimor, Tiranë Contacts: +355 (0) 4 2263089 lirim@thq-shpk.com / www.thq-shpk.com Activity: Import Distribution Company, Family Entertainment Center, Building Construction, Home Products Division, Bar

**Business Profile:** Tobacco Holding Group represents exclusively a prestigious portfolio of internationally recognized brands such as British American Tobacco brands, Pernod Ricard, Restoria, Prince Caffe, Birra Peja, etc.



#### **BRITISH AMERICAN TOBACCO ALBANIA**

Representative: Brunilda Bakiri, Country Manager AlMaKo Address: Rr. e Kavajës, ish Kombinati Ushqimor, Tiranë Contacts: +355 (0) 4 2255084 Brunilda Bakiri@bat.com / www.bat.com Activity: Import, Wholesale and Retail of Cigarettes and Other Tobacco Products

Business Profile: British American Tobacco is a truly global company and market leader in more than 55 countries. Today, we are a multi-category tobacco and nicotine products business with potentially reduced-risk products embedded into the heart of our company, alongside our cigarette operations. Our ambition is to transform tobacco by offering adult consumers potentially reduced-risk products.



#### DIMAPAK SH.P.K.

Representative: Fatbardha Dibra, Administrator Address: Autostrada Tiranë-Durrës, Km. 8, Kashar Contacts: +355 (0) 4 2406764 info@dimapak.com / www.dimapak.com Activity: Trade of End of Line Packaging Machineries and Consumables

Business Profile: Dimapak is a company in Albania specialized in the End of Line Packaging for Industry which provide complete solutions with a wide range of materials and machineries. With experience of 24 years of successful activity and with the customer-oriented philosophy, Dimapak continues leading the supply of packaging sector in Albania. The sustainable activity has been achieved by providing an outstanding range of highest-quality products, promoting products of newest technologies in accordance with the EU environmental directives, optimizing customer costs. Dimapak is expanding its activity in other markets, concretely in Kosovo.



#### E.H.W. SH.P.K.

Representative: Luan Leka, President Other Contact: Mërkur leka. Administrator Address: Autostrada Tiranë - Durrës, Km. 4, Ndërtesa Nr. 59.

Tiranë

Contacts: +355 (0) 4 2407250 info@ehwambh.com www.ehwgmbh.com Activity: Meat Processing

Business Profile: EHW has been operating since 1992 in the meat processing sector and salami and ham products. During these years, EHW has been affirmed as the largest and most important producer in the Albanian market. EHW has been certified by the prestigious Italian Certiquality Institute with ISO 9001: 2015 and ISO 22000: 2005.



#### **BERDICA CEMENT**

Representative: Behar Berdica, Administrator Address1: (Head Office): Rr. Studenti, P. 21, 4001, Shkodër Address 2: (Distribution Center): Xhafzotai, 2019, Durrës Contacts: +355 (0) 22 800 350; +355 (0) 68 406 7450 headoffice@berdica.al www.berdicacement.al

Activity: Distribution of White and Gray Cement, Ingredients, and Additives

**Business Profile:** Berdica Cement located in Albania, is a market leading distributor of cement, chemicals and additives for building materials, coatings and paints industries in west Balkan area that performs the function of a connecting link between the most advanced chemical companies of the world and the industries in our region.



#### DEVOLL HYDROPOWER SH.A., SUBSIDIARY OF STATKRAFT AS

Representative: Rigela Gegprifti, CEO Address: Rr. Papa Gjon Pali II, ABA Business Center, Office 1206. Tiranë

Contacts: +355 (0) 4 4501433

info.albania@statkraft.com / www.statkraft.al Activity: Hydropower/ Energy Generation and Trading

Business Profile: Statkraft is implementing the Devoll Hydropower Project, the largest private hydropower project in Albania in the last 30 years. We generate electricity and offer Trading, Origination and Energy Management services, We are developing innovative projects in renewable energies in Albania.



#### TONA - ALB SH.P.K.

Representative: Nikolla Tona. President Other Contact: Jonela Tona, Administrator Address: Lagjja 18, Rruga Muzakajt, Korçë Contacts: +355(0) 82 248535 info@tona.al / www.tona.al **Activity: Meat Processing** 

Business Profile: Tona Co. Sh.p.k. is a meat processing company located in the city of Korça. It started its activity in 1992 and in 1998 it was made possible to invest in building a very modern, 2,800 m2 factory in Korca. The work of this company started with producing only three traditional products. Nowadays, "Tona Co" sh.p.k. produces over 80 high quality products.





#### **REJSI FARMA**

Representative: Merita Sheqi, Administrator Address: Autostrada Tiranë-Durrës, Km. 8 Contacts: +355 (0) 4 2374925 info@rejsifarma-al.com www.rejsifarma-al.com Activity: Pharmaceutical Trade

Business Profile: Rejsi Farma is the leading distributor in the Albanian market, supplying high quality pharmaceutical products to pharmacies, hospitals, clinics, health centers and other buyers. Rejsi Farma is proud of building a company based on EU standards, as this enables them to fulfill all quality requirements and achieve the highest expectations of its partners, customers and employees making Rejsi Farma play a leading role in the Albanian market and society.



#### TURGUT OZAL EDUCATION SH.A.

Representative: Tuncer Tiryaki, CEO
Other Contact: Fiqiret Muhja, Head of Supervisory Board
Address: Rr. Pavarësia, Autostrada Tiranë-Durrës, Km.1, Kashar
Contacts: +355 (0) 4 2234716
info@turgutozal.edu.al / www.turgutozal.edu.al
Activity: Education

**Business Profile:** Starting educational services with "Turgut Ozal" schools in Albania in 1993, Turgut Ozal EDUCATION SH.A. was established as a joint stock company in 2001. There are 4 schools (K to 12) & EPOKA University run by the Company. No.of students: 3 000 (K-12), 2 500 EPOKA University Nr.of employees: 660



#### **S2 ALBANIA**

Representative: Ilirjan Zylyftari, General Manager Address: Rruga Dytësore Tiranë-Durrës, Km. 9, Nr. 83/7/3 Contacts: +355 (0) 4 8244107 izylyftari@screeningsolution.com/www.screeningsolution.com Activity: Screening and Inspection Solutions

**Business Profile:** S2 Global, an OSI Systems company, is a world class leader in detection system implementation, integration, training, staffing and maintenance. As a world-class, innovative leader in Customs and Boarders and Event Security detection systems, we provide our clients with a suite of systems, knowledge and experienced personnel.



#### AMERICAN HOSPITAL

Representative: Klodian Allajbeu, CEO Address: Rr. Sabaudin Gabrani, Godina Nr. 2, Tiranë Contacts: +355 (0) 4 2200241 sekretaria@spitaliamerikan.com / www.spitaliamerikan.com Activity: Hospital Medical Services

Business Profile: The American Hospital was established in December 2006 as the first private hospital in Albania. The Hospital started its activity based on the experience of many foreign professionals of Cardiology and Cardiac Surgery, to serve patients with cardiac problems in and outside of Albania. After the success in cardiology, the American Hospital widened its activity focusing first in general surgery, orthopedics, eye surgery and urology and expanded into the full-service organization that it is today. American Hospital's vision of excellence and leadership is driven by its core values. These include service, partnership, stewardship, and integrity.



#### **AMERICAN BANK OF INVESTMENTS SHA**

Representative: Andi Ballta, CEO
Address: Zyrat Qendrore, Rr. Kavajës, Nd. 27/1, Nj. B. 10, K. P.
1001, Tiranë
Contacts: +355 (0) 4 2258755
info@abi.al / www.abi.al
Activity: Financial Institution. Banking Services

Business Profile: American Bank of Investments Sh.a. was created after the purchase of Credit Agricole Albania SHA, from Tranzit Finance in 2015 (a portfolio company of the U.S. private equity funds managed by NCH Capital www. nchcapital.com). This acquisition was a success story in the banking market of Albania, followed by the acquisition of Banka NBG Albania SHA in 2018, becoming in this way the sixth largest bank in the Albanian market.



#### GENER 2

Representative: Bashkim Ulaj, CEO Address: ABA Business Center, Rr. Papa Gjon Pali II, Tiranë Contacts: +355 (0) 4 2248312, (0) 4 4501700 info@gener2.al / www.gener2.al Activity: Construction

**Business Profile:** Gener 2 is one of the largest privately owned development and civil engineering companies in Albania with a diversified business portfolio which includes civil construction, infrastructure development, engineering, project management, energy, telecommunications, property management, retail and media. Counting more than 20 years of experience in the market, Gener 2 has established itself as the most prestigious development firm with a strong commitment to excellence.



#### **BGP PRODUCTS SWITZERLAND GMBH (VIATRIS)**

Representative: Denisa Bixheku, Administrator Address: Rr. Ibrahim Rugova, Sky Tower, 6/1, Tiranë Contacts: +355 (0) 4 2267120 denisa.bixheku@viatris.com www.viatris.com Activity: Pharmaceutical Company

**Business Profile:** BGP Products Switzerland GmbH is affiliate of Viatris, a global pharmaceutical company committed to setting new standards in healthcare and providing people access to high quality medicine. They offer a growing portfolio of more than 7,500 products, including prescription generic, branded generic, brand-name and biosimilar drugs, as well as over-the-counter (OTC) remedies. Viatris operates in more than 165 countries and territories.



#### ALUFLOR SH.P.K.

Representative: Florentia Erjola Xheko, President Address: Rr. "Gramoz Pashko", Ndërtesa "Saturni", Hyrja Nr. 1, Kati III, (pranë Fakultetit Ekonomik Tiranë), Tiranë Contacts: +355 (0) 694041204/ (0) 694041205 info@aluflor.com, sales@aluflor.com / www.aluflor.com Activity: Ventilated fasade, Building Envelope

**Business Profile:** Aluflor Construction Group founded in 2005, is a company with business activity in the building industry, focused in concept design, and implementation of high - end complex building envelopes. Aluflor's strategic partnerships with German companies specialized in building materials, developmental technology, and revolutionary architectural design deliver reliability to our clients.

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#### **CBS CREATIVE BUSINESS SOLUTIONS**

Representative: Enio Jaço, CEO

Address: Rr. Mustafa Matohiti, Nr. 4, Kati 3, Tiranë Contacts: +355 (0) 4 4536891, +355 (0) 682088110

enio.jaco@cbs.al / www.cbs.al

Activity: Business-Consulting, Agriculture Sector Development, Financial Consulting, Business Intelligence Technology,

Tourism, SME-s, NGO

**Business Profile:** CBS is a business consulting and project implementation organization, which provides consultancy and implements innovative solutions for international donors, financial institutions, local entrepreneurs and other organizations. CBS has established expertise in Agriculture Development, Financial Consulting, Banking Products, Business Intelligence Technology, Tourism and Digital Market Innovation.



#### JUNIK SH.P.K.

Representative: Dedë Malutaj, President Address: Lagjja SMT, Rr. Vëllezërit Haradinaj, (pranë Drejtorisë Pyjore), Lezhë Contacts: +355 (0) 676050015 junikshpk@gmail.com; marketing@junikshpk.com www.iunikshpk.com

Activity: Construction, Trade and Services

Business Profile: JUNIK Sh.p.k. is a leading company in the field of construction in Albania that has been operating for more than 25 years. The company enables the rehabilitation of water supplies, sewerage systems, water treatment systems, road infrastructure works, special structural works, civil and residential buildings construction with advanced parameters and conditions; tourism and commerce, interior design and furnishing services, professional education. JUNIK Sh.p.k. operates in this fields from the very first process of work like projecting, till the last process that needs to be done, with its own units of duraluminium, plastics, gypsum, painting, wood works, furniture, electrical unit, air-conditioning and ventilation, paying particular attention to the details and quality of products and services, providing high standards, function, durability as well as comfort.



#### See what's possible™

#### **GUARDIAN GLASS S.A.**

Representative: Erion Siço, Territorial and Architectural Marketing Manager

Address 1: Rue du Puits Romain, L-8070, Bertrange, Luxembura

Contacts: +355 (0) 692045522

esico@guardian.com / www.guardian.com

Activity: Glass Industry

Business Profile: Guardian Glass is part of Guardian Industries. Headquartered in Auburn Hills, Michigan, Guardian Glass is one of the world's largest glass manufacturers with leading positions in float and fabricated glass products for commercial, residential and transportation applications. Our Vision is to create value for our customers and society using fewer resources than our competitors and constantly innovate to improve the value we create.



#### PRIMALL SH.P.K.

Representative: Pece Milojkovski, General Manager Address: P.O Box: No. 7443, Posta Shqiptare Tiranë ZP Nr. 5, Rruga Camëria -1001. Tiranë

Rruga Çameria -1001, Tirane Contacts: +355 (0) 4 4500909 info@primall.al / www.primall.al

Activity: Official Importer and Distributor of JT International Tobacco Products and Swedish Match Lighters in Albania.

Business Profile: Primall is the official importer & distributor of JT International tobacco products and official importer & distributor of Swedish Match Lighters in Albania territory. The company is part of Prima Group, that operates also in two other countries, Macedonia & Kosovo. The brands that are represented on the Albanian market are: Winston, Camel, Winston, Cricket.



#### **CREDINS BANK**

Representative: Maltin Korkuti, CEO Address: Rr. Vaso Pasha, No. 8, Tirana Contacts: +355 (0) 4 5353000 info@bankacredins.com / www. bankacredins.com Activity: Bank Services

Business Profile: Credins bank is the second largest bank in the country in deposits and assets and first largest for lending, offering 360-degree banking solutions to its customers. Our positioning in the market reflects our customer behavior. "We speak your language" is not simply a marketing slogan, but rather the definition of our attitude towards the client's needs. Our mission inherently acknowledges that people are our main competitive advantage. Therefore, the focus of our attention has continuously been the building up of strong and serious teams made up of talented people. We are here to assure our clients, partners and shareholders, business continuity and growth in consistence with their expectations and trust.



#### SALILLARI LTD.

Representative: Pëllumb Salillari, President
Address: Rruga e Vjetër Vorë - Marikaj, Km. 1, Vorë
Contacts: +355 (0) 4 4500945
info@salillari.al
www@salillari.al
Activity: Construction, Construction Materials Production,
Construction Materials & Machineries Trading

**Business Profile:** The company is involved in construction activities of both industrial and civil works and those of infrastructure, from roads and highways to industrial complexes and housing.



#### FRIGO FOOD SH.P.K.

Representative: Fatjon Xhaferaj, Administrator Address: Rr. 3 Dëshmorët, Yzberisht, Tiranë Contacts: +355 (0) 4 234598 fatjonfrigofood@hotmail.com Business Activity: Import-Export of Meat Products

Business Profile: FRIGO FOOD started its activity in 1999. The main activity of the company is the import of meat products. The import of various products in Albania has made possible an expansion of products in the domestic market, thus fulfilling the existing deficiencies. Despite the meat products, the company imports also frozen vegetables, mainly potatoes, peas, and mixed vegetables. These products are imported from USA, Latin America and EU countries.



#### ADG SH.P.K. (LUFRA)

Representative: Luis Nreka, CEO Address: Lagjja "Rruga e Kishës", Fshati Bishqethem, Autostrada Lushnje-Fier, Km. 7, Lushnje, 9001. Contacts: +355 (0) 689022120 info@lufra.al / www.lufra.al Activity: Dairy Production and Distribution of Milk Products.

**Business Profile:** Founded in 1992, LUFRA leads the fresh Dairy product sector in Albania. The Company has continued to expand both geographically and on the variety of products offered in the market. In 2021, the company reached a very important milestone by starting exports of its products in the US market. Certainly, furthermore the factory has expanded by doubling its capacity and the laboratory for the milk analysis is fully modernized. LUFRA has 5 modern warehouses located in Lushnja, Tirana, Saranda, Korça, and Kosovo and processes more than 65 tons of milk every day. The year 2022 starts with opening of LUFRA's branch in Prishtina, Kosovo. Providing high-quality dairy products and supporting local farmers are LUFRA's priority matters. They want to show the world the taste of wonderful Albanian products, and for this reason they are constantly improving technology, supporting local farmers, and promoting Albanian products in different countries of the world.





#### LAJTHIZA INVEST SH.A.

Water "Laithiza".

Representative: Thanas Siveri, CEO Address: Lajthizë, Njësia Administrative Qafë Mali, Fushë-Arrëz, Pukë. Contacts: +355 44 500 420 info@lajthiza.al / www.lajthiza.al Activity: Production, Packaging, Trading of Natural Mineral

**Business Profile:** Lajthiza Invest SH.A. was established in 1999 in the Municipality of Qafë-Mali, in Lajthiza village, Pukë. This is a deep mountainous area where the plant rises about 1000 m above the sea level. Lajthiza water sources from Roshi mountain in the height of 1600 m above the sea level. The investment consists of a Plant with an area of about 1200 m2, with ultra-modern technology, new machines and filling line. With working environment according to EU standards.



#### **DEKON FRIGO SH.P.K.**

Representative: Leonard Gugu, General Manager Address: Komuna Bradashesh, Elbasan Contacts: +355 (0) 672042868 / dekonfrigo@yahoo.com Activity: Wholesales. Distribution and Retail. Import of Frozen Food.

Business Profile: DEKON FRIGO is a company that specializes in the import, distribution, packaging and processing of meat products. The company is certified according to the Hygienic-Sanitary Self-Control System H.A.C.C.P UNI 10854: 1999. DEKON FRIGO is one of the leading import companies in the chicken, beef and pork products industry. The portfolio products of the company are of US and EU origin. DEKON FRIGO has a wide range of foodstuffs for HORECA and supermarkets and provides the raw materials for HORECA and supermarkets and provides the raw materials for Albania and also owns several retail and wholesale stores. In addition, the company has constant and very good relations with the US companies and consider them as partners in their business.







#### **ALBANIAN MOTOR COMPANY**

Representative: Gentian Karaj, General Manager Address: Autostrada Tiranë-Durrës, Km. 10, Kashar Contacts: gkaraj@ford.com.al www.ford.com.al / www.hyundai.al Activity Import-export, sale, leasing, rental or lease related to commercial and industrial vehicles, to any type and model. Export-import of spare parts

Business Profile: Albanian Motor Company is the official representor and distributor of the well-known car brands such as Ford, Hyundai and SaangYong, including also their service and maintenance. Albanian Motor Company has started its journey in the automotive industry 16 years ago and from that day it has always been on top of the market considered as "the leader" by taking almost 30% of the total market. The showroom of the company is spread over an area of 5 thousand square meters, and it is available for anyone who is interested in the latest models and technologies that the three brands offer to our market. Albanian Motor Company is getting bigger, as now it crosses the Albanian borders. Starting from February 2021 it has taken over its management "Kosova Motors" too, the only authorized importer and distributor of Ford and Hyundai vehicles for Kosovo. Except from importing and distribution "Albanian Motor Company" has also taken over management the servicing for both brands, including original and authorized parts for every vehicle and professional service from the specialized team of mechanics.



#### MATRIX KONSTRUKSION

Representative: Daniela Leskaj, Managing Director Other Contact: Rovena Duçkallari Address: Rr. Nikolla Jorga, Godina 18/2, Tiranë Contacts: +355 (0) 4 2258372 danielaleskaj@matrixkonstruksion.com www.matrixkonstruksion.com Activity: Construction and Design; Property Development, Real Estate and Tourism; Investments in Renewable Energy, Infrastructure; EPC.

**Business Profile:** Matrix Konstruksion is a pioneering company in the construction industry in Albania and one of the largest property developers companies in the country. The Company was created in October 1995, in Tirana. Matrix Konstruksion Mission is to develop and deliver high quality projects, promoting Urban and Infrastructure development that creates social and economic value for its costumers thus, positively transforming people's lives.

# MONTAL Medical & Laboratory Solutions

#### MONTAL SH.P.K.

Representative: Skënder Lufi, Managing Director Address: Rr. Dervish Hima, 3 Kullat, K3 A9/2, Tiranë Contacts: +355 (0) 4 2271385 info@montalshpk.com www.montalshpk.com

Activity: Medical and Laboratory Equipment

Business Profile: MONTAL is a private company dealing with imports, sales and services of medical & laboratory products in Albania. The company was established in 1996 as a family-owned limited company. On January 12, 2021 MONTAL celebrated its 25th anniversary. Through more than 25 years of activity, the company has gradually grown up being now a leading company for sales and service of medical & laboratory devices in the Albanian market.



#### **ELITE TRAVEL GROUP**

Representative: Elvis Kotherja, Managing Director Address: Lagjja Emin Matraxhiu, Pall. 53/6, Kati 5&6, Elbasan Contacts: +355 54 710020 elvis.kotherja@etg.al / www.etg.al Activity: Hospitality & Tourism. Destination Management Company & Tour Operator. Travel Agency/OTA/Business & Corporate Travel/ -Lufthansa City Center. Mobility & Hotel management company

Business Profile: Elite Travel Group is one of the longest established and best-known travel company, based in Albania. Established in 2000, Elite Travel Group, and Elite DMC has a proven track record of providing the highest quality professional travel services in the Balkan region and South-Eastern Europe. Their vision is to build a sustainable company and their expertise helps people discover the best of the Balkans and Eastern Europe and encourages them to return and discover more. ETG works with local communities and suppliers to build loyalty and trust. On 2022, its the 5th company in South East Europe, and the first travel in the Western Balkans and Albania "Travelife" certified!



#### N.N. SHPK

Representative: Eftihia Neranxi, Administrator Address: Rr. Dardania, Godina Nr. 19, Yrshek, Tiranë Contacts: +355 4 2406500/11 neranxi@neranxi.al www.neranxi.al Activity: Food Industry. Trade of Raw Materials. Culinary Institute

**Business Profile:** N.N. Sh.p.k. (Neranxi) trade raw materials for the food industry. The company is established in 1991 and is located in Tirana. Currently, the company has a wide range of products with more than 15,000 consumer items for bakery, pastry, restaurants, supermarkets, etc. The company has its own network of retail and wholesale shops. For 11 years, N.N. Sh.p.k. has the biggest Culinary Institute in the region.



#### **ALBANIAN DISTRIBUTION & DEVELOPMENT**

Representative: Xhafer Xhako, Administrator
Other Contact: Aisela Kumaraku (Sula), Commercial Director
Address: Rr. Dhaskal Tod'hri. Nr. 35, Kashar, Tiranë
Contacts: +355 (0) 696000087; (0) 686000014
xhafer.xhako@add.al; Aisela.kumaraku@add.al
www.add.al
Activity: Import & Export - Distribution FMCG

**Business Profile:** ADD operates in Albanian market since 1998 and we are proud to confirm that we are among Top Distribution companies of Albania. Contemporary spirit, innovation in the market, ambition to bring quality products are our investments and mission since the early start and will continue also in the future.





#### MFKT. L.L.C. DBA OSTERIA ITALIAN RESTAURANT

Representative: Koço Tamburi, Administrator Address: 1310 Westover Terrace, Suite 101-A, Greensboro, NC 27408, North Carolina, USA Contacts: + 1 3362752550 kocotamburi@gmail.com / www.osteriagso.com Activity: Hospitality. Restaurant

**Business Profile:** Osteria is an authentic Italian restaurant that proudly extends the world famous flavors of the Emilia-Romagna (Bologna) region to Greensboro and offers tastes of the renown Italian cuisine staples of prosciutto, mortadella, parmigiano and balsamic to area diners. Located at Westover Gallery Shops, their 65-seat restaurant serves up a taste of Italy at lunch and dinner. Their extensive selection of handmade pastas includes traditional items as ravioli, strozzapreti, tagliolini, gnocchi and fettucini.



#### **ZYRE E PERFAQESISE HOFFMANN- LA ROCHE**

Representative: Anna Savinkina, Country Manager Address: Rr. Ibrahim Rugova, Sky Tower 5/3, Tiranë Contacts: +355 4 4504040 rovena.dhroso@roche.com / www.rochealbania.al Activity: Pharmaceuticals Representative Office

**Business Profile:** Hoffmann-La Roche is a Swiss multinational healthcare company that operates worldwide under two divisions: Pharmaceuticals and Diagnostics. They as a leading pharmaceutical company are a pioneer in advancing healthcare. They believe it is important to deliver medical solutions quickly, now, while developing innovations for the future. They are driven by a sincere desire to improve the lives of patients.



#### DIMAL INC SH.P.K.

Representative: Mondi Goxha, Managing Director Address: Autostrada Tiranë – Durrës, Km. 6, Kashar, 1000, Tiranë Contacts: +355 4 7800059 fatjon.xhebraj@amgfood.com / www.amgfood.com Activity: Meat Packaging Industry. Cutting & De-boning of Beef, Poultry, and Pork Carcasses. Production of Poultry & Pork Gyros, Sausages and Salumi. Pacing of different meat

**Business Profile:** The company was established in 2019 with the goal of entering meat processing and export markets such as the United States and Europe. AMG F00D Sh.p.k. is a meat packaging company whose main activity is the import and export of food products. primarily poultry and pork products.



#### **CEKREZI METAL SH.P.K.**

Representative: Rexhino Çekrezi, CEO Address: Vaqarr, Tiranë Contacts: info@cekrezi.al www.cekrezi.al

Activity: Recycling. Collection & Recycling of ferrous and nonferrous metals. Trading of construction materials.

Business Profile: Çekrezi Metal Sh.p.k. was founded in 2009 with the focus of trading ferrous and non-ferrous scrap metals. Besides trading high-quality raw materials, they plan, manage, and carry out large and small recycling projects (waste removal, demolition, etc.). The company strives to provide excellent service and build long-term relationships with all customers, ensuring that they always get the best price and quality on the market.



#### ALBSIG

Representative: Muharrem Bardhoci, General Director & Administrator Address: Rr. Barrikadave, Mr.1001, Tiranë

Contacts: +355 (0) 4 2254770
vboka@albsig.al / http://www.albsig.al
Activity: Insurance Company. Insurance life & non-life. Private
Pensions Fund. Collective Investment Funds.

Business Profile: Albsig Sh.a. is a non-life insurance company, part of Kastrati Group. Albsig-Life and Albsig Invest are part of Albsig. Albsig has launched 30 products in the Albanian non-life insurance, life insurance and in Pension Funds and Collective Investment Funds. According to the report of the Financial Supervisory Authority for 2021, Albsig is ranked one of two leading insurance companies. 53.17% of Albsig portfolio is voluntary insurance. Albsig leads the market for Casco Insurance, Civil Liability, Construction Liability, Guarantees. Albsig reinsures the business portfolio to Hannover RE. Albsig Life has reinsured the portfolio at Swiss Re.



#### TBS 96 LTD.

Representative: Artan Xhori, Owner & CEO Address: Rr. Thanas Ziko, Nr. 86/1, 1005, Tiranë Contacts: +355 4 4504040 tbs96@tbs96.com / www.tbs96.com Activity: Commerce and Service. Broadcasting. Cyber Security.

Business Profile: TBS96 is a distributor and exclusive representative of many well-known and recognizable international companies in telecommunication, broadcasting, medical, defense and cyber security sectors. Due to its personal competences, TBS96 Ltd has signed important distributor agreements with many companies all over the world. For more than 25 years, their goal has been to develop and maintain long-term business relationships with both our Customers and Partners, by delivering reliable and innovative systems and solutions, together with professional expertise. Their mission is to provide innovative technological solutions in various areas of the market, and doing so with the highest quality products and at the highest level of service, while their vision is to be the region's leading system integrator company offering the best services possible.



cuts from Beef, Poultry & Pork.

#### FILIPI CO SH.P.K.

Representative: Filip Gjoka, CEO
Address: Rr. Vaso Pasha, Pall. 2, Shk. 1, Ap. 7, Tiranë
Contacts: +355 4 2257374
enkeleida.gjoka@filipicompany.com
www.filipicompany.com
Activity: Exporting of herbs & spices.

Business Profile: Filipi Co herbs & spices is an Albanian firm that specializes in the collection and processing of medicinal and aromatic herbs. It began as a company specializing in the export of sage and savory, but it quickly expanded its product line as well as its processing operation. In 1993, the company signed its first contract with the American firm known as A.A Sayia; since then, they have created collaborations with over 57 firms in Europe, the United States, and Australia. Within a year, the company would be acknowledged for its significant role to the restoration of commercial relations with the United State.



#### EAGLES WORLD REALTY INC.

Representative: Orgest Lushnja, CEO Address: 12412 San Jose Boulevard 102, Jacksonville, Florida 32223, USA. Contacts: + 19043371392 info@eaglesworldrealty.com / www.eaglesworldrealty.com Activity: Real Estate Brokerage Firm.

**Business Profile:** Eagles World Realty, Inc. is a leading real estate brokerage firm known for exceptional service in residential and commercial markets. With a team of experienced agents, they guide clients through buying, selling, or leasing with professionalism. They prioritize trust, transparency, and personalized attention, building long-lasting relationships. With 100 licensed agents, they have a deep understanding of neighborhoods, trends, and values, striving to make each client's real estate journey smooth and successful.





#### **NISATEL**

Representative: Joana Bajrami, Administrator Address: Lagjja Pavarësia, Rr. Pelivan Leskaj, Kulla 1, Rrethi Skelë. Kati 2. Vlorë

Contacts: + 355 (0) 33400001; 0694040001 info@nisatel.al / www.nisatel.al

Activity: Construction of telecommunication networks and provision of telecommunication services. Internet access, import-export of various commodities. Radio and television broadcasts.

**Business Profile:** NISATEL Sh.p.k., established in 2002, holds a license from AKEP as a Public Telecommunications Operator. NISATEL offers the fastest internet solutions tailored for both businesses and families. Their services include ADSL 2+, FIBER DSL, and FIBER OPTICS, ensuring reliable and highspeed connectivity.



#### BRUNES GROUP SH.P.K.

Representative: Geront Çela, Managing Director Address: Autostrada Tiranë - Durrës, Km. 7, Tiranë Contacts: +355 4 4500333 marketing@brunes.al / www.brunes.al Activity: Home Furnishing & retail industry. Sanitary ware, furniture, tiles, laminate. Outdoor furniture. Fitness equipment, YOGS accessories Kitchen ware

Business Profile: BRUNES GROUP is a renowned leader in Albania and beyond, providing comprehensive home and business furnishing solutions that meet the diverse needs of customers and partners. With an extensive range of high-quality products sourced from top international brands, Brunes has established itself as the premier company in tiles, sanitary ware, furniture, and more, with an impressive track record of 27 years of success. The company boasts long-standing partnerships with approximately 200 industry-leading brands, further enhancing its position in the market.



#### **ADVANCED BUSINESS SOLUTIONS**

Representative: Shkëlqim Kërluku, Administrator Address: Rr. Murat Toptani, Eurocol Center, Kati 8, 1001, Tiranë Contacts: abs@abs.al / www.abs.al Activity: Advanced ICT solutions and support for businesses, System integrators, analysis, planning, design, implementation, and optimization of data centers. Cybersecurity, network, systems, and endpoint protection.

Business Profile: ABS is a leading company that operates in the ICT Albanian market for more than 20 years, providing a wide range of solutions in the field of Information Technology. ABS's mission is to contribute and respond to the rapidly growing needs of the market, fulfill customers' expectations and their increasing needs.



#### NELT SH.P.K.

Representative: Alban Ujkashej, Managing Director Address: Rruga Dhaskal Todri, Kashar, Ndërtesa nr. 33, 1052, Tiranë Contacts: +355 4 42454718 info.al@nelt.com / www.nelt.com

info.al@nelt.com / www.nelt.com
Activity: Import - Export. Retail & Logistic. Trading of food, cosmetics & pharmaceuticals products.

Business Profile: NELT Group has been operating in the Albanian market since 2018 by acquisition one of the leading distribution companies in Tirana. Nelt shpk manages and distributes brands of some of the largest multinational and regional companies such as Mondelez, Beiersdorf, GSK, Arcor, Friesland Campina, Kraš, Manner, Mutti, Trompenburg, Sebamed, Baby Food Factory etc. Located in the capital of Albania, Tirana, Nelt sh.p.k. owns considerable storage spaces in function of distribution, as well as logistics services for third parties. With motivated employees and efficient processes, the company has a goal to become the leading supply chain organization in Albania.



#### DEMALT GROUP SH.P.K.

Representative: Altin Duraj, Administrator Address: Rr. Nuredin Aliu, Fier Contacts: +355 697476555 cash-carry@rimmed.al / www.demaltgroup.al Activity: Import- Export. Wholesale trade of different goods, as well as manufacturing of industrial products..

Business Profile: Demalt Group was established in 2003. Their biggest development has been in the last 5 years with the production line of auxiliary kitchen products such as Aluminum Foil, Plastic Membrane and Baking Paper and at the same time importer and distributor of many food and industrial goods. Within a short time, the company Demalt Group managed to radically penetrate the local market, becoming a Leader in the products of Aluminum Paper, Plastic Membrane and Baking Paper thanks to the correctness and quality of the products. Thanks to the export, their products are now found not only in the countries of the region and Europe but also in the USA, thus increasing the value of the products producted in Albania.



Turnkey Solution - Investment-Services

#### VIBTIS SH.P.K.

Representative: Ardit Ismailaj, CEO Address: Blv. Dëshmorët e Kombit, Kullat Binjake, Nr. 2, Kati 8/4, Tiranë. Contacts: +355 687089618 info@vibtis.al / www.vibtis.al Activity: EPC (Engineering - Procurement - Construction) for sector: Oil & Gas; Power Energy; Water, Wastewater & Waste

Business Profile: VIBTIS Shpk specializes in procurement, design and construction. They operate in different industries such as 0il & Gas, Power Energy, Industry and Water, Sewerage & Waste Infrastructure. VIBTIS's team draws from our extensive sourcing capabilities, offering a wealth of industry knowledge and technical advice from their in-house engineers. Sourcing from multiple locations allows VIBTIS to accommodate requests with extensive project requirements. They blend their front-end engineering skills with their project management expertise, mass procurement network and logistics knowledge to design and execute large- scale EPC. They take pride in quality assurance and sustainability from concept to completion.



#### **NOVARTIS PHARMA SERVICES INC.**

Representative: Kliti Hoti, Country President for Albania, Kosovo & North Macedonia Address: Rruga Hoxha Tasim, Nr. 23, Tiranë Contacts: +355 4 2232444 kliti.hoti@novartis.com www.novartis.com Activity: Pharmaceutical Representative Office.

Business Profile: Novartis is a Swiss multinational healthcare company that operates worldwide, with main purpose to deliver innovative medicines that alleviate society's greatest disease burdens through technology leadership in R&D and novel access approaches. Every day, they work to reimagine medicine to improve and extend people's lives so that patients, healthcare professionals and societies are empowered in the face of serious disease.



#### ORION SH.P.K.

Representative: Ardian Nelo, Managing Director Address: Rruga Hoxha Tasim, Nr. 23, Tiranë Contacts: +355 697004040 info@orion.al www.orion.al Activity: Development & Construction. Real Estate.

**Business Profile:** Orion Construction has been operating in the construction sector for 25 years and offers the Albanian market a new and contemporary concept by building residential residences and business centers according to European models and standards.





#### TRIMED SH.P.K.

Representative: Gentiana Peshkatari, CEO
Address: Autostrada Tiranë - Durrës, Km 10, Kashar, 1001, Tiranë
Contacts: +355 4 5601088
gentianap@trimed.com.al
www.trimed.al
Activity: Pharmaceutical Distribution Company. Import and
Distribution of Healthcare Products.

**Business Profile:** For 20 years in the market, TRIMED represents a pharmaceutical company focused on the distribution of high-quality drugs and medical devices. With an ongoing commitment to innovation and healthcare, TRIMED provides solutions to meet patient needs and improve quality of life.



#### **NOVO NORDISK PHARMA OPERATIONS**

Representative: Megi Vila, Administrator Address: EGT Tower, Rr. Abdyl Frashëri, Kati 3, Nr. 11/1, Tiranë Contacts: +355 4 2253522 info@novonordisk.com / www.novonordisk.al Activity: Pharmaceuticals.

Business Profile: Novo Nordisk, established in 1923 and based near Copenhagen, Denmark, is a leading global healthcare enterprise. With a mission to combat diabetes and various severe chronic ailments like obesity, rare blood disorders, and endocrine diseases, the company spearheads transformative initiatives. Through pioneering scientific breakthroughs, enhancing medication accessibility, and striving for disease prevention and eventual cures, Novo Nordisk endeavors to make a profound impact. Its extensive global footprint spans 80 offices, employing over 64,000 individuals, and its products reach consumers in 170 countries.



#### **EATIT SHPK**

Representative: Genti Selenica, CEO/ Administrator Address: Rr. Nikolla Tupe, ZK. 8270, Tiranë Contacts: +355 4 2253522 Genti@baboonapp.com / www.baboonapp.com Activity: Food Delivery on Demand. Digital Marketing. Logistics. Catering.

**Business Profile:** The company is the market leader in food delivery. They started their business 9 years ago with the philosophy of offering to the market an excellent service and an innovative technology. Their journey has been a constant learning process to improve themselves and embrace market needs. Innovation and optimization are what they work for every day. Serving better the costumers and influencing a healthy lifestyle for employees is their motto.















Representative: Mirush Bejko,
Administrator
Address: Rruga e Vjetër e Rinasit,
përballë KIA-s, Muçaj, Vorë
Contacts: +355 (0) 692024267
info@agrotek-alb.al
www@agrotek-alb.al
Activity: Agribusiness.
Animal Feed Manufacturing.
Slaughterhouse and Poultry
Distribution. Import - Export of
Poultry



## AIMS INTERNATIONAL -ALBANIA

Representative: Monika Farka, Managing Partner
Address: European Trade Center, Tower A, 13/3, Tiranë
Contacts: +355 (0) 4 4509261, Mobile: +355 (0) 692098706
monika.farka@aims.al
www.aims.al
Activity: Employment and HR
Services (Executive Recruitment, Coaching, Talent Assessment, Training, Leadership Services, HR Consulting & Outsourcing)



## **ALBAFRESH SHPK**

Representative: Dilaver Kamberaj, Manager Address: Rr. Nacionale Fier-Ballsh, Km. 7, Patos Contacts: info@albafresh.al Activity: Import - Export of Fruits & Vegetables





## ALBANIAN-AMERICAN DEVELOPMENT FOUNDATION (AADF)

Representative: Martin Mata and Aleksandër Sarapuli, Co-Chief Executive Officers Address: Rr. Ibrahim Rugova, Ndërtesa 42, Hyrja 7, Ap. 60, 1019, PO Box. 1731, Tiranë Contacts: +355 (0) 4 2222408 info@aadf.org www.aadf.org Activity: Foundation



# ALFA BUTRINT SH.P.K. (HOTEL BUTRINTI)

Representative: Erjon Spahiu, Owner Other Contact: Meri Lepuri, Administrator Address: Rr. Naim Frashëri, Sarandë Contacts: +355 (0) 85225593/4/5 hotelbutrinti@hotmail.com www.hotelbutrinti.com Activity: Tourism, Hospitality



#### **AMERICAN NOBLE COFFEE**

Representative: Gjok Popaj, Administrator Address: Vukpalaj, Bajzë, Komuna Kastrat, Malësi e Madhe Contacts: +355 (0) 692084627 gjokpopaj@gmail.com, noblecoffee@gmail.com Activity: American Coffee Trade



## ARTINEL 95 SH.P.K.

Representative: Ariana Berberi, Founder and CEO Address: Rr. Vorë – Fushë Krujë, Nd. 23, Muçaj, 1032, Vorë, Tiranë Contacts: +355 (0) 4 7800551; +355 (0) 682020187 info@artinel.al www.artinel.al Activity: Sale of New and Preowned Personal and Commercial Vehicles, Genuine Spare Parts and Service for Several Brands



#### ATOM SH.P.K.

Representative: Luan Basha,
Administrator
Address: Rr. Islam Alla, Pallati 56,
Kati 1, Tiranë
Contacts: +355 (0)
692045580/81/90
info@atom.al
www.atom.al
Activity: ITC Systems, Equipment,
Software Development, Security
Service



### **AUTO-CITY**

Representative: Gent Joca, Administrator Address: Autostrada Tiranë-Durrës, afër City Park, Gjokaj Contacts: +355 (0) 677700077 info@autocity.al www.autocity.al Activity: Organization of fairs, social and corporate events, conferences, forums, competitions. Rental of outdoor space. Cultural & entertainment activities, Promotional service.



## **AMICUS PHARMA**

Representative: Bledar Shorri, General Manager Address: Blv. Dëshmorët e Kombit, Twin Towers, Kulla 1, Zyra 4A, Kati 6, Tiranë Contacts: +355 4 4500265 bledar.shorri@swixxbiopharma. com www.swixxbiopharma.com Activity: Pharmaceutical/ Healthcare



#### AON SH.P.K.

AUN SH.P.K.

Representative: Fatjon Hysa,
Administrator
Address: Autostrada TiranëDurrës, Km. 8, Kashar
Contacts: +355 4 4500265
f.hysa@aon.al
www.aon.al
Activity: Power System Provider
& Installer. Aftermarket and
Spare Parts of CUMMINS G-Drive
unit



## **AQUILA GROUP SH.P.K.**

Representative: Emi Ziso, Administrator Address: SuperstradaTiranë-Durrës, Km. 4, Kashar, Nr. 31 Contacts: +355 692054087 info@aquilagroup.al www.aquilagroup.al Activity: Alcoholic Beverage. Distillery, aging, production of alcoholic beverage. Alcohol production, alcohol disinfectants. Wholesale & Distribution



# AVANNTIVE CONSULTING SH.P.K.

Representative: Olta Kaziaj, Managing Partner Address: Rruga Vaso Pasha, P. 2, Shk. 2, Ap. 7/1, Kati i Dytë, Tiranë Contacts:avanntive@avanntive.al www.avanntive.al Activity: Tax, Accounting, Advisory



## B.A.D. SH.P.K.

Representative: Enkeleda
Hasanaj, Administrator
Address: Rr. e Kavajës, Pallati
BAJA-BAD Kati IX, Tiranë
Contacts: +355 (0) 692068226
enkeleda\_84@yahoo.com
Activity: Import-Export, Trade of
heating systems, generators,
building materials. Construction.
Electronic equipment, laboratory
and medical equipment,
audio-visual equipment. BarRestaurant



#### **BEREQET SH.P.K.**

Representative: Ali Onat, Administrator Address: Rr. Sabaudin Gabrani, Godina Nr. 8, Tiranë Contacts: +355 (0) 4 4316316 arbbereqet@gmail.com www.bereqet.com Activity: Catering





# BBINDI

#### **BINDI SH.P.K.**

Representative: Hysen Ruka, General Manager Address: Rr. Vaso Pasha, Nr. 8, Kati 4, Ap. 10, Tiranë Contacts: +355 (0) 4 2250715 info@bindi.al www.bindi.al Activity: Consulting Services in the Field of Energy and Telecommunication, Representation of Foreign Companies, Construction, Trade, Import-Export



#### **BNT ELECTRONICS**

Representative: Kristi Bojdani, Shareholder Address: Blv. Zhan D'Ark, Kulla 3, Kati 2, Tiranë Contacts: +355 (0) 4 2273666/777 info@bntelectronics.com www.bntelectronics.com Activity: Communication, Electrical Applications and Appliances, ITC Systems, Equipment, Software Development, Printing, Security Systems and Services, Fiscal Systems



#### **BOZGO SH.P.K.**

Representative: Tritan Bozgo, Administrator Address: Rr. Pavarësia, Km. 3, Yrshek, Tiranë Contacts: +355 (0) 682049202 tritanbozgo@bozgo-al.com www.bozgo-al.com Activity: Import-Export and Distribution



## **COFFEE CLUB ALBANIA**

Representative: Andrea Zaja, CEO Address: Rr. Myslym Keta, Km. 5, Komuna Dajt, Tiranë Contacts: +355 (0) 4 4803700; (0)684050220 info@coffeeclub.al www.coffeeclub.al Activity: Lavazza Coffee



## COMMUNICATION

Representative: Gentian Likaj, Administrator Address: Rr. 'Stanislav Zuber', Nd. 2, H.19. Njësia Administrative Nr. 7, 1023, Tiranë Contacts: +355 (0) 4 2413901 cp@commprog.com www.commprog.com Activity: Information and Communications Technology

PROGRESS SH.P.K.



#### **CONALTUS**

Representative: Aristotel Agaraj, Managing Director Address: Rr. Ymer Kurti, Nd.3, H5, Tiranë Contacts: aristotel.agaraj@ gmail.com www.conaltus.com Activity: Digital Transformation & Information Technology. Software Development. Cybersecurity & Security. Cloud & Infrastructure Services



#### "CC LAW" SHPK

Representative: Soljan Celibashi, Administrator Address: Rruga "Abdyl Frashëri", EGT Tower, Pall. 17/6, Kati 2, Ap. 1, Tiranë Contacts: +355 (0) 4 2235651 assistant@cclaw.al www.cclaw.al Activity: Legal Advisory Services



#### **CENTURY 21 ALBANIA**

Representative: Jonian Antoni, Administrator/ CEO Address: Rr. Nikolla Tupe, Ndërtesa 4, Shkalla 3, Kati 5, Ap. 16, Tiranë Contacts: +355 (0) 4 2212121 info@century21albania.com www.century21albania.com Activity: Real Estate LLC



# CMS ADONNINO ASCOLI & CAVASOLA SCAMONI SH.P.K.

Representative: Mirko Daidone, CEO Address: Rr. "Dëshmorët e 4 Shkurtit", Ndërtesa Nr. 22, Hyrja Nr. 16, Ap. Nr. 1, Tiranë Contacts: +355 (0) 4 4302123 evis.zaja@cms-aacs.com www.cms.law/en/alb/office/tirana Activity: Corporate /M&A / Commercial & Tax. Legal and fiscal consultancy services. Representing clients before public institutions and judicial authorities of all instances. Offering advisory and maintenance services on accounting system



PARTNERS

#### CR PARTNERS

Representative: Alban Çaushi, Managing Partner Address: Rr. Ibrahim Rugova, Sky Tower, Kati 5/2, Tiranë Contacts: +355 (0) 4 2228181 info@crpartners.al www.crpartners.al Activity: Consulting, Legal Services



#### **DAJTI EKSPRES**

Representative: Migena Malo, President & Administrator Address: Stacioni i Poshtëm i Teleferikut, Tiranë, Linzë, Dajt Contacts: +355 (0) 684011003; (0) 4 2379111 admin@dajtiekspres.com www.dajtiekspres.com Activity: Tourist Attraction (Cable Car Service, Restaurant, Hotel, Adventure Park, Mini golf, etc.)



## DEDJA SHIPPING INC, SHIPBROKERS

DEDJA SHIPPING Sh.p.k., Agents & Forwarders
Representative: Artur Dedja, Managing Director
Other Contact: Astrit Dedja
Address (Albania): L. 1, Rruga
Taulantia, Kati 1, Durrës, 2001
Address (USA): 100 2nd Avenue North, Saint Pete, Florida 33701, USA
Contacts (Albania): +355 (0) 52
223230; +355682069056
Contacts (USA) +1 727-954-0394; +1
727-686-1444
info@dedjashipping.com; ops@dedjashipping.com
www.dedjashipping.com
Activity: Maritime Industry







#### **DELIA GROUP**

Representative: Viktor Delia, Administrator Address: Rr. Ramazan Demneri, Nd. 24, H. 2, Kodi Postar 1022, Tiranë Contacts: +355 (0) 4 2258021 infodelia@deliagroup.com. al; dviktor@deliagroup.com.al, delia.group@yahoo.com www.deliagroup.com.al Activity: Construction





## DELTA PHARMA - AL

Representative: Eduard Curraj, Administrator Address: Autostrada Tiranë-Durrës, Km. 3, Mëzes, Tiranë Contacts: +355 (0) 4 2226407 info@deltapharma-al.com www.deltapharma-adria.com Activity: Construction



Representative: Migena Reçi, Administrator Address: Rr. Ferit Xhajko, Tiranë Contacts: +355 (0) 4 2253798 info@dinamo-sha.com www.dinamo-sha.com Activity: Trade Center and Mechanical Manufacture



## DUDA SH.P.K. - HOTEL ADRIATIK & ADRIATIK TOURS

ADRIATIK HOTEL

**EST. 1957** 

Representative: Nevila Dudaj, Owner/ General Manager Address: Rr. Pavarësia, Nr. 13, Plazh, Durrës Contacts: +355 52 260850 Mob. +355 692073995 info@adriatikhotel.com www.adriatikhotel.com Activity: Hospitality & Tour Agency

#### EASYPAY

Representative: Lindita Shomo, CEO Address: Rr. Ismail Qemali, Objekti 30, Hyrja 7, Kati 3, Tiranë Contacts: +355 (0) 4 2264982 info@easypay.al www.easypay.al Activity: Non-Banking Financial Institution



## **ELTEKNIK**

Representative: Armand Shkëmbi, CEO Address: Rr. Dytësore, Autostrada Tiranë-Durrës, Km.5, Nd.17, Kashar, Tiranë Contacts: +355 (0) 682033277 elteknikshpk@elteknik.al www. elteknik.al Activity: Design and Implementation of electrical and telecommunication systems, security systems, and building automation systems. Maintenance of electrical, telecommunications, security, and automation systems



# ENGINEERING & RISK MANAGEMENT CONSULTANT SH.P.K.

Representative: Roland Liçi,
Managing Director
Address: Rr. Mustafa Matohiti,
Ndërtesa ABAU, Kati 3, Nr. 11,
Tiranë
Contacts: +355 (0) 4 2250091;
Mob: +355 (0) 69 40 60 133
rlici@mforsafety.com
www.ermc.com.al
Activity: Occupational Risk
Management & Environment
Health Safety Security
Consultancy Services



## **ENTERPRISE MOBILITY**

Representative: Gert Gjeli,
Administrator
Other Contact: Rigels Fida,
Account Manager
Address: Rr. Vaso Pasha, Nr. 75,
Tiranë
Contacts: +355 (0) 4 2250363
info@enterprise.al
www.enterprise.al
Activity: Rent a Car. Long Term
Operational Leasing. Mini Lease.
Logistic Services



### **EPSYLON SHPK**

Representative: Bujar Zogu, Administrator Address: Rr. Mihal Duri, Pall KEAM, Apt. 29, Tiranë Contacts: info@epsylon.al info@enterprise.al www.epsylon.al Activity: Rent a Car. Long Term Operational Leasing. Mini Lease. Logistic Services



# ERALB INVEST 2, PART OF CWP EUROPE

Representative: Pëllumb Kallaba, Country Manager Address: Rruga Murat Toptani, Qendra e Biznesit Eurocol, Kati IV, Tiranë Contacts: xhilberta.selamaj@ cwp.global www.cwp.global Activity: Development of Renewable Energy Projects



## **ERZENI SH.P.K.**

\]sRepresentative: Saimir Begaj, Administrator Address: Mëzes, Kashar Contacts: +355 (0) 4 4500750 erzeni@erzeni.com www.erzeni.com Activity: Dairy. Production and Trade of Milk Products



## **ETNA POLIMER SH.P.K.**

Representative: Vullnet Haka, Policy Director Address: Superstrada Korçë -Bilisht, Km. 22, Devoll, Korçë Contacts: +355 4 2407777 info@etnapolimer.com www.everestie.com Activity: Flexible Plastic Manufacture and Recycling







## EURO-BIÇAKU SH.P.K.

Representative: Dashamir Biçaku, Administrator Address: Autostrada Tiranë-Durrës, Mbikalimi i Fllakës, Rruga Vëllazërimi Contacts: +355 (0) 694022422 info@eurobicaku.com www.eurobicaku.com Activity: Furniture Production



#### **EVITA SH.P.K.**

Representative: Algi Jani. Administrator Address: Rruga Sami Frashëri. Nr. 4, Kati 5, Ťiranë Contacts: +355 (0) 4 2204008 info@evitaalbania.com www.evitaalbania.com Activity: Pharmaceutical. Import. export, wholesale and retail of pharmaceuticals, cosmetics, medicinal herbs. Import, export. wholesale trade, installing and repair of medical devices, equipment. Investment, services, projects in the field of medicine and health



#### **FACILIZATION SH.P.K.**

Representative: Gjergji Guri, Founder and CEO Address: Rr. Sami Frashëri, Nj. B. Nr. 5, Pallati 56, Kompleksi TID (Qendra Nobis), Hyrja B, Kati 1, Tiranë Contacts: +355 (0) 4 2256006 info@facilization.com www.facilization.com Activity: Information Systems Consulting, System Integration and Software Development Services



## FROST & FIRE CONSULTING

Representative: Rezart Spahia, Managing Director
Other Contact: Reshard Këlliçi, Partner
Address: Rr. Papa Gjon Pali II,
ABA Business Center, Suite
1401, Tiranë
Contacts: +355 (0) 4 4500230
rezart.spahia@ffconsulting.al;
reshard.kellici@ffconsulting.al
www.ffconsulting.al
Business Activity: Consulting



**GBX SH.P.K.** 

Administrator

Yzberisht, Tiranë

Representative: Bledar Doda,

Pall, Milo 200, Kati 1, Kashar,

Contacts: +355 (0) 682045585

Address: Rr. Tom Plezha.

gentidoda37@gmail.com

Wholesale of Working Tools

Activity: Import-Export,

# GCOK

#### GCCK SHPK

Representative: Gerald Punavija, CEO Address: Rr. Kristo Kristidhi, Nr. 212/3, Tiranë Contacts: + 38349960691 geraldpunavija@gmail.com Activity: Services. Housing. Transportation. Maintenance



## **FAVINA SH.P.K.**

Representative: Viktor Qylafi, CEO Address: Rr. Anastas Lakce (Kompleksi Favina), Lagjja 18, Nr. 5, Korçë Contacts: +355 (0) 82 245705 info@favina.net www.favina.net Activity: Construction, Construction Materials Production, Energy Supply



#### **FENIX. I.C. SHPK**

Representative: Pranvera Guxho, Shareholder Address: Ish Frigoriferi i Madh, Tiranë Contacts: fenix@fenix.al www.fenix.al Activity: Food Production. Production and processing of olives and olive oil. Processing of anchovies



## **FONDI SIGAL**

Representative: Elvis Ponari, CEO Address: Rr. Ukraina e Lirë (Pallati i Ri Teknoprojekt), Tiranë Contacts: +355 4 4511666 info@uniqa.al www.uniqa.al Activity: Administration of collective investment enterprises with public offers as well as Administration of Voluntary Pension Funds



#### **GJIRAFA SHQIPERI SHPK**

Representative: Diogien Elshani, Co-Founder & Managing Director Abdullah Veliu, Project Coordinator Address: Tirana Business Park, Vorë, Tiranë Contacts: +355 (0) 688030303 diogien@giirafa.com abdullah@ giirafa.com www.gjirafa50.al Activity: E-commerce & Internet Services, Online Marketplace Platforms (Gjirafa50 & GjirafaMall). Online Advertising Platform (GjirafaAdNetwork). Video Streaming Platforms (GjirafaVideo & GiirafaPremium)



#### **GJIROFARMA**

Representative: Piro Karanxha. CEO/ Administrator, Shareholder Address 1: Autostrada Tiranë-Durrës, Km. 5. Rruga Dytësore. Tiranë Address 2: Bodrishtë, Rruga Nacionale Giirokastër-Kakaviië. Gjirokastër Contacts: +355 (0) 692058205; +355 (0) 88490230; +355 (0) (0) 88490231 tirana@qjirofarm.com; gjirofarm@gjirofarm.com www.giirofarm.al Activity: Dairy. Production and Trade



# GREEMED MEDICAL SOLUTION

Representative: Adil Cani, Owner/ Administrator Address: Rr. Ramazan Demneri, Nd. 1, H. 13, Nj. Bashkiake Nr. 5, 1002, Tiranë Contacts: +355 4 2235647 acani@greemed.eu www.greemed.eu Activity: Medical Solution. Importexport of medical & surgical equipment







#### **GUSTOSO**

Representative: Helton Shkurti, General Manager Address: Njësia Bashkiake Nr. 2, Zona Kadastrale Nr. 3266, Rr. Selim Brakja, Rrugica Eftimi Brand, Sauk i Vjetër, Godinë 4-Katëshe, Kati 1, Tiranë Contacts: +355 (0) 684083903 info@gustoso.al www.gustoso.al Activity: Bar, Restaurants, Food and Beverage Production, Catering



#### HERBA FRUCTUS NATYRORE LTD.

Representative: Dritan Koldashi, General Manager Address: Fshati Vidhas, Njësia Administrative Paper, Elbasan Contacts: +355 (0) 54 252220 info@herbafructus.al www.herbafructus.al Activity: Agro-Processing Industry. Aromatic and Medicinal Plants and fruits



# **AICEBERG**

#### **ICEBERG COMMUNICATION**

Representative: Enejda Oshafi, Executive Director
Address: Komuna e Parisit, Rr.
Tish Daija, Complex Kika 2, Bld.
32, H26, Kati 7, Tiranë
Contacts: +355 (0) 4 2267681
enejda.sheku@
icebergcommunication.com
www.icebergcommunication.com
Activity: Advertising &
Communication Agency



#### **INTERNATIONAL TRANS 06**

Representative: Spartak Lamaj, CEO Address: Rruga Dervish Hima, Ambasador 3, Kati 18, Hyrja 140, Tiranë
Contacts: +355 (0) 44536237, Mobile: +355 (0) 692064850 s.lamaj@internationaltrans06.com www. internationaltrans06.com Activity: Freight Forwarding Company. International & Domestic Transportation and Logistics. Distribution and Spedition



#### IRIS SH.P.K.

Representative: Arben Hoxha, President Address: Rr. Dibrës, Pall. Amfora, Ap. 18, Tiranë Contacts: +355 (0) 4 2371042 h.arben01@gmail.com, iris@ albmail.com Activity: Medical Device & Healthcare Services



#### **IUTECREDIT ALBANIA**

Representative: Akan Ajdini, Chief Executive Officer Address: Njësia Administrative Nr. 5, Rruga "Andon Zako Çajupi", Ndërtesa Nr. 3, Hyrja 2, Tiranë Contacts: +355 (0) 4 4505060 info@iutecredit.al www.iutecredit.al Activity: Microfinance Institution



## **IDRA SH.P.K.**

Representative: Auron Pasha, Executive Director
Other Contact: Enkelejda Pashaj, Administrator
Address: Rr. Siri Kodra, Ndërtesa 94, Apt. 49, Kodi Postar 1017, Tiranë
Contacts: +355 (0) 4 2274767, (0) 4 2235519
idra@idracompany.com
www.idracompany.com
Activity: Consulting Services and Market Research



#### INA SH.P.K.

Representative: Ferdinand Caushi, Managing Director Imanuel Caushi, Chief Legal Counsel Address: Rr. Besim Imami, Myslym Shyri, Tiranë Contacts: +355 (0) 692520765 imanuelcaushi97@gmail.com Activity: Construction. Imports



## INTECH + SH.P.K.

Representative: Sokol Sinani, General Director Address: Rr. Ibrahim Rugova, Green Park Complex, Kulla 2, Kati 3, Dera 1, Tiranë Contacts: +355 (0) 4 2241929 intech@intech-al.com www.intech-al.com Activity: System Design and Development



# JAPAN TOBACCO

Representative: Sazan Alija Address: Magjistr. F. Kosovë - Prishtinë, Fushë Kosovë, Republika e Kosovës Contacts: +383 44 59 9704 Sazan.Alija@jti.com Activity: Tobacco



#### **KPMG ALBANIA SHPK**

Representative: Alba Paparisto, Managing Director Address: Rr. Abdi Toptani, Torre Drin, kati 3, 32/1, Tiranë Contacts: +355 (0) 4 2274524 al-office@kpmg.com www.kpmg.com/al Activity: Tax, Advisory, Bookkeeping, Legal



#### **LIBURN MARINA**

Representative: Ilir Kaso, Administrator Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë Contacts: +355 (0) 4 2274524 Iiburnmarina@yahoo.com www.liburnmarina.com Activity: Import-Export and trading of boats, engines, different accessories











## LUFTHANSA GROUP -ALBANIA

Representative: Denisa Haxhi, Key Account Manager Address: Blv. Dëshmorët e Kombit, Hotel Rogner Europapark, Tiranë Contacts: +355 (0) 4 2235029 denisa.haxhi@dlh.de www.lufthansa.com; www. austrian.com; www.SWISS.com Activity: Aviation Services. Airline, Air Transport



#### MADCOM

Representative: Genti Daci, Board Managing Director Address: Rr. Ibrahim Rugova, Nd. 42, H. 7, Kati 2, Tiranë Contacts: +355 (0) 4 6602022 info@madcom.al www.madcom.al Activity: Telecommunications. ICT Systems. Software Development. Equipment. Telephony



# MAXBRAND TEXTILE SH.P.K.

Representative: Kozma Seferaj, Administrator Address: Bulevardi Kashar, Kompleksi Fratari, Tiranë Contacts: info@veshje-pune.al; sales@veshje-pune.al www.veshje-pune.al Activity: Clothing production and trading. Work uniforms production. Textile sales



#### **NEXIA AL SH.P.K.**

Representative: Gerond Begolli, Director
Address: Rruga "Margarita
Tutulani", Palazzio Viridario 1,
Kati 2, Tirane
Contacts: +355 (0) 694040586
office@nexia.al
www.nexia.al
Activity: Auditing, Financial
Advisory, Tax, Consulting



#### NOA SH.A.

Representative: Herjola Spahiu, CEO and Vice Chairman of NOA sh.a. Board Address: Komuna e Parisit Rruga "Tish Daia", Kompleksi "Haxhiu", ND. 32, H. 12, Tiranë Contacts: +355 (0) 4 4511011 / WhatsApp: 0684001403 info@noafin.al www.noafin.al Activity: It includes all forms of lending, payments and money transfer services, provides guarantees, exchange services and insurance agents.



## NOKIA SOLUTION BRANCH OY ALBANIA

Representative: Dimitrios
Papadopoulos, Country Senior
Officer CO Europe
Address: Blvd. Bajram Curri, ETC,
Kati 9/2, Tiranë
Contacts: +355 (0) 4 2272575
migena.koduzi.ext@nokia.com
www.nokia.com
Activity: Leading Technology
Gear

# McCann

#### **MCCANN TIRANA**

Representative: Suela Shtylla, Managing Director Address: Rr. "Themistokli Gërmenji", Pallati Frashëri, Shk.1, Ap.13, Tiranë Contacts: +355 (0) 4 4500350, +355(0) 4 4504079 suela.shtylla@mccann.al www.mccann.al Activity: Advertising Agency



# MEDIKLINE STEWART SH.P.K.

Representative: Zace Shabanaj, CEO
Address: Rr. Sulejman Delvina,
Pallati 13/6, Tiranë
Contacts: +355 (0) 4 2255168;
+355 (0) 692060984
medikline@gmail.com
www.mediklineshpk.com
Activity: Health and Beauty.
Dental Health Services &
Products



### **MELGUSHI SH.P.K.**

Representative: Ferdinand Melgushi, General Manager Address: Rr. At Donat Kurti, Shkodër Contacts: +355 (0) 696043990 info@melgushi.com www.melgushi.com Activity: Industrial Garment Production. Fason. CMT -Underwear production



#### **0.E.S DISTRIMED**

Representative: Orjada Jaho, Ermal Rizaj, Administrators Address: Blvd. Bajram Curri, Rr. Nikollë Kacori, Kodi Postar 1022, Tiranë Contacts: +355 (0) 4 2270660 info@oesdistrimed.com www.oesdistrimed.com Activity: Healthcare. Medical. Veterinary. Analytical



#### **PALMA**

Representative: Flori Meçani, Administrator
Address: Rr. Sami Frashëri, Pallati nr. 9, Shk. 6, Kati 1, Ap. 47/1, Tiranë
Contacts: info@palma.com.al www.palma.al
Activity: Food Industry. Official owner of brand name "PALMA". Importing, collecting, processing and packing dried fruits, nuts and spices



#### PARK PLACE

Representative: Renis Bodinaku, Administrator Address: Rruga TEG-Tiranë, Km. 2, Tiranë Contacts: +355 (0) 692049444 parkplace1103@gmail.com Activity: Automotive. Car Service. Trade of used vehicle







### PELIUM SH.P.K.

Representative: Gentian Ramonllari, Administrator Address: Leshnicë, Pogradec Contacts: peliumshpk@gmail. com www.pelium.al Activity: Winery



Representative: Alban Fejzaj, CEO

#### PIK SH.P.K.

Address: Rr. Pjetër Boqdani, Nr. 37. Tiranë Contacts: +355 (0) 697053455 info@pik.al www.pik.al Activity: Marketing and Communication consulting: Advertising and Marketing Communications; Brand Development and Graphic Design; Digital Services; Web Design; Social Media Management; Event & Promotional activities Concept and Implementation; Audio and Video production: Media planning: Media buving: Media Monitoring



## POWER AND GAS OPERATIONS SH.P.K. (PGO)

Representative: Greta Deljani, General Manager Address: Rr. Ibrahim Rugova, Kompleksi Green Park, Hyrja 1, Kati 5, Ap. 26, Tiranë Contacts: +355 (0) 696077455 greta.deljani@gmail.com www.pgoalbania.com Business Activity: Energy, Power and Gas Wholesale Trading, Retail & Supply, Renewable Energy



#### **RO.GAT SECURITY LTD.**

Representative: Marsel Mane, Administrator Address: Rr. e Kavajës, Pallati 100 Vitrinat, Tiranë Contacts: +355 4 2272615; 0692026425 info@rogat-security.com www.rogat-security.com Activity: Security Services, Physical Security, CCTV, GPS, Alarm Systems and Patrolling. Import-Export & Trade of weapons. Indoor shooting range. Private training center for security personnel



#### ROGNER HOTEL TIRANA

Representative: Eva Xhepa, General Manager Address: Blvd. Dëshmorët e Kombit, Tiranë Contacts: +355 4 2235035 info.tirana@rogner.com www.hotel-europapark.com Activity: Tourism. Hospitality



#### **SAFECOMM**

Representative: Filip Decka, CEO Other Contact: Nikolla Gjoni, COO Address: Rr. Abdi Toptani, Torre Drin Building, Kati 2, Zyra 23, P. Box 1001, Tiranë Contacts: +355 (0) 695346530 info@safecomm.eu www.safecomm.eu Activity: Cyber Security, Telecommunications, Cyber Defense & Security, Cyber intelligence, Secure Encrypted Communications



# PRICEWATERHOUSECOOPERS AUDIT SH.P.K.

Representative: Loreta Peçi Këlliçi, Country Managing Partner Address: Rr. Ibrahim Rugova, Sky Tower, 9/1, Tiranë Contacts: +355 (0) 4 2242254 loreta.peci@pwc.com www.pwc.com/al Activity: Accounting, Financial, Tax, Technology and Legal Consulting, Auditing



# PRINTEC ALBANIA (CYPRUS) LIMITED

Member of PrinTec Group of Companies Representative: Adrian B. Shehu, General Manager Address: Rruga Kuvajt, Embassy of Peace Building, Kati 0 & Kati 1, Tiranë Contacts: +355 (0) 4 2258065 ext.101, Mobile: +355 (0) 692095248 a.shehu@printecgroup.com www.printecgroup.com Activity: Solutions and Services provider for the Financial Institutions, Telco Industry, Large Retailers, Petroleum Companies, Government Organizations (Public & Private Sectors) Official Business Partner of NCR Corporation / VeriFone / FICO / Qmatic. GLORY, OBERTHUR, DormaKaba and others



#### RATECH SH.P.K.

Representative: Brunilda Haxhiu, Chief Administrative Officer Address: Rruga e Kavajes, Park Construction Albania, Godina D, Hyrja A, Tiranë Contacts: +355 (0) 672020224 bruna@ratech.al www.ratech.al Activity: Professional Engineering Services. Design, installation, maintenance of security systems and electrical systems



#### SHAGA SH.P.K.

Representative: Shemsi Zemani, Administrator Address: Rr. "Hamdi Pepa", Ish-Parku Industrisë, Tiranë Contacts: +355 (0) 4 2233430 shaga@shaga.al www.shaga.com.al Activity: Design and Production of Furniture. Import - Export



### SHEGAJ-AGR SH.P.K.

Representative: Adriatik Hadëri, Administrator Address: Dobraç, pranë ish SMTsë, Shkodër Contacts: +355 (0) 692053078 adriatikhaderi@gmail.com www.shegaj-agr.com Activity: Agrobusiness



#### STRATI COMPANY SH.P.K.

Representative: Artur Strataj, Administrator Address: Godinë 5 katëshe, Kati i Parë, rruga Nacionale Tiranë-Ndroq, Km. 4, Tiranë Contacts: +355 (0) 4 4504919 info@stratiflowers.al www.stratiflowers.al Activity: Import Flowers





## TASHKO PUSTINA -ATTORNEYS

Representative: Flonja Tashko, Floran Pustina - Partners
Address: Blv. Dëshmorët e
Kombit, Kullat Binjake Qendra
Tregtare, Kati 2, 1019, Tiranë
Contacts: +355 (0) 4 2389190,
(0) 4 2389192
flonia.tashko@tashkopustina.
com, floran.pustina@
tashkopustina.com
www.tashkopustina.com
Activity: Law Firm, Legal
Services



#### **TEGERIA SH.P.K.**

Representative: Lindjana Xhumari, Administrator Address: Qendra e Biznesit Tirana, Kati 11, Tiranë Contacts: +355 (0) 693750399 diana@tegeria.com www@tegeria.com Activity: Digital Transformation Services, Technology Consulting, Software Development



## TEKNOXGROUP SHQIPËRI SHPK

Representative: Gent Gogaj, General Manager Address: Autostrada Tiranë -Durrës KM 16, Muçaj, Vorë, Tiranë Contacts: +355 (0) 4 4504747 gent.gogaj@teknoxgroup.com www.teknoxgroup.com Activity: Trade of CAT Heavy Machines. Trade of CAT Engines and Power Systems. Trade of parts for CAT Heavy Machines. Service of CAT Heavy Machines



## THE HEADHUNTER SHPK

Representative: Eranda Ymerali, Administrator Address: Rr. Dervish Hima, Pallati Ambasador 3, Kati 17, Ap. 138, 1010, Tiranë Contacts: +355 (0) 4 2227612 e.ymerali@theheadhunter.com www.theheadhunter.com Activity: Executive Search Company. Employee of Record Service (Staff Leasing). HR Consultancy & Training



#### TIRANA MARRIOTT HOTEL

Representative: Nicholas A.
Rana, General Manager
Address: Sheshi Italia, Tiranë
Contacts: +355 (0) 4 4500500
nicholas.rana@marriott.com
www.marriotthotels.com/TIAMC
Activity: Hospitality. Hotel



## **TOK DIGITAL AGENCY**

Representative: Erind Alickolli, Administrator Address: Njësia Bashkiake Nr. 5, Rruga Abdyl Frashëri, EGT Tower, Kati 6, Tiranë Contacts: +355 (0) 696066664 info@tok.al www.tok.al Activity: Web Development and Marketing Agency



### **TETRA SH.P.K.**

Representative: Genci Likoskëndaj, Administrator Address: Rruga "Gjin Bue Shpata", Pallati 2/1, Ap.2, Njesia Bashkiake Nr. 5, Tiranë Contacts: +355 4 4508855 info@tetra.al www.tetra.al Activity: Information Technology. Automatic Parking Systems. Electric Vehicle Charging Solutions. Access Control Solutions. IT & Programming



## **TEUTA DURRËS**

Representative: Arben Babameto, Administrator Address: Lagjja15, Rr. Aleksandër Goga, Durrës Contacts: +355 (0) 52 223094 info@teutadurres.com www.teutadurres.com Activity: Import-Export, Production and Trade of Food Items



# TG INTERNATIONAL (TONY'S)

Representative: Tonet Xhoga, General Manager Address: Rr. Sami Frashëri, Pallati NOBIS, Tiranë Contacts: +355 692028067 info@tonys.al www.tonys.al Activity: Hospitality (Restaurant – Catering)



### **TRIBAL WORLDWIDE**

Representative: Juela Isaj, CEO Address: Observator Business Center, Kati 13, Rr. e Dibrës, Tiranë Contacts: +355 4 2419461, +355 4 2419462 info@tribalworldwide.al www.tribalworldwide.al Activity: Communication, Advertising Agency



Ulysses Enterprises Sh.p.k.

# ULYSSES ENTERPRISES SH.P.K.

Representative: Ervin Aliaj, General Manager Address: Autostrada Tiranë-Durrës, Km. 8, Tiranë Contacts: +355 (0) 4 2253203, (0) 4 2253630 ervin.aliaj@ulysses.al, customerservice@ulysses.al www.fedex.com/al/contact Activity: Shipping Services, Air Transportation Company



### **UNITED BANK OF ALBANIA**

Representative: Orfea Dhuci, CEO
Address: Rr. Dritan Hoxha, Nd.
11, H. 3, Njësia Bashkiake Nr. 7,
Kodi Postar 1023, Kutia Postare
128, Tiranë
Contacts: +355 (0) 4
2404575/6/7
info@uba.com.al
www.uba.com.al
Activity: Banking Services





#### **UNITED TRANSPORT-UPS**

**Authorised Service Contractor** for UPS in Albania Representative: Endri Konomi. UPS Country Manager Address: Rr. Dritan Hoxha. përballë Pallatit të Sportit "A. Rusi". Tiranë Contacts: +355 (0) 4 2259742 info@albaniancourier.al www.ups.com; www.albaniancourier.al Activity: Courier, Logistics and Transportation Services, Local Service Provider for UPS in Albania/ Domestic Brand of courier services: Albanian Courier



### **UPTECH SHPK**

Representative: Mirgen Hoxha, CEO
Address: Rr. Komuna e Parisit, Kompleksi Kika, Tiranë
Contacts: +355 (0) 675446541
contact@motomtech.com
www.motomtech.com
Activity: Software Development.
Coding, installation,
documentation, identification,
etc. Architecture design and
design of detail of the software
system



#### V+O COMMUNICATION

Representative: Georgios Gerardis, Administrator Address: Rr."Perlat Rexhepi", Nd.6, Ap.5, Tiranë Contacts: +355 (0) 4 4514641 ig@vando.al www.vando.gr Activity: Communication, Public Relations



## **VILLAGE BY THE SEA**

Representative: Kola Vukdedaj, Administrator Address: Rruga Sulejman Delvina, Golem, Kavajë Contacts: +13475247244 archcontractors@gmail.com Activity: Hospitality



#### VITALUX SH.P.K.

Representative: Erion Yzeiri, Managing Director Address: Rr. e Barrikadave, përballë Gjimnazit Sami Frashëri, Tiranë Contacts: +355 (0) 676000088 erion.yzeiri@vitalux.al www.vitalux.al Activity: Lighting. Distributorship of lighting brands. Lighting designing/ project



### **WOLT ALBANIA SH.P.K.**

Representative: Dimitris Karelos, Managing Director Address: Rr. "Ibrahim Rugova", Sky Tower, Kati 5, Ap.2, Tiranë Contacts: press@wolt.com https:// www.wolt.com Activity: Delivery of food and other goods



#### **VATRA**

Representative: Gerton Bejo, Founder & CEO Address: Rr. Papa Gjon Pali II, No. 11/1, Tiranë Contacts: +355 (0) 4 2270250 gerton@vatra.net www.vatra.net Business Activity: Communication. Creativity Industry



#### **VIAN BRANDS SH.P.K.**

Representative: Vincenzo Hoxha, CEO Address: Rr. Asim Zeneli, Nr. 23, Tiranë Contacts: +355 (0) 692254060 info@dangelo.al www.dangelo.al Business Activity: Confectionery Production, Stores & Distribution



Representative: Arjodita Mustali,

### **VIGAN GROUP**

CEO
Address: Rr. Medar Shtylla,
Kompleksi Kika 1, Kati 2, Tiranë
Contacts: +355 (0) 693302026
info@vigangroup.com
www.vigangroup.com
Activity: Business Consultancy,
Strategic giving for complex
projects, BPO, ITO, SSC, R&D



# WOODROW WILSON SCHOOL

Representative: Adela Masha, Managing Director Address: Përballë Parkut Kombëtar, tek Liqeni Artificial, Tiranë Contacts: +355 (0) 4 2266902; (0) 672053482 info@wwi.edu.al www.wwi.edu.al Activity: Private School



## XHOVANI-4 SH.P.K.

Representative: Viktor Arrinaj, Administrator Address: Dobraç, Shkodër Contacts: +355 (0) 22 400856 info@xhovani4.com www.xhovani4.com Activity: Import-Export of Tiles and Sanitary Ware Trading



#### ZHAN 92

Representative: Edmond Kristo, Administrator Address: Lagjja Skënderbej, ish Magazinat N.T.SH, Elbasan Contacts: +355 (0) 54 246677 zhan92shpk@gmail.com Activity: Grocery Trade



#### A & A GROUP

Representative: Aliona Zegiri, **Executive Director & Partner** Address: Rr. Brigada VIII. Pall. Teknoproject, Kati 2, Ap. 5 (Vila Plus). Tiranë Contacts: +355 (0) 4 4503832, (0) 4 2257671 aa.international@aa-group.net www.aa-group.net Activity: Customs Brokers, Logistic. Transport, Shipping, Consulting

#### **ABRAHAM LINCOLN FOUNDATION OF ALBANIA**

Representative: Paul Lofquist, President Address: Rr. Qemal Stafa, Nr. 184, Contacts: +355 (0) 4 2230880 info@lincoln.org.al www.lincolnalbania.org Activity: Educational Development and Workforce Training Organization

#### **AKSIONER INTERNATIONAL** SECURITIES BROKERAGE

Representative: Mark Crawford. Chairman

Address: Kutia Postare 2944, Tiranë Contacts: +355 (0) 674006002 info@aksioner.com www.aksioner.com Activity: Financial Services

#### **ALBANIAN CONSULTANCY** Representative: Gentian Bariamai.

Administrator Address: Rruga Sami Frashëri, Pallati Titan Konstruksion, K. 10, Nr. 34, Tiranë Contacts: +355 (0) 4 4503233 genti@albanianconsultancy.com www.albanianconsultancy.com Activity: Auditing, Consulting, Accounting, Taxation, Bookkeeping

#### ALPHATECHS SH.P.K.

Representative: Brenton Isufi, CTO Address: Blv. Gjergj Fishta, Nd. 16, H. 9, Ap. 20, 1001, Tiranë Contacts: +355 (0) 697010666 info@alphatechs.al www.alphatechs.al Activity: Technology, Cybersecurity

## **BAYER D.O.O. REPRESENTATIVE**

Representative: Orjana Janushaj,

Country Manager Address: Rruga Elbasanit, Nr. 60, përballë Ambasadës Amerikane. . Ap 1/1, 1000, Tiranë Contacts: +355 (0) 4 2241988 oriana.ianushai@baver.com Activity: Pharmaceutical Representative Company

## **BESLINDA RRUGIA**

Representative: Beslinda Rrugia. Administrator Address: Rr. Andon Zako Cajupi, Nr. 10, 1019, Tiranë Contacts: +355 (0) 692870496 rrugiab@gmail.com www.besa-sherbimejuridike.com Activity: Translation and Legal Services

#### **BIG MACHINERY ALB SH.P.K.**

Representative: Elderjan Vangjel, Administrator Address: Rr. "11 Nëntori". Lagija "28 Nëntori". Pallati 422/7. Kati 2. Flhasan Contacts: +355 (0) 688033998 info@bigmachinery.al www.bigmachinerv.al Activity: Trade of new and used

heavy machinery, construction equipment.

#### **BILANC SH.P.K.**

Representative: Erion Tushe, CEO Address: Blv. Gjergj Fishta, Qendra Alpas, Kati 2. Shk. 2. Ap.3. (sapo kalon Pallatin e CEZ-it). Tiranë Contacts: +355 (0) 4 4500222 info@bilanc.com www.bilanc.com Activity: Accounting Software, Business Applications and Technology

#### **BUCAJ INTERNATIONAL SH.P.K.** - BURGER KING

Representative: Shkumbin Mucolli, Address: Blvd. Dëshmorët e Kombit. Kullat Binjake, Kulla 2, Nr. 29. Tiranë Contacts: +355 (0) 693058001 shkumbin.mucolli@burgerking.al www.burgerking.al Activity: Fast Food Restaurant

#### **BUKURIA SHOIPTARE BELI**

Representative: Beli Cafi, President Address: Rr. Mine Peza, Pall. 102,

Lagjja 4, Tiranë Contacts: +355 (0) 4 2256699. Mobile: +355 (0) 672079066 beautybeli@gmail.com Activity: Beauty Salon, Trade of Cosmetics

#### **CLICHÉ BISTRO & BAR**

Representative: Artur Tagani. Administrator Address: Rr. 28 Nëntori, pranë Prefekturës, 4001, Pedonale, Shkodër Contacts: +355 (0) 692055669 arturtagani@hotmail.com: clicheshkoder2013@gmail.com Activity: Bar & Restaurant

#### **DEXI AL SH.P.K.**

Harvesting

Representative: Ilir Halilai. Administrator Address: Blv. Dëshmorët e Kombit. Kullat Biniake, Kulla Nr. 1, Kati 2, Tiranë Contacts: +355 (0) 692716155 ilir.halilaj@dexi.io www.dexi.io Activity: Software Development.

#### DIGITAL SCHOOL/ SHKOLLA DIGJITALE

Business Intelligence, Data

Representative: Grant Van Cleve, Shareholder . Address: Kompleksi Kika 2, Rruga Anton Lufi, Ndërtesa 32, Hyrja 3, 1022. Tiranë Contacts: tirana@shkolladigiitale.al www.shkolladigjitale.al Activity: Information Technology. Education Technology, Startups and Innovation. Software products and Development: Talent bridge between different job markets

#### **DM CONSULTING SERVICES ALBANIA SH.P.K.**

Representative: Eljana Mete, Head of duapune (HR Management Services and Solutions) Address: Rruga Luigi Gurakugi, P. 4, Apt. 7 (pranë Sheshit Avni Rustemi), Tiranë Contacts: +355 (0) 692031583 eliana@dm-consulting.biz www.dm-consulting.biz Activity: Human Resources Services, duapune, comonline Job Portal, IT Consulting and Software Solutions, Outsourcing, Management Consulting

#### DPO ALBANIA SH.P.K.

Representative: Gent Prizreni, Administrator

Address: Pallati "Ambasador 3". Kati 2, Hyria 12, 1010, Tiranë Contacts: info@dpoalbania.al www.dpoalbania.al Activity: Consulting, Legal and Technical (IT) Consultancy in the field of personal data protection. Trainings on data protection/privacy. Data protection Audits, DPO (Data Protection Officer) outsourcing, Judicial & administrative representation for the companies in relation to Data Protection Commissioner's Office (in cases of fines)

Representative: Ismet Neziri, Owner Address: Rr. Teodor Keko, Tiranë Contacts: info@duku.al www.duku.al Activity: Marketing & Employment

## **E2 PARTNER GROUP ALBANIA**

Representative: Erisa Arizi, Co-Founder Address: Rr. Hoxha Tasim. Nr. 88. Kati 2. Tiranë Contacts: e2partners@e2partners. www.e2partners.al Activity: Human Resources Services, Recruitment, Staff

Leasing, Consultancy, Training

#### EDISON KECI PF

Representative: Edison Keci, Administrator Address: Rr. Muio Ulginaku, Lagia 12. Durrës Contacts: +355 (0) 698587875 edisonikeci@amail.com Activity: Food Industry. Bakery and Pastry Shop

#### **EFA SOLUTION SH.P.K.**

Representative: Etleva Laro, CEO Address: Rr. Gjergji Balshaj, Godina Nr. 6. Tiranë Contacts: +355 (0) 696071313 laro.e@efasolution.al www.efasolution.al Activity: Shoe Production and Trade **EMBASSY OF THE UNITED** 

## STATES IN ALBANIA

Representative: Michael Ball Economic and Commercial Officer Address: Rruga Stavro Viniau, 14. Tiranë http://tirana.usembassv.gov Activity: Embassy

#### **EMT EXPERTISE MARKETING**

#### TRADE ITD.

Representative: Dr. Arben Memo CEO Address: Rr. Hamdi Shiiaku, P.6. Ap.3. Tiranë Contacts: +355 (0) 4 2233448 arben.memo@emt-al.com www.emt-al.com Activity: Importing, Exporting & Technical Expertise in Food and Chemical Specialties, Consulting on ISO Quality and Safety Management Standards

#### **ENDRIT XHAFERAJ PF**

Representative: Endrit Xhaferai. Address: Rr. e Bogdanëve, Pallati Eurocoll, Kati 1, Apt. 1, Njësia Bashkiake Nr. 10. Tiranë Contacts: +355 (0) 676040640 endrit@xhaferai.com www.xhaferai.com Activity: Auditing, Accounting, Bookkeeping

#### **ENERGY DEVELOPMENT GROUP** SH.A.

Representative: Sokol Megemeia. Administrator Address: Rr. e Elbasanit, Vila Nr. 71. Tiranë Contacts: +355 (0) 676044142 info@edg.al www@edg.al Activity: Accounting Services, Legal Audits and Related Services

#### **EXBATT SH.P.K.**

Representative: Blerim Blaku. CEO Address: Autostrada Tiranë-Durrës. Km. 1. Paitoni Business Center. Kati 3. Tiranë Contacts: +355 (0) 672424124 blerim@exbatt.com www.exhatt.com Activity: Industrial Batteries

#### **FATMIR KAZAZI**

Address: Rr. e Elbasanit, Pallati Edil-Al, Kati 2, Zyra 201, Tiranë Contacts: +355 4 2370178 fatmir@kazaziconsulting.com www.kazaziconsulting.com Activity: Financial and Fiscal Consulting

#### **FONDACIONI FOOD BANK** ALBANIA

Representative: Willemijntje Verburg, Chair of the Board Luis Deliu. Executive Director Address: Rr. Ali Jegeni, Nr. 24/4-ND. Sharrë, Tiranë Contacts: +355 (0) 699952107 info@foodbank.al

www. foodbank.al Activity: NGO and Nonprofit Organization

#### **GDO INTERNATIONAL** CHRISTIAN SCHOOL

Representative: Lori Neuman. Director Address: Rr. Don Bosco, Tiranë Contacts: +355 (0) 692090515 lori.neuman@adaschool.org www.adaschool.ora Activity: Education, International School, K-12 Cambridge International Centre, ACSI and MSA accredited

#### **GSL ENTERPRISE SUPPORT** SH.P.K.

Representative: Blerti Lekbello. Address: Bulevardi "Bairam Curri" European Trade Center (ETC), Kati 12, Tiranë Contacts: +355 (0) 698033393 blerti.lekbello@gslsupport.com www.gslsupport.com Activity: Staff Leasing, Human Resources, Outsourcing/ Offshore Services

#### THE HARRY T. FULTZ INSTITUTE

Representative: Arian Kapedani. General Director Address: Rr. Mine Peza, Tiranë Contacts: +355 (0) 4 2222008 ariankapedani@hotmail.com www.harrvfultz.edu.al Activity: Foundation, High School

#### HATFINANCE – ARDIOLA HUTA

Representative: Ardiola Huta. Managing Partner Address: Rr. Abdi Toptani. Torre Drin, Kati 2-të, Nr. 22/1, Tiranë Contacts: +355 (0) 68 200 4181 ardiola.huta@hatfinance.al; info@ hatfinance.al www.hatfinance.al Activity: Audit, Financial Services. Legal Audits and Assurance: Accounting & Taxation; Business Development & Risk Management

#### **HORWATH HTL - ALBANIA** SH.P.K.

Representative: Mailind Lazimi. Managing Director Address: Rruga Nikollë Filia, Nr. 22. Tiranë Contacts: mlazimi@horwathhtl. com www.hps.com.al Activity: Tourism & Hospitality Industry. Consulting Services in Hotel, Tourism and Leisure Industry

#### IMPACT ASSESSMENT INSTITUTE Representative: Frik Akse, Founder

Address: Rruga Migieni, Ndërtesa 28, Hyrja 1, Ap.1, Tiranë Contacts: +355 (0) 675043046 contact@iai.al www iai al Activity: Business Consulting Company. Project Management. Capacity Building, Analysis and Research Work

#### INNVEST

Representative: Fabiola Duro, Founder & CEO Address: Rr "Brigada 8", Nd. Breezv. Kati 6, Ap. 21, PO Box 1001. Tiranë Contacts: +355 (0) 692091818 info@innvestfund.com www.innvestfund.com Activity: Angel Investors Network and Consulting, Fostering Entrepreneurship. Start-up promotion. Find investment opportunities. Founded Innovation Management Academy Albania

#### **INSTITUTI JETA E RE**

Representative: Ilir Stavro, Department Director Other Contact: Paul Converse Johnson, Leadership Trainer & **Business Coach** Address: Rr. Themistokli Gërmenii. Nr. 6. Tiranë Contacts: +355 (0) 694013731 ilir.stavro@iir.al. paulconverseiohnson@gmail.com www.ijr.al Activity: Religious Non-Profit

#### **JUNIOR ACHIEVEMENT OF ALBANIA**

Representative: Blerina Guga, Chief Executive Officer Address: Rr. Pjetër Bogdani, Nd. 10, H. 5, Ap. 13, Njësia Administrative Nr. 5, 1019, Tiranë Contacts: +355 (0) 4 2259108 info@iunior-albania.org www.iunior-albania.org Activity: Non-Profit Organization

#### KONSORT

Representative: Benard Shehu, General Director Address: Rruga "Vaso Pasha", Nd. 24, H. 26, Pallati Lura, Tiranë Contacts: +355 (0) 4 2260944 contact@konsort.com www.konsort.com Activity: Software Development,

IT Consulting, Software Distribution

#### **KRESTON ALBANIA SH.P.K.**

A member of Kreston International - A Global Network of Independent Accounting Firms of which is a separate and independent legal Representative: Rezar Llukacei, Owner/ Partner Address: Rr. Muhamet Giollesha.

Godina Qendra Tregtare Ring, Shkalla 2, Kati 6, Apt. 6, Tiranë Contacts: +355 (0) 44 50 42 81:

+355 (0) 692094490 rezar.llukacei@kreston.al www.kreston.al Activity: Accounting, Auditing, Tax. Legal and Other Advisory Services

#### KTECH-COMPUTERS

Representative: Fation Kotoni. Administrator Address: Br. Suleiman Pasha, Pall. 2/1, Zyra 1, Tiranë Contacts: +355 (0) 683860000 shqipnia-pc@hotmail.com Activity: Computer Systems & Services, Security Camera & Maintenance

#### **LEE GLOBAL LLC**

Representative: Toby Lee, Managing Partner Address: Rr. Tish Daija, Kompleksi KIKA, Hyrja 10, Kati 7, Tiranë Contacts: toby@Leeglobal.co www.leeglobal.co Activity: Staffing, Engineering staffing, CO-Working Space. **Human Analytics Consultancy** 

#### **M & M IVANAJ FOUNDATION** INSTITUT

Representative: Drita Ivanai. **Executive Director** Address: Rr. Perlat Rexheni, Nd. 19. H. 9, Tiranë Contacts: +355 (0) 4 4502680 info@ivanai-foundations.org www.ivanai-foundations.org Facebook: https://www.facebook. com/IvanaiFoundations LinkedIn: https://www.linkedin. com/company/the-martin-andmirash-ivanai-foundation/ Instagram: https://www.instagram com/theivanajfoundations YouTube: https://www.youtube. com/channel/UC54ouvdRwTFyC-CfSzivKCw Business Activity: Non-Profit

Organization

#### MOORE ALBANIA SH.P.K.

Representative: Desara Liko. Managing Partner Address: Kompleksi Kika 2. Obiekti 7. Shkalla 7. Kati 5. Tiranë Contacts: +355 (0) 696033327 desara.liko@moore-albania.com www.moore-albania.com Activity: Finance, Consulting. Accounting, Audit, Consulting. Outsourcing

#### MYTHOLOGICAL DISTILLERY

Representative: BJ Epstein. Administrator Address: Rruga Milto Tutulani 4, #32. Tiranë Contacts: bidepstein@gmail.com www.mvthologic.al Activity: Alcohol Distillation. Tourism. Sales

#### **NEW MEDIA DIGITAL**

Representative: Gert Boshniaku. Managing Partner Address: Rr. Asim Vokshi, Ndërtesa 10, Hyrja 2, Apt. 3, Kodi Postar 1016, Tiranë Contacts: +355 (0) 692957023 marketing@newmedia.al www.newmedia.al Activity: Marketing & PR Agency. Digital Solutions

#### **OZ MARKETING**

Representative: Jori Vila. Owner and Managing Director Address: Rr. Komuna e Parisit. Kompleksi Kika 2, Hyrja 11, Kati 7. Tiranë Contacts: +355 (0) 675066311 info@ozmarketing.com.al www.ozmarketing.com.al Activity: Marketing & Communication, PR Services, Video Production, Event Management

#### **PEDERSEN & PARTNERS**

Representative: Pranvera Papamihali, Country Manager Address: Rr. e Elbasanit. Pallati Edil Al-It. (në Krah të Ambasadës Amerikane), Kati 2, Zyra 318, Tiranë Contacts: +355 (0) 4 2377114 tirana@pedersenandpartners.com www@pedersenandpartners.com Activity: Employment and HR Services (Management Consultancy, Executive Recruitment, Executive Outplacement, Executive Compensation, Executive Assessment, Executive Talent Mapping)

#### PFI INKII PF

Representative: Shkëlgim Pelinku. President Address: Rr. 5 Maii. Concord Center, Tiranë Contacts: +355 (0) 4 2347425 Mobile: +355 (0) 692030750 pelinkuieans@vahoo.com www.pelinku.com Activity: Manufacture and Trade of Garments. Travel Agency

#### **QENDRA E MJEKËSISË SË** PIINËS SH.P.K.

Representative: Ariana Sina, CEO Other Contact: Irena Kita, Administrator Address: Rr. Prokop Mima, Hyria 1, Kati 1. Tiranë Contacts: +355 (0) 692029047 info@ohc.al www. wellnessalbania.al Activity: Health & Wellness. Occupational Health, Rehabilitation

#### **RIU MERMER**

Representative: Elmi Murati. Administrator Address: Rr. Kasem Shima, Banesë Private 1-Katëshe, Nr. 29, Kashar Contacts: +355 (0) 684071395 riu.murati@gmail.com Activity: Manufacture of Marble & Granit

#### S.T.A. SH.P.K.

Representative: Ines Dika, Country Representative Address: Rr. Sami Frashëri, 23/9. Tiranë Contacts: +355 (0) 692061713 info@sta-edu.com www.sta-edu.com Activity: Education, Country Master Distributor of ETS Tests

#### **SETTINGLAW**

Representative: Valbona Gioncari. Founder and Managing Partner Address: Kullat Biinjake, Tiranë Contacts: +355 (0) 682021227 setting@settinglaw.com https://settinglaw.com Activity: Law Firm, Consulting Business, Legal Services, Litigation and Dispute Resolution

#### **SOUVENIR ALBANIA**

Representative: Ardit Bilani, Administrator Address (1): Rruga Studenti, Lagjia Qemal Stafa, Pallati i ri pas Drejtorisë së Tatimeve (Parrucë), Shkodër

Address (2): Rruga e Kavajës, pas Qendrës Glob, Tiranë Contacts: +355 (0) 692072142 ardithilani@souveniralhania.com www.souveniralbania.com Activity: Souvenirs, Home Décor, Art Crafts, Repairments & Production

#### STARNET SH.P.K.

Representative: Dritan Vreshta, Executive Director Address: Rr. Dritan Hoxha. Ndërtesa 203, Kodi Postar 1023, Tiranë, Contacts: +355 (0) 682069199; 4 2413914 info@starnet.al / www.starnet.al Activity: Internet Service Provider

#### STRAIFE BALKAN SH.P.K.

Representative: Alket Hyseni. Administrator Address: Rruga e Barrikadave. Turdiu Center, Kati 6, Ap. 4, Tiranë Contacts: +355 (0) 686006161 balkan@straife.com www.straife.com Activity: Risk Management and Counseling, Corporate Strategy Counseling. Cybersecurity Counseling, Technical Advisory

#### STRATI & KOSTOPOULOS

Representative: Besnik Strati, Administrator Address: Rr. Mustafa Qosia, Pall. Nr. 8, Kati 3, Tiranë Contacts: +355 (0) 4 2267622 besnik.strati@gmail.com, stratibesnik@vahoo.com www.stratipartners.al Activity: Legal Services and Fiscal Consulting

#### STUDIO LIGJORE MIMOZA **SADUSHAJ**

Representative: Mimoza Sadushaj Address: Rr. Vaso Pasha, Pall 13/1. Tiranë Contacts: +355 (0) 4 2266242 msadushi@hotmail.com Activity: Notary Services

#### TIRANA INTERNATIONAL **SCHOOL**

Representative: Jonathan Mudd. Director Address: Fshati Mullet, Komuna Petrelë, Kutia Postare 1527, Tiranë Contacts: +355 (0) 4 2365239 tirana@asi.ora www.gsi.org.tirana Activity: School, non-profit institution. TIS offers a high-quality education in the English language for children ages two through high school graduation.

#### TRIFOLIUM SHPK

Representative: Admir Malai, CEO Address: Rr. Petro Nini Luarasi. P. Dolcka, K. II, Tiranë Contacts: +355 (0) 674076538 trifolium.contact@gmail.com www.trifolium.al Activity: Coding Academy, Software Development, Consultancy

#### TURNBULL SERVICES

Representative: Rob Evans, COO/ Founder Address: Rr. Kristo Kristidhi, Nr. 212/3, Tiranë Contacts: +15712159409 rob.evans@turnbullservices.com www.turnbullservices.com Activity: Business Consulting. Construction. Transportation. Housing

#### TUV AUSTRIA HELLAS LTD. (DEGA SHQIPËRI)

Representative: Fation Sinani. General Manager of Albania & Representative for Kosovo Address: Rr. Ibrahim Rugova, Nd. 28. Hyria 9. Ap. 30. Tiranë Contacts: +355 (0) 4 4500523/4 info@tuv.al / www.tuv.al Activity: Audit, Certification, Technical Inspections and Training Services on Quality Management Systems (ISO Standards)

#### **VELA GROUP SH.P.K.** Representative: Migena Schroeder.

Administrator Address: Rr. Dritan Hoxha, Ndr. 203, H.11, 1023, Tiranë Contacts: +355 (0) 697003060 infoal@holbertonschool.com www.holbertonschool.com Activity: Information Technology. Education Technology. Startups and Innovation, Software products and Development: Talent bridge between different job markets

#### **WORLD VISION ALBANIA**

Representative: Fliona Boce Elmazi, Executive Director Address: Rruga Skënderbei. Ndërtesa Nr. 8. Shkalla. 3. Ap. Nr. 8.3.28, Tiranë Contacts: +355 (0) 4 2419601 tirana@wvi.org www.worldvision.al Activity: Non-Profit Organization

## **ASSOCIATES** Contact Info

#### **ADRIATIC RESORTS SH.A.**

Representative: Steven Gallaway, Address: Papa Gion Pali II Street. ABA Business Center, Suite 1401, Tiranë Contacts: smg@adriaticresorts.net www.adriaticresorts.net Activity: Hospitality -Accommodation, Construction,

## Food & Beverage services **BBT - BETA BALKAN TEAM**

Representative: Dhimiter Shuli Address: Rr. "Emin Duraku". Ndërtesa 10/B, Ap, 60, Tiranë Contacts: +355 (0) 697005591 shuli@bbteam.al www.bbteam.al Activity: ICT. Emergency Command Center - 112 PSAP - LAW enforcement. Cyber Security Consultancy & Product, IT Governance - Private & public cyber and physical security. Blue economy

#### RIRRA IKON

Entities.

Representative: Kirk Ewing, CEO Address: Rruga Pietër Bogdani, Ndërtesa 13. Kati 1. Tiranë Contacts: kirk.ewing@birraikon. www.birraikon.com Activity: Brewery, Manufacture and distribute beer

#### **BURSA SHQIPTARE E TITUJVE** ALSE SH.A.

Representative: Nada Vokshi, CEO Address: Rr. Nikolla Tupe, Nr. 1, Kati 3/1. Tiranë Contacts: +355 (0) 4 2243808 info@alse.al www.alse.al Activity: Financial Sector. Trading Services for Securities Bought-Sold by Portfolio Investors. Membership Services to Banks and Brokerage Firms. Listing Services for Government & Business Issuina

#### CONSCIESG

Representative: Briseida Gioza. Address: 1136 Christina Mill Dr. Newark, DF, 19711, USA Contacts: bgioza@consciesg.com www.consciesa.com Activity: FinTech. Data Analytics. Scoring, Research.

#### **HILTON GARDEN INN IN TIRANA**

Representative: Selcuk Kazan. General Manager Address: Alpas Center, 146. Bulevardi Gjergi Fishta, 1001, Contacts: +355 (0) 4 2200444 haitirana@hilton.com www.haitirana.hai.com Activity: Hotels, Bar, Restaurant, Conference & Events

#### JAHANGIRI FAMILY **FOUNDATION**

Representative: PJ Jahangiri, Neda Jahangiri, RPVC Address: 1421 North Wanda Road, Suite 120, Orange, California, USA Contacts: payned1987@gmail. com; nedapj1@gmail.com Activity: Returned Peace Corps Volunteer. Community Organizational Development. Project Management, Philanthropy, CSR. Volunteerism

#### **LO-AM MEDICINE**

Representative: Drilon Voci. Managing Director Address: Bulgizë, Dibër Contacts: loam.medicine@gmail. www.loam-medicine.com Activity: Agro-Business, Medicinal Plant Production and Processing

#### **MERMER BALLIU**

Representative: Jorgji Balliu, President Address: Zona Industriale, Korcë Contacts: +355 (0) 82 244530 iridaballiu@vahoo.com www.mermerballiu.al Activity: Marble Processing





# Ndertimi i Përsosmërisë dhe e Ardhmja e Arkitekturës Moderne!

Me më shumë se 30 vjet përvojë dhe 2.500 punonjës, ne jemi një nga kompanitë më të avancuara globalisht që zotërojmë në projektimin dhe prodhimin e sistemeve arkitekturore të aluminit, linjave të prodhimit të teknologjisë së fundit në 12 fabrikat tona në Europë. Në një mjedis global në zhvillim të vazhdueshëm, është e rëndësishme të jemi gjithnjë të vetëdijshëm se kush jemi, çfarë bëjmë dhe ku duam të shkojmë. Motoja jonë është "Ndërtojmë çdo ditë përsosmëri" dhe po veprojmë sa më shumë që të bëjmë hapa sa më afër saj.



# • QËNDRUESHMËRIA DHE **≯**L∞p<sup>8</sup>°

Alumil Albania ka ndërmarrë hapa të rëndësishëme drejt qëndrueshmërisë dhe përmirësimit të efikasitetit operacional duke instaluar module diellore me kapacitet prej 1MWp në fabrikën e saj. Ky investim i madh jo vetëm që ndihmon në reduktimin e ndotjes mjedisore, por gjithashtu shfrytëzon maksimalisht hapësirën e strehës së fabrikës për të prodhuar energji të pastër dhe të ripërtëritshme.

Lançimi zyrtar i Loop 80, një inovacion dhe si një nga opsionet e pakta të aluminit të ricikluar të certifikuar në botë për sistemet arkitekturore. I përbërë nga 80% materiale të ricikluara, Loop 80 përfaqëson një hap të madh përpara në angazhimin tonë ndaj qëndrueshmërisë dhe teknologjisë së fundit.

## • PROGRAMI I BESNIKËRISË **//lumil**ia

Në ALUMIL, partnerët tanë kanë qenë gjithmonë burimi ynë kryesor i frymëzimit pasi na ndihmojnë të evoluojmë dhe të bëhemi më të mirë. Për më shumë se 30 vjet ne dëgjojmë me kujdes shqetësimet e tyre, sugjerimet e tyre dhe komentet e tyre në lidhje me produktet dhe shërbimet tona. Kështu, ne arrijmë ekselencën dhe perfeksionin dhe kjo është arsyeja pse kompania jonë sot është "Milje Përpara".

Programi i besnikërisë "ALUMILIA" pasqyron dëshirën tonë të thellë për të shpërblyer partnerët tanë për besimin që na tregojnë çdo ditë. Sepse partnerët tanë, janë partnerë të përjetshëm.



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SHOWROOM NË ELBASAN



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Autostrada Tiranë-Durrës, Km 7, Tiranë, Albania T: +355 48 240 230 | E: info.al@alumil.com | www.alumil.com



# Cilësi, Shije, Aromë

VITE NË TREG

Certifikuar nga Global Gap

355682001905

Kur kujdesi është prioritet

> CILËSIA ËSHTË E **GARANTUAR**

# **AMCHAM**

- Auto-City DUKU
- Epsylon Shpk
- Iceberg Communication McCANN Tirana
- New Media Digital
- Oz Marketing
- PIK Sh.p.k.
- Tok Digital Agency
- TRIBAL Worldwide V+O Communication
- Vatra

- ADG SH.P.K (LUFRA)
- AGROTEK ALB
- AlbGarden **CBS** Creative Business
- Solutions E.H.W. Sh.p.k
- Erzeni Sh.p.k.
- Fenix, I.C. Shok
- FILIPI CO Sh.p.k.
- Giirofarma
- Herba Fructus Natyrore Ltd.
- LO-AM Medicine
- Miell Tirana Sh.a.
- SHEGAJ-AGR Sh.p.k
- TONA-ALB Sh.p.k.

Lufthansa Group - Albania

- Albanian Consultancy Avanntive Consulting
- Sh.p.k.
- Boga & Associates

- Deloitte Albania
- Endrit Xhaferaj
- Ernst & Young Albania
- Fatmir Kazazi PF
- Grant Thornton
- HATFINANCE Ardiola Huta
- KPMG Albania Sh.p.k.
- Kreston Albania Sh.p.k.
- MOORE Albania Sh.p.k.
- Nexia AL Sh.p.k.
- PricewaterhouseCoopers Audit Sh.p.k.

- American Bank of Investments
- - Credins Bank
  - Procredit Bank Sh.a.
  - United Bank of Albania

- Alfa Butrint Shpk (Hotel Butrinti)
- Bereget Sh.p.k.
- BUCAJ International Sh.p.k. - Burger King
- Cliché Bistro & Bar
- Daiti Ekspres
- Europetrol Durrës Albania Sh.a.
- Gustoso
- MFKT, L.L.C. DBA Osteria Italian Restaurant
- TG INTERNATIONAL (TONY's)
- VIAN BRANDS Sh.p.k.

## Bukuria Shqiptare Beli

Vigan Group

Dajti Ekspres

- Albanian Motor Company Artinel 95 Sh.p.k.
- Auto Star Albania Big Machinery Alb Sh.p.k.
- Enterprise Mobility Liburn Marina
- PARK PLACE

Teknoxgroup Shqipëri shpk

- AON Sh.p.k. Bindi Sh.p.k.
- Bozgo Sh.p.k. Coffee Club Albania
- Dekon Frigo Sh.p.k.
- Demalt Group
- Dinamo Sh.a.
- Efa Solution Sh.p.k.
- EXBATT Sh.p.k.
- FRIGO FOOD Sh.p.k. GBX Sh.p.k.
- GJONAJ GROUP
- HOLDINGS
- Iris Sh.p.k. Marketing & Distribution,
- Albania
- Miell Tirana Sh.a.
- NELT Sh.p.k.
- Pelinku PF Souvenir Albania
- Strati Company Sh.p.k.
- Tobacco Holdings Group
- Zhan 92 Sh.p.k.

- **ABKONS**
- Albanian Consultancy Avanntive Consulting
- BALFIN Group Balkan Finance Investment
- Bindi Sh.p.k.
- Boga & Associates **CBS Creative Business**
- Solutions
- ConsciESG
  - Deloitte Albania
  - DM Consulting Services Albania Sh.p.k.

- DPO Albania Sh.p.k. EMT Expertise Marketing Trade Ltd.
- **ENERGY DEVELOPMENT** GROUP Sh.a.
- Engineering & Risk Management Consultant
- Frost & Fire Consulting GJONAJ GROUP
- HOLDINGS Horwath HTL - Albania
- IDRA Sh.p.k.
- Impact Assessment Institute Shpk
- Innovation Investment Group (INNVEST)
- KPMG Albania Sh.p.k.
- Lee Global LLC LinkAcross
- Nexia AL Sh.p.k.
- NOA Sh.a. PricewaterhouseCoopers
- Audit Sh.p.k. STRAIFE BALKAN sh.p.k.
- Strati & Kostopoulos Turnbull Services
- Vatra Vigan Group

- Bindi Sh.p.k.
- **BNT Electronics** Communication Progress
- Sh.p.k. GJÓNAJ GROUP
- HOLDINGS
- New Media Digital ONE Albania
- PIK Sh.p.k. TCN
- TRIBAL Worldwide
- Vatra Vodafone Albania Sh.a.

- Aluflor Sh.p.k.
- Bindi Sh.p.k. GSA Sh.p.k.
- Matrix Konstruksion VIBTIS Sh.p.k.

- ABKONS
- Beslinda Rrugia
- Boga & Associates
- "CC LAW" SHPK

- CMS Adonnino Ascoli & Cavasola Scamoni Sh.p.k.
- CR Partners
- Deloitte Albania
- Fatmir Kazazi PF Frost & Fire Consulting
- KALO & ASSOCIATES
- KPMG Albania Sh.p.k.
- Kreston Albania Sh.p.k.
- LinkAcross
- SettingLaw
- Strati & Kostopoulos
- Tashko Pustina Attornevs

- Aluflor Sh.p.k.
- B.A.D. Sh.p.k.
- Bindi Sh.p.k.
- Delia Group
- EGNATIA Group Sh.a.
- ELTEKNIK
- Europetrol Durrës Albania Sh a
- FAVINA Sh.p.k.
- Gener 2
- igo foo
- INA Sh.p.k. Junik Sh.p.k.
- Kastrati Group
- Matrix Konstruksion
- ORION Sh.p.k.
- P.V.N. Hotel Colosseo
- SALILLARI Ltd.
- Tobacco Holdings Group Sh.p.k.
- VIBTIS Sh.p.k.

- Aluflor Sh.p.k.
- Alumil Albania
- **ANTEA Cement**
- Berdica Cement
- FAVINA Sh.p.k.
- Fushë Kruja Cement Factory
- Riu Mermer
- SALILLARI Ltd.

- Aluflor Sh.p.k.
- **ANTEA Cement**
- Berdica Cement
- BRUNES GROUP Sh.p.k. CEKREZI METAL Sh.p.k.
- FAVINA Sh.p.k.
- GBX Sh.p.k.

- Mermer Balliu
- SALILLARI Ltd.
- Teknoxaroup Shaipëri shpk
- Xhovani-4 Sh.p.k.

Bukuria Shqiptare Beli

## A & A Group

- Abraham Lincoln Foundation of Albania
- Digital School/ Shkolla Digiitale
- GDQ International Christian School
- S.T.A Sh.p.k.
- The Harry Fultz Institute Tirana International School
- Turgut Ozal Education Sh.a.
- Vela Group sh.p.k
- (Holberton School) Woodrow Wilson School

- B.A.D. Sh.p.k. BNT Electronics
- BRUNES GROUP Sh.p.k.
- Vitalux Sh.p.k.

- AIMS International Albania
- **DM Consulting Services** Albania Sh.p.k.
- E2 Partner Group Albania Shpk
- **GSL Enterprise Support** Sh.p.k.
- Lee Global LLC
- Pedersen & Partners
- The HeadHunter Shpk

- AON Sh.p.k.
- BALFIN Group Balkan Finance Investment
- Devoll Hydropower Sh.a. subsidiary of Statkraft AS
- **ENERGY DEVELOPMENT** GROUP Sh.a.
- **ERALB INVEST 2** FAVINA Sh.p.k.
- GJONAJ GROUP HOLDINGS GSA Sh.p.k.

Kastrati Group Power and Gas Operations Sh.p.k. (PGO)

- AK-INVEST Sh.a.
- AKSIONER International Securities Brokerage
- American Bank of Investments
- Bursa Shqiptare e Titujve ALSE Sh.a.
- **CBS** Creative Business Solutions
- Credins Bank
- EasyPay Ernst & Young Albania
- Financial Union Tirana/ Western Union
- **FONDI SIGAL** HATFINANCE - Ardiola
- Huta luteCredit Albania
- KPMG Albania Sh.p.k. NOA Sh.a.
- Procredit Bank Sh.a. United Bank of Albania

- ADG SH.P.K (LUFRA) AQUILA GROUP Sh.p.k.
- Bereget Sh.p.k. Birra Ikon
- Birra Korça Sh.p.k. **BUCAJ International**
- Sh.p.k. Burger King Coca-Cola Bottling
- Shqipëria E.H.W. Sh.p.k.
- Edison Keci PF
- EGNATIA Group Sh.a. Erzeni Sh.p.k.
- Fenix, I.C. Shok Gjirofarma
- Gustoso
- Laithiza Invest Sh.a. Miell Tirana Sh.a.
- Mythological Distillery PELIUM Sh.p.k.
- Teuta Durrës
- TONA-ALB Sh.p.k. VIAN BRANDS Sh.p.k.

- ADG SH.P.K (LUFRA) AGROTEK ALB
- ALBAFRESH SHPK

- ALBANIAN DISTRIBUTION & DEVELOPMENT
- American Noble Coffee
- AQUILA GROUP Sh.p.k.
- Birra Ikon
- Birra Korca Sh.p.k.
- Bozgo Sh.p.k. **BUCAJ International**
- Sh.p.k. Burger King Dekon Frigo Sh.p.k.
- DEVI 20-Group Sh.p.k.
- DIMAL INC Sh.p.k. Edison Keci PF
- EGNATIA Group Sh.a. Erzeni Sh.p.k.
- Fenix. I.C. Shpk FRIGO FOOD Sh.p.k.
- Gjirofarma GJONAJ GROUP
- HOLDINGS Lajthiza Invest Sh.a.
- Miell Tirana Sh.a. Mythological Distillery
- PALMA
- PELIUM Sh.p.k.

VIAN BRANDS Sh.p.k.

- Abraham Lincoln Foundation of Albania
- Albanian-American Development Foundation (AADF)
- **CBS Creative Business** Solutions
- Fondacioni Food Bank Albania
- GDQ International Christian School
- Instituti Jeta e Re
- Jahangiri Family Foundation Junior Achievement of
- Albania LinkAcross
- M & M Ivanaj Foundation
- Institut The Harry Fultz Institute

World Vision Albania

- EURO-BICAKU Sh.p.k. GSA Sh.p.k.
- Aluflor Sh.p.k. Guardian Glass

- American Hospital Sh.a. AMICUS PHARMA DELTA PHARMA - AL Fvita Sh.p.k. GREEMED Medical Solutions Iris Sh.p.k. MedikLine Stewart Sh.p.k.
- MONTAL Sh.p.k. Novartis Pharma Services Inc NOVO NORDISK PHARMA **OPERATIONS** O.E.S DISTRIMED Qendra e Miekësisë së Punës Sh.p.k. Trimed Sh.p.k.

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Kastrati Group

P.V.N. - Hotel Colosseo

Rogner Hotel Tirana

Tirana Marriott Hotel

Village by the Sea

FONDI SIGAL Intersig Vienna Insurance Group SIGAL Uniga Group Austria Sigma Interalbanian Vienna Insurance Group

# TUV Austria Hellas Ltd.

GJONAJ GROUP HOLDINGS NISATEL Starnet Sh.p.k.

(Dega Shqipëri)

BALFIN Group - Balkan Finance Investment

- Advanced Business Solutions Albania Lab Sh.p.k.
- COMMUNICATIONS S.R.L ALPHATECHS Sh.p.k.
- Atom Sh.p.k. BBT - BETA BALKAN TEAM
- Bilanc Sh.p.k. **BNT Electronics** C.C.S. Shok
- Communication Progress Sh.p.k. CONALTUS DM Consulting Services

- Konsort
- KTECH-COMPUTERS MADCOM Nokia Solution Branch OY
- Albania PrinTec Albania (Cyprus) Limited
- S2 Albania SAFECOMM TBS 96 Ltd.
- TCN Tegeria Sh.p.k. TETRA SOLUTIONS SH.P.K.
- Trifolium Sh.p.k. UpTech Shok Wolt Albania Sh.p.k.

## Beslinda Rrugia

- A & A Group Dedja Shipping Sh.p.k. GCCK Shpk
  - International Trans 06 Marketing & Distribution,

#### Albania

GREEMED MONTAL Sh.p.k.

LO-AM Medicine Herba Fructus Natyrore Ltd.

Mimoza Sadushai

Bankers Petroleum Albania Europetrol Durrës Albania Sh.a. Power and Gas Operations Sh.p.k. (PGO)

Kastrati Group

Dimapak Sh.p.k. Etna Polimer Sh.p.k. Laithiza Invest Sh.a. Teuta Durrës

Fufarma Sh.a. Bayer D.O.O. Tirana Representative Office Rejsi Farma BGP Products Switzerland GmbH (Viatris) ZYRE E PERFAOSISE HOFFMANN- LA ROCHE Novartis Pharma Services DELTA PHARMA - AL

NOVO NORDISK PHARMA

AMICUS PHARMA

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**OPERATIONS** 

Century 21 Albania BALFIN Group - Balkan Finance Investment Matrix Konstruksion Eagles World Realty Inc. GJONAJ GROUP HOLDINGS

S2 Albania

TCN

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RO.GAT SECURITY Ltd.

RATECH SH.P.K. ELTEKNIK

Efa Solution Sh.p.k.

Vodafone Albania Sh.a. ONE Albania NISATEL GJONAJ GROUP HOLDINGS

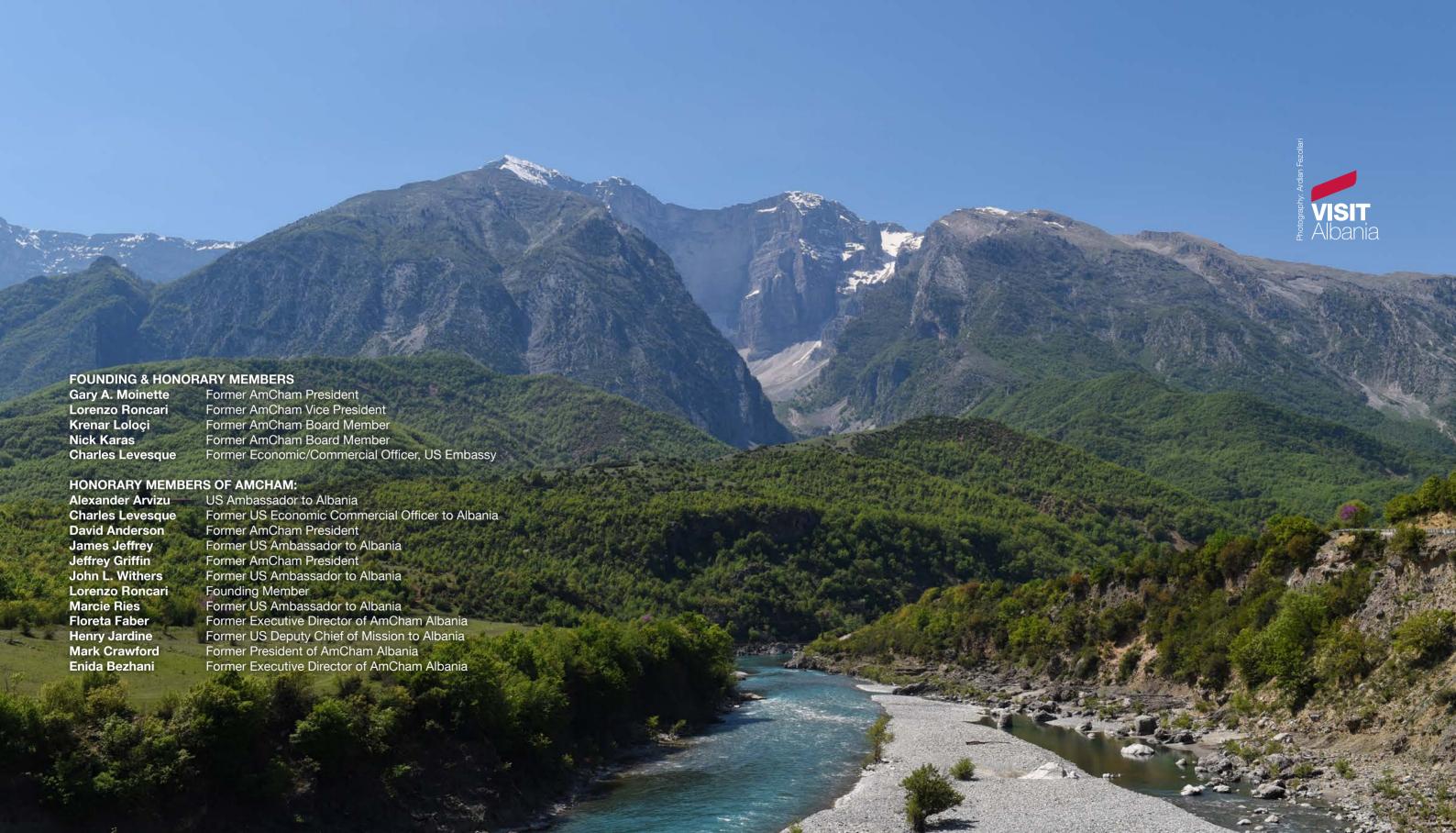
Pelinku PF Maxbrand Textile Sh.p.k. MELGUSHI Sh.p.k.

Sh.p.k.

British American Tobacco Albania Japan Tobacco International Marketing & Distribution. Albania Philip Morris Albania Sh.p.k. PRIMALL Sh.p.k. Tobacco Holdings Group

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